

CitiDirect BESM for Trade Services User Manual

Citi Global Trade Services Capabilities Release Version 1.1

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Chapter 1 Introduction

CitiDirect BESM is Citibank's best-in-class web-based banking platform, which consolidates all your corporate banking functions in a globally accessible and secure platform. Both Cash and Trade functions are supported on CitiDirect BESM, however, this user guide only covers the Trade functionality.

Some Key Benefits of the Trade Services modules include

- Real-time visibility for improved working capital decision making
- Risk management and mitigation through consolidated global view for multi-national companies
- Increased efficiency in transaction execution
- Speed up dispute resolution with digital imaging
- Login methods tailored to local country regulations

Key Trade Services features are

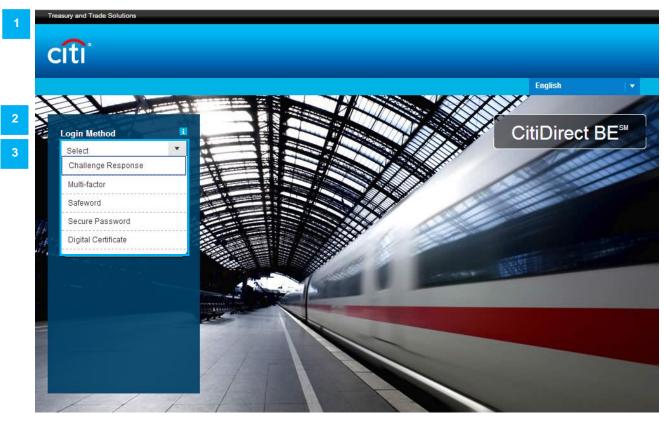
- Electronic execution of transactions
- Pre-format templates and "Copy transaction" functionality
- View Document Images electronically
- Intuitive inquiry of existing transactions
- Comprehensive Reports
- Automated File and Report Delivery (AFRD)
- Real-time Event Notifications
- File Import Capabilities

The following products are supported

- Import Letter of Credit
- Import Documentary Collections
- Open Account Matching and Processing
- Export LC Advising and Confirmation
- Transfer under an Export LC
- Direct Presentation (Electronic presentation of export documents) *select offering
- Export Collections (Direct and Documentary)
- Guarantees/Standby LC Issuance
- Guarantees/Standby LC Advising



Log In and Access



- 1. Log into CitiDirect BE SM through: https://portal.citidirect.com
- 2. Click on Login Method
- 3. Select the appropriate log in method

If a safeword card was issued, select "Challenge Response"

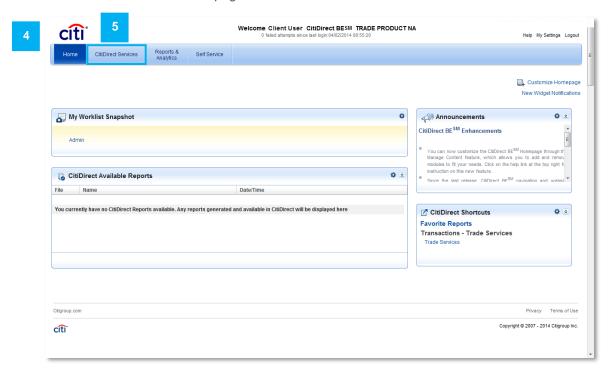
- Enter your log in ID and click Continue
- Hit "9" on your Safeword Card, followed by the set of numbers in the "Challenge" field
- A set of Alpha-numeric characters will appear on your safeword card. Enter this into the "Response" field and hit login

Note: If you are a Singapore or Hong Kong user, pick "Multi-Factor"

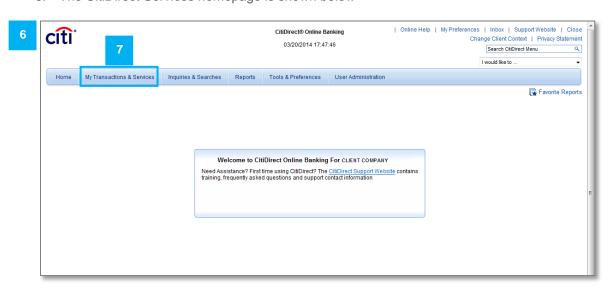
 You should have received a password. Follow the same steps as above, and enter the password you received when prompted



4. The CitiDirect BESM homepage is shown below



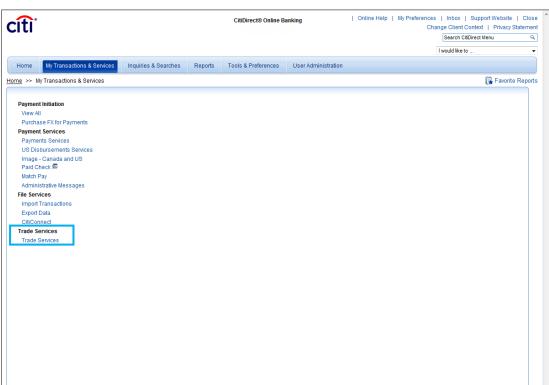
- 5. Click on CitiDirect Services
- 6. The CitiDirect Services homepage is shown below



7. Click on My Transactions and Services



8. Click on Trade Services





9. The Trade Services screen is shown below. Note that this screen will look different depending on individual user's entitlements

The Input/Modify tab is used to initiate transactions.

The Repair Required tab displays a queue of transactions that need to be repaired.

The Verification Required tab displays a queue of transactions that need to be verified

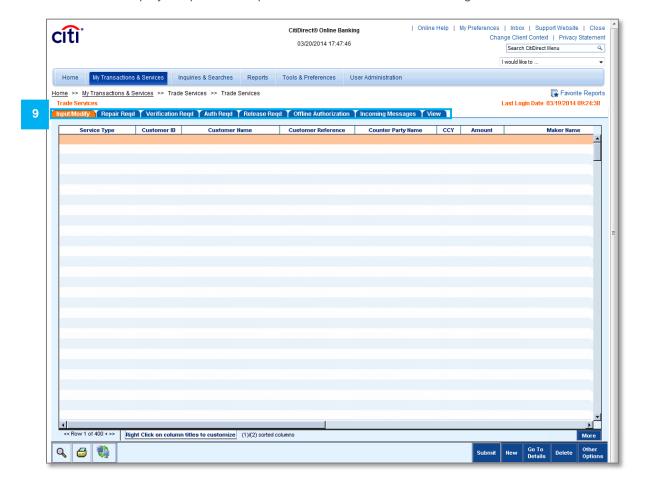
The Authorization Required tab displays a queue of transactions that need to be authorized.

The Release Required tab displays a queue of transactions that need to be released for processing.

The Offline Authorization tab displays a queue of transactions that can be authorized offline.

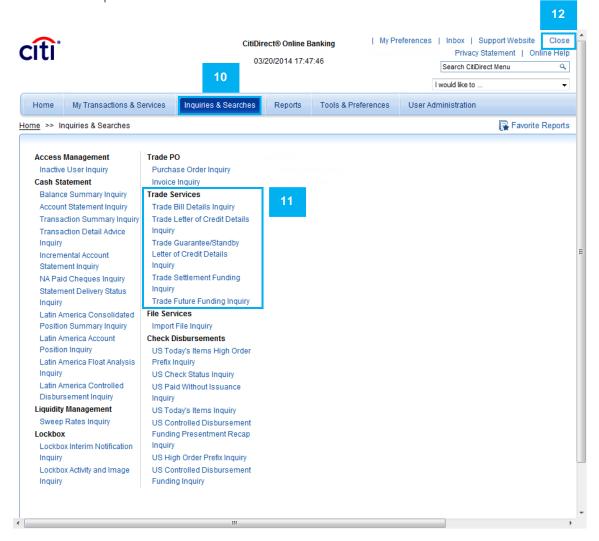
The Incoming Messages tab displays a queue of incoming messages initiated from Citi's back office.

The View tab displays a queue of all processed transactions and messages.





10. Click on Inquiries and Searches



- 11. The Trade Services Inquiries Options are shown (More details on how to utilize the inquiry module can be found in each individual product section)
- 12. Click on Close to log out



Chapter 2 Import Letter of Credit

Letter of Credit—Overview

A Letter of Credit (LC) is an undertaking issued by a bank in favour of a beneficiary, which substitutes the bank's creditworthiness for that of an applicant. In a broad sense, a Letter of Credit is simply a letter of instruction issued to a beneficiary (seller) by a Bank at the request of its customer (buyer). In a narrower sense, it is a specialized, technical instrument used to pay for a shipment of goods or services from one party to another.

Trade involves buyers and sellers seeking to exchange goods or services despite their differences in language, national customs, credit procedures and accounting practices. Historically, merchants have sought ways of minimizing these differences and facilitating trade. The special protection and opportunities offered by Letters of Credit apply to both domestic and international trade.

About the Module

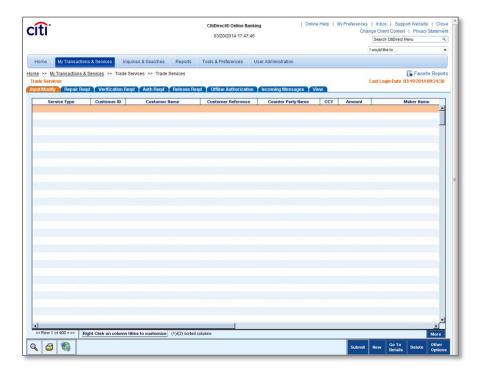
User initiates all tasks through the Import Letters of Credit module, replacing paper applications for his/her Import Letters of Credit. After he/she has created the Import Letter of Credit application in the Trade Portal, the application is routed through the bank for processing, and is then issued by the bank as a letter of credit.

In the Import Letters of Credit module, user can electronically

- Apply for new Import Letters of Credit
- · Apply for amendments to issued Import Letters of Credit
- Authorize Import Letters of Credit
- Release Import Letters of Credit to the bank
- View outstanding Import Letters of Credit
- Review payments



Accessing the Import Letter of Credit Initiation Module



From the Main Trade Services homepage, click on the Input/Modify tab to access the Import Letter of Credit Initiation Module.

Creating Import Letter of Credit—Issuance

Initiation of an Import Letter of Credit can be done three different ways

- Create a new Letter of Credit by entering all the details
- Copy a Letter of Credit from a similar LC that already exists in the system. This allows the user to quickly
 create an application, by entering or updating only the details that differ from the existing LC
- Create a Letter of Credit based on a Pre-format. The information from the pre-format is entered automatically
 into the LC application, and user needs to enter the details that relate to the specific transaction. From the preformat, the details of the application are saved for future use. The user only needs to enter related data
 specific to this application

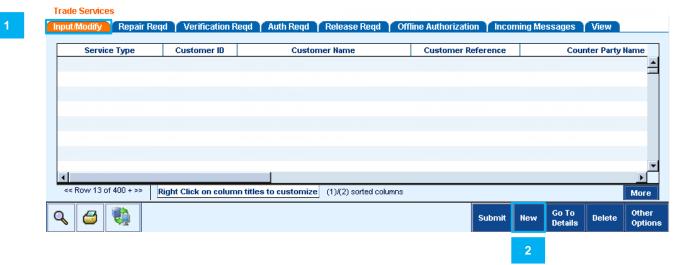


Creating New Letter of Credit

When creating a new Letter of Credit without pre-formats or copy from an existing LC, user can initiate an Import Letter of Credit (LC) application as follows

To create a new LC

- Choose Trade Services | Choose Input/Modify
- 2. Click on the New button

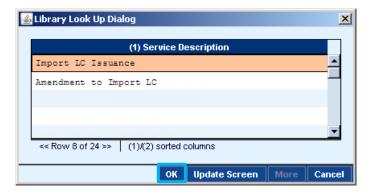


Details Dialog



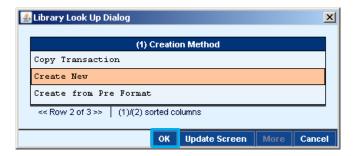


In the Details Dialog box, click the dropdown of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifiers. Select a name of relevant Transaction Initiator from the Transaction Initiator Library Look-Up Dialog Box and click OK. Select the dropdown of the Transaction Type and choose Import LC Issuance.

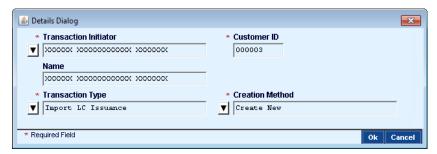


In the Creation Method field, select Create New and click OK.





The Snapshot below displays the Transaction Initiator dialog box with fields populated through the selections made via Library Look-ups. All the fields need to be filled. Click OK to open the Import LC Issuance screen.



4. The Import LC Issuance module contains the following tabs: Main, Conditions, Documents, Shipment, Details, Goods and Others

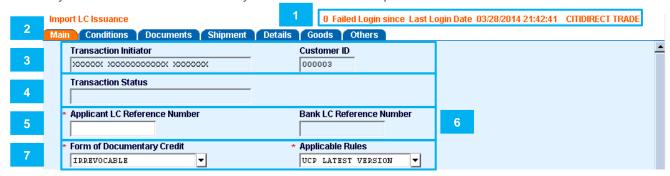
The snapshots below illustrate the Import Letter of Credit (LC) module's features:



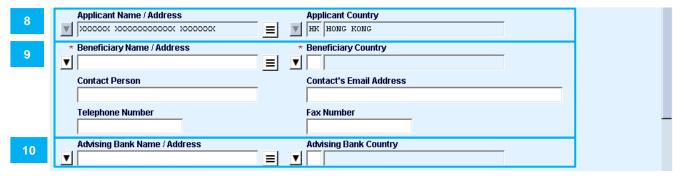
MAIN TAB

The Main Tab of Import LC Issuance Screen is presented.

Any fields with the * is a mandatory field and must be completed.



- 1. This section displays the Login details of the user such as last login date and time stamp
- 2. The tabs are used to initiate the LC issuance and provide easy access to different areas of this module
- 3. Transaction Initiator and Customer ID fields are pre-populated as per the selection done in the Transaction Initiator Dialog box (refer to section 4.3, Accessing the Letter of Credit application)
- 4. Transaction Status is populated by system
- 5. In Applicant LC Reference Number field, a unique reference number should be entered by the user
- 6. The Bank LC Reference Number is a unique number pre-assigned by the Issuing bank, which will be displayed on the LC application once the application is processed and issued
- 7. Details such as the Form of Documentary Credit and Applicable Rules need to be inserted by the user



- 8. User can select the Applicant Name/Address and Applicant Country from the Library
- 9. Beneficiary Name/Address, Beneficiary Country, Contact Person, Contact's Email Address, Telephone Number and Fax Number need to be either entered by the user or populated through Library Look Up
- 10. The Advising Bank Name/Address and Advising Bank Country fields can be selected from the Advising Bank defined for the counter party selected from the Trade Counter Party Library

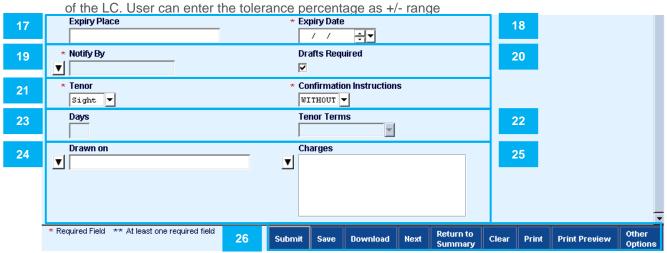
Note: The parties mentioned must be pre-defined in the respective libraries in order to populate these fields.





- 11. The CCY/Amount field can be inserted using the Currency Library Dialog Box. User can select a currency from the list and click OK, then enter the LC amount in the next field
- 12. In the field Available By, user can choose the settlement (payment) type for the LC
- 13. In the field Available With, user can choose the appropriate party that will process the final settlement of LC. Users can choose from Any Bank, Any Bank In, Banamex, Citibank, Other
- 14. Depending on the option chosen in the previous field in item 13, the Bank Name/Address and Bank Country will need to be populated. For example, if "Any Bank In" is selected, the Bank Country field will need to be populated
- 15. The tolerance percentage difference that is acceptable between the amount that is drawn and the amount of LC can be activated by clicking the Up To check box

16. Tolerance is the percentage difference that is acceptable between the amount that is drawn and the amount



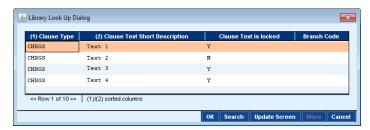
- 17. In Expiry Place, users can enter the city and country where the LC will expire
- 18. In Expiry Date, user can click the Calendar button to choose a date when the LC will expire. The date entered here is the final/latest date on which drafts and/or documents can be presented to a bank for negotiation or payment
- 19. Notify By allows the user to select the appropriate communication method (eg. Mail, Cable, Fax) for the bank to forward communication to
- 20. Drafts Required allows the user to select the check box if drafts are required
- 21. Tenor allows the user to select from "Sight" or "Usance" terms



- 22. Confirmation Instructions—users can select from "Confirm", "May Add" or "Without" of the LC. A selection of Confirm will add the following clause "Confirmation on Credit is required" to the LC
- 23. If "Usance" was selected in Item 21, Tenor Terms and Days will need to be filled out
- 24. For Drawn On, user can populate this field using the Library Look Up and select the relevant Party from the list and click OK



25. For Charges, user can click the Library Look Up to open a Library Look Up dialog box. User can select clause from the charges list and click OK



26. The Action buttons on the bottom right of the Import LC module allows users to perform a variety of actions. All the actions performed by action buttons are detailed below.



CONDITIONS TAB

Click on the Conditions tab. The Conditions tab is presented.



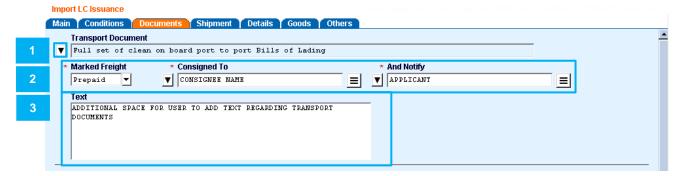
1. In the Conditions text box, the user enters terms and conditions of the LC. The user may click the Library Look Up icon to open a Library Look Up Dialog box and select the appropriate pre-created clause from the list, if available and Click on OK.

The user can also input free form text or paste the data from an electronic copy of the text into this field.



DOCUMENTS TAB

Click on the Documents tab. The Documents tab is presented and allows users to include documentary requirements



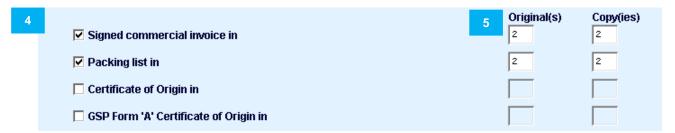
- 1. Select the Transport Document from the dropdown
- 2. From the Marked Freight list, choose whether the goods will be shipped with freight charges prepaid or will be collected at destination

Select the Consigned To details from the Library Look Up

Enter the And Notify using the Library Look Up function. This is the party who will be notified when the shipment arrives at its destination. This is usually the Applicant, but can be a party acting on behalf of the Applicant, such as a freight forwarder

3. User can enter additional details regarding Transport in the Text box

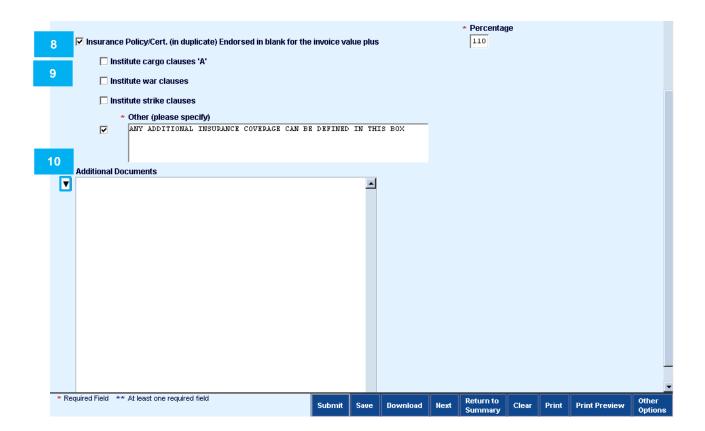
Users can specify required documents: Signed Commercial Invoices, Packing Lists and Certificates of Origin, GSP Form 'A' Certificate of Origin



- 4. Click the checkbox for the type of document that the client wishes to require presentation from their beneficiary
- 5. Enter the number of Originals and Copies of the document required

Users can specify detailed requirements of Insurance Policy/Certificates:



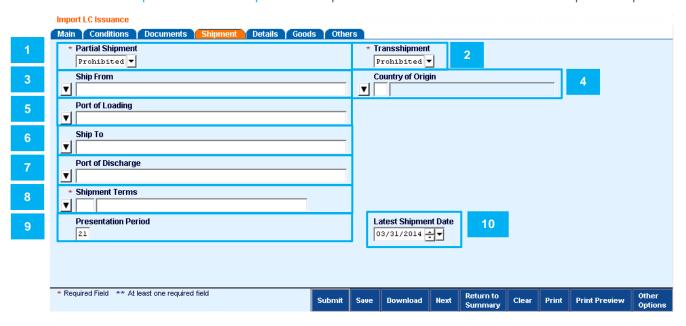


- 8. Click the checkbox and update the percentage. Once Insurance Policy/Cert. (in duplicate) Endorsed in blank for the invoice value plus is selected, it is mandatory to enter the percentage in Percentage text box
- 9. Once the user has checked the Insurance Policy/Cert. (in duplicate) Endorsed in blank for the invoice value plus, user can select the clauses from the sub-check boxes available. Any other insurance coverage can be defined in the Other (please specify) text box
- 10. Enter the details of any Additional Documents required for the LC. User can choose pre-defined clauses from the drop-down list, type the details into the text box using free form text, or copy the details from a word document



SHIPMENT TAB

Click on the Shipment tab. The Shipment tab is presented and allows users to include shipment requirements.



- 1. Choose whether Partial Shipment of the goods is Permitted or Prohibited
- 2. Choose whether Transshipment of the goods is Permitted or Prohibited
- 3. Enter the shipment's Departure Location in Ship From text box or choose from the drop-down list
- 4. Choose the Country of Origin from the list available
- 5. Enter the shipment's Port of Loading or choose from the drop-down list
- 6. Enter the shipment's Final Destination in the Ship To text box or choose from the drop-down list
- 7. Enter the shipment's Port of Discharge or choose from the drop-down list
- 8. From the Shipment Terms of delivery list, choose the INCOTERM that will be used for the Shipment
- 9. Enter the Number of days after shipment allowed for presentation of documents in Presentation Period text box
- 10. Choose the Latest Shipment Date allowed from the calendar

DETAILS TAB

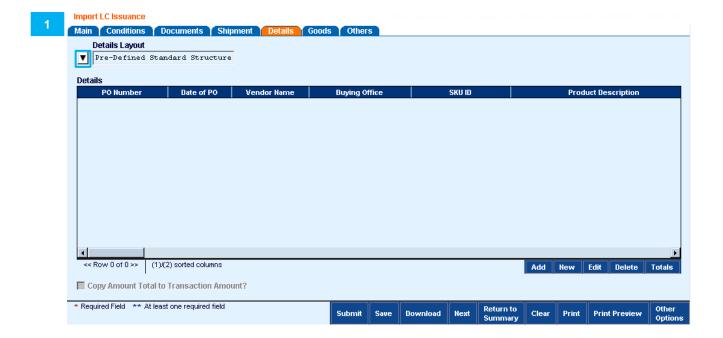
Click on the Details Tab. The Details tab is presented, and can be used to enter purchase order (PO) details with the transaction.

Specifying Purchase Order Details

If user is setup to use purchase orders, user can:

- Add POs to the Letter of Credit
- Edit/Delete POs from the Letter of Credit
- Create new POs and attach them to the Letter of Credit



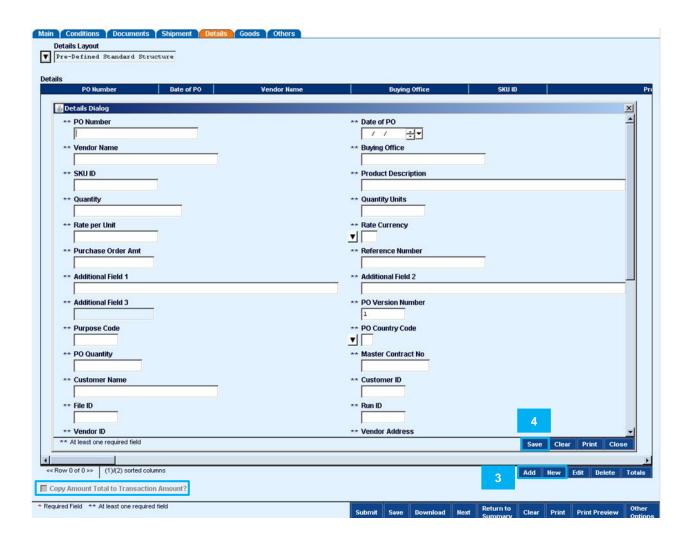


1. When the user clicks on the Details Layout Look Up button, the Details Library Look Up Dialog box will appear, allowing the user to select an appropriate PO detail layout.



2. In this dialog box, users have the option to choose from pre-set PO information or enter new information.





If Copy Amount Total to Transaction Amount is checked, it will override the LC amount on the main tab.

- 3. If User wants to enter previously saved information, user will click on Add. If new information is required, the user should click on New. This will bring up a separate PO Detail Dialog box for the user to complete.
- The PO Detail Dialog box appears. Users fill out the PO information and should click on Save when completed.



5. The screen shows the successful addition of the PO to the list.



GOODS TAB

Click on the Goods Tab, where users can enter the details of the goods and services associated with the LC



 In the text boxes Goods text before Details or Goods text after Details, users can insert clauses related to Goods associated with Letter of Credit

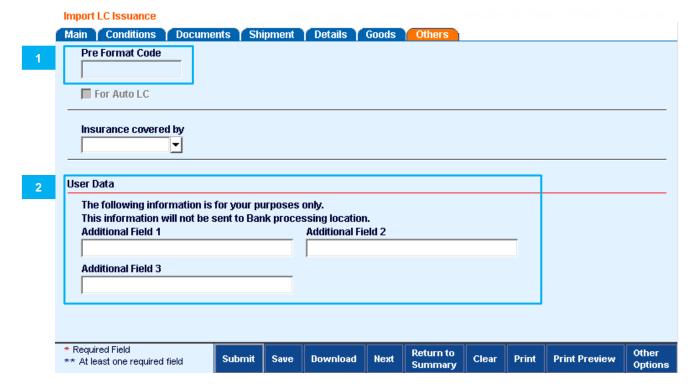
Users can choose pre-defined Clauses from the Library Look Up. When user chooses a clause from the list, the clause text is inserted into the text box. User can insert as many clauses as necessary. User can input free form details or directly paste the data from an electronic copy of the text

2. The Show Details link takes the user back to Detail Tab



OTHERS TAB

Click on the Others Tab. The Others tab allows for internal notes and any additional information



- 1. If a pre-format was used, the pre format code would be displayed in the Pre Format Code text field
- 2. The User Data Section displays three Additional Fields. These fields can be used to include additional information, but this information will not be sent to the bank, nor be included in any reports



SUBMITTING THE TRANSACTION

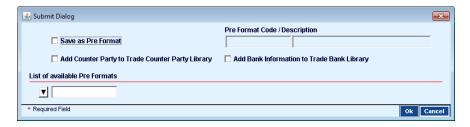


1. Once all the fields and tabs are completely filled out, the user can Submit the transaction. If any field was populated incorrectly, or if a mandatory field was left blank, an Error pop-up (below) appears on the screen



- 2. Save—The Letter of Credit is saved with the status of Incomplete. User can return to complete the application at a later time
- 3. Download—User can download the LC to his/her PC
- 4. Next—Takes the user to back to the summary screen to the next LC
- 5. Return to Summary—Returns the user to the Trade Services Summary screen
- 6. Clear—Clears all the content entered by the user
- 7. Print—Prints the LC
- 8. Print Preview—Provides print preview of LC
- 9. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. View Error provides users a view of the Error (if any) with the transaction. By clicking on Transaction History, user can view the complete history of the transaction

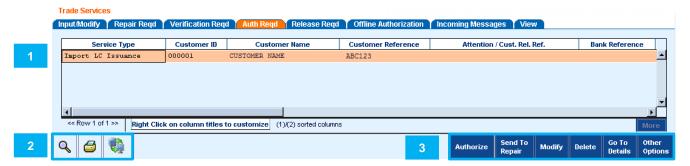
After the user clicks on Submit, a Submit Dialog pop-up will appear, allowing the user to save the completed application as a Pre Format for future LC applications or to add counter party/ bank information to the Trade Libraries





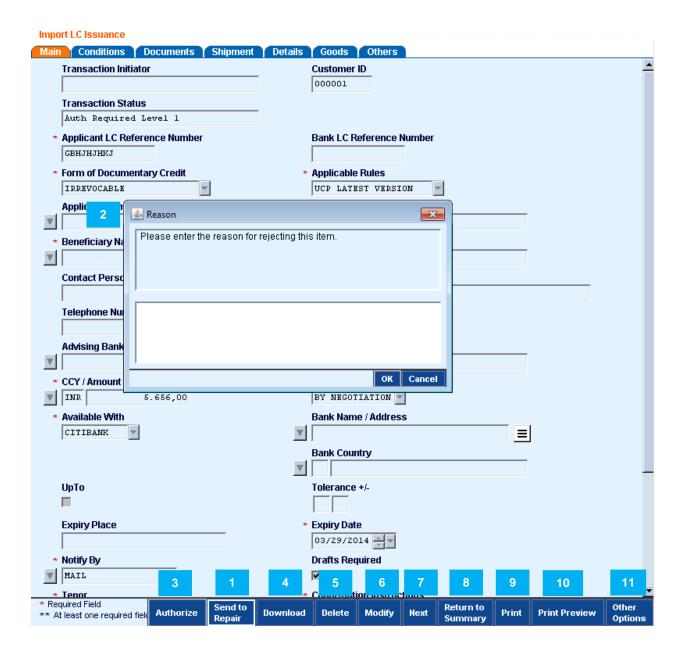
2.1.1 Reviewing and Authorizing the Transaction

After the transaction is submitted by the maker, this transaction will be routed to the "Authorization Reqd" queue. All transactions with the status "Authorization Required" will require an Authorizer to approve the transaction before it is released to the bank for processing. The snapshot below illustrates the Transaction Review screen.



- 1. The Authorizer can select and view the transaction before approving or sending the transaction to repair. This can be done by clicking on Go To Details action button
- 2. The Magnifier image icon allows users to perform a quick search for transactions. The Printer image icon allows users to print the summary page of transactions that require authorization. The Desktop-Building image icon allows users to export all or selected rows in the authorization required screen
- 3. Additionally, from the summary screen, the user can select any of the action buttons to perform various functions
- Authorize—Authorizes the transaction and sends transaction for processing
- Send To Repair—Sends the transaction back to the maker for repair
- Modify—Opens the transaction for editing
- Delete—Deletes the transaction
- Go to Details—Takes the user to details of the selected transaction
- Other Options—When user clicks on Other Options, he/she can choose from various options, including Search, Update Screen, Print, View Errors, Print Details, View Totals, View Transaction History





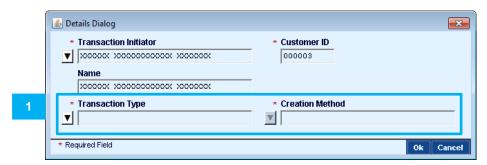
The Checker will be able to view all the details related to the transaction, exactly as the Maker entered them, and can scroll through the tabs at the top



- 1. If Checker finds that something is wrong with the transaction, he clicks on Send to Repair
- 2. If Send to Repair is selected, a Reason dialog box appears, prompting the user to enter a reason for sending the transaction to repair
- 3. If the details of the transaction are correctly entered, the checker clicks on Authorize
- 4. Download: Downloads the LC
- 5. Delete: Deletes the transaction
- 6. Modify: Opens the transaction for editing
- 7. Next: Takes the user to the next transaction
- 8. Return to Summary: Returns the user to Summary Tab
- 9. Print: Prints the LC
- 10. Print Preview: Provides print preview of LC
- 11. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error, the user views the Error (if any) with the transaction. By clicking on Transaction History, user can view the complete history of the transaction

Create a Letter of Credit from an existing Letter of Credit

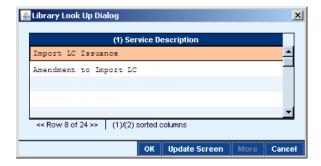
Users can create a new LC application based on an existing Import LC that has been processed. This is useful if user needs to create an Import LC where most but not all of the details are the same (eg. Same beneficiary and banks involved).





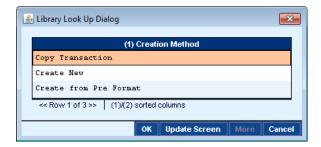
1. The user should click on the Transaction Type Library Look Up and the Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (in this case, Import LC Issuance and Copy Transaction)





2. When the user clicks on the Transaction Type Library Look Up, the user is able to select from various service types (depending on user entitlements). User should select Import LC Issuance option from the list provided and click on OK





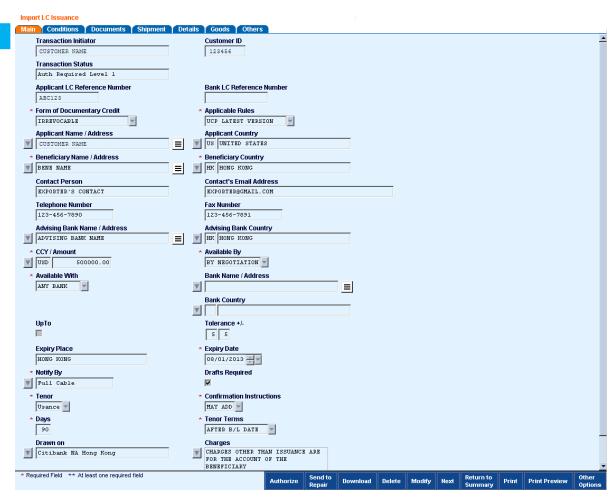
3. When the user clicks on Creation Method Library Look Up, the user should select the Copy Transaction Option from the list provided





4. The Details Dialog box is now populated with the selections made by the user





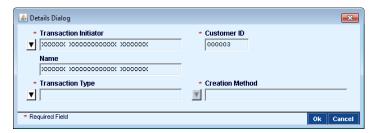
5. All the LC details are pre-populated based on the existing LC. Users can make changes wherever required and click on Submit once completed



Create a Letter of Credit from a Pre Format Template

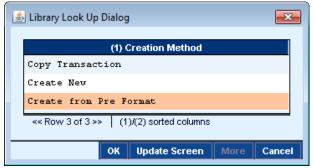
A new LC can be created from a Pre Format template. This allows user to fill in minimal details since most of the information is pre-populated. (Refer to Section 13.4 for more details on how to create a new Pre Format Template)





 User should click on Transaction Type Library Look Up and Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (In this case, Import LC Issuance and Create from Pre Format)

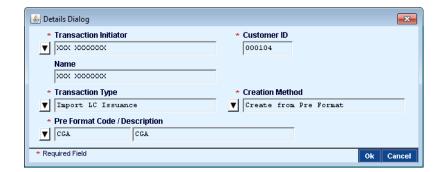




2. When user clicks on the Creation Method Library look-up, the user should select Create from Pre Format Option from the list provided

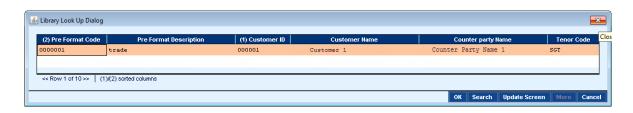






3. The Details Dialog box is populated by the selections made by user. User should select the appropriate Pre Format Code/Description from the Library Look Up

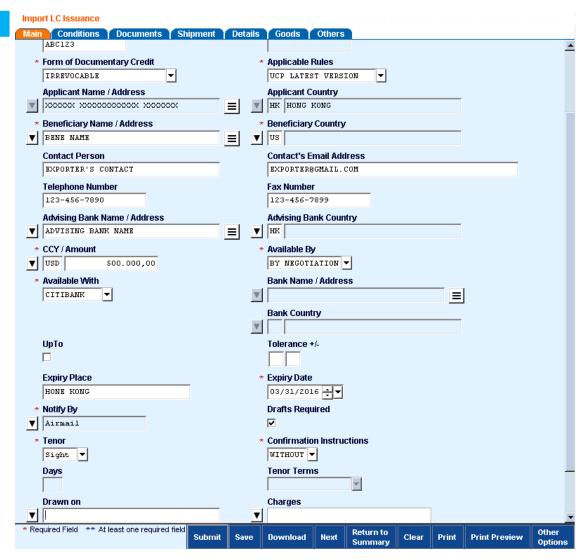




4. The Library Look Up Dialog box displaying the saved Pre Formats appears







5. All the LC details are pre-populated based on the pre format template. Users need to enter details that relate to the specific transaction (eg. Amount, currency, expiry date) wherever required and click on Submit once completed



Creating an Import Letter of Credit Amendment

Clients can make amendments to existing Import Letters of Credit that have been issued by the bank.

To amend an Import Letter of Credit, access the Amendment to Import Letters of Credit from the Trade Services left navigation bar.



The user should click on the Input/Modify Tab and New. The user should select Amendment to Import LC from the Transaction Type Library Look Up Dialog Box.



For Creation Method, select Create New.



MAIN TAB

This tab includes bank-populated data, which the user will not be able to edit. Fields which can be edited have a white background (text field), and fields with * are mandatory.

Additionally, the original details of the LC can be viewed side-by-side with the required amendments.



1. The user will pick the appropriate existing LC using the corresponding Bank LC Reference Number from a Library Look Up. The form is populated once the appropriate Bank LC Reference Number is selected.



- 2. In the Amend Amount field, select Increase, Decrease or No Change from the drop-down (if applicable)
- 3. In the CCY/ Amount field, enter the new currency and amount (if applicable)
- 4. New Expiry Date: Enter the new expiry date for the LC (if applicable)





- 5. In the New Tolerance field, enter the new tolerance percentage (if applicable)
- 6. New Tenor: Choose a new tenor—Sight or Usance (If applicable)
 - 6.1 If "Sight" is selected, Days and New Tenor Terms are not editable
 - 6.2 If "Usance" is selected, enter the number of days and pick new tenor terms from the Library Look Up



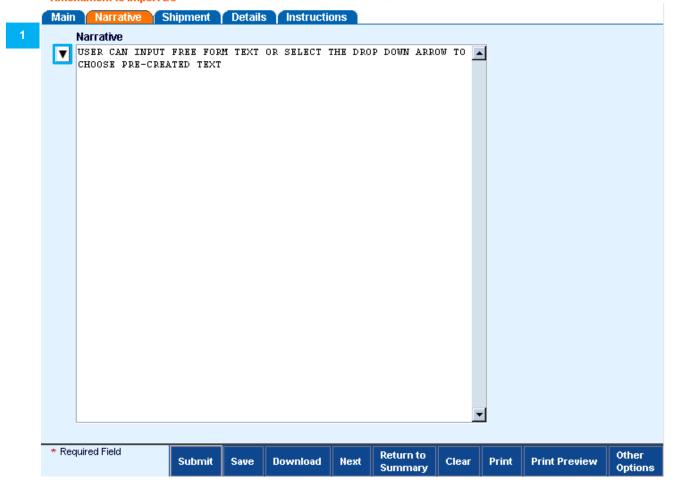
- 7. From the New Available By list, choose the settlement (payment) type for the LC.
- 8. From the New Available With list, choose the appropriate party that will process the final settlement of the LC. If Any Bank or Citibank is selected; Bank Name Address and Country Fields will not be editable. If Any Bank In is selected, Country field will be editable.
 If Other is selected, both Bank Name/ Address and Country will be editable.
- 9. After making the necessary changes, proceed to the Narrative tab.



NARRATIVE TAB

The Narrative tab is used to enter additional text for the transaction.

Amendment to Import LC

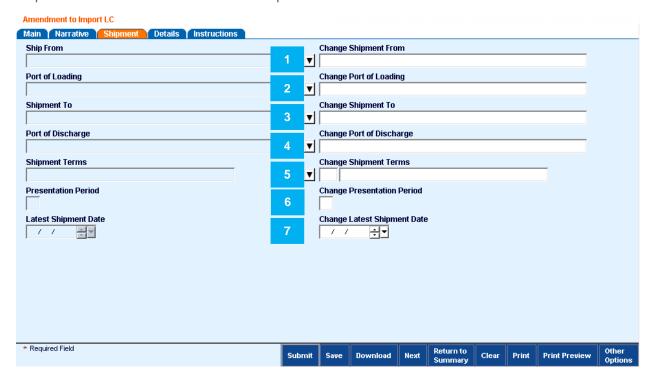


1. In the Narrative field, enter any additional free form text, or click the Library Look Up to open a Library Look Up Dialog box. Select clauses from the list and click OK to close the box



SHIPMENT TAB

Shipment details can be amended in the Shipment Tab.



On the Shipment tab, users can amend the details of the shipment associated with the LC, if applicable.

- 1. Change Shipment From: Input the shipment's new departure location or select from Library Look Up
- 2. Change Port of Loading: Input Shipment's new port of loading or select from Library Look Up
- 3. Change Shipment To: Input the shipment's new destination or select from Library Look Up
- 4. Change Port of Discharge: Input Shipment's new port of discharge or select from Library Look Up
- 5. Change Shipment Terms: Input the new INCOTERMS or select from Library Look Up
- 6. Enter the modified number of days after shipment allowed for presentation of documents in Change Presentation Period text box
- 7. Enter the latest shipment date of the amended LC in the Change Latest Shipment Date or select from the Calendar



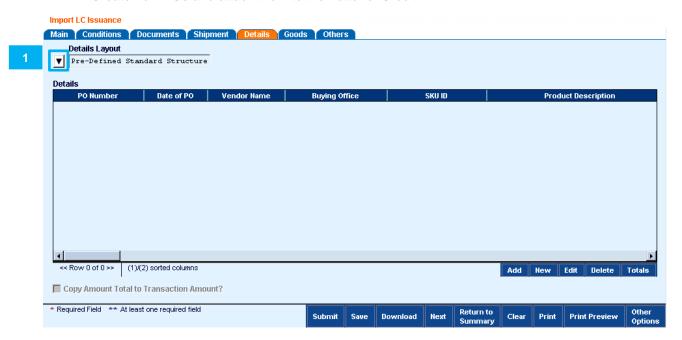
DETAILS TAB

The Details tab is used to present any additional PO information.

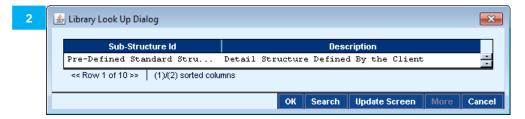
Specifying Purchase Order Details

If user is setup to use purchase orders, user can

- Add POs to the Letter of Credit
- Edit/Delete POs from the Letter of Credit
- Create new POs and attach them to the Letter of Credit

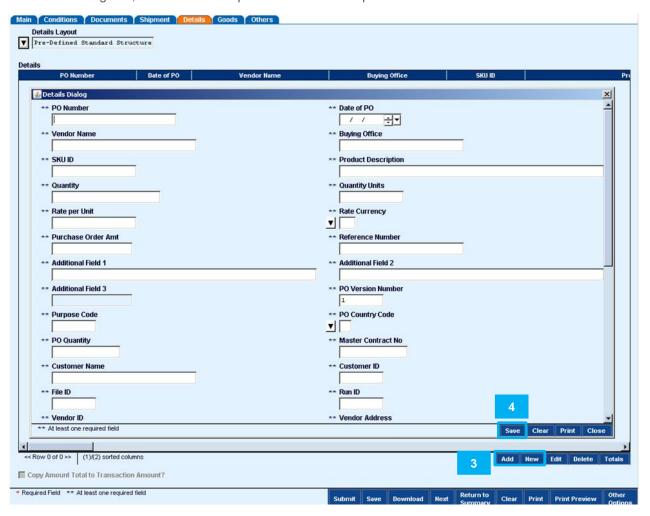


1. When the user clicks on the Details Layout Look Up button, the Details Library Look Up Dialog box will appear, allowing the user to select an appropriate PO detail layout





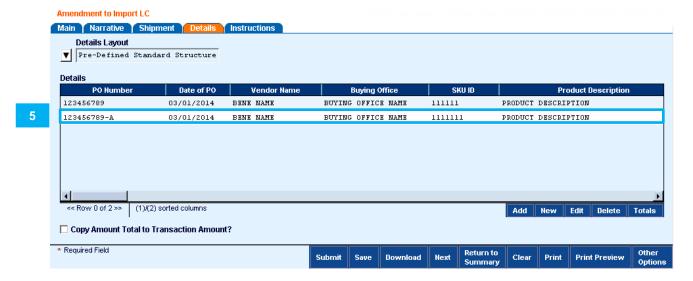
2. In this dialog box, users have the option to choose from pre-set PO information or enter new information



If Copy Amount Total to Transaction Amount is checked, it will override the LC amount on the main tab



- 3. If User wants to enter previously saved information, user will click on Add. If new information is required, the user should click on New. This will bring up a separate PO Detail Dialog box for the user to complete
- 4. The PO Detail Dialog box appears. Users fill out the PO information and should click on Save when completed
- 5. The screen shows the successful addition of the PO to the list





INSTRUCTIONS TAB

The Instructions tab is used to provide any additional Instruction information or changes in the existing one.



- 1. In the Instructions field, enter any additional text manually, or click the Library Look Up to open a Library Look Up Dialog box. Select clauses from the list and click OK to close the box.
- 2. If user wants to change the details of the party involved in the Letter of Credit or currency for the Letter of Credit, these must be entered here.

Once all the fields and tabs are completely filled out, the user can Submit the transaction. If any field was populated incorrectly, or if a mandatory field was left blank, an Error pop-up (below) appears on the screen.





- 1. Save—The Letter of Credit is saved with the status of Incomplete. User can return to complete the application at a later time.
- 2. Download—User can download the LC to his/her PC.
- Next—Takes the user to back to the summary screen to the next LC.
- 4. Return to Summary—Returns the user to the Trade Services Summary screen.
- 5. Clear—Clears all the content entered by the user.
- 6. Print—Prints the LC.
- 7. Print Preview—Provides print preview of LC.
- 8. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. View Error provides users a view of the Error (if any) with the transaction. By clicking on Transaction History, user can view the complete history of the transaction

Import Letter of Credit Bills

2.1.2 Clean Bills/ Discrepant Bills under Letter of Credit

User can communicate with Bank Trade Operations and Trade Customer Service Representatives by sending messages electronically through the Bank's Portal. These messages can either be structured or free format (unstructured).

After export documents are presented by the Exporter, they are examined by the bank against the original LC. Clean bills are generated when the documents are determined to be complete and correct with respect to the requirements of the LC. Discrepant Bills are generated when the documents do not meet the LC requirements and a bill discrepancy notification is sent to the Importer for review.

2.1.2.1 Incoming Messages

The bill discrepancy notification can be found in the Incoming Messages tab within the Trade Services module.

From this screen, users will see a summary list of unread messages and messages with a pending response status.



