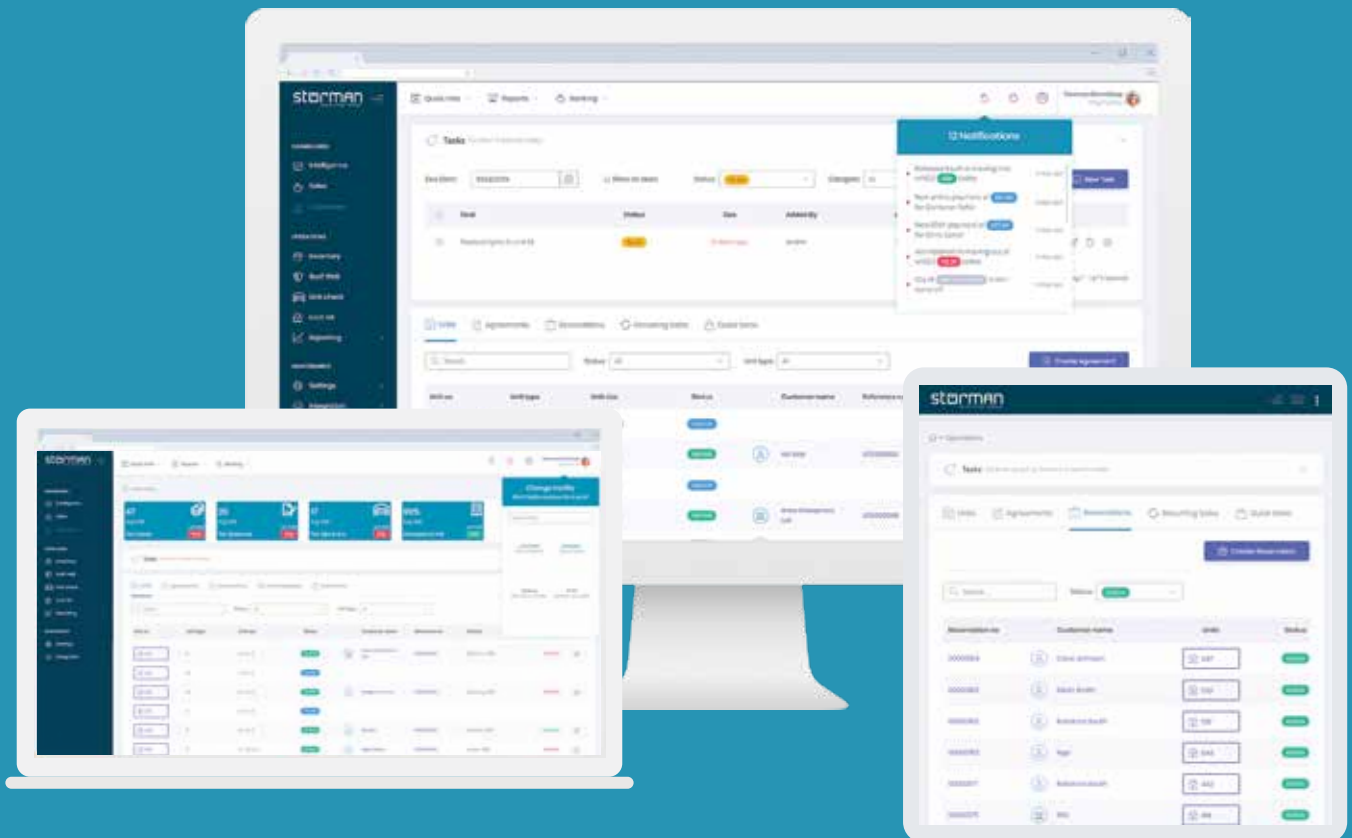




Cloud-based Self Storage Management Software



We make self storage management easy!



Storman is the largest provider of self storage management software in Australia and New Zealand, trusted by award-winning self storage facilities across the world.

About Storman

Storman is a software company that specialises in self storage management software, with offices in Australia, New Zealand and the United Kingdom.

Storman started in New Zealand in 1992, moved to Australia in 1997, and 10 years later opened its first office in the UK.

At Storman, we recognise that great software helps build great self storage facilities and our software is designed to help you grow – and to grow with you. We are constantly innovating and improving our software and we are passionate about all things “self storage”!

Storman is a longstanding principal partner of the Self Storage Association of Australasia (SSAA) and part of the Global Payments group of companies, along with Australian brands Ezidebit, eWAY and Sentral Software.

A DIVISION OF

globalpayments

TRUSTED BY



Storman Cloud

Access from anywhere, signup from anywhere,
manage from anywhere.



Contactless Move-ins



Sales & Marketing
CRM



Single &
Multi-site



Integrated
Payments



Website Integration
via our API



Access Control
Integration



Online Bookings &
Payments 24/7



Interactive
Facility Map



Local Support



Integrated Reporting
& Accounting Exports

Built by people who are passionate about self storage.
Designed for owners and operators to lift your business to the next level.



"We've recently switched from Sitelink to Storman Cloud, and absolutely love it! It's so much easier to use."

