

## BOARD OF DIRECTORS MEETING

Thursday, July 28, 2016

11:30 AM – 1:15 PM

Georgia Power, Georgia Resource Center  
Council for Quality Growth



### Agenda

⇒ Action Item \*Attachment

#### WELCOME

Georgia Power Welcome

Scott Condra  
Doug Jenkins

#### I. REGULAR BUSINESS\*

- ⇒ A. Ratify 2nd Quarter 2016 Policy & Financial Actions
- ⇒ B. Adopt April 2016 Meeting Minutes
- ⇒ C. Chuck Deeb, VP, T.Y. Lin International to join BOD
- D. President's Report & June 2016 Financials

Scott Condra  
Scott Condra  
Scott Condra  
Michael Paris

#### II. 2016 Four Pillar Tribute\*

Scott Condra/Amanda Janaskie

#### III. 2016 Membership Campaign\*

- A. Membership Drive
- B. Testimonials

Tim Lowe/Amanda Janaskie

#### IV. Programs Update

- A. Opportunity Outlooks\*
- B. 7<sup>th</sup> Annual CID Recognition Event

Amanda Janaskie

#### V. 2016 Government Affairs & Policy Update

- A. Government Affairs Task Force
- B. Government Affairs Issues\*

James Touchton

#### VI. *Talent Magnet: How Georgia Tech is Driving Development in Midtown*

- Jennifer Zeller, Manager, Engineering, Research & Creative Services, Georgia Power
- Tony Zivalich, Executive Director of Real Estate Development, Georgia Institute of Technology
- Travis Garland, Director of Leasing, Portman Holdings

#### VII. Other Business

#### VIII. Adjourn

#### Next Board Meeting – Thursday, October 27, Dobbins Air Reserve Base; 11:30 AM – 1:30 PM

#### Calendar of Upcoming Events

- **Cobb Opportunity Outlook**  
Wednesday, August 24; 8:00 AM -11:00 AM; Earl Smith Strand Theatre
- **North Fulton Opportunity Outlook**  
Thursday, September 15; 8:00 AM - 11:00 AM; Computer Museum of America
- **Four Pillar Tribute Honoring Ms. Jenny Pruitt, Atlanta Fine Homes**  
Thursday, October 13; 6:00 PM -9:30 PM; Georgia World Congress Center; Georgia Ballroom

#### Upcoming Council Advisory Committees

- **City of Atlanta – City COO, Dan Gordon**  
Wednesday, August 3; 8:00-9:15 AM; Selig Enterprises
- **DeKalb County – DeKalb School Superintendent, Dr. Stephen Green**  
Thursday, August 4; 8:15-9:30 AM; Druid Hills Country Club
- **North Fulton County – Alpharetta Mayor David Belle Isle**  
Friday, August 5; 8:00-9:15 AM, CQG Office
- **Cherokee County – President Cherokee Office Of Economic Development, Misti Martin**  
Wednesday, August 10; 12:00-1:15 PM, City Center
- **Forsyth County - TBD**  
Thursday, August 11; 12:00-1:15 PM; Forsyth Conference Center
- **Gwinnett – Peachtree Corners Mayor Mike Mason**  
Tuesday, August 23; 8:00-9:15 AM; Andersen Tate & Carr
- **Cobb County – Kennesaw Mayor Derrick Easterling**  
Wednesday, August 24; 12:00-1:15 PM; Traton Homes

# Meeting Minutes

|  |  |                    |                 |                     |                |
|--|--|--------------------|-----------------|---------------------|----------------|
| <i>Meeting Name:</i>   | Board of Directors – Spring 2016 Palisades Office Park Building D  |                    |                 |                     |                |
| <i>Date:</i>   | <i>April 21, 2016</i>  | <i>Start time:</i> | <i>11:30 AM</i> | <i>Finish time:</i> | <i>1:00 PM</i> |
| <i>Purpose:</i>  | <i>Quarterly Board of Directors Meeting</i>  |                    |                 |                     |                |
| <i>Board Members Present:</i><br>33  | Marian Adeimy, Kerry Armstrong; David Barker, Bryan Batson, Brandon L. Beach, Jeremy Becker, Wendy S. Butler, Chuck Button, Daniel Buyers, Chris Coan, Laurel David, Chris S. Doughtie, Al Edwards, Ann Hanlon, Dr. Daniel J. Kaufman, Tad Leithead, David Leonard, Lawrence Liebross, Sean McLendon, Paul Michael, Emory Morsberger, Harry Rice, Sally Riker, Charles "Chip" Roach, Jr. , Rob Ross, Bill Russell, Arnie Silverman, Christie Sims, Woody Snell, Helen Preston Tapp, David Welch, Jay C. Wolverton, Jr., Louis D. Young, Jr.  |                    |                 |                     |                |
| <i>Board Members Absent:</i><br>44   | Josh Belinfante, John Bonanno, Tad Braswell, J. Christopher Brown, Rick Brownlow, Dean Collins, Scott W. Condra, David W. Connell, Paul Corley, Delores Crowell, Randy Dellinger, G. Douglas Dillard, Lee C. Duncan, Jim Durrett, Terry Fox, Rob Garcia, Heath Garrett, Clark S. Gore, Stephen K. Hill, Douglas R. Hooker, Doug Jenkins, Steven J. Labovitz, Tim Lowe, Andy Macke, Ryan Marshall, Wayne H. Mason, S. Scott Meadows, John Moore, Paul F. Morris, Al Nash, Gerald L. Pouncey, Jr., Scott Prigge, Harold Reheis, S. Brent Reid, Malaika Rivers, John Robbins, Jerome Russell, Scott Selig, Daniel Sherman, Ellen W. Smith, Esq., Michael L. Sullivan, Robert J. Svedberg, Doris Willmer, Mason Zimmerman  |                    |                 |                     |                |
| <i>Council Staff:</i>  | Michael Paris; James Touchton; Amanda Janaskie; Chelsea Hagood; Nicole Doughtie  |                    |                 |                     |                |
| <b>Regular Business</b>  |  |                    |                 |                     |                |
| <b>Ratify 1<sup>st</sup> Quarter 2016 Policy Actions</b><br><i>Michael Paris (In the absence of Chairman Scott Condra)</i> | <u>Executive Committee Meeting Adoptions</u> <ul style="list-style-type: none"> <li>• January 8, 2016 <ul style="list-style-type: none"> <li>○ EC Members adopted the November 2015 Treasurer's Report</li> <li>○ EC Members adopted the December 2015 Treasurer's Report</li> </ul> </li> <li>• February 25, 2016 <ul style="list-style-type: none"> <li>○ EC Members adopted the January 2016 Treasurer's Report</li> </ul> </li> <li>• March 24, 2016 <ul style="list-style-type: none"> <li>○ EC Members adopted the February 2016 Treasurer's Report</li> </ul> </li> <li>• Michael called for a motion to ratify the 1<sup>st</sup> Quarter Policy Actions <ul style="list-style-type: none"> <li>➢ Laurel David made the motion to approve</li> <li>➢ Tad Leithead seconded the motion</li> <li>➢ Board unanimously approved to ratify the 1<sup>st</sup> Quarter Policy Actions</li> </ul> </li> </ul> |                    |                 |                     |                |
| <b>President's Report &amp; March 2016 Financials</b><br><i>Michael Paris (In the absence of Chairman Scott Condra)</i>    | <ul style="list-style-type: none"> <li>• Michael presented an overview of financials through March 31<sup>st</sup>.</li> <li>• Michael called for a motion to ratify the March 2016 Financials: <ul style="list-style-type: none"> <li>➢ Larry Liebross made the motion to approve</li> <li>➢ Chris Coan seconded the motion</li> <li>➢ Board unanimously approved to ratify the March 2016 Financials</li> </ul> </li> </ul>  |                    |                 |                     |                |
| <b>2016 Membership Campaign &amp; Prospect Report</b><br><i>Amanda Janaskie</i>  | <ul style="list-style-type: none"> <li>• Amanda provided a summary of the Membership report in provided in the packet. <ul style="list-style-type: none"> <li>○ Membership revenue goal \$450,000</li> <li>○ To date, the Council has 65% committed</li> <li>○ Noted people who have not renewed from December</li> </ul> </li> <li>• Reminder the next Membership Taskforce meeting will be held May 3<sup>rd</sup> and invite new board member to join.</li> </ul>   |                    |                 |                     |                |
| <b>New Website Launch</b><br><i>Amanda Janaskie</i>  | <ul style="list-style-type: none"> <li>• Amanda showed the Board the new website that will go live May 2<sup>nd</sup>.</li> <li>• The Priorities of the Week will now be password protected and for members only to make sure that our members are getting full value of the content. The council will be sending out a link to members to create their individual log ins.</li> </ul>   |                    |                 |                     |                |
| <b>Programs Update</b><br><i>Amanda Janaskie</i>   | <u>Meet &amp; Greet</u> <ul style="list-style-type: none"> <li>• 100 elected officials attended, 350 total attendance.</li> </ul>  |                    |                 |                     |                |

|  |   |
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|  | <ul style="list-style-type: none"> <li>Mayor Kasim Reed spoke along with our Board members Kerry Armstrong and Scott Condra.</li> </ul> <p><u>Emerging Leaders Initiative</u></p> <ul style="list-style-type: none"> <li>Over 60 members have joined. Still recruiting and reaching out to Board members to provide opportunity to their young employees.</li> <li>Council has hosted two events; a Launch Reception on February 24th and an Industry and Leadership Breakfast where Rob Ross from Kimley-Horn gave a presentation.</li> <li>In June, the council will be hosting a networking reception at the Braves Stadium Preview Center.</li> </ul> <p><u>Upcoming Events</u></p> <ul style="list-style-type: none"> <li>Fulton State of the County – April 28th</li> <li>Forsyth State of the County – May 19<sup>th</sup></li> <li>State of the Atlanta BeltLine – May 25th</li> </ul>  |
| <b>2016 Four Pillar Tribute</b>                                      |   |
| <i>Michael Paris</i>   | <ul style="list-style-type: none"> <li>Michael announced the 2016 Four Pillar Tribute honoree as Ms. Jenny Pruitt Founder of Atlanta Fine Homes, Sotheby's International Realty.</li> <li>The event will be held on October 13<sup>th</sup> at the Georgia World Congress Center.</li> </ul>  |
| <b>2016 Government Affairs &amp; Policy Update</b>                   |   |
| <p><b>Government Affairs Taskforce</b><br/><i>James Touchton</i></p> | <ul style="list-style-type: none"> <li>MARTA Legislation</li> <li>Education Impact Fees</li> <li>Religious Freedom</li> <li>Other Legislation <ul style="list-style-type: none"> <li>Legislative Outreach</li> <li>2015 Legislative Reception</li> <li>GDOT Board Dinner</li> <li>Senate Transportation Committee Dinner</li> <li>Senate Caucus Breakfast</li> </ul> </li> <li>Goal in January what else can we do at the state level to increase our brand. Transportation committee dinner and had the opportunity to be in the room with other players. Senate conference breakfast.</li> <li>Played video from capital – recognition March 16, 2016 CFQG day.</li> </ul>  |
| <i>Senator Brandon Beach</i>   | <ul style="list-style-type: none"> <li>Brandon Beach thanked the Council for work on the Senate Bill 330 on the expansion of transit options/MARTA expansion in North Fulton and DeKalb, which didn't pass on crossover day.</li> <li>Senate Bill 346, will exempt road projects under \$100 million that include no federal funding from the Georgia Environmental Policy Act. This bill passed the Georgia Senate on Thursday and now goes to the Governor's Desk for his approval or veto.</li> <li>Tommy Williams retired, Senator Brandon Beach will try to get that position to represent transit as Chairman of Senate Transportation Committee.</li> </ul>  |
| <p><b>Local Policy Issues</b><br/><i>Chelsea Hagood</i></p>          | <ul style="list-style-type: none"> <li>Forsyth County Impact Fees – After a 9 month process working with County officials and Council Board members like Paul Corley, the County adopted the fees at less than half of the original proposal. We successfully negotiated the fee from over \$9,000 per unit to roughly \$3,500 per unit</li> <li>Milton Impact Fees were adopted at 50% of the original proposal, but are likely to come back to Mayor and Council for an increase this year.</li> <li>We're working with Board members Laurel David and Doug Dillard on Dunwoody's Perimeter Center Overlay Districts. The adoption process will begin this summer.</li> <li>Laurel David explained that our concerns are primarily related to the forced street grid that is proposed to cut through larger lots through required right-of-way dedications</li> <li>Sandy Springs is undertaking a full zoning code rewrite, changing both the standards and zoning process. Council is engaged in stakeholder meetings.</li> <li>New South Metro Advisory Committee Kick off meeting announced. Board members encouraged to attend.</li> </ul> |

