



Cisco | Networking Academy®  
Mind Wide Open™

# Cisco Networking Academy

## EMEAR Equipment Bundle List

### Technology Information

Updated March 2012

## EMEAR

The contents of these bundles apply for Western Europe, East Europe, Central Europe, Middle East, Africa, Lebanon, Russia & CIS

This file contains the Products Parts ONLY. Services for the 2-tier versions are not included in this Bundle Description file, however please be aware that service coverage is included in the bundles, as per the promotion documents.

## CCNA

**Please note that only CCNA activated academies within Academy Connection are eligible to order this equipment.**

### Details

Equipment for this promotion must be purchased as per the table below. Each product within the bundle must be ordered. No single product can be omitted or changed to be eligible for the promotional price.

### CCNA Discovery Starter POD - CISCO 1941

Quantity	Product No	Description
Routers, Cables and Cards		
3	CISCO1941/K9	Cisco 1941 w/2 GE,2 EHWIC slots,256MB CF,512MB DRAM,IP Base
3	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet
3	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet
3	HWIC-2T=	2-Port Serial WAN Interface Card
3	HWIC-4ESW	Four port 10/100 Ethernet switch interface card

The CCNA Starter Pod is recommended to new CCNA Academies planning to offer CCNA Discovery and to any existing Academy seeking to lower their student-to-equipment ratio.

A complete CCNA pod will require 2 Linksys WRT150N or 2 Linksys WRT54G Router or equivalent.

### CCNA Discovery & CCNA Exploration Standard POD - CISCO 2901

Quantity	Product No	Description
Routers, Cables and Cards		
3	CISCO2901/K9	Cisco 2901 w/2 GE,4 EHWIC,2 DSP,256MB CF,512MB DRAM,IP Base
3	CAB-SS-V35MT	V.35 Cable, DTE Male to Smart Serial, 10 Feet
3	CAB-SS-V35FC	V.35 Cable, DCE Female to Smart Serial, 10 Feet
3	HWIC-2T=	2-Port Serial WAN Interface Card
Switches		
3	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

The CCNA Standard POD is recommended to all new CCNA Academies planning to offer CCNA Discovery or CCNA Exploration, and to any existing Academy seeking to lower their student-to-equipment ratio.

A complete CCNA pod will require 2 Linksys WRT150N or 2 Linksys WRT54G Router or equivalent.

### CCNA Discovery & CCNA Exploration Premium Pod - CISCO 2911

Quantity	Product No	Description
Routers, Cables and Cards		
3	CISCO2911/K9	Cisco 2911 w/3 GE,4 EHWIC,2 DSP,1 SM,256MB CF,512MB DRAM,IPB
3	CAB-SS-V35MT	V.35 Cable, DTE Male to Smart Serial, 10 Feet
3	CAB-SS-V35FC	V.35 Cable, DCE Female to Smart Serial, 10 Feet
3	HWIC-2T=	2-Port Serial WAN Interface Card
Switches		
3	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

Recommended for Universities and Colleges requiring maximum flexibility and/or planning to teach CCNP. A complete CCNA pod will require 2 Linksys WRT150N or 2 Linksys WRT54G Router or equivalent

### CCNA Switch Upgrade Bundle

Quantity	Product No	Description
Switches		
3	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

Upgrade any CCNA 3.0 Switch Bundle to CCNA Discovery or CCNA Exploration.

### CCNA WIC Replacement Bundle

Quantity	Product No	Description
Routers, Cables and Cards		
3	HWIC-2T=	2-Port Serial WAN Interface Card

## CCNA SECURITY

Please note that any academy wishing to purchase a CCNA Security bundle can have either any standard CCNA curricula active and/or the CCNA Security curricula.

### Details

Equipment for this promotion must be purchased as per the table below. Each product within the bundle must be ordered. No single product can be omitted or changed to be eligible for the promotional price.

### CCNA Security Starter Bundle - CISCO 1941

Quantity	Product No	Description
Routers, Cables and Cards		
1	CISCO1941/K9	Cisco 1941 w/2 GE,2 EHWIC slots,256MB CF,512MB DRAM,IP Base
2	CISCO1941-SEC/K9	Cisco 1941 Security Bundle w/SEC license PAK
3	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet
3	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet
1	ASA5505-BUN-K9	ASA 5505 Appliance with SW, 10 Users, 8 ports, 3DES/AES
3	HWIC-2T=	2-Port Serial WAN Interface Card
Switches		
3	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

The CCNA Security Starter Bundle is recommended to new CCNA Security Academies planning to offer CCNA Security

