Mother Jones readers FIND OUT FIRST.

BRAND OVERVIEW

Mother Jones is an independent, nonprofit news organization with a legacy of smart, fearless, public interest reporting. Mother Jones magazine and MotherJones.com produce original investigative reports, even as other publishers move away from original content toward aggregation from other sources.



MOTHER JONES MAGAZINE

Launched in 1976, *Mother Jones* is among the largest of American thought-leader publications; audited paid circulation has increased in the last year to over 215,000. *Mother Jones* has received numerous national awards, including the 2008 National Magazine Award for General Excellence and four other NMAs.

The magazine has also been recognized with nine Independent Press Awards, five Investigative Reporters & Editors Awards and two "Best in the Business" awards from the American Journalism Review.

MOTHERJONES.COM

In 2008, Webby-winning MotherJones.com more than doubled its traffic, due in large part to daily reporting from a new Washington, D.C., bureau headed by veteran DC reporter David Corn, as well as the addition of renowned political blogger Kevin Drum. The site was a finalist for a 2009 National Magazine Award for General Excellence Online.

A 2009 site redesign included expanded community and the latest in SEO technology. Relaunch advertising partners included GE and Virgin Atlantic.

The new multi-faceted and interactive MotherJones.com will grow the site's reach and further increase the brand recognition and scope of *Mother Jones* magazine.



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MAGA7INF

MOTHER JONES MAGAZINE

Every issue of *Mother Jones* informs and inspires its passionate readers with quality coverage of the most important issues of our times. Delving into topics that range from the food we eat to the tenets of a healthy economy to the priorities of politics, the magazine combines deep reporting and a taboochallenging perspective that can't be found in any other publication.

Considered by many to be the nation's foremost magazine of investigative journalism, Mother Jones consistently tackles stories far ahead of the me-





99%

Natural products

shoppers

MAGAZINE READERSHIP

Our readership supports companies and products that stand for quality and social responsibility. They are highly educated, highly engaged, and loyal to companies that advertise with (and thus support) nonprofit Mother Jones.

CIRCULATION

Average Paid Circulation: 215,999

Source: ABC Statement 6.30.2010; MRI Reader Survey

Readers per Copy: 3.5 Total Audience: 755,997

EDUCATED AND AFFLUENT READERS LEADING ACTIVE AND ENGAGED LIVES

AGE:

18-34: 21% 35-49: 27% 50+: 52%

EDUCATION:

Attended College: 80% Bachelor Degree: 62% Post Graduate Degree: 35%

GENDER:

Male: 48% Female: 52%

OCCUPATION:

Professional/Managerial: 44%

HOUSEHOLD INCOME:

Median HHI: \$66,263 \$60,000 & above: 54% \$75,000 & above: 44% \$100,000 & above: 30%

85% state or local

POLITICALLY ACTIVE:

Contacted an elected official: 68% Taken part in local civic issue: 31% Actively worked as a volunteer: 38%

Donated money to a candidate or campaign: 55%

Written something for publication: 25%

PERSONALLY PARTICIPATED IN THE LAST 12 MONTHS:

ARTS AND CULTURE:

Reading books: 91%

Attended music performances: 67% Viewing documentary film: 43% Going to museums: 36%

Photography: 25%

LEISURE ACTIVITIES:

Outdoor Gardening: 56% Walking for exercise: 41%

Backpacking/hiking/overnight camping: 35%

Running/jogging: 16%

Bicycling: 16%

Voted in federal, election

PURCHASING HABITS OF **OUR READERS**

GREEN LIFESTYLE:

Are willing to pay more for a product that is:

Healthier or organic: 83% Environmentally friendly: 81% Made by a trusted company: 65%

Uses energy-efficiency/other environmental criteria when purchasing products for home: 81%

Purchased all-natural personal care: 79% Consider purchase of a hybrid vehicle: 72%

Avg. Annual HH Expenditure on Natural Products: \$3,192

Owns investments: 90%

Values Based/Social Responsibility is one the of criteria used when making investment decisions: 57%

Average value of portfolio: \$265,300

Purchased Outdoor Equipment in the last 12 months: 70%

FOOD/VITAMINS & DIETARY:

Uses Vitamins & Dietary Supplements: 88%

Took a domestic trip in the last 12 months: 64%

Took a foreign trip in the last 3 years: 78%

Types of trips would consider taking when planning a vacation:

