

COMPANY PRESENTATION

WAUKESHA PEARCE INDUSTRIES WPI CANADA INC.



HEADQUARTERS

WPI LOCATIONS



WPI CANADA INC.
Edmonton, Canada



WPI HEADQUARTER
Houston, US



... a legacy that started in 1924 now extends across the US & Canada.



WPI LOCATIONS



UNITED STATES

TEXAS

Houston - Kilgore - Saginaw - Corpus Christi - Odessa

LOUISIANA

Broussard

NEW MEXICO

Farmington

OKLAHOMA

Oklahoma City - Woodward

COLORADO

Loveland

CALIFORNIA

Bakersfield

PENNSYLVANIA

Lawrence

WEST VIRGINIA

Clarksburg

WYOMING

Gillette

ALASKA

Anchorage - Soldotna

CANADA

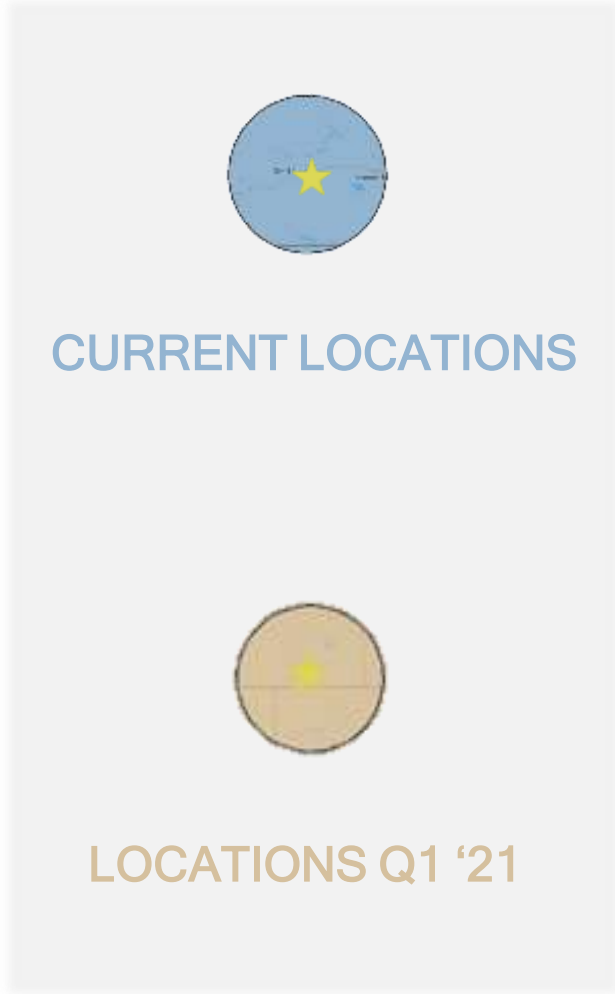
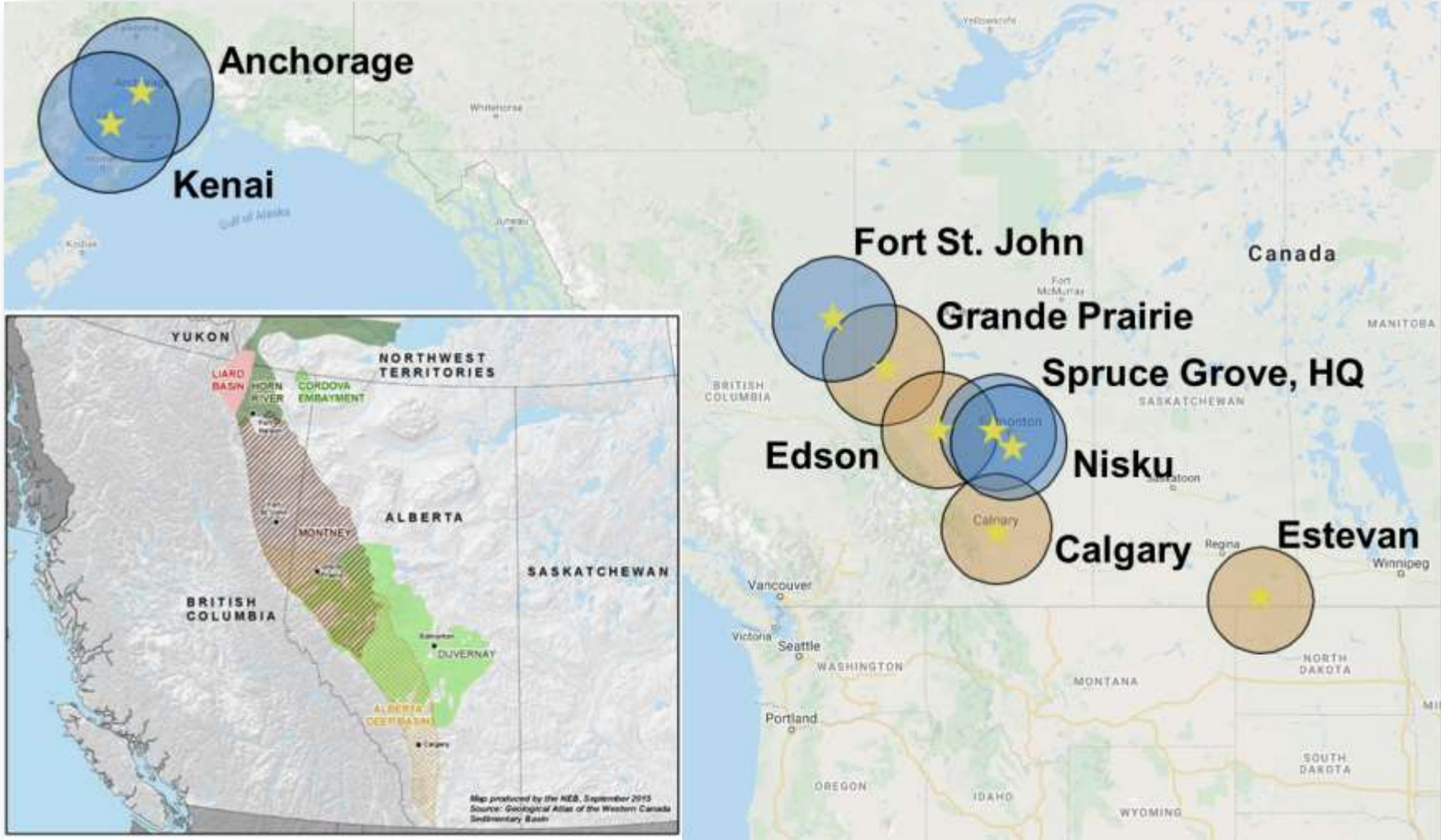
ALBERTA