### CCNA Security Standard Bundle - CISCO 2901

Quantity	Product No	Description
Routers, Cables and Cards		
1	CISCO2901/K9	Cisco 2901 w/2 GE,4 EHWIC,2 DSP,256MB CF,512MB DRAM,IP Base
2	CISCO2901-SEC/K9	Cisco 2901 Security Bundle w/SEC license PAK
3	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet
3	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet
1	ASA5505-BUN-K9	ASA 5505 Appliance with SW, 10 Users, 8 ports, 3DES/AES
3	HWIC-2T=	2-Port Serial WAN Interface Card
Switches		
3	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

The CCNA Security Standard Bundle is recommended to new CCNA Security Academies planning to offer CCNA Security

### CCNA Security Premium Bundle - CISCO 2911

Quantity	Product No	Description
Routers, Cables and Cards		
1	CISCO2911/K9	Cisco 2911 w/3 GE,4 EHWIC,2 DSP,1 SM,256MB CF,512MB DRAM,IPB
2	CISCO2911-SEC/K9	Cisco 2911 Security Bundle w/SEC license PAK
3	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet
3	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet
1	ASA5505-BUN-K9	ASA 5505 Appliance with SW, 10 Users, 8 ports, 3DES/AES
3	HWIC-2T=	2-Port Serial WAN Interface Card
Switches		
3	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

The CCNA Security Premium Bundle is recommended to new CCNA Security Academies planning to offer CCNA Security

### CCNA Security ASA5505 Upgrade Bundle

Quantity	Product No	Description
Routers, Cables and Cards		
1	ASA5505-BUN-K9	ASA 5505 Appliance with SW, 10 Users, 8 ports, 3DES/AES

### CCNA Security ASA5510 Upgrade Bundle

Quantity	Product No	Description
Routers, Cables and Cards		
1	ASA5510-BUN-K9	ASA 5510 Appliance with SW, 5FE,3DES/AES

### CCNA Security Memory & IOS Upgrade - CISCO1841 Router

Quantity	Product No	Description
Routers, Cables and Cards		
2	MEM1841-64D=	64MB SODIMM DRAM for Cisco 1841
2	MEM1800-64CF=	64MB Cisco 1800 Compact Flash Memory
2	S184AISK9-12424T	Cisco 1841 IOS ADVANCED IP SERVICES
2	184-SW-SPARECD	Cisco 184X Series Software Spare CD

The CCNA Security Memory & IOS Upgrade - CISCO1841 Router bundle is recommended to existing CCNA Academies who wish to upgrade their existing CISCO1841 routing devices in order to offer CCNA Security.

Note: Software cannot be purchased standalone

### CCNA Security Memory & IOS Upgrade - CISCO2801 Router

Quantity	Product No	Description
Routers, Cables and Cards		
2	MEM2801-64D=	64MB SODIMM DRAM for the Cisco 2801
2	MEM2800-64CF=	64MB CF for the Cisco 2800 Series
2	S280AISK9-12424T	Cisco 2801 IOS ADVANCED IP SERVICES
2	280-SW-SPARECD	Cisco 280X Series Software Spare CD

The CCNA Security Memory & IOS Upgrade – CISCO2801 Router bundle is recommended to existing CCNA Academies who wish to upgrade their existing CISCO2801 routing devices in order to offer CCNA Security.  
 Note: Software cannot be purchased standalone

### CCNA Security Memory & IOS Upgrade - CISCO2811 Router

Quantity	Product No	Description
Routers, Cables and Cards		
2	MEM2800-256CF=	256MB CF for the Cisco 2800 Series
2	S28NAISK9-12424T	Cisco 2800 ADVANCED IP SERVICES
2	28N-SW-SPARECD	Cisco 28N Series Software Spare CD

The CCNA Security Memory & IOS Upgrade – CISCO2811 Router bundle is recommended to existing CCNA Academies who wish to upgrade their existing CISCO2811 routing devices in order to offer CCNA Security.  
**Note:** Software cannot be purchased standalone

## CCNP

Please note that only CCNP activated academies within Academy Connection are eligible to order CCNP equipment.

### Details

Equipment for this promotion must be purchased as per the table below. Each product within the bundle must be ordered. No single product can be omitted or changed to be eligible for the promotional price.

#### CCNP Standard POD - CISCO 1941

Quantity	Product No	Description
Routers, Cables and Cards		
4	CISCO1941-SEC/K9	Cisco 1941 Security Bundle w/SEC license PAK
5	HWIC-2T=	2-Port Serial WAN Interface Card
5	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet
5	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet
Switches		
2	WS-C3560V2-24PS-E	Catalyst 3560V2 24 10/100 PoE + 2 SFP + IPS (Enhanced) Image
2	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

#### CCNP Premium POD - CISCO 2911

Quantity	Product No	Description
Routers, Cables and Cards		
4	CISCO2911-SEC/K9	Cisco 2911 Security Bundle w/SEC license PAK
5	HWIC-2T=	2-Port Serial WAN Interface Card
5	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet
5	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet
Switches		
2	WS-C3560V2-24PS-E	Catalyst 3560V2 24 10/100 PoE + 2 SFP + IPS (Enhanced) Image
2	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

