

BYOD & Mobile Device Management

BYOD Ate My Network, but My Next Generation Firewall Saved It

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BYOD Ate My Network



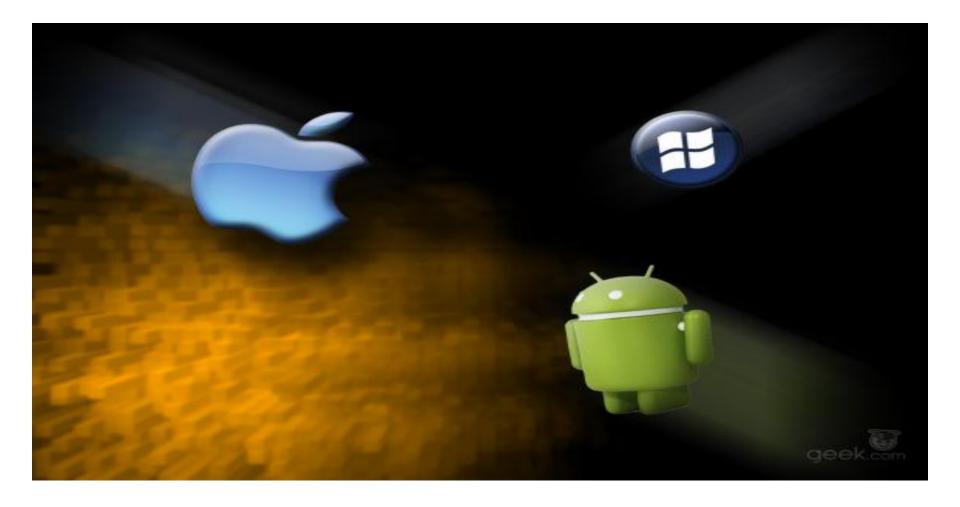
But My Next Generation Firewall Saved It!

Eric Crutchlow Senior Product Manager, Network Security



SonicWALL

BYOD: Bring Your Own Device

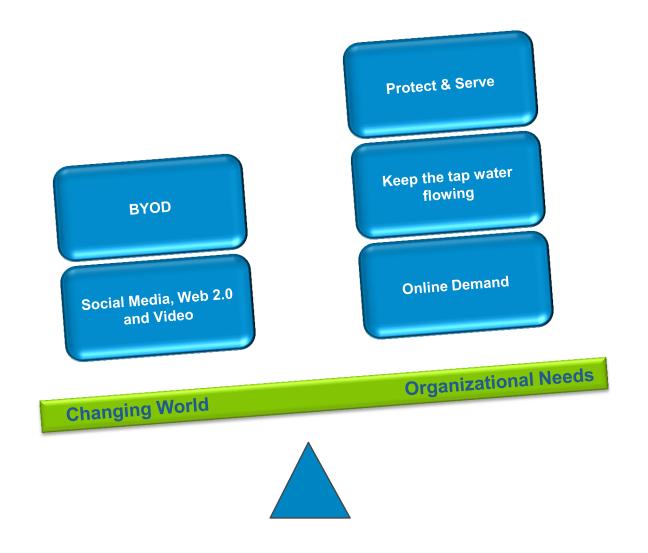


BYOD Issues

- Security
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- BYOD's effect on network performance
 - Devices increasingly geared toward media consumption (bandwidth hogs)
 - Social media and collaboration increase traffic
 - Users are holding IT accountable for the same QoS and QoE for BYOD as company supplied devices.



A Balancing Act





Security Challenges



As soon as devices are on the network, damage can be done!

Smartphones and Tablets Issues

- iOS apps are "White-listed" before being available for download
- Apps for Android ... depends
- What about "jailbroken" or "rooted" devices?





