

# CDFI Fund Annual Certification and Data Collection Report Report Year 2021

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#### **Presentation Roadmap**





#### Annual Certification and Data Collection Report: Overview

- The CDFI Fund's ACR is used to ensure that Certified CDFIs continue to meet the requirements of Certification.
- The data collected also allows the CDFI Fund to gain insight on the CDFI industry.
- Certified CDFIs are required to submit ACRs on an annual basis through the CDFI Fund's Awards Management Information System (AMIS).
- CDFIs are required to submit their ACR within 90 days of the end of their organization's fiscal year. Failure to submit a required ACR may result in a loss of Certification status and additional sanctions for CDFIs that are program recipients.
- Newly Certified CDFIs are not required to submit an ACR until the next fiscal year after their initial Certification.

#### Annual Certification and Data Collection Report: Structure

- The ACR is comprised of four main sections in order of AMIS appearance:
  - Section 1: Organizational Information collects organizational profile information, line(s) of business, governance structure, and details related to the seven requirements for Certification.
  - Section 2: Development Services Detail collects information on Development Services provided by a Certified CDFI, including clients served and Development Services provided in Target Markets.
  - Section 3: Financial Data Detail collects information and data related to a Certified CDFI's assets, liabilities, income, expenses, and loan and investment portfolio.
  - Section 4: Financial Products Portfolio Breakdown Detail collects specific data elated to Financial Products, types and subtypes of loans and investments, as well as detailed Target Market activity.

#### **Presentation Roadmap**





#### **2021 Reporting Year Changes: Administrative Policies**



- ACR Reporting Schedule can now be found in AMIS at the bottom of the Certification Detail Page
  - Remember ACRs must be completed in consecutive order, i.e. cannot skip years
- Automatic Notifications
- Accounting for Paycheck Protection Program (PPP) Activity Outside of Approved Target Market(s)

#### **ACR Reporting Schedule**





#### **Presentation Roadmap**



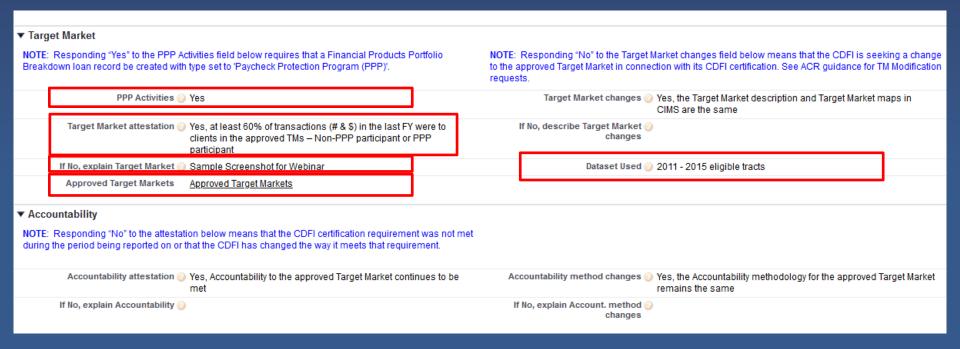


## 2021 Reporting Year Changes: Section 1 Organizational Information



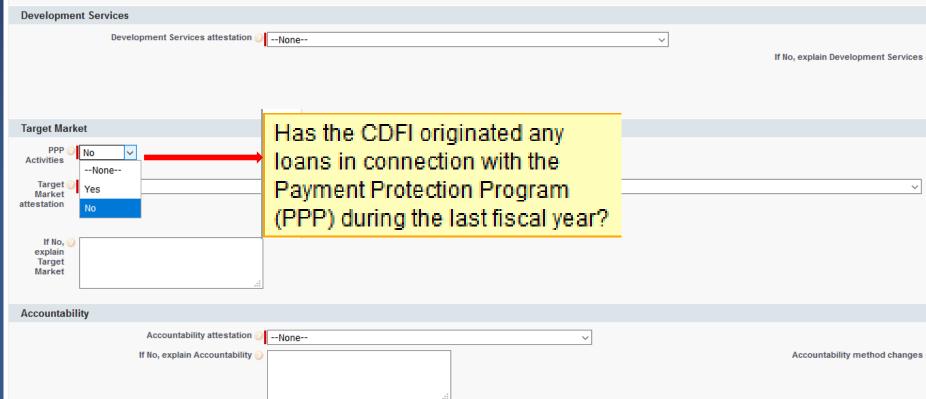
- Changes affect two subsections only
  - Target Market Attestation
    - Addition of question on Paycheck Protection Program (PPP) activities
    - Expansion of answer choices to the Target Market attestation question to capture PPP activity and revised "Help" text
    - Revision to "Help" text for the "If No explain Target Market" question to provide clearer guidance on what to include in explanation
    - Addition of link to Approved Target Markets page in AMIS
    - Elimination of "2006-2010 eligible tracts" as an answer choice for the "Dataset Used" question
  - Regulator Attestation
    - New subsection tied to pre-populated regulator call report data for select financial data fields

#### **Updated Target Market Attestation Subsection**



#### **PPP Activities Question**

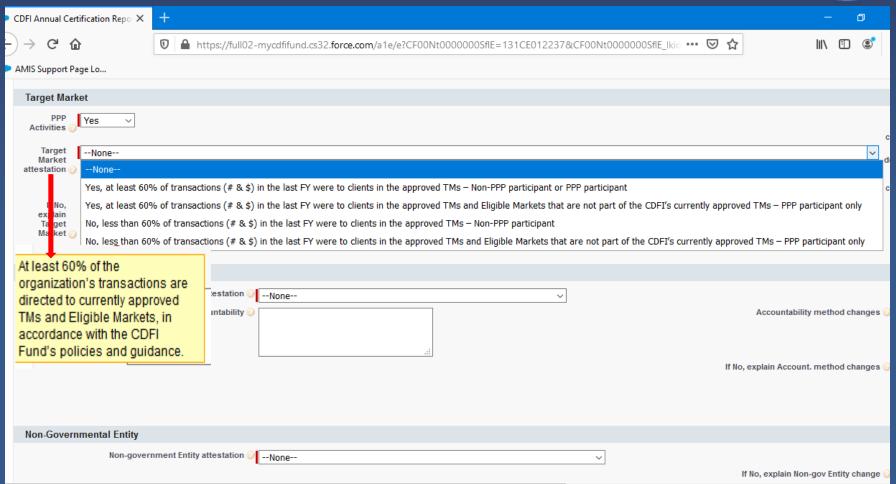




If a CDFI answers "Yes" to the PPP question, then you must enter information about PPP activity in the Financial Products Portfolio Breakdown Detail section

