



CHAMPIONS SCHOOL OF REAL ESTATE®

THE TEXAS LEADER IN REAL ESTATE EDUCATION — SINCE 1983

2022

COURSE CATALOG

THE FUTURE IS BRIGHT!



REAL ESTATE
INDUSTRY DESIGNATIONS
LOAN ORIGATION
HOME INSPECTION
APPRAISAL
BUSINESS ETIQUETTE



AUSTIN | DALLAS | FORT WORTH | HOUSTON | SAN ANTONIO | ONLINE | CHAMPIONSLIVE | NATIONAL

CHAMPIONS SCHOOL OF REAL ESTATE® 2022 COURSE CATALOG

Now is the Time for a Career in Real Estate, Loan Origination, Inspection or Appraisal!

If you are considering a career in real estate or any related field, you are fortunate to live in Texas. Real estate brokers, agents and affiliates are excited about the future of the Texas market!

- ✓ Real estate sales agents remain a vital part of the home search process and are the most relied upon resource for home buyers
- ✓ 88% of buyers purchase a home through a real estate agent
- ✓ Purchasing a home through a real estate agent is a consistent real estate trend
- ✓ Personal relationships and connections remain the most important feature of real estate transactions
- ✓ Months of inventory continues to decline this year, down from 1.2 months of inventory in 2021 Q4 to 1 month of inventory in 2022 — Texas Housing Insight, Texas A&M Real Estate Research Center
- ✓ Texas welcomed 383,000 new residents between 2020 and 2021 and it ranks #2 in the USA for relocation — 2021 Texas Realtors, Relocation Report

Champions School of Real Estate® is your choice school for a new career!

We have career counselors at our brick and mortar schools in every major metropolitan area of Texas to help answer any question you may have. We also have online counselors who you can speak with via live chat.

- ✓ Look at our testimonials at www.ChampionsSchool.com/reviews to see thousands of satisfied real estate, loan officer, inspector and appraiser students! They love us! Choose to be a Champion!
- ✓ Our teachers have at least five years of experience in their subject matter and at least five years of experience teaching adults. Our teachers know you haven't been to school in a while; we strive to make our classes a comfortable, stress-free experience for optimal learning!
- ✓ Champions School of Real Estate® has one major goal: to help YOU succeed! Go to www.ChampionsSchool.com/live and enjoy all of our videos explaining careers, license requirements, industry updates and our Champions School of Real Estate Super Star interviews!
- ✓ Champions School offers convenient delivery methods available for you: brick-and-mortar classroom, **ChampionsLive**, online, and correspondence deliveries!
- ✓ Voted Best Places to Work in Austin, Dallas, Houston, and San Antonio, by the Business Journals.
- ✓ The Better Business Bureau recognition for customer service!

You Can Do It — We Can Help!

See you in class and thank you for your business!

Rita D. Santamaria
Owner, Founder, CEO

Kimberly D. Dydalewicz
Co-Owner, President



Jump Start Your New Career!

Join Rita Santamaria, owner, CEO and founder of Champions School of Real Estate®, for our exciting package: **30 Days to Success in Real Estate!** This training program includes daily coaching videos in which Rita will mentor you through the day-to-day training workbook, 30 Days to Success in Real Estate. Rita will help you navigate your career as you step up the ladder to success! Enroll at www.ChampionsSchool.com/coach

Rita D. Santamaria

Owner, Founder and CEO

Houston Business Journal's 2022 Most Admired CEO Honoree, July 2022

Women Empowering Women panelist, May 2022

September 2021 WCR Texas State panelist on "Power Women"

Cover and feature called "Women of The Woodlands", The Woodlands Lifestyle magazine, May 2021

Cover Feature — 2019 HousingWire Magazine Women of Influence

Feature article, Houston Real Producers, August 2018

Cover Feature — Houston Woman Magazine — April 2018

2018 W.I.S.H., Women Inspiring Strength and Hope, Society Honoree, an affiliate of Make-a-Wish Texas Gulf Coast and Louisiana

Forbes Real Estate Council Member 2017-Present

2016 Platinum Top 50 San Antonio Career Achievement Award

Women's Chamber of Commerce of Texas — Woman of the Year Honoree 2013

Cover Feature — Small Business Today — September 2013

2010 Top 50 Most Influential Women in Houston

2008 Texas State WCR Chapter Business Woman of the Year

2003 NAR REBAC Realtor® Hall of Fame



Champions School of Real Estate® - Charitable Contributions 2021 - 2022

American Cancer Society
American Heart Association Harris Co.
American Heart Association Montgomery Co.
AREAA
AREAA Lion Dance Sponsorship
Asian Real Estate Association of America
Austin Association of Real Estate Brokers
Austin Board of Realtors®
Austin Business Journal
Austin Mortgage Bankers Association
Battle of the Bras event for WCR Collin County
Burgers for Babies Annual Fund raiser
Collin County Association of Realtors®

Council of Residential Specialists
Easter Seals of North Texas
FACE
Four River Association of Realtors®
Greater Denton/Wise Association of Realtors®
Greater Fort Worth Association of Realtors®
Houston Association of Realtors®
Keller Williams Austin Vendor Partner Program
Lone Star College Endowment Fund
MD Anderson
Metrotex Association of Realtors®
Montgomery County Women's Shelter
Nancy Owens Breast Cancer Awareness

National Association of Realtors®
North Texas Food Bank
Northwest Area Ministries
Platinum Top 50 Austin | San Antonio
Snowball Express
Susan Komen Race for the Cure
Texas Children's Hospital, NAI
The Woodlands Chamber of Commerce
TREPAC - Auction Donations
Williamson County Board of Realtors®
Women's Council of Realtors® Austin
Womens Council of Realtors® - Local Chapters
Womens Council of Realtors® - Texas Chapter
Woodlands High School Youth Athletics Foundation

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ONLINE & NATIONAL CAMPUS

512-246-2773 | 800-969-2599

www.ChampionsSchool.com

Chat Hours

Mon - Fri 8:00 AM to 7:00 PM
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Curt@ChampionsSchool.com
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Sylvia@ChampionsSchool.com



713-580-4946 | 866-272-5962

ChampionsSchool.com/Live
Campus Manager: Lori Zook
ChampionsLiveSupport@
ChampionsSchool.com

AUSTIN CAMPUS

512-244-3545

13801 Ranch Rd 620 N, Ste 100
Austin, TX 78717

Campus Manager: Cyndi Carter
Cynthia@ChampionsSchool.com

Campus Hours

Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM



DALLAS CAMPUS

972-867-4100 | 866-713-0055

3721 Mapleshade Lane
Plano, TX 75075

Campus Manager: Linda Chase
Linda@ChampionsSchool.com

Campus Hours

Mon - Fri 8:00 AM to 5:30 PM
Sat 8:00 AM to 4:00 PM



FORT WORTH CAMPUS

214-687-0000

6324 Waverly Way, Ste 100
Fort Worth, TX 76116

Assistant Campus Manager:
Susan Krieger
Susan@ChampionsSchool.com

Campus Hours

Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM



HOUSTON GALLERIA CAMPUS

713-629-4543 | 866-802-4267

1001 West Loop South, Ste 205
Houston, TX 77027

Campus Manager: Dorothy Barringer
Dorothy@ChampionsSchool.com

Campus Hours

Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM



HOUSTON NORTH CAMPUS

281-893-4484 | 800-284-1525

CORPORATE OFFICE
7302 N Grand Pkwy W
Spring, TX 77379

Campus Manager: Christine Wright
Christine@ChampionsSchool.com

Campus Hours

Mon - Fri 8:00 AM to 5:30 PM
Sat 8:00 AM to 4:00 PM



HOUSTON WEST CAMPUS

281-496-7386

738 Highway 6 South, Ste 150
Houston, TX 77079

Campus Manager: David Santamaria
David@ChampionsSchool.com

Campus Hours

Mon - Fri 8:00 AM to 5:30 PM
Sat 8:00 AM to 4:00 PM



SAN ANTONIO CAMPUS

210-349-7600 | 866-428-9900

10000 San Pedro, Ste 100
San Antonio, TX 78216

Campus Manager: April Brown
April@ChampionsSchool.com

Campus Hours

Mon - Fri 8:00 AM to 5:00 PM
Sat 8:00 AM to 4:00 PM



COVID-19 RESPONSE

For our latest Covid safety procedures, please visit ChampionsSchool.com/covid19



A Career In Real Estate Awaits

Choosing a career in the real estate industry is the first step to an exciting and eventful path to success. With an array of options for an interesting and challenging career, it's no wonder that Texans become real estate agents, brokers, loan originators, appraisers, and inspectors every day!

Are You Ready To Be Your Own Boss?

Why is Champions School of Real Estate the preferred school by so many brokers and agents?

- Updated, leading-edge course material
- Instructors are practicing industry professionals
- Customized educational programs
- Flexible delivery options to make classes fit any busy schedule
- Career counseling available at campuses Monday through Saturday in person, by phone, or online chat
- Build your business with informative courses, special designations, and continuing education
- Free networking events, career nights, virtual career fairs, and annual free Industry Updates live streamed
- Free Real Estate Superstar Interview series on [Youtube.com/ChampionsSchool](https://www.youtube.com/ChampionsSchool)
- Broker-sponsored classroom breakfasts, lunches, and dinners are a great way to learn about different brokerages in your local area

Call a Counselor, Go to [ChampionsSchool.com](https://www.ChampionsSchool.com), or Visit a Campus Today!



Dr. Hank Seitz
DALLAS

"Champions is the best real estate school in Texas! I recommend all people wanting to be an Agent to take the real estate training at Champions. They have the best training materials and the best teachers who are experienced agents and brokers that understand the business. I also recommend my agents to take all of their continuing education at Champions. The concepts they teach has the information agents and brokers need to stay ahead of the industry that builds their business and themselves. I would recommend Champions to all soon-to-be agents and brokers for the best practical hands-on education in real estate!"

Jacquelyn Hobbs
ALLEN

"All the recruits I've had join KW Allen that went to Champions School of Real Estate felt very prepared for the exams. They can never say enough amazing things about the instructors, the class content, and their experience with Champions."

Carla Wells
HOUSTON

"The owner, support staff, and instructors are all "Top Notch" at the Champions School of Real Estate. The availability of the real estate classes, (in-class & online) along with the prep courses, lend you many options for learning. I can't say enough about the staff. The facility itself was always well maintained and inviting. This industry is unique, and your education is an investment, why not guarantee your return? You definitely can with the Champions School of Real Estate. I'm proud to be a Champion."

Simone Goelz
AUSTIN

"I want to share my experience with Champions. I honestly couldn't imagine that anyone could or would ever give them anything but a 5-star rating. They are 100% there for you for anything and everything. From keeping the facility immaculate, to making sure that you feel prepared and rooting for you to get through. The staff has been so helpful. I cannot say enough about everyone! Instructors and all those involved. Worth every single penny"

Tanya Hatch
FT. WORTH

"Champions is truly about helping their students! The staff is amazing, and they make getting in contact with someone very easy and efficient for everyone! I am glad to have chosen Champions for my classes and prep classes! I highly recommend them to anyone looking for the right school!"

Read More at
www.ChampionsSchool.com/reviews/



REAL ESTATE SUPERSTARS

Live Interviews with Real Estate's Top Producers

PRESENTED BY
Rita Santamaria
Founder & Owner of CSRE

Our Real Estate Superstars series is back! Join Champions founder Rita Santamaria every month for exclusive, live interviews with high-profile agents, brokers, and educators. Learn from experts and veterans how to launch your real estate career or take it to the next level. You're not going to want to miss any of this crucial insight. Tune into the livestream from our home page or watch the interview later on the Champions School of Real Estate YouTube channel.



Wauketa Jones, 2021 Champions Instructor of the Year
Hot Housing Markets & Suburbs
TUESDAY, JULY 19

Hank Moore, Pulitzer Prize-Nominated Author
Operating Your Business Like a Business
TUESDAY, AUGUST 9



Tamara Strait, Luxury Real Estate
Luxury Market Tips & Tools for Success!
TUESDAY, AUGUST 23

Hailyn Bella
"I Will Make This Happen"
TUESDAY, SEPTEMBER 20



Bea Flores, Broker/Owner, Luxe Living Group
Small Office, Huge Production
The Secret to Her Doing It All
TUESDAY, OCTOBER 18

Donna Andruk
How to Rise to the Top & Stay There!
WEDNESDAY, NOVEMBER 16



Stephanie Sieckenius
Selling Success in a Medium Size Market
TUESDAY, DECEMBER 6

Subscribe to our Youtube channel and hit the bell icon to get notified whenever we stream!

Get vital tips on what it takes to thrive in the real estate world. Hear stories from the industry's best and come away from every episode having a leg up on the competition.

For dozens of past interviews and videos detailing the real estate industry licensing processes, visit:



[YouTube.com/ChampionsSchool](https://www.youtube.com/ChampionsSchool)

Sign up for
FREE



RECENT EPISODES:

Soomin Kim
Marketing with Social Media



Cindy Boutwell
Boutique Real Estate



CHAMPIONS SCHOOL OF REAL ESTATE®

MEET OUR INSTRUCTORS



Tom Allen
Houston

Kevin Airel
DFW

Rosemary Bickford
Houston

Michelle Bippus
Austin

Brad Boswell
DFW

Mike Boyd
San Antonio

Dawn Brewer
Houston

Jeanne Butterfield
Austin

Roy Carter
Director, Inspection
School, Teacher Liaison
Instructor of the Year 2008

Harry Casler
Austin



Julie Choate
DFW

Mark Cox
DFW

Antonio Delgado
DFW

Randy Dicken
DFW

Caroline Edwards
Houston

Frank Eldridge
San Antonio

Donna Ellis
Houston

Bea Flores
Houston

Rose Forey
Houston

Greg Freeman
Houston



Steve Goff
DFW

Allan Hancock
Statewide
2018 Teacher Emeritus

Mike Hancock
Houston

Kathryn Hardeman
Houston

Amy Smythe-Harris
Houston

Will Harris
Director, Appraisal
School
Instructor of the Year 2014

Becky Hill
Statewide
Instructor Liaison
Instructor of the Year 2009

Thom Hulme
DFW

Sue Ikeler
Houston
Instructor of the Year 2010

Andy Ingram
DFW
Instructor of the Year 2015



Demond Johnson
DFW

Jeffrey Jones
Houston

Wauketa Jones
DFW
Instructor of the Year 2021

Jennifer Keathly
DFW

DaNel Kinney
DFW

Robin Kitzmiller
Houston

Fallon Lawson
Houston

Donald Leonard
Houston

Patrick Lynch
San Antonio

Robert Macioce
Austin & San
Antonio



David Maez
DFW

Jon Manning
Houston

Robert Meche
DFW

John Mercado
Austin
Instructor of the Year 2017

Christy Mendelow
Business Etiquette
National

Steven Monroe
San Antonio

Johnny Morrow
San Antonio

Shelly Moschak
Statewide

Paul Noyd
Houston

Sergio Oronoz
San Antonio



Eric Paulson
Austin

Matthew Patterson
Austin

Allen Pozzi
San Antonio

J. Royce Price
Houston
San Antonio

Jasmine Quinerly
Houston

George Renfro
Houston

Rhondalyn Riley
Houston

Peggy Rudolph
Houston

Louis Salinas
Houston

Rebecca Savage
DFW



Jim Shaw
San Antonio

Randy Smith
DFW, Teacher Liaison
Instructor of the Year 2010

Paul St. Amand
Director,
Mortgage School
Instructor of the Year 2007

Mark Stillings
San Antonio

Victoria Subia
San Antonio
Instructor of the Year 2019

Veronica Taylor
DFW

Felisha Tubbs
Houston

Byron Underwood
Houston

Tori Vendola
San Antonio

Ashley Verastegui
San Antonio



Lisa Walker
DFW

Ed Ware
Houston

Jo Weaver
Austin

Greg Welch
Houston

NiCole Williams
DFW

Kristin Wilson
Houston
Instructor of the Year 2013

Dave Wyatt
Statewide

David Zarco
Houston &
San Antonio

EXECUTIVE LEADERSHIP



Rita Santamaria Owner/Founder
Kim Dydalewicz Co-owner/President
Curt Knobloch Vice President
Debi Blazis Vice President
Darla Mills Accounting Manager
Courtney Quarles Accounting Assistant

Congratulations to our Champions!



Wauketa Jones
2021 Instructor of the Year

Sherri Covert
2021 Employee of the Year

DALLAS



Linda Chase DFW Regional Manager
Megan Snellgrove Assistant Campus Manager
Tori Bryant
Angie Carter-Thomas
Terry Doster Administrative Assistant to the President
Kim Doyle
Vikki Mahagan
Mattia Martin Online Logistics

CURRICULUM DEVELOPMENT



Henny Britt Campus Director
Cathy Brignac Technical Writer
Sherri Covert Technical Writer
Laura Nielsen Technical Writer

AUSTIN



Cyndi Carter Campus Manager
Liz Johnson Assistant Campus Manager
Sandra Alaniz
Michelle Johnson
Kim Westphal

HOUSTON WEST



David Santamaria Campus Manager
Suzetka Kuivenhoven Property Manager
Patti Montemayor

HOUSTON GALLERIA



Dorothy Barringer Campus Manager
Nas Elkhayyat
Elise McCune
Pamela Shamblin
Jacquie Ward

FORT WORTH



Susan Krieger Assistant Campus Manager
Jessyca Gourlay
Vicki Truett
Jessica Reynolds

HOUSTON NORTH



Christine Wright Campus Manager
Connie Sanders Assistant Campus Manager
Stephanie Chambers
Mandy Guajardo

SAN ANTONIO



Elizabeth Hernandez
Amanda Quilzapa
April Brown Campus Manager
Kim Garner Assistant Campus Manager
Jessica Luna
Liz Ortiz

CHAMPIONS LIVE!

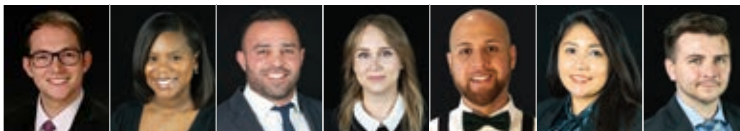


Lori Zook Campus Manager
Donna Walter Assistant Campus Manager
Karen Babino-Woodard Course Coordinator
Angela Clark Course Coordinator
Jeaneen Delmore Exam Proctor
Mel Johnson Course Coordinator
John McKee Course Coordinator
Marissa Nelson Savoy Course Coordinator
Abigail Perez Course Coordinator
Ashley Small Course Coordinator

ONLINE



Phil Hammel Asst. Manager/Design Director
Sarah Heihn Asst. Manager
Nick Henderson Asst. Manager/Web Developer
Fred Alzner Web Developer/Programmer
Sylvia Busk National Compliance
Dylan Dudycha Course Designer
Bianca Gandaria Social Media Director



Trent Kennedy Content Writer
Neesha Fortschneider Online Career Counselor
Gabriel Langston IT Director
Nicole Lindenmier Online Career Counselor
Joseph Owens Production Director/Course Developer
Marissa Trinidad Course Designer
Jourdan Wooden Graphic Designer



Champions School of Real Estate is hiring! Go to ChampionsSchool.com/jobs to see our openings and apply.





TEXAS REAL ESTATE LICENSING EDUCATION

Providing Top Quality Real Estate License Education in Texas for Over 35 Years!

We're not interested in just getting you licensed. We plan on being your partner throughout your entire real estate career. Whether you need Qualifying Education (QE) to start your career, Sales Agent Apprentice Education (SAE) to build your career, or Continuing Education (CE) to keep your license active, or obtain a designation, Champions School of Real Estate® is here to help you succeed.

The Champions Advantage

At Champions, we recognize that every student has a life outside of school. We know that every person has their own learning style, academic needs, and schedule. With the Champions Advantage, you can choose from several class delivery methods to create an academic experience that works for you. We offer mix-and-match delivery methods to personalize your schedule and optimize your success.

-  **BLENDED CLASSROOM:** Study the textbook at home, then attend class in-person. This option is best for students who prefer personal interaction with instructors and classmates.
-  **CHAMPIONS LIVE VIRTUAL CLASSROOM:** Attend live class lectures from home via livestream. This method allows you to enjoy the benefits of personal, live instruction from the comfort of your own home.
-  **ONLINE INTERACTIVE:** Complete engaging online lessons from any device with internet access. Since there are no accompanying textbooks for classes in this format, each lesson includes videos, activities, and other interactive exercises.
-  **ONLINE-CORRESPONDENCE:** Study the course material at your own pace. Study the textbook with a physical book or PDF format and take the exam online when you're ready.

Real Estate Licensing Education "Your Way"

We're with you — the idea of trying to fit your classes into your busy schedule can be overwhelming. But with Champions, you're in the driver's seat. Choose when, where, and how you take your classes "your way". Embarking on a new career path should be an exciting experience, not a stressful one. Begin your real estate journey on your own terms. You can do it, and we can help!

*Ready to Enroll?
Scan here to
get started!*



5 STEPS TO A TEXAS REAL ESTATE LICENSE

*Complete
Details Here >*



1 Complete the Required Texas Real Estate Qualifying Education Courses

180 classroom hours of the following required courses at Champions School of Real Estate:

- Principles of Real Estate 1 (121)
- Principles of Real Estate 2 (122)
- Law of Agency (1151)
- Law of Contracts (1251)
- Promulgated Contract Forms (351)
- Real Estate Finance (451)



Note: All classroom blended courses require a valid ID to be presented at the start of the course. In addition to unit quizzes, students are required to take a final exam and pass with a **70%**. Although failure is rare, if a student does fail a course exam, a 2nd exam can be taken. After two failures, TREC requires the student to re-take the course before taking the exam again.

2 Submit Online Application for Real Estate Sales Agent License and Course Certificates to TREC

Go to www.trec.texas.gov and click on "Real Estate Sales Agent" in the "Become Licensed" drop-down menu.

- Under "**File Your Application**," click "Online Services." On the login screen, under "New User," click "Begin Here for Sign-Up." Fill out all required information to setup your account using the same name on your government issued ID. You will submit an "Application for Inactive Sales Agent."
- Pay the application fee of **\$185**.
- Email documents@trec.texas.gov a copy of all course completion certificates. Include college transcripts if applicable. Include your name and address in the body of the email.
- It may take up to four weeks to receive your approval letter and Exam Candidate Handbook from TREC once the application has been filed and all documents have been sent to TREC.

