



مؤسسة نيوتك للهندسة والتجارة

NEWTECH ENG. & TRD. EST.

An ISO 9001: 2008 Certified Company.

C.R. : 8863/32 ٨٨٦٣/٣٢ : س.ر.
Tel : 44311063 ٤٤٣١١٠٦٣ : تليفون
Tel Fax: 44311062 ٤٤٣١١٠٦٢ : فاكس
P.O. Box : 6193 ٦١٩٣ : ص.ب.
DOHA - QATAR الدوحة - قطر
E-mail: sales@newtechwll.com.qa
accounts@newtechwll.com.qa

COMPANY PROFILE

NEWTECH ENG. & TRD. EST.

P.O Box - 6193,

Doha - Qatar

TEL- +974-44311063 / 44326305

FAX- +974-44311062

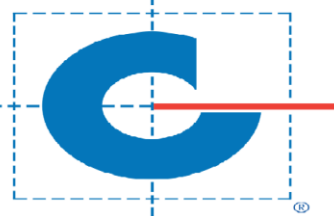
Web. www.newtechengtrd.com

sales@newtechqatar.com

sales@newtechwll.com.qa



JAS-ANZ



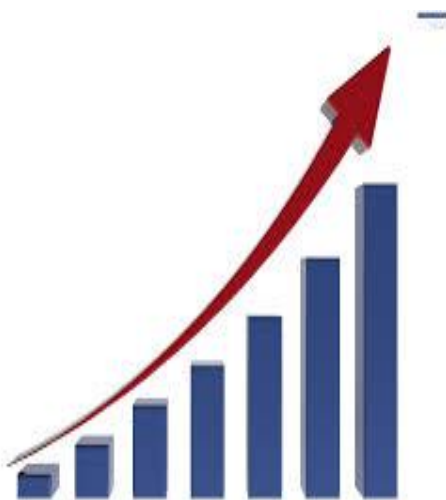
ISO 9001:2015

Solutions

Technology

Experience

INTRODUCTION



We would like to introduce our company as **NEWTECH ENG & TRD.EST.** One of the well-established and leading companies in Qatar since 1998, and we are **ISO 9001:2015** Registered. Our showroom is situated in Barwa - village Wakra Road, Building No.5, Shop No.10. We are able to supply a wide range of Electrical Ind. Products, Industrial Lightings, Led Light fittings and Accessories Engineering Items , MEP, & Civil & Construction Materials, Building Materials, Fire Fighting and Safety Hardware, Consumables, Electrical all Kinds of Tools for Electrical Cables, Cable laying Products, Switch Gear Division, Plumbing and Sanitary, HAVC, Hardware , Industrial Tools, Safety-Materials, Paints, Power Tools, Construction - Machines and Cleaning Chemicals and a wide variety of Consumables..

GENERAL INFORMATION

- *Name of the Company* : **NEWTECH ENG. & TRD. EST.**
- *Address* : *P.O Box-6193, Doha -Qatar*
- *Telephone Nos.* : *+974 - 44311063/44326305*
- *Fax No.* : *+974 - 44311062*
- *Mobile* : *+974 - 55809416*
- *Direct Line* : *+974 - 44771981*
- *Contact person* : *Mr.Anil M - General Manager*
- *Email* : sales@newtechqatar.com
sales@newtechwll.com.qa

NATURE OF BUSINESS

- *Identify new Project opportunities, Liaison with Specifiers, Architects, Designers etc... Right from the conceptual stage of a project.*
- *Provide a satisfactory Solution to our client based on the project requirements in order to reach as close to the imagination of our clients.*
- *Introduce new innovative products into the market.*
- *Constantly keep looking for new Business Avenues.*

OBJECTIVES:

- *Newtech objectives are to make an equal and fair profit in the business*
- *The highlights of this plan are the targets: gross margin and sales-revenue, which are attainable through a proactive approach to the candidacy of clients, teaming-up with technology providers, and partnering with reputed International suppliers and construction firms to reduce competition, improve pricing, and reduce risks.*

VISION



Our vision is to become as a best supplier in Qatar. NEWTECH has a positive outlook towards the future. Some plans for the future include increasing services and expansion of quality product lines, sales networks, and sales force. More concentration would be given on energy saving concept. Go Green Vision of 2022 world cup.

