

Corporate Capabilities



Analyze. Program. Validate.

A P Ventures, LLC
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Corporate Overview

- APV: “Always Provide Value” to our customers by using innovative, agile solutions
- Established in 2007 and headquartered in Columbia, MD
- DUNS: 00-575-2289
- Small Business Designations:
 - 8(a) Certified (graduation July 2023), #305918
 - Woman-Owned Small Business
- Presently managing 28 Prime Contracts
- Offices in 11 states
- Certifications and Standards



Introduction to APV



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Years

Founded in 2007



25+

Clients Served

More than 25 federal and state government as well as education & quasi-government clients served to date



70+

Prime Contracts

Won over 70+ prime contracts across Federal and State customers



4+

Client Satisfaction

Customer satisfaction rating of 4+ on a scale of 5, exceptional CPARs on each contract



100+

Employees

A diverse workforce of more than 100 full time employees, consultants, and business advisors



96%

Employee Satisfaction

96% employee satisfaction based on an internal survey



9

Partners and Alliances

A growing portfolio of nine corporate technology/education partners and alliances

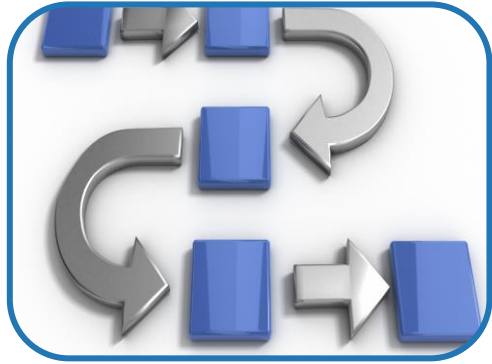


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Contract Vehicles

Access to 9 contract vehicles, IDIQs, and client-focused Master Service Agreements

Our Success Pillars



Tools and Processes
Blend of best practices to impact service and delivery



Technology
Embrace emerging technologies to develop client solutions



HR and Recruiting
Dedicated HR team leveraging on-demand model and industry tools to identify and onboard resources



Legal and Compliance
Dedicated Compliance team with 30+ years governing all client relationships. This ensures strict monitoring and adherence to our clients' business values



Core Principles

A mission and vision based on three core principles: value-driven, integrity, and relationship

Who We Serve

Representative Federal and State Government Clients

Federal Clients

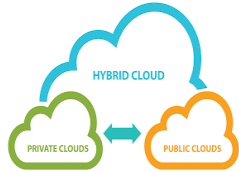


State & Commercial Clients



What We Do

Cloud Services



- Strategy
- Migration
- Training and Change Management
- Implementation and Support

IT System Integration and Application Modernization



- Agile/DevSecOps
- Continuous Integration/Continuous Deployment (CI/CD)
- Full Software Development Life cycle on multiple projects
- Content Management System (Drupal/SharePoint)
- Operations & Maintenance and Development, Maintenance and Enhancements

Emerging Technologies



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- Augmented Reality/ Virtual Reality
- Artificial Intelligence
- High Performance Computing
- Low Code Development (Appian)



Program Management

- Software Development Lifecycle (Agile, Target Lifecycle, Enterprise Performance Lifecycle)
- Agile PMO Design

Training, Communication, Outreach



- eLearning, Outreach, and Coaching
- Human Capital Solutions
- Knowledge Management
- Marketing and Branding

Enterprise Solutions (ERP/CRM)



- Strategy, Evaluation and implementation
- Datawarehouse design, migration and sustainment
- Data Dashboards and Analytics
- PeopleSoft, Oracle, SuccessFactors, Workday

Corporate Partnerships and Web Technology Focus



Technology Partner since 2016



Deployed HRSA Dev and Staging environments in Azure Government Cloud



- Implemented Drupal solutions (v. 6/7/8) across 5 customers
- Corporate website built on Drupal v8 solution



- Hosted LMS for CMS – CMMI on AWS Cloud
- Extensively use for APV's internal needs



- Adobe Partner
- Leverage Adobe suite of products for all our eLearning and Training projects



- Appian Partner
- Developed and implemented “low-code” solution for USDA



Contract Vehicles

Contract Vehicles (as a Prime)	Contract #
CIO-SP3 Small Business – 8(a) and SB* <i>(covering all ten functional areas)</i>	<ul style="list-style-type: none"> 75N98119D00006 (8(a)) 75N98120D00006 (SB)
HCaTS SB Pool 1 & 2 and 8(a) Pool 1, OPM & GSA*	<ul style="list-style-type: none"> Pool 1 - GS02Q16DCR0073 Pool 2 - GS02Q16DCR0082 Pool 1 8(a) - 8(a) Contract #47QREB21D0001
OASIS SB Pool 1* and 8(a)	<ul style="list-style-type: none"> 47QRAD20D1176 (Small Business) 47QRAD20D8143 (Small Business 8(a))
8(a) STARS II, GSA	GS000Q17GWD2034
MAS PSS MOBIS, GSA*	GS-00F-357GA
MAS IT Schedule 70 (incl. 54151HEAL), GSA	GS-35F-281CA
HHS specific IDIQs/GWACs/BPAs <ul style="list-style-type: none"> PEO, CMS NSTP, CMS 	<ul style="list-style-type: none"> 75FCMC20D0008 HHSM-500-2015-00045I
Direct award under SBA 8(a) & WOSB	Directed award

**SBA 8(a) Graduation
July 2023 (#305918)**

**Best in Class Contract Vehicle*

For more information, visit: <https://www.apvit.com/ContractVehicles>



Thank You!

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