



## Clinical Services

### **Clinical Contract “Crib Sheet” – August 16, 2010**

A checklist of recent clinical contract announcements of interest ordered chronologically- for detail, refer to supply chain advisor, [www.premierinc.com](http://www.premierinc.com) and/or call us and let us know how we can help.

#### **Most recent updates, announced August 16, 2010**

- ❑ **Laboratory Recall** – announcement that Abbott Point of Care (PP-LA-236) has initiated a recall on specific lots of i-STAT CG8+ Cartridges. Product numbers 03M86-01 and 03M86-02 lot number T10036A and on i-STAT G3+ (product numbers 06F03-1 and 06F03-2) lot number P10033. iSTAT CG8+ Cartridges and G3+ Cartridges.
- ❑ **Surgical Services** – announcement of new agreements for Surgical Automatic Tourniquet Systems and Accessories. Effective November 1, 2010 through October 31, 2013. An automatic tourniquet is a device used to stop or control a patient’s blood flow during a surgical procedure

Suppliers	New contract number	Expiring contract number
Delfi	PP-OR-686	New
Sammons Preston	PP-OR-684	New
Stryker	PP-OR-685	New
Zimmer	PP-OR-683	PP-OR-351

- ❑ **Surgical Services** – announcement that Cardinal Health (PP-OR-452) will be consolidating Surgical and Isolation Mask codes starting September 1, 2010.

DISCONTINUED Product Code	SUBSTITUTE Product Code
AT51135	AT54635
AT63001	AT70021
AT70061	AT70021
AT71061	AT71021
AT71135	AT74635
AT71311	AT74631
AT71335	AT74635
AT74435	AT74535

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AT74439	AT74535
AT74835	AT74535
AT74935	AT74635
AT7511-FF	AT7511
AT7511-G	AT7511
AT7511-PK	AT7511
AT7511-W	AT7511
AT79031	AT771211
AT79035	AT771141
AT75435	AT74535

- **Surgical Services** – announcement of new agreements for General Orthopedic Trauma products. Effective November 1, 2010 through October 31, 2013.

Supplier	New contract number	Expiring contract number
DeRoyal	PP-OR-690	PP-OR-651
Orthofix	PP-OR-691	PP-OR-377
Zimmer	PP-OR-692	PP-OR-378

Trauma implants and instruments are used for the surgical treatment of fractures and deformities of the arm, legs, shoulders, hands, feet and pelvis. Products include:

- plates
  - screws
  - cannulated screws
  - intramedullary nails
  - instruments
  - external fixators
  - products for the hip and condyles
- **Surgical Services** – announcement that a price reduction agreements with Medline has been reached for Surgeon Gloves (PP-OR-626) and Customer Procedure Trays (PP-OR-482) for committed customers. Reduced pricing is effective August 1, 2010 and remain effective through the expiration of each agreement.
    - Surgeon Gloves - .25 percent line item discount
    - Customer Procedure Trays (CPT) - .75 percent of net purchase at Tier 4, 5 and 6.

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- ❑ **Nursing** – Certificate of Necessity now available from Baxter  
**Forms must be completed and returned to Baxter by November 14, 2010**

In a letter dated August 4, 2010, addressed to hospital administrators of facilities currently using Colleague pumps, Baxter Healthcare provided the latest information regarding the transition from Colleague pumps following the final consent decree from the U.S. Food and Drug Administration to recall these devices from the U.S. market. The communication includes a Certificate of Necessity (CN) form and instructions. All current Colleague users must complete the CN by November 14, 2010, to be able to continue using the pumps during the 24-month transition period.

It is important that this information reach all users of Colleague pumps. Your hospital administrator, CEO, COO, CMO or CNO should receive the letter by next week. Contact your local Baxter sales representative, or call Center for One Baxter at 800.422.9837 with any questions.

- ❑ **Nursing** – announcement that Masimo has added Rainbow SET Pulse Co-Oximetry to their agreement (PP-NS-557). This technology measures blood constituents and fluid responsiveness that previously required an invasive procedure.
- ❑ **Nursing** – announcement the EZ Way has added two new lifts to their agreement (PP-NS-557), Light Lift and Light Stand.
- ❑ **Laboratory Recall** – announcement that Cepheid (PP-LA-226) is initiating a recall on all lots of Xpert MRSA/SA BC (GXMRSA/SA-BC-10) and Xpert MRSA/SA BC CE-IVD (GXMRSA/SA-BC-CE-10). These MRSA/SA BC (GXMRSA/SA-BC-10) and Xpert MRSA/SA BC CE-IVD (GXMRSA/SA-BC-CE-10). This recall is a corrective action, which does not require return of product to the manufacturer. Customers may continue to use the product; however, when a MRSA negative/SA positive result is obtained, the result should be interpreted as "MRSA indeterminate/SA positive, antimicrobial susceptibility testing pending." Further testing should be performed using an FDA-cleared, phenotypic antimicrobial susceptibility testing method on isolated colonies recovered from the blood culture bottle, as instructed in the Corrective Action Notice dated July 1, 2010.

**Suggested action steps:**

- Hospitals or laboratories that have purchased the Xpert MRSA/SA BC product subject to this corrective action, may continue to use all product within their inventory subject to the new instructions stated in the Corrective Action Notice as of July 1, 2010.
  - Customers should contact Cepheid technical support at 888.838.3222 if they have questions regarding this corrective action.
- ❑ **Nursing** - Please complete the short survey regarding the Colleague infusion pump. The Premier healthcare alliance wants to know how many of our members are affected by the recall of Baxter Colleague infusion pumps. Please take a few minutes to respond to this [short five question survey](#) by August 31, 2010.

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- ❑ **Surgical Services** – announcement of new agreements for Orthopedic Autotransfusion have been awarded. Effective November 1, 2010 through October 31, 2013. These systems are used to collect and reinfuse autologous shed blood following orthopedic surgery.

Supplier	New contract number	Expiring contract number
Stryker	PP-OR-677	PP-OR-352
Zimmer	PP-OR-676	PP-OR-353

- ❑ **Surgical Services** – announcement of new agreements for Maxillofacial Plating Systems has been awarded to incumbent Stryker Leibinger Inc. effective November 1, 2010 through October 31, 2013. These products are used for the fixation of orthognathic or midface fractures and for the stabilization of osteotomies and bone grafts required in reconstructive surgery of the face.
- ❑ **Surgical Services** – announcement of new agreements for Surgical Implantable Infusion Ports has been awarded effective November 1, 2010 to October 31, 2013.

An implantable infusion port is a device used to deliver medications, (often antibiotics or chemotherapy) into the bloodstream for patients who need long-term therapy.

Suppliers	New contract number	Expiring contract number
Bard Access	PP-OR-698	PP-OR-426
Medical Components	PP-OR-700	New
Navilyst	PP-OR-701	PP-OR-427
Smiths Medical	PP-OR-699	PP-OR-425

- ❑ **Surgical Services** – announcement Orthopedic Total Joints and Bone Cement contracts have been extended. Pricing tiers and terms and conditions have not changed in the extended agreements for;

Advance Biomaterial Systems, Inc. (PP-OR-458)  
 Biomet (PP-OR-442),  
 Exactech Inc. (PP-OR-447, PP-OR-457),  
 Stryker Orthopaedics (PP-OR-443, PP-OR-455)  
 Zimmer US, Inc. (PP-OR-444, PP-OR-456).

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All extensions are effective April 1, 2011 through March 31, 2012.

- **Surgical Services** – announcement of new agreements for Incise Drapes have been awarded. Effective October 1, 2010 through September 30, 2013.

Suppliers	New contract number	Expiring contract number
3M Company	PP-OR-657	PP-OR-414
LSL Industries Inc.	PP-OR-658	New supplier

- **Surgical Services** – announcement of new agreements for Orthopedic Helmets. Effective November 1, 2010 through October 31, 2013. These products include Surgical Helmet Systems that protect patients from surgical site contamination during lengthy, invasive surgical procedure.

Suppliers	New contract number	Expiring contract number
Microtek Medical Inc.	PP-OR-682	PP-OR-349
Stryker Instruments	PP-OR-681	PP-OR-348

- **Surgical Services** – announcement of new agreements for Casting and Splinting products. Effective November 1, 2010 through October 31, 2013. These products include plaster, synthetic and fiberglass materials used to form splints and cast. Also includes soft goods of sheet wadding and stockinettes.

Supplier	New contract number	Previous contract number
BSN Medical Inc.	PP-OR-678	PP-OR-424
3M Company	PP-OR-679	PP-OR-423
*Parker Medical Associates	PP-OR-680	SD-OR-003 SEEDS™ agreement added to the national contract: 10/1/09

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- **Surgical Services** – announcement of new agreements for ENT Products. Effectives November 1, 2010 through October 31, 2013. This is product category includes products used in head and neck surgeries, otology and rhinology.

Supplier	New contract number	Expiring contract number
Grace Medical	PP-OR-694	PP-OR-397
Gyrus ACMI	PP-OR-696	PP-OR-399
SSI	PP-OR-695	PP-OR-398
Stryker Corp.	PP-OR-697	PP-OR-400

- **Surgical Services** – Reminder announcement to please submit the Exhibit N Market Share document for the second year of Medtronic's Spinal Implant (PP-OR-546) and Bone Tissue (PP-OR-543) contracts. This document is required by Medtronic to be signed each year, for each contract, in order to be eligible for all “non-standard” rebates. “Non-standard” rebates include the Committed Tier and/or Market Share Growth rebates on the Spinal Implant agreement ((PP-OR-546), and the Committed Tier rebate on the Bone Tissue agreement (PP-OR-543). “Standard” rebates include the quarterly rebates for both of these contracts, and an Exhibit N does not have to be re-signed for the quarterly rebates.

The second year submission period for these contracts is from 7/1/10 to 9/30/10. Exhibit N can be found in the “Attachments” section on the “Details” tab of each contract in Supply Chain Advisor®. Instructions for submitting Exhibit N can also be found on the “Details” tab. To submit for year two, please fax a completed Exhibit N to Medtronic at 901.344.1566.

- **Nursing** – announcement of new contract awards for IV Site Management to incumbents Cardinal Health 2000 LLC, LSL Industries Inc. and Medical Action Industries Inc. Effective December 1, 2010 through December 31, 2013. This category of products includes IV start kits, dressing trays for central lines, PICCs and vascular access.

Supplier	New Contract Number	Previous Contract Number
Cardinal Health 200 Inc	PP-NS-623	PP-NS-474
LSL Industries Inc*	PP-NS-624	PP-NS-420
Medical Action Industries Inc	PP-NS-622	PP-NS-475

- **Laboratory** – announcement of new agreements for Automated Microbial Identification and Susceptibility Analyzers, Reagents, Consumables and Service. Effective November 1, 2010 through October 31, 2013.

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Supplier	New contract number	Previous contract number
bioMerieux Inc.	PP-LA-278	PP-LA-218
Siemens Healthcare Diagnostics Inc.	PP-LA-279	PP-LA-217

- Laboratory** – announcement of new agreements for Automated Blood Culture and Mycobacterial Recovery Analyzers, Reagents, Consumables and Service. Effective November 1, 2010 through October 31, 2013.

Supplier	New contract number	Previous contract number
Becton, Dickinson and Company	PP-LA-275	PP-LA-219
bioMerieux Inc.	PP-LA-276	PP-LA-220
TREK Diagnostic Systems Inc.*	PP-LA-277	NEW

- Laboratory** – announcement that Beckman Coulter is offering hematology service pricing on new instruments (PP-LA-204). Promotion starts May 1, 2010 to December 31, 2010.
- Women & Children** – announcement of a contract award to Clinical Innovations LLC for its AccuCirc single action circumcision device, PP-WC-049. This contract will be co-terminus with the agreements that make-up the Disposable Labor and Delivery Product category.