3 Take the Exam Prep Class — Your Key to Passing the State Exam. 📌

Once you have submitted your application to TREC, it can take as long as four weeks for them to review your application and education. At this time, we highly recommend that you complete the State Exam Prep course to ensure that you are prepared for the state exam. This class will take the guess work and stress out of testing and you may repeat Prep as many times as you want for a full year! We recommend taking the Exam Prep course at least two times before taking the actual exam. Purchase the Real Estate Study App for \$2.99 or flashcards for \$22 to help you study.

4 Take the State Exam at Pearson VUE

Upon receiving the approval letter and Exam Candidate Handbook from TREC, sign up to take the state exam at a Pearson VUE Testing Center. Appointments can be made by going to Pearsonvue.com/tx/realestate or calling them at **800-997-1248**. The cost is **\$43 for a Sales Agent** and **\$39 for Broker** payable to Pearson VUE and must be paid at the time of reservation by credit card, debit card, voucher, or electronic check. You must pass both exams with at least a **70%** to obtain your license*.

* Any applicant who fails the state examination three consecutive times must take additional classroom hours of qualifying real estate education before retaking the state exam. Go to the Exam Prep page to read more detail about retakes.

5 Get Your Fingerprints Taken and Pass Background Check

Visit the TREC website www.trec.texas.gov and follow these steps to schedule an appointment and complete your fingerprinting/background check. Fingerprinting fee is \$38.25.

- Select "Real Estate Sales Agent" from the "Become Licensed" drop down menu.
- Under "Get Your Fingerprints Taken and Pass Your Background Check," click on "Fingerprints."
- Search for your account using either your TREC ID or name and birth date in order to obtain your IdentoGO ID.
- Go to www.Identogo.com and use your IdentoGO ID to schedule an appointment.

- Once TREC is notified that you have passed both licensing exams, you can complete a sponsorship request through TREC's online services or have the Broker sign the Sales Agent Sponsorship form, sign it yourself, and email it to TREC at documents@trec.texas.gov.

Congratulations! Your active sales agent's license will arrive in the mail to your sponsoring Broker's office.

REAL ESTATE LICENSE PROGRAMS					Hours	Delivery	Price
All pricing includes books and materials.							
<div>11-Course Licensing and Renewal Program + Success Tools</div> 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QUALIFYING EDUCATION

STATEWIDE BLENDED CLASSROOM & CHAMPIONSLIVE SCHEDULE

Begin your real estate journey at any time and from anywhere in Texas! All real estate qualifying education courses can be taken in whatever order works best for you — no prerequisites required. The classes cycle every six weeks, so don't worry if you miss one. Just catch it next time!

CALL A CAMPUS TO ENROLL

Austin Campus 512-244-3545	Houston Galleria Campus 713-629-4543
Championslive Campus 713-580-4946	Houston North Campus 281-893-4484
Dallas Campus 972-867-4100	Houston West Campus 281-496-7386
Fort Worth Campus 214-687-0000	San Antonio Campus 210-349-7600

EVENINGS Monday - Thursday 6:00 PM - 9:45 PM		WEEKDAYS Monday - Tuesday 8:30 AM - 4:45 PM		WEEKDAYS Wednesday - Thursday 8:30 AM - 4:45 PM		WEEKENDS Saturday - Sunday 8:30 AM - 4:45 PM	
Jul 5 - 8	Agency	Jul 4 - 5	4th of July	Jul 6 - 7	no class	Jul 9 - 10	Contracts
Jul 11 - 14	Prom Forms	Jul 11 - 12	Principles I	Jul 13 - 14	Principles II	Jul 16 - 17	Prom Forms
Jul 18 - 21	Finance	Jul 18 - 19	Contracts	Jul 20 - 21	Agency	Jul 23 - 24	Finance
Jul 25 - 28	Principles I	Jul 25 - 26	Finance	Jul 27 - 28	Prom Forms	Jul 30 - 31	Principles II
Aug 1 - 4	Principles II	Aug 1 - 2	Principles II	Aug 3 - 4	Principles I	Aug 6 - 7	Principles I
Aug 8 - 11	Contracts	Aug 8 - 9	Agency	Aug 10 - 11	Contracts	Aug 13 - 14	Agency
Aug 15 - 18	Agency	Aug 15 - 16	Prom Forms	Aug 17 - 18	Finance	Aug 20 - 21	Contracts
Aug 22 - 25	Prom Forms	Aug 22 - 23	Principles I	Aug 24 - 25	Principles II	Aug 27 - 28	Prom Forms
Aug 29 - Sep 1	Finance	Aug 29 - 30	Contracts	Aug 31 - Sep 1	Agency	Sep 3 - 4	Finance
Sep 6 - 9	Principles I	Sep 5 - 6	Labor Day	Sep 7 - 8	no class	Sep 10 - 11	Principles II
Sep 12 - 15	Principles II	Sep 12 - 13	Finance	Sep 14 - 15	Prom Forms	Sep 17 - 18	Principles I
Sep 19 - 22	Contracts	Sep 19 - 20	Principles II	Sep 21 - 22	Principles I	Sep 24 - 25	Agency
Sep 26 - 29	Agency	Sep 26 - 27	Agency	Sep 28 - 29	Contracts	Oct 1 - 2	Contracts
Oct 3 - 6	Prom Forms	Oct 3 - 4	Prom Forms	Oct 5 - 6	Finance	Oct 8 - 9	Prom Forms
Oct 10 - 13	Finance	Oct 10 - 11	Principles I	Oct 12 - 13	Principles II	Oct 15 - 16	Finance
Oct 17 - 20	Principles I	Oct 17 - 18	Contracts	Oct 19 - 20	Agency	Oct 22 - 23	Principles II
Oct 24 - 27	Principles II	Oct 24 - 25	Finance	Oct 26 - 27	Prom Forms	Oct 29 - 30	Principles I
Oct 31 - Nov 3	Contracts	Oct 31 - Nov 1	Principles II	Nov 2 - Nov 3	Principles I	Nov 5 - 6	Agency
Nov 7 - 10	Agency	Nov 7 - 8	Agency	Nov 9 - 10	Contracts	Nov 12 - 13	Contracts
Nov 14 - 17	Prom Forms	Nov 14 - 15	Prom Forms	Nov 16 - 17	Finance	Nov 19 - 20	Prom Forms
Nov 21 - 23	Finance	Nov 21 - 22	no class	Nov 23 - 24	Thanksgiving	Nov 26 - 27	Finance
Nov 28 - Dec 1	Principles I	Nov 28 - Nov 29	Principles I	Nov 30 - Dec 1	Principles II	Dec 3 - 4	Principles II
Dec 5 - 8	Principles II	Dec 5 - 6	Contracts	Dec 7 - 8	Agency	Dec 10 - 11	Principles I
Dec 12 - 15	Contracts	Dec 12 - 13	Finance	Dec 14 - 15	Prom Forms	Dec 17 - 18	Agency
Dec 19 - 22	Agency	Dec 19 - 20	Principles II	Dec 21 - 22	Principles I	Dec 24 - 25	Merry Christmas
Dec 26 - 29	Merry Christmas	Dec 26 - 27	Happy Holiday	Dec 28 - 29	Happy New Year	Dec 31 - Jan 1	Happy New Year
Jan 2 - 5	Prom Forms	Jan 2 - 3	Agency	Jan 4 - 5	Contracts	Jan 7 - 8	Contracts
Jan 9 - 12	Finance	Jan 9 - 10	Prom Forms	Jan 11 - 12	Finance	Jan 14 - 15	Prom Forms
Jan 16 - 19	Principles I	Jan 16 - 17	Principles I	Jan 18 - 19	Principles II	Jan 21 - 22	Finance
Jan 23 - 26	Principles II	Jan 23 - 24	Contracts	Jan 25 - 26	Agency	Jan 28 - 29	Principles II
Jan 30 - Feb 2	Contracts	Jan 30 - Jan 31	Finance	Feb 1 - Feb 2	Prom Forms	Feb 4 - 5	Principles I

Texas Real Estate Licensing Requirements:

Law of Agency
Law of Contracts

Principles of Real Estate I
Principles of Real Estate II

Promulgated Contract Forms
Real Estate Finance

QE Courses can be taken in any order

Course Legend:





QE	Qualifying Education
	Holiday Hours (Tue - Fri Class)

SALES AGENT AND BROKER **EXAM PREP**

\$120

- ✓ Free Retakes for One Year
- ✓ Textbook Included

Course Delivery Options

-  Classroom
-  ChampionsLIVE
-  Online Correspondence
-  Correspondence

Learn More About Delivery Methods at
www.ChampionsSchool.com

The Real Estate Exam Prep course is your key to passing the Texas Real Estate exam. Our Exam Prep course is the final and most crucial step in your education before you take the Texas real estate license exam. Whether you choose to take the course via the Classroom, ChampionsLIVE® Broadcast, or Online-Correspondence, you will have access to timed online mock exams that will help you take the guesswork and stress out of testing! Champions students can also retake the

class and practice exams as many times as needed for up to one year at no charge! Make sure you are prepared by enrolling in the Real Estate Exam Prep course today.

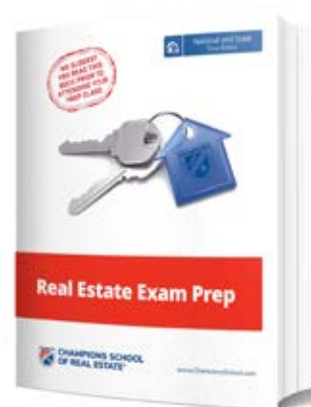
We Review:

- Terminology
- Math
- Test Taking Strategies
- Mock Exam Questions

We Provide:

- Prep textbook and timed mock exams
- We want all students to read the Prep textbook thoroughly at least twice. Once before coming to the classroom, and again before the final exam
- Practice exams that are graded exactly like the state exam
- We recommend passing the practice exam with an 80% or better before sitting for the final exam
- In-depth review of each mock exam question
- Unlimited retakes of the course for one full year
- Free access to Prep Online at time of enrollment

*Your Key to Passing
the Texas Real Estate
Licensing Exam*



Sales Agent Exam Details

Passing*	70%	77 out of 125
National Exam	150 minutes	85 questions
State Exam	90 minutes	40 questions

Broker Exam Details

Passing	75%	98 out of 145
National Exam	150 minutes	85 questions
State Exam	90 minutes	60 questions

Pearson VUE Examination Services

Exams are by appointment only. Call 800-997-1248
or visit www.pearsonvue.com

* Any applicant who fails the state examination three consecutive times must take additional hours of qualifying real estate education before retaking the state exam. If either the National or the State portion is failed after the 3rd attempt, an additional 30-hours of qualifying real estate education is required before retaking the state exam. If both the National and State portion of the exam are failed, an additional 60-hours of qualifying real estate education is required to retake the state exam. Upon completion of the additional education, please submit copies of the course completion certificates to TREC at documents@trec.texas.gov along with a copy of the third failed score report. Allow 5-7 business days for processing and re-authorization to be submitted to Pearson VUE to allow you to reschedule the exam.

Additional Study Tools Available for Our Real Estate QE and Prep Students

The Champions Advantage in Action

Virtual Study Hall

All QE and Prep Students are eligible to register for virtual study hall session at no additional cost. Using a webcam and microphone, students can submit questions about topics they need help with and can interact directly with the instructor!

CHAMPIONS LIVE	
Sep 14	Wed
Sep 28	Wed
Oct 12	Wed
Oct 26	Wed
Nov 9	Wed
Nov 23	Wed
Dec 7	Wed
Dec 21	Wed
Jan 4	Wed
Jan 18	Wed
Feb 1	Wed
6PM - 9PM	

Facebook Study Group

Join our Exam Prep Facebook Group, an encouraging community of Champions students sharing their experience and advice as they work to ace the National & Texas Real Estate Exams.



AUSTIN	
Sep 21 - 22	Wed/Thu
Sep 26 - 30	Mon - Fri PM
Oct 1 - 2	Sat/Sun
Oct 14 - 15	Fri/Sat
Oct 20 - 21	Thu/Fri
Oct 24 - 28	Mon - Fri PM
Nov 5 - 6	Sat/Sun
Nov 14 - 15	Mon/Tue
Nov 26 - 27	Sat/Sun
Nov 28 - Dec 2	Mon - Fri PM
Dec 5 - 6	Mon/Tue
Dec 10 - 11	Sat/Sun
Dec 15 - 16	Thu/Fri
Jan 2 - 6	Mon - Fri PM
Jan 7 - 8	Sat/Sun
Jan 16 - 17	Mon/Tue
Jan 25 - 26	Wed/Thu

DALLAS	
Sep 19 - 20	Mon/Tue
Sep 24 - 25	Sat/Sun
Sep 27 - 28	Tue/Wed
Oct 1 - 2	Sat/Sun
Oct 5 - 6	Wed/Thu
Oct 14 - 15	Fri/Sat
Oct 17 - 18	Mon/Tue
Oct 24 - 28	Mon - Fri PM
Nov 2 - 3	Wed/Thu
Nov 7 - 11	Mon - Fri PM
Nov 14 - 15	Mon/Tue
Nov 19 - 20	Sat/Sun
Nov 28 - 29	Mon/Tue
Dec 7 - 8	Wed/Thu
Dec 12 - 13	Mon/Tue
Dec 17 - 18	Sat/Sun
Dec 21 - 22	Wed/Thu
Jan 2 - 6	Mon - Fri PM
Jan 12 - 13	Thu/Fri
Jan 17 - 18	Tue/Wed
Jan 21 - 22	Sat/Sun
Jan 28 - 29	Sat/Sun

FORT WORTH	
Sep 24 - 25	Sat/Sun
Oct 3 - 4	Mon/Tue
Oct 12 - 13	Wed/Thu
Oct 21 - 22	Fri/Sat
Oct 26 - 27	Wed/Thu
Nov 5 - 6	Sat/Sun
Nov 16 - 17	Wed/Thu

FORT WORTH (CONT)	
Nov 26 - 27	Sat/Sun
Dec 5 - 6	Mon/Tue
Dec 10 - 11	Sat/Sun
Dec 16 - 17	Fri/Sat
Dec 20 - 21	Tue/Wed
Jan 4 - 5	Wed/Thu
Jan 9 - 10	Mon/Tue
Jan 18 - 19	Wed/Thu
Jan 21 - 22	Sat/Sun
Jan 27 - 28	Fri/Sat

HOUSTON GALLERIA	
Sep 10 - 11	Sat/Sun
Sep 21 - 22	Wed/Thu
Oct 1 - 2	Sat/Sun
Oct 10 - 11	Mon/Tue
Oct 22 - 23	Sat/Sun
Oct 31 - Nov 1	Mon/Tue
Nov 16 - 17	Wed/Thu
Nov 30 - Dec 1	Wed/Thu
Dec 9 - 10	Fri/Sat
Dec 19 - 20	Mon/Tue
Jan 2 - 3	Mon/Tue
Jan 14 - 15	Sat/Sun
Jan 23 - 24	Mon/Tue

HOUSTON WEST	
Sep 16 - 17	Fri/Sat
Sep 24 - 25	Sat/Sun
Sep 26 - 30	Mon - Fri PM
Oct 1 - 2	Sat/Sun
Oct 5 - 6	Wed/Thu
Oct 14 - 15	Fri/Sat
Oct 22 - 23	Sat/Sun
Oct 24 - 28	Mon - Fri PM
Nov 5 - 6	Sat/Sun
Nov 9 - 10	Wed/Thu
Nov 18 - 19	Fri/Sat
Nov 21 - 22	Mon/Tue
Nov 28 - Dec 2	Mon - Fri PM
Dec 3 - 4	Sat/Sun
Dec 9 - 10	Fri/Sat
Dec 14 - 15	Wed/Thu
Dec 19 - 20	Mon/Tue
Jan 7 - 8	Sat/Sun
Jan 11 - 12	Wed/Thu
Jan 20 - 21	Fri/Sat
Jan 23 - 27	Mon - Fri PM
Jan 30 - 31	Tue/Wed

HOUSTON NORTH	
Sep 23 - 24	Fri/Sat
Sep 28 - 29	Wed/Thu
Oct 5 - 6	Wed/Thu
Oct 14 - 15	Fri/Sat
Oct 17 - 18	Mon/Tue
Oct 28 - 29	Fri/Sat
Nov 7 - 8	Mon/Tue
Nov 11 - 12	Fri/Sat
Nov 21 - 22	Mon/Tue
Dec 2 - 3	Fri/Sat
Dec 7 - 8	Wed/Thu
Dec 16 - 17	Fri/Sat
Jan 6 - 7	Fri/Sat
Jan 9 - 10	Mon/Tue
Jan 20 - 21	Fri/Sat
Jan 25 - 26	Wed/Thu

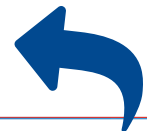
SAN ANTONIO	
Sep 21 - 22	Wed/Thu
Sep 26 - 27	Mon/Tue
Oct 1 - 2	Sat/Sun
Oct 6 - 7	Thu/Fri
Oct 11 - 12	Tue/Wed
Oct 22 - 23	Sat/Sun
Nov 3 - 4	Thu/Fri
Nov 15 - 16	Tue/Wed
Nov 19 - 20	Sat/Sun
Nov 21 - 22	Mon/Tue
Dec 3 - 4	Sat/Sun
Dec 13 - 14	Tue/Wed
Dec 19 - 20	Mon/Tue
Jan 7 - 8	Sat/Sun
Jan 12 - 13	Thu/Fri
Jan 16 - 17	Mon/Tue
Jan 23 - 24	Mon/Tue

CHAMPIONS LIVE	
Sep 19 - 20	Mon/Tue
Sep 24 - 25	Sat/Sun
Sep 26 - 30	Mon - Fri PM
Sep 28 - 29	Wed/Thu
Oct 3 - 4	Mon/Tue
Oct 8 - 9	Sat/Sun
Oct 10 - 14	Mon - Fri PM
Oct 12 - 13	Wed/Thu
Oct 17 - 18	Mon/Tue
Oct 22 - 23	Sat/Sun
Oct 24 - 28	Mon - Fri PM
Oct 26 - 27	Wed/Thu
Oct 31 - Nov 1	Mon/Tue
Nov 7 - 11	Mon - Fri PM
Nov 9 - 10	Wed/Thu
Nov 14 - 15	Mon/Tue
Nov 19 - 20	Sat/Sun
Nov 28 - 29	Mon/Tue
Dec 3 - 4	Sat/Sun
Dec 5 - 9	Mon - Fri PM
Dec 7 - 8	Wed/Thu
Dec 12 - 13	Mon/Tue
Dec 17 - 18	Sat/Sun
Dec 19 - 23	Mon - Fri PM
Dec 21 - 22	Wed/Thu
Jan 2 - 6	Mon - Fri PM
Jan 4 - 5	Wed/Thu
Jan 9 - 10	Mon/Tue
Jan 14 - 15	Sat/Sun
Jan 16 - 20	Mon - Fri PM
Jan 18 - 19	Wed/Thu
Jan 23 - 24	Mon/Tue
Jan 28 - 29	Sat/Sun
Jan 30 - Feb 3	Mon - Fri PM
Feb 1 - 2	Wed/Thu

Call a Campus to Enroll

Austin Campus 512-244-3545	Houston Galleria Campus 713-629-4543
ChampionsLive Campus 713-580-4946	Houston North Campus 281-893-4484
Dallas Campus 972-867-4100	Houston West Campus 281-496-7386
Fort Worth Campus 214-687-0000	San Antonio Campus 210-349-7600

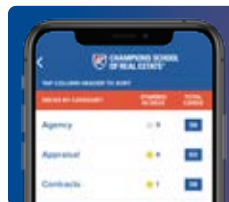
Download the
App for iPhone or
Android



GO MOBILE! STUDY FOR THE EXAM ANYWHERE!

Get the CSRE Real Estate Exam
Flashcard App For Only \$2.99
www.ChampionsSchool.com/flashcard-app

Master the most essential terms
and definitions in real estate with
Champions School of Real Estate's
Flashcard App. Now available for
purchase at the Apple iTunes App
Store and Android Play store.



2-Day Prep Classes

Day 1 and 2 8:30 AM - 6:30 PM

5-Day Evening Classes

Mon - Fri 6:00 PM - 9:45 PM



SALES AGENT APPRENTICE EDUCATION (SAE)

Sales Agent Apprentice Education (SAE) courses are the first important step to maintaining your real estate license and furthering your real estate education. Our 30-hour Texas SAE courses contain the latest information and useful topics to ensure you keep your Texas real estate license active and focus on improving your career through more advanced subjects like appraisal, investing and the inspection process.

New sales agents are required to complete **98-Hours** within the first two years of receiving their Real Estate Sales Agent License. Our 98-Hour program includes **three 30-hour elective courses** and **8-hours of Legal Update** credit for only \$495 - you'll **save \$80** and complete your SAE requirement. We also offer a 90-Hour Program for students who have already fulfilled the 8-Hour Legal Update requirement.

