Analyze, Compare and Simplify

CJ2 \& Citation Excel Analysis

## Annual \& Hourly Cost Detail

## Cessna Citation CJ2

| Min Crew / Max Passengers | 2 / 6 |
| :--- | ---: |
| Seats Full Range (NM / SM) | 1048.13 / 1206.17 |
| Normal Cruise Speed (KTS / MPH) | $402.68 / 463.40$ |
| Average Pre-Owned Price | $2,695,000.00$ |
| Cost Per NM | 2.96 |

## PAYMENT SCHEDULE

| Interest Rate | $0.00 \%$ |
| :--- | ---: |
| Payment Period | Monthly |
| Term of Loan | 120.00 |
| Loan | 0.00 |
| Monthly Lease | 0.00 |
| Payment Per Period | 0.00 |
| Period Number | 0.00 |
| Principal Amount | 0.00 |
| Interest Amount | 0.00 |

## ANNUAL FIXED COSTS

| Crew Expense | $161,070.00$ |
| :--- | ---: |
| Crew Training | $18,720.00$ |
| Hangar | $31,590.00$ |
| Insurance | $14,135.00$ |
| Aircraft Misc. | $10,000.00$ |
| Management / Marketing Fee | 0.00 |
| Payment / Capital Cost | 0.00 |
| Original Aircraft Cost | 0.00 |
| Annual Value Depreciation(\%) | 0.00 |
| Term of Ownership | 0.00 |
| Average Depreciation / Year | 0.00 |
| Total Fixed Cost W/O Charter | $235,515.00$ |

## BUDGET BY PERCENTAGES

| Fuel Cost (\%) | 22.79 |
| :--- | ---: |
| Airframe Maintenance | 10.04 |
| Engine / APU Maintenance (\%) | 10.95 |
| Crew Misc. (\%) | 6.50 |
| Crew Expense (\%) | 34.00 |
| Crew Training (\%) | 3.95 |
| Hangar (\%) | 6.67 |
| Insurance (\%) | 2.98 |
| Aircraft Misc. (\%) | 2.11 |
| Management / Marketing Fee (\%) | 0.00 |
| Payment / Capital Cost (\%) | 0.00 |
| Average Depreciation / Year (\%) | 0.00 |
| Total Percentages | 100.00 |

## GENERAL PARAMETERS

| Annual Owner Hours | 200 |
| :--- | ---: |
| Fuel Cost Per Gallon | 4.25 |

OWNER HOURLY COST ANALYSIS

| Fuel Usage (Gallons / Hour ) | 127.00 |
| :--- | ---: |
| Fuel Cost Per Hour | 539.75 |
| Fuel Cost Per Gallon | 4.25 |
| Airframe Maintenance | 237.90 |
| Engine / APU Maintenance | 259.35 |
| Total Maintenance | 497.25 |
| Crew Misc. | 154.00 |
| Total Variable Cost Per Hour | $1,191.00$ |
| Total Fixed Cost W/O Charter | $1,177.58$ |
| Total Hourly Cost W/O Charter | $2,368.58$ |

ANNUAL BUDGET

| Annual Owner Hours | 200 |
| :--- | ---: |
| Annual Budget | $473,715.00$ |

## MONTHLY BUDGET

| Monthly Hours | 17 |
| :--- | ---: |
| Monthly Budget | $39,476.25$ |

## ANNUAL VARIABLE COSTS

| Fuel Gallons | $25,400.00$ |
| :--- | ---: |
| Fuel Cost | $107,950.00$ |
| Maintenance | $47,580.00$ |
| Engine/APU Maintenance | $51,870.00$ |
| Crew Misc. | $30,800.00$ |
| Total Variable Cost | $238,200.00$ |

## NOTES

$\square$
*All costs are in USD.