MISSION:



NEWTECH strives to provide to its customers innovative lighting solutions accompanied with a high-level of services that meet their ever changing needs and preferences while maintaining a high standard of quality in design, beauty, function & energy saving. We are committed to offering reliable, sustainable and practical solutions.

SOURCING:



- The principles of the business provide the key fulfillment and delivery. The core value is professional expertise provided by a combination of experience, smart and hard work, discipline, improvements.*
- NEWTECH has partnered itself with qualified manufacturers in the industry of Civil, Construction, MEP, Electrical, Mechanical and Oil field sectors across the globe to offer the best possible innovative products.*

SALES STRATEGIES:

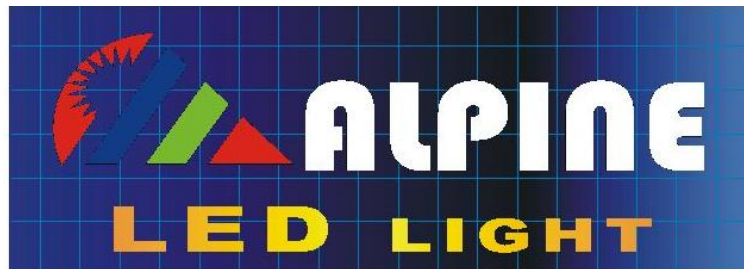


Our strategy focuses first on maintaining the identity of the high-end buyer who appreciates quality service, but is also very demanding regarding value creations. NEWTECH has been able to find these customers using a combination of social and interactive relationships.

Furthermore, as a part of its "individual sales strategy," to ensure optimum client satisfaction, NEWTECH customizes its services for each specific client. This approach is called "individual sales strategy" because customization permits clients to participate in producing exactly what they want.



Project sales is one of NEWTECH specialties. Our sales teams are professionals with vast technical knowledge in lighting and related fields. They have the ability to provide turnkey solutions by offering a complete package for any construction project; no matter how large or small it is. In their turnkey solutions they not only consider technical specification but they are experienced enough to take into consideration solutions, practicality of use, cost effectiveness, and long term effects. When awarded a full lighting turnkey contracts that includes some or all lighting categories, is able to provide the customer with better services such as bringing total cost down, conformity of products, easier management because the project personnel are dealing with only one firm for their lighting needs, and an easier method of substitution of products.



NEWTECH currently has the following portfolio:

Switchgear Division:-

NEWTECH caters various market segments including civil and electro-mechanical contractors & electrical. Our all switchgear components are approved with many consultants Engineers in Qatar also in Government and semi government agencies. Switchgear and power generation industry, public and private electric utilities, and private consumers.

Being established in the city of Doha – Qatar, most of the products can be immediately supplied to site from our ready stock at short notice.

A centralized distribution system, along with fully computerized operations Throughout our branches. Ensures stringent quality checks and superior standards. Are maintained for delivery times with the schedules provided.

Products Categories:

- ✓ *Sub Main Distribution Boards*
- ✓ *Final Distribution Boards*
- ✓ *Motor Control Centers*
- ✓ *Street Light Feeder Pillars, etc.*
- ✓ *Industrial type Socket Panels*
- ✓ *DDC Panel*
- ✓ *Lighting Control Panel*
- ✓ *Change over switches*
- ✓ *VFD Control*
- ✓ *Switch Gear Related Maintenance work*



