





DCAA Financial Liaison Advisor

## **Objectives**



- DCAA Organization
- Type of Audits
  - When to Request
  - How to Request
- Financial Liaison Advisor (FLA) activities
- Summary



## History of DCAA

1965 -- DCAA Was Formed by Transferring Existing Resources From Each of the Military Services Into the Newly Formed:

#### **Defense Contract Audit Agency**

#### Resulted in:

- A single organization that contractors deal with on contract audit matters
- One set of audit guidance -- the DCAA Contract Audit Manual

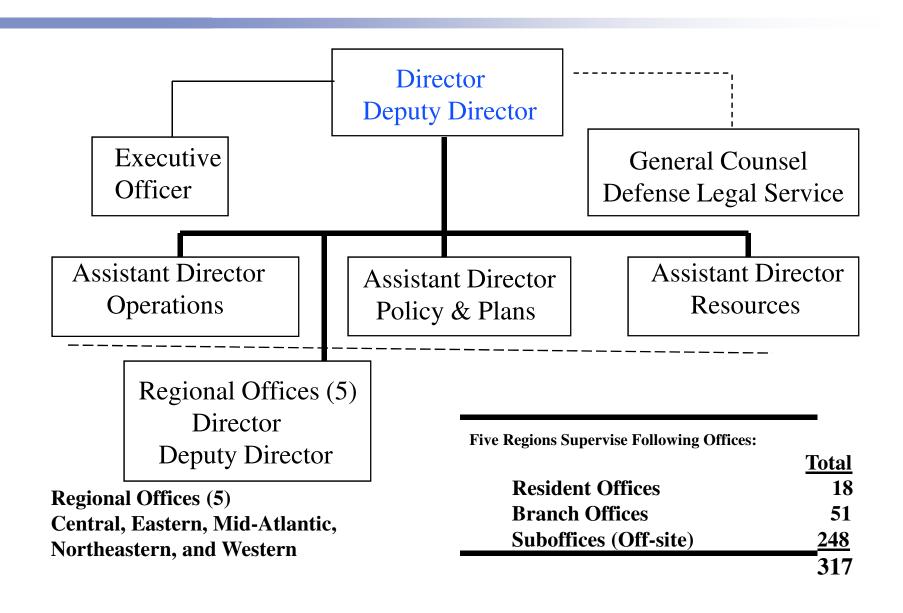


## **Agency Mission**

#### DCAA shall:

- Perform all necessary contract audits for the Department of Defense and provide accounting and financial advisory services regarding contracts and subcontracts to all Department of Defense components responsible for procurement and contract administration. These services will be provided in connection with negotiation, administration and settlement of contracts and subcontracts.
- Provide contract audit service to other Government agencies as appropriate.

#### **Defense Contract Audit Agency**





## DCAA Staffing in 2007

#### **STAFF**

Auditors 3,464

Administrative &

Clerical 587

Total 4,051

## PROFESSIONAL QUALIFICATIONS

CPAs	1,236
College Graduates	3,431
Advanced Degrees	873

## Summary of DCAA Audit Results

Item	FY 05	FY 06	FY 07
\$'s Audited (Billions)	\$319.7	\$303.4	\$358
Net Savings (Billions)	\$2.7	\$2.3	\$2.4
Return on Investment	\$6.2 to 1	\$5.2 to 1	\$5.3 to 1

#### **Products and Services**



- Pre-award Contract Audit Services
- Post-award Contract Audit Services
- Internal Control System Audits
- Other DCAA Support Service

## When to Request Audit Services



FAR 15.404-1: Proposal Analysis Techniques

When buyer or CO cannot determine if a price is fair and reasonable

- If information is needed on:
  - Acceptability of Accounting System
  - Financial Capabilities
  - Many more

## Why DCAA Reviews Costs



#### ALLOWABILITY

 FAR 31.201-2 The cost is allowable when it is reasonable, allocable and complies with FAR 31.205, CAS (Cost Accounting Standards), laws and regulations, and terms of the contract.

#### REASONABLENESS

FAR 31.201-3 A cost is reasonable if, in its nature and amount, it does not exceed that which would be incurred by a prudent person in the conduct of competitive business.

#### ALLOCABILITY

one or more cost objectives on the basis of relative benefits received or other equitable relationship... If it is incurred specifically for one contract; benefits both the contract and other work; or is necessary to the overall operation of the business.