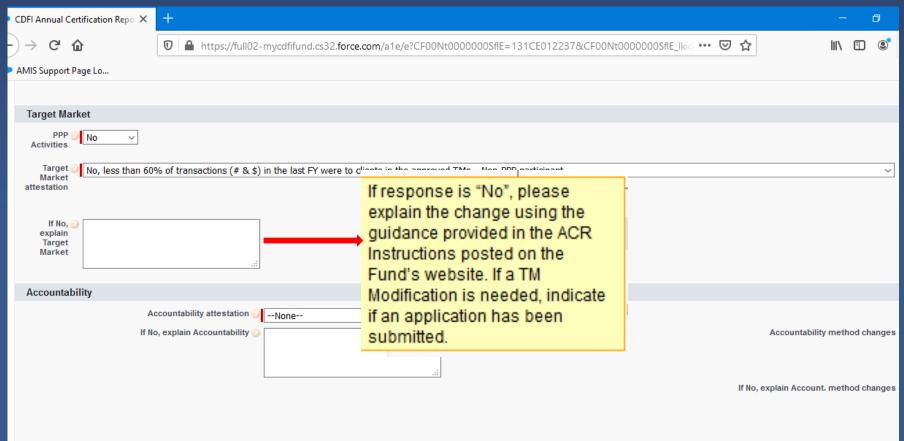
### Target Market Attestation Question: Help Text & Answer Choice Changes





#### "If No Explain Target Market" Question: Help Text Revision





#### **Approved Target Markets AMIS Link**

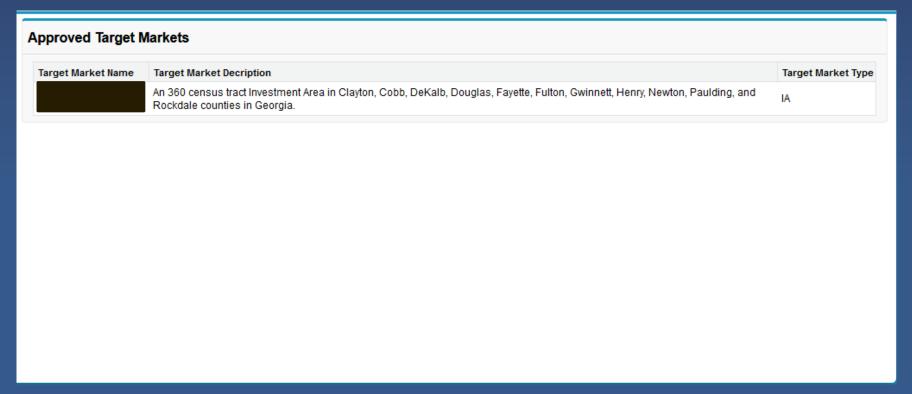


▼ Development Services	
<b>NOTE</b> : Responding "No" to the attestation below means that the CDFI certification requirement was not met during the period being reported on or that the CDFI has changed the way it meets that requirement.	
Development Services attestation 🥑 Yes, Development Services remain the same since the last certification review	If No, explain Development Services 🥝
▼ Target Market	
NOTE: Responding "Yes" to the PPP Activities field below requires that a Financial Products Portfolio Breakdown loan record be created with type set to 'Paycheck Protection Program (PPP)'.	<b>NOTE</b> : Responding "No" to the Target Market changes field below means that the CDFI is seeking a change to the approved Target Market in connection with its CDFI certification. See ACR guidance for TM Modification requests.
PPP Activities 🤡 Yes	Target Market changes 🥝 Yes, the Target Market description and Target Market maps in CIMS are the same
Target Market attestation 🧼 Yes, at least 60% of transactions (# & \$) in the last FY were to clients in the approved TMs and Eligible Markets that are not part of the CDFI's currently approved TMs – PPP participant only	If No, describe Target Market (2) changes
If No. explain Target Market 🕜	2011 - 2015 eligible tracts
Approved Target Markets <u>Approved Target Markets</u>	Click on Link
▼ Accountability	
NOTE: Responding "No" to the attestation below means that the CDFI certification requirement was not met during the period being reported on or that the CDFI has changed the way it meets that requirement.	
Accountability attestation 🥝 Yes, Accountability to the approved Target Market continues to be met	Accountability method changes ② Yes, the Accountability methodology for the approved Target Market remains the same
If No, explain Accountability 🥝	If No, explain Account. method ② changes

#### **Approved Target Markets AMIS Link (Cont.)**

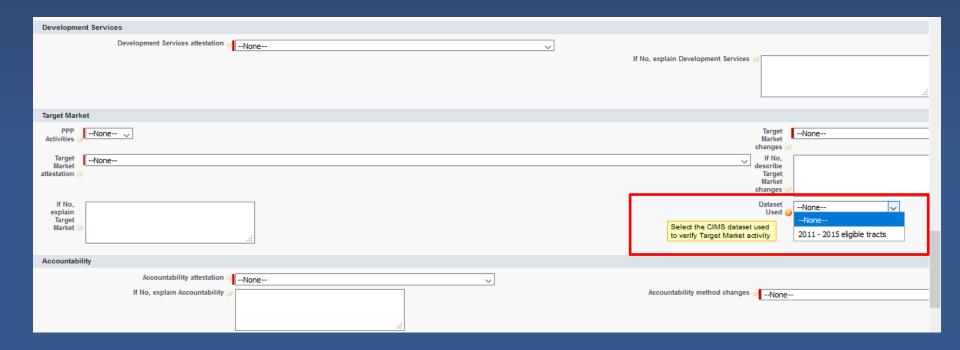


Example: Name shown under "Target Market Name" is hyperlinked, so you can click it and go to the "Target Market Detail" page in AMIS



