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Logistics ERP Software

Powered by next-gen technology



Cloud Hosted



Mobility Driven



BOTs Enabled



Intelligent Command Centre

Part of the \$1
Billion Ramco
Group

12 patents in
enterprise
applications space in
last 2 decades

24 Offices
Worldwide,
1900+ Employees

One of the first IP
led companies in
APAC

Featured in four
Gartner Magic
Quadrants – ERP, EAM,
HCM & Cloud
Financials



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Futuristic Digital Platform Tailor-Made for Logistic Service Providers



Third Party
Logistics

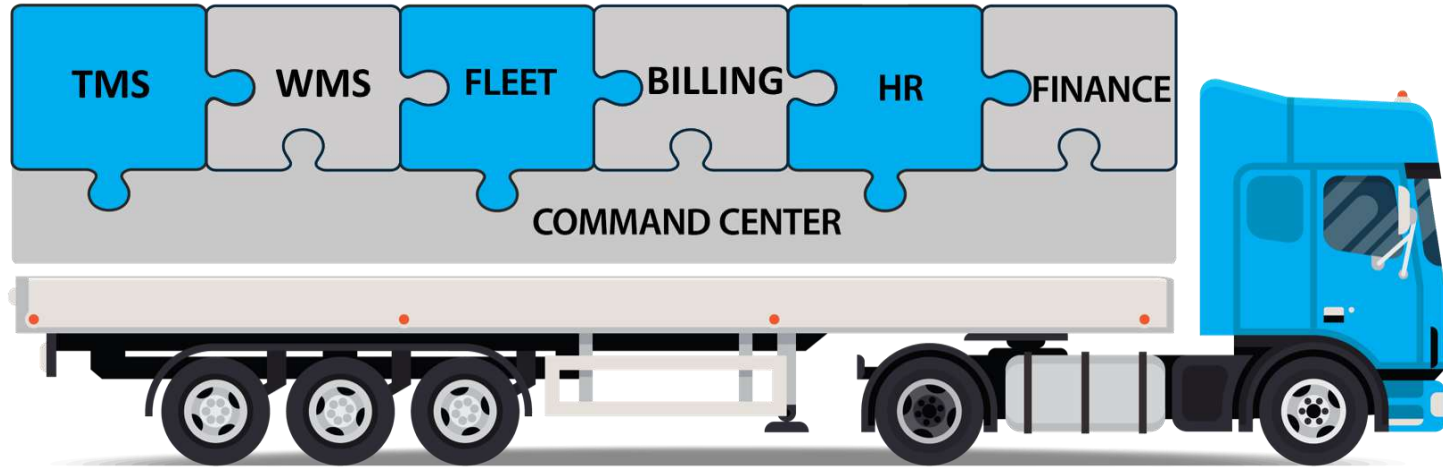


Freight
Forwarders



Courier & Express
Parcel

Digital Integrated **Logistics Software** Covering end to end needs



Cloud
Deployment



Optimization &
Personalization Engine



Mobility
Solutions



Automates
Manual Tasks



Ecosystem
Integrations



AI ML
Chatbots

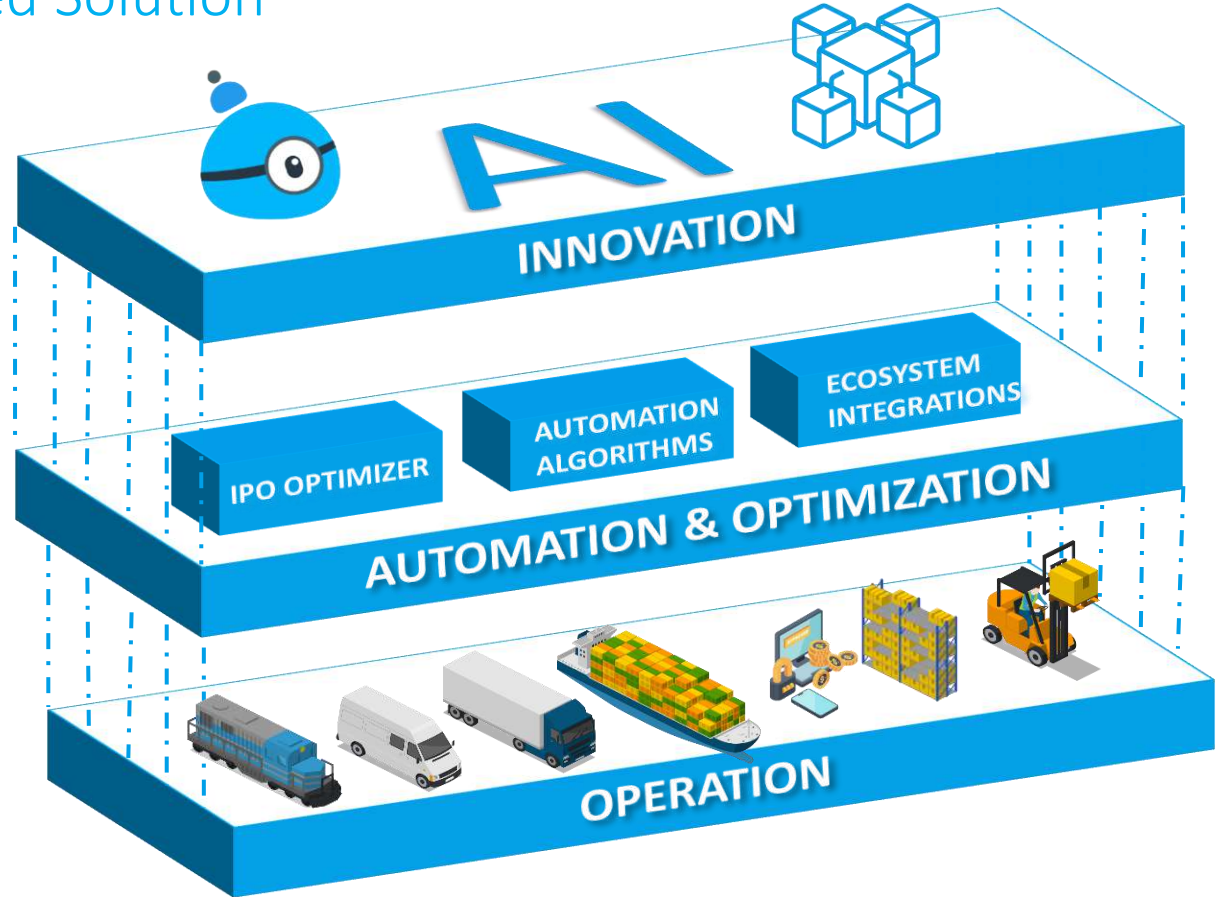
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Future Ready Integrated Solution

*Digitalization with AI-ML,
Block-Chain, Chatbots &
Robotics*

*Inbuilt Optimization Engine
Complete Ecosystem Integration*

*End to End Logistic Operations
spanning TMS, WMS, FMS, Hub,
Billing, Finance*



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Not Just
Securing but
Creating a new
Future



Zero UI



Unified Ecosystem



Anomaly Detection



Dynamic Optimisation



Acquire & Retain Niche Customers



Self Learn Engine – Auto Benchmarking

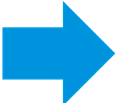
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An Integrated Technology Solution Provider

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Ramco Logistics Solution Spectrum

Transport Management	Hub Management	Fleet Management	Visibility	Rating & Billing	Warehouse Management
Order Management	Hub Arrival and Departure	Fleet Management	Event Management	Tariff Types	Inbound
Planning & Tendering	Parent Child Management	Fleet Maintenance	Track and Trace	Rating & Contracts	Outbound
Execution & Documentation	Bay Management	Asset Management	Vendor Portal	Invoicing	Inventory Management
Container / Leased Pallet Management	Container/ THU Management	Workshop Management	Customer Portal	Claims	Value added services



