

State of Tennessee, Department of Commerce and Insurance
Detection Services Licensing Program
Alarm Systems Contractors
500 James Robertson Parkway
Nashville, TN 37243
P: 615-741-9771 F:615-532-2965
www.tn.gov/commerce

CONTINUING EDUCATION COURSE APPROVALS AS OF APRIL 6, 2022

APPROVED CONTINUING EDUCATION COURSES-Listed below are courses approved by the Tennessee Alarm System Contractors for the Qualified Agent licensees.

RULE 0090-3-.03: REPEATED COURSES - Repeated courses will not be given credit for educational qualification unless a period of two (2) years has passed between those courses.

RULE 0090 05 .01(1): As a prerequisite for renewal of a license, a qualifying agent shall obtain sixteen (16) hours of Board-approved instruction in the alarm industry during the two (2) year period prior to to the expiration of such license. With renewal applications, Qualifying Agents must provide photocopies of certificates of completion for approved continuing education course(s) providing a minimum of sixteen (16) hours of continuing education credits.

These courses are currently approved for Qualifying Agent License continuing education by the Tennessee Alarm Systems Contractors. NTS approved courses are also acceptable if the certificate of completion contains a verifiable course number and the number of credit hours, the certificate has the attendee's name and date of completion printed on the certificate, and the certificate is signed by the course instructor.

ALARM SYSTEMS CONTRACTORS CONTINUING EDUCATION COURSE LIST

Course Provider/Course Title

Course Year of Credit
number renewal hours

ADI ACADEMY

STRUCTURED CABLING FOR SECURITY SEMINAR 2107.01 1

ADT, LLC www.adt.com

ACCESS CONTROL SYSTEMS	1403.01	4
ADT BASIC NETWORKING FOR TECHNICIANS	1910.08	1
ADT BRIVO REFRESHER COURSE	1910.07	1

ADT CLOUD STORAGE SOLUTIONS TRAINING	1910.06	1
ADT PULSE NANO TRAINING	1910.01	1
ADT INTERACTIVE CONDUIT BENDING COURSE	1910.05	2
ADT ROYAL BLUE EXPERIENCE	1910.16	1
ADT TECHNICAL UNIVERSITY CURRICULUM	1910.14	15
ADT TOTAL SECURITY FOR SMALL BUSINESS	1910.13	3
ADT VIDEO VERIFICATION TRAINING	1910.11	1
AMAZON ALEXA INTERGRATION TRAINING	1910.10	1
ASCO SURGE PROTECTION TRAINING	1910.15	1
BASIC ALARM TECHNOLOGY AND INDUSTRY STANDARDS	1403.02	4
BASIC ELECTRICITY AND TROUBLESHOOTING	1910.09	2
BASIC ELECTRONICS	1403.03	8
CCTV SYSTEMS	1403.04	4
ELECTRICAL SAFETY AND MULTIMETERS	1910.04	2
FALSE ALARM REDUCTION	1403.05	4
FIRE ALARM INSPECTION AND TESTING	1403.06	4
FIRE ALARM SYSTEMS	1403.07	8
INOVONICS PRODUCT TRAINING	1910.03	2
MOTION DETECTORS TRAINING	1910.02	2
NICET PREPARATION TRAINING CURRICULUM	1910.17	7
RESIDENTIAL FIRE ALARM SYSTEMS	1403.08	4
SAFETY	1403.09	2
SPACE DETECTION DEVICES	1403.10	4
UL 681 STANDARDS FOR SAFETY	1910.12	3

AIPHONE CORP

www.aiphone.com

ADI- COMBINED AIPHONE INTERCOM PRESENTATION	1808.02	2
SECURITY & COMMUNICATION WITH INTERCOM	1902.06	1

ALARM.COM INC

www.alarm.com

2102.01		1.5
1704.56		2
1704.57		4
1706.76	2021	1
1704.50		1
1704.54	2021	1
2102.02		1
1706.71		1
1704.51	2021	2
1704.58		1
2102.03		0.5
	1704.56 1704.57 1706.76 1704.50 1704.54 2102.02 1706.71 1704.51 1704.58	1704.56 1704.57 1706.76 2021 1704.50 1704.54 2021 2102.02 1706.71 1704.51 2021 1704.58

GROWTH & PRODUCTIVITY SERVICES 201	1704.59		1.25
INSTALLER TOOLS 201	1706.72		1
INSTALLER TOOLS 301	1704.52		1
INTERACTIVE SERVICES & IMAGE SENSOR 301	1704.53		1
INTERACTIVE SERVICES & IMAGE SENSOR	1706.73	2021	1
MOBILE TECH INSTRUCTIONAL VIDEO	2102.04		1
PRODUCT OVERVIEW 201	1704.60		1
REFRESH YOUR SELLING SKILLS 201	1704.61		2
REMOTE TROUBLESHOOTING INSTRUCTIONAL VIDEO	2102.05		0.5
SELLING SMARTER BUSINESS SOLUTIONS 201	1704.62		1.25
SMART THERMOSTAT INSTALLATION 201	1706.70		1
SMARTER BUSINESS SOLUTIONS GROWTH AND PRODUCTIVITY SERVICE 201	1704.63		1
SMARTER BUSINESS SOLUTIONS PRODUCT OVERVIEW 201	1704.64		1
SMARTER BUSINESS SOLUTIONS STATE OF THE MARKET 201	1704.65		1
SYSTEM ENHANCEMENT MODULE (SEM)	1706.74	2021	1
SYSTEM ENHANCEMENT POWERSERIES DUAL PATH	2102.06		0.5
VIDEO AS A SERVICE	1706.75	2021	1
VIDEO AS SERVICE 301	1704.55		1
Z-WAVE INSTRUCTIONAL VIDEOS	2102.07		0.5

ALARM MONITORING SERVICES, INC

BUILD REVENUE WITH TOOLS YOU ALREADY HAVE	1801.04		2
BUILDING YOUR REVENUE WITH VIDEO (NTS-15-4513)	2001.03		2
EMPLOYEES CAN MAKE OR BREAK A BUSINESS	1908.12		2
ETHICS FOR LIFE SAFETY & SECURITY PROFESSIONALS	2002.10		2
FALSE ALARM REDUCTION FOR INSTALLERS AND OWNERS	1801.05		2
HOW TO COMMUNICATE WITH YOUR CENTRAL STATION (NTS-13-3742)	2001.02		2
MARKETING & ADVERTISING FOR ALL EMPLOYEES	2012.01		2
MARKETING IN THE 21ST CENTURY	2202.01	2022	2
TOPICS RARELY DISCUSSED IN ELECTRONIC SECURITY	2202.02	2022	2
WOULD YOUR BUSINESS SURVIVE IF	2012.02	•	2