**Special Guest**

|  |   |
|--|---|
| <p><i>David Rubinger and Michael Paris</i></p> | <p>Michael Paris moderated a discussion with David Rubinger, Market President &amp; Publisher of the Atlanta Business Chronicle.</p> <p><i>Why is it all about real estate?</i></p> <p>Commercial and residential real estate is booming and that's what readers want to read about.</p> <p><i>As far as your coverage, what do you see in the future?</i></p> <ul style="list-style-type: none"> <li>• First amendment issues in the Capital got us scared a little bit.</li> <li>• Funding streams for most project types have been good so far, but we should keep an eye on certain markets like multi-family.</li> <li>• Things are good right now.</li> <li>• More coverage of our local governments.</li> </ul> <p><i>What are your concerns about how we are operating as a City and State?</i></p> <ul style="list-style-type: none"> <li>• Collaboration between the Mayor and the Governor is better than I thought.</li> <li>• Traffic and education hit close to home. I know what traffic can do to a community. If you are going to be a prosperous community then you are going to have traffic.</li> <li>• Marta – mass transit – have a great leader and seem to get it. Keep the dialogue going in a positive way, just a matter of living through it and having funding.</li> <li>• The Chronicle will cover all this from a business lens.</li> </ul> <p><i>Advice to us?</i></p> <ul style="list-style-type: none"> <li>• Talk to the Business Chronicle. The concern is about people not in this room and not understanding.</li> <li>• Issues on the table right now is the GM site and the reluctance of the Dekalb school board. New superintendent of the school has concerns about the constituents. It's complex and complicated and eventually the school system will understand the issue a different way.</li> </ul> <p><i>What's next for you all at the chronicle?</i></p> <ul style="list-style-type: none"> <li>• Doing more wide range coverage – create forums table of experts, sponsored experts that we are not covering in the Chronicle and a more holistic approach to business coverage.</li> <li>• Other business journals have launched an interactive map that has pinpoints of every business project going on and has developer and gives a pulse of development in the region. We would like to launch this in Atlanta.</li> </ul> |
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**Adjourn**

|                             |  |
|-----------------------------|--|
| <p><i>Michael Paris</i></p> | <ul style="list-style-type: none"> <li>• The meeting was adjourned at 1:15 p.m.</li> <li>• Next meeting will be held on Thursday, July 28, 2016</li> </ul> |
| <p><i>Minute Taker:</i></p> | <p>Nicole Doughtie</p>   |

**Council for Quality Growth**  
**2016 Membership Summary Dashboard**  
**Membership Chairman: Tim Lowe**

| MEMBERSHIP BY LEVEL | 2016 Budget |            |                   | 2016 Commitment |                   |            | 7/27/2016 Actual |                   |            |
|---------------------|-------------|------------|-------------------|-----------------|-------------------|------------|------------------|-------------------|------------|
|                     |             | Members    | \$                | Members         | \$                | % of GOAL  | Members          | \$                | % of GOAL  |
| Premier             | \$ 5,000    | 28         | \$ 140,000        | 24              | \$ 120,000        | 86%        | 24               | \$ 111,250        | 79%        |
| Sustaining          | \$ 2,500    | 67         | \$ 167,500        | 59              | \$ 147,500        | 88%        | 59               | \$ 140,500        | 84%        |
| Supporting          | \$ 1,500    | 57         | \$ 85,500         | 36              | \$ 54,000         | 63%        | 36               | \$ 53,250         | 62%        |
| Associate           | \$ 750      | 76         | \$ 57,000         | 60              | \$ 45,000         | 79%        | 60               | \$ 44,313         | 78%        |
| Affiliates/Trades   |             |            |                   |                 |                   |            |                  |                   |            |
| <b>TOTALS</b>       |             | <b>228</b> | <b>\$ 450,000</b> | <b>179</b>      | <b>\$ 366,500</b> | <b>81%</b> | <b>179</b>       | <b>\$ 349,313</b> | <b>78%</b> |

| MEMBERSHIP BY MONTH | Total Invoiced    | Total Paid        | New '16          | Unpaid            | Past Due         |
|---------------------|-------------------|-------------------|------------------|-------------------|------------------|
| December            | \$ 288,500        | \$ 251,438        | \$ -             | \$ 37,063         | \$ 28,313        |
| January             | \$ 23,750         | \$ 17,500         | \$ -             | \$ 6,250          | \$ 6,250         |
| February            | \$ 16,500         | \$ 10,750         | \$ 7,000         | \$ 5,750          | \$ 5,750         |
| March               | \$ 11,000         | \$ 4,188          | \$ -             | \$ 6,813          | \$ 6,813         |
| April               | \$ 12,750         | \$ 12,750         | \$ 3,000         | \$ -              | \$ -             |
| May                 | \$ 22,250         | \$ 21,500         | \$ 12,750        | \$ 750            | \$ 750           |
| June                | \$ 23,000         | \$ 15,750         | \$ 3,000         | \$ 7,250          |                  |
| July                | \$ 11,750         | \$ 9,688          | \$ 750           | \$ 2,063          |                  |
| August              | \$ 13,500         | \$ 1,500          | \$ -             | \$ 12,000         |                  |
| September           | \$ 13,500         | \$ 1,750          | \$ -             | \$ 11,750         |                  |
| October             | \$ 10,000         | \$ -              |                  | \$ 10,000         |                  |
| November            | \$ 8,250          | \$ 2,500          | \$ -             | \$ 5,750          |                  |
| <b>TOTAL</b>        | <b>\$ 454,750</b> | <b>\$ 349,313</b> | <b>\$ 26,500</b> | <b>\$ 105,438</b> | <b>\$ 47,875</b> |

| 7/27/2015 Actual |            |           |
|------------------|------------|-----------|
| Members          | \$         | % of GOAL |
| 24               | \$ 117,500 | 94%       |
| 58               | \$ 140,400 | 106%      |
| 36               | \$ 53,250  | 66%       |
| 59               | \$ 40,426  | 66%       |
| 177              | \$ 351,576 | 88%       |

| MEMBERSHIP BY STATUS | NEW       | Same       | Upgrade   | Downgrade | TOTAL      |
|----------------------|-----------|------------|-----------|-----------|------------|
| Premier (\$5,000)    | 2         | 19         | 3         | 0         | 24         |
| Sustaining (\$2,500) | 2         | 51         | 6         | 0         | 59         |
| Supporting (\$1,500) | 6         | 27         | 2         | 1         | 36         |
| Associate (\$750)    | 10        | 50         | 0         | 0         | 60         |
| <b>Totals:</b>       | <b>20</b> | <b>147</b> | <b>11</b> | <b>1</b>  | <b>179</b> |

| Report Color KEY:     |
|-----------------------|
| New Member            |
| Upgraded Membership   |
| Joined in 2015        |
| Past Due Renewal      |
| Downgraded Membership |

