

Budget Hearing and Regular Board Meeting Thursday, October 28, 2021

Donzella Administration Building, 1275 Lakeside Ave. East and broadcast live via Zoom – 5:30 pm

1. Budget Hearing – Opening

A. Convene

The meeting was called to order by Vice President, Cynthia Schulz at 5:30 pm.

B. Roll Call

Members present: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz Member excused: Lisa Hunt

Member excused: Lisa Hunt

C. 2022 Revenue and Expenditure Budget Presentation

The PowerPoint presentation shown at the hearing is attached as a permanent part of the record of this meeting. Budget documents showing cash balances, revenues and expenditures for 2022 are also attached. Kelly A. Petty, Superintendent and CEO opened the public hearing of the 2022 budget and introduced Gina Huffman, Division Manager of Business Operations who presented revenue and expenditure history and waiver match history.

Superintendent Petty reviewed Cuyahoga DD's "strategic investments" totaling about \$12 million. This is just a portion of the overall budget, but they are highlighted to show advancement toward accomplishing strategic plan goals. These costs do not include associated personnel and waiver match costs. See attached slides for a listing of categories/initiatives.

The establishment of a Capital Reserve Fund with \$6 million was proposed. This fund would set aside monies for unexpected or extraordinary costs to maintain the buildings.

Gina Huffman then presented specific revenue and expenditure details for the major budget categories. These details include comparisons to 2021 budget and projected figures and are contained in the attached slides. Christina Brown, Chief Human Resources Officer gave an overview of the employee salaries, wages, and benefits. Amber Gibbs, Chief Administrative Services Officer discussed Medicaid waiver match, community supports and housing and direct care/transportation contracts. Jacquie Kasprisin, Chief Operations Officer explained other service-related contracts, buildings, and equipment. Rodney Hairston, Chief Financial Officer presented the final overall budget numbers.

Vice President, Cynthia Schulz moved to adjourn the public hearing at 6:50 pm. Steve Licciardi provided the second.

2. Regular Meeting of the Board – Opening

A. Convene

The meeting called to order by Vice President, Cynthia Schulz at 6:51 pm.

B. Roll Call

Members present: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

Member excused: Lisa Hunt

3. Minutes

RESOLVED, that the minutes of the regular meeting of the Cuyahoga County Board of Developmental Disabilities held September 23, 2021, a copy of which is made a part of the permanent record of this meeting, be accepted as directed by the President, without objection, and approved as published.

Motion by Steven Licciardi, second by Steve Scheidt.

Final Resolution: Motion Approved

Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

4. Donations

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities gratefully accepts one monetary donation of \$25.00 and two donations of unspecified value.

Motion by Steven Licciardi, second by Alaina McCruel.

Final Resolution: Motion Approved

Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

5. Financial Statements

RESOLVED, that the Operating Fund Statement and the Statements of Revenue and Expenditures - Planned and Actual for the year-to-date period ending September 30, 2021, be accepted and filed for audit; the payment of vouchers for the period September 1, 2021 to September 30, 2021 be ratified; and that all statements and voucher summaries are made a part of the permanent record of this meeting.

Motion by Steve Scheidt, second by Cynthia Schulz.

Final Resolution: Motion Approved

Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

6. Announcements

Vice President, Cynthia Schulz turned the meeting over to Superintendent & CEO, Kelly A. Petty who gave the following announcements:

- An opinion article by Superintendent Petty was published in Crain's Business magazine. The article recognized the importance of hiring people with developmental disabilities.
- Jared Daly, Regional Coordinator of Workforce Development was recognized as one of 40 under 40 by Crain's Business. Also, an article that Jared and Chris Carpenter, Community Development Strategic Analysis Manager authored in 2019 was recently cited in an article written by experts in the field of employment.
- Kelly gave a COVID-19 update on individuals served. So far in October, there are a reported number of 38 people who tested positive. This is an increase from September.

7. Status Reports

There were no significant changes in status reports.