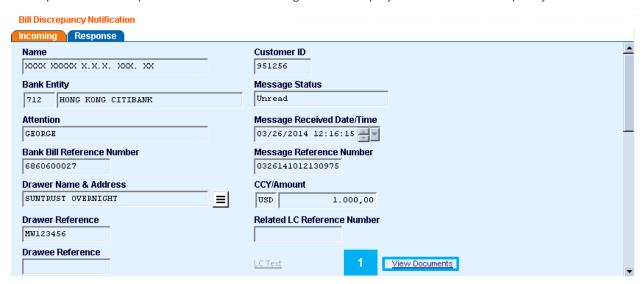


- 1. Bill discrepancy notifications appear in the Incoming Messages Tab
- 2. Select the Notification
- 3. Click on Go To Details

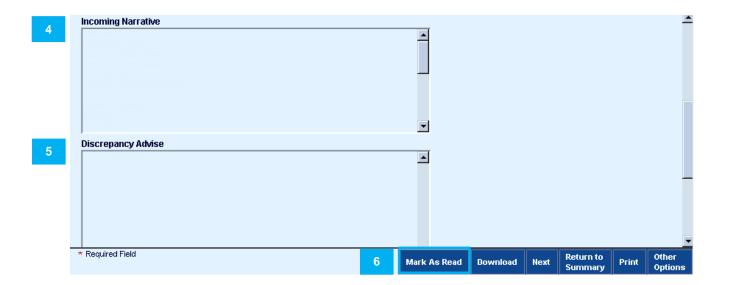


2.1.2.2 Viewing Incoming Messages Details

A bill discrepancy notification is a message sent by the Bank to inform the client that a bill transaction has discrepant document presentation. The Incoming Tab will display details of the discrepancy



- 1. Click on View Documents Link to view related documents
- 2. The Related Documents Dialog box opens
- 3. Click on View to view the documents





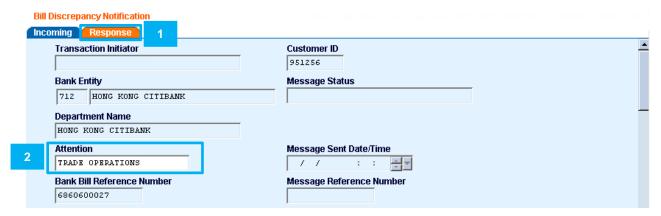
- 4. Incoming Narrative: Any instructions from the bank will appear in this section
- 5. Discrepancy Advise: Any discrepancies will be highlighted in this section
- 6. Click Mark as Read to move the status of the message to Response Pending

2.1.2.3 Discrepancy Response

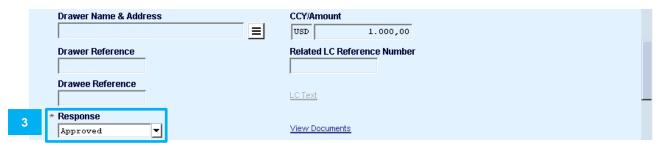
After viewing the discrepancies in the "Incoming" tab, the user will need to navigate to the "Response" tab.

The Response Tab allows user to approve/reject the discrepancy

The user must provide a response to the bill discrepancy

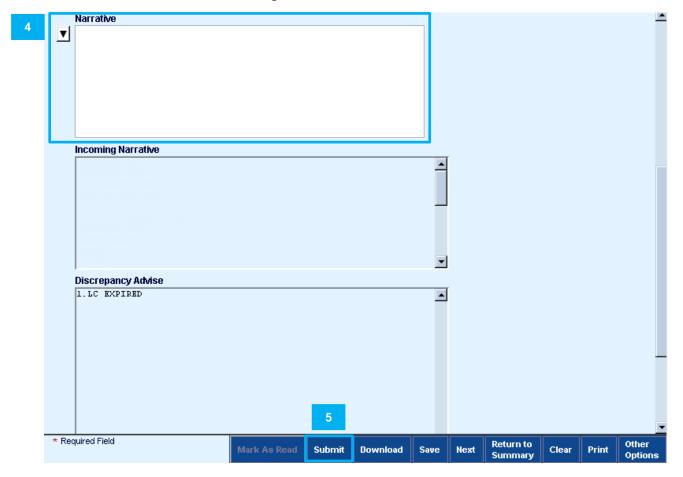


- 1. Click on the Response Tab to respond to the message
- In the Attention field, provide an attention party as required (e.g., a named Customer/Trade Service Representative or Trade Processing Department)





3. In the Response drop-down, user can select the option "Approved" to process the transaction with the discrepancy or "Rejected" to reject the transaction or "Await Instruction" to indicate to the bank that further instructions will come at a later stage



- 4. In the Narrative text box, user can enter the reason for his/her choice of option. Message input is mandatory if user has selected Await Instruction option. User can input the text by clicking on Library Look Up button and selecting from the options provided by Library Look up Dialog box or he/she can input the text using free form text or by pasting the data from already existing electronic copy of the data
- 5. Once the form is complete, user should click on action button Submit

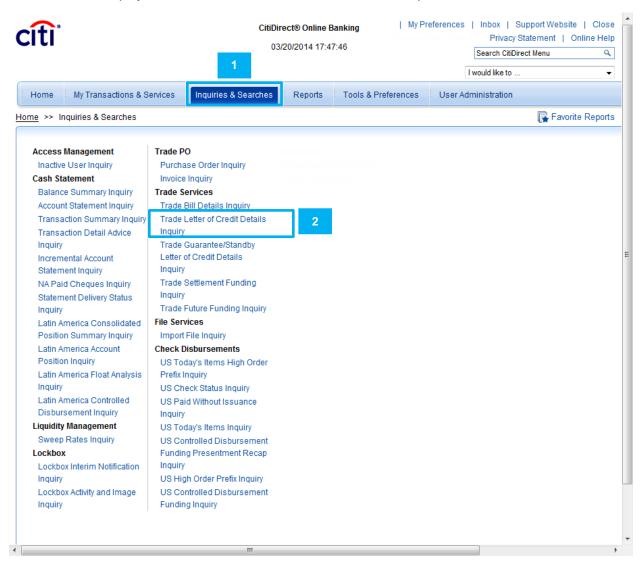
User can select other action buttons:

- Mark As Read is disabled here
- Download—Download the response
- Save—The Response to Bill Discrepancy is saved with the status of Incomplete. User can return to the message later to finish entering the details
- Next—Takes the user to the next transaction
- Return to Summary—Returns the user to Summary Tab
- Clear—Clears all the content entered by the user
- Print—Prints the Response to Bill Discrepancy
- Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction
 History. View Error provides users a view of the Error (if any) with the transaction. By clicking on Transaction
 History, user can view the complete history of the transaction



Trade Letter of Credit Inquiry

The Letter of Credit Inquiry Module allows clients to search for and view specific LC transactions and their details.



- 1. User should select the Inquiries Link from the top navigation bar. The Inquiries Menu will expand
- 2. Select Trade Services—Trade Letter of Credit Details Inquiry

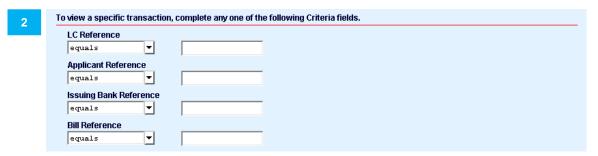


2.1.3 Trade Letter of Credit Details Inquiry

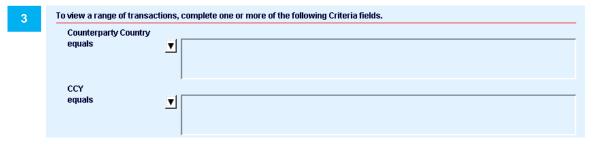
The Criteria Tab helps users to select a specific transaction



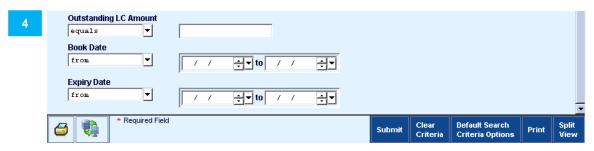
1. Customer ID can be selected from the Library Look Up and Product Group can be selected from the drop-down, or include all



2. To view a specific transaction, users can input reference number details into any one of the criteria fields



3. To narrow the search results of transactions, users can include additional filtering criteria detailed above



4. Additional Information such as Outstanding LC Amount, Book Date or Expiry Date, which help make the search more transaction specific, can be provided here

After all the criteria has been appropriately included, click on Submit. The user can choose not to include any search criteria, and simply click on Submit

User can select any of the other action buttons:

Clear Criteria—Clears the options selected or text input in the text boxes.



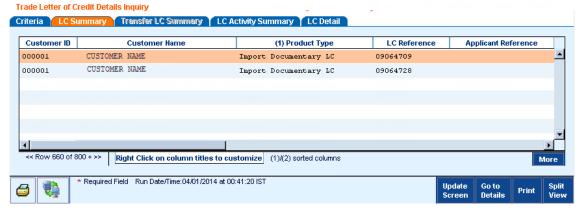
Default Search Criteria Options—All the default options are selected.

Print—Prints the Screen.

Split View—Enables user to view the LC Summary list at the bottom of the page.

2.1.4 LC Summary Tab

The LC Summary Tab displays the transaction(s) which have satisfied the search criteria details provided by user in the Criteria Tab.



User can select any of the action buttons:

Update Screen—Refreshes the screen.

Go to Details—View LC Details on the LC Detail Tab.

Print—Prints the Screen.

Split View—Enables user to view the LC Summary list at the bottom of the page.

The Trade Services Summary Screen displaying the list of all the LCs will appear.

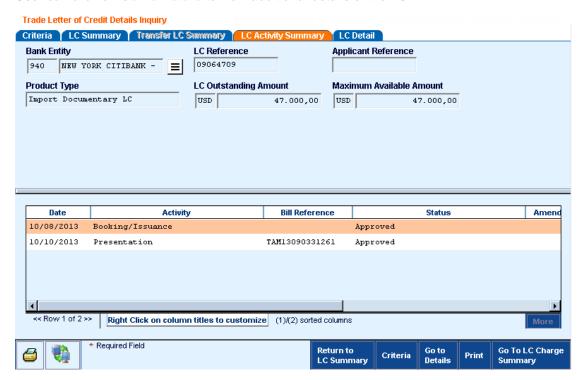


2.1.5 LC Activity Summary Tab

The LC Activity Summary tab provides information on the complete life cycle of the transaction, including relevant statuses, corresponding dates, and details of the transaction.

The bottom of the screen shows the various statuses and corresponding dates of these statuses.

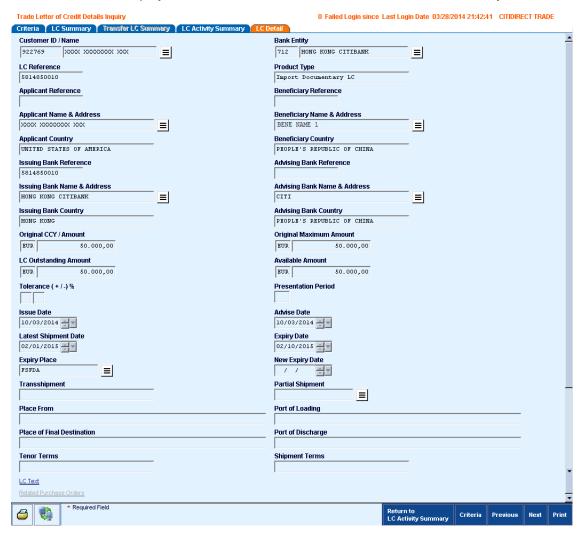
User can click on Go To Details to view additional details of the LC.





2.1.6 LC Detail Tab

The LC Detail Tab displays the details of the Letter of Credit. All fields are view only



User can select the following links:

LC Text: Users can view text associated with the LC.

Related Purchase Orders: View the related Purchase Orders associated with the transaction.

User can select any of the action buttons:

Return to LC Activity Summary—Takes the user to LC Activity Summary Tab.

Criteria—Takes the user to Criteria Tab.

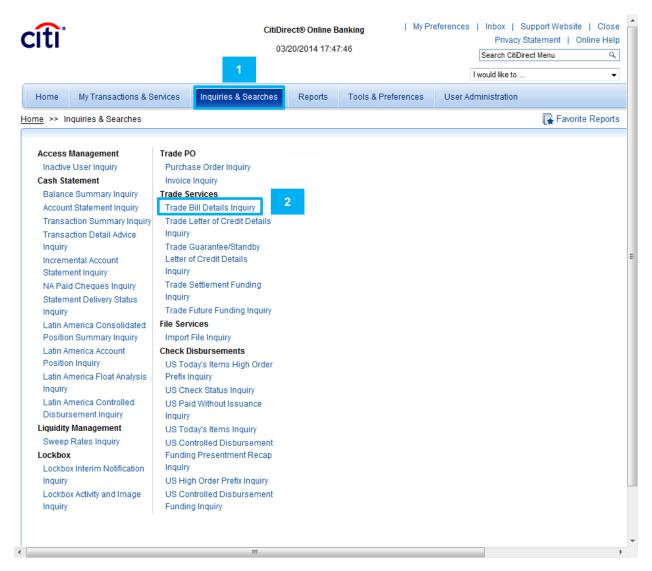
Previous—Takes the user to previous Tab.

Next—Takes the user to next Tab.

Print—Prints the Screen.



Trade Bill Inquiry

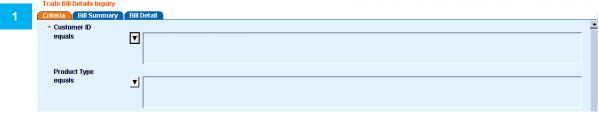


- 1. User should select the Inquiries Link from the top navigation bar
- 2. Select Trade Services—Trade Bill Details Inquiry



2.1.7 Trade Bill Details Inquiry

The Criteria Tab helps users to select a specific transaction.



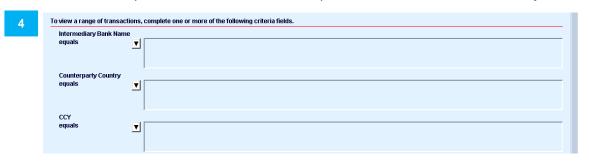
1. Customer ID can be selected from the Library Look Up and Product Group can be selected from the drop-down, or include all



2. Select the relevant Customer information from the Customer ID Library Look Up Dialog Box and click OK



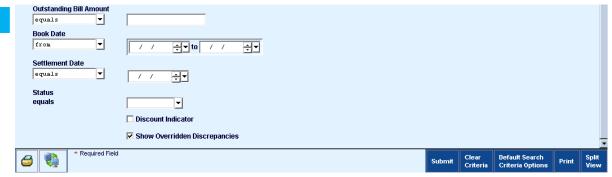
3. To view a specific transaction, users can input reference number details into any one of the criteria fields



4. To narrow the search results of transactions, users can include additional filtering criteria detailed above



5



Additional Information such as Outstanding Bill Amount, Book Date, Settlement Date, Status and checkboxes
 Discount Indicator (if discounts are applicable) and Show Overridden Discrepancies (if applicable) which help
 make the search more transaction specific, can be provided here

After all the criteria has been appropriately included, click on Submit. The user can choose not to include any search criteria, and simply click on Submit.

User can select any of the other action buttons:

Clear Criteria—Clears the options selected or text input in the text boxes.

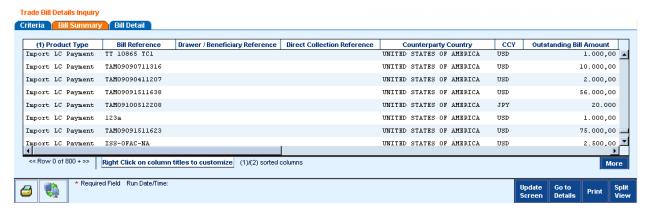
Default Search Criteria Options—All the default options are selected.

Print—Prints the Screen.

Split View—Enables user to view the Import LC Payment Summary list at the bottom of the page.

2.1.8 Bill Summary Tab

The Bill Summary Tab displays the transactions which have satisfied the criteria details provided by user in the Criteria Tab.



User can select any of the action buttons:

Update Screen—Refreshes the screen.

Go to Details—View LC Details on the LC Detail Tab.

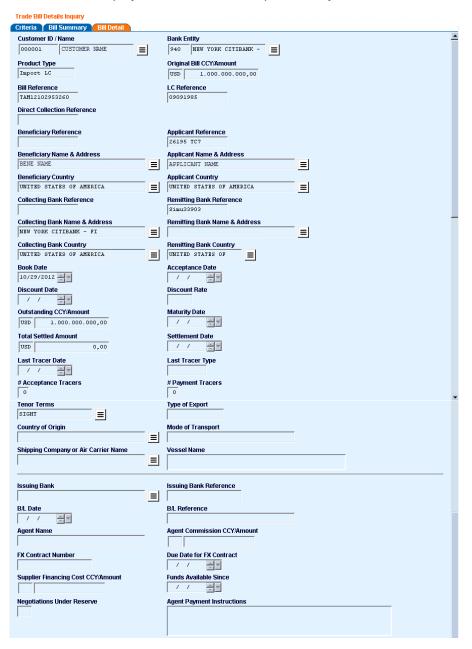
Print—Prints the Screen.

Split View—Enables user to view the LC Summary list at the bottom of the page.

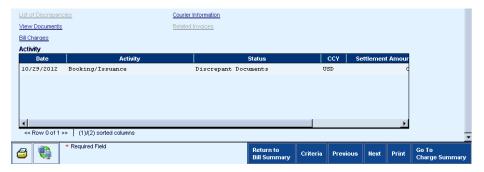


2.1.9 Bill Detail Tab

Bill Detail Tab displays the details of the Import LC Payment transaction. All fields are view only.





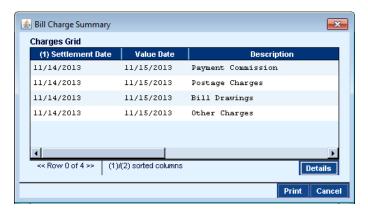


User can select the following Links:

List of Discrepancies: Users can view various discrepancies regarding the submitted documents or the Information provided.

View Documents: View the documents associated with the Letter of Credit, including documents that were presented.

Bill Charges: View charges associated with the transaction.



Courier Information: View document courier delivery information.

Related Invoices: View all the invoices related to the Letter of Credit.

User can select any of the Action buttons:

Return to Bill Summary—Takes the user to Bill Summary Tab.

Criteria—Takes the user to Criteria Tab.

Previous—Takes the user to previous Tab.

Next—Takes the user to next Tab.

Print—Prints the Screen.



Glossary

APPLICANT LC REFERENCE NUMBER

A unique ID number that is assigned to the Import LC transaction. Depending on the user's company's configuration, user might need to enter the number manually, or it may be assigned automatically by the bank. If it is assigned automatically, user will not be able to manually enter or change this number.

ISSUER OF LC

The party that is responsible for this Import LC. Also known as By Order Of party, this is the party who is dealing with the bank and to whom the credit line is granted.

ISSUING BANK

The bank that issues the LC. Typically, this is the bank that the Applicant/By Order Of parties are dealing with. This is a read-only field that uses data from a list of valid issuing banks that are defined in user's customer configuration. User cannot create a new Issuing Bank party.

BANK LC REFERENCE NUMBER

A unique number that is used by the bank(s) to identify the transaction. This is a read-only field. User's organization may be assigned a pool of bank reference numbers. If this is the case, the bank reference number is added to user's LC application automatically when he/she initiates the application. If his/her organization does not use pre-assigned reference numbers, the bank reference number is assigned to the transaction when it is sent to the bank.

APPLICANT

The party for whom the LC is being opened. This is usually the same as the Issuer/By Order Of party. Most of the time the Applicant is the Importer, but this is not always the case. Choose the applicant from the drop-down list or click the icon to add a new applicant.

BENEFICIARY

The party in whose favor the LC is issued and who is entitled to present documents for the LC and receive payment. Most of the time the Beneficiary is the Exporter, but this is not always the case. Choose the beneficiary from the drop-down list or click the icon to add a new beneficiary.

ADVISING BANK

The bank that receives the LC from the Issuing Bank for authentication and delivery to the Beneficiary. The Advising Bank is usually a correspondent of the Issuing Bank, located near the Beneficiary. Select or enter the advising bank.

FORM OF DOCUMENTARY CREDIT

Choose whether user wants to create an Irrevocable LC or an Irrevocable Transferable LC.

Irrevocable LC is the import letter of credit that cannot be modified or cancelled without the consent of the beneficiary.

Irrevocable Transferable LC is an Irrevocable Letter of Credit that permits the beneficiary of the letter to make some or all of the credit available to another beneficiary.

CONFIRMATION INSTRUCTION

Specify how the Beneficiary/Advising Bank must confirm the LC.



TOLERANCE

This is the percentage difference that is acceptable between the amount that is drawn and the amount of the LC. Enter the tolerance percentage as a +/- range.

EXPIRY DATE

Enter the date when the LC will expire or click the Calendar button to choose a date directly from the calendar.

EXPIRY PLACE

Choose the location where the LC will expire. This is usually the Beneficiary's country.

AVAILABLE WITH

Specify whether the LC can only be negotiated or accepted by a particular bank or institution.

AVAILABLE BY

Choose the settlement (payment) type for the LC.

TENOR

The number of days of business credit the customer has before they need to make payment to the supplier. This starts when they receive the goods and is typically 30, 60, 90, 120 or 180 days.

TENOR TERMS

These form the payment terms of the LC.

DAYS

The number of days between an agreed upon action (such as the delivery of the shipment) and the payment due date. Enter the number of days after an event that payment is due.

CHARGES

Choose which party is responsible for paying the bank charges for the LC.



Chapter 3 Export Letter of Credit

Letter Of Credit—Overview

A Letter of Credit is an undertaking issued by bank in favour of a Beneficiary, which substitutes the bank's creditworthiness for that of an Applicant. In a broad sense, a Letter of Credit is simply a letter of instruction issued to a Beneficiary (seller) by a Bank at the request of its customer (buyer). In narrower sense, it is a specialized, technical instrument used to pay for a shipment of goods or services from one party to another.

Trade involves buyers and sellers seeking to exchange goods or services despite their differences in language, national custom, and credit procedures and accounting practices. Historically, merchants have sought ways of minimizing these differences and facilitating trade. The special protection and opportunities offered by Letters of Credit apply to both domestic and international trade.

About the Module

Export client users can utilize the bank portal to electronically view and manage the LC issued in their favour.

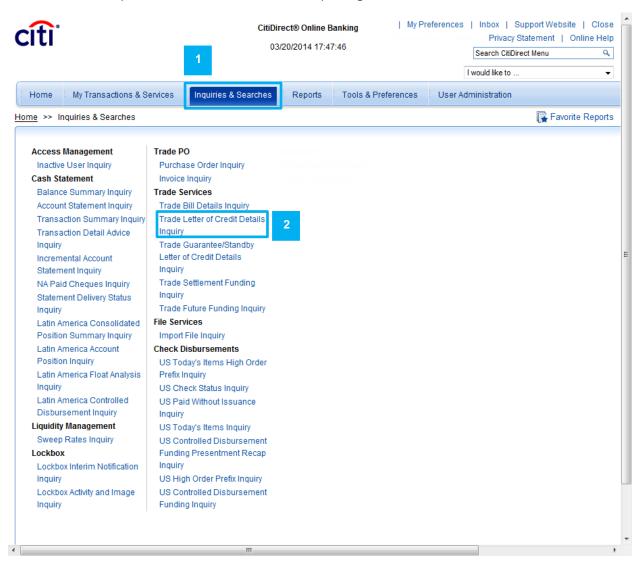
In the Export Letters of Credit module, user can electronically:

- View Letters of Credit issued in their favour
- Receive notifications of any detrimental amendments from the applicant
- Approve or reject those amendments



Accessing the Export Letter of Credit Module

1. Click on the Inquiries and Searches link on the top navigation bar



2. Click on the Trade Letter of Credit Details Inquiry to view the advised Export LC.



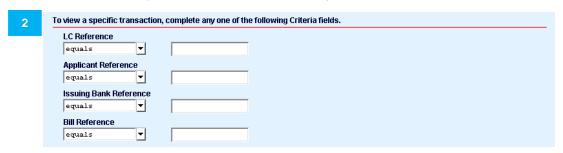
Export Letter of Credit Advice

3.1.1 Criteria Tab

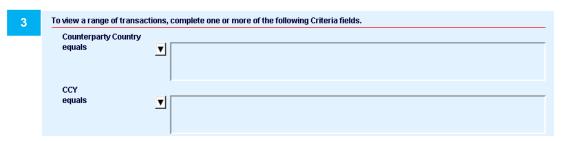
The Criteria Tab helps users to select a specific transaction.



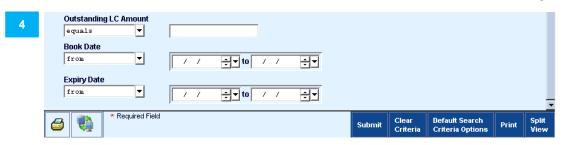
1. Customer ID can be selected from the Library Look Up, if users' company has multiple subsidiaries and Product Group can be selected from the drop-down.



2. To view a specific transaction, users can input reference number details into any one of the criteria fields (LC Reference, Applicant Reference, Issuing Bank Reference and Bill Reference).



3. To narrow the search results of transactions, users can include additional filtering criteria detailed above.



4. Additional Information such as Outstanding LC Amount, Book Date or Expiry Date, which help make the search more transaction specific, can be provided here.

After all the criteria has been appropriately included, click on Submit. The user can choose not to include any search criteria, and simply click on Submit.



User can select any of the other action buttons:

Clear Criteria—Clears the options selected or text input in the text boxes.

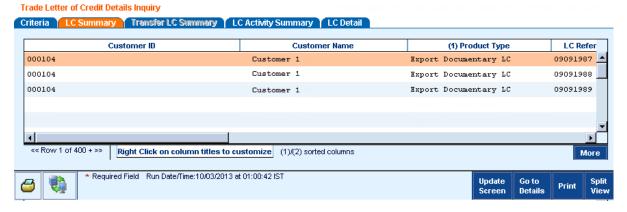
Default Search Criteria Options—All the default options are selected.

Print—Prints the screen.

Split View—Enables user to view the LC Summary list at the bottom of the page.

3.1.2 LC Summary Tab

The LC Summary Tab displays the Transaction(s) based on the criteria details provided by user in Criteria Tab.



User can select any of the action buttons:

Update Screen—Refreshes the screen.

Go to Details—View LC Details on the LC Detail Tab.

Print—Prints the Screen.

Split View—Enables user to view the LC Summary list at the bottom of the page.

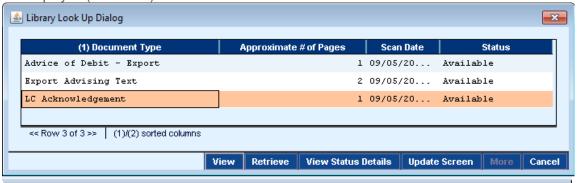
3.1.3 LC Activity Summary Tab

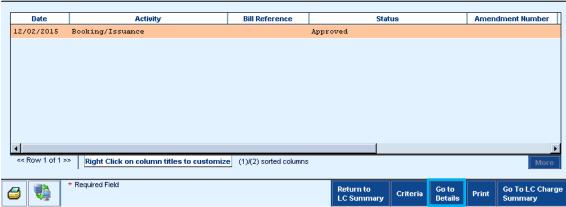
The LC Activity Summary tab provides information on the complete life cycle of the transaction, including relevant statuses, corresponding dates, and details of the transaction.

Trade Letter of Credit Details Inquiry Criteria LC Summary Transfer LC Detail **Bank Entity** Applicant Reference LC Reference 09091987 NEW YORK CITIBANK -Product Type LC Outstanding Amount Maximum Available Amount Export Documentary LC USD USD 200,000.00 200,000.00 View Documents



1. When user clicks on View Documents link, all the documents associated with the Letter of Credit are displayed (see below)





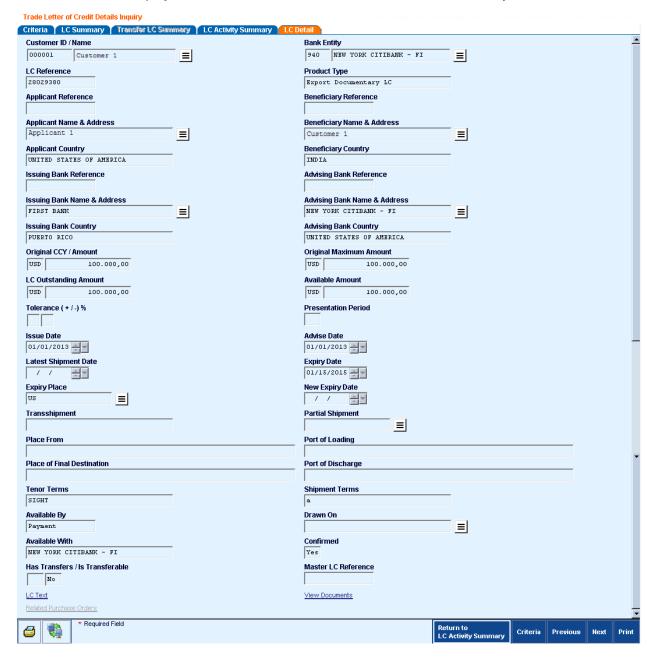
2. All the statuses of a Letter of Credit are displayed here

User can click on Go To Details to view additional details of the LC.



3.1.4 LC Detail Tab

The LC Detail Tab displays the details of the Letter of Credit. All fields are view only.





Users can select the following links:

LC Text: Any correspondence generated by bank's trade back office system that the client will have copies of. For example: copies of SWIFT messages.

View Documents: All the documents associated with the LC

Related Purchase Orders: All related purchase orders

Users can select any of the action buttons:

Return to LC Activity Summary: Takes the users to LC Activity Summary Tab

Criteria: Takes the users to Criteria Tab

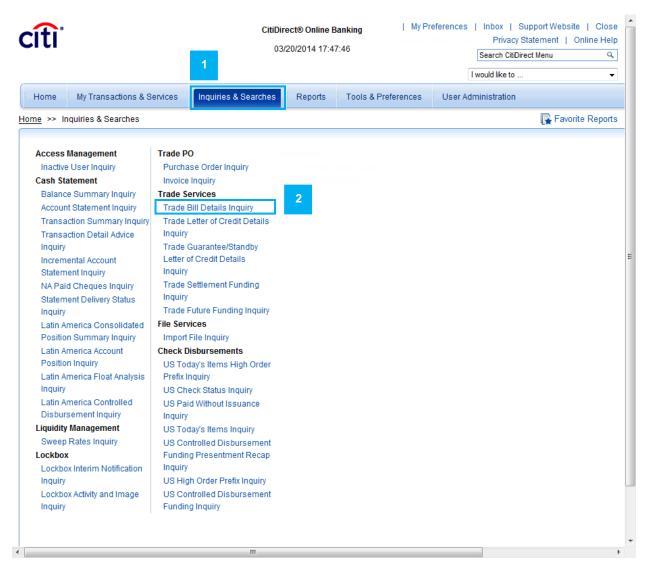
Previous: Takes the users to previous Tab

Next: Takes the users to next Tab

Print: Prints the Screen



Payment Under a Letter of Credit

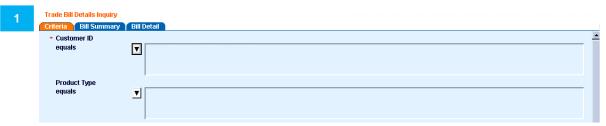


- 1. User should select the Inquiries Link from the top navigation bar
- 2. Select Trade Services Inquires—Trade Bill Details Inquiry



3.1.5 Trade Bill Details Inquiry

The Criteria Tab helps users to select a specific transaction.



1. Customer ID can be selected from the Library Look Up and Product Group can be selected from the drop-down, or include all



2. Select the relevant Customer information from the Customer ID Library Look Up Dialog Box and click OK

To view a specific tra Bill Reference equals	action, complete one of the following five criteria fields.
LC Reference	
Drawer / Beneficia	Reference
Intermediary Bank	eference
Direct Collection F	erence

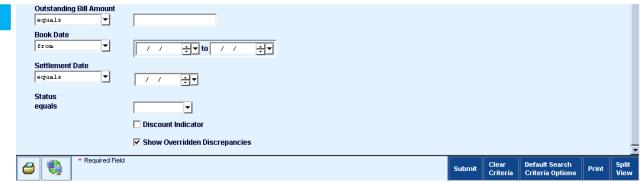
3. To view a specific transaction, users can input reference number details into any one of the criteria fields

Intermediary Bank N	lame	
equals	V	
Counterparty Countr	у ,	
equals	<u> </u>	
CCY	,	
equals	▼	

4. To narrow the search results of transactions, users can include additional filtering criteria detailed above



5



5. Additional Information such as Outstanding Bill Amount, Book Date, Settlement Date, Status and checkboxes Discount Indicator (if discounts are applicable) and Show Overridden Discrepancies (if applicable) which help make the search more transaction specific, can be provided here

After all the criteria has been appropriately included, click on Submit. The user can choose not to include any search criteria, and simply click on Submit

User can select any of the other action buttons:

Clear Criteria—Clears the options selected or text input in the text boxes.

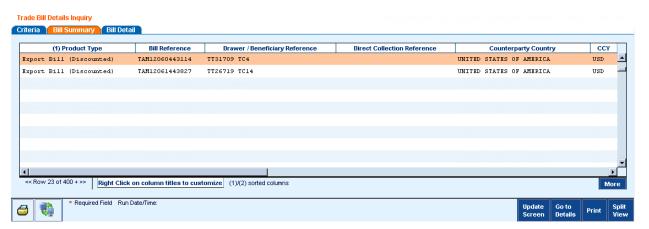
Default Search Criteria Options—All the default options are selected.

Print—Prints the Screen.

Split View—Enables user to view the Import LC Payment Summary list at the bottom of the page.

3.1.6 Bill Summary Tab

The Bill Summary Tab displays the Transaction(s) which have satisfied the criteria details provided by user in the Criteria Tab.



User can select any of the action buttons:

Update Screen—Refreshes the screen.

Go to Details—View LC Details on the LC Detail Tab.

Print—Prints the Screen.

Split View—Enables user to view the LC Summary list at the bottom of the page.



3.1.7 Bill Detail Tab

Bill Detail Tab displays the details of the Export LC Payment transaction. All fields are view only.





User can select the following Links:

List of Discrepancies: Users can view various discrepancies regarding the submitted documents or the Information provided.

View Documents: All the documents submitted along with Letter of Credit are listed in the Documents Library



Bill Charges: View charges associated with the transaction.

Courier Information: View document courier delivery information.

Related Invoices: View all the invoices related to the Letter of Credit.

User can select any of the Action buttons:

Return to Bill Summary—Takes the user to Bill Summary Tab.

Criteria—Takes the user to Criteria Tab.

Previous—Takes the user to previous Tab.

Next—Takes the user to next Tab.

Print—Prints the Screen.



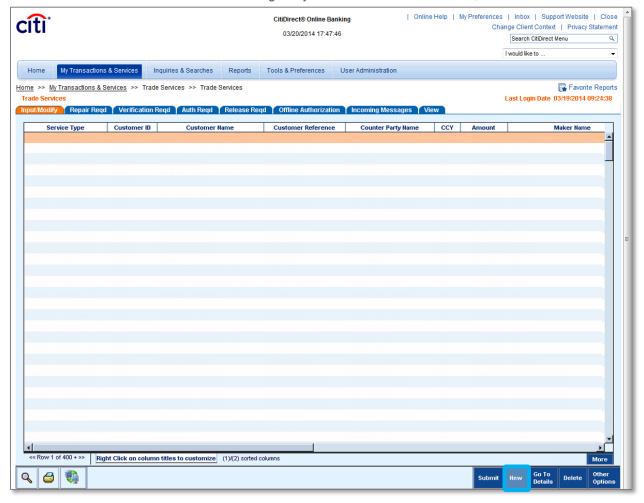
Direct Presentation

The Direct Presentation offering allows exporter clients to submit documents for presentation/payment directly to the Importer's Issuing Bank. Exporters submit documents electronically via the Trade Portal for bank review, and will receive the results of the review electronically. For documents that are clean, clients will receive a Clean Document Cover Letter. For documents that are discrepant, clients will receive a bill discrepancy notification, and will be required to resubmit the documents for re-examination.

Direct Presentation is an offering for select customers who meet the necessary Know Your Customer ("KYC") requirements.

3.1.8 Direct Presentation Submission

Access the Direct Presentation Module through "My Transactions and Services", then Trade Services.



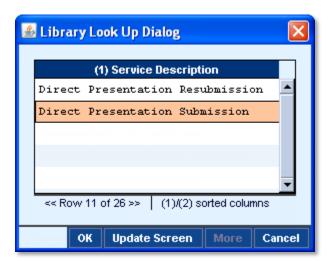
On the Input/Modify Tab, click on "New".



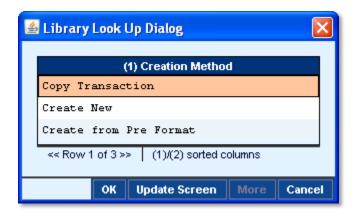


A new screen will appear requesting to select the Transaction Type and the Creation Method.

1. Choose Direct Presentation Submission as the Transaction Type and click OK



2. Select the applicable Creation Method and click OK

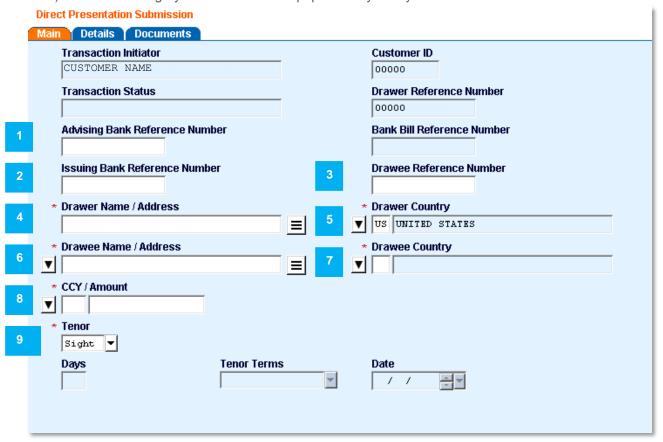




3.1.8.1 Direct Presentation Details

MAIN TAB

The user will be taken to the Direct Presentation Submission module and will need to fill out the open fields (in white). Fields that are greyed out will be auto-populated by the system.



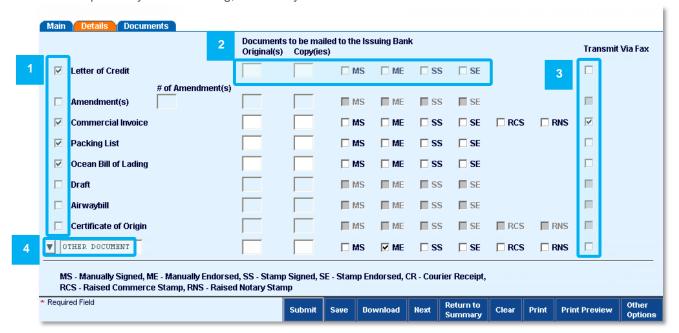
- 1. Advising Bank Reference Number: Reference Number that the Advising Bank provided
- 2. Issuing Bank Reference Number: Reference Number that the Issuing Bank provided
- 3. Drawee Reference Number: Reference number of the Drawee (Importer)
- 4. Drawer Name/Address: Name and Address of the Drawer (Exporter)
- 5. Drawer Country: Country of the Drawer (Exporter)
- 6. Drawee Name/Address: Name and Address of the Drawee (Importer)
- 7. Drawee Country: Country of the Drawee (Importer)
- 8. CCY/Amount: Currency and amount of the presentation
- 9. Tenor: Choose from Sight or Usance
 - a. If Usance is selected, Days, Tenor Terms and Date will be editable fields





DETAILS TAB

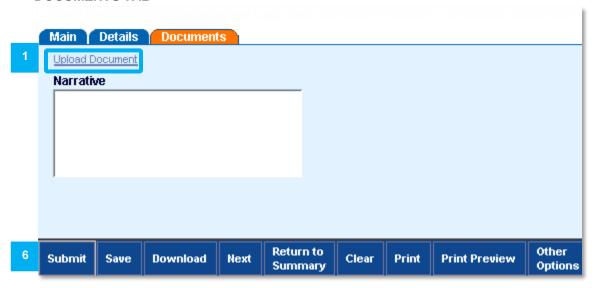
Users can select the type of documents that will be submitted, as well as indicate if these documents are originals, copies, manually signed, manually endorsed, stamp signed, stamp endorsed, have a courier receipt, have a raised commerce stamp or have a raised notary stamp. Users are also able to indicate how many originals and/or copies they are submitting, and if they will be transmitted via fax.





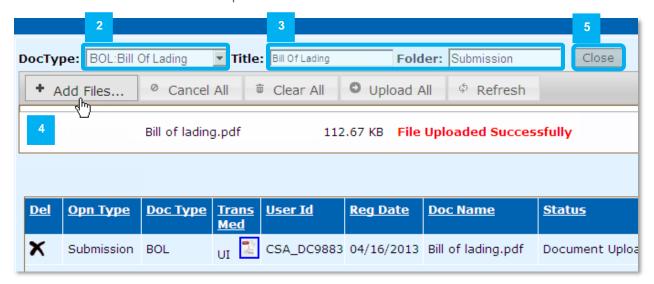
- 1. Users can select the checkbox next to each document that they would like to include in the transaction
- 2. If the check box is selected, users can include the number of originals/copies and how the documents are signed or endorsed. The acronym legend can be found at the bottom
- 3. If documents should be transmitted via fax, users may select the checkbox in the "Transmit via Fax" Column
- 4. Users can include any additional documents that are not included in the list by using the lookup arrow and choosing from a user-maintained library, or insert free form text

DOCUMENTS TAB



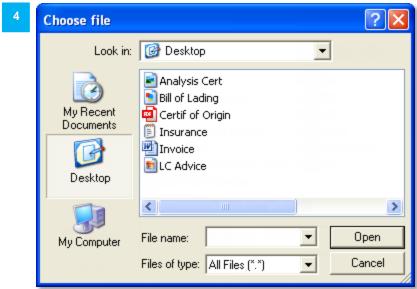
1. Select Upload Document on the Documents tab

Users will be taken to the document upload screen.





- 2. Select the type of document to upload from the drop-down list
- 3. Give the document a title and or folder name
- 4. Click Add Files and browse for the documents using the standard upload box



When the text "File Uploaded Successfully" appears, the document that the user has uploaded will be viewable in the Documents List. Users have the opportunity to view, delete and add comments.

- 5. Hit Close when completed. Users will be taken back to the Documents Tab
- 6. Click Submit on the Documents Tab to send the transaction for authorization

3.1.9 Viewing Results of Document Review

After the documents are submitted, the bank will review the documents against the Letter of Credit. If the documents are clean, the client will receive an incoming message that contains a cover letter. The client should print out the cover letter and append it to the document package for presentation to the Issuing Bank.

If the documents are discrepant, the client will receive a Bill Discrepancy notification that will detail the reasons why the documents are discrepant. The client will need to resubmit the documents.

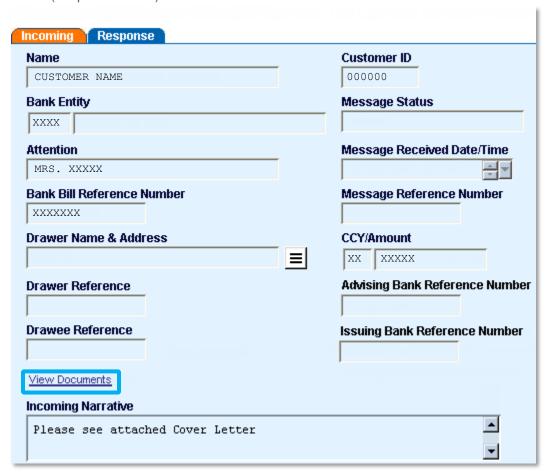


3.1.9.1 Clean Documents

If the documents are clean, users will be able to view the clean cover letter in the Incoming Message tab.

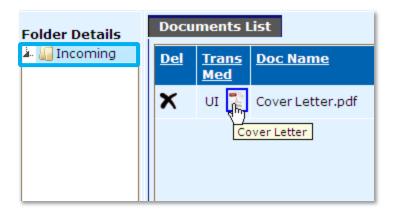


Select the Clean Document Cover Letter Incoming message and click on Go to Details at the bottom of the screen (not pictured here).



Select the View Documents link. The user will find the cover letter in the Incoming folder of the Documents List.





Open this document and print out a copy. Append it to the document package that will be submitted to the Issuing Bank for submission.

3.1.9.2 Discrepant Documents

If documents are discrepant, the client will receive a Bill Discrepancy Notification in the Incoming Messages tab.





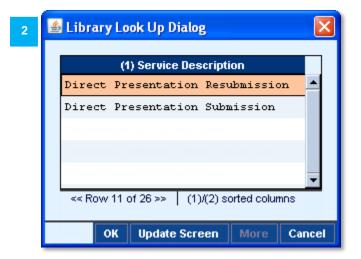
- 1. Click on "View Documents" to view the associated documents
- 2. The Discrepancy Advise field contains an explanation of why the documents are discrepant

3.1.10 Direct Presentation Resubmission

If documents are found to be discrepant, these documents should be revised and resubmitted for presentation

- 1. Select New from the Input/Modify tab
- 2. A new screen will appear. Select Direct Presentation Resubmission and click OK. The Creation Method will be automatically populated as "Create New"

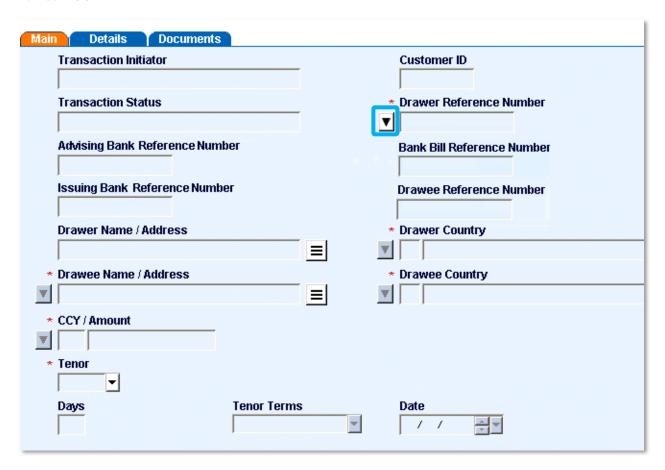




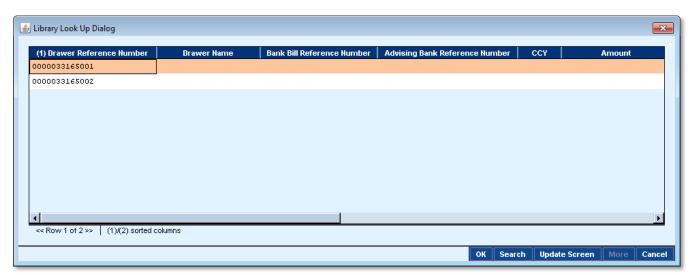


The Direct Presentation Resubmission module will be shown.

The user can choose an existing transaction to resubmit using the lookup arrow beside the Drawer Reference Number field.



The Library Look Up dialog will allow the user to choose the existing transaction to resubmit. Upon selection, the applicable transaction information will populate.

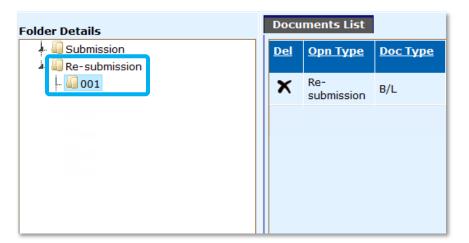




The user will follow the same steps as the Direct Presentation Submission outlined in 3.6.1.

Upon clicking the Upload Document link in the Documents Tab, the user will be brought to the below screen.

The uploaded documents will be saved in the Re-Submission folder. If multiple resubmissions are created, the subfolders with title "001", "002", "003", etc will be created.





Glossary

APPLICANT LC REFERENCE NUMBER

A unique ID number that is assigned to the Export LC transaction. Depending on user's company's configuration, user might need to enter the number manually, or it may be assigned automatically. If it is assigned automatically, user will not be able to manually enter or change this number.

ISSUER OF LC

The party that is responsible for this Export LC. Also known as By Order Of party, this is the party who is dealing with the bank and to whom the credit line is granted.

ISSUING BANK

The bank that issues the LC. Typically, this is the bank that the Applicant/By Order Of parties are dealing with. This is a read-only field that uses data from a list of valid issuing banks that are defined in user's customer configuration. User cannot create a new Issuing Bank party.