No Wires Attached

- Regardless of backbone bandwidth, wireless access point capacity is limited
- Convenience and connection speed are expected
- iPhones automatically set to poll APs and acquire IP addresses...even when they're not in use





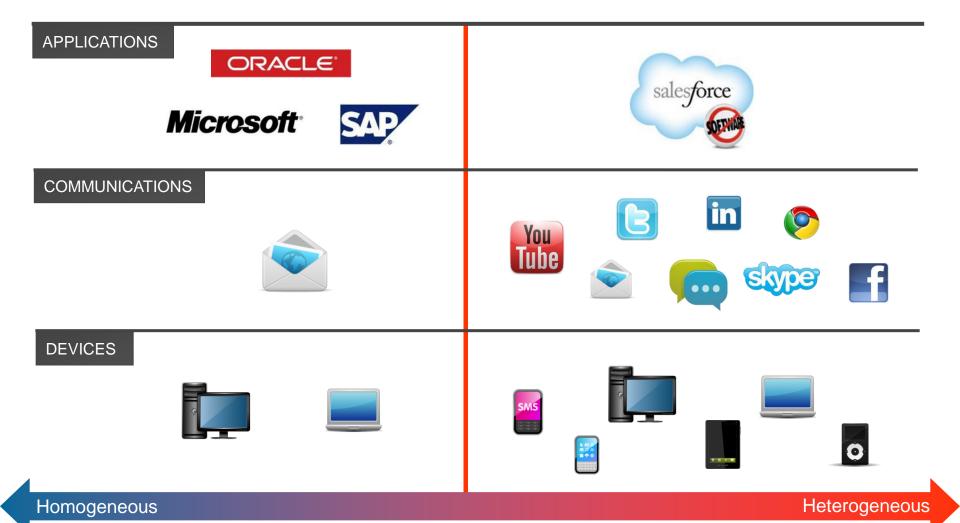
Bring Your Own Device to Work is Happening

Need to Deal With It . . .

But Securely!!!



BYOD and Your Business



Why Personal Devices Could Be Risky?

Personal Devices Can ...

- Download/Store/Forward Sensitive Information
- Have Access to Corporate Networks, Systems, and Data

Areas of Risk:

- Data Loss
 - Lost Mobile Device
- Loss of Control Introduction of Malware
 - JailBroken / Routed Phones
- Data Leakage
 - Unauthorized Data Access & Download
- Unauthorized Network Access
 - Compromised Device is a Backdoor to Your Network







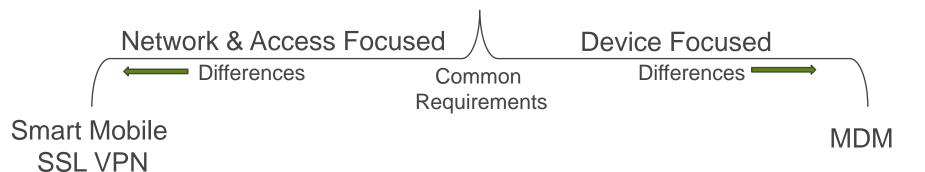




The Mobile Market in 2012+

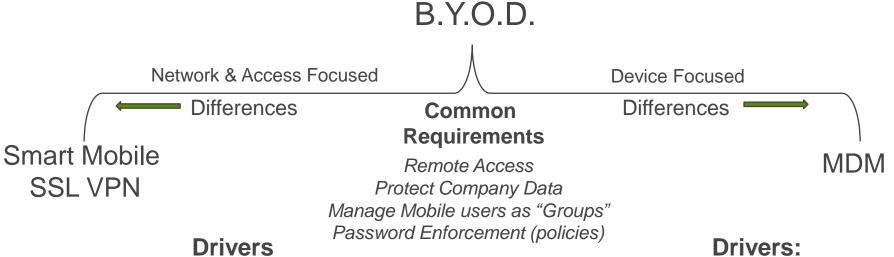
B.Y.O.D. is driving the market The <u>need</u> is mobile ACCESS The assumed answer is often MDM

For most of the market, the better answer is Smart Mobile SSL VPN





The Real Mobile Market in 2012+



- Leverage existing infrastructure
- JailBreak & Identity protection and policy
- Security
 - Anti-virus, intrusion prevention, anti-spyware
- **Data Leakage Prevention**
- Application control
- Leverage existing policy engines based on device status
- Global remote device wipe

- Deployment of independent MDM infrastructure
- Over air software distribution
- IT control of settings, on device policies
- Asset inventory tracking
- App black list reporting
- Remote wipe of specific applications
- Granular IT control over personal versus work data
- Personal work space & protected workspace
- Redundant infrastructure for protected workspace (separate email server, etc.)



