

## 1-1 <br> BUSINESS ORGANIZATION

## OBJECTIVES

Learn the basic vocabulary of business organizations.
Compute financial responsibility of business ownership based on ratios and percents.

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## 1 THE STOCK MARKET

1-5 Stock Market Ticker
1-6 Stock Transactions
1-7 Stock Transaction Fees
1-8 Stock Splits
1-9 Dividend Income

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## How do businesses start?

- What are common everyday products that you think sell millions each year?
- In which type of business do you think an owner's personal possessions may potentially be taken in the event of a lawsuit or a financial crisis?
- If you owned shares of stock in a public corporation, what would that mean to you in terms of profit and personal liability?


## Example 1

Michelle invests $\$ 15,000$ in a partnership that has four other partners. The total investment of all partners is $\$ 240,000$. What percent of the business does Michelle own?

## Example 2

The total number of shares of stock in the Bulls Corporation is 650,000 . Mike owns $12 \%$ of the shares. How many shares of Bulls Corporation stock does he own?

## CHECK YOUR UNDERSTANDING

Jillian owns $60 \%$ of the stock in a private catering corporation. There are 1,200 shares in the entire corporation. How many shares does Jillian own?

## EXAMPLE 3

Three partners are investing a total of $\$ 900,000$ to open a garden and landscaping store. Their investments are in the ratio $2: 3: 5$. How much does the partner that invested the least contribute?

## EXTEND YOUR UNDERSTANDING

Two partners each invest $35 \%$ in a startup business.
They need to find another investor for the rest of the money. What percent of the business will that person own? Write a ratio to represent the investments in the business.


## Key Terms

- stock market
- trades
- NYSE
- NASDAQ
- last
- close
- high
- low
- volume
- Sales in 100 s
- 52-week high
- 52-week low
- net change
- after-hours trading
- spreadsheet
- cell


## Example 1

What was the difference between the high and the low prices on May 5?

- Where have you heard the word trend used before?
- How might trends be important when following the stock market?
- What makes an Internet site credible?
- Name credible Internet sources for financial information.
- What is a stock trade?
- Why is net change an important stock statistic?

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## Example 2

On May 12, what was the actual volume of $X Y Z$
shares posted? Write the volume in thousands.

## EXAMPLE 3

At what price did XYZ Corporation close on May 4?

On May 5, what was the actual volume of XYZ
shares posted? Write the volume in thousands.

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## EXAMPLE 4

Use the May 4 closing price from Example 3 and the May 5 opening price to find the difference in prices as a percent increase. Round to the nearest hundredth percent.

## EXAMPLE 5

On May 6, the XYZ Corporation announced a decrease in earnings. This news caused the price of their stock to drop. It closed at $\$ 44.37$. Express the net change from May 5 to May 6 as a percent.



## CHECK YOUR UNDERSTANDING

Write formulas for cells E6 and F5 in the spreadsheet above.


## Key Terms

- stock chart
- stock bar chart
- candlestick chart


## EXAMPLE 1

Which day had the greatest high price? Which day had the least low price?


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## Example 2

Approximately how many shares of Ford Motor Company were traded over the five-day period?

## EXAMPLE 3

Use the stock bar chart to write a brief financial story
Use the information below to construct a one-day stock of the trading action that occurred for Ford Motor bar chart.
Company on April 28 and April 29. Begin your story
Open: $\$ 40.10 \quad$ Close: $\$ 39.79$ with "On April 28, one share of Ford Motor Company opened at $\$ 8.15$. During the day ..."



## Candlestick charts



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## CHECK YOUR UNDERSTANDING

Interpret a green candlestick that is shown as only a rectangle with no lines at the top or bottom.

## EXAMPLE 5

What was the approximate difference between the highest price and the lowest price for the week shown in the candlestick chart for Sept. 7-11?

## 1-4 <br> SIMPLE MOVING AVERAGES

## OBJECTIVES

## Understand how data is smoothed.

Calculate simple moving averages using the arithmetic average formula.
Calculate simple moving averages using the subtraction and addition method.
Graph simple moving averages using a spreadsheet.

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## CHECK YOUR UNDERSTANDING

The lengths of the candlesticks for September 8 and 11 are approximately the same. What does this mean about the trading prices on both of those days?