Finance & Accounting

Payroll

AIDC / Mobility
WMS Mobile Apps
HMS Mobile Apps
TMS Driver App
Tendering App

Tools
iPO Optimizer
iRIS Integrator
Power BI / SSRS

Add-Ons
APIs
BOTS
AI/ML

Statutory
Driver Management



Focused Implementations on Key Sectors



E-Commerce

ENTREGO

project verte



3rd Party Logistics



كانو اللوجستية
Kanoo Logistics



VISY
FOR A BETTER WORLD

Freight Forwarders



CK7B
INTEGRATED LOGISTICS SERVICES

Focused Implementations on Key Sectors



Project Cargo



Cold Chain Logistics



Courier Express & Parcel



A Typical Day at Ramco Logistics ERP

400,000

Booking Requests / Day

200,000

Trips/Day

150,000

Vehicles

10 Million

Warehouse Space

100,000

Outbound Orders

80,000

Inbound Orders

500,000

Customer & Supplier
Invoices

5,000

Suppliers

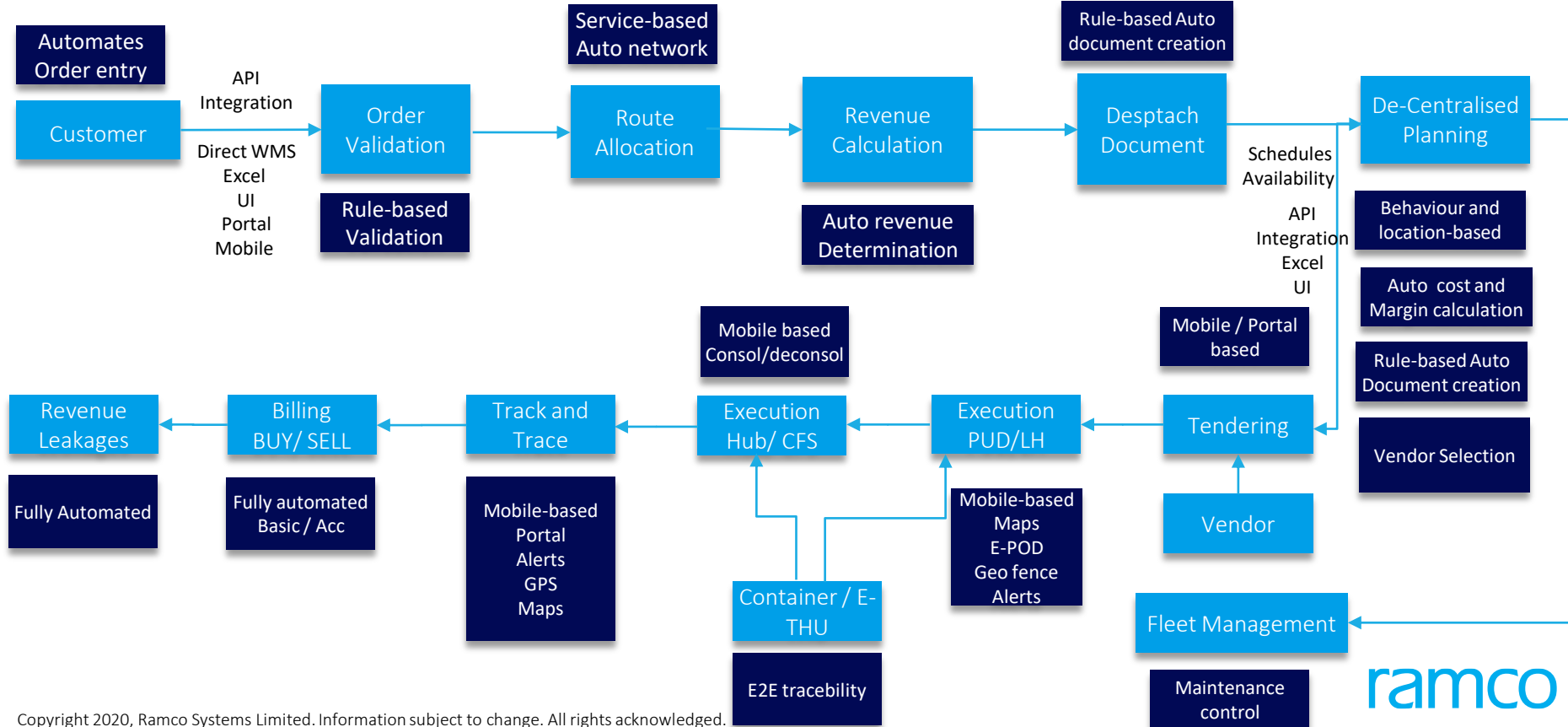
25+

Industries

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We Automate, Optimize and Digitalize!!!

TMS - Automating at every operational touch point

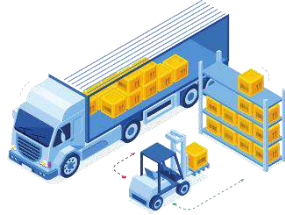




Door-to-Door Delivery

Address validation during BR Creation

Achieve optimal delivery time by reducing deviations



Optimisation Deliveries from Warehouse

Realistic Transit times and delivery schedules

Enhancing customer experience with Realtime ETA visibility



Dynamic Route Planning

Trip plan includes Turn-by-turn navigation along with alternate routes for the driver

Achieving On-time deliveries

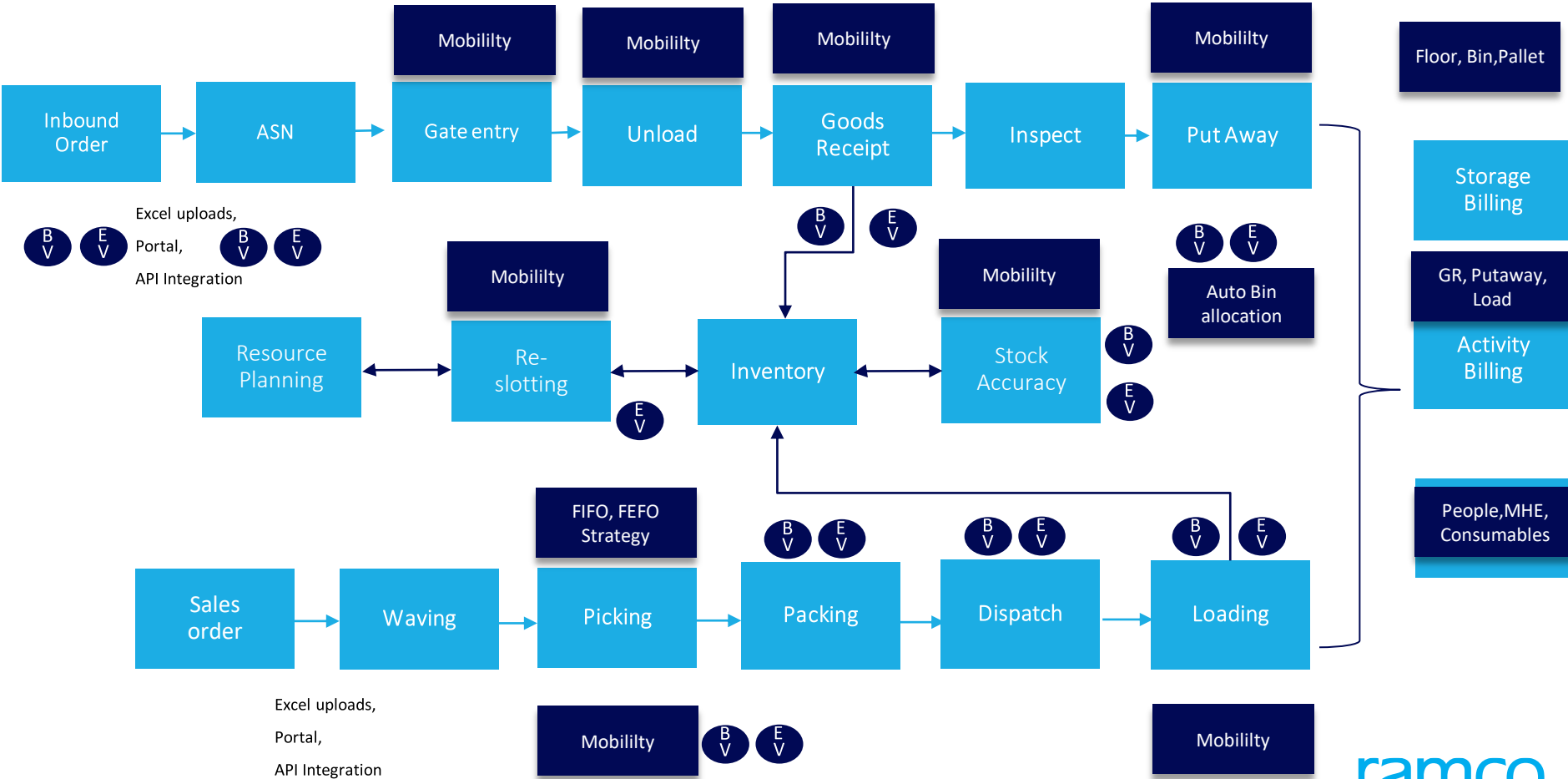


Track Deliveries

Maps with real-time visibility on ETA with Alerts on violations

Real time ETA visibility & Alerts helps to make relevant corrections and ensure compliance.