Course Delivery Options

Blended Classroom

ChampionsLive

NEW! Online Interactive

Online Correspondence

Learn More About Delivery Methods at
www.ChampionsSchool.com

SAE Renewal Program

98-Hour SAE Renewal Program

- 3 TREC SAE Renewal Courses (90 Hours)
- TREC Legal Update I and Legal Update II (8 Hours)

98



~~\$575~~

\$495

SAVE \$80

90-Hour SAE Renewal Program

- 3 TREC SAE Renewal Courses (90 Hours)
- 8 Hours of Legal Update is Still Required for License Renewal

90



~~\$495~~

\$435

SAVE \$60

Individual 30 Hour SAE Courses

30



\$165

Legal Update I & Legal Update II

See Page 23 for Legal Update I and II Schedules

8



\$80

AUSTIN SAE SUBJECT

Jul 6 - 7	Wed - Thu	Property Mgmt
Jul 9 - 10	Sat - Sun	Investments
Jul 18 - 21	Evenings	Commercial
Jul 25 - 26	Mon - Tue	Marketing
Aug 3 - 4	Wed - Thu	RMLO for RE
Aug 6 - 7	Sat - Sun	Power House
Aug 17 - 18	Wed - Thu	Appraisal
Aug 22 - 25	Evenings	Inspection
Sep 3 - 4	Sat - Sun	Commercial
Sep 7 - 8	Wed - Thu	Investments
Sep 12 - 15	Evenings	Marketing
Sep 19 - 20	Mon - Tue	Brokerage
Oct 1 - 2	Sat - Sun	Inspection
Oct 5 - 6	Wed - Thu	Power House
Oct 10 - 13	Evenings	Property Mgmt
Oct 15 - 16	Sat - Sun	RMLO for RE
Nov 7 - 10	Evenings	Investments
Nov 19 - 20	Sat - Sun	Marketing
Nov 21 - 22	Mon - Tue	Appraisal
Dec 3 - 4	Sat - Sun	Power House
Dec 7 - 8	Wed - Thu	Brokerage
Dec 12 - 15	Evenings	Commercial
Dec 19 - 20	Mon - Tue	Inspection
Jan 7 - 8	Sat - Sun	Investments
Jan 11 - 12	Wed - Thu	RMLO for RE
Jan 16 - 19	Evenings	Marketing
Jan 25 - 26	Wed - Thu	Property Mgmt

DALLAS SAE SUBJECT

Jul 6 - 7	Wed - Thu	Investments
Jul 11 - 12	Mon - Tue	Inspection
Jul 16 - 17	Sat - Sun	Math
Jul 18 - 19	Mon - Tue	Appraisal
Jul 25 - 28	Evenings	Marketing
Jul 27 - 28	Wed - Thu	Power House
Aug 1 - 2	Mon - Tue	Brokerage
Aug 3 - 4	Wed - Thu	Investments
Aug 13 - 14	Sat - Sun	Marketing
Aug 15 - 18	Evenings	RMLO for RE
Aug 17 - 18	Wed - Thu	Property Mgmt
Aug 29 - 30	Mon - Tue	Commercial
Sep 7 - 8	Wed - Thu	Investments
Sep 12 - 13	Mon - Tue	Appraisal
Sep 14 - 15	Wed - Thu	RMLO for RE
Sep 17 - 18	Sat - Sun	Power House
Sep 26 - 29	Evenings	Inspection
Oct 3 - 4	Mon - Tue	Commercial
Oct 8 - 9	Sat - Sun	Brokerage
Oct 10 - 13	Evenings	Appraisal
Oct 12 - 13	Wed - Thu	Power House

DALLAS (CONT) SAE SUBJECT

Oct 22 - 23	Sat - Sun	Math
Oct 26 - 27	Wed - Thu	Inspection
Nov 12 - 13	Sat - Sun	Appraisal
Nov 21 - 22	Mon - Tue	RMLO for RE
Nov 28 - Dec 1	Evenings	Marketing
Dec 5 - 6	Mon - Tue	Property Mgmt
Dec 17 - 18	Sat - Sun	Appraisal
Dec 19 - 22	Evenings	Brokerage
Dec 19 - 20	Mon - Tue	Math
Jan 4 - 5	Wed - Thu	Investments
Jan 9 - 12	Evenings	Inspection
Jan 9 - 10	Mon - Tue	Commercial
Jan 11 - 12	Wed - Thu	RMLO for RE
Jan 21 - 22	Sat - Sun	Marketing
Jan 23 - 24	Mon - Tue	Power House
Jan 30 - Feb 2	Evenings	RMLO for RE

2-Day SAE Classes

Day 1 & 2 8:30 AM - 4:45 PM

4-Day Evening Classes

Mon - Thu 6:00 PM - 9:45 PM

The 98 additional SAE hours must be submitted **at least ten days** prior to the date of renewal and on the TREC system by the end of the second year of licensure. **Champions will electronically report course certificates to TREC within 24–48 hours of completion of the course.**

ONLINE INTERACTIVE
IS NOW AVAILABLE FOR SAE!

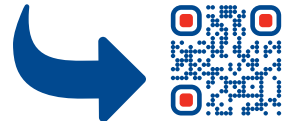
Dive into your 98 Hours of Sales Agent Apprentice Education classes from any device with internet connection. Now available for select SAE renewal courses, Online Interactive allows users to access their classes 24/7. Accessible on any desktop, tablet, or smartphone via our web app, Online Interactive classes provide engaging lessons that you can complete on your own time. Modules include informative videos, fun activities, and helpful resources that will empower you to succeed. Lessons feature progress tracking and provide instant feedback on exercises and assessments. A truly self-paced option, Online Interactive allows you to pause your lesson at any time, bookmark your place, and return later without skipping a beat.

If you need flexibility in your educational experience, Online Interactive is right for you.



**Try Our New Online
Interactive SAE Classes!**

***Enroll
Now!***



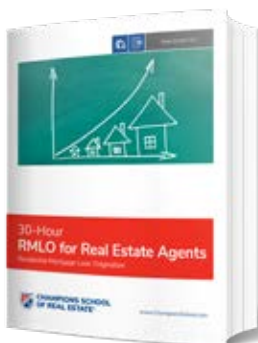
FORT WORTH			HOUSTON GALLERIA			HOUSTON NORTH		
		SAE SUBJECT			SAE SUBJECT			SAE SUBJECT
Jul 9 - 10	Sat - Sun	Investments	Jul 11 - 12	Mon - Tue	Property Mgmt	Jul 18 - 19	Mon - Tue	Commercial
Jul 18 - 19	Mon - Tue	Power House	Jul 23 - 24	Sat - Sun	Brokerage	Jul 23 - 24	Sat - Sun	Power House
Jul 27 - 28	Wed - Thu	Marketing	Jul 23 - 24	Sat - Sun	Inspection	Aug 6 - 7	Sat - Sun	Investments
Jul 30 - 31	Sat - Sun	Inspection	Jul 30 - 31	Sat - Sun	Power House	Aug 17 - 18	Wed - Thu	Inspection
Aug 3 - 4	Wed - Thu	Brokerage	Aug 10 - 11	Wed - Thu	Inspection	Aug 24 - 25	Wed - Thu	Power House
Aug 6 - 7	Sat - Sun	Math	Aug 24 - 25	Wed - Thu	Commercial	Sep 7 - 8	Wed - Thu	Marketing
Aug 15 - 16	Mon - Tue	Commercial	Aug 29 - 30	Mon - Tue	Investments	Sep 17 - 18	Sat - Sun	Brokerage
Aug 27 - 28	Sat - Sun	Property Mgmt	Sep 3 - 4	Sat - Sun	Power House	Sep 21 - 22	Wed - Thu	Commercial
Aug 29 - 30	Mon - Tue	RMLO for RE	Sep 7 - 8	Wed - Thu	Property Mgmt	Oct 3 - 4	Mon - Tue	Power House
Aug 31 - Sep 1	Wed - Thu	Brokerage	Sep 12 - 13	Mon - Tue	Inspection	Oct 12 - 13	Wed - Thu	RMLO for RE
Sep 7 - 8	Wed - Thu	Power House	Sep 21 - 22	Wed - Thu	Marketing	Oct 19 - 20	Wed - Thu	Inspection
Sep 10 - 11	Sat - Sun	Marketing	Sep 28 - 29	Wed - Thu	RMLO for RE	Oct 22 - 23	Sat - Sun	Property Mgmt
Sep 19 - 20	Mon - Tue	Appraisal	Oct 3 - 4	Mon - Tue	Brokerage	Nov 12 - 13	Sat - Sun	Power House
Sep 21 - 22	Wed - Thu	Math	Oct 5 - 6	Wed - Thu	Inspection	Nov 16 - 17	Wed - Thu	Marketing
Oct 5 - 6	Wed - Thu	Power House	Oct 12 - 13	Wed - Thu	Property Mgmt	Nov 21 - 22	Mon - Tue	Commercial
Oct 8 - 9	Sat - Sun	Commercial	Oct 15 - 16	Sat - Sun	Marketing	Dec 5 - 6	Mon - Tue	Investments
Oct 22 - 23	Sat - Sun	Brokerage	Oct 19 - 20	Wed - Thu	Commercial	Dec 10 - 11	Sat - Sun	Marketing
Oct 26 - 27	Wed - Thu	Investments	Nov 9 - 10	Wed - Thu	Inspection	Dec 14 - 15	Wed - Thu	Inspection
Nov 14 - 15	Mon - Tue	Property Mgmt	Nov 19 - 20	Sat - Sun	Investment	Jan 11 - 12	Wed - Thu	RMLO for RE
Nov 19 - 20	Sat - Sun	Appraisal	Nov 21 - 22	Mon - Tue	Marketing	Jan 16 - 17	Mon - Tue	Brokerage
Nov 21 - 22	Mon - Tue	Marketing	Nov 21 - 22	Mon - Tue	RMLO for RE	Jan 21 - 22	Sat - Sun	Inspection
Dec 7 - 8	Wed - Thu	Inspection	Dec 5 - 6	Mon - Tue	Commercial	Jan 28 - 29	Sat - Sun	Power House
Dec 12 - 13	Mon - Tue	Power House	Dec 7 - 8	Wed - Thu	Inspection			
Dec 17 - 18	Sat - Sun	Investments	Dec 14 - 15	Wed - Thu	Property Mgmt			
Jan 7 - 8	Sat - Sun	Power House	Jan 7 - Jan 8	Sat - Sun	Power House			
Jan 11 - 12	Wed - Thu	Brokerage	Jan 11 - 12	Wed - Thu	Brokerage			
Jan 16 - 17	Mon - Tue	Marketing	Jan 18 - 19	Wed - Thu	Inspection			
Jan 18 - 19	Wed - Thu	RMLO for RE						
Jan 28 - 29	Sat - Sun	Inspection						
Jan 30 - 31	Mon - Tue	Math						

New SAE Course for 2022

A Realtors Resource Guide on Residential Mortgage Financing

This Residential Mortgage Loan Origination (RMLO) for real estate agents course offers real estate license holders a glimpse into the specialized world of residential mortgage loan origination.

This course builds upon students' prior knowledge of the residential real estate market and introduces them to the activities and knowledge necessary for mortgage loan originators to make informed decisions on what is best for their clients' futures. This course will provide real estate license holders with a more detailed understanding of the mortgage loan origination process and the loan products available to homebuyers. Any student interested in learning more about the types of loans and loan products available to buyers will benefit from taking this course.



CHAMPIONSLIVE (CONT) SAE SUBJECT

Oct 19 - 20	Wed - Thu	Marketing
Oct 24 - 25	Mon - Tue	Inspection
Oct 29 - 30	Sat - Sun	Power House
Oct 31 - Nov 3	Evenings	Power House
Nov 2 - Nov 3	Wed - Thu	Appraisal
Nov 7 - 8	Mon - Tue	Marketing
Nov 12 - 13	Sat - Sun	Math
Nov 14 - 17	Evenings	Inspection
Nov 16 - 17	Wed - Thu	Investments
Nov 21 - 22	Mon - Tue	Commercial
Nov 21 - 22	Mon - Tue	Power House
Nov 26 - 27	Sat - Sun	RMLO for RE
Nov 28 - Dec 1	Evenings	Investments
Nov 30 - Dec 1	Wed - Thu	Property Mgmt
Dec 5 - 6	Mon - Tue	Appraisal
Dec 10 - 11	Sat - Sun	Power House
Dec 12 - 15	Evenings	Marketing
Dec 14 - 15	Wed - Thu	Inspection
Dec 19 - 20	Mon - Tue	Investments
Dec 27 - 28	Tue - Wed	Brokerage
Dec 27 - 28	Tue - Wed	Marketing
Jan 2 - 3	Mon - Tue	Power House
Jan 7 - 8	Sat - Sun	Appraisal
Jan 9 - 12	Evenings	Math
Jan 11 - 12	Wed - Thu	Commercial
Jan 16 - 17	Mon - Tue	Marketing
Jan 21 - 22	Sat - Sun	Investments
Jan 23 - 26	Evenings	Power House
Jan 25 - 26	Wed - Thu	Inspection
Jan 30 - Jan 31	Mon - Tue	Investments
Feb 4 - 5	Sat - Sun	Marketing

HOUSTON WEST (CONT) SAE SUBJECT

Sep 28 - 29	Wed - Thu	Investments
Oct 8 - 9	Sat - Sun	Power House
Oct 12 - 13	Wed - Thu	Inspection
Oct 26 - 27	Wed - Thu	Property Mgmt
Nov 2 - 3	Wed - Thu	RMLO for RE
Nov 12 - 13	Sat - Sun	Marketing
Nov 21 - 22	Mon - Tue	Commercial
Dec 3 - 4	Sat - Sun	Investments
Dec 7 - 8	Wed - Thu	Power House
Dec 12 - 13	Mon - Tue	Brokerage
Jan 7 - 8	Sat - Sun	Property Mgmt
Jan 18 - 19	Wed - Thu	Inspection
Jan 28 - 29	Sat - Sun	Marketing

SAN ANTONIO (CONT) SAE SUBJECT

Dec 19 - 20	Mon - Tue	Investments
Jan 11 - 12	Wed - Thu	Power House
Jan 16 - 17	Mon - Tue	Property Mgmt
Jan 23 - 24	Mon - Tue	RMLO for RE
Jan 28 - 29	Sat - Sun	Investments
Feb 1 - 2	Wed - Thu	Brokerage

CHAMPIONSLIVE SAE SUBJECT

Aug 8 - 11	Evenings	Inspection
Aug 10 - 11	Wed - Thu	Investments
Aug 15 - 16	Mon - Tue	Brokerage
Aug 20 - 21	Sat - Sun	Appraisal
Aug 22 - 25	Evenings	Marketing
Aug 24 - 25	Wed - Thu	Inspection
Aug 29 - 30	Mon - Tue	Power House
Sep 3 - 4	Sat - Sun	Marketing
Sep 6 - 9 *	Evenings	Investments
Sep 7 - 8	Wed - Thu	Commercial
Sep 7 - 8	Wed - Thu	RMLO for RE
Sep 12 - 13	Mon - Tue	Inspection
Sep 17 - 18	Sat - Sun	Investments
Sep 19 - 22	Evenings	Power House
Sep 21 - 22	Wed - Thu	Math
Sep 26 - 27	Mon - Tue	Power House
Oct 1 - 2	Sat - Sun	Inspection
Oct 3 - 6	Evenings	Property Mgmt
Oct 5 - 6	Wed - Thu	Investments
Oct 10 - 11	Mon - Tue	Brokerage
Oct 17 - 20	Evenings	Appraisal

2-Day SAE Classes

Day 1 & 2 8:30 AM - 4:45 PM

4-Day Evening Classes

Mon - Thu 6:00 PM - 9:45 PM

SAN ANTONIO SAE SUBJECT

Jul 6 - 7	Wed - Thu	Inspection
Jul 9 - 10	Sat - Sun	Investments
Jul 18 - 19	Mon - Tue	Marketing
Jul 23 - 24	Sat - Sun	Brokerage
Aug 6 - 7	Sat - Sun	Investments
Aug 8 - 9	Mon - Tue	Inspection
Aug 24 - 25	Wed - Thu	RMLO for RE
Aug 27 - 28	Sat - Sun	Commercial
Sep 7 - 8	Wed - Thu	Property Mgmt
Sep 19 - 20	Mon - Tue	Appraisal
Sep 28 - 29	Wed - Thu	Marketing
Oct 15 - 16	Sat - Sun	Investments
Oct 24 - 25	Mon - Tue	Brokerage
Nov 2 - 3	Wed - Thu	Inspection
Nov 7 - 8	Mon - Tue	Property Mgmt
Nov 12 - 13	Sat - Sun	Commercial
Nov 16 - 17	Wed - Thu	Power House
Nov 21 - 22	Mon - Tue	Investments
Dec 14 - 15	Wed - Thu	Marketing

30-Hour SAE Renewal Courses













Courses	Delivery	Course #
Real Estate Marketing: Power House Training		527
Property Management		851
Real Estate Brokerage		751
Real Estate Law		335
Real Estate Investment		935
Real Estate Marketing: Commercial Real Estate		545
Real Estate Math		651
Real Estate Marketing		551
Residential Inspection for Real Estate Agents		1035
A Realtors Resource Guide on Residential Mortgage Financing		426
Real Estate Appraisal: Fundamentals		226

REAL ESTATE BROKER LICENSING

Champions School of Real Estate has all the classes you need to meet the education requirements for a Broker License. Earning a Broker License is something we encourage our students to work towards once they become a licensed real estate agent. A broker license will give you instant credibility, and it is the only designation the general public recognizes!

Why should you get your Broker License?

- If you have a bachelor's degree or higher, you may need only one additional course with your college hours to sit for your broker's test
- Broker associates can stay with their current firm or open their own brokerage
- It is only an additional \$10.41 per month to renew as an individual broker versus a sales agent
- No college required. Ask a career counselor for a complimentary "Broker Plan of Attack" or go online and use the interactive form

Broker Program	Hours	Delivery	Price
10-Course Broker Program (for licensed Realtors®) Start working towards your Broker License today and receive \$30 off each course when purchasing this package!	300	   	\$1350 SAVE \$300
5-Course Broker Program (for licensed Realtors®) Choose any 5 core courses towards your Broker License	150	   	\$725 SAVE \$100
Broker Exam Prep Course		   	\$120

Texas Real Estate Broker License Requirements

- 360 experience points in 4 of the last 5 years using the TREC point system (see sidebar to the right)
- 900 total education hours — we have them for you!
- **270 Hours of core real estate courses**
 - ✓ Includes all core Texas real estate courses taken to date
 - ✓ Pre-license and SAE courses
 - ✓ 30-hour Texas Real Estate Brokerage course; the Real Estate Brokerage course cannot be taken more than two years before applying for the Broker license
- **630 hours of classroom hours in related courses**
 - ✓ A Bachelor's degree will count for 630 hours towards your broker license
 - ✓ CE, designations, all electives and core courses count if you are not using college credit — we have them at Champions!
 - ✓ Certificates and hours never expire towards broker education licensing

Calculating the 360 Experience Points

You must accumulate at least 360 points to qualify for a broker's license based on experience as a real estate license holder. An applicant must also be actively licensed as a real estate sales agent or broker for a minimum period of 4 years during the 5 years preceding the date the application is filed.

- Only experience gained during the period beginning 5 years before the date the broker application is filed may be used for this report. You must have performed at least one transaction per year for at least 4 of the last 5 years.
- Multiply the number of transactions performed by the point value indicated to arrive at the points earned for that transaction type.
- Add the points earned for each transaction type to arrive at your total points for that category.
- You must maintain documentation to support your claim for experience, which may include executed contracts, settlement statements, etc., that clearly demonstrate your active participation.

Go to www.Championsschool.com/real-estate/tx/broker/license/ to get more details.

Category and Transaction Types*	Points Earned Per Transaction
Residential Single Family, Condo, Co-op Unit, Multi-family (1 to 4-unit), Apartment Unit Lease	
1. Closed Purchase or Sale - improved property	30
2. Closed Purchase or Sale - unimproved residential lot	30
3. Executed Lease - Landlord or Tenant - new	5
4. Property Management - per property	2.5
Commercial Apartment (5+ units), Office, Retail, Industrial, Mixed Use, Hotel, Parking, Specialty, Other	
5. Closed Purchase or Sale - improved property	50
6. Closed Purchase or Sale - unimproved property	50
7. Executed Lease - Landlord or Tenant - new, renewal	10
8. Property Management - per property	15
Farm and Ranch, Unimproved Land Farm and Ranch (with residence, improved, or unimproved) or Unimproved Land	
9. Closed Purchase or Sale - improved property	30
10. Closed Purchase or Sale - unimproved residential lot	30
11. Executed Lease - Landlord or Tenant - new	5
12. Property Management - per property	5
Brokerage Team Management, Delegated Supervision Written delegation by broker required; at least 1 agent supervised	
13. Number of Months per Year as a Delegated Supervisor	12

*All claimed transactions are subject to verification. In order to claim experience points, the applicant must be able to provide documentation, such as an executed contract, settlement statements, etc., which clearly demonstrates the active participation of the applicant in each transaction.

TRY OUR NEW INTERACTIVE BROKER PLAN OF ATTACK

www.ChampionsSchool.com/real-estate/tx/broker/plan-of-attack/interactive/



NEW STUDENT ACCOUNT FEATURES!

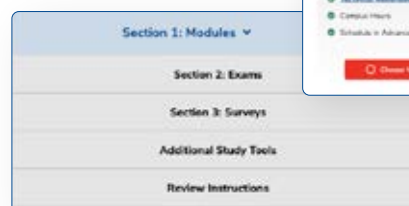
Every Student Now Has an Online Portal to Additional Study Aides and Resources



Check Out Our New Student Account Page!

The updated features and tools are designed to facilitate your success as a real estate student. With an unmatched online experience, our student portal will empower you to take courses on your own time and from any device. It was specifically developed for student flexibility and provides an excellent user experience. Here's what you'll get:

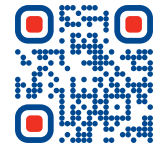
- ✓ **A user-friendly Main Portal** — The launch pad of your real estate journey. From here you'll be able to enroll for more courses, view your schedule, or edit your student profile.
- ✓ **A new My Classes page** — Get your Zoom links for live classes, completion certificates, and approval numbers here. You can also check the completion status of every purchased class on this page.
- ✓ **How-to lists for completing classes** — On the information page of each class, you'll find a detailed list of to-dos that will guide you through completing the course.
- ✓ **Easy class navigation** — View and access each part of the course with no trouble. Materials, quizzes, and exams are easy to find, too.
- ✓ **A virtual video tour** — Need help getting started? Our tutorial video will show you how to make the most out of the student portal.
- ✓ **Virtual exam proctoring** — Take your tests from the comfort of your home with our free online proctoring feature.
- ✓ **Instructors that are reachable** — Through the student support form, you can reach out to instructors with content-related questions. At Champions, we strive to always respond within one business day.
- ✓ **Live online support specialists** — Having trouble with a course or schedule? Chat with a member of our support team and get technical issues fixed right away.
- ✓ **An accessible navigation menu** — You'll never waste time searching for it. The navigation menu stays at the top of the page no matter how far down you scroll.
- ✓ **Student Support FAQs** — A much-needed resource for new and veteran students alike.



NEW DELIVERY METHOD!

Online Interactive Real Estate Classes

**98-Hour
RE SAE
Available
Now!**



180 Hours of Real Estate License (QE) Courses and 98 Hours of SAE Course Available Online!

Our subject matter experts and designers collaborated to develop these new online real estate classes. A brand new delivery method for our real estate school!