ALIBI SECURITY

www.alibisecurity.com

ANALOG/HD-TVI TRAINING	1808.07	8.5
IP/NETWORK TRAINING	1808.08	8.5
TRANSMISSION / WIRELESS NETWORK	1808.09	4.5

ALTRONIX

www.altronix.com

INNOVATIVE TECHNIQUE FOR DEPLOTING POWER & NETWORK INFRASTRUCTURE 1810.02	INNOVATIVE TECHNIQUE FOR DEPLOYING POWER & NETWORK INFRASTRUCTURE 18	810.02
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METHOD FOR DEPLOYING POE IN MISSION CRITICAL SYSTEMS	2001.01	1
POWER OVER THE ETHERNET (PoE) WHAT IT IS & HOW DOES IT WORK	1810.01	1

AMG / UNIVIEW TECH

www.amgrep.com

ADVANCED TECHNOLOGY VIDEO-HIGH DEFINITION SURVELLANCE SHOOTOUT:			,
A COMPARATIVE GUIDE TO HIGH DEFINITION ANALOG & IP SURVEILLANCE	1701.01		2
ADVANCED TECHNOLOGY VIDEO-			
IP SECURITY DEPLOYMENT TRAINING & APPLICATIONS	1506.04		2
ADVANCED TECHNOLOGY VIDEO-REMOVING THE ROCKET SCIENCE FROM HIGH			
DEFINITION VIDEO SURVEILLANCE	1606.65		2
AVALAN WIRELESS INTRODUCTION TO WIRELESS DESIGN & DEPLOYMENT IN			
SECURITY & IP VIDEO APPLICATIONS	1409.01		2
BIG BROTHER SURVEILLANCE AND THE FUTURE!!!	2112.02	2022	2
BODY TEMPERATURE MEASUREMENT SOLUTIONS & DEPLOYMENT	2006.03		2
COMPETITIVE ADVANTAGES OF NEW VIDEO TECHNOLOGIES	1806.03		2
ETHERWAN SYSTEMS, INCADVANCED SWITCH DESIGN FOR IP SURVEILLANCE	1506.05		2
GEM ELECTONICS – CONNECT TO SUCCESS	1506.06		2
HDCCTV: THE ALTERNATIVE NON-IP APPROACH TO HIGH RESOLUTION VIDEO	1102.01		2
IMPACT OF PHYSICS ON SURVEILLANCE	1911.02		2
INTRODUCTION TO MIRCOM TX3 SYSTEMS (LEVEL I)	2112.01	2022	2
MACURO – ADVANCED GSA DETECTION DESIGN & DEPLOYMENT	1506.07		2
MACURO – INTRODUCTION TO GAS & CARBON MONOXIDE DETECTION FOR USE			
WITH FIRE & SECURITY SYSTEMS	1506.08		2
MINUTEMANUPS- UNINTERRUPTABLE POWER SUPLIES 101: BACKUP POWER			
DESIGN & DEPLOYMENT FOR SURVEILLANCE, ACCESS CONTROL &			
INTRUSION MARKETS	1409.02		2
RECENT TRENDS IN SURVEILLANCE VIDEO	2107.02		2
READ THE SPECIFICATIONS BEFORE INSTALLATION	2012.03		2
SURVEILLANCE & SECURITY BACKUP POWER DESIGN	1902.02		2
SURVEILLANCE IN AN END TO END WORLD	2012.04		2
SYNERGISTIC TELEPHONE ENTRY & ACCESS CONTROL PRIMER	1911.01		2
THE EFFECTS OF NEW TECHNOLOGIES ON SURVEILLANCE	1902.01		2

@ HOME PREP – A DIVISION OF STAUTZENBERGER COLLEGE

www.athomeprep.com

ACCESS CONTROL FOR RESIDENTIAL AND COMMERCIAL APPLICATIONS	1602.01	5

ASSA ABLOY

www.hwpco.com

ACCESS CONTROL FOR THE SMALL OPENINGS	1710.18	2
ACCESS CONTROL HARDWARE SELECTION	1710.11	2
ADAMS RITE STOREFRONT PRODUCT APPLICATIONS	1710.08	2
ADAMS RITE STOREFRONT PRODUCTS MECHANICAL TO ELECTRONIC UPGRADE	1710.07	4
ADVANCED ELECTRONIC SYSTEMS WIRING AND BASIC TROUBLESHOOTING	1710.02	4
ADVANCED TECHNICAL PRODUCT TROUBLESHOOTING	1710.15	4
APERIO PRODUCT AND APPLICATIONS	1710.16	2
BASIC LOW VOLTAGE ELECTRICITY FOR INSTALLERS – NEW AND IMPORVED	1710.01	4
COMMON CODE: LAWS & COMMON SENSE OF FIRE RATED OPENINGS-DESIGNED		
FOR CODE OFFICIALS	1710.13	4
ELECTRIC STRIKE INSTALLATION	1710.04	3
HES ELECTRIC STRIKE AND PRODUCT APPLICATIONS	1710.09	2
HES INTEGRATED PRODUCTS	1710.19	2
LEVEL 3- ELECTRONIC CIRCUITS, WIRING DIAGRAMS & SYSTEM DESIGN	1710.03	4
MAGNETIC LOCK SYSTEM INSTALLATION	1710.06	4
SECURITRON STATE OF THE ART SMART PRODUCT APPLICATIONS	1710.10	4
SITE SURVEY	1710.05	2
MAGLOCK: THE GOOD, THE BAD AND THE UGLY	1710.12	2
WHAT'S ON THE OUTSIDE THAT COUNTS	1710.14	2

AXIS COMMUNICATIONS, INC

2107.03	2
2006.01	2
1808.03	1
1908.07	2
2108.06	2
1910.18	1
1806.02	21
2002.11	1
2105.04	16
	2006.01 1808.03 1908.07 2108.06 1910.18 1806.02 2002.11

