America's Newspapers

SENIOR LEAD RSHIP 21 CONFERENCE

THE BROADMOOR | COLORADO SPRINGS

IN PERSON OCTOBER 17-19

CONFERENCE ATTENDEES (AND GUESTS)

as of October 15, 2021

If changes need to be made in your information, please contact cdurham@newspapers.org

Additional attendees are encouraged to register and reserve your hotel room as soon as possible.

Newspaper attendees: <u>REGISTER HERE</u> Solutions Partners: <u>REGISTER HERE</u>

Michelle Ackerman, Advertising Implementation Manager, Brainworks Software, Central Islip, New York

Mark Adams, CEO, Adams Publishing Group, Minneapolis, Minnesota

Annette Albrecht, Business Development Director, Brandpoint, Hopkins, Minnesota

Sara April, Vice President, Dirks, Van Essen & April, Santa Fe, New Mexico

Lloyd Armbrust, Founder & CEO, OwnLocal, Pflugerville, Texas

Chris Baker, Publisher, Taos News, Taos, New Mexico

Richard G. Ballantine (Mary Lyn), Chairman of the Board, Ballantine Communications, Inc. and The Durango Herald, Durango, Colorado

John Barry, CEO, Brainworks, Central Islip, New York

Dana Bascom, Senior Sales Executive, Newzware, A Division of ICANON, Hatfield, Pennsylvania

Elizabeth Bernberg, Director of Business Development, AdCellerant, Denver, Colorado

Kevin Behrens, Publisher, Marysville Newspapers Inc., Marysville, Ohio

Terra Bernhardt, Lebanon Publishing Company, Lebanon, Missouri

Mark Bethmann, CEO, BellCornerstone, Manlius, New York

Eddie Blakeley, COO, Journal Publishing, Tupelo, Mississippi

Gary Blakeley, CEO, PAGE Cooperative, King of Prussia, Pennsylvania Frank Blethen, Publisher, The Seattle Times, Seattle, Washington Mike Blinder, Publisher, Editor & Publisher Magazine, Lutz, Florida Robin Blinder, Associate Publisher, Editor & Publisher Magazine, Lutz, Florida Gordon Borrell, CEO, Borrell Associates, Williamsburg, Virginia Don Bricker, Chief Operating Officer, Shaw Media, Crystal Lake, Illinois Devlyn Brooks, President, Modulist, Fargo, North Dakota PJ Browning, President and Publisher, The Post and Courier, Charleston, South Carolina Otis Brumby, Publisher, Marietta Daily Journal, Marietta, Georgia Leo Brunnick, COO, Naviga, Bloomington, Minnesota John Bussian (Kari Angelo), Counsel, Bussian Law Firm, Raleigh, North Carolina Scott Champion, CEO, Champion Media, Mooresville, North Carolina David Chavern, President and CEO, News Media Alliance, Arlington, Virginia Beth Chism, President and Publisher, Lebanon Publishing Company, Lebanon, Missouri James Clarke, Managing Director, Local Markets, The Associated Press, Arvada, Colorado Jana Collier, Publisher, Dayton Daily News, Dayton, Ohio Tom Comi, Vice President, Content Partnerships, NTVB Media, Troy, Michigan Randy Cope, Director, Cribb, Cope & Potts, Bella Vista, Arkansas Kevin Craig, SVP | Director - Newspaper Relations, AMG | Parade Magazine, Nashville, Tennessee John Thomas Cribb, Director, Cribb, Greene & Cope, Helena, Montana David Cook, Managing Director, Aspen Daily News, Aspen, Colorado Tom Cross, Publisher, The New Mexican, Inc., Santa Fe, New Mexico Phil Curtolo, Director of Sales, SCS, Bethlehem, Pennsylvania Shareef Dajani, Senior Director of Business Development, STN Video, Pleasant Hill, California Scot Dalquist, VP - Newspaper Relations, AMG | Parade Magazine, Nashville, Tennessee Shari Donnermeyer, Sales Manager, Borrell Associates, Williamsburg, Virginia Stephen Dorris, Director of Business Development, American Hometown Media, Nashville, Tennessee Patrick Dorsey, Publisher and VP Regional Publishing Operations, Austin American-Statesman, Austin,