Immersive Online Interactive Course Features:

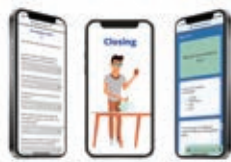
- Engaging animations and videos
- Bookmarking/progress tracking
- 24/7 course access
- Cross platform compatibility
- Exam proctoring included

More Details

What Devices can students use to access their class?
Any device with access to a web browser and a stable internet connection (any phone, tablet, laptop, or desktop device), will allow you to access our new online real estate classes.

What is a Mobile Web App?

Any device with access to a web browser and a stable internet connection will give you access to our new real estate classes! There are no downloads or installations needed!



Which Delivery Method is Right for You?

The choice is yours! Based on your schedule or learning style, Champions School of Real Estate offers four unique delivery methods for your Texas real estate license courses. The best part? You don't have to pick just one, you can transfer between delivery methods at any time.

That's the Champions Advantage!

More Questions? We Have Answers!

**Contact a Counselor on Chat or
Call a Campus at 800-284-1525**



	Online Interactive	Online Correspondence
Cross-platform Software	✓	✓
Desktop / Tablet / Mobile	✓	✓
Online Exam Proctoring	✓	✓
24/7 Course Access	✓	✓
Engaging Videos	✓	
Animated Content	✓	
Interactive Content	✓	
Timed Chapter Modules	✓	
Progress Tracking	✓	
Downloadable Textbook		✓
Self-Paced		✓
Program	6-Course Licensing Program + Exam Prep	
Price	\$980	\$980
Savings	\$130	\$130

REAL ESTATE CONTINUING EDUCATION (CE)

EYE ON REAL ESTATE: TRENDS AND DISRUPTORS

\$119 | 18-HOUR CE PROGRAM

Technologies are advancing, and the real estate industry is evolving before our eyes faster than ever before! Our exciting new 18-HR CE program will bring you up to speed with all of the current real estate trends and emerging industry disruptors.

CE Program includes:

- Green building and buying
- New financing models emerging
- Smart-home and artificial intelligence technologies
- New business models such as iBuyers
- 5-Hour Eye on Real Estate: Trends and Disruptors
- 2-Hour Technology Update
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040
5:30 PM - 7:30 PM	Tech Update 44368
Day 2 Schedule	
8:30 AM - 11:30 AM	Contract Review 44363
12:30 PM - 5:30 PM	Eye on RE: Trends 44364



AUSTIN

Jul 7 - 8	Thu/Fri
Aug 11 - 12	Thu/Fri
Sep 8 - 9	Thu/Fri
Oct 6 - 7	Thu/Fri
Nov 3 - 4	Thu/Fri
Dec 1 - 2	Thu/Fri
Jan 12 - 13	Thu/Fri

HOUSTON NORTH

Jul 28 - 29	Thu/Fri
Aug 29 - 30	Mon/Tue
Sep 26 - 27	Mon/Tue
Oct 24 - 25	Mon/Tue
Nov 28 - 29	Mon/Tue
Dec 19 - 20	Mon/Tue
Jan 23 - 24	Mon/Tue

DALLAS

Jul 21 - 22	Thu/Fri
Aug 25 - 26	Thu/Fri
Sep 22 - 23	Thu/Fri
Oct 20 - 21	Thu/Fri
Nov 17 - 18	Thu/Fri
Dec 15 - 16	Thu/Fri
Jan 26 - 27	Thu/Fri

SAN ANTONIO

Jul 14 - 15	Thu/Fri
Aug 18 - 19	Thu/Fri
Sep 15 - 16	Thu/Fri
Oct 13 - 14	Thu/Fri
Nov 10 - 11	Thu/Fri
Dec 8 - 9	Thu/Fri
Jan 19 - 20	Thu/Fri

FORT WORTH

Jul 22 - 23	Fri/Sat
Aug 12 - 13	Fri/Sat
Sep 16 - 17	Fri/Sat
Oct 15 - 16	Sat/Sun
Nov 11 - 12	Fri/Sat
Dec 8 - 9	Thu/Fri
Jan 13 - 14	Fri/Sat

CHAMPIONSLIVE

Jul 11 - 12	Mon/Tue
Jul 25 - 26	Mon/Tue
Aug 8 - 9	Mon/Tue
Aug 22 - 23	Mon/Tue
Sep 12 - 13	Mon/Tue
Oct 10 - 11	Mon/Tue
Oct 27 - 28	Thu/Fri
Nov 7 - 8	Mon/Tue
Nov 21 - 22	Mon/Tue
Dec 5 - 6	Mon/Tue
Jan 16 - 17	Mon/Tue
Jan 30 - 31	Mon/Tue

HOUSTON GALLERIA

Jul 18 - 19	Mon/Tue
Aug 15 - 16	Mon/Tue
Sep 19 - 20	Mon/Tue
Oct 17 - 18	Mon/Tue
Nov 14 - 15	Mon/Tue
Dec 12 - 13	Mon/Tue
Jan 9 - 10	Mon/Tue

Course Delivery Options

- ChampionsLive
- 📖 Online Correspondence
- 👤 Classroom

Learn More About
Delivery Methods at
www.ChampionsSchool.com



ESSENTIAL TOPICS: 3-HR CONTRACT REVIEW

\$30 | 3-HOUR CE COURSE

MANDATORY FOR 2022! This course is designed to walk experienced agents through the details of commonly used contracts in real estate, including discussions of provisions and clauses and their use, a breakdown of available promulgated addenda and other forms, and a review of common contract mistakes and how they can affect the validity and viability of a contract. A valuable course for any active agent, this 3-hour course satisfies the TREC-mandated CE requirement.

AUSTIN	
Jul 8	Fri
Aug 12	Fri
Sep 9	Fri
Oct 7	Fri
Nov 4	Fri
Dec 2	Fri
Jan 13	Fri

FORT WORTH	
Jul 23	Sat
Aug 13	Sat
Sep 17	Sat
Oct 16	Sun
Nov 12	Sat
Dec 9	Fri
Jan 14	Sat

HOUSTON NORTH	
Jul 7	Thu
Jul 29	Fri
Aug 9	Tue
Aug 30	Tue
Sep 8	Thu
Sep 27	Tue
Oct 11	Tue
Oct 25	Tue
Nov 8	Tue
Nov 29	Tue
Dec 13	Tue
Dec 20	Tue
Jan 12	Thu
Jan 24	Tue

SAN ANTONIO	
Jul 15	Fri
Aug 19	Fri
Sep 16	Fri
Oct 14	Fri
Nov 11	Fri
Dec 9	Fri
Jan 20	Fri

DALLAS	
Jul 22	Fri
Aug 26	Fri
Sep 23	Fri
Oct 21	Fri
Nov 18	Fri
Dec 16	Fri
Jan 27	Fri

HOUSTON GALLERIA	
Jul 14	Thu
Jul 28	Thu
Sep 15	Thu
Oct 13	Thu
Nov 8	Tue
Dec 6	Tue
Jan 17	Tue

CHAMPIONSLIVE	
3-Hour Contract Review in the Virtual Classroom is held EVERY Tuesday from 8:30 AM to 11:30 AM and Wednesday from 4:30 PM to 7:30 PM	

TEXAS COMPLETE WITH BROKER RESPONSIBILITY

\$119 | 18-HOUR CE PROGRAM

Brokers who sponsor sales agents, broker of an entity, or those authorized to supervise other licensees are required to take a 6-hour course on broker responsibility.

CE Program includes:

- Regulatory aspects of management
- Business entities for ownership
- 1-Hour Technology in Real Estate
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II
- 6-Hour Broker Responsibility

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040
5:30 PM - 6:20 PM	Tech in RE 40458
Day 2 Schedule	
8:30 AM - 11:30 AM	Contract Review 44363
12:30 PM - 6:30 PM	Broker Responsibility 39962

AUSTIN	
Jul 7 - 8	Thu/Fri
Aug 11 - 12	Thu/Fri
Sep 8 - 9	Thu/Fri
Oct 6 - 7	Thu/Fri
Nov 3 - 4	Thu/Fri
Dec 1 - 2	Thu/Fri
Jan 12 - 13	Thu/Fri

DALLAS	
Jul 21 - 22	Thu/Fri
Aug 25 - 26	Thu/Fri
Sep 22 - 23	Thu/Fri
Oct 20 - 21	Thu/Fri
Nov 17 - 18	Thu/Fri
Dec 15 - 16	Thu/Fri
Jan 26 - 27	Thu/Fri

FORT WORTH	
Jul 22 - 23	Fri/Sat
Aug 12 - 13	Fri/Sat
Sep 16 - 17	Fri/Sat
Oct 15 - 16	Sat/Sun
Nov 11 - 12	Fri/Sat
Dec 8 - 9	Thu/Fri
Jan 13 - 14	Fri/Sat

HOUSTON GALLERIA	
Jul 13 - 14	Wed/Thu
Jul 27 - 28	Wed/Thu
Sep 14 - 15	Wed/Thu
Oct 12 - 13	Wed/Thu
Nov 7 - 8	Mon/Tue
Dec 5 - 6	Mon/Tue
Jan 16 - 17	Mon/Tue

HOUSTON NORTH	
July 6 - 7	Wed/Thu
Aug 8 - 9	Mon/Tue
Sep 7 - 8	Wed/Thu
Oct 10 - 11	Mon/Tue
Nov 7 - 8	Mon/Tue
Dec 12 - 13	Mon/Tue
Jan 11 - 12	Wed/Thu

SAN ANTONIO	
Jul 14 - 15	Thu/Fri
Aug 18 - 19	Thu/Fri
Sep 15 - 16	Thu/Fri
Oct 13 - 14	Thu/Fri
Nov 10 - 11	Thu/Fri
Dec 8 - 9	Thu/Fri
Jan 19 - 20	Thu/Fri

CHAMPIONSLIVE	
Jul 18 - 19	Mon/Tue
Aug 1 - 2	Mon/Tue
Aug 15 - 16	Mon/Tue
Aug 29 - 30	Mon/Tue
Sep 6 - 7	Mon/Tue
Sep 19 - 20	Mon/Tue
Oct 3 - 4	Mon/Tue
Oct 17 - 18	Mon/Tue
Nov 14 - 15	Mon/Tue
Nov 28 - 29	Mon/Tue
Dec 12 - 13	Mon/Tue
Dec 19 - 20	Mon/Tue
Jan 9 - 10	Mon/Tue
Jan 23 - 24	Mon/Tue

Learn More About
Delivery Methods at
www.ChampionsSchool.com

SELECTED TOPICS IN COMMERCIAL REAL ESTATE

\$119 | 18-HOUR CE PROGRAM

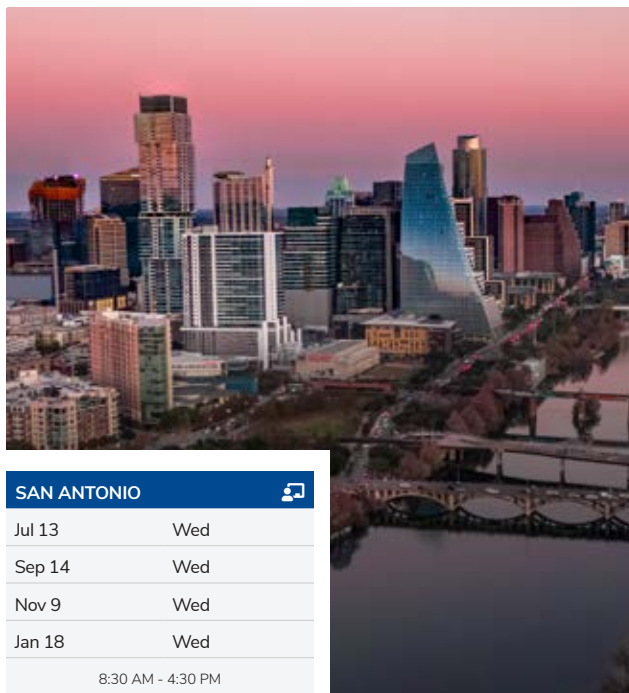
Understand the ins and outs of the commercial real estate business and become familiar with its terminology and mathematics. By the end of the course, you will have a better understanding of how this unique area of real estate works and see commercial real estate in a whole new way.

CE Program includes:

- Investors and types of buyers
- Valuation of properties
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040
Day 2 Schedule	
8:30 AM - 4:30 PM	Select Commercial 40464
4:30 PM - 7:30 PM	Contract Review 44363

CHAMPIONSLIVE	
Jul 25 & 27	Mon/Wed
Aug 15 & 17	Mon/Wed
Sep 19 & 21	Mon/Wed
Oct 17 & 19	Mon/Wed
Nov 21 & 23	Mon/Wed
Dec 19 & 21	Mon/Wed
Jan 23 & 25	Mon/Wed



SAN ANTONIO	
Jul 13	Wed
Sep 14	Wed
Nov 9	Wed
Jan 18	Wed
8:30 AM - 4:30 PM	

SELECTED TOPICS IN FARM & RANCH REAL ESTATE

\$119 | 18-HOUR CE PROGRAM

This CE program is designed to give agents interested in selling farm and ranch a clear window into this niche. It provides a breakdown of the TREC-promulgated Farm and Ranch Contract and related addenda, as well as the Texas REALTORS® Exclusive Listing Agreement—Exclusive Right to Sell (TXR-1201)

CE Program includes:

- Farm & Ranch contracts
- Mineral rights
- 3-Hour Contract Review
- Land and water rights
- 8-Hour TREC Legal Update I & II
- Environmental issues

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 42039
1:30 PM - 5:30 PM	Legal Update II 42040

CHAMPIONSLIVE	
Jul 11 & 13	Mon/Wed
Aug 1 & 3	Mon/Wed
Sep 6 & 8	Tue/Thu
Oct 3 & 5	Mon/Wed
Nov 7 & 9	Mon/Wed
Dec 5 & 7	Mon/Wed
Jan 9 & 11	Mon/Wed

Day 2 Schedule	
8:30 AM - 4:30 PM	Farm & Ranch 40462
4:30 PM - 7:30 PM	Contract Review 44363



Learn to Fly With Our Drones! DRONE PILOT ROOF INSPECTIONS

\$499 | 16-HOUR CE COURSE

This course is for inspectors and agents alike and will provide detailed information about using drone tech, properly operating a drone, and use a drone to record video. As identified by the Texas Standards of Practice, this will provide students with clear guidelines that aid in limiting liability for flights as well.

This Course Includes:

- Live hands-on flight training with professional flight instructor
- Practice test questions and answers
- Multiple practice flights
- Sample test, videos and study guides
- Course workbook and completion certificate
- FAA 107 test reference book
- Learn to fly with our drones
- Creating drone video footage

Day 1 & 2 Schedule	
8:30 AM - 4:45 PM	
Drone Pilot 41177	

DRONE ROOF INSPECTIONS		
Austin	Oct 7 - 8	Fri/Sat
Dallas	Aug 26 - 27	Fri/Sat
Houston North	Sep 9 - 10	Fri/Sat
Houston North	Nov 18 - 19	Fri/Sat



SELECTED TOPICS IN PROPERTY MANAGEMENT

\$119 | 18-HOUR CE PROGRAM

Property management is on the rise, and there is an entire segment of real estate professionals that have chosen to also specialize in professional property management, a path in which agents and brokers work directly with property owners who lease their properties.

CE Program includes:

- Working with property owners, legal and insurance matters
- Creating management plans, budgeting and financial reporting
- 3-Hour Contract Review
- 8-Hour TREC Legal Update I & II

Day 1 Schedule		CHAMPIONSLIVE	
8:30 AM - 12:30 PM	Legal Update I 42039	Jul 18 & 20	Mon/Wed
1:30 PM - 5:30 PM	Legal Update II 42040	Aug 8 & 10	Mon/Wed
Day 2 Schedule		Sep 12 & 14	Mon/Wed
8:30 AM - 4:30 PM	Property Management 40460	Oct 10 & 12	Mon/Wed
4:30 PM - 7:30 PM	Contract Review 44363	Nov 14 & 16	Mon/Wed
		Dec 12 & 14	Mon/Wed
		Jan 16 & 18	Mon/Wed



TREC LEGAL UPDATE I & II (2022-2023)

\$80 | 8-HOUR CE PROGRAM

Legal Update Part 1 covers various topics related to changes in regulations, forms and standards of practice including TREC statute and rule updates, legislative changes affecting property management, disclosures and unauthorized practice of law, and an overview of changes to promulgated contract and addenda forms.

Legal Update Part 2 deals with ethics-related topics and those topics considered by TREC to be an important focus for sales agents. Topics include ethics requirements, fair housing, agency laws, DTPA, and various important legislative

Day 1 Schedule		AUSTIN	
8:30 AM - 12:30 PM	Legal Update I 42039	Aug 11	Thu
1:30 PM - 5:30 PM	Legal Update II 42040	Sep 8	Thu
		Oct 6	Thu
		Nov 3	Thu
		Dec 1	Thu
		Jan 12	Thu
		DALLAS	
		Jun 23	Thu
		Jul 21	Thu
		Aug 25	Thu
		Sep 22	Thu
		Oct 20	Thu
		Nov 17	Thu
		Dec 15	Thu
		Jan 26	Thu
		FORT WORTH	
		Jul 22	Fri
		Aug 12	Fri
		Sep 16	Fri
		Oct 15	Sat
		Nov 11	Fri
		Dec 8	Thu
		Jan 13	Fri

HOUSTON GALLERIA	
Jul 13	Wed
Jul 27	Wed
Sep 14	Wed
Oct 12	Wed
Nov 7	Mon
Dec 5	Mon
Jan 16	Mon

HOUSTON NORTH	
Jul 6	Wed
Jul 28	Thu
Aug 8	Mon
Aug 29	Mon
Sep 7	Wed
Sep 26	Mon
Oct 10	Mon
Oct 24	Mon
Nov 7	Mon
Nov 28	Mon
Dec 12	Mon
Dec 19	Mon
Jan 11	Wed
Jan 23	Mon

SAN ANTONIO	
Jul 14	Thu
Aug 18	Thu
Sep 15	Thu
Oct 13	Thu
Nov 10	Thu
Dec 8	Thu
Jan 19	Thu

CHAMPIONSLIVE	
Jul 5	Tue
Jul 11	Mon
Jul 18	Mon
Jul 25	Mon
Aug 1	Mon
Aug 8	Mon
Aug 15	Mon
Aug 22	Mon
Aug 29	Mon
Sep 6	Tue
Sep 12	Mon
Sep 19	Mon
Sep 26	Mon
Oct 3	Mon
Oct 10	Mon
Oct 17	Mon
Oct 27	Thu
Nov 7	Mon
Nov 14	Mon
Nov 21	Mon
Nov 28	Mon
Dec 5	Mon
Dec 12	Mon
Dec 19	Mon
Dec 27	Tue
Jan 9	Mon
Jan 16	Mon
Jan 23	Mon
Jan 30	Mon

NEW! LEGAL I & II ARE NOW AVAILABLE IN OUR INTERACTIVE MOBILE WEB APP



DESIGNATIONS & CERTIFICATIONS

ACCREDITED BUYER REPRESENTATIVE

The Accredited Buyer's Representative (ABR®) designation is for real estate professionals who have a passion for working with buyer-clients and want to take their excellence and service to the next level.

Starting with the Accredited Buyer's Representative (ABR®) Designation Course, you're required to meet an established set of benchmarks to officially earn your ABR® designation. Each step reflects a high standard of excellence for all designees to demonstrate and complete before or within three years of taking the designation course.

- **Benchmark 1: Take the ABR Designation Course**
- **Benchmark 2: Complete one qualifying ABR elective course**
Some electives also count toward other designations or certifications. Most of the ABR electives we offer count as TREC elective CE credit as well. All of our ABR electives are labeled.
- **Benchmark 3: Confirmed Transactions**
Finalize five transactions solely as a buyer's representative (no dual agency). This can include up to two leases.
- **Benchmark 4: Active Status**
Maintain active and good membership status in the Real Estate Buyer's Agent Council (REBAC) and the National Association of REALTORS®.



Your first 12 months of membership is complimentary! (\$110 annual fee thereafter)

ABR® Designation Course

\$219 15-HOUR ELECTIVE CE DESIGNATION SRS ELECTIVE

- Learn how to use the buyer representation agreement
- Understand retainer fees, hourly fees, transaction fees
- Earn confidence in your client-level services to your buyers
- NAR® Recognized Designation

\$318 ABR COURSE + ELECTIVE **SAVE \$20**

Choose an 8-Hour Elective for 23-Hour CE Program

- New Home Construction
- Military Relocation Professional
- Pricing Strategies: Mastering the CMA
- Marketing Strategy and Lead Generation

CHAMPIONSLIVE

Jul 6 - 7 Wed/Thu

Aug 3 - 4 Wed/Thu

Sep 7 - 8 Wed/Thu

Oct 5 - 6 Wed/Thu

Nov 9 - 10 Wed/Thu

Dec 7 - 8 Wed/Thu

Jan 4 - 5 Wed/Thu

Day 1 & 2 Schedule

8:30 AM - 4:45 PM

ABR: 39438

SELLER REPRESENTATIVE SPECIALIST

Designed to elevate professional standards and enhance personal performance, the SRS designation is the premier credential in seller representation. It's awarded to real estate professionals who demonstrate the knowledge and skills essential for seller advocacy. SRS designees represent a global community of real estate professionals who use their advanced training and expertise to meet and exceed client expectations.

Here's what is required to earn the SRS designation:

- Complete the SRS Designation Course.
- Obtain or hold active membership in the National Association of REALTORS® as a REALTOR® or REALTOR®-Associate.
- Complete 1 Approved Elective. Some electives also count toward other designations or certifications. Most of the SRS electives we offer count as TREC elective CE credit as well. All of our SRS electives are labeled.
- Submit three (3) closed transactions representing the seller.
- Complete and submit the Designation Application (submit once you have completed ALL the requirements).
- Your first 12 months of membership is complimentary! (\$99 annual fee thereafter)



SRS Designation Course

\$219 15-HOUR ELECTIVE CE DESIGNATION ABR ELECTIVE

This course is designed to help agents reinvent how they work with sellers in today's market. By earning the SRS® designation, a REALTOR® has demonstrated that they possess the necessary knowledge to apply methods, tools, and techniques to provide support and services that sellers want. Agents will also be required to successfully complete one SRS elective courses and proof of three completed transactions in which the agent acted solely as a sellers representative.