BOSCH BUILDING TECHNOLOGIES/BOSCH SECURITY SYSTEMS www.boschsecurity.com

BOSCH G SERIES EXPERT LEVEL CERTIFICATION - ONLINE	2102.08	2.5
BOSCH VIDEO MANAGEMENT SYSTEM EXPERT LEVEL CERTIFICATION - ONLINE	2102.09	1
BVMS EXPERT APPLIANCE STORAGE -ONLINE/CLASSROOM	2005.30	4
BVMS PROFESSIONAL LEVEL	2005.29	4
FPD-7024 EXPERT - ONLINE	2102.10	14
FPD-7024 PROFESSIONAL ONLINE	1906.02	4
G SERIES/B SERIES EXPERT CERTIFICATION - ONLINE/CLASSROOM	2005.31	14
G SERIES/B SERIES PROFESSIONAL TRAINING	2005.32	1
SELLING INTRUSION INTO COMMERCIAL APPLICATIONS	1906.03	1

BEDROCK LEARNING, INC.

www.bedrocklearning.com

FUNDAMENTAL FOR ELECTRONICS SYSTEMS TECHNICIANS	1706.00	8
HOME NETWORKING FOR TECHNICIANS	1706.05	8
HOME THEATER TECHNOLOGIES EXPLAINED	1706.01	4
MULTI-ROOM AUDIO TECHNOLOGY AND DISTRIBUTION	1706.07	6
PROJECT MANAGEMENT FOR RESIDENTAL INSTALLATION	1706.06	6
RESIDENTIAL LIGHTING CONTROL	1706.02	8
SECURITY AND ACCESS CONTROL	1706.04	8
THE CONNECTED HOME	1706.03	4

CENTRAL STATION UNIVERSITY, LLC SIA-APCO

www.thecsu.org

SIA-APCO CENTRAL STATION OPERATOR INSTRUCTOR COURSE	1503.01	40
SIA-APCO CENTRAL STATION OPERATOR INSTRUCTOR COURSE	1503.02	40

THE CMOOR GROUP/SECURITYCEU.COM

www.securityceu.com

ACCESS CONTROL LEVEL 1: ACCESS CONTROL OVERVIEW	1403.26	2022	1
ACCESS CONTROL LEVEL 1: BINARY AND CARD DATA FORMATS	1403.27	2022	1
ACCESS CONTROL LEVEL 1: BIOMETRICS	1403.28	2022	1
ACCESS CONTROL LEVEL 1: CREDENTIALS	1403.29	2022	1
ACCESS CONTROL LEVEL 1: IP CONVERSION AND CCTV INTEGRATION	1403.30	2022	1
ACCESS CONTROL LEVEL 1: SMARTCARDS	1403.31	2022	1
BASIC ELECTRICITY IN THE LOW VOLTAGE INDUSTRY	1403.32	2022	1
BASIC FIRST AID	1403.33	2022	1
BASIC INDIVIDUAL SAFETY	1412.01	2022	1
BASIC MATHEMATICS	1403.34	2022	1
BASIC PHYSICAL SCIENCE	1403.35	2022	1
CUSTOMER SERVICE IN THE SECURITY INDUSTRY	1403.36	2022	3
FALSE ALARM REDUCTION	1412.02	2022	2
FUNCTIONS OF AN ALARM SYSTEM	1503.03		1
FUNDAMENTALS OF ACCESS CONTROL	1503.04		1
FUNDAMENTALS OF DOCUMENTATION, INSPECTING AND TESTING	1503.05		1
IP NETWORKING – BASIC NETWORKING	1403.37	2022	1
IP NETWORKING – INSTALLATION	1506.02	2022	1
IP NETWORKING – NETWORK ADMINISTRATION AND SECURITY	1403.38	2022	1
IP NETWORKING – NETWORK HARDWARE	1403.39	2022	1
IP NETWORKING – NETWORK PROTOCOLS	1403.40	2022	1

IP NETWORKING – NETWORK TRANSMISSION MEDIUMS	1403.41	2022	1
IP NETWORKING – TERMINATIONS	1506.03	2022	1
IP VIDEO MODULE 1: OVERVIEW	1403.42	2022	1
IP VIDEO MODULE 2: NETWORKING	1403.43	2022	1
IP VIDEO MODULE 3: VIDEO COMPRESSION & TRANSMISSION	1403.44	2022	1
IP VIDEO MODULE 4: IP CAMERAS	1403.45	2022	1
IP VIDEO MODULE 5: LENSES AND LIGHTING	1403.46	2022	1
IP VIDEO MODULE 6: DIGITAL MONITORS AND STORAGE DEVICES	1403.47	2022	1
IP VIDEO MODULE 7: SOFTWARE APPLICATIONS	1403.48	2022	1
IP VIDEO MODULE 8: IP VIDEO INTEGRATION	1403.49	2022	1
IP VIDEO MODULE 9: LEGAL ISSUES	1403.50	2022	1
NICET FIRE LEVEL I: FIRE ALARM CODES AND STANDARDS	1403.51	2022	1
NICET FIRE LEVEL I: FIRE ALARM INSTALLATION TECHNIQUES	1403.52	2022	1
NICET FIRE LEVEL I: FIRE ALARM SYSTEM DEVICES	1403.53	2022	1
NICET FIRE LEVEL I: FIRE ALARM SYSTEM WIRING METHODS	1403.54	2022	1
NICET FIRE LEVEL I: INTERPRETING THE NATIONAL FIRE ALARM CODE	1403.55	2022	1
NICET FIRE LEVEL I: INTRODUCTION TO NICET FIRE ALARM SYS CERT	1403.56	2022	1
NICET LEVEL II: BASIC ELECTRICITY AND POWER SUPPLIES	1412.03	2022	1
NICET LEVEL II: COMMISSIONING AND TESTING	1412.04	2022	1
NICET LEVEL II: INSTALLATIONS	1412.05	2022	1
NICET LEVEL II: OCCUPANCY CLASSIFICATIONS	1412.06	2022	2
NICET LEVEL II: PLANS AND DRAWINGS	1412.07	2022	1
NICET LEVEL II: SITE CONDITIONS	1412.08	2022	1
NICET LEVEL II: STARTUP AND PROGRAMMING	1412.09	2022	1
NICET LEVEL II: TROUBLESHOOTING	1412.10	2022	1
OFF PREMISES REPORTING	1503.06		1
OSHA AND JOB SAFETY	1503.07		1
OUTPUT DEVICES	1503.08		1
OVERVIEW OF ALARM BASICS	1503.09		1
OVERVIEW OF NEC WIRING METHODS	1503.10		1
PERIMETER AND INTERIOR DETECTION	1503.11	2022	2
PROJECT MANAGEMENT IN THE SECURITY INDUSTRY	1412.11	2022	3
PROVEN CUSTOMER CARE PROGRAMS: TIPS FOR GETTING STARTED	1804.29		1
SALES IN THE SECURITY INDUSTRY	1412.12	2022	4
STRUCTURED WIRING AND TERMINATION TECHNICIAN	1403.57	2022	6
STRUCTURED WIRING: COMPONENTS AND TOOLS	1602.18	2022	1
STRUCTIRED WIRING: INSTALLATIONS	1602.19	2022	1
STRUCTURED WIRING: INTRODUCTION TO STRUCTURED WIRING	1602.20	2022	1
STRUCTURED WIRING: TERMINATIONS	1602.21	2022	1
STRUCTURED WIRING: TESTING	1602.22	2022	1
TOOLS AND TECHNIQUES FOR LOW VOLTAGE	1503.12		2
TROUBLESHOOTING: BASIC ELECTRICITY AND CIRCUITS	1403.58	2022	1
TROUBLESHOOTING: BASIC TOOLS AND TECHNIQUES	1403.59	2022	1
TROUBLESHOOTING: IP NETWORKS	1403.60	2022	1
TROUBLESHOOTING WIRELESS SYSTEMS	1412.13	2022	1
UNDERSTANDING CODES AND STANDARDS NAT'L FIRE ALARM CODE B	1403.61	2022	1
UNDERSTANDING CODES AND STANDARDS NEC BASICS	1403.62	2022	1