**Council for Quality Growth: 2016 Membership Report  
As of 7/27/2016**

| Company Name                            | Primary Representative      | Annual Dues       | Renewal Month | 2015 Dues Payment | 2015 Dues Pay Date | 16 Member Status                | #         | 2016 Dues Payment | Payment Date | Notes                |
|---|-----------------------------|-------------------|---------------|-------------------|--------------------|---------------------------------|-----------|-------------------|--------------|----------------------|
| <b>Premier Members</b>                  |                             |                   |               |                   |                    |                                 |           |                   |              |                      |
| Airport West CID                        | Gerald McDowell             | \$ 5,000          | December      | \$ 1,500          | 4/27/2015          | Upgrade '16                     | 1         | \$ 5,000          | 1/19/2016    | *Package             |
| AT&T                                    | Delores Crowell             | \$ 5,000          | December      | \$ 5,000          | 5/6/2015           |                                 |           |                   |              | *Package (??), 3/15- |
| ATKINS                                  | Harry Rice                  | \$ 5,000          | December      | \$ 5,000          | 2/18/2015          |                                 |           |                   |              | working with Taylor  |
| Atlanta Gas Light / AGL Resources       | Bryan Batson                | \$ 5,000          | December      | \$ 5,000          | 1/29/2015          | Same                            | 1         | \$ 5,000          | 1/28/2016    | *Package             |
| Bank of North Georgia                   | Rob Garcia                  | \$ 5,000          | December      | \$ 5,000          | 1/29/2015          | Same                            | 1         | \$ 5,000          | 2/15/2016    |                      |
| Comcast Cable Communications, Inc.      | Andy Macke                  | \$ 5,000          | December      | \$ 5,000          | 4/14/2015          | Same                            | 1         | \$ 5,000          | 5/31/2016    | *Package, submitted  |
| Cumberland CID                          | Malaika Rivers              | \$ 5,000          | December      | \$ 5,000          | 12/16/2014         | Same                            | 1         | \$ 5,000          | 12/15/2015   |                      |
| Dentons                                 | Steve Labovitz              | \$ 5,000          | December      | \$ 5,000          | 2/3/2015           | Same                            | 1         | \$ 5,000          | 1/14/2016    |                      |
| Duke Realty Corporation                 | Christopher Brown           | \$ 5,000          | December      | \$ 5,000          | 1/9/2015           | Same                            | 1         | \$ 5,000          | 1/28/2016    |                      |
| Edward Andrews Homes, LLC               | Paul Corley                 | \$ 5,000          | December      | \$ 2,500          | 3/9/2015           | Upgrade '16                     | 1         | \$ 5,000          | 4/5/2016     | *Package, 3/15-in p  |
| Gas South, LLC                          | Mark Goodman                | \$ 5,000          | December      | \$ 5,000          | 5/20/2015          | Same                            | 1         | \$ 5,000          | 12/11/2015   | *Package             |
| Georgia Power                           | Doug Jenkins                | \$ 5,000          | December      | \$ 5,000          | 11/20/2014         | Same                            | 1         | \$ 5,000          | 11/10/2015   | *Package             |
| Greenberg Traurig                       | Ernest Greer                | \$ 5,000          | January       |                   |                    | New '16                         | 1         | \$ 5000*          |              |                      |
| Jackson Electric Membership Corporation | Randy Dellinger             | \$ 5,000          | December      | \$ 5,000          | 2/9/2015           | Same                            | 1         | \$ 5,000          | 3/22/2016    | *Package, 3/15-pd i  |
| Jacobs                                  | Chuck Button                | \$ 5,000          | December      | \$ 5,000          | 6/30, 7/01         | Same                            | 1         | \$ 5,000          | 2/18/2016    | *Package             |
| JP Morgan Chase                         | David Balos                 | \$ 5,000          | December      | \$ 5,000          | 7/1/2015           |                                 |           |                   |              | 3/25-processing, 5/  |
| Lennar Homes                            | Jim Bowersox                | \$ 5,000          | November      | \$ 5,000          | 12/17/2015         |                                 |           |                   |              |                      |
| Miles Hansford & Tallant, LLC           | Ethan Underwood             | \$ 5,000          | February      | \$ 5,000          | 2/16/2015          |                                 |           |                   |              | 3/15-lm/e; setting u |
| Morris, Manning & Martin                | Gerald L. Pouncy, Jr.       | \$ 5,000          | December      | \$ 5,000          | 3/30/2015          | Same                            | 1         | \$ 5,000          | 3/1/2016     | *Package             |
| North Fulton CID                        | Ann Hanlon                  | \$ 5,000          | December      | \$ 5,000          | 12/22/2014         | Same                            | 1         | \$ 5,000          | 2/10/2016    |                      |
| Portman Holdings                        | Ambrish Baisiwala           | \$ 5,000          | December      | \$ 5,000          | 2/16/2015          | Same                            | 1         | \$ 5,000          | 6/28/2016    | 3/15-lm/e; 6/3-check |
| Pulte Group                             | Richard Dugas/Ryan Marshall | \$ 5,000          | December      | \$ 5,000          | 12/12/2014         | Same                            | 1         | \$ 5,000          | 1/15/2016    |                      |
| Rialto Capital Management               | Mike Madden                 | \$ 5,000          | January       | \$ 5,000          | 3/24/2015          | Same                            | 1         | \$ 5,000          | 3/15/2016    | cut 2/18-checking re |
| Russell Landscape Group, Inc.           | Bill Russell                | \$ 5,000          | December      | \$ 5,000          | 6/8, 12/10/2015    | Same                            | 1         | \$ 1,250          | 4/4/2016     | Set up Quaterly Pay  |
| Selig Enterprises                       | Scott Selig                 | \$ 5,000          | December      | \$ 2,500          | 12/10/2014         | Upgrade '16                     | 1         | \$ 5,000          | 12/7/2015    |                      |
| Seyfarth Shaw                           | Dan Sherman                 | \$ 5,000          | January       | \$ 5,000          | 2/3/2015           |                                 |           |                   |              |                      |
| simpleFLOORS                            | Charles Hilton              | \$ 5,000          | May           |                   |                    | New '16                         | 1         | \$ 5,000          | 5/20/2016    |                      |
| Southeast Culvert, Inc.                 | Wallace Johnson             | \$ 5,000          | December      | \$ 5,000          | 12/12/2014         | Same                            | 1         | \$ 5,000          | 12/7/2015    |                      |
| The Winter Companies                    | Brent Reid                  | \$ 5,000          | December      | \$ 5,000          | 3/5/2015           | Same                            | 1         | \$ 5,000          | 1/27/2016    | *Package             |
| Town Center Area CID                    | Tracy Rathbone              | \$ 5,000          | December      | \$ 5,000          | 1/6/2015           | Same                            | 1         | \$ 5,000          | 1/19/2016    | *Package             |
|   | <b>Total Due in 2016:</b>   | <b>\$ 145,000</b> |               | <b>\$ 131,500</b> |                    | <b>Amount Received in 2016:</b> | <b>24</b> | <b>\$ 111,250</b> |              |                      |
| <b>Sustaining Members</b>               |                             |                   |               |                   |                    |                                 |           |                   |              |                      |
| AECOM                                   | Tai Yi Su                   | \$ 2,500          | December      | \$ 2,500          | 3/12/2015          | Same                            | 1         | \$ 2,500          | 6/1/2016     | *Package, 3/13-res   |
| AMEC                                    | Daniel Grogan               | \$ 2,500          | September     | \$ 2,500          | 7/9/2015           |                                 |           |                   |              |                      |
| Andersen, Tate, & Carr P.C.             | Michael J. Hay              | \$ 2,500          | December      | \$ 2,500          | 1/7/2015           | Same                            | 1         | \$ 2,500          | 3/14/2016    |                      |
| ARCADIS                                 | Bruce McNitt                | \$ 2,500          | December      | \$ 2,500          | 2/18/2015          |                                 |           |                   |              | 3/15, 5/5-lm/e       |
| Barge Waggoner Sumner & Cannon, Inc.    | Mike Buhler                 | \$ 2,500          | April         | \$ 2,500          | 4/14/2015          | Same                            | 1         | \$ 2,500          | 4/29/2016    |                      |
| Buckhead CID                            | Jim Durrett                 | \$ 2,500          | July          | \$ 2,500          | 10/27/2015         | Same                            | 1         | \$ 2,500          | 6/28/2016    | Called AP and updat  |
| C.E.R.M                                 | Al Edwards                  | \$ 750            | September     | \$ 750            | 12/7/2015          | Upgrade '16                     | 1         | \$ 1,750          | 7/22/2016    | Upgrade from Assoc   |
| CH2M HILL, Inc.                         | Rick Brownlow               | \$ 2,500          | November      | \$ 2,500          | 11/20/2014         | Same                            | 1         | \$ 2,500          | 1/19/2016    | *Package             |
| Columbia Engineering                    | Louis Young                 | \$ 2,500          | December      | \$ 1,500          | 1/1/2015           | Upgrade '16                     | 1         | \$ 625            | 2/18/2016    | *Qtrly. Auto-Payme   |
| Condra Group, LLC                       | Scott Condra                | \$ 2,500          | May           |                   |                    | New '16                         | 1         | \$ 2,500          | 5/17/2016    |                      |
| Cooper Carry, Inc.                      | Sean McLendon               | \$ 2,500          | December      | \$ 2,500          | 11/20/2014         | Same                            | 1         | \$ 2,500          | 12/31/2015   |                      |
| Cresa Atlanta                           | Paula Fowler                | \$ 2,500          | October       | \$ 2,500          | 10/21/2015         |                                 |           |                   |              |                      |
| Development Authority of Fulton County  | Al Nash                     | \$ 2,500          | January       | \$ 2,500          | 2/18/2015          | Same                            | 1         | \$ 2,500          | 3/22/2016    |                      |
| Dorough & Dorough, LLC                  | David Dorough               | \$ 2,500          | June          | \$ 2,500          | 6/15/2015          | Same                            | 1         | \$ 2,500          | 6/10/2016    |                      |
| Drapac Group                            | Sebastian Drapac            | \$ 2,500          | June          | \$ 2,500          | 6/10/2015          |                                 |           |                   |              |                      |
| E.R. Snell Contractor, Inc.             | David E. Snell              | \$ 2,500          | December      | \$ 2,500          | 12/1/2014          | Same                            | 1         | \$ 2,500          | 12/28/2015   |                      |
| Evermore CID                            | Jim Brooks                  | \$ 2,500          | May           | \$ 2,500          | 6/15/2015          | Same                            | 1         | \$ 2,500          | 5/18/2016    |                      |
| Fox Building Company                    | Terry Fox                   | \$ 2,500          | December      | \$ 2,500          | 1/12/2015          | Same                            | 1         | \$ 2,500          | 1/15/2016    |                      |
| Gables Residential                      | Joe Wilber                  | \$ 2,500          | June          | \$ 2,500          | 6/9/2015           | Same                            | 1         | \$ 2,500          | 6/14/2016    |                      |
| Georgia Civil, Inc                      | Todd Peaster                | \$ 2,500          | December      | \$ 2,500          | 12/15/2015         | New '15                         |           |                   |              |                      |
| Granite Properties                      | John Robbins                | \$ 2,500          | December      | \$ 2,500          | 1/6/2015           | Same                            | 1         | \$ 2,500          | 12/21/2015   |                      |
| Gwinnett Community Bank                 | Tom Martin                  | \$ 2,500          | December      | \$ 2,500          | 11/17/2014         | Same                            | 1         | \$ 2,500          | 12/28/2015   |                      |
| Gwinnett Village CID                    | Chuck Warbington            | \$ 2,500          | December      | \$ 1,500          | 11/24/2014         | Upgrade '16                     | 1         | \$ 2,500          | 11/18/2015   |                      |