Big Boys Toy Storage (QLD)



"Storman Cloud is great, it's very easy for our new team members to pick up and use."

Storage King Eastgardens and Rockdale (NSW)

Why Storman Cloud?

Increase revenue, cash-flow and staff morale!



Increase your revenue and cash flow

Storman Cloud automates many daily tasks, freeing your staff up to focus more on selling.

Use automatic payments to:

- 1) increase your cash flow
- 2) have your staff spend less time chasing debt and more time selling.



It's easy for your customers to pay you

Using our award winning Storman Payment Services, you will have the most flexible payment options available in Australia and New Zealand, including Credit Card, Direct Debit and BPAY (AU only).

Send your customers an SMS or email reminder with a "pay now" link taking them straight to their tailored payment page.

Powerful sales and marketing features

Our powerful sales CRM gives your staff the tools to generate more sales:

- A dedicated sales dashboard with key sales KPIs for your staff.
- Easily manage leads and follow-ups, and see unit availability at a glance.
- Quickly create great looking quotes.
- Easily apply sales promotions and discounts.



An all-in-one solution for your self storage software needs



It's cloud based

Access Storman Cloud 24/7 to manage and monitor your facility from anywhere at anytime and on any internet connected device.



It's easy to use

Storman Cloud has a beautiful, crisp and clean interface that is easy to learn and even easier to use.



We're local

Storman Cloud was born and bred in New Zealand and Australia. Our local teams will help you on-board and be there whenever you need support.



Automatic invoicing overnight

Storman's automatic overnight processing will collect payments due, apply rent increases, email invoices and send late notifications to your customers, without you having to do a thing!



Reduce your IT costs

Reduce your need for expensive hardware and IT support as we manage your Storman software for you in the cloud!

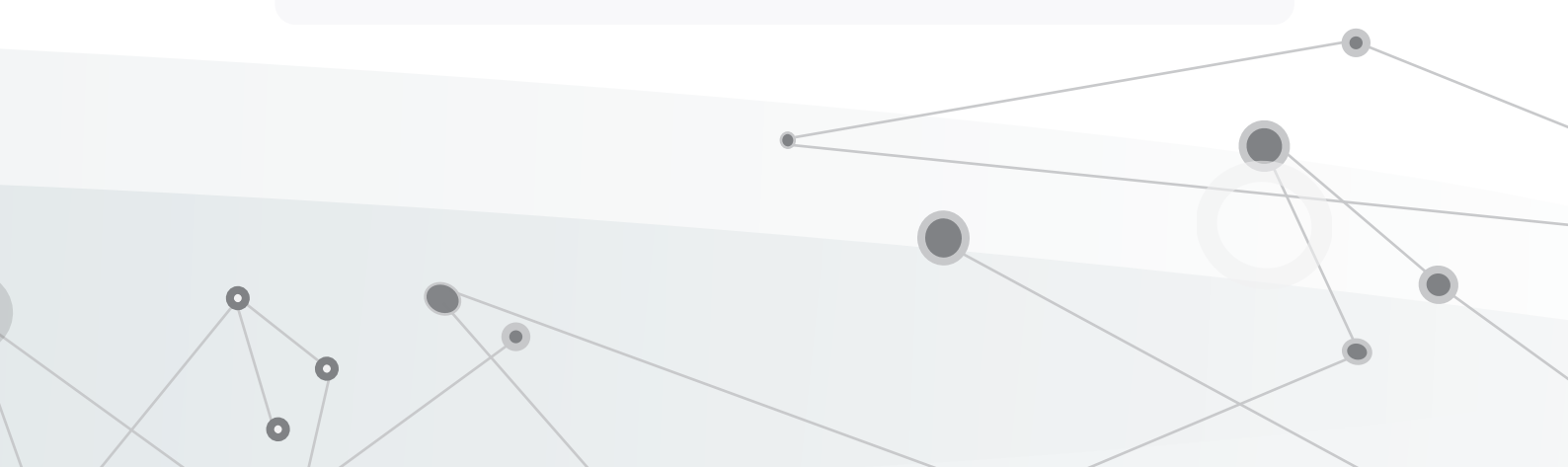


It's your data - not ours!

Your data sovereignty is protected by Australian and New Zealand data protection laws. Have peace of mind knowing your data is safe and secure, backed up and hosted locally in Australasia.



"We were so excited to start using Storman Cloud, it is so easy to use. The interface is clean and simple and it still feels like 'Storman'"
Cockburn Central Self Storage (WA)