ALARM SYSTEMS CONTRACTORS-CONTINUING EDUCATION COURSE LIST as of 2/3/22

UNDERSTANDING CODES AND STANDARDS OVERVIEW	1403.63	2022	1
WIRELESS COMPONENTS AND PHYSICS	1412.14	2022	1
WIRELESS STANDARDS	1412.15	2022	1
WRITING EFFECTIVE INCIDENT REPORTS	1403.64	2022	1

COMCAST UNIVERSITY

21st CENTURY COMMUNICATIONS FROM POTS TO MFVN (ONLINE & CLASSROOM)	1908.15		2
UNDERSTANDING THE LOW VOLTAGE REQUIREMENTS OF THE NATIONAL			
ELECTRICAL CODE (NEC) 2017 (ONLINE & CLASSROOM)	1908.16		8
XFINITY HOME GREENFIELD COURSE	1512.01	2019	35
XFINITY HOME PANEL SWAP & UPGRADE TRAINING	1810.07		4
XFINITY HOME SYSTEM UPGRADE AND PANEL SWAP	1512.02	2019	8

COMPLETE ELECTRICAL ACADEMY (The Alarm Academy-Name change 12-17-19)

www.completeelectricalacademy.com

ELECTRONIC SECURITY TECHNICIAN TRAINING 1902.07 24
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DAHUA TECHNOLOGY USA

www.dahuasecurity.com

ANALOG HD VIDEO OVER COAX	1810.03	1
ePoE SOLUTIONS	1810.04	1
ESTABLISHING YOUR CYBERSECURITY BASELINE	1808.04	1
LEVERAGING YOUR SURVEILLANCE SYSTEM WITH VIDEO ANALYTICS	2005.35	1
LOW LIGHT VIDEO SOLUTIONS	2005.36	1

DEI SECURITY SOLUTIONS, LLC, dba SECURITY 101

jbouldin@security101.com

	1000.01	
ELECTRICALLY LOCKED EGRESS DOORS IN PUBLIC BUILDINGS	1908.01	8

DITEK SURGE PROTECTION

www.ditekcorp.com

INTRODUCTION TO SURGE PROTECTION	1902.05	1
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ECOBEE, INC

support.ecobee.com

ECOBEE SMART THERMOSTAT PROFESSIONAL TRAINING	2005.27	2
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EDWARDS/KIDDE

https://learning.edwardsfire.com

KIDDE FX-64 & FX-1000 INTELLIGENT ADDRESSABLE PANEL CERTIFICATION	1908.01	8
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ElectricalLicenseRenewal.com

www.electricallicenserenewal.com

INSTALLING CODE COMPLIANT SECURITY SYSTEMS PART 1	1910.90	4
INSTALLING CODE COMPLAINT SECURITY SYSTEMS PART 2	1910.91	4

ELECTRONIC SECURITY ASSOCIATION - NTS(ESA)

www.esaweb.org

3 GREAT WAYS TO BUILD RMR WITH VIDEO MONITORING	1804.17		1
4 PITFALLS OF LAUNCHING A NEW PRODUCT-AND HOW TO AVOID THEM	1804.31		1
5 COMMERCIAL VERTICALS YOU SHOULD BE TAKING ADVANTAGE O	1804.28		1
5 FASTER, SMARTER WAYS TO IMPROVE CASH FLOW	1904.06		1
5 HOT MARKETS FOR VIDEO SURVEILLANCE	1904.20		1
5 PROVEN WAYS TO REDUCE SERVICE TRUCK ROLLS	1904.13		1
5 TIPS FOR EFFECTIVE EMPLOYEE PERFORMANCE EVALUATIONS	1904.15		1
7 IDEAS TO BEAT LOW-COST PROVIDERS	1904.17		1
7 POWERFUL WAYS TO MARKET YOUR BUSINESS ON A LIMITED BUDGET	1904.21		1
7 WAYS TO SUCCESSFULLY PARTNER WITH RESIDENTIAL BUILDERS & REALTORS	1804.03		1
A VIEW FROM THE PORCH-HOW TO DRIVE PROFIT WITH DOORBELLS, CAMERAS			
& DOOR LOCKS	1804.16		1
A SMARTER HOME OPPORTUNITY: HOW TO MAKE MONEY IN HOME AUTOMATION	N 1904.23		1
ACCESS CONTROL-PRATICAL APPLICATION OF ELECTRONICS AND CONTROL			
PANELS - ONLINE	2105.03		2
ADAMS RITE STOREFRONT PRODUCT APPLICATIONS	1712.03		1
ADVANCED INTRUSION SYSTEMS	1606.67	2020	16
ADVANCED DATABASE MANAGEMENT FOR THE MONITORING CERTER-GETTING			
APPROACHING A NEW CLIENT – LAYING THE GROUNDWORK	1910.53	2021	1
ADVANCES IN FIRE ALARM TECHNOLOGY – WHAT DOES THE FUTURE HOLD	1904.22		1
AND THEN SOME: THE ART OF EXCEEDING EXPECTATIONS	1712.12		1
ASKING THE RIGHT QUESTIONS TO IDENTIFY YOUR CLIENT NEEDS	1910.54	2021	1
BASIC CIRCUIT TROUBLESHOOTING AND TESTING ONLINE	1606.43	2020	2
BASIC MATH FOR SECURITY PROFESSIONALS - ONLINE	2005.01		1
BASICS OF CUSTOMER SERVICE - ONLINE	2005.02		3
BEYOND PHYSICAL SECURITY – WHAT YOU NEED TO KNOW IN CONSUMER			
PRIVACY & DATA RISK	1904.28		1

