



	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETW	ORK INFRASTRUCTURE					2020-95
BID D	ATE: JULY 1, 2020			DEPARTME	ENT: INFO	RMATION TECHNOLOGY S	SERVICES
		PIVOT Technology Servi Corp. El Paso, TX	ces	Dahill Office Techno Corporation dba Xe Business Solutions So San Antonio, TX	erox uthwest	CBTS Technology Solutic Tulsa, OK	ons, LLC
GRO	DUP I - PART A: PRICE LIST PRICING - CISCO EQUIPMENT	F	RIC	E ADJUSTMENT	FAC	TOR	
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOUN ⁻ <u>OR</u> MARKUP	Г	NET <u>OR</u> % DISCOL <u>OR</u> MARKUP	JNT	NET <u>OR</u> % DISCOU <u>OR</u> MARKUP	JNT
		NET	X	NET		NET	X
ITEM	CISCO EQUIPMENT	% DISCOUNT		- <u>46.25</u> % DISCOUNT	X	% DISCOUNT	
1:		+ % MARKUP		+ % MARKUP		+ % MARKUP	
	Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)	Cisco Global Price List Availability	US	CISCO		CISCO	
	List Number Dated	QF112857919IP June 30, 2020		l 7/1/2020		1 6/26/2020	
TYPE	OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER			□ □ □ □ □ ■ ■			





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV ATE: JULY 1, 2020	VORK INFRASTRUCTURE (RE-BID)		BID # 2020-957 RMATION TECHNOLOGY SERVICES
		PIVOT Technology Services Corp. El Paso, TX	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC Tulsa, OK
	GROUP I - PART B: SAMPLE PRICING - EQUIPMENT			
	DESCRIPTION:	Catalyst 9500 16-port 10Gig switch, Advantage	Catalyst 9500 16-port 10Gig switch, Advantage	Catalyst 9500 16-port 10Gig switch, Advantage
ITEM	MANUFACTURER PART NUMBER:	C9500-16X-A	C9500-16X-A	C9500-16X-A
1	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$16,535.01	\$16,535.01	\$16,535.01
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$16,535.01 Bidder's price \$6,779.35	\$8,887.57	\$16,535.01 Bidder's price \$9,921.69
	DESCRIPTION:	Catalyst 9500 DNA Advantage 3 Year License	Catalyst 9500 DNA Advantage 3 Year License	Catalyst 9500 DNA Advantage 3 Year License
ITEM	MANUFACTURER PART NUMBER:	C9500-DNA-L-A-3Y	C9500-DNA-L-A-3Y	C9500-DNA-L-A-3Y
2	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$7,100.00	\$7,100.00	\$7,100.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$7,100.00 Bidder's price \$2,911.00	\$3,816.25	\$7,100.00 Bidder's price \$4,260.29
	DESCRIPTION:	Catalyst 9300 48-port UPOE, Network Advantage	Catalyst 9300 48-port UPOE, Network Advantage	Catalyst 9300 48-port UPOE, Network Advantage
ITEM	MANUFACTURER PART NUMBER:	C9300-48U-A	C9300-48U-A	C9300-48U-A
3	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$11,050.00	\$11,050.00	\$11,050.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$11,050.00 Bidder's price \$4,530.50	\$5,939.38	\$11,050.00 Bidder's price \$6,630.46
	DESCRIPTION:	C9300 DNA Advantage, 48-Port, 3 Year Term License	C9300 DNA Advantage, 48-Port, 3 Year Term License	C9300 DNA Advantage, 48-Port, 3 Year Term License
ITEM	MANUFACTURER PART NUMBER:	C9300-DNA-A-48-3Y	C9300-DNA-A-48-3Y	C9300-DNA-A-48-3Y
4	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$3,770.00	\$3,770.00	\$3,770.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$3,770.00 Bidder's price \$1,545.70	\$2,026.38	\$3,770.00 Bidder's price \$2,262.16
	DESCRIPTION:	Catalyst 9200L 48-port PoE+, 4 x 1 G, Network Essentials	Catalyst 9200L 48-port PoE+, 4 x 1 G, Network Essentials	Catalyst 9200L 48-port PoE+, 4 x 1 G, Network Essentials
ITEM	MANUFACTURER PART NUMBER:	C9200L-48P-4G-E	C9200L-48P-4G-E	C9200L-48P-4G-E
5	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$5,805.00	\$5,805.00	\$5,805.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$5,805.00 Bidder's price \$1,741.50	\$3,120.19	\$5,805.00 Bidder's price \$3,483.24



