

Capri Holdings Limited Announces Second Quarter Fiscal 2021 Results Revenue and Earnings Exceed Expectations







London — **November 5, 2020** — Capri Holdings Limited (NYSE:CPRI), a global fashion luxury group, today announced its financial results for the second quarter of fiscal 2021 ended September 26, 2020.

Second Quarter Fiscal 2021 Highlights

- Revenue decline of 23.0%, a significant improvement from the first quarter
 - E-commerce sales improved sequentially, increasing approximately 60%
 - Positive sales in Mainland China across all luxury houses
 - Positive global retail sales at Versace for the three months ended September
- Adjusted gross margin expansion of 220 basis points versus prior year
- Adjusted operating margin expansion of 240 basis points versus prior year
- Adjusted earnings per share of \$0.90

John D. Idol, the Company's Chairman and Chief Executive Officer, said, "The COVID-19 pandemic continues to profoundly impact the entire world. My thoughts and prayers go out to all those who have been affected by the virus and to everyone on the front lines who are tirelessly helping combat this pandemic. At Capri Holdings, we are prioritizing the health and safety of our employees, customers and communities. I want to thank our teams around the world for the hard work and dedication they demonstrate every day to support each other and their communities during this unprecedented time."

Mr. Idol continued, "We were pleased with our second quarter results, with revenue and earnings surpassing our expectations. Our performance demonstrates the power and desirability of the Versace, Jimmy Choo and Michael Kors brands. Through creativity and innovation, our luxury houses inspire excitement and passion, creating an emotional connection with our consumers. We are also attracting new consumers to each of our luxury houses as evidenced by the double digit increase in our consumer databases."

Mr. Idol concluded, "As the world continues to emerge from this crisis, we are increasingly optimistic about the outlook for the fashion luxury industry and Capri Holdings. We have an incredible portfolio of luxury houses, each with their rich heritage, exclusive DNA and strong brand loyalty. We are uniquely positioned to drive multiple years of strong growth as we continue to execute on our strategic initiatives."



Second Quarter Fiscal 2021 Results

Financial Results and non-GAAP Reconciliation

The company's results are reported in this press release in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") and on an adjusted, non-GAAP basis. A reconciliation of GAAP to non-GAAP financial information is provided at the end of this press release. Due to the current and ongoing impact of the COVID-19 pandemic, the company will not be providing comparable store sales results. The company believes the most comprehensive measure of performance in this environment is total revenues compared to the same period in the prior year.

Overview of Capri Holdings Second Quarter Fiscal 2021 Results:

- Total revenue of \$1.1 billion decreased 23.0% compared to last year. On a constant currency basis, total revenue decreased 24.6%.
- Gross profit was \$710 million and gross margin was 64.0%, compared to \$874 million and 60.6% in the prior year. Adjusted gross profit was \$701 million and adjusted gross margin was 63.2%, compared to \$879 million and 61.0% in the prior year.
- Income from operations was \$153 million and operating margin was 13.8% compared to \$75 million and 5.2% in the prior year. Adjusted income from operations was \$182 million and operating margin was 16.4%, compared to \$202 million and 14.0% in the prior year.
- Net income was \$122 million, or \$0.81 per diluted share compared to \$73 million, or \$0.47 per diluted share in the prior year. Adjusted net income was \$137 million, or \$0.90 per diluted share, compared to \$177 million or \$1.16 per diluted share in the prior year.
- Net inventory at September 26, 2020 was \$930 million, a 13% decrease compared to the prior year.

Versace Second Quarter Fiscal 2021 Results:

- Versace revenue of \$195 million decreased 14.5% compared to the prior year. On a constant currency basis, total revenue decreased 18.9%.
- Versace operating income was \$20 million and operating margin was 10.3% compared to \$9 million and 3.9% in the prior year. Last year, adjusted operating income was \$14 million and adjusted operating margin was 6.1%.

Jimmy Choo Second Quarter Fiscal 2021 Results:

- Jimmy Choo revenue of \$122 million decreased 2.4% compared to the prior. On a constant currency basis, total revenue decreased 6.4%.
- Jimmy Choo operating income was break even, compared to an operating loss of \$10 million and operating margin of (8.0)% in the prior year.

