



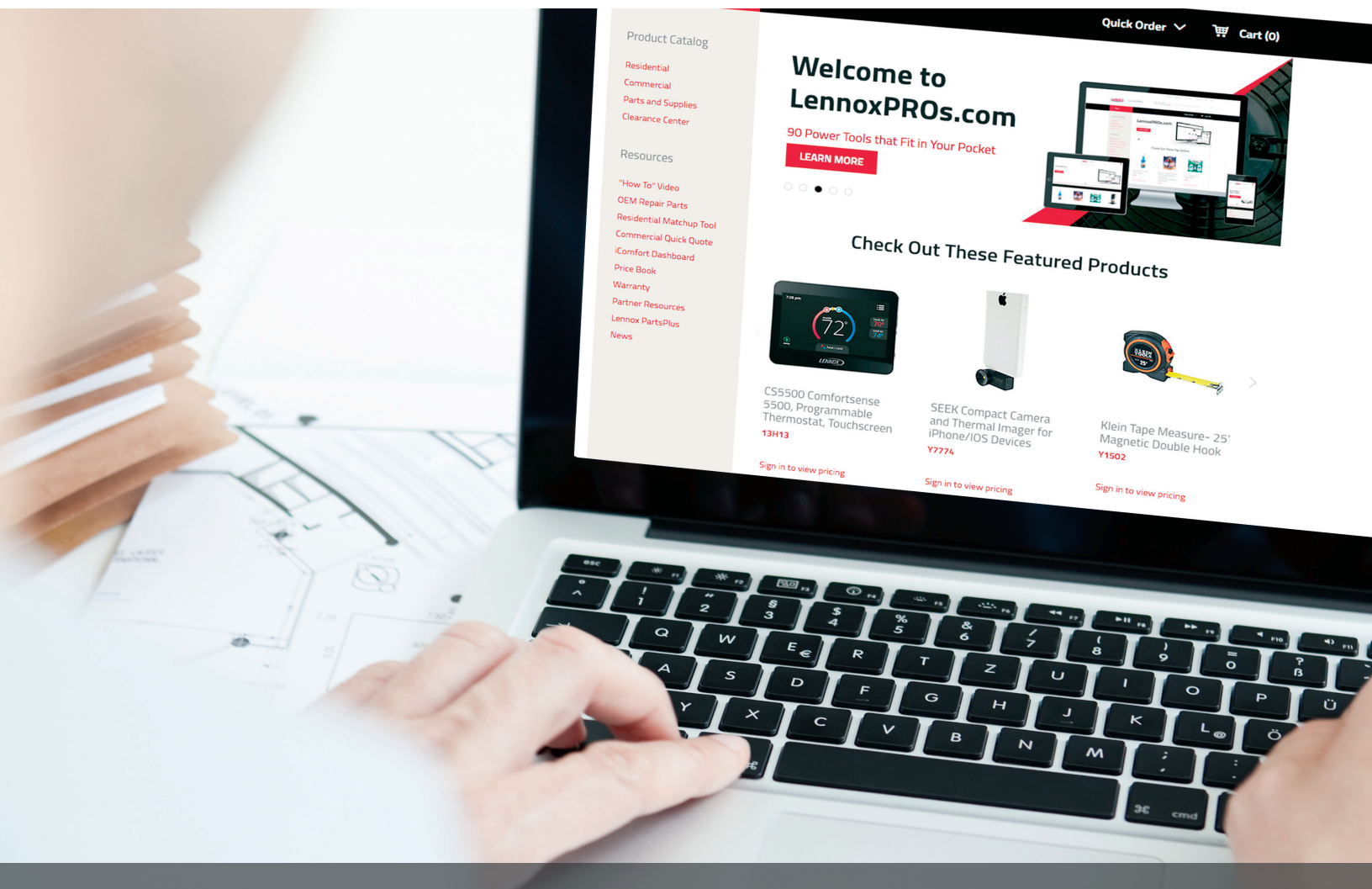
RAPID
REPLACEMENT®

COMMERCIAL HVAC EMERGENCY REPLACEMENT PROGRAM





THE RIGHT PROGRAM.