Calgary - Nisku - Spruce Grove - Edson - Grande Prairie

BRITISH COLOMBIA

Fort St. John

LOCATIONS WPI CANADA





BRANCH INFO

WPI CANADA



SPRUCE GROVE
PO BOX 3427
441 SOUTH AVENUE
SPRUCE GROVE, ALBERTA
CANADA, T7X 3A7

NISKU
3365 10TH STREET
NISKU, ALBERTA
CANADA, T9E 1E7
(780) 955-7000

GRANDE PRAIRIE
MOVING IN FEB/2021
10841 78TH AVE
GRANDE PRAIRIE, ALBERTA
CANADA, T8W 2L2

FORT ST. JOHN
10944 CLAIRMONT FRT. RD.
FORT ST. JOHN, BRITISH COLUMBIA
CANADA, V0C 2P0
(250) 787-7042

BRANCH CAPABILITIES

WPI CANADA



LOCATION	SQ. FT.	SHOP EQUIPMENT SUMMARY
Spruce Grove	38,000 6 Acre Yard	<ul style="list-style-type: none"> ▪ 40 ton overhead crane ▪ Cylinder head rebuild equipment ▪ Dyno bay testing facility ▪ Fully equipped Engine & Compressor machine shop ▪ Misc. shop equipment ▪ Warehouse ▪ Field service ▪ Head office
Fort St. John	16,000	<ul style="list-style-type: none"> ▪ Field service ▪ Compressor machine shop ▪ Warehouse ▪ Parts distribution ▪ Misc. shop equipment
Nisku	21,000	<ul style="list-style-type: none"> ▪ Field Service ▪ BOP repair & recertification ▪ Centralized warehouse ▪ Parts distribution
Grande Prairie (Feb 2021)	16,000	<ul style="list-style-type: none"> ▪ Compressor machine shop ▪ Warehouse ▪ Parts distribution ▪ Misc. shop equipment

KEY BENEFITS THROUGH BUSINESS WITH WPI CANADA



Canada's only One Stop Shop



World's largest inventory of **Waukesha** & **Ariel** parts



Access to certified CAT & Waukesha technicians with an industry average of **15+** years



Access to in-house engineering services for operational issues & revamp services



Fabrication of new power gen packages & retrofit/revamp for power gen and compression packages

KEY BENEFITS THROUGH BUSINESS WITH WPI CANADA



ONE STOP SHOP

- Full-service capabilities for engine & compressor work (*field & shop*)
- All engine & compressor product lines
- Full Millwright capabilities
 - Pumps
 - Pulsation dampeners
 - Etc.
- Canada's only natural gas dyno bay
- Full in-house capabilities
 - Reducing 3rd party charges for customers, resulting in savings of time & money
 - Reduction of complexity for warranty