Supplier	Contract Number	Effective Dates
Clinical Innovations LLC	PP-WC-049	8/1/2010 - 8/31/2011
Mabis Healthcare Inc	PP-WC-017	9/1/2008 - 8/31/2011
Tyco Healthcare Group LP, Kendall LTP	PP-WC-016	9/1/2008 - 8/31/2011
Electro Medical Equipment Co. (EME)*	PP-WC-018	9/1/2008 - 8/31/2011

- Recall Nursing** - B. Braun announced that it is initiating a recall on their 13 mm and 20 mm addEase Binary Connectors. B. Braun has received reports of particular matter being generated upon the insertion of the B. Braun addEase Binary Connector (N7790 and N7993) into a PAB container. During this insertion, fragmentation of the PAB container stopper may occur, resulting in a small amount of visible particulates in the solution.

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There is a risk of potential injection of particulates which could result in life-threatening injuries, such as pulmonary embolism, stroke, heart attack and/or death. This is available through Premier agreement PP-IV-045.

Because of this issue, B. Braun is initiating a voluntary recall for the following materials:

Catalog #	Lot #	Description
N7990	See attachment	20 mm addEase Binary Connector
N7993	See attachment	13 mm addEase Binary Connector

- ❑ **Imaging** – Contrast Media announcement from Covidien, Due to the number of short-term product shortages affecting the supply of contrast media (caused by raw material shortages, manufacturing issues, and third party supplier issues, to name a few), Covidien has begun to provide status updates to its customers to keep them informed on current availability. Keep in mind that the term “supply disruption” as used in the update indicates a less than normal availability to be expected, and not total unavailability. The first notice of this kind is attached here. Future updates will be posted in SCA under both Covidien contrast media agreements PP-IM-071 and PP-IM-072.
- ❑ **Imaging** - Covidien has announced the discontinuance of Xe-133 xenon gas due to diminishing customer demand and rising production cost. This product can be found on PP-IM-075, with SKU numbers N097KO and N098KO. Clinically appropriate substitutes can be found on the same agreement. Consult your Nuclear Medicine department for guidance.
- ❑ **Recall Surgical Service** – announcement that ConMed Linvatec (PP-OR-630) announced they are initiating a recall of the 87000 Tube Set, Arthroscopy Cassette for use with the 87000 Pump. These products may have a breach in the seal between the Tyvek lid and tray, thereby potentially compromising the sterility of the device. This recall is being conducted to the distributor and user level. PLEASE DISCONTINUE USE OF THE IDENTIFIED PRODUCT LOT NUMBERS BEGINNING WITH 0904151 THROUGH AND INCLUDING 1005201.
- ❑ **Surgical Services Price Increase** – announcement that Osteotech is taking a price increase on their Bone Tissue Products (PP-OR-541) effective October 1, 2010. Increase 2% on all products.
- ❑ **Recall** – announcement that Baxter has been given two years to recall all Colleague Infusion Pumps and to provide refunds or replacement pumps.

**Certificate of Necessity (CN) must be returned to Baxter by November 2010**

In a letter dated July 13, 2010, the U.S. Food and Drug Administration (FDA) issued its final order to Baxter Healthcare Corporation regarding the recall of the Colleague volumetric infusion pumps from the domestic market. The pumps are being recalled due to persistent safety problems that have resulted in serious patient injuries and more than 500 deaths.

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The FDA ordered Baxter to recall and destroy all Colleague pumps currently in use in the U.S. and provide a refund or a replacement Baxter device to all Colleague infusion pump owners with no delivery, installation or training costs to the customer. Additionally, all lessees may terminate their lease with Baxter or one of its authorized agents without penalty.

Baxter has until July 14, 2012 to carry forth the actions outlined in the final order of the Consent Decree. During this transition period, customers may continue to use Colleague pumps but the FDA recommends replacement of Colleague infusion pumps as soon as practicable. Customers have until mid-November 2010 to submit the Certificate of Necessity (CN). The CN must be returned within the specified timeframe in order for the customer to be eligible for either the refund or replacement programs.

While the FDA has set a 24-month transition period, it is imperative that members begin planning their process as soon as possible as there are some rather involved steps within the evaluation, selection and implementation phases. Premier will continue working closely with Baxter and other suppliers offering suitable alternatives to the Colleague infusion pump so expect our updates to be on-going. Baxter will publish an FDA-approved Transition Guide by September 11, 2010. While not all-inclusive, the document will provide guidance for minimizing disruption and patient risk, offer suitable FDA approved or cleared alternatives to the Colleague infusion pumps and give greater detail on the refund and replacement programs. Until the guidance document is available, members are encouraged to review all of the information that is currently available through the resources below.

#### Recommended actions:

- Thoroughly read through all available information from the FDA and Baxter
- Begin taking inventory of all Colleague pumps, batteries, spare parts and consumables. This should include required information for the CN: serial number, model, owned/leased status, leasing company, and details of other large volume infusion pumps currently used at the facility.
- Complete the CN no later than mid-November 2010. The CN form will be available when the Transition Guide is published no later than September 11, 2010.

#### Sources:

FDA Q&A about the Baxter Colleague Recall, Refund, and Replacement Action:

<http://www.fda.gov/MedicalDevices/Safety/AlertsandNotices/ucm210768.htm>

FDA's Final Order to Baxter to Recall, Refund, or Replace the Colleague Infusion Pumps:

<http://www.fda.gov/MedicalDevices/Safety/AlertsandNotices/ucm218753.htm>

FDA News Release:

<http://www.fda.gov/NewsEvents/Newsroom/PressAnnouncements/ucm218889.htm>

Baxter Press Release:

[http://www.baxter.com/press\\_room/press\\_releases/2010/07\\_13\\_10\\_colleague.html](http://www.baxter.com/press_room/press_releases/2010/07_13_10_colleague.html)

- ❑ ***Nursing Price Increase*** – announcement that Edwards Lifesciences (PP-NS-526) has implemented a price increase for their Central Venous Access agreement, effective August 1, 2010. Increase is on all tiers and is a weighted average of 3% increase.
- ❑ ***Imaging*** – announcement that Konica Minolta (PP-IM-133) is offering \$3,000 rebate for converting to a Konica Minolta digital solution.

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- ❑ **Cardiology** – announcement that CardiacAdvisor has been updated to assist with purchasing decisions related to Core Cardiology; Drug Eluting Coronary Stents, Non-Drug Eluting Coronary Stents and Diagnostic and Interventional Cardiology Products.
  
- ❑ **Nursing** – announcement of a SEEDS contract launch for Soaps, Lotions, and Waterless Hand Rinses with Research Technologies (SD-NS-003). Research Technologies Inc. is a minority-owned business (MBE) that specializes in packaging and private labeling of instant hand sanitizers and anti-microbial soap. This 51-month contract is effective July 1, 2010, through September 30, 2014. Pricing is firm throughout the term of the agreement.
  
- ❑ **Materials Management** - announcement of a SEEDS contract launch for Medical and Surgical Products Distribution contract with Van Zandt Distributing Inc. (SD-DS-004). Van Zandt Distributing Inc. is a minority-owned business (MBE), headquartered in North Saint Paul, MN. Van Zandt Distributing Inc. offers products to continuum of care facilities which include: hospitals, surgery centers and alternate care sites. The 18-month agreement is effective July 1, 2010, through December 31, 2011. Pricing is firm throughout the term of the agreement.
  
- ❑ **Cardiology** – announcement that St. Jude (PP-CA-161) is offering a \$1000 rebate for ICD or CRT-D high voltage generator implant swap.
  
- ❑ **Cardiology** – announcement that Gambro CHF Solutions (PP-CA-130) is extending their Aquapheresis therapy promotion for two more weeks. The offer is 35% off list price.
  
- ❑ **Surgical Services** – announcement of new agreements awarded for Instrument Cleaners and Enzymatics. Effective October 1, 2010 through September 30, 2013.

Suppliers	New Contract Number	Expiring Contract Number
CareFusion	PP-OR-661	Cardinal PP- OR- 410
Case	PP-OR-663	New
Ecolab	PP-OR-662	New
Getinge	PP-OR-660	PP- OR - 411
Steris	PP-OR-659	PP- OR- 413

- ❑ **Surgical Services** – announcement of new agreements for Surgical Blades effective October 1, 2010 through September 30, 2010.

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Supplier	New contract number	Previous contract number
Becton, Dickinson and Company (BD)	PP-OR-653	PP-OR-407
DeRoyal Industries	PP-OR-654	PP-OR-190
MYCO Medical Supplies Inc.*	PP-OR-656	New
Sklar Surgical Instruments*	PP-OR-655	New

- ❑ **Surgical Services Price Increase** – announcement that Musculoskeletal Transplant Foundation (MTF) is taking a price increase on their Bone Tissue products (PP-OR-542), effective August 1, 2010.
- ❑ **Surgical Services** – announcement that Johnson & Johnson is instituting a change to two consumable products (code #s 20398 and 22591) on its Automated Endoscopic Reprocessor contract, PP-OR-537. Effective July 1, 2010, Johnson & Johnson will sell these two codes through distributors. These codes were previously sold “Direct” only.
- ❑ **Surgical Services** – announcement for new agreements for Surgical Energy Products. The previous product category for these products was Electrosurgical Units. Effective September 1, 2010 through August 31, 2015.
- ❑ **Surgical Services** – announcement of new agreements for Surgical and Biological Mesh. Effective October 1, 2010 through September 30, 2013. Field Guide is available upon request

Category	Supplier	New Contract Number	Previous Contract Number
Surgical (Synthetic) Mesh	Atrium	PP-OR-670	PP-OR-363
	Covidien	PP-OR-672	NEW
	Davol	PP-OR-673	PP-OR-365
	Medline	PP-OR-674	NEW
Biological Mesh	Cook	PP-OR-687	NEW
	Covidien	PP-OR-689	NEW
	Davol	PP-OR-688	NEW

- ❑ **Nursing** – announcement of new agreements for Bandages, Dressings and Gauze Effective October 1, 2010 through September 30, 2013.

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Suppliers	New Contract Number	Expiring Contract Number
AMD-Ritmed -SBE	PP-NS-608	New
Tyco Healthcare Group, LP (dba Covidien)	PP-NS-605	PP-NS-496
Medi-Tech International Corp - SBE/WBE	PP-NS-607	New
Tetra Medical Supply Corp. - WBE	PP-NS-606	PP-NS-497
Tytex, Inc.	PP-NS-609	New

- Nursing** – announcement of new agreements for Standard Hypodermics, Safety Hypodermics and Safety IV Catheters have been awarded. This is a portfolio offering, effective October 1, 2010 through September 30, 2013.

Category	Supplier	New Contract	Previous Contract	Effective Dates
<b>Standard Hypodermics</b>  <b>Includes saline and heparin flush syringes</b>	Becton Dickinson and Company	PP-NS-618	PP-NS-460	<b>10/1/10 - 9/30/13  (36 months)</b>
	Tyco Healthcare (Kendall brand)	PP-NS-619	PP-NS-462	
	Medefil Inc.*	PP-NS-621	PP-WC-43 Pediatric Flush Syringe	
	NeoMed Inc.*	PP-NS-620	<b>New</b>	
<b>Safety Hypodermics</b>	Becton Dickinson and Company	PP-NS-614	PP-NS-461	
	Tyco Healthcare (Kendall brand)	PP-NS-615	PP-NS-463	
	Retractable Technologies Inc.*	PP-NS-617	PP-NS-466	
	Smiths Medical ASD	PP-NS-616	PP-NS-465	
<b>Safety IV Catheters</b>	B Braun Medical Inc.	PP-NS-611	PP-NS-471	
	Becton Dickinson and Company	PP-NS-610	PP-NS-472	
	Retractable Technologies Inc.*	PP-NS-613	<b>New</b>	
	Smiths Medical ASD	PP-NS-612	PP-NS-473	

- Laboratory** – announcement of new agreements for Clinical Reference Laboratory Testing Services has been awarded to incumbents ARUP Laboratories, Lab Corporation of America (LabCorp) and Quest Diagnostics. Effective October 1, 2010 through September 30, 2015.