\$318 SRS COURSE + ELECTIVE **SAVE \$20**

Choose an 8-Hour Elective for 23-Hour CE Program

- Military Relocation Professional
- Pricing Strategies: Mastering the CMA

CHAMPIONSLIVE

Jul 13 - 14 Wed/Thu

Aug 10 - 11 Wed/Thu

Sep 21 - 22 Wed/Thu

Oct 12 - 13 Wed/Thu

Nov 16 - 17 Wed/Thu

Dec 14 - 15 Wed/Thu

Jan 11 - 12 Wed/Thu

Day 1 & 2 Schedule

8:30 AM - 4:45 PM

SRS: 32071

DESIGNATIONS & CERTIFICATIONS BUNDLED PROGRAMS

We've Bundled Designations to Maximize Value

In addition to offering individual courses, Champions School of Real Estate has bundled multiple designations and certifications into programs to give you larger discounts and the ability to expand your real estate knowledge and specializations.

TREC requires 18 hours of CE, including 8-Hour Legal Update I & II and 3-Hour Contract Review. These can be added to any designation at a discounted price.

Legal Update I: 42039; Legal Update II: 42040;
Contract Review: 44363

	CE Hours	Price
10-Course Designation Program		\$1821
• ABR, ALHS, CHMS, MRP, MS&LG, NHC, PSA, RENE, SRES, and SRS	110	\$1641 SAVE \$180!
5-Course Designation Program		\$895
• CHMS, NHC, RENE, PSA, and ABR or SRS	47	\$820 SAVE \$75!
3-Course Designation Program		\$557
• PSA, RENE, and ABR or SRS	31	\$527 SAVE \$30!
2-Course ABR or SRS Program		\$338
• ABR or SRS and one 8-HR Elective (See Page 24)	23	\$318 SAVE \$20!
TREC Legal Update I & Legal Update II Plus 3-Hour Contract Review	11	\$80
TREC Legal Update I & Legal Update II	8	\$60

ADD ON
TO ANY
DESIGNATION

NEW-HOME CONSTRUCTION and Buyer Representation: The Professional, Product, Process

NHC

\$119 8-HOUR ELECTIVE CE CERTIFICATION ABR & SRS ELECTIVE

- Gain an appreciation for the business of new homes from the perspective of the builder and sales representative
- Describe the role and responsibilities of the buyer's representative when the buyer-client pursues new-home construction
- Explain how new homes are constructed from ground-breaking to walkthroughs, inspections, and closing

Schedule

8:30 AM - 5:15 PM

NHC: 32072

CHAMPIONS LIVE

Jul 8	Fri
Aug 5	Fri
Sep 9	Fri
Oct 20	Thu
Nov 11	Fri
Dec 9	Fri
Jan 6	Fri



After completion of coursework, there is a one-time application fee of \$195

MILITARY RELOCATION PROFESSIONAL

\$119 8-HOUR ELECTIVE CE CERTIFICATION ABR & SRS ELECTIVE

This course focuses on working with current and former military service members to find the housing solutions that best suit their needs and take full advantage of military benefits and support. Learn how to provide the services that meet the needs of this niche market and win future referrals.



For experience and application requirements go to

www.ChampionsSchool.com/real-estate/designations/mrp/

After completion of coursework, there is a one-time application fee of \$195

Schedule

8:30 AM - 5:15 PM

MRP: 42557

CHAMPIONS LIVE

Jul 15	Fri
Aug 12	Fri
Sep 16	Fri
Oct 14	Fri
Nov 18	Fri
Dec 16	Fri
Jan 13	Fri



PRICING STRATEGIES: MASTERING THE CMA

\$119 8-HOUR ELECTIVE CE CERTIFICATION ABR & SRS ELECTIVE

Designed for real estate professionals of all experience levels. Whether working with buyers or sellers, the National Association of REALTORS® Pricing Strategy Advisor (PSA) certification is designed to:

- Improve your skills in creating CMA's
- Pricing properties
- Understanding home values
- Working with appraisers

After completion of coursework, there is a one-time application fee of \$179



CHAMPIONS LIVE

Jul 22	Fri
Aug 19	Fri
Sep 23	Fri
Oct 21	Fri
Nov 22	Tue

Schedule

8:30 AM - 5:15 PM

PSA: 33058

Dec 22	Thu
Jan 20	Fri

MARKETING STRATEGY AND LEAD GENERATION

\$119 8-HOUR ELECTIVE CE CLASS ABR Elective

This one-day course explores both traditional and cutting edge strategies to strengthen the real estate professional's marketing efforts and take them to the next level. The course also examines various tools and technologies available to maximize lead generation and market impact.

The Marketing Strategy and Lead Generation Course counts as one REBAC elective course to be applied towards the ABR® Designation.

Course Goals:

- Understand and demonstrate your value to today's buyer
- Acquire the skills and resources to succeed as a buyer's agent in a dynamic real estate market
- Help buyers find the right property at the right terms and price in both buyer's and seller's markets

After completion of coursework, there is a one-time credentialing fee of \$159



CHAMPIONS LIVE	
Jul 29	Fri
Aug 26	Fri
Sep 30	Fri
Oct 28	Fri
Nov 21	Mon
Dec 16	Fri
Jan 27	Fri

Day 1 Schedule

8:30 AM - 5:15 PM

MS&LG: 38540



REAL ESTATE NEGOTIATION EXPERT

\$219 15-HOUR ELECTIVE CE CERTIFICATION ABR & SRS Elective

In this NAR® Certification, agents will improve their negotiating skills and learn about behind-the-scenes issues and how to deal with them. Also learn how to handle a wide range of personalities and situations and how to sort out the competing objectives of the parties involved in a transaction.

After completion of coursework, there is a one-time credentialing fee of \$159



Day 1 and 2 Schedule

8:30 AM - 4:45 PM

RENE: 32213

CHAMPIONS LIVE	
Jul 25 - 26	Mon/Tue
Aug 29 - 30	Mon/Tue
Sep 26 - 27	Mon/Tue
Oct 24 - 25	Mon/Tue
Nov 28 - 29	Mon/Tue
Dec 27 - 28	Tue/Wed
Jan 30 - 31	Mon/Tue



HOME FINANCE RESOURCE

\$119 8-HOUR ELECTIVE CE CERTIFICATION

In this one-day course, agents will learn how to guide homebuyers through every step of the mortgage and financing process. With an HFR certification, you will be able to:

- Lead homebuyers through the prequalification, preapproval, and financing processes
- Provide resources to homebuyers trying to purchase homes with low credit scores
- Help prospective homebuyers navigate alternative mortgage products
- Articulate market conditions to homebuyers

After completion of coursework, there is a one-time certification fee of \$89



CHAMPIONS LIVE	
Sep 13	Tue
Nov 16	Wed

Day 1 Schedule

8:30 AM - 5:15 PM

HFR: 43998



ACCREDITED LUXURY HOME SPECIALIST

\$269 10-HOUR ELECTIVE CE DESIGNATION

Join the most elite agents in the country by specializing in working with affluent clients and the luxury home market. Increase your knowledge and hone your skills to attract upper-tier buyers and sellers by adding the ALHS designation!

- Luxury home market trends, needs and desires
- Presenting your services to luxury home buyers
- Servicing, marketing and showing the luxury home listing
- A one-year membership to the Luxury Home Council is included (\$99 annual fee thereafter)



CHAMPIONS LIVE

Jul 20 - 21	Wed/Thu
Aug 16 - 17	Tue/Wed
Sep 14 - 15	Wed/Thu
Oct 25 - 26	Tue/Wed
Nov 29 - 30	Tue/Wed
Dec 20 - 21	Tue/Wed
Jan 24 - 25	Tue/Wed

This course fulfills the education requirements for the ALHS Designation.

For complete experience and application requirements go to www.ChampionsSchool.com/real-estate/designations/alhs

Day 1 and 2 Schedule

8:30 AM - 4:45 PM

ALHS: 42551

CERTIFIED HOME MARKETING SPECIALIST

\$219 8-HOUR ELECTIVE CE CERTIFICATION

Created by Martha Webb, author and producer of Dress Your House for Success, this course incorporates staging concepts and strategic marketing designed to create an increased level of real estate expertise—from dialogue that motivates sellers to ads and photos that motivate buyers.

CHAMPIONS LIVE

July 7	Thu
Aug 4	Thu
Oct 13	Thu
Nov 10	Thu
Dec 7	Wed
Jan 5	Thu

- Address difficult issues like clutter, cleanliness, odors, and pets
- No and low-cost staging techniques with big impact
- Color and buyer appeal
- Effective ads and improve photos that sell



Schedule

8:30 AM - 5:15 PM

CHMS: 43818



SENIORS REAL ESTATE SPECIALIST



\$219 15-HOUR ELECTIVE CE DESIGNATION ABR & SRS Elective

By earning the SRES® Designation, a REALTOR® has demonstrated necessary expertise to counsel senior clients through major financial and lifestyle transitions involved in relocating, refinancing or selling the family home.

For experience and application requirements go to www.ChampionsSchool.com/real-estate/designations/sres/

CHAMPIONS LIVE

Jul 27 - 28	Wed/Thu
Aug 24 - 25	Wed/Thu
Sep 28 - 29	Wed/Thu
Oct 26 - 27	Wed/Thu
Nov 30 - Dec 1	Wed/Thu
Jan 18 - 19	Wed/Thu

Day 1 and 2 Schedule

8:30 AM - 4:45 PM

SRES: 31836

Your first 12 months of membership is complimentary! (\$99 annual fee thereafter)

REAL ESTATE PROFESSIONAL ASSISTANT CERTIFICATE



\$219 15-HOUR ELECTIVE CE CERTIFICATION

The 2-day Real Estate Professional Assistant Certificate course is designed to sharpen current professional assistants' skills or jumpstart an aspiring assistant's career. With the skills learned in this course, students will have the ability and know-how to become an irreplaceable part of an agent's business plan or team and help manage risk.

CHAMPIONS LIVE



Jun 29 - 30	Wed/Thu
Aug 31 - Sep 1	Wed/Thu
Oct 31 - Nov 1	Mon/Tue
Jan 25 - 26	Wed/Thu













Day 1 and 2 Schedule




















8:30 AM - 4:45 PM

REPA: 41902



 <h2>5 STEPS TO BECOMING A RESIDENTIAL MORTGAGE LOAN ORIGINATOR (RMLO)</h2>	
1	Create an NMLS Account at www.statemortgageregistry.com/Public and receive a user name, password and NMLS number. <ul style="list-style-type: none"> Be sure to bring your NMLS number to class.
2	Complete the required 23-hour SAFE Comprehensive Course at Champions School of Mortgage Lending® <ul style="list-style-type: none"> Required 20-hours of SAFE Comprehensive NMLS approved education 3-Hour TX SML SAFE: Texas Law and Practice These courses satisfy the current National Mortgage License System (NMLS) educational requirement for Texas
3	Register for our Loan Originator Exam PREP Course - SAFE Mortgage Loan Originator Exam  <ul style="list-style-type: none"> Remember, once you pay the initial fee for the PREP you may retake our PREP as many times as you want at no charge for one year.
4	Register (\$110) and pass the NMLS National Exam with a 75% or higher. <ul style="list-style-type: none"> There is a 30-day waiting period for exam retakes. If you do not pass after two retakes, there is a 6-month waiting period. A test enrollment must be requested and paid for with NMLS. The Test Enrollment function can be found under the Professional Requirements/Testing Selection tab in NMLS after you log in.. National Exam: 120 multiple choice questions, timed 190 minutes <ul style="list-style-type: none"> After enrolling for a test component, please contact Prometric at prometric.com/nmls or 877-671-6657 to schedule your test date.
5	Submit MU4 Form to the National Licensing System as well as the Criminal Background Check, Fingerprints and Credit Report Request <ul style="list-style-type: none"> Submit the MU4 Form through the NMLS website mortgage.nationwidelicensingsystem.org Through the MU4 log in - select Filing/Individual. The MU4 initial set-up fee is (\$30). The application fee will vary by license type. Applicants are required to request a Criminal Background Check (\$36.25) and the Credit Report Request function (\$15) Other fees include initial Mortgage Loan Originator (MLO) License (MU4) (\$70); Recover Fund (\$20) and Sponsorship Fee (\$25)

Program Name	Program Hours	Delivery Method	Price¹
"The Ultimate Jump Start to Your Career!" RMLO Texas License Career Success Program <ul style="list-style-type: none"> 23-hour Mortgage Loan Origination SAFE Comprehensive Classroom course SAVE \$35 RMLO PREP course SAVE \$15 Essential Mortgage Skills and How to Market Yourself SAVE \$25 2-Day Success Through Business Etiquette Program SAVE \$45 			
	23	   	\$839 \$719 SAVE \$120
RMLO Texas License Essential Skills Program <ul style="list-style-type: none"> 23-hour Mortgage Loan Origination SAFE Comprehensive Classroom course SAVE \$25 RMLO PREP course SAVE \$15 Includes electives Essential Mortgage Skills and How to Market Yourself SAVE \$25 			
	23	   	\$694 \$629 SAVE \$65
RMLO Texas License Program <ul style="list-style-type: none"> 23-hour Mortgage Loan Origination SAFE Comprehensive Classroom SAVE \$15 RMLO PREP course SAVE \$15 			
	23	   	\$515 \$485 SAVE \$30

Course Delivery Options  Classroom  ChampionsLIVE  Online Correspondence  Online Interactive  Correspondence Learn More About Delivery Methods at ChampionsSchool.com	Individual Courses	Program Hours	Delivery Method	Price
	20-Hour Mortgage Loan Origination SAFE Comprehensive (Online)	20		\$329
	20-Hour SAFE Comprehensive Mortgage Loan Originator Fundamentals	20	 	\$230
	3-Hour TX-SML SAFE (Online)	3		\$59
	3-Hour Tx-SML SAFE: Texas Law and Practice	3	 	\$50
	RMLO National 3-Day Prep Course 	24	   	\$235
	8-Hour Continuing Education Includes mandatory 2-hours of Ethics	8	  	\$135
	Must-Have Study Aid - Champions School RMLO Flashcards Practice Over 400 of the Most Essential Terms in Loan Origination!			\$22
	Mobile Flashcard App - Study the Essential Loan Terms on any mobile device.			\$299

LOAN ORIGINATION LICENSING

20-Hour SAFE Comprehensive Mortgage Loan Fundamentals

\$280

 \$300 day
of class

\$50

3-Hour Only

 with 3-Hour TX SML SAFE:
Texas Law and Practice

This required course satisfies both Texas and federal education requirements to become a licensed mortgage loan originator. The course includes federal law, ethics and non-traditional mortgage lending plus information pertinent to becoming a professional mortgage originator. This course is required of anyone wishing to be certified under the Texas Department of Savings and Mortgage Lending.

Note to Students: Student will need to bring their NMLS ID# to class. To obtain the NMLS ID#, please visit: www.stateregulatoryregistry.org/NMLS.

Students must attend the full 23 hours to receive credit or they must retake the entire class. **Makeup hours are not available for this course.**

AUSTIN

Jul 20 - 22	Wed - Fri
Aug 19 - 21	Fri - Sun
Sep 21 - 23	Wed - Fri
Oct 21 - 23	Fri - Sun
Nov 14 - 16	Mon - Wed
Dec 16 - 18	Fri - Sun
Jan 25 - 27	Wed - Fri

DALLAS

Jul 8 - 10	Fri - Sun
Aug 5 - 7	Fri - Sun
Aug 31 - Sep 2	Wed - Fri
Oct 14 - 16	Fri - Sun
Oct 31 - Nov 2	Mon - Wed
Dec 5 - 7	Mon - Wed
Jan 6 - 8	Fri - Sun

HOUSTON GALLERIA

Aug 5 - 7	Fri - Sun
Sep 16 - 18	Fri - Sun
Oct 28 - 30	Fri - Sun
Jan 20 - 22	Fri - Sun



20-Hr Safe
Day 1-2: 8:30 AM - 5:30 PM
Day 3: 8:30 AM - 12:30 PM

FORT WORTH

Jul 25 - 27	Mon - Wed
Aug 19 - 21	Fri - Sun
Sep 19 - 21	Mon - Wed
Oct 17 - 19	Mon - Wed
Nov 18 - 20	Fri - Sun
Dec 13 - 15	Tue - Thu
Jan 23 - 25	Mon - Wed

HOUSTON NORTH

Jul 8 - 10	Fri - Sun
Aug 19 - 21	Fri - Sun
Sep 30 - Oct 2	Fri - Sun
Nov 11 - 13	Fri - Sun
Jan 6 - 8	Fri - Sun

HOUSTON WEST

Jul 22 - 24	Fri - Sun
Sep 2 - 4	Fri - Sun
Oct 10 - 12	Mon - Wed
Dec 9 - 11	Fri - Sun



3-Hr TX SML
Day 3: 1:30 PM - 4:30 PM

SAN ANTONIO

Jul 8 - 10	Fri - Sun
Aug 3 - 5	Wed - Fri
Sep 9 - 11	Fri - Sun
Oct 19 - 21	Wed - Fri
Nov 4 - 6	Fri - Sun
Nov 30 - Dec 2	Wed - Fri
Jan 6 - 8	Fri - Sun

CHAMPIONS LIVE

Jul 11 - 13	Mon - Wed
Jul 25 - 27	Mon - Wed
Aug 8 - 10	Mon - Wed
Aug 22 - 24	Mon - Wed
Sep 12 - 14	Mon - Wed
Sep 26 - 28	Mon - Wed
Oct 14 - 16	Fri - Sun
Oct 31 - Nov 2	Mon - Wed
Nov 14 - 16	Mon - Wed
Nov 28 - 30	Mon - Wed
Dec 12 - 14	Mon - Wed
Jan 9 - 11	Mon - Wed
Jan 23 - 25	Mon - Wed

3-DAY NATIONAL Loan Originator Exam Prep

\$235

 \$255 day
of class

After you've completed the required 23-Hour SAFE Comprehensive Mortgage Loan Fundamentals course, take the Loan Originator Exam Prep course and prepare to pass the exam on the first try!

This class and the mock exams can be repeated as many times as needed for one year so that you can walk in to the testing center prepared and confident!

Day 1	8:30 AM - 4:45 PM	National Review
Day 2	8:30 AM - 4:45 PM	National Review
Day 3	8:30 AM - 12:30 PM 1:30 PM - 4:45 PM	National Review Mock Exams



AUSTIN

Jul 27 - 29	Wed - Fri
Aug 26 - 28	Fri - Sun
Sep 28 - 30	Wed - Fri
Oct 28 - 30	Fri - Sun
Nov 21 - 23	Mon - Wed
Dec 20 - 22	Tue - Thu
Feb 1 - 3	Wed - Fri

DALLAS

Jul 18 - 20	Mon - Wed
Aug 12 - 14	Fri - Sun
Sep 9 - 11	Fri - Sun
Oct 21 - 23	Fri - Sun
Nov 4 - 6	Fri - Sun
Dec 9 - 11	Fri - Sun
Jan 13 - 15	Fri - Sun

HOUSTON GALLERIA

Jul 1 - 3	Fri - Sun
Aug 12 - 14	Fri - Sun
Sep 23 - 25	Fri - Sun
Nov 4 - 6	Fri - Sun
Jan 27 - 29	Fri - Sun

FORT WORTH

Jul 29 - 31	Fri - Sun
Aug 26 - 28	Fri - Sun
Sep 26 - 28	Mon - Wed
Oct 28 - 30	Fri - Sun
Nov 28 - 30	Mon - Wed
Dec 19 - 21	Mon - Wed
Jan 30 - Feb 1	Mon - Wed

HOUSTON NORTH

Jul 15 - 17	Fri - Sun
Aug 26 - 28	Fri - Sun
Oct 7 - 9	Fri - Sun
Nov 18 - 20	Fri - Sun
Jan 13 - 15	Fri - Sun

HOUSTON WEST

Jul 29 - 31	Fri - Sun
Sep 9 - 11	Fri - Sun
Oct 17 - 19	Mon - Wed
Dec 16 - 18	Fri - Sun

SAN ANTONIO

Jul 15 - 17	Fri - Sun
Aug 10 - 12	Wed - Fri
Sep 16 - 18	Fri - Sun
Oct 26 - 28	Wed - Fri
Nov 11 - 13	Fri - Sun
Dec 5 - 7	Mon - Wed
Jan 13 - 15	Fri - Sun

CHAMPIONS LIVE

Jul 18 - 20	Mon - Wed
Aug 1 - 3	Mon - Wed
Aug 15 - 17	Mon - Wed
Aug 29 - 31	Mon - Wed
Sep 19 - 21	Mon - Wed
Oct 3 - 5	Mon - Wed
Oct 21 - 23	Fri - Sun
Nov 7 - 9	Mon - Wed
Nov 21 - 23	Mon - Wed
Dec 5 - 7	Mon - Wed
Dec 19 - 21	Mon - Wed
Jan 2 - 4	Mon - Wed
Jan 16 - 18	Mon - Wed
Jan 30 - Feb 1	Mon - Wed

ESSENTIAL DEVELOPMENT COURSES FOR LOAN ORIGINATORS

The mortgage industry is complex and as a licensed Loan Originator, there is no such thing as being too prepared. These developmental courses will shine a light on important and often overlooked aspects of the business that will ultimately help you practice more effectively.

ESSENTIAL MORTGAGE SKILLS

\$149

This course covers the day-to-day skills every Residential Mortgage Loan Originator needs to master if they are to be successful. Experienced originators have developed these skills and perform them instinctively. New originators must learn these skills, and practice them every day until they become second nature.

Topics Covered Include

- The application/interview process
- Understanding the importance of a complete 1003 mortgage application
- Evaluating and calculating borrower income and assets
- Analyzing credit report components
- Review of conventional conforming, underwriting guidelines
- The Texas 1-to-4 Family Residential Contract



CHAMPIONS LIVE

Jul 6 - 7	Wed - Thu
Aug 4 - 5	Thu - Fri
Sep 7 - 8	Wed - Thu
Oct 5 - 6	Wed - Thu
Nov 2 - 3	Wed - Thu
Dec 7 - 8	Wed - Thu
Jan 5 - 6	Thu - Fri
8:30 AM - 4:45 PM	

HOW TO MARKET YOURSELF AS A MORTGAGE LOAN OFFICER \$30

This 3-hour dynamic marketing strategies course will assist new residential mortgage loan originators in developing skills and knowledge required for a successful career in the mortgage industry. New mortgage loan originators who take this marketing strategies course will be better equipped to practice ethically and effectively. This course addresses current techniques for a long-term successful career in the mortgage loan industry.