| BASIC VARIABLE COST DATA |  |
| :---: | :---: |
| Variable Cost Per Hour Components |  |
| Airframe Maintenance Per Hour | 237.90 |
| Engine / APU Maintenance Per Hour | 259.35 |
| Fuel Cost based on Gallons Per Hour | 539.75 |
| Total Variable Cost Per Hour | 1,191.00 |
| Cost Per NM | 2.96 |
| ADDITIONAL AIRCRAFT INFORMATION |  |
| Minimum Crew / Maximum Passengers | $2 / 6$ |
| Baggage Capacity External / Internal (Cubic Feet) | $70 / 4$ |
| Cabin Height (Feet) | 4'9" |
| Cabin Width (Feet) | 4'10" |
| Cabin Length (Feet) | 13'7" |
| Cabin Volume (Cubic Feet) | 311.85 |
| Years in Production | 2000-2006 |
| Active Fleet (approximate) | 238.00 |
| Average Pre-Owned Asking Price | 2,695,000.00 |
| BASIC AIRCRAFT PERFORMANCE DATA |  |
| Seats Full Range (NM / SM) | 1048 / 1206 |
| Ferry Range (No Payload) (NM / SM) | 1491 / 1716 |
| Balance Field Length* (Take-off Distance in Feet) | 3,725 |
| Landing Distance (Feet) | 2,525 |
| Average Block Speed (KTS / MPH) | 402 / 463 |
| Normal Cruise (KTS / MPH) | 402 / 463 |
| Long Range Cruise Speed (KTS / MPH) | 335 / 385 |
| Fuel Usage (Gallons Per Hour) | 127.00 |
| Service Ceiling (Feet) | 45,000 |
| Useful Payload With Full Fuel (Lbs) | 651 |
| Maximum Take Off Weight | 12,375 |
| Maximum Landing Weight | 11,500 |
| Basic Operating Weight | 7,703 |
| Total Usable Fuel Weight | 3,834 |
| *Consideration must also be given to, but not limited to: passenger weights, baggage weight, winds, runway length, temperature and airport elevation. <br> Data and dimensions shown may vary slightly and are subject to change. |  |

*All costs are in USD.

## Interior/Exterior Floorplan/Cross Section

Cessna Citation CJ2



# Annual \& Hourly Cost Detail 

Cessna Citation Excel

| Min Crew / Max Passengers | 2 / 8 |
| :--- | ---: |
| Seats Full Range (NM / SM) | 1412.78 / 1625.80 |
| Normal Cruise Speed (KTS / MPH) | $422.18 / 485.84$ |
| Average Pre-Owned Price | $3,295,000.00$ |
| Cost Per NM | 4.62 |

## PAYMENT SCHEDULE

| Interest Rate | $0.00 \%$ |
| :--- | ---: |
| Payment Period | Monthly |
| Term of Loan | 120.00 |
| Loan | 0.00 |
| Monthly Lease | 0.00 |
| Payment Per Period | 0.00 |
| Period Number | 0.00 |
| Principal Amount | 0.00 |
| Interest Amount | 0.00 |

## ANNUAL FIXED COSTS

| Crew Expense | $195,000.00$ |
| :--- | ---: |
| Crew Training | $27,700.00$ |
| Hangar | $33,000.00$ |
| Insurance | $17,500.00$ |
| Aircraft Misc. | $14,000.00$ |
| Management / Marketing Fee | $55,000.00$ |
| Payment / Capital Cost | 0.00 |
| Original Aircraft Cost | 0.00 |
| Annual Value Depreciation(\%) | 0.00 |
| Term of Ownership | 0.00 |
| Average Depreciation / Year | 0.00 |
| Total Fixed Cost W/O Charter | $342,200.00$ |
| Net Charter Contribution | $300,214.00$ |
| Total Fixed Cost With Charter | $41,986.00$ |

BUDGET BY PERCENTAGES

| Fuel Cost (\%) | 26.13 |
| :--- | ---: |
| Airframe Maintenance | 10.82 |
| Engine / APU Maintenance (\%) | 10.84 |
| Crew Misc. (\%) | 5.46 |
| Crew Expense (\%) | 26.64 |
| Crew Training (\%) | 3.78 |
| Hangar (\%) | 4.51 |
| Insurance (\%) | 2.39 |
| Aircraft Misc. (\%) | 1.91 |
| Management / Marketing Fee (\%) | 7.51 |
| Payment / Capital Cost (\%) | 0.00 |
| Average Depreciation / Year (\%) | 0.00 |
| Total Percentages | 100.00 |