8. New Business

A. Approve the 2022 Revenue and Expenditure Budget

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities approves hereby the 2022 Revenue & Expenditure Budget as proposed this date by the Superintendent, a copy of which is made part of the permanent record of this meeting, and requests that the Cuyahoga County Executive and the Cuyahoga County Council concur, and appropriate the 2022 General Operating Fund revenues in the amount of \$132,124,500 and expenditures in the amount of \$151,720,899.

There was discussion by Board members to increase the amount allocated for Support for Direct Support Professionals (DSPs) from \$3 million to \$6 million. The increase is reflected in this resolution.

Motion by Cynthia Schulz, second by Steven Licciardi. Final Resolution: Motion Approved Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

B. Agreement for the Provision of Adult Services

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities approves hereby and authorizes the Superintendent to enter into a contract with the providers listed on a document titled Adult Service Providers 2022, a copy of which is made a part of the permanent record of this meeting, for the period January 1, 2022 through December 31, 2022, for a sum not to exceed \$1,500,000; and, BE IT FURTHER RESOLVED, that the Superintendent is authorized hereby to take any and all actions necessary to carry out these transactions.

Motion by Steve Scheidt, second by Steven Licciardi.

Final Resolution: Motion Approved

Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

C. Reimbursement to Providers for Non-Medicaid Covered Expenses Associated with the COVID-19 Pandemic and Statewide DSP Staffing Crisis

RESOLVED, that Cuyahoga Board of Developmental Disabilities approves hereby and authorizes the Superintendent to enter into a contract for Extraordinary and Unusual Non-Medicaid Costs with various certified providers for the period October 29, 2021 through December 31, 2021, for a sum not to exceed \$1,750,000; and, BE IT FURTHER RESOLVED, that the Superintendent is authorized hereby to take any and all actions necessary to carry out these transactions.

Motion by Steven Licciardi, second by Cynthia Schulz.

Final Resolution: Motion Approved

Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

D. Purchase of Network Switching Equipment from CDW-G

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities approves hereby and authorizes the Superintendent to purchase network switching equipment from CDW Government, LLC at a cost of \$60,861; and, BE IT FURTHER RESOLVED, that the Superintendent is authorized hereby to take any and all actions necessary to carry out these transactions.

Motion by Mozelle Jackson, second by Steve Scheidt.

Final Resolution: Motion Approved

Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

E. Purchase of computer hardware from Insight Public Sector

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities approves hereby and authorizes the Superintendent to purchase laptop computers and associated peripherals from Insight Public Sector for a total sum not to exceed \$110,000; and, BE IT FURTHER RESOLVED, that the Superintendent is authorized hereby to take any and all actions necessary to carry out these transactions.

Motion by Steven Licciardi, second by Mozelle Jackson. Final Resolution: Motion Approved Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

F. Collective Bargaining Agreement with SEIU District 1199 Support Administration for the period January 1, 2022 - December 31, 2024

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities approves hereby and authorizes the Superintendent to approve the collective bargaining agreement with Service Employees International Union District 1199: WV/KY/OH, The Healthcare and Social Service Union: Services and Support Administration for the period January 1, 2022 to December 31, 2024. BE IT FURTHER RESOLVED, that the Superintendent is authorized hereby to take any and all actions necessary to carry out this transaction.

Motion by Steve Scheidt, second by Alaina McCruel. Final Resolution: Motion Approved Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

G. Policy Manual Change - 5.13 Retire/Rehire Policy

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities approves hereby and authorizes the Superintendent to modify section 5.13 Retire/Rehire Policy of the Cuyahoga DD Policy Manual as described in the attachment in BoardDocs; and,

BE IT FURTHER RESOLVED, that the Superintendent is authorized hereby to take any and all actions necessary to carry out these transactions.

Motion by Cynthia Schulz, second by Steven Licciardi. Final Resolution: Motion Approved Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

9. Comments from the Floor

Gina Kerman, Executive Director of Rose-Mary Center, thanked Superintendent Petty and the Board for the support the providers have received during the COVID-19 crisis. Ms. Kerman expressed her appreciation for the support from all the different teams at Cuyahoga DD.