Make better business decisions

Use Storman Cloud's intelligent data

Unit no	Customer Name	Agreement ref	Move-in date	Days stayed	Billing plan	Monthly rent rate	Monthly unit elec	Monthly billing plan elec	Monthly rental rate	Total variance \$	Total variance %
0202	Customer Mural	20000205	19/02/2018	74	Monthly	\$7500	-\$7500	\$500	\$7000	-\$5000	-66.67
0205	Spoke Iron	20000102	03/02/2018	322	Monthly	\$2500	-\$2500	\$300	\$2200	-\$3000	-120.00
0209	Tha (Unit of Mural)	20000205	20/02/2018	2	Monthly	\$3500	\$0.00	\$200	\$3300	\$200	5.71
0203	Resonance	20000301	27/02/2018	234	Monthly	\$4000	-\$4000	\$200	\$3800	-\$2000	-50.00
0204	Resonance	20000302	22/02/2018	424	Monthly	\$5000	-\$5000	\$350	\$4650	-\$4000	-80.00
0207	Widely	20000303	22/02/2018	4234	Monthly	\$24000	-\$24000	\$200	\$23800	-\$23800	-99.17
0208	Widely	20000304	19/02/2018	933	Monthly	\$5000	-\$5000	\$800	\$4200	-\$5000	-100.00
0201	Widely	20000305	19/02/2018	1406	Monthly	\$2500	-\$2500	\$300	\$2200	-\$2500	-100.00
0206	Widely	20000307	20/02/2018	398	Monthly	\$5500	-\$5500	\$500	\$5000	-\$5000	-90.91
0208	Widely	20000308	19/02/2018	762	Monthly	\$7500	-\$7500	\$300	\$7200	-\$7500	-100.00
0207	Widely	20000309	19/02/2018	626	Monthly	\$24000	-\$24000	\$200	\$23800	-\$23800	-99.17
0208	Widely	20000310	05/02/2018	520	Monthly	\$4800	-\$4800	\$200	\$4600	-\$4800	-100.00
0208	Widely	20000311	05/02/2018	520	Monthly	\$2800	-\$2800	\$200	\$2600	-\$2800	-100.00



Storman Cloud's powerful data insights and reporting help you to identify strengths and weaknesses in your business, enabling you to focus your time and resources where they are most needed.

Easily integrate Storman Cloud with other software



Integrated business intelligence

Integrate business intelligence tools* directly into Storman Cloud, giving you a multitude of ways to “slice and dice” your data.

*Note, this is an additional cost option for ClicData.



Extensive reports

Access a variety of reports covering debt management, occupancy, sales, marketing, key storage statistics, rent roll and revenue management.



Export to popular accounting software packages

Stoman Cloud can quickly export your data to Xero, Sage, MYOB and Quickbooks.



Integrate your website with Storman Cloud

Integrate your website, mobile app or any other online tool with Storman Cloud using our modern and developer- friendly REST API.



Integrated access control

Storman Cloud integrates with your favourite access control software such as PTI, Noké, ICT Protégé, Sentinel, AccessEzy and more! Automatically lock-out overdue customers and unlock them when they are paid up.



Software that grows with your business

For single or multi-site site companies

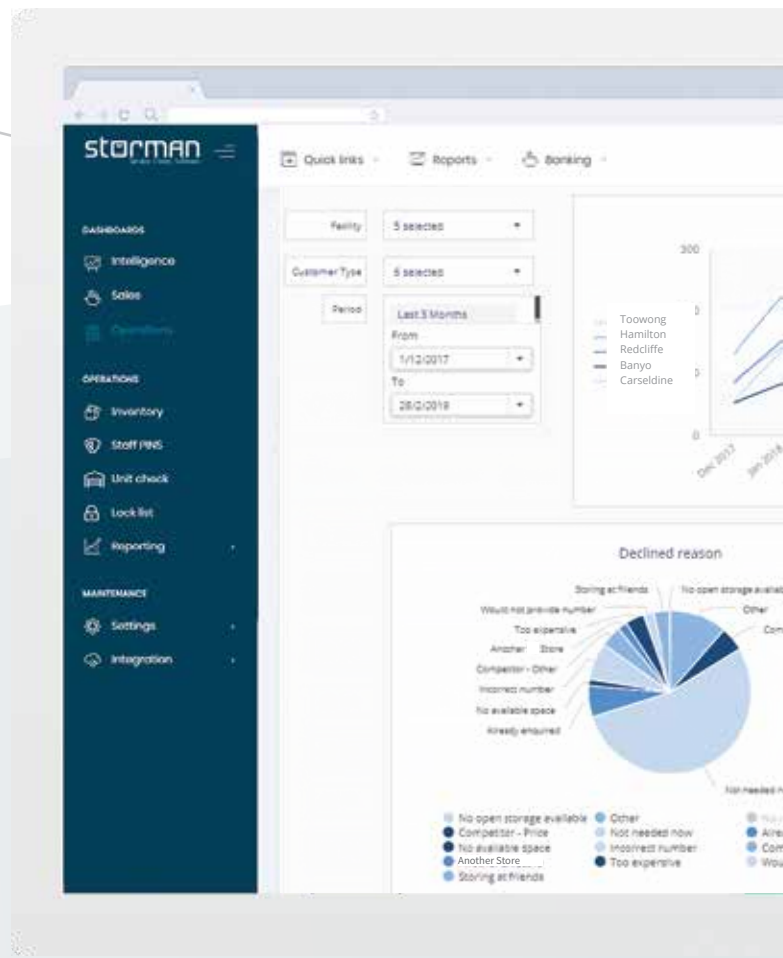
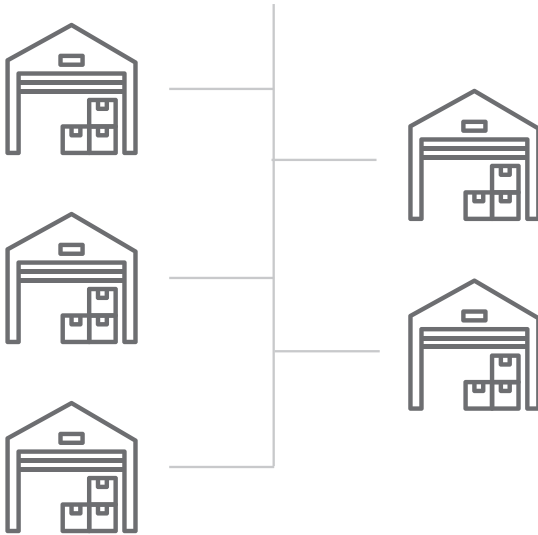