## GENERAL PARAMETERS

| Annual Owner Hours | 200 |
| :--- | ---: |
| Annual Charter Hours | 200 |
| Fuel Cost Per Gallon | 4.25 |
| Lease Back Rate | $3,250.00$ |

## OWNER HOURLY COST ANALYSIS

| Fuel Usage (Gallons / Hour ) | 225.00 |
| :--- | ---: |
| Fuel Cost Per Hour | 956.25 |
| Fuel Cost Per Gallon | 4.25 |
| Airframe Maintenance | 395.95 |
| Engine / APU Maintenance | 396.73 |
| Total Maintenance | 792.68 |
| Crew Misc. | 200.00 |
| Total Variable Cost Per Hour | $1,948.93$ |
| Total Fixed Cost W/O Charter | $1,711.00$ |
| Total Fixed Cost With Charter | 209.93 |
| Total Hourly Cost W/O Charter | $3,659.93$ |
| Total Hourly Cost with Charter | $2,158.86$ |

## ANNUAL BUDGET

| Annual Owner Hours | 200 |
| :--- | ---: |
| Annual Budget | $431,772.00$ |

## MONTHLY BUDGET

| Monthly Hours | 17 |
| :--- | ---: |
| Monthly Budget | $35,981.00$ |

## ANNUAL VARIABLE COSTS

| Fuel Gallons | $45,000.00$ |
| :--- | ---: |
| Fuel Cost | $191,250.00$ |
| Maintenance | $79,190.00$ |
| Engine/APU Maintenance | $79,346.00$ |
| Crew Misc. | $40,000.00$ |
| Total Variable Cost | $389,786.00$ |

CHARTER REVENUE AND PROFIT CONTRIBUTION

| Charter Revenue | $650,000.00$ |
| :--- | :--- |
| Variable Cost of Charter | $349,786.00$ |
| Net Profit Contribution | $300,214.00$ |

NOTES

*All costs are in USD.


| BASIC VARIABLE COST DATA |  |
| :---: | :---: |
| Variable Cost Per Hour Components |  |
| Airframe Maintenance Per Hour | 395.95 |
| Engine / APU Maintenance Per Hour | 396.73 |
| Fuel Cost based on Gallons Per Hour | 956.25 |
| Total Variable Cost Per Hour | 1,948.93 |
| Cost Per NM | 4.62 |
|  |  |
| ADDITIONAL AIRCRAFT INFORMATION |  |
| Minimum Crew / Maximum Passengers | $2 / 8$ |
| Baggage Capacity External / Internal (Cubic Feet) | $80 / 10$ |
| Cabin Height (Feet) | 5'8" |
| Cabin Width (Feet) | 5'6" |
| Cabin Length (Feet) | 18'6" |
| Cabin Volume (Cubic Feet) | 576.58 |
| Years in Production | 1998-2004 |
| Active Fleet (approximate) | 369.00 |
| Average Pre-Owned Asking Price | 3,295,000.00 |
|  |  |
| BASIC AIRCRAFT PERFORMANCE DATA |  |
| Seats Full Range (NM / SM) | 1412/1625 |
| Ferry Range (No Payload) (NM / SM) | 1793 / 2063 |
| Balance Field Length* (Take-off Distance in Feet) | 3,959 |
| Landing Distance (Feet) | 3,755 |
| Average Block Speed (KTS / MPH) | 422 / 485 |
| Normal Cruise (KTS / MPH) | 422 / 485 |
| Long Range Cruise Speed (KTS / MPH) | $363 / 418$ |
| Fuel Usage (Gallons Per Hour) | 225.00 |
| Service Ceiling (Feet) | 45,000 |
| Useful Payload With Full Fuel (Lbs) | 936 |
| Maximum Take Off Weight | 20,000 |
| Maximum Landing Weight | 18,700 |
| Basic Operating Weight | 12,188 |
| Total Usable Fuel Weight | 6,572 |

*Consideration must also be given to, but not limited to: passenger weights, baggage weight, winds, runway length, temperature and airport elevation.
Data and dimensions shown may vary slightly and are subject to change.
*All costs are in USD.