10. Adjournment

RESOLVED, that the Cuyahoga County Board of Developmental Disabilities hereby adjourns.

Motion by Mozelle Jackson, second by Allison Frazier.

Final Resolution: Motion Approved

Aye: Allison Frazier, Mozelle Jackson, Steven Licciardi, Alaina McCruel, Steve Scheidt, Cynthia Schulz

Meeting adjourned at 7:47 pm.

Next Meeting - November 18, 2021 at 5:30 pm at the Donzella Administration Building, 1275 Lakeside Ave., Cleveland, Ohio 44141.

Certified by:

Lisa Hunt, President

Mozelle Jackson, Secretary

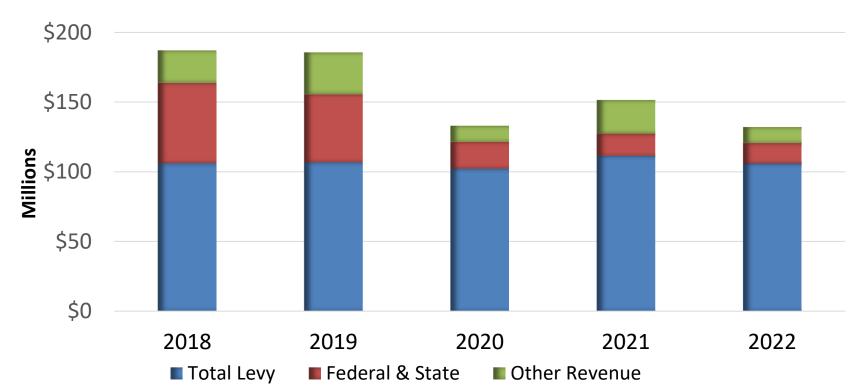


Public Hearing 2022 Annual Budget Plan October 28, 2021

Regular Board meeting to follow at approximately 6:30 p.m.

Supporting and empowering people with developmental disabilities to live, learn, work and play in the community

Revenue History by Source



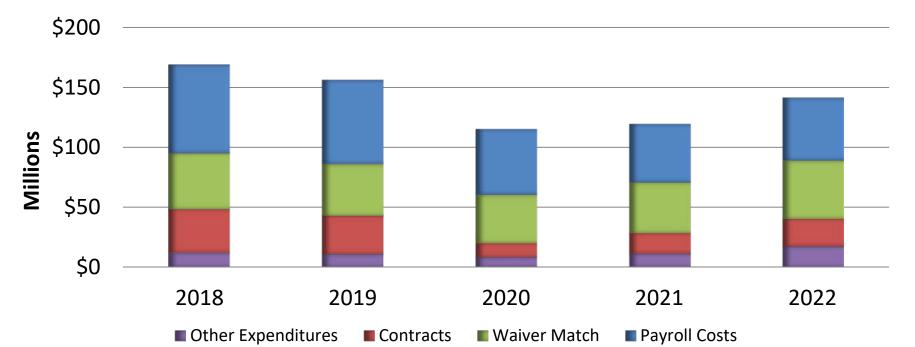
\$	Total Levy	Federal & State	Other Revenue	Total Revenue	
2020 Actual	102,269,722	19,332,610	11,455,216	133,057,548*	
2021 Projected	111,500,000+	15,925,485	24,101,803	151,527,288**	
2022 Budget	106,000,000	14,714,000	11,410,500	132,124,500	