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Supplier	New contract number	Previous contract number
ARUP Laboratories	PP-LA-272	PP-LA-215
Laboratory Corp (LabCorp)	PP-LA-273	PP-LA-216

- ❑ **Laboratory** – announcement of agreements for point of care coagulation meters, reagents, consumables and services with incumbent International Technidyne Corporation (ITC), PP-LA-271. Effective September 1, 2010 through August 31, 2013.
- ❑ **Core Cardiology** – announcement of contract awards for Core Cardiology. Contract categories consist of Drug Eluting Coronary Stents (DES), Non-Drug Eluting Coronary Stents (Non-DES) and Diagnostic and Interventional Cardiology Products (DIC). Agreements are effective September 1, 2010 through August 31, 2012.

Contact your Client Services Executive for details. **Field Guide is available upon request.**

Category	Supplier	New contract number	Previous contract number
Drug Eluting Coronary Stents	Abbott Laboratories Inc., Abbott Vascular Division	PP-CA-165	PP-CA-144
	Boston Scientific Corporation	PP-CA-166	NEW
	Medtronic USA Inc.	PP-CA-167	NEW
Non-Drug Eluting Coronary Stents	Abbott Laboratories Inc., Abbott Vascular Division	PP-CA-168	PP-CA-124
	Boston Scientific Corporation	PP-CA-169	NEW
	Medtronic USA Inc.	PP-CA-170	PP-CA-123
Diagnostic and Interventional Cardiology Products	Abbott Laboratories Inc., Abbott Vascular Division	PP-CA-171	PP-CA-117
	Boston Scientific Corporation	PP-CA-172	NEW
	Johnson & Johnson Healthcare Systems Inc./Cordis	PP-CA-173	PP-CA-120
	Medtronic USA Inc.	PP-CA-174	NEW
	Merit Medical Systems Inc.	PP-CA-175	PP-CA-122

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- ❑ **Cardiology** – announcement that HemCon (PP-CA-156) is offering free patches for new and existing customers. Promotion started July 1 through September 30, 2010.
  
- ❑ **Recall** – announcement that Medivators Reprocessing Systems announced that is it initiating a recall involving the use of the Medivators DSD-110-HU0109 Endoscope Hookup to connect the Pentax EG-3630U Ultrasound Endoscope to a Medivators DSD endoscope reprocessor or Medivators Scope Buddy Endoscope Flushing Aid. These hookups are available through Premier agreement PP-OR-517, Automated Endoscopic Reprocessors. This recall has been initiated due to a misprinted DSD Hookup Application Guide (MG04-0001 revision M) that recommended the use of the DSD-110-HU0109 instead of the DSD-110-HU0144 and CLM-110HU0145 hookups.

Use of the DSD-110-HU0109 for reprocessing of the Pentax EG-3630U Ultrasound Endoscope in conjunction with the DSD may result in inadequate high-level disinfection of either the balloon filling channel or the elevator wire channel depending on the method of connection.

**Suggested action steps:**

- Immediately examine your Pentax EG-3630U Ultrasound Endoscope hookup, and inform all staff of this notice to ensure that the DSD-110-HU0109 is not used with the Pentax endoscope.
- Return of the DSD-HU0109 hookup is not being requested, and customers can continue to use the DSD-110-HU0109 hookup except where the Pentax EG-3630U Ultrasound Endoscope is concerned.
  
- ❑ **Smoke Evacuation Systems and Related Products** – announcement that a agreement has been awarded to incumbents Buffalo Filter and Microtek and a new Supplier Medline Industries Inc. Effective September 1, 2010 through August 31, 2013.

Supplier	New contract number	Expiring contract number
Buffalo Filter	PP-OR-667	PP-OR-383
Medline	PP-OR-669	New
Microtek	PP-OR-668	PP-OR-385

- ❑ **Surgical Services** – announcement of a new agreement for Sterilization Pouches. The agreement has been awarded to incumbent Cardinal Health 200, LLC. (PP-OR-675) effective October 1, 2010 through September 30, 2013.
  
- ❑ **Surgical Services** – announcement that BD is selling certain assets including surgical blades and scalpels. The assets include their Ophthalmic Systems business unit and surgical blades, critical care and extended dwell catheter product platforms.

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The Bard-Parker™ surgical blades and scalpels products, currently available on Premier agreement (PP-OR-407), will be acquired by Aspen Surgical Products. BD anticipates closing this transaction by September 30, 2010. Members may continue purchasing these products from BD exactly as they do currently.

- ❑ **Surgical Services** – announcement that Ecolab (PP-NS-559) is offering a program with conversion incentives, free installation plus 15% of opening order. Contact you local Representative or Client Services Executive for details.
- ❑ **Nursing** – announcement of an annual price increase from Johnson & Johnson for their Anti-infection Site Disc Dressing (PP-NS-549), effective August 1, 2010. Price increase of 2.9% is per line item.
- ❑ **Nursing** – announcement of price increase from Edwards Lifesciences Corporation on their Hemodynamic Monitoring Products and Accessories (PP-NS-508), July 1, 2010. Average price increase is 3% on all tiers.
- ❑ **Surgical Services** – announcement of a new agreement for Sterilization Assurance has been awarded to incumbent 3M Company (PP-OR-652). Effective October 1, 2010 through September 30, 2013.
- ❑ **Surgical Services** – announcement of new agreement for Incise Drapes have been awarded. Effective October 1, 2010 through September 30, 2013.

Suppliers	New contract number	Expiring contract number
3M Company	PP-OR-657	PP-OR-414
LSL Industries Inc.	PP-OR-658	New supplier

- ❑ **Surgical Services** – announcement that Datex-Ohmeda, (PP-OR-642) has been added to the Anesthesia Equipment portfolio effective July 1, 2010.
- ❑ **Surgical Services** – announcement of a pending price increase from Musculoskeletal Transplant Foundation (MTF) for their Bone Tissue (PP-OR-542). The increase will start August 1, 2010. Increase is on all tiers, 3.5%.
- ❑ **Clinical Laboratory** – announcement of a SEEDS agreement for Rapid Diagnostic Test Kits with MedGyn (SD-LA-001), effective June 1, 2010 through October 31, 2012.

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## Clinical Services

- ❑ **Surgical Services** – In recognition of National TIME OUT Day, June 16, Sandel Medical Industries (PP-OR-552) is offering 10 percent off customers' first order of the Non-Woven TIME OUT Beacon sterile (Reorder # 811-E), a disposable, biodegradable, economical way to remind your whole team to implement the Universal Protocol and help prevent wrong-site surgery.

  - The special savings is offered on up to five cases.
  - This promotion is only valid when ordering direct from Sandel Medical.
  - This product was recently added to the Premier agreement. Pricing is available in Supply Chain Advisor.
  
- ❑ **Nursing** – announcement, Smiths Medical (PP-NS-465) is offering a conversion promotion for TB and insulin safety syringes, “Fix Your Savings: Save on Fixed Needles”. Product numbers on the promotion: 4425-TB, 4426-TB, 4427-TB, 4428-1, 4428-5, 4429-1, 4429-5, 4429-3, 4430-5, 4430-3. Promotion dates, June 1, 2010 through September 30, 2010.
  
- ❑ **Materials Management** – announcement, Hill-Rom (PP-MM-082) is offering trade-ins for bed frames and surfaces during a limited time “Cash for Crankers II” promotion. Promotion dates, May 1, 2010 through May 31, 2010.
  
- ❑ **Lab** – announcement of a contract awards for;

  - Hematology Analyzers, Automation, Reagents, Consumables and Services.
  - Hemostasis Analyzers, Reagents, Consumables and Services
  - Urinalysis Analyzers, Reagents, Consumables and Services

Agreement effective August 1, 2010 through July 31, 2013.

Category	Supplier	New contract number	Previous contract number
Hematology Analyzers, Automation, Reagents, Consumables and Service	Abbott Laboratories Inc.	PP-LA-263	PP-LA-205
	Beckman Coulter Inc.	PP-LA-264	PP-LA-204
	Sysmex America Inc.	PP-LA-265	PP-LA-203
Hemostasis Analyzers, Reagents, Consumables and Service	Beckman Coulter Inc.	PP-LA-266	PP-LA-207
	Siemens Healthcare Diagnostics Inc.	PP-LA-267	PP-LA-206
	Diagnostica Stago Inc.*	PP-LA-268	PP-LA-208
Urinalysis Analyzers, Reagents, Consumables and Service	Iris Diagnostics*	PP-LA-269	PP-LA-210
	Siemens Healthcare Diagnostics Inc.	PP-LA-270	PP-LA-209

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- ❑ **Imaging** – Premier has announced a Radiation Oncology portfolio. The first categories to be included in the portfolio are brachytherapy systems, external beam radiation therapy systems, radiation oncology information systems, and radiation treatment planning systems. Individual category launch summaries containing products, financial and contract information is available in Supply Chain Advisor. Agreements effective May 15, 2010 through February 28, 2013.
  
- ❑ **Recall** – announcement that Olympus America Inc. has initiated a recall of Electrosurgical Snares, PP-OR-505. Inspect snare inventory and identify. If snare is one of the lot numbers, discard and contact Olympus Customer Center.
  
- ❑ **Surgical Services** – announcement that Mallinckrodt has discontinued its earlier generation of Hi-Lo Evac Endotracheal tubes (124160, 124165, 124170, 124175, 124180, 124185 and 124190) effective July 1, 2010. The Mallinckrodt TaperGuard Evac or TaperGuard endotracheal tubes are suggested replacements for the discontinued products. All aforementioned products are available through Premier agreement PP-OR-582. Hospitals should begin to shift to the TaperGuard Evac and TaperGuard tubes prior to the discontinuation date of the Hi-Lo Evac tube.

Cross-Reference Chart; Next Page

Size (ID)	Mallinckrodt Hi-Lo Evac tube	Mallinckrodt TaperGuard Evac tube	Mallinckrodt TaperGuard tube
6.0 mm	124160	18860	18760
6.5 mm	124165	18865	18765
7.0 mm	124170	18870	18770
7.5 mm	124175	18875	18775
8.0 mm	124180	18880	18780
8.5 mm	124185	18885	18785
9.0 mm	124190	18890	18790

- ❑ **Surgical Services** – announcement that Ansell Healthcare (PP-OE-626) is offering free product for evaluation and conversion to Derma Prene synthetic surgical gloves.
  
- ❑ **Nursing** – announcement that Innovation Healthcare Corporation (IHC) Exam Gloves are now available through Cardinal Healthcare, (PP-NS-594).
  
- ❑ **Nursing** – announcement that Joerns Healthcare is offering 1 month free supply of Bio-Clinic Positioners with a year’s commitment conversion. PP-NS-580. Effective April 30, 2010 thru June 30, 2010.
  
- ❑ **Imaging** – announcement that GE is offering member discounted pricing options on selected radiography, R&F and mammography systems based on LOPs received by GE, PP-IM-087, PP-IM-090, GB-IM-087F and GB-IM-090C.
  
- ❑ **General Orthopedic Trauma** – announcement that DeRoyal Industries Inc. has been added to this agreement, effective May 15, 2010.

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- ❑ **STERIS** – announcement that Healthcare facilities using the STERIS System 1 processors (SS1) must submit a completed Certificate of Medical Necessity (CN) for each facility to STERIS on or before June 18, 2010. Certificate is available on the STERIS website.

  - The CN must be signed by one of the following: Head of Institutional Review Board, CEO, President, Chief Operating Officer or Chief Medical Officer.
  - The CN must include a brief statement of your need for continued use (e.g., maintain patient care as complete transition to legally marketed alternative devices, etc.).
  - The number of System 1 units in your facility.
  - Hospital/facility information.

Members/customers must obtain the Certificate of Medical Necessity to get parts, components, accessories and service during the transition period which ends August 2, 2011.

- ❑ **Surgical Services** – announcement that the Anthroscopy contract launch material have been modified to reflect changes in the Smith and Nephew agreement.
- ❑ **Nursing** – announcement of new agreements for Oral Care with incumbent Sage Products Inc. and new Supplier Kimberly Clark Global Sales LLC, effective August 1, 2010 through July 31, 2013.