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As of 7/27/2016**

| Company Name                                | Primary Representative     | Annual Dues       | Renewal Month | 2015 Dues Payment | 2015 Dues Pay Date   | 16 Member Status                | #         | 2016 Dues Payment | Payment Date   | Notes                |
|---|----------------------------|-------------------|---------------|-------------------|----------------------|---------------------------------|-----------|-------------------|----------------|----------------------|
| Hallmark Developers, Inc. (Amherst Realty)  | Chris S. Doughtie          | \$ 1,500          | December      | \$ 1,500          | 2/6/2015             | Upgrade '16                     | 1         | \$ 2,500          | 2/15/2016, 3/4 |                      |
| Hayes, James & Associates, Inc.             | Christie Sims              | \$ 2,500          | December      | \$ 2,500          | 1/9, 4/8             | Same                            | 1         | \$ 2,500          | 1/8/2016       | *Package; Qrtly Aut  |
| HNTB Corporation                            | Jeffrey Parker             | \$ 2,500          | June          | \$ 2,500          | 6/18/2015            | Same                            | 1         | \$ 2,500          | 5/18/2016      |                      |
| Holt Ney Zatzoff & Wasserman, LLP           | Ellen Smith                | \$ 2,500          | December      | \$ 2,500          | 1/6/2015             | Same                            | 1         | \$ 2,500          | 2/10/2016      | *Package (??)        |
| Joe Tanner & Associates, Inc.               | Harold Reheis              | \$ 2,500          | December      | \$ 2,500          | 3/24/2015            | Same                            | 1         | \$ 2,500          | 1/28/2016      |                      |
| Jones Lang LaSalle                          | Jeremy Becker              | \$ 2,500          | August        | \$ 2,250          | 10/23, 12/21         |                                 |           |                   |                |                      |
| Kim King Associates                         | Angela King                | \$ 2,500          | May           | \$ 2,500          | 5/26/2015            | Same                            | 1         | \$ 2,500          | 6/28/2016      | 6/6-1m/e; 6/9-proce  |
| Kimley-Horn                                 | Rob Ross                   | \$ 2,500          | December      | \$ 2,500          | 1/6/2015             | Same                            | 1         | \$ 2,500          | 3/1/2016       | *Package             |
| Lee Duncan                                  | Lee Duncan                 | \$ 2,500          | December      | \$ 750            | 4/20/2015            | Upgrade '16                     | 1         | \$ 2,500          | 12/30/2015     |                      |
| Lowe Engineers                              | Sally Riker                | \$ 1,500          | December      | \$ 1,500          | 5/13/2015            | Upgrade '16                     | 1         | \$ 2,500          | 5/13/2016      | 5/5-check processer  |
| Lowe Program Management                     | Tim Lowe                   | \$ 2,500          | December      | \$ 2,500          | 12/21/2015           | New '15                         |           |                   |                |                      |
| Lynwood Development                         | Woody Snell                | \$ 2,500          | April         | \$ 2,500          | 4/20/2015            | Same                            | 1         | \$ 2,500          | 5/16/2016      | 5/6-1m/e             |
| McWhirter Realty Corporation                | Daniel Buyers              | \$ 2,500          | December      | \$ 2,500          | 12/12/2014           | Same                            | 1         | \$ 2,500          | 3/7/2016       |                      |
| Meritage Homes                              | Jay Thrower/Paul Michael   | \$ 2,500          | August        | \$ 2,500          | 8/4/2015             |                                 |           |                   |                |                      |
| Moore, Ingram, Johnson & Steele, LLC        | John Moore                 | \$ 2,500          | December      | \$ 2,500          | 2/3/2015             | Same                            | 1         | \$ 2,500          | 2/1/2016       |                      |
| North American Properties                   | John Kelley                | \$ 2,500          | September     | \$ 2,500          | 11/16, 12/7, 12/18   |                                 |           |                   |                |                      |
| NOVARE Group                                | James Borders              | \$ 2,500          | December      | \$ 2,500          | 1/6/2015             | Same                            | 1         | \$ 2,500          | 12/28/2015     |                      |
| Orkin & Associates, LLC                     | Adam Orkin                 | \$ 2,500          | December      | \$ 2,500          | 4/6/2015             | Same                            | 1         | \$ 2,500          | 11/23/2015     |                      |
| Parkside Properties                         | Lawrence Liebross          | \$ 2,500          | December      | \$ 2,500          | 12/30/2014; 10/9/15  | Same                            | 1         | \$ 2,500          | 1/1/2016       |                      |
| Passport Parking, Inc.                      | David Singletary           | \$ 2,500          | September     | \$ 2,500          | 10/19/2015           |                                 |           |                   |                |                      |
| Perimeter Community Improvement District    | Yvonne Williams            | \$ 2,500          | December      | \$ 2,500          | 1/6/2015             | Same                            | 1         | \$ 2,500          | 12/2/2015      |                      |
| Pope & Land Enterprises, Inc.               | Mason Zimmerman            | \$ 2,500          | December      | \$ 2,500          | 11/21/2014           | Same                            | 1         | \$ 2,500          | 2/1/2016       |                      |
| Prado Manager, Inc.                         | William A. Brogdon         | \$ 2,500          | December      | \$ 2,500          | 12/1/2014            | Same                            | 1         | \$ 2,500          | 12/28/2015     |                      |
| Precision Planning, Inc.                    | David Leonard              | \$ 2,500          | December      | \$ 2,500          | 12/12/2014           | Same                            | 1         | \$ 2,500          | 12/10/2015     |                      |
| Pursley Friese Torgrimson                   | Doug Dillard               | \$ 2,500          | April         | \$ 2,500          | 4/10/2015            | same                            | 1         | \$ 2,500          | 3/29/2016      |                      |
| Quintus Development, LLC                    | Kelly L. Keappler          | \$ 2,500          | December      | \$ 2,500          | 11/24/2014           | Same                            | 1         | \$ 2,500          | 12/10/2015     |                      |
| Regency Centers                             | Scott Prigge               | \$ 2,500          | December      | \$ 2,500          | 12/29/2014           | Same                            | 1         | \$ 2,500          | 12/22/2015     |                      |
| Richard Bowers & Company                    | Richard Bowers             | \$ 2,500          | December      | \$ 2,500          | 2/6/2015             | Same                            | 1         | \$ 2,500          | 1/28/2016      |                      |
| Robbins Firm                                | Josh Belinfante            | \$ 2,500          | January       | \$ 2,500          | 2/26/2015            | Same                            | 1         | \$ 2,500          | 5/13/2016      | 3/15-1m/e, 5/6-proc  |
| Robinson Weeks Partners                     | David Welch                | \$ 2,500          | December      | \$ 2,500          | 11/17/2014           | Same                            | 1         | \$ 2,500          | 12/11/2015     |                      |
| Russell New Urban Development, LLC          | Jerome Russell             | \$ 2,500          | January       | \$ 2,500          | 3/9/2015             | Same                            | 1         | \$ 2,500          | 2/10/2016      |                      |
| SAFEbuilt                                   | Jon Walker/Dexter Sullivan | \$ 2,500          | March         | \$ 2,500          | 7/9/2015             |                                 |           |                   |                | 7/21-resent to proc  |
| Sams, Larkin & Huff, LLP                    | Garvis Sams                | \$ 2,500          | December      | \$ 2,500          | 11/17/2014           | Same                            | 1         | \$ 2,500          | 11/16/2015     |                      |
| Sharp Residential, LLC                      | Thomas Sharp               | \$ 2,500          | August        | \$ 2,500          | 8/26/2015            |                                 |           |                   |                |                      |
| Silverman Construction Program Management   | Arnie Silverman            | \$ 2,500          | December      | \$ 2,500          | 3/25/2015            | Same                            | 1         | \$ 2,500          | 1/4/2016       |                      |
| State Bank & Trust                          | Brad Watkins               | \$ 2,500          | June          | \$ 2,500          | 12/30/2015           |                                 |           |                   |                | 6/6-1m/e             |
| Stephen K. Hill                             | Stephen K. Hill            | \$ 2,500          | December      | \$ 2,500          | 2/23/15, 8/23/15     | Same                            | 1         | \$ 1,250          | 4/21/2016      | Reoccurring Paymen   |
| Tishman Speyer                              | Chris Ahrenkiel            | \$ 2,500          | February      |                   |                      | New '16                         | 1         | \$ 2,500          | 2/18/2016      |                      |
| T.Y. Lin International                      | Chuck Deeb                 | \$ 2,500          | December      | \$ 2,500          | 2/23/2015, 8/23/2015 | Same                            | 1         | \$ 2,500          | 12/14/2015     |                      |
| The Galloway Law Group, LLC                 | Woody Galloway             | \$ 2,500          | December      | \$ 2,500          | 11/21/2014           | Same                            | 1         | \$ 2,500          | 3/8/2016       |                      |
| The Pacific Group                           | Mike Kilgallon             | \$ 2,500          | December      | \$ 2,500          | 11/20/2014           | Same                            | 1         | \$ 2,500          | 11/18/2015     |                      |
| Traton Homes                                | Chris Poston               | \$ 2,500          | December      | \$ 2,500          | 2/9/2015             | Same                            | 1         | \$ 2,500          | 3/8/2016       |                      |
| tvdesign                                    | Robert Svedberg            | \$ 2,500          | December      | \$ 2,500          | 1/12/2015            | Same                            | 1         | \$ 2,500          | 1/28/2016      |                      |
| Wakefield Beasley & Associates              | Lamar Wakefield            | \$ 2,500          | July          | \$ 2,500          | 7/20/2015            | Same                            | 1         | \$ 2,500          | 7/18/2016      |                      |
| Walton Development & Management (USA), Inc. | John Bonanno               | \$ 2,500          | December      | \$ 2,500          | 12/12/2014           | Same                            | 1         | \$ 2,500          | 5/13/2016      | 5/4-JB checkng on s  |
| Wendy Butler & Associates, LLC              | Wendy Butler, Esq.         | \$ 2,500          | December      | \$ 2,500          | 12/10/14; 10/21/15   | Same                            | 1         | \$ 625            | 2/1/2016       | *Qrtly. AUTO CC 2/1  |
| Willmer Engineering                         | Doris Willmer              | \$ 2,500          | January       | \$ 2,500          | 1/23/2015            | Same                            | 1         | \$ 1,250          | 2/2/2016, 5/2  | *Qrtly. CC 2/2, 5/2, |
| Wolverton & Associates                      | Jay C. Wolverton, Jr.      | \$ 2,500          | December      | \$ 2,500          | 11/24/2014           | Same                            | 1         | \$ 2,500          | 12/2/2015      |                      |
| Venture Homes                               | Robert White               | \$ 2,500          | March         | \$ 2,500          | 3/4/2015             | Same                            | 1         | \$ 2,500          | 3/8/2016       |                      |
|   | <b>Total Due in 2016:</b>  | <b>\$ 176,250</b> |               | <b>\$ 167,250</b> |                      | <b>Amount Received in 2016:</b> | <b>59</b> | <b>\$ 140,500</b> |                |                      |
| <b>Supporting Members</b>                   |                            |                   |               |                   |                      |                                 |           |                   |                |                      |
| American Concrete Pipe Association          | Scott Jordan               | \$ 1,500          | August        | \$ 1,500          | 10/28/2015           |                                 |           |                   |                |                      |
| Ashton Woods Homes                          | Mike Busher                | \$ 1,500          | March         | \$ 1,500          | 3/9/2015             |                                 |           |                   |                | 5/6-1m/e             |
| Atlanta BeltLine, Inc.                      | Paul Morris                | \$ 1,500          | December      | \$ 1,500          | 12/12/2014           | Same                            | 1         | \$ 1,500          | 12/2/2015      |                      |
| Atwell LLC                                  | Brian Kay                  | \$ 1,500          | December      | \$ 1,500          | 3/20/2015            | Same                            | 1         | \$ 1,500          | 12/29/2015     |                      |
| BB&T  | Ben Phelps/Frank Mann      | \$ 1,500          | December      | \$ 750            | 7/14/2015            | Upgrade '16                     | 1         | \$ 1,500          | 12/4/2015      |                      |

