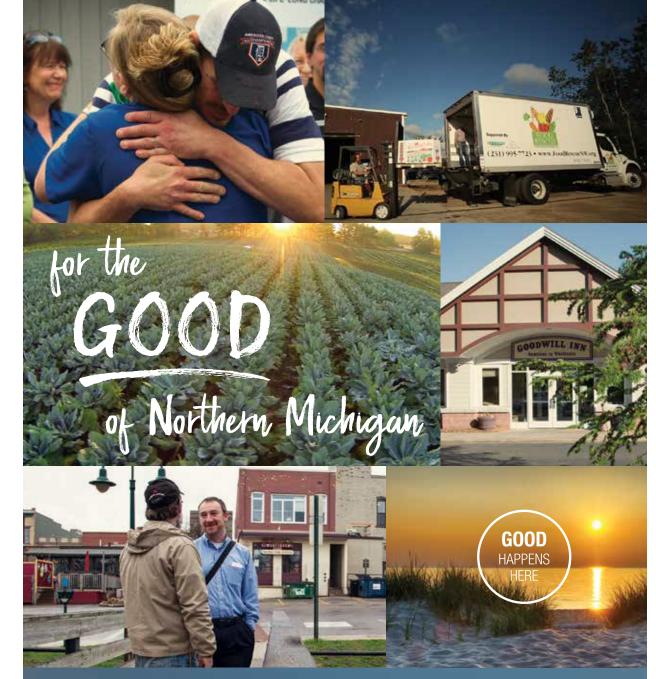


Hard Work. Personal Determination. Community Support.

the greater



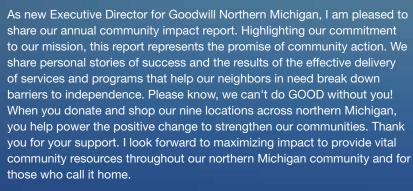
GOOD HAPPENS HERE





WELCOME!

Dan Buron, CEO Goodwill Northern Michigan





"Goodwill means to me, hope for a better future. I'm happy I didn't give up." — Tina

Tina, a single mother of two, worked diligently to transition from homelessness into safe housing in northern Michigan. To help get her there, she teamed up with Goodwill's Housing Support Services to set goals to secure permanent housing. These included obtaining her GED and becoming a Certified Nurse's Aide. Now, living in her own apartment, enrolled in college, and with plans to purchase a home with her fiancé, she continues to strive for a better life for herself and her children, strengthening our northern Michigan community.





"I have been living in my own place...and I have a full time job that I love. Goodwill gave me the second chance to realize what I can obtain on my own." — Annie

Annie is a graduate of Goodwill's Job Training program and has obtained dependable and reliable work in our northern Michigan community. Enrolled in the program, Annie quickly showed that she was motivated toward employment, and joined a Transitional Work Experience in Goodwill's Farm to Freezer program. She has since moved on to full time employment at Press On Juice in Traverse City, where she has developed into a team member, integral to the company's operations and success.

"...Goodwill opens the door, it was my job to walk through." — Trish

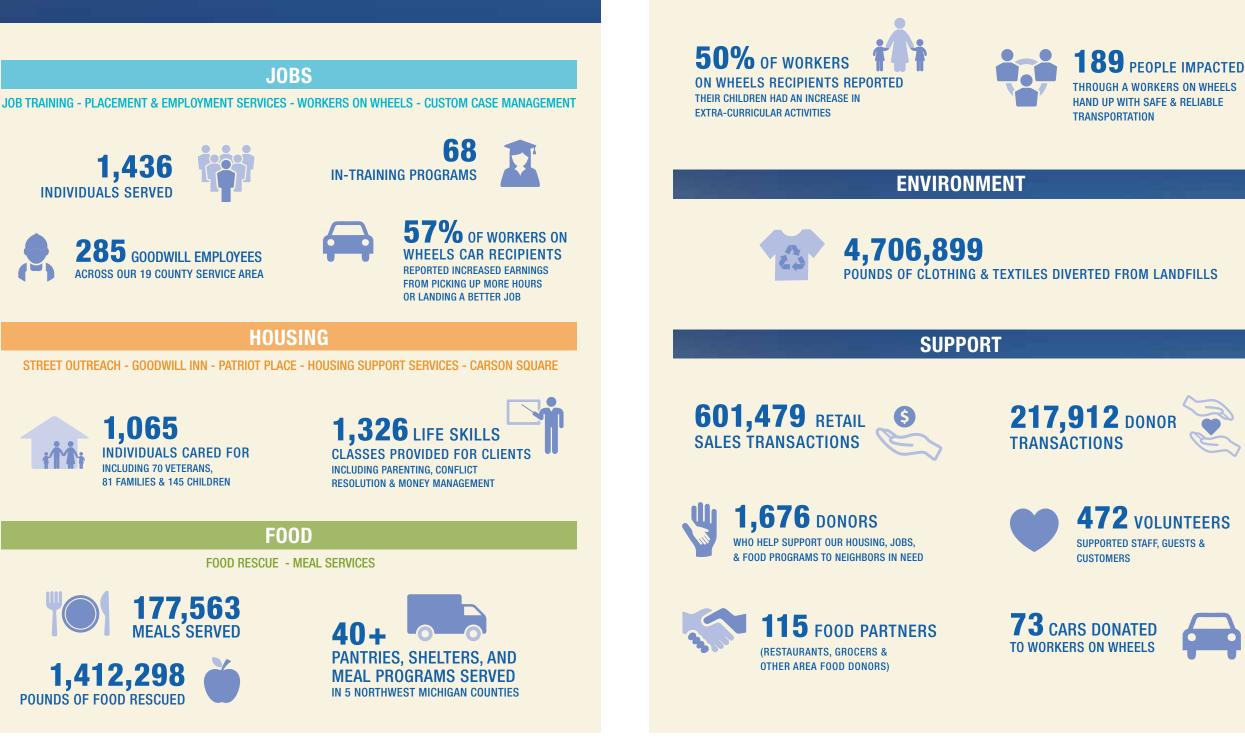
Trish has advanced through Goodwill's Food program with improved food service skills, and has influenced the quality of meals provided to hungry people in our northern Michigan community. She joined Goodwill's Food program in a processor role. In a short amount of time, she was promoted to become a full time employee with Goodwill Northern Michigan and is responsible for many regional Farm to Freezer sales accounts.