Multi-site reporting

Using our suite of multi-site reports, compare site conversion rates, insurance uptake and Autopay uptake side by side.

Drill down into the detail and also look at individual staff performance for training and upskilling opportunities.

Embed a business intelligence tool into Storman Cloud and provide advanced site comparison reports.



Manage all your sites from one place



Ensure brand consistency

Easily standardise all your configuration, unit prices, merchandise, promotions, insurance rates, letters, emails and SMS communications.



Multi-site user management

Manage your users with company level permissions and facility access. User roles can be tailored to suit your unique organisation.



Call centre convenience

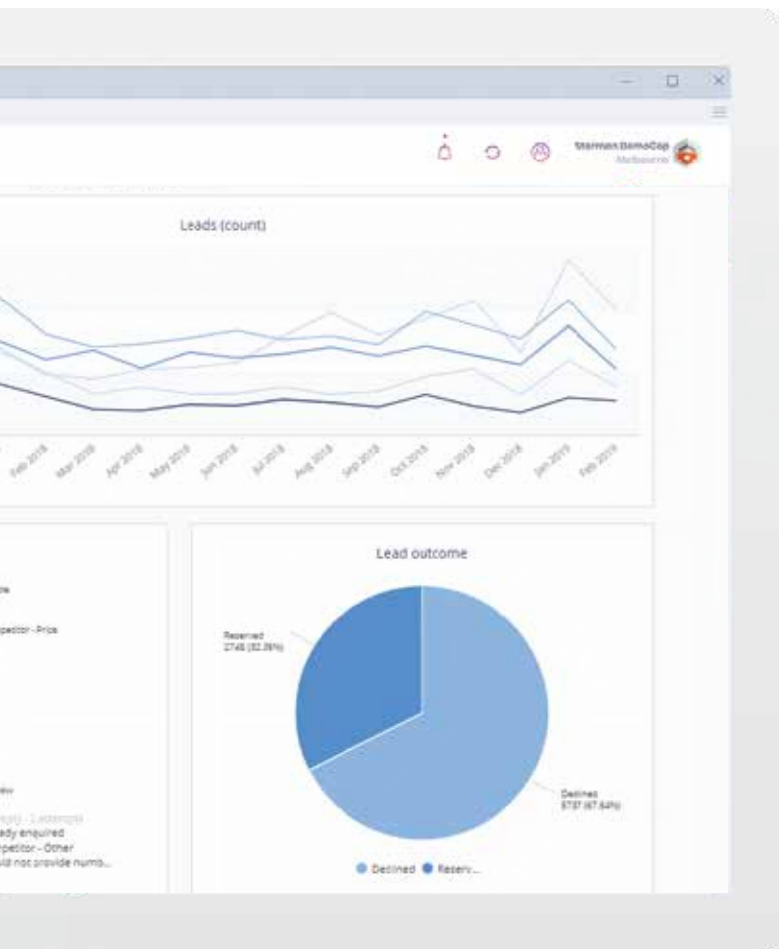
Storman Cloud allows your call centre staff to take leads, reservations and move-ins for your sites from anywhere, either all the time, or when they're not able to answer the phone themselves.



"Storman Cloud's integrated solution with ClicData BI software helps me monitor and manage our companies storage facilities, all from one place..."

Being able to easily compare my site's performance against each other is invaluable.."

Safe Store Auckland (NZ)



Software that works with your website

Enhance your website and convert website visitors into customers



Storman Web Reservations

Don't let them get away!

Convert people browsing your website into customers, whilst their buying decision is high!

Using Storman Web Reservations, customers can easily reserve a unit online.

All reservations are sent automatically to Storman Cloud.



Storman Web Move-ins

Contactless & paperless!

Let your customers move-in online, at any time!

Send "sign up now" links to your customers via SMS or email, so they can sign up before they arrive.

Save time by signing up new customers on an iPad or tablet in-store.

Electronically-signed storage agreements are emailed to you and your customer.



Storman Web Payments

Award winning!

Accept payments from your customers online, 24/7.

