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## Population

A clear picture of a community can be painted by its numbers — population, growth, businesses, jobs, job growth, diversity, taxes, ages and availability of free time. All of these factors together form the quality of life in the community. Without a doubt, Charlotte is a quality community, and the numbers that follow prove just that.



Year	City of Charlotte	Mecklenburg County	Charlotte MSA
2012	772,627	966,160	1,857,624
2011	750,124	938,020	1,812,317
2010	731,424	919,628	1,758,038
2009	716,874	935,304	1,725,759
2008	695,995	902,803	1,676,495
2007	664,342	871,432	1,626,694
2006	648,139	850,178	1,594,799
2005	632,760	820,635	1,545,348
2004	614,330	790,809	1,500,338
2003	594,176	770,299	1,453,816
2002	579,684	746,427	1,411,472
2001	551,645	720,490	1,370,361
2000	540,828	695,454	1,330,448
1990	395,934	511,433	1,024,096
1980	315,473	404,270	855,538
1970	241,420	354,656	741,118
1960	201,564	272,111	426,549

## Population Rankings

City of Charlotte U.S. (population) rank  17  
 MSA U.S. (population) rank  34  
 Source: U.S. Census, 2010, Charlotte Chamber Population Estimates

## Mecklenburg County Population Projections

(Growth rate is projected at 3.0 percent per year)

2012  966,160  
 2022  1.3 Million

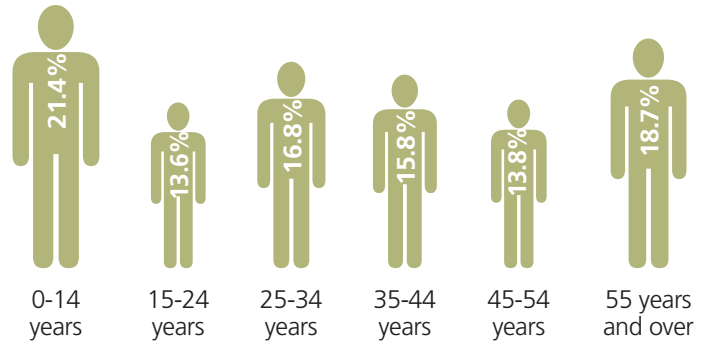
## Median Age:

Males:  32.9  
 Females:  34.9

## Percent of Population by Age Group

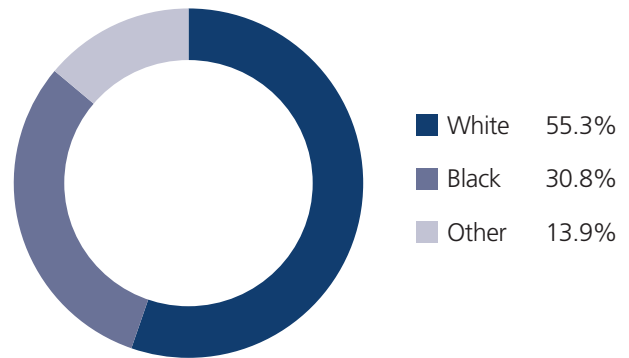
### Mecklenburg County 2010

Source: 2010 U.S. Census: ESRI

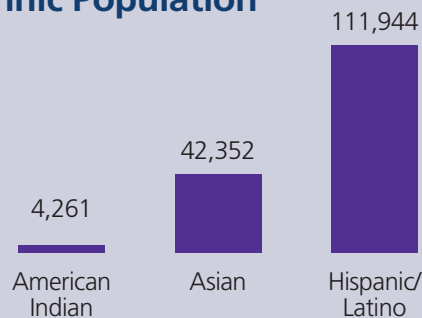


## Racial Composition

### Mecklenburg County 2010



## Ethnic Population



Source: U.S. Census, 2010 Census: ESRI

## Household Income

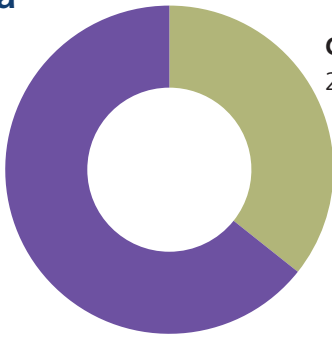
### 376,205 Households in Mecklenburg County 2012

Average Household Effective Buying Income: \$60,089  
 Median Household Effective Buying Income: \$44,790

## Land Area

Square Miles

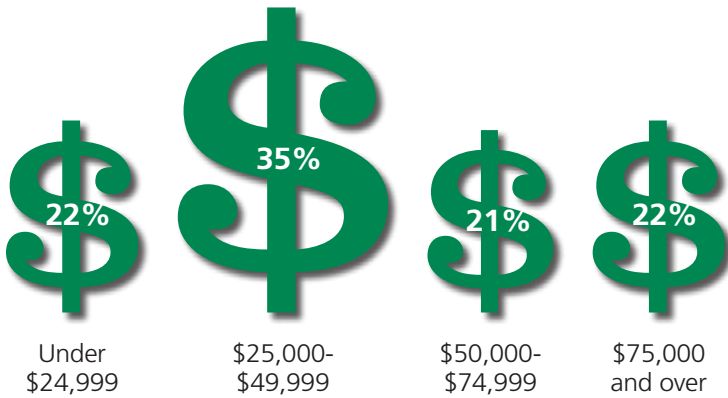
County: 546



City: 303 (Reflects 2011 Annexation)

## Households by Effective Buying Income Group

Mecklenburg County 2012



Source: Claritas, Market Reports 2012



## Migration To and From Mecklenburg County

2000-2010

	Migration In	Migration Out	Net Gain
2010	43,552	43,606	-54
2009	50,165	45,141	5,024
2008	57,744	48,503	9,241
2007	59,030	46,416	12,614
2006	56,692	42,319	14,373
2005	50,133	40,161	9,972
2004	48,829	38,952	9,877
2003	42,554	38,130	4,424
2002	42,817	40,070	2,747
2001	44,750	39,379	5,371
<b>Ten Year Total</b>	<b>496,266</b>	<b>422,677</b>	<b>73,589</b>