Educational trip: 50%

Active Adventure Trip (climbing, walking, camping, etc.): 40%

Eco Travel: 26%

BOOKS:

Purchased books in the last 12 months: 94%

Purchased Non-Fiction: 97% Purchased Fiction: 74%

Jazz: 55%

MUSIC:

Purchased music in the last 12 months: 83%

Types of music listen to:

Classic: 70% Rock & Roll: 56%

Folk: 44%

Blues: 48%

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MOTHERJONES.COM

The award-winning web site MotherJones.com delivers a balanced audience of engaged participants. The average reader is a highly educated "thought leader" with a better-than-average household income. Readers are very politically engaged, and they consider social and environmental criteria when making purchases.

MotherJones.com offers advertisers several options to maximize an advertising campaign. Through our adserver partnership with Open AdStream by 24/7 Real Media™, advertisers and agencies may target ad creative to specific pages within the site. Targeting by geographic location or IP address is available, as is frequency capping.

CURRENT SITE TRAFFIC:

Avg. Monthly Pageviews: 3,500,000

Avg. Monthly Unique Visitors: 1,000,000

Source: Google Analytics

DEMOGRAPHICS

AGE:

18-24: 6%

25-34: 17%

35-44: 16% 45-54: 22%

45-54: 22%

55-64: 26%

65 & above: 13.0%

EDUCATION:

77% have earned a bachelor degree or better.

GENDER:

Female: 52%

Male: 48%

Some College: 20%

Bachelor Degree Only: 29%

Post-Graduate Study and/or Degree: 48%

OCCUPATION:

Professional/Managerial: 44%

HOUSEHOLD INCOME:

\$50,000 & above: 56% \$75,000 & above: 37% \$100,000 & above: 23%

POLITICAL AFFILIATION:

Conservative Republican: 1% Moderate Republican: 1% Moderate Democrat: 5%

Liberal/Progressive Democrat: 77%

Libertarian: 3% Independent: 8% Decline to State: 6%

PSYCHOGRAPHICS

ENVIRONMENTALLY CONSCIOUS CONSUMERS:

Consider buying a hybrid, electric, or alternative fuels vehicle: 78%

Use energy efficient or environmental criteria

when making purchase: 78%

Willing to spend more on eco-friendly

products: 78%

POLITICALLY ENGAGED:

Voted in federal, state or local election: 75%

Contacted an elected official: 65%

Taken part in local civic issue: 37%

Actively worked as a volunteer (non-political): 43%

Donated money to a candidate or campaign: 43%

Written something for publication: 15%

78%
Purchase
eco-friendly
products

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MOTHERJONES.COM

HOMEPAGE AD UNITS

Unit	Max initial file	Loop	Expandable	Video	Animation/Video length	Audio initiation
728x90	40k	3	no	user initiated	30sec	click
300×250 (2)	40k	3	yes, down/left	user initiated	30sec	click

ARTICLE, BLOG AND PHOTO ESSAY PAGE AD UNITS

Unit	Max initial file	Loop	Expandable	Video	Animation/Video length	Audio initiation
728x90	40k	3	yes, down	user initiated	30sec	click
300x250	40k	3	yes, down/left	user initiated	30sec	click
160x600	40k	3	yes, left	user initiated	30sec	click

For a detailed list of accepted Rich Media, go to: http://www.247realmedia.com/EN-US/rmg/menu.html

Space reservation: 7 business days *

Material Deadline: 4 business days*

Cancellation: 3 business days*

*prior to launch date

HOMEPAGE AD UNITS



40k max initial file size

FLASH, GIF, JPG, HTML



728x90 pixels 40k max initial file size

ARTICLE, BLOG AND PHOTO ESSAY PAGE AD UNITS



300x250 pixels 40k max initial file size



160x600 pixels max 40k max initial file size



728x90 pixels 40k max initial file size



FLASH, GIF, JPG, HTML

300 x 600 pixels 40k max initial file size

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EMAIL MARKETING

EMAIL NEWSLETTERS

Unit	Max file size	File type	Loop
728x90	30k	gif, jpeg	3
300×250	30k	gif, jpeg	3

EMAIL NEWSLETTERS

Mother Jones debuted three new email newsletters in September 2009. The newsletters highlight environmental/health news and consumer-friendly eco-tips; insider political coverage from David Corn and his ground-breaking Washington, DC, bureau; and exclusive content from our popular blogger Kevin Drum. Advertisers will have the opportunity to reach 115,000 unique newsletter subscribers with prominently featured billboard and leaderboard ads. Plus, you can sponsor all three newsletters, or target a specific audience by selecting just one.