CITY OF EL PASO BID TABULATION



	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETW	ORK INFRASTRUCTURE		BID # 2020-957
BID D	ATE: JULY 1, 2020	PIVOT Technology Services Corp. El Paso, TX	DEPARTMENT: INFO Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	RMATION TECHNOLOGY SERVICES CBTS Technology Solutions, LLC Tulsa, OK
l	GROUP I - PART B: PRICE LIST PRICING - EQUIPMENT			
	DESCRIPTION:	C9200L Cisco DNA Essentials, 48-Port, 3 Year Term License	C9200L Cisco DNA Essentials, 48-Port, 3 Year Term License	C9200L Cisco DNA Essentials, 48-Port, 3 Year Term License
ITEM	MANUFACTURER PART NUMBER:	C9200L-DNA-E-48-3Y	C9200L-DNA-E-48-3Y	C9200L-DNA-E-48-3Y
6	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$1,120.00	\$1,120.00	\$1,120.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$1,120.00 Bidder's price \$459.20	\$602.00	\$1,120.00 Bidder's price \$672.05
	DESCRIPTION:	Cisco Catalyst 9120AX Series	Cisco Catalyst 9120AX Series	Cisco Catalyst 9120AX Series
ITEM	MANUFACTURER PART NUMBER:	C9120AXI-B	C9120AXI-B	C9120AXI-B
7	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$1,695.00	\$1,695.00	\$1,695.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$1,695.00 Bidder's price \$644.10	\$911.06	\$1,695.00 Bidder's price \$1,017.07
	DESCRIPTION:	CISCO DNA Premier Term Wireless 3Y License	CISCO DNA Premier Term Wireless 3Y License	CISCO DNA Premier Term Wireless 3Y License
ITEM	MANUFACTURER PART NUMBER:	AIR-DNA-P-3Y	AIR-DNA-P-3Y	AIR-DNA-P-3Y
8	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$900.00	\$900.00	\$900.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$900.00 Bidder's price \$369.00	\$483.75	\$900.00 Bidder's price \$540.04
	DESCRIPTION:	Cisco IP Conference Phone 8832 base in charcoal color for North America	Cisco IP Conference Phone 8832 base in charcoal color for North America	Cisco IP Conference Phone 8832 base in charcoal color for North America
ITEM	MANUFACTURER PART NUMBER:	CP-8832-K9=	CP-8832-K9=	СР-8832-К9=
9	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$1,720.00	\$1,720.00	\$1,720.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$1,720.00 Bidder's price \$705.25	\$924.50	\$1,720.00 Bidder's price \$1,032.07
	DESCRIPTION:	Cisco IP Phone 8841	Cisco IP Phone 8841	Cisco IP Phone 8841
ITEM	MANUFACTURER PART NUMBER:	CP-8841-K9=	CP-8841-K9=	CP-8841-K9=
10	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$515.00	\$515.00	\$515.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$515.00 Bidder's price \$211.15	\$276.81	\$515.00 Bidder's price \$309.02





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETW ATE: JULY 1, 2020	BID # 2020-957 RMATION TECHNOLOGY SERVICES		
		PIVOT Technology Services Corp. El Paso, TX	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC Tulsa, OK
	DESCRIPTION:	2-Port Analog Telephone Adapter	2-Port Analog Telephone Adapter	2-Port Analog Telephone Adapter
ITEM	MANUFACTURER PART NUMBER:	ATA191-K9	ATA191-K9	ATA191-K9
11	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$326.00	\$326.00	\$326.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$326.00 Bidder's price \$91.28	\$175.23	\$326.00 Bidder's price \$195.61
	DESCRIPTION:	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28,	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28,	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28,
ITEM	MANUFACTURER PART NUMBER:	N9K-C93180YC-EX	N9K-C93180YC-EX	N9K-C93180YC-EX
12	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$26,937.00	\$26,937.00	\$26,937.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$26,937.00 Bidder's price \$11,044.17	\$14,478.64	\$26,937.00 Bidder's price \$16,163.31
	GROUP 1 - PART B: SUBTOTAL (ITEMS 1-12)	\$77,473.01 Bidder's price \$31,032.20	\$41,641.74	\$77,473.01 Bidder's price \$46,487.01

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ___/s/____





BID IT	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV	VORK INFRASTRUCTURE (RE-BID)		BID # 2020-95	
BID D	ATE: JULY 1, 2020		DEPARTMENT: INFO	RMATION TECHNOLOGY SERVICE	
		PIVOT Technology Services Corp. El Paso, TX	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC Tulsa, OK	
	GROUP II - PART A: PRICE LIST PRICING - SMARTNET MAINTENANCE	PRIC	E ADJUSTMENT FAC	TOR	
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT OR MARKUP	NET <u>OR</u> % DISCOUNT OR MARKUP	NET <u>OR</u> % DISCOUNT OR MARKUP	
ітем 1:	CISCO SMARTNET MAINTENANCE	NET X % DISCOUNT	NET - <u>18</u> % DISCOUNT X + % MARKUP	NET X % DISCOUNT	
	Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)	Cisco Global Price List US Availability	CISCO	CISCO	
	List Number Dated	QF112857919IP June 30, 2020	li 7/1/2020	1 6/26/2020	
ТҮРЕ	E OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER		X <u>Reseller</u>		