Michael Kors Second Quarter Fiscal 2021 Results:

- Michael Kors revenue of \$793 million decreased 27.2% compared to the prior year. On a constant currency basis, total revenue decreased 27.9%.
- Michael Kors operating income was \$190 million and operating margin was 24.0%, compared to \$222 million and 20.4% in the prior year.

Fiscal Year 2021 Outlook

The company is not providing annual earnings guidance for fiscal year 2021 due to the lack of visibility surrounding the progression of the pandemic, macroeconomic fundamentals, and tourism flows.



Conference Call Information

A conference call to discuss second quarter fiscal 2021 results is scheduled for today, November 5, 2020 at 8:30 a.m. ET. A live webcast of the conference call will be available on the Company's website, www.capriholdings.com. In addition, a replay will be available shortly after the conclusion of the call and remain available until November 12, 2020. To access the telephone replay, listeners should dial 1-844-512-2921 or 1-412-317-6671 for international callers. The access code for the replay is 10011575. A replay of the webcast will also be available within two hours of the conclusion of the call.

Upcoming Event

John D. Idol, Chairman and Chief Executive Officer, and Thomas J. Edwards, Executive Vice President, Chief Financial Officer and Chief Operating Officer, will be participating in a fireside chat at the JP Morgan Virtual Global Consumer, Retail & Luxury Conference held virtually, on Thursday, November 12, 2020 at 10:00 AM Eastern Time. The presentation will be webcast live on the Company's Investor Relations website, www.capriholdings.com. An archived replay will be available approximately one hour after the conclusion of the live event.

Use of Non-GAAP Financial Measures

Constant currency effects are non-GAAP financial measures, which are provided to supplement our reported operating results to facilitate comparisons of our operating results and trends in our business, excluding the effects of foreign currency rate fluctuations. Because we are a global company, foreign currency exchange rates may have a significant effect on our reported results. We calculate constant currency measures and the related foreign currency impacts by translating the current year's reported amounts into comparable amounts using prior year's foreign exchange rates for each currency. All constant currency performance measures discussed below should be considered a supplement to and not in lieu of our operating performance measures calculated in accordance with U.S. GAAP. Additionally, this earnings release includes certain non-GAAP financial measures that exclude certain costs associated with COVID-19 related charges, long-lived asset impairments, ERP implementation costs, Capri transformation costs, restructuring and other charges. The Company uses non-GAAP financial measures, among other things, to evaluate its operating performance and in order to represent the manner in which the Company conducts and views its business. The Company believes that excluding these items helps its management and investors compare operating performance based on its ongoing operations. While the Company considers the non-GAAP measures to be useful supplemental measures in analyzing its results, they are not intended to replace, nor act as a substitute for, any amounts presented in its consolidated financial statements prepared in conformity with U.S. GAAP and may be different from non-GAAP measures reported by other companies.

About Capri Holdings Limited

Capri Holdings Limited is a global fashion luxury group, consisting of iconic brands that are industry leaders in design, style and craftsmanship. Its brands cover the full spectrum of fashion luxury categories including women's and men's accessories, footwear and ready-to-wear as well as wearable technology, watches, jewelry, eyewear and a full line of fragrance products. The Company's goal is to continue to extend the global reach of its brands while ensuring that they maintain their independence and exclusive DNA. Capri Holdings Limited is publicly listed on the New York Stock Exchange under the ticker CPRI.