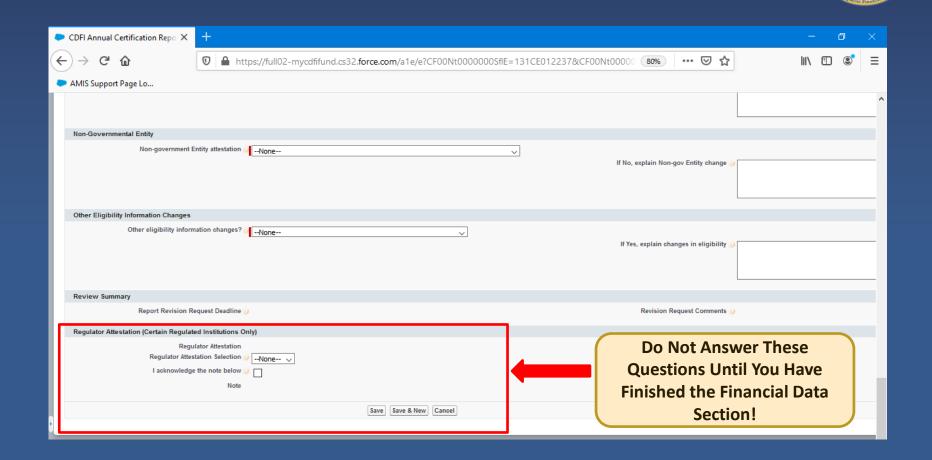
Note: "Target Market Name" is masked here for privacy concerns. It is also the name of the associated map in the CDFI Information Mapping System (CIMS).

#### "Dataset Used" Question: Elimination of An Answer Choice



#### **Target Market(s) Reminders**

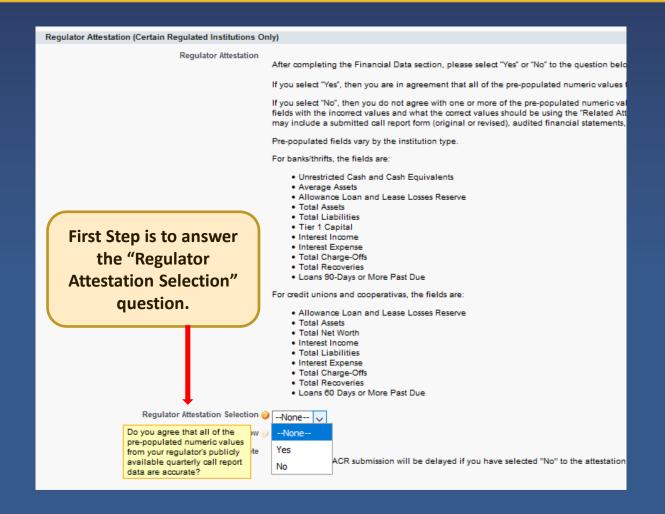
- CDFI RUND
- Target Market Attestation information is based on originations
- Use the <u>2011-2015 American Community Survey</u> <u>dataset</u> to determine Target Market(s) which may require a Target Market Modification
- Target Market Modification Application is in AMIS and can be submitted at anytime or in conjunction with ACR
- Target Market Portfolio data is not related to the Target Market Attestation determination





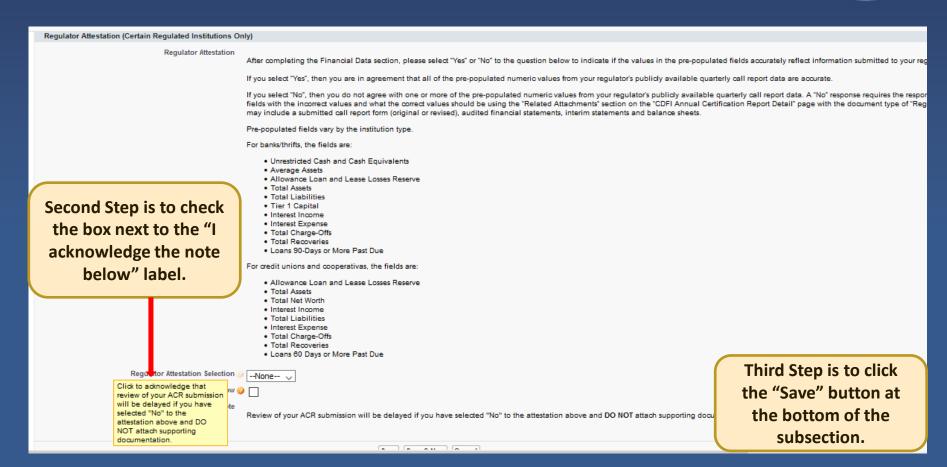
▼ Regulator Attestation (Certain Regulated In	réfitations Ontal
	stitutions Only)
Regulator Attestation	After completing the Financial Data section, please select "Yes" or "No" to the question below to indicate if the values in the pre-populated fields accurately reflect information submitted to your regulator (FRB, FDIC, OCC, NCUA or COSSEC).
	If you select "Yes", then you are in agreement that all of the pre-populated numeric values from your regulator's publicly available quarterly call report data are accurate.
	If you select "No", then you do not agree with one or more of the pre-populated numeric values from your regulator's publicly available quarterly call report data. A "No" response requires the respondent to attact documentation detailing the financial data fields with the incorrect values and what the correct values should be using the "Related Attachments" section on the "CDFI Annual Certification Report Detail" page the document type of "Regulator Attestation Documentation". Documentation examples may include a submitted call report form (original or revised), audited financial statements, interim statements and balar sheets.
	Pre-populated fields vary by the institution type.
	For banks/thrifts, the fields are:
	<ul> <li>Unrestricted Cash and Cash Equivalents</li> <li>Average Assets</li> <li>Allowance Loan and Lease Losses Reserve</li> <li>Total Assets</li> <li>Total Liabilities</li> <li>Tier 1 Capital</li> <li>Interest Income</li> <li>Interest Expense</li> <li>Total Charge-Offs</li> <li>Total Recoveries</li> <li>Loans 90-Days or More Past Due</li> </ul> For credit unions and cooperativas, the fields are: <ul> <li>Allowance Loan and Lease Losses Reserve</li> <li>Total Net Worth</li> <li>Interest Income</li> <li>Total Net Worth</li> <li>Interest Expense</li> <li>Total Charge-Offs</li> <li>Total Charge-Offs</li> <li>Total Recoveries</li> </ul>
	Loans 60 Days or More Past Due
Regulator Attestation Selection	
l acknowledge the note below 🖇	
Note	
(2) Click the "Edit" b	ACR submission will be delayed if you have selected "No" to the attestation above and DO NOT attach supporting documentation via the "Related Attachments" section below.  Ledit Delete Submit CDFI Annual Certification Report