*Includes \$7.7M in building sales

+ Included \$5M correction from 2020

**Includes \$20.5M cost report settlement

Expenditure History by Type

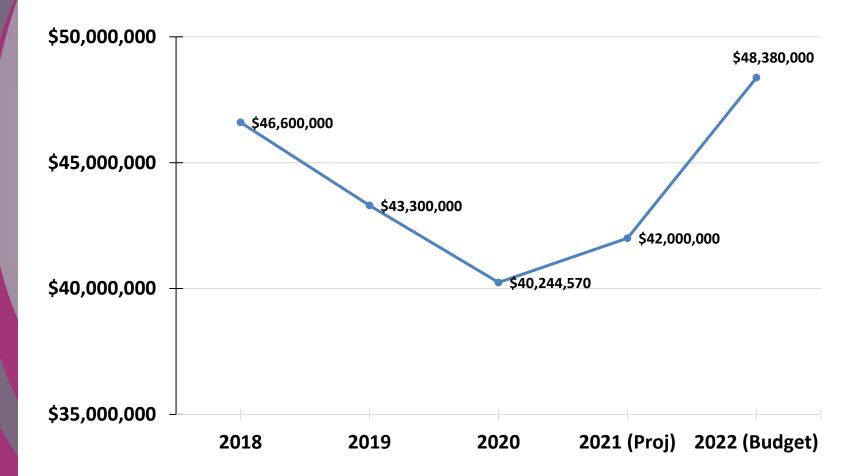


	Payroll Costs	Contracts	Waiver Match	Other Expenditures	Total Expenditures
2020 Actual	54,645,486	12,059,969	40,244,570	8,396,511	115,346,536
2021 Projected	49,300,000	19,371,900	42,000,000	13,728,104	124,400,004*
2022 Budget	51,475,255	25,392,041	48,380,000	17,473,603	142,720,899**

*Does not include \$45M transfer to Medicaid Reserve

**Does not include \$6M transfer to Capital Reserve

Waiver Match History





Strategic Investments

Direct financial resources to individuals with DD **\$2.5M**

Address identified gaps in service provision **\$4M**

Increase competitive employment **\$0.9M**

Enhancing community partnerships **\$0.5M**

Support for Direct Support Professionals (DSP) \$3M

Innovative housing **\$1M**

Promote the use of technology **\$0.09M**

Total for All Strategic Initiatives: \$12M



Sustainability Fund

• Proposed transfer to 'capital reserve fund': \$6,000,000

Ending cash balance 2022

Without transfer to capital reserve fund: \$138,635,532

With transfer to capital reserve fund: \$132,635,532



Revenue Detail



Levy Revenue

2021 Budget:	\$106,000,000	
2021 Actual (projected):	\$111,632,051	Our levy is our
2022 Budget:	\$106,000,000	largest source of
Variance ('21 budget to '21 actual):	\$5,632,051	revenue
Variance ('21 budget to '22 budget):	\$0	

Key contributing factors

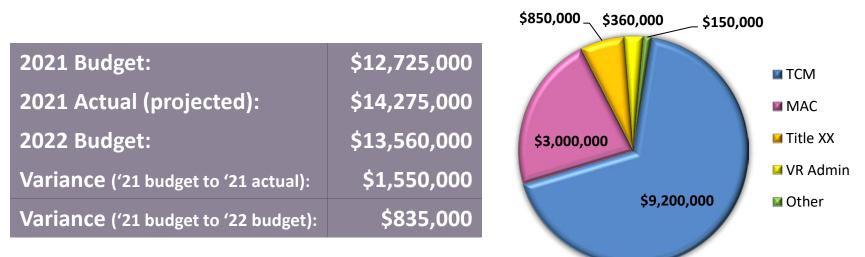
1. We received \$5,632,051 of our 2020 levy revenue in 2021

Assumptions and analysis of risk

1. Levy revenue in 2022 will remain steady



Federal Revenue



Key contributing factors

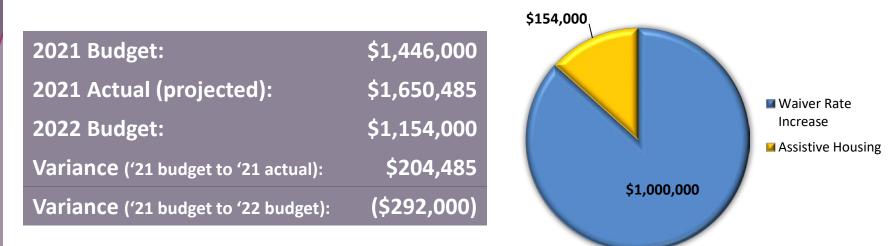
- 1. Additional Support Administration staff will increase Targeted Case Management (TCM) billing
- Additional staff participation in Medicaid Administrative Claiming (MAC)

