Building a resume in CuestaJobs

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Value midentify

Motivated skills Branding

objective Merchandising

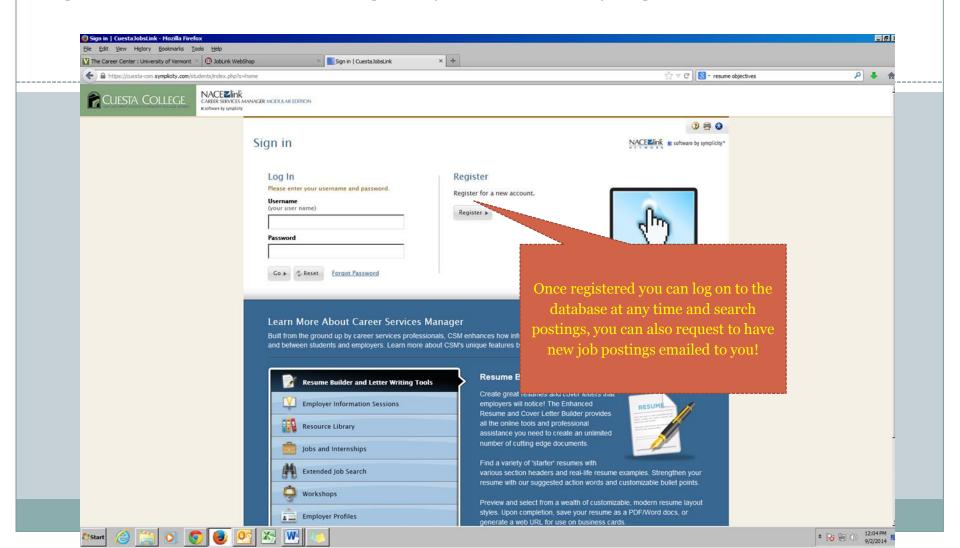
Experience Achievement
             Accomplished Task
Profile Awards
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Use "Resume Builder" to craft your resume

Step 1:

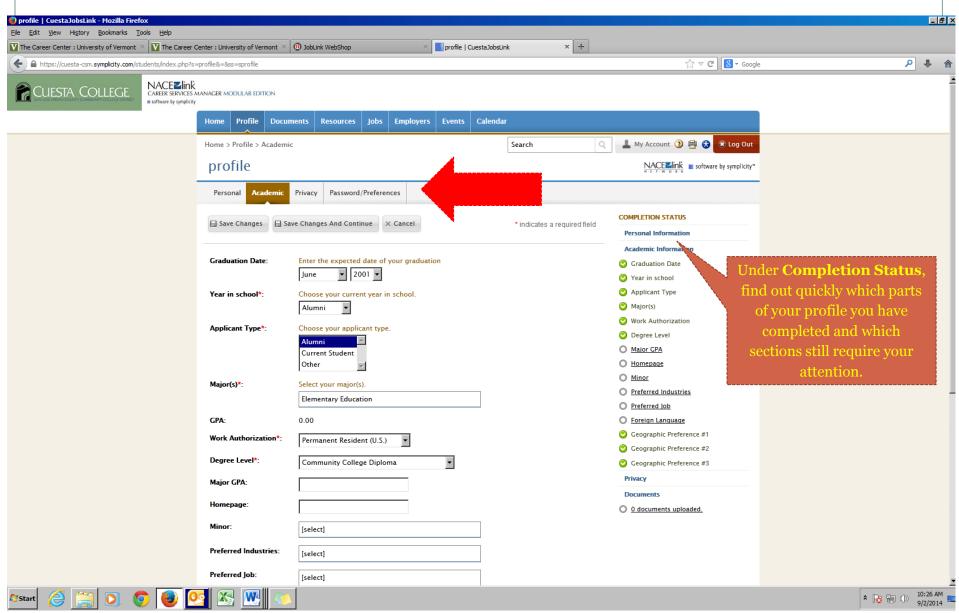
https://cuesta-csm.symplicity.com/students

Register for a new account or log in if you have already registered.