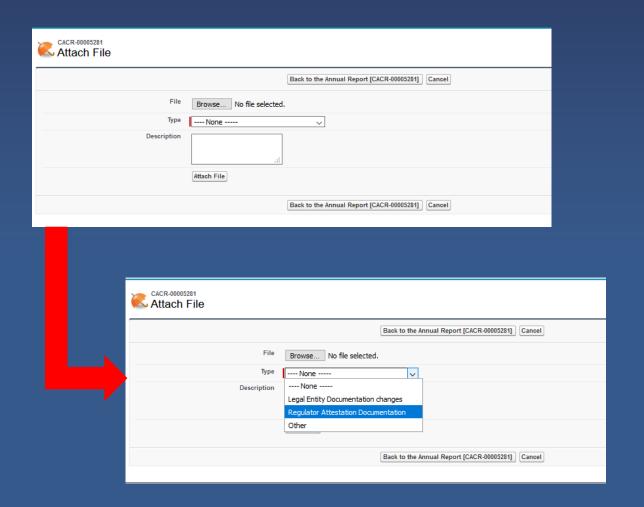
to answer the questions.











If you need to attach documentation to explain the requested change(s) to your prepopulated financial data values, here is what the "Related Attachments" section looks like. Select "Regulator Attestation Documentation" as the "Type" and attach the file(s).

- If there are values in the pre-populated data fields that are incorrect, you will indicate through your answer (YES/NO) to the "Regulator Attestation" question on the ACR Certification Detail Section and submit documentation to support your requested value changes as "Related Attachments" to the ACR.
- After your organization receives their ACR certification reaffirmation notice, you may go in and review your submitted ACR to verify the changes were entered correctly. If there is an error, you will need to submit an AMIS service request detailing the error and the appropriate correction.
- If your organization's ACR does have errors in the financial data fields pre-populated from regulator data, we encourage your organization to contact the appropriate regulatory agency and alert them to the data errors so they can take the appropriate steps to make corrections for future public data releases.

#### **Presentation Roadmap**





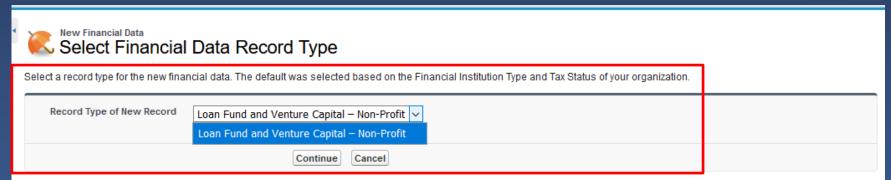
#### **2021 Reporting Year Changes: Section 3 Financial Data**



- Revised Introductory Screen for Section
- Enter Begin and End Dates for Reported Data
- Additional Validations and Indicator Flags
- Required Explanations for Negative and Zero Values
- Pre-populated Data Fields for Certain Regulated Entities

#### **Revised Introductory Section Screen**





#### Note to CDFI (Please read)

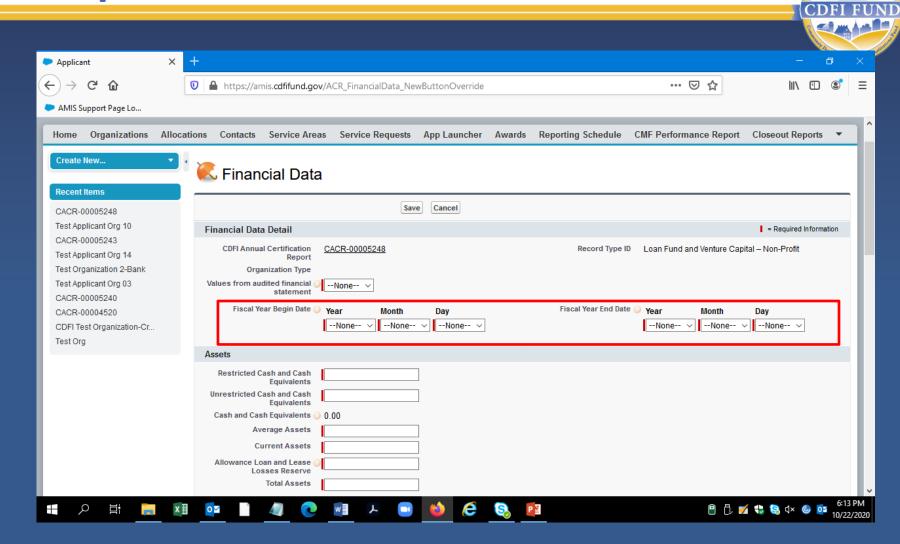
All numbers related to a CDFI's financial data must be entered as a positive whole integer, greater or equal to zero (">= 0"). This includes the line item for "Allowance for Loan and Lease Losses" (ALLL) listed under the "Assets" section and the line item for "Total Charge-Offs" listed under the "Loan Investment Portfolio Values" section. Auditors commonly express ALLL as a contra asset and present it as a negative number on audited financial statements. In such instances, where ALLL and Total Charge-offs are negative numbers on a CDFI's financial statements, the CDFI must convert these numbers to their absolute value (a positive number), and enter the positive number in the CDFI's Financial Data inputs subsection of the ACR for the ALLL and Total-Charge-offs line items.

In instances other than line items noted above where the CDFI has a negative value expressed on its Audit or internal financial statements, CDFIs are to enter a zero ("0") on the corresponding line item on the ACR Financial Data inputs page. CDFIs who need to enter a "0" instead of a negative number(s) are to provide an explanation for each of these entries via a dropdown menu selection.