Assumptions and analysis of risk

1. Enhanced Federal Medicaid Assistance Percentage (eFMAP) will end 3/31/2022



State Revenue



Key contributing factors

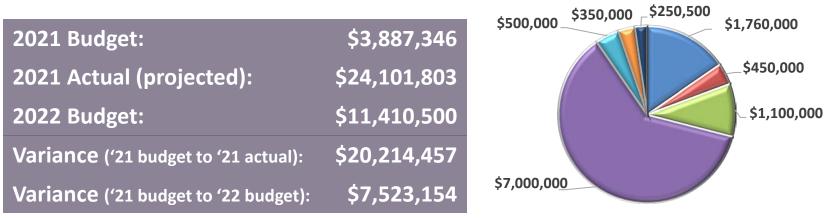
1. Planned purchase of one home through State Assisted Housing Fund

Assumptions and analysis of risk

- 1. There will be no state subsidies
- 2. Assumes state contribution of 4% for waiver rate increase in 2022



Other Revenue



Assumptions and analysis of risk

- 1. TCM Settlement of \$7M
- 2. 100% lease revenue from SAW and VGS for full year
- 3. Sale of the former East Cleveland Adult Activity Center





Expenditure Detail

(Major Categories)



Employee Salaries & Wages

2021 Budget:	\$35,744,457	
2021 Actual (projected):	\$34,000,000	600
2022 Budget:	\$36,871,333	employees expected by
Variance ('21 budget to '21 actual):	\$1,744,457	end of 2022
Variance ('21 budget to '22 budget):	(\$1,126,876)	

Key contributing factors

- 1. Addition of Support Administration staff to accommodate planned waiver expansion
- 2. Additional professional staff needs in Behavioral Health, Workforce Development, Early Intervention & Family Supports

Assumptions and analysis of risk

- 1. New position salaries are prorated for staggered start dates
- 2. Assumes 5% vacancy rate



Employee Benefits

2021 Budget:	\$14,967,582	\$527,389 \$181,854	
2021 Actual (projected):	\$14,500,000	\$128,000	Hospitalization
2022 Budget:	\$14,603,922		PERS/STRS
Variance ('21 budget to '21 actual):	\$467,582	\$5,758,082	Education Reimb
Variance ('21 budget to '22 budget):	\$363,660	\$8,008,597	Medicare
			₩C/Unemp

Key contributing factors

1. Health insurance premium decrease of 3.4%

Assumptions and analysis of risk

1. Reduced PERS contribution for carryover Cuyahoga DD Staff



Waiver Match Obligation

2021 Budget:	\$42,580,000	Projected Increase in Waivers		
2021 Actual (projected):	\$42,000,000			
2022 Budget:	\$48,380,000	IO Waiver (+50)		
Variance ('21 budget to '21 actual):	\$580,000	L1 Waiver (+100)		
Variance ('21 budget to '22 budget):	(\$5,800,000)	SELF Waiver (+0)		

Key contributing factors

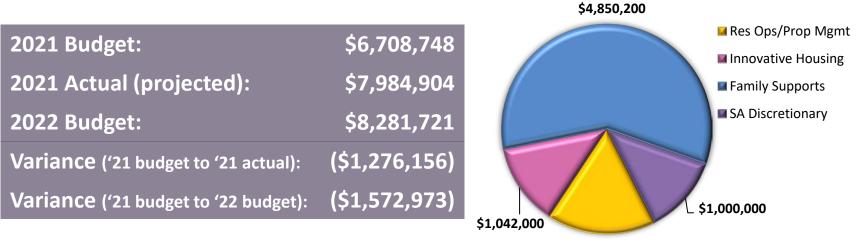
- Match percentage will increase to 36% with ending of enhanced FMAP 3/31/22
- 2. Increased spending flexibility within the Level 1 waiver