- ✓ *Panel Boards & Switchgears Components*
- ✓ *Enclosures with IP RATING*
- ✓ *Change Overs European made*
- ✓ *Bus bar and Bus bar Support system*
- ✓ *CTs (Crompton) and Panel Board CTs (Class 1, Class X)*
- ✓ *Terminal Blocks*
- ✓ *REF Relays*
- ✓ *Lovato Battery Chargers (Complete)*
- ✓ *Indicator Lamp and Push Buttons*
- ✓ *ACB, MCCB, MCB, RCBOs*
- ✓ *Voltmeters, Ammeters, etc.*

Our Leading Brands :-

- HAVELLS IND.LTD – INDIA**
- LS Ind. Systems - Korea**
- HAGER – France**
- SCHNEIDER Electric - Europe**
- ABB – Finland / Sweden**
- HIMEL (Partner for Schneider) - PRC**



Fiber Optics AND Net Cables

NEWTECH has tie up with world leaders in production, supply of Fiber Optic lighting solutions Finolex Cable Ltd.-India , The benefits of Fiber optic lights includes One light source provides many points of light, Low UV and no heat emissions from the end of the fibers, Fiber optics are safe for use in areas such as bathrooms, spas and other wet areas, Economical & low maintenance and it is very easy to achieve Colour changing, twinkle effects and dimming controls.



Finolex
Cables Limited

TRADING in BUILDING MATERIALS - Newtech Eng.& Trading Est. sells a wide range of Building Materials Hardware ,Safety materials and Building Consumable's. Always ensure to sell only the highest quality accessories because when accompanied with light fixtures they must provide the highest level of performance and safety our customers.

We have associated with leading worldwide quality manufactures to supply the below mentioned product but not limited to.

- * **G.I BINDING WIRE, BLACK ANNEALED WIRE& PVC COATED WIRE'S**
- * **WOOD NAIL, STEEL NAIL AND SCREWS**
- * **MARINE PLYWOOD AND COMMERCIAL PLYWOOD'S AND TIMPER'S**
- * **DECRATE PLYWOODS**
- * **GYPSON BOARAD ALL GYPSON ACCESSORRIES.**
- * **BLACK CEMNET /WHITE CEMNET/GYPSON POWDER**
- * **HESSIAN CLOTHS ALL SIZES**
- * **GREEN NETS IN 80AND 70 GSM ALL SIZES AND COOTON COVERALLS**
- * **PVC ROAD BARRIER / PVC TRAFFIC CONES/ TRAFFIC LIGHTS**
- * **NYLONE ROPES /COTTON ROPES /MANILA ROPES**
- * **INDUSTRIAL TROLLEYS ANS CASTORES**
- * **SCAFFOLDING TOWER'S AND ALUMINIM LADDER'S**
- * **COTTON RAGES IN WHITE AND MIX COLUR**
- * **POLYTHENE SHEETS IN ALL GAUGES**
- * **TIE RODS AND ACCESSORRIES.**
- * **INDUSTRIAL BRUSHES / STEEL CUTTING AND GRINDING DISCS**
- * **ENGINERRING FILES AND ABRASIVES**
- * **CUTTING TOOLS AND MACHINE TOOLS**
- * **FASTENERS AND THREADED RODS G.I AND SS 304 AND 316**
- * **HAND TOOLS, HAMMER, WREMCHES, HAND SAWS AND CLAMPS AND VICES.**
- * **PRECISION MEASURING INSTRUMENTS, RULES AND LEVELS,**
- * **RIGGING HARDWARE. LIFTING EQUIPMENT'S AND ACCESSORIES.**
- * **INDUSTRIAL SAFETY AND TRAFFIC PRODUCTS**
- * **GENERAL HARDWARE AND CONSUMBLES ITEMS.**

Further within a short span we have established interaction with private consultants, architects and engineering departments of various ministries and corporate houses and supplying materials for their projects.

We hope you will consider our credentials and will send enquiries as per your requirement and anticipate for a successful business along with your organization.