Source: Missouri Census Data Center 2012, from data provided by IRS tax returns

## Leading Out of State Counties Providing New Residents to Mecklenburg County


2010

	In-Migration	Out-Migration
York, SC	1,603	2,540
Richland, SC	446	296
Los Angeles, CA	549	259
Lancaster, SC	359	854
Fulton, GA	354	559
Cook, IL	345	243
Broward, FL	327	272
Miami Dade, FL	317	314
Queens, NY	312	145
Charleston, SC	291	223

## Government & Taxes

Form of City Government . . . . . Council-Mayor and Manager  
 Form of County Government. . . . . Commissioners and Manager

 Charlotte-Mecklenburg Police Personnel. . . . . 2,235

 Fire Stations, City of Charlotte . . . . . 41  
 Fire Personnel, City of Charlotte (full-time). . . . . 1,164  
 Volunteer Fire Stations, Mecklenburg County . . . . . 18  
 Volunteer Fire Personnel, Mecklenburg County . . . . . 672

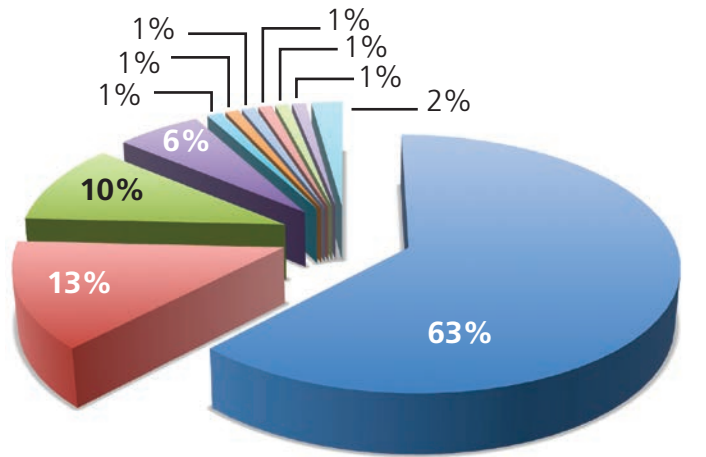
 Public Libraries . . . . . 20  
 Total Volumes Held (Public Libraries) . . . . . 1.1 million  
 Total Circulation . . . . . 5.5 million

## 2012-2013 City Budget in Brief

	Millions	% of Total
Aviation	404.8	24
Public Safety	321.8	19
Water & Sewer	276.9	16
Public Transit	271.9	16
Public Works	225.8	13
Housing / Economic Development	78.2	5
Administration/General Government	61.5	4
Storm Water	57.7	3
<b>Total Budget</b>	<b>\$1,698.7</b>	<b>100%</b>

## Sources of County Revenue

Total Revenue: \$1,698.7 million



Property Taxes	\$912.4	Law Enforcement	
Sales Tax	\$199.8	Service District Tax	\$12.5
Federal & State	\$150.3	Fire District Tax	\$3.3
Fees & Charges	\$87.2	Local ABC Profits	\$2.9
Licenses & Permits	\$15.9	Investment Income	\$2.7
Fund Balance	\$14.0	Other Revenue	\$31.8

\*Numbers may not total due to rounding

Source: Mecklenburg County, Office of the Tax Collector

## 2012-2013 County Budget in Brief

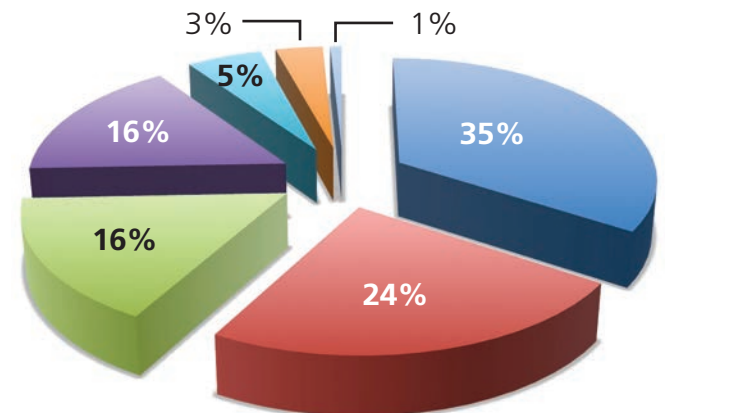
	Millions	% of Total
CMS Operating	337.4	24
Community Health & Safety	281.2	19
Effective & Efficient Government	182.6	12
CMS Debt Service	154.3	11
Social, Education, & Economic	138.8	10
Sustainable Community	133.5	9
General Debt Service	122.4	9
Pay As You Go	34.0	2
CPCC Operating	27.1	2
CPCC Debt Service	16.5	1
CMS Capital Replacement	5.0	1
<b>Total Budget</b>	<b>\$1,432.7</b>	<b>100%</b>

## Charlotte-Mecklenburg Property Tax

Year	Rate Per \$100 Valuation	Assessed Valuation (Bill.)	Tax Levy (Mill.)
2011	1.254	\$117.1	\$977.0
2010	1.297	100.3	842.1
2009	1.297	99.4	834.0
2008	1.297	97.3	816.0
2007	1.297	93.6	727.0
2006	1.278	90.5	682.8
2005	1.257	84.3	638.2
2004	1.177	83.5	618.2
2003	1.156	69.5	584.2
2002	1.307	67.8	567.9
2001	1.307	64.2	469.5

## Sources of City Revenue

Total Revenue: \$1,698.7 million



Property & Other Taxes	\$581.5	User Fees & Other	
Aviation	\$404.8	Revenue	\$91.9
Water & Sewer	\$276.9	Storm Water	\$57.7
Public Transit	\$271.9	Bonds	\$14.0