## Interior/Exterior Floorplan/Cross Section

Cessna Citation Excel



## Annual Operating Cost Summary Comparison


*All costs are in USD.

## Aircraft Specifications Comparison Report

| TYPE | Cessna Citation CJ2 | Cessna Citation Excel |
| :---: | :---: | :---: |
| BASIC VARIABLE COST DATA |  |  |
| Variable Cost Per Hour Components |  |  |
| Airframe Maintenance Per Hour | 237.90 | 395.95 |
| Engine / APU Maintenance Per Hour | 259.35 | 396.73 |
| Fuel Cost based on Gallons Per Hour | 539.75 | 956.25 |
| Total Variable Cost Per Hour | 1,191.00 | 1,948.93 |
| Cost per NM | 2.96 | 4.62 |
| ADDITIONAL AIRCRAFT INFORMATION |  |  |
| Minimum Crew / Maximum Passengers | $2 / 6$ | $2 / 8$ |
| Baggage Capacity External / Internal (Cubic Feet) | 70 / 4 | $80 / 10$ |
| Cabin Height (Feet) | 4'9' | 5'8' |
| Cabin Width (Feet) | 4'10" | 5'6" |
| Cabin Length (Feet) | 13'7" | 18'6" |
| Cabin Volume (Cubic Feet) | 311.85 | 576.58 |
| Years in Production | 2000-2006 | 1998-2004 |
| Active Fleet (approximate) | 238.00 | 369.00 |
| Average Pre-Owned Asking Price | 2,695,000.00 | 3,295,000.00 |
| BASIC AIRCRAFT PERFORMANCE DATA |  |  |
| Seats Full Range (NM / SM) | 1048 / 1206 | 1413 / 1626 |
| Ferry Range (No Payload) (NM / SM) | 1491/1716 | 1793 / 2063 |
| Balance Field Length* (Take-off Distance in Feet) | 3724.50 | 3958.50 |
| Landing Distance (Feet) | 2,525 | 3,755 |
| Average Block Speed (KTS / MPH) | 402 / 463 | 422 / 485 |
| Normal Cruise Speed (KTS / MPH) | 403 / 463 | 422 / 486 |
| Long Range Cruise Speed (KTS / MPH) | 335 / 385 | 363 / 418 |
| Fuel Usage (GPH) | 127.00 | 225.00 |
| Service Ceiling (Feet) | 45000.00 | 45000.00 |
| Useful Payload With Full Fuel (Lbs) | 651 | 936 |
| Maximum Take Off Weight | 12,375 | 20,000 |
| Maximum Landing Weight | 11,500 | 18,700 |
| Basic Operating Weight | 7,703 | 12,188 |
| Total Usable Fuel Weight | 3,834 | 6,572 |
| *Consideration must also be given to, but not limited to: passenger weights, baggage weight, winds, runway length, temperature and airport elevation. <br> Data and dimensions shown may vary slightly and are subject to change. |  |  |

[^0]| Model | Category | Radius |
| :--- | :--- | :--- |
| $\square$ Cessna Citation CJ2 | Light Jets | $1048.13 \mathrm{Nm} / 1206.17 \mathrm{Sm}$ |
| $\square$ Cessna Citation Excel | Mid Jets | $1412.78 \mathrm{Nm} / 1625.80 \mathrm{Sm}$ |



Note:
For Jets \& Turboprops "Seats Full Range" represents the maximum IFR range of the aircraft at Long Range Cruise with all passenger seats occupied. ACC assumes NBAA IFR alternate fuel reserve calculation for a 200 nautical mile alternate. Does not include winds aloft or any other weather related obstacles.

## User Files




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[^0]:    *All costs are in USD.