But how to provide Secure Connectivity?





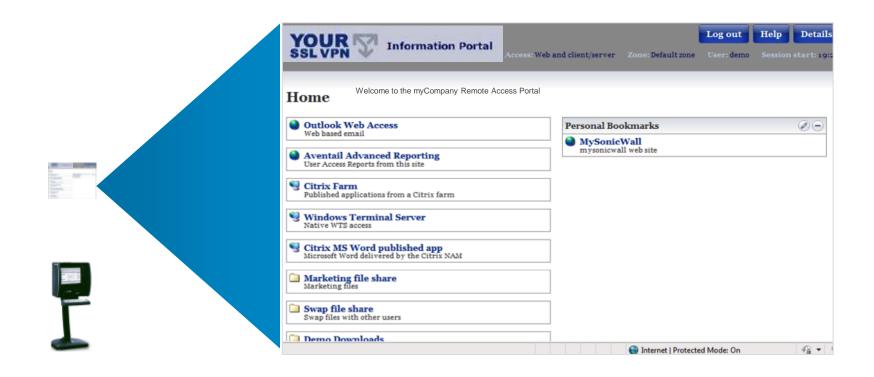
Approaches to managing the access problem

- Treat every device as untrusted
- Use SSL VPN for strong authentication and encryption
- Utilizing NGFW to identify traffic and applications
- Ensure every packet of information is scanned without slowing down the network
- Allocating bandwidth based on users and groups
- Look at all end points to ensure that they aren't being used as hosts for outbound attacks





Use a Reverse Web Proxy



WorkPlace Access: Access to Web-based and client/server applications from virtually any device.





Establish an SSL VPN Tunnel



iOS Devices

Android Devices





Employ Strong Authentication



Deploy Endpoint Control (EPC)

EPC Device Interrogation

Interrogate by Device Profile

IT Managed Non-Managed Windows Macintosh

Linux Android

iOS

For Device Identity

Mapped Directory

Windows Domain Membership

Device Watermark/

Certificate

Any Resident File

Device ID

And Device Integrity

Anti-Virus

Registry Key

Windows O/S Level

Personal Firewall

Anti-Spyware

Jailbreak or Root

Detection

WorkPlace Access (Clientless Web Access)





Connect Access

(Client-Installed Access)





End Point Control

Corporate Network



VolP

Applications



File Shares



Traditional Client/Server **Applications**



Enterprise Remote Access

Mobile Connect for iOS & Android

- True native network level security client
 - 1 of only 4 companies in world
- Differentiation:
 - Policy
 - In-depth policy control by on device status: EPC jailbreak detection controls, certificate, UUID, and others
 - Security
 - Gateway anti-virus, intrusion prevention and antispyware on SSL connection
 - Control
 - Application control on mobile SSL connections