## Labor

### Mecklenburg County November 2012

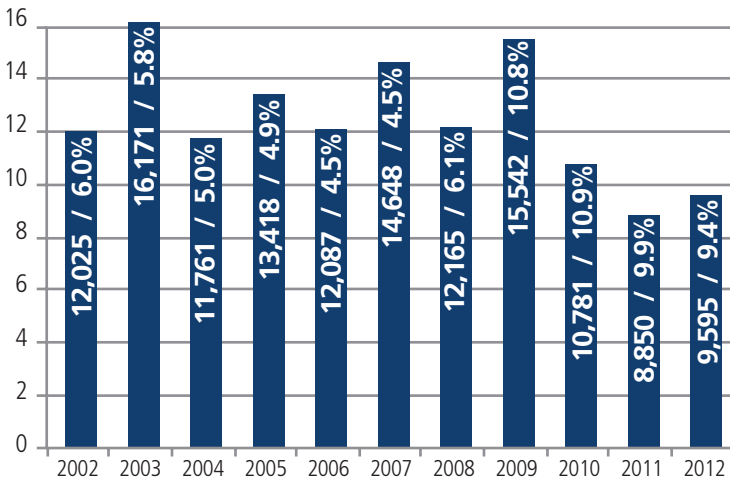
Total Labor Force . . . . .	498,790
Employed . . . . .	453,938
Unemployed . . . . .	44,852
Unemployment Rate . . . . .	9.0%

Source: N.C. Dept. of Commerce Division of Employment Security

### Mecklenburg County Employment Trends

Year	Employment		Unemployment	
	Number of Jobs	Employed Residents	Total	Percent
2011	550,568	440,571	48,612	9.9
2010	534,686	411,376	50,503	10.9
2009	538,020	414,804	49,202	10.8
2008	566,904	437,231	28,573	6.1
2007	565,116	436,031	20,616	4.5
2006	538,199	427,125	20,019	4.5
2005	518,986	412,114	21,280	4.9
2004	508,536	403,664	21,285	5.0
2003	502,600	396,952	22,109	5.3
2002	510,626	387,822	24,448	5.9

### New Job Growth vs. Percent Unemployment



Source: N.C. Dept. of Commerce Division of Employment Security and Charlotte Chamber



## Finance

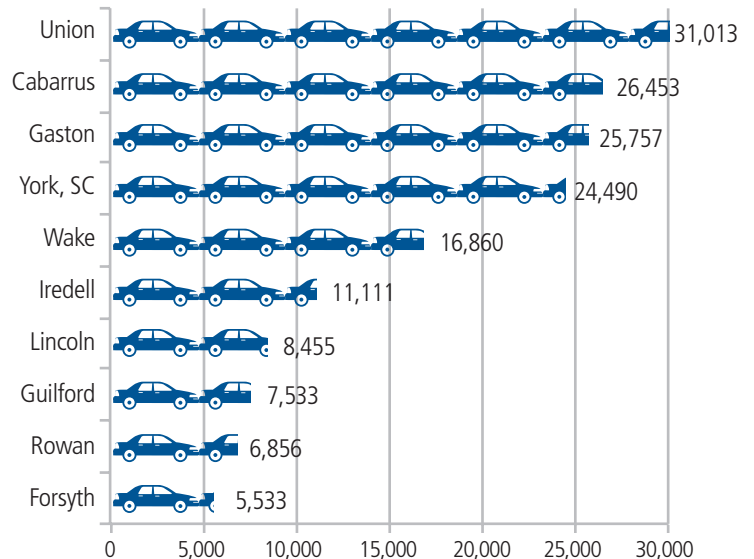
Banks and Holding Companies . . . . .	27
Total Headquartered Bank Assets . . . . .	\$2.3 Trillion
Venture Capital Firms . . . . .	15



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### Top 10 In-Commuting Counties, 2010

Total In-Commuters: 164,061



Source: U.S. Census Bureau, OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, 2nd Quarter of 2002-2010)









## Corporate Neighbors

### Industry Structure

Category	# of Units	Employment
Accommodations & Food Services	2,382	47,593
Administrative & Waste Services	2,407	48,850
Arts, Entertainment & Recreation	440	11,915
Construction	2,491	23,451
Education, Healthcare & Social Services	3,188	96,385
Finance and Insurance	2,371	49,963
Information	647	18,967
Manufacturing	981	30,647
Mining	15	175
Other Services (Ex. Public Admin.)	2,563	13,227
Professional & Technical Services	5,133	40,676
Public Administration	75	16,269
Real Estate, Rental & Leasing	1,667	9,409
Utilities, Transportation & Warehousing	817	28,338
Wholesale and Retail Trade	6,653	87,786
<b>Total All Industries</b>	<b>32,339</b>	<b>550,568</b>

Source: DES/LMI Division, Employment and Wages Unit, Annual 2011 Mecklenburg County

### Headquartered Fortune 500 Companies

Rank	Revenues (\$ Bil.)	Company
13	\$115.1	<b>Bank of America</b> 
54	50.2	<b>LOWE'S</b> <sup>*</sup> 
138	20.0	<b>NUCOR</b> 
186	14.5	<b>DUKE ENERGY</b> 
301	8.5	<b>FAMILY DOLLAR</b> 
330	7.9	<b>Sonic Automotive</b> 
436	5.6	<b>Domtar</b> <sup>**</sup> 
446	5.5	<b>SPX</b> 

\*Located in Iredell County; \*\*Located in York County

## Charlotte Manufacturing Firms

Industrial Category	# of Firms	Employment
Beverage & Tobacco (312)	9	606
Chemical (325)	75	2,077
Computer & Electronic Products (334)	49	2,993
Electrical Equipment (335)	n/a	n/a
Fabricated Metal (332)	121	2,847
Food Manufacturing (311)	66	3,794
Furniture (337)	40	618
Machinery (333)	120	5,577
Miscellaneous (339)	84	1,327
Non-Metallic Mineral (327)	45	664
Paper (322)	43	1,514
Plastics & Rubber (326)	41	2,799
Primary Metal (331)	18	854
Printing (323)	144	2,101
Textile Mills (313)	22	672
Textile Products (314)	28	372
Transportation Equipment (336)	24	473
Wood Products (321)	22	520
<b>Total</b>	<b>951</b>	<b>29,808</b>