Texas

David Dunn-Rankin, President, D-R Media and Investments LLC, Venice, Florida Cindy Durham, Communications Director, America's Newspapers, Calera, Alabama Diane Everson, Publisher, The Edgerton Reporter, Edgerton, Wisconsin Brandon Eyerly, Publisher, Press Enterprise, Bloomsburg, Pennsylvania Markus Feldenkirchen, Vice President of Sales, North America, Lineup Systems, Broomfield, Colorado Alan Fisco, President and CFO, The Seattle Times, Seattle, Washington Mike Fishman, Publisher, Lakeway Publishers, Morristown, Tennessee Jacob Fogg, Vice President, DataJoe, LLC, Colorado Springs, Colorado Rachel Frank, VP, D-R Media and Investments LLC, Venice, Florida Ken Freeman, EVP American Sales, Naviga, Bloomington, Minnesota Kristen Frey, Director of Revenue, News-Press & Gazette Company, Saint Joseph, Missouri Michael Gebhart, President and CEO, SCNI / The Albany Herald, Lawrenceville, Georgia Donna Gordon, Vice President, National and Call Center Advertising, McClatchy Brian Gorman, Chief Revenue Officer, iPublish Media Solutions, Westborough. Massachusetts David Grant, Founder and Executive Vice President, Affinity Express, Inc., Elgin, Illinois Philippe Guay, CRO, STN Video, Victoria, British Columbia, Canada Jeremy Gulban, CEO, CherryRoad Media, Inc., Parsippany, New Jersey Lon Haenel, Vice President, Newspaper Subscription Services (NSS), Janesville, Wisconsin Jeremy Halbreich, Chairman & CEO, AIM Media Management, Dallas, Texas Donna Hall, Publisher, The Atlanta Journal-Constitution, Atlanta, Georgia David Haynie, CEO, CitySpark, Inc., Sandy, Utah Sally Hendron (Linda Jessee), Vice President/Finance, Small Newspaper Group, Kankakee, Illinois Les High (Becky), Publisher, Border Belt Independent, Whiteville, North Carolina Stacey Hill, EVP/Chief Operating Officer, News-Press & Gazette Company, Saint Joseph, Missouri Kara Hiller, Client Advocate, BellCornerstone, Manlius, New York Melissa Hilton, Regional Sales Manager, TownNews, East Moline, Illinois Charles Horton, Senior Director of Affiliates, The Seattle Times, Seattle, Washington Kat Hughes, Executive Editor, Observer Media Group, Sarasota, Florida Kurt Jackson, Vice President and General Manager, SCS, Bethlehem, Pennsylvania

Brian Jarvis, President, WV News, Clarksburg, West Virginia

Ari "Rattlesnake" Johary, Manager, Revenue Operations, OwnLocal, Austin, Texas

Susan Jolley, COO, Advantage Newspaper Consultants, Fayetteville, North Carolina

Gregg Jones, Retired, Greeneville, Tennessee

Jeff Jones, Vice President of Operations, Brainworks Software, Islip, New York

Michael Keever, Senior Vice President, Chief Marketing Officer, NTVB Media, Troy, Michigan

Alex Kellner, Advertising Director, The Post and Courier, Charleston, South Carolina

Sandi Kemp, Publisher, Navarre Press, Navarre, Florida

Richard Lapp, Partner, Seyfarth Shaw LLP, Chicago, Illinois

Nathaniel Lea, President and CEO, WEHCO Media, Inc., Little Rock, Arkansas

Don Leininger, CFO, PAGE Cooperative, King of Prussia, Pennsylvania

Johnny Levy, President, DataJoe, LLC, Colorado Springs, Colorado

David Lewis, Adviser to Wick Communications, Sierra Vista, Arizona

Matt Lindsay, President, Mather Economics, Atlanta, Georgia

Henry Lopez, Creative Marketing and Digital Enterprise Director, Santa Fe New Mexican, Santa Fe, New Mexico

