



CORPORATE OVERVIEW

## ABOUT US

To inspire a world that believes in genuine beverages and ingredients.



**Not From Concentrate  
Citrus Juices**



**Not From Concentrate  
Fruit Ades**



**Not From Concentrate  
Citrus Ingredients**



**Premium Bar Mixes**



**RTD Smoothies &  
Smoothie Bases**

### from the Beginning...

Founded in Tempe, Arizona in 1984

Rooted in sustainability by creating value out of waste

Expanded into foodservice restaurants, retail stores and hospitality

### Sun Orchard Today...

Trusted partner that excels at crafting superior solutions for foodservice, retail and industrial customers

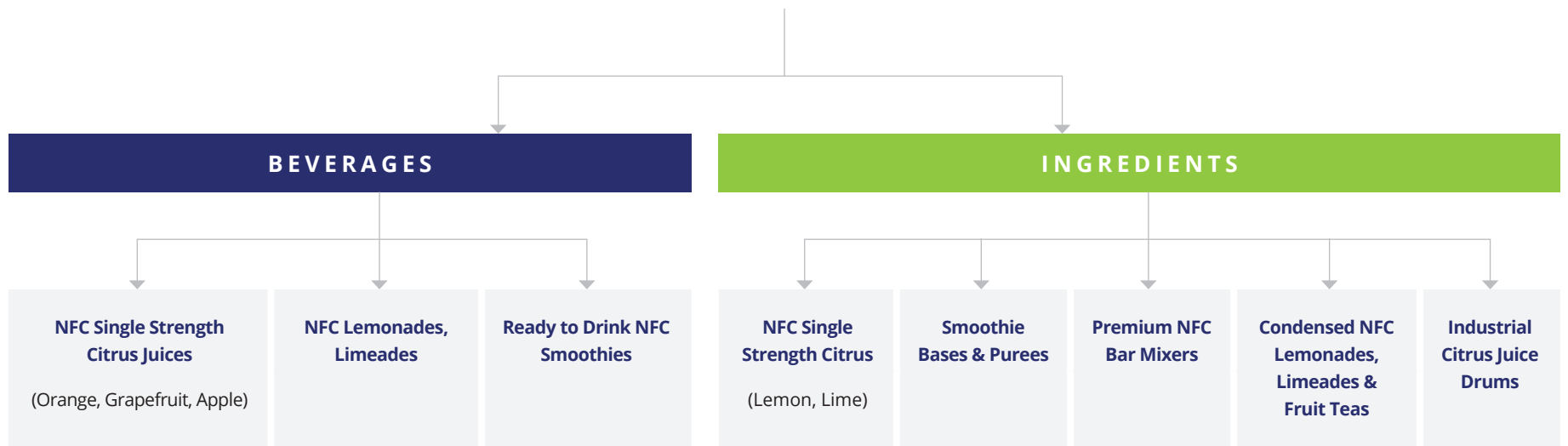
200+ dedicated employees with a commitment to excellence and service

Two facilities that manufacture 125+ products, with the ability to distribute across North America



## INGREDIENT & REFRESHMENT SOLUTIONS

Create lasting partnerships by providing premium genuine fruit-based beverages and ingredient solutions.



Ready to drink juices, fruit ades and on-trend refreshment solutions.

Ideal for culinary applications such as soups, baked goods, sauces, marinades and mixology.



## FOODSERVICE CAPABILITIES

# Foodservice Segment Expertise & Experience

### FOODSERVICE EXPERTS

Chain Restaurants

Independent Restaurants

Travel & Leisure

Hospitality

C-Store

### We are experts in foodservice

Sun Orchard has more than 35 years of continued success in foodservice, which puts us on the front lines of flavor and ingredient trends in the finest and most innovative kitchens and bars in North America. We specialize in creating innovative beverage programs for our foodservice customers.

### DISTRIBUTION PARTNERS



### MARKET SUPPORT



## NATIONAL MANUFACTURING & DISTRIBUTION

# Providing Important Commercial Advantages & Distinguishing Ourselves from the Competition

**National manufacturing and distribution; capable of producing the same products in multiple locations.**

**Supply chain capabilities to produce and ship refrigerated and frozen products.**

**Sophisticated nationwide crossdock network:**

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Optimizes distribution closer to end-points

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Reduces shipping time to point-of-sale

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Maximizes product shelf-life