#### CCNP Extreme POD - Router - CISCO 2911

Quantity	Product No	Description
Routers, Cables and Cards		
4	CISCO2911-SEC/K9	Cisco 2911 Security Bundle w/SEC license PAK
5	HWIC-2T=	2-Port Serial WAN Interface Card
5	CAB-SS-V35MT=	V.35 Cable, DTE Male to Smart Serial, 10 Feet
5	CAB-SS-V35FC=	V.35 Cable, DCE Female to Smart Serial, 10 Feet

### CCNP Premium POD - Switch

Quantity	Product No	Description
Switches		
2	WS-C3560V2-24PS-E	Catalyst 3560V2 24 10/100 PoE + 2 SFP + IPS (Enhanced) Image
2	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

### CCNP Extreme POD - Switch

Quantity	Product No	Description
Switches		
4	WS-C3560V2-24PS-E	Catalyst 3560V2 24 10/100 PoE + 2 SFP + IPS (Enhanced) Image



# NETLAB

## Details

Equipment for this promotion must be purchased as per the table below. Each product within the bundle must be ordered. No single product can be omitted or changed to be eligible for the promotional price.

### Netlab Control Set Bundle - CISCO 2911

Quantity	Product No	Description
Routers, Cables and Cards		
1	CISCO2911/K9	Cisco 2911 w/3 GE,4 EHWIC,2 DSP,1 SM,256MB CF,512MB DRAM,IPB
4	CAB-HD8-ASYNC	High Density 8-port EIA-232 Async Cable
2	HWIC-16A	16-Port Async HWIC
Switches		
2	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

### Netlab Basic Router Bundle - CISCO 2901

Quantity	Product No	Description
Routers, Cables and Cards		
3	CISCO2901/K9	Cisco 2901 w/2 GE,4 EHWIC,2 DSP,256MB CF,512MB DRAM,IP Base
3	HWIC-2T	2-Port Serial WAN Interface Card

### Netlab Basic Switch Bundle - CISCO 2901

Quantity	Product No	Description
Routers, Cables and Cards		
1	CISCO2901/K9	Cisco 2901 w/2 GE,4 EHWIC,2 DSP,256MB CF,512MB DRAM,IP Base
Switches		
2	WS-C2960-24TT-L	Catalyst 2960 24 10/100 + 2 1000BT LAN Base Image

## Applicable Partners

Cisco Approved Partners only. All partners that would like to use this promotion (both Distributor and Reseller) will need to be Registered Partners and set up with a Network Academy Authorization in the Cisco Partner Database. If the partner is not already an Academy Network Partner –**ANP**– please send an email requesting it to [eem-academyapproval@cisco.com](mailto:eem-academyapproval@cisco.com) in order to proceed.

Only Cisco Academies from a category below are allowed to take advantage of the Cisco Networking Academy Promotion:

- Universities
- Colleges
- Schools (private & government)
- Non-profit research institutions working in an area connected with education
- Other Cisco Academies as approved from time to time by the Cisco Networking Academy Team.

## Excluded End Users

All customers who are not qualified Cisco Academies and who do not fit into one or more of the above categories are excluded from the Cisco Networking Academy Promotion. To be clear, the following customers are specifically excluded:

- Research institutions not directly connected with education
- For-profit network provision companies or organizations
- Health care (except teaching hospitals)
- For-profit training companies (except private schools)

## Misuse of the Program

Partners or resellers misusing the promotion, for example, using the program for non-academic customers or not selling at the correct end user discount price as specified will be liable for the following penalties:

- Exclusion from all future use of the program.
- Repayment to Cisco of the difference between the partner's normal product purchase price and the promotion price, plus interest at 10% per year (part years will be prorated) -- calculated from the date of original shipment until the date Cisco receives the full repayment.
- No more than 8 units for CCNA and CCNA Security bundles and all POD's and 4 units for the rest of the bundles (CCNP, NetLab) of each type per Academy per Quarter are permitted. For purchases exceeding this maximum the Lab Coordinator will request a special approval to the AAM of the country.

## Use with Other Cisco Promotions

This promotion cannot be combined with any other promotions or programs currently available.

## Bundles must be purchase with all its product/service parts.

NO CHANGES are allowed in any of the Networking Academy Bundles Parts or quantities. If the partner needs to purchase a different products parts or quantities than the ones listed in the Networking Academy Promo Documents then the purchase must be done thru the Channel Team with the standard conditions. As it is mentioned in the Terms & Conditions of this document, the special discounts will only apply to the bundles the way they have been designed by our technical team.