WMS – Automating at every operational touch point



Automation Benefits



Reduce Manual Efforts

- Reduce Manual Transactions
- No Touch BUY / SELL BILLING
- Eliminates Double entries



Improve Compliance

- Rules Compliance achieved
- Consistency and discipline obtained in the operations
- Complete eco-system operates on a single platform



Enhance Visibility

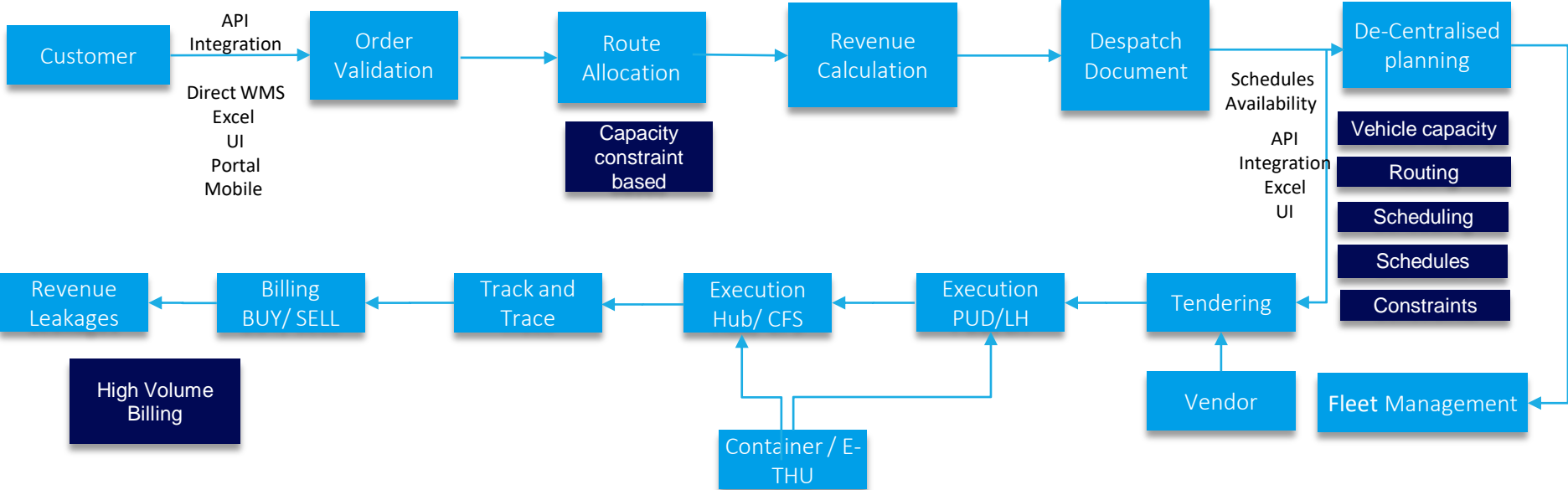
- Real-time Visibility
- GPS, MAP & Mobile enabled Operations
- Portals for Customers & Vendors
- Advanced Alerts and Notifications
- APIs enabled



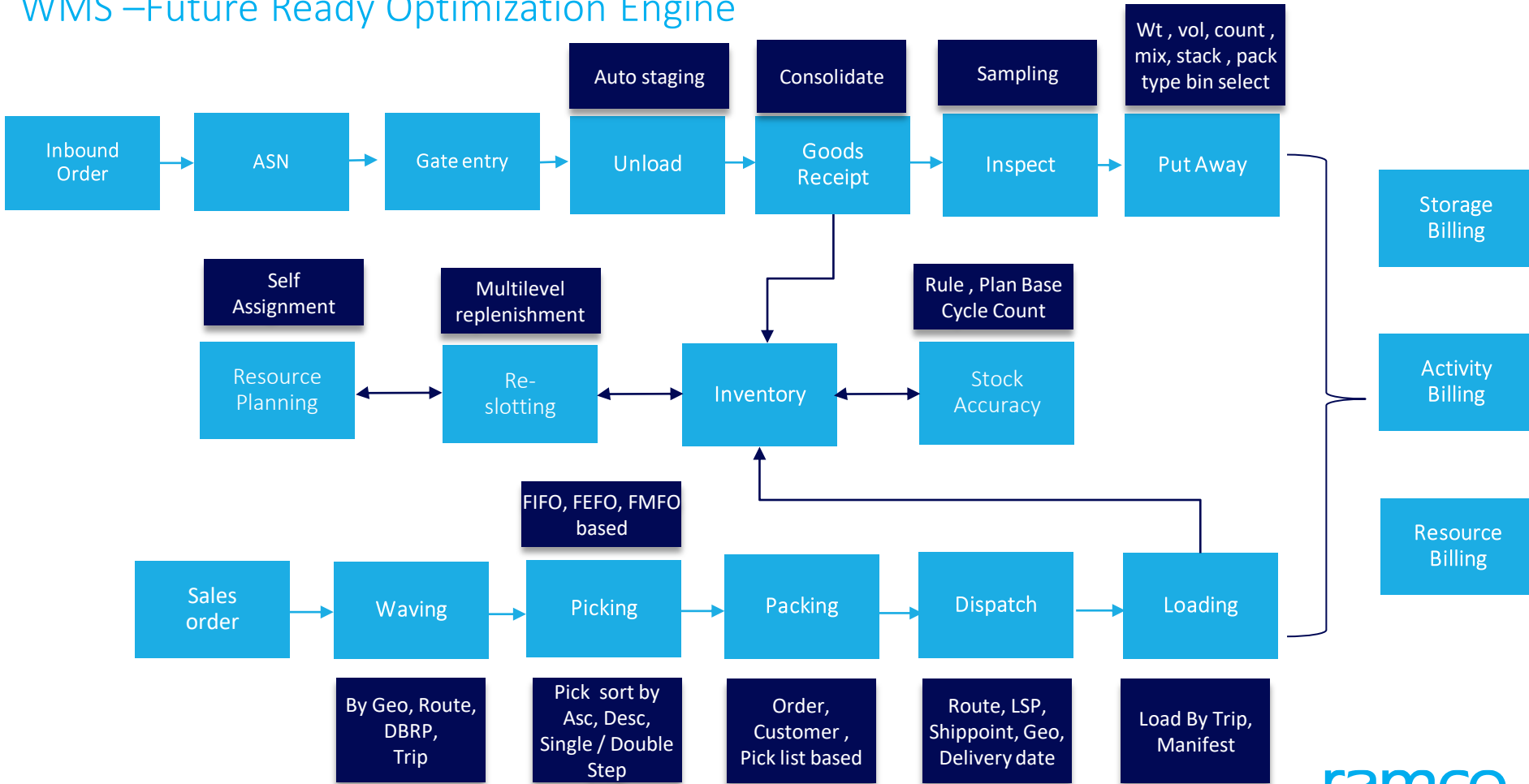
Boost Revenue

- Revenue and Cost visibility
- Base Optimization and Controls to improve utilization by > 10%
- Productivity improvement by 10%
- Revenue and Cost leakage controls reduces losses by 3%

