

Naperville
Park District"
Dear Friends of the Naperville Park District:
The District is pleased to submit its proposed budget for 2018 for your review. The goal of the budget is to support the organization's ongoing efforts to provide exceptional park and recreation experiences, produce enjoyable events and offer programs and services that are of value to our residents. This is accomplished by employing conscientious stewardship of our resources, including tax dollars, in addition to thoughtful planning and managing of our operations. All of this is done to benefit the entire community and promote our residents' involvement in the many diverse recreational resources that are available to them.

## 2017 District Accomplishments

In 2017, after several preceding years of ambitious development projects, the District refocused its attention on key initiatives that will set the stage for the planning of future projects. These included conducting the 2017 Community Interest and Opinion Survey, developing the District's new, 3-year Strategic Plan and updating the organization's Master Plan. Here are the highlights of the District's accomplishments in 2017:

## 2017 District Goals

## - Community Interest and Opinion Survey

In the spring, the District completed its first Community Interest and Opinion Survey since 2012. A sampling of residents from all geographic areas of the city responded either online, by telephone or via mailed questionnaire. Overall, the survey results affirmed that the District provides parks and services that are highly valued by the majority of residents.

## - 2018-2020 Strategic Plan

In the fall, staff and board began developing the District's next three-year Strategic Plan to guide the District in setting goals and reviewing its mission, vision and core values. Input gathered from the Community Interest and Opinion Survey is one of the key components in determining the District's direction and focus.

- Master Plan

An update to the District's Master Plan will be started at the end of 2017, completed in 2018, and then implemented. This plan will take into consideration the Community Interest and Opinion Survey findings and Strategic Plan goals.

## Key 2017 Capital Project Highlights

- Frontier Sports Complex Improvements (Phase II)

Phase II of the Frontier Sports Complex was completed in fall 2017. It included finishing the renovation of the east side athletic fields and irrigation system. Phase I of the project, concluded in 2016, saw the addition of a new restroom building, parking lot, ADA accessible pathway and the renovation of a portion of the east fields and irrigation systems.

- Knoch Park Central Maintenance Facility

In June 2017, the new Central Maintenance Facility at Knoch Park officially opened just a little more than a year after the District held its Farewell to the Barn event. The new facility is situated on the site where the Barn and former maintenance structure once stood.

## - Playground Renovations

In 2017, new playground ribbon-cutting events were held at the following six parks: Columbia Estates, Huntington Ridge, Country Lakes, Pembroke Commons, Summerfield Lake and Atwater.

## Accolades

The District was honored to receive the following accolades in 2017:

- Illinois Sustainability Award
- Helen Doria Arts in the Park Award (second place) for excellence in arts programming
- Illinois Park and Recreation Association Media Campaign Award (second place) for the Barn Farewell
- Forest Preserve District of Will County Appreciation of Partners Award for Segment 5 of the DuPage River Trail
- School District 203 Exemplary Business Partnership Award - for Summer School Camp program
- Rotary Club of Naperville Downtown named Brad Wilson a Paul Harris Fellow
- Naperville Park District's Competition Dance Team won first place in the small group division at the Des Plaines Dance Idol competition
- GFOA Certificate of Excellence in Financial Reporting for the 2015 Comprehensive Annual Financial Report (CAFR)
- GFOA Popular Annual Financial Report (PAFR) Award for the 2015 Annual Report


## 2018 Budget

The District's 2018 budget is made up of several different funds and each plays an essential role to successfully deliver programs and services to our residents. The total proposed budget for 2018 is $\$ 39.6$ million, which includes $\$ 6.5$ million in total capital projects.

## 2018 Goals

The Naperville Park District board and staff agree on the following 2018 goals to be completed by the year's end:

- Implement the 2018-2020 Strategic Plan

A three-year Strategic Plan that was created in late 2017 with the input of board, staff and community stakeholders, will be launched. This document will provide guidance with regard to the District's progress and future direction.

- Master Plan Update

An update will be made to the organizational Master Plan. This revised version will take into consideration the 2017 Community Interest and Opinion Survey findings and 2018-2020 Strategic Plan goals and objectives. The final Master Plan update is slated to be presented to the Park Board for approval in the first half of 2018.

- Attain Reaccreditation Status through the Illinois Distinguished Accreditation Program, co-sponsored by the Illinois Association of Park Districts (IAPD) and the Illinois Park and Recreation Association (IPRA)
Renew accreditation through the Illinois Distinguished Accreditation program.


## Key 2018 Capital Project Highlights

In addition to the several goals that the District is set to accomplish, the following are capital improvements that will take place in 2018:

- Frontier Sports Complex Improvements

The scope of work planned for this site in 2018 involves improvements to the multi-purpose field and irrigation system.

- Playground Renovations

In 2018, the existing playgrounds at Century Farms Park, Farmington Park, Kingsley Elementary School (cooperative cost share agreement with Naperville Community Unit School District 203), Pembroke Park, University Heights Park and Yorkshire Manor Park are scheduled for renovation.

- Southwest Community Park Design

A site design and multi-phase development plan for Southwest Community Park is scheduled to be formulated in 2018. Additionally, permit documents are proposed to be submitted in preparation for the first phase of construction at Southwest Community Park.

## Conclusion

For 2018, a continued theme of focusing on operations is in store for the Park District, with the implementation of the Strategic Plan and Master Plan at the forefront. Focusing on state reaccreditation status also falls under an emphasis on operations. Aside from some moderate renovations to parks and playgrounds, in 2018 the District will kick-off its next new, future-focused construction effort with the design of Southwest Community Park - a parcel located on the city's far southwest side. These initiatives continue to drive home the fact that the Park District, while thoughtfully and effectively stewarding its resources and assets, also looks toward the future with aspirations of continuous improvement for the benefit of its community.

Naperville Park District

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## Naperville Park District Organizational Chart

## Introduction

With a population of more than 146,000, Naperville is the fifth largest city in Illinois behind Chicago, Aurora, Joliet and Rockford and has been one of the fastest growing communities in the country. Naperville is a community that enjoys economic prosperity, outstanding educational opportunities, and high-caliber cultural events.