CHAMPIONS LIVE

Jul 28	Thu
Aug 25	Thu
Sep 21	Wed
Oct 20	Thu
Nov 17	Thu
Dec 22	Thu
Jan 26	Thu
9:00 AM - 12:00 PM	

Additional Study Tools Available for Loan Prep Students

The Champions Advantage in Action

Virtual Study Hall

Champions School of Real Estate is proud to offer our Loan Originator Exam Prep students the opportunity to attend free ChampionsLive Study Hall sessions where they can ask questions about the material to a Champions Instructor. The Virtual Study Hall sessions allow students to attend these sessions remotely using a webcam and microphone.

Every other Tuesday from 6:00 – 9:00 PM

CHAMPIONS LIVE

Jul 12	Tue
Jul 26	Tue
Aug 9	Tue
Aug 23	Tue
Sep 6	Tue
Sep 20	Tue
Oct 4	Tue
Oct 18	Tue
Nov 1	Tue
Nov 15	Tue
Nov 29	Tue
Dec 13	Tue
Dec 27	Tue
Jan 10	Tue

Exam Prep Facebook Group

Join an encouraging community of students and teachers sharing their experience and advice as you get ready to pass the NMLS National Exam.

SCAN TO JOIN



NMLS LOAN ORIGINATOR CONTINUING EDUCATION

8-HOUR SAFE COMPREHENSIVE: NOTABLE MORTGAGE MATTERS

This course will provide the student a comprehensive review of the Federal laws, ethics, and lending principles essential for their development and advancement as a residential mortgage loan originator. Designed to teach mortgage loan originators the required 8 hours of mandatory continuing education information which will ensure that they acquire proficiency in areas of study such as federal law and regulation, ethics, mortgage fraud, consumer protection law, and lending standards for the non-traditional mortgage product marketplace, the student will be presented with the information necessary to become a proficient mortgage loan originator.

Enroll at ChampionsSchool.com/loan/tx/ce or call a campus.

\$135

\$155 day of class

CHAMPIONS LIVE

Jul 21	Thu
Aug 4	Thu
Aug 13	Sat
Aug 18	Thu
Sep 1	Thu
Sep 8	Thu
Sep 15	Thu
Sep 24	Sat
Sep 29	Thu
Oct 6	Thu
Oct 13	Thu
Oct 22	Sat
Oct 27	Thu
Nov 10	Thu
Nov 17	Thu
Nov 23	Wed
Dec 3	Sat
Dec 8	Thu
Dec 14	Wed

AUSTIN

Aug 13	Sat
Sep 16	Fri
Oct 14	Fri
Nov 19	Sat
Dec 9	Fri

DALLAS

Jul 16	Sat
Aug 9	Tue
Sep 17	Sat
Sep 21	Wed
Oct 7	Fri
Oct 19	Wed
Nov 11	Fri
Dec 1	Thu

FORT WORTH

Aug 10	Wed
Sep 3	Sat
Sep 23	Fri
Oct 24	Mon
Nov 17	Thu
Dec 6	Tue

Day 1 8:30 AM - 5:30 PM

HOUSTON GALLERIA

Jul 8	Fri
Aug 19	Fri
Sep 2	Fri
Sep 16	Fri
Sep 27	Tue
Oct 7	Fri
Oct 18	Tue
Oct 28	Fri
Nov 8	Tue
Nov 18	Fri
Nov 29	Tue
Dec 9	Fri

HOUSTON WEST

Jul 15	Fri
Aug 16	Tue
Aug 26	Fri
Sep 7	Wed
Sep 23	Fri
Oct 4	Tue
Oct 21	Fri
Nov 4	Fri
Nov 15	Tue
Dec 6	Tue
Dec 13	Tue

HOUSTON NORTH

Jul 29	Fri
Aug 12	Fri
Aug 23	Tue
Sep 9	Fri
Sep 20	Tue
Sep 30	Fri
Oct 14	Fri
Oct 25	Tue
Nov 1	Tue
Nov 11	Fri
Nov 22	Tue
Dec 1	Thu
Dec 15	Thu

SAN ANTONIO

Aug 26	Fri
Sep 23	Fri
Oct 17	Mon
Nov 18	Fri
Dec 16	Fri



NATIONAL LOAN MORTGAGE ORIGINATOR EDUCATION

Champions School of Real Estate® offers Loan Originator pre-licensing and continuing education courses for states that do not have state-specific course requirements. For states other than Texas, we offer convenient online courses for your learning experience. Go to ChampionsSchool.com/loan/national to verify your state requirement.

PRE-LICENSING EDUCATION

\$329 - \$459

20 HOUR SAFE MORTGAGE LOAN ORIGINATOR

New state-licensed MLOs are required to complete 20 hours of NMLS-approved education. Important: This 20-hr course is applicable for those states that do not require state-specific content.

STATE SPECIFIC PRE-LICENSING EDUCATION MORTGAGE LOAN ORIGINATOR

\$VARIES

State-specific education requirements can be found online at www.ChampionsSchool.com/loan/national

Available in All 50 States!

CONTINUING EDUCATION

LATE CE 8-HOUR SAFE COMPREHENSIVE: COMPLIANCE IN ACTION 2020 (12397)

\$135

The Late 8-Hour SAFE Comprehensive: Compliance in Action 2019 course satisfies the annual continuing education requirements for MLOs set forth by the SAFE Act. The course covers topics required by the SAFE Act: (3hrs) of federal law, (2hrs) of ethics (which shall include fraud, consumer protection, and fair lending issues), (2hrs) of nontraditional mortgage lending, plus (1hr) of undefined education (elective).

Available in All 50 States!

The following courses are approved by the Nationwide Multistate Licensing System (NMLS) - Provider #1400073



6 STEPS TO BECOMING A LICENSED APPRAISER

Take the Required Courses at Champions Appraisal School®

1

Appraiser Trainee Program (79 hrs)

Courses must be completed before submitting application for approval as an Appraiser Trainee to TALCB.

- 🔊 **Basic Appraisal Principles** (30 hrs AQE)
- 🔊 **Basic Appraisal Procedures** (30 hrs AQE)
- 🔊 **15-Hour National USPAP - Uniform Standards of Professional Appraisal Practice** (15 hrs AQE)
This course must be completed within 24 months of filing your TALCB application. Students must pass with a 74%; re-takes are allowed and can be taken at any campus.
- 🔊 **Texas Appraising for the Supervisor and Trainee** (4 hrs AQE)

It is recommended students purchase and bring an HP 17B or HP 12C calculator with them to class.

Appraiser License Upgrades

If you are currently licensed as an Appraiser Trainee and are looking to upgrade your license, we currently are offering the courses needed to allow you to upgrade.

- 🔊 **Trainee to Licensed Residential Appraiser** 154 hrs of AQE courses (79 hours + 75 additional hrs)
- 🔊 **Trainee to Certified Residential Appraiser** 204 hrs of AQE courses (79 hours +125 additional hrs)
- 🔊 **Trainee to Certified General Appraiser** 304 hrs of AQE courses (79 hours + 225 additional hrs)

If you are currently a Licensed Residential Appraiser or a Certified Residential Appraiser, please visit the website to view the steps and hours needed to upgrade your license.

Courses can be completed during 1000 hour experience accrual.

2

Submit 79 Hours of Education and Application for Appraiser Trainee to TALCB

- Submit 79 hours of Education and Application for Appraiser Trainee to TALCB.
- Once you have completed Appraisal 1, Appraisal 2, Texas Appraising for the Supervisor and Trainee and USPAP at Champions, you will now need to submit your education and Application for Approval as an Appraiser Trainee to TALCB in the "My License" system on the TALCB's website at www.talcb.texas.gov
- Click "Register HERE to set up a user ID and password" and follow the steps to create an account. Once an account is created, you will apply for a new license. The application fee for an Appraiser Trainee license is \$250 (\$5 online fee).
- An Appraiser trainee applicant must have a sponsoring certified appraiser. The application must be completed and signed by the appraiser trainee applicant AND by each sponsoring certified appraiser.
- While a trainee is not limited to a specific number of sponsors, a sponsor may not sponsor more than three trainees at one time.

3

Complete your 1,000 Hours of Experience Over a Minimum of a 6-Month Period

The TALCB requires that you legally complete 1,000 hours of experience supported by written reports prior to receiving your license. This generally equates to 250–300 residential appraisals. You must be sponsored and supervised by a Certified Appraiser. **1500** hours over a minimum of a 12 month period are required to upgrade to a Certified Residential Appraiser and **3000** hours over a minimum of 18 months to upgrade to a Certified General Appraiser. <https://www.talcb.texas.gov/potential-license-holder/appraiser-trainee>

4

Submit your Licensed Residential Appraiser Application to TALCB

Submit completed application, experience log, signed affidavit, and a \$345 (\$5 online fee) application fee to the TALCB. Note: You must be at least 18 years of age and a legal resident of Texas for at least 60 days immediately before filing your application. Applications are located at www.talcb.texas.gov.

5

Take the Prep Class at Champions Appraisal School® **Your Key to Passing the State Exam. 🗝**

Choose a date from the [ChampionsLive](#) Texas Appraisal Qualifying Exam Prep schedule and complete the course to prepare for the State Exam.

6

Take the State Exam at Pearson VUE

- Your State Exam will consist of 125 multiple choice questions with a total of 4 hours to complete the exam.
- The cost of the exam is \$55 payable to Pearson VUE.
- Appointments can be made by calling 800-997-1248 or visiting by pearsonvue.com/tx/appraisers.
You will know if you have passed the exam before you leave the testing center.



Congratulations! A licensed residential appraiser is a person who is licensed by TALCB and has met the educational, experience, and examination requirements for licensing. The scope of work includes appraisal of non-complex residential 1-4 unit properties with a transactional value less than \$1,000,000 as well the authority to complete complex federally related transactions (FRT) and non FRT transactions with a value less than \$400,000.

APPRAISAL QUALIFYING EDUCATION

Champions School of Real Estate® will help you successfully prepare for a career in the Appraisal industry. Our students are provided with the most quality education available in a variety of convenient study formats. Our comprehensive education is created and taught by award-winning instructors and ensures you receive the most accurate and up-to-date information to help you become a Champion!

QE Qualifying Education	Hours	Delivery	Price*
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Appraiser Supervisor Trainee Program with Supervisor-Trainee Course

Includes Basic Appraisal Principles (30 hrs), Basic Appraisal Procedures (30 hrs), National USPAP (15 hrs), and Appraising for the Supervisor and Trainee (4 hrs).

79



~~\$1290~~
\$950
SAVE \$340

QE+ Qualifying Education Upgrade Programs	Additional Hours	Delivery	Price*
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Licensed Residential Appraiser Upgrade Program

In addition to the 79 hours for the Appraiser Trainee, 75 hours of AQE courses are required for the Licensed Residential Appraiser. This includes Residential Sales Comparison (30 hrs), Residential Market Analysis and Highest & Best Use (15 hrs), Residential Site Valuation and Cost Approach (15 hrs), and Residential Report Writing and Case Studies (15 hrs).

+75

154

Total



~~\$1110~~
\$840
SAVE \$270

Certified Residential Appraiser Upgrade Program

In addition to the 79 hours for the Appraiser Trainee education, 125 hours of AQE courses are required for the Certified Residential Appraiser License. This includes Residential Sales Comparison (30 hrs), Residential Market Analysis and Highest & Best Use (15 hrs), Residential Site Valuation and Cost Approach (15 hrs), Residential Report Writing and Case Studies (15 hrs), Statistics, Modeling and Finance (15 hrs), Advanced Residential Application and Case Studies (15 hrs), and Appraisal Subject Matter Electives (20 hrs).

+125

204

Total



~~\$1855~~
\$1370
SAVE \$485

Certified General Appraiser Upgrade Program

In addition to the 79 hours for the Appraiser Trainee education, 225 hours of AQE courses are required for the Certified General Appraiser License. This includes General Appraiser Market Analysis and Highest & Best Use (30 hrs), Statistics, Modeling and Finance (15 hrs), General Appraiser Site Valuation and Cost Approach (30 hrs), General Sales Comparison Approach (30 hrs), General Appraiser Income Approach (60 hrs), General Report Writing and Case Studies (30 hrs), Commercial Appraisal Review — Subject Matter Electives (15 hrs), and Expert Witness for Commercial Appraisers — Subject Matter Electives (15 hrs).

+225

304

Total



~~\$3234~~
\$2630
SAVE \$604

CE Continuing Education	Hours	Delivery	Price*
-------------------------	-------	----------	--------

28-Hour CE Renewal Program

28






~~\$663~~
\$550
SAVE \$108



**YOU HAVE
QUESTIONS
ABOUT
APPRAISAL
EDUCATION.
WE HAVE
ANSWERS.
CALL US AT
281-893-4484**

Course Delivery Options

-  ChampionsLive
-  Online Interactive
-  Classroom

Learn More About
Delivery Methods at
ChampionsSchool.com

QUALIFYING EDUCATION

Offering Every Course You Need to become a Certified Residential Appraiser in Texas.

Prepare for a career in Texas real estate appraisal with a complete education program designed to help you succeed as an appraisal professional. Our courses will take you from learning basic principles of the business to having hands-on appraisal experience. We provide every course you will need in order to meet the Texas appraiser license requirements set forth by the Texas Appraiser Licensing and Certification Board (TALCB). To register for your class today, contact your local campus at 800-969-2599 and speak with a career counselor or visit us at www.ChampionsSchool.com/appraisal/tx/.

15-HOUR NATIONAL USPAP UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE **\$315**

This course offers hands-on real-life situations to give you the real meaning of professional standards, the code of ethics, and your obligations under the law. You will receive the latest edition of the Uniform Standards of Professional Appraisal Practice (USPAP) to keep for your use. Also included are copies of the Federal Financial Institutions Standards and the latest Appraisal Standards Board Advisory Opinions. 15-Hour AQE; This course must be completed within 24 months of filing your TALCB application.

CHAMPIONSLIVE	
Jul 25 - 26	Mon/Tue
Aug 22 - 23	Mon/Tue
Sep 26 - 27	Mon/Tue
Oct 24 - 25	Mon/Tue
Nov 21 - 22	Mon/Tue
Jan 23 - 24	Mon/Tue
8:30 AM - 4:45 PM	

TEXAS APPRAISAL QUALIFYING EXAM PREP **\$199**

The Essential Preparation Tool for the State Exam!

This course is based on the current national exam for appraisers. The material has over 150 questions to challenge the appraiser in preparation for the national exam. No one should attempt the Texas appraisal exam without first studying this prep course.

To register for your class today, contact your local campus at 800-969-2599 and speak with a career counselor.

CHAMPIONSLIVE	
Jul 30 - 31	Sat/Sun
Aug 6 - 7	Sat/Sun
Oct 8 - 9	Sat/Sun
Dec 10 - 11	Sat/Sun
Jan 28 - 29	Sat/Sun
8:30 AM - 4:45 PM	

CHAMPIONSLIVE			
Date	Hours	Days	Course
Sep 26	30	Mon - Thu	Appraisal 5 - Residential Sales Comparison
Oct 3	30	Mon - Thu	Appraisal 1 - Basic Principles
Oct 10	30	Mon - Thu	Appraisal 2 - Basic Procedures
Oct 17	15	Mon/Tue	Appraisal 4 - Residential Site Valuation
Oct 19	15	Wed/Thu	Appraisal 3 - Residential Market
Oct 24	15	Mon/Tue	USPAP
Oct 26	15	Wed/Thu	Appraisal 7 - Report Writing
Oct 28	4	Fri	Trainee/Supervisor
Oct 31	30	Mon - Thu	Appraisal 5 - Residential Sales Comparison
Nov 7	30	Mon - Thu	Appraisal 1 - Basic Principles
Nov 16	15	Wed/Thu	Appraisal 3 - Residential Market
Nov 21	15	Mon/Tue	USPAP
Nov 23	4	Fri	Trainee/Supervisor
Nov 28	30	Mon - Thu	Appraisal 2 - Basic Procedures
Dec 5	30	Mon - Thu	Appraisal 5 - Residential Sales Comparison
Dec 12	15	Wed/Thu	Appraisal 7 - Report Writing
Dec 14	15	Mon/Tue	Appraisal 4 - Residential Site Valuation
Dec 16	4	Fri	Trainee/Supervisor
Dec 21	15	Wed/Thu	Appraisal 3 - Residential Market
Jan 2	30	Mon - Thu	Appraisal 1 - Basic Principles
Jan 9	30	Mon - Thu	Appraisal 2 - Basic Procedures

QE	Qualifying Education	AQE	Delivery	Price*
	Basic Appraisal Principles	30	📺🎧	\$435
	Basic Appraisal Procedures	30	📺🎧	\$435
	Residential Market Analysis and Highest and Best Use	15	📺🎧	\$225
	Residential Site Valuation and Cost Approach	15	📺🎧	\$225
	Residential Sales Comparison and Income Approaches	30	📺🎧	\$435
	Advanced Residential Applications and Case Studies	15	🎧	\$225
	Residential Report Writing and Case Studies	15	📺🎧	\$225
	Appraisal Subject Matter Electives	20	🎧	\$295
	15-Hour National USPAP Course	15	📺🎧	\$315
	Statistics, Modeling and Finance	15	🎧	\$225
	Texas Appraising for the Supervisor and Trainee	4	📺🎧	\$105
	Appraisal Prep	-	📺🎧	\$199

TEXAS APPRAISAL CONTINUING EDUCATION

Renew Your License Every Two Years To Maintain an Active Appraisal License.

Continuing education is not just a requirement from the Texas Appraiser Licensing and Certification Board, it is your chance to connect with other industry professionals, learn what is happening in the industry, and see where the industry is headed.

APPRAISAL 28-HOUR CE PROGRAM \$550

CHAMPIONSLIVE Program:

- Day 1 7HR USPAP Mon
- Day 2 7HR USPAP Compliant Reports Tue
- Day 3-4 14HR Residential Market Analysis Wed/Thu

Online Program:

- ▶ 2022-2023 7-Hour National USPAP Update Course \$209
- ▶ Market Disturbances — Appraisals in Atypical Markets and Cycles (3 hrs) \$79

CHAMPIONSLIVE

Aug 15 - 18	Mon - Thu
Sep 19 - 22	Mon - Thu
Oct 17 - 20	Mon - Thu
Nov 14 - 17	Mon - Thu
Dec 19 - 22	Mon - Thu
Jan 16 - 19	Mon - Thu

8:30 AM - 4:45 PM

CE	Continuing Education	ACE Hours	Delivery	Price
	7-Hour National USPAP Update Course	42149	7	▶ \$209
	The FHA Handbook 4000.1	34010	7	▶ \$135
	Residential Construction and the Appraiser	36109	7	▶ \$135
	Residential Property Inspection for Appraisers	37025	7	▶ \$135
	Appraisal of REO and Foreclosure Properties	38039	7	▶ \$135
	Residential Report Writing: More Than Forms	38294	7	▶ \$135

CE	Additional Continuing Education	ACE Hours	Delivery	Price
	Green Building Concepts for Appraisers	41255	7	▶ \$135
	The Cost Approach	34338	7	▶ \$135
	Valuation of Residential Green Buildings	41246	4	▶ \$105
	Fair Housing, Bias and Discrimination	43157	4	▶ \$105
	Supervisor - Trainee Course for Texas	27783	4	▶ \$105
	Market Disturbances — Appraisals in Atypical Markets and Cycles	42048	3	▶ \$79

For Course Descriptions, Go to
www.ChampionsSchool.com/appraisal/tx/ce



6 STEPS TO BECOMING A PROFESSIONAL INSPECTOR

1 Complete Core Inspector Classes at Champions School of Professional Inspection®

Complete 194 Education hours to become a Professional Home Inspector. These hours are broken down into National and State.

110 National Education hours include the following:

- 40-Hour Property and Building Inspection Module I
- 40-Hour Property and Building Inspection Module II
- 20-Hour Analysis of Findings and Reporting
- 10-Hour Business Operations and Professional Responsibilities Module

84 State Education hours include the following:

- 24-Hour Texas Standards of Practice Module
- 20-Hour Texas Law Module
- 40-Hour Texas Practicum

Please Note - We recommend completing the 110-Hour National courses first, then filing your application with TREC to become eligible for the National portion of the State Exam. However, you may continue on with the State portion of the program and take both the National and State portion of the State Exam at the same time. You cannot take the State portion before the National portion.

Please Note - A Real Estate Inspector must work under a Professional Home Inspector and cannot work on their own.

2 Submit Professional Inspector License Application and Educational Documents to TREC

Once you have completed the 110 hours of National Education hours at Champions, you will need to submit your certificates of completion, Inspector license application, application fee, and if applicable, experience records to the Texas Real Estate Commission by mail.

The application fee for a Professional Inspector license is \$120 and should be paid by cashier's check, personal check, or money order payable to the Texas Real Estate Commission. Mail your documentation to: Texas Real Estate Commission, PO Box 12188, Austin, Texas 78711-2188

3 Take the National/State Exam Prep Course at Champions School of Real Estate®

While waiting for your the application to be approved, our Exam Prep course is the perfect tool to keep your knowledge fresh and help you prepare for the exam. You may retake the course as many times as you like for one year at no additional charge!

4 Get Your Fingerprints taken and Pass a Background Check

You are required by law to have fingerprints (www.trec.texas.gov/fingerprint-requirements) on file with the Texas Department of Public Safety (DPS) so a background check can be performed. Fingerprints from other agencies will not be accepted. The fingerprinting fee is \$38.25.

Please Note - A license will not be issued if the background check has not been passed. Expect a delay if you are notified of an investigation into your background history.

5 Pass the National and State Exam within one year of filing application with TREC

The final step in obtaining your license is to pass the State Exam within one year of filing your application. Go to the Prep page to learn all the details about the Professional Inspector National/State Exam. Costs of the exam:


























- **National Exam - \$199. Exam fee is due at time of scheduling**
- **State Exam - \$55. Exam fee due at time of scheduling**

In order to take the National or State exam, your application must first be approved by the Texas Real Estate Commission. Upon approval, you will receive an Exam Candidate Handbook that will include instructions explaining how to schedule your exam. You cannot take the State portion before the National portion.