TMS - Future Ready Optimization Engine



WMS –Future Ready Optimization Engine



Optimization Benefits

10x

Improvement in
Planning speed

15%

Increase in On Time
Delivery

3%

Increase in Transaction level
profitability with EBITDA
improvement

25%

Increase in Resource
Utilization



Improves fulfillment rates
Improves asset allocation increase
Utilization

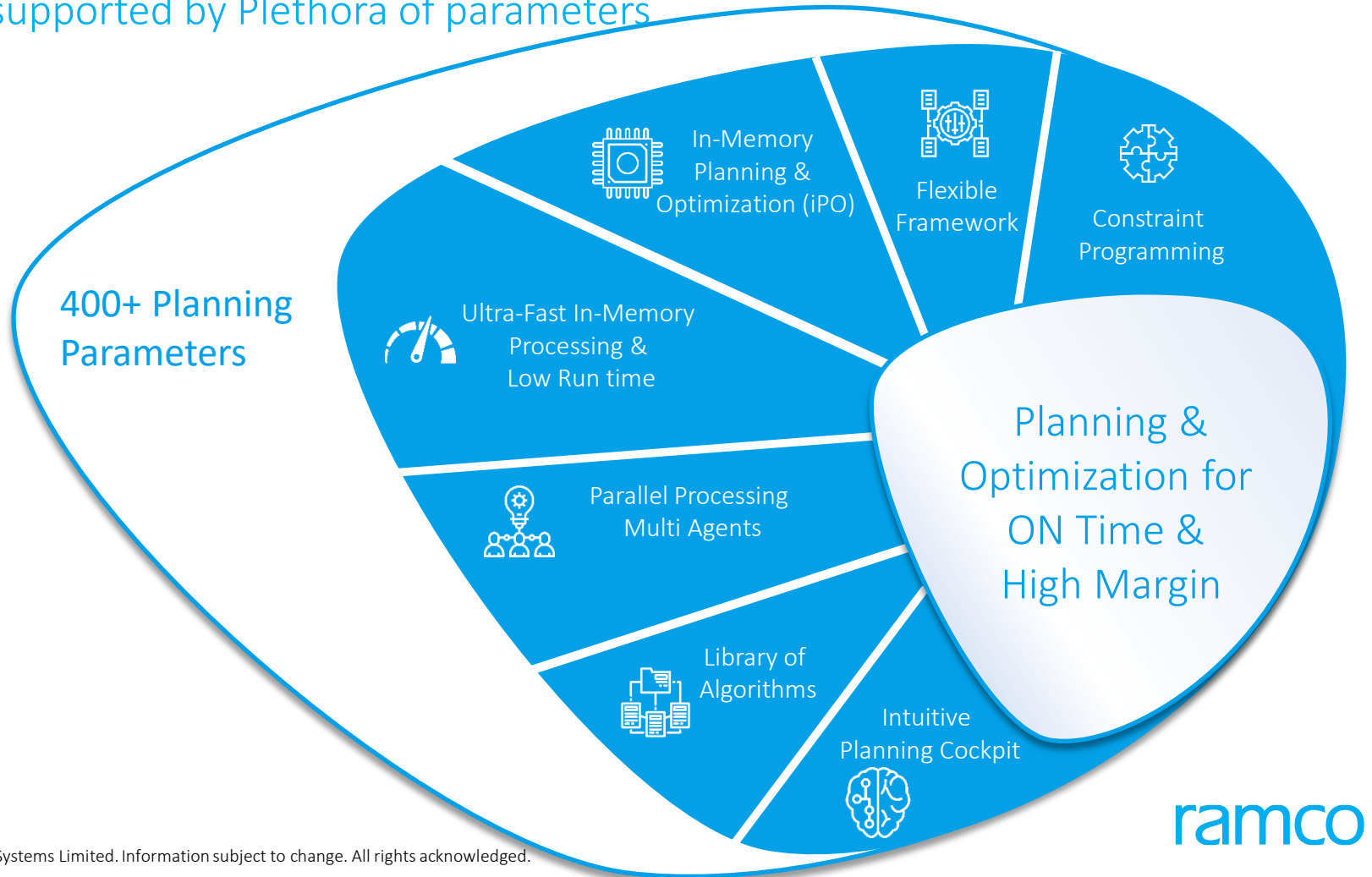
10%

Increase in Routing

30%

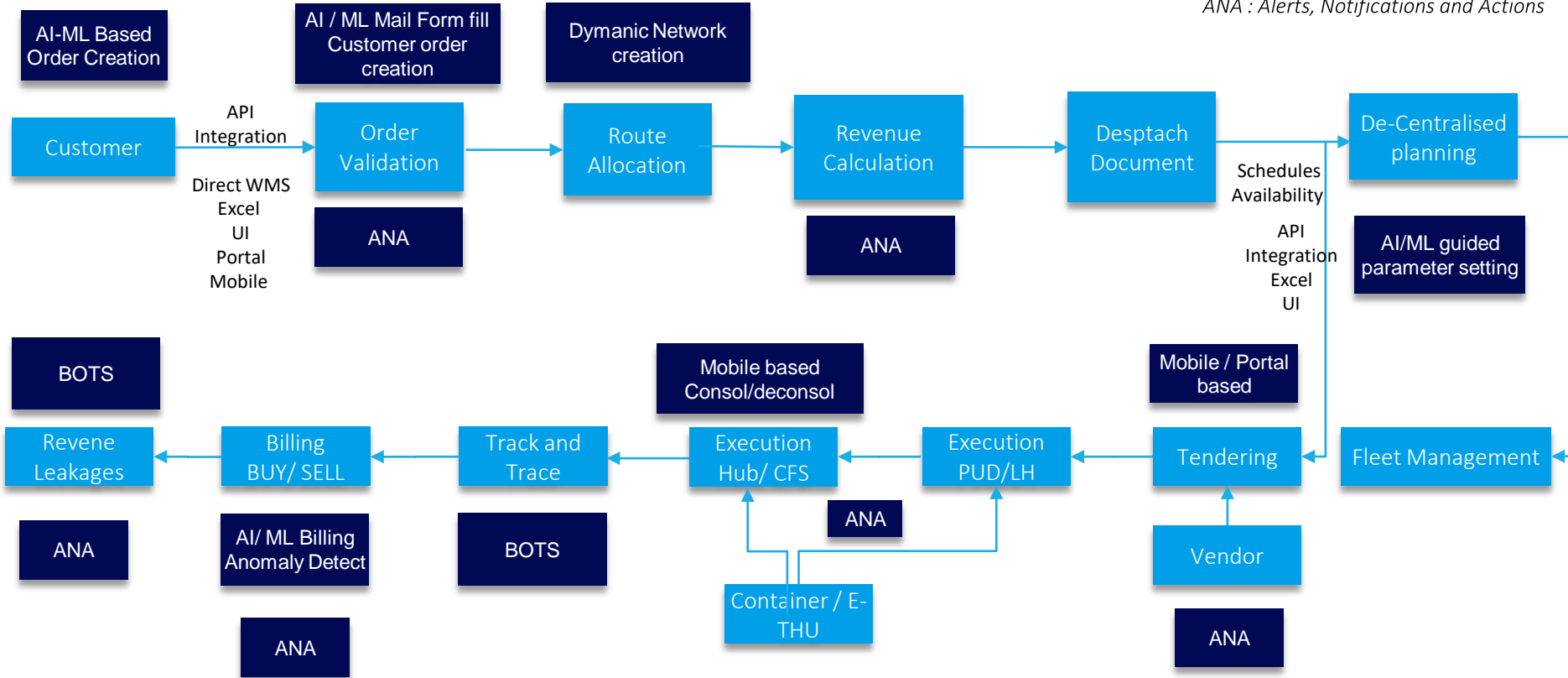
Increase in
Productivity

Planning supported by Plethora of parameters



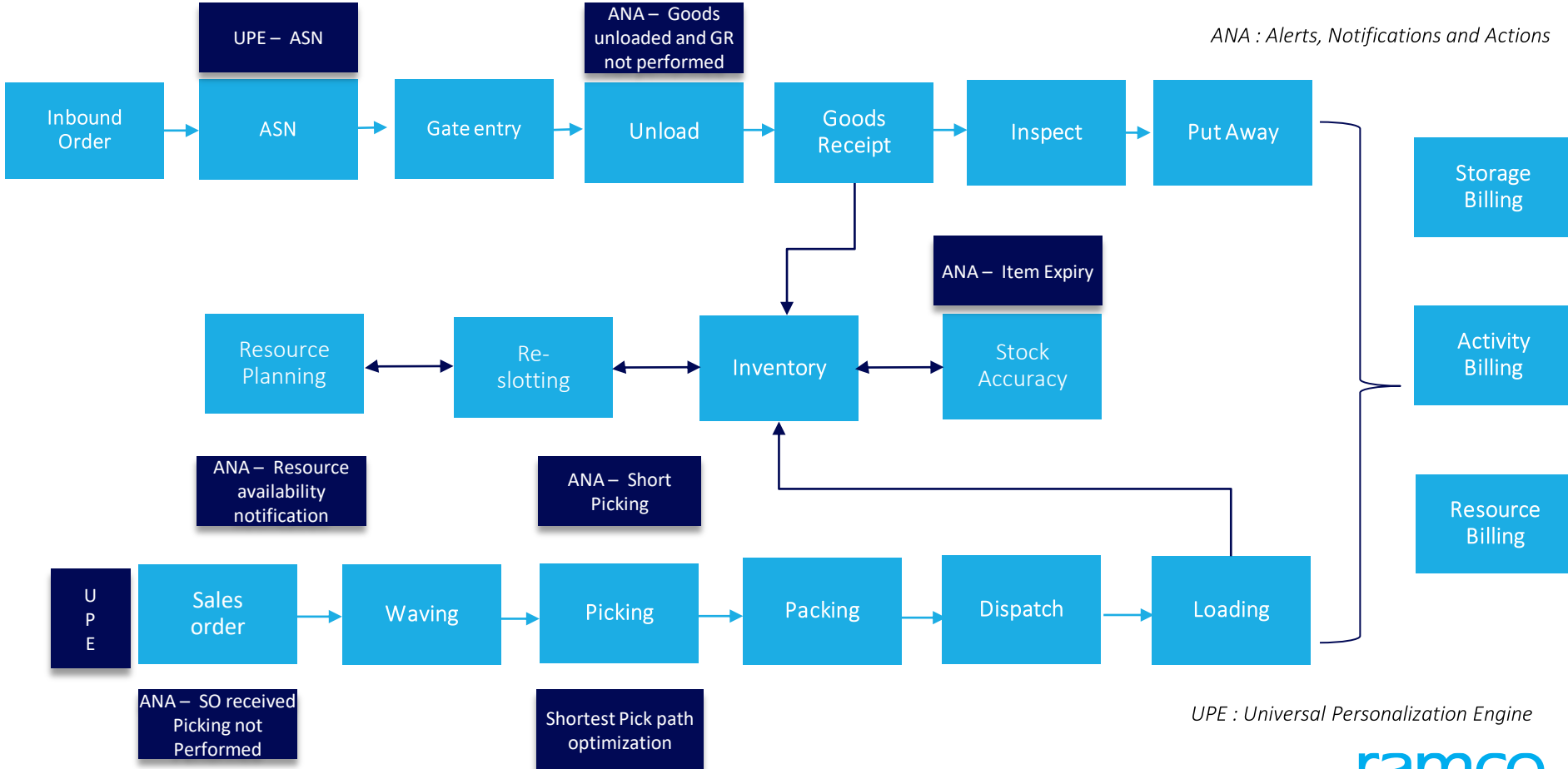
TMS - Be Ahead of the Curve with Next Gen Innovation with AI ML Capabilities