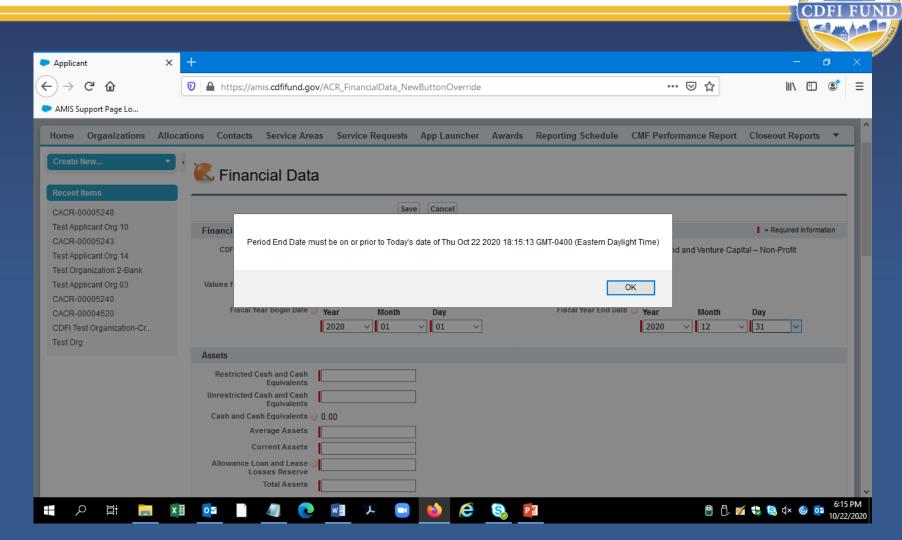
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If the default record type shown does not reflect what is your organization's actual financial institution type and tax status, then click on the "Cancel" button and submit an AMIS service request asking that the "Financial Institution Type" and "Organization Structure" fields in your organization's AMIS "Organization Detail" profile be updated to reflect the correct information.

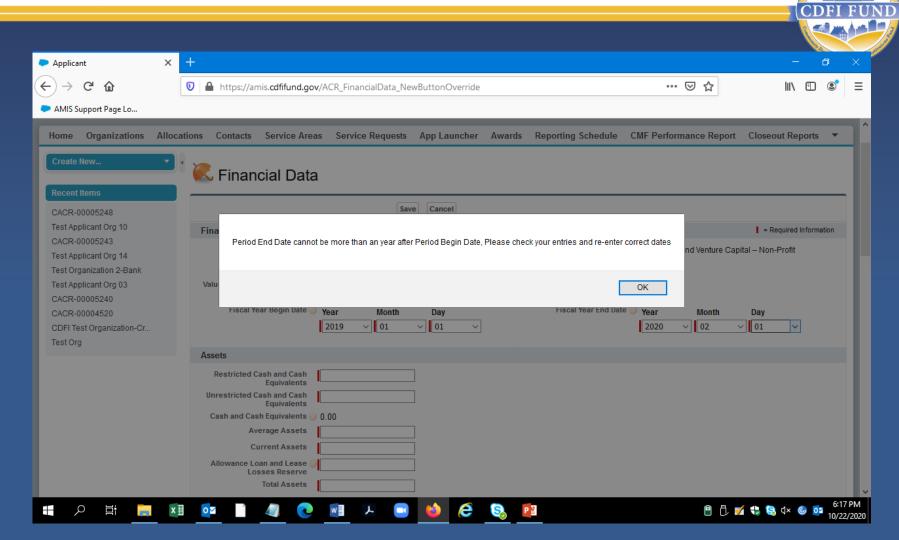
### **Enter Begin and End Dates for Reported Data**



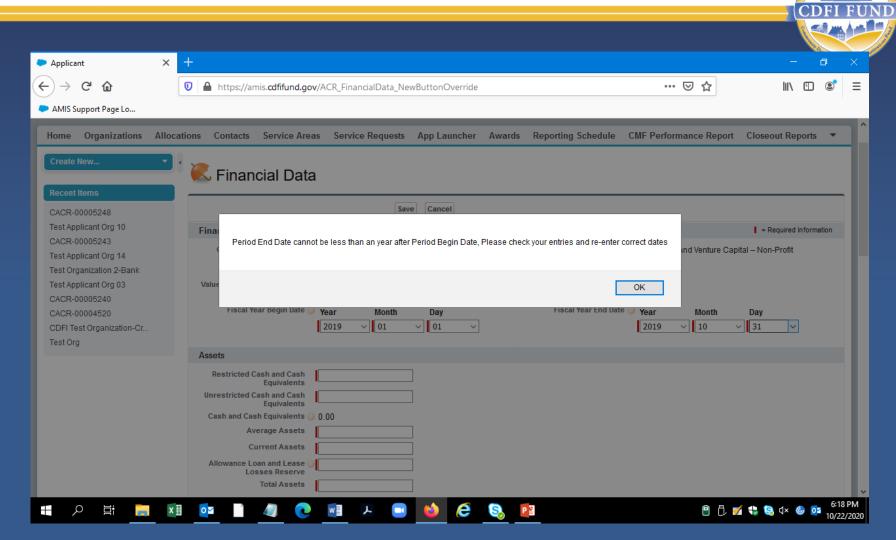
### **Enter Begin and End Dates for Reported Data (Cont.)**



### **Enter Begin and End Dates for Reported Data (Cont.)**

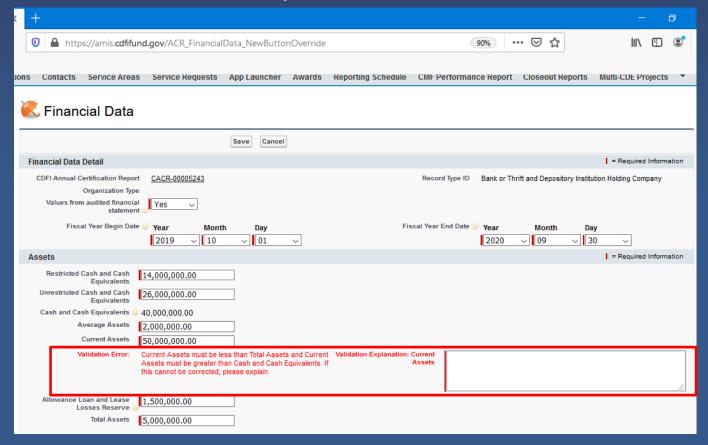


### **Enter Begin and End Dates for Reported Data (Cont.)**



#### Additional Validations and Indicator Flags

Example: Enter \$50 million for "Current Assets" and \$5 million for "Total Assets" which violates the AMIS validation of "Current Assets" must be less than "Total Assets". If the values are correct, then an explanation of at least 20 characters is required in order to "Save" the Financial Data Section