TRADING in PLUMBING AND SANITARY MATERIALS - *Newtech Eng.& Trading Est. sells a wide range of Plumbing and Sanitary Materials Hardware Safety materials and Building Consumable's. Always ensure to sell only the highest quality accessories because when accompanied with light fixtures they must provide the highest level of performance and safety our customers.*

We have associated with leading worldwide quality manufactures to supply the below mentioned product but not limited to.

- * *PVC PIPE AND UPVC HIGH PRESSUR PIPE IN BS STD.*
- * *PVC LOW PRESSURE AND DUCT PIPE.*
- * *UPVC UNDER GROUND DRAINAGE PIPE AND FITTINGS.*
- * *G.I PIPES /ERW BS STD PIPE AND FITTINGS.*
- * *PVC AND FIBER WATER TANKS.*
- * *G.I PIPE FITTINGS AND FLANGES AND ACCESSORRIES.*
- * *HDPE PIPE AND FITTINGS.*
- * *PVC PIPE IN BS STANDERED.*
- * *ELECTRICIAL DUCTING PIPE IN BS STD.*
- * *PPR PIPE AND FITTINGS .*
- * *PVC BATHROOM FITTINGS AND ACCESSORIES.*
- * *CERMAIC BATH ROOM FITTINGS AND ACCESSORIES.*
- * *COPPER PIPE, PVC COATED COPPER PIPE AND FTIITINGS*
- * *G,I VALUVES , TAPS AND FLANGES.*
- * *COMMERCIAL AND RESIDENTIAL WATER PUMPS AND FITTINGS.*
- * *MANHOLES COVERS AND GRATINGS HEAVY DUTY AMD MEDUIM.*
- * *WATER HEATER DOMESTIC AND INDUSTRIAL.*
- * *PAINTS AND PAINTING RELATED ITEMS.*



TRADING in ELECTRICAL - Newtech Eng. & Trading Est. sells a wide range of Electrical components, Led Lights and fittings & lighting Pole's and accessories. Always ensure to sell only the highest quality accessories because when accompanied with light fixtures they must provide the highest level of performance and safety our customers.

We have associated with leading worldwide quality manufactures to supply the below mentioned product but not limited to.

* PVC Flexible cables, Rubber Insulated Flexible Cables, Control Cables – **NET turkey**

* Fire Resistant Cables Fiber Optic Cable and Accessories

* Armoured XLPE/SWA Power cable / Earth cables and LSF Cables

* PVC Single core cable / Panel Wires / Heat Resistant Cables 105 deg.

* Industrial Sockets & Plugs ,Control Stations,

* Electrical Wiring Accessories For Projects & Temporary

* Industrial Flood Lights, High Bay Lights , Led Lights and Accessories

* Fluorescent Light Fittings /Batten Fittings Weatherproof Fittings all size

* Timers, Timer Switches, Photo Cells, Contactor's And Relays

* Crimping Tools, Cable Cutter Hydraulic /Manual and Other Tools.

* Cable Lugs, Insulated Non Insulated ,Ferrules, Glands & Accessories

* Cable Trunking in PVC and G.I and HDG Trunking ,Trays, Ladder's

* Copper Earthing Rod's and Accessories / Copper Bus Bars & Insulator

* PVC and G.I Conduit And Accessories all sizes

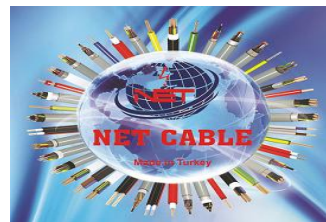
* PVC and G.I Cable Ties / Cable Joint Kits/ Cable Glands all ranges

* Cable laying Products.

* Industrial Lamps, Energy saving lamps & HID lamps etc.

Further within a short span we have established interaction with private consultants, architects and engineering departments of various ministries and corporate houses and supplying materials for their projects.

We hope you will consider our credentials and will send enquiries as per your requirement and anticipate for a successful business along with your organization.