## Key Terms

- smoothing techniques
- simple moving average (SMA)
- arithmetic average (mean)
- lagging indicators
- fast moving average
- slow moving average
- crossover



## Example 2

Use the subtraction and addition method to determine the 4-day SMA for the following closing prices.

$$
\$ 121, \$ 122, \$ 120, \$ 119, \$ 124, \$ 128, \$ 126
$$



## EXTEND YOUR UNDERSTANDING

In Example 2, what would the eighth trading day's closing price have to be so that the next moving average remains the same at $\$ 124.25$ ?

## EXAMPLE 3

Use a spreadsheet to calculate the 5-day SMA of the closing prices for 10 consecutive trading days.

|  | A | B | c |
| :---: | :---: | :---: | :---: |
| 1 | Day | Close | Moving Average |
| 2 | 28-Apr | 29.39 |  |
| 3 | 29-Apr | 29.27 |  |
| 4 | 30-Apr | 29.21 |  |
| 5 | 1-May | 29.70 |  |
| 6 | 2-May | 29.08 | 29,33 |
| 7 | 5 -May | 29.24 | 29.30 |
| 8 | 6-May | 29.40 | 29.33 |
| 9 | 7-May | 28.52 | 29.19 |
| 10 | 8-May | 28.64 | 28.98 |
| 11 | 9. May | 28.99 | 28.96 |

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## EXAMPLE 4

The graph shows the closing prices for 30 consecutive trading days. It also charts the 7-day and 21-day simple moving averages. What signal might the graphs give an investor?


## 1-5 STOCK MARKET TICKER

 OBJECTIVESUnderstand stock market ticker information.
Determine the total value of a trade from ticker information.
Determine trade volumes from ticker information.

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## Key Terms

- Dow Jones Industrial
- total value of a trade
- uptick
- downtick
- money flow
- positive money flow
- negative money flow
- daily money flow
- net money flow

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## Example 1

Marcy is following the stock market ticker scrolling across the bottom of her TV screen on cable business station. She had purchased some shares of Visa, Inc. last week and is interested in seeing if there are any current trades. She knows that Visa, Inc. has the ticker symbol V. She saw the following information: V 12K@87.37 © 0.12. What can Marcy learn from this line of symbols?

## How is stock market data transmitted to the investor?

- Why might an investor be interested in a ticker?


## CHECK YOUR UNDERSTANDING

Kevin knows that General Electric has the ticker symbol $G E$. What can Kevin learn from the following line of symbols: GE 12K@73.72 $\mathbf{\nabla} 0.55$ ?


## Example 2

Tom needed money for graduate school tuition. He called his broker and asked her to sell all 3,000 of his Coca-Cola (KO) shares on Wednesday as soon as the trading price hit $\$ 57$ per share. Tom knew that CocaCola closed at $\$ 57.25$ on Tuesday. How will his trade appear on the ticker?

## EXAMPLE 3

Toni purchased 15,000 shares of stock of Target Corporation at $\$ 54.88$ per share. Her trade appeared on the stock ticker as TGT 15K@54.88 $\mathbf{V}$ 0.17. What was the total value of her trade?


## EXAMPLE 4

Grandpa Rich left his three grandchildren: Nicole, Jeff, and Kristen, 8,750 shares of Apple Inc (AAPL) in his will. The grandchildren sold all of the shares at a price of $\$ 190.30$ on Friday. The closing price of Apple on Thursday was $\$ 187.83$. How did this trade appear on the stock ticker?

## EXAMPLE 5

Laura is interested in trades of Microsoft (MSFT). She has been following the upticks and downticks for the past two days. She knows that MSFT closed on Tuesday at $\$ 20.68$, with a high at $\$ 21.25$ and a low at $\$ 20.50$. There were $11,902,000$ shares traded on that day. She found that Monday's closing price was $\$ 21.23$. The high was $\$ 21.30$ and the low was $\$ 19.95$. The volume for Monday was $16,537,000$ shares. Was the net money flow from Monday to Tuesday positive or negative?

- gross capital loss



## What is a stock portfolio?

- What does the term "portfolio" mean
$\bullet$ For an artist?
-For a student preparing for college?
-For the financial world?
- gross capital gain


## 1-6 STOCK TRANSACTIONS

## OBJECTIVES

Learn the basic vocabulary of buying and selling shares of stock.
Compute gains and losses from stock trades.