Source: North Carolina Division of Employment Security 2011

### Cities with Six or More Fortune 500 Company Headquarters

#### Mecklenburg County

Rank	City	# Headquartered
1	New York	42
2	Houston	23
3	Atlanta	10
4	Dallas	9
5	Minneapolis	8
5	San Francisco	8
5	St. Louis	8
8	Charlotte	6
8	Chicago	6
8	Cleveland	6
8	Englewood, Colo.	6
8	McLean, Va.	6
8	Pittsburgh	6

### Total number of Fortune 500 firms represented in Mecklenburg County:

Source: Fortune 2012

# 264



## Charlotte Region's Largest Employers, 2012

Rank	Company	Employment
1	Carolinas HealthCare System*	32,500
2	Wells Fargo Company	20,600
3	Charlotte-Mecklenburg Schools*	18,143
4	Bank of America*	15,000
5	Walmart & Sam's Club Stores	12,220
6	Novant Health	10,573
7	Lowe's*	8,500
8	Food Lion LLC*	7,734
9	Duke Energy Corp.*	7,700
10	North Carolina State Government	7,684
11	US Airways	7,060
12	City of Charlotte*	6,000
13	U.S. Government	5,360
14	Daimler Trucks North America LLC	4,850
15	Harris Teeter*	4,708
16	Mecklenburg County*	4,520
17	Union County Public Schools*	4,456
18	U.S. Postal Service	4,000
19	Gaston Memorial Hospital*	3,850
20	Gaston County Schools*	3,824
21	Cabarrus County Schools*	3,803
22	Compass Group	3,660
23	TIAA-CREF	3,500
24	Target Stores	3,495
25	University of North Carolina at Charlotte	3,100
26	Rowan-Salisbury Schools*	3,000
27	Iredell-Statesville Schools*	2,900
27	CORESTAFF Services	2,900
29	S.C. State Government	2,826
30	Time Warner Cable	2,800
31	YMCA of Greater Charlotte*	2,783
32	McDonald's	2,709
33	Family Dollar Stores*	2,702
34	Central Piedmont Community College*	2,700
35	Adecco Staffing	2,600
35	Belk*	2,600
37	Labor Ready	2,500
38	AT&T North Carolina	2,485
39	Carowinds	2,400
40	Bi-Lo	2,320

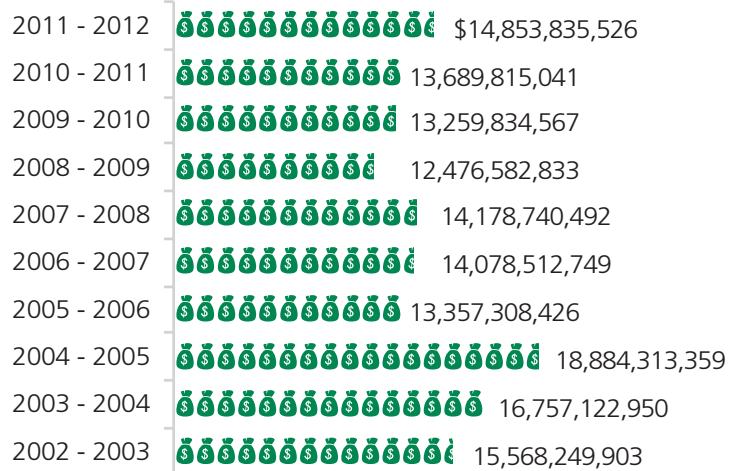
\*Headquarters Charlotte Region Source: Charlotte Chamber of Commerce



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## Retail Sales

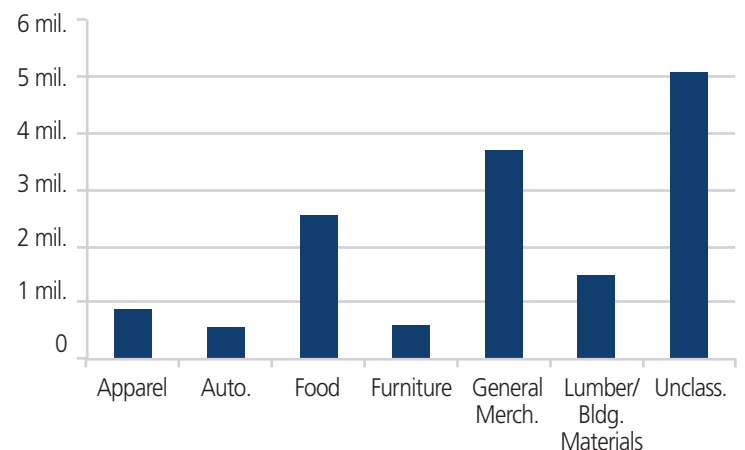
### Mecklenburg County by Fiscal Year



**Source:** North Carolina Department of Revenue. **Note:** Beginning in FY 2005-06, the Department of Revenue began reporting taxable sales instead of gross retail sales. Thus, records beginning in FY 2005-06 are not comparable to prior years.

## Retail Sales by Category 2011-12

### Mecklenburg County



Source: North Carolina Department of Revenue

## Corporate Neighbors

### Wholesale Sales 2007

#### Top 25 Counties per Capita

Rank	County	Wholesale Sales (\$ Bil.)	Per Capita
1	Houston City, TX	190.0	\$86,105.65
2	New York City, NY	147.2	\$17,716.51
3	Stamford City, CT	64.9	\$551,076.77
4	Los Angeles City, CA	49.8	\$13,184.54
5	Irvine City, CA	33.7	\$170,653.83
6	San Jose City, CA	30.2	\$32,390.45
7	Chicago City, IL	28.5	\$10,145.48
8	Memphis City, TN	25.5	\$37,511.68
9	Phoenix City, AZ	23.7	\$15,311.32
10	San Diego City, CA	21.9	\$16,898.38
11	Portland City, OR	20.6	\$37,617.52
12	Dallas City, TX	19.2	\$15,137.23
13	Alpharetta City, GA	18.7	\$378,722.56
14	Doral City, FL	17.3	\$613,198.04
15	Jacksonville City, FL	17.1	\$21,238.57
16	Charlotte City, NC	15.6	\$23,044.85
17	Kansas City, MO	15.5	\$32,658.90
18	Denver City, CO	14.9	\$25,779.58
19	Industry City, CA	13.9	\$15,620,821.55
20	Irving City, TX	13.5	\$68,289.66
21	Ontario City, CA	13.3	\$78,204.88
22	Torrance City, CA	13.2	\$94,537.20
23	Santa Fe Springs City, CA	12.8	\$763,018.14
24	Austin City, TX	12.7	\$16,993.92
25	Richardson City, TX	12.5	\$126,182.90

