



JUNE 2021

BUSINESS MATTERS

MARTINSBURG - BERKELEY COUNTY CHAMBER OF COMMERCE

BUSINESS MATTERS

VOLUME 11: ISSUE 06

JUNE 2021

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Board of Directors

Doug Arndt	Arndt-McBee Insurance
Ruby Avey	Serenity Day Spa & Salon
Kenneth J. Barton, Jr.	Steptoe & Johnson PLLC
Lisa Bivens	Panhandle Home Health, Inc.
Mary Beth Blair	Kisner Communications
Todd Cimino-Johnson	Blue Ridge Community & Technical College
Jaclyn Fearnow	Effectv - a Comcast Company
Kimberly Foore	WVU Online
Jim Goforth	New Life Community Church
Kristie Hadley	BCT - Bank of Charles Town
Jonathan Hartiens	Mountaineer Behavioral Health
Michael Hassing	Shenandoah Community Health
Justin Henry	Panhandle Builders & Excavating, Inc.
Danielle Johnson	Aikens Group
Brian Jolliff	Pro Design, LLC
Jim Klein	Shepherd University Martinsburg Center
Howard Kronthal	EXIT Success Realty
David Langford	United Bank
Randy Lewis	Main Street Martinsburg
Maria Lorensen	Hospice of the Panhandle
Charles Lowery	CNB Bank, Inc.
Kim McGarrah	BCT - Bank of Charles Town
Kim Moss	Blue Ridge Community & Technical College
Pam Neely	State Farm
Steve O'Brien	Procter & Gamble
Denise Phelps	First United Bank & Trust
Tracey Rohrbaugh	Kay Casto & Chaney PLLC
Justin Ruble	WVU Medicine
Michelle Sadat	Advocate Insurance Group
Floyd "Kin" Sayre	Bowles Rice LLP
Kevin Starliper	CNB Bank, Inc.
Kurt Tiegs	Mountaineer Kitchens and Baths
Pam Wagoner	Depot Florist
Laurel Webster	Hersick + Webster



198 Viking Way
Martinsburg, WV 25401
304.267.4841

chamber@berkeleycounty.org
www.berkeleycounty.org

#mychamber   

Officers

Pam Neely, Chairperson
Pam Wagoner, Chair-Elect
David Langford, Vice-Chair
Justin Henry, Treasurer
Tracey Rohrbaugh, Past-Chair

Staff

Tina H. Combs, IOM, President & CEO
Susan G. Sanders, Office Manager
Natalie L. Cline, Director of Marketing & Events

Chairperson's Corner • Pam Neely



“Great leaders don’t blame the tools they are given. They work to sharpen them.”
Simon Sinek

It’s our mission to help our members develop the leadership skills necessary to run successful businesses. We encourage lifelong learning and provide multiple opportunities throughout the year to sharpen those all-important skills.

Our Leadership Berkeley program was created to develop and enhance leadership in the community. The program was designed to provide a series of educational and participatory experiences as well as an opportunity for expanding your network. Each session of this ten-month program (September – June) promises to provide practical insight and useful information. Tours, discussions, and group activities enhance the program and cover topics such as: leadership lessons, team building, education, local government, public safety, state government, healthcare, human services, business/economic development and community cultures/history. Applications for this year’s program (our 30th year) are currently being accepted. Contact Tina Combs (tina@berkeleycounty.org) or visit our website [here](#).

The Women’s Network sponsors monthly events focusing on topics that are relevant to all. This year’s theme - “Heavy Mettle – One’s ability to rock on despite adversity” focuses on visionaries, decision makers and transformers. More information on the June event - The Professional Trouble Maker: Getting Comfortable with Being Uncomfortable” can be found [here](#).

In addition to our Leadership Berkeley program and Women’s Network activities we periodically offer other professional development workshops and seminars throughout the year.

And speaking of events . . . We are thrilled that COVID restrictions are easing, and we are excited to announce that we are planning our first in-person event on Friday, July 16, 2021, with a Rise and Shine breakfast at the Holiday Inn Martinsburg. Watch your inbox for more information.

Summer is upon us, but we don’t slow down! Check out our calendar of events [here](#) and join us!

Oh, and have you received your **FREE** full-page ad in this newsletter? Simply [recruit a new member](#) – it’s that easy!

We hope to see you soon!