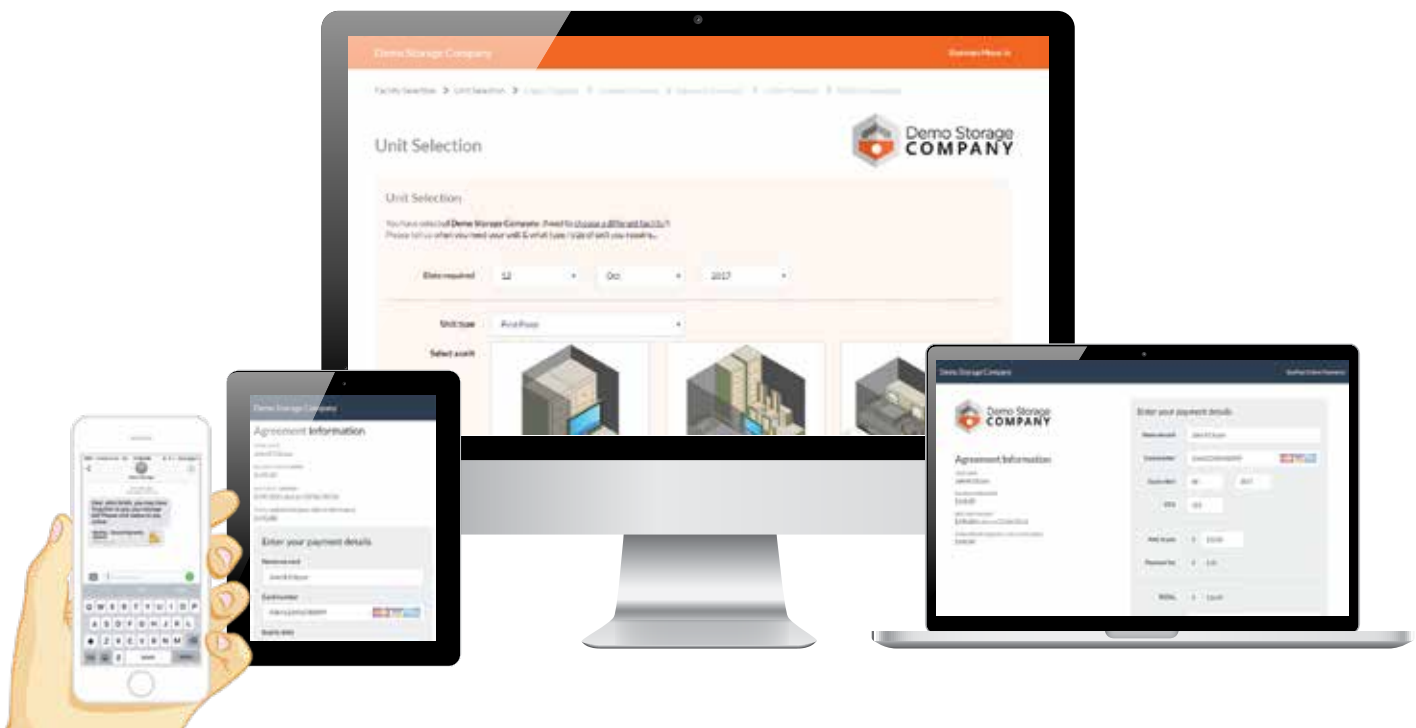
Pay at the gate! Unlocks overdue customers straight away.

Send "pay now" links to your customers via SMS and email that take them straight to their tailored online payments page.



"Thanks to Storman Move-ins, we've had 75 online signups within the first 2 months of turning it on!"

Safe Store Auckland (NZ)



Storman Payment Services

A simple, all-in-one payment solution

Say hello to automatic payment collection with one integration. Improve cash flow and give your customers more ways to pay. Say goodbye to overdue payments, double-entry and security concerns. Storman Payment Services utilises Ezidebit's powerful payment technology to facilitate payments.



* AMEX, Diners Club and BPAY only available in Australia.

AWARD WINNING PAYMENT SERVICES

- ✓ 2017 SSAA Innovation award winner.
- ✓ Let your customers choose how they wish to pay - Direct Debit (Bank or Credit Card), BPAY (Australia only) or pay directly on your website (Storman Web Payments).
- ✓ Automatically reconcile payments within Storman Cloud.
- ✓ Fast and easy setup, start processing payments in less than a week!
- ✓ One form to sign & NO bank setup required.
- ✓ Funds clear directly into your existing business bank account.
- ✓ Safe and secure with PCI DSS Level 1 compliance.



Storman Payment Services reduced the time required to follow up by 50%. If customers have missed a payment, they can click straight from any Storman SMS.

SuperEasy Storage



Customers can "set and forget" their rental payments by using Storman Cloud's "Autopay", where payments are collected automatically.



Enable your customers to pay online 24/7 from your very own online payment portal. Instant and automatic reconciliation into Storman Cloud.