Source: U.S. Census Bureau, Economic Census 2007



### New & Expanded Business Activity

Year	# Firms	Employment	Square Feet (Millions)	Investment (Millions)
2012	1,180	9,595	6.9	\$1,243.4
2011	1,089	8,850	6.2	669.4
2010	912	10,781	6.4	1,063.7
2009	1,029	15,542	11.3	1,461.7
2008	1,337	12,165	27.6	2,324.9
2007	1,326	14,648	25.1	2,274.8
2006	809	12,087	18.2	4,085.5
2005	964	13,418	13.6	1,338.2
2004	998	11,761	19.8	1,114.1
2003	1,211	16,171	12.1	1,570.7
2002	983	12,025	15.1	2,061.6
2001	897	9,548	15.6	1,262.1

Source: Charlotte Chamber of Commerce



## Foreign Firms Represented in Charlotte

Country	2012	2011	2009	2005	2000	1990	1980	1970	1960
Germany	127	131	130	116	100	68	41	22	6
United Kingdom	84	83	66	52	57	35	20	9	6
Canada	57	62	48	28	24	16	11	4	1
Japan	55	54	59	48	55	29	19	3	0
France	41	42	37	22	16	14	11	4	1
Switzerland	41	41	38	34	37	31	20	8	3
The Netherlands	37	32	28	16	11	11	9	6	0
Italy	32	30	30	33	23	19	2	0	0
Sweden	20	20	17	15	10	8	3	2	1
Australia	15	14	10	4	3	1	1	0	0
Ireland	14	11	6	2	1	1	0	0	0
India	10	10	11	4	1	0	0	0	0
Denmark	10	9	10	8	3	3	3	0	0
Other	10	7	2	5	4	2	1	0	0
Belgium	9	9	7	7	5	6	2	1	0
Austria	8	7	5	2	1	0	0	0	0
Mexico	8	6	7	5	2	0	0	0	0
China	7	8	4	6	4	0	0	0	0
Taiwan	7	6	6	5	5	0	3	1	0
Finland	5	4	4	5	4	2	0	0	0
Luxembourg	5	4	1	1	0	0	0	0	0
Bermuda	4	5	3	5	1	0	0	0	0
South Korea	4	4	3	4	1	0	0	0	0
Czech Republic	3	3	1	2	1	0	0	0	0
Spain	3	2	1	2	0	2	0	0	0
South Africa	2	4	8	4	3	1	0	0	0
New Zealand	2	2	3	1	0	0	0	0	0
Brazil	2	3	2	2	2	0	0	0	0
Singapore	2	2	2	0	0	0	0	0	0
Liechtenstein	2	2	1	1	1	0	0	0	0
Saudi Arabia	2	2	1	0	0	0	0	0	0
Netherlands Antilles	1	2	4	3	2	0	0	0	0
United Arab Emirates	1	2	2	0	0	0	0	0	0
Israel	1	1	2	1	1	1	1	0	0
Lebanon	1	1	1	0	0	0	0	0	0
Portugal	1	1	1	0	0	0	0	0	0
Monaco	1	1	1	0	0	0	0	0	0
Venezuela	1	1	1	0	0	0	0	0	0
<b>Total</b>	<b>635</b>	<b>629</b>	<b>565</b>	<b>446</b>	<b>380</b>	<b>250</b>	<b>147</b>	<b>60</b>	<b>18</b>

Source: Charlotte Chamber



## Mecklenburg's Largest Foreign-Born Population



Source: U.S. Census Bureau, American Community Survey 2010



## Education

### Higher Learning in the Charlotte MSA 2011-2012

Institution	City	Enrollment	Type
Art Institute of Charlotte	Charlotte	1,331	C
Barber Scotia College	Concord	NA	C
Belmont Abbey College	Belmont	1,711	C
Brookstone College of Business	Charlotte	83	V
Cabarrus College of Health Sciences	Concord	477	C
Carolinas College of Health Sciences	Charlotte	424	V
Central Piedmont Comm. College	Charlotte	61,095	CC
Charlotte School of Law	Charlotte	1,151	P
Clinton Junior College	Rock Hill, SC	176	JC
Davidson College	Davidson	1,755	C
DeVry University/ Keller Grad. School of Management	Charlotte	1,160	U
ECPI College of Technology	Charlotte	NA	T
Gardner-Webb University at Charlotte	Charlotte	221	U
Gaston College	Dallas	22,137	CC
ITT Technical Institute	Charlotte	1,054	T
Johnson & Wales University	Charlotte	2,536	U
Johnson C. Smith University	Charlotte	1,543	U
Kaplan College	Charlotte	559	V
King's College	Charlotte	529	V
Lee University	Charlotte	153	U
Mercy School of Nursing	Charlotte	142	V
Montreat College at Charlotte	Charlotte	210	C
Northeastern University, Charlotte	Charlotte	NA	U
Pfeiffer University at Charlotte	Charlotte	803	U
Queens University	Charlotte	2,491	U
Rowan-Cabarrus Community College	Concord	21,583	CC
South Piedmont Community College	Polkton	11,964	CC
Southeastern Institute	Charlotte	403	V
Strayer University	Multiple Locations	NA	U
TechSkills Charlotte	Charlotte	95	V
UNC at Charlotte	Charlotte	25,277	U
University of Phoenix Charlotte	Charlotte	1,142	U
Wake Forest University	Charlotte	200	U
Wingate University	Wingate	2,531	U
Winthrop University	Rock Hill, SC	5,913	U
York Technical College	Rock Hill, SC	13,341	T

Type Code: U- University C- Four-Year College CC- Community College P -Graduate/Professional School T- Technical Institute V- Vocational School N/A- Not Available  
Sources: National Center for Education Statistics; North Carolina Community College System; individual colleges and universities, 2012.