Pam Neely

Pam Neely
Chairperson

NEW MEMBERS

CLARENCE E. MARTIN, III
Martinsburg, WV 25403
(304) 410-7423
cemartin1946@gmail.com



PRIMERICA FINANCIAL SERVICES INC.
Inwood, WV 25428
(304) 726-2178
lilianmcclung@gmail.com
Lilian McClung



WAGNER'S OUTDOOR EXPRESS RV
128 Recreation Lane
Falling Waters, WV 25419
(304) 274-9114
Fax: (304) 274-9155
oerv.com
randy@oerv.com
Randy Wagner



WINCHESTER & WESTERN RAILROAD
5550 Winchester Avenue
Suite 3
Martinsburg, WV 25405
(340) 915-0151
www.omnitrax.com
bward1@omnitrax.com
Brian Ward



RENEWING MEMBERS

ABC SUPPLY CO. INC.
APPALACHIAN TRAIL CONSERVANCY
B&B ELECTRICAL SYSTEMS LLC
BAILEY AND WYANT PLLC
BAKER HEIGHTS SELF STORAGE
BERKELEY COUNTY HUMANE SOCIETY
BERKELEY COUNTY YOUTH FAIR ASSOCIATION, INC.
BLUE FLAME, INC.
BOY SCOUTS OF AMERICA
C & D ASSETS, LLC
CUSTOM CONTRACTING INC.
DAVE RANCK CONSULTING LLC
EASTERN PANHANDLE BUSINESS ASSOCIATION
FAITH COMMUNITY COALITION FOR THE HOMELESS

GOOD SHEPHERD INTERFAITH VOLUNTEER CAREGIVERS
MCCRAY CHIROPRACTIC & HEALTH RESTORATION CLINIC
PRIMELENDING, A PLAINSCAPITAL COMPANY
PROCTER & GAMBLE MANUFACTURING CO.
QUAD REALTY FC, LLC
SLONAKER'S CUSTOM PAVING LLC
STATE FARM - KAY LEWIS
THE DESIGN CENTER, LLC - SUE MARKS, DESIGNER/OWNER
THE DOOR GUY SALES & SERVICE, LLC
THE HUB
THE STUDIO SALON, SPA & BOUTIQUE
TOUCHSTONE REALTY, LLC
VALLEY HEALTH SYSTEM/ WINCHESTER MEDICAL
W. HARLEY MILLER CONTRACTORS, INC.
WVU HEALTH SCIENCES EASTERN DIVISION

HOW CAN YOU EARN A FREE

FULL PAGE AD IN *BUSINESS MATTERS*?

- Recruit 1 new Chamber member.
That's it.

Let us know you've referred a potential new member and we'll do the rest.



berkeleycounty.org/referralprogram



NEW APP COMING SOON!



Signature Sponsors



Opportunities to Promote Your Business on the "Welcome to Berkeley County" App



Coupons

\$50 per coupon per month
Offer a discount to all app users.



Push Notifications*

\$50 per notification
Broadcast a promotional message to all registered app users at once.



Geotargeted Ads/Notifications*

\$500 per month
Target app users in a specific location. One space available per 1 mile radius each month.

***Limited availability. Reserve now!**
Contact chamber@berkeleycounty.org



Martinsburg - Berkeley County
Chamber
of Commerce

FRIDAY, JUNE 18 8:00 AM - 9:00 AM
Zoom | Free for Chamber Members | \$10 Non-Members

Virtual Rise & Shine

Heartburn Center & Advanced Endoscopic Therapies



Dr. Troy Glembot, Medical Director
Valley Health Metabolic & Bariatric Program



Register: conta.cc/3c8SHSL
Registration is required.
berkeleycounty.org

Platinum Sponsors





Gold Sponsors





Silver Sponsors




REGISTER

Martinsburg - Berkeley County
Chamber
of Commerce

WEDNESDAY, JUNE 23, 2021

12:00 PM - 1:00 PM | Zoom
Chamber Members Free | \$10 Non-Member
Register: conta.cc/3bSCnoP



THE TICKING TIME BOMB IN YOUR INBOX



Jack Shaffer
Business Transformation Director
Advantage Technology

Platinum Sponsor

First United
Bank & Trust

Silver Sponsor

WVU Medicine

Registration is required. berkeleycounty.org

REGISTER

PERSONAL INCOME TAX REFORM IN WEST VIRGINIA

Join us as we learn about plans that are being discussed to reduce/eliminate personal income tax in West Virginia and how it could affect your business.

FRIDAY, JUNE 11
8:00 AM - 9:30 AM
Zoom



Register: conta.cc/3wF5STb

304.267.4841
berkeleycounty.org

Featuring:

Daryl Cowles
Legislative/Regional Representative
Office of Governor Jim Justice

Delegate Eric Householder
House Finance Committee Chairman
WV House of Delegates

Steve Roberts
President
WV Chamber of Commerce



REGISTER

Wednesday, June 9

Zoom | Noon - 1:00 PM
Chamber Members Free | Non-Members \$10



The Professional Trouble Maker: Getting Comfortable with Being Uncomfortable

Join us as we discuss **Luvvie Ajayi Jones'** book *Professional Troublemaker* and TED Talk

Register: <https://conta.cc/2SRNk3i>



womensnetworkwv.com



REGISTER

Our Members



Lewis

Ms. Whitney Lewis, Pre-Kindergarten teacher at Musselman High School was recognized as the May "Caring Educator" for **Berkeley County Schools**.