KEY BENEFITS THROUGH BUSINESS WITH WPI CANADA



WORLD'S LARGEST INVENTORY OF WAUKESHA & ARIEL PARTS

- Large inventory - key strategy for WPI Canada
- Total inventory excl. exchange inventory:
 - \$ 10+M CAD in Canada (*\$ 4.5M CAD Waukesha, \$ 2M CAD Caterpillar, \$ 1.5M CAD Ariel, \$ 2M CAD other*)
 - \$ 65+M CAD in the United States
- Reduction of lead times by stocking requested inventory
- Canada's largest exchange inventory covering all major brands including **Waukesha, Caterpillar & Superior**
- World's largest inventory of Waukesha & Ariel parts

*Direct access - we got **YOU** covered*



KEY BENEFITS THROUGH BUSINESS WITH WPI CANADA

CERTIFIED CATERPILLAR & WAUKESHA TECHNICIANS

- Access to certified Caterpillar & Waukesha technicians with an industry average of **15+ Years**
- Full access to certified OEM Waukesha & Caterpillar parts + aftermarket

MORE DETAILS ON ADDITIONAL PRODUCTS &
CAPABILITIES?
TAKE A LOOK AT OUR LINE CARD



WPI Canada Line
Card



KEY BENEFITS THROUGH BUSINESS WITH **WPI CANADA**

IN-HOUSE ENGINEERING SERVICES FOR OPERATIONAL ISSUES & REVAMP SERVICES

- Technical support for field service & on-site issues
- Global network with experienced, OEM-certified service crews
- 24/7 emergency service



KEY BENEFITS THROUGH BUSINESS WITH **WPI CANADA**



FABRICATION OF NEW POWER GEN PACKAGES & RETROFIT/REVAMP FOR POWER GEN AND COMPRESSION PACKAGES

- Several power gen units in stock from 200 kW - 1 MW



Power Gen
Catalogue



**MORE DETAILS ON OUR AVAILABLE UNITS?
TAKE A LOOK AT OUR
POWER GEN CATALOGUE**

CUSTOMER-FOCUSED SOLUTIONS

WPI CANADA



GENUINE PARTS & TOOLS



- GENUINE PARTS
- SPECIAL TOOLS
- PARTS AGREEMENTS

FIELD SERVICE



- FIELD SUPPORT
- SERVICE TECHNOLOGIES
- WARRANTY ADMINISTRATION

PRODUCT TRAINING



- OPERATOR & TECHNICIAN LEVEL COURSES
- FIELD SCHOOLS
- ONLINE TRAINING

TECHNICAL PUBLICATIONS



- PRODUCT MANUALS
- SERVICE BULLETINS
- SPECIAL PUBS
- SUBSCRIPTION SYSTEM
- E-HELP

CUSTOMER SUPPORT



- CALIBRATIONS
- ORDER SUPPORT
- FAILURE ANALYSIS

APPLICATION ENGINEERING, REVAMP & REMANUFACTURING

WPI CANADA



- Minimize compression & power gen costs by maximizing use of your stock
- Units including:
 - Engines
 - Frames
 - Cylinders
 - Coolers
 - Vessels
- Redesign, Repower or Restage most makes & models of compressor packages
- Transform & update equipment to increase productivity & efficiency
- Certified remanufactured exchange engines
- Constantly growing to help you maximize your uptime



REVAMP CAPABILITIES

WPI CANADA



- Used compressor package restaging / revamping to near new condition
- Compressor overhaul
- Engine overhaul
- Engineering design services
- Engine horsepower upgrades
- Cylinder & piping upgrades
- Bottle & scrubber upgrades
- Electrical & control panel upgrades or replacement
- Ancillary piping & tubing upgrades
- Skid repair & replacement
- Cooler upgrades, sections repaired or added
- Welding: ASME coded
- All major engine lines including Caterpillar, Waukesha, & White Superior
- All major compressor lines including Ariel, Gemini/GE, Ingersoll Rand & Cooper
- Generator sets or pmp package revamp service available
- Warranty on all workmanship
- Field or shop



WPI CANADA

WAUKESHA P9390 GSI ZERO-HOUR OVERHAUL





WPI CANADA

WAUKESHA 7044 GSI IN-FRAME OVERHAUL



WPI Canada helped to install an Air Fuel Ratio control system



WPI CANADA

WAUKESHA 7042GL SWING ENGINE



REVAMP CASE STUDIES

WPI CANADA



WAUKESHA L5790GSI GENERATOR PACKAGE W/ ALTRONIC EPC 100E CONTROLLERS



FACTORY AUTHORIZED TRAINING & CERTIFICATION

WPI CANADA



- All factory Waukesha courses available
- All factory Ariel Compressor courses available
- All factory Caterpillar courses available
- All Spartan Emission related courses available
- Courses can be adjusted to any customer requirements



DELIVERING THE BRANDS YOU KNOW & TRUST



WPI CANADA



CONTACT US!