#### Additional Validations and Indicator Flags (Cont.)



Sample of Indicator Flags that may appear after you click "Save" button and no longer have any error message (if you had any)



New Indicator Flags focus on warnings about maximum threshold values for data fields

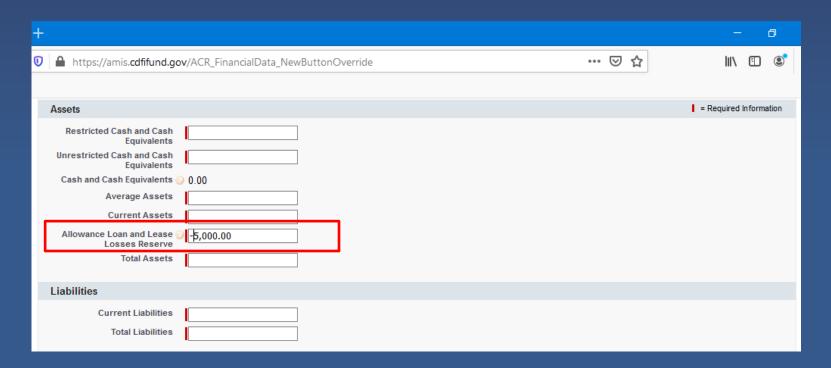
#### Required Explanations for Negative and Zero Values

- CDFI FUND
- All numbers related to a CDFI's financial data must be entered as a positive whole integer, greater or equal to zero (">= 0")
- If Allowance Loan and Lease Losses Reserve (ALLL) and Total Charge-offs are negative numbers on a CDFI's financial statements, the CDFI should convert these numbers to their absolute value (a positive number), and enter the positive number. If the CDFI forgets to do so and enters a negative value for ALLL and Total Charge-offs data fields, the newly implemented ACR automated validations will cause a message to popup about the negative value and inform you that AMIS will convert the entered negative value to a positive value.
- Other line items where the CDFI has a negative value expressed on its Audit or internal financial statements, CDFIs are to enter a zero ("0") on and then select "The actual numeric value is negative" as the reason from the list of pull-down options for why the value is zero.

### Required Explanations for Negative and Zero Values (Cont.)



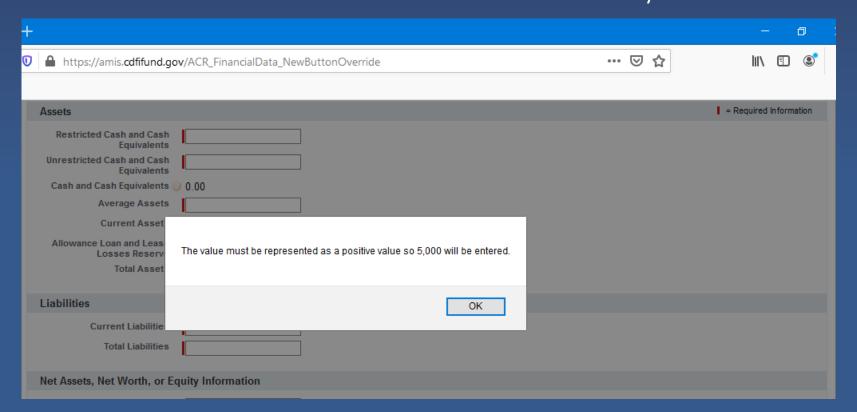
Example: Enter a value of -5,000 into "Allowance Loan and Lease Losses Reserve" Data Field



### Required Explanations for Negative and Zero Values (Cont.)



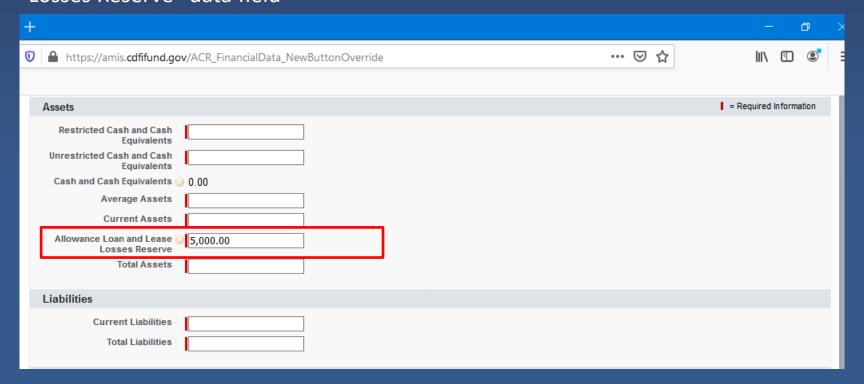
Pop-up Message will appear letting the user know this is one of the data Fields where AMIS will make the absolute value conversion for you



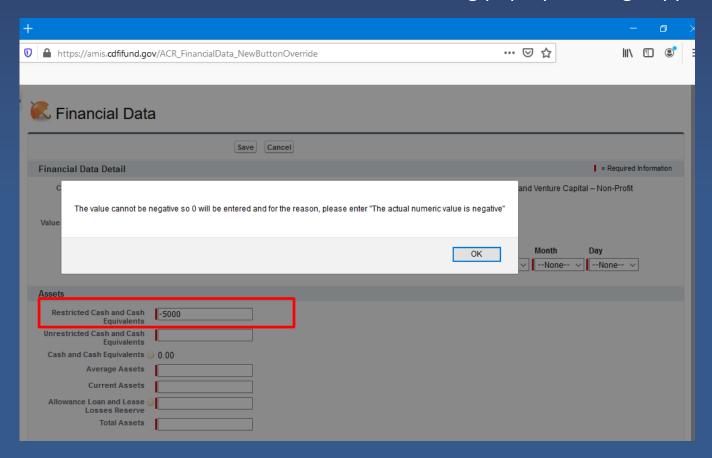
### Required Explanations for Negative and Zero Values (Cont.)