BUSINESS VALUE OVER LOW PRICE	1701.02		1
CERTIFIED ALARM TECHNICIAN LEVEL 1- ONLINE/INSTRUCTOR LED	1606.68	2020	24
CERTIFIED FIRE ALARM DESIGNER LEVEL III FIRE - ONLINE/INSTRUCTOR LED	1606.68	2020	64
CLOSING TECHNIQUES TO EFFECTIVELY CLOSE THE DEAL	1801.03		1
CODES AND STANDARDS REFRESHER ONLINE	1606.44	2020	1
COMMERCIAL ACCESS CONTROL 101: UNLOCKING PROFITS	1804.02		1
CONFLICT RESOLUTION - ONLINE	2008.01		2
COUNTERPOINT – IS GOOD ENOUGH THE NEW PERFECTION FOR PROTECTION?	1904.24		1
COUNTERPOINT – FALSE ALARM DISPATCHES – A REAL THREAT OR A NUISANCE			
TO THE INDUSTRY?	1904.26		1
COUNTERPOINT OF THE DAY: NEW TAX LAW EXPLAINED & ENLIGHTENED	1804.18		1
COUNTERPOINT OF THE DAY: DIY SECURITY – PASSING FAD OR A REAL			
OPPORTUNITY (RE 1)	1704.02		1
COUNTERPOINT OF THE DAY: CABLE SERVICE COMPANIES ARE HERE TO STAY			
WHAT IMPACT ARE THEY HAVING ON THE INDUSTRY (RE 3)	1704.03		1
COUNTERPOINT OF THE DAY: SHOULD YOU SELL YOUR COMPANY (RE 6)	1704.04		1
COUNTERPOINT OF THE DAY: UNLICENSED ACTIVITY-FAKE NEWS OR REAL ISSUE	1804.25		1
CREATING YOUR BUSINESS METRICS DASHBOARD: METRICS BOOT CAMP	1704.05		1
CREATIVE PROBLEM SOLVING - ONLINE	2005.03		2
CRITICAL DO'S & DONT'S OF TEST, INSPECTION & MAIINTENANCE PROGRAMS			
FOR FIRE ACCESS CONTROL & VIDEO SYSTEMS	1804.24		1
CRITICAL STEPS TO UNDERSTAND & COMBAT THE GROWING CYBER			
THREATS TO YOUR MONITORING CENTER DATA	1704.06		1
CUSTOMER SUPPORT - ONLINE	2008.02		2
CYBER SECURITY TRENDS FOR 2018	1712.19		1
CYBER THREAT PREPAREDNESS - ONLINE	2005.04		2
DATA THAT DRIVES A PERSONALIZED CUSTOMER EXPERIENCE	1904.11		1
DINOSAUR WISDOM	1712.21		1
DIVERSITY IN THE WORKPLACE - ONLINE	2005.05		2
DON'T DO IT YOURSELF: THE VALUE & BENEFITS OF CONTRACT MONITORING	1704.07		1
EGRESS CONTROL AND EXIT DEVICES	1910.50	2021	2
ELECTRONIC ACCESS CONTROL - ONLINE/INSTRUCTOR LED	1606.70	2020	16
ELECTRONIC SECURITY LITIGATION: THE TOP THREE THINGS THAT			
RESULT IN A LAWSUIT	1704.08		
ELECTRONIC THEORY REFRESHER - ONLINE	2005.06		3
ELIMINATION GO BACKS IN THREE EASY STEPS	1704.09		1
ESSENTIAL QUESTIONS TO ASK BEFORE SELECTING NEXT –	4004.37		_
GEN PRODUCTS AND SERVICES	1904.27		1
ESSENTIALS FOR ENGAGING EMPLOYEES: ARE YOU PROMOTING THE	470440		4
RIGHT PEOPLE	1704.10	2020	
ETHICAL CLIENT RELATIONS ONLINE	1606.45	2020	1
FINANCIAL FUNDAMENTALS FOR SECURITY COMPANIES:	470444		4
METRICS BOOD CAMP PART 1	1704.11	2020	1
FIRE ALARM INSTALLATION METHODS - ONLINE/INSTRUCTOR LED	1606.71	2020	16
FIRE ALARMS-NEW CODES, TECHNOLOGY & PRACTICES THAT WILL KEEP YOU	1004.33		4
OUT OF THE RED	1804.22		1
FIVE TIPS FOR MANAGING MILLENNIALS	1704.12		1