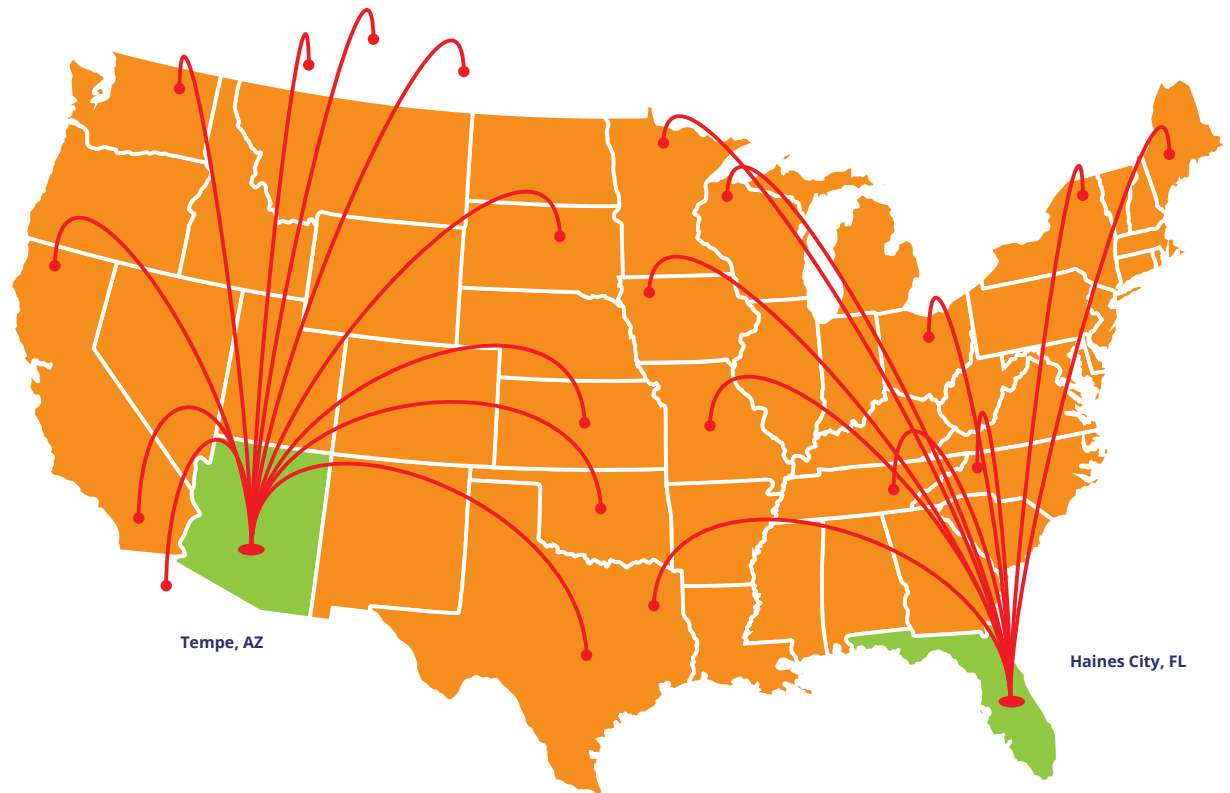
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Ability to better service broadline distributors

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**Efficiency for logistics**

**Continuity of supply & contingency planning**



## PRODUCT DEVELOPMENT & COMMERCIALIZATION

# Offering breakthrough solutions from concept to market.



### Product Development

Knowledgeable and skillful product development and culinary team with a fully equipped laboratory and kitchen



### Commercial Resources

Commercialization resources with expertise in packaging design, operational scale ups and bringing programs to market



### Sales & Management

Experienced sales management and customer service support

## Attributes & Benefits



**Natural / Non-GMO**



**Clean-Label**



**No Artificial Sweeteners or Ingredients**



**Not from Concentrate**



**Gently Pasteurized**



**Fresh-Squeezed Flavor**





## FOOD SAFETY & SUSTAINABILITY

# Commitment to quality excellence and industry leadership.

### Our comprehensive quality assurance program adheres to recognized industry standards.

Our proprietary gentle pasteurization method retains fresh-squeezed flavor while providing food safety assurance and a longer shelf life

Fully-equipped analytical and microbiological laboratories with an experienced, professional QA staff

### Multiple Certifications



### Healthy Products

Tree-to-table products made from the freshest ingredients

Carefully crafted and minimally processed

All-natural, no-additives



### Healthy People

Commitment to our employees and communities

Robust supplier verification process and business requirements



### Healthy Planet

Zero-citrus waste program saves ~26K tons of by-products annually

All bottles are made out of recyclable plastic; BPA-free

Local and global sourcing from world's best growing regions

### Continuing our Tradition of Sustainability

Sun Orchard was founded on the principle of sustainability, making delicious, fresh-tasting citrus based ingredients and beverages from fruit that was not appealing enough to go on grocery store shelves. We have stayed true to that guiding principle to this day.



### **Visit Us**

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