Forward Looking Statements

This press release contains statements which are, or may be deemed to be, "forward-looking statements." Forward-looking statements are prospective in nature and are not based on historical facts, but rather on current expectations and projections of the management of Capri Holdings Limited (the "Company") about future events, and are therefore subject to risks and uncertainties which could cause actual results to differ materially from the future results expressed or implied by the forward-looking statements. All statements other than statements of historical facts included herein, may be forward-looking statements. Without limitation, any statements preceded or followed by or that include the words "plans", "believes", "expects", "intends", "will", "should", "could", "would", "may", "anticipates", "might" or similar words or phrases, are forward-looking statements. These forward-looking statements are not guarantees of future financial performance. Such forward-looking statements involve known and unknown risks and uncertainties that could significantly affect expected results and are based on certain key assumptions, which could cause actual results to differ materially from those projected or implied in any forward-looking statements. These risks, uncertainties and



other factors include the effect of the COVID-19 pandemic and its potential material and significant impact on the Company's future financial and operational results if retail stores are forced to close again and the pandemic is prolonged, including that our estimates could materially differ if the severity of the COVID-19 situation worsens, the length and severity of such outbreak across the globe and the pace of recovery following the COVID-19 pandemic. levels of cash flow and future availability of credit, compliance with restrictive covenants under the Company's credit agreement, the Company's ability to integrate successfully and to achieve anticipated benefits of any acquisition; the risk of disruptions to the Company's businesses; the negative effects of events on the market price of the Company's ordinary shares and its operating results; significant transaction costs; unknown liabilities; the risk of litigation and/or regulatory actions related to the Company's businesses; fluctuations in demand for the Company's products; levels of indebtedness (including the indebtedness incurred in connection with acquisitions); the timing and scope of future share buybacks, which may be made in open market or privately negotiated transactions, and are subject to market conditions, applicable legal requirements, trading restrictions under the Company's insider trading policy and other relevant factors, and which share repurchases may be suspended or discontinued at any time, the level of other investing activities and uses of cash; changes in consumer traffic and retail trends; loss of market share and industry competition; fluctuations in the capital markets; fluctuations in interest and exchange rates; the occurrence of unforeseen epidemics and pandemics, disasters or catastrophes; political or economic instability in principal markets; adverse outcomes in litigation; and general, local and global economic, political, business and market conditions, as well as those risks set forth in the Company's filings with the U.S. Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for the fiscal year ended March 28, 2020 (File No. 001-35368). Any forward-looking statement in this press release speaks only as of the date made and the Company disclaims any obligation to update or revise any forward-looking or other statements contained herein other than in accordance with legal and regulatory obligations.

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CAPRI HOLDINGS LIMITED AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In millions, except share and per share data) (Unaudited)

		Three Mor	nths	Ended	Six Months Ended						
	Se	ptember 26, 2020	S	September 28, 2019	Sep	tember 26, 2020	September 28, 2019				
Total revenue	\$	1,110	\$	1,442	\$	1,561	\$	2,788			
Cost of goods sold		400		568		549		1,080			
Gross profit		710		874		1,012		1,708			
Total operating expenses		557		799		1,021		1,569			
Income (Loss) from operations		153		75		(9)		139			
Other income, net		_		(1)		(1)		(3)			
Interest expense, net		12		3		29		16			
Foreign currency (gain) loss		_		4		(3)		6			
Income (loss) before provision for income taxes		141		69		(34)		120			
Provision for (benefit from) income taxes		20		(4)		25		2			
Net income (loss)		121		73		(59)		118			
Less: Net loss attributable to noncontrolling interests		(1)		_		(1)		_			
Net income (loss) attributable to Capri	\$	122	\$	73	\$	(58)	\$	118			
Weighted average ordinary shares outstanding:											
Basic		150,492,275		151,602,502	150	0,024,293	151	,326,037			
Diluted	,	151,677,242		152,576,283	150	0,024,293	152	,455,218			
Net income (loss) per ordinary share:											
Basic	\$	0.81	\$	0.48	\$	(0.39)	\$	0.78			
Diluted	\$	0.81	\$	0.47	\$	(0.39)	\$	0.77			



CAPRI HOLDINGS LIMITED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In millions, except share data) (Unaudited)