ECONUNDRUMS

Your environmental dilemma solved. Every Monday, Econundrums focuses on common sense solutions to every day problems. Presented in a question and answer format, readers ask our Editors their opinions on everything ECO.

DECODER

The scoop from David Corn's & Mojo's Washington Bureau. Every Wednesday find out why political television personality Rachel Maddow said, "Without reporters like David Corn, I would not have a show." Get the latest from our inside the Beltway insiders.

DRUMBEAT

Kevin Drum on politics, policy, and cats. Every Friday the musing of our top blogger Kevin Drum, covering everything under the sun,including his ever beloved Friday Cat Blogging.

RATES

General: \$20 CPM Publisher/Non-profit: \$10 CPM



STAND-ALONE EMAILS

A "stand-alone" email is a terrific way to deliver your custom-tailored message exclusively to Mother Jones' 110,000+ opt-in email subscribers.

Mother Jones stand-alone emails are popular with advocacy/ cause-related organizations, new consumer goods offerings, movies, books, and environmental/green products and services.

Because we accept only a limited number of stand-alones per month, stand-alone emails enjoy a solid open and click-thru rate.

AUDIENCE

Female:	50.4%
Male:	49.6%
Mature	
Over 35:	78.5%
Over 55:	43.9%
Highly Educated	
Attended College:	96.7%
Bachelor's degree or more:	75.7%
Post-graduate study:	35.4%
Married or in a Partnered Relationship:	59.1%
Financially Comfortable	
>\$50K HH:	54.9%
>\$75K HH:	35.0%
>\$100K HH:	22.0%
Investment Portfolio	
Over \$100k:	34.1%
Consider "values based/socially responsible" criteria when	
making investment decisions	61.8%
Annual Non-Profit Giving	
Over \$250:	52.0%
Over \$500:	38.0%





Mother Jones readers FIND OUT FIRST.

STAND-ALONE EMAILS

Environmentally and Socially Conscious

Believe corporations should be committed to
social responsibility:

Use energy efficiency or other environmental criteria when
purchasing home products:

Willing to pay more for environmentally-friendly products:

Would consider purchasing a hybrid, electric or alternative
fuel vehicle:

78.2%

Trust in a company affects buying habits:

70.8%

If you are looking to reach a socially and politically engaged audience, this is it:

Voted in a federal, state, or local election: 73.4% Signed a petition: 73.1% Contacted an elected official: 70.3% Donated money to a nonprofit organization: 64.7% Volunteered: 45.3% Donated money to a candidate or campaign: 43.0% Taken part in local civic issue: 38.2% Attended an event for a nonprofit organization: 37.9%

Contacted a media outlet such as a radio or

television station, magazine or newspaper: 30.5%

Performance

	Open Rate	Click-Through Rate
All Sectors	14.65%	2.01%
Environmental	16.25%	3.92%
Health	13.80%	1.60%
International	14.58%	1.51%
Rights	15.85%	3.10%
For profit	14.36%	1.29%
Aid	14.54%	1.79%
Politics	13.67%	4.47%

Rates

Publisher/Nonprofit: \$80.00 CPM General: \$115.00 CPM

Source: Email Subscriber Survey, Summer 2010







Dear Ed,

How is this for being out of bouch? Despite polls showing millions of Americans that support a public option, Republican Leader John Benherr schoolly said, "The ntill lying to find the find American to talk to who via finer of the public option, other than a member of Congress or the administration."

Help up introduce Lauder Boehner to millione of them

Sign our petition feiling Republican Leader John Boehner that you are among the millions of Americans who support a public option. We will send your comments directly to him.

Thanks for all that you do to maintain a strong Democratic House Majority that works with President Obama.

Sincerely,





SIGN THE PETITION>>

Hype are having trouble with any of the links, cut and paste the following into your browser:
http://www.dccc.org/petitionbookner

To make sure you always get our emails add deceigeters org to your address book. Find out more about adding us to your address book here.

> Poid for by Demandali Congressional Campaign Committee, 430 South Cuptal Street, S.E. Washington, D.C. 20063 (202) 093-1906 - <u>minus (Scc.org)</u> Not authorized by any candidate or condidate's committee.

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