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV	VORK INFRASTRUCTURE (RE-BID)		BID # 2020-957
BID D	ATE: JULY 1, 2020	PIVOT Technology Services Corp. El Paso, TX	DEPARTMENT: INFO Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	RMATION TECHNOLOGY SERVICES CBTS Technology Solutions, LLC Tulsa, OK
	GROUP II - PART B: SAMPLE PRICING - SMARTNET MAINTENANCE			
	DESCRIPTION:	Large Secure Server for ISE Applications, 1 year term.	Large Secure Server for ISE Applications, 1 year term.	Large Secure Server for ISE Applications, year term.
ITEM	MANUFACTURER PART NUMBER:	CON-SNT-SNS595K9	CON-SNT-SNS595K9	CON-SNT-SNS595K9
1	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$3,698.00	\$3,698.00	\$3,698.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$3,698.00 Bidder's price \$3,032.36	\$3,032.26	\$3,698.00 Bidder's price \$3,217.30
	DESCRIPTION:	Cisco ONE N7710 Bundle (Chassis,2xSUP2E,6xFAB2)No PowSup., 1	Cisco ONE N7710 Bundle (Chassis,2xSUP2E,6xFAB2)No PowSup., 1	Cisco ONE N7710 Bundle (Chassis,2xSUP2E,6xFAB2)No PowSup., 1
ITEM	MANUFACTURER PART NUMBER:	CON-SNTP-NB26S2ER	CON-SNTP-NB26S2ER	CON-SNTP-NB26S2ER
2	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$15,992.00	\$15,992.00	\$15,992.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$15,992.00 Bidder's price \$13,133.44	\$13,113.44	\$15,992.20 Bidder's price \$13,913.20
	DESCRIPTION:	APIC Cluster - Medium Configurations (Up to 1000 Edge Ports), 1 year term	APIC Cluster - Medium Configurations (Up to 1000 Edge Ports), 1 year term	APIC Cluster - Medium Configurations (Up to 1000 Edge Ports), 1 year term
ITEM	MANUFACTURER PART NUMBER:	CON-SSSNT-APIC3M2	CON-SSSNT-APIC3M2	CON-SSSNT-APIC3M2
3	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$4,740.96	\$4,740.99	\$4,740.96
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$4,740.96 Bidder's price \$3,887.59	\$3,887.61	\$4,740.96 Bidder's price \$4,124.69
	DESCRIPTION:	SWSS UPGRADES CUWL Standard 11.x Users -Service Use O, 1 year term	SWSS UPGRADES CUWL Standard 11.x Users -Service Use O, 1 year term	SWSS UPGRADES CUWL Standard 11.x Users -Service Use O, 1 year term
ITEM	MANUFACTURER PART NUMBER:	CON-ECMU-UWL 11 XS 1	CON-ECMU-UWL 11 XS 1	CON-ECMU-UWL 11 XS 1
4	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$56.00	\$56.00	\$56.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$56.00 Bidder's price \$45.92	\$45.92	\$56.00 Bidder's price \$48.72
	DESCRIPTION:	Cisco ONE Nexus 93108TC-EX bundle PID, 1 year term	Cisco ONE Nexus 93108TC-EX bundle PID, 1 year term	Cisco ONE Nexus 93108TC-EX bundle PIE 1 year term
ITEM	MANUFACTURER PART NUMBER:	CON-SSSNT-C1N9K108	CON-SSSNT-C1N9K108	CON-SSSNT-C1N9K108
5	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$1,338.38	\$1,338.38	\$1,338.38
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$1,338.00 Bidder's price \$1,097.47	\$1,097.47	\$1338.38 Bidder's price \$1,164.40
	GROUP II - PART B: SUBTOTAL (ITEMS 1-5)	\$25,825.34 Bidder's price \$21, 196.78	\$21,176.80	\$25,825.34 Bidder's price \$22,468,31

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ___/s/____





BID IT	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETW	ORK INFRASTURCTURE (RE-BID)		BID # 2020-957	
BID D	ATE: JULY 1, 2020		DEPARTMENT: INFO	RMATION TECHNOLOGY SERVICES	
		PIVOT Technology Services Corp. El Paso, TX	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC Tulsa, OK	
GRO	UP III PART A: PRICE LIST PRICING - SUBSCRIPTION CORE	PRIC	E ADJUSTMENT FAC	TOR	
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	
		NET X	NET	NET X	
ITEM	Cisco Subscription CORE	% DISCOUNT	- <u>61.92</u> % DISCOUNT X	% DISCOUNT	
1:		+ % MARKUP	+ % MARKUP	+% MARKUP	
Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)		Cisco Global Price List US Availability	CISCO	CISCO	
List Number Dated		QF112857919I June 30, 2020	III 7/1/2020	1 6/26/2020	
ТҮРЕ	OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER		Reseller	Image: Constraint of the second se	





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV ATE: JULY 1, 2020	VORK INFRASTRUCTURE (RE-BID)		BID # 2020-957 RMATION TECHNOLOGY SERVICES
	ATE: 50ET 1, 2020	PIVOT Technology Services Corp. El Paso, TX	Der Aktment in o Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC Tulsa, OK
	GROUP III - PART B: SAMPLE PRICING - SUBSCRIPTION CORE			
	DESCRIPTION:	Enhanced Support for Umbrella (Qty:1), 1 year term.	Enhanced Support for Umbrella (Qty:1), 1 year term.	Enhanced Support for Umbrella (Qty:1), 1 year term.
ITEM	MANUFACTURER PART NUMBER:	SVS-UMB-SUP-E	SVS-UMB-SUP-E	SVS-UMB-SUP-E
1	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$ 17,184.00	\$17,184.00	\$17,184.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$17,184.00 Bidder's price \$7,045.44	\$6,543.67	\$17,184.00 Bidder's price \$10,311.11
	DESCRIPTION:	Cisco Umbrella DNS Security Advantage (Qty: 4,000), 1 year term	Cisco Umbrella DNS Security Advantage (Qty: 4,000), 1 year term	Cisco Umbrella DNS Security Advantage (Qty: 4,000), 1 year term
ITEM	MANUFACTURER PART NUMBER:	Standard Cisco Duo Access edition	Standard Cisco Duo Access edition	Standard Cisco Duo Access edition
2	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$171,840.00	\$171,840.00	\$171,840.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$171,840.00 Bidder's price \$70,560.00	\$65,436.67	\$171,840.00 Bidder's price \$103,279.20
	DESCRIPTION:	Inbound Essentials Bundle(AS+AV+OF) 1YR Lic subscription, 5K	Inbound Essentials Bundle(AS+AV+OF) 1YR Lic subscription, 5K	Inbound Essentials Bundle(AS+AV+OF) 1YR Lic subscription,
ITEM	MANUFACTURER PART NUMBER:	ESA-ESI-1Y-S8	ESA-ESI-1Y-S8	ESA-ESI-1Y-S8
3	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$74,650.00	\$74,650.00	\$74,650.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$74,650.00 Bidder's price \$30,600.00	\$28,426.72	\$74,650.00 Bidder's price \$44,791.56
	DESCRIPTION:	ESA Outbound SW Bundle(ENC+DLP) 1YR Lic,subscription 200- 499 Users, (Qty:300)	ESA Outbound SW Bundle(ENC+DLP) 1YR Lic,subscription 200- 499 Users, (Qty:300)	ESA Outbound SW Bundle(ENC+DLP) 1YR Lic,subscription 200- 499 Users, (Qty:300)
ITEM	MANUFACTURER PART NUMBER:	ESA-ESO-1Y-S2	ESA-ESO-1Y-S2	ESA-ESO-1Y-S2
4	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$5,772.00	\$5,772.00	\$5,772.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$5,772.00 Bidder's price \$2,367.00	\$2,197.98	\$5,772.00 Bidder's price \$3,463.33
	GROUP III - PART B: SUBTOTAL (ITEMS 1-4)	\$269,446.0 0 Bidder's price \$110.572.44	\$102,605.04	\$269,446.00 Bidder's price \$161,845.20