BANK LC REFERENCE NUMBER

A unique number that is used by the bank(s) to identify the transaction. This is a read-only field. User's organization may be assigned a pool of bank reference numbers. If this is the case, the bank reference number is added to user's LC application automatically when he/she initiates the application. If his/her organization does not use pre-assigned reference numbers, the bank reference number is assigned to the transaction when it is sent to the bank.

APPLICANT

The party for whom the LC is being opened. This is usually the same as the Issuer/By Order Of party. Most of the time the Applicant is the Exporter, but this is not always the case. Choose the applicant from the drop-down list or click the icon to add a new applicant.

BENEFICIARY

The party in whose favor the LC is issued and who is entitled to present documents for the LC and receive payment. Most of the time the Beneficiary is the Exporter, but this is not always the case. Choose the beneficiary from the drop-down list or click the icon to add a new beneficiary.

ADVISING BANK

The bank that receives the LC from the Issuing Bank for authentication and delivery to the Beneficiary. The Advising Bank is usually a correspondent of the Issuing Bank, located near the Beneficiary. Select or enter the advising bank.

FORM OF DOCUMENTARY CREDIT

Choose whether user wants to create an Irrevocable LC or an Irrevocable Transferable LC.

Irrevocable LC is the Export letter of credit that cannot be modified or cancelled without the consent of the beneficiary.

Irrevocable transferable LC is an Irrevocable Letter of Credit that permits the beneficiary of the letter to make some or all of the credit available to another beneficiary.

CONFIRMATION INSTRUCTION

Specify how the Beneficiary/Advising Bank must confirm the LC.



TOLERANCE

This is the percentage difference that is acceptable between the amount that is drawn and the amount of the LC. Enter the tolerance percentage as a +/- range.

EXPIRY DATE

Enter the date when the LC will expire or click the Calendar button to choose a date directly from the calendar.

EXPIRY PLACE

Choose the location where the LC will expire. This is usually the Beneficiary's country.

AVAILABLE WITH

Specify whether the LC can only be negotiated or accepted by a particular bank or institution.

AVAILABLE BY

Choose the settlement (payment) type for the LC.

TENOR

The number of days of business credit the customer has before they need to make payment to the supplier. This starts when they receive the goods and is typically 30, 60, 90, 120 or 180 days.

TENOR TERMS

These form the payment terms of the LC.

DAYS

The number of days between an agreed upon action (such as the delivery of the shipment) and the payment due date. Enter the number of days after an event that payment is due.

CHARGES

Choose which party is responsible for paying the bank charges for the LC.





Chapter 4 Export Transfer LC

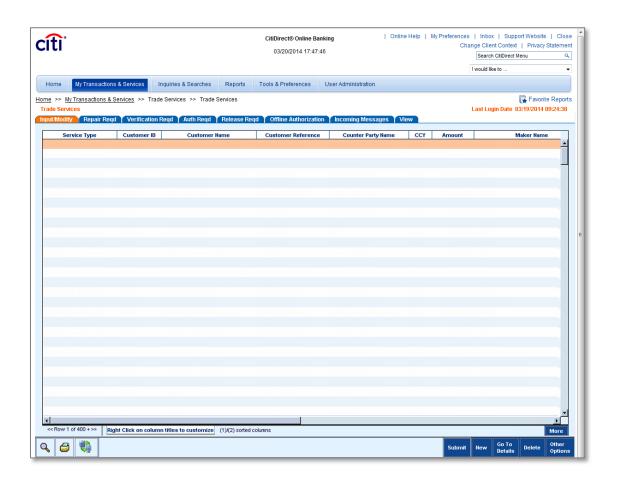
About the module

The Bank Portal's Export Transfer LC module enables users to:

- · Apply for their LC to be transferred
- · Apply for amendments to transferred Export LCs
- Authorize Export Transfer LCs
- Release Export Transfer LC requests to the bank for processing

Accessing the Export Transfer LC Module

From the Main Trade Services homepage, click on the Input/Modify tab to access the Export Transfer LC or Amendment to Export Transfer LC Module.





Creating an Export Transfer LC Request

Initiation of an Export Transfer LC request can be done three different ways

- Create a new Export Transfer Letter of Credit Request by entering all the details
- Copy from a similar Export Transfer LC Request that already exists in the system. This allows the user to
 quickly create an application, by entering or updating only the details that differ from the existing request
- Create an Export Transfer LC Request based on a Pre-format. The information from the pre-format is entered
 automatically into the application, and the user will only need to update the relevant fields

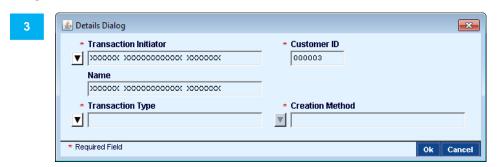
Creating a New Export Transfer LC Request

A user can create a new Export Transfer LC(without pre-formats or copy from an existing request) as follows:

- 1. Choose Trade Services | Choose Input/Modify
- 2. Click on the New button

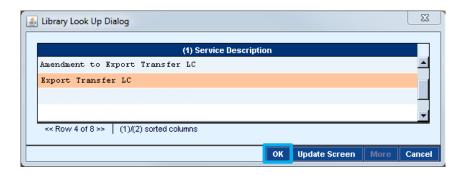


Details Dialog

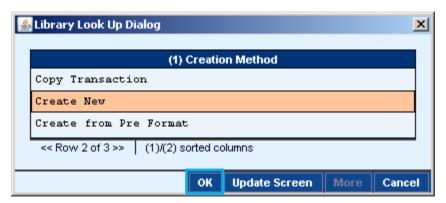


In the Details Dialog box, click on the dropdown of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifiers. Select a name of relevant Transaction Initiator from the Transaction Initiator Library Look-Up Dialog Box and click OK. Select the dropdown of the Transaction Type and choose Export Transfer LC.

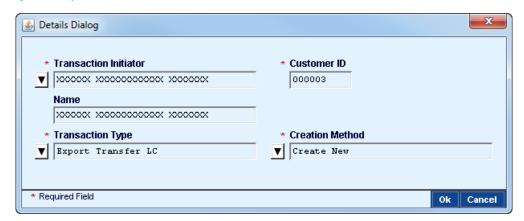




In the Creation Method field, select Create New and click OK.



The Snapshot below displays the Transaction Initiator dialog box with fields populated through the selections made via Library Look-ups. All the fields need to be filled. Click OK.



4. The Export Transfer LC module contains the following tabs: Main, Master LC, Conditions, Documents, Shipment, Details, Goods and Others

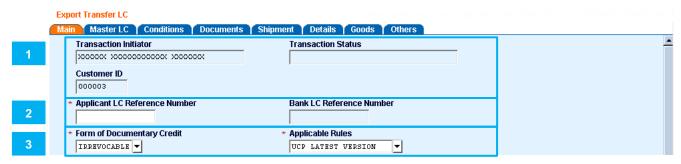
The snapshots below illustrate the Export Transfer LC module's features:



MAIN TAB

The Main Tab of Import LC Issuance Screen is presented.

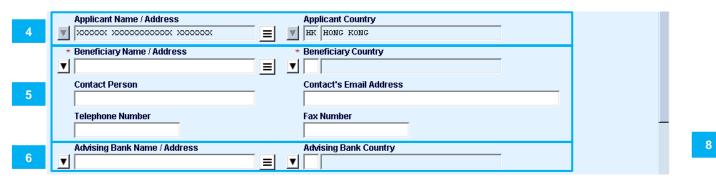
Any fields with the * is a mandatory field and must be completed.



- 1. Transaction Initiator, Transaction Status and Customer ID fields are pre-populated as per the selection done in the Transaction Initiator Dialog box
- 2. In Applicant LC Reference Number field, a unique reference number should be entered by the user.

The Bank LC Reference Number is a unique number pre-assigned by the Issuing bank, which will be populated once processed.

3. Form of Documentary Credit defaults to Irrevocable and Applicable Rules need to be completed by the user



- 4. User can select the Applicant Name/Address and Applicant Country from the Library
- 5. Beneficiary Name/Address, Beneficiary Country, Contact Person, Contact's Email Address, Telephone Number and Fax Number need to be either entered by the user or populated through Library Look Up
- 6. The Advising Bank Name/Address and Advising Bank Country fields can be selected from the Advising Bank defined for the counter party selected from the Trade Counter Party Library or via Free Form Text

Note: The parties mentioned must be pre-defined in the respective libraries in order to populate these fields.

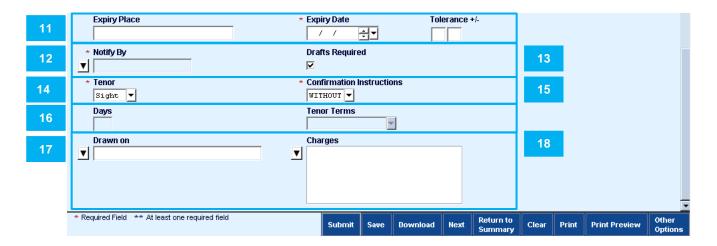




- 7. The CCY/Amount field can be inserted using the Currency Library Dialog Box. User can select a currency from the list and click OK, then enter the amount in the next field
- 8. In the field Available By, user can choose the settlement (payment) type from this list:



- 9. In the field Available With, user can choose the appropriate party that will process the final settlement. Users can choose from Any Bank, Any Bank In, Banamex, Citibank, Other
- 10. Depending on the option chosen in the previous field in item 13, the Bank Name/Address and Bank Country will need to be populated. For example, if "Any Bank In" is selected, the Bank Country field will need to be populated



11. In Expiry Place, users can enter the city and country where the export transfer LC will expire

In Expiry Date, user can click the Calendar button to choose a date when the export transfer LC will expire. The date entered here is the final/latest date on which drafts and/or documents can be presented to a bank for negotiation or payment

Tolerance is the percentage difference that is acceptable between the amount that is drawn and the amount of the export transfer LC. User can enter the tolerance percentage as +/- range

- 12. Notify By allows the user to select the appropriate communication method (eg. Mail, Cable, Fax) for the bank to forward communication to
- 13. Drafts Required allows the user to select the check box if drafts are required
- 14. Tenor allows the user to select from "Sight" or "Usance" terms
- 15. Confirmation Instructions—users can select from "Confirm", "May Add" or "Without".
- 16. If "Usance" was selected in Item 14, Tenor Terms and Days will need to be filled out

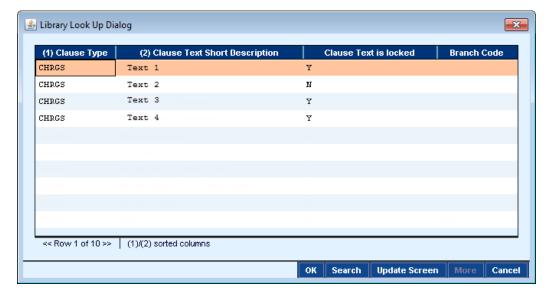




17. For Drawn On, user can populate this field using the Library Look Up and select the relevant Party from the list and click OK



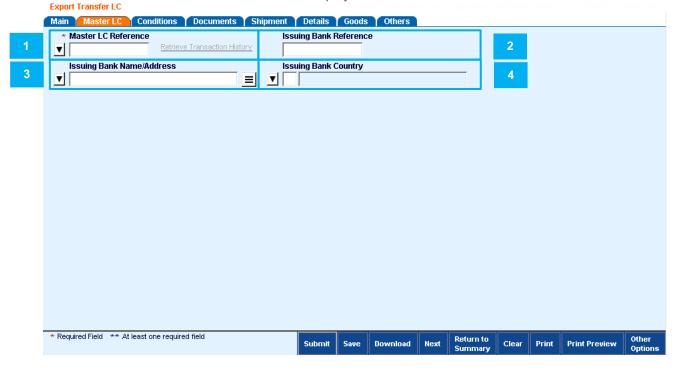
18. For Charges, user can click the Library Look Up to open a Library Look Up dialog box. User can select clause from the charges list and click OK





MASTER LC TAB

Click on the Master LC tab and the screen is displayed below:

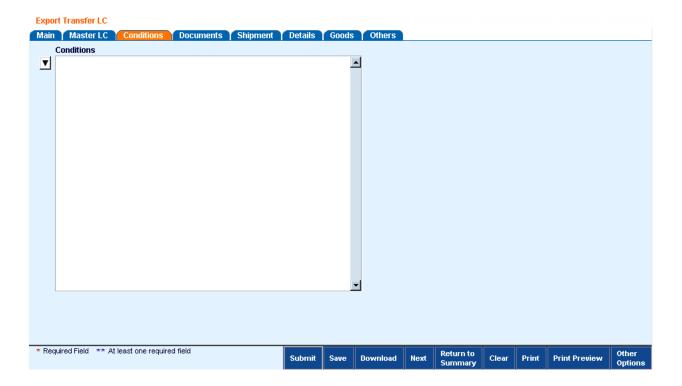


- 1. In the Master LC Reference text box, the user enters the Master LC Reference, or selects from the library look up by clicking on the arrow.
- 2. In the Issuing Bank Reference text box, the user can enter the Issuing Bank Reference Number.
- 3. In the Issuing Bank Name/Address text box, the user can enter the Issuing Bank Name/Address or select from the library look up by clicking on the arrow.
- 4. In the Issuing Bank Country text box, the user can select the appropriate country from the library look up.



CONDITIONS TAB

Click on the Conditions tab and the screen is displayed below:

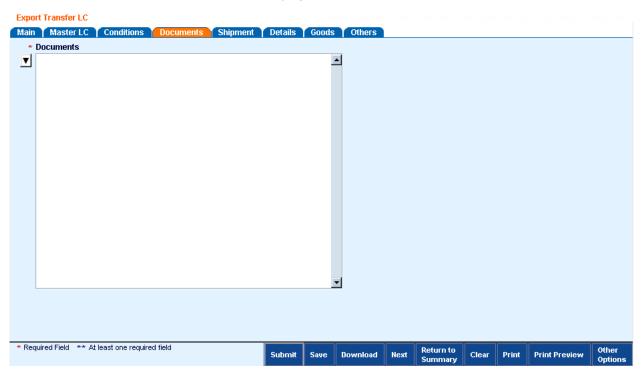


The user can enter free form text into the Conditions field, or select a previously saved clause by clicking on the arrow.



DOCUMENTS TAB

Click on the Documents tab and the screen displayed is the below:

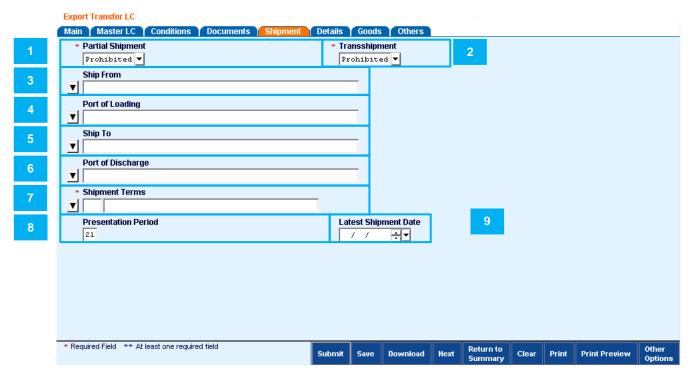


The user can enter free form text into the Documents field, or select a previously saved clause by clicking on the arrow.



SHIPMENT TAB

Click on the Shipment tab. The Shipment tab is presented and allows users to include shipment requirements.

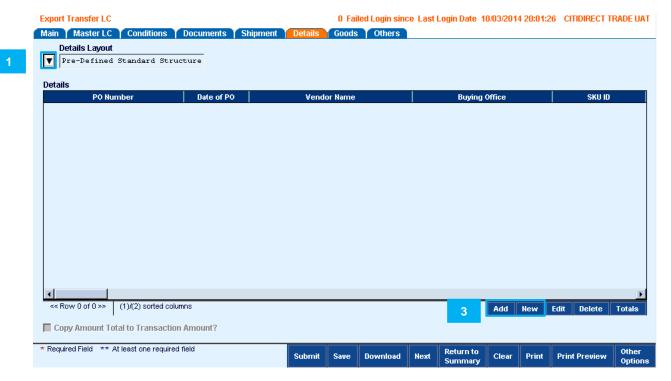


- 1. Choose whether Partial Shipment of the goods is Permitted or Prohibited
- 2. Choose whether Transshipment of the goods is Permitted or Prohibited
- 3. Enter the shipment's Departure Location in Ship From text box or choose from the drop-down list
- 4. Enter the shipment's Port of Loading or choose from the drop-down list
- 5. Enter the shipment's Final Destination in the Ship To text box or choose from the drop-down list
- 6. Enter the shipment's Port of Discharge or choose from the drop-down list
- 7. From the Shipment Terms of delivery list, choose the INCOTERM that will be used for the Shipment
- 8. Enter the Number of days after shipment allowed for presentation of documents in Presentation Period text box
- 9. Choose the Latest Shipment Date allowed from the calendar

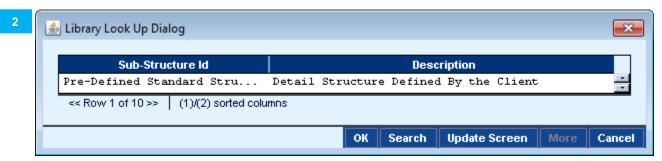


DETAILS TAB

Click on the Details Tab. The Details tab is presented, and can be used to enter purchase order (PO) details with the transaction.



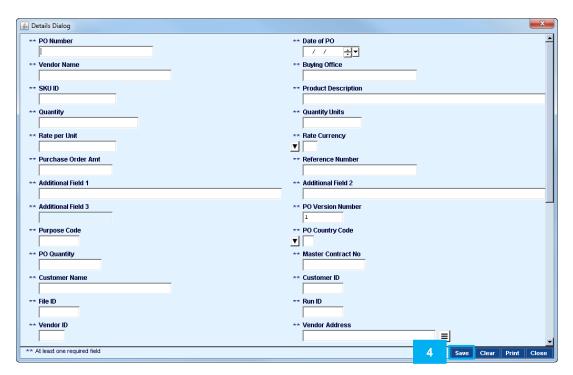
1. When the user clicks on the Details Layout Look Up button, the Details Library Look Up Dialog box will appear, allowing the user to select an appropriate PO detail layout.



2. In this dialog box, users have the option to choose from pre-set PO information or enter new information.



3. If User wants to enter previously saved information, user will click on Add. If new information is required, the user should click on New. This will bring up a separate PO Detail Dialog box for the user to complete.

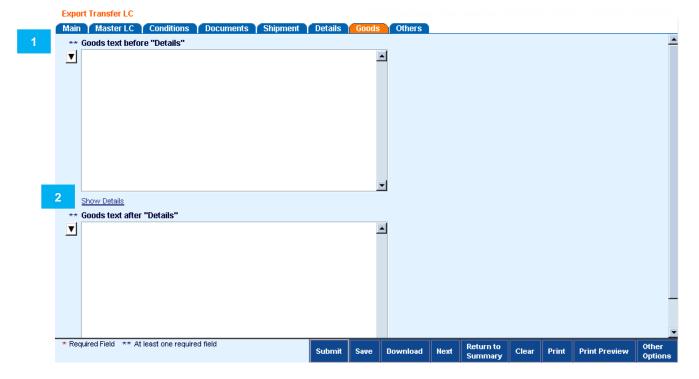


4. The PO Detail Dialog box appears. Users fill out the PO information and should click on Save when completed.



GOODS TAB

Click on the Goods Tab, where users can enter the details of the goods and services associated with the Export Transfer LC.

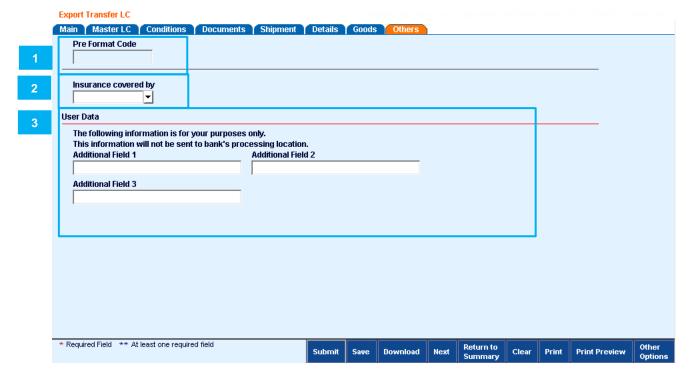


- 1. In the text boxes Goods text before Details or Goods text after Details, users can choose pre-defined Clauses from the Library Look Up. When user chooses a clause from the list, the clause text is inserted into the text box. User can insert as many clauses as necessary. User can input free form details or directly paste the data from an electronic copy of the text
- 2. The Show Details link takes the user back to Detail Tab



OTHERS TAB

Click on the Others Tab. The Others tab allows for internal notes and any additional information



- 1. If a pre-format was used, the pre format code would be displayed in the Pre Format Code text field
- 2. Insurance covered by: Select an option from the dropdown menu



3. The User Data Section displays three Additional Fields. These fields can be used to include additional information, but this information will not be sent to the bank, nor be included in any reports

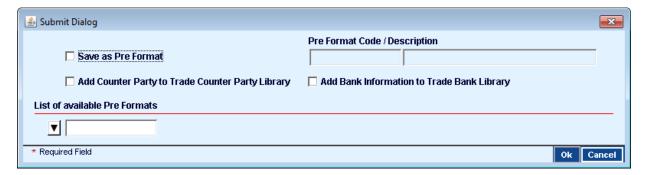


SUBMITTING THE TRANSACTION



- 1. Once all the fields and tabs are completely filled out, the user can Submit the transaction. If any field was populated incorrectly, or if a mandatory field was left blank, an Error pop-up will appear on the screen
- Save—The Export Transfer LC is saved with the status of Incomplete. User can return to complete the application at a later time
- 3. Download—User can download the transaction to his/her PC
- 4. Next—Takes the user to back to the summary screen to the next transaction
- 5. Return to Summary—Returns the user to the Trade Services Summary screen
- 6. Clear—Clears all the content entered by the user
- 7. Print—Prints the transaction
- 8. Print Preview—Provides print preview of transaction
- Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction
 History. View Error provides users a view of the Error (if any) with the transaction. By clicking on Transaction
 History, user can view the complete history of the transaction

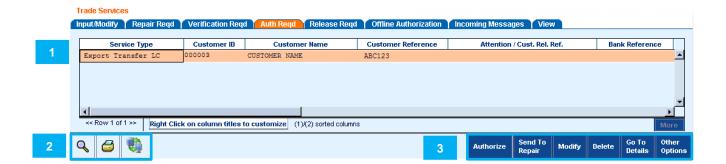
After the user clicks on Submit, a Submit Dialog pop-up will appear, allowing the user to save the completed application as a Pre Format for future transactions or to add counter party/ bank information to the Trade Libraries



4.1.1 Reviewing and Authorizing the Transaction

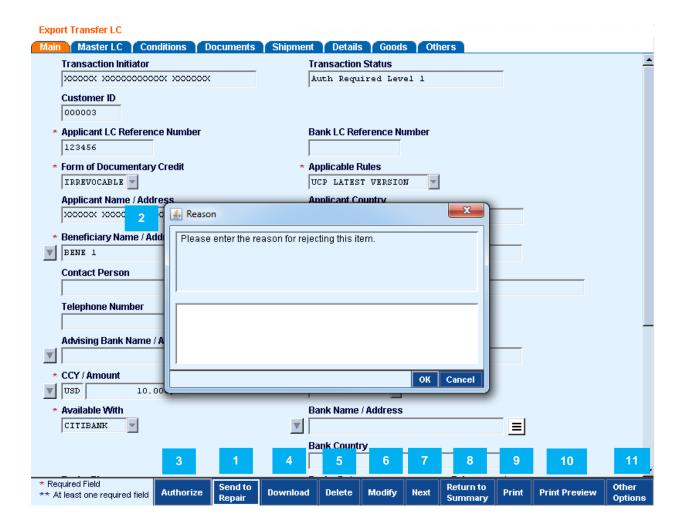
After the transaction is submitted by the maker, this transaction will be routed to the "Authorization Reqd" queue. All transactions with the status "Authorization Required" will require an Authorizer to approve the transaction before it is released to the bank for processing. The snapshot below illustrates the Transaction Review screen.





- 1. The Authorizer can select and view the transaction before approving or sending the transaction to repair. This can be done by clicking on Go To Details action button
- 2. The Magnifier image icon allows users to perform a quick search for transactions. The Printer image icon allows users to print the summary page of transactions that require authorization. The Desktop-Building image icon allows users to export all or selected rows in the authorization required screen
- 3. Additionally, from the summary screen, the user can select any of the action buttons to perform various functions
- Authorize—Authorizes the transaction and sends transaction for processing
- Send To Repair—Sends the transaction back to the maker for repair
- Modify—Opens the transaction for editing
- Delete—Deletes the transaction
- Go to Details—Takes the user to details of the selected transaction
- Other Options—When user clicks on Other Options, he/she can choose from various options, including Search, Update Screen, Print, View Errors, Print Details, View Totals, View Transaction History





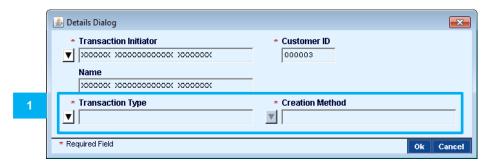
The Checker will be able to view all the details related to the transaction, exactly as the Maker entered them, and can scroll through the tabs at the top



- 1. If Checker finds that something is wrong with the transaction, he clicks on Send to Repair
- 2. If Send to Repair is selected, a Reason dialog box appears, prompting the user to enter a reason for sending the transaction to repair
- 3. If the details of the transaction are correctly entered, the checker clicks on Authorize
- 4. Download: Downloads the transaction details
- 5. Delete: Deletes the transaction
- 6. Modify: Opens the transaction for editing
- 7. Next: Takes the user to the next transaction
- 8. Return to Summary: Returns the user to Summary Tab
- 9. Print: Prints the transaction
- 10. Print Preview: Provides print preview of the transaction
- 11. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error, the user views the Error (if any) with the transaction. By clicking on Transaction History, user can view the complete history of the transaction

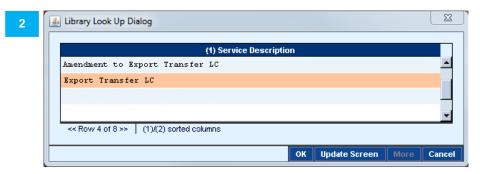
Create a Letter of Credit from an existing Export Transfer LC

Users can create a new Export Transfer LC request based on an existing transaction that has been processed. This is useful if user needs to create an Export Transfer LC transaction where most but not all of the details are the same (eg. Same beneficiary and banks involved).

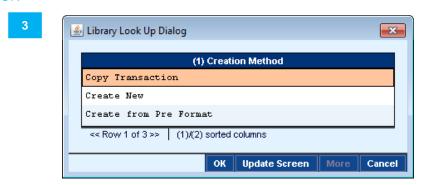




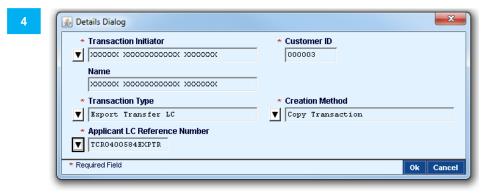
 The user should click on the Transaction Type Library Look Up and the Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (in this case, Export Transfer LC and Copy Transaction)



 When the user clicks on the Transaction Type Library Look Up, the user is able to select from various service types (depending on user entitlements). User should select Export Transfer LC option from the list provided and click on OK

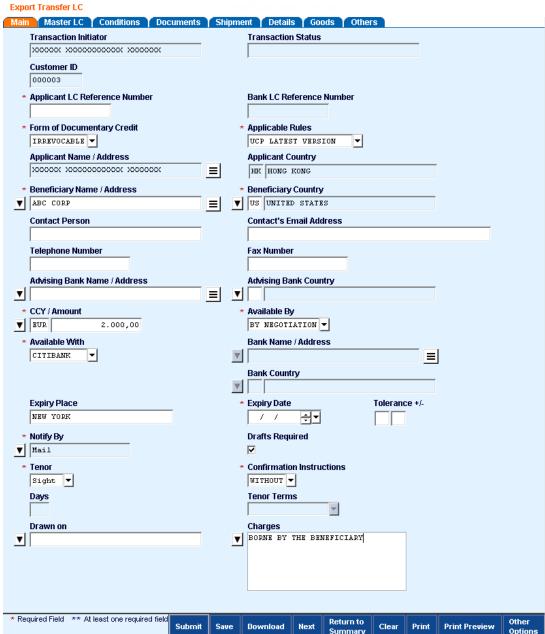


3. When the user clicks on Creation Method Library Look Up, the user should select the Copy Transaction Option from the list provided



4. The Details Dialog box is now populated with the selections made by the user



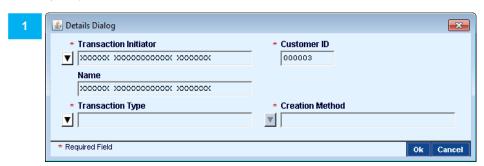


5. All the transaction details are pre-populated based on the existing Export Transfer LC transaction. Users can make changes wherever required and click on Submit once completed

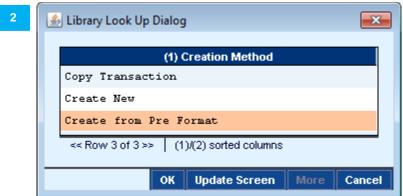


Create a Letter of Credit from a Pre Format Template

A new Export Transfer LC request can be created from a Pre Format template. This allows user to fill in minimal details since most of the information is pre-populated. (Refer to Section 13.4 for more details on how to create a new Pre Format Template)

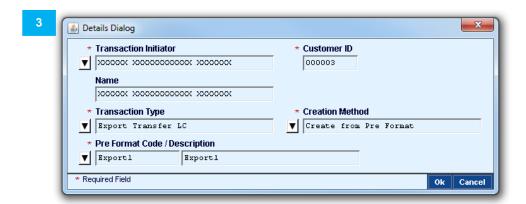


 User should click on Transaction Type Library Look Up and Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (In this case, Export Transfer LC and Create from Pre Format)



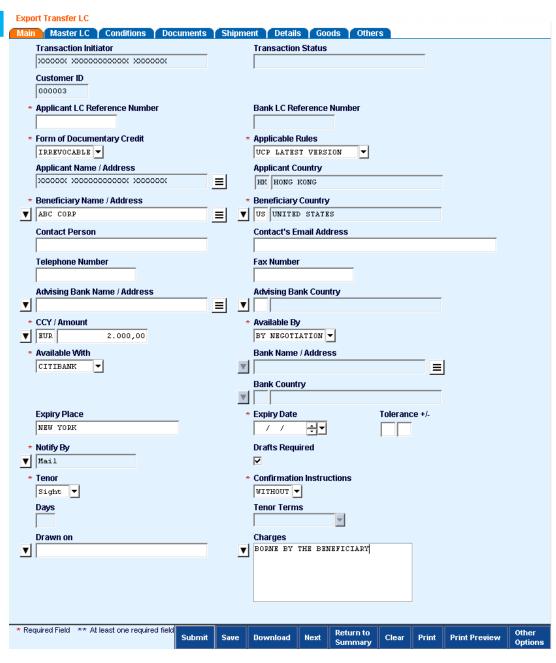
2. When user clicks on the Creation Method Library look-up, the user should select Create from Pre Format Option from the list provided





3. The Details Dialog box is populated by the selections made by user. User should select the appropriate Pre Format Code/Description from the Library Look Up





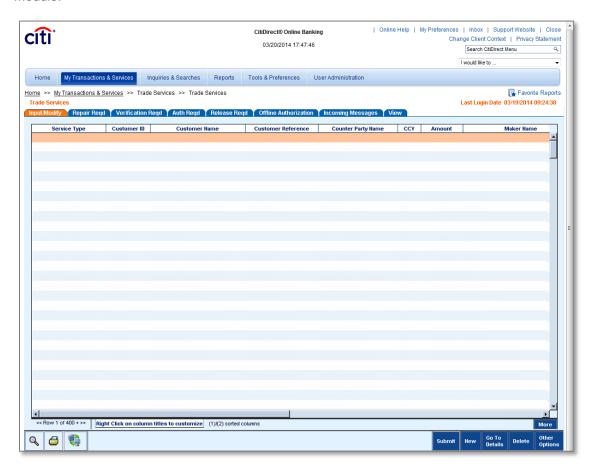
5. All the transaction details are pre-populated based on the pre format template. Users need to enter details that relate to the specific transaction (eg. Amount, currency, expiry date) wherever required and click on Submit once completed



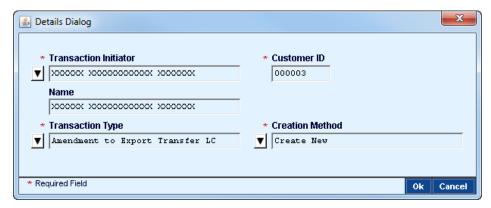
Creating an Export Transfer LC Amendment

Clients can make amendments to existing Export Transfer LCs that have been issued by the bank.

To amend an Export Transfer LC, access the Amendment to Export Transfer LC page from the Trade Services module.



The user should click on the Input/Modify Tab and New. The user should select Amendment to Export Transfer LC from the Transaction Type Library Look Up Dialog Box.

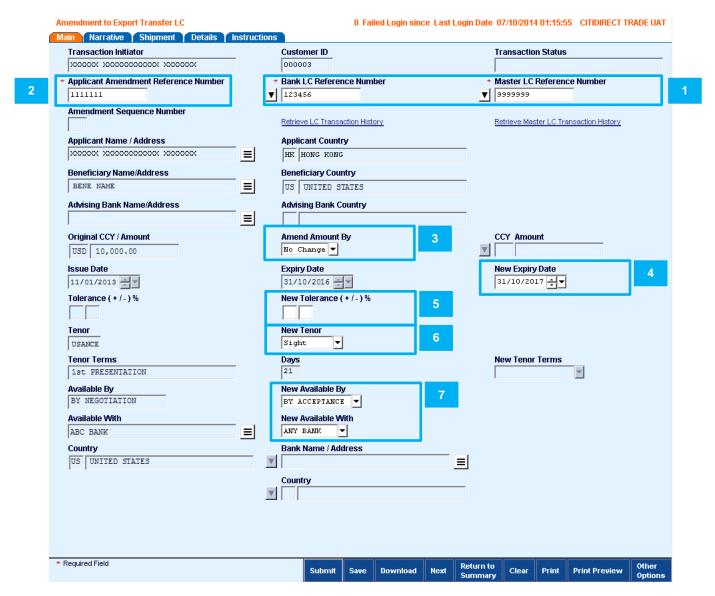


For Creation Method, select Create New.



MAIN TAB

Clients are able to retrieve previously submitted Export Transfer LC transaction data on this tab. Fields in grey are bank-populated from the original transaction, which the user will not be able to edit. Fields with the white background are the fields which amendments can be provided. Fields with * are mandatory.



1. The user will pick the appropriate existing transaction using the corresponding Bank LC Reference Number from a Library Look Up. The form is populated once the appropriate Bank LC Reference Number is selected. The Master LC Reference number is also populated if one is associated with the Bank LC Reference Number.

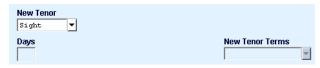


- 2. Fill out the Applicant Amendment Reference Number field
- 3. In the Amend Amount field, select Increase, Decrease or No Change from the drop-down (if applicable)

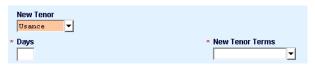
If "Increase" or "Decrease" is selected, the Currency and Amount fields will be mandatory



- 4. New Expiry Date: Enter the new expiry date for the LC (if applicable)
- 5. In the New Tolerance field, enter the new tolerance percentage (if applicable)
- 6. New Tenor: Choose a new tenor—Sight or Usance (If applicable)
 - 6.1 If "Sight" is selected, Days and New Tenor Terms are not editable



6.2 If "Usance" is selected, enter the number of days and pick new tenor terms from the Library Look Up





7. From the New Available By list, choose the settlement (payment) type for the transaction.

From the New Available With list, choose the appropriate party that will process the final settlement of the transaction.

If Any Bank or Citibank is selected; Bank Name Address and Country Fields will not be editable

If Any Bank In is selected, Country field will be editable

If Other is selected, both Bank Name/ Address and Country will be editable

8. After making the necessary changes, proceed to the Narrative tab.



NARRATIVE TAB

The Narrative tab is used to enter additional text for the transaction.

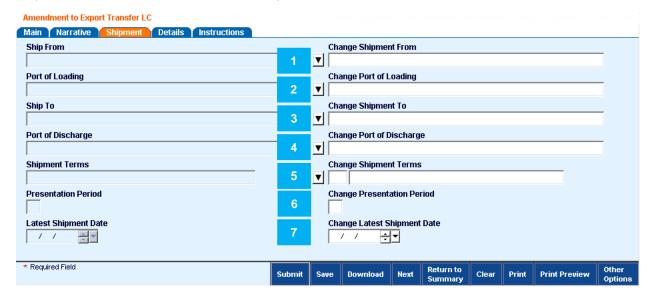


1. In the Narrative field, enter any additional free form text, or click the Library Look Up to open a Library Look Up Dialog box. Select clauses from the list and click OK to close the box



SHIPMENT TAB

Shipment details can be amended in the Shipment Tab.



On the Shipment tab, users can amend the details of the shipment associated with the transaction, if applicable.

- Change Shipment From: Input the shipment's new departure location or select from Library Look Up.
- 2. Change Port of Loading: Input Shipment's new port of loading or select from Library Look Up
- 3. Change Shipment To: Input the shipment's new destination or select from Library Look Up
- 4. Change Port of Discharge: Input Shipment's new port of discharge or select from Library Look Up
- 5. Change Shipment Terms: Input the new INCOTERMS or select from Library Look Up
- 6. Enter the modified number of days after shipment allowed for presentation of documents in Change Presentation Period text box
- 7. Enter the latest shipment date of the amended LC in the Change Latest Shipment Date or select from the Calendar

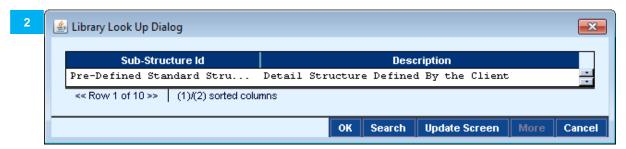


DETAILS TAB

The Details tab is used to present any additional PO information.

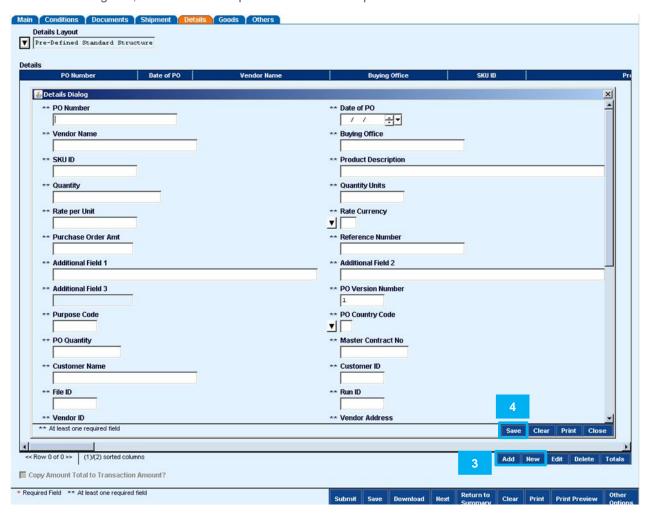


1. When the user clicks on the Details Layout Look Up button, the Details Library Look Up Dialog box will appear, allowing the user to select an appropriate PO detail layout





2. In this dialog box, users have the option to choose from pre-set PO information or enter new information



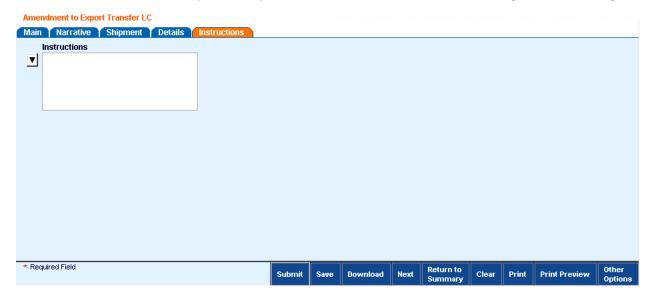
If Copy Amount Total to Transaction Amount is checked, it will override the transaction amount on the main tab

- 3. If User wants to enter previously saved information, user will click on Add. If new information is required, the user should click on New. This will bring up a separate PO Detail Dialog box for the user to complete
- 4. The PO Detail Dialog box appears. Users fill out the PO information and should click on Save when completed



INSTRUCTIONS TAB

The Instructions tab is used to provide any additional Instruction information or changes in the existing one.



1. In the Instructions field, enter any additional text manually, or click the Library Look Up to open a Library Look Up Dialog box. Select clauses from the list and click OK to close the box.

Once all the fields and tabs are completely filled out, the user can Submit the transaction. If any field was populated incorrectly, or if a mandatory field was left blank, an Error pop-up (below) appears on the screen.





- 1. Save—The transaction is saved with the status of Incomplete. User can return to complete the application at a later time.
- 2. Download—User can download the transaction to his/her PC.
- 3. Next—Takes the user to back to the summary screen to the next transaction.
- 4. Return to Summary—Returns the user to the Trade Services Summary screen.
- 5. Clear—Clears all the content entered by the user.
- 6. Print—Prints the transaction.
- 7. Print Preview—Provides print preview of transaction.
- 8. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. View Error provides users a view of the Error (if any) with the transaction. By clicking on Transaction History, user can view the complete history of the transaction



Chapter 5 Import Collection

A documentary collection is a type of trade transaction in which the exporter provides instructions to his/her bank to collect payment for goods supplied to his/her importer. The exporter submits shipping documents to his/her bank, and the bank forwards these documents, together with a bill of exchange or draft with an instruction for either 1) documents against payment (sight payment), or 2) documents against acceptance (usance payment). In a sight payment scenario, the importer needs to pay the face amount of the draft at sight, while in the usance payment scenario, the importer is required to pay at a future, specified date.

In an Import Collection transaction, the bank represents the importer, and receives documents from the exporter's bank and makes payment against the documents, or accepts a draft and the documents to pay at a later date.

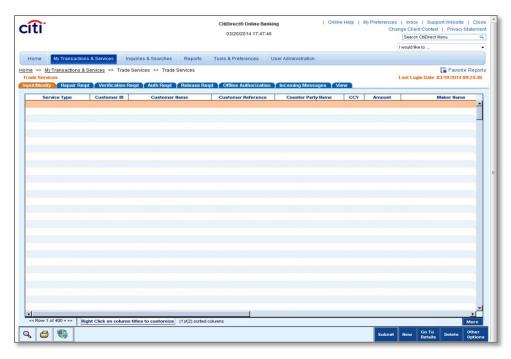
About the module

The Bank Portal's Import Collections module enables user to:

- View Import Collections that the Bank has processed
- Receive notifications when documents arrive and when payments are due
- View images of the underlying collections documents
- Accept or Reject Collections
- Authorize payment and provide settlement instructions for user's Sight and Usance Import Collections
- View and print images

Accessing the Import Collection Module

From the Main Trade Services homepage, click on the Incoming Messages tab to access the incoming Import Collections messages





Import Collection

5.1.1 Receiving Incoming Collections Notification

All unread and un-actioned messages can be found in the Incoming Message queue. The Inbox will alert user to unread messages in the Incoming Messages queue. User can access incoming messages by selecting the item from the Inbox. This will navigate user to the Incoming Messages tab within the Trade Services Category.

Another way to access incoming messages is to navigate to the Incoming Messages tab. At this screen, user will see a summary list of unread messages and messages with a pending response status.



- 1. Users receive an incoming Import Collections Notification in the Incoming Messages Tab
- 2. Select a transaction from the list of transactions in Incoming Messages Tab and click on Go To Details

5.1.2 Reviewing the Message



- 1. Users are brought to the Import Collection Notification Screen and can select the Incoming or Response Tab
- Name: Name of the Client
- 3. Bank Entity: Bank Branch Code that processed the transaction
- 4. Attention: A user or group that should action on the incoming message is listed
- Customer ID: Unique number assigned to Client which is pre-populated
- 6. Message Status: For all the new transactions, the Message Status will be Unread, if the user clicks on "Mark Read" the status of the message will move to the Response Pending queue
- Message Received Date/Time: Date and Time when message was received



8	Bank Bill Reference Number	Message Reference Number	10
	00168667	0128141035416028	
9	Drawer Name & Address	CCY/Amount	11

- 8. Bank Bill Reference Number: Bill reference number assigned by the bank
- 9. Drawer Name and Address: Name and Address of Drawer
- 10. Message Reference Number: System populated reference number
- 11. CCY/Amount: Currency and Amount of the collection transaction





- 12. Drawer Reference Number: Reference number assigned by the drawer
- 13. Documents Against: This determines the collection type whether a Sight or a Usance Bill
- 14. Incoming Narrative: The bank operations group provides any instructions regarding the collection transaction (for example, late goods shipment, missing transport documents, unclear images)
- 15. Charges: This gives the summary of all charges
- 16. Users can click on View Documents Link, to view the documents list

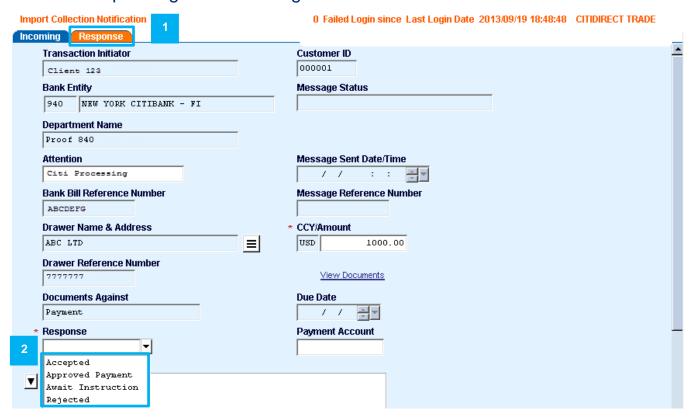
Related Documents: The list of relevant documents is displayed when the View Documents link is selected



17. Due Date: Latest date for payment on the transaction



5.1.3 Responding to the Message



- 1. User can now select the Response Tab to respond to the Import Collection Notification
- 2. The Response drop-down is used to select the response. The user can choose from the following options: Accepted, Approved Payment, Await Instruction and Rejected
- Accepted: Documents are accepted for payment in the future (Usance transaction)
- Approved Payment: Approval to make payment to the exporter
- Await Instruction: Indicate to Bank that further instructions will come at a later stage
- Rejected: Reject the transaction





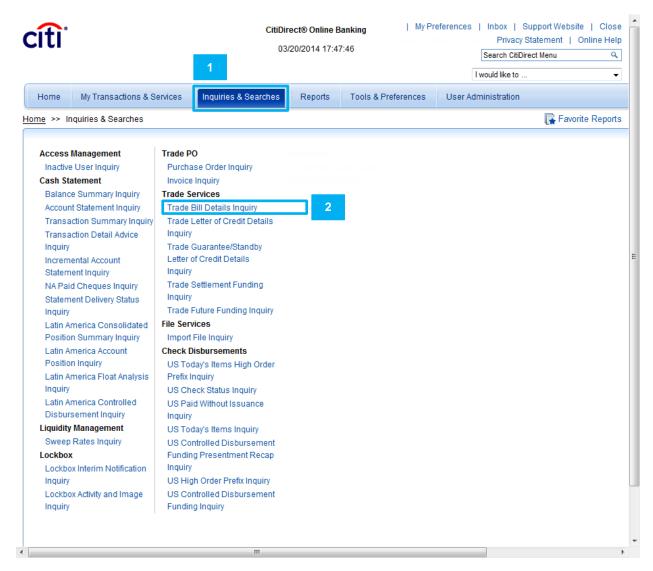
- 3. The user can insert comments in Narrative field. The text can be selected from the Library Look Up; it can be inserted as free form text, or pasted through an electronic copy of the data
- 4. Click on Submit to submit the response to the bank for processing.