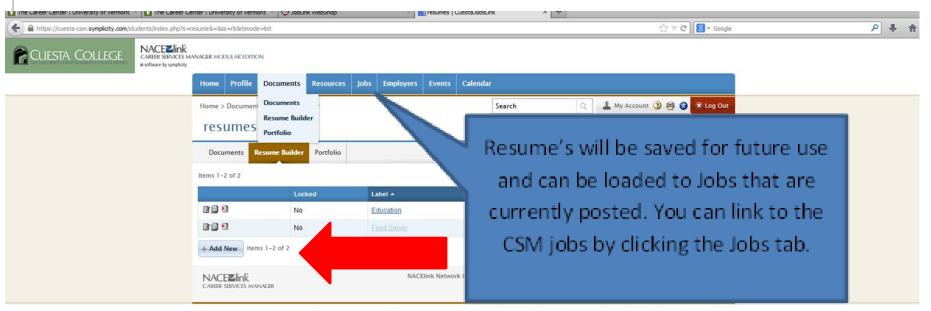
Step 2:

Create your profile with as much information as possible



Step 3:

Click on Resume Builder and add new



Come visit the Career Connections Office in Room 5310 on the SLO campus and in Building 4000 in North County! We are here to help you with all of your employment, work study and internship needs! (805) 546-3252











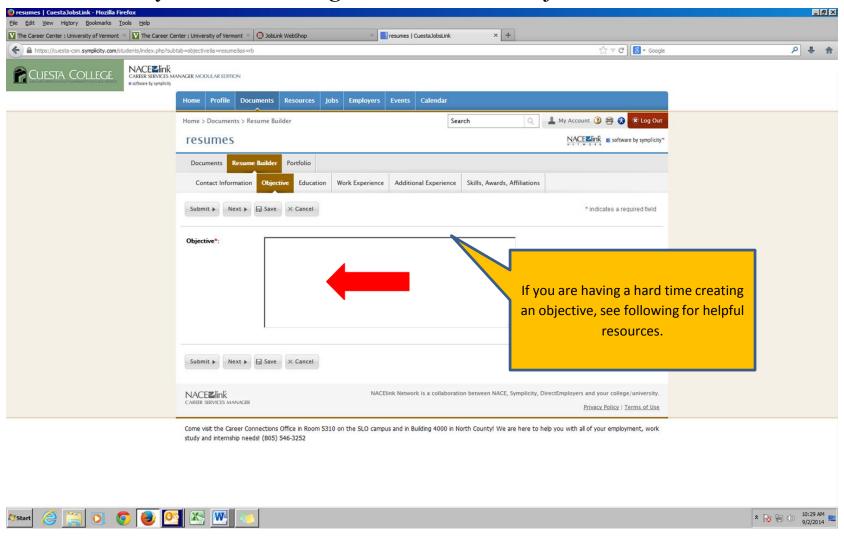




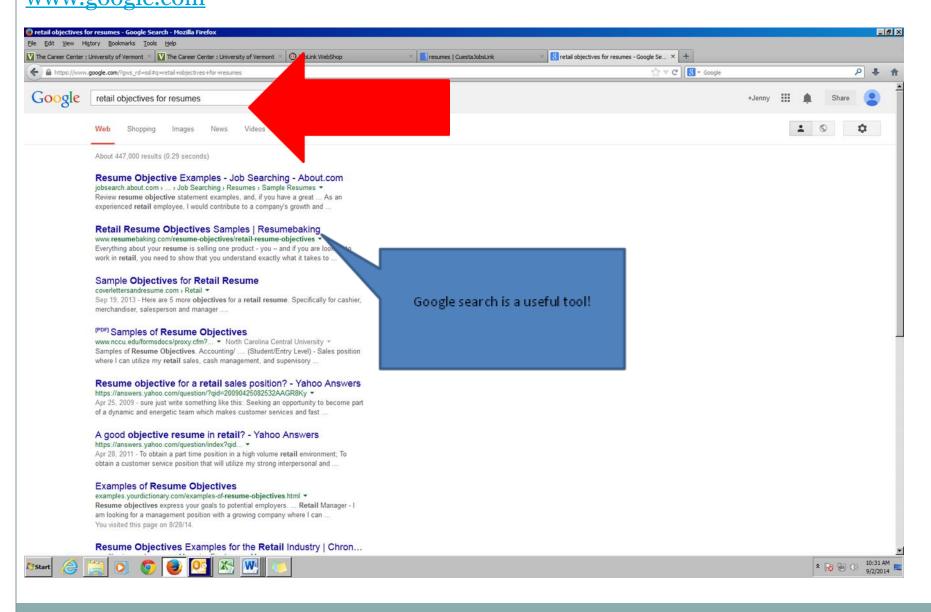


Step 4:

Enter an objective on your resume, it's important to customize the resume objective to match the position you are applying for. The more specific your resume objective is the better chance you have of being considered for the job.