Our Leading Electrical Brands :-

- ***PVC FLEXIBLE CABLES, SINGLE CORE CABLE AND PANEL WIRES. (DISTRIBUTION IN QATAR)***
- ***PVC FLEXIBLE CABLE 100% COPPER - EGA CABLE / NET CABLE MADE IN TURKEY (Authorized Distributor in Qatar)***
- ***SAUDI CABLE , OMAN CABLE AND NEXSON QICC – XLPE /SWA/LSF***
- ***RUBBER CABLE . NEXSON FRNACE ,TOP CABLE , DUCAB & ARISTONCAVI***
- ***WIRING Accessories. MK, LEGRAND, TENBY, KHIND, HAGER & RELITE***
- ***KHIND WIRING Accessories Authorized Distributor in Qatar.***
- ***PCE AND NET BRAND INDUSTRIAL PLUGS AND SOCKETS***
- ***CELLPACK AND 3M CABLE JOINTS AND CABLE TIES***
- ***VINI INSULATION TAPE – Distributor in Qatar.***
- ***ALPINE Led Lights and Accessories Distributor in Qatar & INDIA***
- ***Lights... OSRAM LAMPS , PHILIPS , GELIGHTINGS & LED LAMPS***





TRADING in Fire & Safety and Accessories - Newtech Eng. & Trading Est. sells a wide range of Fire and Safety Items, Paints and accessories. Always ensure to sell only the highest quality accessories because when accompanied with light fixtures they must provide the highest level of performance and safety our customers.

We have associated with leading worldwide quality manufactures to supply the below mentioned product but not limited to.

- FIRE Extinguisher's Fire Hose Fittings & Accessories.
- Fire Fittings Pipe And Fittings
- SS & CS Pipe and fittings
- All Types of Brass , Bronze CS , CI & MS Valves
- Grooved Mechanical Fittings.

PAINTS And PAINTING MATERILAS.

- INTERIOR PAINTS / EXTERIOR PAINTS
- HIGH END DECORATIVE PAINTS
- ROAD MARKING PAINTS
- EPOXY PAINTS
- ANTI DUST PAINTS
- INTERIOR PRIMER'S/INTERIOR FILLER'S/PUTTY'S.
- PAINT REMOVERS / THINNER'S.
- ALL TYPES OF PAINT BRUSHES, ROLLERS AND STICKS.
- PAINT SPRAY GUNS AND MACHINES.
- WOOD PAINTS, WOOD STAIN'S AND WARINSH PAINTS
- WATER PROOFING PAINT.



TRADING in Safety-Materials -

Eye and Face Protection

- Safety glasses or face shields are worn any time work operations can cause foreign objects to get in the eye. For example, during welding, cutting, grinding, nailing (or when working with concrete and/or harmful chemicals or when exposed to flying particles). Wear when exposed to any electrical hazards, including working on energized electrical systems.
- Eye and face protectors – select based on anticipated hazards.

Foot Protection

- Construction workers should wear work shoes or boots with slip-resistant and puncture-resistant soles.
- Safety-toed footwear is worn to prevent crushed toes when working around heavy equipment or falling objects.

Hand Protection

- Gloves should fit snugly.
- Workers should wear the right gloves for the job (examples: heavy-duty rubber gloves for concrete work; welding gloves for welding; insulated gloves and sleeves when exposed to electrical hazards).

Head Protection

- Wear hard hats where there is a potential for objects falling from above, bumps to the head from fixed objects, or of accidental head contact with electrical hazards.
- Hard hats – routinely inspect them for dents, cracks or deterioration; replace after a heavy blow or electrical shock; maintain in good condition.

Hearing Protection

- Use earplugs/earmuffs in high noise work areas where chainsaws or heavy equipment are used; clean or replace earplugs regularly.

Safety gas cylinder

- When starting out on a new construction project you will want to be sure that the correct fire safety standards are in place from the outset.