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|---|-------------------------------|------------------|---------------|-------------------|--------------------------|---------------------------------|-----------|-------------------|------------------|----------------------|
| The Brand Bank                                  | Jason Frank                   | \$ 1,500         | December      | \$ 1,500          | 2/16/2015                |                                 |           |                   |                  | 6/3-new POC, renev   |
| Brightwater Homes                               | Marsi Bostwick                | \$ 1,500         | August        | \$ 1,500          | 9/15/2015                |                                 |           |                   |                  |                      |
| Brock Built Homes, LLC                          | Steve Brock                   | \$ 1,500         | December      | \$ 1,500          | 12/3/2015                | Same                            | 1         | \$ 1,500          | 12/10/2015       |                      |
| Brown and Caldwell                              | Mark Lethbridge               | \$ 1,500         | December      | \$ 1,500          | 3/16/2015                | Same                            | 1         | \$ 1,500          | 12/21/2015       |                      |
| CBRE  | Clark Gore                    | \$ 1,500         | July          | \$ 1,500          | 7/20/2015                | Same                            | 1         | \$ 1,500          | 6/20/2016        |                      |
| Connolly Realty Services/Spruce Street Partners | J. R. Connolly                | \$ 1,500         | December      | \$ 1,500          | 1/9/2015                 | Same                            | 1         | \$ 1,500          | 1/11/2016        |                      |
| Coro Realty Advisors, LLC                       | Patti Pearlberg               | \$ 1,500         | December      | \$ 1,500          | 11/14/2014               | Same                            | 1         | \$ 1,500          | 11/20/2015       |                      |
| Cousins Properties, Inc.                        | Larry Gellerstedt             | \$ 1,500         | December      | \$ 1,500          | 1/23/2015                | Same                            | 1         | \$ 1,500          | 1/28/2016        |                      |
| Cowart Residential LLC                          | Dean Cowart                   | \$ 1,500         | May           |                   |                          | New '16                         | 1         | \$ 1,500          | 6/14/2016        |                      |
| Crescent Communities                            | Jay Curran                    | \$ 1,500         | August        | \$ 1,500          | 8/18/2015                | Same                            | 1         | \$ 1,500          | 7/11/2016        |                      |
| Croy Engineering                                | Gregory Teague/Wendy Brantley | \$ 1,500         | December      | \$ 1,500          | 5/18/2015                |                                 |           |                   |                  | 6/3-renewing per JT  |
| Discover DeKalb Convention and Visitors Bureau  | James Tsismanakis             | \$ 1,500         | April         |                   |                          | New '16                         | 1         | \$ 1,500          | 4/14/2016        |                      |
| D.R. Horton, Inc.                               | Tim Arnold                    | \$ 1,500         | December      | \$ 750            | 1/9/2015                 | Upgrade '16                     | 1         | \$ 1,500          | 12/28/2015       |                      |
| Forestar Group                                  | Michael Quinley               | \$ 1,500         | December      | \$ 1,500          | 4/20/2015                | Same                            | 1         | \$ 1,500          | 1/11/2016        |                      |
| Four A International                            | David Roper                   | \$ 1,500         | September     | \$ 1,500          | 11/11/2015               |                                 |           |                   |                  |                      |
| Front Door Communities                          | Terry Russell                 | \$ 1,500         | June          | \$ 1,500          | 12/28/2015               |                                 |           |                   |                  |                      |
| Geo-Hydro Engineers                             | Philip Barber                 | \$ 1,500         | February      |                   |                          | New '16                         | 1         | \$ 1,500          | 2/5/2016         |                      |
| Georgia Development Partners                    | Sean Hart                     | \$ 1,500         | January       | \$ 1,500          | 5/26/2015                | Same                            | 1         | \$ 1,500          | 6/30/16          | 6/10-meeting and r   |
| Halpern Enterprises                             | Jack Halpern                  | \$ 1,500         | February      | \$ 1,500          | 2/26/2015                | same                            | 1         | \$ 1,500          | 3/7/2016         |                      |
| Hecht Walker, PC                                | Greg Hecht                    | \$ 1,500         | October       | \$ 1,500          | 10/28/2015               |                                 |           |                   |                  |                      |
| Home South Communities                          | Stephen Palmer                | \$ 1,500         | June          | \$ 1,500          | 6/5/2015                 | same                            | 1         | \$ 1,500          | 5/13/2016        |                      |
| Isakson Living                                  | Kevin Isakson                 | \$ 1,500         | January       | \$ 1,500          | 1/23/2015                | Same                            | 1         | \$ 1,500          | 2/26/2016        |                      |
| Jefferson Property Advisors                     | Jefferson McConkey            | \$ 1,500         | July          | \$ 750            | 1/10, 4/10, 10/01        | Same                            | 1         | \$ 750            | 1/1/2016, 5/1/16 | KEL - Relates to 201 |
| John D. Stephens, Inc.                          | Mitch Stephens                | \$ 1,500         | December      | \$ 1,500          | 11/21/2015               | Same                            | 1         | \$ 1,500          | 11/23/2015       |                      |
| Keystone Development Services                   | David Barker                  | \$ 1,500         | October       | \$ 1,500          | 6/1/2015                 |                                 |           |                   |                  |                      |
| Kolter Land Partners, LLC                       | Doug Pattillo                 | \$ 1,500         | April         |                   |                          | New '16                         | 1         | \$ 1,500          | 4/5/2016         |                      |
| Midtown Alliance                                | Kevin Green                   | \$ 1,500         | December      | \$ 1,500          | 7/6/2015                 | Same                            | 1         | \$ 1,500          | 3/14/2016        | 3/4-in process       |
| Moore Colson                                    | Bert Mills                    | \$ 1,500         | December      | \$ 1,500          | 1/6/2015                 | Same                            | 1         | \$ 1,500          | 12/28/2015       |                      |
| Moreland Altobelli Associates, Inc.             | Wayne Hill/Vickie Moreland    | \$ 1,500         | December      | \$ 1,500          | 1/7/2015                 | Same                            | 1         | \$ 1,500          | 1/28/2016        |                      |
| New South Construction Company, Inc.            | Theresa Smith                 | \$ 1,500         | March         | \$ 1,500          | 3/30/2015                |                                 |           |                   |                  | MTF working          |
| Oak Hall Companies, LLC                         | Tad Braswell/Ed Pease         | \$ 1,500         | October       | \$ 1,500          | 12/14/2015               |                                 |           |                   |                  |                      |
| Pattillo Industrial Real Estate                 | Casey Farmer                  | \$ 1,500         | December      | \$ 1,500          | 1/16/2015                |                                 |           |                   |                  |                      |
| Post Properties, Inc                            | Dave Stockert                 | \$ 1,500         | October       | \$ 1,500          | 10/21/2015               |                                 |           |                   |                  |                      |
| Renasant Bank                                   | Ken Davis                     | \$ 1,500         | May           | \$ 1,500          | 6/15/2015                | Same                            | 1         | \$ 1,500          | 7/19/2016        | 6/6-spoke to Paula,  |
| Richport Properties, Inc.                       | Rick Porter                   | \$ 1,500         | December      | \$ 1,500          | 3/2/2015                 | Same                            | 1         | \$ 1,500          | 11/23/2015       |                      |
| S&ME, Inc.                                      | Bobby Darnell                 | \$ 1,500         | February      |                   |                          | New '16                         | 1         | \$ 1,500          | 2/8/2016         |                      |
| Seven Oaks Company                              | Robert Voyles                 | \$ 1,500         | June          | \$ 1,500          | 9/1/2015                 | Same                            | 1         | \$ 1,500          | 6/14/2016        |                      |
| Sizemore Group                                  | Bill de St. Aubin             | \$ 1,500         | December      | \$ 1,500          | 12/31/2015               | New '15                         |           |                   |                  |                      |
| SunTrust Bank, Atlanta/ GA Division (primary)   | Kirby Thompson                | \$ 1,500         | July          | \$ 1,500          | 10/5/2015                | Same                            | 1         | \$ 1,500          | 7/18/2016        |                      |
| Turnstone Group                                 | Chip Johnson                  | \$ 1,500         | February      | \$ 2,500          | 3/9/2015                 | Downgrade '16                   | 1         | \$ 1,500          | 2/15/2016        | Downgrade per Chip   |
| United Community Bank                           | Steve Williams                | \$ 1,500         | December      | \$ 1,500          | 6/15/2015                | same                            | 1         | \$ 1,500          | 3/11/2016        | 3/4-in process       |
| W & H Properties, LLC                           | William H Harper, Jr          | \$ 1,500         | December      | \$ 1,500          | 11/24/2014               | Same                            | 1         | \$ 1,500          | 11/23/2015       |                      |
| Walton Communities                              | Russell Smith / Barry Teague  | \$ 1,500         | December      | \$ 1,500          | 2/6/2015                 | Same                            | 1         | \$ 1,500          | 1/14/2016        |                      |
| WILSON, HULL & NEAL REAL ESTATE, LLC            | Billjack Bell                 | \$ 1,500         | June          |                   |                          | New '16                         | 1         | \$ 1,500          | 6/21/2016        |                      |
| Wheeler/Brand Management Company                | M. Scott Meadows              | \$ 1,500         | December      | \$ 1,500          | 1/7/2015                 | Same                            | 1         | \$ 1,500          | 1/11/2016        |                      |
|   | <b>Total Due in 2016:</b>     | <b>\$ 75,000</b> |               | <b>#REF!</b>      |                          | <b>Amount Received in 2016:</b> | <b>36</b> | <b>\$ 53,250</b>  |                  |                      |
| <b>Associate Members</b>                        |                               |                  |               |                   |                          |                                 |           |                   |                  |                      |
| A&R Engineering Inc.                            | Abdul K. Amer                 | \$ 750           | December      | \$ 750            | 12/9/2014                | Same                            | 1         | \$ 750            | 12/2/2015        |                      |
| AC White  | Kevin Harmon                  | \$ 750           | March         | \$ 750            | 3/30/2015                |                                 |           |                   |                  | 5/6-Im/e, 5/18 Cons  |
| Ackerman & Co.                                  | Keene Miller                  | 750              | February      |                   |                          | New '16                         | 1         | \$ 750            | 2/18/2016        |                      |
| AEC, Inc  | Brad Riffel                   | \$ 750           | December      | \$ 750            | 1/13/2015                | Same                            | 1         | \$ 750            | 1/4/2016         |                      |
| Alternative Finance and Business Strategies     | Sylvester Ford                | \$ 750           | December      | \$ 750            | 12/29/14, 2/3/15, 3/9/15 | Same                            | 1         | \$ 250            |                  |                      |
| American Cast Iron Pipe Company                 | Mike Richter                  | \$ 750           | July          | \$ 750            | 7/30/2015                |                                 |           |                   |                  |                      |
| Blue Landworks LLC                              | Taylor Anderson               | \$ 750           | August        | \$ 750            | 7/23/2015                |                                 |           |                   |                  |                      |
| CalAtlantic Homes                               | Ed Woodland                   | \$ 750           | June          | \$ 750            | 6/9/2015                 | Same                            | 1         | \$ 750            | 6/14/2016        |                      |
| Clark Patterson Lee                             | Kevin McOmber                 | \$ 750           | December      | \$ 750            | 12/15/2014               | Same                            | 1         | \$ 750            | 1/6/2016         |                      |