The Naperville Park District was established in 1966 when the population was approximately 18,000 . Over time the Park District has assumed responsibility for more than 2,400 acres of land. The Park District has 137 parks of varying types, and offering a variety of amenities.

Additionally, the District offers more than 1,400 programs and events each year for well over 50,000 registered participants of all ages. Corporate partnerships with area businesses as well as grants and donations have helped to fund District initiatives and expand recreation experiences year after year. These funding sources are in addition to resident tax dollars.

The mission of the Naperville Park District is to provide recreation and park experiences that enrich the quality of life for our community. In addition, it is the Park District's vision to be a national leader in parks and recreation providing and promoting high quality experiences and facilities at a great value to our community.

As the City of Naperville approaches build-out, the Naperville Park District continues to manage and develop its land and program offerings to continue to serve the diverse recreational needs of a still growing and dynamic community. The Park District is proud of its variety of services and unique traditions that it provides Naperville.

## Readers' Guide and Budget Overview

This budget document is intended to provide readers with concise and useful information about the Naperville Park District's annual operating and capital budgets.

Users of budget documents reflect a wide spectrum of types and interests. Since potential readers of this document come from a variety of backgrounds, the formatting of the budget information contained herein is not presented in the same manner that is required in an annual financial report. This difference recognizes the broader and frequently less technical audience served by a document such as this.

This document is divided into the following sections:

- Readers' Guide and Budget Overview
- Financial Overview and Analysis
- Consolidated Budget
- Consolidated Operating Budget
- General Operating Fund Budget
- General Capital Fund Budget
- Recreation Fund Budget
- Recreation Program Analysis
- Golf Fund Budget
- Other Funds
- Budget Summaries - Fund Level
- Budget Summaries - Department Level

The next section provides useful information relative to the District's fund structure and operations, and the District's budget process.

## Definition of Funds

In government accounting core activities or functions are accounted for in different types of funds. The following section defines the different types of funds and which District functions are included in each.

## Governmental Fund Types

All of the District's functions are accounted for in the Governmental Fund types. These types of funds measure changes in financial position rather than net income or net revenue. The following are the District's Governmental Fund Types:

1. General Fund

The General Fund is used to account for all financial transactions and resources except those required to be accounted for in another fund. Revenues are derived primarily from property taxes. A portion of the fund's revenues are transferred to the Recreation Fund to help finance the park maintenance operations. In addition, a little less than half of the total General Fund tax rate is used for financing annual capital improvements throughout the District.
2. Special Revenue Funds

Special Revenue Funds are used to account for the tax proceeds that are legally restricted to expenditures for specific purposes. Special Revenue Funds are used to account for Recreation (recreation programs and park maintenance), Golf Operations, Social Security, Illinois Municipal Retirement Fund (IMRF), Audit, Liability, and Special Recreation.
3. Debt Service Fund

The Debt Service Fund is used to account for payments of principal and interest for the District's general long-term debt. The District does service additional debt from of its General Fund tax rate, which is not included in the debt service tax extension.

## 4. Capital Projects Fund

Capital Project Funds are used to account for financial resources to be used for the acquisition or construction of major capital facilities. The District's Cash in Lieu of Land Fund is used to account for revenues from developers contributing cash-in -lieu of a land donation and the related expenditures for park land acquisition and development.

## 5. Proprietary Fund Types

Proprietary Funds account for activities that operate similarly to private sector businesses. These funds measure net income, financial position, and changes in financial position. The District does not have any Proprietary Funds.

## Budget Process

The basis for creating the budget includes organizational and departmental initiatives developed within the District's 3-year Strategic Plan, IT Technology Improvement Plan and from initiatives developed within the District's Master Plan. The capital budget plays an integral role in the budget planning process, as most capital projects add additional cost to the operating budget.

The District prepares its budget on a monthly basis. The benefits achieved from budgeting on a monthly basis are numerous. Budgeting monthly improves the ability of managers to monitor their financial performance throughout the year. From an administrative standpoint, the monthly budget format provides useful cash flow information that helps the District maximize its investment earnings.

This year's budget process began in July and extended into December. This allows managers to review a full 9-10 months of financial information before finalizing year-end estimates, and drafting next year's budget submission. Having the chance to review more months of financial activity eases the estimation of year-end projections, while providing a more accurate budget submission.

Budget directives for the 2018 process included: continual improvement in operating efficiencies, taking care of what we have, conservative spending, and maintaining program fee rates at an affordable level. Departmental budget requests were based on specific needs allowing the District to deliver the level of excellence expected by the community.

Prior to the adoption of the Budget and Appropriation ordinance, the Park Board will meet to discuss the 2018 proposed budget. The budget will be available for public inspection for 30 days. A copy of the 2018 proposed budget will be available at the Park District's administration building (320 W. Jackson Ave), at the Fort Hill Activity Center ( 20 Fort Hill Dr) and on the District's website (www.napervilleparks.org) on December 22, 2017. The ordinance must be adopted before the end of the first quarter in 2018, and filed with DuPage and Will counties within 30 days of adoption.

State law prohibits further appropriation at anytime within the same fiscal year. The Park Board has the authority after the first six months of the fiscal year to make any transfers between various items in any fund in the appropriation ordinance with a two-thirds vote. Transfers cannot exceed $10 \%$ in the aggregate of the total appropriated for the fund or item that is having funds reallocated.