THE RAPID REPLACEMENT® PROGRAM MAKES YOUR JOB EASIER AND MORE PROFITABLE.

In the light commercial industry, speed and availability are everything. The Lennox Rapid Replacement® Program delivers on both counts and so much more. With one program, you can have ready access to the equipment you need for emergency jobs. You can order products quickly and easily through our Commercial Quick Quote tool on LennoxPROs.com or the LennoxPROs app.

With Rapid Replacement, you always have the right product, right at your fingertips, right now.



THE RIGHT LENNOX® PRODUCT.

Lennox offers a complete line of replacement HVAC units, allowing easy replacement of Lennox and other brands of equipment. Whether the right product is a single rooftop unit, or a combination of units and accessories, Lennox has a solution that's competitively priced and ready to go.

COMMERCIAL ROOFTOP UNITS



RAIDER®

Value Without Compromise®

No adaptor curb needed for most replacement projects

Raider® rooftop units, readily available at Lennox distribution locations across North America, are designed to be compatible with many replacement installations and to fit one of the most popular curb sizes currently in use.

- 3- to 12.5-ton G/E and E/E and 3- to 10-ton HP configurations, all built to deliver value and lasting durability
- Efficiencies of up to 14.0 SEER, 15.0 IEER and 11.7 EER with an optional MSAV® supply fan for greater savings
- BACnet® option allows seamless integration with building automation systems



LANDMARK®

Performance Marked by Flexibility™

Designed for installation flexibility, Landmark® packaged rooftop units include convenient features like plug connections for wiring, panel knockouts and pre-assembled accessory framing.

- 2- to 25-ton G/E and E/E and 2- to 20-ton HP configurations
- Efficiencies of up to 16.5 SEER, 16.0 IEER and 13.0 EER with an optional MSAV supply fan for greater savings
- BACnet option allows total automation, and helps buildings run more efficiently



SPLIT SYSTEMS

Introducing the NEW Elite® Series Split Systems

From high-efficiency heat pumps and air conditioners to high-quality air handlers and indoor coils, Lennox offers an extensive line of split system components to meet the demands of a variety of commercial applications.



ENERGENGE®

Saving Energy with Intelligence

The popular Energence® and Energence Ultra-High-Efficiency units not only offer the highest efficiencies on the market today, but they're also the lightest and quietest in their class.*

- 3- to 50-ton G/E and E/E configurations
- Industry leading efficiencies of up to 23.5 SEER, 15.0 EER, 22.0 IEER with an optional MSAV supply fan for greater savings
- Sound ratings as low as 73 dBA**
- Up to 42% lighter than competitive units
- Ultra-intelligent Prodigy® 2.0 unit controller
- Optional Prodigy BACnet module for easy integration with building automation systems



HEATING

Simple to install and easy to maintain, Lennox heating products are available in a wide range of capacities ideally suited to commercial and residential applications. Choose from standard and separated combustion unit heaters, gas furnaces and duct furnaces.

*Claim pertains to 7.5- to 25-ton units listed in the AHRI ratings directory and available manufacturer data as of January 2015.

**Claim pertains to 3- to 5-ton units.



QUICK AND EASY OPTIONS FOR ORDERING, RIGHT AT YOUR FINGERTIPS.

