

Students are joining from across the USA!



Each with diverse work experiences!



Class Stats

- Have a LinkedIn profile
 - 50% yes 50% no
- Taken Virtual Classes before
 - 33% yes 67% no
- Taken The Institutes™ exams
 - 50% yes 50% no



Introduce yourself

Where are you joining us from?

What do you hope to get out of this class?

Use question box or raise your hand to be un-muted.





CPCU – Chartered Property Casualty Underwriter Designation

Requires passing 8 national exams:

Foundation Courses:

- CPCU 500—Foundations of Risk Management and Insurance
- CPCU 520—Insurance Operations
- CPCU 530—Business Law for Insurance Professionals
- CPCU 540—Finance and Accounting for Insurance Professionals

Track 1: Commercial Lines Concentration Courses

- CPCU 551—Commercial Property Risk Management Insurance
- CPCU 552—Commercial Liability Risk Management and Insurance
- CPCU 553—Survey of Personal Insurance and Financial Planning

Track 2: Personal Lines Concentration Courses

- CPCU 555—Personal Risk Management and Property-Casualty Insurance
- CPCU 556—Financial Planning
- CPCU 557—Survey of Commercial Insurance

Choose Elective: AAI 83, AIC 31, AIC 32, AIC 34, ARe 144, ARM 56, AU 67, CPCU 560, ERM 57

Must have 3 years insurance industry experience and complete free online course "Ethics and the CPCU Code of Professional Conduct"

Class Schedule

- Sep 11 Orientation — How to Pass Institute Exams
- Sep 18 Chapter 1 — Introduction to Risk Management
- Sep 25 Chapter 2 — Risk Assessment
- Oct 2 Chapter 3 — Risk Control
- Oct 9 Chapter 4 — Risk Financing
- Oct 16 Chapter 5 — Enterprise-Wide Risk Management
- Oct 23 Chapter 6 — Insurance as a Risk Management Technique
- Oct 30 Chapter 7 — Insurance Policy Analysis
- Nov 6 Chapter 8 — Common Policy Concepts
- Nov 13 Comprehensive Review Class

We are your guide on the side!



Michael Phelps with his coach.
Credit: Washington Post

"Enrolling in a class with a subject matter expert is a lot like hiring a coach - you still have to do the heavy lifting - exercise that MIND muscle!"



Poll Question

Are you ready for the online virtual class?



ARM Why earn designations?

- Increased level of knowledge and understanding
- New abilities and skills
- Successful completion of courses
- Sense of personal satisfaction
- Increased competence
- Enhanced self-confidence and self-esteem

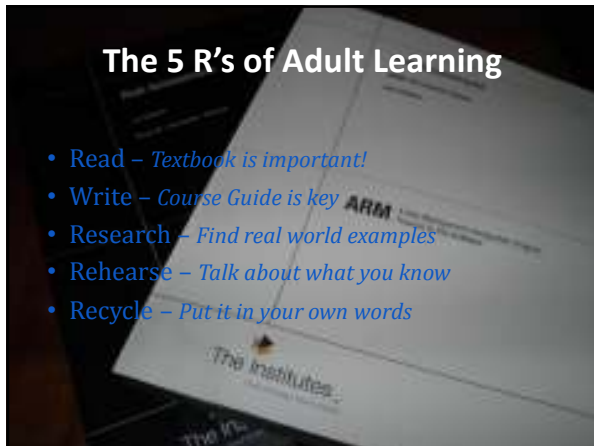


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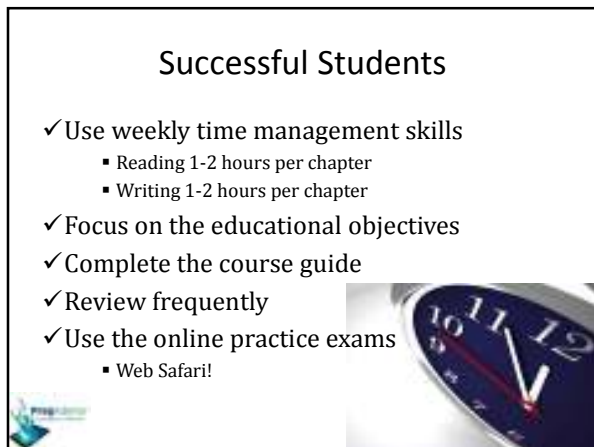
The 5 R's of Adult Learning