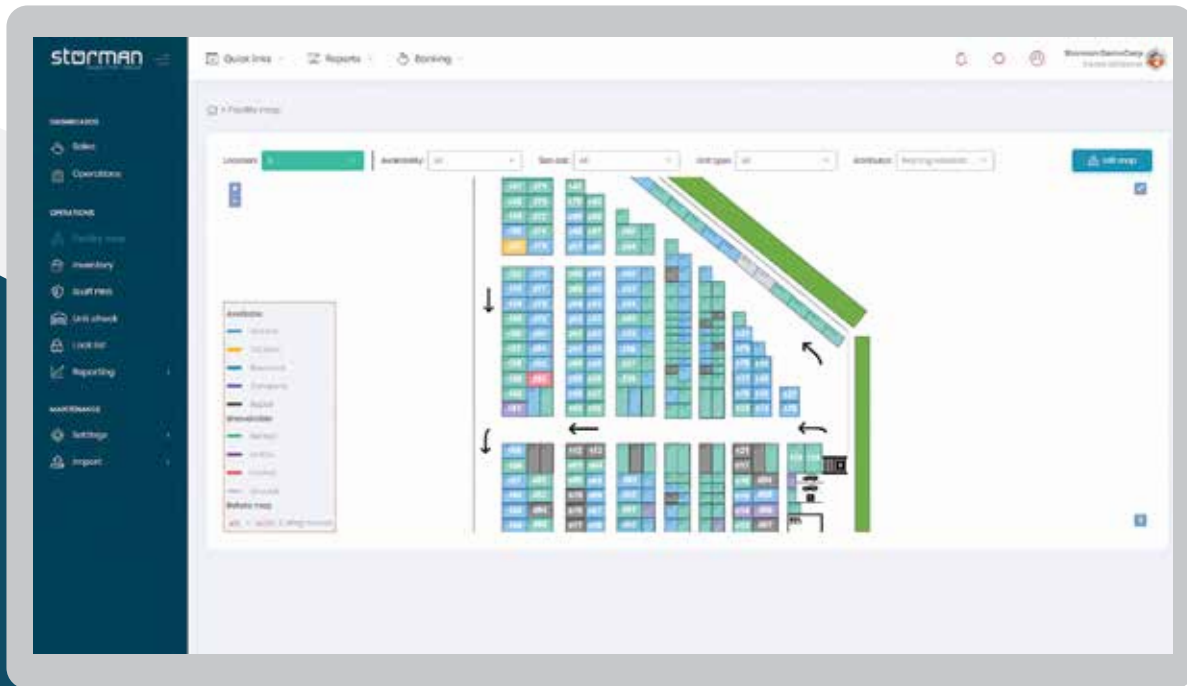
Customers can send storage payments via BPAY, with automatic reconciliation in Storman Cloud.



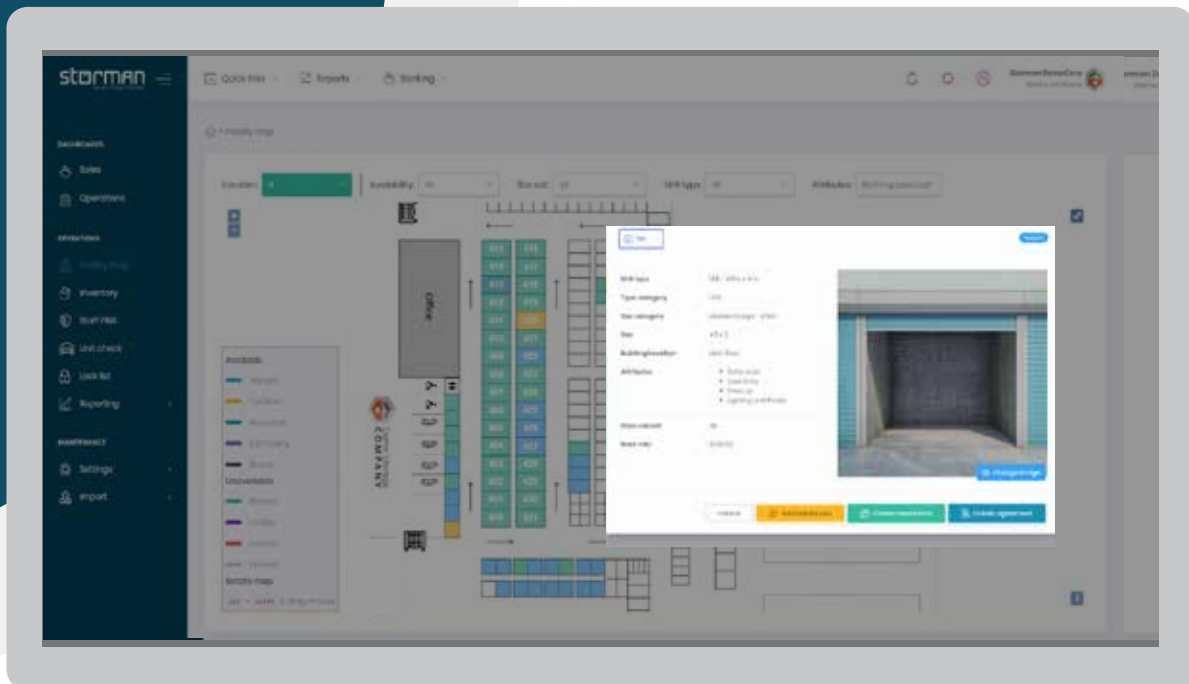
Make it as easy as possible for your customers to pay with our award winning payments solution.