	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETW ATE: JULY 1, 2020		BID # 2020-957 RMATION TECHNOLOGY SERVICES		
	ATE: 30ET 1, 2020	PIVOT Technology Services Corp. El Paso, TX	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC	
GRO	UP IV PART A: PRICE LIST PRICING - SUBSCRIPTION MARKET	PRIC	E ADJUSTMENT FAC	TOR	
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	
ітем 1:	Cisco Subscription Market	NET X % DISCOUNT + % MARKUP	NET - 27.29% DISCOUNT X +% MARKUP	NET X % DISCOUNT +% MARKUP	
	Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)	Cisco Global Price List US Availability	cisco	CISCO	
	List Number Dated	QF112857919IP June 30, 2020	IV 7/1/2020	1 6/26/2020	
ТҮРЕ	OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER		X <u>Reseller</u>	X OEM Price list	





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETW ATE: JULY 1, 2020	ORK INFRASTRUCTURE (RE-BID)		BID # 2020-95 RMATION TECHNOLOGY SERVICES
		PIVOT Technology Services Corp. El Paso, TX	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC Tulsa, OK
	DESCRIPTION:	DUO-MFA (Qty. 2000), 1 year term.	DUO-MFA (Qty. 2000), 1 year term.	DUO-MFA (Qty. 2000), 1 year term.
ITEM	MANUFACTURER PART NUMBER:	Standard Cisco Duo MFA edition	Standard Cisco Duo MFA edition	Standard Cisco Duo MFA edition
1	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$ 68,160.00	\$68,160.00	\$68,160.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$68,160.00 Bidder's price \$47,760.00	\$49,559.14	\$68,160.00 Bidder's price \$55,842.56
	DESCRIPTION:	DUO-ACCESS (Qty. 2000), 1 year term.	DUO-ACCESS (Qty. 2000), 1 year term.	DUO-ACCESS (Qty. 2000), 1 year term.
ITEM	MANUFACTURER PART NUMBER:	Standard Cisco Duo Access edition	Standard Cisco Duo Access edition	Standard Cisco Duo Access edition
2	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$136,080.00	\$136,080.00	\$136,080.00
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$136.080.00 Bidder's price \$95,280.00	\$98,943.77	\$136,080.00 Bidder's price \$111,685.12
	GROUP IV - PART B: SUBTOTAL (ITEMS 1-2)	\$204,240.00 Bidder's price \$143,040.00	\$148,502.91 Bidder's price \$148,502.90	\$240,240.00 Bidder's price \$167,527.68
	TOTAL GROUPS I, II, III, IV	\$ 576,984.35 Bidder's price \$305,841.42	\$ 313,926.49 Bidder's price \$313,926.48	\$ 576,984.35 Bidder's price \$398,328.20





BID ITEM: CISCO PROPRIETARY VOIP TELEPHONY & NETW BID DATE: JULY 1, 2020	ORK INFRASTRUCTURE		BID # 2020-957 RMATION TECHNOLOGY SERVICES
BID DATE. JULT 1, 2020	PIVOT Technology Services Corp. El Paso, TX	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest San Antonio, TX	CBTS Technology Solutions, LLC
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL 1 (ONE)YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.	X	X	X
NO OPTION OFFERED.			
PAYMENT TERMS: BIDDER'S PROMISED DELIVERY: Within consecutive calendar days	NET - 30 DAYS 28	NET - 30 DAYS 10	NET - 30 DAYS 24
Within hours or overnight after receipt of verbal order in cases of emergency.	8	24	8
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELI BIDS SOLICITED: 35 LOCAL BIDS SOLICITED: 1 NOTE: The information contained in this bid tabulation is for	4 BIDS RECEIVED: 5	LOCAL BIDS RECEIVED: 1	NO BID: 0





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV	VORK INFRASTRUCTURE					# 2020-957
BID D/	ATE: JULY 1, 2020	Premier MDS Global IT I MDS Global IT	LLC dba	1	olutions	RMATION TECHNOLOGY	SERVICES
		Plano TX	l	Solutions Frisco,			
(GROUP I - PART A: PRICE LIST PRICING - EQUIPMENT		PRIC				
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOU <u>OR</u> MARKUP	INT	NET <u>OR</u> % DISCOU <u>OR</u> MARKUP	JNT	NET <u>OR</u> % DISCO <u>OR</u> MARKUP	
		NET	X	NET		NET	
ITEM	CISCO EQUIPMENT	% DISCOUNT		- <u>15</u> % DISCOUNT	X	% DISCOUNT	
1:		+ % MARKUP		+% MARKUP		+ % MARKUP	
	Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)	CISCO		CISCO			
	List Number Dated	1 06/29/20		N/A 6/29/2020			
	OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER			X <u>Manufacturer</u>			