# Pre-award Price Proposals



- Typically:
  - Direct Labor
  - Labor Overhead
  - Material
  - Material Overhead
  - G&A

## Pre-award Audit Services



Type of Service	Scope of Service	Type of Report Statement
Specific Cost Information	Provide existing data in FAO files, or additional services that can be provided in 4 hours or less.	Generally oral with written confirmation memo
Agreed- Upon Procedures	Performance of specific procedures agreed-upon in advance with the customer	Disclaimer
Cost Realism Analysis	Evaluation to ascertain potential cost understatement	Disclaimer
Audit of Part of a Proposal	Examination of one or more cost elements or parts of a cost element, e.g., rates or the bases, but not the entire proposal	Opinion only on parts examined

## Pre-award Audit Services



Scope of Service	Type of Report Statement
Examination of an entire proposal	Opinion on proposal as a whole
Examination of a contractor's direct and indirect rates	Opinion on rates examined
	Examination of an entire proposal  Examination of a contractor's direct and

#### Pre-award Audit Services



- Preaward Surveys
  - Accounting System Survey
  - Financial Condition
     Assessment

## Post-award Audit Services



- Incurred Costs/Annual Overhead Rates
- Truth In Negotiation Act Compliance
- CAS (Cost Accounting Standards) Compliance & Adequacy
- Claims/Terminations
- Financial Capability
- Voucher/Progress Payment Reviews
- Floorchecks
- Material Existence
- Contract Closing

## Contractor Internal Control System Audits



- Accounting
- Estimating
- EDP (Electronic Data Processing)
- Compensation
- Billing
- Budgeting
- Material Management
- Labor
- Purchasing
- Indirect and Other Direct Cost

## Other DCAA Support



- Commercial Items
  - Verify sales history
  - Verify discounts
  - Review terms and conditions

Negotiation Support

#### How You Can Help Us Better Serve You



- Teaming & early involvement encouraged
- Whenever practical, use email to communicate your needs to DCAA
- Request electronic submissions from contractors
- Tailor your request to what you need General requests imply "look at everything"



## Requesting an Audit

- Be specific
- Ask for what you need
  - Type of audit
  - System information
- Call an FLA for help