Storman Cloud looks great and does it all!

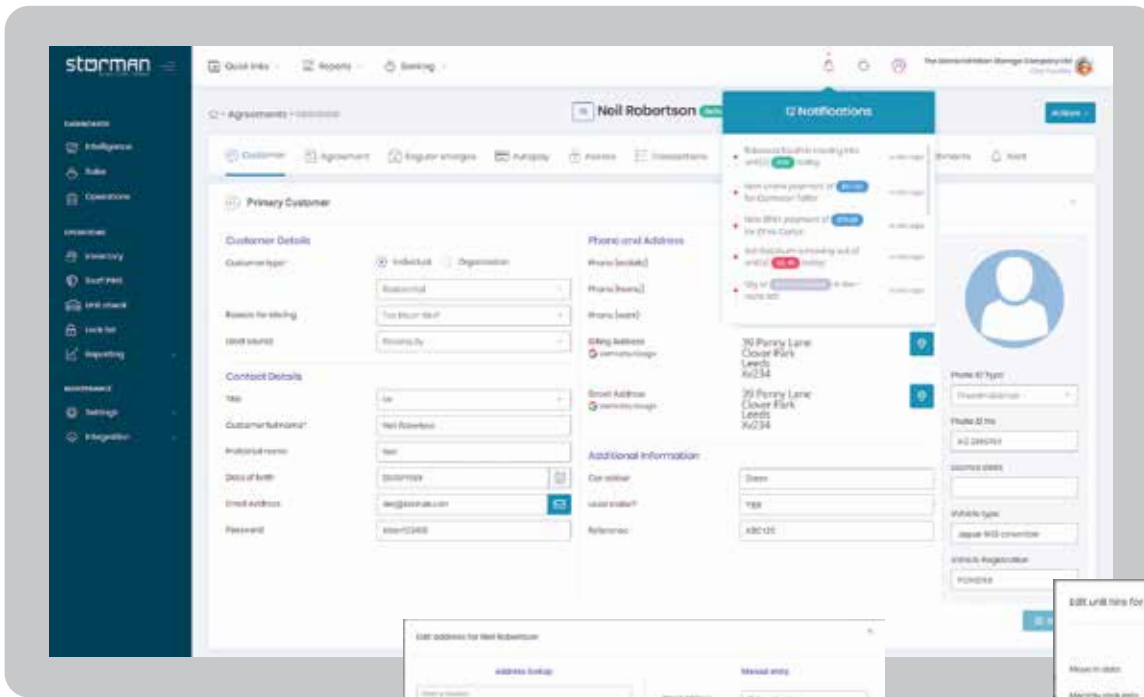
The software that makes it easy for you.



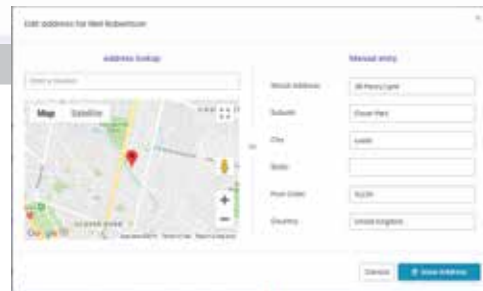
An interactive facility map making it even easier!



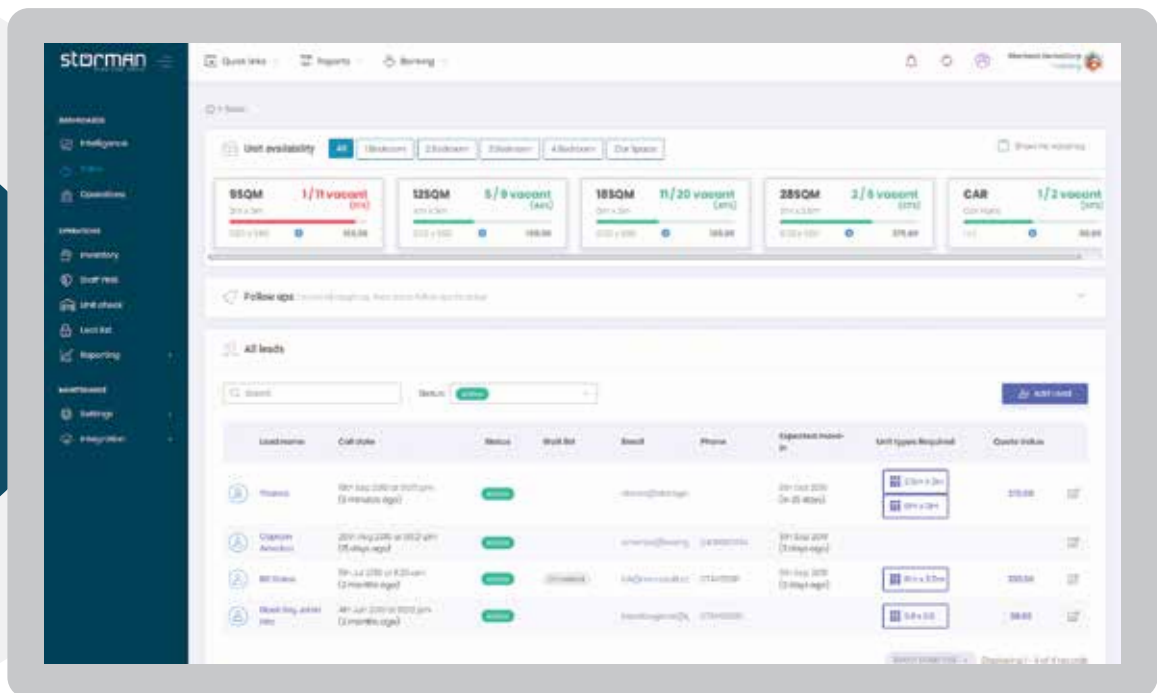
Who said beauty can't have brawn?