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV ATE: JULY 1, 2020	VORK INFRASTRUCTURE (RE-BID)		BID # 2020-957 RMATION TECHNOLOGY SERVICES
	ATE: JULT 1, 2020	Premier MDS Global IT LLC dba MDS Global IT Plano TX	Comhome Network Solutions dba Comhome Technology Solutions Frisco, TX	RMATION TECHNOLOGY SERVICES
GF	ROUP I - PART B: SAMPLE PRICING - CISCO EQUIPMENT			
	DESCRIPTION:	Catalyst 9500 16-port 10Gig switch, Advantage	Catalyst 9500 16-port 10Gig switch, Advantage	
ITEM	MANUFACTURER PART NUMBER:	C9500-16X-A	Left blank	
1	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$7,771.45	\$16,535.01	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$7,771.45 Bidder's price \$8,102.15	\$14,054.76 Bidder's price \$12,535.01	
	DESCRIPTION:	Catalyst 9500 DNA Advantage 3 Year License	Catalyst 9500 DNA Advantage 3 Year License	
ITEM	MANUFACTURER PART NUMBER:	C9500-DNA-L-A-3Y	Left blank	
2	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$3,337.00	\$7,950.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$3,337.00 Bidder's price \$3,479.00	\$6,757.50 Bidder's price \$6,360.00	
	DESCRIPTION:	Catalyst 9300 48-port UPOE, Network	Catalyst 9300 48-port UPOE, Network	
ITEM	MANUFACTURER PART NUMBER:	Advantage C9300-48U-A	Advantage Left blank	
		\$5.193.50	\$11.050.00	
3	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$5,193.30 \$5,193.00 Bidder's price \$5,414.50	\$9,392.50 Bidder's price \$8,050.00	
	DESCRIPTION:	License	C9300 DNA Advantage, 48-Port, 3 Year Term License	
	MANUFACTURER PART NUMBER:	C9300-DNA-A-48-3Y	Left blank	
4	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$1,771.90	\$3,770.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$1,771.90 Bidder's price \$1,847.30	\$3,204.50 Bidder's price \$3,016.00	
	DESCRIPTION:	Catalyst 9200L 48-port PoE+, 4 x 1 G, Network Essentials	Catalyst 9200L 48-port PoE+, 4 x 1 G, Network Essentials	
ITEM	MANUFACTURER PART NUMBER:	C9200L-48P-4G-E	Left blank	
5	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$1,799.55	\$5,805.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$1,799.55 Bidder's price \$1,915.65	\$4,934.25 Bidder's price \$4,644.00	





BID IT	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV	VORK INFRASTRUCTURE		BID # 2020-95
BID DA	ATE: JULY 1, 2020		DEPARTMENT: INFO	RMATION TECHNOLOGY SERVICE
		Premier MDS Global IT LLC dba MDS Global IT Plano TX	Comhome Network Solutions dba Comhome Technology Solutions Frisco, TX	
GRC	OUP I - PART B: PRICE LIST PRICING - CISCO EQUIPMENT			
	DESCRIPTION:	C9200L Cisco DNA Essentials, 48-Port, 3 Year Term License	C9200L Cisco DNA Essentials, 48-Port, 3 Year Term License	
ITEM	MANUFACTURER PART NUMBER:	C9200L-DNA-E-48-3Y	Left blank	
6	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$526.40	\$1,120.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$526.40 Bidder's price \$548.80	\$952.00 Bidder's price \$945.00	
	DESCRIPTION:	Cisco Catalyst 9120AX Series	Cisco Catalyst 9120AX Series	
ITEM	MANUFACTURER PART NUMBER:	C9120AXI-B	Left blank	
7	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$661.05	\$1,695.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$661.05 Bidder's price \$694.95	\$1,440.75 Bidder's price \$1.245.00	
	DESCRIPTION:	CISCO DNA Premier Term Wireless 3Y License	CISCO DNA Premier Term Wireless 3Y License	
ITEM	MANUFACTURER PART NUMBER:	AIR-DNA-P-3Y	Left blank	
8	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$423.00	\$900.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$423.00 Bidder's price \$441.00	\$765.00 Bidder's price \$650.00	
	DESCRIPTION:	Cisco IP Conference Phone 8832 base in charcoal color for North America	Cisco IP Conference Phone 8832 base in charcoal color for North America	
	MANUFACTURER PART NUMBER:	CP-8832-K9=	Left blank	
9	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$791.20	\$1,720.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$791.20 Bidder's price \$825.60	\$1,462.00 Bidder's price \$1,720.00	
	DESCRIPTION:	Cisco IP Phone 8841	Cisco IP Phone 8841	
ITEM	MANUFACTURER PART NUMBER:	CP-8841-K9=	Left blank	
10	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$236.90	\$515.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$236.90 Bidder's price \$247.20	\$437.75 Bidder's price \$515.00	





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV ATE: JULY 1, 2020	VORK INFRASTRUCTURE (RE-BID)	DEPARTMENT: INFO	BID # 2020-957 RMATION TECHNOLOGY SERVICES
		Premier MDS Global IT LLC dba MDS Global IT Plano TX	Comhome Network Solutions dba Comhome Technology Solutions Frisco, TX	
	DESCRIPTION:	2-Port Analog Telephone Adapter	2-Port Analog Telephone Adapter	
ITEM	MANUFACTURER PART NUMBER:	ATA191-K9	Left blank	
11	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$101.06	\$326.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$101.06 Bidder's price \$107.58	\$277.10 Bidder's price \$326.00	
	DESCRIPTION:	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28,	Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28,	
ITEM	MANUFACTURER PART NUMBER:	N9K-C93180YC-EX	Left blank	
12	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$11,044.17	\$26,937.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$11,044.17 Bidder's price \$11,582.91	\$22,896.45 Bidder's price \$16,937.00	
	GROUP 1 - PART B: SUBTOTAL (ITEMS 1-12)	\$33,657.18 Bidder's price \$35,206.64	\$66,574.56 Bidder's price \$56,943.01	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ___/s/____