## 2018 Consolidated - Overview \& Analysis

The following chart summarizes all funds included in the 2018 budget for the Naperville Park District:

| Consolidated Budget | General Operating | GeneralCapital | Rec | Golf | FICA | Debt Service | IMRF | Audit | Liability | Special Recreation | Cash in-Lieu | $\begin{array}{c\|} \hline \text { Budget } \\ \hline 2018 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$6,288,195 | \$5,696,305 | \$3,195,000 | - | \$790,000 | \$2,463,858 | \$730,000 | \$21,000 | \$610,000 | \$2,921,438 | - | \$22,715,796 |
| Replacement Taxes | 75,300 | - | 115,500 | - | - | - | - | - | - | - | - | 190,800 |
| Investment Income | 37,072 | 99,366 | 35,270 | 15,900 | 3,673 | 10,602 | 3,880 | 69 | 4,227 | - | 21,342 | 231,401 |
| Charges for Services | - | - | 7,057,716 | 2,656,160 | - | - | - | - | - | - | - | 9,713,876 |
| Sales | - | - | 576,802 | 810,543 | - | - | - | - | - | - | - | 1,387,345 |
| Rental Income | 15,680 | 6,750 | 563,350 | 100,500 | - | - | - | - | - | - | - | 686,280 |
| Atternative Revenue | 18,270 | 50,000 | 90,265 | 12,000 | - | - | - | - | - | - | - | 170,535 |
| Miscellaneous | 192,975 | 1,425,805 | 1,001,578 | 116,889 | 4,800 | - | 5,600 | - | 4,452 | - | - | 2,752,099 |
| Other Financing Sources | 600 | 1,612,218 | 1,551,146 | - | - | - | - | - | - | - | - | 3,163,964 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 6,628,092 | 8,890,444 | \$14,186,628 | 3,711,992 | 798,473 | 2,474,460 | 739,480 | 21,069 | 618,679 | 2,921,438 | 21,342 | 41,012,096 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 3,325,893 | - | 9,002,444 | 1,445,231 | 873,300 | - | 791,140 | - | 394,080 | - | - | 15,832,088 |
| Supplies | 480,790 | - | 1,155,254 | 400,152 | - | - | - | - | 3,500 | - | - | 2,039,696 |
| Contractual Services | 746,544 | - | 3,193,224 | 697,583 | - | 1,272 | - | 20,500 | 319,124 | 1,495,633 | - | 6,473,880 |
| Utilities | 95,652 | - | 804,782 | 90,176 | - | - | - | - | - | - | - | 990,610 |
| Capital Projects | 1,100 | 6,485,000 | 30,925 | 1,700 | - | - | - | - | - | 1,425,805 | - | 7,944,530 |
| Miscellaneous | 12,700 | - | - | - | - | - | - | - | - | - | - | 12,700 |
| Debt Service | - | 875,924 | - | 754,200 | - | 2,359,096 | - | - | - | - | - | 3,989,220 |
| Other Financing Uses | 1,965,413 | - | - | 322,950 | - | - | - | - | - | - | - | 2,288,363 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 6,628,092 | 7,360,924 | 14,186,628 | 3,711,992 | 873,300 | 2,360,368 | 791,140 | 20,500 | 716,704 | 2,921,438 | - | 39,571,087 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$0 | \$1,529,521 | \$0 | \$0 | (\$74,827) | \$114,092 | (\$51,660) | \$569 | $(\$ 98,025)$ | \$0 | \$21,342 | \$1,441,010 |

The 2018 consolidated budget captures all budgeted expenditures for all funds of the District including capital projects and debt service.

The $\$ 1,441,010$ consolidated surplus noted above is expected to assist with funding future capital improvements including development of Southwest Community Park and build out of the Fort Hill Activity Center. The use of existing resources (funds on hand) in combination with new revenue sources provides a diverse funding base and allows for flexibility in planning for future improvements. The 2018 Capital Program Overview found later in this document will provide details on the projects the District will undertake in the upcoming year.

The three main operating funds, general, recreation and golf are all balanced. The drawdown for operations in the FICA, IMRF and liability funds represent funds on hand not spent from the prior year. A detailed overview if the District's operating budget is provided later in this document.

The following section provides a brief overview of consolidated revenues and expenditures by category with comparisons to the 2017 budget and year-end projections.

## 2018 Consolidated Revenue



## Consolidated Revenues

|  | Budget <br> 2017 |  | Projections <br> $\mathbf{2 0 1 7}$ |  | Budget <br> $\mathbf{2 0 1 8}$ | 2018 vs. Proj <br> Variance | Budget <br> Variance |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Tax Revenue | $21,821,481$ | $57 \%$ | $21,821,481$ | $55 \%$ | $22,715,796$ | $55 \%$ | 894,315 | $4 \%$ |

The chart above presents total revenue for the 2018 budget year. Revenues are budgeted to increase about $\$ 2.6$ million compared to the 2017 budget and increase $\$ 1.0$ million compared to 2017 year-end estimates. The increase budget to budget and to the prior year is primarily the result of the increased funding for capital through the sale of the PAD building, the proposed tax levy and an increase in charges for services (program revenues). The decrease in alternative revenue is based on cash-in-lieu funds totaling $\$ 1.3$ million that were received in 2017.

## Property Tax Revenue

Property tax revenue provides $55 \%$ of the total revenue of the District. The increase in the proposed levy will provide funding for District operating costs, capital and funding for special recreation needs and required ADA improvements. On the operations side, the proposed levy increase is $2.1 \%$ based on the December 2016 Consumer Price Index (CPI) percentage increase. Based on the special recreation needs included in the 2018 budget and ADA capital improvements, the Special Recreation Levy is proposed to remain constant at 4-cents of the District's Equalized Assessed Valuation (EAV) (4-cent per \$100 of EAV).

## Background

The levy ordinance, which details the property tax request for DuPage and Will counties, will be presented for approval by the Park Board in December. The ordinance must be filed with both DuPage and Will counties by the last Tuesday in December. The levy amounts for each tax rate are extended against the equalized assessed valuation of that year. The District is subject to two sets of tax limits: rate limits that limit the maximum rates that can be levied for a particular purpose, and tax caps, which limit the total dollar increase in the levy to the lesser of 5\% or the Consumer Price Index (CPI) as published by the Illinois Department of Revenue, excluding new construction/annexation. If the levy exceeds the rate limitation, the extension is reduced to the statutory limit.

New construction is not subject to the limitations imposed by tax caps. It has been the practice of the District to increase its levy extension above what it expects to receive in order to capture any new valuation growth. This is done as a means to ensure that the tax burden is equitably spread over all new construction in the District.