User can choose any of the following options at any point

- Mark As Read—It cannot be selected when user is in Response Tab
- Submit—Saves the transaction.
- Download—Downloads the documents
- Next—Takes the user to subsequent message, there is no need to scroll to the top
- Return to Summary—Returns the user to the Summary Tab
- · Clear—Clears all the content entered by the user
- Print—User can print the available documents in the transaction
- Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction
 History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction
 History user can view the complete history of the transaction



Trade Bill Inquiry

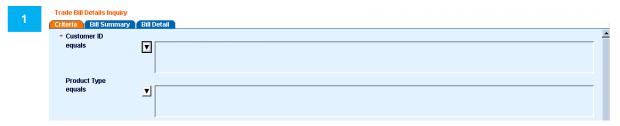


- 1. User will login to Bank Portal and will select Inquiries Link. The Inquiries Menu will expand
- 2. Select Trade Services—Trade Bill Details Inquiry

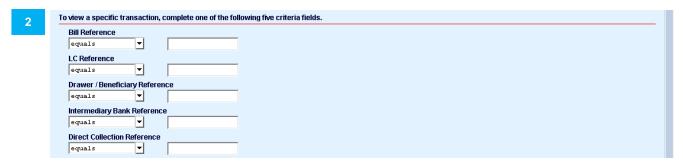


5.1.4 Trade Bill Details Inquiry

The Criteria Tab helps user to select a specific transaction.



1. Customer ID can be selected from the Library Look Up and Product Group can be selected from the drop-down, or include all



2. To view specific transaction user can input reference number details into any one of the criteria fields



3. To narrow the transaction search, the user can input additional search criteria in the above fields





4. Additional Information such as Outstanding Bill Amount, Book Date, Settlement Date, Status and checkboxes Discount Indicator (if discounts are applicable) and Show Overridden Discrepancies (if applicable) which can make the search more transaction specific can be provided and click Submit action button

After all the criteria has been appropriately included, click on Submit. The user can choose not to include any search criteria, and simply click on Submit.

User can select any of the other action buttons:

Submit—Submits the criteria inserted for transaction search.

Clear Criteria—Clears the options selected or text input in the text boxes.

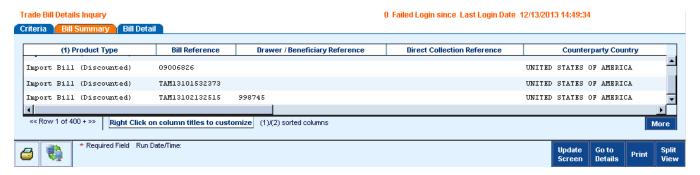
Default Search Criteria Options—All the default options are selected.

Print—Prints the Screen.

Split View—Enables user to view the Import Collection Payment Summary list at the bottom of the page.

5.1.5 Bill Summary Tab

Bill Summary Tab displays the transaction(s) which have satisfied the criteria details provided by the user in the Criteria Tab.



The user can select any of the action buttons:

Update Screen—Refreshes the screen to show all the latest transactions which satisfy the Criteria Tab's options.

Go to Details—The Bill Detail Tab appears which displays the details of the selected transaction.

Print—Prints the Screen.

Split View—Enables user to view the Import Collection Payment Summary list at the bottom of the page.



5.1.6 Bill Detail Tab

Bill Detail Tab displays the details of the Import Collection Payment transaction. All fields are read only.





User can select the following Links:

List of Discrepancies: Users can view various discrepancies regarding the submitted documents or the Information provided.

View Documents: All the documents submitted are listed in the Documents Library Look Up Dialog box.



Bill Charges: If user clicks on Bill Charges Link, the Bill Charges Summary pop-up displays. The bill charges summary details the Settlement Date, Value Date and Description of the Charges for the selected Import Collection payment transaction.

Courier Information: View document courier delivery information.

Related Invoices: View all the invoices related to the Letter of Credit.

User can select any of the action buttons:

Return to Bill Summary—Takes the user to Bill Summary Tab

Criteria—Takes the user to Criteria Tab

Previous—Takes the user to previous Tab

Next—Takes the user to next Tab

Print— Prints the Screen



Glossary

DRAWER

The party who is entrusting the handling of a collection to a bank. The Drawer draws a Bill of Exchange and prepares the collection documentation to demand payment from a Buyer/Importer for goods or services. Also known as the "Principal", the Drawer is usually the Seller/Exporter.

DRAWEE

The party to whom presentation is to be made in accordance with the collection instruction. Also known as the "Payer" or "Acceptor", the Drawee is the party who the Bill of Exchange is drawn on, to whom documentation is due against payment or acceptance, and who is liable for paying the Bill of Exchange. The Drawee is usually the Buyer/Importer.

REMITTING BANK

The bank to which the Principal has entrusted the handling of the collection. The Remitting Bank is usually located in the Exporter's country, and often is the Exporter's bank.

COLLECTING BANK

Any bank, other than the Remitting Bank, involved in the processing of the collection. Typically, there are only two banks involved in a collection:

- The Remitting Bank
- The Collecting Bank

The Collecting Bank is usually located in the Importer's country, and often is the Importer's bank. Consequently, the Collecting Bank often serves as the:

PRESENTING BANK

It's the Collecting Bank making presentation to the Drawee.



Chapter 6 Export Direct Collections

Export Direct Collections—Overview

A documentary collection is a type of trade transaction in which the exporter provides instructions to his/her bank to collect payment for goods supplied to his/her importer. The exporter submits shipping documents to his/her bank, and the bank forwards these documents, together with a bill of exchange or draft with an instruction for either 1) documents against payment (sight payment), or 2) documents against acceptance (usance payment). In a sight payment scenario, the importer needs to pay the face amount of the draft at sight, while in the usance payment scenario, the importer is required to pay at a future, specified date.

In an Export Collection transaction, the bank represents the exporter, and forwards the export documents, together with a cover letter which provides collecting instructions, to the importer's bank for payment, or acceptance of the draft.

A Direct Collection transaction is a select offering that allows the exporter to submit documents directly to the importer's bank, without having to send documents through Citi. This saves them both time and courier fees.

About the module

User initiates all tasks through the Direct Collections module, replacing paper applications. After user has created the Direct Collection Letter application in the Trade Portal, the application is routed through the bank for processing, and is then issued by the bank as an Export Direct Collections.

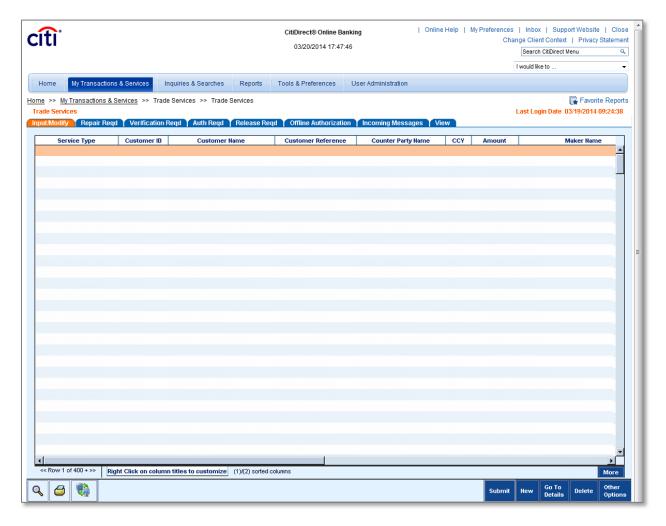
As a Bank Portal export client, user has a number of services with which to generate cover letters and to communicate the details of your collection transactions. There are different types of services offered depending upon the characteristics of the export collections.

In the Direct Collections Letter module, user can electronically:

- Apply for new Direct Collections letters
- Authorize Direct Collections letters
- Release Direct Collections letters to the bank
- View Direct Collections letters
- Keep track of payments



Accessing the Export Direct Collection Module



From the Main Trade Services homepage, click on the Input/Modify tab to access the Export Direct Collections Module.

Creating an Export Direct Collections Transaction

Initiation of an Export Direct Collections can be done in 3 different ways:

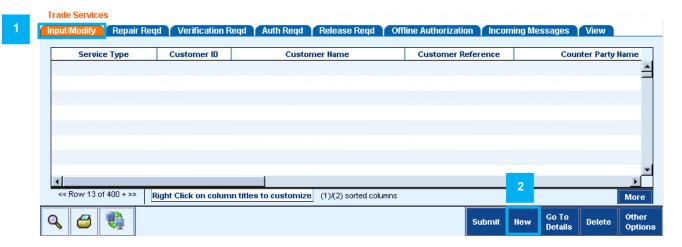
- Create a new Export Direct Collections by entering all the details
- Copy Export Direct Collections from a similar transaction that already exists in the system. This allows the user
 to quickly create an application, by entering or updating only the details that differ from the existing Export
 Direct Collections
- Create an Export Direct Collections based on a Pre Format. The information from the pre-format is automatically populated in the Export Direct Collections, and user simply needs to enter the details that relate to the specific transaction. From the pre-format, the details of the application are saved for future use. The user only needs to enter related data specific to this application

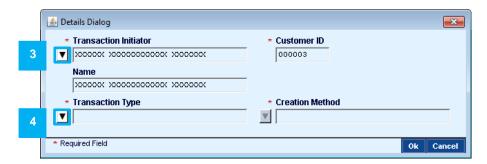


6.1.1 Create a New Export Direct Collection

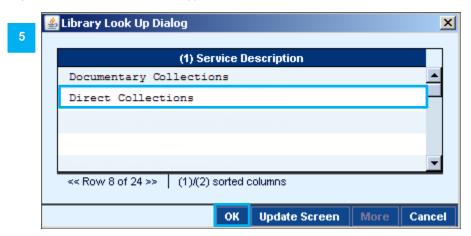
When creating a new Export Direct Collections without pre-formats or copy from an existing Direct Collections, user can initiate an export Direct Collections as follows:

- User should select the Input/Modify Tab
- 2. Select New



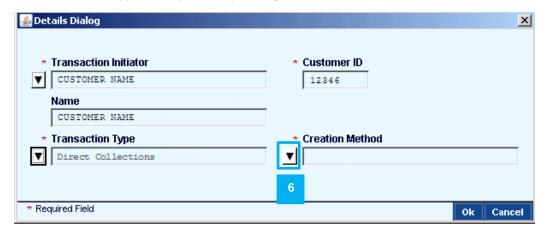


- 3. In the Details Dialog box, click the drop-down of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifier. Select relevant option and click OK
- 4. Select the drop-down of the Transaction Type and choose Direct Collections

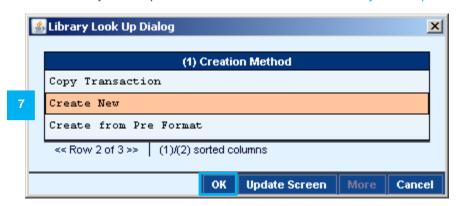




5. Transaction Type Library Look Up Dialog



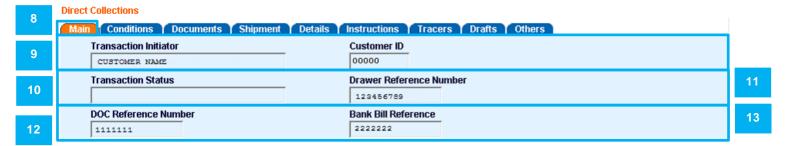
6. Select Creation Method library Look Up button. The Creation Method Library Look Up Dialog box opens



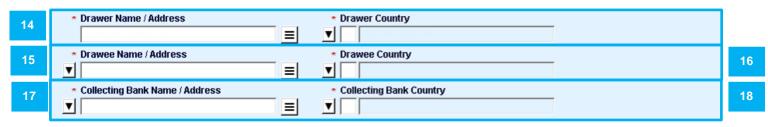
7. In Creation Method Library Look Up Dialog box, select the Create New and click OK. This action opens Details Dialog box populated with the selections made by user. All the fields need to be filled. Click OK to open Export Direct Collections Screen



MAIN TAB



- 8. Main Tab of Direct Collections Screen. Main tab is used to enter transaction-specific information. If only one transaction initiator is chosen, the Transaction Initiator and Customer ID fields are pre-populated
- 9. Transaction Initiator and Customer ID fields are pre-populated as per the selection done in Transaction Initiator Dialog box
- 10. Transaction Status is populated by system
- 11. In the Drawer Reference Number field, user will enter a unique reference number for the base number if it is not already pre-assigned
- 12. The DOCReference Number is assigned by the Bank Portal. This number is available after the transaction is transmitted to Bank for authorization but prior to release
- 13. The Bank Bill Reference is assigned by Citibank. This number is available after the transaction is sent and registered by Citibank





- 14. The Drawer Name / Address and Drawer Country of the exporter are automatically filled in based on the client's name and address selected
- 15. In the <u>Drawee Name / Address</u> field, user can click on the Library Look Up to select a Drawee name from the Trade Counter Party library or enter the data free form text. This field contains the name and address of the party expected to disburse the sum listed on the draft or bill of exchange
- 16. In the Drawee Country field, the user can click on the library lookup to select a country from the library, or enter the data as free form text
- 17. In the Collecting Bank Name/Address field, the user can click on the Library Look Up to select a collecting bank from the library, or enter the data as free format text
- 18. In the Collecting Bank Country field, the user can click on the Library Look Up to select a country from the library, or enter the data as free form text



- 19. The CCY/Amount field should be populated with a 3-character currency code and an amount. The currency portion can be inserted using the currency library dialog box, or free form text. The amount should be inserted using free form text. Depending on individual user setup, the numeric display will be shown in the appropriate format
- 20. In Tenor field user can select from "Sight" or "Usance"
- 21. If Usance was selected in the Tenor field, the Tenor and Days should be populated
- If Sight was selected, the Tenor Terms and Date remain disabled.
- 22. The checkbox Drafts should be checked if the client would like to print drafts. If the box is checked, the fields in the Draft tab will be available





CONDITIONS TAB

The Conditions tab is used to enter the terms and conditions of the transaction.

Direct Collections

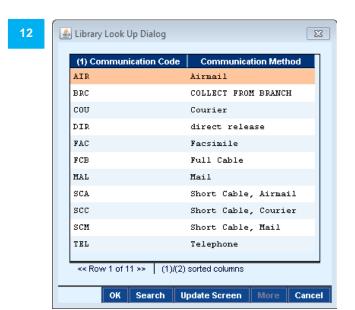


- 1. The Deliver Documents Against field is automatically populated. It shows the value Payment if the Tenor Code on the Main Tab is Sight. If the Tenor Code was selected as Usance, the value in this field shows Acceptance
- 2. Select check box Hold drafts for arrival of goods if drafts should be held for the arrival of goods
- 3. Click check box If unpaid/unaccepted, store and insure goods, if the goods should be stored and insured if they are unpaid and unaccepted
- 4. If the Tenor Code is Usance, the user will be able to select a communication method from the Communication Method library using the Library Look Up of Advise Acceptance / Maturity
- 5. If the Tenor Code is Usance, the user will be able to select a communication method from the Communication Method library using the Library Look Up of Advise Non Acceptance
- 6. If the Tenor Code is Usance, the user will be able to click the Protest Non Acceptance check box if the user wishes to protest for when there is non-acceptance



- User can select a communication method from the Communication Method Library Look Up Dialog box using the Advise Payment Library Look Up button
- 8. User can select a communication method from the Communication Method Library Look Up Dialog box using the Advise Non Payment Library Look Up button
- 9. User can click on the Protest Non Payment check box if he/she wishes to protest non-payment
- 10. User can click on Allow Discount check box if a discount is allowed
- 11. If Allow Discount is selected, user should enter the discount details in the Discount of text box

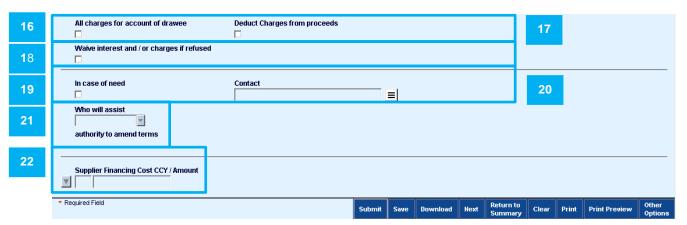




12. The Communication Method Library Look Up Dialog box is shown above. The user should select OK after selecting the appropriate option



- 13. The user can click on the check box Collect interest for delay in payment, if interest should be collected if there is a delay in payment
- 14. User should enter an interest rate in Interest Rate (%P.A), if the Collect interest for delay in payment check box is clicked
- 15. User should enter the interest date in Interest From. The date should be greater than or equal to the current date





- 16. The user can click All charges are for account of drawee check box, if the charges should be paid by the drawee
- 17. The user can click Deduct charges from proceeds check box, if the charges can be deducted from the proceeds
- 18. The user can click Waive Interest and/or charges if refused check box, if interest should be waived
- 19. User can click In case of need check box if you wish to indicate a contact
- 20. In field Contact, user can enter the name of the person to be contacted. This is required if the In case of need field is selected
- 21. The Library Look Up Who will assist authority (fill in relevant text) to amend terms helps user to indicate if the contact person in field 20 has the authority or no authority to amend terms
- 22. The field Supplier Financing Cost CCY / Amount is used to insert the Supplier financing cost using drop-down. User can select the currency code from drop-down and insert the amount in the text box. The amount will appear in appropriate format



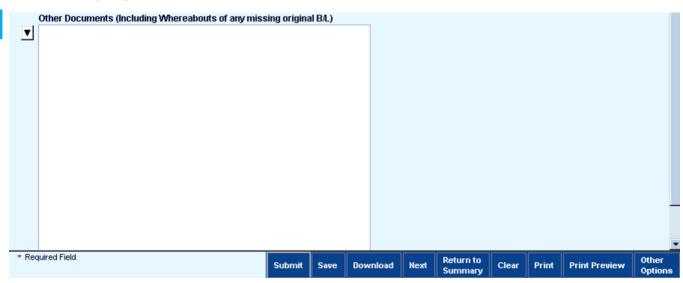
DOCUMENTS TAB

Direct Collections

1



1. User can specify the documents that will be enclosed with the collection letter

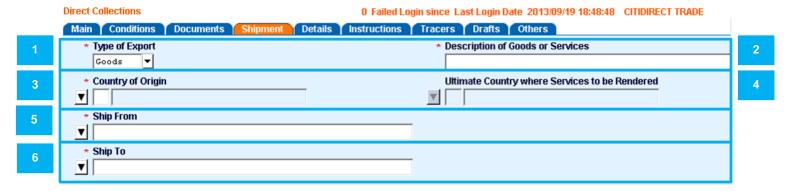


- 2. The text box Other Documents—user can insert the list of the documents that will be enclosed with the collection letter. Users can transact using the following methods:
 - 2.1 User can choose pre-defined Clauses from the Library Look Up dialog box. When user chooses a clause from the list, the clause text is inserted into the text box. User can insert as many clauses as necessary
 - 2.2 User can input the details manually
 - 2.3 User can copy and paste the data from an electronic copy of the text in the Text boxes



SHIPMENT TAB

The Shipment tab is used to enter shipping information for the transaction.



- 1. Type of Export: User can select the options Services or Goods from the drop-down
- 2. Description of Goods or Services: User can enter the short description of Goods or Services
- Country of Origin: User can populate using the Library Look Up dialog box, if Goods was selected in the Type of Export field
- 4. Ultimate Country where Services to be Rendered: User can select the country code from the Library Look Up dialog box for country to be populated in the text field, where the shipment will be unloaded
- 5. In the field Ship From, user can select from the Shipping Detail library using the Library Look Up dialog box or by entering the location data. This is required if a description is entered in the Goods field. In case of Services Option selected in Field Type of Export, this field is disabled
- 6. In the field Ship To, user can select from the Shipping Detail library using the Library Look Up dialog box or by entering the location data. In case of Services Option selected in Field Type of Export, this field is disabled

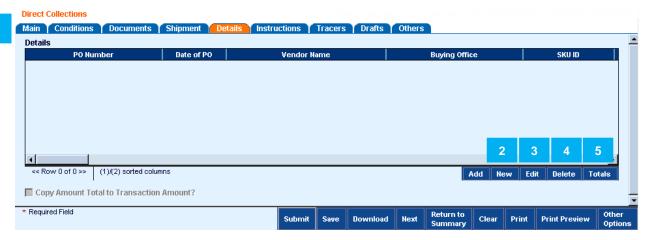


- 7. Mode of Transport: User can select options Air, Land or Multimodal Marine. In case of Services Option selected in Field Type of Export, this field is disabled
- 8. Shipping Company or Air Carrier Name: Name of the Shipping Company or Air Carrier by which the goods are transported. This field will be available to populate based on Mode of Transport selected. In case of Services Option selected in Field Type of Export, this field is disabled
- 9. Vessel Name: Enter the Name of the Vessel. This field will be available to populate based on Mode of Transport selected
- 10. Enter the Bill of Lading Reference number in the field B/L Reference
- 11. Enter the Bill of Lading Date in the field B/L Date

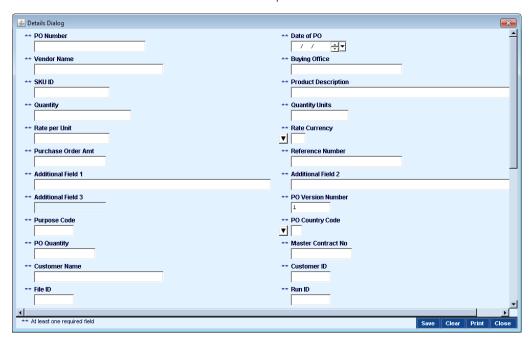


DETAILS TAB

On the Details tabs used to include details (purchase order or invoice information) with the transaction, user can either choose from pre-set PO information or can manually enter it.



- 1. On this dialog box, clients can choose from pre-set PO information
- Clients can enter new information by clicking on New. Another Details Dialog box opens for the user to input relevant details. Click on Save once completed.



- 3. Edit existing transaction details by selecting the transaction from the list and clicking Edit
- 4. Delete existing transaction details by selecting the transaction and clicking Delete
- 5. User may also view the totals of the transaction details by clicking Totals. The total amount populates the amount box in the Main tab



INSTRUCTIONS TAB

In the Instructions tab, user can insert any necessary instructions to the Collecting Bank or Servicing Bank.

Direct Collections

Main Conditions Documents Shipment Details Instructions Tracers Drafts Others

Instructions to Collecting Bank

Instructions to Servicing Branch (not included on Cover Letter)

- 1. In the text boxes Instructions to Collecting Bank and Instructions to Servicing Branch, user can enter the information that will appear on the collection letter, user can insert free form text
 - 1.1 User can choose pre-defined Clauses from the Library Look Up. When user chooses a clause from the list, the clause text is inserted into the text box. User can insert as many clauses as necessary
 - 1.2 User can input the details manually
 - 1.3 User can copy and paste the data from an electronic copy of the text in the Text boxes





- 2. The user can select the Method of Credit from the drop-down list: Manager's Cheque, Funds Transfer, Credit to Account, etc.
- 3. If Credit to Account was selected in field 2, user should enter an account number.
- 4. In the field Deduct CCY/Amount, user can enter the amount to be deducted
- 5. In the field In settlement of Your I/B Dept. Bill No., user can enter the Bank Bill Reference number, if available
- 6. In the field Agent Name, user can enter an agent name
- 7. In the field Agent Commission CCY/Amount, user can enter the currency and amount of commission that the exporter will pay to the agent
- 8. In the field Agent Payment Instructions, user can enter business instructions as to how to pay the agent

TRACERS TAB

On the Tracers Tab, users can insert information on tracing instructions such as Acceptance Tracers and Payment Tracers Information, as applicable.



1. In the Tracing Instructions drop-down, user can select from the options "Standing Instructions," "Custom Tracers" or "No Tracers". When user selects the option Custom Tracers all the fields in the Tracers Tab are enabled

Acceptance Tracers Section:

2. Enter number of days before First Tracer in Days before First Tracer

Enter the number of days allowed after First Tracer and less than Maximum Tracer in Days between Tracers

Enter maximum number of days allowed in Maximum Number of Tracers

Click the Library Look Up Tracing Method, select the Communication Code and the text box is populated with the description



3



Payment Tracers Section:

3. Enter number of days before First Tracer in Days before First Tracer

Enter the number of days allowed after First Tracer and less than Maximum Tracer in Days between Tracers

Enter maximum number of days allowed in Maximum Number of Tracers

Click the Library Look Up Tracing Method, select the Communication Code and the text box is populated with the description



DRAFTS TAB

If user has checked Drafts check box on the Main tab, user should populate the Drafts tab with additional details.

Direct Collections



Print Draft: User can select to Print Draft

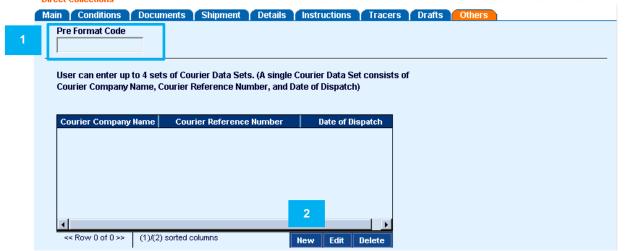
Draft Date: User can enter the date of the draft or select the date of the draft from the Calendar drop-down

Number of Original Drafts: User can include the number of original drafts required. The maximum Number of Original Drafts that a user can enter is restricted to 4



OTHERS TAB

In the Others tab, users can insert any additional information on couriers and freight forwarders.



- 1. The field Pre Format Code is automatically filled in with the code if a Pre Format code was selected
- 2. TRIMS processed customers can add new courier information. Click New beneath the Courier Summary. Similarly, if a courier company's information appears on the screen, users are able to edit by clicking on the Edit button.

The following Details Dialog box appears. Enter the relevant information and click on Save



3. In the field FX Contract Number, user can enter the number that uniquely identifies the foreign exchange (FX) contract





4. In the field Freight Forwarder Reference, user can enter a freight forwarder reference number if the documents are being prepared and sent by a freight forwarder

In the field Freight Forwarder Name/Address, user can enter the name and address of the freight forwarder

In the field Additional Field 1, user can enter any additional information. If the information is not known, it can be added later through the Enriching Transaction process

In the field Additional Field 2, user can enter any additional information. If the information is not known, it can be added later through the Enriching Transaction process

User can select any of the Action Buttons mentioned below:

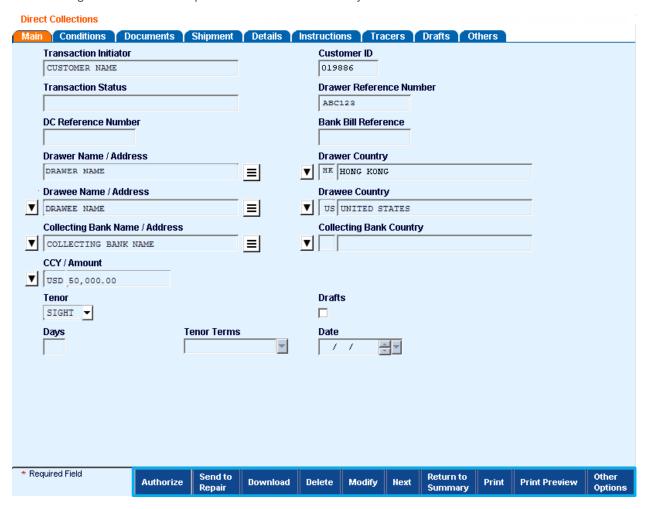


- 10. Once complete, user can Submit the transaction. When user selects Submit button while creating a new Export Direct Collection, an Error pop-up appears on the screen if any fields were entered incorrectly or if the mandatory fields were left blank. If any of the fields has non SWIFT-compatible characters inserted in, a pop-up will display listing out the fields which are not filled in properly
- 11. Save—The Export Collection transaction is saved with the status of Incomplete. User can return to the application later to finish entering the details
- 12. Download—Download the Export Direct Collections
- 13. Next—Takes the user to subsequent screen, there is no need to scroll to top to click on subsequent Tab
- 14. Return to Summary—Returns the user to the Summary Tab
- 15. Clear—Clears all the content entered by the user
- 16. Print—Prints the transaction
- 17. Print Preview—Provides print preview of transaction
- 18. Other Options—When user clicks on Other Options, two options can be chosen: Views Error and Transaction History. Clicking on View Errors the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



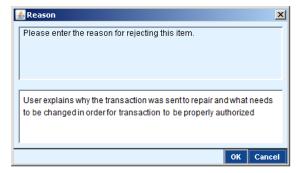
6.1.2 Reviewing the Transaction

The Checker will review all of the details related to the transaction, exactly as the Maker entered them and can scroll through the tabs at the top. All the fields are read only.



After the authorizer reviews the transaction, he/she can select from the following action buttons:

- Authorize: If the transaction is correct, Authorizer clicks on the action button Authorize
- Send To Repair: This option is selected if Authorizer needs to amend the transaction
- If Action button Send to Repair is clicked, the Reason dialog box appears prompting the user to enter a reason for sending the transaction to repair and what exactly needs to be changed so that the transaction can be authorized

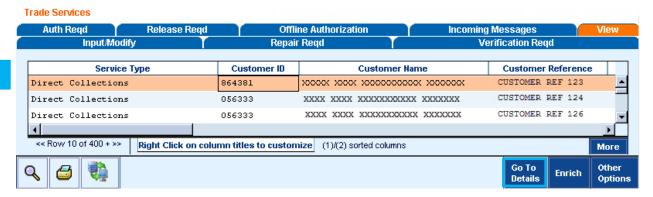




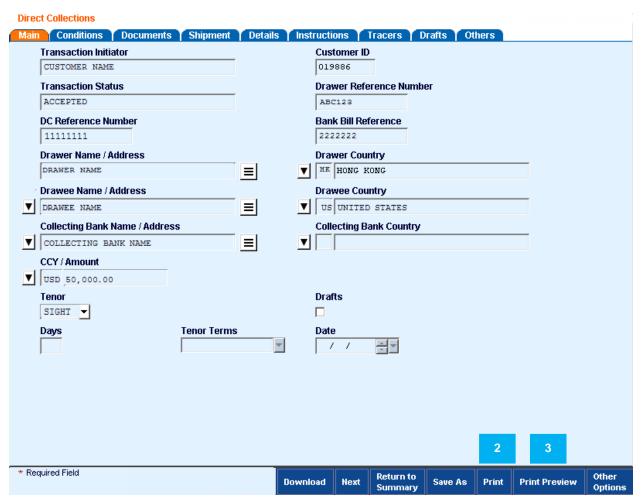
- Download: Download the Export Direct Collections
- Delete: Deletes the transaction
- Next: Takes the user to subsequent screen, there is no need to scroll to the top to click on subsequent Tab
- Return to Summary: Returns the user to the Summary Tab
- Print: Prints the Export Direct Collection
- Print Preview: Provides print preview of the Export Direct Collection
- Other Options: When user clicks on Other Options, two options can be chosen: View Errors and Transaction
 History. Clicking on View Errors the user views the Error (if any) with the transaction. By clicking on
 Transaction History user can view the complete history of the transaction



Upon Submission of the transaction, click on the View tab to retrieve the cover letter.



1. Select a transaction, then click on Go To Details



- User can view the whole transaction. User can click on Print to print the Cover Letter and send together with documents to Issuing Bank
- 3. User can click on Print Preview to view the printout's preview of the Cover Letters and Drafts (if applicable)

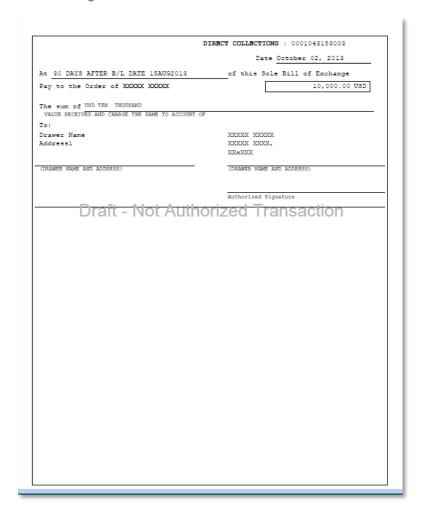


4. Cover Letter of Export Direct Collections shown below:

ADD 1 D ADD 2 ADD 3	DIRECT COLLECTION PLEASE CITE OUR REFERENCE 2222222
	DATE DRAWER REFERENCE NO. 123456789
To: (Collecting Bank) CITIBANK N.A.	From: (Drawer) DRAWER NAME
ADD 1 ADD2 ADD3	ADD 1 ADD 2
REQUEST CITIBANK NA NEW YORK T MENTIONING OUR ABOVE REF This collection is to be proce Hongkong Branch to whom you sh acceptance, maturity or paymen 2222222 CORRESPONDANCE INSTRUCTIONS: CITICORP TRADE SERVICES (M) SD SULTAN AHMAD SHAH, 10050 PULAU	. NO. AITH TRADE SERVICES DEFT. PLEASE ALSO TELEX ADVICE TO US THE DATE AND AMOUNT CREDITED essed as if received directly from Citibank, N.A. hould acknowledge receipt and advise promptly of nt. quoting our Direct Collection reference \$ PLEASE DIRECT ALL CORRESPONDENCE AND ENQUIRES TO DN BHD AT 5TH FLOOR MENARA NORTHAM, 55 JALAN U PINANO, MALAYSIA. CITICORY TRADE SERVICES (M) BSIDIARY OF CITIBANK N.A. AND HAVE BEEN APPOINTED EIR COLLECTIONS PROCESSING.
	Drawee and Address
Amount(Inclusive of Interest, if USD 500,000.00 Tenor CASH AGAINST DOCUMENTS	f any): DRAWEE NAME ADD 1 ADD 2
Description of Goods or : Goo	oods .
Services Ship From : Hor	ong Kong EA
Ship To : USA	



5. Copy of Draft shown below. User can Print the draft and cover letter and send them together with documents to Issuing Bank



User can select any of the following action buttons to perform various functions:

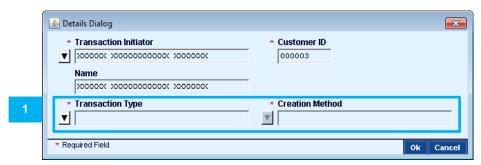
- Download—Download the Export Direct Collections
- 2. Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab
- 3. Return to Summary—Returns the user to Summary Tab
- 4. Save As—This action button helps user to save the already processed Export Direct Collections transaction as a Word document
- 5. Print—Prints the Export Direct Collections
- 6. Print Preview—Provides print preview of Export Direct Collections
- 7. Other Options—When user clicks on Other Options, two options can be chosen: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



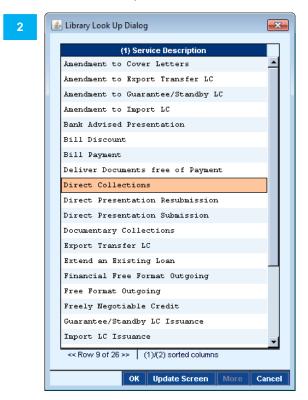


Create Export Direct Collections from an Existing Transaction

User can create a new application based on an existing Export Direct Collections that is already been processed. This is useful if user needs to create Export Direct Collections where most but not all of the details are the same. User only needs to change the information that differs from the existing Export Direct Collections, without the need to enter the basic information again

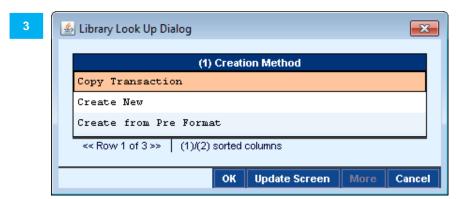


1. User should click on Transaction Type Library Look Up and Creation Method Library Look Up to select the relevant transaction type and creation method (In this case, Direct Collections and Copy Transaction)

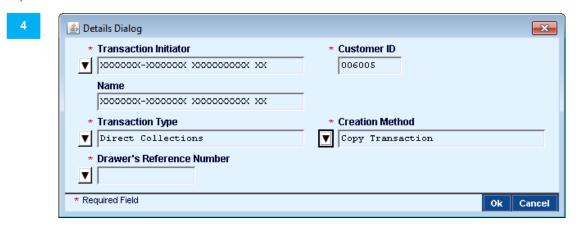




2. When user clicks on Transaction Type Library Look Up, the Library Look Up Dialog Box appears displaying various Services related to Export Direct Collections. User should select Direct Collections option from the list provided and click on OK to populate the Transaction Type text box

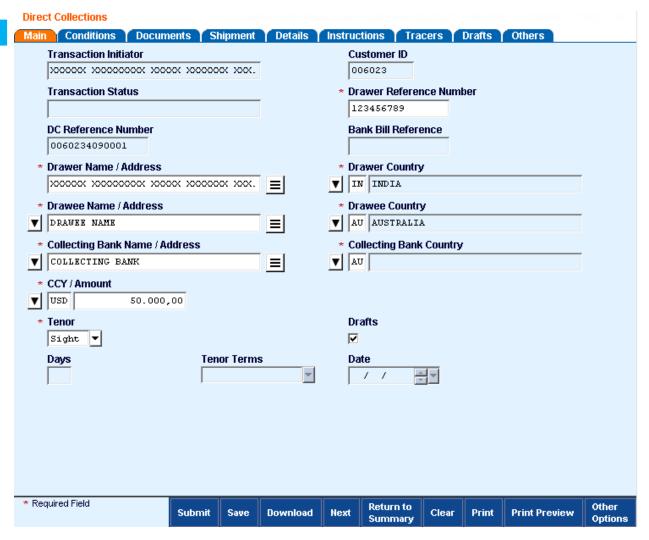


When user clicks on Creation Method Library Look Up, the Library Look Up Dialog box appears displaying
various options to create an Export Direct Collections. User should select Copy Transaction Option from the
list provided



4. The Details Dialog box is populated with the choices made by user





5. All the Export Direct Collections' details are pre-populated. Users can make changes wherever required and click on Submit once completed

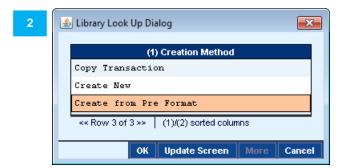
Create Export Direct Collections from Pre-format

New Export Direct Collections can be created by using Pre-format. This allows user to fill in minimal details since most of the information is pre-populated.

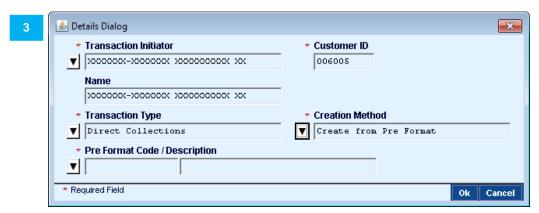


1. User should click on Transaction Type Library Look Up and Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (In this case, Direct Collections and Create from Pre Format)

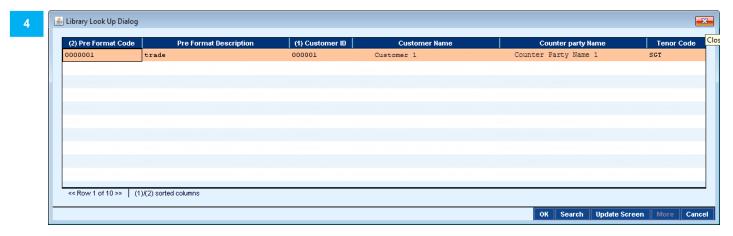




When user clicks on Creation Method Library Look Up, the Library Look Up Dialog box appears displaying
various options to create an Export Direct Collections. User should select Create from Pre Format Option
from the list provided

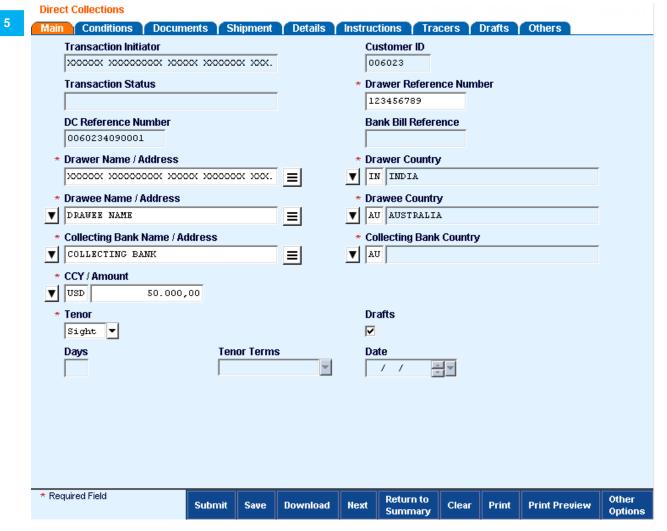


3. The Details Dialog box is populated by choices made by user. User should click on Pre Format Code / Description Library Look Up





4. The Library Look Up Dialog box displaying the Pre Format details pops up

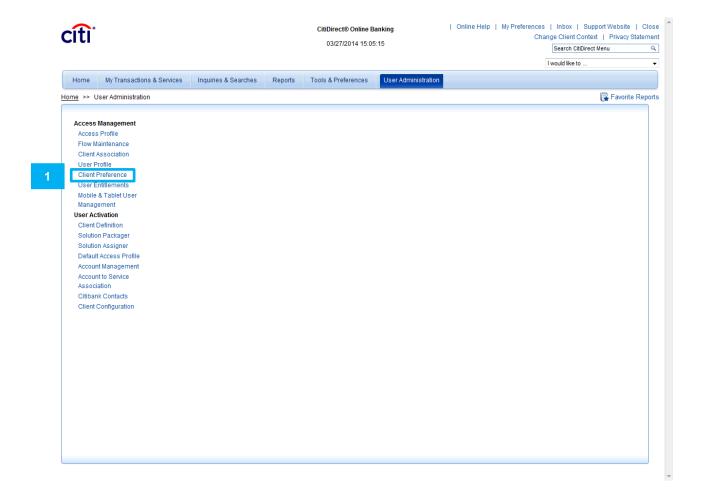


5. The <u>Direct Export Collections</u> screen appears. If user creates an Export Direct Collections from a pre-format, the information is pre-populated into the Export Direct Collections application and user needs to enter the minimum details that relate to the specific transaction (e.g., amount, currency, date)



Inserting Logo to the Cover Letter

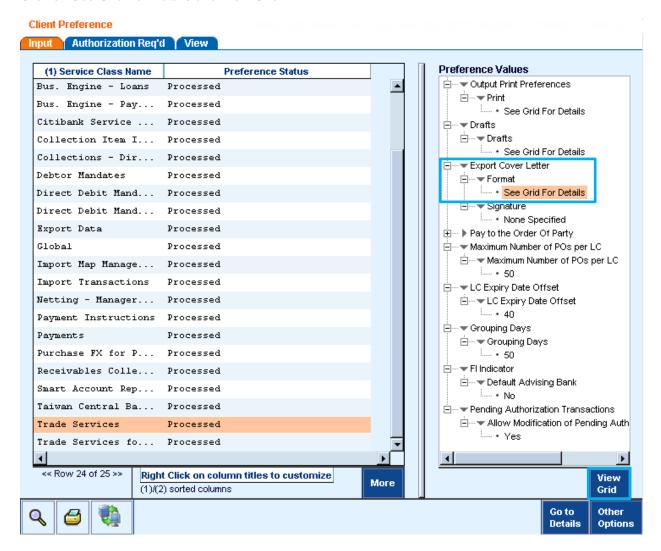
1. To attach a logo with the Export Direct Collections' Documents Cover Letter, user can navigate to the Bank's portal and click on the link Client Preference



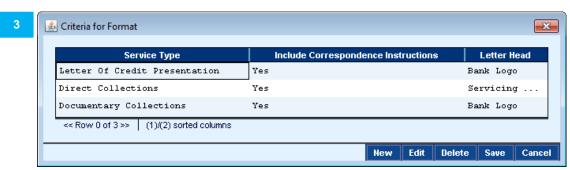


2. Click on Trade Services, then Export Cover Letter.

Click on See Grid For Details and View Grid



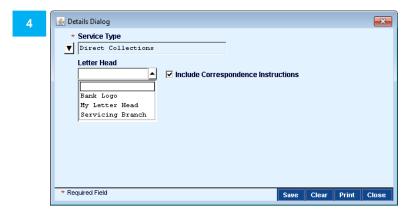
3. Select Service Type as Direct Collections



- 4. Under Letter Head, there are three options as below
 - 1. Bank Logo (Citi Logo will be displayed in the letter head section)



- 2. Servicing Branch (Servicing Branch name and address in Trade Initiator will be displayed)
- 3. My Letter Head (Free Format Letter Head for client letter head)



5. Click on Save once completed



Chapter 7 Export Documentary Collections

Export Documentary Collections—Overview

A documentary collection is a type of trade transaction in which the exporter provides instructions to his/her bank to collect payment for goods supplied to his/her importer. The exporter submits shipping documents to his/her bank, and the bank forwards these documents, together with a bill of exchange or draft with an instruction for either 1) documents against payment (sight payment), or 2) documents against acceptance (usance payment). In a sight payment scenario, the importer needs to pay the face amount of the draft at sight, while in the usance payment scenario, the importer is required to pay at a future specified date.

In an Export Collection transaction, the bank represents the exporter, and forwards the export documents, together with a cover letter which provides collecting instructions, to the importer's bank for payment, or acceptance of the draft.

About the Module

User initiates all transactions through the Documentary Collections module, replacing paper applications. After user has created the Documentary Collections transaction in the Trade Portal, the application is routed through the bank for processing, and is then issued by the bank as a Documentary Collections.

As a Bank Portal export client, user has a number of services available to generate the cover letters and to communicate the details of the collection transactions. There are different types of services offered depending upon the characteristics of the documentary collections.

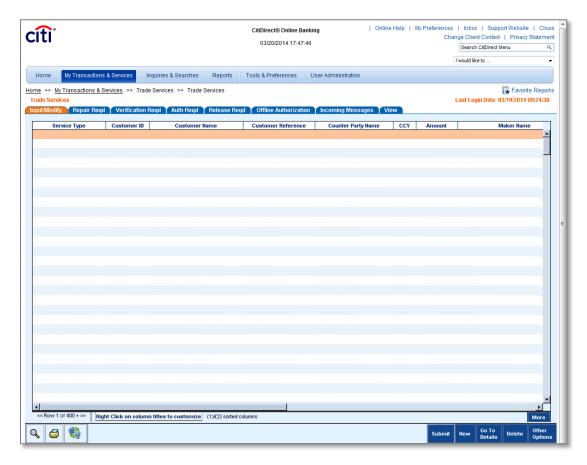
In the Documentary Collections module, user can electronically:

- Apply for new Documentary Collections
- Authorize Documentary Collections
- Release Documentary Collections to the bank
- View Documentary Collections
- Keep track of payments



Accessing the Export Documentary Collections Module

From the Main Trade Services homepage, click on the Input/Modify tab to access the Export Documentary Collections Module.



Creating Export Documentary Collections

Initiation of an Export Documentary Collection transaction can be done in 3 different ways

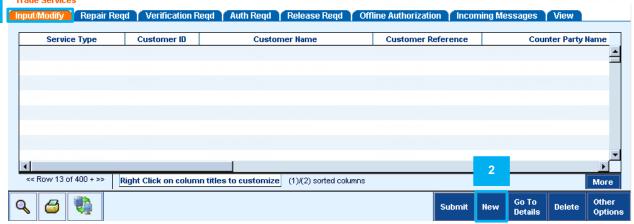
- Create a new Export Documentary Collection transaction by entering all the details
- Copy an Export Documentary Collection transaction from a similar transaction that already exists in the system. This allows the user to quickly create a transaction, by entering or updating only the details that differ from the existing Documentary Collection transaction
- Create an Export Documentary Collection transaction based on a Pre Format. The information from the preformat is automatically populated in the Export Documentary Collection transaction screen, and the user
 simply needs to enter the details that relate to the specific transaction. From the pre format, the details of the
 application can be saved for future use.