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|---|---------------------------|-------------|---------------|-------------------|-------------------------------|------------------|---|-------------------|-------------------|------------------------|
| Color Burst                                   | Joe Burns                 | \$ 750      | December      | \$ 750            | 11/25/2014                    | Same             | 1 | \$ 750            | 12/2/2015         |                        |
| Coleman Talley LLP                            | Thompson Kurrie           | \$ 750      | May           |                   |                               | New '16          | 1 | \$ 750            | 5/24/2016         |                        |
| CRA, LLC                                      | Chris Brady               | \$ 750      | December      |                   |                               | Same             | 1 | \$ 750            | 6/7/2016          |                        |
| Culhane Meadows PLLC                          | Sharon Lewonski           | \$ 750      | December      | \$ 750            | 3/20/15, 9/20/15              | Same             | 1 | \$ 750            | 5/18/2016         | 5/6-lm/e               |
| Cushman & Wakefield                           | John O'Neill              | \$ 750      | August        | \$ 750            | 2/26/2015                     |                  |   |                   |                   | 6/1/16 made inactiv    |
| Development Planning and Engineering, Inc.    | Kyle W. Bowen             | \$ 750      | December      | \$ 750            | 1/6/2015                      | Same             | 1 | \$ 750            | 3/21/2016         |                        |
| DLA Piper                                     | Maxine Hicks              | \$ 750      | December      | \$ 750            | 4/20/2015                     | Same             | 1 | \$ 750            | 1/14/2016         |                        |
| Douglas County Economic Development Authority | Chris Humphrey            | \$ 750      | February      |                   |                               | New '16          | 1 | \$ 750            | 2/15/2016         |                        |
| East Metro DeKalb CID                         | Nicole Hall               | \$ 750      | March         | \$ 562.5          | 5, 8/11/15, 12/28/15, 1/28/16 | Same             | 1 | \$ 938            | 2/11/2016         | KEL - \$187.50 of this |
| FirstService Residential                      | Matt Phillips             | \$ 750      | December      | \$ 750            | 1/29/2015                     | Same             | 1 | \$ 750            | 12/30/2015        |                        |
| Foresite Group, Inc.                          | John Karnowski            | \$ 750      | December      | \$ 750            | 3/24/2015                     | Same             | 1 | \$ 750            | 4/8/2016          | 3/4-in process         |
| Freeman Mathis & Gary, LLP                    | Dana Maine                | \$ 750      | April         | \$ 750            | 11/18/2015                    | Same             | 1 | \$ 750            | 6/20/2016         | 5/6-lm/e; 6/3-renev    |
| FrogueClark, LLC                              | Josh Mackey               | \$ 750      | May           | \$ 750            | 10/23/2015                    | Same             | 1 | \$ 750            | 4/22/2016         |                        |
| Fulton Industrial CID                         | Gil Prado                 | \$ 750      | April         | \$ 750            | 6/29/2015                     | Same             | 1 | \$ 750            | 5/12/2016         | 5/6-lm/e               |
| G2 International, LLC                         | Kristen Kametches         | \$ 750      | November      | \$ 750            | 11/12/2015                    |                  |   |                   |                   |                        |
| Georgia Concrete Paving Association           | Steve Davis               | \$ 750      | September     | \$ 750            | 10/19/2015                    |                  |   |                   |                   |                        |
| Georgia Construction Aggregate Association    | Jeff Wansley              | \$ 750      | September     | \$ 750            | 9/9/2015                      |                  |   |                   |                   |                        |
| Georgia Ready Mixed Concrete Association      | Jimmy Cotty               | \$ 750      | February      | \$ 750            | 2/17/2015                     | Same             | 1 | \$ 750            | 4/5/2016          |                        |
| Gilbane Building Company                      | Jeff George               | \$ 750      | July          |                   |                               | New '16          | 1 | \$ 750            | 7/5/2016          |                        |
| Gresham Smith & Partners                      | John Barlow               | \$ 750      | December      | \$ 750            | 6/15/2015                     | Same             | 1 | \$ 750            | 1/28/2016         |                        |
| Gwinnett County Public Schools                | Gerda Dale                | \$ 750      | January       | \$ 750            | 1/23/2015                     | Same             | 1 | \$ 750            | 4/18/2016         |                        |
| Gwinnett Place CID                            | Joe Allen                 | \$ 750      | December      | \$ 750            | 1/19/2015                     | Same             | 1 | \$ 750            | 1/19/2016         |                        |
| Hall Booth Smith, P.C.                        | Alex Booth                | \$ 750      | May           |                   |                               | New '16          | 1 | \$ 750            | 5/27/2016         |                        |
| Hazen & Sawyer, P.C.                          | David Ehrhardt            | \$ 750      | December      | \$ 750            | 10/13/2015                    | Same             | 1 | \$ 750            | 2/15/2016         |                        |
| HGOR  | Rebecca Boyer             | \$ 750      | October       | \$ 750            | 12/14/2015                    |                  |   |                   |                   |                        |
| Ivey Real Estate Services                     | B.M. Carlisle             | \$ 750      | December      | \$ 750            | 12/21/2015                    | New '15          |   |                   |                   |                        |
| J. Lynn Rainey, P.C.                          | J. Lynn Rainey            | \$ 750      | December      | \$ 750            | 11/25/2014                    | Same             | 1 | \$ 750            | 12/2/2015         |                        |
| Lilburn CID                                   | Emory Morsberger          | \$ 750      | December      | \$ 750            | 12/12/2014                    | Same             | 1 | \$ 750            | 5/3/2016          | 4/4-said check was i   |
| Lose & Associates                             | Whit Alexander            | \$ 750      | June          |                   |                               | New '16          | 1 | \$ 750            | 6/9/2016          |                        |
| McFarland-Dyer & Associates, Inc.             | Phyllis Lamme             | \$ 750      | December      | \$ 750            | 11/20/2014                    | Same             | 1 | \$ 750            | 12/14/2015        |                        |
| McGuireWoods Consulting LLC                   | Ashley Groome             | \$ 750      | October       | \$ 750            | 11/13/2015                    |                  |   |                   |                   |                        |
| Michael Baker Jr., Inc. (formerly LPA Group)  | Tom Montgomery            | \$ 750      | December      | \$ 750            | 1/6/2015                      | Same             | 1 | \$ 750            | 12/10/2015        |                        |
| Monte Hewett Homes                            | Monte Hewett              | \$ 750      | May           | \$ 750            | 5/26/2015                     | Same             | 1 | \$ 750            | 4/12/2016         |                        |
| Calyx Engineers + Consultants                 | John Karnowski            | \$ 750      | June          | \$ 750            | 6/4/2015                      | Same             | 1 | \$ 750            | 6/8/2016          |                        |
| Nickel Works Consulting                       | Nicole Hall               | \$ 750      | December      | \$ 375            | 1/5/2016                      | Same             | 1 | \$ 750            | 1/5/2016, 5/13/16 | KEL - Relates to 201   |
| Oxford Properties- William B. Hargett         | William B. Hargett        | \$ 750      | December      | \$ 750            | 1/1, 4/1, 10/13               | Same             | 1 | \$ 188            | 1/12/2016         | *Qtrly Auto CC: 1/1:   |
| Paragon Consulting Group                      | BJ Martin                 | \$ 750      | September     | \$ 750            | 12/15/2015                    |                  |   |                   |                   |                        |
| Paulson Mitchell Incorporated                 | John Paulson              | \$ 750      | December      | \$ 750            | 1/6/2015                      | Same             | 1 | \$ 750            | 5/12/2016         | 5/6-being processec    |
| Penn Hodge, PHLLC                             | Penn Hodge                | \$ 750      | June          | \$ 750            | 6/4/2015                      |                  |   |                   |                   |                        |
| Pond & Company                                | Brian Bolick              | \$ 750      | December      | \$ 750            | 1/23/2015                     | Same             | 1 | \$ 750            | 3/21/2016         |                        |
| Phillips Partnership                          | Jerry Phillips            | \$ 750      | May           |                   |                               | New '16          | 1 | \$ 750            | 5/3/2016          |                        |
| Premier Parking                               | Eric Teter                | \$ 750      | September     | \$ 750            | 2/17/2015                     |                  |   |                   |                   |                        |
| Professional Service Industries, Inc. (PSI)   | Richard Curtis            | \$ 750      | June          | \$ 750            | 6/19/2015                     | Same             | 1 | \$ 750            | 5/23/2016         | 5/18-processed per     |
| Quantum National Bank                         | Bryan Cohen               | \$ 750      | December      | \$ 750            | 3/2/2015                      | Same             | 1 | \$ 750            | 11/20/2015        |                        |
| Reed, Quinn & McClure, LLC                    | Sheron Quinn              | \$ 750      | December      | \$ 750            | 1/9/2015                      | Same             | 1 | \$ 750            | 1/11/2016         |                        |
| Richardson Housing Group                      | Allen M. Richardson       | \$ 750      | December      | \$ 750            | 11/24/2014                    | Same             | 1 | \$ 750            | 12/14/2015        |                        |
| Robertson Loia Roof, P.C.                     | L. Taylor Robertson       | \$ 750      | December      | \$ 750            | 11/17/2014                    | Same             | 1 | \$ 750            | 12/28/2015        |                        |
| Sard & Leff, LLC                              | Michael Sard              | \$ 750      | December      | \$ 750            | 11/21/2014                    | Same             | 1 | \$ 750            | 11/20/2015        |                        |
| Skanska USA Building                          | Jimmy Mitchell            | \$ 750      | February      | \$ 750            | 7/20/2015                     |                  |   |                   |                   | MTF working            |
| Southeastern Engineering                      | Scott Jordan              | \$ 750      | March         | \$ 750            | 3/31/2015                     | Same             | 1 | \$ 750            | 6/9/2016          | Brian at Atkins, look  |
| South Fulton CID                              | Joddie Gray               | \$ 750      | December      | \$ 750            | 1/20/2015                     | Same             | 1 | \$ 750            | 4/19/2016         |                        |
| Stewart Brothers, Inc.                        | Samuel P. Youngblood, Jr. | \$ 750      | December      | \$ 750            | 1/6/2015                      | Same             | 1 | \$ 750            | 12/30/2015        |                        |
| Stone Mountain CID                            | Emory Morsberger          | \$ 750      | December      | \$ 750            | 1/9/2015                      | Same             | 1 | \$ 750            | 11/24/2015        |                        |
| Taylor Feil Harper Lumsden & Hess, P.C.       | Lisa Harper               | \$ 750      | June          |                   |                               | New '16          | 1 | \$ 750            | 6/11/2016         |                        |
| Terry Coleman Consulting                      | Terry Coleman             | \$ 750      | May           |                   |                               | New '16          | 1 | \$ 750            | 5/23/2016         |                        |
| Texas Capital Bank                            | Tuck Perkins              | \$ 750      | May           | \$ 750            | 5/15/2015                     |                  |   |                   |                   | 6/6-lm/e; sent lett    |
| The Erosion Company                           | Wilson Borden             | \$ 750      | April         | \$ 750            | 7/9/2015                      | Same             | 1 | \$ 750            | 5/20/2016         | 5/6-lm/e               |

**Council for Quality Growth: 2016 Membership Report  
As of 7/27/2016**

| Company Name                           | Primary Representative    | Annual Dues      | Renewal Month | 2015 Dues Payment | 2015 Dues Pay Date         | 16 Member Status                | #         | 2016 Dues Payment | Payment Date | Notes                |
|--|---------------------------|------------------|---------------|-------------------|----------------------------|---------------------------------|-----------|-------------------|--------------|----------------------|
| The Macallan Group LLC                 | James Rhoden              | \$ 750           | December      | \$ 750            | 12/17/2014                 | Same                            | 1         | \$ 750            | 11/11/2015   |                      |
| The Shopping Center Group              | Ruth Coan                 | \$ 750           | September     | \$ 750            | 12/29/2015                 |                                 |           |                   |              |                      |
| The Whiting-Turner Contracting Company | Trevor Pitt               | \$ 750           | May           |                   |                            | New '16                         | 1         | \$ 750            | 5/12/2016    | PD Online            |
| The Woodbery Group                     | David Woodbery            | \$ 750           | May           | \$ 750            | 8/20/2015                  | Same                            | 1         | \$ 750            | 5/12/2016    | PD CC over phone     |
| TPA Group                              | Rick Bradshaw             | \$ 750           | December      | \$ 750            | 12/9/14, 1/6/15            | Same                            | 1         | \$ 750            | 11/18/2015   |                      |
| Tucker-Northlake CID                   | Ann Rosenthal             | \$ 750           | July          | \$ 750            | 2/3/15, 7/27/15, 1/11/2016 |                                 |           | \$ 188            | 1/11/2016    | KEL - Relates to 201 |
| Tunnell-Spangler- Walsh & Associates   | Bill Tunnell              | \$ 750           | December      | \$ 750            | 1/6/2015                   | Same                            | 1         | \$ 750            | 12/28/2015   |                      |
| United Consulting                      | Jay Ashtiani              | \$ 750           | December      | \$ 750            | 2/6/2015                   | Same                            | 1         | \$ 750            | 2/25/2016    |                      |
| Uzun + Case, LLC                       | Robert Weilacher          | \$ 750           | March         | \$ 750            | 3/5/2015                   |                                 |           |                   |              | 5/6-Im/e             |
| VCC                                    | Brian Core                | \$ 750           | December      | \$ 750            | 12/10/2014                 | Same                            | 1         | \$ 750            | 5/17/2016    | 5/6-Im/e; 5/16-in pr |
| Watts & Browning Engineers, Inc.       | Daryl Cook                | \$ 750           | December      | \$ 750            | 1/6/2015                   | Same                            | 1         | \$ 750            | 1/4/2016     |                      |
| Weissman, Nowack, Curry, & Wilco P.C.  | Dori DeRossett            | \$ 750           | December      | \$ 750            | 4/6/2015                   | Same                            | 1         | \$ 750            | 2/10/2016    |                      |
|  | <b>Total Due in 2016:</b> | <b>\$ 58,500</b> |               | <b>\$ 49,688</b>  |                            | <b>Amount Received in 2016:</b> | <b>60</b> | <b>\$ 44,313</b>  |              |                      |