ANA : Alerts, Notifications and Actions



WMS – Be Ahead of the Curve with Next Gen Innovation with AI ML Capabilities

ANA : Alerts, Notifications and Actions



UPE : Universal Personalization Engine



What you get when Your system serves you

80%

Reduction in Data Entry Effort by UPE

99%

Data Accuracy

99%

Accuracy in AI ML powered Anomaly Detection

99%

Improvement in OTIF

75%

Reduction in System Entry Stokes by ANA

90%

Increase in Workflow speed by ANA

90%

Increase in Planning Accuracy through AI ML

6%

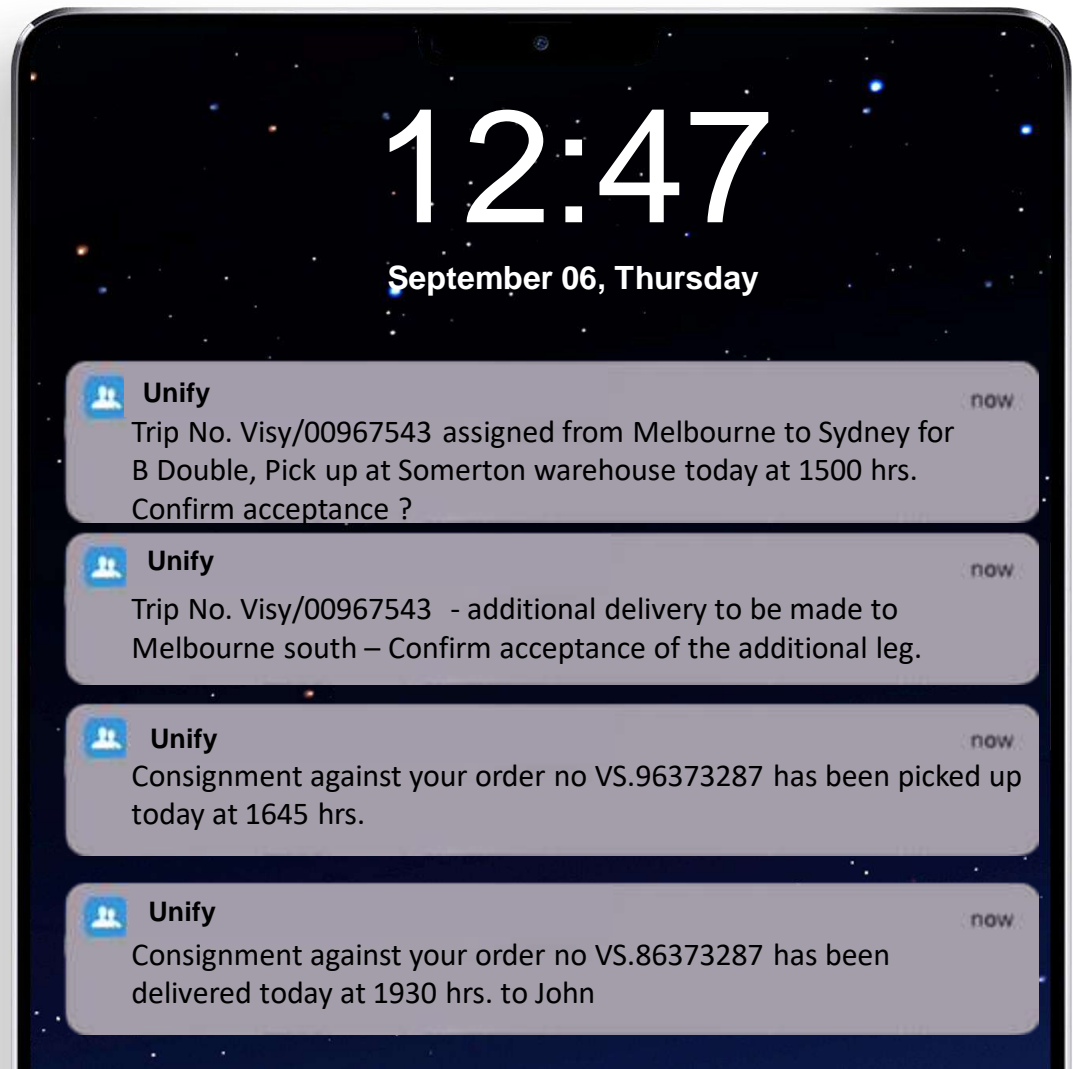
Improvement in EBITDA

90%

Probability in Customer Retention / Acquisition

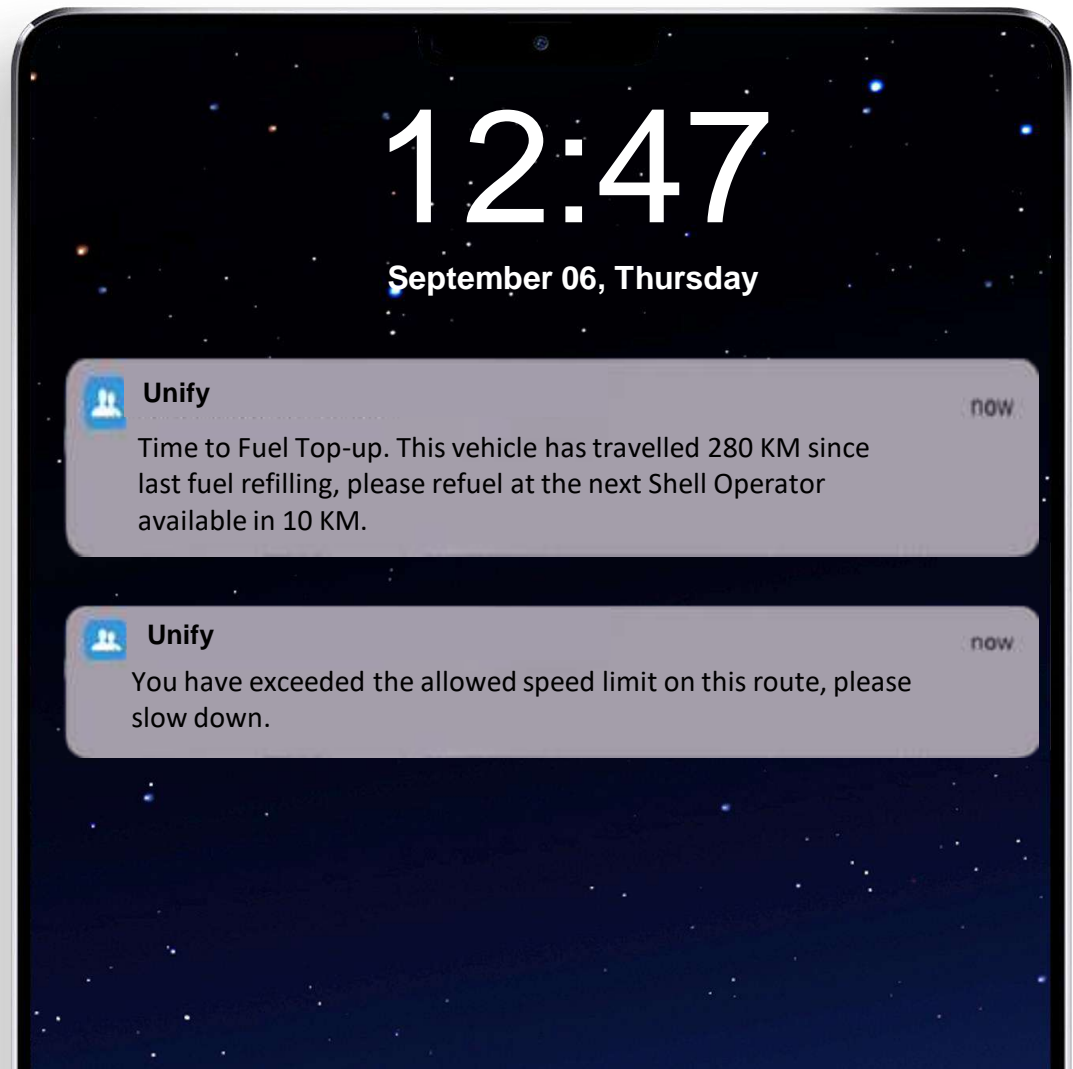
ANA benefits Illustration*...