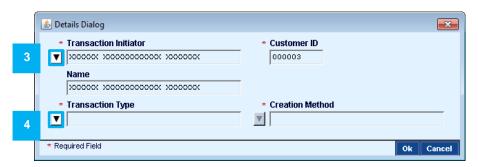
7.1.1 Creating New Export Documentary Collections

Users can initiate a new export documentary collection transaction as follows

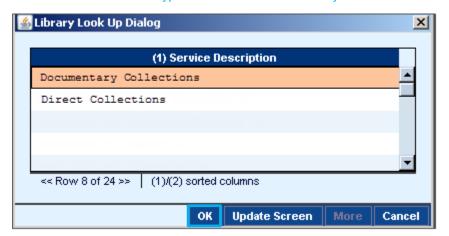
Trade Services



- 1. User should select the Input/Modify Tab
- Select New

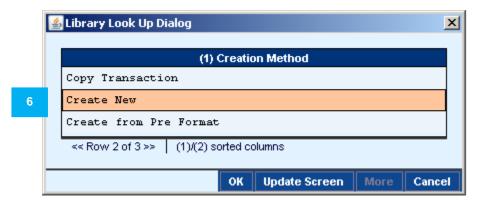


- 3. In the Details Dialog box, click the drop-down of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifier. Select relevant option and click OK
- 4. Select the drop-down of the Transaction Type and choose Documentary Collections

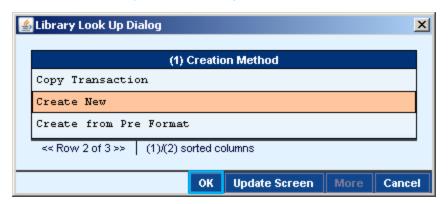




5. Transaction Type Library Look up Dialog

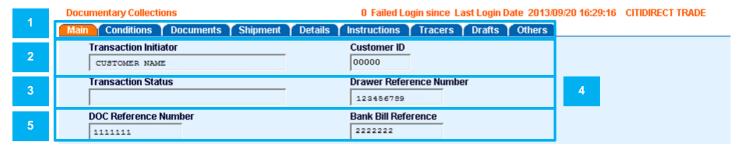


6. In the Creation Method field, select Create New from the Creation Method Library Look Up Dialog box and click OK. This action opens Details Dialog box populated with the selections made by user. All the fields need to be filled. Click OK to access the Export Documentary Collections Module



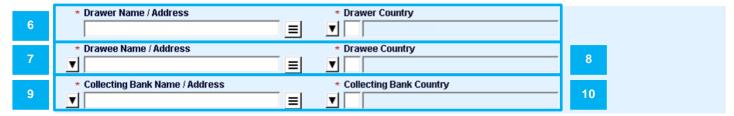
MAIN TAB (SIGHT AND USANCE)

After choosing which Transaction Type to initiate, the user is brought to the Main Tab screen, where user can insert all the details of the Collection. Certain fields such as Transaction Initiator, Customer ID, Transaction Status, Drawer Reference Number, DOC Reference Number and Bank Bill Reference will be pre-populated, while others will require the user to type in the details or select from a drop-down/user maintained library

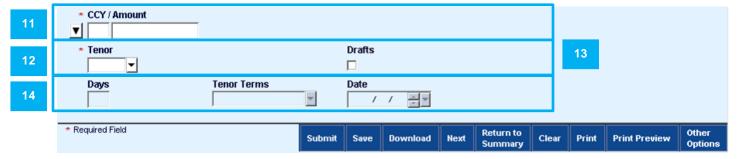




- The tabs are used to initiate the Documentary Collections and provide easy access to different areas of this module
- 2. Transaction Initiator and Customer ID fields are pre-populated as per the selection done in Transaction Initiator Dialog box (refer section 5.3, Accessing the Export Direct Collections)
- 3. Transaction Status is populated by system
- 4. In the Drawer Reference Number field, enter a unique reference number for the base number if it is not already pre-assigned
- 5. The DOC Reference Number is assigned by the Bank Portal. This number is available after the transaction is transmitted to the Bank for authorization but prior to release. The Bank Bill Reference is assigned by Bank. This number is available after the transaction is sent and registered by the Bank



- The Drawer Name/Address and Drawer Country of the exporter are automatically filled in based on the client's name and address selected
- 7. In the <u>Drawee Name/Address</u> field, the user can click on the Library Look Up to select a drawee name from the Trade Counter Party library, or enter the data as free form text. This field contains the name and address of the party expected to pay the sum listed on a cheque, draft or bill of exchange
- 8. In the Drawee Country field, the user can click on the Library Look Up to select a country from the library, or enter the data as free form text
- 9. In the Collecting Bank Name/Address field, the user can click on the Library Look Up to select a Collecting Bank from the library, or enter the data as free form text
- 10. In the Collecting Bank Country field, the user can click on the Library Look Up to select a country from the library, or enter the data as free form text





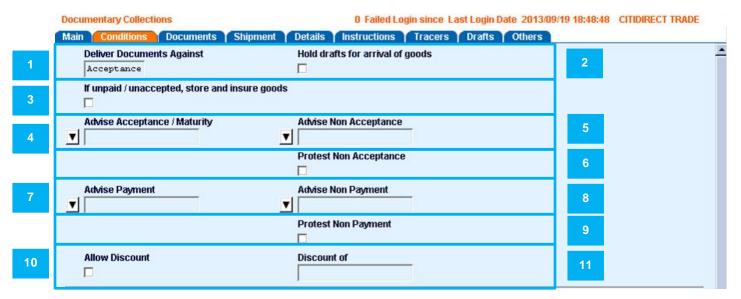
- 11. The CCY/Amount field should be populated with a 3-character currency code and an amount. The currency portion can be inserted using the currency library dialog box or free form text. The amount should be inserted using free form text. Depending on individual user setups, the numeric displays will be shown in the appropriate format
- 12. In Tenor field user can select from "Sight" or "Usance"
- 13. The checkbox for Drafts should be checked if the client would like to print drafts. If the box is checked, the fields in the Drafts tab will be available
- 14. If "Usance" was selected in the Tenor field, the Tenor Terms and Days and Date should be populated. If "Sight" was selected in the Tenor field, field Date remains disabled





CONDITIONS TAB—(SIGHT AND USANCE)

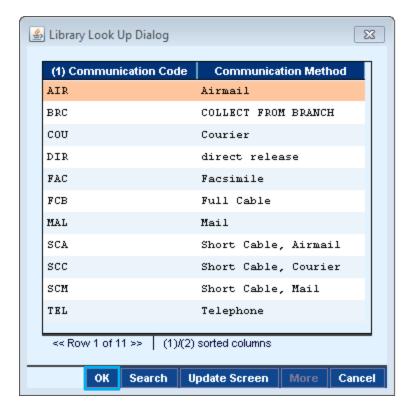
The Conditions tab is used to enter the terms and conditions of the transaction.



- The <u>Deliver Documents Against</u> field is automatically populated. It shows the value Payment if the Tenor Code on the Main Tab is Sight. If the Tenor Code was selected as Usance, the value in this field shows Acceptance
- 2. Select check box Hold drafts for arrival of goods if drafts should be held for the arrival of goods
- 3. Click check box If unpaid/unaccepted, store and insure goods if the goods should be stored and insured, if they are unpaid or unaccepted
- 4. If the Tenor Code is Usance the user will be able to select a communication method from the Communication Method library using the Library Look Up for Advise Acceptance/Maturity
- 5. If the Tenor Code is Usance, the user will be able to select a communication method from the Communication Method library using the Library Look Up of Advise Non Acceptance
- 6. If the Tenor Code is Usance, the user will be able to click the Protest Non Acceptance check box he/she wishes to protest when there is non-acceptance
- 7. User can select a communication method from the Communication Method library Look Up Dialog box by clicking on the Advise Payment Library Look Up button
- 8. User can select a communication method from the Communication Method library Look Up Dialog box by clicking on the Advise Non Payment Library Look Up button
- 9. User can click on the Protest Non Payment check box if he/she wishes to protest non-payment
- 10. User can click on Allow Discount check box if a discount is allowed
- 11. If Allow Discount is selected, user should enter the discount details in the Discount of text box



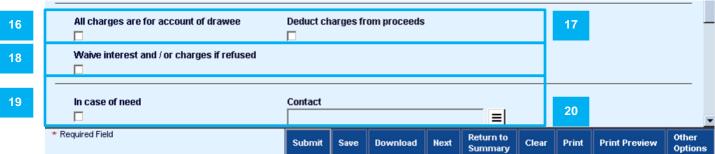
12



12. The Communication Method Library Look Up Dialog box is shown above. The user should select OK after selecting the appropriate option



- 13. The user can click on the check box Collect Interest for delay in payment, if interest should be collected if there is a delay in payment
- 14. User should enter an interest rate in Interest Rate (% P.A), if the Collect Interest for delay in payment check box is clicked
- 15. User should enter the interest date in Interest from. The date should be greater than or equal to the current date



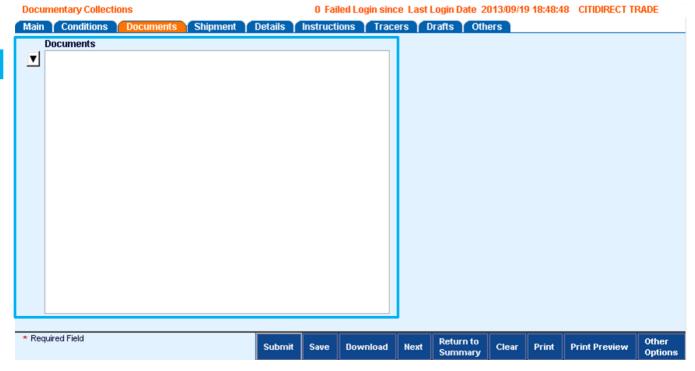
16. The user can click the All charges are for account of drawee check-box, if the charges should be paid by the drawee



- 17. The user can click the Deduct charges from proceeds check-box, if the charges can be deducted from the proceeds
- 18. The user can click Waive interest and/or charges if refused check-box, if interest should be waived
- 19. The user can click In case of need check box if he/she wishes to indicate a contact
- 20. In field Contact, user can enter the name of the person to be contacted. This is required if the In case of need field is selected

DOCUMENTS TAB

The Documents tab allows users to specify which documents are required under the collection

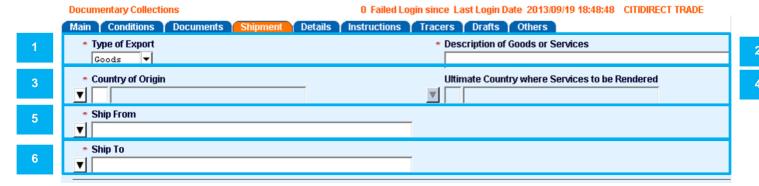


- 1. The text box Documents; user can insert a list of the documents that will be enclosed with the Export Documentary Collection Transaction/cover letter using the following methods
 - 1.1 User can choose pre-defined Clauses from the Library Look Up dialog box. When user chooses a clause from the list, the clause text is inserted into the text box. User can insert as many clauses as necessary
 - 1.2 User can input the details manually
 - 1.3 User can copy and paste the data from an electronic copy of the text in the Text boxes



SHIPMENT TAB (GOODS AND SERVICES)

The Shipment tab is used to enter shipping information for the transaction.



- 1. User can select the options Services or Goods from the drop-down of Field Type of Export
- User can enter the short description of Goods and Services in the field Description of Goods or Services
- 3. The field Country of Origin can be populated using the Library Look Up dialog box if Goods was selected in the Type of Export field
- 4. User can select the country code from the Library Look Up dialog box for Ultimate Country where Services to be Rendered if services was selected in the Type of Export field
- In the field Ship From, the user can select from the Shipping Detail library using the Library Look Up option or by entering the location data manually. This is required if a description is entered in the Goods field. In case of Services Option selected in Field Type of Export, this field is disabled
- 6. In the field Ship To, the user can select from the Shipping Detail library using the Library Look Up or by entering the location data manually. In case of Services Option selected in Field Type of Export, this field is disabled

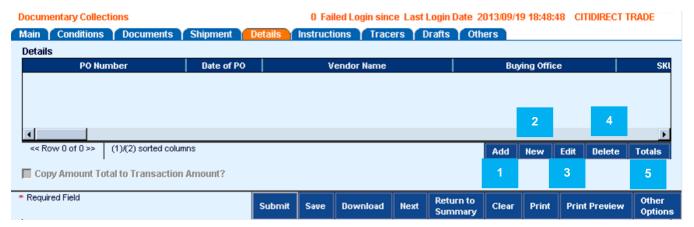


- 7. User can select options Air, Land or Multimodal Marine from the drop-down of Field Mode of Transport. In case of Services Option selected in Field Type of Export, this field is disabled
- 8. Enter Name of the Shipping Company or Air Carrier by which the goods are transported, in the field Shipping Company or Air Carrier Name. This field will be available to populate based on Mode of Transport selected. In case of Services Option selected in Field Type of Export, this field is disabled
- Enter the Name of the Vessel in the field Vessel Name. This field will be available to populate based on Mode of Transport selected
- 10. Enter the Bill of Lading Reference number in the field B/L Reference
- 11. Enter the Bill of Lading Date in the field B/L Date

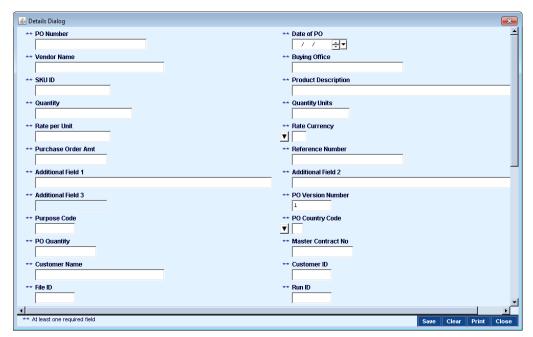


DETAILS TAB

The Details tab is used to include details (purchase order or invoice information) with the transaction. User can either choose from pre-set PO information or can manually enter it.



- 1. On this dialog box, clients can choose from pre-set PO information
- 2. Clients can enter new information. A Details Dialog box opens, and the user should fill out all the necessary details, before clicking on Save.



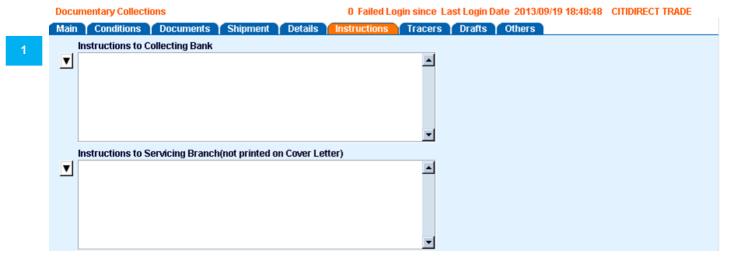
- 3. Edit existing transaction details by selecting the transaction from the list and by clicking Edit
- 4. Delete existing transaction details by selecting the transaction and by clicking Delete
- 5. User may also view the totals of the transaction details by clicking Totals. The total amount populates the amount box in the Main tab

Note: All amounts must be in the same currency

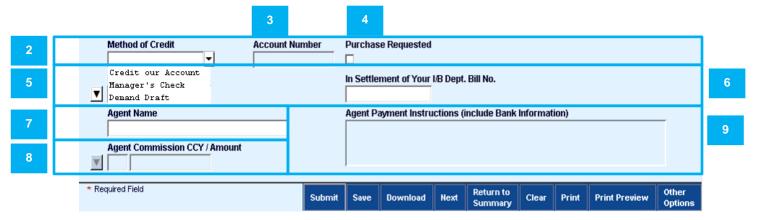


INSTRUCTIONS TAB

In the Instructions Tab, user can fill out any necessary instructions to the Collecting Bank or Servicing Bank.



- 1. In the text boxes Instructions to Collecting Bank and Instructions to Servicing Branch, user can enter the information that will appear on the Export Documentary Collections, user can insert free form text
 - 1.1 User can choose pre-defined Clauses from the Library Look Up. When user chooses a clause from the list, the clause text is inserted into the text box. User can insert as many clauses as necessary
 - 1.2 User can input the details manually
 - 1.3 User can directly copy and paste the data from an electronic copy of the text in the Text boxes



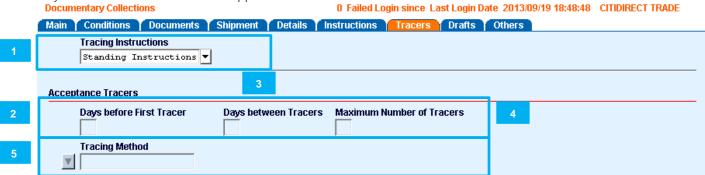
- 2 The user can select the Method of Credit from the drop-down list: Manager's Check, Funds Transfer, Credit our Account, etc
- 3. In the field Account Number, user should enter an account number if the Method of Credit is Credit our Account, unless standing instructions are already registered with Bank



- 4. If the check box for Purchase Requested is clicked, this is added to the method of payment in the message sent to the back-end
- 5. In the field Deduct CCY/Amount, user can enter the amount to be deducted
- In the field In Settlement of Your I/B Dept. Bill No., user can enter the Bank Bill Reference number, if available
- 7. In the field Agent Name, user should enter the agent name
- 8. In the field Agent Commission CCY/Amount, user can enter the currency and amount of commission that the exporter will pay to the agent
- 9. In the field Agent Payment Instructions, user can enter business instructions as to how to pay the agent

TRACERS TAB

On the Tracers Tab, users can insert information on tracing instructions such as Acceptance Tracers and Payment Tracers Information as applicable



1. In the Tracing Instructions drop-down, user can select from the options "Standing Instructions", "Custom Tracers" or "No Tracers". When user selects the option Custom Tracers, all the fields in the Tracers Tab are enabled

Acceptance Tracers Section:

- 2. Enter number of days before First Tracer in Days before First Tracer
- 3. Enter the number of days allowed after First Tracer and less than Maximum Tracer in Days between Tracers
- 4. Enter maximum number of days allowed in Maximum Number of Tracers
- 5. Click the Library Look Up Tracing Method, select the Communication Code and the text box is populated with the description





- 6. Enter number of days before First Tracer in Days before First Tracer
- 7. Enter the number of days allowed after First Tracer and less than Maximum Tracer in Days between Tracers
- 8. Enter maximum number of days allowed in Maximum Number of Tracers
- Click the Library Look Up Tracing Method, select the Communication Code and the text box is populated with the description

DRAFTS TAB

If user has checked the Drafts box on the main tab, user should populate the Drafts tab with additional details



- 1. Print Draft: Users can select to Print Draft
- 2. Draft Date: Users can enter the date of the draft, or select the date of the draft from the Calendar drop-down
- 3. Number of Original Drafts: Users can include the number of original drafts required. The maximum number of original drafts that a user can enter is restricted to 4

OTHERS TAB

1. The field Pre Format Code is automatically filled in with the code if a Pre Format code was selected



2. TRIMS processed customers can add new courier information. Click New beneath the Courier Summary. Similarly, if a courier company's information appears on the screen, users are able to edit by clicking on the Edit button.

The following Details Dialog box appears. Enter the relevant information and click on Save



3. In the field FX Contract Number, user can enter the number that uniquely identifies the foreign exchange (FX) contract



4. In the field Freight Forwarder Reference, user can enter a freight forwarder reference number if the documents are being prepared and sent by a freight forwarder

In the field Freight Forwarder Name/Address, user can enter the name and address of the freight forwarder

In the field Additional Field 1, user can enter any additional information. If the information is not known, it can be added later through the Enriching Transaction process

In the field Additional Field 2, user can enter any additional information. If the information is not known, it can be added later through the Enriching Transaction process



User can select any of the Action Buttons mentioned below:

* Required Field

Submit Save Download Next Return to Summary Clear Print Preview Other Options

1 2 3 4 5 6 8

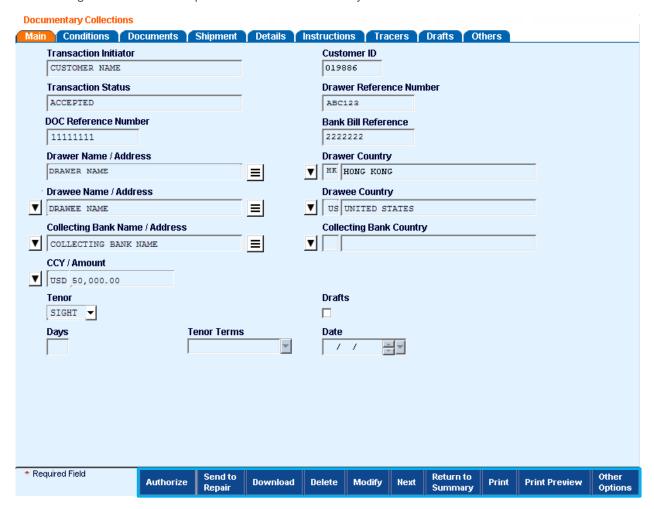


- 1. Once complete, user can Submit the transaction. When user selects Submit button while creating a new Export Documentary Collections, an Error pop-up appears on the screen if any fields were entered incorrectly or if the mandatory fields were left blank. If any of the fields has non SWIFT—compatible characters inserted in, a pop-up will display listing out the fields which are not filled in properly
- 2. Save—The Export transaction is saved with the status of Incomplete. User can return to the application later to finish entering the details
- 3. Download—Download the Export Documentary Collections
- 4. Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab
- 5. Return to Summary—Returns the user to Summary Tab
- 6. Clear—Clears all the content entered by the user
- 7. Print—Prints the transaction
- 8. Print Preview—Provides print preview of transaction
- 9. Other Options—When user clicks on Other Options, two options can be chosen: View Errors and Transaction History. Clicking on View Errors the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



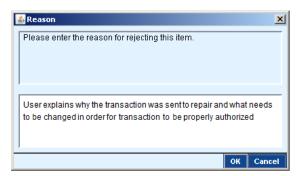
7.1.2 Reviewing the Transaction

The Checker will review all of the details related to the transaction, exactly as the Maker entered them and can scroll through the tabs at the top. All the fields are read only.



After the authorizer reviews the transaction, he/she can select from the following action buttons:

- Authorize: If the transaction is correct, Authorizer clicks on the action button Authorize
- Send To Repair: This option is selected if Authorizer needs to amend the transaction
- If Action button Send to Repair is clicked, the Reason dialog box appears prompting the user to enter a reason for sending the transaction to repair and what exactly needs to be changed so that the transaction can be authorized





- Download: Download the Export Documentary Collections
- Delete: Deletes the transaction
- Next: Takes the user to subsequent screen, there is no need to scroll to the top to click on subsequent Tab
- Return to Summary: Returns the user to the Summary Tab
- Print: Prints the Export Documentary Collection
- Print Preview: Provides print preview of the Export Documentary Collection
- Other Options: When user clicks on Other Options, two options can be chosen: View Errors and Transaction
 History. Clicking on View Errors the user views the Error (if any) with the transaction. By clicking on
 Transaction History user can view the complete history of the transaction



7.1.3 Retrieving Cover Letter and Draft from Bank

Upon Submission of the transaction, click on the View tab to retrieve the cover letter

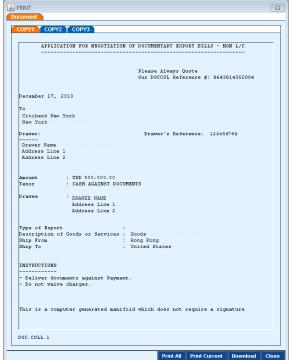


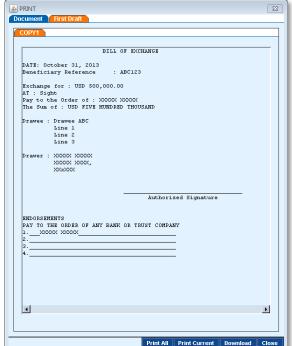
1. User should select a transaction, then click on Go To Details

Documentary Collections									
Main Conditions Documents Shipment	Detail	s	Instructions Tra	cers	Drafts 0	thers			
Transaction Initiator	-		Customer ID						
CUSTOMER NAME			00000						
Transaction Status	-		Drawer Reference	Numbe	Г				
Accepted			123456789						
DOC Reference Number			Bank Bill Referenc	e					
1111111			2222222						
* Drawer Name / Address			Drawer Country						
DRAWER NAME	≡	V	HK HONG KONG						
* Drawee Name / Address		*	Drawee Country						
▼ DRAWEE NAME		V	US UNITED STA	TES					
* Collecting Bank Name / Address		*	Collecting Bank Co	untry					
COLLECTING BANK NAME		▼	US UNITED STA	TES					
* CCY / Amount									
▼ USD 500,000.00									
* Tenor			Drafts						
Sight 🔻									
Days Tenor Terms			Date	_					
	$\overline{\mathbf{v}}$		/ /						
* Required Field			Download	Next	Return to Summary	Save As	Print	Print Preview	Other Options
							2	2	
								3	



- 2. User can view the whole transaction. User can click on Print to print the Cover Letter and Draft.
- 3. User can click on Print Preview to view the print-out's preview of the Cover Letter and Draft





User can select any of the following action buttons to perform various functions

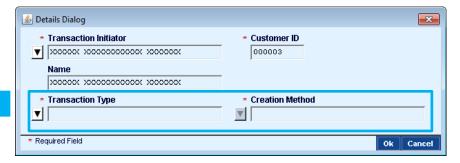
- 1. Download—Download the Export Documentary Collections
- 2. Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab.
- 3. Return to Summary—Returns the user to Summary Tab
- 4. Save As—This action button helps user to save the already processed Export Documentary Collections transaction as a Word document
- 5. Print—Prints the Export Documentary Collections
- 6. Print Preview—Provides print preview of Export Documentary Collections
- 7. Other Options—When user clicks on Other Options, two options can be chosen: View Errors and Transaction History. Clicking on View Errors the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



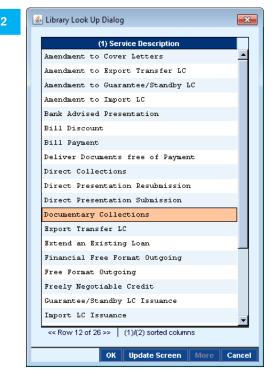
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Create Export Documentary Collections from an Existing Transaction

User can create a new application based on an existing Export Documentary Collections that has already been processed. This is useful if user needs to create Export Documentary Collections where most of the details are the same. User only needs to change the information that differs from the existing Export Documentary Collections

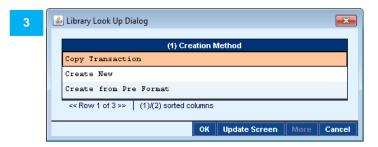


 User should click on Transaction Type Library Look Up and Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (In this case, Documentary Collections and Copy Transaction)

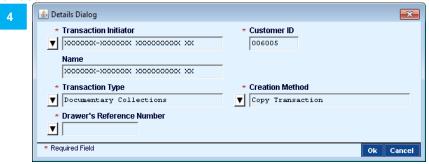




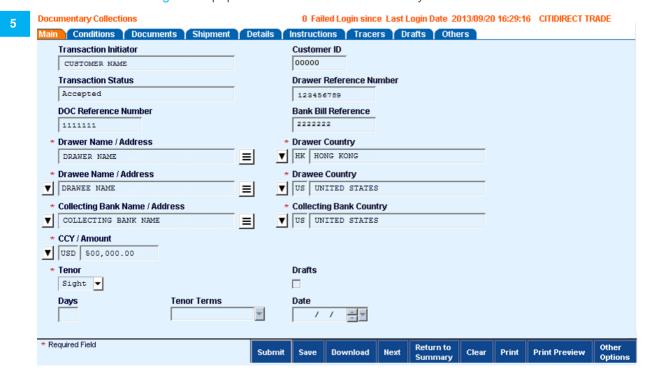
When user clicks on Transaction Type Library Look Up. The Library Look Up Dialog box appears displaying
various Services related to Export Documentary Collections. User should select Documentary Collections
option from the list provided and click on OK to populate the Transaction Type text box



 When user clicks on Creation Method Library Look Up. The Library Look Up Dialog box appears displaying various options to create an Export Documentary Collection. User should select Copy Transaction Option from the list provided



4. The Details Dialog box is populated with the choices made by user

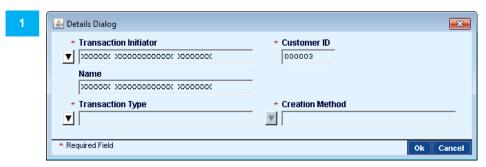


5. All the Export Documentary Collections details are pre-populated. Users can make changes wherever required and click on Submit once completed

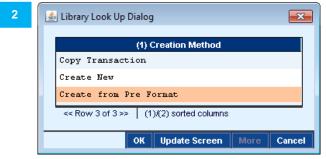


Create Export Documentary Collections from a Pre Format

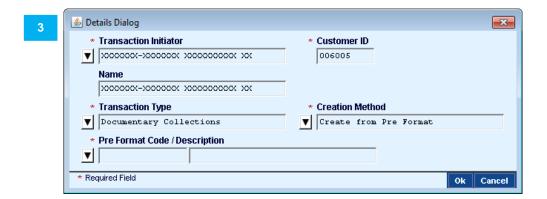
New Export Documentary Collections can be created by using a Pre Format template. This allows user to fill in minimal details since most of the information is already pre-populated



 User should click on Transaction Type Library Look Up and Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (In this case, Documentary Collections and Create from Pre Format)

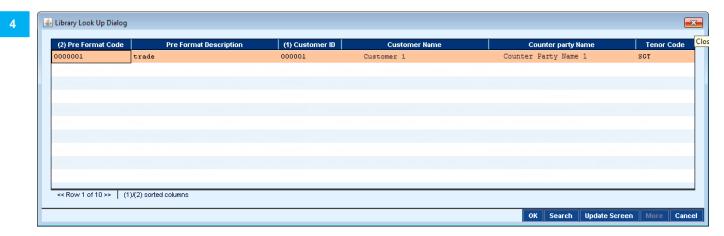


 When user clicks on Creation Method Library Look Up, the Library Look Up Dialog box appears displaying various options to create an Export Documentary Collections. User should select Create from Pre Format Option from the list provided

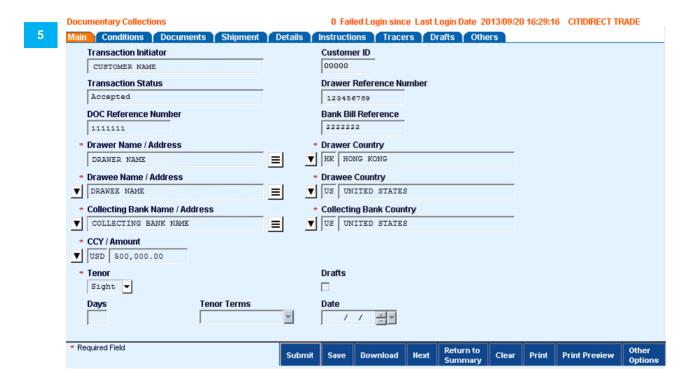




3. The Details Dialog box is populated by choices made by user. User should click on Pre Format Code/Description Library Look Up



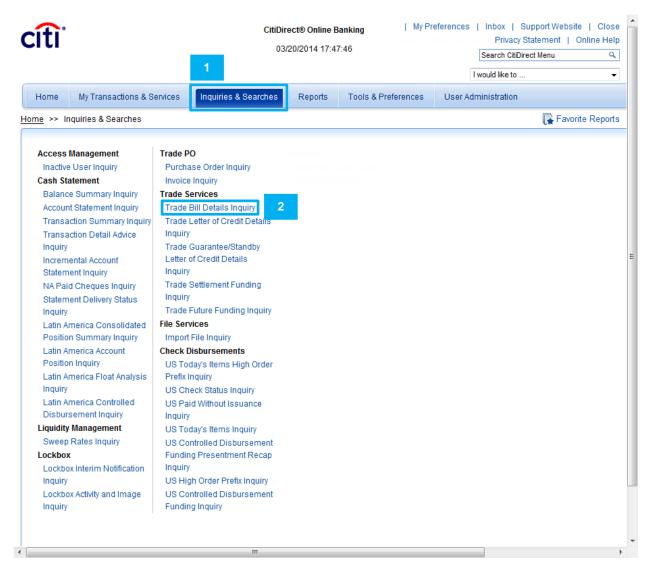
4. The Library Look Up Dialog box displaying the Pre Format details appears



5. The Documentary Collections screen appears. If user creates an Export Documentary Collections from a preformat, the information is pre-populated into the Export Documentary Collections application and user needs to enter the minimum details that relate to the specific transaction (e.g., amount, currency, date)



Trade Bill Inquiry

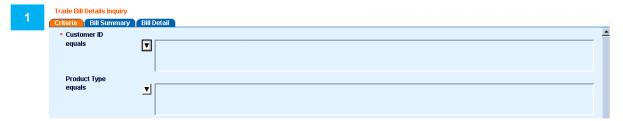


- 1. User will login to Bank Portal and will select Inquiries Link
- 2. Select Trade Services Inquiries—Trade Bill Summary



7.1.4 Trade Bill Details Inquiry

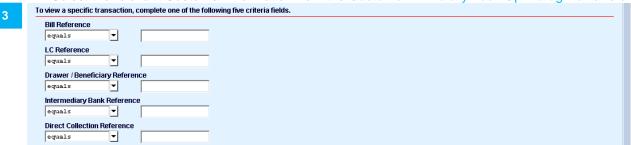
Criteria Tab helps user to select a specific transaction



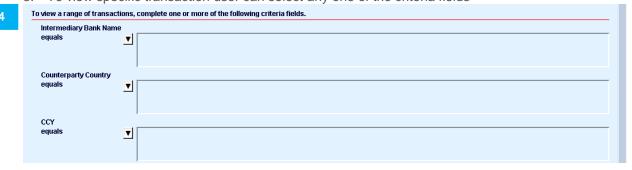
1. User should click the Criteria Tab to select the relevant transaction. Customer ID can be selected from the Library Look Up and Product Group can be selected from the drop-down, or include all



2. Select the relevant Customer information from the Customer ID Library Look Up Dialog Box and click OK



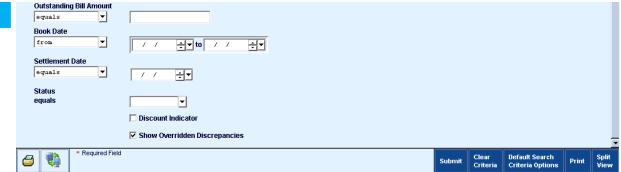
3. To view specific transaction user can select any one of the criteria fields



4. To view a range of transactions user can select one or more of the criteria fields detailed above



5



Additional Information such as Outstanding Bill Amount, Book Date, Settlement Date, Status and check boxes
 Discount Indicator (if discounts are applicable) and Show Overridden Discrepancies (if applicable) which can
 still make the search more transaction-specific can be provided here and click Submit action button

User can select any of the action buttons—

Submit—Submits the criteria inserted for transaction search

Clear Criteria—Clears the options selected or text input in the text boxes

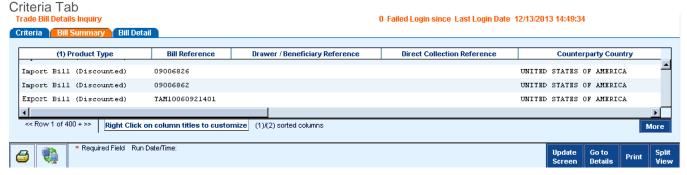
Default Search Criteria Options—All the default options are selected

Print—Prints the Screen

Split View—Enables user to view the Export Collection Payment Summary list at the bottom of the page

7.1.5 Bill Summary Tab

Bill Summary Tab displays the Transaction(s) which has satisfied the criteria details provided by user in



User can select any of the action buttons—

Update Screen—Refreshes the screen to show all the latest transactions which satisfy the Criteria Tab's options

Go to Details—The Bill Detail Tab appears which displays the details of the selected transaction

Print—Prints the Screen

Split View—Enables user to view the Export Collection Payment Summary list at the bottom of the page



7.1.6 Bill Detail Tab

Bill Detail Tab displays the details of the Export Collection Payment transaction





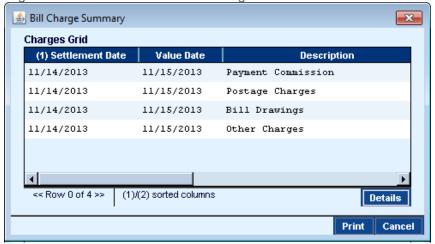
Details of Export Collection Payment's transaction which was selected from the previous tabs are displayed. All fields are pre-populated and cannot be modified

User can select the following Links

List of Discrepancies: Users can view various discrepancies regarding the submitted documents or the Information provided



View Documents: All the documents submitted are listed in the Documents Library Look Up Dialog box. The snapshot above displays Advice of Credit. There are two types of advices: Credit Advice to Advising Bank and Debit Advice to the Applicant. If the charges are being shared between the importer and the exporter, the importer might see the details on the advice being debited



Bill Charges: If user clicks on Bill Charges Link, the Bill Charges Summary pop-up displays. Bill charges summary details the Settlement Date, Value Date and Description of the Charges for the selected Export Collection payment transaction

Courier Information: Information regarding the documents/bills which were posted to Bank or Beneficiary

Related Invoices: All the invoices related with the expenses which took place during course of transaction's payment Life Cycle

User can select any of the Action buttons—

Return to Bill Summary—Takes the user to Bill Summary Tab



Criteria—Takes the user to Criteria Tab

Previous—Takes the user to Previous Tab

Next—Takes the user to Next Tab

Print—Prints the Screen



Glossary

DRAWER

The party who is entrusting the handling of a collection to a bank. The Drawer draws a Bill of Exchange and prepares the collection documentation to demand payment from a Buyer/Importer for goods or services. Also known as the "Principal", the Drawer is usually the Seller/Exporter.

DRAWEE

The party to whom presentation is to be made in accordance with the collection instruction. Also known as the "Payer" or "Acceptor", the Drawee is the party who the Bill of Exchange is drawn on, to whom documentation is due against payment or acceptance, and who is liable for paying the Bill of Exchange. The Drawee is usually the Buyer/Importer.

REMITTING BANK

The bank to which the Principal has entrusted the handling of the collection. The Remitting Bank is usually located in the Exporter's country, and often is the Exporter's bank.

COLLECTING BANK

Any bank, other than the Remitting Bank, involved in the processing of the collection. Typically, there are only two banks involved in a collection:

- The Remitting Bank
- The Collecting Bank

The Collecting Bank is usually located in the Importer's country, and often is the Importer's bank. Consequently, the Collecting Bank often serves as the:

PRESENTING BANK

It's the Collecting Bank making presentation to the Drawee.



Chapter 8 Guarantees/Standby Letter Of Credit

Overview

A Guarantee/Standby Letter of Credit (SBLC), also known as a non-performing LC, is an arrangement under which a guarantee of payment issued by a bank on behalf of a client. It is used as "payment of last resort" should the client fail to fulfil a contractual commitment with a third party. Guarantees/SBLCs are created as a sign of good faith in business transactions, and are proof of a buyer's credit worthiness and repayment abilities. The bank issuing the Guarantees/SBLC will perform underwriting duties to ensure the credit worthiness of the party seeking the SBLC

The Bank Portal allows users to create Guarantees/SBLCs that can be easily reviewed by and transmitted to the trade parties. The Guarantees/SBLC Issuance module allows users to complete Guarantees/SBLC applications electronically

About the Module

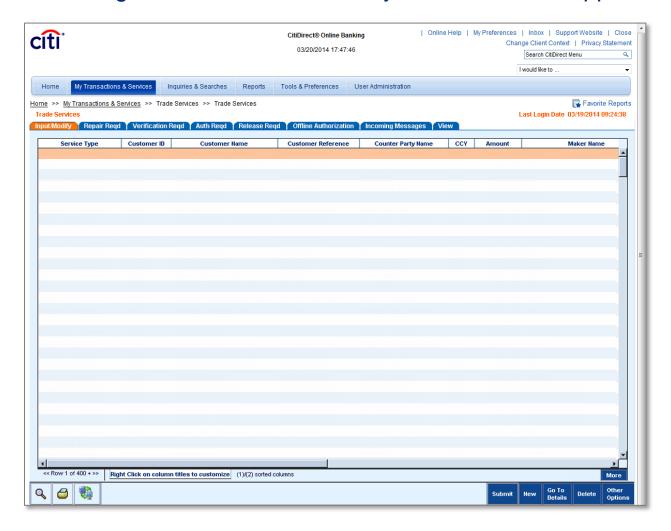
A user initiates all tasks through the Guarantees/Standby Letters of Credit module, replacing paper applications for his or her Guarantees/Standby Letters of Credit. After the user has created the Guarantees/Standby Letter of Credit application in the Bank Portal, the application is routed through the bank for processing, and is then issued by the bank as a Guarantee/Standby Letter of Credit

The Guarantee/Standby Letters of Credit module allows user to electronically

- Apply for new Guarantees/standby Letters of credits
- · Apply for amendments to issued Guarantees/Standby Letter of Credits
- Initiate and keep track of bill payments
- · Track the status of transactions
- Centralize Guarantee/SBLC issuance and reporting
- Improve administrative efficiency



Accessing the Guarantees/Standby Letter of Credit Application



From the Main Trade Services homepage, click on the Input/Modify tab to access the Guarantee/Standby LC module

Creating a Guarantee/Standby Letter of Credit

Initiation of a Guarantees/Standby Letter of Credit can be done in three different ways

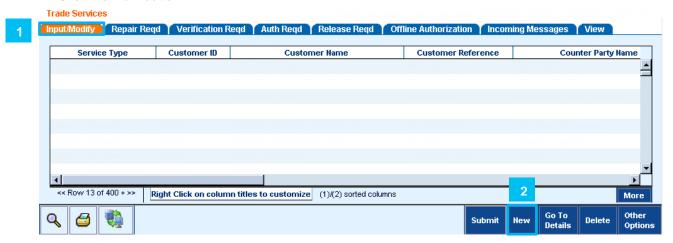
- Create a new Guarantee/Standby Letter of Credit by entering all the details
- Copy a Guarantee/Standby Letter of Credit transaction from a similar Guarantees/Standby LC that already
 exists in the system. This allows the user to quickly create an application, by entering or updating only the
 details that differ from the existing Guarantee/Standby LC
- Create a Guarantee/Standby Letter of Credit based on a Pre Format template. The information from the pre
 format is entered automatically into the Guarantee/Standby LC application, and all the user needs to enter are
 the details that relate to the specific transaction



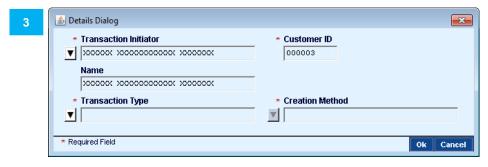
8.1.1 Creating New Guarantees/Standby Letter of Credit

User can initiate a new Guarantee/Standby Letter of Credit (LC) application as follows

- 1. Choose Trade Services/Choose Input Modify
- 2. Click the New button

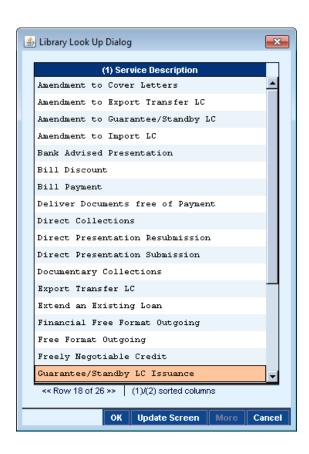


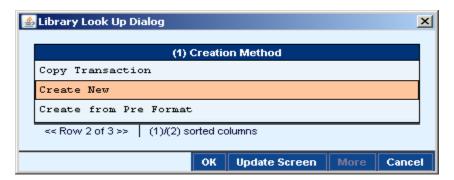
3. Details Dialog



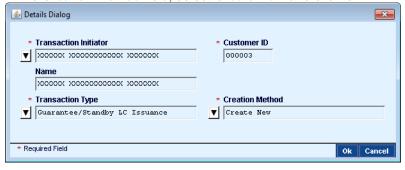
In the Details Dialog box, click the drop-down arrow for the Transaction Initiator field. The Transaction Initiator Library contains the unique identifiers. Select the relevant Transaction Initiator from the Transaction Initiator Library Look Up Dialog Box and click OK. Select the drop-down of the Transaction Type and choose Guarantee/Standby LC Issuance







In the Creation Method field, select Create New and click OK

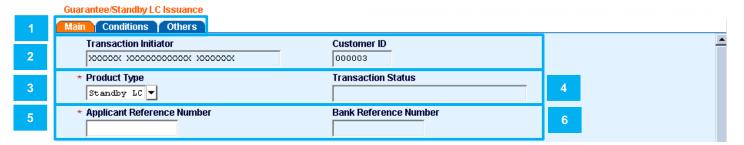


The Snapshot above displays the Transaction Initiator dialog box with fields populated through the selections made via Library Look Up. All the fields need to be filled. Click OK to access the Guarantee/Standby LC Issuance module

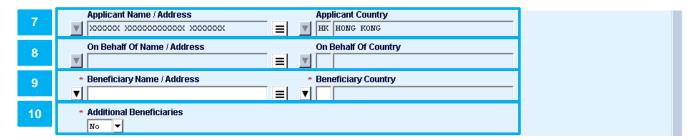


MAIN TAB

The Main tab allows users to input details for the Guarantee/Standby LC Application.



- 1. The tabs are used to initiate the Guarantee/Standby LC issuance and provide easy access to different sections of this module
- 2. Transaction Initiator and Customer ID fields are pre-populated as per the selection done in Transaction Initiator Dialog box (refer section 4.3, Accessing the Guarantees/Standby Letter of Credit application)
- 3. Product Type choose from Standby LC or Guarantee
- 4. Transaction Status is populated by system
- 5. In Applicant LC Reference Number field, the user can choose to input a unique reference number
- 6. The Bank Reference Number is a unique number pre-assigned by the Issuing bank, which will be displayed after the transaction has been processed by the bank

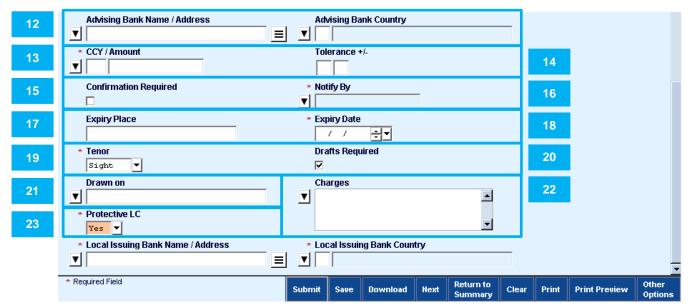


- 7. User can select the Applicant Name/Address and Applicant Country from Library
- 8. User can select the On Behalf Of Name/Address and On Behalf Of Country from Library
- 9. Beneficiary Name/Address and Beneficiary Country need to be either entered by user or populated through Library Look Up
- 10. Additional Beneficiaries field is a mandatory field and user can select options Yes or No from the drop-down

If option Yes is selected Additional Beneficiary Grid will appear below the Additional Beneficiaries field, where users can add new additional beneficiaries, edit or delete additional beneficiaries' names and addresses







12. The Advising Bank Name/Address and Advising Bank Country fields can be selected from the Advising Bank defined for the counter party selected from the Trade Counter Party Library

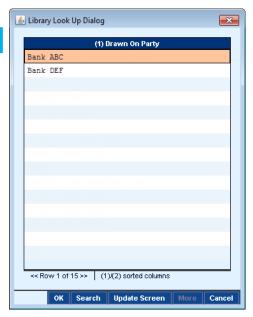
Note: The parties mentioned must be pre-defined in the respective libraries in order to automatically populate these fields.