**2016 Four Pillar Tribute  
Sponsorship Commitments Report  
As of 7/27/2016**

|  | # | Sponsorship      | Total Seats |
|--|---|------------------|-------------|
| <b>Title (\$50,000)</b>                |   |                  |             |
| Sotheby's International Realty         |   | \$ 50,000        | 50          |
| <b>Title (\$50,000) Total</b>          |   | <b>\$ 50,000</b> | <b>50</b>   |
| <b>Presenting (\$25,000)</b>           |   |                  |             |
| Chick-fil-A, Inc.                      |   | \$ 25,000        | 20          |
| Pruitt Family Trust                    |   | \$ 25,000        | 50          |
| <b>Presenting (\$25,000) Total</b>     |   | <b>\$ 50,000</b> | <b>70</b>   |
| <b>Signature (\$15,000)</b>            |   |                  |             |
|  |   | \$ -             | 0           |
| <b>Signature (\$15,000) Total</b>      |   | <b>\$ -</b>      | <b>0</b>    |
| <b>Diamond (\$10,000)</b>              |   |                  |             |
| Arrow Exterminators                    |   | \$ 10,000        | 20          |
| Georgia Power Company                  |   | \$ 10,000        | 20          |
| SunTrust Bank                          |   | \$ 10,000        | 20          |
| The Home Depot                         |   | \$ 10,000        | 20          |
| <b>Diamond (\$10,000) Total</b>        |   | <b>\$ 40,000</b> | <b>80</b>   |
| <b>Platinum (\$5,000)</b>              |   |                  |             |
| Atlanta Aerotropolis CID               |   | \$ 5,000         | 10          |
| Atlanta Gas Light                      |   | \$ 5,000         | 10          |
| Campbell & Brannon                     |   | \$ 5,000         | 10          |
| Comcast Cable Communications, Inc.     |   | \$ 5,000         | 10          |
| Ed Voyles Automotive Group             |   | \$ 5,000         | 10          |
| Enterprise Holdings                    |   | \$ 5,000         | 10          |
| Morris, Manning & Martin, LLP          |   | \$ 5,000         | 10          |
| North Fulton CID                       |   | \$ 5,000         | 10          |
| Northwestern Mutual                    |   | \$ 5,000         | 10          |
| Regent Partners                        |   | \$ 5,000         | 10          |
| The Winter Companies                   |   | \$ 5,000         | 10          |
| <b>Platinum (\$5,000) Total</b>        |   | <b>\$ 55,000</b> | <b>110</b>  |
| <b>Gold (\$2,500)</b>                  |   |                  |             |
| AT&T                                   |   | \$ 2,500         | 8           |
| Atlanta Regional Commission            |   | \$ 2,500         | 10          |
| Buckhead Life Group                    |   | \$ 2,500         | 8           |
| Cobb Chamber of Commerce               |   | \$ 2,500         | 8           |
| Development Authority of Fulton County |   | \$ 2,500         | 8           |
| Dewberry Capital                       |   | \$ 2,500         | 8           |
| Gwinnett Chamber of Commerce           |   | \$ 1,000         | 8           |
| Hennessy Automobile Company            |   | \$ 2,500         | 8           |
| Holder Construction Company            |   | \$ 2,500         | 8           |
| JP Morgan Chase                        |   | \$ 2,500         | 8           |
| Kimley-Horn                            |   | \$ 2,500         | 8           |
| Metro Atlanta Chamber                  |   | \$ 2,500         | 8           |

**2016 Four Pillar Tribute  
Sponsorship Commitments Report  
As of 7/27/2016**

|   |           |                   |            |
|---|-----------|-------------------|------------|
| Novare Group                            |           | \$ 2,500          | 8          |
| Pursley Friese Torgrimson               |           | \$ 2,500          | 8          |
| Robinson Weeks Partners                 |           | \$ 2,500          | 8          |
| Town Center CID                         |           | \$ 2,500          | 8          |
| Woodruff Arts Center                    |           | \$ 2,500          | 8          |
| <b>Gold (\$2,500) Total</b>             |           | <b>\$ 41,000</b>  | <b>138</b> |
| <b>Silver (\$1,250)</b>                 |           |                   |            |
| Carol Tome                              |           | \$ 1,250          | 4          |
| Farmer Signs                            |           | \$ 1,250          | 4          |
| H.J. Russell & Company                  |           | \$ 1,250          | 4          |
| Hayes, James & Associates, Inc.         |           | \$ 1,250          | 4          |
| Jackson Electric Membership Corporation |           | \$ 1,250          | 4          |
| Jacobs                                  |           | \$ 1,250          | 4          |
| Joanne Truffelman                       |           | \$ 1,250          | 4          |
| Kay and Ron Quigley                     |           | \$ 1,250          | 4          |
| Post Properties, Inc.                   |           | \$ 1,250          | 4          |
| Russell New Urban Development           |           | \$ 1,250          | 4          |
| T.Y. Lin International                  |           | \$ 1,250          | 4          |
| <b>Silver (\$1,250) Total</b>           |           | <b>\$ 13,750</b>  | <b>44</b>  |
| <b>Bronze (\$750)</b>                   |           |                   |            |
| Cindy & Bill Voyles                     |           | \$ 750            | 2          |
| Edward Andrews Homes, LLC               |           | \$ 750            | 2          |
| Gas South, LLC                          |           | \$ 750            | 2          |
| Gwinnett County Public Schools          |           | \$ 750            | 2          |
| Holt Ney Zatcoff & Wasserman, LLP       |           | \$ 750            | 2          |
| Mr. and Mrs. Bill Smith                 |           | \$ 750            | 2          |
| Nancy & J.V. Quarles                    |           | \$ 750            | 2          |
| PNC Wealth Management                   |           | \$ 750            | 2          |
| <b>Bronze (\$750) Total</b>             |           | <b>\$ 7,500</b>   | <b>20</b>  |
| <b>(blank)</b>                          |           |                   |            |
| <b>Other Contributions</b>              |           |                   |            |
| anonymous                               |           | \$ 10,000         |            |
| Wes Vawter                              |           | \$ 325            | 0          |
| <b>Other Contributions Total</b>        |           | <b>\$ 10,325</b>  | <b>0</b>   |
| <b>Table of 10 (\$1,750)</b>            |           |                   |            |
|   |           |                   | <b>0</b>   |
| <b>Individual Tickets (\$175)</b>       |           | <b>\$ 15,400</b>  | <b>0</b>   |
| <b>Total Sponsorships</b>               | <b>61</b> | <b>\$ 282,975</b> | <b>512</b> |

## **SANDY SPRINGS – ZONING CODE RE-WRITE, COMPREHENSIVE PLAN, IMPACT FEES**

### Zoning Code Re-Write

Website: <http://thenext10.org/>

Timeline: Diagnostic report completed late March. Consultant Code Studio has begun drafting the full code re-write with expected completion late 2017.

#### CQG Focus/Next Steps:

The initial zoning diagnostic and approach report, released in April, raised several concerns related to standards and overall zoning process. The Council organized and held a meeting of interested developers and property owners in Sandy Springs to define a position and approach to providing impactful input on the zoning code rewrite to City Staff, consultant and Mayor and Council. The Council met with city staff and submitted an initial document of questions and concerns to submit to the City. The Council has been invited to participate in stakeholder meetings with the Consultant this fall to provide input on the standards and procedures outlined in the new code. Please reach out to Chelsea or James if you have an interest in participating in this effort.

### Comprehensive Plan

Website: <http://thenext10.org/>

Timeline: The first draft of the comprehensive plan was released last week for public review. Community meetings will continue through October with a final draft expected to begin the adoption process before the end of the year.

#### CQG Focus/Next Steps:

The Council participated in community and stakeholder meetings during the plan development process and is currently reviewing and preparing comments on the first draft of the comprehensive plan. Council members with impacted property and projects are encouraged to submit comments during this period before the final draft is up for adoption this fall.

### Impact Fees

Timeline: Capital Improvements Element updated and submitted to DCA. Consultant Ross + Associates is preparing impact fee study and fee schedule for public hearings and adoption by September.

#### CQG Focus/Next Steps:

The Council met with Assistant City Manager in July to discuss the impact fee update process. Because this is an update to existing Impact fee categories, the City has not created an impact fee advisory committee to review and provide feedback on the consultant's report and proposed fee schedule. Once the Impact fee study is complete, the Council will review the report and work with staff and Mayor and Council prior to and during the public hearing process to adopt a reasonable, transparent fee schedule that is phased in over time and grandfathers current planned and zoned projects.

Please contact Chelsea at [cj@councilforqualitygrowth.org](mailto:cj@councilforqualitygrowth.org) or 770-813-3374 if you have questions or comments or if you have property or projects that may be affected.

## **DUNWOODY – PERIMETER CENTER OVERLAY**

Website: <http://www.dunwoodyga.gov/projects>

Timeline: CQG has been involved with the formation of the draft overlay since May 2014. CQG attended and testified at City Council Work Session on May 4th. Expected adoption early fall.

CQG Focus/Next Steps: Council worked with Board Members Doug Dillard and Laurel David and Perimeter CIDs to prepare comments on overlay draft this spring and met with Dunwoody planning staff to ensure our comments were considered. Several of these comments were incorporated into the new draft, however some requirements related to building height, material restrictions and right-of-way dedications remained a concern. At the May 4<sup>th</sup> Dunwoody City Council Meeting, Council for Quality Growth Government Affairs & Policy Director James Touchton provided the Council's proposed revisions to City Council on the draft Perimeter Center Overlay and Districts. This month the Council met with City's consultant and Council member Kimley Horn to discuss final concerns with the draft overlay. An updated draft is expected to be available in August for another work session with Mayor and Council.

Please contact Chelsea at [cj@councilforqualitygrowth.org](mailto:cj@councilforqualitygrowth.org) or 770-813-3374 if you have questions or comments or if you have property or projects that may be affected.