Example: AMIS will save 5,000 as the value for the "Allowance Loan and Lease Losses Reserve" data field

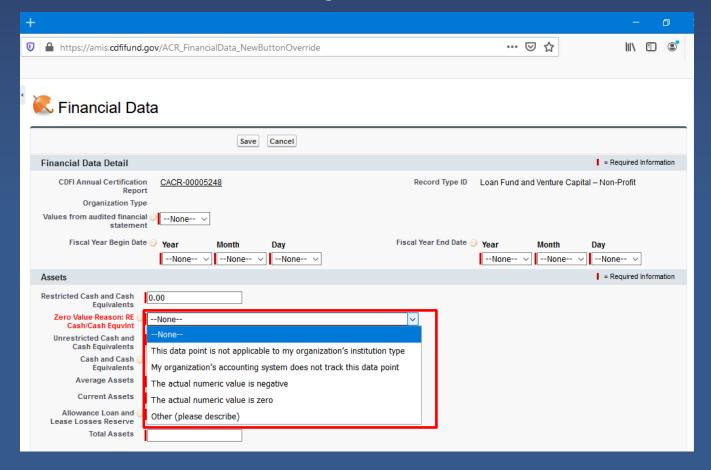


Example: CDFI enters -5,000 as the value for the "Restricted Cash and Cash Equivalents" data field which results in the following pop-up message appearing



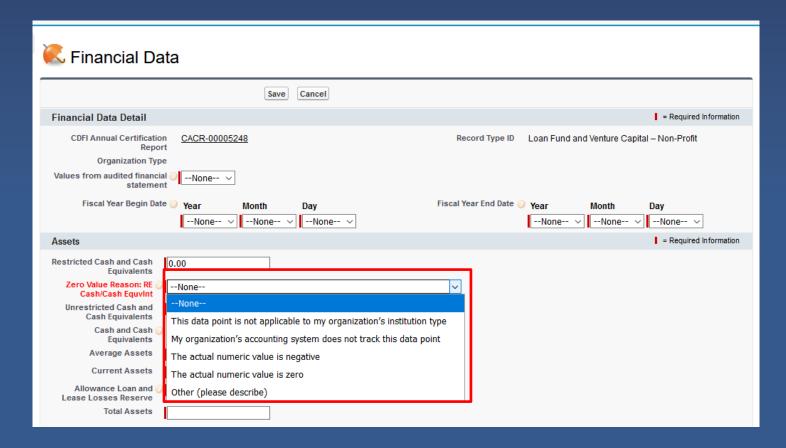


Example: The pull-down menu shows the available explanations of which is "The actual numeric value is negative".

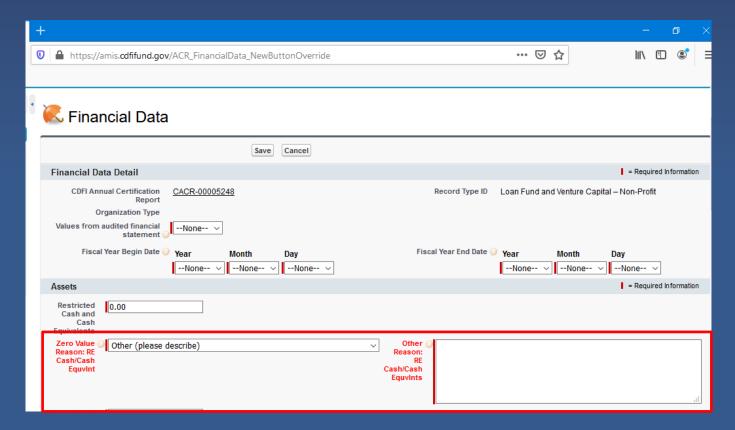


- CDFI FUND
- In an effort to better understand financial data fields where CDFIs have entered a zero value, the user will be asked to select a reason from the list of pull-down options for why the value is zero. The list of options includes:
  - "This data point is not applicable to my organization's institution type"
  - "My organization's accounting system does not track this data point"
  - "The actual numeric value is negative"
  - "The actual numeric value is zero"
  - "Other (please describe)"
- If the none of the reasons listed in the pull-down menu are appropriate for why the CDFI entered zero as their answer, then select "Other (please describe)" and provide an explanation of at least 20 characters in the open text box.

Example: CDFI enters 0 as the value for the "Restricted Cash and Cash Equivalents" data field which results in the following explanation menu appearing



Example: CDFI selects "Other (please describe)" from the pull-down menu then an open text box appears where the CDFI enters their explanation of at least 20 characters



# Pre-populated Data Fields for Certain Regulated Entities

Data fields will be pre-populated based on data obtained from publicly available regulator quarterly call report (FFIEC, NCUA, COSSEC)

#### **Banks and Thrifts Only**

- Unrestricted Cash and Cash Equivalents
- Average Assets
- Allowance Loan and Lease Losses Reserve
- Total Assets
- Total Liabilities
- Tier 1 Capital
- Interest Income
- Interest Expense
- Total Charge-Offs
- Total Recoveries
- Loans 90-Days or More Past Due

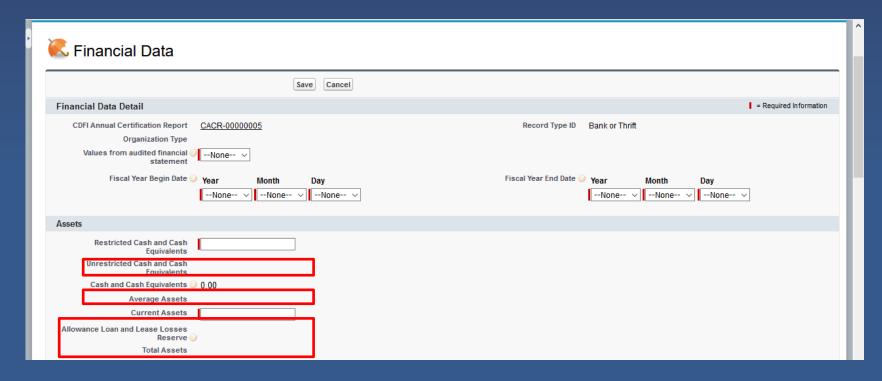
#### **Credit Unions and Cooperativas Only**

- Allowance Loan and Lease Losses
   Reserve
- Total Assets
- Total Net Worth
- Interest Income
- Total Liabilities
- Interest Expense
- Total Charge-Offs
- Total Recoveries
- Loans 60 Days or More Past Due