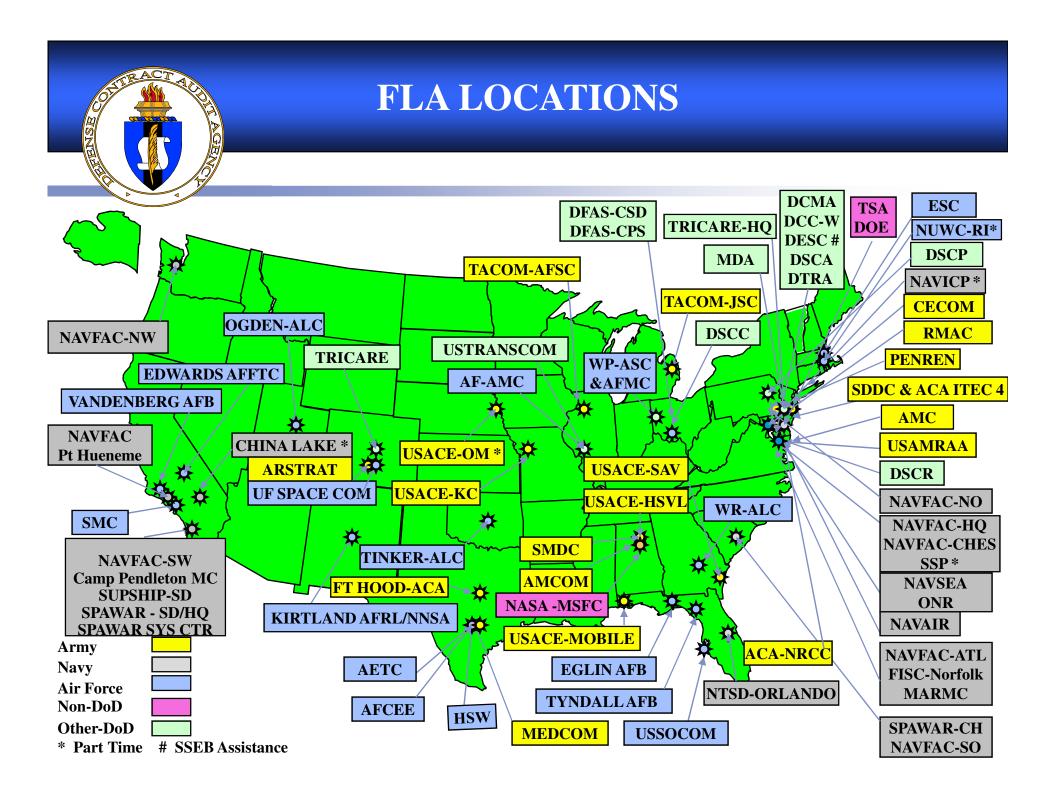


#### **FLA Services**

#### To support commands by serving as onsite interface between DCAA and Procurement Officials

#### Mission:

 to provide financial advisory service support at command sites to assist PCOs in determining fair and reasonable contract prices.





#### **FLA Services**

- Facilitate communication
- Coordinate audit requests
- Interpret audit reports
- Explain changes in audit policies & procedures
- Elevate procurement officials concerns
- Arrange attendance of DCAA personnel at negotiations and meetings
- Participate in training sessions

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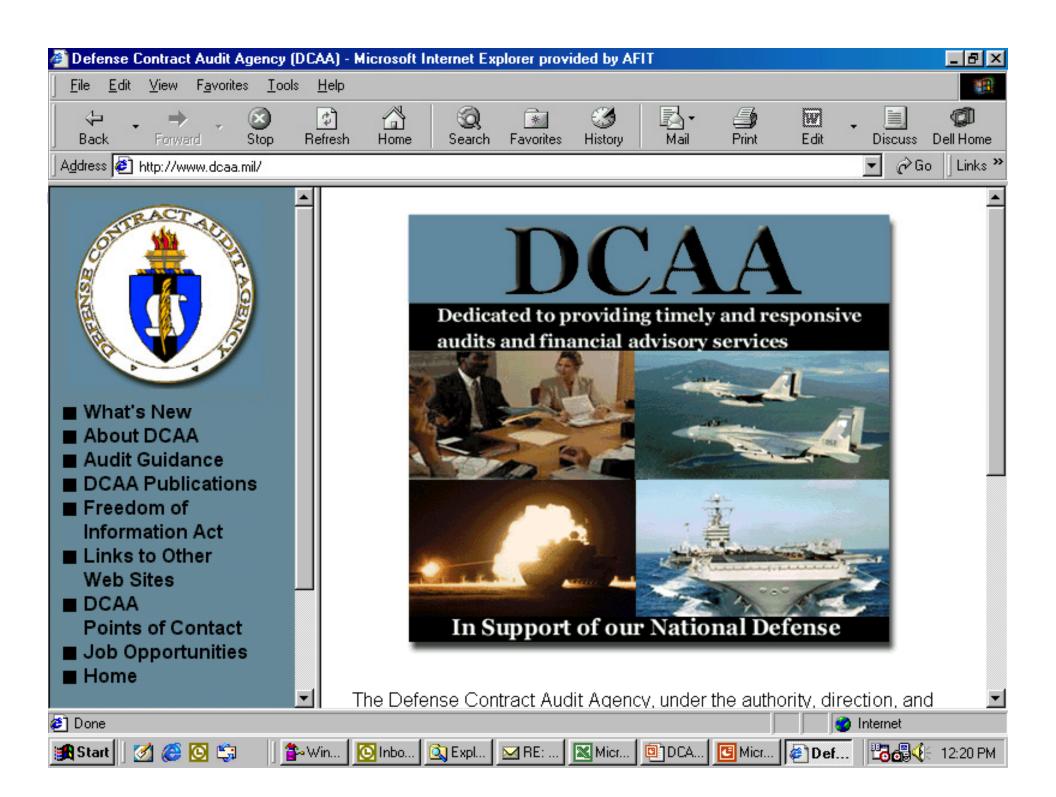
#### **FLA Services**

- Cost Analysis
- Analysis of Other than Cost or Pricing Data
- Commercial Pricing
- Market Research
- SSEB (Limited)
- Parametrics
- Other Areas



#### DCAA Website

- http://www.dcaa.mil
- Contains:
  - DCAA Publications
  - DCAA Points of Contacts
  - Audit Office Locator
  - Products and Services
  - Organization





#### Summary

- DCAA can help before, during, and after contract award
- FLAs are available to answer questions and/or help draft requests
- DCAA is here to help!