The following chart provides the annual Equalized Assessed Valuation (EAV) for the District from 2001-2016.


| Levy Year | EAV | Growth \% |
| :---: | :---: | ---: |
| 2001 | $4,119,606,211$ | $9.9 \%$ |
| 2002 | $4,561,844,096$ | $10.7 \%$ |
| 2003 | $4,990,750,246$ | $9.4 \%$ |
| 2004 | $5,376,223,011$ | $7.7 \%$ |
| 2005 | $5,839,863,021$ | $8.6 \%$ |
| 2006 | $6,282,195,485$ | $7.6 \%$ |
| 2007 | $6,775,162,478$ | $7.8 \%$ |
| 2008 | $7,150,765,856$ | $5.5 \%$ |
| 2009 | $7,318,382,400$ | $2.3 \%$ |
| 2010 | $6,959,561,716$ | $-4.9 \%$ |
| 2011 | $6,657,446,945$ | $-4.3 \%$ |
| 2012 | $6,285,058,623$ | $-5.6 \%$ |
| 2013 | $6,128,286,390$ | $-2.5 \%$ |
| 2014 | $6,200,069,125$ | $1.2 \%$ |
| 2015 | $6,488,452,773$ | $4.7 \%$ |
| 2016 | $6,889,859,833$ | $6.2 \%$ |

The District has now experienced three consecutive years of positive growth in EAV. It is anticipated that this trend will continue for the 2017 levy year (2018 budget year) where EAV is projected to increase by $5.0 \%$. Based on the estimated tax rate for the 2018 budget year, the average homeowner will pay approximately $\$ 351$ in property taxes to the District (based on a home value assessed at $\$ 356 \mathrm{k}$ ). The District's tax rate represents approximately $5 \%$ of a resident's tax bill depending on the school district in which residents reside.

The segmentation of a typical resident tax bill is illustrated below:


## Tax Rate Trend

As illustrated in the graph below, the District's tax rate declined rather sharply during tax years 1997-2002. The rate increased in 2003 with the passing of P.A. 93-601 amending 30 ILCS 350/1 et seq, which addressed the District's limit on its debt service extension, and 70 ILCS 1205/5-8, which removed the tax extension for the Special Recreation Fund from the aggregate extension (subject to PTELL).


The District's tax rate flattened out in 2007, began to increase in 2008 and continued to rise through 2014. Because the District is tax-capped (aggregate extension is limited to the lesser of CPI or 5\%), any time the rate of growth in the community is less than the annual change in CPI, it will result in an increase of the overall tax rate (For example, CPI is $1.5 \%$ and growth is estimated to increase 1\%). The opposite scenario (growth rate is higher than annual change in CPI) results in a decline in the tax rate, which largely explains why the District's rate steadily dropped during the periods of rapid growth in the community and in 2015-2016 when growth exceeded the annual change CPI.

## Replacement Taxes

The State of Illinois estimates that the Park District will receive approximately $\$ 190,800$ in replacement tax revenue in 2018. The Corporate Replacement Tax has served as a stable source of revenue for the Park District since 1979. Enacted by the State of Illinois as a replacement for the personal property tax, the tax is distributed to local governments as a share of the Corporate Income Tax. The taxes replace money that was lost by local governments when their powers to impose personal property taxes on some corporations, partnerships, and other business entities were taken away.

## Interest Income

Interest income accounts for $1 \%$ of total revenues and is expected to slightly increase based on the upward trends of rates in the past year. The 2018 budget is based on an average overall rate of $1.5 \%$.

## Charges for Services

Charges for services accounts for the second highest revenue source for the District's budget at $24 \%$ or $\$ 9.7$ million. The $3 \%$ increase is mainly based on increased participation in recreation programs. Other components of this category include fitness memberships, golf fees, and pool pass and daily admission revenue for Centennial Beach.

## Sales

The Sales category accounts for $3 \%$ or $\$ 1.4$ million of the total revenue. Sales revenue primarily consists of revenue generated from concessions, merchandise, brochure advertising, and golf memberships.

## Rental Income

Rental income accounts for $2 \%$ or $\$ 686,300$ of total revenue. Rental income primarily consists of facility and athletic field rentals, and tournament income.

## Alternative Revenue

Alternative income accounts for less than $1 \%$ of total revenues or $\$ 170,500$ of total revenue. Alternative revenue is primarily represented by grants, sponsorship income, donations and cash-in lieu receipts. In 2017 the District received $\$ 1.3$ million in cash-in-lieu receipts.

## Miscellaneous

Miscellaneous revenue accounts for $7 \%$ or $\$ 2.8$ million of total revenue. Miscellaneous revenue also consists of various reimbursement accounts owed to the District (i.e., athletic affiliates, WDSRA, City), cell tower revenue, parking permits, ticket revenue and employee insurance contributions. As a placeholder a total of $\$ 110,500$ was included to account for increases in certain program fees to offset administrative costs.

## Other Financing Income

Other financing income accounts for $8 \%$ or $\$ 3.2$ million of total revenue. Other financing income can consist of bond proceeds, transfers in, and the sale of vehicles and equipment. Transfers occur from the General Fund to the Capital Department and Recreation Fund. In addition, the Golf and Cash-in-Lieu Fund can transfer funds to the Capital Department.

## 2018 Consolidated Expenditures



Consolidated Expenditures

|  |  | Budget 2017 |  |  | Projections $2017$ |  |  | Budget 2018 | 2018 vs. Proj Variance |  | Budget Variance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wages \& Benefits |  | 15,693,474 | 35\% |  | 14,977,340 | 34\% |  | 15,832,088 | 40\% | 854,748 | 5.7\% | 138,614 | 0.9\% |
| Supplies |  | 2,005,027 | 4\% |  | 1,935,306 | 4\% |  | 2,039,696 | 5\% | 104,390 | 5.4\% | 34,669 | 1.7\% |
| Contractual Services |  | 6,379,176 | 14\% |  | 6,329,123 | 14\% |  | 6,473,880 | 16\% | 144,757 | 2.3\% | 94,704 | 1.5\% |
| Utilities |  | 915,371 | 2\% |  | 914,128 | 3\% |  | 990,610 | 3\% | 76,482 | 8.4\% | 75,239 | 8.2\% |
| Capital projects |  | 13,981,179 | 31\% |  | 13,633,733 | 31\% |  | 7,944,530 | 20\% | -5,689,203 | -41.7\% | -6,036,649 | -43.2\% |
| Miscellaneous |  | 12,500 | 0\% |  | 12,450 | 0\% |  | 12,700 | 0\% | 250 | 2.0\% | 200 | 1.6\% |
| Debt Service |  | 3,959,585 | 9\% |  | 3,959,585 | 9\% |  | 3,989,220 | 10\% | 29,635 | 0.7\% | 29,635 | 0.7\% |
| Other Financing Uses |  | 1,870,960 | 4\% |  | 2,215,142 | 5\% |  | 2,288,363 | 6\% | 73,221 | 3.3\% | 417,403 | 22.3\% |
| Total Expenditures | \$ | 44,817,272 | 100\% | \$ | 43,976,807 | 100\% | \$ | 39,571,087 | 100\% | -4,405,720 | -10.0\% | -5,246,185 | -11.7\% |