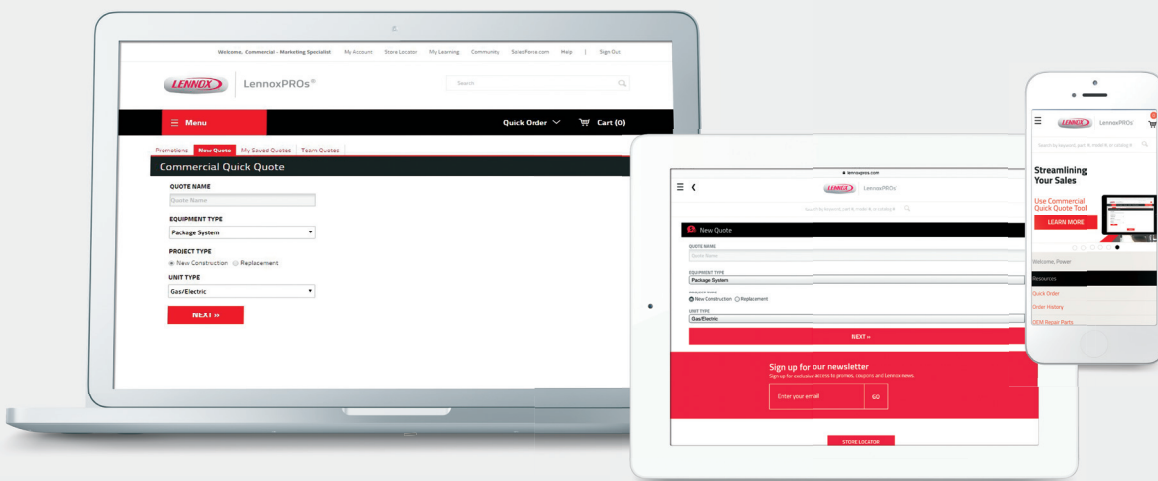


LennoxPROs.com

PROFESSIONAL SUPPORT AT YOUR FINGERTIPS.

From your home computer to your mobile device, LennoxPROs.com gives you the powerful support you want, everywhere you want it. LennoxPROs.com functions like an e-commerce site, with intuitive navigation and a shopping cart you can access from anywhere, anytime. Great features are built in to make your job easier and help manage your business:

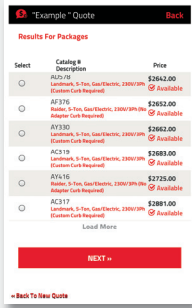
- Commercial Quick Quote
- Complete online product catalog with real-time availability
- Simplified equipment matching and AHRI certificate generation
- Expanded ordering capabilities and barcode scanning
- Expanded warranty/extended warranty lookup
- Lennox® Store Locator
- And countless other tools and resources!



Lennox offers you customer-specific pricing in real time, on any product — right from any device.

COMMERCIAL QUICK QUOTE

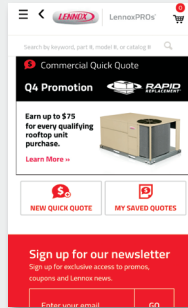
Commercial Quick Quote, available through LennoxPROs.com, makes it easy to get fast, accurate quotes from a computer, tablet or smartphone. You can also get pricing information specific to your customer number, view available inventory and place orders. Anytime, anywhere.



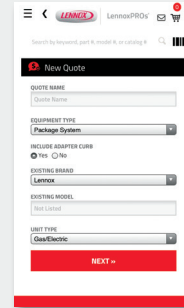
PRODUCT AVAILABILITY
So you always know what's in stock, and where



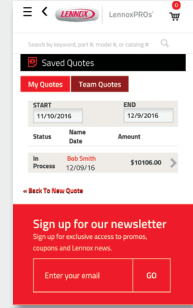
PRODUCT PRICING
Readily available pricing lets you provide instant, accurate quotes



PROMOTIONS
Features the latest promotions and opportunities for you to earn rewards



ELECTRONIC QUOTES AND SPECIFICATIONS
Generated instantly, and easily emailed to clients, giving you a competitive edge



HISTORICAL RECORD
Lets you save quotes and recall them instantly to quote similar jobs

OTHER CAPABILITIES OF THE COMMERCIAL QUICK QUOTE INCLUDE:

- Access to all quotes created under the same customer number
- Ability to save and email estimates, including cut sheets
- Customer-specific pricing on stocked rooftop units, commercial split systems, mini-splits and Merit® Series residential split systems
- Seamless order placement directly through the Commercial Quick Quote tool



Download the LennoxPROs App



DELIVERY RIGHT NOW.

SAME- AND NEXT-DAY DELIVERY AVAILABLE FOR MOST CUSTOMERS IN NORTH AMERICA

A wide array of products are available for pick up at many Lennox locations the same day they are ordered, including commercial parts, split systems, unit heaters, packaged rooftop units and residential products. Also, for your convenience, commercial product—including Raider® and Landmark® rooftop units—can often be shipped the same day for most customers.