Ventilator Acquired Pneumonia (VAP) has been on the Centers for Medicare and Medicaid (CMS) list of proposed “never events” and continues to be monitored as a candidate for modified payment.

Supplier	New Contract Number	Previous Contract Number
Kimberly-Clark Global Sales LLC	PP-NS-604	<i>New</i>
Sage Products Inc.*	PP-NS-603	PP-NS-458

- Kimberly-Clark is the new low-cost supplier with a full line of products launched in 2008. The new Kimberly-Clark agreement offers significant price savings and a time-sensitive conversion incentive.
- Sage has taken its first limited price increase in 9 years, with an aggregate 2.5 percent increase.

All pricing is firm for the term of the new agreements.

- ❑ **Nursing** – announcement that Tronex Healthcare Industries (PP-NS-597) has decreased prices on their Exam Gloves, 10-15%.
- ❑ **Surgical Services** - announcement of new agreement for Instrument Containers, effective August 1, 2010 through January 31, 2013.

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Supplier	New contract number	Expiring contract number
Aesculap	PP-OR-647	PP-OR-314
CareFusion	PP-OR-646	PP-OR-315
Case Medical	PP-OR-649	PP-OR-316
Medline	PP-OR-648	PP-OR-317
SSI	PP-OR-650	New

- ❑ **Recall** – announcement that Smith & Nephew endoscopy division has recalled certain lots of EndoFemoral Aimers (sizes 3mm, 4mm, 5mm, 6mm and 7mm. Products are on PP-OR-632). Refer to your Smith & Nephew representative for further information.
- ❑ **Price Increases** – announcements of price increases;

  - **Biomet Inc.** Orthopedic Total Joints (PP-OR-442) effective May 1, 2010. The price increase impacts all tiers primary implants, 3% and 6% for revisions.
  - **EV3 Neurovascular Inc.** (PP-OR-480) effective June 1, 2010. Increase on all tiers, 1.6%.
- ❑ **Recall Reminder** – announcement Baxter Healthcare Corporation will recall its Colleague infusion pumps from the domestic market. Members using Baxter’s Colleague pumps will receive further instruction and information for Baxter and the FDS regarding the transition.
- ❑ **Product Recall** – announcement that ConMed (PP-OR-388) has initiated a recall on its Goldline Rocker Switch Pencils. The pencil has the potential for the pencil’s activation switch to remain in the “on” position. Affected catalog numbers;

130301A	130304A	130307A	130319A
130327A	130337A	130339A	131307A
131319A	131327A	60-6829-001A	60-6829-005A

- ❑ **Reprocessing Services** – announcement that SterilMed, PP-OR-433, is offering customized savings guarantee promotion including conversion and volume incentives. Effective April 15, 2010 through January 31, 2011. Contact Sandra Carter at SterilMed for questions and forms.
- ❑ **Product Alert** – announcement that Hospira (PP-IV-015) has issued an alert regarding Symbiq infuser pumps, #16026 and #16027. These pumps are not detecting air in the line at the end of an infusion.

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- Avoid over-programming the volume to be infused by relying on “Air in Line” alarm to indicate the end infusion.
  - Use an administration set or extension set with an air eliminating filter where clinically acceptable.
- **Endotracheal Tube** – announcement that in a letter dated April 1, 2010, Covidien informed Premier that they are discontinuing the earlier-generation Mallinckrodt Hi-Lo Evac Endotracheal tube (124160, 124165, 124170, 124175, 124180, 124185 and 124190) effective July 1, 2010. The Mallinckrodt TaperGuard Evac or TaperGuard endotracheal tubes are suggested replacements for the discontinued products. All aforementioned products are available through Premier agreement PP-OR-582. Hospitals should begin to shift to the TaperGuard Evac and TaperGuard tubes prior to the discontinuation date of the Hi-Lo Evac tube.
  - **Surgical Services** – announcement of new agreements for OR Equipment Drapes. Effective April 1, 2010 through March 31, 2013.

Awarded supplier	New contract number	Previous contract number
Microtek Medical	PP-OR-586	PP-OR-354
SEEDS awarded supplier	New contract number	Previous contract number
Advance Medical Designs(SBE)	SD-OR-010	PP-OR-355
Contour Fabricators Inc.(VET)	SD-OR-011	New
Preferred Surgical Services(WBE)	SD-OR-012	New

- **Surgical Services** – announcement of a new product category for disposable wound protection retractor. Allied Medical (PP-OR-606) has awarded a three year contract, effective May 1, 2010 through April 30, 2013.
- **Surgical Services** – announcement that Midbrook (SD-OR-007) has been added to the Washer and Decontaminators portfolio. Effective May 1, 2010 through February 29, 2012. This organization is a minority business enterprise.
- **Imaging** – announcement that due to the challenges in supplying Molybdenum-99 anticipated throughout the month of May, Covidien (PP-IM-075) has decided to postpone the sale of its radiopharmacies to Triad Isotopes Inc. until late May. Originally scheduled to

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close on April 23, the delay will allow both organizations to focus on patient needs during this trying time

- **Continuum of Care** – announcement of two new agreements for Non- invasive ventilators. Effective July 1, 2010 through June 30, 2013

Supplier	New Contract Number	Expiring Contract Number
Respironics California Inc. (Philips)	PP-MM-101	PP-MM-027
Allied Healthcare Products Inc. *	PP-MM-102	New

- **Cardiology** – announcement that Gambro CHF Solutions Inc. is offering 35% off list price for a limited time and limited supply of Aquapheresis therapy products. Contact CHF Solutions customer service at 1.886.709.4030 for details.
- **Ophthalmology** – Abbott Medical Optics has announced that they will be changing their packaging and product labeling to reflect their name change from Advanced Medical Optics to Abbott Medical effective February 26, 2009. These products are found on PP-OR-467.
- **Rental Beds, Mattresses and Therapeutic Surfaces** – announcement that ArjoHuntleigh (PP-MM-085) is offering a special promotion to new and existing customers who are willing to commit all their rental volume to them. During this same period the Group Buy savings of 5 % off the national award will be extended. Notify your ArjoHuntleigh Rep if interested
- **Reprocessing Services** – announcement that Sterilmed is offering customized savings guarantee promotion including conversion and volume incentives (PP-OR-433). Promotion starts March 1, 2010 through January 31, 2011.
  - Conversion incentive — 5 percent rebate on purchases.
  - Total savings guarantee — \$550 per bed annual savings
  - Volume incentive — 3 percent rebate on all purchases
- **Recall** – announcement that Covidien, Nellcor Puritan Bennett Inc. has initiated a voluntary recall of specific lots of cuffed Shiley tracheostomy products (PP-OR-633). The recall applies to the 62 product codes. Lot numbers are configured as follows – YYMMXXXXXX where YY is the year, MM is the month, XXXXXX is a sequential number. Action Steps;
  - Review inventory and segregate any product with the affected lot numbers.
  - Return unused affected product according to the directions in the attachment.

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- Replace cuffed Shiley tracheostomy tube from an affected lot already in use in a patient with a tube that is not included in the affected lots as soon as the patient's physician determines it is clinically appropriate.
  - If the physician advises leaving the tracheostomy tube in place for any period of time, it is strongly advised that the frequency and intensity of monitoring the cuff inflation system be increased.
  - Please do not return product without an RGA number, as it may delay providing issuance of credit to your facility.
  - If product was purchased from a distributor, please contact your provider for their return process.
- **Recall** – announcement that ConMed is initiating a recall on their GoldLine rocker switch pencil. Some of affected items are contained in the Avid contract for custom procedure packs (PP-OR-483). The recall involves the potential for the pencil's activation switch to remain "on". Action steps:
- Discontinue use of device
  - Review you inventory for affected devices
  - Complete and return Business Reply Foam to ConMed.
- **Nursing** - Members converting from liquid soap to foam products may save as much as 40 percent. Category Soaps, lotions and waterless hand rinse products. Suppliers Ecolab Inc (PP-NS-559), Medline Industries (PP-NS-560). Duration of contracts 5 years: 10/1/09-9/30/14.
- Ecolab and Medline both offer tremendous conversion incentives and support, including programs to cover costs for dispensers and installation as well as hand hygiene compliance programs. Ecolab also offers universal backplates with pre-drilled holes that match up to existing industry dispensing options, allowing for easier conversion.
- **Imaging** – announcement, new Brachytherapy Seeds agreement awarded to incumbents Best International Inc. and Oncura Inc. and new Supplier IsoAid LLC. Effective August 1, 2010 through July 31, 2013. Pricing firm.

Supplier	New Contract Number	Expiring Contract Number
Best Medical	PP-IM-148	PP-IM-082 PP-IM-081*
IsoAid	PP-IM-149	NEW
Oncura	PP-IM-150	PP-IM-080

- **Price Increase** – announcement that KCI USA, Inc. will implement a price increase for on their Negative Pressure Wound Therapy (PP-NS-438) products effective May 1, 2010. Increase on all tiers is 2.6% by line item.

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- ❑ **Women and Children** – announcement of a new contract category launch, Simulation Training Equipment and Centers. Agreement has been awarded to Laerdal Medical Corporation, PP-WC-048. Effective April 1, 2010 through November 30, 2012.
- ❑ **Price Increase** – announcement of a Biomet Inc. annual price increase for Orthopedic Total Joints (PP-OR442), effective May 1, 2010. Average increase for primary implants in 3% and an average of 6% for revision.
- ❑ **Automated Endoscopic Reprocessors** – announcement that the current Johnson & Johnson agreement PP-OR-537 has been extended to April 30, 2011. The overall price increase for all tiers is 1.14%
- ❑ **External Defibrillators and Related Products** – announcement of new agreements with incumbents Medtronic and Zoll Medical and new Supplier Philips Healthcare. Effective June 1, 2010 through May 31, 2013.

Supplier	New contract number	Previous contract number
Medtronic, USA Inc. (Physio Control)	PP-CA-162	PP-CA-110
Philips Healthcare	PP-CA-163	NEW
Zoll Medical Corporation	PP-CA-164	PP-CA-111

- ❑ **Auditory Products and Related Accessories** – announcement of new agreements with incumbent suppliers, effective May 1, 2010 through April 30, 2013.

Supplier	New contract number	Previous contract number
Natus Medical Inc.*	PP-WC-044	PP-WC-001 Natus / Algo products
		PP-WC-002 Bio-Logic / ABAer products
Otodynamics Ltd.	PP-WC-047	New

- ❑ **Bone Tissue Synthetic Implantable Products** - announcement that MTF (PP-OR-542) has added three new products categories to their contract. Categories are Core Tissue products, Sports Medicine products, and Trinity Evolution (stem cell based allograft) products. Participating members must sign a PMDF with these new categories to be eligible for these new products.

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- ❑ **Spinal Implant and Related Products Price Increase** – announcement that Medtronic (PP-OR-546) will implement an annual price increase effective May 1, 2010. The increase affects only Mastergraft Ceramic Granules, Mastergraft Matrix and Mastergraft Putty products. Increase of .13 % effects tiers 1 through 3 only.
  
- ❑ **Annual Price Increases** – Zimmer US Inc. has announced the following price increases;

  - **Surgical Automatic Tourniquet Systems** – (PP-OR-351), effective April 1, 2010. Prices increase is for all tiers and is 2% per line item.
  - **Bone Cement and Accessories and Pulse Lavage** – (PP-OR-456), effective April 1, 2010. Price increase is for all tiers and is 2% per line item.
  - **Orthopedic Total Joints** – (PP-OR-444), effective April 1, 2010. Price increase is for all tiers. 4% for Hips and Knees and 2% for Extremities.
  
- ❑ **Tracheostomy Tubes** – announcement that effective May 1, 2010 Smiths Medical pricing on contracts PP-OR-585 & AS-OR-585 will change to reflect the multi-source award.

  - Smiths will honor the current sole pricing for any member who executes a PMDF or price activation by **April 30, 2010**.
  - All PMDFs / PAs executed prior to May 1 will get/keep sole pricing.
  - As of May 1, 2010, pricing across all tiers will increase by an average of 4% - including the ASCEND agreement. All activations on or after this date will get the new pricing.