The chart above presents total expenditures for the 2018 budget year. Expenditures are budgeted to decrease about $\$ 5.2$ million compared to the 2017 budget and $\$ 4.4$ million compared to the 2017 year-end projections. The decrease is primarily tied to capital spending in the prior year for construction of the Knoch Park Central Maintenance Facility.

## Wages \& Benefits

Wages and benefits comprise $40 \%$ or $\$ 15.8$ million of the 2018 budget. This category not only includes employee wages but also costs associated with employee insurance, FICA, Worker's Compensation, IMRF and training. The 2018 budget includes a 3\% compensation pool for employees (the compensation pool accounts for merit increases, market adjustments and employee bonuses). Health insurance premiums for 2018 remained flat with no plan design changes. Dental insurance rates will increase $3.4 \%$ and vision premiums will decrease $18 \%$. The employee contribution rate for those eligible staff participating in the PPO plan at any level is $15 \%$ and $12 \%$ for the HMO plan.

## Supplies

Supplies comprise 5\% or $\$ 2.0$ million of the 2018 budget. While supplies cover a broad range of items, a few of the larger expenses include program supplies, repair parts and fuel and park maintenance commodities such as fertilizer and plant protectants.

## Contractual Services

Contractual services comprise $16 \%$ or $\$ 6.5$ million of the 2018 budget. The larger expenses included in this category include contractual services for recreation programs, contracted mowing (turf maintenance services), property/liability insurance, concession purchases, building rental fees and special recreation services.

## Utilities

Utilities comprise $3 \%$ or $\$ 990,600$ of the 2018 budget. Overall utilities are expected to increase based on a the Fort Hill Activity Center and general rate increases. For park and beach operations, the District continues to closely monitor water usage as rates are anticipated to increase annually.

## Capital Projects

Capital spending represents $20 \%$ or $\$ 7.9$ million of the 2018 budget. Capital spending will vary year to year based on the District's 10-Year Capital Budget. Details regarding the District's Capital Budget are presented later in the document.

## Miscellaneous

Miscellaneous expenses comprise less than 1\% of the 2018 budget.

## Debt Service

Debt service accounts for $10 \%$ or $\$ 4.0$ million of the 2018 budget. This expense represents principal and interest owed on outstanding debt.

## Other Financing Uses

Other financing uses accounts for $6 \%$ or $\$ 2.3$ million of the 2018 budget and includes fund transfers. The largest transfer is the recurring transfer to the Recreation Fund totaling $\$ 1.6$ million, which provides resources to fund park maintenance operations.

2018 resources have been allocated to all funds of the District as presented below.


## Fund Balance

The District places a strong emphasis on managing and maintaining a strong financial condition. Having healthy reserves allows the District to weather a downturn in the economy, without sacrificing a decline in the level of service delivery or service quality to our residents. In addition, it is vital to the District to maintain its Aaa bond rating in the investment community.

It is important to consider which District funds carry the highest balances: General (Operations \& Capital Projects), and Recreation. All other funds carry modest balances. This distinction is important for two reasons. First, it shows taxpayers that the District has not built up reserves across the board, but rather has acted in a fiscally responsible way by carrying a healthy level of reserves in appropriate funds. The highest concentration of reserves resides in the General Fund. The operations portion of this fund balance is unrestricted to the District and can be used at the discretion of Management and Board.

The chart on the following page details the District's fund balances for the years ending 2014 through 2018 (estimates given for 2017 \& 2018) and the recommended balance amount in reserves (where applicable). These recommendations were created jointly with the District's financial auditor and have been incorporated within the District's Fund Balance Policy (see the following page for details on the general operating and recreation fund reserves).

## District Fund Balances

|  | $\underline{2014}$ | $\underline{2015}$ |  | Projected$\underline{\underline{2017}}$ | Budget Recommended |  | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\underline{2016}$ |  | $\underline{2018}$ | Balance |  |
| Gen - Op's | 4,715,260 | 4,715,260 | 4,303,945 | 4,303,945 | 4,303,945 | 4,303,945 | 0 |
| Gen - Capital | 16,669,659 | 19,532,729 | 14,823,678 | 9,597,722 | 11,127,243 | N/A | N/A |
| Liability | 256,646 | 346,317 | 374,592 | 474,439 | 376,414 | 358,352 | 18,062 |
| Recreation | 2,518,307 | 2,518,307 | 2,929,622 | 2,929,622 | 2,929,622 | 2,377,198 | 552,425 |
| Debt Service | 2,270,591 | 2,346,037 | 1,554,218 | 1,665,352 | 1,779,444 | N/A | N/A |
| Cash-in-Lieu | 5,991,309 | 7,485,737 | 1,289,637 | 2,159,680 | 2,181,022 | N/A | N/A |
| FICA | 329,077 | 351,890 | 407,811 | 523,541 | 448,714 | 436,650 | 12,064 |
| IMRF | 372,752 | 420,262 | 431,266 | 466,783 | 415,123 | 395,570 | 19,553 |
| Audit | 10,575 | 9,653 | 9,620 | 10,177 | 10,746 | 10,250 | 496 |
| WDSRA | 70,316 | 70,316 | 10,000 | 10,000 | 10,000 | N/A | N/A |
| Golf | 842,081 | 842,081 | 842,081 | 842,081 | 842,081 | 754,200 | 87,881 |

Total $\quad \$ \quad 34,046,573 \quad \$ \quad 38,638,589 \quad \$ \quad 26,976,470 \quad \$ 22,983,342$ \$ $24,424,354$

General Operating Reserve - In 2018 the recommended reserve balance includes an additional amount for extraordinary items or "known unknowns" including a potential property tax freeze and a reserve for the District's exposure relating to the fraud perpetrated on the Illinois Metropolitan Investment Fund. The decrease in the 2016 fund balance compared to the 2015 amount was based a planned drawdown of $\$ 411,315$ in additional fund balance that was transferred from the operating reserve to the recreation fund reserve.