- Approve in 1 click from mobile
- Get real-time valuable, actionable updates on mobile
- Eliminate time and effort of system log-ins viewing details and approval
- Empower people, speed up business, improve visibility, and accelerate results
- Empower team to imagine further



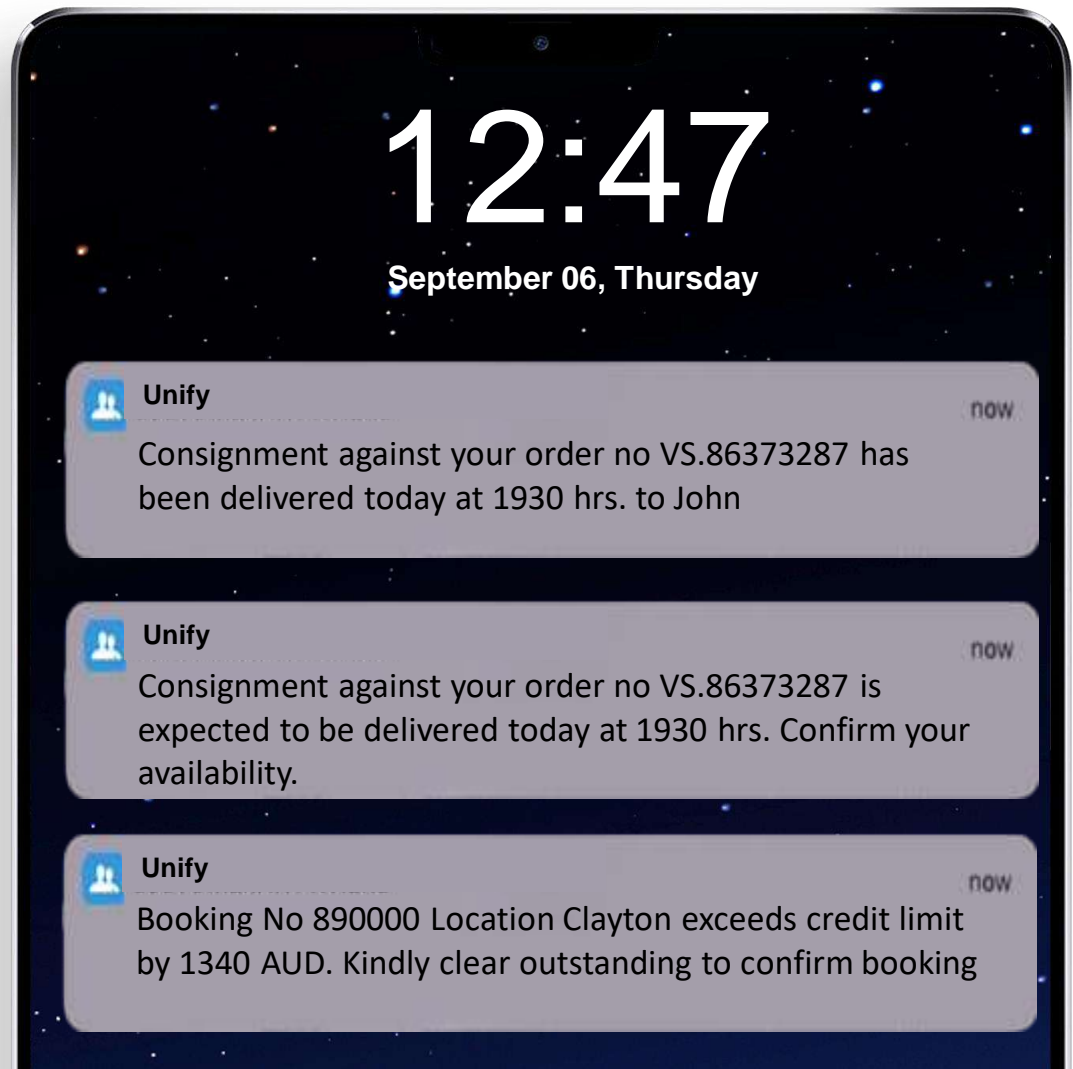
Alerts, Notifications and Actions

Driver



Alerts, Notifications and Actions

Customer



On the tap visibility for Customers

Order Visibility

Search Document Date Range 21 Oct 2018 - 22 Oct 2018 Show All Not Initiated In Progress Completed

Advanced Search

Tracking Details

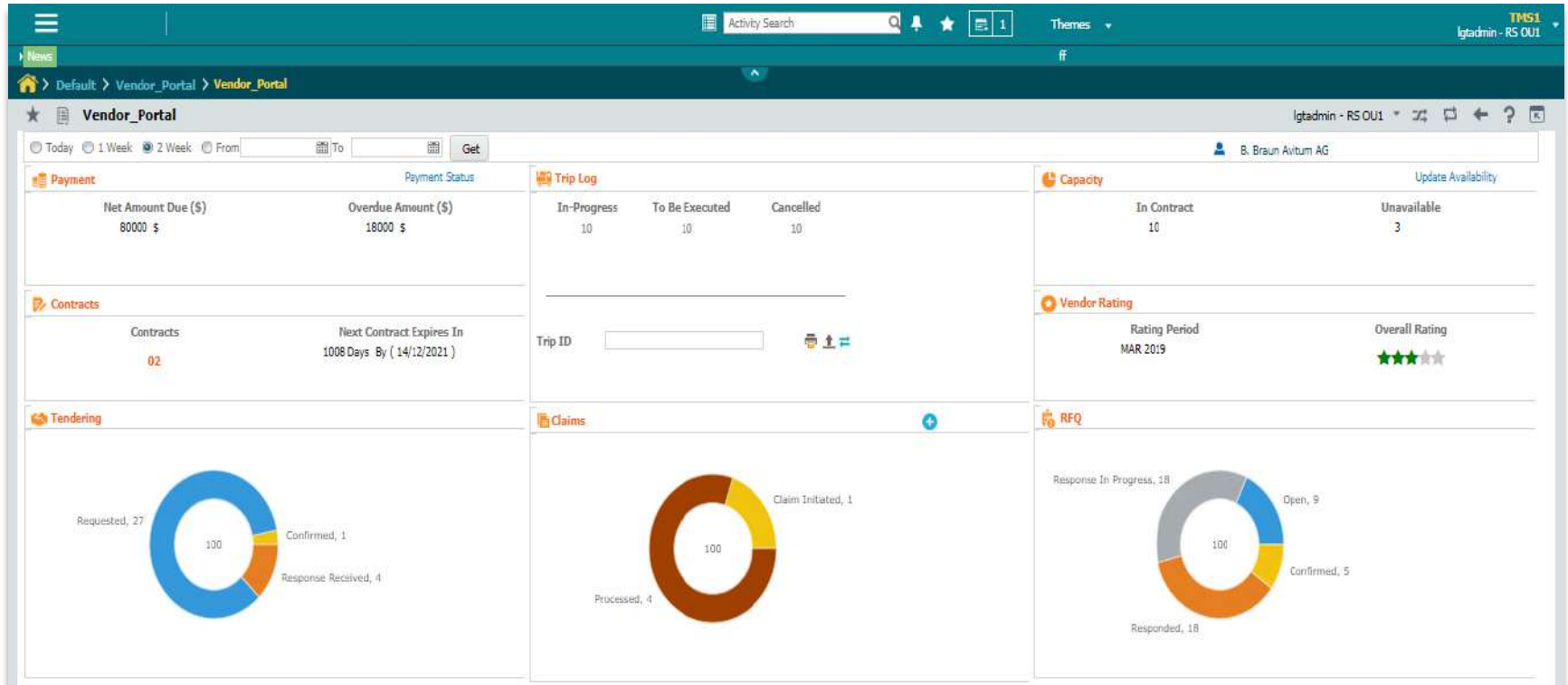
BR # / CN #	Order Date	Status	Ship From - Ship To Locations	Ref. #	
- BR/000110	21 Oct 2018	Partially Delivered	GB Distributors, Perishable Padre Burgos Street	PO/2018/012 10 Jun 2018	i 📍 🚚 📄
CN/000081/18		Delivered	GB Distributors, Perishable Recto Avenue		i 📍 🚚 📄 ✍️
CN/000082/18		Delivered	Recto Avenue Adriatico Street		i 📍 🚚 📄 ✍️
CN/000083/18		In Transit	Adriatico Street Padre Burgos Street		i 📍 🚚 📄 ✍️
+ BR/000111	21 Oct 2018	Partially Delivered	GB Distributors, Perishable Pablo Dcampo Street	SO/2018/04323 10 Jun 2018	i 📍 🚚 📄
+ BR/000112	21 Oct 2018	In Transit	Adriatico Street Padre Burgos Street	SO/2018/04345 10 Jun 2018	i 📍 🚚 📄
+ BR/000113	21 Oct 2018	In Transit	Adriatico Street Pablo Dcampo Street	PO/2018/014 10 Jun 2018	i 📍 🚚 📄
+ BR/000114	21 Oct 2018	Delivered	Recto Avenue GB Distributors, Perishable	PO/2018/017 10 Jun 2018	i 📍 🚚 📄