**Contact your Client Services Executive to assist with your activations.**
  
- ❑ **Surgical Mesh** – announcement that the FDA identified specific types of counterfeit flat sheets of polypropylene surgical mesh labeled C. R. Bard/Davol. These meshes are NOT Bard-manufactured. Check the identified lot numbers below;

Product	Lot
0112650 – Bard Flat Mesh 2" x 4"	Lot 48HVS036 Lot 43APD007
0112660 – Bard Flat Mesh 10" x 14"	Lot HUSD0629 Lot HURL0336
0112680 – Bard Flat Mesh 3" x 6"	Lot 43HPD027 Lot 43HPD032 Lot HUSG0540 Lot 43HDP027 Lot HUSE0532 Lot 43LPD507 Lot HUSF0763 Lot 43IOD011 Lot 43IPD038
0112720 – Bard Flat Mesh 6" x 6"	Lot 43FQD327

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Contact Bard at 1.800.556.6275, if you have one of these products.

- ❑ **Surgical Services** – announcement that ConMed has issued a corrective action regarding their video carts with AC power cord reels and cord reel accessories/replacements, PP-OR-370. The FDA has issued a safety alert. Contact your local ConMed Sales Representative for suggested next steps.
  
- ❑ **Huber Needle Extension Sets** – announcement that Baxter Healthcare Corporation has discontinued their INTERLINK System Huber Needle Extension Sets, PP-IV-023.
  - Product codes 2N3707, 2N3709, 2N3710, 2N3712 and 2N3714 will not be sold in the U.S. after Monday, June 7, 2010.
  - Distributors may continue to sell their inventories until depleted. These five products are in addition to the five (2N3700, 2N3703, 2N3706, 2N3708 and 2N3716) communicated in November and, together, constitute Baxter's entire portfolio of Huber needle extension sets.
  
- ❑ **Laboratory** – announcement that Beckman Coulter has initiated a product corrective action on UniCel DXC Systems, PP-LA-198. This issue is excessive build-up of protein, bacteria and sample tube additives in the ISE flow cell that may cause erroneous sodium, protein, chloride and calcium test results. Questions should be address by contacting your Sales Representatives.
  
- ❑ **Laboratory** – announcement that Beckman Coulter, sole source in the Flow Cytometry category, will not be submitting a new bid. Therefore, agreement PP-LA-213 will not be sourced again. Current agreement expires 6/30/10.
  
- ❑ **Price Increases** – announcement that Zimmer US Inc. has exercised its right to the following increases;
  - Surgical automatic tourniquet systems (PP-OR-351), effective April 1, 2010, all tiers 2% increase.
  - Bone Cement and Accessories and Pulse Lavage Products (pp-OR-456), effective April 1, 2010, all tiers 2% increase.
  - Orthopedic Total Joints (PP-OR-444), effective April 1, 2010, all tiers 4% increase for hips and knees and 2% for extremities.
  
- ❑ **Patient Cleansing and Skin Care** – announcement of new agreement in two categories; Patient Cleansing and Skin Care and Traditional and Patient Cleansing and Skin Care-bag based. Effective June 1, 2010 through May 31, 2013.

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Category	Supplier	New Contract Number	Previous Contract Number
Patient Cleansing and Skin Care - Traditional	ConvaTec Inc.	PP-NS-600	PP-NS-450
	Geritrex Corporation*	PP-NS-602	New
	Smith & Nephew Inc.	PP-NS-601	PP-NS-452
Patient Cleansing and Skin Care – Bag-Based	Sage Products Inc.*	PP-NS-598	PP-NS-440
	Innovative Healthcare Company (IHC)*	PP-NS-599	New

- Exam Gloves and Surgeon Gloves** – announcement of new agreements effective May 1, 2010 through April 30, 2013. The Exam Gloves category provides a special **Sourcing to Specification** tier offering up to 32 % savings in aggregate compared with current Premier pricing. (contact your Client Services Executive for details)

Category	Supplier	New Contract Number	Previous Contract Number	Effective Dates
<a href="#">Exam Gloves</a>	Cardinal	PP-NS-591	PP-NS-442	May 1, 2010 through April 30, 2012  (24 months)
	Digitcare	PP-NS-596	PP-NS-444	
	Innovative Healthcare Corporation	PP-NS-594	NEW	
	Kimberly-Clark	PP-NS-592	PP-NS-445	
	Medgluv	PP-NS-595	PP-NS-446	
	Medline	PP-NS-593	PP-NS-447	
	Tronex	PP-NS-597	NEW	
<a href="#">Surgeon Gloves</a>	Ansell	PP-OR-626	PP-OR-359	May 1, 2010 through April 30, 2013  (36 months)
	Cardinal	PP-OR-627	PP-OR-360	
	Medline	PP-OR-628	PP-OR-361	
	Molnlycke	PP-OR-629	PP-OR-362	

- Recall** – announcement that Baxter Healthcare Corporation is initiating a voluntary recall Renamin (Amino Acid) for injection. This product is available on agreements PP-IV-033 and PP-IV-043.
- Cardiology** – announcement that Physio-Control Inc., Medtronic, has improved its quality system and has meant FDA requirements. Therefore, will now resume shipment of its external defibrillator. (PP-CA-110).

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- ❑ **SEEDS Contract Launches** – announcement that SEEDS (Sourcing Education and Enrichment for Diverse and Small Suppliers) have been added to OR Accessory Products portfolio, Mectra Labs, Inc. (SD-OR-008) and Room Turnover Products portfolio, Preferred Surgical Products LLC (SD-OR-009). Both agreements are effective March 1, 2010 through July 31, 2012.
- ❑ **Product Recall** – 3M has issued a voluntary recall of Micropore surgical tape, both single rolls and bulk packaged. This recall with effect Avid custom procedure trays used in hemodialysis centers.  
Lots effected;

AVID number	3M #	Description
510792	1530-136	TAPE, MICROPORE 1 X 36
512499	1530-154	TAPE, MICROPORE 1X54
5301247	1530-118	TAPE, MICROPORE 1"X18" ROLL
992532	1530-12Y	TAPE, MICROPORE, 1 IN X 72 IN

- ❑ **Laparoscopic Suction and Irrigation Products** – announcement of new agreements with incumbents and a new Supplier. Agreements effective May 1, 2010 through April 30, 2013. These instruments are used in Laparoscopic procedures to suction and remove fluid, remove smoke from the surgical field, cauterize tissue and irrigate the surgical field.

Supplier	New contract number	Previous contract number
Cardinal	PP-OR-635	PP-OR-356
ConMed	PP-OR-634	New
Genicon	PP-OR-637	PP-OR-358
Stryker	PP-OR-636	PP-OR-357

- ❑ **Arthroscopy Supplies** – announcement of new agreements with incumbent suppliers. Agreements effective May 1, 2010 through April 30, 2013. Product category includes arthroscopes, instrumentation, power equipment, implants and disposable supplies.

Supplier	New contract number	Previous contract number
ConMed	PP-OR-630	PP-OR-370

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## Clinical Services

Smith & Nephew	PP-OR-632	PP-OR-372
Stryker	PP-OR-631	PP-OR-371

- ❑ **Orthopedic Power Tools and Accessories** – announcement of new agreements with incumbent suppliers. Agreements effective May 1, 2010 through April 30, 2013. This products category includes battery, electric or nitrogen-driven equipment that assist Surgeons during orthopedic, neurological and spine procedures.

Awarded supplier	New Contract Number	Current Contract Number
Brasseler USA	PP-OR-638	PP-OR-373
ConMed	PP-OR-639	PP-OR-374
MicroAire Surgical	PP-OR-640	PP-OR-375
Stryker Instruments	PP-OR-641	PP-OR-376

- ❑ **Backorder** – announcement that Teleflex Medical has issued a backorder for item numbers A-6020-08LF and A-6002-08L, Pleur-evac chest drainage products (PP-OR-514). Both items affected represent infant units. Backorder may exist until mid-March.
  
- ❑ **Polysomnography, Neurological Equipment and Accessories** – announcement of new agreements with incumbents Cadwell Laboratories Inc. (PP-MM-097), CareFusion 209 Inc. (PP-MM-099) and Nihon Kohden America Inc. (PP-MM-098) and new Supplier Embla Systems Inc. (PP-MM-100). Agreement effective May 1, 2010 through April 30, 2013.
  
- ❑ **Urgent Medical Device Correction** – Lifescan (PP-LA-196, PP-LA-260) has notified the FDA of customer complaints concerning their blood glucose products; SureStep®Pro®, SureStep®Flexx® or OneTouch® SureStep®. The complaint is that the meter may provide a false low instead of “High” reading. Reach out to your local LifeScan Representative for details.
  
- ❑ **Cardiac Rhythm Management** – announcement that effective February 1, 2010 through January 31, 2012. Deadlines for Participating Member Designation Forms (PMDFs) are below;
  - Biotronik (PP-CA-159) – Members who wish to take advantage of the DRG Rebate Program have until February 19, 2010 (*extended from January 22*) to submit a PMDF.
  - Medtronic (PP-CA-160) - Members on current tiers have until March 31 to submit a PMDF designating a tier.
  - St. Jude (PP-CA-161) - Members on current tiers have until March 1 to submit a PMDF designating a tier

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PMDFs for all suppliers are available in Supply Chain Advisor.

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- ❑ ***Sterrad Technology*** – announcement that J & J is offering several equipment promotions (PP-OR-526). Products include; STERRAD® NX™ System, EVOTECH® ECR, STERRAD® 100NX™ System, STERRAD® 100S System, or STERRAD® 200 System. Promotion dates are February 8, 2010 through June 30, 2010.
  - For complete offer details and program guidelines, please contact your Premier corporate accounts director, Kit Schumaker, via e-mail at [KSchumak@its.jnj.com](mailto:KSchumak@its.jnj.com)
  - For specific assistance, each member hospital should contact their ASP account executive or GNYHA Client Services Executive.
  
- ❑ ***Surgical Incontinence Products*** – announcement that C. R. Bard has added an Adjustable Single-Incision Sling to PP-OR-538.
  
- ❑ ***Surgical Endoscopy and Video Equipment*** – announcement that Olympus America Inc. will implement an annual price increase effective April 1, 2010 (PP-OR-505). The impact is 2.91% increase on all tiers.
  
- ❑ ***Nursing*** – announcement that Hospira has developed a website, [www.HospiraAdvanceWithUs.com](http://www.HospiraAdvanceWithUs.com), to inform their customers of product retirement and migration for products such as specialty injectables and medication management systems and technologies.
  
- ❑ ***Imaging*** – announcement that Covidien has a new sourcing agreement with the Institute of Atomic Energy in Poland to gain access to medical isotopes. This is an additional source for Molybdenum 99 (PP-IM-075).
  
- ❑ ***Group Buy*** – announcement for Infant Care Capital Equipment with Draeger Medical Inc. Products include incubators, warmers, transport systems and jaundice management. Group buy begins February 15, 2010 through May 15, 2010. More information can be found at [www.premierinc.com/groupbuy](http://www.premierinc.com/groupbuy) (GB-WC-036A).
  
- ❑ ***Price Increase*** – announcement that Olympus America Inc. will implement an annual price increase for their Surgical Endoscopy products on agreement PP-OR-508, effective April 1, 2010.
  
- ❑ ***Voluntary Recall*** – announcement that on February 8, 2010 United States Surgical (Covidien) issued a recall on their ProTrak fixation device (PP-OR-341). The impacted lot numbers for product number 174006, include batch numbers P9M0113, P9M0312, P9M0515, P9M0516, P9M0647, P9M0696, P9M0771 and P9M0816.

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- ❑ **Urgent Recall** – announcement that Becton, Dickinson and Company has initiated a recall for products on agreement PP-NS-472, Nexiva Closed IV Catheter System which includes the Q-Syte devices. Devices may not function properly due to a manufacturing deviation
  
- ❑ **Trade-In Program** – announcement that Medrad Interventional/Possis, (PP-CSA-155) is offering a trade-in allowance for any member that owns an AngioJet drive unit, #101973-001. You will receive a credit towards the purchase of an AngioJet Ultra Console, # 105650-001. All purchase orders must be received by end of business on Monday, March 29, 2010, to qualify.
  