Looking for assistance with an objective, use a simple google search www.google.com



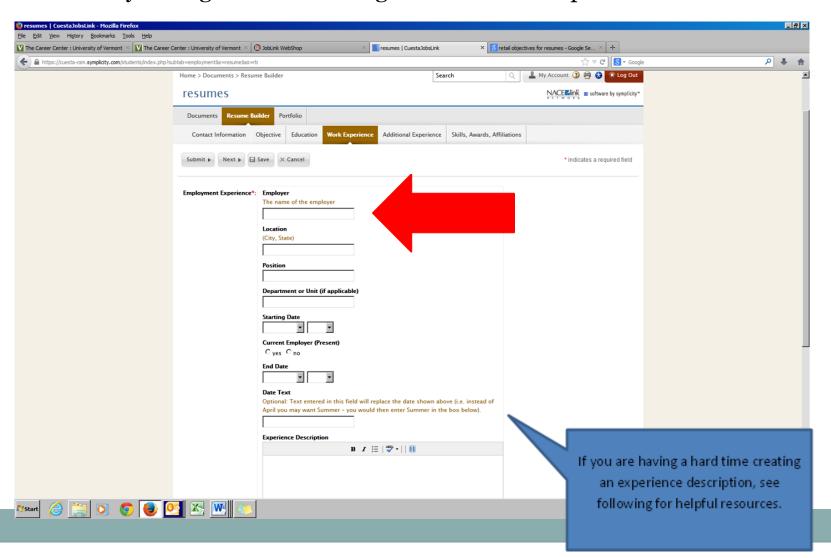
Sample Resume Objective Statements

- Obtain a position at XYZ Company where I can maximize my management skills, quality assurance, program development, and training experience.
- Customer service management where my experience can be utilized to improve customer satisfaction.
- Management position where I can effectively utilize my expertise in human relations, project management, and staff recruitment and retention.
- Marketing position that utilizes my writing skills and enables me to make a positive contribution to the organization.
- To secure a position with a well-established organization with a stable environment that will lead to a lasting relationship in the field of finance.
- To obtain a position that will enable me to use my strong organizational skills, educational background, and ability to work well with people.

Step 5:

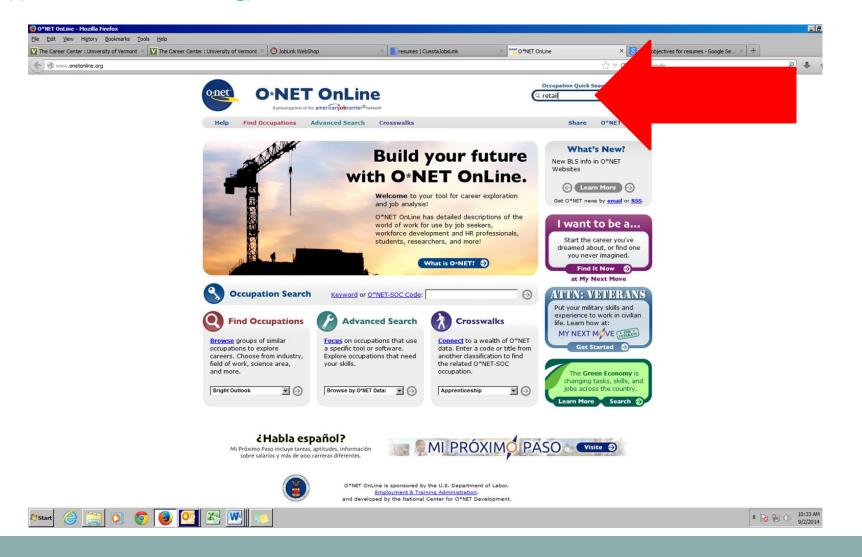
Enter in your Employment Experience.

Keep in mind that you may have more information than you think to put on your resume. Even if you don't have formal work experience, you can include other types of work like baby sitting or lawn mowing and volunteer experiences.



Looking for assistance in creating your Experience Description for your last positionthese are your tasks that you provided daily or a chance to highlight your major accomplishments- use an occupation quick search with O*Net OnLine.

http://www.onetonline.org/



rg/link/summary/41-2031.00







Help

Find Occupations

Advanced Search

Crosswalks

Share

O*NET Sit

Update

Bright ()

Summary Report for:

41-2031.00 - Retail Salespersons

Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.