Customer management made easy.



Unit sizes and availability at a glance.



Lead name	Call date	Status	Worked	Email	Phone	Agent name	Unit types Required	Quote value
Mason	8th Aug 2019 at 10:30am (3 months ago)	Open		mason@storman.com		Neil Robertson	3 Bed x 3m 3 Bed x 2m	20.00
Claremont Auction	20th Aug 2019 at 10:12am (2 months ago)	Open		claremont@storman.com	0438 221 114	Neil Robertson	3 Bed x 3m 3 Bed x 2m	20.00
BE Group	19th Jul 2019 at 12:00pm (2 months ago)	Open		be@storman.com	0714 070 000	Neil Robertson	3 Bed x 3m	20.00
Black Bay realtors	4th Jun 2019 at 10:10am (2 months ago)	Open		blackbay@storman.com	0714 070 000	Neil Robertson	3 Bed x 3m	20.00

Local support services

In Australia and New Zealand

Local phone and email support

Our Brisbane and Auckland based support and implementation teams are here to help. Give us a call or send us an email.

Whilst Storman Cloud is so easy to use, our support professionals will help you make the most out of Storman Cloud.

All client feedback and suggestions we receive go directly to our product team. No suggestion or idea is too big or too small.

What would you like to see in Storman Cloud?

"Real people solving real problems to make your business more successful and easier to manage - a great product, with great support staff, who actually listen to our needs."

Jim's Self Storage (VIC)

Onboarding service

Our team are here to help. We'll configure and tailor your Storman Cloud experience.

Convert from other software

Our team can convert your existing data to Storman Cloud. We can convert your existing data to Storman Cloud from a CSV or spreadsheet or from other management software such as Sitelink, Space Manager, Winsen and more.

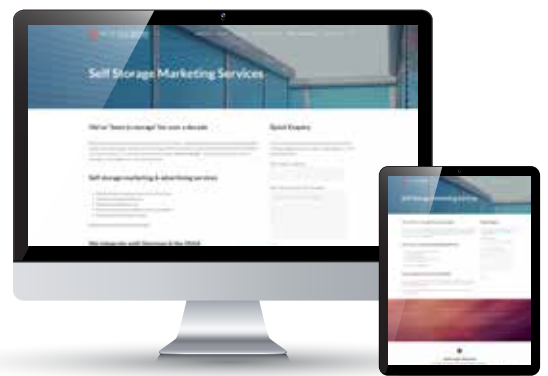
Complete website and marketing services

Our web services partner, Big Budda Boom (BBB), has been helping storage facilities improve their online presence and boost their occupancy for more than 10 years.

Some of the main services offered are:

- Integration with Storman Cloud
- Fast, high ranking and responsive websites that convert browsers into buyers.
- Online advertisement and social media with messages that resonate and convert.
- Video production & photography

Benefit from complete turn-key solutions, when you engage BBB for your online setup.



It's easy to upgrade

Already using Storman One? It's even easier!

"I feel very lucky to have such a great team behind our storage company."

Mike, Otaki Secure Storage (NZ)



Customer testimonials

See what some of our customers say



"Storman software is the complete package. It is user friendly and very easy to learn and I'd recommend it to you. We use Storman so it is easy for us to do what we do best – and that is to provide the ultimate storage solution possible, to meet our customers' needs."

National Mini Storage



"AAA Storage & Removals Wembley have been using Storman for over 10 years. We have welcomed all the exciting updates they constantly have to help run our business more efficiently and keep up with technology changes. We also love giving feedback and having the company listen. I highly recommend their product and the team that work hard to make it the best."

AAA Storage & Removals Wembley



"I have been using Storman for nearly four years, not having any experience with this software prior. The system is easy to use and navigate and is important in our self storage facility management. On the rare occasion when we require assistance, the team is very responsive and not only communicate clearly but are able to resolve our issue/s immediately. Highly recommend this software!"

Arthurs Storage





Manage your facility from anywhere.

Want to get into the Cloud?

Call us!

Australia

 1300 669 020
 sales@storman.com
 storman.com

New Zealand

 09 280 3393
 sales@storman.com
 storman.com