(Onaudited)						
	Sept	tember 26, 2020		March 28, 2020	Sep	tember 28, 2019
Assets						
Current assets						
Cash and cash equivalents	\$	238	\$	592	\$	179
Receivables, net		344		308		368
Inventories, net		930		827		1,073
Prepaid expenses and other current assets		122	_	167		275
Total current assets		1,634		1,894		1,895
Property and equipment, net		530		561		589
Operating lease right-of-use assets		1,677		1,625		1,671
Intangible assets, net		2,024		1,986		2,171
Goodwill		1,539		1,488		1,598
Deferred tax assets		226		225		160
Other assets		173		167		309
Total assets	\$	7,803	\$	7,946	\$	8,393
Liabilities and Shareholders' Equity		_		_		_
Current liabilities						
Accounts payable	\$	558	\$	428	\$	390
Accrued payroll and payroll related expenses		92		93		97
Accrued income taxes		39		42		27
Current operating lease liabilities		439		430		403
Short-term debt		200		167		603
Accrued expenses and other current liabilities		253		241		283
Total current liabilities		1,581		1,401		1,803
Long-term operating lease liabilities		1,772		1,758		1,766
Deferred tax liabilities		483		465		440
Long-term debt		1,581		2,012		1,796
Other long-term liabilities		187		142		176
Total liabilities		5,604		5,778		5,981
Commitments and contingencies						
Redeemable noncontrolling interest		_		_		4
Shareholders' equity						
Ordinary shares, no par value; 650,000,000 shares authorized; 218,563,307 shares issued and 150,621,274 outstanding at September 26, 2020; 217,320,010 shares issued and 149,425,612 outstanding at March 28, 2020 and 216,815,137 shares issued and 151,633,281 outstanding at September 28, 2019		_		_		_
Treasury shares, at cost 67,942,033 shares at September 26, 2020, 67,894,398 shares at March 28, 2020 and 65,181,856 shares at September 28, 2019		(3,326)		(3,325)		(3,225)
Additional paid-in capital		1,126		1,085		1,060
Accumulated other comprehensive income (loss)		125		75		(103)
Retained earnings		4,274		4,332		4,673
Total shareholders' equity of Capri		2,199		2,167		2,405
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Noncontrolling interest		_		ı		•
Noncontrolling interest Total shareholders' equity		2,199		2,168		2,408



CAPRI HOLDINGS LIMITED AND SUBSIDIARIES CONSOLIDATED SEGMENT DATA (\$ in millions) (Unaudited)

		,,	Jilauuiteuj								
			Three Mo	nths Er	ided		Six Mont	hs Enc	s Ended		
		Sep	tember 26, 2020	Sep	tember 28, 2019	Sep	tember 26, 2020	Sep	tember 28, 2019		
Revenue by Segment and Re	egion:										
Versace	The Americas	\$	60	\$	48	\$	75	\$	92		
	EMEA		80		121		107		213		
	Asia		55		59		106		130		
Versace Revenue			195		228		288		435		
Jimmy Choo	The Americas		33		21		39		51		
	EMEA		46		64		62		143		
	Asia		43		40		72		89		
Jimmy Choo Revenue			122		125		173		283		
Michael Kors	The Americas		494		733		650		1,388		
	EMEA		185		224		264		413		
	Asia		114		132		186		269		
Michael Kors Revenue			793		1,089		1,100		2,070		
Total Revenue		\$	1,110	\$	1,442	\$	1,561	\$	2,788		
Income (loss) from Operatio	ine:										
Versace	7115.	\$	20	\$	9	\$	(21)	\$	6		
Jimmy Choo		Ψ	_	Ψ	(10)	Ψ	(29)	Ψ	1		
Michael Kors			190		222		142		423		
Total segment income from op	perations		210		221		92		430		
Less: Corporate expenses			(30)		(35)		(61)		(68)		
Restructuring and other	charges		(9)		(7)		(17)		(22)		
Impairment of assets			(20)		(104)		(20)		(201)		
COVID-19 related charg	jes		2		_		(3)				
Total Income (Loss) from Op	perations	<u>\$</u>	153	<u>\$</u>	75 -	\$	(9)	\$	139		
Operating Margin:											
Versace			10.3 %		3.9 %		(7.3)%		1.4 %		
Jimmy Choo			— %		(8.0)%		(16.8)%		0.4 %		
Michael Kors			24.0 %		20.4 %		12.9 %		20.4 %		
Capri Operating Margin			13.8 %		5.2 %		(0.6)%		5.0 %		
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CAPRI HOLDINGS LIMITED AND SUBSIDIARIES SUPPLEMENTAL RETAIL STORE INFORMATION (Unaudited)