Sample of reported job titles: Sales Associate, Sales Consultant, Sales Clerk, Sales Person, Customer Assistant, Clerk, Sales Representative, Design Consultant, Salesman, Bridal Consultant

 View report:
 Summary
 Details
 Custom

 Tasks | Tools & Technology | Knowledge | Skills | Abilities | Work Activities | Work Context | Job Zone | Education | Credentials | Interests | Work Styles | Work Values | Related Occupations | Wages & Employment | Job Openings | Additional Information

Tasks

- · Greet customers and ascertain what each customer wants or needs.
- . Describe merchandise and explain use, operation, and care of merchandise to customers.
- · Recommend, select, and help locate or obtain merchandise based on customer needs and desires.
- · Compute sales prices, total purchases and receive and process cash or credit payment.
- · Answer questions regarding the store and its merchandise.
- · Prepare sales slips or sales contracts.
- · Maintain knowledge of current sales and promotions, policies regarding payment and exchanges, and security practices.
- Maintain records related to sales
- Demonstrate use or operation of merchandise.
- Place special orders or call other stores to find desired items.

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Tools & Technology

Tools used in this occupation:

Bar code reader equipment — Barcode scanners

Domestic sewing machines — Sewing machines

Electronic funds transfer point of sale equipment — Credit card processing machines; Electronic funds transfer EFT terminals

Point of sale navment terminal — Telecheck processing terminals

O*Net Tasks description turned in to your Experience Descriptions

- Greet customers and ascertain what each customer wants or needs.
- Recommend, select, and help locate or obtain merchandise based on customer needs and desires.
- Compute sales prices, total purchases and receive and process cash or credit payment.
- Prepare sales slips or sales contracts.
- Demonstrate use or operation of merchandise.

- Greeted customers and assessed individual customers needs in a timely manner.
- Recommended, selected, and helped locate or obtain merchandise based on customer needs and desires.
- Computed sales prices, total purchases and receive and process cash or credit payment.
- Prepared sales slips or sales contracts.
- Demonstrated use or operation of merchandise.

assessment, meeting quality standards for services, and evaluation of customer satisfaction

Sales and Marketing — Knowledge of principles and methods for showing, promoting, and selling products or services. This includes marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.

English Language — Knowledge of the structure and content of the English language including the meaning and spelling of words, rules of composition, and grammar.

Mathematics — Knowledge of arithmetic, algebra, geometry, calculus, statistics, and their applications.

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Skills

Active Listening - Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.

Persuasion — Persuading others to change their minds or behavior.

Speaking — Talking to others to convey information effectively.

Service Orientation — Actively looking for ways to help people.

Negotiation — Bringing others together and trying to reconcile differences.

Social Perceptiveness — Being aware of others' reactions and understanding why they react as they do.

Reading Comprehension — Understanding written sentences and paragraphs in work related documents.

Coordination — Adjusting actions in relation to others' actions.

Critical Thinking — Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.

Monitoring — Monitoring/Assessing performance of yourself, other individuals, or organizations to make improvements or take corrective action.

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Abilities

Oral Comprehension — The ability to listen to and understand information and ideas presented through spoken words and sentences.

Oral Expression — The ability to communicate information and ideas in speaking so others will understand.

Speech Clarity — The ability to speak clearly so others can understand you.

Speech Recognition — The ability to identify and understand the speech of another person.

Near Vision — The ability to see details at close range (within a few feet of the observer).

Problem Sensitivity — The ability to tell when something is wrong or is likely to go wrong. It does not involve solving the problem, only recognizing there is a problem.

Written Comprehension — The ability to read and understand information and ideas presented in writing.

Written Expression — The ability to communicate information and ideas in writing so others will understand.

Category Flexibility — The ability to generate or use different sets of rules for combining or grouping things in different ways.

Deductive Reasoning — The ability to apply general rules to specific problems to produce answers that make sense.

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Work Activities

Use the skills from O*net and turn those into applicable experience descriptions on your resume

Skills

- Active Listening Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
- Persuasion Persuading others to change their minds or behavior.
- Speaking Talking to others to convey information effectively.
- Service Orientation Actively looking for ways to help people.
- Monitoring Monitoring/Assessing performance of yourself, other individuals, or organizations to make improvements or take corrective action.

- Maintained full attention to what others were saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
- Marketed items to add to daily sales increasing volume of average sales.
- Improved communication by effectively conveying information.
- Actively looked for ways to help people.
- Monitored performance of myself and others to improve and take action.