## Key Terms

- portfolio
- round lot
- odd lot
- 


## Example 1

Several years ago, Marlene purchased stock for $\$ 7,241$. Last week she sold the stock for $\$ 9,219$. What was her gross capital gain?

## Example 2

Five years ago, Jessica bought 300 shares of a cosmetics company's stock for $\$ 34.87$ per share.
Yesterday she sold all of the shares for $\$ 41$ per
share. What was her capital gain?

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## CHECK YOUR UNDERSTANDING

Brett used money he received as a gift for high school graduation to purchase $\$ 4,000$ worth of shares of stock. After he graduated from college, he needed money to buy a car, so he sold the stock for $\$ 2,433$. What was his capital gain or loss?

## CHECK YOUR UNDERSTANDING

Kelvin bought 125 shares of stock for $\$ 68.24$ per share. He sold them nine months later for $\$ 85.89$ per share. What was his capital gain?


## EXAMPLE 3

Randy paid $\$ 3,450$ for shares of a corporation that manufactured cell phones. He sold it for $\$ 6,100$. Express his capital gain as a percent of the original purchase price. Round to the nearest tenth of a percent.

## EXAMPLE 4

Andy paid $w$ dollars for shares of a corporation that manufactured cell phones. He sold it for $y$ dollars.
Allison bought shares in Citigroup Corporation in early Express his capital gain as a percent of the original for $\$ 35$ per share. Express her loss as a percent of
purchase price. Round to the nearest tenth of a percent.

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## 1-7 STOCK TRANSACTION FEES

## OBJECTIVES

Compute the fees involved in buying and selling stocks.
Become familiar with the basic vocabulary of stock trading.

How do you buy and sell stock?

- How has the Internet changed the way stock is traded?
- broker fee
- commission
- discount broker
- at the market
- limit order
- net proceeds

|  | 1-7 <br> STOCK TRANSACTION <br>  <br> FEES |
| :--- | :--- |
| OBJECTIVES |  |
|  | Compute the fees involved in buying <br> and selling stocks. <br> Become familiar with the basic <br> vocabulary of stock trading. |
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## Key Terms

- stockbroker


## Example 1

Lee made two trades through his online discount broker, We-Trade. We-Trade charges a fee of $\$ 12$ per trade. Lee's first purchase was for $\$ 3,456$ and his second purchase, later in the day, was for $\$ 2,000$. How much did he spend on the day's purchases, including broker fees?

## CHECK YOUR UNDERSTANDING

Garret made two trades in one day with his discount broker that charges $\$ 7$ per trade. Garret's first purchase was for $\$ 1,790$ and his second purchase was for $\$ 8,456$. How much did he spend including broker fees?

## Example 2

Adriana purchased $\$ 7,000$ worth of stock from a broker at Tenser Brokerage. The current value of Adriana's portfolio is $\$ 11,567$. What broker fee must she pay?

| Tenser Brokerage Fee <br> Schedule | Online <br> Trades | Automated <br> Telephone Trades | Trades Using a <br> Broker |
| :--- | :--- | :--- | :--- |
| Portolio value less | $\$ 15$ per | Online fee plus | $0.5 \%$ commiss ion |
| than $\$ 250,000$ | trade | $\$ 9.50$ | plus online fee |
| Portfolio value greater | $\$ 12$ per | Online fee plus | $0.4 \%$ commission <br> than $\$ 250,000$ |
| trade | $\$ 9.50$ | plus online fee |  |

## CHECK YOUR UNDERSTANDING

Jared has a portfolio worth $\$ 500,000$. He made 10 telephone trades during the past year, buying and selling $\$ 50,000$ worth of stock. What was his total broker fee for the year? Express his total broker fee algebraically if Jared had made $b$ automated telephone trades.

## EXAMPLE 3

## CHECK YOUR UNDERSTANDING

Erin purchased $\$ 23,510$ worth of stock and paid her
Yolanda purchased stock for $\$ 7,000$ and paid a 1.5\% broker a $1 \%$ broker fee. She sold when the stock price broker fee. She sold it for $\$ 6,325$ and paid a $0.5 \%$ broker fee. Compute her net proceeds. increased to $\$ 27,300$, and used a discount broker who charged $\$ 21$ per trade. Compute her net proceeds.