Ron Lyons, Principal of Hedgesville High School honored Patrick Reeser, parent, and volunteer, as the recipient of the May Volunteer of the Month Award for **Berkeley County Schools**.



EXIT Success Realty is pleased to announce that Gavin Woods, Katie Feddon, Edgar Reyes, and Debbie McKelvey have joined its growing team of dedicated real estate sales professionals located at 115-3 Aikens Ctr., Martinsburg, WV.

EXIT Success Realty is honored to announce that agents Chrissy McAfee and Robert Bir as well as broker, Howard Kronthal have earned Top Producer recognition from the EPBR (**Eastern Panhandle Board of Realtors**) for 2020. McAfee and Bir joined the list as first year achievers while Kronthal has earned the honor for 10+ years. The EPBR's criteria to be eligible for this award states an agent must have sales totaling 2.5 million or 15 closed transactions for the year. "I have one on one meetings with my agents to set goals and I am so proud of Chrissy and Bob. They worked hard throughout the year to achieve and exceed their goals and I am excited to see what they and the rest of my agents will do in 2021, said Kronthal. In April, **EXIT Success** agents exceeded their transaction goal with 26 closings for a total of 5.1 million in closed transactions and over \$130,000 in gross commissions for the office. Office manager, Kem Warr, issued a challenge to the agents for May to close 28 transactions during the month. "They beat the goal I set for them in April so I had to up the ante for May, joked Warr.

Please join us in celebrating Craig Collis, President of **Minghini's General Contractors, Inc.** Craig has donated blood consistently from the time he was 18 years old. His recent pint on May 14th marked his 20th gallon! Craig is honored to join the ranks of the most dedicated blood donors with this achievement. He feels that blood donation is one of the highest forms of community service as the gift of life is the most precious thing you can give another person. Craig first gave blood after completing his basic training for the Air National Guard. The local VA was having a blood drive for a child in need, and Craig was moved to participate. Since that day, he continued to give blood on and off when able. When his father was diagnosed with pancreatic cancer, Craig began to donate locally on a regular basis as frequently as is permitted--5 times a year.



Mason

Kathy Mason has joined the **Orsini's** sales team. Kathy brings many years of sales experience to the team and is a leader in the community among charitable organizations and volunteerism. She is excited to join the top dealer in the Eastern Panhandle of West Virginia. **Orsini's** has been in business since 1948 with 73 years and

three generations of appliance sales, service, installation, and parts. **Orsini's** carries top-of-the-line appliances such as Whirlpool, Maytag, Amana, Kitchen Aid, and Jenn Air. **Orsini's** also offers Wellborn Cabinets, Cambria Quartz Countertops, Granite, Mannington Flooring, and Tempur-Pedic, Stearns & Foster, and Sealy mattresses to complete your home renovation needs. **Orsini's** is the only Traeger Wood Fired Grills Platinum dealer in the region and a Silver Level Yeti Dealer. Stop in and welcome Kathy to the **Orsini's** Team!

Propane Sales & Service
Blue Flame, Inc.
 (304)258-3495

1834 Valley Road, Berkeley Springs, WV 25411
www.goblueflame.com

HUMANE SOCIETY

 BERKELEY COUNTY
 A United Way Agency

- ◆ Cat & Dog Adoption Services
- ◆ Low-Income Spay/Neuter Assistance Programs
- ◆ Unwanted & Stray Animal Relinquishment
- ◆ Community Outreach & Education

PRIVATE PET CREMATION
 Hours: 10:00 a.m. - 4:30 p.m.
 CLOSED SUNDAY

554 Charles Town Road
 Martinsburg, WV 25405
 304.267.8389

<http://berkeley.wvhumane.com>
 -- OVER --



Easter

Shenandoah Community Health is pleased to welcome Sarah Easter, FNP-C, Family Nurse Practitioner to their team. She will join the clinical staff of SCH Primary Care on 1330 Amherst St. in Winchester. Ms. Easter received her Master of Science in Nursing from James Madison University and is certified by the

American Academy of Nurse Practitioners National Certification Board. She brings multiple areas of clinical experience with her including pediatrics, family practice, urgent care, women’s health, dermatology and intensive care. She is a member of the American Association of Nurse Practitioners and the American Association of Critical Care Nurses. Additionally, she was the 2020 recipient of the Excellence in Knowledge Development & Expansion Award from the Professional Nursing Staff Organization at UVA Health. Please join us in welcoming Sarah Easter to **Shenandoah Community Health**—Winchester. For more information on Primary Care Services, visit www.shencommhealth.com or call 540.722.2369 to schedule an appointment.