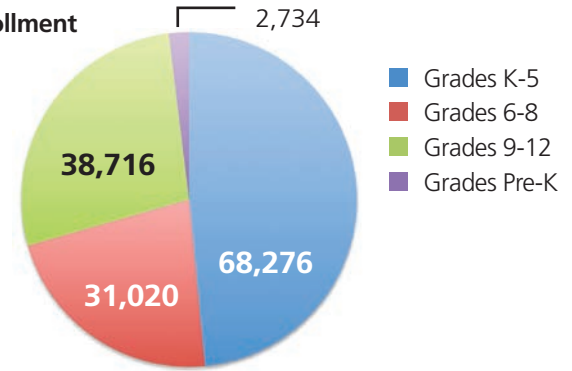
## EDUCATION 2011-2012

### CHARLOTTE-MECKLENBURG SCHOOL DISTRICT

#### Number of Schools

Total number of Schools	159
Elementary Schools	88
Middle Schools	39
High Schools	28
Special Programs	4

#### Enrollment



#### Total Number of Students

**138,012**

Source: Charlotte-Mecklenburg Schools Fast Facts August 2012

#### Class Size

#### Average

Elementary School	18 Students
Middle School	18 Students
High School	18 Students
Average Daily Attendance	95%

Source: N.C. School Report Cards, 2010-2011 School Year; Charlotte-Mecklenburg Schools, 2011

#### High School Students

2011 graduates	7,473
Graduates continuing their education	89%

Source: North Carolina Department of Public Instruction, August 2012, and Charlotte-Mecklenburg Schools Fast Facts, August 2012

#### Private (Non-Public) and Charter Schools

Independent Schools	89
Total Number of Students	25,000+

Source: North Carolina Directory of Non-Public Schools, June 2012, and N.C. School Report Cards, 2010-2011 School Year.

#### 2011 Average SAT Scores

#### Total

Mecklenburg County	1524
North Carolina	1475
United States	1500

Source: The N.C. SAT Report, N.C. Department of Public Instruction, September 2011

#### Educational Attainment

#### Meck

#### US

Percent high school or higher	89.4	85.4
Percent Bachelor's degree or higher	40.7	27.6

Source: U.S. Census Bureau 2007, American Community Survey 2007-2011 5-year estimates

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## Quality of Life

### Places of Worship

Protestant	500+
Catholic	15
Jewish	6
Other	40+

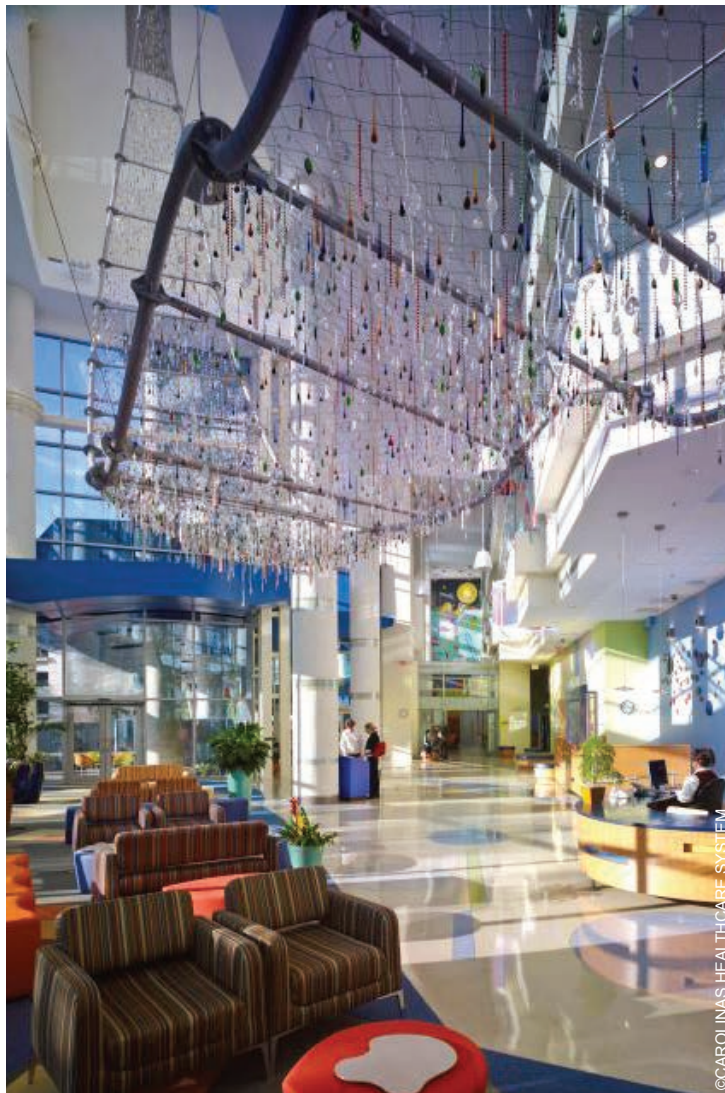


Sources: [www.charlottediocese.org](http://www.charlottediocese.org); [www.jewishcharlotte.org](http://www.jewishcharlotte.org)

### Medical

Acute Care Hospitals	7
Specialty Care Hospitals	5
Assisted Living and Nursing Facilities	94
Total Hospital Beds	2,490
Nursing Programs	7
Doctors	2,642
Dentists	593

October 2012. Sources: Individual Hospitals, North Carolina Health Professions 2011 Data Book, North Carolina Department of Health and Human Services Division of Health Service Regulation.