- ❑ **Cardiology Recall** – announcement that Bard Electrophysiology (PP-CA-135) has issued a recall for their Channel FX Transseptal Sheath Kit, lots XD25200, XD252501, XD252502, XD252503, XD252504, XD252505, XD252506, XD252507, XD252508, XD252509. The transseptal introducer sheath radiopaque/soft tip may fracture or detach in vivo use, resulting in a device fragment that can pass into the systemic arterial circulation and lead to an embolic event.
  
- ❑ **Tracheostomy Tubes and Related Products** – announcement that because the Premier Surgical Services Sourcing Committee has determined that this product category is classified as “physician preference”. Therefore, a sole source contract cannot be awarded. Nellcor Puritan Bennett has been added to the portfolio with incumbent Smiths Medical. Effective January 1, 2010 through December 31, 2012.

Supplier	New contract number	Previous contract number
Nellcor	PP-OR-633	PP-OR-306
Smiths Medical	PP-OR-585	PP-OR-307

The category includes the following tracheostomy tubes; cuffed fenestrated, cuffed non-fenestrated, uncuffed fenestrated, uncuffed non-fenestrated and foam cuffed.

- ❑ **Gas Plasma Sterilization** – announcement that the Johnson & Johnson Health Care Systems Inc., (PP-OR-526) has been extended until February 28, 2011. Contract was to expire February 28, 2010.
  
- ❑ **Sterilization of Packaging Systems** – announcement that Kimberly-Clark Health Care received an updated 510(k) clearance to market the KC300 KimGuard One-Step for pre-vacuum steam sterilization (K091685). The FDA now required directions for use to be included each case of KimGuard product. (PP-OR-471)
  - The new language in the directions for use is in the “sterility maintenance” section and reads as follows: “Healthcare facilities may use established protocols to monitor sterility maintenance of packages wrapped with the KimGuard\* and KimGuard

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One-Step\* Sterilization Wraps in accordance with acceptable standards of practice. Real-time testing simulating clinical use supports maintenance of package sterility for at least 30 days; however, this time-point does not prevent facilities from continuing to use established healthcare facility protocols.”

- ❑ **FDA Grants 18-month extension to facilities transitioning from STERIS System 1 to an alternative device.**
- ❑ **Imaging** – announcement that Afga Healthcare has reduced list price of its CR 85-X, CR 35-X and CR 30-X computed radiography system packages on PP-IM-131.
- ❑ **Reusable Surgical Instruments** – announcement of new agreements with incumbents Suppliers, ConMed, Genicon and Microline and a new Supplier Surgical Innovation. Effective April 1, 2010 through March 31, 2012. These agreements will be co-terminus with Endomechanical Products.

Supplier	New contract number	Previous contract number
ConMed	PP-OR-622	PP-OR-345
Genicon	PP-OR-623	PP-OR-346
Microline	PP-OR-624	PP-OR-347
Surgical Innovations	PP-OR-625	New

- ❑ **OR Equipment Drapes** – announcement of new agreement with incumbent Microtek Medical – PP-OR-586, Old PP-OR-354. Effective April 1, 2010 through March 31, 2013.
- ❑ **Surgical Patient Prep Products** – announcement of new agreements with incumbents 3M Industries Inc. and CareFusion 2200 Inc. Effective April 1, 2010 through March 31, 2013.

Supplier	New contract number	Previous contract number
3M	PP-OR-620	PP-OR-308
CareFusion	PP-OR-621	PP-OR-309

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- ❑ **Price Increase** – announcement that Baxa Corporation will exercise its right to implement an annual price increase. (PP-IV-041). Effective February 1, 2010.
- ❑ **IV Pump Promotion** – announcement from Baxa Corporation (PP-IV-041) 099 Repeater Pumps. Promotion February 1, 2010 through April 30, 2010. For details contact April Hixson at 301.617.2101 or april.hixson@baxa.com.
- ❑ **Support Services Outsourcing – Facilities Operations** – announcement of new agreements with incumbents Crothall Services Group and Hospital Housekeeping Systems (HHS) and a new Supplier, HHA Services. Effective April 1, 2010 through March 31, 2013.

Supplier	New contract number	Previous contract number
Crothall Services Group, d/b/a Crothall Healthcare Inc., Crothall Facilities Management Inc., and Crothall Laundry Services	PP-MM-094	PP-MM-021
HHA Services	PP-MM-095	NEW
Hospital Housekeeping Systems	PP-MM-096	PP-MM-022

- ❑ **Group Buy** – announcement a group buy opportunity for Patient Lifts with EZ Way Inc. from November 15, 2009 through February 14 2010. Product and pricing information is also available in Supply Chain Advisor; contract number GB-NS-557A.
- ❑ **Cribs, Bassinets, and Youth Beds** – announcement of new agreements have been awarded to Homewood Health Care Products Inc. (PP-WC-045) and NK Medical Products (PP-WC-046) effective April 1, 2010 through March 31, 2013.
- ❑ **Surgical Mesh** – announcement that Davol Inc. (PP-OR-365) is discontinuing Composix Mesh products effective March 31, 2010.
- ❑ **Recall** – announcement that Bard Access Systems, Inc. (PP-OR-426) has issued a recall on their 19 g, 1 inch HuberPlus Non-Coring Needle Safety Infusion sets. Specific lot numbers;

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RETJ0655 Huber Plus™, 19g, 1 inch, Needless Y-site, product code 011901NY  
RETJ0655 Huber Plus™, 19g, 1 inch, Needless Y-site, product code 011901NY  
RETJ0656 Huber Plus™, 19g, 1 inch, product code 011901

The reason for the recall is because after activation of the safety mechanism, the tip of the needle protrudes from the safety sheath creating the potential for needlestick injury, which can result in the transmission of blood borne pathogens.

- **Endomechanical, Suture and Topical Wound Sealant** – announcement that these agreements were set to expire March 31, 2010, Sourcing Committee, Premier and Suppliers have decided to extend all agreements for an additional two-year term, effective April 1, 2010 through March 31, 2012. Applied Medical, Ethicon and U.S. Surgical are the only suppliers to have pricing tiers and terms and conditions changes for the two-year extension.

Pricing tiers and terms and conditions have not changed in the extended agreements for Aesculap, ConMed, Genicon, Patton and Teleflex. All extended agreements are effective April 1, 2010 through March 31, 2012. Notify your Client Services Executive or Clinical Services if you have questions.

- **IV Therapy Price Increase** – announcement that Baxter Healthcare Corporation will exercise their contractual right to increase prices effective February 1, 2010. Baxter is capping its increase at 3 percent. Tiers 1 through 5 will have a 3 percent increase and pricing will increase by 1.5 percent in Tiers 6-8.
- **Hospira Empty Evacuation Containers** – announcement that Hospira requested a price increase in September on their empty evacuation containers available through Premier agreement PP-IV-045 (TPN compounders, filling devices, elastomeric pumps, and admixture products). While there was a price increase in the market, Premier denied the requested price change. The price increase imposed through other group purchasing organizations' contracts does not apply to the Premier contract.
- **Women and Children Recall** – announcement that Encompass Group is voluntarily recalling the Thermoflect product line for relabeling. Product is available on PP-WC-042.
- **Recall** – announcement that Baxter Healthcare Corporation is initiating a voluntary recall on Y – Type Blood Solution Sets, product code 2C8750. These sets are available on PP-IV-023.
- **Imaging** – announcement of price increase on Covidien Radiopharmaceutical Distribution agreement PP-IM-075. As provided in the agreement, Covidien will soon begin implementing two pricing initiatives for select radiopharmaceutical products. The price increase for radiopharmaceuticals involves third party manufactured products and Covidien manufactured products. These increases will become effective March 1, 2010 instead of January 1, 2010.

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- ❑ **IV Therapy Group Buy** – announcement of a group buy with CareFusion for Alaris IV pumps, December 15, 2009 through March 31, 2010. This is an opportunity to purchase Alaris PC Unit hardware and Guardrails software for the PC unit for \$2900.

The \$2,900 price represents the following additional discount compared with Premier national agreement pricing:

Group Buy Additional Discounts over National Agreement Pricing							
Tier 1	Tier 2A	Tier 2B	Tier 3A	Tier 3B	Tier 4A	Tier 4B	Tier 5
18.2%	13.9%	12.8%	12.8%	11.0%	11.0%	6.3%	3.4%
additional discount	additional discount	additional discount	additional discount	additional discount	additional discount	additional discount	additional discount

- ❑ **DePuy Spinal Implants** – announcement that DePuy (PP-OR-544) has agreed not to increase prices on January 1, 2010 for members that have sign PMDF.
- ❑ **Recall** – Encompass Group has announced a voluntary recall of their Thermoflect product line (PP-WC-042). They are in the process of sending labels to customers to be attached to blankets to customers that this product line should not be used in the MR environment.
- ❑ **Endotracheal Tubes** – announcement of new agreements with incumbents Nellcor Puritan Bennett and Smiths Medical and new Supplier Teleflex Medical. Effective with firm pricing January 1, 2010 through December 31, 2012.

Supplier	New contract number	Previous contract number
Nellcor Puritan	PP-OR-582	PP-OR-305
Smiths Medical	PP-OR-583	PP-OR-304
Teleflex	PP-OR-584	<i>New</i>

- ❑ **Blood Glucose Meters, Reagents, Consumables and Services** – announcement of new agreements with Johnson & Johnson Systems Inc. (LifeScan), Nova Biomedical Corporation and Roche Diagnostics Corporation. Effective March 1, 2010 through February 28, 2013.

Supplier	New contract number	Previous contract number
Johnson & Johnson Healthcare Systems, Inc. (LifeScan)	PP-LA-260	PP-LA-196

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## Clinical Services

Nova Biomedical Corporation	PP-LA- 261	New
Roche Diagnostics Corporation	PP-LA-262	PP-LA-195

- **Cardiac Rhythm Management Deadlines** – new agreements are effective February 1, 2010 through January 31, 2012. Deadlines for Participating Member Designation Forms (PMDFs) are below;

- **Biotronik** – Members who wish to take advantage of the DRG Rebate Program have until February 19, 2010 (*extended from January 22*) to submit a PMDF.
- **Medtronic** - Members on current tiers have until March 31 to submit a PMDF designating a tier.
- **St. Jude** - Members on current tiers have until March 1 to submit a PMDF designating a tier

PMDFs for all suppliers are available in Supply Chain Advisor. Contact your Client Services Executive or Clinical Services for any questions or assistance.

- **Imaging Group Buy** – announcement that Toshiba America Medical Systems beginning January 1, 2010 through March 31, 2010 is offering an opportunity that provides additional value above the Premier contracted price;

Modalities	Contract Number	Group Buy Value-add*
Computed Tomography	<b>GB-IM-107C</b>	Discount dollars and software
General Radiography	<b>GB-IM-108C</b>	Discount dollars
Cardiovascular Imaging	<b>GB-IM-109C</b>	Discount dollars
Ultrasound Radiology	<b>GB-IM-110C</b>	Discount dollars and probe
Magnetic Resonance Imaging	<b>GB-IM-111C</b>	Discount dollars, table and software

- **General Urologicals** – announcement of new agreements with incumbents C.R. Bard, Covidien and Rochester Medical Corporation. Effective March 1, 2010 through February 28, 2013.

Supplier	New contract number	Previous contract number
<b>C.R. Bard Inc. – Bard Medical Division</b>	PP-NS-584	PP-NS-409
<b>Rochester Medical Corporation</b>	PP-NS-585	

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## Clinical Services

		PP-NS-411
Covidien	PP-NS-583	PP-NS-412

**NOTE:** Field Guide will be available on request.

- ❑ **Cardiac Rhythm Management** – announcement of new agreement was made on December 1, 2009. Please note deadlines for Participating Member Designation Forms (PMDFs) are below;

  - Biotronik – Members who wish to take advantage of the DRG Rebate Program have until January 22 to submit a PMDF.
  - Medtronic - Members on current tiers have until March 31 to submit a PMDF designating a tier.
  - St. Jude - Members on current tiers have until March 1 to submit a PMDF designating a tier.
  