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV	VORK INFRASTRUCTURE (R	E-BID)				# 2020-957
BID DA	ATE: JULY 1, 2020			1	-	RMATION TECHNOLOGY	SERVICES
		Premier MDS Global IT					
		MDS Global IT		dba Comhome Tech			
		Plano TX		Solutions Frisco	, TX		
	GROUP II - PART A: PRICE LIST PRICING - SMARTNET MAINTENANCE		PRIC	E ADJUSTMEN	T FAC	TOR	
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOU	JNT	NET <u>OR</u> % DISCO		NET <u>OR</u> % DISCO	
L		<u>OR</u> MARKUP		OR MARKUP		OR MARKUP	i
		NET	X	NET		NET	
ITEM	CISCO SMARTNET MAINTENANCE	% DISCOUNT		- <u>%</u> DISCOUNT		% DISCOUNT	
1:		+ % MARKUP		+% MARKUP		+ % MARKUP	
	Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)	CISCO		CISCO			
	List Number Dated	2 06/29/20		N/A			
	OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER			Left blank			





	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETV ATE: JULY 1, 2020	VORK INFRASTRUCTURE (RE-BID)		BID # 2020-95 RMATION TECHNOLOGY SERVICE
		Premier MDS Global IT LLC dba	Comhome Network Solutions	
		MDS Global IT		
			dba Comhome Technology	
		Plano TX	Solutions Frisco, TX	
	GROUP II - PART B: SAMPLE PRICING - SMARTNET MAINTENANCE			
	DESCRIPTION:	Large Secure Server for ISE Applications, 1 year term.	Large Secure Server for ISE Applications, 1 year term.	
	MANUFACTURER PART NUMBER:	CON-SNT-SNS595K9	Left blank	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$2,551.62	\$3,698.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$2,551.62 Biddorla price	\$3,698.00	
	DESCRIPTION:	Cisco ONE N7710 Bundle (Chassis,2xSUP2E,6xFAB2)No PowSup., 1 year term	Cisco ONE N7710 Bundle (Chassis,2xSUP2E,6xFAB2)No PowSup., 1 year term	
ITEM	MANUFACTURER PART NUMBER:	CON-SNTP-NB26S2ER	Left blank	
	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$11,034.48	\$15,992.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$11,034.48 Biddor's price	\$14,392.80	
	DESCRIPTION:	1000 Edge Ports), 1 year term	APIC Cluster - Medium Configurations (Up to 1000 Edge Ports), 1 year term	
ITEM	MANUFACTURER PART NUMBER:	CON-SSSNT-APIC3M2	Left blank	
3	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$3,271.26	\$4,740.96	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$3,271.20 Biddor's price	\$4,740.96	
	DESCRIPTION:	SWSS UPGRADES CUWL Standard 11.x Users -Service Use 0, 1 year term	SWSS UPGRADES CUWL Standard 11.x Users -Service Use O, 1 year term	
	MANUFACTURER PART NUMBER:	CON-ECMU-UWL 11 XS 1	Left blank	
4	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$38.64	\$56.00	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$38.64 Bidder's price \$39.76	\$56.00	
	DESCRIPTION:	Cisco ONE Nexus 93108TC-EX bundle PID, 1 year term	Cisco ONE Nexus 93108TC-EX bundle PID, 1 year term	
TEM	MANUFACTURER PART NUMBER:	CON-SSSNT-C1N9K108	Left blank	
5	PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$923.48	\$1,338.38	
	CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$923.48 Bidder's price \$950.25	\$1,338.38	
		\$17,819.48	£04.000.44	
	GROUP II - PART B: SUBTOTAL (ITEMS 1-5) The information contained in this bid tabulation is fo	Bidder's price \$18,335.99	\$24,226.14	





	ID ITEM: CISCO PROPRIETARY VOIP TELEPHONY & NETWORK INFRASTURCTURE (RE-BID) BID # 2020-95						
BID D	ATE: JULY 1, 2020			1		RMATION TECHNOLOGY	SERVICES
		Premier MDS Global IT	LLC dba	Comhome Network S	olutions		
		MDS Global IT		dba Comhome Tech	nology		
		Plano TX		Solutions Frisco	, ТХ		
GRO	UP III PART A: PRICE LIST PRICING - SUBSCRIPTION CORE		PRIC	E ADJUSTMEN	T FAC	TOR	
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOU <u>OR</u> MARKUP	JNT	NET <u>OR</u> % DISCO <u>OR</u> MARKUP		NET <u>OR</u> % DISCO <u>OR</u> MARKUP	
		NET	X	NET		NET	
ITEM	Cisco Subscription CORE	% DISCOUNT		% DISCOUNT		% DISCOUNT	
1:		+ % MARKUP		+ % MARKUP		+% MARKUP	
	Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)	CISCO		Left blank			
	List Number Dated	3 06/29/20		Left blank			
TYPE	E OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER			Left blank			