General Capital - As noted in previous budget discussions the amount in reserve for capital projects has declined since 2015. The decline was based on the District's multi-year capital plan and amounts were set aside in the last few years for the construction of the Fort Hill Activity Center. The increase in the 2018 budget anticipates proceeds from the sale of the District's administrative Planning and Development Building (PAD).

Recreation Fund Reserve - In 2016, the recreation fund reserve policy was updated to reflect a range of 2-3 months of operating expenses. The recommended balance shown in the chart above equals 2 months of operating expenses. The long term goal will be to bring the reserve level from 2 months to 3 months of operating expenses.

Cash-in-Lieu funds, unlike General Fund reserves, are not property tax dollars, but rather impact fees or developer donations it has received over recent years. In 2016 a total of $\$ 6.9$ million was allocated to pay for construction of the Fort Hill Activity Center and \$266,000 in 2017. There are no cash-in-lieu dollars allocated in the 2018 budget.

Golf Fund Reserve - The Golf Fund reserve amount is equal to golf operation's annual debt service amount. The new reserve policy reflects risk exposure to golf operations with the fund being reclassified from an Enterprise to a Special Revenue Fund (meaning golf is not independent and can receive support similar to any other recreation program).

The following fund balance graphs illustrate those funds that have recommended reserve target requirements:







## 2018 District-Wide Operating Budget - Overview \& Analysis

The District's operating budget excludes capital spending for the General, Special Recreation, Golf, Debt Service, and the Cash-in-Lieu fund budgets. The Golf Fund includes debt service as an operating expense for the presentation below. Analysis of the following revenue and expenditure categories for the District's 2018 operating budget are presented in this section.

| Operating Budget | GeneralOperating |  | Recreation |  | Golf |  | FICA |  | IMRF |  | Audit |  | Liability |  | Special Recreation |  | $\begin{array}{\|c\|} \hline \text { Budget } \\ \hline 2018 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$ | 6,288,195 | \$ | 3,195,000 | \$ | - | \$ | 790,000 | \$ | 730,000 | \$ | 21,000 | \$ | 610,000 | \$ | 1,628,784 | \$ | 13,262,979 |
| Replacement Taxes |  | 75,300 |  | 115,500 |  | - |  | - |  | - |  | - |  | - |  |  |  | 190,800 |
| Investment Income |  | 37,072 |  | 35,270 |  | 15,900 |  | 3,673 |  | 3,880 |  | 69 |  | 4,227 |  |  |  | 100,091 |
| Charges for Services |  | - |  | 7,057,716 |  | 2,656,160 |  | - |  | - |  | - |  | - |  |  |  | 9,713,876 |
| Sales |  | - |  | 576,802 |  | 810,543 |  | - |  | - |  | - |  | - |  |  |  | 1,387,345 |
| Rental Income |  | 15,680 |  | 563,350 |  | 100,500 |  | - |  | - |  | - |  | - |  | - |  | 679,530 |
| Alternative Revenue |  | 18,270 |  | 90,265 |  | 12,000 |  | - |  | - |  | - |  |  |  |  |  | 120,535 |
| Miscellaneous |  | 192,975 |  | 1,001,578 |  | 116,889 |  | 4,800 |  | 5,600 |  | - |  | 4,452 |  | - |  | 1,326,294 |
| Other Financing Sources |  | 600 |  | 1,551,146 |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,551,746 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | 6,628,092 |  | 14,186,628 |  | 3,711,992 |  | 798,473 |  | 739,480 |  | 21,069 |  | 618,679 |  | 1,628,784 |  | 28,333,196 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits |  | 3,325,893 |  | 9,002,444 |  | 1,445,231 |  | 873,300 |  | 791,140 |  | - |  | 394,080 |  | - |  | 15,832,088 |
| Supplies |  | 480,790 |  | 1,155,254 |  | 400,152 |  | - |  | - |  | - |  | 3,500 |  | - |  | 2,039,696 |
| Contractual Services |  | 746,544 |  | 3,193,224 |  | 697,583 |  | - |  | - |  | 20,500 |  | 319,124 |  | 1,495,633 |  | 6,472,608 |
| Utilities |  | 95,652 |  | 804,782 |  | 90,176 |  | - |  | - |  | - |  | - |  | - |  | 990,610 |
| Capital Projects |  | 1,100 |  | 30,925 |  | 1,700 |  | - |  | - |  | - |  | - |  | 133,151 |  | 166,876 |
| Miscellaneous |  | 12,700 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 12,700 |
| Debt Service |  | - |  | - |  | 754,200 |  | - |  | - |  | - |  | - |  | - |  | 754,200 |
| Other Financing Uses |  | 1,965,413 |  | - |  | 322,950 |  | - |  | - |  | - |  | - |  | - |  | 2,288,363 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures |  | 6,628,092 |  | 14,186,628 |  | 3,711,992 |  | 873,300 |  | 791,140 |  | 20,500 |  | 716,704 |  | 1,628,784 |  | 28,557,141 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$ | - | \$ | - | \$ | - | \$ | $(74,827)$ | \$ | $(51,660)$ | \$ | 569 | \$ | $(98,025)$ | \$ | - | \$ | $(223,945)$ |

The District is projected to have a planned deficit of approximately $\$ 223,900$ in 2018 comprised of the funds noted above. The drawdown in the FICA, IMRF and liability funds are all planned to reduce the amount of fund balance reserves on hand. For those funds, reserve balances will increase if expenditures come in below the budgeted amount in the prior year.