- ❑ **Instrument Containers** – announcement that agreements with Aesculap Inc, (PP-OR-314), CareFusion (PP-OR-315), Case Medical (PP-OR-316) and Medline Industries Inc. (PP-OR-317) have been extended to July 31, 2010.
  
- ❑ **Surgical Patient Preps** – announcement that CareFusion is consolidating codes on agreement PP-OR-309. The prep tray offering is now consolidated into six standard configurations. Contact your CareFusion Representative for details.
  
- ❑ **Surgical Instruments** – announcement of new agreements with incumbent and a new Supplier. Effective February 1, 2010 through January 31, 2013. Current agreement with Teleflex/Pilling-Weck (PP-OR-332) expires January 31, 2010.

Supplier	New contract number	Previous contract number
Aesculap	PP-OR-614	PP-OR-329
CareFusion	PP-OR-615	PP-OR-330
Jarit	PP-OR-616	PP-OR-331
Spectrum	PP-OR-617	<i>New</i>

- ❑ **Laparoscopic Surgical Instruments** – announcement of new agreements with incumbents and new Suppliers. Effective February 1, 2010 and January 31, 2013. Current agreement with Teleflex/Pilling-Weck (PP-OR-321) expires January 31, 2010.

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Supplier	New contract number	Previous contract number
Aesculap	PP-OR-608	PP-OR-318
CareFusion	PP-OR-609	PP-OR-319
Genicon	PP-OR-610	New
Jarit Instruments	PP-OR-611	PP-OR-320
National Advance Endoscopy	PP-OR--613	New
Surgical Innovations	PP-OR-612	New

- ❑ **Recall** – announcement that B. Braun has issued a voluntary recall of its Horizon/Outlook IV Pump Sets due to reports of System Error 9 alarms. A system Error 9 alarm indicates a potential pressure loss in the pump cassette delivery chamber. This alarm is generated during the pump initiation sequence and will not allow the set to be utilized. This requires a new set to be obtained, thus creating a potential for delay in therapy.
- ❑ **Labels, Identification bands** – announcement of updated financial information for the new agreement with St. John (PP-MM-092), effective February 1, 2010. Savings on all tiers.
- ❑ **Patient Beds and Stretchers** – announcement that of new agreements in three categories: Patient Beds, Mattresses and Therapeutic Surfaces – Purchase, Patient Beds, Mattresses and Therapeutic Surfaces – Rental, Stretchers. Agreements effective March 1, 2010, through February 29, 2010.

Note: The following agreements expire on February 28, 2010: SIZEwise Rentals LLC (PP-NS-359) for specialty beds, SpanAmerica (PP-NS-431) and EHOB (PP-NS-432) for mattress overlay products and replacement mattresses.

Category	Supplier	New Contract	Expiring Contract
Patient Beds, Mattresses and Therapeutic Surfaces – Purchase	ArjoHuntleigh	PP-MM-079 frames and surfaces	New
	Encompass	PP-MM-080 surfaces only	PP-NS-433 mattress overlay / replacement
	Gaymar*	PP-MM-081 surfaces only	PP-NS-434 mattress overlay / replacement

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	Hill-Rom Company	PP-MM-082 frames and surfaces	PP-NS-354 patient beds
	KCI USA Inc.	PP-MM-083 Surfaces only	PP-NS-358 specialty beds
	Stryker Medical	PP-MM-084 frames and surfaces	PP-NS-355
Patient Beds, Mattresses and Therapeutic Surfaces – Rental	ArjoHuntleigh	PP-MM-085	<i>New</i>
	Hill-Rom Company	PP-MM-086	PP-NS-357 specialty beds
	KCI USA Inc.	PP-MM-087	PP-NS-358 specialty beds
	Universal Hospital Services Inc. (UHS)	PP-MM-088	<i>New</i>
Stretchers	Hill-Rom Company	PP-MM-089	<i>New</i>
	Stryker Medical	PP-MM-090	PP-NS-351
	TransMotion Medical*	PP-MM-091	<i>New</i>

- ❑ **Reprocessing** – announcement that Stryker Corporation announced it has a definitive agreement to acquire privately held Ascent Healthcare Solutions Inc. (PP-OR-434) before the close of 2009. Ascent will keep its name and become the reprocessing and remanufacturing division of Stryker.
- ❑ **Price Increase** – announcement that Olympus America Inc. (PP-OR-492) will increase pricing 5% on products IS72025 and IS72010 and a pending 3.73 percent increase in pricing on IS72009. The prices of products IS72037 and IS72015 will be decreased by 14 percent and 24 percent, respectively.
- ❑ **FDA Notification and Recommendations** – announcement that in a notice dated December 3, 2009, the FDA notified healthcare facility administrators and infection control healthcare professionals of important information regarding the regulatory status of the STERIS System 1 processor (SS1) used in surgical and endoscopy suites for reprocessing, i.e., sterilizing or disinfecting, medical devices.

STERIS has significantly modified the SS1, and the FDA has not approved or cleared this modified product. Thus, the FDA has not determined whether the SS1 is safe or effective for its labeled claims, including claims that it sterilizes medical devices. Use of a device that is promoted to sterilize or disinfect a medical or surgical device, but that does not properly perform these functions, poses risks to patients and users. Improperly disinfected or sterilized instruments may transmit pathogens to patients and healthcare staff, or expose them to hazardous chemicals. Improper sterilization or disinfection may also adversely affect the quality and functionality of reprocessed instruments.

The FDA recommends that if a facility has an acceptable alternative to the SS1 to meet sterilization and disinfection needs, the facility should transition to that alternative as soon as possible to ensure continued patient safety. If an acceptable alternative to the SS1 is not available, the facility should promptly assess its patient care needs and sterilization and disinfection requirements, and take steps to obtain legally marketed substitutes for the SS1.

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- ❑ **Recall** – announcement that BD has initiated a recall on 30 mil Luer-Lok syringes, lot number 9175046, found on PP-NS-460. A small number of unit packages may have open seals.
- ❑ **Sterling Nitrile Exam Gloves** – Kimberly-Clark in a letter dated Dec 8, 2009 announced a backorder and revised allocations of their Sterling silver Nitrile products (PP-NS-445). This will affect the timing of order fulfillment and shipment.
- ❑ **Skin Breakdown Prevention Products** – announcement of new agreements awarded to DeRoyal Industries Inc., Gaymar Industries Inc., Joerns Healthcare Inc., Medline Industries Inc. and Sage Products Inc. Effective March 1, 2010, through February 28, 2013.

Supplier	New contract number	Previous contract number
DeRoyal Industries	PP-NS-578	PP-NS-429
Gaymar Industries Inc.	PP-NS-579	PP-NS-434 mattress overlay products
Joerns Healthcare Inc.	PP-NS-580	<i>New</i>
Medline Industries	PP-NS-581	PP-NS-430
Sage Products	PP-NS-582	<i>New</i>

- ❑ **Annual Price Increases** – announcement that the following companies have announced price increases;
  - Integra LifeSciences (PP-OR-478) neurological products effective January 1, 2010. Increase impacts all tiers at an aggregate of 3%.
  - DePuy Spine (PP-OR-544) effective January 1, 2010. Increase impacts all tiers at an aggregate of 6%.
  - Olympus America, Inc. for surgical endoscopy and video equipment (PP-OR-505) effective January 1, 2010. Increase impacts all tiers at an aggregate of 5%.
- ❑ **Product Notice** – CareFusion (PP-OR-303 and PP-OR-533) has announced that they are experiencing production delays that affect its iodine-based prep trays, bulk bottle solutions and surgical scrub brush product lines. Production will be suspended until maintenance activities are completed.
- ❑ **OR Lights and Booms** – announcement of new agreements with incumbent suppliers Berchtold Corporation, Maquet Inc., Skytron, Steris Corporation and Stryker Instruments and new suppliers Amico Clinical Solutions, Nuvo Inc. and Trumpf Medical Systems Inc. Effective February 1, 2010, through January 31, 2013.

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## Clinical Services

Supplier	New contract number	Previous contract number
Amico	PP-OR-599	New
Berchtold	PP-OR-594	PP-OR-322
Maquet	PP-OR-593	PP-OR-233
Nuvo*	PP-OR-597	New
Skytron	PP-OR-598	PP-OR-323
Steris	PP-OR-595	PP-OR-324
Stryker	PP-OR-596	PP-OR-325
Trumpf	PP-OR-600	New

- **OR Tables** – announcement of new agreements to incumbent Suppliers Maquet Inc., Skytron and Steris Corporation and new suppliers Berchtold Corporation, Nuvo Inc. and Trumpf Medical Systems Inc. Pricing will remain firm for duration of contract. Effective February 1, 2010, through January 31, 2013.

Supplier	New contract number	Previous contract number
Berchtold	PP-OR-590	New
Maquet	PP-OR-587	PP-OR-326
Nuvo	PP-OR-591	New
Skytron	PP-OR-588	PP-OR-327
Steris	PP-OR-589	PP-OR-328
Trumpf	PP-OR-592	New

- **Patient Prep Clippers and Blades** – announcement of new agreements with incumbents, CareFusion 2200, Inc. and Medline Industries and new Supplier 3M industries. Effective February 1, 2010 through January 31, 2013.

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Supplier	New contract number	Previous contract number
3M	PP-OR-602	NEW
CareFusion	PP-OR-603	PP-OR-310
Medline	PP-OR-604	PP-OR-311

- ❑ **Regional Anesthesia Trays and Related Products** – announcement of new agreements have been awarded to incumbent Supplier, Smiths Medical and two new Suppliers, Arrow International, Inc. and Becton Dickinson. Effective February 1, 2010 through January 31, 2013. Note – *B. Braun agreement PP-OR-312 expires January 31, 2010.*

Supplier	New contract number	Previous contract number
Arrow	PP-OR-607	New
BD	PP-OR-605	New
Smiths	PP-OR-606	PP-OR-313

- ❑ **Recall** – announcement that Smiths Medical ASD Inc. has initiated a voluntary recall on a limited number of Medfusion syringe infusion pumps, models 3010A and 3500 manufactured between August 1, 2008 and June 10, 2009 (PP-IV-018). There has been an increased trend in reports of “Motor Not Running” (MNR) and “Motor Rate Error” (MRE) alarm message events with certain Medfusion syringe infusion pumps. When a MNR/MRE alarm message event occurs, the pump is prevented from delivering fluids.
- ❑ **Product Stockout** - announcement that Baxter Healthcare Corporation has extended the stockout of Heparin Sodium in 5% Dextrose Injection liquid premix products (PP-IV-033). Effected products codes are 2B0807, 2B0802 and 2B0808. Baxter does not know when manufacture of Heparin Sodium in 5% Dextrose will resume.
- ❑ **Recall** – announcement that Baxa Corporation issued recall letters on specific lots of their ExactaMix TPN bags (PP-IV-041). The failure is limited to specific lots of the 500mL (Baxa Item #738), 1000mL (Baxa Item # 739), and 2000mL (Baxa Item # 740). Failure may result in a port becoming loose or disengaging from the bag which may result in a leak.

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- ❑ **Product Notice** – Philip/Respironics has issued a voluntary field action on their Respironics V60 ventilator (PP-MM-027). Issue is with a component of the ventilator power management (PM) printed circuit board (PCB). This issue was noted in ventilators shipped before August 5, 2009
- ❑ **Laboratory Reprocessed Disposables** – announcement that incumbent Supplier Environmental Support Systems Inc. (L.E.S.S).

Agreement covers the reprocessing services for disposable cuvettes, sample cups, and other disposable plastic products for medical laboratories. Effective March 1, 2010 through February 28, 2013.