- Read – *Textbook is important!*
- Write – *Course Guide is key*
- Research – *Find real world examples*
- Rehearse – *Talk about what you know*
- Recycle – *Put it in your own words*



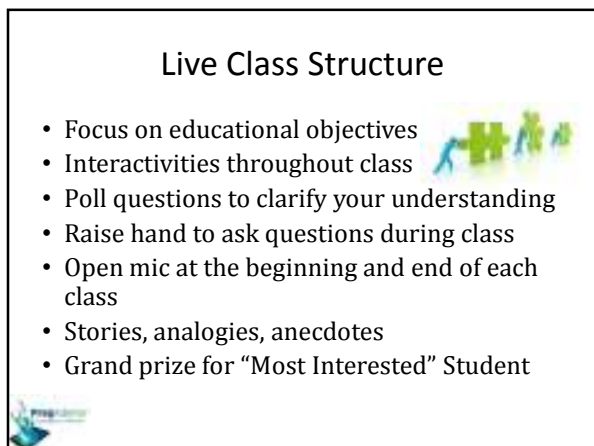
Successful Students


- ✓ Use weekly time management skills
 - Reading 1-2 hours per chapter
 - Writing 1-2 hours per chapter
- ✓ Focus on the educational objectives
- ✓ Complete the course guide
- ✓ Review frequently
- ✓ Use the online practice exams
 - Web Safari!



Live Class Structure


- Focus on educational objectives
- Interactivities throughout class
- Poll questions to clarify your understanding
- Raise hand to ask questions during class
- Open mic at the beginning and end of each class
- Stories, analogies, anecdotes
- Grand prize for "Most Interested" Student











Exam Details

- 60 questions – multiple choice
- 1.5 hours to complete exam
- Testing at Prometric or approved onsite locations
- Exam window October 15 – December 15
- Must register by October 15 for \$245 – easiest just to call 1-800-644-2101 to register for national examination.



Connecting outside of class


- Via email: sandra@prepademy.com 
- Via phone: 480-895-0060 (Arizona Time!) 
- LinkedIn – build your network of other professionals just like you! 
- PrepAdemy™ Facebook Page 
- Twitter handle @PrepAdemy 



Anti-Trust Statement

Please be mindful of critical anti-trust considerations as you participate in this class. Federal anti-trust laws protect our competitive, free-market economy by prohibiting certain activities that may lead to price fixing among competitors. Seemingly innocuous discussions, occurring in the social atmosphere of a class, could later be construed as collusion. Therefore, it is advisable to refrain from engaging in discussions that center on any of the following topics, as they relate to your respective place of employment:

- Labor or parts pricing
- Pricing and costs of autos or auto insurance
- Cost and profit margins
- Market division between customers and suppliers
- Reputation/business practices of repair shops, parts manufacturers, dealers, suppliers, insurance companies or any related business entities
- Policy guidelines for claim handling and settlement
- Future business directives, including the development or marketing of new products or services



Disclaimer

Participating in a live class is a great opportunity to help you stay on track when studying for The Institutes™ exams.

Every attempt will be made to motivate you to do the weekly readings, complete your course guide, and use the online practice exams.

The course instruction is focused on the educational objectives for the course. 100 percent of the exam questions are based on the educational objectives for the course.

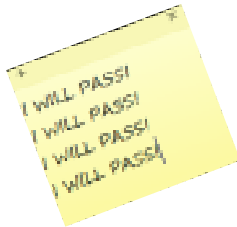
Actively participating in an online course through PrepAdemy™ will go a long way to help you with your study, however, PrepAdemy™ cannot make guarantees for any particular exam result. It all depends on you! We can be your "guide on the side" and we will do our best to help you prepare for a successful outcome.





"The surest way not to fail is to determine to succeed."

*Richard Brinsley Sheridan
Irish Born Playwright & Poet*



Good luck!