2018 Operating Revenues


2018 Operating Expenditures


## 2018 General Fund

The General Fund has two basic budgetary functions: fund support operations and fund capital projects. The operating component of the General Fund includes six administrative support functions in addition to Park Police, Trades and Fleet operations. Funding of the General Fund is primarily supported through property tax revenue, which will be discussed in detail below.

2018 General Fund - Operating Budget
The following financial statement illustrates the General Fund operating budget on a combined basis including prior year's results.


The 2018 budget is balanced with operating revenues supporting the annual operating expenses. The $\$ 411,315$ deficit in 2016 was a planned drawdown of funds that were transferred to the recreation fund.

This section does not include an analysis of the capital budget that is contained within the General Fund. The capital budget follows this section on general fund operations.

Revenues within the General Fund operating budget are derived from the following sources:



## Property Taxes

Property tax revenue for operations accounts for $95 \%$ of the total revenue within the General Fund, and is budgeted to increase 8.5\% compared to the 2017 budget and year-end projections.

## Replacement Taxes

Replacement taxes are an additional income tax for corporations calculated at a rate of $2.5 \%$ of net taxable income. Historically, replacement taxes have been allocated between the General and Recreation Funds. The 2018 budget accounts for a $15.7 \%$ or $\$ 14,000$ decrease compared to the 2017 budget and year-end projections.

## Interest Income

Interest income accounts for about 1\% of the operating revenue and is budgeted to increase over the 2017 budgeted and projected amounts. The 2018 budget is based on an overall rate of $1.5 \%$.

## Rental Income

Rental income represents security income received from park/facility rentals requiring the presence of park police. Rental income is budgeted to remain fairly consistent with 2017 budgeted and projected amounts.

## Alternative Revenue

Alternative Revenue mainly represents grant income.

## Miscellaneous Income

Miscellaneous income includes various reimbursements to the District. Miscellaneous income is budgeted to remain fairly consistent with 2017 budgeted and projected amounts.

Miscellaneous income is derived in part from student parking permits at Naperville Central and Neuqua Valley. Revenue from these permits is used to maintain the parking lots including garbage and litter removal, sealcoating and snow removal, and is appropriately budgeted for in the Trades Division budget. In addition, park police and the trades division budgets are reimbursed by the Exchange Club and Jaycees for labor costs associated with working Ribfest and Last Fling.

One of the other reimbursements received by the District comes from WDSRA (Western DuPage Special Recreation Association). The District is reimbursed for a portion of administrative salaries, training, Program Guide, advertising and elevator inspection fees. All reimbursable expenses are related to special needs provided by the Naperville Park District within the community.

Lastly, other miscellaneous revenue includes parking ticket income and employee insurance reimbursement.

## Other Financing Sources

Includes the sale of capital assets.

2018 General Fund - Operating Expenditures


General-Operating Expenditures

|  |  | Budget $2017$ |  |  | ojections 2017 |  |  | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 vs. Proj Variance |  |  | Budget Variance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wages \& Benefits |  | 3,372,915 | 55\% |  | 3,241,123 | 53\% |  | 3,325,893 | 50\% |  | 84,770 | 2.6\% |  | -47,022 | -1.4\% |
| Supplies |  | 499,700 | 8\% |  | 452,099 | 7\% |  | 480,790 | 7\% |  | 28,691 | 6.3\% |  | -18,910 | -3.8\% |
| Contractual Services |  | 799,888 | 13\% |  | 773,278 | 13\% |  | 746,544 | 11\% |  | -26,734 | -3.5\% |  | -53,344 | -6.7\% |
| Utilities |  | 97,682 | 2\% |  | 80,611 | 1\% |  | 95,652 | 2\% |  | 15,041 | 18.7\% |  | -2,030 | -2.1\% |
| Capital Projects |  | 1,000 | 0\% |  | 8,000 | 0\% |  | 1,100 | 0\% |  | -6,900 | -86.3\% |  | 100 | 10.0\% |
| Miscellaneous |  | 12,500 | 0\% |  | 12,450 | 0\% |  | 12,700 | 0\% |  | 250 | 2.0\% |  | 200 | 1.6\% |
| Fund Transfer |  | 1,330,676 | 22\% |  | 1,594,365 | 26\% |  | 1,965,413 | 30\% |  | 371,048 | 23.3\% |  | 634,737 | 47.7\% |
| Total Expenditures | \$ | 6,114,361 | 100\% | \$ | 6,161,926 | 100\% | \$ | 6,628,092 | 100\% | \$ | 466,166 | 7.6\% | \$ | 513,731 | 8.4\% |

## Wages \& Benefits

Wages and benefits account for $50 \%$ of the total expenditures of the operating budget. The 2018 budget includes a 3\% compensation pool for employees (the compensation pool accounts for merit increases, market adjustments and employee bonuses). Health insurance premiums for 2018 remained flat with no plan design changes. Dental insurance rates will increase $3.4 \%$ and vision premiums will decrease $18 \%$. The employee contribution rate for those eligible staff participating in the PPO plan at any level is $15 \%$ and $12 \%$ for the HMO plan.

## Supplies

Supplies account for 7\% of the total operating budget, and are budgeted to increase 6.3\% over the 2017 projected amounts and a decrease $3.8 \%$ compared to the previous year's budget.

## Contractual Services

Contractual expenses account for $11 \%$ of the total operating budget. Contractual services are budgeted to decrease about 3.5\% compared to the previous year's budget.

## Utilities

Utilities account for 2\% of the total operating budget and are budgeted to increase slightly as compared to the previous budget year.

## Capital Projects

Capital expenses within the operating budget represent minor furniture purchases.

## Miscellaneous

Miscellaneous expenses include investment fees associated with the purchase of certificate of deposits through various programs and fees for the District's managed portfolio.

## Fund Transfers

There are two fund transfers budgeted in 2018. The $\$ 1.6$ million recurring transfer to the Recreation Fund which provides resources to fund park maintenance operations and a $\$ 414,300$ transfer to the capital department.