Gary Markle, Marketing Director, Newzware, A Division of ICANON, Hatfield, Pennsylvania

Dan Martini, Vice President, Sales, VoicePort, Rochester, New York

Joyce McCullough, Vice President, Inland Press Foundation, Peru, Illinois

Ted McGrew, Vice President Sales, Newspaper Segment, Kodak, Carmel, Indiana

Spencer McKnight, Co-Owner/BOD, Aspen Daily News, Aspen, Colorado

Matt McMillan (Tina), CEO, Press Publications, White Bear Lake, Minnesota

Julio Medrano, Senior Business Development Manager, PressReader, Richmond, British Columbia,

Canada

Christopher Miles, Treasurer, Maine Today Media, South Portland, Maine

Renee' Miller, Business Manager - Newspaper Relations, AMG | Parade Magazine, Nashville, Tennessee

Jeremy Mims, Partner, Arrandale Ventures, New York, New York

Nikhil Modi, CEOI, Whiz Technologies, Inc., San Jose, California

Nickolas Monico, Chief Operating Officer, Adams Publishing Group, Gahanna, Ohio

John Montgomery, Executive Media Sales Manager, TownNews, East Moline, Illinois

Landon Morales, CRO, OwnLocal, Austin, Texas

Chris Nguyen, EVP Marketing and Customer Success, Naviga, Bloomington, Minnesota

Troy Niday, COO, Sonoma Media Investments, LLC, Santa Rosa, California

William Nutting, Vice President, The Ogden Newspapers, Inc., Wheeling, West Virginia

Jim O'Brien, President, JB O'Brien Associates, Dallas, Texas

Camille Olson, Partner, Seyfarth Shaw LLP, Chicago, Illinois

David Olson, Senior Vice President, Brandpoint, Hopkins, Minnesota

Bill Ostendorf, President and Founder, Creative Circle Media Solutions, East Providence, Rhode Island
Sammy Papert, CIAO, Wormhole, Arrroyo Grande, California

Mary Parker, VP of Sales, Brainworks Software, Central Islip, New York

Jeff Patterson, President - Central Division, Adams Publishing Group, Minneapolis, Minnesota

James Paxton, President and CEO, Paxton Media Group, Paducah, Kentucky

Andrew Pennington, Publisher, Anchorage Daily News LLC, Anchorage, Alaska

Mike Phillips, Vice President, Corporate Accounts/Newspapers, Agfa Corporation,

Elmwood Park, New Jersey

Dennis K. Poston, Coldset Sales Director, Grafsolve, North Chicago, Illinois

Alexander Prince, Galactic Viceroy of Revenue Advocacy, OwnLocal, Austin, Texas

Tim Prince, Senior Vice President, Boone Newspapers, Inc., Mountain Brook, Alabama

Allen Rau, Vice President, Six Rivers Media, LLC, Kingsport, Tennessee

Chris Reen (Amy), CEO, Clarity Media Group, Denver, Colorado

vin Rehberg, Vice President, Client Development, Alliance for Audited Media, Lisle, Illino

Kevin Rehberg, Vice President, Client Development, Alliance for Audited Media, Lisle, Illinois
Stuart Richner, President, Richner Communications, Garden City, New York
Zachary Richner, Managing Partner, Arrandale Ventures, New York, New York
Dean Ridings (Kellie), CEO, America's Newspapers, Dallas, Texas
Anthony Rivera, Sales Representative, Publication Printers, Denver, Colorado
Andrew Rocca, Growth, Column, Miami, Florida

Rick Rogers, Chief Revenue Officer, TownNews, East Moline, Illinois

Steve Rosenfeld, President and General Partner, Bluefin Technology Partners, LLC, Andover, Massachusetts