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### Recreational

District, Neighborhood & Community Parks	210
Miles of Greenway Parks	37
Total Park Acres	17,600
Nature Preserves	20
Public and Semi-Private Golf Courses	16
Private Golf Courses	18
Country Clubs	17
Parks w/Public Boat Launches/Docks	3
Disc Golf Courses	7
Dog Parks	6
Equestrian Center	1
BMX Track	1
Skate Park	1

Source: Mecklenburg County Park and Recreation

### Cultural

Arts & Science Council Cultural Partners	150+
2011 Arts & Science Council Budget	\$14.0 million
2011 Fund Drive	\$7.3 million

Source: The Arts & Science Council, 2012

## Quality of Life

### Communications

Major Daily Newspapers	1
Weekly Newspapers	20
Television Stations	10
Cable Television Services	1
Satellite Television Services	7
Local Radio Stations	30
Telephone Companies	28



### Hotels and Motels

#### Mecklenburg County 10/12

Total Number of Hotels and Motels	217
Total Number of Rooms	24,290

Source: Smith Travel Research

### Climatological Summary


Annual Average Temperature	61° F
Lowest Monthly Average (January)	32° F
Highest Monthly Average (July)	90° F



#### Records

Highest Temperature	104° F
Lowest Temperature	-5° F

#### Precipitation

Annual Average	 44 inches
Annual Snow Accumulation Average	<6 inches
Average Number of Days with Sunshine	212

#### Relative Humidity

February	68%
August	84%

Source: National Oceanic and Atmospheric Administration, National Weather Service, 30 year averages



## Real Estate

### Construction



#### New Residential Units

Year	Single Family	Multi-Family	Units Total
2012	4,589	5,601	10,190
2011	3,050	2,539	5,589
2010	2,958	1,565	4,523
2009	2,224	2,302	4,526
2008	3,758	6,747	10,505
2007	7,494	6,306	13,800
2006	10,215	7,874	18,069
2005	9,775	3,827	13,602
2004	8,730	3,960	12,690
2003	8,935	3,677	12,612
2002	9,638	3,851	13,489

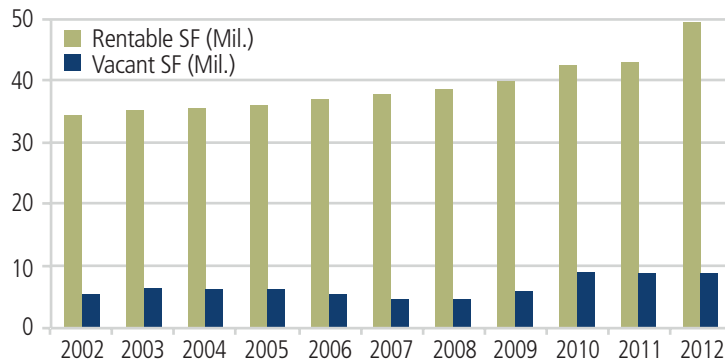
Source: Charlotte/Mecklenburg Building Standards Dept.

Year	Permits	Value (Millions)		
		Residential	Non-Residential	Total
2012	15,046	\$1,149.4	\$1,259.5	\$2,408.9
2011	13,321	762.7	1,173.8	1,936.5
2010	12,968	529.3	719.4	1,248.7
2009	11,549	669.8	715.8	1,385.6
2008	16,243	1,486.3	2,236.9	3,723.2
2007	21,462	2,223.7	1,823.4	4,047.1
2006	24,250	2,709.5	1,560.9	4,270.4
2005	22,037	2,063.2	1,297.6	3,360.8
2004	19,243	1,730.8	1,326.1	3,056.8
2003	18,984	1,600.8	905.7	2,506.5
2002	19,770	1,564.1	814.4	2,378.5

Source: Charlotte/Mecklenburg Building Standards Dept.

### Historical Trends in Office Space

#### Charlotte-Mecklenburg

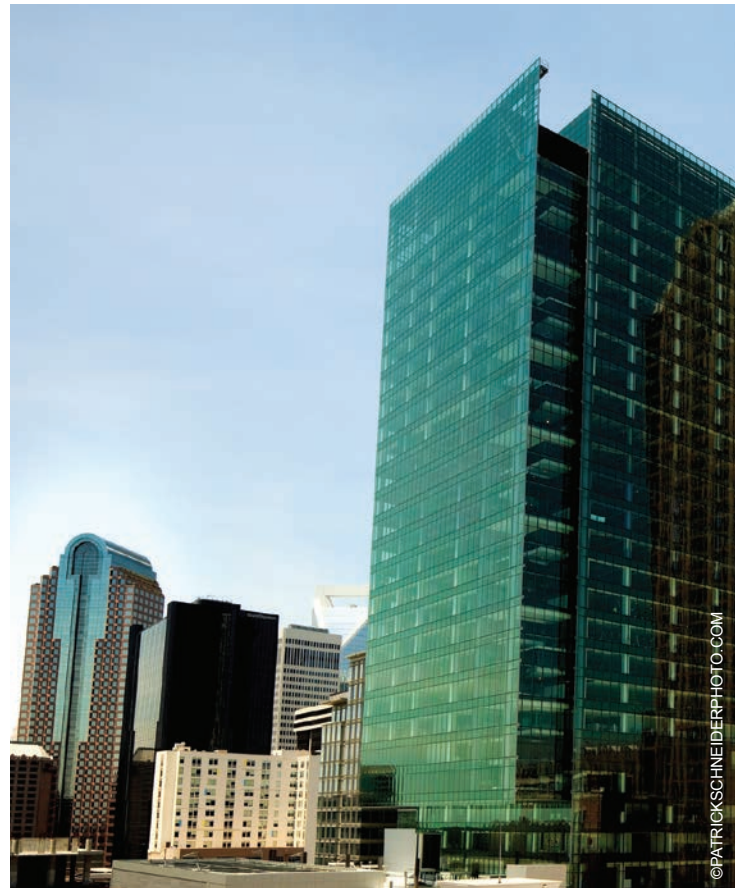


Source: Karnes Research Company, 2012. Note: Prior to 2012, data came from Lincoln Harris, thus 2012 data are not comparable to prior years.