Pearson Vue Contact Information: (800) 997-1248 | www.pearsonvue.com/tx/inspectors/

6 Renew your license every two years by completing your Inspector Continuing Education

Annually complete your Inspector Continuing Education requirement by completing 32-Hours of Continuing Education every 2 years (must be different courses). We recommend that you take your education from Champions School of Real Estate® and submit your renewal application and pay the renewal fee to TREC. The 32 hours of continuing education must include 4 hours of Inspector Legal & Ethics and 4 hours of Standards of Practice Review.

QE	Qualifying Education	Program Hours	Delivery	Price*
Professional Inspector Programs				
194 HR Professional License Program with Texas Practicum				
110-Hour Professional Inspector National Modules				
<ul style="list-style-type: none"> 40-Hour Property and Building Inspection Module I and Module II (80hrs) 20-Hour Analysis of Findings and Reporting 10-Hour Business Operations and Professional Responsibilities Module Inspector Exam Prep Course 				
		194	 	\$5824 \$2999 SAVE \$2825!
84-Hour Professional Inspector State Modules				
<ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module 20-Hour Texas Law Module Inspector Exam Prep Course 40-Hour Texas Practicum 				
154 HR Professional Inspector Program w/o Texas Practicum				
110-Hour Professional Inspector National Modules				
<ul style="list-style-type: none"> 40-Hour Property and Building Inspection Module I and Module II (80hrs) 20-Hour Analysis of Findings and Reporting 10-Hour Business Operations and Professional Responsibilities Module 				
		154	 	\$3725 \$1949 SAVE \$1776!
44-Hour Professional Inspector State Modules				
<ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module 20-Hour Texas Law Module Inspector Exam Prep Course 				
Real Estate Inspector Programs				
<i>Please Note - A Real Estate Inspector must work under a Professional Home Inspector and cannot work on their own.</i>				
154 HR Real Estate Inspector Program with Texas Practicum				
90-Hour Inspector National Modules				
<ul style="list-style-type: none"> 40-Hour Property and Building Inspection Module I and Module II (80hrs) 10-Hour Business Operations and Professional Responsibilities Module Inspector Exam Prep Course 				
		154	 	\$5034 \$2674 SAVE \$2360!
64-Hour Real Estate Inspector State Modules				
<ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module 40-Hour Texas Practicum Inspector Exam Prep Course 				
114 HR Real Estate Inspector Program w/o Texas Practicum				
90-Hour Inspector National Modules (see course list above)				
24-Hour Real Estate Inspector State Modules				
<ul style="list-style-type: none"> 24-Hour Texas Standards of Practice Module Inspector Exam Prep Course 				
		114	 	\$2935 \$1674 SAVE \$1261!
Individual Courses	TREC Course #	Program Hours	Delivery	Price*
40-Hr Texas Practicum	39929	40		\$2099
40-Hr Property and Building Inspection Module I	39925	40	 	\$700
40-Hr Property and Building Inspection Module II	39926	40	 	\$700
24-Hr Texas Standards of Practice Module	39928	24	 	\$490
20-Hr Analysis of Findings and Reporting	39923	20	 	\$490
20-Hr Texas Law Module	39927	20	 	\$300
10-Hr Business Operations and Professional Responsibilities	39924	10	 	\$300
Professional Inspector Exam Prep 		24	  	\$745

STUDENT TESTIMONIALS







"Thanks for taking the time to create, continue, and perfect the Home Inspector Program, it has truly changed my life!"

- Nayron Henderson
Houston

"Champions School of Real Estate did an outstanding job in training me to become a Texas Home Inspector. I was educated, confident, and able to hit the ground running on my first home inspection. The inspectors course material and instructors are much more thorough than any national inspectors' training course. I highly recommend Champions School of Real Estate."

- Daryl Hurst
Austin

Course Delivery Options

-  Blended Classroom
-  ChampionsLive
-  Online Correspondence
-  Correspondence
-  Online Interactive
-  Classroom

Learn More About
Delivery Methods at
www.ChampionsSchool.com

QUALIFYING EDUCATION

Everything You Need to Kick Off a New Career in Home Inspection. Successfully prepare for a new career in the Professional Inspector industry with high quality home inspection pre-license education. Our comprehensive home inspection courses are created and taught by award winning instructors that ensure you receive the most accurate and up-to-date industry knowledge.

Supplemental class module: As a Home Inspection student taking your Qualifying Education courses, you can take advantage of an instructor-led virtual or classroom session to help you learn.

Supplemental classes are in addition to your Online studies; these classes do not replace online courses.

40-HOUR TEXAS PRACTICUM **\$2099**

Prior to attending the 40-hour Texas Practicum, all course modules must be completed, including attending a virtual supplemental or classroom for Texas SOP.

Please contact a Career Counselor when you're ready to schedule the Texas Practicum (maximum 4 students).

PROFESSIONAL INSPECTION EXAM PREP **\$745**

This prep course will prepare you for the state exam so you can pass on the first try. It covers the subject matter and questions similar to what you may see on the state inspector's exams. All areas of inspector qualifying information are included in this course, including tips and strategies that will increase your likelihood of passing the state exam.

CHAMPIONS LIVE

Jul 8 - 10	Fri - Sun
Jul 18 - 20	Mon - Wed
Aug 5 - 7	Fri - Sun
Aug 17 - 19	Wed - Fri
Aug 31 - Sep 2	Wed - Fri
Sep 23 - 25	Fri - Sun
Oct 7 - 9	Fri - Sun
Oct 22 - 24	Sat - Mon
Nov 7 - 9	Mon - Wed
Nov 29 - Dec 1	Tue - Thu
Dec 7 - 9	Wed - Fri
Dec 16 - 18	Fri - Sun
Jan 11 - 13	Wed - Fri
Jan 28 - 30	Sat - Mon

8:30 AM - 5:30 PM

Professional Inspector Exam Details

National Exam - \$199 Exam fee is due at time of scheduling

- 4 hours, 200 National Questions (25 pretest questions that do not affect a candidate's score), Multiple choice
- National passing score is on a weighted 200 to 800 cut score with 500 as the pass point
- May take three times prior to the application expiration date (1 year)
- No required waiting time between test attempts

State Exam - \$55. Exam fee due at time of scheduling

- 45 minutes; 30 State Questions (5 pretest questions that do not affect a candidate's score); Multiple choice
- State passing score of 75% or higher
- May take 3 times prior to the application expiration date (1 year)
- No required waiting time between test attempts

Please Note - If you fail either the National or State portions three times, additional education is required for that portion before you can retake the exam. See website for details.

INSPECTOR CAREER NIGHT

6pm - 7pm with Roy Carter, Director of Inspector Education

Considering a Career in Home Inspection?

If you've thought about a home inspection career, we encourage you to attend an upcoming FREE career night seminar. Champions School of Real Estate career nights are designed to provide you with the information you need to know in order to make an informed decision about a career in home inspection. Call a Campus to Register.

AUSTIN
512-244-3545

HOUSTON
281-893-4484

DALLAS
972-867-4100

SAN ANTONIO
210-349-7600

AUSTIN	
Aug 9	Tue
Aug 31	Wed
Oct 7	Fri
Nov 9	Wed
Dec 13	Tue
Jan 11	Wed

HOUSTON NORTH	
Aug 2	Tue
Sep 14	Wed
Oct 4	Tue
Nov 17	Thu
Dec 20	Tue
Jan 10	Tue

DALLAS	
Jul 26	Tue
Aug 23	Tue
Sep 13	Tue
Nov 1	Tue
Dec 2	Fri
Jan 17	Tue

SAN ANTONIO	
Aug 10	Wed
Oct 25	Tue
Nov 21	Mon
Dec 6	Tue
Jan 4	Wed

6 PM - 7 PM

VIRTUAL STUDY HALL **FREE!**

Students enrolled for the Inspector Program are eligible to register for ChampionsLive! Study Hall sessions at no additional cost. Using a webcam and microphone, students can submit questions about topics they need help with and can interact directly with the instructor!

CHAMPIONS LIVE	
Jul 7	Thu
Jul 21	Thu
Aug 4	Thu
Aug 18	Thu
Sep 1	Thu
Sep 15	Thu
Sep 29	Thu

6 PM - 8 PM	
Oct 6	Thu
Oct 27	Thu
Nov 10	Thu
Dec 1	Thu
Dec 15	Thu
Jan 5	Thu
Jan 19	Thu

SUPPLEMENTAL CLASSES - CHAMPIONSLIVE

As a Home Inspection student taking your Qualifying Education courses, you can take advantage of an instructor-led virtual or classroom session to help you learn.






Supplemental classes are in addition to your Online studies; these classes do not replace online courses.

Prerequisite: Must read as much of the course material as possible before attending.

- Property & Building Inspection – Module I
- Property & Building Inspection – Module II
- Analysis of Findings and Reporting Module
- Business Operations & Professional Responsibilities Module
- Texas SOP

*Highly
Recommended!*



Property & Building Inspection – Module I	Property & Building Inspection – Module II	Analysis of Findings and Reporting Module	Business Operations & Professional Responsibilities Module	Texas SOP Required
CHAMPIONSLIVE 	CHAMPIONSLIVE 	CHAMPIONSLIVE 	CHAMPIONSLIVE 	CHAMPIONSLIVE 
Aug 1 - 3 Mon - Wed	Aug 10 - 12 Wed - Fri	Aug 15 - 16 Mon/Tue	Aug 16 Tue	Aug 8 - 9 Mon/Tue
Aug 17 - 19 Wed - Fri	Sep 10 - 12 Sat - Mon	Sep 21 - 22 Wed/Thu	Sep 22 Thu	Aug 20 - 21 Sat/Sun
Aug 30 - Sep 1 Tue - Thu	Oct 10 - 12 Mon - Wed	Oct 26 - 27 Wed/Thu	Oct 27 Thu	Aug 29 - 30 Mon/Tue
Sep 16 - 18 Fri - Sun	Nov 10 - 12 Thu - Sat	Nov 12 - 13 Sat/Sun	Nov 13 Sun	Sep 14 - 15 Wed/Thu
Oct 1 - 3 Sat - Mon	Dec 14 - 16 Wed - Fri	Dec 19 - 20 Mon/Tue	Dec 20 Tue	Oct 1 - 2 Sat/Sun
Oct 20 - 22 Thu - Sat	Jan 14 - 16 Sat - Mon	Jan 21 - 22 Sat/Sun	Jan 22 Sun	Oct 10 - 11 Mon/Tue
Nov 1 - 3 Tue - Thu				Nov 3 - 4 Thu/Fri
Nov 17 - 19 Thu - Sat	8:30 AM – 4:45 PM	Day 1: 8:30 AM – 4:45 PM Day 2: 8:30 AM – 12:30 PM	Half Day: 1:30 PM – 4:45 PM	Nov 14 - 15 Mon/Tue
Dec 5 - 7 Mon - Wed				Dec 3 - 4 Sat/Sun
Jan 7 - 9 Sat - Mon				Dec 19 - 20 Mon/Tue
Jan 21 - 23 Sat - Mon				Jan 7 - 8 Sat/Sun
				Jan 25 - 26 Wed/Thu
8:30 AM – 4:45 PM				Day 1 & 2: 8:30 AM – 4:45 PM

AUSTIN 	DALLAS 	HOUSTON NORTH 	SAN ANTONIO 
Property & Building Inspection – Module I	Property & Building Inspection – Module I	Property & Building Inspection – Module I	Property & Building Inspection – Module I
Aug 17 - 20 Wed - Sat	Aug 22 - 25 Mon - Thu	Aug 1 - 4 Mon - Thu	Sep 6 - 9 Tue - Fri
Oct 28 - 31 Fri - Mon	Sep 19 - 22 Mon - Thu	Sep 9 - 12 Fri - Mon	Oct 4 - 7 Tue - Fri
Nov 16 - 19 Wed - Sat	Oct 17 - 20 Mon - Thu	Oct 1 - 4 Sat - Tue	Nov 2 - 5 Wed - Sat
	Nov 16 - 19 Wed - Sat	Nov 17 - 20 Thu - Mon	Dec 5 - 8 Mon - Thu
	Dec 13 - 16 Tue - Fri	Jan 7 - 10 Sat - Tue	Jan 9 - 12 Mon - Thu
	Jan 23 - 26 Mon - Thu		Jan 30 - Feb 2 Mon - Thu
Property & Building Inspection – Module II	Property & Building Inspection – Module II	Property & Building Inspection – Module II	Property & Building Inspection – Module II
Sep 27 - 30 Tue - Fri	Sep 10 - 13 Fri - Tue	Sep 24 - 27 Sat - Tue	Sep 12 - 15 Mon - Thu
Nov 8 - 11 Tue - Fri	Oct 10 - 13 Mon - Thu	Oct 28 - 31 Fri - Mon	Oct 15 - 18 Sat - Tue
Dec 12 - 15 Mon - Thu	Nov 10 - 13 Thu - Mon	Dec 12 - 15 Mon - Thu	Nov 16 - 19 Wed - Sat
	Dec 7 - 10 Wed - Sat	Jan 31 - Feb 3 Tue - Fri	Dec 12 - 15 Mon - Thu
	Jan 14 - 17 Sat - Tue		Jan 14 - 17 Sat - Tue
Campus Schedule			
Each Day: 8:30 AM – 4:45 PM			




CONTINUING EDUCATION

32-HOUR TEXAS INSPECTOR CE PROGRAM

For each 2-year license period, the Professional Inspector must complete 32 hours of TREC approved, Continuing Education courses including 8 hours Inspector Legal & Ethics and Texas Standards of Practice Review

\$445 \$385

SAVE \$60!

-  Classroom
-  Correspondence
-  Online Correspondence

Electives include:

- **8-Hour:** Appliances (Online), Grounding vs Bonding, Red Flags Property Inspection, SOP General Provisions, and SOP Report Writing
- **16 hour:** Swimming Pool Operator, Road to Success for Inspectors, Soils & Foundations

Please call a counselor to get pricing and enroll in a specialized 32-Hour CE Program!

- **Specialty Programs available:** Commercial Inspection, Phased Inspections, CPO/CPI Certification courses, Drone Roof Inspections, Landscape Irrigation.

8-HOUR CE COURSES

\$125

Grounding vs Bonding (8-Hr)

- Increase your understanding of Grounding vs Bonding
- How to properly apply the NEC Rules
- Complete illustrations of the proper application of the Code Rules
- Clear up misconceptions about Grounding and Bonding

8-Hour Required ICE Courses

Inspector Legal & Ethics and Texas Standards of Practice Review (9/1/21 - 8/31/23) (8-Hr)

- Inspector guidelines
- Professional ethics, conduct, and legal standards

Texas Standards of Practice Form/Report Writing (8-Hr)

- Required use of report form
- Sample report writing language
- Proper Report Writing to increase business

Texas Standards of Practice General Provisions (8-Hr)



Inspection Field Trip

- Guidelines that support each provision
- Essential elements that require an opinion
- Inspection process according to the SOP
- Evaluation of components according to the SOP

Red Flags Property Inspection (8-Hr)

- What are they and what causes them
- Inspecting for Red Flags inside and outside the home
- Structural Red Flag defects
- Major mechanical systems Red Flags
- Inspection Field Trip (if possible)

Stucco/Exterior Inspection (8-Hr)

- Proper inspection techniques
- Stucco components & systems
- System condition and flashing details
- Recognizing deficiencies

Landscape Irrigation (Sprinkler Systems) (8-Hr)

- Proper inspection techniques
- Terminology and components
- Required backflow prevention for safety
- Risk reduction strategies/TCEQ Rules

\$145

16-HOUR CE COURSES

POPULAR! Drone Roof Inspections (16-Hr)

\$499

This course will provide detailed information about using Drone Technology and help enable/guide the Real Estate Inspector in performing roof inspections. As identified by the Texas Standards of Practice, this will provide clear guidelines that aid in limiting liability for inspections.

- Live hands-on flight training with professional flight instructor
- Course workbook and completion certificate
- Learn to fly with our drones during multiple practice flights
- Practice test questions and answers
- Sample test, Videos and Study Guides
- FAA 107 Test Reference Book

Phased Inspections (16-Hr)

\$275

- New construction
- Foundation, wall, framing, mechanical, and electrical safety
- Inspection path and limitations
- Marketing and office presentations
- Report writing/comment language
- Field Trip when available

NEW! Road to Success for Inspectors (16-Hr)

\$195

- Provides step-by-step guidance to starting up and maintaining their real estate inspection business.
- Learn methods in building business and marketing
- Practice skill-developing dialogues to help gain confidence with clients and business development

Swimming Pool Operator/Inspector(16-Hr)

\$195

- Basic Concepts (Residential/Commercial)
- Pool and Spa Barriers/Electrical Safety
- Water Balance/Clarity/Testing
- Water Circulation and Filtration
- Inspection Checklist

























NEW! Non-Technical Guide to Soils & Foundations (16-Hr) \$195

- Learn how a foundation and structure works
- Learn how to interpret signs of deficiencies
- Be able to render a written opinion
- Understand the SOP General Provisions of Structural Systems

Commercial Inspections (16-Hr)

\$275

- ASTM Standards/ Walk through survey
- Property Condition Report (PCR and PCA)
- Multiple building, retail building, office building considerations
- The Team Approach / Business Considerations
- Marketing / Report Writing

INSPECTOR CE COURSE	COURSE #	METHOD	HOURS	COST
Appliances	43031 / 43033	 	8	\$125
Commercial Inspections	39075		16	\$275
Drone Pilot Roof Inspections	40742		16	\$499
Electrical Grounding vs Bonding	40148	 	8	\$125
Home Pool Essentials	39451		8	\$125
Legal & Ethics/Texas SOP Review	41541	  	8	\$125
Landscape Irrigation	40189 / 43033	 	8	\$145
Phased Inspections	38410 / 42476		16	\$275
Certified Pool Operator	40188		16	\$195
Red Flags Property Inspection	40149 / 43030	 	8	\$125
Road to Success	40741		16	\$195
TX SOP - Gen. Provisions	42474 / 42475	 	8	\$125
TX SOP - Report Writing	42472 / 42473	 	8	\$125
Stucco/Exterior	40150		8	\$125
Swimming Pool Inspector	39073	 	16	\$195

TREC LICENSE RENEWAL REQUIREMENTS

An inspector is not eligible to receive more than 16 hours continuing education credit for any one single subject.

CONTINUING EDUCATION

8-Hour Required ICE Courses

Inspector Legal & Ethics and Texas Standards of Practice Review (9/1/21 - 8/31/23) (8-Hr)

This course will emphasize practical training and cover a wide array of topics that are relevant to Home Inspectors. Topics covered include Standards of Practice Review of Report Writing, Structural Systems, HVAC (heating, air conditioning, ventilation systems), Electrical Systems, Roofing, Plumbing Systems, and more.



- Approval 41541
- 8 Credit Hours (TREC)
- Textbook(s) included

CHAMPIONS LIVE CAMPUS

Jul 20	Wed	Legal & Ethics/SOP Review	8
Oct 5	Wed	Legal & Ethics/SOP Review	8
Nov 1	Tue	Legal & Ethics/SOP Review	8

AUSTIN CAMPUS

512-244-3545

Aug 8 - 9	Mon/Tue	Phased Inspections	16
Aug 15 - 16	Mon/Tue	Pool and Spa	16
Aug 16 - 17	Tue/Wed	Commercial Inspections	16
Aug 29 - 30	Mon/Tue	Road to Success	16
Sep 16	Fri	Landscape Irrigation	8
Oct 7 - 8	Fri/Sat	Drone Roof Inspections	16
Nov 12 - 13	Sat/Sun	Soils & Foundations	16
Nov 14 - 15	Mon/Tue	Pool and Spa	16
Dec 17	Sat	Grounding vs Bonding	8

DALLAS CAMPUS

972-867-4100

Aug 26 - 27	Fri/Sat	Drone Roof Inspections	16
Sep 6	Tue	Legal & Ethics/SOP Review	8
Sep 7	Wed	Red Flags	8
Sep 17	Sat	Grounding vs Bonding	8
Oct 7	Fri	Landscape Irrigation	8
Oct 8 - 9	Sat/Sun	Soils & Foundations	16
Nov 1	Tue	TX SOP - Report Writing	8
Nov 26	Sat	Grounding vs Bonding	8
Dec 2	Fri	TX SOP - Report Writing	8
Dec 6	Tue	Red Flags	8
Dec 12	Mon	Landscape Irrigation	8
Jan 10 - 11	Tue/Wed	Commercial Inspections	16
Jan 21 - 22	Sat/Sun	Soils & Foundations	16

CE Schedule

8:30 AM - 4:45 PM

HOUSTON NORTH CAMPUS

281-893-4484

Jul 9	Sat	Grounding vs Bonding	8
Jul 15	Fri	Stucco/Exterior	8
Jul 16	Sat	TX SOP - Report Writing	8
Aug 11 - 12	Thu/Fri	Pool and Spa	16
Aug 13	Sat	Legal & Ethics/SOP Review	8
Aug 20	Sat	Grounding vs Bonding	8
Aug 26	Fri	Landscape Irrigation	8
Sep 9 - 10	Fri/Sat	Drone Roof Inspections	16
Sep 19 - 20	Mon/Tue	Soils & Foundations	16
Sep 23	Fri	Red Flags	8
Sep 24	Sat	TX SOP - Report Writing	8
Oct 28	Fri	Stucco/Exterior	8
Oct 29	Sat	TX SOP - Gen. Provisions	8
Nov 2	Wed	Landscape Irrigation	8
Nov 5	Sat	Grounding vs Bonding	8
Nov 12	Sat	Legal & Ethics/SOP Review	8
Nov 18 - 19	Fri/Sat	Drone Roof Inspections	16
Dec 6 - 7	Tue/Wed	Pool and Spa	16
Dec 17 - 18	Sat/Sun	Soils & Foundations	16
Dec 19 - 20	Mon/Tue	Road to Success	16

SAN ANTONIO CAMPUS

210-349-7600

Sep 17	Sat	Landscape Irrigation	8
Aug 10 - 11	Wed/Thu	Pool and Spa	16
Oct 15 - 16	Sat/Sun	Soils & Foundations	16
Oct 22	Sat	Grounding vs Bonding	8
October 25	Tue	TX SOP - Gen. Provisions	8
November 21	Mon	TX SOP - Report Writing	8
January 6	Fri	Grounding vs Bonding	8



POOL AND SPA CERTIFICATION

PHTA CERTIFICATION FOR OPERATORS/INSPECTORS

- Water chemistry, testing, chemical additions and safety
- Calculations for efficient operations
- Safety considerations
- Pool/Spa inspection/checklist

CE only: **\$195**CPO Certification only: **\$310**CPO and CPI course: **\$340**
ChampionsSchool.com/home-inspection/tx/cpo/

CPO CERTIFICATION (5 YEARS) • CPI CERTIFICATION (3 YEARS)

To become certified as a CPI (Certified Pool Inspector®), you must complete the CPO and CPI courses through Champions and take the CPI Exam with PHTA (Pool and Hot Tub Alliance).