# Pre-populated Data Fields for Certain Regulated Entities (Cont.)

CDFI FUND

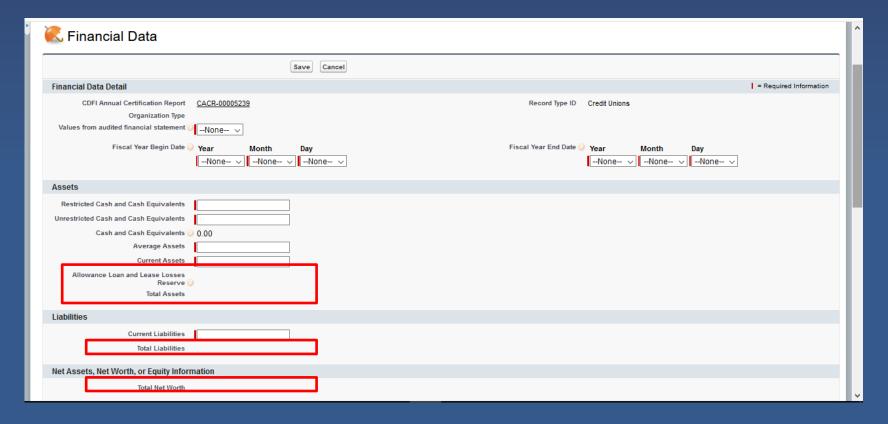
Example: For a Bank/Thrift CDFI, the space next to "Unrestricted Cash and Cash Equivalents", "Average Assets", "Allowance Loan and Lease Losses Reserve", and "Total Assets" are grayed out.



# Pre-populated Data Fields for Certain Regulated Entities (Cont.)

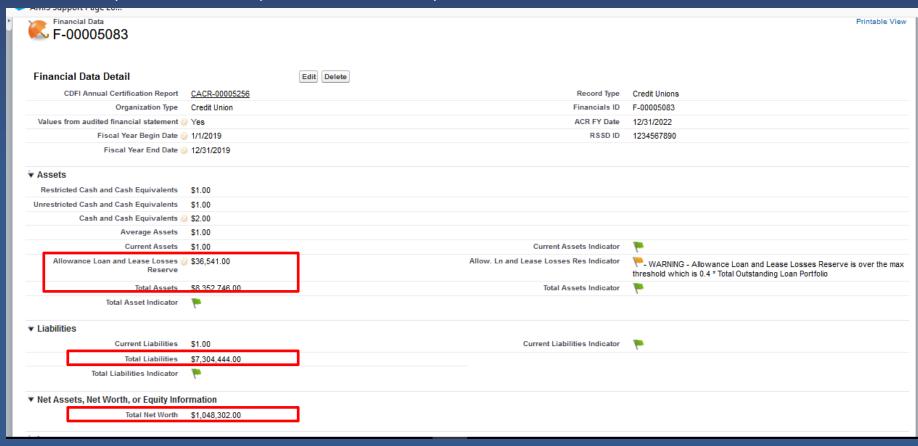
CDFI FUND

Example: For a Credit Union CDFI, the space next to "Allowance Loan and Lease Losses Reserve", "Total Assets", "Total Liabilities", and "Total Net Worth" are grayed out.



# Pre-populated Data Fields for Certain Regulated Entities (Cont.)

Example: After hitting "Save" for the CDFI Credit Union, we now see numeric values populated in the space next to "Allowance Loan and Lease Losses Reserve", "Total Assets", "Total Liabilities", and "Total Net Worth".



#### **Presentation Roadmap**



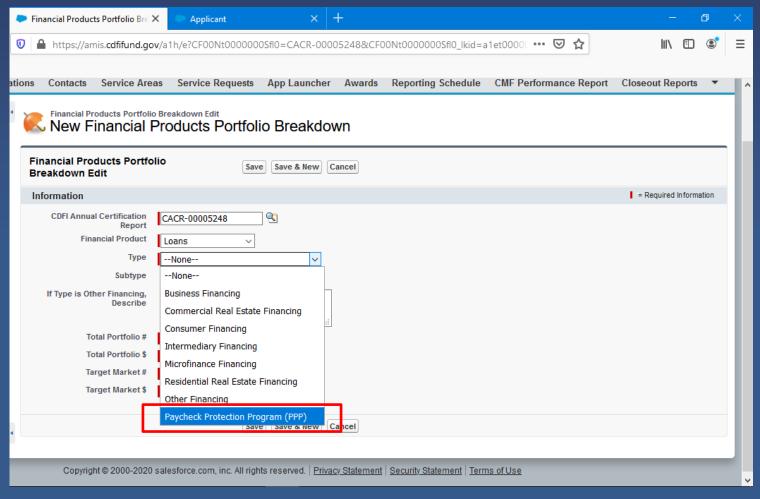


#### 2021 Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail

- Addition of "Paycheck Protection Program (PPP)" as a "Type" option for "Loans"
  - Once selected, complete Total Portfolio #, Total Portfolio \$, Target Market #, and Target Market \$ with PPP activity information
  - Be aware if you did not answer "Yes" to the "PPP Activities" question in the "Target Market Attestation" section then you can not select PPP as a Type

#### PPP as a "Type" Option





#### **Presentation Roadmap**





#### **ACR Reminders**



- For the 2021 ACR Reporting Cycle Only All Paycheck Protection Program loans originated in eligible Target Market(s) in addition to your approved Target Market(s) will be considered as Target Market activity without the need for a Target Market modification
- ACR Due Date is 90 Days after most recent Fiscal Year End Date
- If there have been no changes, <u>DO NOT</u> include any unnecessary attachments
- Email notices are sent to all active Contacts on file in AMIS, so
  please review and make sure these are up-to-date

#### **Contact & Online Resources**



- CDFI Fund Contact Information
  - Certification, Compliance Monitoring and Evaluation Support:
    - AMIS Service Request
    - ccme@cdfi.treas.gov
    - (202) 653-0423
  - Technical AMIS Support:
    - AMIS@cdfi.treas.gov
    - (202) 653-0422
  - Financial Strategies and Research Support:
    - CDFI-FinancialStrategiesandResearch@cdfi.treas.gov
- CDFI Fund ACR Online Resources
  - https://www.cdfifund.gov/programstraining/certification/cdfi/Pages/reporting-step.aspx#step2