Shenandoah Community Health is pleased to welcome Manish Shah, M.D., FACOG, Obstetrics/Gynecology, to their team. He will join the clinical staff of SCH Women’s Health on 1330 Amherst Street in Winchester. Dr. Shah received his medical degree from SMT N.H.L.



Shah

Municipal Medical College, Ahmedabad, India and completed his residency at Summa Health System in Akron, Ohio. After completing his residency, Dr. Shah accomplished additional training in high-risk pregnancy with a leading perinatology group at Inova Fairfax hospital in Falls Church, Virginia for two years. He is certified with American Board of Obstetrics & Gynecology and brings with him twenty-one years of practice experience in the OB/ GYN field. Dr. Shah has held two academic appointments, one as a Clinical Affiliate at the Decker School of Nursing Graduate Program at the State University of New York at Binghamton; and the other as Assistant Clinical Professor of Obstetrics and

Gynecology at The George Washington University School of Medicine and Health Sciences. He has contributed to ten publications providing expertise on a variety of women’s health topics. Additionally, Dr. Shah has been recognized by the American Association of Gynecologic Laparoscopists with the “Special Excellence In Endoscopic Procedures” award and is a member of The American Congress of Obstetricians and Gynecologists. Please join us in welcoming Dr. Manish Shah to **Shenandoah Community Health**—Winchester. For more information, visit www.shencommhealth.com or call 540.722.2369 to schedule an appointment.

UScellular, for the second year in a row, has been named to the Forbes list of Best Employers for Diversity. This prestigious award is presented by Forbes and Statista Inc., the world-leading statistics portal and industry ranking provider. The awards list can be viewed on the Forbes website. The Best Employers for Diversity were selected based on Statista’s innovative methodology, guaranteeing unbiased results and providing reliable insights. Over 50,000 U.S. employees were surveyed in companies with a minimum of 1,000 employees to identify The Best Employers for Diversity. “At **UScellular**, we embrace diversity in our workplace as one of the foundational elements of our culture,” said Deirdre Drake, executive vice president and chief people officer for **UScellular**. “We know that having a diverse workforce across all levels and within all functions of our organization is important to serving customers in our communities and attracting and retaining the best associates.”

Valley Health | Spring Mills welcomes Ayorinde Akinrinlola, MD, a board certified vascular surgeon with **Valley Health** Vascular Surgeons in Winchester. Fellowship trained at the Medical College of Virginia, Dr. Akinrinlola treats conditions including aortic, iliac and lower extremity arterial aneurisms, peripheral arterial disease, carotid disease, renal disease and venous disease. He provides interventions for the full spectrum of circulatory conditions, including:

Continued on Page 12

East Coast Real Estate Group LLC
 681.247.5214
 ECREG.com
 Support@ecreg.com
 55 Meridian Pkwy, Suite 108A
 Martinsburg, WV 25404

East Coast Real Estate Group LLC
 Property Management

Dave Ranck Consulting LLC
 Dave Ranck - Business Consultant, Management Analyst
 Phone: 304-676-6103
 Email: daveranck@yahoo.com
 Address: PO Box 792, Hedgesville, WV 25427

Business Consulting Honors Certification International Association of Professionals Service Disabled Veteran Owned Business

Our Members



Akinrinlola

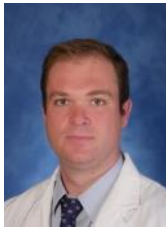
open and endovascular aortic aneurysm repair (EVAR, TEVAR); diagnostic angiography with catheter-based interventions as well as surgical reconstruction for peripheral arterial disease; carotid endarterectomy, carotid stenting, and trans-carotid artery revascularization (TCAR); hemodialysis access creation and maintenance; endovenous ablation, phlebectomy, and sclerotherapy for venous insufficiency. Dr. Akinrinlola is now seeing patients at the **Valley Health** Multispecialty Clinic | Spring Mills in Martinsburg. Call 540.536.6721 to schedule.