- 13. The CCY/Amount field can be inserted using the currency library dialog box. Users can select a currency from the list and click OK. Users should also enter the Standby LC amount in the field. Depending on the user setup, numbers will display in the appropriate format
- 14. Tolerance is the percentage difference that is acceptable between the amount that is drawn and the amount of the Guarantee/Standby LC. Users can enter the tolerance percentage as a +/- range
- 15. Check the box for Confirmation Required if Confirmation is required
- 16. Notify By is the party who will be notified when the shipment arrives at its destination. This is usually the Applicant, but can be a party acting on behalf of the Applicant, such as a freight forwarder
- 17.In Expiry Place, users will enter the name of the country or description, e.g. negotiating bank's country
- 18. In Expiry Date, users can click the Calendar button to choose a date when the Guarantee/Standby LC will expire

The date entered here is the final/latest date on which drafts and/or documents will be presented under a Guarantee/Standby LC, to a bank for negotiation or payment

- 19. In the Tenor field, users can select from the options Sight or No Draft from the drop-down If Sight is selected the Drafts Required check-box is enabled If No Draft is selected the Drafts Required check-box is disabled
- 20. Users can select the Drafts Required check box if drafts are required





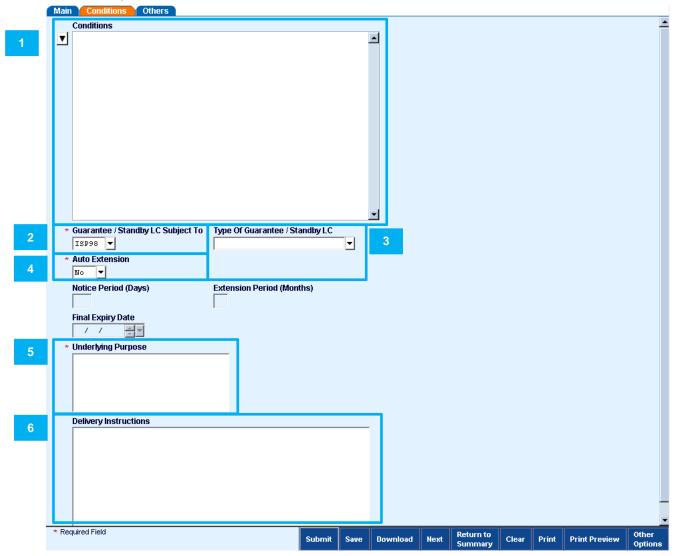
- 21. In the field Drawn on, users can select the Issuing Bank of the Standby LC from the Library Look Up
- 22. For Charges, users can click on the Library Look up arrow to open a Library Look Up dialog box. Users can select clause from the charges list and click OK to close the dialog box. Otherwise, users can also insert free form text in the Charges field
- 23.In the field Protective LC, users can select yes or no. If the user selects option Yes, the details for Local Issuing Bank Name/Address and Local Issuing Bank Country are mandatory fields. User can select from the Library look Up or insert free form text



CONDITIONS TAB

The purpose of Conditions Tab is to enter the terms and conditions of the Guarantee/Standby Letter of Credit.

Guarantee/Standby LC Issuance



- 1. In the Conditions Text box, user can enter conditions
 - 1.1 User may click the Library Look Up to open a Library Look Up Dialog box and select clauses from the list, if available, and Click on OK
 - 1.2 User can also enter additional conditions to the pre-populated data in the Conditions text box or input the conditions manually
 - 1.3 User can directly paste the data from the electronic copy of the text in the Conditions Text box
- 2. Select from the options provided by drop-down menu Guarantee/Standby LC Subject To (ISP98, UCP600, UCP500, UCP325, Other or None).
- 3. Type Of Guarantee/Standby LC: User can select from the drop-down the type of Guarantee/SBLC, e.g., Invoice, Financial Insurance Related, Financial Payment.
- 4. Auto Extension: User can select if the Guarantee/ Standby LC will automatically extend.

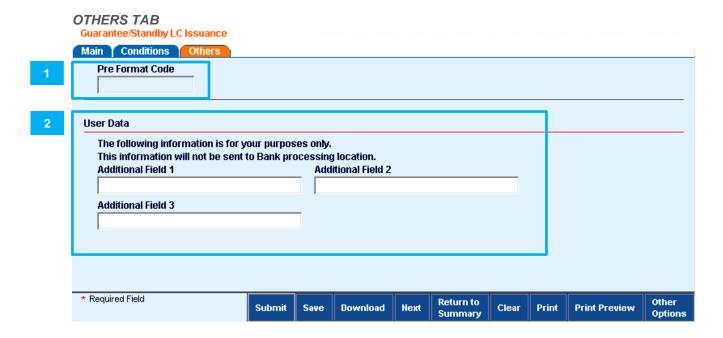
If user selects Yes then the Notice period, Extension Period and Final Expiry Date fields are enabled. The fields Notice Period and Extension Period are mandatory fields. If No is selected then all these fields remain disabled





- 5. Underlying Purpose: The user can insert free form text to explain what the underlying purpose of the Guarantee/SBLC is for
- 6. Delivery Instructions: The user can input free form text to instruct the bank how to deliver instructions of the SBLC





- 1. If a Pre Format was used, the code would be displayed in the Pre Format Code text field
- 2. The User Data Section displays three Additional Fields. These fields can be used for internal inquiry, but will not be sent to the bank nor be available on any reports



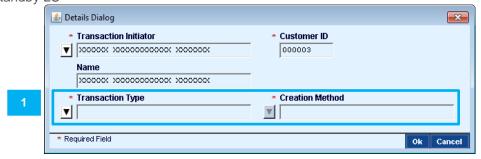


- 1. Once complete, user can Submit the transaction. When user select the Submit button while creating a new Guarantee/SBLC, an Error pop-up appears on the screen if any fields were entered incorrectly or if the mandatory fields were left blank. If any of the fields has non SWIFT—compatible characters inserted in, a pop-up will display listing out the fields which are not filled in properly
- 2. Save—The transaction is saved with the status of Incomplete. User can return to the application later to finish entering the details. The saved transaction is accessible from the Input/Modify tab
- 3. Download—Download the Guarantee/Standby LC
- 4. Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab
- 5. Return to Summary—Returns the user to the Summary Tab
- 6. Clear—Clears all the content entered by the user
- 7. Print—Prints the transaction
- 8. Print Preview—Provides print preview of transaction
- 9. Other Options—When user clicks on Other Options, two options can be chosen: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction

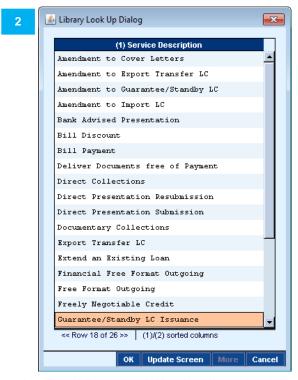


Create Guarantee/Standby LC from an existing Guarantee/Standby LC

User can create a new application based on an existing Guarantee/Standby Letter of Credit that has already been processed. This is useful if the user needs to create Guarantee/Standby LC where most but not all of the details are the same. Users will only need to change the information that differs from the existing Guarantee/Standby LC

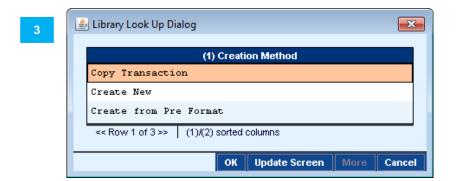


 User should click on Transaction Type Library look Up and Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (In this case, Guarantee/Standby LC Issuance and Copy Transaction)

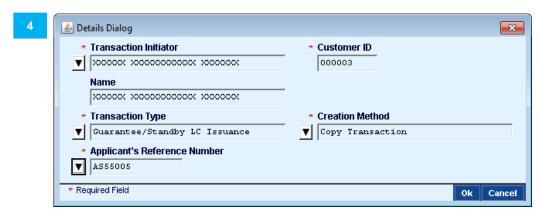


2. When user clicks on Transaction Type Library Look Up, the Library Look Up Dialog Box appears displaying various Services related to Guarantee/Standby LC. User should select Guarantee/Standby LC Issuance option from the list provided and click OK to populate the Transaction Type text box



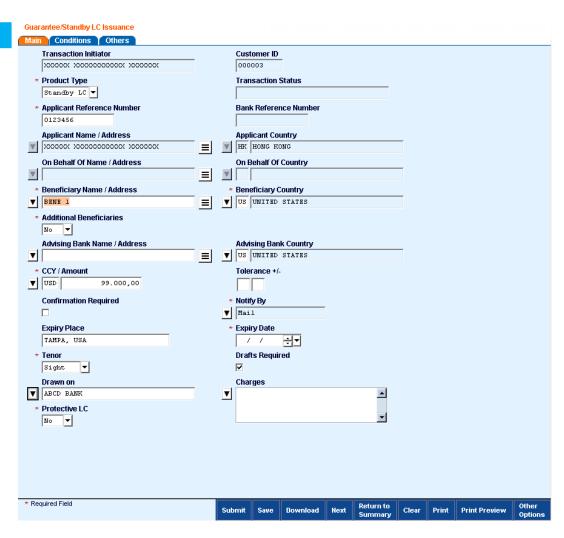


3. When user clicks on Creation Method Library Look Up, the Library Look Up Dialog box appears displaying various options to create a Guarantee/Standby LC. User should select Copy Transaction option from the list provided



4. Users can select the applicable Guarantee/SBLC that they would like to copy from, using the Applicant Reference Number library Look Up option





5. All the Guarantee/Standby LC details are pre-populated. Users can make changes wherever required and click on Submit once completed

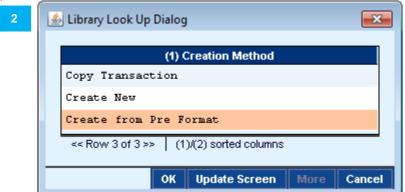


Create Guarantee/Standby LC from Pre format

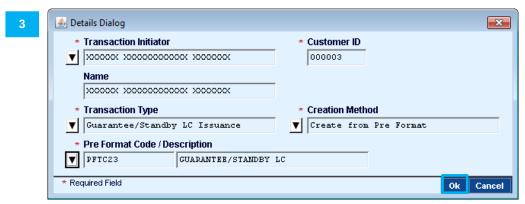
New Guarantee/Standby LC can be created by using Pre-format. This allows user to fill in minimal details since most of the information is pre-populated



 User should click on Transaction Type Library Look Up and Creation Method Library Look Up to select the relevant Transaction Type and Creation Method (In this case, Guarantee/Standby LC Issuance and Create from Pre Format)



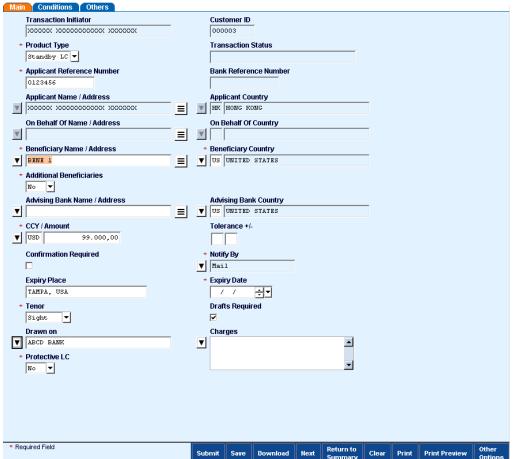
2. When user clicks on Creation Method Library Look Up, the Library Look Up Dialog box appears displaying various options to create a Guarantee/Standby LC. User should select Create from Pre Format Option from the list provided



3. The Details Dialog box is populated by choices made by the user. Users should click on Pre Format Code/Description Library Look Up



Guarantee/Standby LC Issuance



4. The Guarantee/Standby LC Issuance screen appears. If user creates a Guarantee/Standby LC from a preformat, the information is pre-populated into the Guarantee/Standby LC application and user needs to enter the minimum details that relate to the specific transaction (e.g., amount, currency, expiry date)

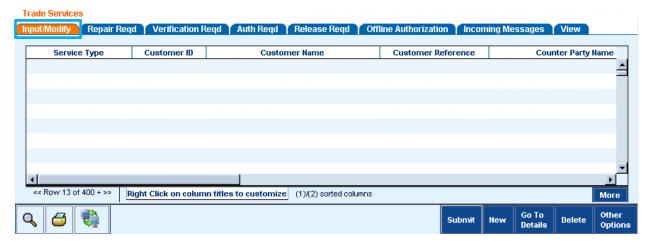


Initiating a Guarantee/Standby LC Amendment

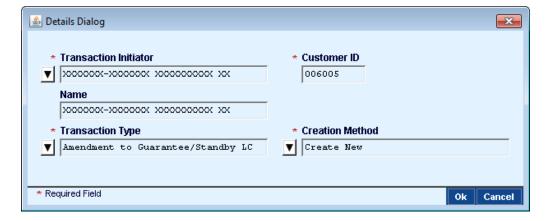
8.1.2 Amending a Guarantee/Standby Letter of Credit

User can make amendments to existing issued Guarantees/Standby Letter of Credit

To amend a Guarantee/Standby Letter of Credit, access the Guarantee/Standby Letters of Credit Issuance form from the Bank navigation bar. User create Amendment transactions the same way as they create Issuances



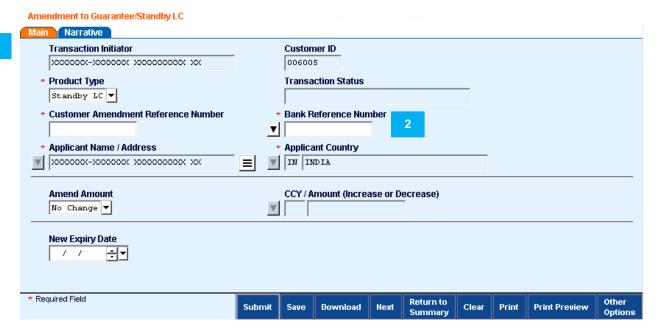
Once the user clicks on Input/Modify Tab, Details dialog box appears. User should select Amendment to Guarantee/Standby LC option from the Library Look Up of Transaction Type. For Creation Method select Create New in the same manner as Guarantee/Standby LC



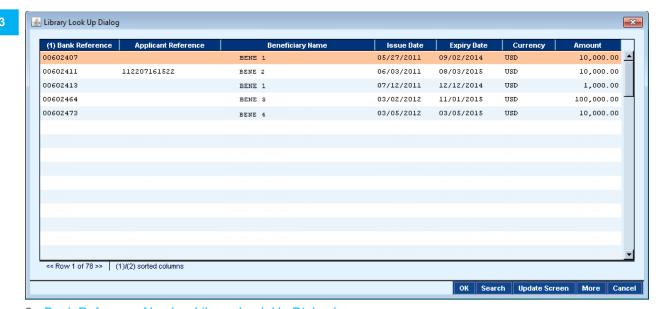


MAIN TAB:

This tab includes bank populated data, which the user will not be able to edit. Fields which can be edited have a white back-ground (text field).



2. Bank Reference Number is a reference number which Client will pick from a Library Look Up. Once client picks the appropriate reference number, the entire sheet is pre-populated

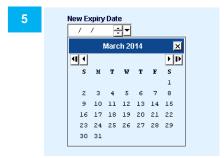


- 3. Bank Reference Number Library Look Up Dialog box
- 4. In the field Amend Amount, user can select No Change, Decrease or Increase from the drop-down provided

If No Change is selected the CCY/Amount field remains disabled

If Increase or Decrease is selected the CCY/Amount field enables allowing user to insert the increase or decrease in original amount

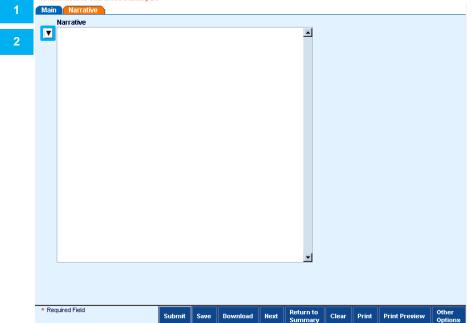




5. New Expiry Date: Enter or select from the calendar new expiry date for the Guarantee/SBLC (if applicable)

NARRATIVE TAB:

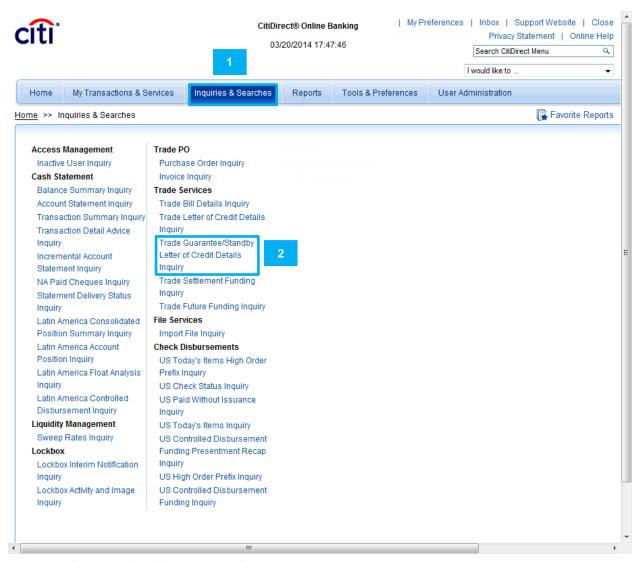
1. The Narrative tab is used to enter additional text for the transaction



2. In the Narrative field, enter any additional text as free form text, or click the Library Look Up to open a Library Look Up Dialog box. Select clauses from the list and click OK to close the box

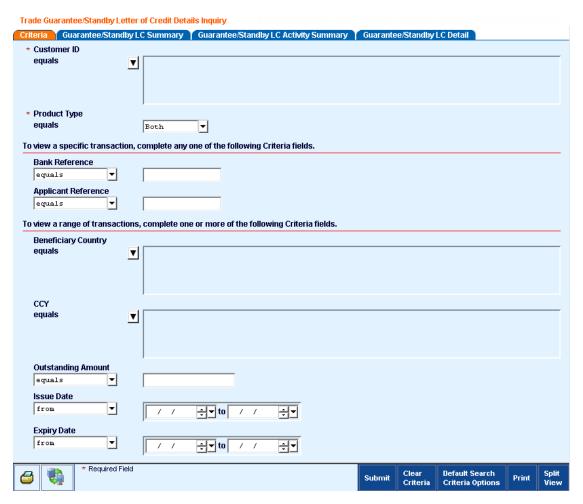


Trade Guarantee/Standby Letter of Credit Details Inquiry



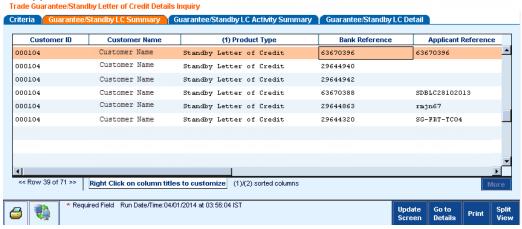
- 1. User will login to Bank Portal and will select Inquiries Link
- 2. Select Trade Services—Trade Guarantee/Standby Letter of Credit Details Inquiry Option
- 3. Users should select from the Criteria tab the appropriate customer ID and Product Type. Users are also able to include additional criteria including bank reference number, applicant reference number, beneficiary country, currency, outstanding amount, issue date and expiry date. Click submit once all criteria has been included.





8.1.3 Guarantee/Standby LC Summary Tab

The Guarantee/Standby LC Summary Screen displaying the list of all the Guarantee/Standby LC transactions will appear



Users can select the applicable transaction and click on Go To Details button to view full details



User can select any of the following action buttons—

Submit—Submits the criteria inserted for transaction search

Clear Criteria—Clears the options selected or text input in the text boxes

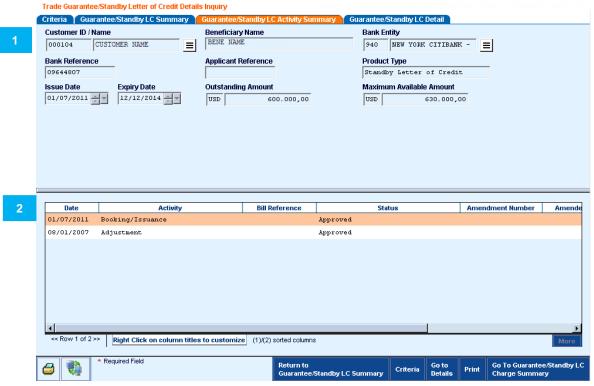
Default Search Criteria Options—All the default options are selected

Print—Prints the Screen

Split View—Enables user to view the Guarantee/Standby LC Summary list at the bottom of the page

8.1.4 Guarantee/Standby LC Activity Summary Tab

Guarantee/Standby LC Activity Summary Tab describes the complete Life cycle of Transaction and confers about all the statuses and date and other details of the transaction



- 1. All details are pre-populated and cannot be modified
- 2. The bottom of the screen shows the various statuses and corresponding dates of the LC

User can select any of the action buttons—

Return to Guarantee/Standby LC Summary—Takes the user to Guarantee/Standby LC Summary Tab

Criteria—Takes the user to Criteria Tab

Go to Details—The Guarantee/Standby LC Detail Tab appears which displays the details of the selected transaction

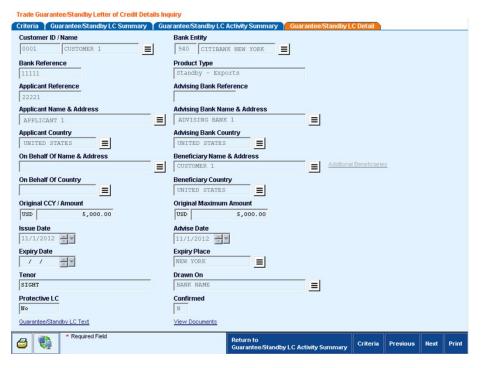
Print—Prints the Screen

Go to Guarantee/Standby LC Charge Summary—Takes the user to Guarantee/Standby LC Charge Summary Tab



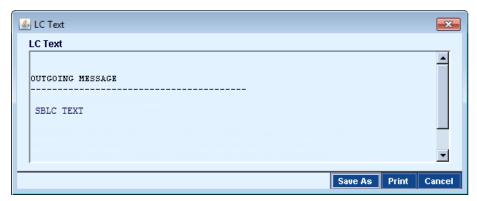
8.1.5 Guarantee/Standby LC Detail Tab

Guarantee/Standby LC Detail Tab displays the details of the Guarantee/Standby LC transaction



Details of Guarantee/Standby LC transaction are displayed. All fields are pre-populated and cannot be modified

When user clicks on Guarantee/Standby LC Text link, LC Text dialog box opens displaying the outgoing message inserted by the user for the SBLC. User can print or save this text



User can select any of the Action buttons

Return to Guarantee/Standby LC Activity Summary—Takes the user to Return to Guarantee/Standby LC Activity Summary Tab

Criteria—Takes the user to criteria tab

Previous—Takes the user to previous tab

Next—Takes the user to next tab

Print—Prints the Screen



Chapter 9 Guarantee/Standby LC Advising

Guarantee/Standby LC Advising—Overview

A Guarantee/Standby Letter of Credit (SBLC) also known as a non-performing LC, is an arrangement under which a guarantee of payment issued by a bank on behalf of a client. It is used as "payment of last resort" should the client fail to fulfil a contractual commitment with a third party. Guarantees/SBLCs are created as a sign of good faith in business transactions, and are proof of a buyer's credit worthiness and repayment abilities. The bank issuing the Guarantees/SBLC will perform underwriting duties to ensure the credit worthiness of the party seeking the SBLC

About the Module

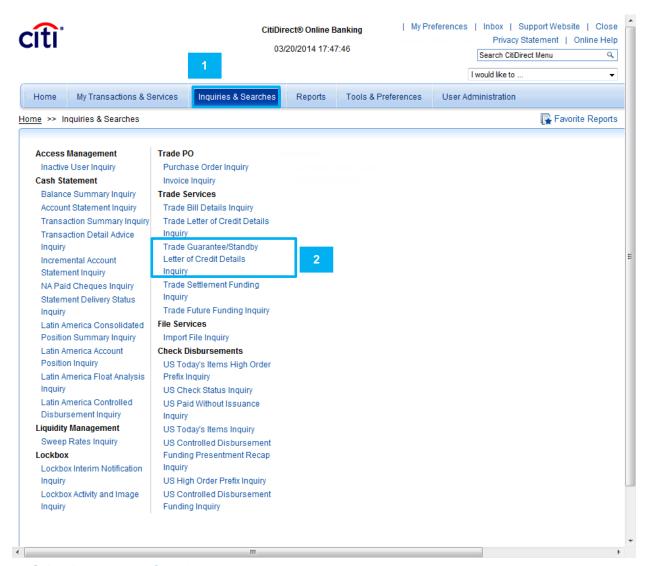
The beneficiary of a Guarantee/Standby LC is able to view the advice of the Guarantee/Standby LC electronically once it is received from the applicant's bank

The Guarantee/Standby Letter of Credit module allows user to electronically

- View Guarantee/Standby LC Advice details and text
- Track the status of transactions
- Keep track of bill payments
- Centralize Guarantee/SBLC reporting
- Improve administrative efficiency

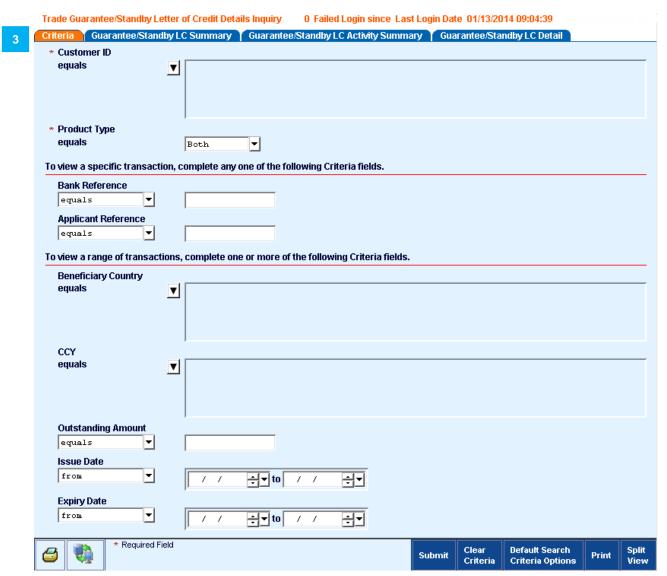


Accessing the Guarantee/Standby LC Inquiry Module



- 1. Select Inquiries and Search
- 2. Select Trade Guarantee/Standby Letter of Credit Details Inquiry Option



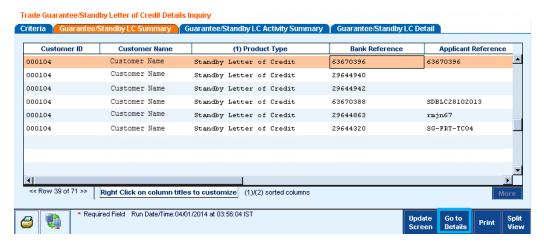


3. Users should select from the Criteria tab the appropriate Customer ID and Product Type. Users are also able to include additional criteria including bank reference number, applicant reference number, beneficiary country, currency, outstanding amount, issue date and expiry date



Guarantee/Standby LC Summary Tab

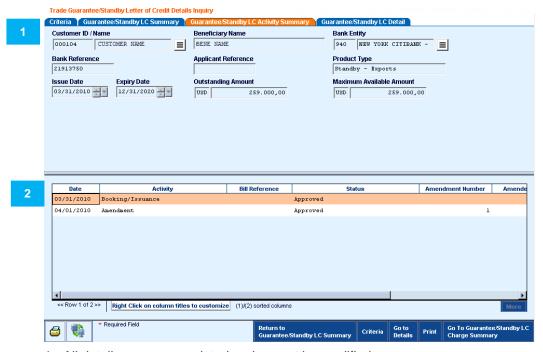
The Guarantee/Standby LC summary Screen displaying the list of all the Guarantee/Standby LC transactions will appear



1. Users can select the applicable transaction and click on Go To Details button to view full details

Guarantee/Standby LC Activity Summary Tab

Guarantee/Standby LC Activity Summary Tab describes the complete Life cycle of Transaction and confers about all the statuses and date and other details of the transaction



- 1. All details are pre-populated and cannot be modified
- The bottom of the screen shows the various statuses and corresponding dates of the LC



User can select any of the action buttons—

Return to Guarantee/Standby LC Summary—Takes the user to Guarantee/Standby LC Summary Tab

Criteria—Takes the user to Criteria Tab

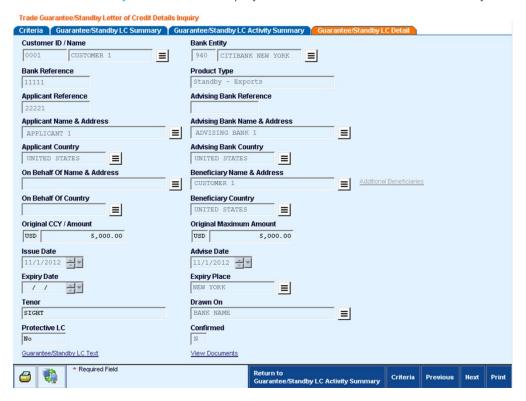
Go to Details—The Guarantee/Standby LC Detail Tab appears which displays the details of the selected transaction

Print—Prints the Screen

Go to Guarantee/Standby LC Charge Summary—Takes the user to Guarantee/Standby LC Charge Summary Tab

Guarantee/Standby LC Detail Tab

Guarantee/Standby LC Detail Tab displays the details of the Guarantee/Standby LC transaction



Details of Guarantee/Standby LC transaction are displayed. All fields are pre-populated and cannot be modified

When user clicks on the Guarantee/Standby LC Text link, a LC Text dialog box opens displaying the Guarantee/SBLC text. User can print or save this text





Glossary

ISSUER OF LC

The party that is responsible for this Import LC. Also known as By Order Of party, this is the party who is dealing with the bank and to whom the credit line is granted.

ISSUING BANK

The bank that issues the Guarantee/Standby LC. Typically, this is the bank that the Applicant/By Order Of parties are dealing with. This is a read-only field that uses data from a list of valid issuing banks that are defined in user's customer configuration. User cannot create a new Issuing Bank party.

BANK REFERENCE NUMBER

A unique number that is used by the bank(s) to identify the transaction. This is a read-only field. User's organization may be assigned a pool of bank reference numbers. If this is the case, the bank reference number is added to user's LC application automatically when he/she initiates the application. If his/her organization does not use pre-assigned reference numbers, the bank reference number is assigned to the transaction when it is sent to the bank.

APPLICANT

The party for whom the Guarantee/Standby LC is being opened. This is usually the same as the Issuer/By Order Of party. Most of the time the Applicant is the Importer, but this is not always the case. Choose the applicant from the drop-down list or click the icon to add a new applicant.

BENEFICIARY

The party in whose favor the Guarantee/Standby LC is issued and who is entitled to present documents for the LC and receive payment. Most of the time the Beneficiary is the Exporter, but this is not always the case. Choose the beneficiary from the drop-down list or click the icon to add a new beneficiary.

ADVISING BANK

The bank that receives the Guarantee/Standby LC from the Issuing Bank for authentication and delivery to the Beneficiary. The Advising Bank is usually a correspondent of the Issuing Bank, located near the Beneficiary. Select or enter the advising bank.

EXPIRY DATE

Enter the date when the LC will expire or click the Calendar button to choose a date directly from the calendar.

EXPIRY PLACE

Choose the location where the LC will expire. This is usually the Beneficiary's country.

TENOR

The number of days of business credit the customer has before they need to make payment to the supplier. This starts when they receive the goods and is typically 30, 60, 90, 120 or 180 days.



Chapter 10 Open Account

Open Account

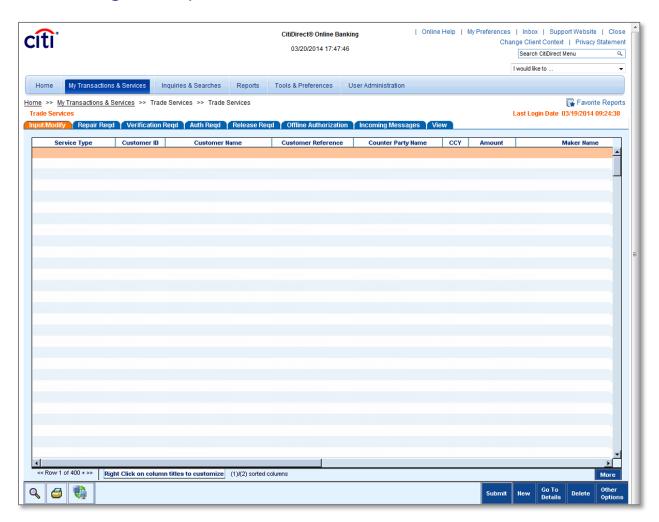
The Open Account module allows the users to receive notifications when exporter documents are available for review, be notified if these documents are clean or discrepant, and view the underlying documents. Users will receive a list of discrepancies, if any, approve or reject the invoices associated with the transaction, and initiate bill payments

About the module

In the Open Account Trade module, user can electronically:

- View incoming messages
- View if these documents are clean or discrepant
- Approve or reject the invoices

Accessing the Open Account Module



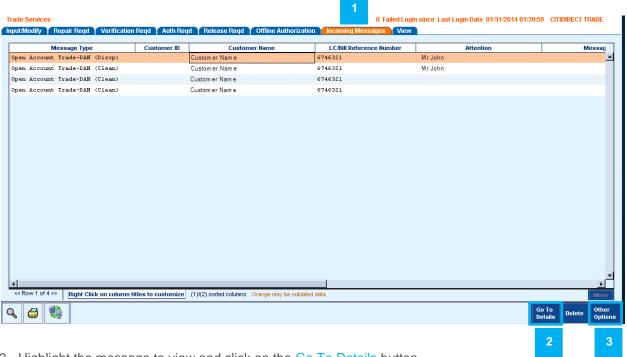


From the Main Trade Services homepage, click on the Incoming Messages tab to access Incoming Open Account messages.

Reviewing Incoming Open Account Trade—Document Arrival Notices (DAN)

To view an incoming Open Account Trade—DANs

1. Choose Incoming Messages

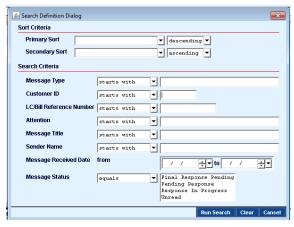


- 2. Highlight the message to view and click on the Go To Details button
- 3. You can also click on Other Options and select Search to perform a search for a specific message



Select the search criteria and click on Run Search button





4) After the message is selected, the below screen will appear. This screen displays the Open Account Trade—Document Arrival Notice (Discrepant) message



- 1. Name and Customer ID fields are pre-populated as per client set up
- Bank Entity: Bank Branch Code that processed the transaction. Message Status: For all the new transactions, the message status will be Unread; if the user clicks on "Mark As Read" the status of the message will move to Response Pending queue
- 3. Attention field captures the attention party this message is intended for. Message Received Date/Time is the date the message was received



- 4. OAT Reference Number is a unique reference number for Open Account transactions. Message Reference Number field is a unique reference number that is pre-populated
- Seller Name and Address: In the field, the seller name and address is captured. CCY/Amount: Currency and amount of the transaction is displayed
- 6. List of Discrepancies: click on this link to view the list of discrepancies for this transaction
- 7. The Seller Reference field contains the reference number of the seller. Due Date: captures the date of the payment due
- 8. View Documents: click on this link in order to view the images of the documents for this transaction
- 9. Buyer Reference field: captures the specific reference number of the buyer
- 10. Presentation/Discrepant Details: will detail the list of invoices, PO numbers, PO drawing amounts, invoice amounts and discrepancies if applicable
- 11. In the Narrative field, additional text is captured
- 12. The two sets of Action buttons allow user to perform a variety of actions. All the actions performed by action buttons are detailed below



After selecting the invoice, the user will be able to

- 1. View Invoice Details—the details of the invoice
- 2. View PO Details—the details of the PO
- 3. View Discrepancies—the details of discrepancies associated with each invoice



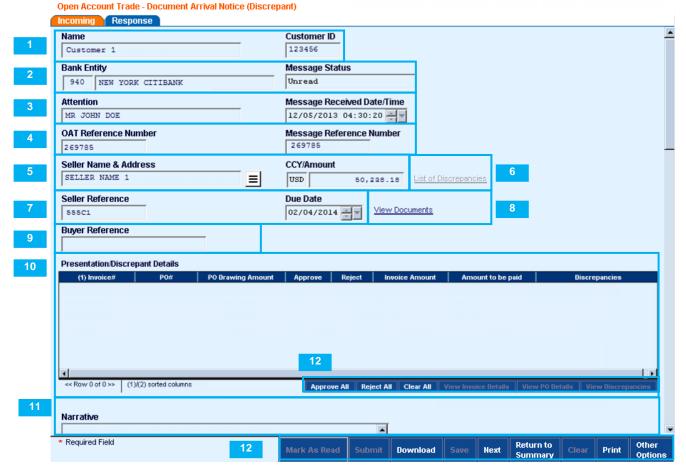
- 1) Mark as Read—In order for user to change the status of the message
- 2) Download—Download the message
- 3) Next—Takes the user to subsequent screen
- 4) Return to Summary—Returns the user to Summary Tab
- 5) Print—Prints the message
- 6) Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



Approving or rejecting an Open Account Trade—DAN (Discrepant) Message

When responding to an Open Account DAN (Discrepant) Message, user can initiate it as follows

Click on Response tab to provide the response to Citi



- 1. Name and Customer ID fields are are pre-populated as per client set up
- Bank Entity: Bank Branch Code that processed the transaction. Message Status: For all the new transactions, the message status will be Unread; if the user clicks on "Mark As Read" the status of the message will move to Response Pending queue
- 3. Attention field captures the attention party this message is intended for. Payment Date: is the date of the payment for this transaction
- 4. OAT Reference Number is a unique reference number for Open Account transaction. Message Sent Date/Time: is the date the message was sent
- 5. Seller Name and Address: In the field, the seller name and address is captured. CCY/Amount Message: Currency and amount of the transaction is displayed
- 6. List of Discrepancies: click on this link to view the list of discrepancies for this transaction
- 7. The Seller Reference field contains the reference number of the seller. Due Date: captures the date of the payment due
- 8. View Documents: click on this link in order to view the images of the documents for this transaction



- 9. Buyer Reference field captures the specific reference number of the buyer
- 10. Presentation/Discrepant Details: will detail the list of invoices, PO#, drawing amount, invoice amount and discrepancies of applicable
- 11. In the Narrative field, additional text is captured
- 12. The two sets of action buttons allow user to perform a variety of actions. All the actions performed by action buttons are detailed below



- 1. Approve All—In order for user to approve the documents reviewed
- 2. Reject All—In order for the user to reject the document reviewed
- 3. Clear All—In order to clear all the content entered by the user

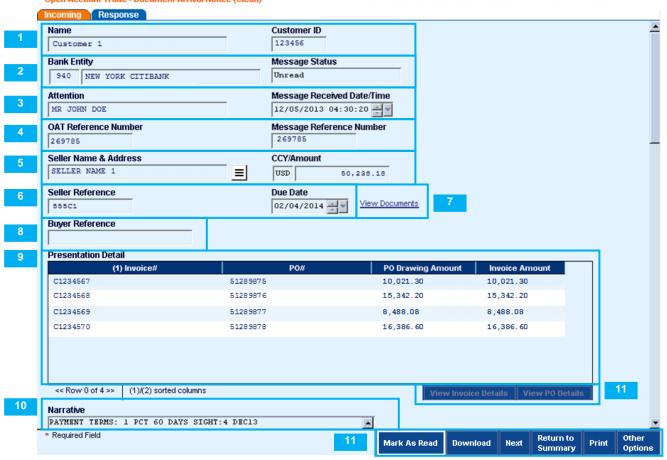


- 1. Mark as Read—In order for user to change the status of the message
- Submit—Once complete, user can Submit the transaction. When user selects Submit button while creating an
 Open Account DAN (Discrepant) mesaage, an Error pop-up appears on the screen if any fields were entered
 incorrectly or if the mandatory fields were left blank
- 3. Download—Download the message
- 4. Save—The message is saved with the status of Incomplete. User can return to the application later to finish entering the details
- 5. Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab.
- 6. Return to Summary—Returns the user to Summary Tab
- 3. Clear—Clears all the content entered by the user
- 7. Print—Prints the message
- 8. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



Reviewing an Open Account Trade—DAN (Clean) Message

1. After the message is selected, the screen below will appear Open Account Trade - Document Arrival Notice (Clean)



- 1. Name and Customer ID fields are pre-populated as per client set up
- Bank Entity: Bank Branch Code that processed the transaction. Message Status: For all the new transactions, the message status will be Unread; if the user clicks on "Mark As Read" the status of the message will move to Response Pending queue
- 3. Attention field captures the attention party this message is intended for. Message Received Date/Time is the date the message was received
- 4. OAT Reference Number is a unique reference number for Open Account transactions. Message Reference Number field is a unique reference number that is pre-populated
- Seller Name and Address: In the field, the seller name and address is captured. CCY/Amount: Currency and amount of the transaction is displayed
- 6. The Seller Reference field contains the reference number of the seller. Due Date: captures the date of the payment due
- 7. View Documents: click on this link in order to view the images of the documents for this transaction
- 8. Buyer Reference field: captures the specific reference number of the buyer
- 9. Presentation/Discrepant Details: will detail the list of invoices, PO numbers, PO drawing amounts, invoice amounts and discrepancies if applicable



- 10. In the Narrative field, additional text is captured
- 11. The two sets of Action buttons allow user to perform a variety of actions. All the actions performed by action buttons are detailed below



After selecting the invoice, the user will be able to

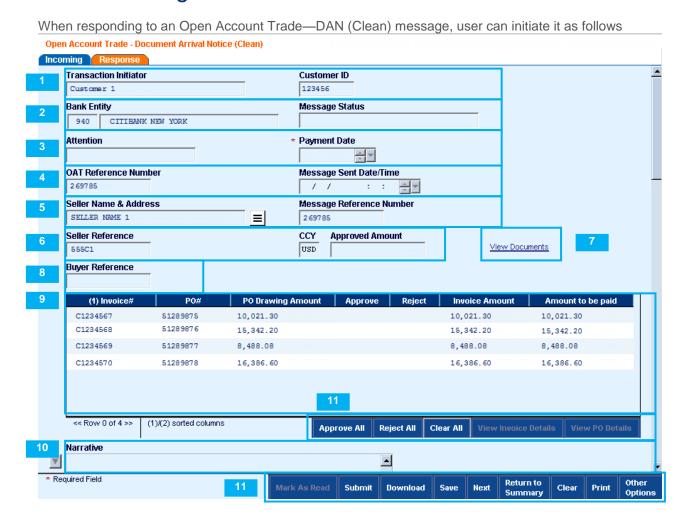
- 1. View Invoice Details—the details of the invoice
- 2. View PO Details—the details of the PO



- 1. Mark as Read—In order for user to change the status of the message
- 2. Download—Download the message
- 3. Next—Takes the user to subsequent screen
- 4. Return to Summary—Returns the user to Summary Tab
- 5. Print—Prints the Free Format
- 6. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



Approving or Rejecting an Open Account Trade—DAN (Clean) Message



- 1. Transaction Initiator and Customer ID fields are pre-populated as per client set up
- Bank Entity: Bank Branch Code that processed the transaction. Message Status: For all the new transactions, the message status will be Unread; if the user clicks on "Mark As Read" the status of the message will move to Response Pending queue
- 3. Attention field captures the attention party this message is intended for. Payment Date is that the payment will be made
- 4. OAT Reference Number is a unique reference number for Open Account transactions. Message Sent Date/Time is the date the user's message was sent to the bank
- 5. Seller Name and Address: In the field, the seller name and address is captured. Message Reference Number field is a unique reference number that is pre-populated
- 6. The Seller Reference field contains the reference number of the seller. CCY/Amount: Currency and amount of the transaction is displayed
- 7. View Documents: click on this link in order to view the images of the documents for this transaction
- 8. Buyer Reference field: captures the specific reference number of the buyer
- 9. Presentation Details: will detail the list of Invoices, PO numbers, PO drawing amounts, Approve, Reject, Invoice Amount and Amount to be paid



- 10. In the Narrative field, additional text is captured
- 11. The two sets of Action buttons allow user to perform a variety of actions. All the actions performed by action buttons are detailed below



- 1. Approve All—In order for user to approve the documents reviewed
- 2. Reject All—In order for the user to reject the document reviewed
- 3. Clear All—In order to clear all the content entered by the user

h	Mark As Read	Submit	Download	Save	Next	Return to Summary	Clear	Print	Other Options
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- 1. Mark as Read—Not Applicable in this section
- Submit—Once complete, user can Submit the transaction. When user selects Submit button while creating a
 response to Open Account DAN (Clean), an Error pop-up appears on the screen if any fields were entered
 incorrectly or if the mandatory fields were left blank
- 3. Download—Download the message
- 4. Save—The message is saved with the status of Incomplete. User can return to the application later to finish entering the details
- 5. Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab
- 6. Return to Summary—Returns the user to Summary Tab
- 7. Clear—Clears all the content entered by the user
- 8. Print—Prints the message
- 9. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction



Chapter 11 Trade Advances

Trade Advances

The Trade Advances module provides both Importer and Exporter clients the ability to electronically apply for Trade Advances.

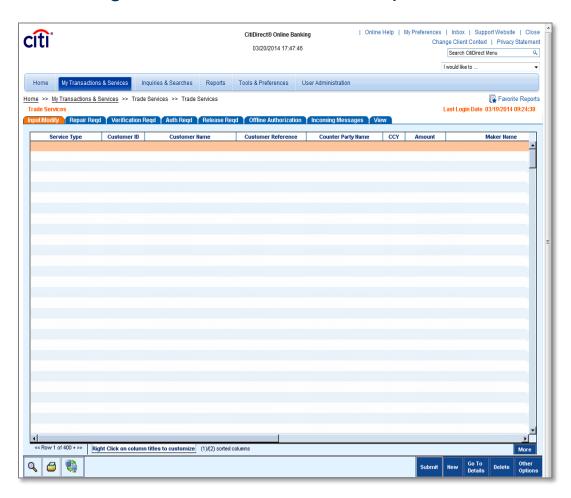
The module has 3 separate transaction types – Trade Advance – Importer, Trade Advance – Exporter and Extend/Update an Existing Loan.

About the module

In the Trade Advances module, user can electronically:

- Submit an application for Trade Advances, whether the client is an Importer or Exporter
- Extend/Update an Existing Loan
- · Perform inquiries on previous transactions
- Retrieve reports

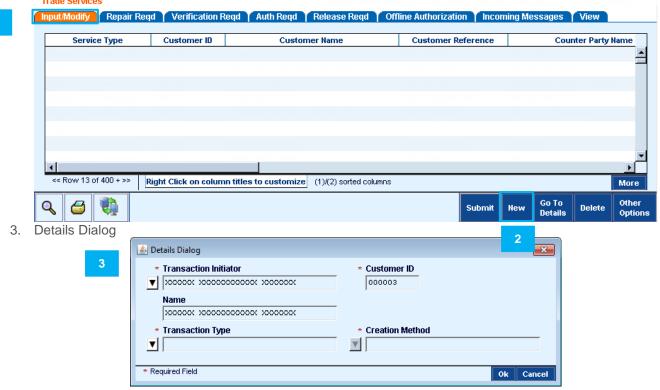
Accessing the Trade Advances - Importer Module





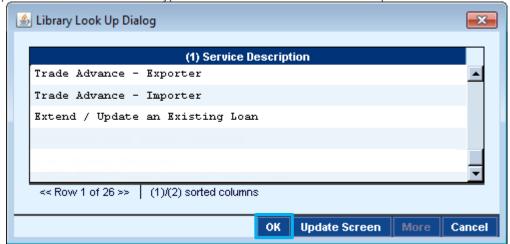
Importer clients can create a new Trade Advance – Importer transaction by following the below steps:

- 1. Select the Input/Modify tab
- 2. Click on "New"
 Trade Services



In the Details Dialog box, click the dropdown of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifiers. Select a name of relevant Transaction Initiator from the Transaction Initiator Library Look-Up Dialog Box and click OK.