Assumptions and analysis of risk

- 1. Goal to increase enrollments for IO and Level 1 waiver
- 2. State FY19 PAWS data used for calculations due to pandemic impact
- 3. Assumed increased average non-day Level 1 cost of \$10K per person related to new flexibility
- 4. Assumed 75% of historical day service/NMT amounts



Community Supports & Housing





Key contributing factors

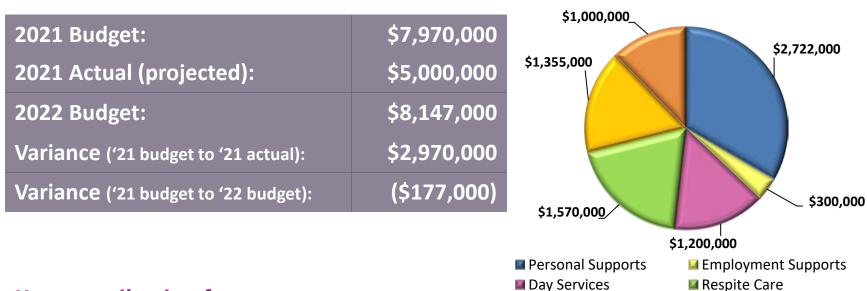
- 1. Continuation of the Support Administration supplemental fund
- 2. Increase to Family Supports allocations
- 3. Innovative housing initiatives

Assumptions and analysis of risk

1. Includes services to increase housing options



Direct Care/Transportation Contracts



Transportation

Key contributing factors

- 1. New respite service contracts
- 2. Uber/Lyft pilot program
- 3. Supports for individuals with high behavior needs and their families

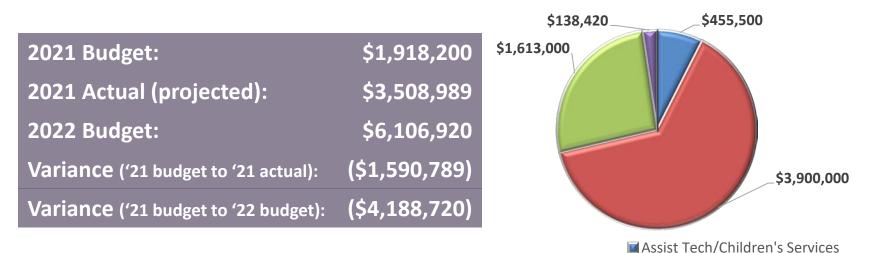
Assumptions and analysis of risk

1. Locally funded transportation & day services – 75% of 2021



High Behavior Needs

Other Service-Related Contracts



Key contributing factors

- 1. Includes strategic investments in assistive technology and community development
- 2. \$3M in provider support
- 3. Pilot after school respite program for students with high behavior needs
- 4. Employment services incentives

Assumptions and analysis of risk

1. New partnerships will be developed to implement 1-2 new respite programs



Provider Support

Employment & Community Int

Behavior & Health Services

Operations & Admin Contracts



Building Operations
Information Systems
Personnel Contracts
Misc Contracts

\$457,100

Key contributing factors

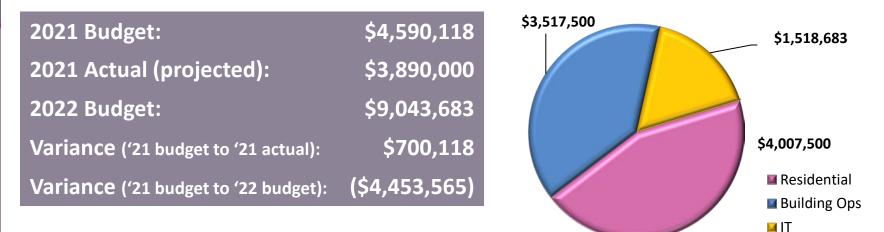
- 1. New Client Information System implementation
- 2. Staff development training for teambuilding, Diversity, Equity & Inclusion
- 3. Preventative maintenance and cleaning crew contracts