Dr. Mark Kumar, MD, a board certified vascular surgeon providing care for patients at **Valley Health** Multispecialty Clinic | Spring Mills, joined **Valley Health** in January 2021 and is a member of the medical staff at Winchester Medical Center. He has expertise in the open and endovascular approach to the management of vascular disease. He joined **Valley Health** Vascular Surgeons in January 2021. After attending the University of Virginia School of Medicine, Dr. Kumar completed his residency at Saint Barnabas Medical Center, where he received the Diener Award for the Most Inspirational Resident. He completed his fellowship at the Medical College of Virginia. Dr. Kumar was a Primary Investigator on the recent SEATTLE II trial where the techniques and efficacy of pulmonary thrombolysis were evaluated. He has presented on topics related to the endovascular treatment of carotid, aortic and peripheral vascular disease. Dr. Kumar is a Fellow of the American College of Surgeons. Special Interests include: carotid stenting, trans-femoral and trans-cervical (TCAR); limb salvage (open and endovascular); endovascular aortic aneurysm repair (EVAR and TVAR). Call 540.536.6721 to schedule.



Kumar

Dr. John Price is a board certified pulmonologist providing care for patients at **Valley Health** Multispecialty Clinic | Spring Mills. After attending the West Virginia School of Osteopathic Medicine in Lewisburg, WV, Dr. Price completed his residency in Internal Medicine at the University of Louisville. Early on in residency, Dr. Price found a passion for pulmonary and critical care medicine and made the decision to further his knowledge while remaining in Louisville through fellowship training in this field. While in fellowship,



Price

Dr. Price earned the distinction of outstanding clinical fellow in both his second and third year. After completing fellowship, Dr. Price accepted positions with **Valley Health** Pulmonary Specialists and Valley Intensivists in Winchester, VA. A member of the medical staff at Winchester Medical Center, Dr. Price practices critical care medicine as well as inpatient and outpatient pulmonary medicine. He is board certified in Internal Medicine, Pulmonary Disease, and Critical Care Medicine. For more information, please call 681.247.1280.

Dr. Jimenez, a board certified cardiothoracic surgeon specializing in minimally invasive valve surgery, mitral valve repair and coronary artery revascularization with arterial conduits, has joined **Valley Health** Cardiothoracic Surgeons and the advanced valve program team at Winchester Medical Center's Heart & Vascular Center. Prior to arriving in Winchester, Dr. Jimenez was Associate Professor of Surgery at Baylor College of Medicine in Houston, TX. In 2018, he received the Michael E. DeBakey Department of Surgery Outstanding Faculty Award. He is a Fellow of the Society of Thoracic Surgery, attended school at University of Cincinnati College of Medicine and completed residency & fellowship at Harvard Surgical Service, New England Deaconess Hospital, Boston. Dr. Jimenez is currently scheduling appointments for new patient consultations.



Jimenez



Jones

WVU Medicine Berkeley Medical Center and University Healthcare Physicians welcome Dawn Jones, M.D., F.A.C.P., internist, to **WVU Medicine** Primary Care and Pediatrics in Spring Mills. Dr. Jones received her medical degree from Stanford University School of Medicine in Palo Alto, CA. She then completed a residency in internal medicine at George Washington University in Washington, D.C., where she also served as chief internal medicine resident. Jones is board certified in internal medicine and has been practicing in Martinsburg since 2002. In addition to general internal medicine, she has extensive experience in the treatment of diabetes in adults. A member of the Berkeley Medical Center medical staff, Jones also serves as an Assistant Professor for the WVU School of Medicine and is a fellow in the American College of Physicians. Jones is now accepting new patients at **WVU Medicine** Primary Care and Pediatrics – Spring Mills, located at 61 Campus Dr., Suite 200 in Martinsburg. For more information or an appointment, call 304.274.6343.



Ribbon Cutting



New Branch Grand Opening!

City National Bank—Spring Mills
 88 Cordial Ct.
 Falling Waters, WV 25419
springmills.bankatcity.com



Nominations Now Being Accepted Leadership Berkeley Class of 2021-2022 This will be the 30th year of this outstanding program!

Leadership Berkeley is designed to provide a series of educational and participatory experiences as well as an opportunity for dialogue and the development of new relationships among participants. Leadership activities and modules are focused on Education, Healthcare, Local Government, State Government, Public Safety, Human Services, Community Cultures/History, and Business.

To participate, tuition is \$850 (for members of the Martinsburg-Berkeley County Chamber of Commerce) and \$1025 for a non-member. Payment of the fee will be required after a participant is selected and not at the time of application. Tuition includes all course materials, trip to Charleston, monthly lunch, and graduation dinner expenses.

Nominees will be sent an application in June/July. Completed applications will be reviewed by the Leadership Berkeley Committee, who will select the participants for this year's class.