Ernie Roth, GM, Channel Partnerships, Legacy.com

John Rung, President and CEO, Shaw Media, Crystal Lake, Illinois

Fredric Rutberg, Publisher, New England Newspapers, Inc., Pittsfield, Massachusetts

Tony Ruth, Vice President, Grafsolve, LLC, North Chicago, Illinois

Walter Sanchez, Chairman, BQE Publishing, Woodside, New York

Nate Saunders, Sales Representative, Publication Printers, Denver, Colorado

Emily Seils, Business Development, BellCornerstone, Manlius, New York

Rick Shafranek, Vice President Sales, Prolmage America, Inc., Arvada, Colorado

Linda Shapley, Publisher, Colorado Community Media, Englewood, Colorado

Paulette Sheffield, Operations Director, America's Newspapers, Lawrenceville, Georgia

Sherry Skufca, Publisher, The Journal Gazette, Fort Wayne, Indiana

Tom Slaughter (Pam), Executive Director, Inland Press Foundation, Lawrence, Kansas

Patty Slusher, Program Director, America's Newspapers, Chicago, Illinois

Marie Smith, VP, Sales/Business Development, Advantage Newspaper Consultants, Fayetteville, North

Carolina

Robin Smith, Founder and Owner, ASK-CRM, Ooltewah, Tennessee

Ron Speechley, Vice President Sales, Legacy.com, Chicago, Illinois

Rick Starks, President/COO, AIM Media Texas, McAllen, Texas

Nic Stevens, Director of Audience and Subscriber Services, News-Press Media Group, News-Press Gazette & Company, Saint Joseph, Missouri

David Storey, Senior Vice President Key Accounts, Coda Ventures LLC, Swisher, Iowa
Saundra Stringer, VP, Sales/Business Development, Advantage Newspaper Consultants, Fayetteville,
North Carolina

Bala Sundaramoorthy, Vice President / General Manager, The Atlanta Journal-Constitution, Atlanta, Georgia

Lisa Szal, Vice President, Client Strategy, Tactician Media, Chesterfield, Missouri

Greg Tant, Vice President, Cox Newsprint Supply, Atlanta, Georgia

Judi Terzotis (Bob), President and Publisher, The Advocate, Baton Rouge, Louisiana

Chris Tumbaga, Business Development, DataJoe, LLC, Colorado Springs, Colorado

Owen Van Essen (Kathy), President, Dirks, Van Essen & April, Santa Fe, New Mexico

Hank Vander Veen (Kelly), Publisher and President, 209 Multimedia/Manteca Bulletin, Manteca,

California

Laura Walgren, VP of Products, Brainworks, Islip, New York

Lissa Walls Cribb (John Cribb), CEO, Southern Newspapers, Inc., Houston, Texas

Emily Walsh, President, Observer Media Group, Sarasota, Florida

Brad Ward, CEO, TownNews, East Moline, Illinois

Brad Waters, President, Rome Sentinel Co., Rome, New York

Greg Watson, Chief Marketing Officer, America's Newspapers, Melbourne, Florida

Francis Wick, CEO, Wick Communications, Sierra Vista, Arizona

David Wilkison, Vice President / Local Media, The Associated Press, New York, New York

Cameron Williams, Chief Revenue Officer, Ogden Newspapers, Frederick, Maryland

Marc Wilson (Ginny), Chairman Emeritus, TownNews, and President, Inland Press Foundation,
Loveland, Colorado

Chris Wood, Advertising Director, Taos News, Taos, New Mexico

Bob Woodward (Beth), Publisher, TH Media, and Vice President, Woodward Community Media,

Dubuque, Iowa

Leonard Woolsey (Maryrine), President, Southern Newspapers / The Galveston County Daily News, Galveston, Texas

David Woronoff (Adair), Publisher, The Pilot, Southern Pines, North Carolina

Heidi Wright, COO and Publisher, EO Media Group, Bend, Oregon

Keith Zurenda, Managing Director, North America, Boost Media International, Sydney, Connecticut