Assumptions and analysis of risk

1. IT upgrades required to reduce network security risks



Building & Equipment



Key contributing factors

- 1. Youth residential: purchase/build and technology and furnishings
- 2. Includes improvements and routine building maintenance
- 3. Refresh of computers

Assumptions and analysis of risk

- 1. Youth residential project in development
- 2. One former AAC requires extensive grounds stabilization due to erosion



Proposed 2022 Revenue and Expenditure Budget:

General Operating Fund - 2022

Total Revenue Budget:

Operating Expenditure Budget: Transfer to Capital Reserve Fund: Total Expenditure Budget \$132,124,500

(\$142,720,899) (<u>\$6,000,000)</u> (\$148,720,899)



CUYAHOGA COUNTY BOARD OF DD CASH BALANCE 2022

	2021 BUDGET	2021 PROJECTED	2022 DRAFT BUDGET
Unencumbered Opening Cash	\$164,298,678	\$164,298,678	\$149,231,931
Revenues	\$124,058,346	\$151,527,288	\$132,124,500
Operating Expenditures	(\$120,277,297)	(\$121,594,035)	(\$130,720,899)
+ Strategic Investments	(\$5,807,700)		(\$12,000,000)
Total Expenditures	(\$126,084,997)	(\$121,594,035)	(\$142,720,899)
Operating Surplus/Deficit Subtotal	\$3,781,049	\$29,933,253	(\$10,596,399)
Operating Account Ending Cash Subtotal	\$162,272,027	\$194,231,931	\$138,635,532
Transfer Out: Medicaid or Capital Reserve	(\$45,000,000)	(\$45,000,000)	(\$6,000,000)
Total Expenditures incl. Transfer to Reserve	(\$171,084,997)	(\$166,594,036)	(\$148,720,899)
Total Surplus/Deficit	(\$47,026,651)	(\$15,066,747)	(\$16,596,399)
Total Operating Account Ending Cash	\$117,272,027	\$149,231,931	\$132,635,532

CUYAHOGA COUNTY BOARD OF DD REVENUES

					2022 Budget
	2020	2021	2021	2022	Variance from
	ACTUAL	BUDGET	PROJECTED	BUDGET	2021 Budget
County Levy Revenue	102,269,722	106,000,000	111,500,000	106,000,000	0
Federal Revenue					
Targeted Case Management (TCM)	8,445,090	8,500,000	10,000,000	9,200,000	700,000
Medicaid Admin Claiming (MAC)	3,106,320	2,900,000	2,900,000	3,000,000	100,000
Waiver Services	609,946	0	0	0	0
ICF/IID Group Homes	2,409,898	0	0	0	0
Title XX	986,221	825,000	825,000	850,000	25,000
VR Administration	366,076	350,000	350,000	360,000	10,000
Other Waiver (Transp/Equip/Bus)	28,759	150,000	200,000	150,000	0
SUBTOTAL	15,952,310	12,725,000	14,275,000	13,560,000	835,000
State Revenue					
Waiver Rate Increase (Reimb)	3,084,980	1,000,000	1,210,485	1,000,000	0
Assisted Housing Funds	295,320	446,000	440,000	154,000	(292,000)
SUBTOTAL	3,380,300	1,446,000	1,650,485	1,154,000	(292,000)
Other Revenue					
ICF/IID Private Providers	68,191	0	0	0	0
Health Insurance	1,554,388	1,500,000	1,600,000	1,760,000	260,000
Settlements	0	0	20,496,503	7,000,000	7,000,000
Waiver Match Reimbursement	905,169	400,000	400,000	450,000	50,000
Donations & Grants	6,055	5,000	300	500	(4,500)
Community & Medicaid Reimbursement	418,445	350,000	340,000	350,000	(1,000)
Misc. Revenue	322,223	500,000	350,000	250,000	(250,000)
Building Leases	479,258	1,132,346	915,000	1,100,000	(32,346)
SUBTOTAL	3,753,729	3,887,346	24,101,803	10,910,500	7,023,154
Total Revenue	125,356,061	124,058,346	151,527,288	131,624,500	7,566,154
Building Sale	7,701,487	0	0	500,000	500,000
Duranty Cure		0	Ū		000,000
Total Revenue w/one-time	133,057,548	124,058,346	151,527,288	132,124,500	8,066,154
			27,468,942	8,066,154	
			over budget	over 2021 budget	