- ❑ **Cardiac Rhythm Management Devices** – announcement of agreements with incumbents for Pacemakers, Implantable Cardioverter Defibrillators (ICDs), Cardiac Resynchronization Therapy (CRT) devices and Leads. Effective February 1, 2010 through January 31, 2012 with an optional one year extension. These agreement offer firm pricing for the term of the agreements.

Supplier	New Contract Numbers	Previous Contract Numbers
Biotronik	PP-CA-159	PP-CA-112
Medtronic	PP-CA-160	PP-CA-115
St. Jude	PP-CA-161	PP-CA-114

- ❑ **Syringe Pump Promotion** – announcement that Smiths Medical (PP-IV-018) is offering a \$500 trade-in or trade-up promotions toward Medfusion 3500 syringe pumps with v5 software. Promotion started November 15, 2009 and ends January 25, 2010.
- ❑ **Bedside Procedure Trays and Needles** – announcement that new agreements have been awarded to incumbents CareFusion 2200 Inc. and Covidien as well as Supplier, Busse Hospital Disposables. Agreements effective February 1, 2010 through January 31, 2013.

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Supplier	New contract number	Previous contract number
Busse Hospital Disposables*	PP-NS-590	New
CareFusion 2200, Inc.	PP-NS-588	PP-NS-427 (fka Cardinal)
Tyco Healthcare Group LP dba Covidien	PP-NS-589	PP-NS-428

- ❑ **Recall** – announcement of a voluntary Recall of AMO Tecnis 1-Piece Intraocular Lens. This recall only affects specific lot numbers of unused product. These products on are contract PP-OR-467).
- ❑ **Surgical Instrument and Scope Repair** – announcement of new agreements have been awarded to current incumbents and new a new Supplier. Agreements effective February 1, 2010 through January 31, 2013.

Supplier	New contract number	Previous contract number Surgical Instrument Repair	Previous contract number Scope Repair
IMS	PP-MM- 075	PP-MM-007	PP-MM-049
Mobile Instrument	PP-MM- 076	PP-MM-006	
Spectrum	PP-MM- 077	PP-MM-004	
US Medical Systems	PP-MM-078	New	New

- ❑ **Imaging** – Update, because of Covidien’s exit from the barium contract media market globally they will discontinue shipments of all barium products to U.S. distributors effective January 15, 2010. Covidien will honor the current Premier contract (PP-IM-073) pricing through June 2010. Contact Covidien’s Product Monitoring Group at [productmonitoringhazelwood@covidien.com](mailto:productmonitoringhazelwood@covidien.com) or 1.800.778.7898. For a product cross reference.
- ❑ **Nursing/Surgical** – announcement that Sage Products is offering a limited-time, free trial of Sage 2% Chlorhexidine Gluconate Cloths Preoperative Skin Preparation (PP-NS-440). Promotion starts November 1, 2009 and ends January 30, 2010.

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- ❑ **Imaging** – announcement that new agreement are computed radiography with incumbents Agfa HealthCare Corporation and FujiFilm Medical Systems USA Inc. new Supplier, Konica Minolta Medical Imaging USA Inc. Agreements effective January 1, 2010 through December 31, 2012.

Agfa HealthCare Corp.	PP-IM-131	PP-IM-079
FujiFilm Medical Systems USA Inc.	PP-IM-132	PP-IM-078
Konica Minolta Medical Imaging USA Inc.	PP-IM-133	New

- ❑ **Ultra Thrombectomy** – announcement that Medrad Interventional/Possis (PP-CA-155) is offering a trade-in allowance for any member that currently owns an Angio-Jet drive unit, item 101973-001. Contact your Client Services Executive or call the Medrad Hotline at 800.810.7677.
- ❑ **Temperature Monitoring** – announcement that an agreement has been awarded to incumbent Smiths Medical. Effective January 1, 2010 through December 31, 2012. Products in this category included esophageal stethoscopes, myocardial, tympanic and general purpose probes, foley catheters, skin sensors and neonatal products. Current agreement with DeRoyal (PP-OR-301) and Nellcor Puritan Bennett (PP-OR-303) expire December 31, 2009.
- ❑ **Tracheostomy Tubes** – announcement that a new agreement has been awarded to incumbent Smiths Medical (new PP-OR-585, previous PP-OR-307). The category includes cuffed fenestrated, cuffed non-fenestrated, uncuffed fenestrated, uncuffed non-fenestrated and foamed cuffed. Effective January 1, 2010 through December 31, 2012.
- ❑ **High Level Disinfection Reprocessing** – announcement that new agreements with incumbents Hygia Health Services and ReNu Medical Inc. has been awarded. Effective January 1, 2010 through December 21, 2012.
  - Hygia Health Services – New, PP-NS-587 Previous, PP-FA-061
  - ReNu Medical, Inc. – New, PP-NS-586 Previous, PP-FA-062

High level disinfection is an environmentally friendly and clinically safe method for reprocessing a wide range of semi-critical and non-critical single use devices.

Products that are reprocessed through high level disinfection include:

- Blood pressure cuffs
- DVT compression garments
- Stethoscopes
- Fetal monitoring belts
- Pressure infuser bags
- Pneumatic tourniquet cuffs

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- Air cushion masks
  - Pulse oximeter probes
  - Splints
- **Teleradiology Services** – announcement of a new category for teleradiology services. These services are for reading and/or consultation services offered by remote radiologists who are able to view the radiologic images via electronic transmission. This category is open to acute and continuum of care members. Effective dates November 1, 2009 – October 31, 2012.

Supplier	New contract numbers	Previous contract numbers
NightRays	PP-IM-134	New
Quality NightHawk	PP-IM-135	New
Templeton Reading, LLC.	PP-IM-136	New
US Radiology	PP-IM-137	New

- **Cardiology** – announcement that Bard Electrophysiology is offering over 45% off list price for Stringer Ablation catheters (PP-CA-135). This promotion starts November 1, 2009 and ends December 31, 2009.
- **Surgical Gowns** – announcement that Cardinal Health (PP-OR-481) has extended their promotion for 5 to 10 free cases of SmartGown surgical gowns with conversion after complimentary evaluation of the gown. Offer extended to December 31, 2009.
- **Barium** – announcement that Covidien has made the announcement to exit barium business globally. Covidien will discontinue shipments of all barium products to U.S. distributors effective January 15, 2010. No orders will be processed after that date. Covidien’s entire line of barium sulfate products, accessories and related products is impacted by this discontinuation. Covidien-supplied distributors should continue to place orders through your normal distribution channel. Your specific distributor may have barium products in stock beyond the January 15 date, therefore you should check with them on availability of any given product.

Covidien anticipates most distributors will carry approximately 30 days of inventory, with some carrying 60 days. With respect to pricing, Covidien will honor the current contract (PP-IM-073) pricing through June 2010.

Premier is currently evaluating what actions to take in response to this announcement and will provide more information in short time.

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- **Bone Cement** - announcement that Stryker Orthopedics (PP-OR-455) is offering a 50% off bone cement starting October 19, 2009 through December 28, 2009.

Details;

- Buy bone cement at 50 percent off current list price.
  - Minimum of 10 ten-packs must be purchased.
  - Maximum of 100 ten-packs may be purchased.
  - Offer valid at current list price only. Contract prices do not apply.
  - Only one order per hospital
  
- **Surgical and Isolation Mask Update** – announcement that the Premier member Surgical Services Committee voted to add new suppliers to the portfolio. Joining Cardinal, Kimberly-Clark and Precept in the portfolio are 3M Company, AMD-Ritmed Inc, Dukal Corporation, Medline Industries, Inc, Prestige Ameritech and Tronex Healthcare Industries. All new agreements will be effective October 1, 2009, except 3M, which will become effective November 1, 2009.

All contracts in the portfolio will be effective through December 31, 2010. The new, complete supplier matrix is shown below.

Supplier	New contract number	Previous contract number	Contract effective dates
3M Company	PP-OR-573	New	November 1, 2009 through December 31, 2010
AMD Ritmed <sup>1</sup>	PP-OR-574	New	October 1, 2009 through December 31, 2010
Cardinal Health	N/A	PP-OR-452	April 1, 2008 through December 31, 2010
Dukal	PP-OR-576	New	October 1, 2009 through December 31, 2010
Kimberly-Clark	N/A	PP-OR-453	April 1, 2008 through December 31, 2010
Medline	PP-OR-575	New	October 1, 2009 through December 31, 2010
Precept Medical	N/A	PP-OR-454	April 1, 2008 through December 31, 2010
Prestige Ameritech <sup>2</sup>	PP-OR-577	New	October 1, 2009 through December 31, 2010
Tronex <sup>3</sup>	PP-OR-578	New	October 1, 2009 through December 31, 2010

- **Smith Medical Ambulatory Infusion System** – announcement of savings from 4% to 48% off CADD-Solis Ambulatory Infusion System (PP-IV-018) depending on Tier level from September 21, 2009 through January 15, 2010. There are also financing options from MedOne Capital.

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- ❑ **BD Safety Hypodermic Products** – announcement from Becton, Dickinson and Company that they are experiencing supply challenges due to unprecedented demand for safety hypodermic syringes and needles associated with early flu vaccination season and their commitment to the U.S. government for mass H1N1 supplies. Contact your Supply Chain Executive and BD Rep for alternative products.
  
- ❑ **Diagnostic and Interventional** – announcement that agreements with C. R. Bard, Inc. (PP-CA-140), Boston Scientific Corporation (PP-CA-141) and Cook incorporated (PP-CA-142) have been extended to January 31, 2011.
  
- ❑ **Peripheral and Biliary Stents** – announcement that agreements with Abbott Vascular (PP-CA-137), Boston Scientific Corporation (PP-CA-138) and ev3 Endovascular, Inc. (PP-CA-139) have been extended to January 31, 2011.
  
- ❑ **Group Buy** – announcement of a GE Imaging Group Buy. Savings up to 25% from October 1, 2009 through December 31, 2009. Products include diagnostic imaging products across nine modalities and also includes extended warranty and additional discounts for service and maintenance agreements purchased along with specific equipment.
  
- ❑ **Bausch & Lomb** – announcement that Bausch & Lomb has added the 2 millimeter micro-incision cataract surgery platform to its agreement (PP-OR-466).
  
- ❑ **SureTemp Plus Thermometers** – announcement that Welch Allyn is offering \$40 savings on minimum purchase orders of SureTemp Plus thermometers starting October 1, 2009 through December 31, 2009.
  
- ❑ **Osteotech bone tissue and synthetic implants products** – announcement, please note that this agreement (PP-OR-541) effective July 1, 2009 is not requiring signature of PMDF's for existing customers. However, note pricing change and load into your data system.
  
- ❑ **Vascular Compression Therapy** – announcement of new agreements in two categories with pump devices and sleeves found in the category titled Vascular Compression Therapy. Agreements are awarded to Covidien Healthcare (old PP-NS-388, new PP-NS-575) and new Supplier Compression Therapy Concepts (new PP-NS-576). Agreements effective December 1, 2009 through November 30, 2012.
  
- ❑ **Disposable Non-Sterile Personal Protection apparel** – announcement of new agreements with incumbents Cardinal Health (old PP-NS-383, new PP-NS-571) and Medline Industries (old PP-NS-384, new PP-NS-572) and new Supplier AllCare Inc., (PP-NS-570). This category now includes products previously found in the categories titled *Disposable Personal Protection Attire and Caps and Shoe Covers*. Agreements effective December 1, 2009 through November 30, 2012.

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- **Vascular Compression Therapy Anti-Embolism stockings** – announcement that of new contract awards in two categories with stockings found in VCT Anti-Embolism Stockings. Awarded suppliers for anti-embolism stocking are Covidien Healthcare (old PP-NS-396, new PP-NS-573) and Carolon Company (new PP-NS-574). Agreements effective December 1, 2009 through November 30, 2012.
  
- **Invasive Cardiology Equipment** – announcement that Philips Medical Systems has been added to this portfolio, PP-CA-147. Agreement effective September 1, 2009 through February 29, 2012. Product line includes two subcategories:
  - Cath lab hemodynamic monitoring systems
  - Electrophysiology monitoring systems