LENNOX COMMERCIAL WAREHOUSES

When your customers need help fast, we're here to help.

We keep plenty of our most popular equipment on hand at our commercial distribution centers, and we restock often. Reliable products like Landmark and Raider rooftop units are ready to go, right when you need them. Search for a nearby location at LennoxCommercial.com.

LENNOX® STORES

The right parts. The right people. And the dedication to get the job done right.

Lennox® Stores are where you can find everything you need to get the job done right, including professional service. Commercial stocked goods are available at most locations, along with compressors, fan motors, filters and other parts needed for installation or service jobs. Find store information at LennoxPROs.com/partsplus.



GET EMERGENCY REPLACEMENT EQUIPMENT DELIVERED ON
A SCHEDULE THAT HELPS YOU OUTPACE THE COMPETITION.



EARN VALUABLE REWARDS.

RAPID REWARDS SPIFF PROGRAM

Lennox offers Rapid Replacement® Rewards* for every qualifying product you purchase through the Rapid Replacement Program. Start earning rewards now by signing up at LennoxRapidReplacement.com.



HERE'S HOW IT WORKS:

- Reloadable Visa® Prepaid Card** with rewards issued to you when you sign up for the program and then purchase qualifying equipment
- Units must be purchased at zone pricing and shipped in 0-7 days
- Valid for replacement projects only
- You have up to 6 months to claim rewards on LennoxRapidReplacement.com

HVAC WITH REWARDS

You can get the reliable, innovative and efficient Lennox® rooftop equipment you've come to trust, and get something back at the same time. There's no limit to the rewards you can earn.

*Reward Programs are subject to change or modification at any time. Participants will not be eligible to participate in multiple Lennox Rewards programs concurrently. Contact your Commercial Territory Manager for complete rules and guidelines.

**Use your Visa® Prepaid card anywhere Visa debit cards are accepted in the United States and U.S. Territories. The card may not be used at any merchant, including internet and mail or telephone order merchants, outside of the United States and U.S. Territories. Card is issued by The Bancorp Bank, Member FDIC, pursuant to a license from Visa U.S.A. Inc. Pay close attention to the expiration date printed on the front of the card. Card is valid through the last day of the month. You will not have access to the funds after expiration.



LOOK FOR PROMOTIONS EVERY QUARTER THAT MAKE THE PROGRAM EVEN MORE REWARDING.

RAPID REPLACEMENT[®] PROGRAM AT A GLANCE.



THE RIGHT PRODUCT.

- Raider[®] packaged rooftop units sized to match the most popular footprint in commercial HVAC
- Energence[®] rooftop units readily available, along with a selection of split systems and heating products



RIGHT AT YOUR FINGERTIPS.

- Get instant quotes, view inventory and place orders
- Commercial Quick Quote tool on LennoxPROs.com and the LennoxPROs[®] App



RIGHT NOW.

- Products stocked at Lennox Commercial warehouses across the U.S.
- Distribution also available via select Lennox[®] Stores
- Raider and Landmark[®] packaged rooftop units can be shipped the same day for most customers



RAPID REPLACEMENT SPIFF.

- Reloadable Visa[®] Prepaid Card with rewards*
- Rewards can be claimed via LennoxRapidReplacement.com
- Quarterly promotions

GET STARTED TODAY:

- Use the Commercial Quick Quote tool available on LennoxPROs.com
- Sign up to start earning rewards at LennoxRapidReplacement.com

**Use your Visa[®] Prepaid card anywhere Visa debit cards are accepted in the United States and U.S. Territories. The card may not be used at any merchant, including internet and mail or telephone order merchants, outside of the United States and U.S. Territories. Card is issued by The Bancorp Bank, Member FDIC, pursuant to a license from Visa U.S.A. Inc. Pay close attention to the expiration date printed on the front of the card. Card is valid through the last day of the month. You will not have access to the funds after expiration.*



COMMERCIAL

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