CUYAHOGA COUNTY BOARD OF DD EXPENDITURES OPERATING FUND

	2020 ACTUAL	2021 BUDGET	2021 PROJECTED	2022 BUDGET	2022 Budget Variance from '21 Budget
Employee Expenses					<u>.</u>
Salaries and Wages	35,991,498	35,744,457	34,800,000	36,871,333	1,126,876
Employee Benefits	18,653,988	14,967,582	14,500,000	14,603,922	(363,660)
SUBTOTAL	54,645,486	50,712,039	49,300,000	51,475,255	763,216
Service Contracts					
Waiver Match Obligation	40,244,570	42,580,000	42,000,000	48,380,000	5,800,000
Direct Care Services	2,246,414	6,025,000	5,000,000	7,577,000	1,552,000
Residential Facility Operations	882,689	3,658,548	3,800,000	2,519,521	(1,139,027)
Family Supports		3,050,200	3,050,200	4,980,200	1,930,000
Contracted Transportation	495,847	1,945,000	2,200,000	1,355,000	(590,000)
Wage Advancement		1,000,000	500,000	900,000	(100,000)
OOD/Vocational Rehabilitation	361,119	370,000	370,000	370,000	0
Provider Support		216,000	328,736	3,075,000	2,859,000
Adult Recreation & Activities		182,500	182,500	1,243,000	1,060,500
SUBTOTAL	44,230,639	59,027,248	57,431,436	70,399,721	11,372,473
Operations Contracts	8,073,900				
Custodial Contracts		1,750,000	1,250,000	1,100,000	(650,000)
Information Systems		521,518	520,000	581,300	59,782
Other Contracts		1,533,200	1,749,200	2,966,020	1,432,820
SUBTOTAL	8,073,900	3,804,718	3,519,200	4,647,320	842,602
Other Expenses					
Office & Program Supplies	221,884	703,640	600,000	659,520	(44,120)
Auto & Building Supplies	769,294	570,000	450,000	353,000	(217,000)
Postage & Telephone	467,070	575,450	575,450	506,000	(69,450)
Employee Travel					
-Mileage	207,917	534,075	300,000	531,850	(2,225)
-Seminars & Conferences, Other	97,308	207,450	125,000	231,500	24,050
Insurance	266,911	318,000	300,000	318,000	0
Utilities	870,596	1,015,675	950,000	1,112,175	96,500
Bldg & Equipment Rental	23,410	38,500	35,000	29,500	(9,000)
Bldg & Equipment Maintenance	1,802,320	050.000		000.000	05.000
-Residential Services		252,800	200,000	288,000	35,200
-Cuyahoga DD Operations	1 000 0 10	2,708,782	2,500,000	3,655,183	946,401
Fixed Assets	1,388,842	0.000.0/0	0.000.000	004 500	(1, 107, 7(0))
-Residential Services		2,332,260	2,000,000	904,500	(1,427,760)
-Cuyahoga DD Operations	0	557,950	557,950	3,478,500	2,920,550
Group Home Permit Fees	0	0	0	80,000	80,000
Printing & Misc Expenses	390,246	926,410	750,000	1,850,875	924,465
Cuyahoga County Fees SUBTOTAL	1,890,713 8,396,511	1,800,000 12,540,992	2,000,000 11,343,400	2,200,000	400,000 3,657,611
	0,370,311	12,340,772	11,343,400	10,170,003	3,037,011
Total Continuing Operations	115,346,535	126,084,996	121,594,035	142,720,899	16,635,901
Transfer Out: Reserve Fund (Capital or Medicaid)	0	45,000,000	45,000,000	6,000,000	
Total Continuing Operations w/Reserve	71,115,896	112,057,749	166,594,036	148,720,899	36,663,150
			54,536,287	36,663,150	
			UNDER budget	vs 2021 budget	