	As of						
Retail Store Information:	September 26, 2020	September 28, 2019					
Versace	206	198					
Jimmy Choo	227	216					
Michael Kors	828	850					
Total number of retail stores	1,261	1,264					



CAPRI HOLDINGS LIMITED AND SUBSIDIARIES CONSTANT CURRENCY DATA (In millions) (Unaudited)

		Three Mo	nths E	% Change				
	Sep	tember 26, 2020	Sep	otember 28, 2019	As Reported	Constant Currency		
Total revenue:								
Versace		195	\$	228	(14.5)%	(18.9)%		
Jimmy Choo		122		125	(2.4)%	(6.4)%		
Michael Kors		793		1,089	(27.2)%	(27.9)%		
Total revenue	\$	1,110	\$	1,442	(23.0)%	(24.6)%		

	 Six Mont	hs End	led	% Change				
	ember 26, 2020	Sept	tember 28, 2019	As Reported	Constant Currency			
Total revenue:								
Versace	\$ 288	\$	435	(33.8)%	(35.6)%			
Jimmy Choo	173		283	(38.9)%	(40.6)%			
Michael Kors	1,100		2,070	(46.9)%	(47.1)%			
Total revenue	\$ 1,561	\$	2,788	(44.0)%	(44.7)%			



RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES (In millions, except share and per share data) (Unaudited)

Three Months Ended September 26, 2020

	As Reported	li	mpairment Charges		estructuring and Other Charges ⁽¹⁾		COVID-19 Related Charges	Tra	Capri ansformation		As Adjusted			
Gross profit	\$ 710	\$	_	\$	_	\$	(9)	\$	_	\$	701			
							,							
Operating expenses	\$ 557	\$	(20)	\$	(9)	\$	(7)	\$	(2)	\$	519			
Total income (loss) from operations	\$ 153	\$	20	\$	9	\$	(2)	\$	2	\$	182			
Income (loss) before provision for income taxes	\$ 141	\$	20	\$	9	\$	(2)	\$	2	\$	170			
Provision for income taxes	\$ 20	\$	9	\$	4	\$	_	\$	1	\$	34			
Net income (loss) attributable to Capri	\$ 122	\$	11	\$	5	\$	(2)	\$	1	\$	137			
Diluted net income (loss) per ordinary share - Capri	\$ 0.81	\$	0.07	\$	0.03	\$	(0.02)	\$	0.01	\$	0.90			

⁽¹⁾ Includes store closure costs which have been incorporated into the Capri Retail Store Optimization Program and other costs recorded in connection with the acquisitions of Gianni Versace S.r.l. and Jimmy Choo Group Limited.



RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES (In millions, except share and per share data) (Unaudited)

Six Months Ended September 26, 2020

	R	As eported	lm C	pairment harges	aı	structuring nd Other harges ⁽¹⁾	OVID-19 Related Charges	Tra	Capri ansformation	lmp	ERP plementation	A	As djusted
Gross profit	\$	1,012	\$	_	\$	_	\$ (8)	\$	_	\$	_	\$	1,004
Operating expenses	\$	1,021	\$	(20)	\$	(17)	\$ (11)	\$	(2)	\$	(2)	\$	969
Total (loss) income from operations	\$	(9)	\$	20	\$	17	\$ 3	\$	2	\$	2	\$	35
(Loss) income before provision for income taxes	\$	(34)	\$	20	\$	17	\$ 3	\$	2	\$	2	\$	10
Provision for (benefit from) income taxes	\$	25	\$	9	\$	(1)	\$ (3)	\$	1	\$	(1)	\$	30
Net (loss) income attributable to Capri	\$	(58)	\$	11	\$	18	\$ 6	\$	1	\$	3	\$	(19)
Diluted net (loss) income per ordinary share - Capri	\$	(0.39)	\$	0.07	\$	0.12	\$ 0.04	\$	0.01	\$	0.02	\$	(0.13)

⁽¹⁾ Includes store closure costs recorded in connection with the Michael Kors Retail Fleet Optimization Plan and other restructuring initiatives, and other costs recorded in connection with the acquisitions of Gianni Versace S.r.l. and Jimmy Choo Group Limited.



RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES (In millions, except share and per share data) (Unaudited)

Three Months Ended September 28, 2019

	As I	Reported		pairment harges	ar	structuring nd Other narges ⁽¹⁾		nventory Step-up djustment	lmį	ERP plementation	Tra	Capri ansformation		cquisition Foreign Currency Effects	As	Adjusted
Gross profit	\$	874	\$	_	\$	_	\$	5	\$	_	\$	_	\$	_	\$	879
	Φ.	700	Φ.	(4.0.4)	Φ	(7)	Φ		Φ.	(0)	Φ	(0)	Φ		Φ.	077
Operating expenses	\$	799	\$	(104)	\$	(7)	\$	_	\$	(9)	\$	(2)	\$	_	\$	677
Versace operating income	\$	9	\$	_	\$	_	\$	5	\$	_	\$	_	\$	_	\$	14
Total income from operations	\$	75	\$	104	\$	7	\$	5	\$	9	\$	2	\$	_	\$	202
Foreign currency loss (gain)	\$	4	\$	_	\$	_	\$	_	\$	_	\$	_	\$	(1)	\$	3
Income before provision for income taxes	\$	69	\$	104	\$	7	\$	5	\$	9	\$	2	\$	1	\$	197
(Benefit from) provision for income taxes	\$	(4)	\$	18	\$	2	\$	1	\$	2	\$	1	\$	_	\$	20
Net income attributable to Capri	\$	73	\$	86	\$	5	\$	4	\$	7	\$	1	\$	1	\$	177
Diluted net income per ordinary share - Capri	\$	0.47	\$	0.56	\$	0.03	\$	0.03	\$	0.05	\$	0.01	\$	0.01	\$	1.16

⁽¹⁾ Includes store closure costs recorded in connection with the Michael Kors Retail Fleet Optimization Plan and other restructuring initiatives, and other costs recorded in connection with the acquisitions of Gianni Versace S.r.I and Jimmy Choo Group Limited.



RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES (In millions, except share and per share data) (Unaudited)

Six Months Ended September 28, 2019

	As	Reported	lm C	Impairment Charges		Restructuring and Other Charges ⁽¹⁾		Inventory Step-up Adjustment		ERP olementation	Capri Transformation		Acquisition Foreign Currency Effects		As Adjusted	
Gross profit	\$	1,708	\$	_	\$	_	\$	11	\$	_	\$	_	\$	_	\$	1,719
Total operating expenses	\$	1,569	\$	(201)	\$	(22)	\$	_	\$	(17)	\$	(2)	\$	_	\$	1,327
Versace operating income	\$	6	\$	_	\$	_	\$	11	\$	_	\$	_	\$	_	\$	17
Total income from operations	\$	139	\$	201	\$	22	\$	11	\$	17	\$	2	\$	_	\$	392
Foreign currency loss (gain)	\$	6	\$	_	\$	_	\$	_	\$	_	\$	_	\$	(1)	\$	5
Income before provision for income taxes	\$	120	\$	201	\$	22	\$	11	\$	17	\$	2	\$	1	\$	374
Provision for income taxes	\$	2	\$	37	\$	5	\$	3	\$	4	\$	1	\$	_	\$	52
Net income attributable to Capri	\$	118	\$	164	\$	17	\$	8	\$	13	\$	1	\$	1	\$	322
Weighted average diluted ordinary shares outstanding	152	,455,218		_		_		_		_		_		_	152	,455,218
Diluted net income per ordinary share - Capri	\$	0.77	\$	1.08	\$	0.11	\$	0.05	\$	0.08	\$	0.01	\$	0.01	\$	2.11

⁽¹⁾ Includes store closure costs recorded in connection with the Michael Kors Retail Fleet Optimization Plan and other restructuring initiatives, and other costs recorded in connection with the acquisitions of Gianni Versace S.r.l and Jimmy Choo Group Limited.