For more information, contact Tina Combs at tina@berkeleycounty.org, 304.267.4841 or visit our website. Please submit nominations by June 15, 2021. [SUBMIT NOMINATION](#)

Sponsored by



Submit Nomination Online

MARTINSBURG-BERKELEY COUNTY CHAMBER OF COMMERCE CALL FOR NOMINATIONS

2022 BOARD OF DIRECTORS

In accordance with the Constitution and Bylaws of the Martinsburg-Berkeley County Chamber of Commerce, Inc., nominations of individuals for election to serve on the Board of Directors are now open and will be received until 5:00 p.m. on Monday, August 2, 2021.

ELIGIBILITY:

- Nominations will be accepted from members in good standing only.
- Nominee must be a member in good standing.
- Nominee must be committed to the goals of the Chamber of Commerce and actively participate in regularly scheduled meetings and events. Involvement on a sub-committee of the Chamber is encouraged but not required.

TERM:

- January 1, 2022 through December 31, 2024.

MEETING SCHEDULE:

- The Board of Directors meet six (6) times per year beginning in February of each year. Dates and times will be determined. Other meetings may be called at the discretion of the Chairman and/or Executive Committee.

ELECTION PROCESS:

- Nominations will be received on official Call for Nominations Form until 5:00 p.m., Monday, August 2, 2021.
- Not later than the 18th day of August, the Elections Committee shall prepare and send via email, to each qualified member, a ballot containing the names of the persons so nominated, with instructions to the voter to vote for ten of such persons and to return the ballot not later than the 24th day of August.
- If no more than ten (10) nominations are received through the open call for nominations, the proposed directors may be approved by a majority vote of the Board of Directors.
- The Elections Committee shall convene, and certify to the Board of Directors and to the President and CEO, the names of the ten persons receiving the highest number of votes and elected as new Directors; having performed said duties, the Elections Committee shall be dissolved.

Please contact Tina Combs, President & CEO, at (304) 267-4841 or tina@berkeleycounty.org if you should have any questions or comments about the Call for Nominations or elections process. A complete membership list can be found on www.berkeleycounty.org.

Download Nomination Form

MARTINSBURG-BERKELEY COUNTY CHAMBER OF COMMERCE CALL FOR NOMINATIONS FORM

2022 BOARD OF DIRECTORS

I hereby nominate the following individual to be placed on the ballot for election to serve on the Martinsburg-Berkeley County Chamber of Commerce Board of Directors:

Name: _____

Company/Organization: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____

Email: _____

Brief Biography (approximately 100 words or less). May be typed and attached to nomination form.

Submitted by: _____

Company/Organization: _____

Telephone: _____

Email: _____

MEMBER 2MEMBER

- Artisan Kitchens & Countertops:** 10% off any Kraftmaid Vantage Kitchen Order
50% off DuraSupreme Custom Paint Upcharge
- Budget Blinds of Martinsburg:** 40% off window treatments – commercial or residential
- CNB Bank:** Eligible to receive \$200 off residential closing costs. Must present [flyer](#).
- Community Alternatives to Violence:** 25% off class fees for anyone referred to intervention classes (\$250 value)
- Costco Wholesale:** New Executive Members receive a \$20 Costco Cash Card. Or, new Gold Star and Business Members receive a \$10 Costco Shop Card. (Redeem in Winchester with [flyer](#).)
- Dave Ranck Consulting LLC:** Free consultation (One full day=8 hours)
- East Coast Real Estate Group, LLC:** 1% monthly discount off of property management fees
- Effecty:** 15% off any annual advertising campaign
- Engage Telehealth Advisory Group:** Unlimited healthcare access for \$15/month or \$125/year.
For more information, visit <http://chambertelemed.com/MBC>.
- Erica Danile Photography:** 20% off photography session & order
- Heartland Payment Systems (Dempster):** Free mobile swipe reader OR 50% off stationery Terminal (ITC220 CL)
- Home Helpers of the Panhandle:** Lease any Direct Link GPS/fall detection personal emergency system used to call for help 24/7/365 and get first month free! No annual agreements! Free installation!
- Homespire Mortgage:** \$1000 lender credit to be used towards closing costs
- Jane's Way Health & Fitness:** Initial Consultation is free
- Jenny DiCola Photography:** \$50 off headshot session
- Johnnies Express:** \$5 off \$25 purchase
- LovelyPixels:** 30% off design services - print and digital
- Negley's Water:** Free water testing and \$100 off an automatic water treatment system
- Northwestern Mutual (Procita):** Free retirement or investment consultation (\$1,200 value)
- Onelife Fitness Martinsburg:** Join Onelife Fitness Martinsburg and receive first month for FREE with built in 3 day trial!
- Pro Design, LLC:** 30% off design services and 50% off web hosting for the first year
- Serenity Day Spa & Salon:** 15% off any service \$65 or more, M-Th only
- Shepherd University Martinsburg Center:** 15% off in-state OR 25% off out-of-state tuition
- SpotOn:** 7-day free trial on Appointment Software
- Sunfire Energy Solutions:** FREE grill tank fill with purchase of any grill OR \$50.00 off grill accessories with purchase of any grill
- SVG Commercial Cleaning, LLC:** 10% off all cleaning services
- Transamerica:** Contact Dawn Brown at 301-331-2378 for a free financial analysis. Make a referral to Dawn and receive a free gift card. (Some restrictions apply.)
- The Wellness Center at Berkeley Medical Center:** Membership enrollment fee waived
- The Woods:** 10% off first year of corporate membership dues at The Woods