An additional registration form and \$115 fee for the CPI exam is required.

ONLINE REAL ESTATE LICENSE PROGRAMS

4 Easy Steps To Complete Online Correspondence Real Estate Courses

- 1 Log on to ChampionsSchool.com to enroll and start your courses
- 2 Read through course material via downloadable PDF or textbook
- 3 Complete the online quizzes and sign up for a proctored exam
- 4 Upon passing your exam, print out your course certificate

All pricing includes books and materials.

Price

11-Course Licensing and Renewal Program + Success Tools

- 6 TREC Qualifying Education Courses (180 Hours)
- State Exam Prep Course
- 3 TREC SAE Renewal Courses (90 Hours)
- TREC Legal Update I and Legal Update II (8 Hours)
- **Successful Tendencies of Real Estate Champions**
- **2-Day Success Through Business Etiquette**
- **30 Days to Success in Real Estate** — “Coaching Package” with Champions Owner, CEO and Founder, Rita Santamaria

**278
Hours**

~~\$1944~~
~~\$1624~~
SAVE \$320!

9-Course Licensing and Renewal Program

- 6 TREC Qualifying Education Courses (180 Hours)
- State Exam Prep Course
- 3 TREC SAE Renewal Courses (90 Hours)
- TREC Legal Update I and Legal Update II (8 Hours)

**278
Hours**

~~\$1685~~
~~\$1445~~
SAVE \$240!

6-Course Licensing Program + Business Etiquette

- 6 TREC Qualifying Education Courses (180 Hours)
- State Exam Prep Course
- 2-Day Success Through Business Etiquette

180

~~\$1255~~
~~\$1080~~
SAVE \$175!

6-Course Licensing Program

- 6 TREC Qualifying Education Courses (180 Hours)
- State Exam Prep Course

180

~~\$1110~~
~~\$980~~
SAVE \$130!

SEE
PAGE 19
FOR
DETAILS





Get Your Real Estate
License Education on
a Mobile Web App!



Real Estate Qualifying Education (QE) Courses

These six pre-licensing courses are approved by TREC and must be completed in order to get a real estate license in Texas.

Course Delivery Options

-  Blended Classroom
-  Online Interactive
-  Online Correspondence
-  ChampionsLive

Law of Agency – 1151

This course provides students with all the information they need to answer questions covering law of agency on the Texas Real Estate Sales Agent exam. In addition to covering the basics, this course will enable students to be successful once they

obtain their real estate licenses.

Textbook: Law of Agency – \$35

Law of Contracts – 1251

The course enables students to better understand contracts and addenda. It provides hands-on experience with TREC and TAR forms through individual case studies. This course gives the student confidence when working with contracts between buyers and sellers.

Textbook: Law of Contracts – \$35

Principles of Real Estate 1 – 121

The course provides students with an extensive foundational understanding of real estate terminology and professional obligations. It is designed to ensure each student has a full understanding of the real estate licensing terms covered on the state and national portions of the Texas Real Estate Sales Agent Exam.

Textbook: Principles of Real Estate 1 – \$35.00

Principles of Real Estate 2 – 122

The course is designed to build upon the real estate terminology and professional obligations learned in Principles of Real Estate 1. Students will gain insight into a day in the life of a real estate agent by better understanding all career aspects they will touch on as they go through their day-to-day activities as a real estate sales agent. Additionally, this course ensures students will fully understand their obligations according to the rules of the Texas Real Estate Licensing Act.

Textbook: Principles of Real Estate 2 – \$35

Promulgated Contract Forms – 351

























The course will teach you the ins and outs of the Texas Real Estate Commission's promulgated contract forms. It provides a paragraph-by-paragraph breakdown of the one-to-four family contract and points out the similarities and differences in the promulgated contracts.

Textbook: Promulgated Contract Forms – \$35

Real Estate Finance – 451

The course provides a sound understanding of the specialized financing procedures that are used today in the real estate industry. It covers information pertaining to regulated lenders, interest rates, mortgage documents, and commercial and residential loans.

Textbook: Real Estate Finance – \$35.00

QE	Qualifying Education	Delivery	Course	Hours
	Law of Agency	   	1151	30
	Law of Contracts	   	1251	30
	Principles of Real Estate 1	   	121	30
	Principles of Real Estate 2	   	122	30
	Promulgated Contract Forms	   	351	30
	Real Estate Finance	   	451	30

Real Estate Sales Apprentice Education (SAE) Courses

Property Management - 851

This specialized course is an overview of residential/commercial industrial management. It explores the daily issues facing practitioners including maintenance, accounting, administrative tasks, and legal activities. The course also provides information on federal regulations such as civil rights, fair housing, ADA issues, and environmental concerns. It provides a comprehensive introduction to the field of property management for anyone seeking to enter the field, those who are already in the field, and any real estate agent seeking to broaden their education beyond just listing and selling.

Textbook: Property Management - \$35

Real Estate Brokerage - 751

This course teaches you how to set up your real estate brokerage office. It offers practical, experienced-based strategies and techniques for managing virtually every aspect of a real estate office. Business planning, development guidelines, and recruiting and retaining agents are all part of this comprehensive course. The range of the book covers real estate office management, time-tested techniques, and authoritative guidance, making this course an indispensable resource for brokers, owners and managers.

Textbook: Real Estate Brokerage - \$35

Real Estate Investment - 935










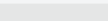
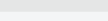
This specialized course teaches the basic principles and strategy of real estate as an investment. Special income tax rules, tools of analysis, comparison screening, discount analysis, computer-aided analysis, and marketing investment properties are all presented in this basic approach to investment.

Textbook: Real Estate Investment - \$45

Real Estate Law - 335

This course was written by Charles Jacobus, a renowned real estate attorney and notable author. This course begins with the grassroots of the legal system and progresses into current statutes, case laws, and regulations. Anyone desiring more in-depth reading or an explanation of real estate terminology and practice should purchase this textbook for their reference library.

Textbook: Texas Real Estate Law - \$50

Sales Agent Apprentice Education	Delivery	Course #	Hours
Real Estate Marketing: Power House Training		527	30
Property Management		851	30
Real Estate Brokerage		751	30
Real Estate Law		335	30
Real Estate Investment		935	30
Real Estate Marketing: Commercial Real Estate		545	30
Real Estate Math		651	30
Real Estate Marketing		551	30
Residential Inspection for Real Estate Agents		1035	30
A Realtors Resource Guide on Residential Mortgage Financing		426	30
Real Estate Appraisal: Fundamentals		226	

Course Delivery Methods

BLENDABLE CLASSROOM:

Champions School of Real Estate® Blended Classroom courses combine home-study and instructor led classroom with graded quizzes and an exam. The classroom portion of the course is 15 hours and held over two days, four evenings or four mornings. The final (closed-book) exam is proctored and graded at the end of the last day in the classroom. **Students are also expected to spend 15 hours studying the material independently, outside of the classroom, prior to the class.** All students must attend all classroom hours and complete all chapter quizzes in order to take the final exam and complete the course.

CHAMPIONS LIVE BROADCAST:

Our fully interactive, real-time system, **ChampionsLive** offers the unparalleled classroom experience of your local campus and instructors in an online format. **ChampionsLive** allows the remote student or office to participate in a class as if they were actually there. Students are required to attend all course hours sessions before being able to access the course exams. Once course hours have been attended and quizzes have been proctored, the student will then gain access to any proctored exams required for course completion.

ONLINE-CORRESPONDENCE:

Champions School of Real Estate® offers you a convenient online-correspondence course format in which you study the course material at your own pace either on your computer in a PDF format or from a textbook. The quizzes and exams can be done from anywhere there is an internet connection. Students must pass all chapter quizzes before accessing the course exam. Proctored exams can be taken at any one of our campus locations or via our **ChampionsLive** Broadcast system per a designated time slot. The textbooks for any of our online-correspondence courses can be picked up at any of our locations or can be shipped nationwide for a fee.

CORRESPONDENCE:

Our Correspondence course format is a self-paced course which allows you to complete your quizzes and homework at your own pace. Once you have read through the textbook and circled your chapter quiz answers in the textbook, you can go to a campus testing center to have those quizzes graded. Upon passing each quiz successfully, you will then be able to take the final exam for course credit.

ONLINE INTERACTIVE:

Our Online courses are timed and delivered completely online without the use of any textbooks. Course material is presented in online modules along with multiple choice quizzes and/or exams. Students must be able to access the internet via a web browser to take this course format. This method is ideal for people who cannot attend class at a campus but would still prefer a more guided learning experience.

Online Loan Originator pre-licensing education courses are instructor led with course modules, discussion forums and exams. Each module's exam must be passed before moving on to the next course module. These courses have specific start and end dates which can only be accessed during the defined dates.

CLASSROOM:

Champions School of Real Estate® classroom delivery method offers instructor led classroom courses where the required hours for the course are all done in the classroom. If required, course exams are given on the last day of the course and are graded and reviewed by the instructor. Students must pass the exam to receive credit for the course. In addition, students must attend all hours of the course in order to receive credit for the course.

DISTANCE EDUCATION DELIVERY:

Champions Distance Education Delivery allows students to take their courses in a format that is best suitable to their learning environment. Courses can be done via Blended Classroom (which combines home-study and instructor led classroom with proctored quizzes and exam), via Online-Correspondence with online quizzes and a proctored exam delivered via our **ChampionsLive** Broadcast system or at a campus testing center. For both methods, to ensure that the student taking the course, quizzes and final exam is the person receiving credit for the course, a photo ID is required to be shown to verify the student's identity.

If a student takes a course via our Blended Classroom delivery method, chapter quizzes will be administered and graded while attending the prescribed 15 hours of classroom. The student must also spend 15 hours studying the material independently, outside of the classroom portion of the course. The final exam will be proctored and graded at the end of the second day of the classroom. The final exam must be passed with a 70%. Champions will not allow a student to view or take the final exam prior to the student completing the regular coursework and making up any missed class time.

If a student takes a course via our online-correspondence delivery method, they will need to pass all online chapter quizzes with a 100% before registering for a proctored final exam. Verification questions will be asked throughout the chapter quizzes to ensure the student's identity. Once a student has passed all the chapter quizzes for a course, they will be given the option to select a time to take their exam via our **ChampionsLive** Broadcast system or select a campus to go in and take their exam. The final exam must be passed with a 70%.

Students must sign the mandatory pre-enrollment agreement prior to starting class. This agreement outlines cancellation and refund policies and other important student information.

A provider may withhold any official completion documentation from a student until the student has fulfilled all financial obligations to the provider.

CSRE Policy: Courses may be cancelled due to lack of enrollment. Class size may be limited due to excessive enrollment. Prepayment of course guarantees a seat in the class. There is a \$20 per class registration fee that is non-refundable. Add \$20 if paying day of class. No refunds on textbooks. No refunds on Prep.

Classroom Reminder: All cellular phones, laptops, tablets, etc., will be turned off for the duration of class. Breaks and lunch will allow for usage of these items.

Real Estate Marketing - 551

This course is a must for agents who wish to thrive and survive in today's highly competitive real estate market. This course covers all of the areas necessary to present yourself as a professional and well-trained agent. It will introduce and review all aspects of successful real estate marketing techniques for the agent.

Textbook: Real Estate Marketing - \$35

Real Estate Marketing: Commercial Real Estate - 545

This course is an introduction to the specialty of commercial real estate. The listing process, using the proper commercial forms, and marketing strategies are included. The course introduces concepts critical to successfully working with commercial properties and clients. This course is for the new agent who wants to know about commercial real estate as well as the experienced agent seeking new ideas or ways to brush up on existing techniques.

Textbook: Commercial Real Estate - \$35

Real Estate Marketing: Power House Training - 527

The purpose of this dynamic course is to assist new agents in developing skills and knowledge required for a successful career in the real estate industry. New sales agents who take this course will be better equipped to practice ethically and effectively. The course material addresses current techniques and approaches for a long-term successful career and provides step-by-step guidance to starting up and maintaining your real estate business. The real estate Code of Ethics and Standards of Practice are emphasized throughout the course.

Textbook: Power House Training - \$35

Real Estate Math - 651

Real Estate Math is a course dedicated to helping students overcome their fear of math, and to developing an understanding that math is a necessary component of real estate education throughout their career. The textbook will review basic math, commissions, area and volume, appreciation and depreciation, interest, finance, and many other topics relevant to agents pursuing a career in real estate. All components are designed to ensure the student comprehends and can apply the math skills learned during the course.

Textbook: Real Estate Math- \$35

Real Estate Appraisal: Fundamentals - 226

This course helps you understand today's ever-changing appraisal marketplace. Using an effective blend of theory and practice, this course explores relevant legislation, key environmental considerations, and the increasing role of technology in the industry. This course includes the purpose and functions of an appraiser, the social and economic determinants of value, case studies, and the market data approach to value final correlations.

Textbook: Fundamentals of Real Estate Appraisal - \$45

Residential Inspection for Real Estate Agents - 1035

This easy-to-understand guide to residential home inspection arms agents with critical inspection information, including foundational construction terms, on issues such as Stachybotrys, or black mold. Additionally, students will learn to identify common home problems and review questions that come up during real estate inspections.

Textbook: Residential Inspection - \$35

Residential Mortgage Loan Origination for Real Estate Agents - 426

This course will provide real estate license holders with a more detailed understanding of the mortgage loan origination process and the loan products available to homebuyers. Any student interested in learning more about the process of originating residential mortgage loans and the types of loans and loan products available to buyers will benefit from taking this course.

Textbook: Residential Mortgage Loan Origination for Real Estate Agents - \$35

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Includes Mandatory 8-Hours of TREC Legal Updates I & II and 3-Hour Contract Review

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- Saves your place while testing
- Courses never expire
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- Instructor support
- Instant homework and exam results

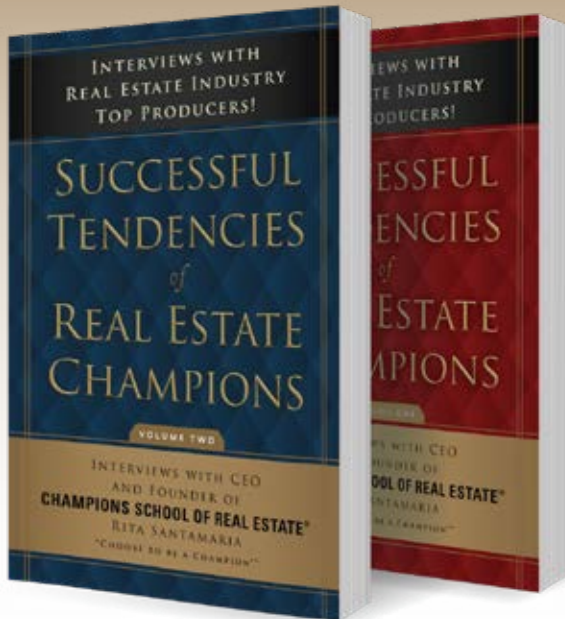


Online Real Estate Continuing Education Courses

Course Name	Course #	Hours	\$
Farm and Ranch Real Estate	42447	10	\$100
Commercial Real Estate	41776	10	\$100
Prospering with Trends and Strategies	43820	10	\$100
Risk Reduction Assessment	42812	10	\$100
The 3 T's to Success: Tools, Trends and Technology	42811	10	\$100
Property Management	42338	10	\$100
Prospering In The Hot Texas Market	42810	10	\$100
Real Estate Trends and Disruptors	42626	8	\$80
Selected Topics in Commercial Real Estate	40465	7	\$70
Selected Topics in Farm and Ranch	40463	7	\$70
Selected Topics in Property Management	40461	7	\$70
Broker Responsibility Course	39962	6	\$60
Eye on Real Estate: Trends and Disruptors	44364	5	\$50
Success Strategies	42493	4	\$40
Texas Common Legal Issues in Real Estate	40659	4	\$40
TREC Legal Update I (2022-2023)	42039	4	\$40
TREC Legal Update II (2022-2023)	42040	4	\$40
TREC Contract Updates	41175	3	\$30
Essential Topics: 3-Hour Contract Review	44363	3	\$30
Easy Steps for Using the Buyer's Representation Agreement	42446	2	\$20
Flood Red Flags	42628	2	\$20
How to Prepare Your Personal Business Plan	41124	2	\$20
Introduction to Artificial Intelligence	40613	2	\$20
Property Tax Remedies	42624	2	\$20
Real Estate Investing	42629	2	\$20
Real Estate Disruptors	42641	2	\$20
Real Estate Trends	42633	2	\$20
Selling to Different Generations	42867	2	\$20
Technology Update	44368	2	\$20
The Truth-In-Lending Disclosures	42561	2	\$20
Writing and Understanding a Policies and Procedures Manual	43721	2	\$20
Positively Outstanding Client Service	43819	1	\$10
Technology in Real Estate	40459	1	\$10

LEARN FROM OUR CHAMPIONS SUPERSTARS!

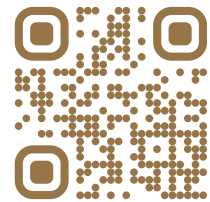
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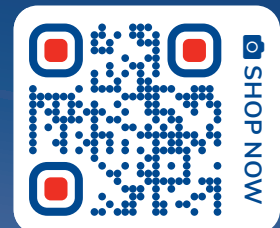
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"These are life skills everyone needs!"

-A. Wright

*"Christy is a great instructor and coach.
We will be back in 2 years and requiring
everyone on our team to take this course!"*

-N. Trionethao

SUCCESS THROUGH BUSINESS ETIQUETTE



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Jul 23 - 24	Sat/Sun
Aug 27 - 28	Sat/Sun
Sep 22 - 23	Thu/Fri
Oct 15 - 16	Sat/Sun
Nov 5 - 6	Sat/Sun
Dec 8 - 9	Thu/Fri
Jan 28 - 29	Sat/Sun

SCHEDULE

9:00 AM - 4:00 PM

A polished, professional decorum is the edge you deserve.

By developing your professional demeanor, you tell your partners and associates that you take their time and business seriously.

Set yourself apart from the competition with the Champions School of Business Etiquette course. In our 38 year history, we have developed thousands of professionals. Our low-stress, two-day program molds emerging professionals into poised and polished executives ready to meet the challenges of the modern business world. Get started on your path to career advancement.

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COURSE TOPICS INCLUDE:

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- Cultural Mannerisms
- Personality Profiling
- Organizational Skills
- Powerful First Impressions
- Dressing for Success
- Body Language
- Public Speaking
- The Job Interview
- How to Make Introductions
- Etiquette in the Workplace
- Strengthening Your People Skills
- Closing Exercises

2-Day Program Includes:

- Approved Course Materials
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Non-CSRE Students **\$145**

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Rita Santamaria,
Founder/CEO,
Champions School
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- Financial business plan
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**Success Through
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TO:

Champions is Proud to be the Largest Real Estate School in Texas. See Why From Our Students' Own Words!

On several occasions I have had the distinct pleasure of recommending the school to those looking to get started with a career in real estate. I recognize they will get a great foundation of education at the Champions School. I love calling Cyndi Carter, the campus "Mother Superior," because everyone can rest assured they will be taken care of by such a great team of her professionals. I get to speak with many of them as they seek a sponsoring brokerage, and they always share the same consistent message that their instructors were just the very best. I'm keenly aware that students from the Champions schools are the very ones we seek to sponsor.

— Rick Ellis
COO & General Manager
Berkshire Hathaway HomeServices Texas Realty

As a long time student and known productivity coach, my job is to get agents up and practicing real estate. When they came from Champions, they are better prepared for their real estate career!

— David Burton
Keller Williams Lake Travis

Six years ago, I decided to pursue a career in real estate. I did my research and decided to get my training from the best- Champions School of Real Estate. Because they offer so many methods of training, and different locations for their schools, I was able to take my classes on MY schedule! After taking the prep classes, I passed the State and national Exam on the first time! I know this is due to the excellent preparation Champions provides me with.

— Tamberly Hankins- Wojcik
StepStone Realty

We have loved being a partner with Champions School of Real Estate! Getting started in real estate can be daunting, and CSRE makes the process simple to follow. The flexibility in the schedule allows everyone to find the right path towards reaching their goals. New agents who came from CSRE are more prepared and ready for the business than most other schools. We highly recommend their pre-licensing courses AND continuing education.

— Sonia Almanza
Keller Williams City View

Our main engineer has taken many CE inspector classes and knows Roy Carter well. We have hired several Champions inspector grads for the major cities in Texas as we go statewide. Champions School of Real Estate is our go-to for our educational needs.

— Peggy Page
Page Two Inspection Services, LLC

I attended classes at Champions for my initial real estate license and now for my broker license. I've had a great experience as a student and a sponsor.

— Judie Curry, Nick Bristow Broker
United Real Estate

Champions is the best real estate school in Texas! I recommend all people wanting to be an Agent to take the real estate training at Champions. They have the best training materials and the best teachers who are experienced Agents and Brokers that understand the business.

— Dr. Hank Seitz
Agent Wealth Success-Exp Realty

My experience is always amazing. I send all my new hires to Champions to get their license because it's the best!

— Anderson Mohle
Connected Realty

Love the education program for new and experienced Realtors. We refer everyone interested in pursuing their Real Estate career to Champions.

— Bernice Maez
Vivo Realty

Brokers rely on the excellent education Champions gives to a new licensee when they onboard with a branch. An agent coming from Champions is well trained and easy to get up and running!

— Terri Macaluso
Coldwell Banker Residential Brokerage

Without Champions School of Real Estate, our industry would not be as strong. The quality of the agents they produce is outstanding. We couldn't do it without you. Keep doing what you are doing.

— David Alan Cox
Remax Dallas Suburbs

Champions took the worry and stress out of taking the EXAM! Thank you for your professionalism in all that you do. The classroom is the way to go. The educators were knowledgeable and helped us breakdown ALL the information given. Could not have done real estate without you!

— D'Ann Hall
Women's Council of Realtors

We always recommend Agents get their training in person at Champions School of Real Estate. I received all of my Broker training, and Agent Training over the years at Champions!

— Richard Machos, RPM Exclusive Realty

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