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FIVE PROVEN METHODS TO BATTLE ATTRITION	1704.13		1
FUNDAMENTALS OF NETWORKING - ONLINE	1606.46	2020	4
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GETTING VIDEO RMR FROM RESIDENTIAL CUSTOMERS	1704.14		1
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HACKED! IMPORTANT STEPS TO PROTECT YOUR COMPANY (& YOURSELF) AFTER			
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HANDLING A DIFFICULT CUSTOMER - ONLINE	2005.08		2
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HOW TO DO IT	1712.16		1
HOW DO I RUN MY SERVICE DEPARTMENT	1704.15		1
HOW TO BUILD RMR FROM COMMERCIAL FIRE ALARM SALES	1704.16		1
HOW TO DRIVE A CUSTOMER-CENTRIC CULTURE WITHIN YOUR COMPANY	1804.21		1
HOW TO GET MORE SERVICE CALLS COMPLETED FROM YOUR TECHNICIANS	1804.19		1
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THAT DRIVE GROWTH	1804.27		1
INCIDENT REPORTS FOR THE SECURITY PROFESSIONALS - ONLINE	2005.10		1
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INTERNATIONAL BUILDING CODE	1606.72	2020	8
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INTRODUCTION TO COMMERCIAL SALES	1712.04	2021	1
JOB SAFETY REMINDERS ONLINE	1606.48	2020	1
LIFE SAFETY AND FIRE ALARM SYSTEMS	1910.51	2021	1
LIFE SAFETY AND OCCUPANCIES	1910.52	2021	3
LEADERSHIP BOOT CAMP PART 3	1704.17		1
LEADERSHIP FUNDAMENTALS IN THE MONITORING CENTER: BOOT CAMP	1704.18		1
LEADING CHANGE FOR ANY SIZE BUSINESS: BOOT CAMP PART 1	1704.19		1
LEADING CHANGE FOR ANY SIZE BUSINESS: BOOT CAMP PART 2	1704.20		1
LEARN HOW TO SELL 50% OF YOUR RESIDENTIAL CUSTOMERS DOOR			
LOCKS OR DOORBELLS	1704.21		1
LEVERAGING DATA: ANALYTICS THAT DRIVE SALES & RMR	1804.05		1
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LINK TO PROFITABILITY & PART 2: CHECKLIST WORKING SESSION FOR			
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MAINTENANCE AND INSPECTION PROCESSES TO AVOID TROUBLE ONLINE	1606.50	2020	1
MANAGING CYBER SECURITY-BRIDGING THE GAP BETWEEN LEADERSHIP			
& TECHNOLOGY	1712.20		1

-	MANAGING PROJECTS EFFECTIVELY - ONLINE	2005.11		3
-	MARKET TRENDS & YOUR OPPORTUNITY: COMMERCIAL VIDEO			
	SURVEILLANCE AS A SERVICE AND VIDEO ANALYTICS	1704.21		1
-	MAXIMIZE NEW EMPLOYEES- WHY ONBOARDING IS CRITICAL TO THEIR SUCCESS	1904.10		1
-	METHODS TO REDUCE FALSE ALARMS ONLINE	1606.51	2020	1
	METRICS THAT MATTER: CHOOSING & USING THE RIGHT INDUSTRY SPECIFIC KPI'S	1804.14		1
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	NATUARL DIASTERS STRIKE	1804.26		1
	MONITORING INDUSTRY UPDATE: PART 1 ASAP TO PSAP: YOU'RE ELECTRONIC			
_	MUST KNOW FUTURE TRENDS OF THE INDUSTRY	1704.23		1
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_	MODELS REALLY WORK?	1804.15		1
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_	CREATING AMAZING EXPERIENCES THAT DRIVE REFERRALS	1904.08		1
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_	THAT GENERATE PROFITS	1904.16		1
-	OPENING KEYNOTE: LESSONS IN LEADERSHIP	1708.03		1
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-	OSHA 30 HR CONSTRUCTION - ONLINE	2008.04		30
-	PERS, MPERS, THE SANDWICH GENERATION & WHY IT MATTERS	1704.24		1
-	PHYSICAL SCIENCE & SECURITY PROFESSIONALS - ONLINE	2005.19		1
-	PLAGUED BY FALSE ALARMS? AUDIO/VIDEO ALARM VERIFICATION BEST PRACTICES			1
-	POWER AND ELECTRICITY - ONLINE	2105.02		6
-	PRACTICAL SENSOR APPLICATIONS - ONLINE	2105.01		2
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-	PUBLIC SAFETY LUNCHEON: VIDEO SURVEILLANCE FOCUSING ON THE EVIDENCE	1708.02		1
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-	AN INTRODUCTION TO ROLLING OUT THE OFFERING	1704.25		
-	RAISING THE TALENT BAR: YOUR GUIDE TO FINDING QUALIFIED EMPLOYEES	1704.26		1
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-	RESIDENTIAL FIRE ALARM	1606.75	2020	8
-	RESIDENTIAL FIRE ALARM ONLINE	1606.52	2020	7
-	RESIDENTIAL NETWORKING BASICS	2005.20		4
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SELLING COMMERCIAL INTRUSION SYSTEMS	1712.07	2021	1
SELLING COMMERCIAL FIRE ALARM SYSTEMS	1712.08	2021	1
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SELLING COMMERCIAL SYSTEMS EFFECTIVELY: 8 LESSONS IN SELLING YOUR			
VIDEO SYSTEM TECHNOLOGIES	1606.79		16
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STRUCTURED WIRING & THE SECURITY INDUSTRY	2005.21		6
SHHH HOW LISTENING TO EMPLOYEES CAN HAVE A MAJOR IMPACT ON			
CUSTOMER RETENTION	1904.14		1
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NEW MARKETS	1904.19		1
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CLOUDBASED SERVICES	1804.11		1
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THE RESIDENTIAL MARKET	1804.30		1
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TROUBLESHOOTING COMMUNICATION AND NOTIFICATION DEVICES ONLINE	1606.54	2020	1
TROUBLESHOOTING FIRE ALARM DEVICES ONLINE	1606.55	2020	1
TROUBLESHOOTING INTRUSION ALARM DEVICES ONLINE	1606.56	2020	1
TROUBLESHOOTING PANELS AND POWER SUPPLIES	1606.57	2020	1
TROUBLESHOOTING, SERVICE AND MAINTENANCE	1606.77	2020	16
TROUBLESHOOTING, SERVICE AND MAINTENANCE-ONLINE	1801.02	2020	14
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BASIC ELEMENTS OF THE NEC	1910.32	2021	2
BEST PRACTICES IN TROUBLESHOOTING BURGLAR ALARM SYSTEMS	1602.08		1
BURGLAR ALARM BASICS	1302.02	2019	2
BURGLAR ALARM COMMUNICATIONS	1910.29	2021	1
BURGLAR ALARM INDUSTRY RESEARCH	1403.13	2019	1
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CCTV CAMERA TYPES	1806.05		1
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AFRAID TO ASK	1403.14	2019	2
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FIRE ALARM INSTALLATION TECHNIQUES	1509.02		16
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FIRE EXTINGUISHING SYSTEMS – DRY CHEMICALS	1910.45		1
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OVERVIEW OF ALARM BASICS	1509.08	2019	1
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POWERING A SURVEILLANCE SYSTEM	1806.10		1
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PROFESSIONAL CUSTOMER SERVICE FOR ALARM TECHNICIANS	1602.14		2
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ROUTER FUNCTIONS & PROGRAMMING OPTIONS FOR SECURITY DEVICE			
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SECURITY SYSTEM SALES COORDINATION: INTERNAL & EXTERNAL	1910.19	2021	1
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1910.38	2021	1
1910.44	2021	1
1910.23	2021	2
1302.40	2019	2
1910.27	2020	1
1406.04		15
1604.08		2
1604.09		1
1302.15	2019	2
1602.16		1
1602.17		1
	1302.13 1509.11 1403.24 1806.14 1403.25 1910.38 1910.44 1910.23 1302.40 1910.27 1406.04 1604.08 1604.09 1302.15	1302.13 2019 1509.11 1403.24 2019 1806.14 1403.25 2019 1910.38 2021 1910.44 2021 1910.23 2021 1302.40 2019 1910.27 2020 1406.04 1604.08 1604.09 1302.15 2019