Watch more impact stories online at GOODWILLNMI.ORG.



Strengthening our community by helping individuals in need overcome barriers to independence is our primary focus. By choosing to shop, donate, and give to Goodwill Northern Michigan, you're making Housing, Jobs, and Food support available to your neighbors in need.



COMMUNITY

9 GOODWILL RETAIL

AND DONATION CENTERS

\$\$\$

\$86,675

IN GOODWILL STORE VOUCHERS

PROVIDED TO NEIGHBORS IN NEED





WORKERS ON WHEELS

Aiming to increase the independence and mobility of hardworking, low income families, Goodwill's Workers on Wheels program positively impacted the lives of nearly 200 neighbors in need over the last year with a hand up in safe and reliable transportation. Due to our generous donors, an opportunity to award additional vehicles this past year selected through community submitted nominations—resulted in connecting hardworking families with dependable transportation in 13 of our 19 counties served.

The success of our Workers on Wheels program comes from the collaborative resources of many throughout our northern Michigan community, including human services agencies, our generous vehicle donors, mechanical partners, including Bill Marsh Automotive, as well as our retail store donors and customers.

Learn more at GOODWILLNMI.ORG/WOW



2017 GOODWILL EVENTS

June 24 - Run for Shelter 5K Run/Walk August 10 - Fill the Freezer October 2 - Gather for GOOD November 5 - Empty Bowls



Get involved in our events and help us strengthen our community. **G00DWILLNMI.ORG/EVENTS**

BOARD OF DIRECTORS

Goodwill Industries of Northern Michigan and the Goodwill Inn is governed by a Board of Directors who graciously and generously volunteer their time and expertise to the commitment of the Goodwill mission.

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GOOD REPORTS

Goodwill Industries of Northern Michigan, Inc. and Goodwill Inn - Year Ending September 30, 2016

The Community Investment in Goodwill	
Retail Sales	\$9,296,486
Donated Goods	3,861,303
Contributions and Grants	1,167,294
Program Service Fees	1,337,871
Other	543,509
Total Revenue and Suppor	t \$16,206,463

Resources to Provide ServicesProgram Services\$14,493,952Management and General1,494,809Investment in Future Programs217,702Total Expenses\$16,206,463





Thomas Barrows

Barbara Barshaw

Linda Barry

9 & 10 News ABATE Region 4 Ace Hardware Thomas Ackles Acme Retail Store Janis Adams Addiction Treatment Services Advanced Financial Group, Inc. Advanced Insulation Systems Jean Ahart Alcotec Wire Corporation Ronnie Alff Alfie Logo and Gear Nancy Alfier Aline Underhill Orten Foundation, Inc. Allan B. Copley Charitable Foundation Flizabeth Allen Bruce and Christine Allen Robert and Jane Allen Jo Ann Allen Hugh and Vicky Allerton Alpena Retail Store Mark Alster Duane Amato Amazing Online Products AmazonSmile American Express Foundation American Legion Auxiliary American Legion Post 106 American Legion Post 370 American Legion Wolverine Post **American Proficiency** Institute Amical ANA-Michigan Jennifer Andersor Rev. Richard and Linda Anderson Warren and Nancy Anderson Sharon and Larry Andringa Philip and May-Lis Andrus Mark Andrus Kathrin Anslow Ed and Mary Arbut Renee Archambo David and Lillian Arnold Deb Arold Art and Mary Schmuckal Family Foundation Art Van Furniture Art's Tavern Atlanta Thunder Bay Eagles #7077 Richard and Virginia Aubrey Tom and Barbara Auer Bob and Yolanda Avala Rob Bacigalupi Joe Bagby **Beth Baillie** Donald Baiema Robert and Barbara Baldwin Richard and Paula Ball Ann Ballou Tim Banks Christy Bardaville John and Dorothy Barker Ronald and Lori Barnes

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To learn more about the information in this annual report, or to support Goodwill, please contact Sarah Kime, Director of Advancement, at 231.995.7719 or sarahk@goodwillnmi.org.

Dena Weatherholt





CONTACT volunteers@goodwillnmi.org TO GET INVOLVED!



GOODWILL Northern Michigan

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