ATE: JULY 1, 2020			RMATION TECHNOLOGY SERVICES
	Premier MDS Global IT LLC dba MDS Global IT Plano TX	Comhome Network Solutions dba Comhome Technology Solutions Frisco, TX	
GROUP III - PART B: SAMPLE PRICING - SUBSCRIPTION CORE			
DESCRIPTION:	Enhanced Support for Umbrella (Qty:1), 1 year term.	Enhanced Support for Umbrella (Qty:1), 1 year term.	
MANUFACTURER PART NUMBER:	SVS-UMB-SUP-E	Left Blank	
PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$8,076.48	\$17,184.00	
CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$8,076.48 Bidder's price \$8,420.16	\$13,747.20	
DESCRIPTION:	Cisco Umbrella DNS Security Advantage (Qty: 4,000), 1 year term	Cisco Umbrella DNS Security Advantage (Qty: 4,000), 1 year term	
MANUFACTURER PART NUMBER:	UMB-DNS-ADV-K9	Left Blank	
PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	, ,	\$171,840.00	
CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$80,760.00 Bidder's price \$84,201.60	\$128,880.00	
DESCRIPTION:	Inbound Essentials Bundle(AS+AV+OF) 1YR Lic subscription, 5K- 9999 Users, (Qty:5,000)	Inbound Essentials Bundle(AS+AV+OF) 1YR Lic subscription, 5K- 9999 Users, (Qty:5,000)	
MANUFACTURER PART NUMBER:	ESA-ESI-1Y-S8	Left Blank	
PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$35,100.00	\$74,650.00	
CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$35,100.00 Bidder's price \$36,578.50	\$62,650.00	
DESCRIPTION:	ESA Outbound SW Bundle(ENC+DLP) 1YR Lic,subscription 200- 499 Users, (Qty:300)	ESA Outbound SW Bundle(ENC+DLP) 1YR Lic,subscription 200- 499 Users, (Qty:300)	
MANUFACTURER PART NUMBER:	ESA-ESO-1Y-S2	Left Blank	
PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$2,712.00	\$5,772.00	
CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$2,712.00	\$5,272.00	
GROUP III - PART B: SUBTOTAL (ITEMS 1-4)	\$126,648.48 Bidder's price	\$210,549,00	
	SUBSCRIPTION CORE DESCRIPTION: MANUFACTURER PART NUMBER: PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: DESCRIPTION: MANUFACTURER PART NUMBER: PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: DESCRIPTION: MANUFACTURER PART NUMBER: PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: DESCRIPTION: MANUFACTURER PART NUMBER: PRICE LIST COST (BEFORE DISCOUNT/MARK-UP) or NET: DESCRIPTION: MANUFACTURER PART NUMBER: PRICE LIST COST (BEFORE DISCOUNT OF /MARK-UP) OF NET:	GROUP III - PART B: SAMPLE PRICING - SUBSCRIPTION CORE Inhanced Support for Umbrella (Qty:1), 1 year term. DESCRIPTION: Enhanced Support for Umbrella (Qty:1), 1 year term. MANUFACTURER PART NUMBER: SVS-UMB-SUP-E PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): \$8,076.48 CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: \$8,076.48 DESCRIPTION: Cisco Umbrella DNS Security Advantage (Qty: 4,000), 1 year term MANUFACTURER PART NUMBER: UMB-DNS-ADV-K9 PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): \$80,760.00 CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: \$80,760.00 Bundle(AS+AV+OF) 1YR Lic subscription, 5K- 9999 Users, (Qty:5,000) Inbound Essentials DESCRIPTION: Inbound Essentials DESCRIPTION: S35,100.00 MANUFACTURER PART NUMBER: ESA-ESI-1Y-S8 PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): \$35,100.00 CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: S35,100.00 Bundle(CN-DLP) 1YR Lic, subscription 200- 499 Users, (Qty:300) Bundle(CN-DLP) 1YR Lic, subscription 200- 499 Users, (Qty:300) MANUFACTURER PART NUMBER: ESA-ESO-1Y-S2 S2,712.00 CITY'S COST (AFTER DISCOUNT or /MARK-UP): \$2,712.00 S2,712.00	Plano TXSolutions Frisco, TXGROUP III - PART B: SAMPLE PRICING - SUBSCRIPTION COREDESCRIPTION:Enhanced Support for Umbrelia (Qty:1), 1 year term.Enhanced Support for Umbrelia (Qty:1), 1 year term.Enhanced Support for Umbrelia (Qty:1), 1 year term.MANUFACTURER PART NUMBER:SVS-UMB-SUP-ELeft BlankPRICE LIST COST (BEFORE DISCOUNT MARK-UP):S8,076.48\$17,144.00CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:Bddord price Bddord priceCisco Umbrelia DNS Security Advantage (Qty: 4,000), 1 year termMANUFACTURER PART NUMBER:UMB-DNS-ADV-K9Left BlankPRICE LIST COST (BEFORE DISCOUNT /MARK-UP):S80,760.00\$171,840.00CITY'S COST (AFTER DISCOUNT or /MARK-UP):S80,760.00\$171,840.00CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:Bddord price Bddord priceLeft BlankPRICE LIST COST (BEFORE DISCOUNT or /MARK-UP) or NET:Bddord price Bddord priceInbound Essentials Bundle(AS+AV+OF) 1YR Lic subscription, 5K 999 Users, (Qty: 5,000)DESCRIPTION:ESA-ESI-1Y-S8Left BlankPRICE LIST COST (BEFORE DISCOUNT or /MARK-UP):S35,100.00\$74,650.00CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:S35,100.00\$62,650.00Bundle(AS+AV+OF) 1YR Lic subscription 5K 999 Users, (Qty: 300)S62,650.00MANUFACTURER PART NUMBER:ESA-OUthound SW Bundle(ENC+DLP) 1YR Lic, subscription 200- 499 Users, (Qty: 300)MANUFACTURER PART NUMBER:ESA-OUthound SW Bundle(ENC+DLP) 1YR Lic, subscription 200- 499 Users, (Qty: 300)MANUFACTURER PART NUMBER:<







	EM: CISCO PROPRIETARY VOIP TELEPHONY & NETW ATE: JULY 1, 2020	ORK INFRASTURCTURE (RI	E-BID)			BID : DRMATION TECHNOLOGY	# 2020-957
		Premier MDS Global IT I MDS Global IT Plano TX	LLC dba	I	olutions nology		DERVICED
GROU	UP IV PART A: PRICE LIST PRICING - SUBSCRIPTION MARKET		PRIC	E ADJUSTMENT	F A C	TOR	
	ITEM DESCRIPTION	NET <u>OR</u> % DISCOU <u>OR</u> MARKUP	INT	NET <u>OR</u> % DISCOU <u>OR</u> MARKUP	JNT	NET <u>OR</u> % DISCO <u>OR</u> MARKUP	
		NET	X	NET		NET	
ITEM	Cisco Subscription Market	% DISCOUNT		% DISCOUNT		% DISCOUNT	
1:		+ % MARKUP		+ % MARKUP		+ % MARKUP	
	Discount/Mark-up or Net proposed from the Price List or Catalog (MANUFACTURER OR BRAND NAME)	CISCO		Left blank			
	List Number Dated	4 06/29/20		Left blank			
	OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER			Left blank			