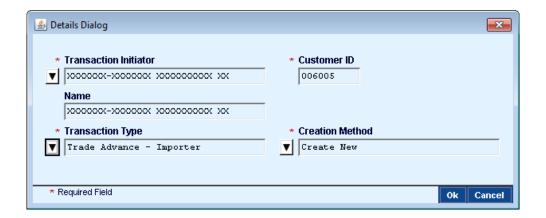
Select the dropdown of the Transaction Type and choose Trade Advance – Importer



The Creation Method defaults to "Create New"

The below details dialog box displays the populated fields. Click OK to open the Trade Advances screen.

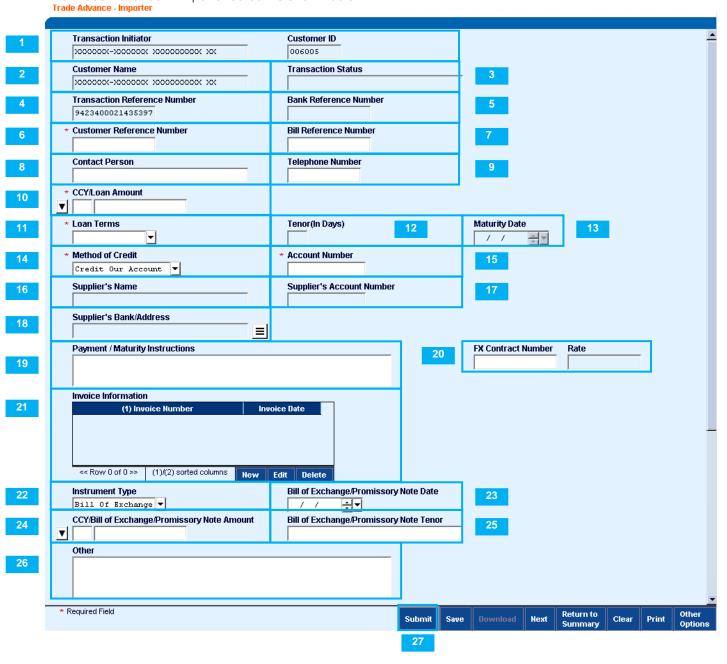






Creating a Trade Advance – Importer transaction

The Trade Advance – Importer screen is shown below:



- 1. Transaction Initiator and Customer ID details are pre populated and not editable
- 2. Customer Name details are pre populated and not editable
- 3. Transaction Status is not editable
- 4. Transaction Reference Number is a unique reference number that is pre-populated



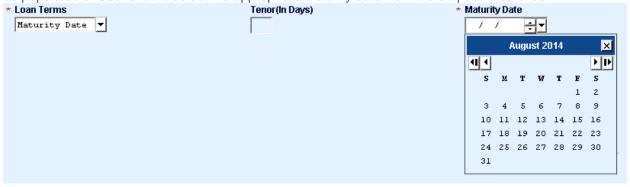
- 5. Bank Reference Number will be populated after the bank processes the transaction
- 6. Customer Reference Number should be populated by the user
- 7. Bill reference number can be populated by the user
- 8. Contact person can be populated by the user
- 9. Telephone number of the contact person can be populated by the user
- 10. The CCY/Amount field should be populated with a 3-character currency code and an amount. The currency portion can be inserted using the currency library dialog box or free form text. The amount should be inserted using free form text
- 11. Loan Terms can be selected from Maturity Date or Tenor (In Days)



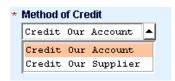
12. Tenor (In Days) will be an editable field if Loan Terms is selected as Tenor (In Days). Otherwise, the field will not be populatable. User should input the tenor days in this field.



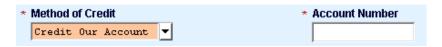
13. Maturity Date will be an editable field if Loan Terms is selected as Maturity Date. Otherwise, the field will not be populatable. User should select the appropriate maturity date from the dropdown calendar.



14. Method of Credit: Select from Credit Our Account, or Credit Our Supplier



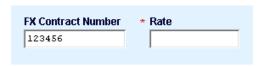
15. The Account Number field will be mandatory if "Credit Our Account" was selected under Method of Credit. Otherwise, this field will not be editable. User should input the appropriate company Account Number which should be credited with the funds.



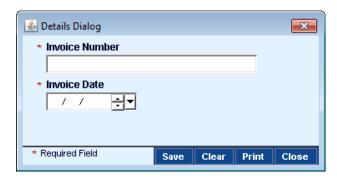




- 16. If "Credit Our Supplier" was selected under Method of Credit, the Supplier Name would have to be populated.
- 17. If "Credit Our Supplier" was selected under Method of Credit, the Supplier Account Number would have to be populated.
- 18. If "Credit Our Supplier" was selected under Method of Credit, the Supplier Bank/Address would have to be populated.
- 19. Any other Payment/Maturity Instructions such as Bank SWIFT address can be inserted in the Payment/Maturity Instructions box
- 20. Enter any applicable FX Contract Numbers. If the FX Contract Number is populated, the rate field will be editable.

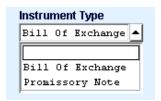


21. Insert Invoice Information by clicking on "New" The below pop up box appears.



Enter Invoice Number, Invoice Date and click Save.

22. Select the Instrument Type from Bill of Exchange or Promissory Note

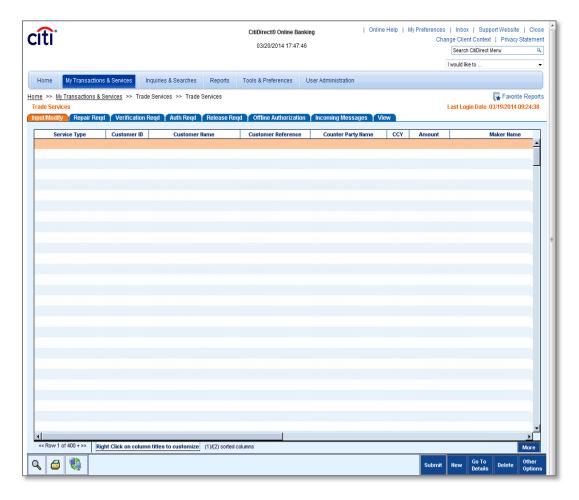


- 23. Select the appropriate date from the Bill of Exchange/Promissory Note Date
- 24. Select the appropriate Currency and Bill of Exchange/Promissory Note Amount
- 25. Enter the Bill of Exchange/ Promissory Note Tenor
- 26. Insert any other comments or instructions in the Other field



27. Click on "Submit" to submit the transaction to a checker for authorization.

Accessing the Trade Advances - Exporter Module



Exporter clients can create a new Trade Advance - Exporter transaction by following the below steps:

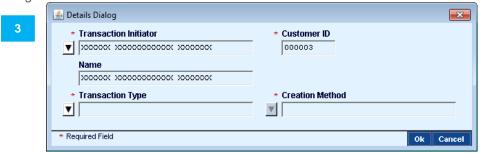
1. Select the Input/Modify tab



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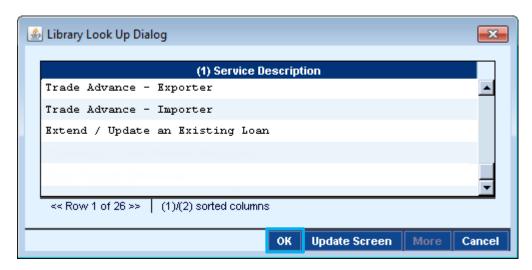
2

3. Details Dialog



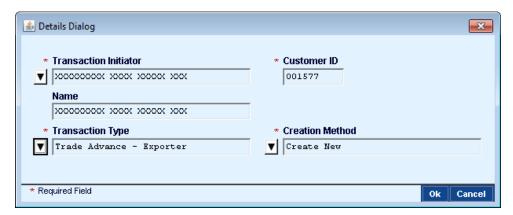
In the Details Dialog box, click the dropdown of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifiers. Select a name of relevant Transaction Initiator from the Transaction Initiator Library Look-Up Dialog Box and click OK.

Select the dropdown of the Transaction Type and choose Trade Advance – Exporter



The Creation Method defaults to "Create New"

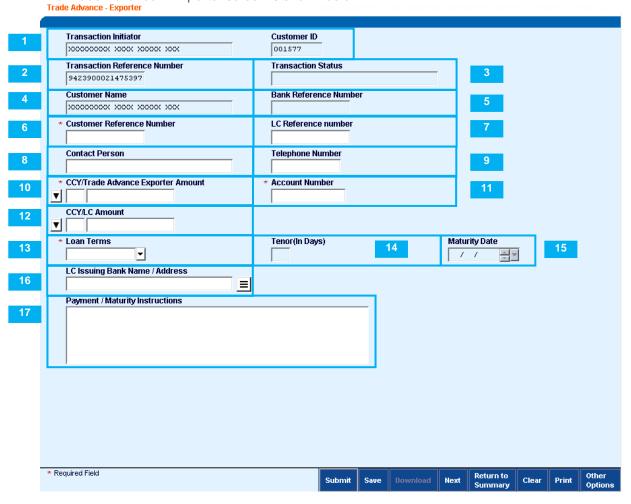
The below details dialog box displays the populated fields. Click OK to open the Trade Advances screen.





Creating a Trade Advance – Exporter Transaction

The Trade Advance – Exporter screen is shown below:



- 1. Transaction Initiator and Customer ID details are pre populated and not editable
- 2. Transaction Reference Number is a unique reference number that is pre-populated
- 3. Transaction Status is not editable
- 4. Customer Name details are pre populated and not editable



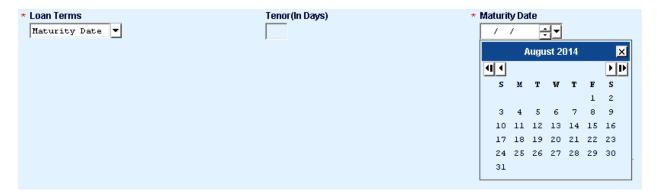
- 5. Bank Reference Number will be populated after the bank processes the transaction
- 6. Customer Reference Number should be populated by the user
- 7. In the LC Reference Number field, a unique reference number should be entered by the user
- 8. Contact person can be populated by the user
- 9. Telephone number of the contact person can be populated by the user
- 10. The CCY/Amount field should be populated with a 3-character currency code and an amount. The currency portion can be inserted using the currency library dialog box or free form text. The amount should be inserted using free form text
- 11. User should input the appropriate company Account Number which should be credited with the funds
- 12. The CCY/LC Amount field should be populated with a 3-character currency code and an amount. The currency portion can be inserted using the currency library dialog box or free form text. The amount should be inserted using free form text
- 13. Loan Terms can be selected from Maturity Date or Tenor (In Days)



14. Tenor (In Days) will be an editable field if Loan Terms is selected as Tenor (In Days). Otherwise, the field will not be populatable. User should input the tenor days in this field



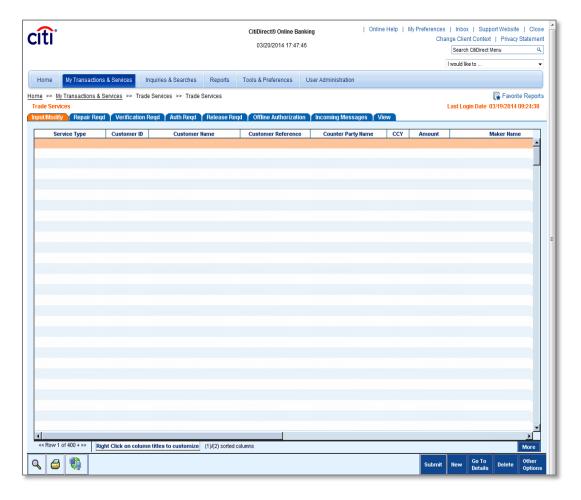
15. Maturity Date will be an editable field if Loan Terms is selected as Maturity Date. Otherwise, the field will not be populatable. User should select the appropriate maturity date from the dropdown calendar



- 16. LC Issuing Bank Name/Address: Input the Name and Address of the LC Issuing Bank
- 17. Any other Payment/Maturity Instructions such as Bank SWIFT address can be inserted in the Payment/Maturity Instructions box
- 18. Click on "Submit" to submit the transaction to a checker for authorization.



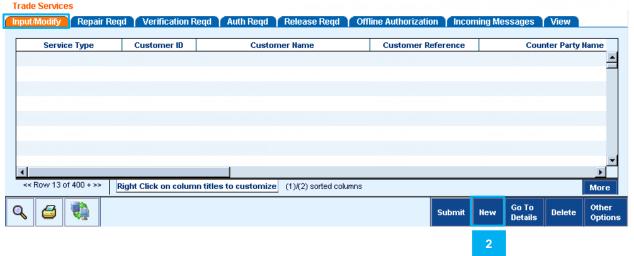
Accessing the Extend/Update an Existing Loan Module



Importer clients can create a new Extend/Update an Existing Loan transaction by following the below steps:

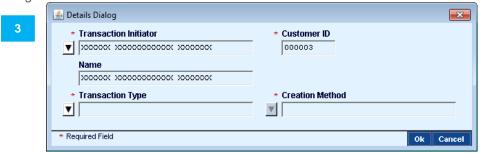
- 1. Select the Input/Modify tab
- 2. Click on "New"





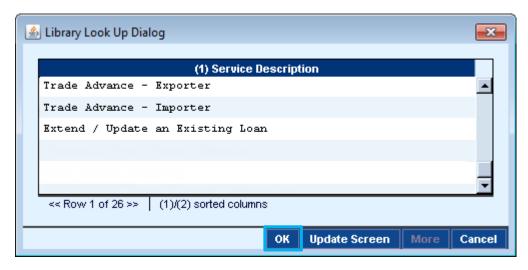


3. Details Dialog



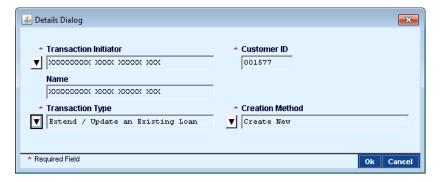
In the Details Dialog box, click the dropdown of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifiers. Select a name of relevant Transaction Initiator from the Transaction Initiator Library Look-Up Dialog Box and click OK.

Select the dropdown of the Transaction Type and choose Extend/Update an Existing Loan



The Creation Method defaults to "Create New"

The below details dialog box displays the populated fields. Click OK to open the Trade Advances screen.





Creating an Extend/Update an Exisiting Loan transaction

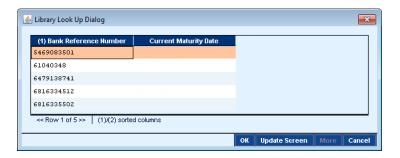


- 1. Transaction Initiator and Customer ID details are pre populated and not editable
- 2. Transaction Reference Number is a unique reference number that is pre-populated
- 3. Transaction Status is not editable
- 4. Customer Name details are pre populated and not editable
- 5. Customer Reference Number should be populated by the user
- 6. Transaction Type: Select from Trade Advance Importer or Trade Advance Exporter

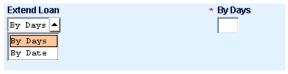




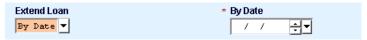
7. Bank Reference Number: Select from the applicable Bank References of existing transactions The Current Maturity Date will populate based on the information selected



- 8. Activity Type: Select from Extend Loan or Update Loan
- 9. If Extend Loan is selected, select from By Days or By Date.
- If By Days is selected, the "By Days" field will be editable



If By Date is selected, the "By Date" field will be editable



- 10. Insert any additional information about the transaction in "Additional Information"
- 11. Click on "Submit" to submit the transaction to a checker for authorization.



Chapter 12 Free Format Messages

Free Format Messages

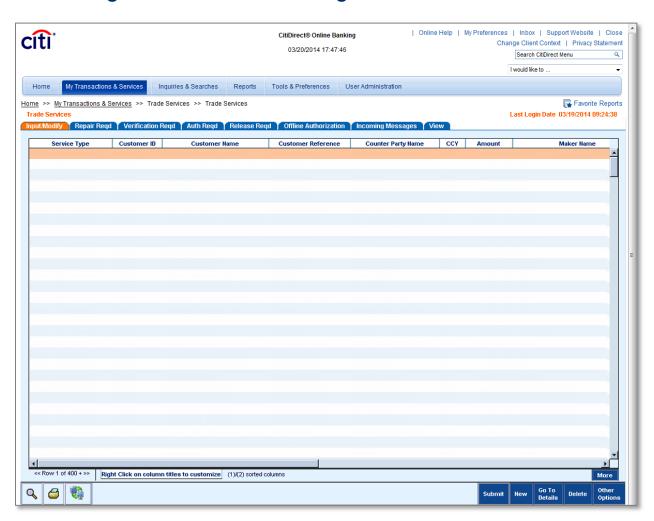
The Free Format Messages module allows client users and the bank to communicate freely regarding their Trade processing. A Free Format Message is used to send or receive information for which another service type is not applicable

About the Module

In the Free Format Messages module, user can electronically

- Send outgoing messages to the bank
- View incoming messages
- Respond to incoming messages

Accessing Free Format Messages



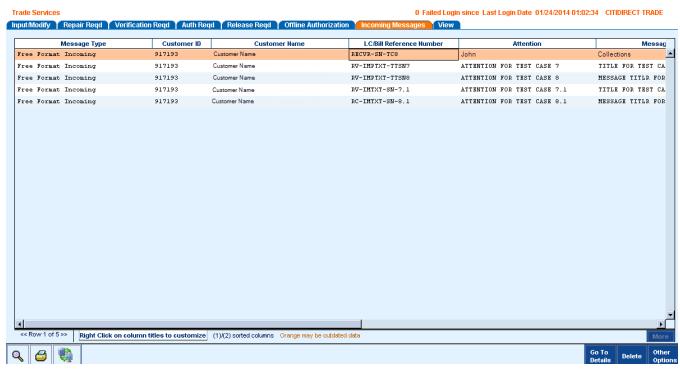


From the Main Trade Services homepage, click on the Incoming Messages tab to access Incoming Free Format Messages.

Reviewing Free Format Messages

When reviewing a Free Format Message, user can initiate it as follows:

1. Choose Trade Services | Choose Incoming Messages

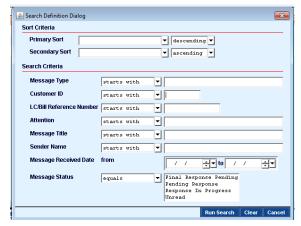


2. Highlight the message to view and click Go Details button. Click on Other Options and click on Search to perform a search for a specific message

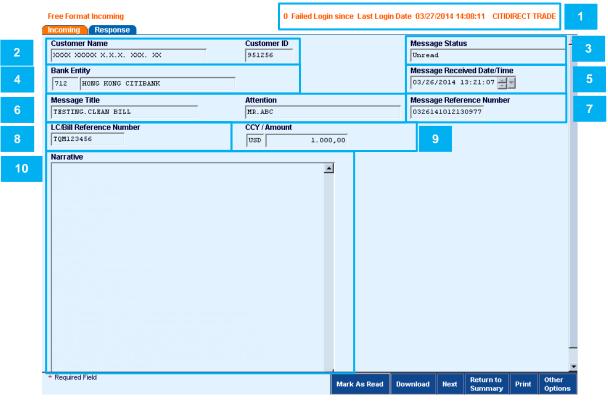


3. Select the search criteria and click on Run Search button





4. After the message is selected, the screen below will appear



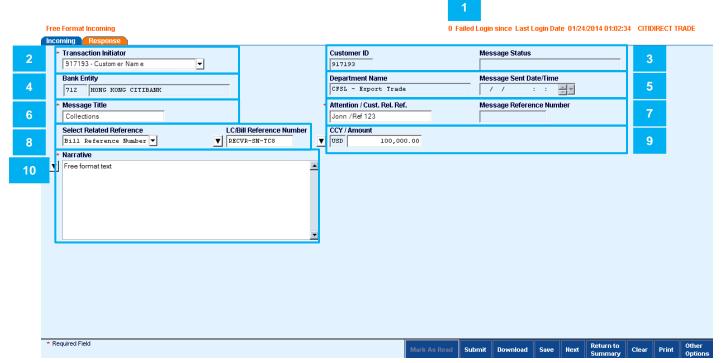
- 1. This section displays the Login details of the user such as, last login date and time stamp.
- 2. Customer Name and Customer ID fields are pre-populated as per the selection done in Transaction Initiator Dialog box
- 3. Message Status. For all the new transactions, the message status will be Unread, if the user clicks on "Mark As Read" the status of the message will move to the Response Pending queue.
- 4. Bank Entity: Bank Branch Code that processed the transaction.
- 5. Message Received Date/Time: is the date the message was received.
- 6. Message Title: In the field, the title of the message that was sent. Attention: A user or group that should action on the incoming message is listed.
- 7. In the Message Reference Number field, a unique reference number is pre-populated.
- 8. LC Bill Reference Number field: Captures the specific reference number.
- 9. CCY/Amount: Currency and amount of the transaction is captured.



Responding to an Incoming Free Format Message

When responding to a Free Format Message, user can initiate it as follows

Click on Response tab to provide the response to Citi



- 1. This section displays the Login details of the user such as, last login date and time stamp
- 2. Transaction Initiator field is pre-populated as per the selection done in Transaction Initiator Dialog box
- 3. Customer ID field is pre-populated as per the selection done in Transaction Initiator Dialog box. Message Status is populated by system
- 4. Bank Entity: Bank Branch Code that processed the transaction
- 5. Department Name: is the name of the department. Message Send Date/Time: Will be populated by the system once the user submits the transaction
- 6. Message Title: In the field, user will enter the title of the message that will be sent
- Attention/Cust. Rel. Ref.: In this field mark the message as required (e.g. to the attention of a named Customer/Trade Service Representative or to a Trade Processing Department). In the Message Reference Number field, a unique reference number is pre-populated
- 8. In the dropdown Select Related Reference Number, select Bill Reference Number or LC Reference Number. In LC Bill Reference Number field: capture the specific reference number
- 9. CCY/Amount: Currency and amount can be input using currency library dialog box. User can select currency from the list and click OK and enter the amount in the field
- 10. In the Narrative field, enter any additional text manually, or click the Library Look Up to open a Library Look Up Dialog box. Select clauses from the list and click OK to close the box
- 11. The Action buttons allow user to perform a variety of actions. All the actions performed by action buttons are detailed below





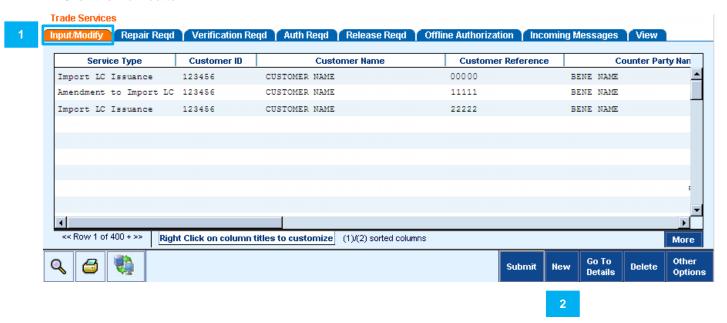
- Once complete, user can Submit the transaction. When user selects Submit button while creating a new Free Format, an Error pop-up appears on the screen if any fields were entered incorrectly or if the mandatory fields were left blank
- Download—Download the Free Format Message Reponse
- Save—The Free Format is saved with the status of Incomplete. User can return to the application later to finish entering the details
- Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab
- Return to Summary—Returns the user to Summary Tab
- Clear—Clears all the content entered by the user
- Print—Prints the Free Format Message Response
- Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction

Creating a New Free Format Message

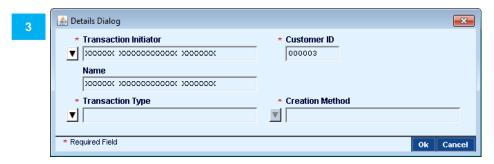
When creating a new Free Format Message, user can initiate it as follows:

To create a new Free Format Message:

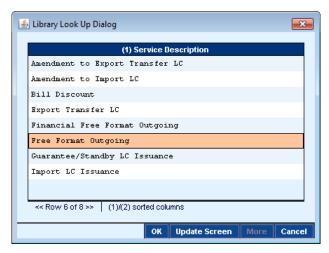
- 1. Choose Trade Services | Choose Input/Modify
- 2. Click the New button





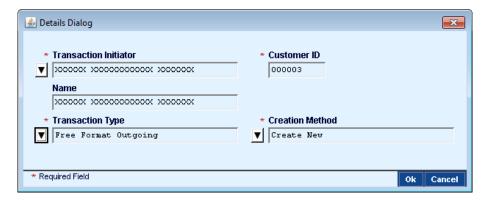


3. In the Details Dialog box, click the dropdown of the Transaction Initiator field. The Transaction Initiator Library contains the unique identifiers. Select a name of relevant Transaction Initiator from the Transaction Initiator Library Look-Up Dialog Box and click OK. Select the dropdown of the Transaction Type and choose Free Format Outgoing



In the Creation Method field, the selection default to Create New.

The Snapshot below displays the Transaction Initiator dialog box with fields populated through the selections made via Library Look-ups. All the fields need to be filled. Click OK to open the Free Format Outgoing screen

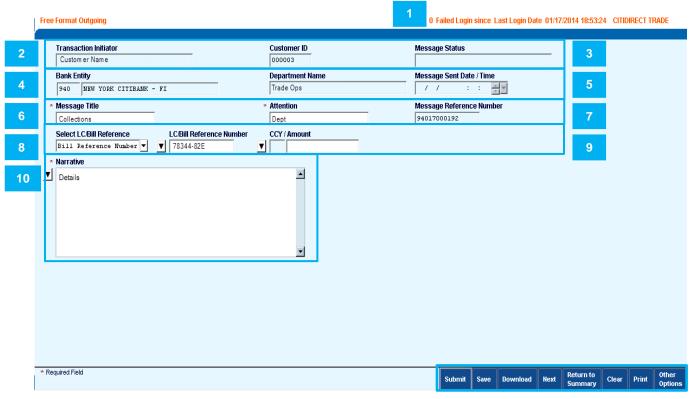


4. Free Format Outgoing tab

The tab allows user to create a new Free Format message

The snapshots below illustrate the Import Letter of Credit (LC) module's features





- 1. This section displays the Login details of the user such as, last login date and time stamp.
- 2. Transaction Initiator and Customer ID fields are pre-populated as per the selection done in Transaction Initiator Dialog box
- 3. Message Status is populated by system.
- 4. Bank Entity: Bank Branch Code that processed the transaction. Department Name: is the name of the department
- 5. Message Status: For all the new transactions, the message status will be Unread, if the user clicks on "Mark Read" the status of the message will move to Response Pending queue.
- 6. Message Title: In the field, user will enter the title of the message that will be sent. Attention: In this field mark the message as required (e.g., to the attention of a named Customer/Trade Service Representative or to a Trade Processing Department)
- 7. In Message Reference Number field, a unique reference number is pre-populated.
- 8. In the dropdown Select LC Bill Reference Number, select Bill Reference Number or LC Reference Number. LC Bill Reference Number field: to capture the specific reference.
- 9. CCY/Amount: Currency and amount can be input using currency library dialog box. User can select currency from the list and click OK and enter the amount in the field.
- 10. In the Narrative field, enter any additional text manually, or click the Library Look Up to open a Library Look Up Dialog box. Select clauses from the list and click OK to close the box.
- 11. The Action buttons allow user to perform a variety of actions. All the actions performed by action buttons are detailed below.



 Once complete, user can <u>Submit</u> the transaction. When user selects <u>Submit</u> button while creating a new Free Format, an Error pop-up appears on the screen if any fields were entered incorrectly or if the mandatory fields were left blank.



- 2. Save—The Free Format is saved with the status of Incomplete. User can return to the application later to finish entering the details.
- 3. Download—Download the Free Format Message.
- 4. Next—Takes the user to subsequent screen, there is no need to scroll to Top to click on subsequent Tab.
- 5. Return to Summary—Returns the user to Summary Tab.
- 6. Clear—Clears all the content entered by the user.
- 7. Print—Prints the Free Format Message.
- 8. Other Options—When user clicks on Other Options, he/she can see two options: View Error and Transaction History. Clicking on View Error the user views the Error (if any) with the transaction. By clicking on Transaction History user can view the complete history of the transaction.



Glossary

LC BILL REFERENCE NUMBER

A unique ID number that is assigned to the transaction. Depending on user's company's configuration.

MESSAGE REFERENCE NUMBER

A unique number that is used by the bank(s) to identify the transaction. This is a read-only field. The bank reference number is assigned to the transaction when it is sent to the bank.

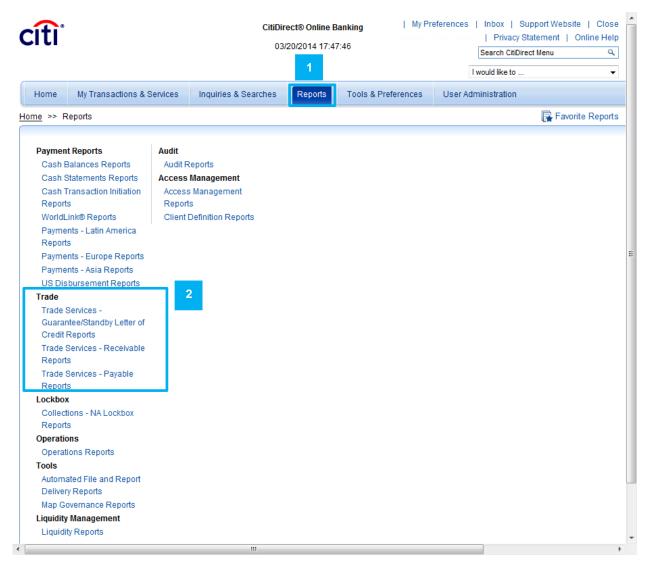


Chapter 13 Reports

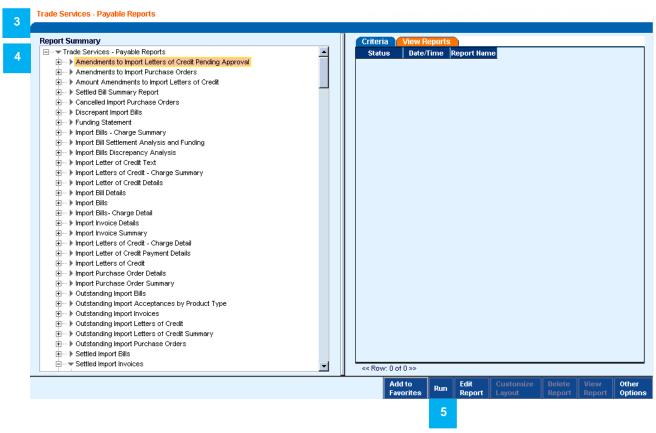
Trade reports provide a consolidated view of transaction specific information to users that can be useful for reconciliation and record keeping purposes.

Selecting and Running Trade Services Reports

- 1. On the top navigation bar, select Reports
- 2. Select from any of the Trade Reports (as applicable). Note that the list of reports depend on user entitlements







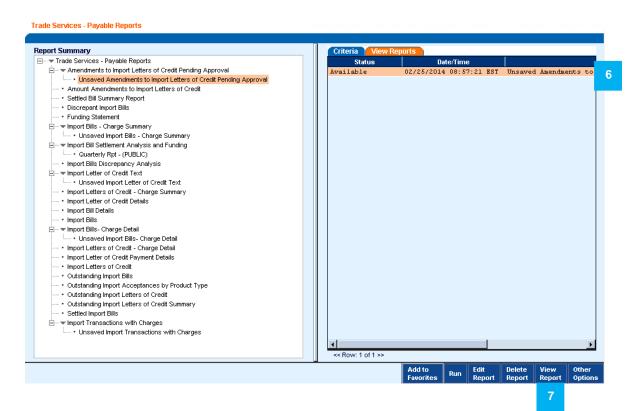
- 3. Users will be able to view the Trade Services—Payable or Trade Services Receivables Report Summary
- 4. All the reports that the user is entitled to view and in the selected Service Class are listed in Report Summary

From the Report Summary list, select the report you want to run

5. Click Run

The report is run using the default criteria

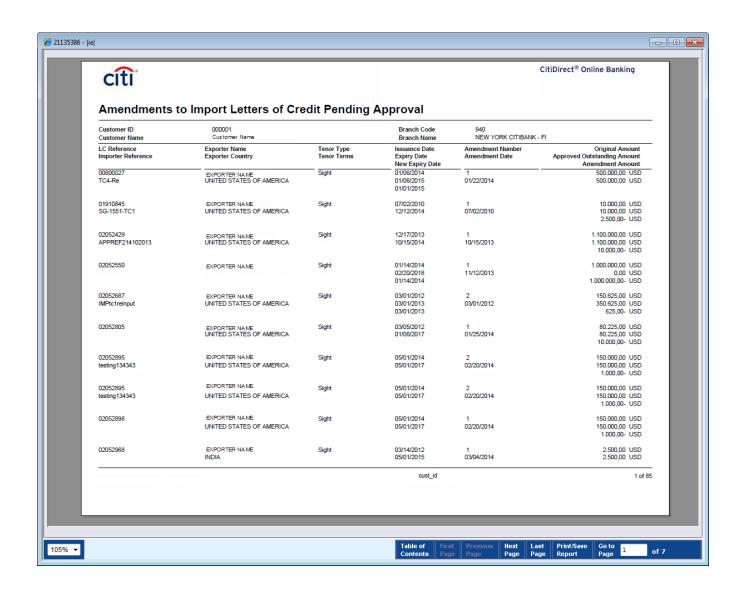




- 6. Report status changed from Waiting to Running to Available. In the View Reports tab, select the report that is available to view
- 7. Click on View Report when the report is in Available status. The reports appear in a separate window. A screenshot of the available report is shown below.

You will be able to print/ save the report from this page

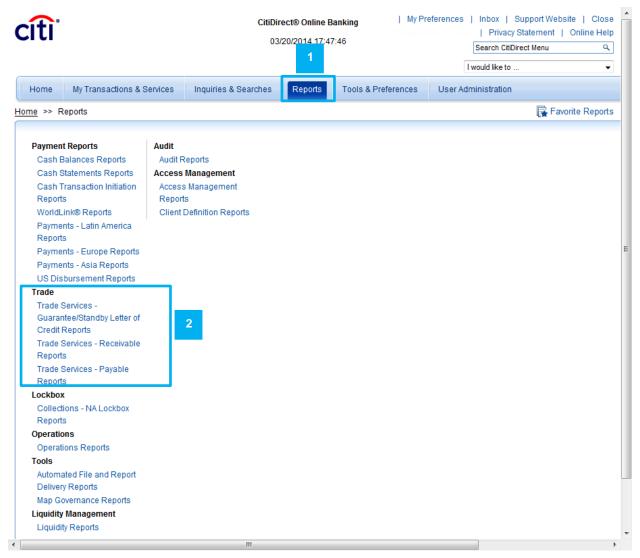






Editing and Saving Reports

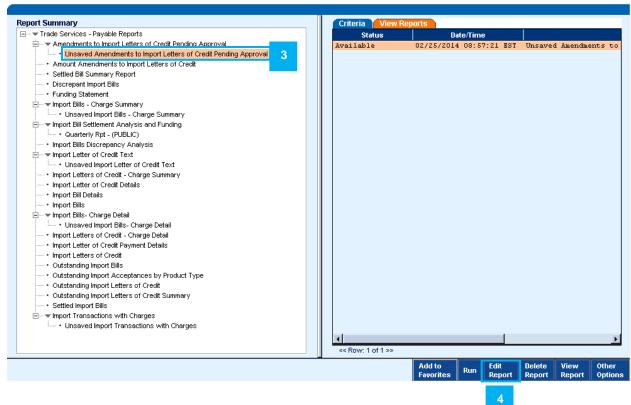
You may edit report content so the information included in a report better suits your business needs. Once the content is edited, the report is saved, and it can be run as often as necessary



- 1. On the top navigation bar, select Reports
- 2. Select from any of the Trade Reports (as applicable)

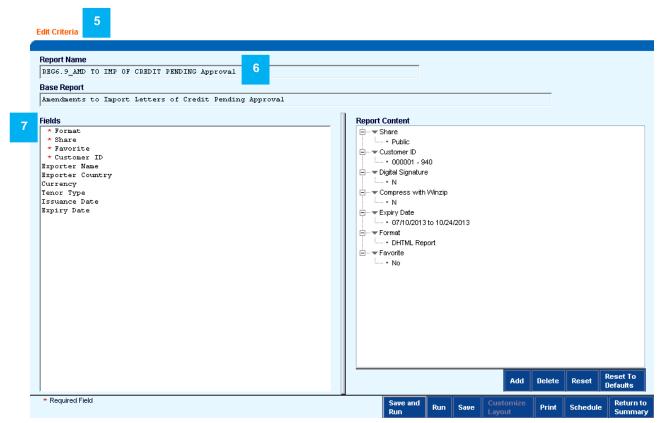


Trade Services - Payable Reports



- 3. Click on a report that you would like to run, for example, Amendments to Import Letters of Credit Pending Approval
- 4. Click on Edit Report





- 5. The Edit Criteria screen opens
- 6. The name of the report you are editing appears in the Base Report field
- 7. The Fields list box contains all available selection criteria for the report. From the Fields list box, select the field for which you want to specify selection criteria by double clicking on the field name

By default, all reports are generated for the user's preferred base number only. If you wish to include other entitled base numbers as part of a report, you must select the Base Number field in the Fields list box, and then explicitly select the base numbers from a list of entitled base number/branch combinations.

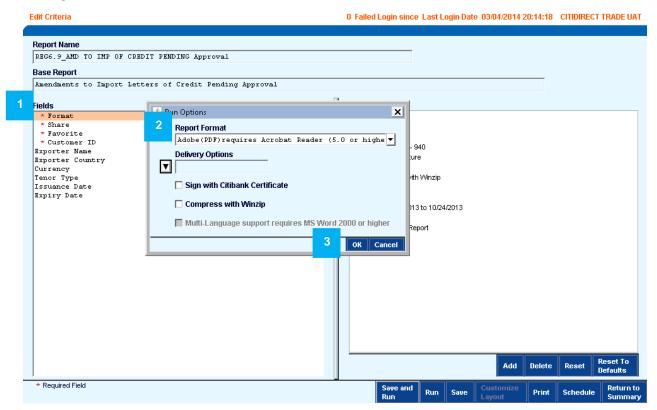
- 8. The Library Look Up Dialog boxes vary based on the criteria selected. For example, for the Library Look Up Dialog box containing Exporter Country Names appears when the Exporter Country field is selected
- 9. Select name(s) from the list
- 10.Click OK



Scheduling Reports

Scheduling a report run is another example where you edit the selection criteria for a report. To schedule a report and deliver the report to an HTTPS or e-mail address, you must format the report and select the appropriate delivery option

Note: Delivery Options can only be used if you have an Automated File and Report Delivery (AFRD) Solution Package

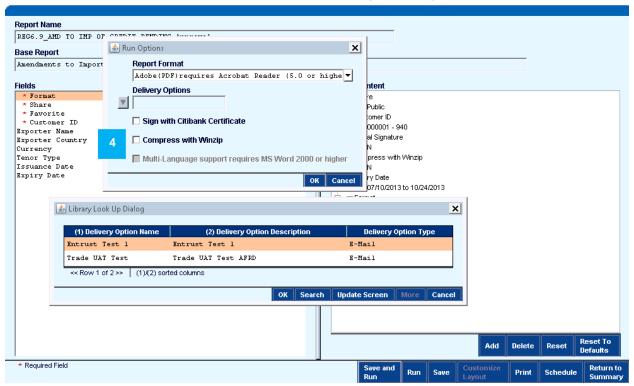


- 1. On the Edit Report screen, Click on Format
- 2. Select the desired Report Format
- 3. Select the appropriate Delivery Option and click ok*



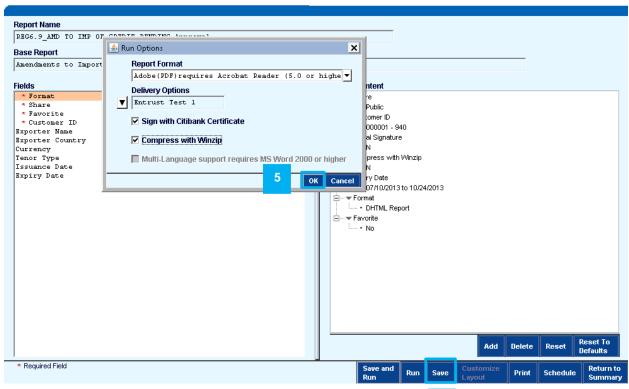
^{*} Click here for more information about the set up of Delivery Options

Edit Criteria



4. Check boxes Sign with Citibank Certificate and/or Compress with Winzip if appropriate

Edit Criteria

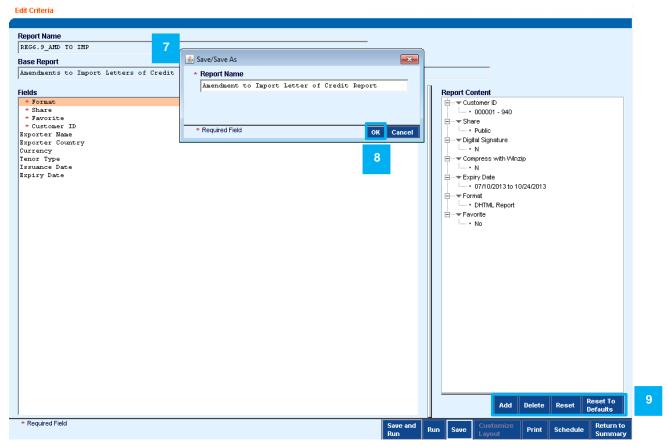


6

5. Click on OK



6. Review the Report Content list to ensure the report contains the data you want and click Save



- 7. The Save/Save As Dialog Box appears. Enter a name for the edited report
- 8. Click OK

The new report appears on the Report Summary form in the Report Summary list box, directly under the name of the original report

Note: If you are editing a report you have previously saved, and do not change the name of the report, the original report is replaced with the edited report

9. You will be able to Add, Delete, Reset or Reset to Defaults the Report Content



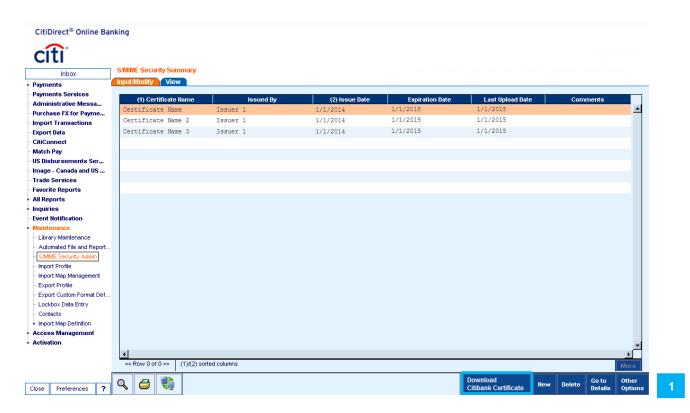
Setting up Delivery Options

If users wish to have reports delivered to them automatically, they are able to define specific delivery options.

For secure email exchange, download Citibank's certificate and upload your company's certificate

1. Click on Maintenance, then S/MIME Security Admin.

From this screen, click on "Download Citibank Certificate"

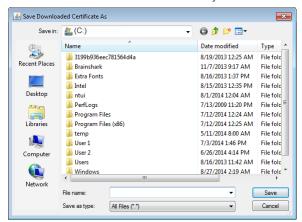


2. Choose a certificate format from the list. You may choose from a .p7c or .cer format.

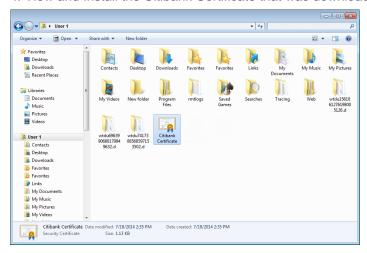




3. Save downloaded certificate on your machine



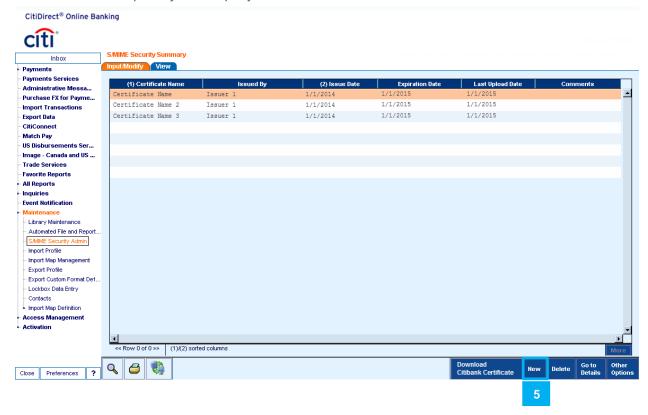
4. View and Install the Citibank Certificate that was downloaded



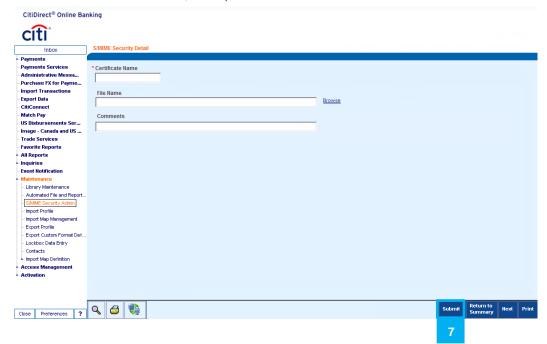




5. Click on New to upload your company's certificate



6. Insert the Certificate Name, and upload the certificate file



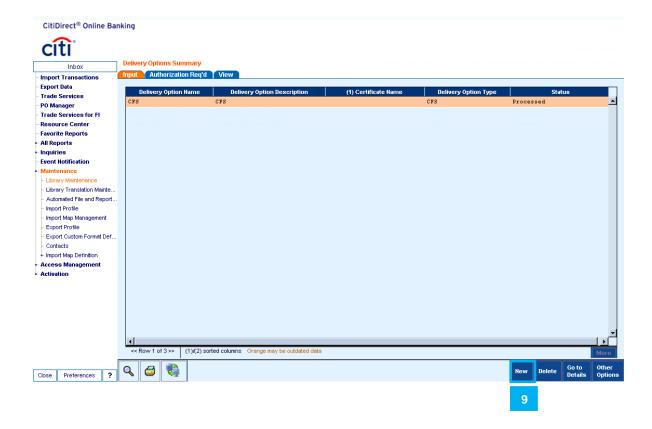
7. Click submit when completed



8. Specify a delivery option. Click on Maintenance, Library Maintenance, then Delivery Options under Automated File and Report Delivery



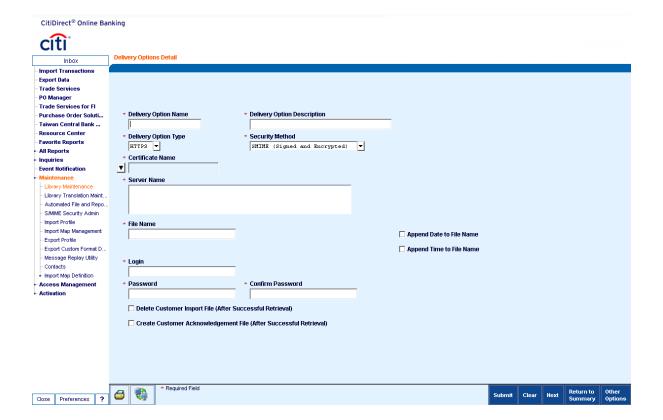
9. In the new screen that appears, click on New





10. Populate the fields with the relevant information.

- In the Delivery Option Type, select between HTTPS or Email
- In the Security Method field, select between SMIME (Signed Only), SMIME (Signed and Encrypted), SSL (Unsigned and Unencrypted)
- Pick appropriate certificate to use under "Certificate Name"
- Fill in mandatory fields: Server Name, File Name, Login, Password and Confirm Password.
- Select "Append Date to File Name" and/or "Append Time to File Name" if applicable at the time of downloading a file.
- Note: for downloading of reports, "Delete customer import file" and "Create customer acknowledge file" is not applicable.