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INTRODUCTION TO PASSIVE FIRE PROTECTION AND CODE REQUIREMENTS		
FOR ONGOING INSPECTIONS	1311.06	1

LIMITED ENERGY RESOURCE CENTER (LERC) (Online Courses)

www.lerc.com

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BURGLAR ALARM BASICS	1209.03	8
DATA/TELECOMMUNICATION STANDARDS	1209.04	8
FIBER OPTIC BASICS PART 1	1209.05	4
FIBER OPTIC BASICS PART 2	1209.06	8
FIRE ALARM BASICS 1	1209.07	8
FIRE ALARM BASICS 2	1209.08	8
FIRE ALARM BASICS 3	1209.09	8
TENNESSEE BURGLAR ALARM QUALIFICATION COURSE	1209.10	24
TENNESSEE FIRE ALARM QUALIFICATION COURSE	1209.11	24

LYDIA SECURITY MONITORING, INC / UNITED CENTRAL CONTROL

www.teamucc.com

ADVANCED BUSINESS DEVELOPMENT FOR THE INDEPENDENT ALARM DEALER	1904.01	6
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MONGOTEL

www.mongotel.com

VoIP NETWORKING	1802.07	1
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NATIONAL FIRE PROTECTION ASSOCIATION (NFPA)

www.nfpa.com

2011 NEC-NATIONAL ELECTRIC CODE ESSENTIALS	1305.01	21
70E ELECTRICAL SAFETY IN THE WORKPLACE	1305.02	14
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NAPCO SECURITY TECHNOLOGIES

www.napcosecurity.com

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ISECURE WIRELESS SYSTEM	2202.04	2022	2
NAPCO iBRIDGE VIDEO	1908.04		2
STARLINK SLE/LTE FIRE	1908.05		2

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www.nicet.org

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NORTEK SECURITY & CONTROL

www.nortekcontrol.com

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2GIG EDGE CERTIFIED TECH (FULL COURSE)	2107.06	4
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2GIG GC2 & GC3 CERTIFIED TECH - ONLINE	1708.15	6
2GIG GC3 CERTIFIED TECH - ONLINE	1708.14	4
2GIG VARIO CERTIFIED TECH - ONLINE	1708.10	4
DESIGNING CUSTOMIZED ACCESS CONTROL SOLUTIONS - ONLINE	1905.01	1
DESIGNING HOME AUTOMATION SOLUTIONS - ONLINE	1905.02	2
E3 SERIES CERTIFITED TECH - ONLINE	1708.13	6
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LINEAR PROCONTROL CERTIFIED TECH - ONLINE	1708.11	6

PAXTON ACCESS, INC.

PAXTON 10 ESSENTIAL INSTALLER TRAINING	2002.03	6
PAXTON NET2 TRAINING	1906.04	8

RESIDEO TECHNOLOGIES, INC (HONEYWELL HOME)

www.resideo.com

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300P1	1606.02	4
320P1	1603.03	4
5800 WIRELESS	1606.04	2
5800C2W	1606.05	1
7847i	1606.06	2
ALARMNET 360	1606.07	2
ALARMNET COMMUNICATIONS	1606.08	4
ALARM NET VAV	1606.09	2
BASIC NETWORKING FOR INTRUSION	1606.10	5
BURGLAR AND FIRE ALARM BASICS	1606.11	2
CCTV	1606.12	4
COMPASS 2.0	1606.13	2
CYBER SECURITY: WHAT YOU NEED TO KNOW	1903.01	1
eSECURE 1.0	1606.14	4
eSECURE 2.0	1606.15	4
EVENT DRIVEN MARKETING	2002.13	1
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LYNX SERIES	1606.19	4

LYNX TOUCH 5000	1606.20	4
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LYNX TOUCH L7000 ADVANCED	1606.23	3
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PRO SERIES LEVEL 2 (online course)	2106.02	1
PRO SERIES LEVEL 3 (online course)	2106.03	1
REINVENT YOUR BUSINESS WITH INTEGRATED SOLUTIONS	1903.02	1
SELLING SMART HOME SOLUTIONS: A MUST FOR GROWING YOUR RMR	1802.01	1
TOTAL CONNECT END USER EXPERIENCE	1910.92	2
TOTAL CONNECT 1.0	1606.28	4
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TUXEDO TOUCH	1606.31	3
VAM/VISTA AUTOMATION MODULE	1606.32	3
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VISTA 15P	1606.33	4
VISTA 20P	1606.34	4
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VISTA 32FBPT	1606.36	8
VISTA 128BPT	1606.37	8
VISTA 128FBPT	1606.38	8
VISTA 250BPT	1606.39	8
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VISTAKEY	1606.41	4
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SDC