BR # BR/000110

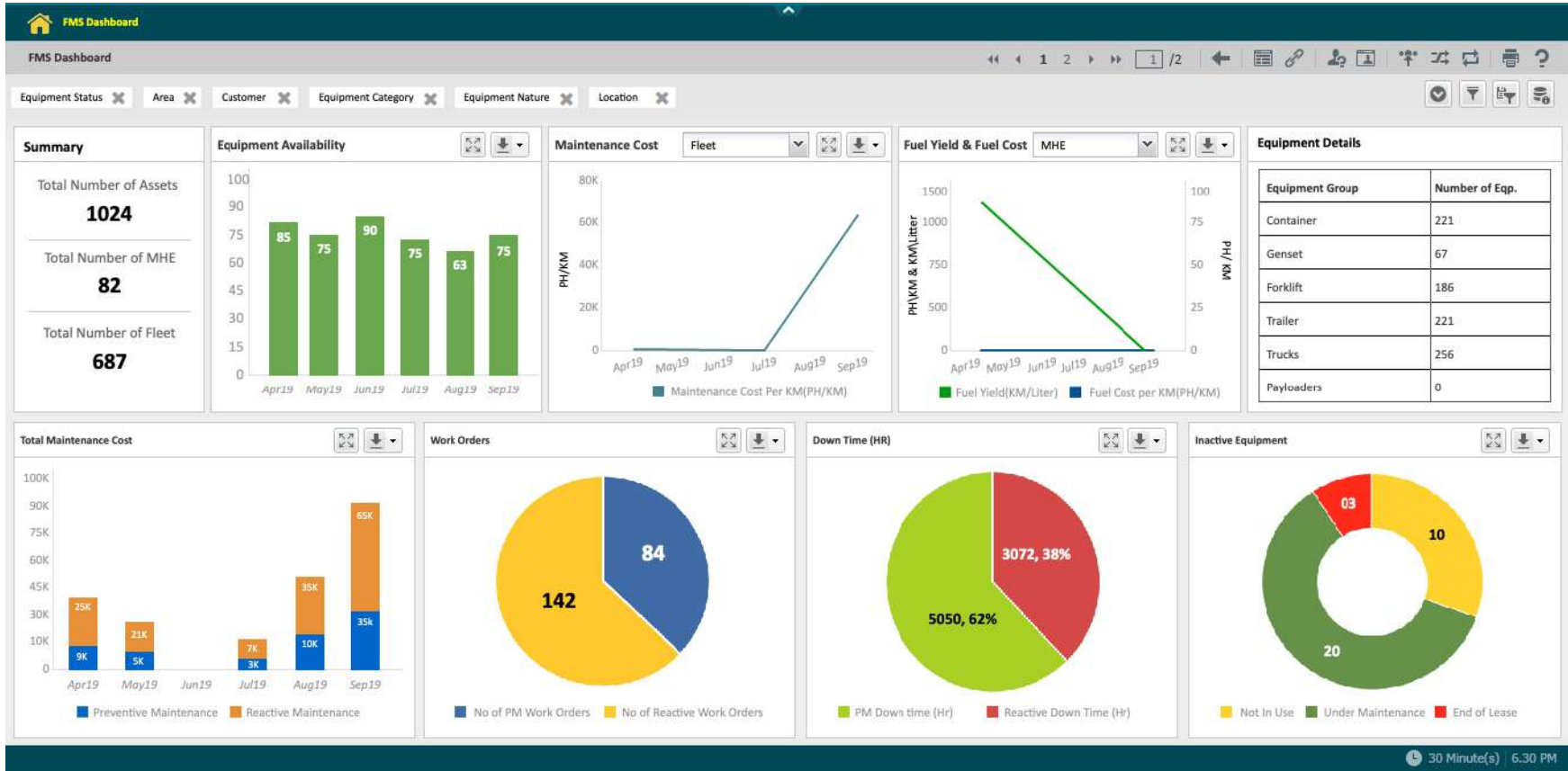
[i](#) Status Information [📍](#) Track Order [🚚](#) Trips [📄](#) Add Note [✍️](#) Proof Of Delivery

30 Minutes | 04:00 PM

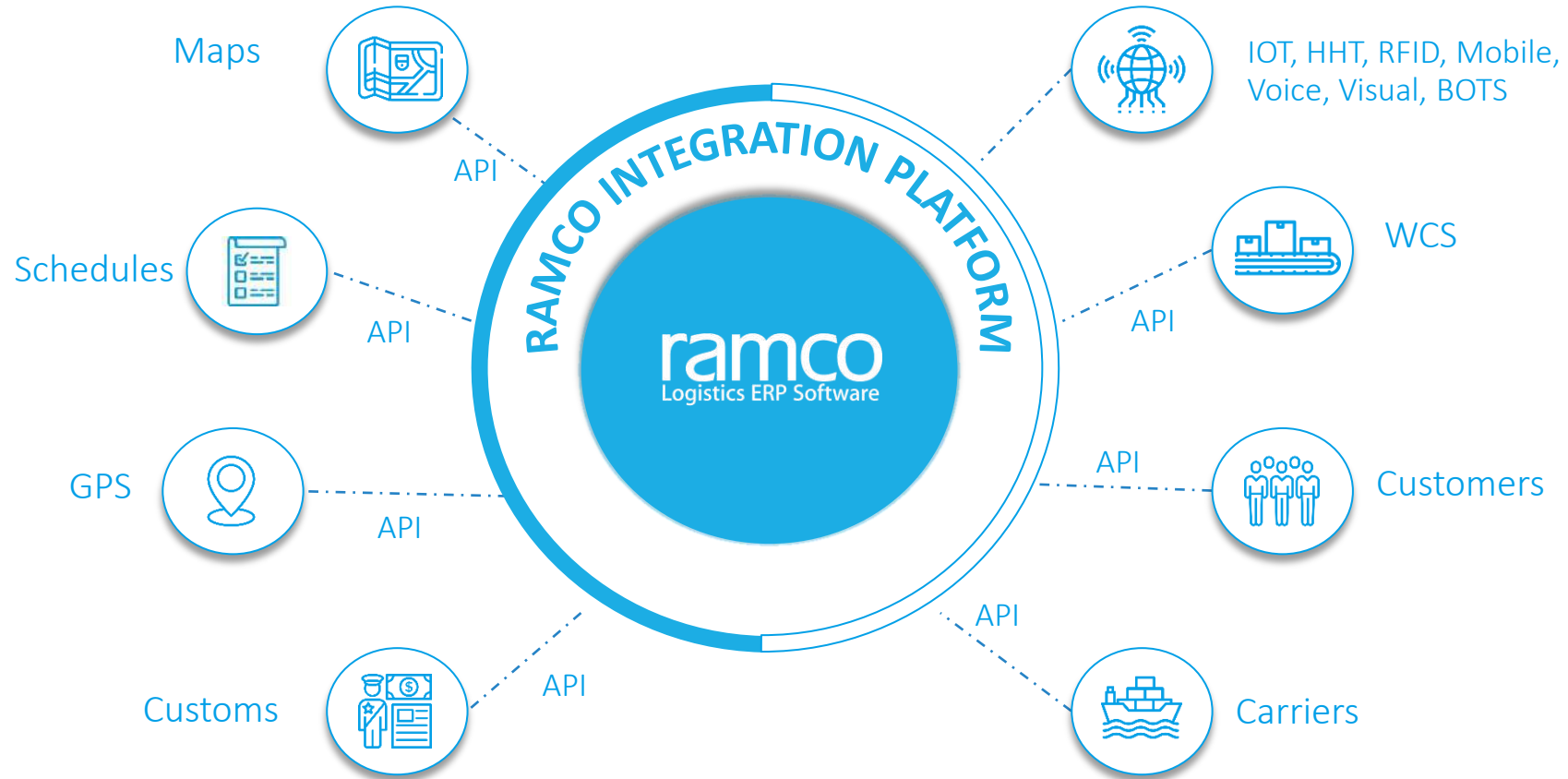
On the tap visibility for Vendors



Deep visibility for Swift & Accurate Decisions



Integrated Eco-system APIs



Google Maps



samsara



GSP Services
E-Way Bill



High Performing Tech Stack that scales with your Organizations



Platform Tools

UX

Mobility

Cloud Solutions

Wearables And BOTs



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Trusted Partner. Been there and Proven it.



With more than 20 years of industry experience CKB is one of the leading LSPs in Indonesia. It offers freight forwarding, warehouse management, express delivery service and so on. It has ties 40 strategic partners in 7 regions globally, to create an international distribution network that spans over 100 cities.

Country : Indonesia



Single technology platform with a common database



Improved Operation Control.
Improved Data Quality and Integrity.
Increased Order fulfilment accuracy.
Better Order to Dispatch Cycle.