## **ATLANTA – ZONING CODE RE-WRITE, PERMIT OFFICE OVERHAUL, AFFORDABLE HOUSING ORDINANCE**

### Zoning Code Re-Write

Website: <http://www.zoningatl.com/>

Timeline: Diagnostic report completed in June with "quick fix" recommendations and full re-write scope. City Council will vote to engage consultant team in complete code re-write on August 18<sup>th</sup>.

CQG Focus/Next Steps: The Council remains actively involved in the city of Atlanta's Zoning Code Re-Write Initiative and is working with staff and the consultant team to ensure that CQG is included on the project steering committee to represent development industry interests.

### Office of Buildings Permitting Overhaul

Timeline: Commissioner Keane is also well underway with the Office of Buildings overhaul, overseen by Technical Advisory Committee chaired by Scott Selig. The express/streamlined permit line was kicked off May 2<sup>nd</sup>. Management team is focused on training staff for remaining permit types to have all new processes in place later this year. The Residential and Multi-Family/Light Commercial permit lines will be the next to open.

CQG Focus/Next Steps:

The Council remains actively involved with the Office of Buildings Permitting Overhaul through hosting stakeholder input meetings with the Atlanta Advisory Committee, maintaining influence with the Technical Advisory Committee, and continuous engagement with City of Atlanta staff and City Council members.

### Affordable Housing Ordinance

Timeline: City Council adopted a new affordable housing ordinance on May 2<sup>nd</sup> that will require any multi-family residential property for lease that receives a subsidy, grant or incentive from a development authority or public entity doing work in the City of Atlanta to set aside affordable units. Affected developments must set aside either 10% of units affordable for residents with 60% of the Area Median Income (AMI) or 15% of units affordable at 80% AMI. The ordinance, proposed by At Large Councilman Andre Dickens, is considered a first step in implementing the City's adopted Housing Strategy developed and promoted by the Mayor's office and City Council, which includes adoption of a mandatory inclusionary zoning ordinance.

CQG Focus/Next Steps:

The Council is also working closely with City Council to engage development industry stakeholders in shaping future affordable housing policy and a forthcoming inclusionary zoning ordinance. The Council for Quality Growth will remain involved with the City's efforts to provide affordable workforce housing in the City to ensure that development community stakeholders are involved in shaping the City's policies.

Please contact Chelsea at [cj@councilforqualitygrowth.org](mailto:cj@councilforqualitygrowth.org) or 770-813-3374 if you have questions or comments or if you have property or projects that may be affected.

**FORSYTH COUNTY – IMPACT FEES, COMPREHENSIVE PLAN, RESIDENTIAL ZONING MORATORIUM**

Comprehensive Plan

Website: <http://FosterForsyth.com/>

Timeline: Impact Fee Ordinance was adopted in April and went into effect on June 1<sup>st</sup>, 2016. The BOC expects this to be a continuous issue, with staff directed to present updated parks information for recalculating fees in July this year and revising transportation fees based on an updated transportation plan in early 2017.

CQG Focus/Next Steps: The Forsyth County Comprehensive Plan update, which kicked off in April, will play a critical role in the direction of future impact fees and overall development in the County. The Council remains tuned in to any growth and development related discussions at County staff and Board of Commissioners level and is involved as a key stakeholder in the comprehensive plan process. The Council has attended the several comprehensive plan workshops and met with one-on-one with the consultant team during the planning process. The draft plan recommendations will be available in September with final adoption occurring later this fall.

Impact Fees

Timeline: Impact Fee Ordinance was adopted in April and went into effect on June 1<sup>st</sup>, 2016. The BOC expects this to be a continuous issue that will continue to be revised. The BOC will hold a public hearing in August to vote on increasing the Parks and Recreation fee by another 15% after updating tax assessor values.

CQG Focus/Next Steps: The Council has been involved in this issue since the first draft of the impact fee study was released in August last year. Through the Council's work in conjunction with a strong coalition of Council members including board member Paul Corley, the impact fee per single family residential unit was reduced from the proposed \$8,900 per home to now approximately \$3,800 per home impact fee and \$0 impact fee on all commercial, office and industrial development. While the discussion on impact fees and growth management in Forsyth County is far from over, this is a huge win for the development community working in the County.

Residential Moratorium

The residential moratorium was lifted at the June 2<sup>nd</sup> BOC meeting that meeting but a zoning application limit on RES 2, RES 3, and RES 4 zoning categories to a total of seven applications per month and only two per district through September 2<sup>nd</sup>. The Council provided testimony in favor of lifting the moratorium at the June 2<sup>nd</sup> public hearing. The moratorium was put in place due to lack of planning and development staff, however, Planning Director Tom Brown reported at the BOC work session on July 12<sup>th</sup> that the Planning Department was fully staffed and able to increase their workload to include UDC amendments. The Council is continuing to work with the Board to ensure that this limit expires in an appropriate timeframe.

Please contact Chelsea at [cj@councilforqualitygrowth.org](mailto:cj@councilforqualitygrowth.org) or 770-813-3374 if you have questions or comments or if you have property or projects that may be affected.

# UPCOMING OUTLOOKS!

The **Council for Quality Growth** hosts **Opportunity Outlooks** with regional partners that are half-day forums where stakeholders, developers, and county leadership explore the development opportunities, trends and emerging areas for growth within each county.

## COBB OPPORTUNITY OUTLOOK

**Collaboration. Community. Connectivity**

**Wednesday, August 24 • 7:30 – 11:00 AM**  
**Earl Smith Strand Theatre, Marietta**

### Featured Speakers

**Teri Anulewicz**  
*Smyrna City Council*

**Jeremy Becker**  
*JLL*

**Mayor Derek Easterling**  
*City of Kennesaw*

**Heath Garrett**  
*Revitalize Marietta*

**Jack Halpern**  
*Halpern Enterprises*

**Ken Harmon**  
*Kennesaw State University*

**Dana Johnson**  
*Cobb County Community Development Agency*

**Mark Lawson**  
*Gateway Marietta CID & Kennesaw State University*

**Chairman Tim Lee**  
*Cobb County Board of Commissioners*

**Mike LeFerle**  
*The Home Depot*

**Tracy Rathbone**  
*Town Center CID*

**Malaika Rivers**  
*Cumberland CID*

**H. Jerome Russell**  
*Russel New Urban Development*

**Beth Sessoms**  
*Marietta Office of Economic Development*

**Woody Snell**  
*Lynwood Development*

### Event Partners



**Become a Sponsor!**  
*Ask about a package discount!*

### PRESENTING - \$5,000

- Reserved seating for 8 guests
- Opportunity to moderate an Outlook panel
- Deliver two minute sponsor remarks
- Display promotional materials at a display table or at each seat
- Premiere logo placement on event signage
- Logo rotating on viewing screen
- Logo on all marketing materials
- Formal recognition from podium

### GOLD - \$2,500

- Reserved seating for 6 guests
- Introduce a panel or a speaker
- Logo recognition on event signage
- Logo rotating on viewing screen
- Logo on all marketing materials
- Formal recognition from podium

### SILVER - \$1,500

- Reserved seating for 4 guests
- Name recognition on event signage
- Company name rotating on viewing screen
- Company name on all marketing materials
- Formal recognition from podium

### BRONZE - \$750

- Reserved seating for 2 guests
- Name recognition on event signage
- Company name on all marketing materials
- Formal recognition from podium

**Sponsor Contact**  
**Amanda Janaskie**  
**770-813-3381**

## NORTH FULTON OPPORTUNITY OUTLOOK

**The Next Generation**

**Thursday, September 15 • 7:30 – 11:00 AM**  
**Computer Museum of America, Roswell**

### Featured Speakers

**Shawn Geagan**, Senior Director of Business Development, Comcast

**Todd Harris**, Co-Founder and COO, Hi-Rez Studios

**Doug Hooker**, Executive Director, Atlanta Regional Commission

**Conor McNally**, Chief Development Officer, Carter

*More to be announced soon!*

### Event Partners



**REGISTER ONLINE**

[councilforqualitygrowth.org](http://councilforqualitygrowth.org)



## ***Talent Magnet: How Georgia Tech is Driving Development in Midtown***



### **Travis Garland**

*Director of Leasing, Portman Holdings*

Travis is responsible for Portman's United States existing and new development leasing, which includes premium office space in several markets across the country with a collective value of more than \$1B. Previously, he managed leasing for SunTrust Plaza, an award-winning 2 million square foot, class-A office development in downtown Atlanta that is 98% occupied.

Prior to joining Portman in January of 2012, Travis was a tenant representative, gaining first-hand knowledge of the needs and expectations of corporate office users that he worked with across the country. Since 2013, Travis has completed leasing transactions totaling over \$325mm in gross value.

Travis is a member of NAIOP, ACG, and is a founding member of an Atlanta-based Executive Roundtable that fosters discussions on current industry issues and topics. He has been recognized by NAIOP as "Top Producer" for 2013, by Real Estate Forum's 40 Under 40, and by CoStar as a 2013 Power Broker. Travis graduated with a B.B.A. in real estate from the University of Georgia, and is a licensed Broker in Georgia and North Carolina. He has been involved in commercial real estate since 2005.



### **Tony Zivalich**

*Executive Director of Real Estate Development*

*Georgia Institute of Technology*

Tony Zivalich, recently appointed as executive director of Real Estate Development for Georgia Tech, leads the Institute's acquisition, sale, leasing, development, and planning of its real property assets. His organization is responsible for the management, construction, and financing of non-academic real estate for the Institute and the associated cooperative organizations. Mr. Zivalich will have a leading role in executing real estate transactions, establishing operating standards for Tech Square and Technology Enterprise Park, and supporting redevelopment in neighborhoods around Tech's campus.

Tony has worked with Georgia Tech since 1998, working on the feasibility study, programming and financing of the ULI award winning Technology Square. Tony most recently led a multi-disciplinary team from Cushman and Wakefield responsible for the feasibility, highest and best use, and developer selection for the expansion of Technology Square anchored by the High Performance Computing Center.

Mr. Zivalich has more than 30 years of experience in providing advisory and transaction services for both corporations and nonprofit institutions. Tony is a native of Atlanta, and completed his undergraduate work at the University of Notre Dame and received his MBA from Georgia State University.

## ***Talent Magnet: How Georgia Tech is Driving Development in Midtown***



### **Jennifer Zeller**

*Manager, Engineering, Research & Creative Services*  
Georgia Power

As Support Services Manager for Georgia Power's Community & Economic Development organization, Ms. Zeller is responsible for directing the engineering, research and creative teams that support business recruitment, expansion and retention initiatives, and the department's work in helping communities prepare for growth. Jennifer is also responsible for the Georgia Resource Center, a world-renowned multimedia facility for assistance with strategic location decisions.

Jennifer joined the Georgia Power team in 2007. She was formerly Vice President of Research for the Metro Atlanta Chamber of Commerce, where she worked for more than 10 years, and for the Lee County, Florida, Office of Economic Development.

Ms. Zeller serves on the boards of the federal Workforce Information Advisory Council (WIAC) and the Council for Community & Economic Research (C2er). She is a member of the National Association of Business Economics and serves on the Brand Awareness Committee of the Technology Association of Georgia.

Jennifer holds a Bachelors degree in Economics and Political Science from Florida State University. She also received a certificate in economic development and Web design from Georgia Tech.

Originally from Toronto, Jennifer resides in the City of Atlanta with her husband and two children.