Send your M2M discount offer to chamber@berkeleycounty.org and we'll add it to the list!



Pick up your Chamber member key fob at the Chamber office, Shepherd University Martinsburg Center, or [click here](#) to request yours.



Monday, June 21, 2021

Registration 11 AM | Shotgun Start 12 PM
The Woods



Double Eagle (\$2,500)

Eight (8) golfers*
Double tee sign
Sponsorship recognition on all event advertising, individual banners, program, Chamber's website, and monthly newsletter for one year



Eagle (\$1,000)

Six (6) golfers*
Double tee sign
Sponsorship recognition in program



Birdie (\$575)

Four (4) golfers*
Tee sign

*Includes cart, green fees, lunch, dinner, drinks, gift bag, two (2) mulligans per person, and recognition in program



Par (\$330)

Two (2) golfers*
Tee sign

Individual Golfer (\$175)

One (1) golfer*

Tee Sponsorship (\$150)

Tee sign
Recognition in program

The 1st place team in this tournament will be eligible to compete in **The Woods' Tournament of Champions.**

Register: <https://conta.cc/2P0a1QP>





VIRTUAL

Mixer

Wednesday, June 16, 2021

5:00 PM - 6:00 PM

Zoom

Chamber Members Free
Non-Members \$10
Registration is required.

Register: conta.cc/3fgCflh
berkeleycounty.org/mixers



REGISTER

Remaining 2021 Mixer Dates

June 16
July 21
August 18
September 15

October 20
November 17
December 15

Save the date! TAILGATING Under the Stars



AUCTION | SEPTEMBER 17, 2021

The Purple Iris | 1956 Winchester Avenue | 6 PM

berkeleycounty.org/auction

Platinum Sponsors

Gold Sponsor

Silver Sponsor

Contributing Sponsors





CONNECT BERKELEY

2nd and 4th Mondays of each month
Noon via Zoom

What is Connect Berkeley?
Connect Berkeley provides members the opportunity to give and receive leads in a structured environment.

START YOUR WEEK
HERE!



How does it work?

- Each group consists of no more than 25 members
- Members do not directly compete
- Members commit to attending meetings twice a month
- Chamber members only

Want to get involved?
For more information, contact Tina Combs at (304) 267-4841 or tina@berkeleycounty.org.

Connect Berkeley wants YOU!

The group is looking to add members. Here are just a few of the categories that would work well with this group:

- Catering
- Small Business Attorney
- Graphic Design
- Office Supplies
- Security Systems *and more!*

Interested?

Contact Tina Combs at 304-267-4841 or tina@berkeleycounty.org.

Martinsburg-Berkeley County Chamber of Commerce
198 Viking Way, Martinsburg, WV 25401
(304) 267-4841
www.berkeleycounty.org



Members of the current Connect Berkeley group:

- Fred Allen - allenomics - Debt Shredder
- Taweh Dempster - Heartland Payment Systems - Payment Processing
- Pam Neely - State Farm Spring Mills - Personal Insurance
- Tricia Jackson - Next Generation HR Solutions - HR Services
- Chris Johnson/Karen Kisner - Panhandle Home Health, Inc. - Home Health
- Darrell Jones - SVG Commercial Cleaning - Cleaning
- Kari Jones - Shentel - Internet Service Provider
- Howard Kronthal - EXIT Success Realty - Residential Real Estate
- Charlie Lowery - CNB Bank - Commercial Lending
- Tina Nipe - TenthDegree Technologies - Marketing Services
- Chris Paxson - USA Insulation Tri-State - Insulation
- Tracy Regalia - Edward Jones - Financial Planning
- Eric Stenger - MVB Mortgage - Residential Lending
- Anne Winters - Advantage Technology - Technology Services/Computer Repair