## EXAMPLE 4

## CHECK YOUR UNDERSTANDING

Johan purchased stock six years ago for $x$ dollars and
Rob purchased stock for $p$ dollars and paid a flat $\$ 40$ paid a $2 \%$ broker fee. He sold that stock yesterday for $y$ dollars and paid a discount broker $\$ 35$ for the sale.
Express his net proceeds algebraically. broker fee. Rob needed money for a home improvement so he sold it at a loss, for $h$ dollars, plus a 1\% broker fee. Express his net proceeds algebraically.


## Example 1

On December 4, John Deere Corporation (DE) instituted a 2 -for-1 stock split. Before the split, the market share price was $\$ 87.68$ per share and the corporation had 1.2 billion shares outstanding. What was the presplit market cap for John Deere?

- How do you think the perception of change might lead to an increase in sales and market prices?



## Example 2

What was the post-split number of shares outstanding for John Deere?

## EXAMPLE 3

What was the post-split market price per share for John Deere in Example 1? How many shares are outstanding? Did the market cap change after the split?


## EXAMPLE 4

On October 15, Palm, Inc. instituted a 1 -for-20 reverse stock split. Before the split, the market share price was $\$ 0.64$ and there were $580,000,000$ shares. What was the post-split share price and number of shares?

## EXTEND YOUR UNDERSTANDING

Suppose that before a stock split, a share was selling for $\$ 2.35$. After the stock split, the price was $\$ 7.05$ per share. What was the stock-split ratio?
A major drugstore chain whose stocks are traded a 2 -for-5 reverse split. If the pre-split market cap was 1.71 B , what would the post-split market cap be?

## CHECK YOUR UNDERSTANDING



## CHECK YOUR UNDERSTANDING

Gabriella owned 1,045 shares of Hollow Corporation at a price of $\$ 62.79$. The stock split 3-for-2. How was Gabriella financially affected by the split?

|  | 1-9 <br> DIVIDEND |
| :--- | :--- |
| OBJECTIVES |  |
|  | Understand the concept of shareowners <br> splitting the profit of the corporation they <br> own. <br> Compute dividend income. <br> Compute the yield for a given stock. <br> Compute the interest earned on corporate <br> bonds. |
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## Key Terms

- dividend
- dividend income
- income stock
- yield
- growth stock
- preferred stock
- common stock
- corporate bond
- face value
- matures


## If shareholders own a corporation, are they entitled to some of the profits?

Corporations reinvest part of their profits into new products and services. Do you think this is a good business strategy?

## Example 1

Roberta is considering purchasing a common stock that pays an annual dividend of $\$ 2.13$ per share. If she purchases 700 shares for $\$ 45.16$ per share, what would her annual income be from dividends?


## Example 2

Elyse owns 2,000 shares of a corporation that pays a quarterly dividend of $\$ 0.51$ per share. How much should she expect to receive in a year?


## EXAMPLE 3

Kristen owns common stock in Max's Toy Den. The annual dividend is $\$ 1.40$. The current price is $\$ 57.40$ per share. What is the yield of the stock to the nearest tenth of a percent?

## EXAMPLE 4

## CHECK YOUR UNDERSTANDING

You bought $x$ shares of a stock for $\$ y$ per share. The
One share of BeepCo preferred stock pays an annual annual dividend per share is $\$ d$. Express the percent dividend of $\$ 1.20$. Today BeepCo closed at $\$ 34.50$ with a net change of $-\$ 0.50$. What was the stock's yield at yesterday's closing price?


## EXAMPLE 5

A stock paid an annual dividend of $\$ 2.14$. The stock split 2 -for- 1 . What is the annual dividend after the split?

## EXAMPLE 6

## CHECK YOUR UNDERSTANDING

A corporation was paying a $\$ 2.10$ annual dividend.
Adam bought a $\$ 1,000$ corporate bond in the Labate The stock underwent a 3 -for- 2 split. What is the new Corporation. The bond pays $5.7 \%$ interest per year.
How much does Adam receive in interest each year from this bond?

## CHECK YOUR UNDERSTANDING

If Adam holds the bond from Example 6 for 11 years, how much will he receive in total interest?