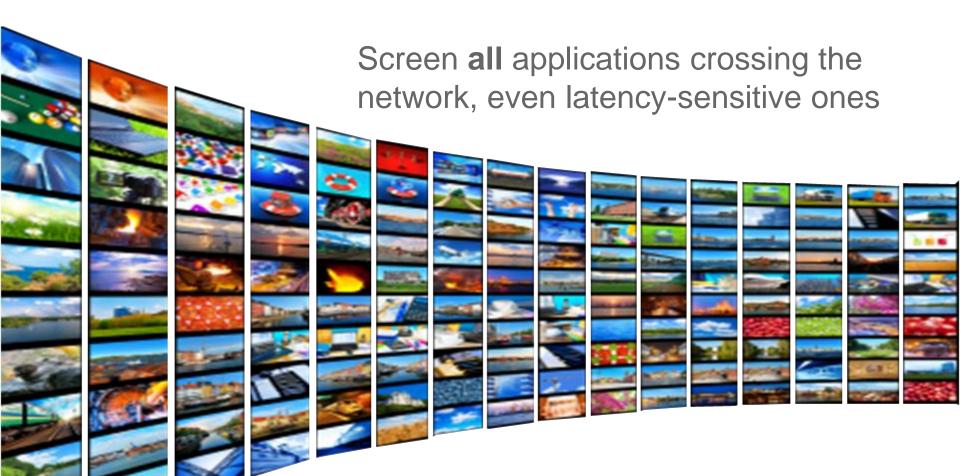






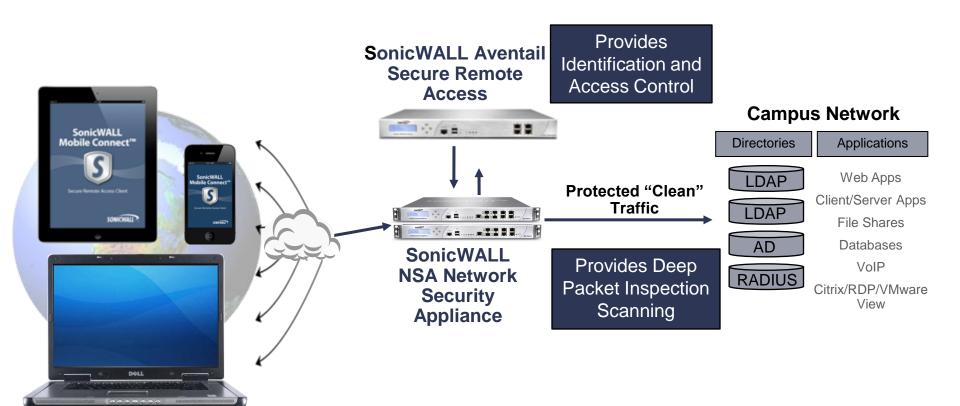


The Challenge



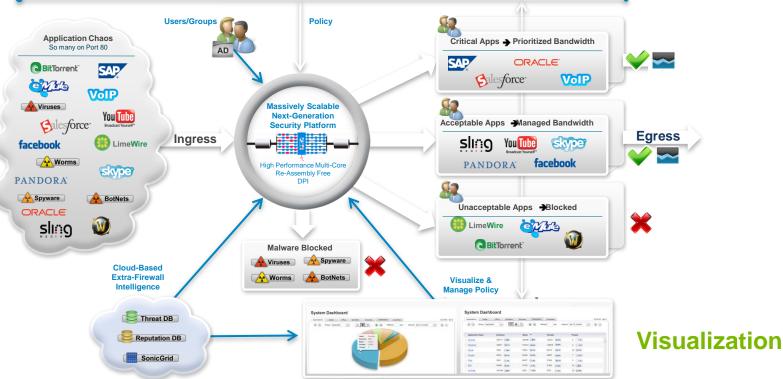


Scan All Traffic through a Next-Generation Firewall



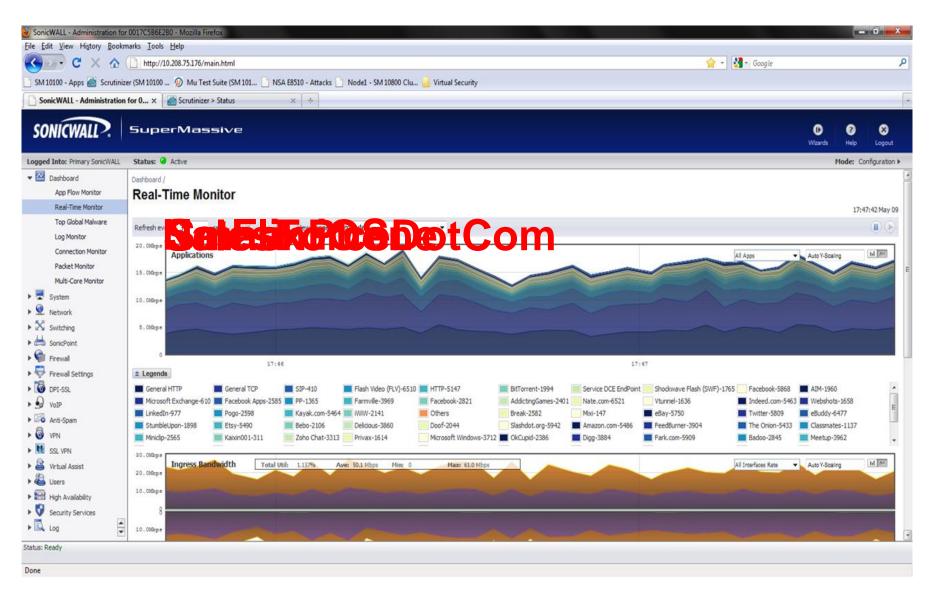
Next-Generation Firewalls Application Intelligence, Control and Visualization