Upcoming Chamber Events

JUNE

- 9 Executive Committee | 8:00 AM
- 9 “The Professional Trouble Maker: Getting Comfortable with Being Uncomfortable” presented by the Women’s Network | Noon | [More Information](#) | [Register](#)
- 11 “Personal Income Tax Reform in West Virginia” | 8:00 AM - 9:30 AM | [More Information](#) | [Register](#)
- 14 Connect Berkeley | Noon
- 16 Board of Directors Meeting | Noon
- 16 Chamber Mixer | 5:00 PM - 6:00 PM | [More Information](#) | [Register](#)
- 18 Rise & Shine Program | 8:00 AM - 9:00 AM | [More Information](#) | [Register](#)
- 21 39th Annual Corporate Cup Challenge Golf Tournament | 11:00 AM | The Woods
[More Information](#) | [Register](#)
- 23 News@Noon | Noon | [More Information](#) | [Register](#)
- 28 Connect Berkeley | Noon
- 29 Membership Committee | Noon

JULY

- 2 Rise & Shine Program | 8:00 AM - 9:00 AM | [More Information](#) | [Register](#)
- 6 Women’s Network Committee | 9:00 AM
- 8 Women’s Network Workshop | 8:30 AM – 11:00 AM | [More Information](#) | [Register](#)
- 12 Connect Berkeley | Noon
- 14 Executive Committee | 8:00 AM
- 16 Rise & Shine Program | 7:15 AM - 9:00 AM | Holiday Inn Martinsburg—301 Foxcroft Ave.
- 21 Chamber Mixer | 5:00 PM - 6:30 PM
- 26 Connect Berkeley | Noon
- 28 News@Noon | Noon
- 30 Rise & Shine Program | 7:15 AM - 9:00 AM

Community Events

- **Ongoing** - Martinsburg-Berkeley County Public Libraries events and programs.
mbcpl.org | 304.267.8933
- **Ongoing** - Berkeley Senior Services
berkeleyseniorservices.org | 304.263.8873
- **Ongoing** - Berkeley Arts Council Online Classes
berkeleyartswv.org/instruction/#zoom
304.620.7277 or berkeleyartswv@gmail.com
- **Ongoing** - Daily Companions workshops
304.263.5008 | dailycompanionsinc.com
- **Ongoing** - Healthy Berkeley programs
www.healthyberkeleywv.com
- **Martinsburg Farmers Market** - Every Friday
May 14-October 1 from 5:00 PM-7:00 PM at
100 E. Burke St. | [More Information](#)
- **Fridays@Five** - Summer Concerts on the
Martinsburg Town Square at 5:00 PM-7:00 PM
each Friday June 4-August 27 | [Information](#)
- **June 11** - Bulldog Golf Classic at The Woods
More Information at martinsburgfootball.com
- **June 12** - Norwalk Soapbox Derby | [Information](#)
- **June 16** - Blue Ridge CTC Virtual Career Fair
10:00 AM-1:00 PM | [More Information](#)
- **June 19** - Community Day in the Park at War
Memorial Park - 12:00 PM-5:00 PM | [Information](#)
- **June 20** - Main Street Martinsburg Fathers Day
Cruise-In | 2:00 PM-5:00 PM | [More Information](#)
- **July 21 & 22** - Local Governments & Schools:
Enhance Your Financial Insight | Zoom
8:00 AM-10:00 AM | [More Information](#)
- **August 1** - Deadline to enter the 13th annual Big
Tree Contest. For more information, call John
Overington at 304.274.1791 or e-mail
john@overington.com.



Program & Event Sponsors

Platinum & Gold Sponsors

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- Bechdel Jewelers
- Berkeley County Council
- Berkeley County Development Authority
- Blue Ridge Community & Technical College
- Bowles Rice LLP
- City National Bank
- CNB Bank
- First United Bank & Trust
- Holiday Inn Martinsburg
- Jackson Kelly, PLLC
- Jefferson Security Bank
- The Journal
- Kay Casto & Chaney PLLC
- Martinsburg-Berkeley County Convention & Visitors Bureau
- Panhandle Builders & Excavating
- Panhandle Homes of Berkeley County
- Procter & Gamble
- The Purple Iris
- Shepherd University Martinsburg Center
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- Valley Health
- WVU Medicine

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- Panhandle Builders & Excavating
- Platinum PR
- Procter & Gamble
- Shenandoah Community Health
- Shepherd University Martinsburg Center
- Valley Health
- Waste Management

Thank You

Sponsorship Opportunities

- Annual Dinner
- Corporate Cup Challenge Golf Tournament
- Leadership Berkeley
- Legislative Events
- News @ Noon
- New Teacher Breakfast
- Rise & Shine Breakfast Programs
- Tailgating Under the Stars Auction
- Women's Network



We recognize and thank these businesses for their Platinum and Gold sponsorships!