Readiness and scalability to expand business across regions



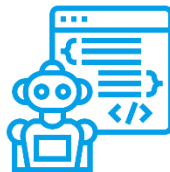
Multi AIDC accessibility including mobile devices

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Headquartered in Atlanta and equipped with a million sq. ft. automated fulfillment center there with immediate plans to expand, our Customer aims to Empower Small-and-Medium-Sized Brands with Ecommerce and Fulfillment Capabilities.

Country : USA



Seamless integration with GTP system thus effectively handling the Ecommerce volume and pace

Seamless integration with carrier portals to shop for optimal shipping charges and print labels.



Order Streaming to automate the fulfillment of ecommerce orders

Supports non GTP requirements too.



Cubing feature to optimize the shipping charges



Wide range of consolidation (wave)options to enhance pick efficiency inside warehouse

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Glen Cameron Group is a multimillion dollar, privately owned, national logistics company offering over 100,000 square meters of warehousing space and a fleet of over 350 vehicles for its customers nationwide. Whether it's local trucking, couriers, warehousing, interstate transport or third party logistics management, the Glen Cameron Group continues to expand upon its total logistics solution for businesses throughout Australia.

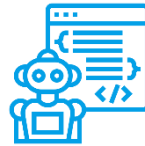
Country : Australia



Replaces 12 existing disparate IT systems @ Cameron
Efficient business eco system with vendors and customers



Track and Trace. Optimization for Routing , Vehicle Planning . Driver Optimization and Pick and Delivery Planning



Reduced manual work, Automation of connote, accuracy in pricing
Reduced manual planning, improved utilization factor.



Mobility to simplify the business operation
Email based transaction on Zero UI concept

Alerts, notifications and purchase restrictions ensure compliance in approval process

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Founded in 1945, LBC is the Philippines' market leader in cargo & logistics, payments & remittance, parcels & boxes, and documents & mail. It has a growing network of over 6,400 locations, partners, and agents spread across as many as

Country : Philippines



Single technology platform with a common database.
Centralized and automated database to maintain Services, Rates and Contracts across modes & countries.



Improved Resource utilization.
Efficient Inventory Control.



Readiness and scalability to expand business across regions



Reduced Manual effort and Paperwork.
Prevention of Revenue leakages.

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An intra-city on-demand last mile technology platform startup that is Uberizing the logistics operations! It connects customers (individuals/businesses) with trucks (logistics service providers) to efficiently move goods. Follows dynamic algorithmic pricing that is based on a base fare, distance travelled and journey time.

Country : India



Real-time freight visibility to end customer



Improved delivery efficiency adhering to the same day delivery commitments
Increased capacity utilization.



Execution of Dynamic pricing model



Integration of customer facing e-commerce portal and backend logistics operation



A PAN India player HQ-ed in Chennai
Offers a full range of 3PL services to Clients across verticals
Operates with a growing Network of over 165 warehouses of 6 Mn Sq. Ft
Handles 65000 SKUs & 150,000 Ton of stock/annum
Delivers to more than 36,000 customer locations servicing 150 leading brands

Country : India



Single Integrated System enabling seamless data flow and interoperability across functions

Scalable, Reliable, Flexible and Available system aided by cloud infrastructure



Improved Operational Visibility.

Efficient Inventory Control.

Effective Asset maintenance and Tracking.



Improved revenue by reducing leakages

Multi faceted profitability analysis

State wise finance books for better finance management & GST purposes

Automatic Invoice Management

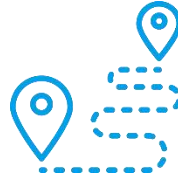


Range of mobility solutions to improve productivity



NTC today is a multi-crore business group, providing end-to-end logistic solutions to the specific needs of its prestigious customers, aiming to branch out into allied businesses in India and abroad. Specialized in handling transportation of heavy over dimensional consignments.

Country : India



Route surveys and route planning for the project movements

Transportation & delivery/ collection schedules,



Consignment Note Generation

Standardized Customer Contract and Billing.

Cargo way-bills, POD & Billing at all locations



Real-time Freight Visibility



Dimensional Calculations for Project Cargo.

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India's leading logistics provider for automotive parts | Part of US\$76 Billion TVS Group | Presence in APAC, UK, USA

Country : India



Single Integrated System enabling seamless data flow and interoperability across functions



Cargo way-bills, POD & Billing at all locations
Transportation & delivery/ collection schedules



Real-time Freight Visibility



Increased savings through better manpower utilization.

3 Step implementation model to become lifelong Partners

Minimum Viable Solution

6 weeks – Start Use

- Pre-set scenarios and test cases
- Pre-Configured
- Pre-tested and ready
- Ready to use charge types
- Part Master Data ready
- Standard reports , API and events enabled
- Standard cut over



Business Alignment & Optimisation

6-9 months – Align to business goals

- Planning Workshop
- PID
- Business System Modelling
- Process Mapping
- Solutioning and Sand Modelling
- Business System Modelling
- Build
- Test , Train , EUT
- ELS



Time for system to serve you

12-15 months

- Design Workshops
- Data mining
- AI / ML
- ANA
- UPE
- BOTS

SUPPORT

CUSTOMER ADVISORY BOARD

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Business Alignment & Optimisation phase Implementation

Initiation

Preplanning Workshop
Planning Workshop
PID
Business System Modelling

Build

Configuration Bridge
Configure & Build
MDCF Collection &
Upload

Production

End User Training
Production
System Aided Billing



Scope & Solution Definition

Process Mapping & Scenario
Building
Scope Traceability
Sand Modeling
MDCF Strategy
RADADR

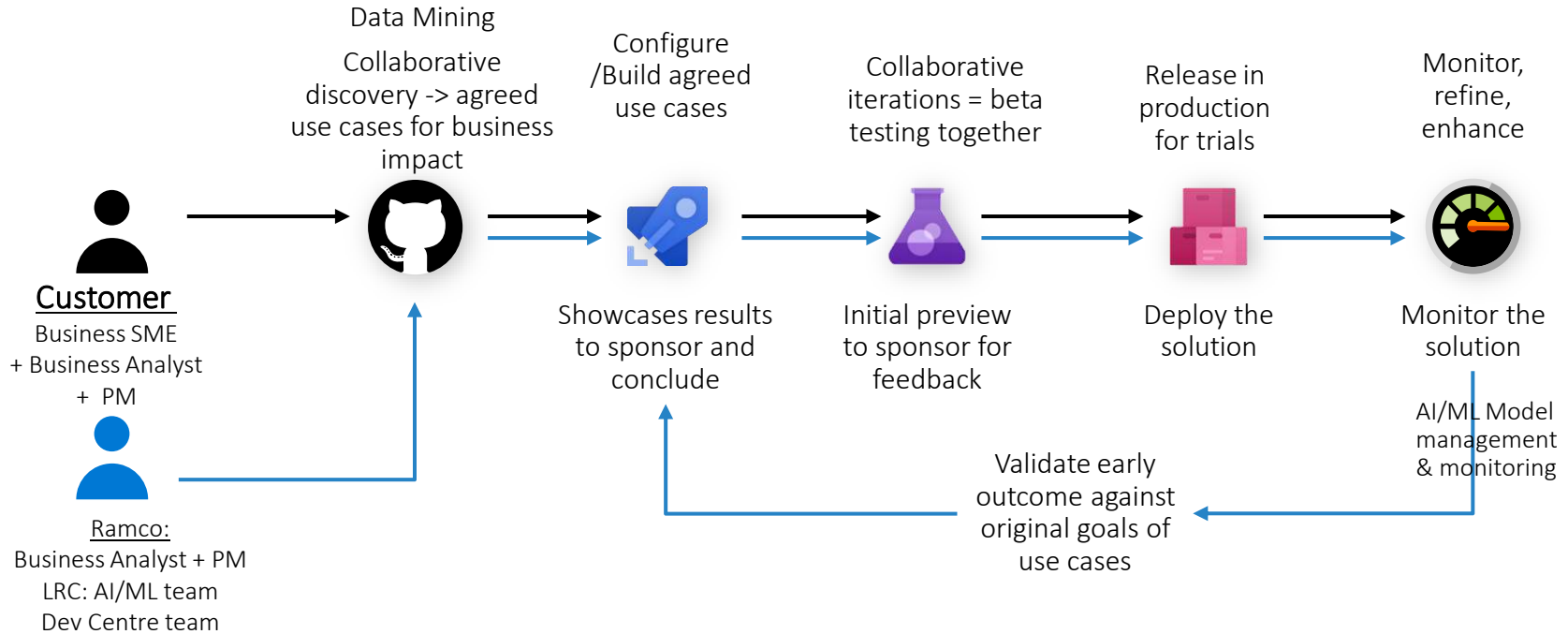
Test

Familiarization
Train the Trainer
User Acceptance
Testing

Handover

Hyper Care
Movement to
Production Support


Time for System to Serve you with AI / ML Deployment



 Design thinking

 Agile and Iterative

 Evaluate

 Model validation and retraining

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Thank You

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