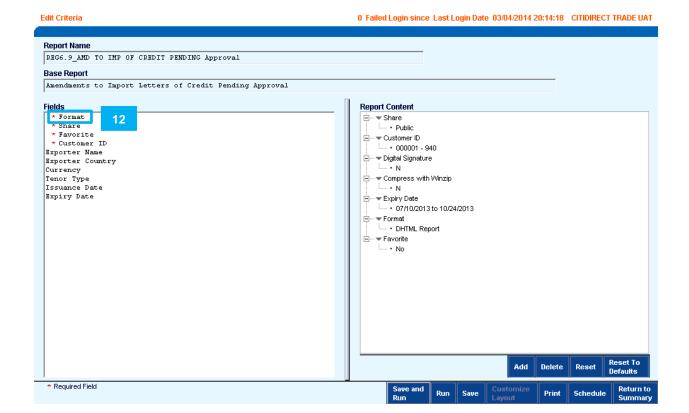


11. Navigate to the reports screen, and select the specific report you would like to create a delivery option for, and click on edit report.

Trade Services - Payable Reports Report Summary Amendments to Import Letters of Credit Pending Approval 02/25/2014 08:57:21 EST Unsaved Amendments to Unsaved Amendments to Import Letters of Credit Pending Approval Amount Amendments to Import Letters of Credit Settled Bill Summary Report · Discrepant Import Bills · Funding Statement □ ▼ Import Bills - Charge Summary -- • Unsaved Import Bills - Charge Summary i mport Bill Settlement Analysis and Funding · Quarterly Rpt - (PUBLIC) Import Bills Discrepancy Analysis ☐ Import Letter of Credit Text Unsaved Import Letter of Credit Text Import Letters of Credit - Charge Summary • Import Letter of Credit Details · Import Bill Details • Import Bills Unsaved Import Bills- Charge Detail · Import Letters of Credit - Charge Detail ··· • Import Letter of Credit Payment Details · • Import Letters of Credit · · Outstanding Import Bills Outstanding Import Acceptances by Product Type · Outstanding Import Letters of Credit · Outstanding Import Letters of Credit Summary Settled Import Bills ☐ ■ Import Transactions with Charges
■ Unsaved Import Transactions with Charges << Row: 1 of 1 >> Edit Delete View Report Report Report Run 11

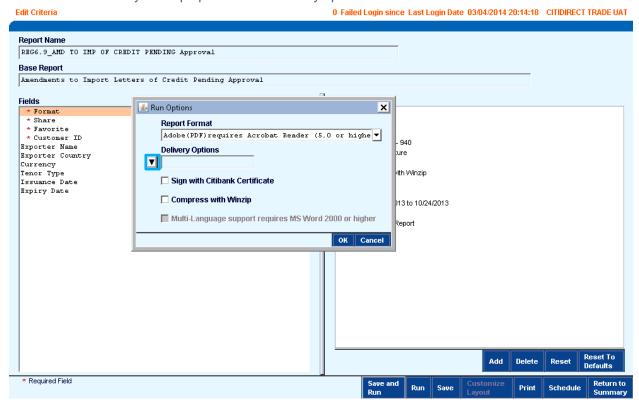


12. Click on Format

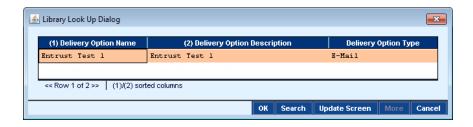




13. Click on the library look up option beside delivery options

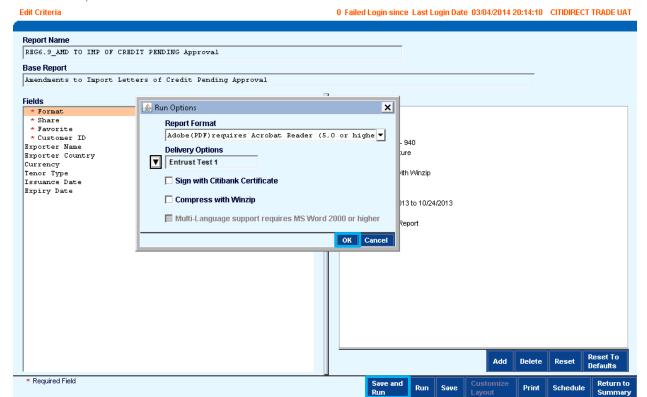


14. Select the specific delivery option from the library look up and click Ok.



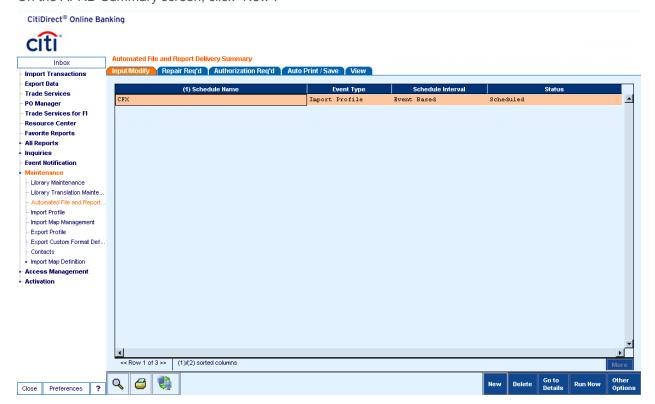


15. Click Ok, then Save and Run



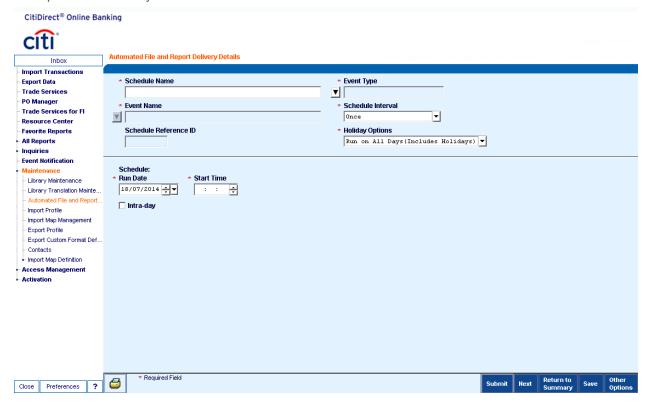


16. Schedule the report delivery. Click on Maintenance, Automated File and Report Delivery. On the AFRD Summary screen, click "New".

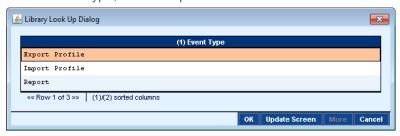




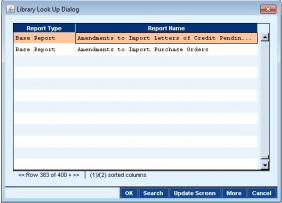
17. Input the necessary details



Under Event Type, choose report



Under Event Name, choose the report name you saved in step 15.





• You will be able to dynamically select different schedule intervals, including Once, Every 1 or More Days, Every 1 or More Weeks, Every 1 or More Months or Event Based



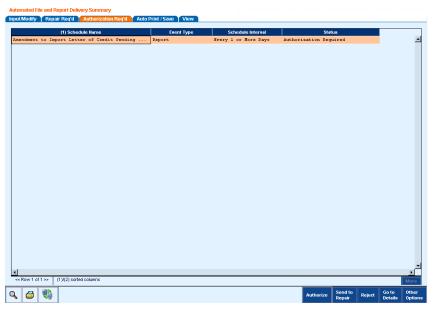
 Users should select specific Holiday Options, including Run on All Days (Includes Holidays), Run on Next Business Day, Run on Previous Business Day



- Users should specify specific run dates and start times
- Users can select if the report should be run Intra-Day
- Click submit once completed

Once the request has been submitted, a checker will need to authorize the request on the "Authorized Req'd" queue.

The authorizer should click on "Authorize" to authorize the transaction or "Send to Repair" to send the transaction back to the maker for corrections.



Attached is a list of all the available reports for Trade.



Chapter 14 Notifications

The bank sends out 2 types of notifications – Event Notifications and Workflow Notifications.

Event Notification proactively delivers notifications of actions related to Letters of Credit, Guarantee/ Standby Letters of Credit, Trade bills directly to the delivery channels of your choice, after the transactions have been processed by the bank.

Workflow Notifications allow users to updated on the status of transactions—whether you need to know if something requires your approval or even just to see when transactions are sent to the bank for processing.

Delivery Channels

The delivery channels available to you include e-mail, fax, and e-mail enabled portable devices such as cell phones. In addition, once you have registered for this service, your event notifications are always available on the CitiDirect Online Banking Web site (www.citidirect.com).

Types of Notifications

Event Notification enables you to subscribe to the types of notifications described below.

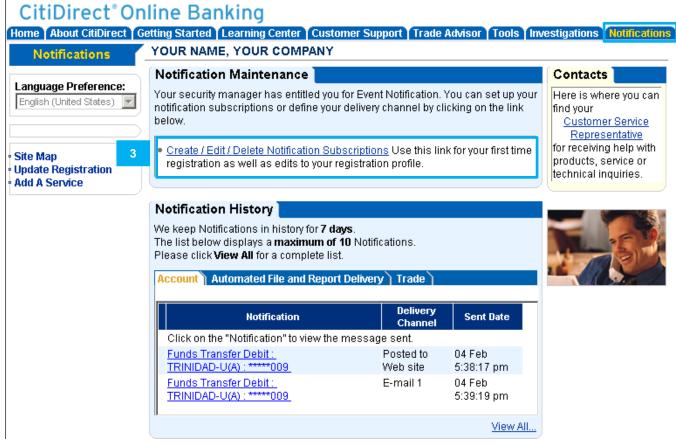
- Automated File and Report Delivery Exception Notifications inform you of any Automated File and/or Report Delivery exceptions. An exception occurs when a scheduled delivery of a report, file import, or file export is unsuccessful
- Trade Event Notifications inform you when the selected action (Amendment, Advise, etc.) related to letters
 of credit, or import or export bills occurs for the selected base numbers
- Trade Workflow Notifications inform you when action is required from you (Verification Required, Authorization Required, Release Required, etc)

Accessing Event Notification Services

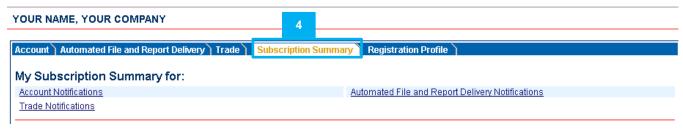
Follow the steps below to create Trade notification subscriptions.

1. Sign-on to Bank Portal using your secure credentials. (Refer Section 1.1)



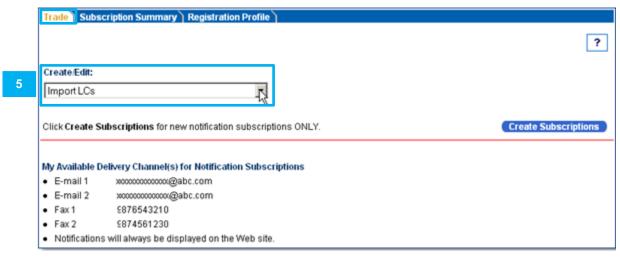


- 2. Click the Notifications tab. The main Event Notification page appears
- 3. In the Notification Maintenance section, click the Create/Edit/Delete Notification Subscriptions link

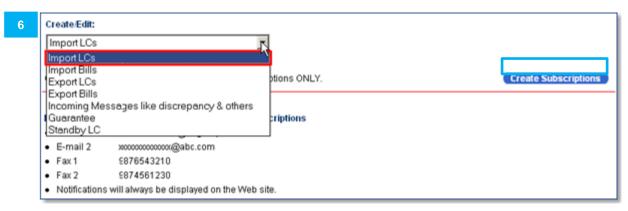


4. The Subscription Summary form appears

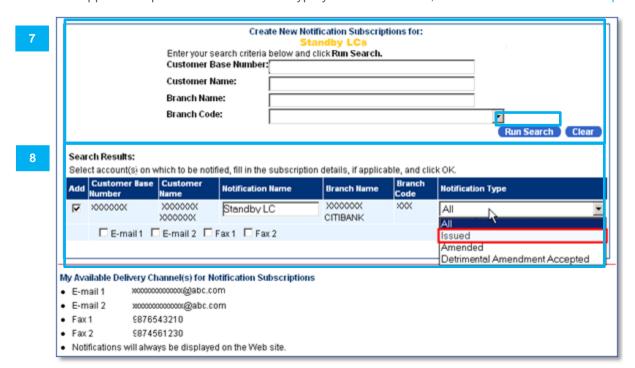




5. Click the Trade tab. A dropdown appears for each of the Trade notification types in the Create/Edit section



6. Select an applicable option for the notification type you want to create, and then click Create Subscriptions





- Enter search criteria to find the applicable base numbers. You can search by Customer Base Number, Customer Name, Branch Name, and/or Branch Code. To see a list of all base numbers to which you are entitled, leave the search criteria fields empty. Click Run Search
- 8. All base numbers matching your criteria appear in the Search Results section
- 9. Select one or more check boxes to the left of the appropriate customer base numbers
- 10. For each selected customer base number, select the check boxes of your available delivery channels to indicate how you would like to receive that notification. All notifications are also posted to the Bank Portal
- 11. The Notification Name field is optional. Users can enter a name, which will appear within the notification message. Inserting a unique name for each notification subscription is recommended

Note: Be advised that any information entered into the Notification Name field will be included in the notification being sent to users and will not be encrypted. Therefore, it's requested to users to not to include sensitive information, such as account number

- 12. The Notification Type defaults to All. If user wants to be notified about specific actions, click the drop-down arrow and make a selection. Each notification type is created individually
- 13. Click Submit. User's selected notification subscriptions appear in the My Subscriptions for: section. (Refer to Snapshot 4)

When the registration and subscription information is successfully processed, a confirmation of service message appears in the Notification History section on the Bank Portal

Viewing Notification History

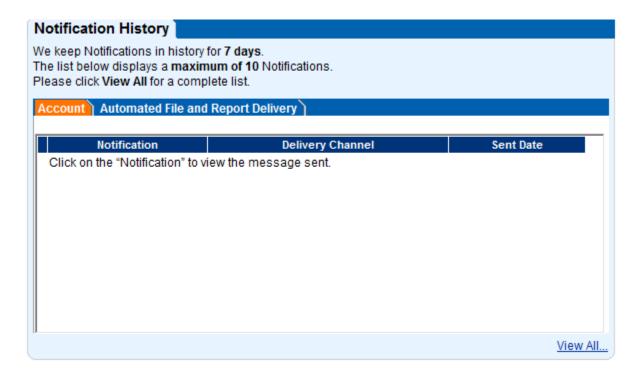
Records of your Event Notifications are listed in the Notification History section on the main Event Notification page

Records are maintained for 7 days. A maximum of 10 records appear in the Notification History section, but all records are accessible by clicking the View All link on the lower portion of the Event Notification page

Follow the steps below to view details of an Event Notification record

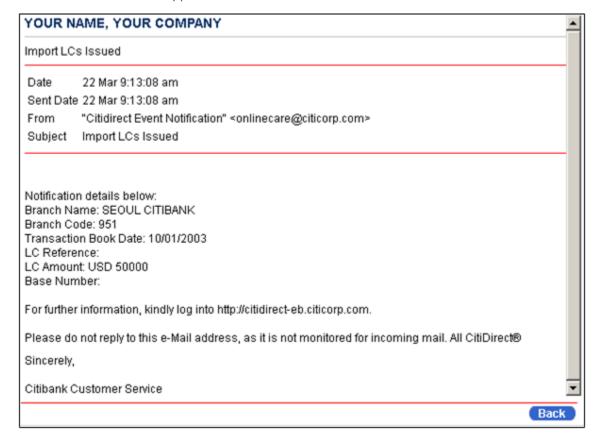
- 1. Sign-on to CitiDirect® Online Banking using your secure credentials
- 2. On the CitiDirect navigation bar, click Home. The CitiDirect Online Banking Web site home page appears
- 3. Click the Notifications tab. The main Event Notification page appears





4. In the Notification History section, click the appropriate tab to locate the notification record. Click the notification link. If the desired record occurred in the last seven days but is not listed in the Notification History section, click the View All link, and then click the associated tab to find it

The details of the record appear



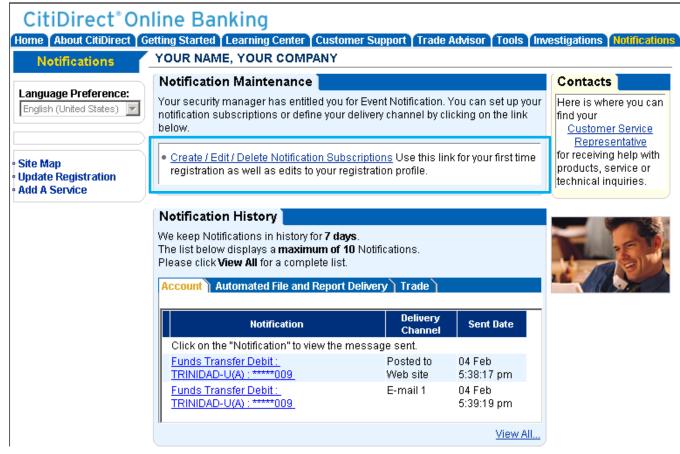


5. Click Back or click the Notifications tab to return to the main Event Notification page

Deactivating Event Notifications

Follow the steps below to deactivate your Event Notification service

- 1. Sign-on to CitiDirect® Online Banking using your secure credentials
- 2. On the CitiDirect navigation bar, click Home. The CitiDirect Online Banking Web site home page appears
- 3. Click the Notifications tab. The main Event Notification page appears

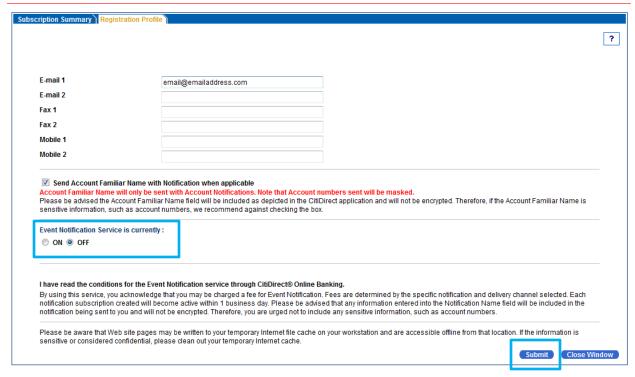


4. In the Notification Maintenance section, click the Create/Edit/Delete Notification Subscriptions link. The Subscription Summary form appears



5. Click on the Registration Profile tab





- 6. Under the "Event Notification Service is currently" section of the Registration Profile, select the "OFF" radio button
- 7. Click Submit. The Event Notification service is now deactivated

Note: To reactivate the Event Notification service, return to the Registration Profile tab, select the "ON" Notification radio button, and then click Submit.

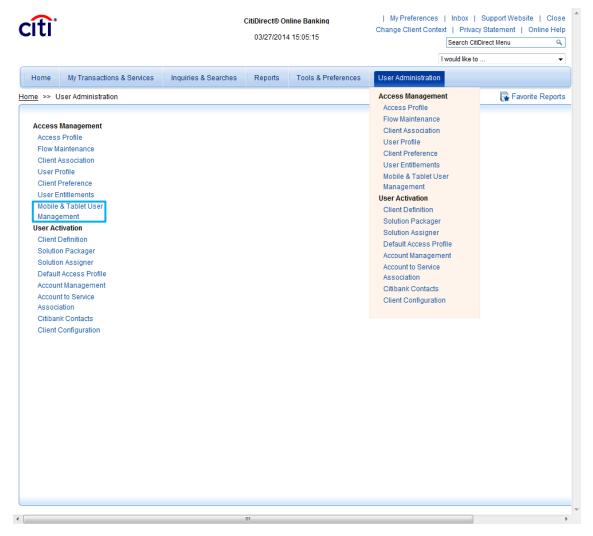


Setting Up Workflow Notifications

Before users are able to receive notifications, they must be enabled by their Security Manager via CitiDirect® Online Banking

14.1.1 Accessing the Mobile User Management Screen

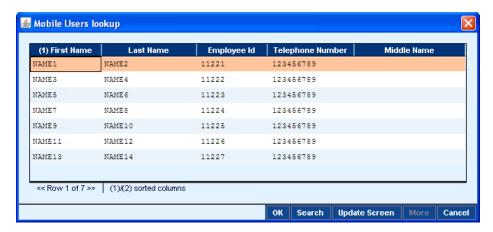
Navigate to Mobile User Management under Access Management on the left navigation bar. This will bring you to the Mobile User Management Summary Screen



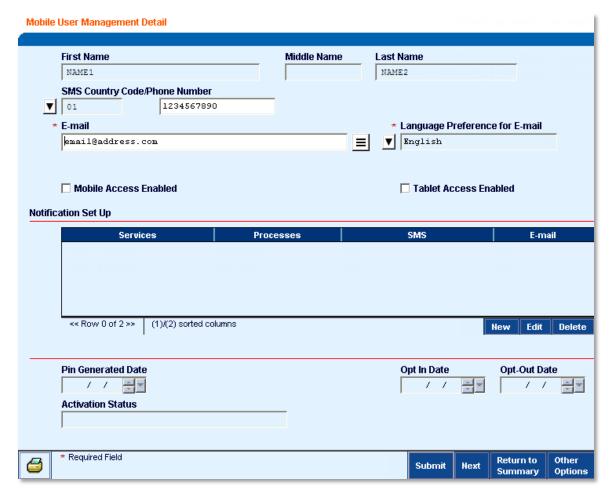
Users who have already been set up for mobile access or notifications will be listed in the View tab as Processed. To set up a new user, select "New" at the bottom right

This will open a new User Lookup dialog box. From here, select the name of the user you wish to entitle and click "OK." You may use the Search button to find the name in the list if needed





The Mobile User Management Detail screen will appear



14.1.2 Entering Contact Information

At the top of the Mobile User Management Detail screen, you will see some pre-populated details. You must complete all fields denoted with an asterisk (*)

For setting up trade notifications, it is critical to provide the following details

SMS Country Code: Click the dropdown arrow next to SMS Country Code to open up a Country Look Up dialog box. Find the country of the phone number associated with the user, select it, and click "OK"



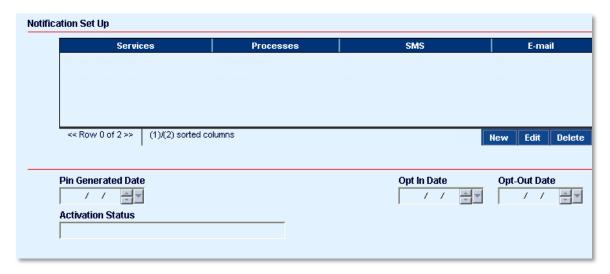
Please Note: Depending on the Country Code you select, a notification may be generated in a language other than English. For example, if you select France, the notifications will be sent in French

- Phone Number: This is required for any SMS Notifications
- E-mail: You must enter an email address in order for the user to receive email notifications. You can enter two separate emails, separated by a semicolon (;)
- Language Preference for Email: Please note that only English is supported for the email language in this
 release. You will see a list of languages including Italian, Polish and Turkish, but these are only available
 for Payment and File notifications. Any language you select for Trade notifications will automatically default
 to English

Please Note: Language capabilities for the email will be expanded in future releases

14.1.3 Choosing Notification Type

After entering the details in the top portion of the screen, you can proceed to the middle portion, Notification Setup



From the bottom right of this grid, select "New." A Notification Details dialog box will appear



From this dialog box, you will need to select Trade Services from the "Services" dropdown. This will enable the "Processes" field. In the Processes dropdown, you can select the appropriate notification type for that particular user (e.g. Authorization or Repair). Depending on your selection, the user will only receive this type of notification

Please Note: The Process "Input" should be selected if a user wishes to receive a notification when the transaction has ultimately been submitted to Citi for processing. "Input" can be chosen for any user that has acted on the transaction in some way (e.g. the user repaired the transaction)



Once you have chosen the appropriate "Services" and "Processes," you will select the box next to E-mail, SMS or both. If SMS is selected, you can enter a Daily SMS Limit. Citi suggests keeping the default value at 10

Please Note: There is no default limit for email notifications

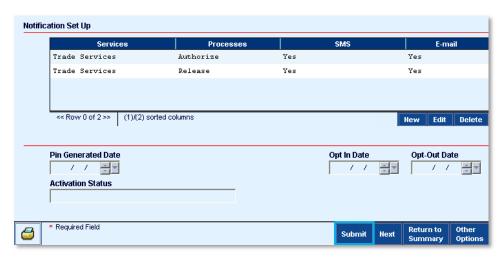
Once completed, select "Save" in the bottom right of the dialog box. A sample completed Notifications Detail box has been provided below as a guide



Please Note: If you would like to enable a certain user to receive more than one kind of notification (e.g. both Authorize and Release), you must repeat Step 3 for each process

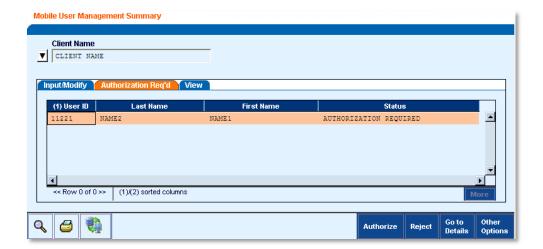
14.1.4 Submitting and Authorizing

When you have completed all the notification profiles that you wish to entitle, you will click "Submit" in the bottom right of the Mobile User Management Details screen

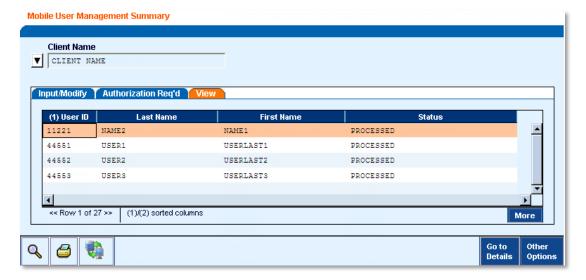


All new profiles must be approved by another Security Manager. The other Security Manager can find these pending profiles on the Authorizations Required tab of the Mobile User Management Summary screen





Upon authorization of the user record, the status will update to "Processed" and it can be viewed on the View tab of the Mobile User Management Summary screen



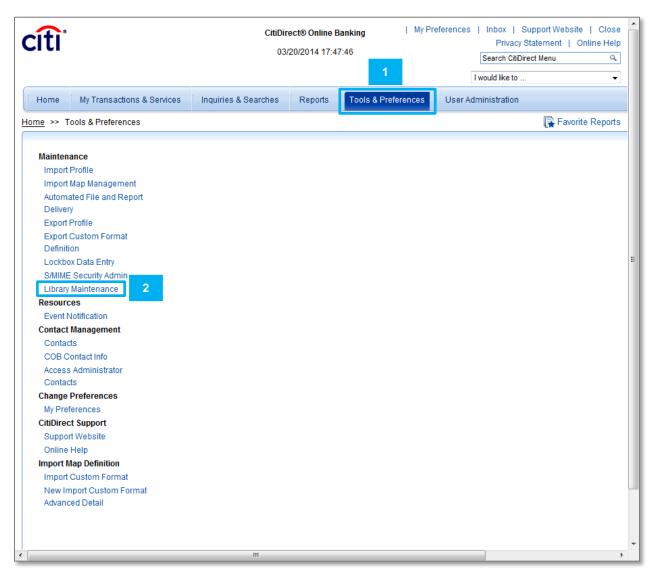


Chapter 15 Library Maintenance

In many of the Trade Services Initiation Screens (Eg. Import LC Issuance), there are Library Look Ups that you can utilize to input details without having to type the details out. This section will show you how to create and modify entries in specific libraries. Additionally, this section will also show you how to create a new pre format template

Accessing a Library

- 1. After logging onto the bank portal, click on Tools and Preferences on the top navigation bar
- 2. Click on Library Maintenance to access the Library Maintenance summary form





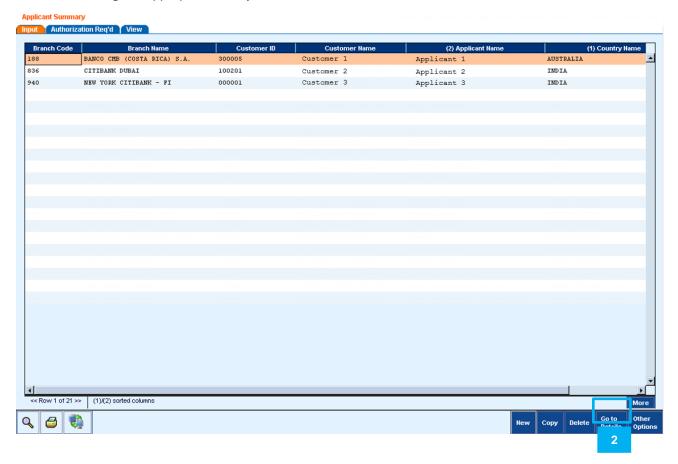
(1) Service Class	(2) Description
Trade Libraries	Applicant
Trade Libraries	Clause Text
Trade Libraries	Custom Input Template
Trade Libraries	Details Data Pool
Trade Libraries	Details Structure
Trade Libraries	Details Sub Structure
Trade Libraries	Document Name
Trade Libraries	Drawn On Party
Trade Libraries	Pre Format
Trade Libraries	Shipping Detail
Trade Libraries	Tracing Scheme
Trade Libraries	Trade Bank
Trade Libraries	Trade Counter Party
Trade Services	Communication Method
Trade Services	Export Cover Letter Legend
Trade Services	Export Settlement Currency
Trade Services	Global Clause Text
Trade Services	Global Trade Branch
Trade Services	Legal Vehicle/Department
Trade Services	Service Processing/Routing
Trade Services	Shipment Terms
Trade Services	Trade Initiator
Trade Services	Usance Terms
Trade Services for FI	Trade FI Applicant
Trade Services for FI	Trade FI Bank
<< Row 144 of 175 >> (1)/(2)	sorted columns
ı	

3. The Library Maintenance summary form appears. Double click on the appropriate trade library or click OK. Users are also able to search for a trade library from this screen

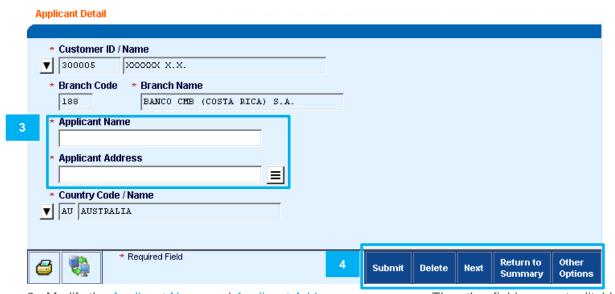


Modifying a Library

1. After selecting the appropriate library, the user will view the below screen



2. Click on Go To Details to view details of the entry



- 3. Modify the Applicant Name and Applicant Address as necessary. The other fields are not editable
- 4. Click on Submit once complete

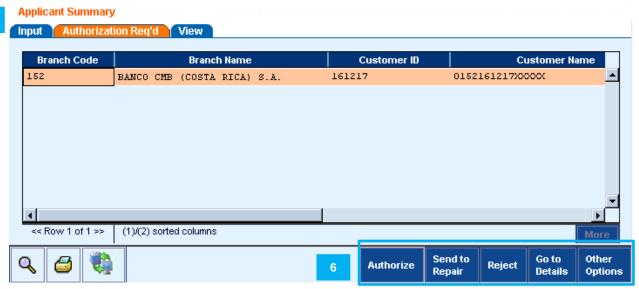


Click on **Delete** if applicable

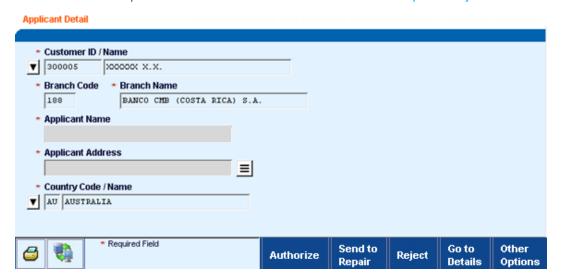
Click on Next to go to the next transaction if multiple transactions were selected on the summary screen

Click on Return to Summary to go back to the main screen

Click on Other Options to View Error Messages or Print



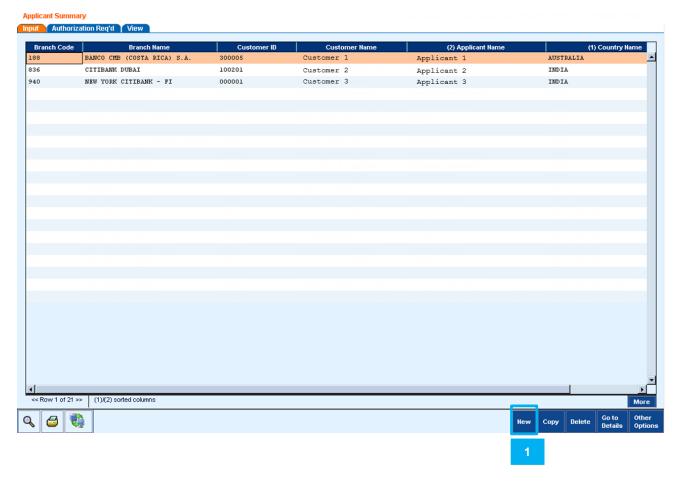
- 5. A checker will need to approve the submitted library maintenance request. The request would be found in the authorization required queue
- 6. The checker is able to do the following from this screen
 - Authorize
 - Send to Repair
 - Reject
 - Go to Details
 - Select Other Options
- 7. If the checker selects Go to Details, the checker will be able to view all the details of the submitted library maintenance request and authorize or send the transaction to repair or reject





Creating a New Library Detail Entry

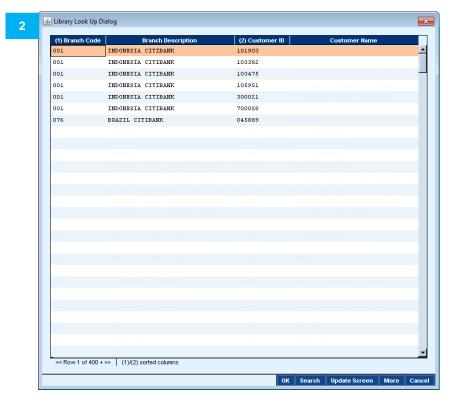
After selecting the appropriate library, click on New





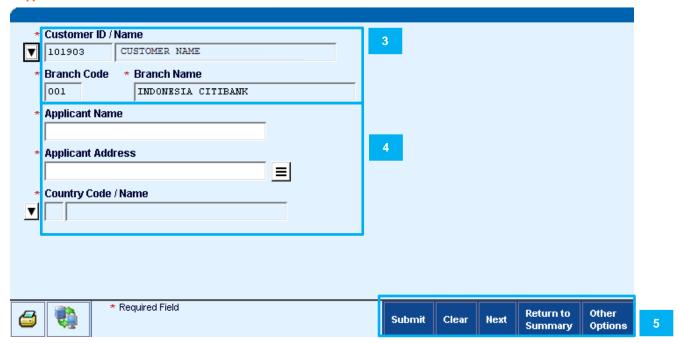
* Customer ID / Name * Branch Code * Branch Name * Applicant Name * Applicant Address * Country Code / Name * Required Field * Required Field * Return to Summary Options

2. Click on the library look up to select the appropriate Customer ID/Name. Click on OK





Applicant Detail

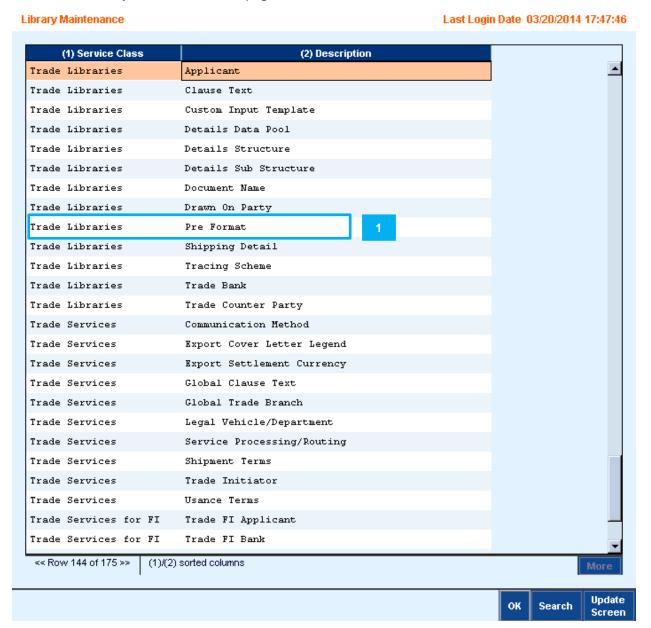


- 3. The Customer ID/ Name, Branch Code and Branch Name are populated based on your selection from above
- 4. Enter the Applicant Name, Applicant Address, and select the Country Code/Name
- 5. Click on Submit once complete
 - Click on **Delete** if applicable
 - Click on Next to go to the next transaction if multiple transactions were selected on the summary screen
 - Click on Return to Summary to go back to the main screen
 - Click on Other Options to View Error Messages or Print
- 6. A checker will need to approve the submitted library maintenance request. The request would be found in the authorization required queue. Follow steps found in Section 13.2



Creating a New Pre Format Template

1. From the Library Maintenance homepage, select Trade Libraries—Pre Format

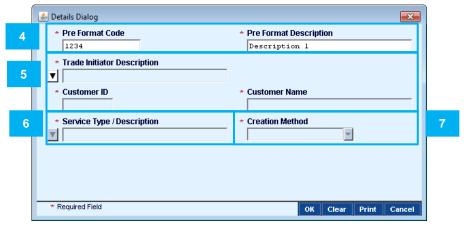








- 2. The Pre Format Summary is shown
- 3. Click on New

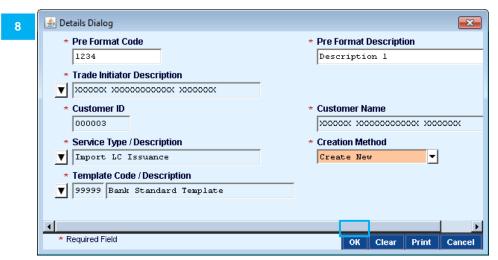


- 4. From the Details Dialog box that opens, enter the appropriate Pre Format Code and Pre Format Description
- 5. Click on the Library Look Up arrow to select the appropriate Trade Initiator Description. By selecting a Trade Initiator, the Customer ID and Customer Name will be automatically populated
- 6. Use the Library Look Up arrow to select the appropriate Service Type/Description (see below look up box)



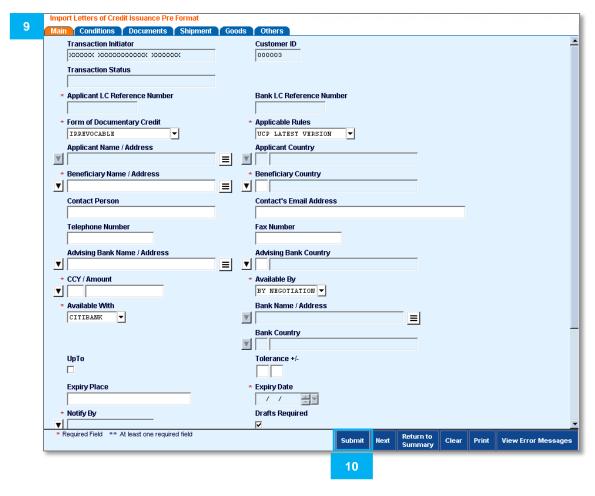


7. Select the appropriate Creation Method from the drop down



8. The completed Details Dialog is shown above. Click on OK to move to the next screen





- 9. The appropriate product module will be shown. In this instance, the Import Letters of Credit Issuance Pre Format is shown. Input the necessary details in the Pre Format screens
- 10. Click on Submit when completed
- 11. The Pre Format request will move to the Authorization Required queue for a checker to authorize the Pre Format template before it can be utilized



Chapter 16 System Requirements

CitiDirect requires that certain hardware and software components exist on your computer system in order to run successfully.

Administrator Rights

You must have Administrator Rights to Vista, and Windows 7 systems in order to update or install third party components needed to run CitiDirect Online Banking including Internet Explorer (IE) and Sun Microsystems Java Software (JRE). They are also needed to download CitiDirect application updates

The following Administrator Rights are required

- Full control of the Downloaded Program Files Folder and the root directory of c:\ on your system
- Ability to write to the Local Machine/software key in the registry
- Full control of the Windows System Directory/Java and Subfolders
- Access to your browser's Temporary Internet Files Folder

If you do not have Administrator Rights to your PC, please contact your technical support staff

Browser Settings

Your computer must have the following IE Version components enabled: Cookies, Java Scripts, TLS Protocol, Internet Security Options, Sun Microsytems Java Software (JRE) and Proxy Server (if you have one). They are required to run both the Check My PC program and the CitiDirect Online Banking application. You must enable all of these components in the appropriate IE version.

For Vista, Windows 7 or Windows 8 Microsoft Internet Explorer 7.0, 8.0, 9.0, 10.0 and 11.0

For Apple MAC using OS 10.x Safari 4.0.5 and higher



MICROSOFT INTERNET EXPLORER 7.X, 8.X AND 9.X —SETTINGS FOR CITIDIRECT

Cookies

- 1. From the **Tools** menu, click **Internet Options**.
- 2. Click the Privacy tab.
- 3. Move the slider down to Medium.
- 4. Click **OK** until you return to Internet Explorer.

You should be aware that if you make changes to your system's Internet Explorer Browser Settings, these changed settings will be applied to any other sites that you visit to the extent such sites utilize these features.

The information provided on this page was taken from the Microsoft Web site, which can be found at http://support.microsoft.com. Citibank is not responsible for the accuracy of this information.

Java Scripts

IE Version 7.x, 8.x and 9.x

- 1. From the Tools menu, click Internet Options.
- 2. Click the Security tab, and then click Custom Level.
- 3. Scroll down to Scripting
- 4. Click Enable for both Active scripting and Scripting of Java applets.
- 5. Click OK until you return to Internet Explorer.

You should be aware that if you make changes to your system's Internet Explorer Browser Settings, these changed settings will be applied to any other sites that you visit to the extent such sites utilize these features.

The information provided on this page was taken from the Microsoft Web site, which can be found at http://support.microsoft.com. Citibank is not responsible for the accuracy of this information.

Security

- 1. From the Tools menu select Internet Options
- 2. When the dialog box appears, click the Security tab
- 3. Click Internet zone and then slide selector to Medium-High level indicator
- 4. Click OK until you return to Internet Explorer

The IE Settings information on this site is provided by Microsoft's Product Support Services

Proxy Server

IE Version 7.x, 8.x, and 9.x,

- From the Tools menu, click Internet Options
- Click the Connections tab, and then click LAN Settings
- Click on Advanced
- HTTP and Secure should have the Address and Port of your Proxy server
- Click OK until you return to Internet Explorer

You should be aware that if you make changes to your system's Internet Explorer Browser Settings, these changed settings will be applied to any other sites that you visit to the extent such sites utilize these features

The information provided on this page was taken from the Microsoft Web site, which can be found at http://support.microsoft.com. Citibank is not responsible for the accuracy of this information



Certified Versions of Sun Java Software for CitiDirect

CitiDirect® Online Banking can run on the following versions of Sun Microsystems™ Java™ 2 Runtime Environment (JRE):

- Java 6 (27 through update 45).
- Java 7 (through update 75). Note that updates 21, 23 and 25 may alert the user that CitiDirect is not secure. CitiDirect is secure and users can ignore this alert.
- Java 8 (through update 40).

We recommend that all users upgrade to Java 7 as Oracle will no longer be providing any public updates to Java 6 http://www.oracle.com/technetwork/java/javase/eol-135779.html.

Steps to Download Sun JRE

You can download Java Software (JRE) to run with CitiDirect from the Oracle Web Site by following the steps below.

1. Go to: http://www.oracle.com/technetwork/java/archive-139210.html

Note: This link is located on another server. By clicking the link, you will be leaving Citibank's site. Citibank is providing this link for your convenience, and it does not imply sponsorship or approval of this non-Citibank site.

This other site may permit you to download and install software. You are responsible for complying with all applicable laws, including, but not limited to, any import/export or use laws to which you may be subject and obtaining and required license or authorization.

2. Click the Begin Download button and follow the on-screen installation instructions provided by Sun.



Required Hardware

The minimum and recommended hardware requirements to run CitiDirect® Online Banking are listed below

Minimum: Requirements listed will enable CitiDirect to run on your Personal Computer (PC) Recommended: Requirements listed will deliver enhanced system performance for CitiDirect

Computer Processor

Minimum: 1 GHz CPU

Recommended: 2 GHz CPU

For Apple Mac

Minimum: 2 GHz CPU

• Recommended: 3 GHz CPU

Computer Memory (RAM)

For Windows Vista

Minimum: 1 GB

Recommended: 2 GB

For Windows 7

Minimum: 3 GB

Recommended: 4 GB

For Windows 8

Minimum: 3 GB

Recommended: 4 GB

For Apple Mac Operating Systems

Minimum: 2 GB

Recommended: 3 GB

Hard Drive Space Available

Minimum: 300 MB

Monitor/Display

- Minimum: VGA Monitor resolution of 800X600, configured to display 256 colors
- Recommended: Resolution of 1024X768 or higher (if available) to enhance the visual experience of CitiDirect

Internet Connectivity

- Minimum (For Dial-up Customers ONLY): Modem/Speed: 28.8K bps (28,800 baud/second) or higher; V.34 modem protocol is minimally required; V.90 modem protocol is recommended
- Recommended: High Speed Internet or Broadband Connection

Required Software

The minimum software requirements to run CitiDirect Online Banking on your Personal Computer (PC) are listed below



Note: Administrator rights to your PC are required if updates or installs of any third party components are needed to run CitiDirect on Windows Vista, and Windows 7 systems. For complete details on Administrator Rights requirements, click the link at right

Windows Operating Systems

CitiDirect Online Banking is certified to operate on the Microsoft Operating Systems listed below excluding versions indicated

 Windows Vista Excluding: Arabic OS

• Windows 7

Excluding: Arabic OS

Windows 8

Excluding: Arabic OS

Apple Mac Operating Systems:

Version 10.5 up to 10.7.2

(*) Lion operating system does not provide a Java runtime by default. In order to download Java, please click here: http://support.apple.com/kb/DL1421

Version 10.7.3 and higher

In order to download Java, please click here: http://www.java.com/en/download/manual.jsp

Internet Browsers:

Microsoft Internet Explorer (IE)

IE 8.0 with Windows Vista

IE 8.0 with Windows 7

IE 9.0 with Windows Vista

IE 9.0 with Windows 7

IE 10.0 with Windows 7

IE 10.0 with Windows 8

IE 11.0 with Windows 7

IE 11.0 with Windows 8.1

Safari version 4.0.5 and higher

(*) Note: pop-up blocker must be disabled

Java Software:

CitiDirect supports the following versions of Java:Most users should download the latest 32-bit version of the JRE. This is because in Windows 7, the default browser is Internet Explorer 32-bit. If the user has changed the setting in Internet Explorer to the 64-bit version they should download the 64-bit version of the JRE so that the versions are compatible."

Adobe®Reader® version to 9.0 or higher.

Adobe ended support for Acrobat 8.x in November of 2011 and earlier versions are no longer supported by Adobe.



Needed to view CitiDirect reports or documents on this site that are in "pdf" format.

DISCLAIMER:

Customer will use CitiDirect Online Banking in accordance with the system specifications provided by Citibank. Customer acknowledges that Citibank has no responsibility for Customer's use of CitiDirect Online Banking with a system that does not comply with such specifications.