www.sdcsecurity.com

HOW TO DESIGN & WIN MORE PHYSICAL ELECTRONIC SECURITY JOB BIDS WITH		
SOLUTIONS SELLING	1808.06	2

SECURITY INDUSTRY ASSOCIATION

www.securityindustry.org

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SECURITY PARTNERS, LLC

www.securitypartners.com

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ADD-ON SAFE ZONE GUNFIRE DETECTION SYSTEM TO YOUR EXISTING SECURITY,			
VIDEO, ACCESS CONTROL INSTALLATION - ONLINE	2002.09		1
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COMMERCIAL A/V – PROVIDING A SOLUTION	1802.02		1
DAHUA LEVERAGING YOUR SURVEILLANCE SYSTEM WITH VIDEO ANALYTICS	2012.05		1
DAHUA LOW LIGHT VIDEO SOLUTIONS	2012.06		1
METHOD FOR DEPLOYING POE IN MISSION CRITICAL SYSTEMS - ONLINE	2001.01		1
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TRENDNET: INDOOR & OUTDOOR WIRELESS SOLUTIONS MADE EASY	1802.03		1
TRENDNET: MAKE THE RIGHT CHOICE; NETWORK SWITCHES FOR IP SECURITY			
APPLICATIONS	1904.02		1
TRENDNET: WI-FI SOLUTIONS & DESIGN FOR THE REAL WORLD - ONLINE	2002.07		1
VANCO-HDMI FOCUSING ON 4K	1802.04		1
VANCO: AN INTRODUCTION TO HDMI OVER IP & HOW TO IMPLEMENT IN A/V			
DISTRIBUTION SYSTEMS	1904.03		1
VANCO: DISTRIBUTED VIDEO & AUDI FOR COMMERCIAL APPLICATIONS - ONLINE	2002.08		1
VANCO: PROVIDING A COMPLETE A/V SOLUTION: CHOOSING THE RIGHT			
SOLUTION FOR DISTRIBUTED VIDEO APPLICATIONS	2110.16	2021	1

SIEMENS BUILDING TECHNOLOGIES, INC. - EDUCATION SERVICES

www.buildingtechnologies.usa.siemens.com

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SLAYTON SOLUTIONS LTD

www.slaytonsolutionsltd.com

IOT CONNECTIVITY: THE SECURITY PROFESSIONAL & SOLUTION SELLING	1802.08	2
PLAN AHEAD: FIBER OPTIC CONNECTIONS FOR ELECTRONIC SECURITY DEVICES	2002.14	1
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THE 2020 TECHNICIAN: TOOLS, TRAINING, AND TECHNIQUES	1704.01	2

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SOUTHEAST SECURITY PRODUCTS

www.sesecurityproducts.com

DOOR OPENINGS & ACCESS CONTROL HARDWARE CLASS	1802.11	2021	2
ELK M1 ESSENTIALS	1802.13	2021	2
IP VIDEO MANAGEMENT ESSENTIALS	1802.12	2021	2
MEGAPIXEL CRASH COURSE	1802.09	2021	2
NETWORKING ESSENTIALS	1802.10	2021	2
VIDEO MANAGEMENT MADE EASY	1908.06		1

STANLEY CONVERGENT SECURITY SOLUTIONS, INC (SENTRYNET)

www.stanleysecurity.com

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ALARMNET 360 INSIGHTS	1804.37	1.5
BEYOND THE SIGNAL	1706.11	2
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IOTEGA	1804.40	1.5
NAPCO	1804.39	1.5
SET UP YOUR BUSINESS FOR SUCCESS	1910.80	2
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VENDOR DISCUSSION	1804.45	1.5
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WHAT KEEPS YOU UP AT NIGHT	1804.36	1

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www.stanleymonitor.com

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SECURITY FOR THE SECURITY DEALER	2108.05	1
SUCCESS AS THE NEW NORMAL. CRUCIAL MARKETING STRATEGIES FOR 2021	2108.01	1
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USING SOFTWARE TO MANAGE YOUR MONITORED ACCOUNTS	2108.04	2

STAY SAFE ENTERPRISES, LLC

www.staysafe.com

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NEC FOR THE LOW VOLTAGE CONTRACTOR	1602.18 20	19 2
UNDERSTANDING THE LOW VOLTAGE REQUIREMENTS OF THE NEC 2017		
(ONLINE & CLASSROOM)	1908.17	8
ECH SERVICES USA, INC		
15-673-5569		
BASIC ELECTRONICS	2012.07	16
BASICS OF FIBER OPTICS	2012.08	16
EK TONE SOUND & SIGNAL MANUFACTURING, INC.		
www.tektone.com		
TEK-CARE 300II	1309.01	16
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ENNESSEE BUILDING OFFICIALS ASSOCIATION CONFERENCE		
FIRE ALARM INSPECTION & TESTING (BATTERY CALCULATIONS)	0906.06	۷
TENNESSEE NETWORK OF SECURITY INTEGRATORS (TNSI) / TN ELECTRONIC SECUR	ITY ASSOCIATION (TN	ESA)
MIDDLE TN ESA REGIONAL LUNCH MTG 04/16/14 B. BELL	1403.67	1
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WEST TN ESA REGIONAL LUNCH MTG M. FREEMAN 02/20/14	1403.66	
WEST TN ESA REGIONAL LUNCH MTG 04/17/14 R. BETHEA	1406.01	
WEST TN ESA REGIONAL LUNCH MTG 07/10/14 B. WHITE	1406.20	2
ERMARK TECHNICAL INSTITUTE		
vww.training-classes.com		
INTELLIGENT NETWORK VIDEO CAMERA COURSE	0903.02	16

UNDERSTANDING DIGITAL TECHNOLOGY	0903.03	8
EXAS BURGLAR AND FIRE ALARM ASSOCIATION		
vww.tbfaa.org		
TEXAS ALARM LEVEL 1 – CERTIFIED ALARM TECHNICIAN	1302.21	16
FUE MACAUTORING ACCOCIATION (TAMA) (O. I' C)		
THE MONITORING ASSOCIATION (TMA) (Online Courses) www.tma.us/education/operator-online		
www.tma.us/education/operator-omme		
CENTRAL STATION OPERATOR LEVEL I	1102.04	12
CENTRAL STATION OPERATOR LEVEL II	1102.05	12
MONITORING CENTER OPERATOR LEVEL 1 ONLINE TRAINING	1806.01	6
MONITORING CENTER OPERATOR LEVEL 2 ONLINE TRAINING	2102.13	6
JPLINK SECURITY		
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CELLULAR AND GPS SOLUTIONS FOR LOSS PREVENTION & SECURITY	1806.33	1
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www.vittraining.com		
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VIDEO SECURITY SYSTEMS ESSENTIALS	1307.01	16
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VALERUS & VAX TRAINING	1802.14	4
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