Categorize Identify Control By Application By Application Prioritize Apps by Policy - Not by Port & Protocol By Application Category Manage Apps by Policy By User/Group By Destination Block Apps by Policy -Not by IP **By Content Detect and Block Malware** By Content Inspection By User/Group **Detect & Prevent Intrusion Attempts** -Not by Filename Users/Groups **Policy**

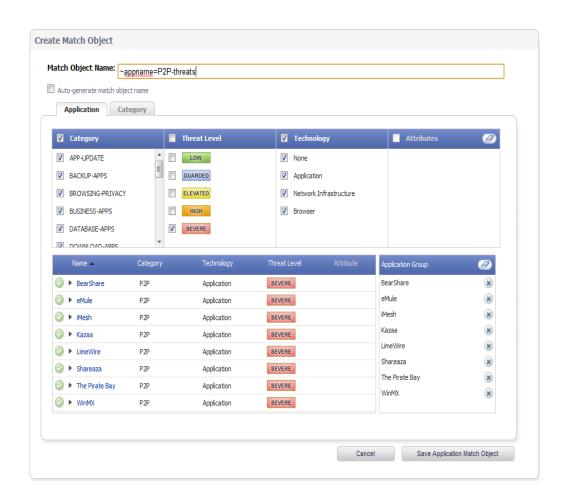




Network Traffic Visualization



Identify and Control Applications



Application Library with over **4000** unique Application Uses

Granular Control

Allow Facebook, Block Farmville Allow Chat, Block File Transfer

- Group/User Based
- Schedule Based
- Exceptions

Bandwidth Shaping

By Application
By User/Group
Scheduled



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Mobile Reporting

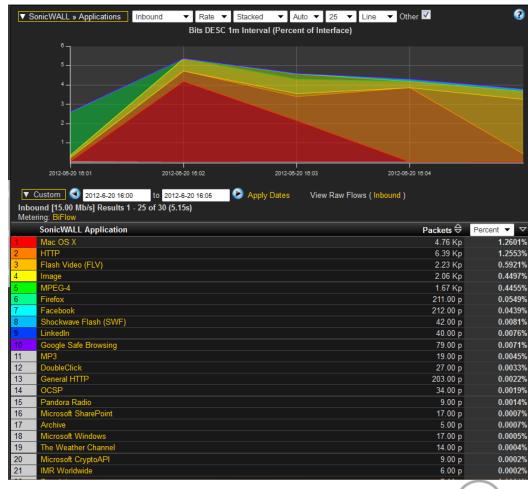
Implementing a good BYOD security solution should include reports that allow tracking of who is using what BYOD device and how many of each type of device are on the network

NetFlow/IPFIX support

- Username, host, host OS and data details
- End to End visibility

Questions answered:

- How much bandwidth are all these additional devices collectively using and is it impacting business critical applications?
- What applications and web sites are users hitting and what impact are these distractions having on productivity and how often?
- What are the security implications introduced by allowing these devices onto the net?



Dell SonicWALL NGFW Portfolio

SuperMassive™ E10000 Series

Data centers, ISPs









E10200

E10100

E-Class NSA Series

Medium to large organizations







NSA E8500



NSA E6500



NSA E5500

NSA Series

Branch offices and medium sized organizations



NSA 4500



NSA 3500



NSA 2400



NSA 250M/220

TZ Series

Small and remote offices



TZ 215 Series



TZ 205 Series



TZ 105 Series













Market Maturity of SSL-VPN and Firewalls

NSS Labs

Next-Generation

Independent lab tests validating testing products extensively

Major Magazines conducting shot outs

Renown organizations providing certifications









BYOD doesn't need to eat your network or break your budget

Adopt either Smart Mobile SSL VPN Strategy or MDM

Make the move to Next-Generation Firewalls

The result is GREAT access, HIGH Security, Lower Cost, Happy Users