### Charlotte Area Residential Unit Sales\*

Year	Total Sold	Average Price	Total Volume
2012	27,668	208,715	5,774,726,620
2011	22,927	199,570	4,575,541,390
2010	22,139	201,145	4,453,149,155
2009	22,998	201,036	4,623,425,928
2008	27,710	220,670	6,114,765,700
2007	39,983	231,170	9,242,870,110
2006	43,748	220,510	9,646,871,480
2005	38,818	209,901	8,147,937,018
2004	33,114	198,918	6,586,970,652
2003	25,426	192,042	4,882,859,892
2002	23,795	185,251	4,408,047,545

Source: Carolina Multiple Listing Services, Inc., CMLS Service Area



### Office Space Survey by Area

#### 2nd Quarter 2012

Area	Rentable SF	Vacant SF	Percent Vacant	Average Rates/SF
Uptown	17,023,832	2,401,769	14.1	\$25.92
Suburban	32,230,901	6,391,136	19.8	\$19.67
Total	49,254,733	8,792,905	17.9	\$21.96

Source: Karnes Research Company, 2012.



## Cost of Living

### Comparison Cities — Top 38 Metro Markets

Third Quarter 2012

Rank	City	Index
1	Nashville, TN	88.8
2	San Antonio, TX	89.5
3	Columbus, OH	89.9
4	St. Louis, MO	91.2
5	Cincinnati, OH	92.0
6	Tampa, FL	92.3
7	Houston, TX	93.6
<b>8</b>	<b>Charlotte, NC</b>	<b>93.9</b>
9	Pittsburgh, PA	94.4
10	Austin, TX	94.9
11	Jacksonville, FL	96.1
12	Phoenix, AZ	96.2
13	Detroit, MI	96.5
14	Atlanta, GA	97.1
15	Orlando, FL	97.4
16	Dallas, TX	98.1
17	Las Vegas, NV	98.2
18	Kansas City, MO	99.8
19	Milwaukee, WI	100.7
20	Cleveland, OH	101.0
21	Virginia Beach, VA	102
22	Denver, CO	105.0
23	Miami, FL	109.0
24	Minneapolis, MN	109.8
25	Riverside City, CA	113.1
26	Seattle, WA	115.5
27	Portland, OR	116.3
28	Chicago, IL	116.7
29	Baltimore, MD	117.5
30	Philadelphia, PA	123.6
31	Providence, RI	124.3
32	Los Angeles, CA	131.9
33	San Diego, CA	132.6
34	Boston, MA	140.2
35	Washington, DC	147.2
36	San Jose, CA	155.1
37	San Francisco, CA	165.0
38	New York, (Manhattan), NY	228.9

Source: C2ER Inter-City Cost of Living Index, Third Quarter 2012



## Transportation

### Highways Serving Area

U.S. Primary . . . . . 21, 29, 52, 74, 521, 601  
 State Primary . . . . . 16, 24, 27, 49, 51, 73, 160  
 Interstates . . . . . I-85 (I-485), I-77 (I-277)

### Trucking/Warehousing & Storage Firms

Trucking Firms . . . . . 329  
 Warehousing & Storage Firms . . . . . 81

Source: U.S. Census County Business Patterns 2010

### Rail Service

On-Line Railroads . . . . . CSX Transportation  
 Norfolk Southern  
 Off-Line Railroads . . . . . Amtrak  
 Trains through Charlotte Weekly . . . . . 600+

### Bus Service

In-City Service . . . . . Yes  
 Charter Services . . . . . 28

Provided by Greyhound/ Trailways



### Port Facilities

The inland port opened in 1984 and currently handles more than 32,000 containers annually. Charlotte also offers a Foreign Trade Zone and has easy accessibility to N.C. and S.C. ports. The Port of Wilmington is 204 miles away, and the Port of Charleston is 207 miles away.

### U.S. Customs — Charlotte

The Charlotte branch of U.S. Customs and Border Protection offers a service port with a full range of cargo processing functions, including inspections, entry, collections and verifications.

## Commercial Airport

### Charlotte Douglas International Rankings 2011

6th Nationwide in total operations  
 11th Nationwide in total passengers  
 33rd Nationwide in cargo (freight, mail)

Source: CLT International Airport

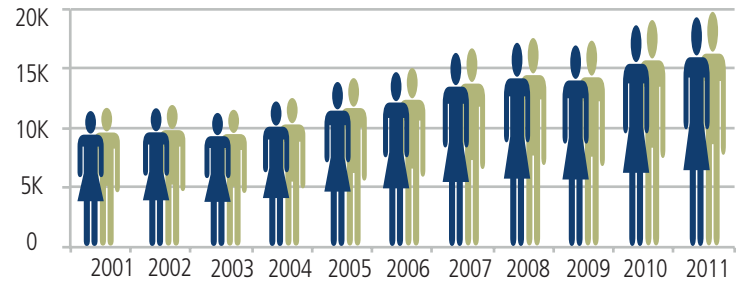


Major Airlines . . . . . 9  
 Regional Carriers . . . . . 4  
 Number of Flights Daily (August 2012) . . . . . 725  
 Direct/Nonstop Flights . . . . . 142 Destinations

### Air Cargo 2011

66,284 tons enplaned  
 71,659 tons deplaned

### Air Passenger Enplanements



Source: CLT International Airport

### Top 15 Airports Served by Charlotte Douglas International Airport

January 2011 - December 2011

Rank	Destination	Daily Passengers
1	New York (LaGuardia)	1,514
2	Boston	1,136
3	Chicago (O'Hare)	918
4	Baltimore/Washington	838
5	Orlando	760
6	New York (Kennedy)	700
7	Dallas/Fort Worth	692
8	New York (Newark)	620
9	Las Vegas	610
10	Philadelphia	596
11	Los Angeles	574
12	San Francisco	512
13	Fort Lauderdale	502
14	Atlanta	454
15	Minneapolis / St. Paul	448

Source: Charlotte Douglas International Airport



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