BID # 2020-957

BID ITEM: CISCO PROPRIETARY VOIP TELEPHONY & NETWORK INFRASTRUCTURE (RE-BID) BID DATE: JULY 1, 2020 **DEPARTMENT: INFORMATION TECHNOLOGY SERVICES**

BID DATE 30ET 1, 2020 DEFARTMENT. INFORMATION TECHNOLOGY SERVIC				
	Premier MDS Global IT LLC dba MDS Global IT Plano TX	Comhome Network Solutions dba Comhome Technology Solutions Frisco, TX		
GROUP IV - PART B: SAMPLE PRICING - SUBSCRIPTION MARKET				
DESCRIPTION:	DUO-MFA (Qty. 2000), 1 year term.	DUO-MFA (Qty. 2000), 1 year term.		
MANUFACTURER PART NUMBER:	DUO-MFA	Left blank		
PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$ 48,400.00	\$68,160.00		
CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$48,400.00 Bidder's price \$49,756.80	\$63,388.80		
DESCRIPTION:	DUO-ACCESS (Qty. 2000), 1 year term.	DUO-ACCESS (Qty. 2000), 1 year term.		
MANUFACTURER PART NUMBER:	DUO-ACCESS	Left blank		
PRICE LIST COST (BEFORE DISCOUNT/MARK-UP):	\$ 96,620.00	\$136,080.00		
CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET:	\$96,620.00 Bidder's price \$99,338.40	\$129,276.00		
GROUP IV - PART B: SUBTOTAL (ITEMS 1-2)	\$145,020.00 Bidder's price \$149,095.20	\$192,276.00		
TOTAL GROUP I, II, III, IV	\$ 323,145.14 Bidder's price \$334,666.37	\$484,383.15		
	GROUP IV - PART B: SAMPLE PRICING - SUBSCRIPTION MARKET DESCRIPTION: MANUFACTURER PART NUMBER: PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: DESCRIPTION: MANUFACTURER PART NUMBER: PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: GROUP IV - PART B: SUBTOTAL (ITEMS 1-2)	Premier MDS Global IT LLC dba MDS Global IT Plano TX GROUP IV - PART B: SAMPLE PRICING - SUBSCRIPTION MARKET DESCRIPTION: DUO-MFA (Qty. 2000), 1 year term. MANUFACTURER PART NUMBER: DUO-MFA PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): \$ 48,400.00 CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: \$48,400.00 BESCRIPTION: DUO-ACCESS (Qty. 2000), 1 year term. MANUFACTURER PART NUMBER: DUO-ACCESS (Qty. 2000), 1 year term. MANUFACTURER PART NUMBER: DUO-ACCESS PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): \$ 96,620.00 CITY'S COST (AFTER DISCOUNT or /MARK-UP) or NET: \$ 99,620.00 Bidder's price \$ 99338.40 GROUP IV - PART B: SUBTOTAL (ITEMS 1-2) TOTAL GROUP I, II, III, IV \$ 323,145.14 Bidder's price	Premier MDS Global IT LLC dba MDS Global IT Plano TX Comhome Network Solutions dba Comhome Technology Solutions Frisco, TX GROUP IV - PART B: SAMPLE PRICING - SUBSCRIPTION MARKET DUO-MFA (Qty. 2000), 1 year term. DUO-MFA (Qty. 2000), 1 year term. DESCRIPTION: DUO-MFA (Qty. 2000), 1 year term. DUO-MFA (Qty. 2000), 1 year term. DUO-MFA (Qty. 2000), 1 year term. MANUFACTURER PART NUMBER: DUO-MFA Left blank PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): \$ 48,400,00 \$663,388.80 S48,768.00 S63,388.80 \$49,758.80 DESCRIPTION: DUO-ACCESS (Qty. 2000), 1 year term. DUO-ACCESS (Qty. 2000), 1 year term. MANUFACTURER PART NUMBER: DUO-ACCESS Left blank PRICE LIST COST (BEFORE DISCOUNT/MARK-UP): \$ 96,620.00 \$136,080.00 GROUP IV - PART B: SUBTOTAL (ITEMS 1-2) S145,020.00 \$129,276.00 GROUP IV - PART B: SUBTOTAL (ITEMS 1-2) S145,020.00 \$192,276.00	

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: ___/s/____





BID ITEM: CISCO PROPRIETARY VOIP TELEPHONY & NET			BID # 2020-95
BID DATE: JULY 1, 2020		-	RMATION TECHNOLOGY SERVICE
	Premier MDS Global IT LLC dba	Comhome Network Solutions	
	MDS Global IT	dba Comhome Technology	
	Plano TX	Solutions Frisco, TX	
OPTION TO EXTEND THE TERM OF THE AGREEMENT			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION			
O EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE			
CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD			
NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS			
CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS			
BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE			
TTY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE			
IERM OF THE CONTRACT FOR:			
WO (2) ADDITIONAL 1 (ONE)YEAR AT THE SAME UNIT PRICE(S).			
F THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION	X		
OF THE ORIGINAL TERM OF CONTRACT.		X	
NO OPTION OFFERED.			
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:	24	24	
Within consecutive calendar days	24	24	
Within hours or overnight after receipt of	6	Best effort	
verbal order in cases of emergency.	-		
BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DE	LIVERY SHALL PREVAIL. A DELIVERY DATE LATER T	HAN THE CITY'S REQUIRED DELIVERY MAY BE CAU	SE FOR REJECTION OF THE BID.
IDS SOLICITED: 35 LOCAL BIDS SOLICITED:	14 BIDS RECEIVED: 5	LOCAL BIDS RECEIVED: 1	NO BID: 0