WPI CANADA INC.

441 SOUTH AVENUE
SPRUCE GROVE, AB T7X 3A7



OFFICE: +1-780-955-7000 | TOLL FREE: +1-844-534-0852



www.wpi.com



WPI CANADA
PRODUCT & SERVICE
PORTFOLIO

PORTFOLIO

WPI CANADA



1 ENGINES

2 COMPRESSORS

3 POWER GENERATION

4 ACCESSORIES

5 ADDITIONAL EQUIPMENT

Waukesha

INNIO

Distributor & Service Provider



OFFICIAL INNIO WAUKESHA
DISTRIBUTOR & SERVICE
PROVIDER
UNITED STATES



1

ENGINES - PRODUCTS & SERVICES

- Official INNIO Waukesha Distributor & Service Provider in the United States
 - **Only Dyno Testing Cell in Canada!**
 - Zero hour reman engines
 - In-house, EcoPowerhouse remanufacturing
 - Global network with experienced, OEM-certified service crews
 - Certified field & shop overhauls
 - Field & shop repairs
 - Emission testing & tuning
 - Engine component repairs & rebuilds
 - Exchange engines
 - Installation, startup & troubleshooting
- Planned maintenance
 - Replacement / re-powered engines
 - Warranty repairs
 - 24/7 emergency service
 - Ability to service multiple OEM brands
 - Waukesha
 - CAT
 - White Superior
 - Cummins
 - Arrow
 - Ajax

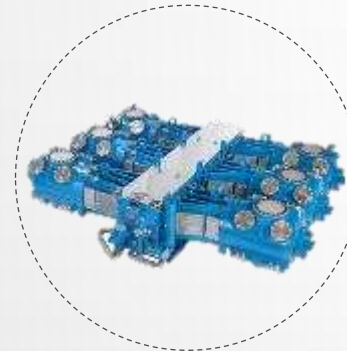




2

COMPRESSORS - PRODUCTS & SERVICES

- Rebuilt Ariel compressors & parts
- Field/Shop repairs & overhauls
- Planned maintenance
- Troubleshooting
- Valve tailoring & repairs
- Dedicated field service technicians
- Revamps of gas compressor packages
- Application engineering
- Ability to service multiple OEM brands
 - Ariel
 - Gemini/GE
 - Ingersoll Rand
 - Dresser Rand / Worthington
 - EnDyn / White Superior





3

POWER GENERATION - PRODUCTS & SERVICES

- INNIO Waukesha Engines & Generators
 - Generac Natural gas, Diesel & Propane Generators
 - FlexEnergy turbine generators
 - Magnum Power mobile generators & light towers
 - Hi Power diesel generators
 - Fabrication of custom systems
 - Revamps of power generation equipment
 - Field / Shop repairs & overhauls
 - Installation, startup & troubleshooting
 - Load bank testing
 - Planned maintenance
 - Warranty repairs
 - 24/7 emergency service
- Dedicated field & shop service technicians
 - Fully stocked equipment service trucks
 - MMS program that allows you to monitor your equipment online
 - Ability to service multiple OEM brands
 - Waukesha® Engines
 - GE Transportation Diesel Engines
 - Baldor
 - Kohler
 - Wacker
 - ASCO
 - Culter Hammer
 - Russelectric





4 ACCESSOIRES

- Amot safety controls
- ASCO transfer switches
- Bosch spark plugs
- Continental controls
- Cutler Hammer
- Deming pumps & parts
- WPI-Precision catalyst
- Fisher gas regulators & parts
- Gen Tacker monitoring systems
- Heinzmann controls
- Hercules engine parts
- IEM Switchgear
- Impco Carburetion
- Ingersoll-Rand air/gas starters
- Altronic spare parts, engine controls & ignition systems
- Champion products & services





5 ADDITIONAL EQUIPMENT

- Baker Hughes Hydril Blowout Preventers (BOPs)
- Safety & Kelly valves
- Pulsation dampeners & pump repairs
- Kenco lube controls
- IPD replacement parts
- Kim hotstart systems
- Mooney gas regulators & parts
- Motortech products & services
- MP / Jaeger pumps & parts
- Murphy gauges & control panels
- Ren lube controls
- Stitt products & services
- TDI air starters
- Thomas couplings & parts
- Turbo Supply turbochargers twin
- Disc C.P.T.O. & parts
- Weatherford-Exhaust stack
- Woodward governors & parts
- Denso plugs
- Application engineering
- Technical support
- Training programs