100 Great Resume Words

Assist Able Action **Analysis Achievement** Accomplished Advanced Conduct Consult Committed Conducted Contributed Coordinated Delegated Develop Deliver Design Defined Diversified Devoted Distinguished Encourage Earned Enhance **Evaluate**

Examined **Facilitate Formulate** Fulfilled Forecasted Generated Gained Gathered Gave Headed Hosted Identified **Implemented Improved Improvised** Influenced Launched Lobbied Maintained Managed Marketed Maximized Mediated Modernized

Motivated

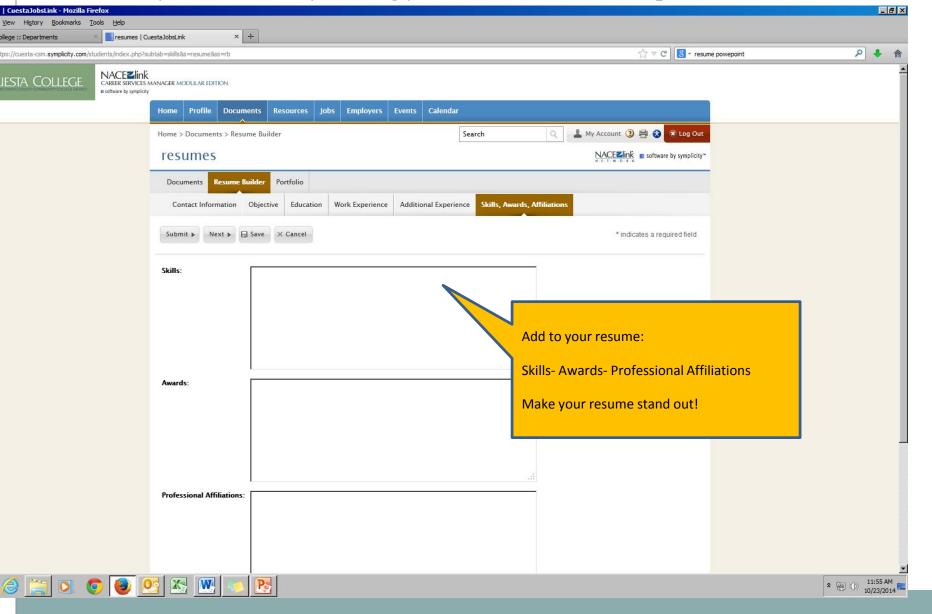
Negotiated Observed Obtained Operated Organized Originated Overhauled Oversaw **Participated** Performed Pioneered Planned Prepared Presented Promoted Provided Published Pursued **Ouantified** Ranked Received Recommended Redesigned Reengineered

Reorganized

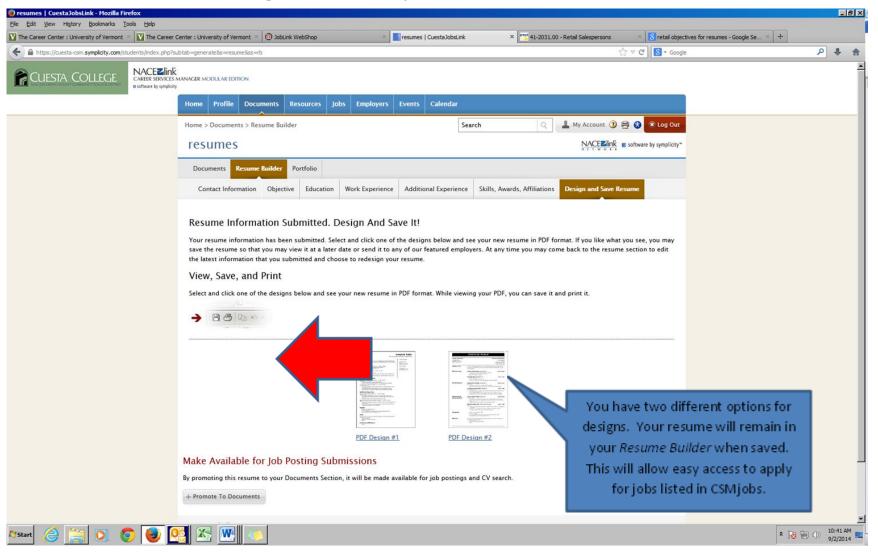
Represented Restructured Revised Safeguarded Secured Selected Specified Spearheaded Standardized Strengthened Structured Suggested Superseded Supervised **Targeted Taught** Tested Trained Transcended Unified Upgraded Utilized Validated Valued

Wrote

Add to your resume by adding your skills, awards and professional affiliations



Congratulations, you have a resume.



Career Connections

Room 5310

Have your resume reviewed!

Print your resume!

Resume paper provided at no cost to students!

Add a typing certificate to your profile!

Assist in finding current and future employment opportunities, internships and Work Experience credit!