## 2018 General Fund - Departmental Profiles

The operating budget contains the following functions:

- Executive Director
- Finance
- Information Technology
- Human Resources
- Planning \& Development
- Park Police
- Board of Commissioners
- Trades
- Fleet
- Allocations

Resources are allocated to the functions within the General Fund operating budget as illustrated below:


Fund Allocations represent utility charges and general office expenses incurred by the District and allocated among the three main operating funds (General, Recreation, and Golf Services).

A summary for each function follows providing details of the responsibilities of the division or department relative to the District. Further account detail is provided in the General Fund departmental income statements found later in this document.

## Executive Director

## Profile

Ray McGury has served as the Executive Director of the Naperville Park District since September 2008. He is responsible for managing and monitoring the District's $\$ 39.6$ million budget as well as the management of over 100 full-time and full-time equivalent staff and more than 1,000 part-time employees. He is also responsible for directing the operations and maintenance of more than 137 parks and facilities across $2,400+$ acres, the operations and maintenance of Naperbrook and Springbrook golf courses (both 18 hole courses), Centennial Beach, the Riverwalk, the Knoch Knolls Nature Center, the Millennium Carillon in Moser Tower, the new Fort Hill Activity Center and the offering of more than 1,400 recreational, arts, athletic and environmental programs for all ages.

In 2018 the Executive Director will lead the organization through a refocusing of priorities and resetting the District's direction. This will be accomplished through a new 3 -year strategic plan (2018-2020) and an update to the District's Master Plan.

| Executive Director | $\begin{aligned} & \hline \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | Projections 2017 | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| M iscellaneous | 15,350 | 16,673 | 16,785 | 19,195 | 17,043 | $(2,152)$ | -11\% | 258 | 2\% |
| Total Revenue | 15,350 | 16,673 | 16,785 | 19,195 | 17,043 | $(2,152)$ | -11\% | 258 | 2\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 243,301 | 249,689 | 249,076 | 248,216 | 254,383 | 6,167 | 2\% | 5,307 | 2\% |
| Supplies | 1,610 | 530 | 1,950 | 1,400 | 1,950 | 550 | 39\% | - | 0\% |
| Contractual Services | 180,889 | 172,183 | 230,865 | 226,119 | 159,665 | $(66,454)$ | -29\% | $(71,200)$ | -31\% |
| Total Expenditures | 425,800 | 422,402 | 481,891 | 475,735 | 415,998 | $(59,737)$ | -13\% | $(65,893)$ | -14\% |
| Surplus/(Deficit) | $(\$ 410,450)$ | (\$405,729) | $(\$ 465,106)$ | $(\$ 456,540)$ | $(\$ 398,955)$ | \$57,585 | -13\% | \$66,151 | -14\% |

## Finance

## Profile

The Finance Department is comprised of 4 full-time, positions, including a Finance Director, Accounting Manager, Accounts Payable Administrator and a Payroll Administrator. The Finance Department is responsible for coordinating and directing the financial activities of the District including: maintaining the accounting system and the related financial controls, managing revenue collections, miscellaneous billings, accounts payable, payroll, cash management, investing funds, financial reporting, debt management and establishing and maintaining proper internal controls to safeguard District assets.

One of the main goals of the department is to continue maintaining public confidence in the financial stability of the District. This can be achieved by maintaining the Aaa rating from Moody's Investor Services and by continuing to receive the Government Finance Officers Association Excellence in Financial Reporting Award. Providing accurate and timely financial reports and continuing to receive an unqualified audit opinion are also ongoing goals of the department.

| Finance | $\begin{gathered} \hline \text { Final } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Final } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \text { Proj } \end{gathered}$ | \% | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Budget } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| M iscellaneous | 19,098 | 19,413 | 20,696 | 20,048 | 20,068 | 20 | 0\% | (628) | -3\% |
| Other Financing Sources |  | - | - | - | - | - | 0\% | - | 0\% |
| Total Revenue | 19,098 | 19,413 | 20,696 | 20,048 | 20,068 | 20 | 0\% | (628) | -3\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 379,719 | 384,258 | 400,238 | 398,456 | 408,930 | 10,474 | 3\% | 8,692 | 2\% |
| Supplies | 1,243 | 1,387 | 1,900 | 1,900 | 1,600 | (300) | -16\% | (300) | -16\% |
| Contractual Services | 39,585 | 41,321 | 44,143 | 42,829 | 43,780 | 951 | 2\% | (363) | -1\% |
| Capital Projects | 217 | 200 | - | - | - | - | 0\% | - | 0\% |
| M iscellaneous | 12,740 | 12,437 | 12,500 | 12,450 | 12,700 | 250 | 2\% | 200 | 2\% |
| Total Expenditures | 433,504 | 439,603 | 458,781 | 455,635 | 467,010 | 11,375 | 2\% | 8,229 | 2\% |
| Surplus/(Deficit) | $(\$ 414,406)$ | $(\$ 420,190)$ | $(\$ 438,085)$ | (\$435,587) | (\$446,942) | (\$ 11,355) | 3\% | $(\$ 8,857)$ | 2\% |

## Information Technology

## Profile

The IT Department is comprised of 4 staff members; 2 full-time, regular positions that include an, IT Director, IT Specialist, and 2 part-time PC Helpdesk Technicians. The IT Department supports park district operations from 7AM through 9PM Monday-Friday and 8AM through 4PM on Saturday and Sunday along with on-call support. The Department provides a wide range of services that support all departments in the District. These services are not only intended to maintain day-to-day operations, but also to enhance core business processes that ultimately benefit the Naperville community and residents of the District. IT services include desktop support, infrastructure support, telecommunications, data center operations, network and desktop security, systems administration, and mobile app support.

The IT Department maintains approximately 241 workstations and laptops, over 35 database and application servers in a central data center, 125 tablets and mobile devices, over 100 network infrastructure devices across 15 remote locations. In addition to email services for over 450 District email accounts, the IT Department is also responsible for hosting all District websites, including www.napervilleparks.org, which averages more than half a million visits per year. Lastly, the Department maintains all card access and surveillance systems, with more than 153 cameras spread across District facilities.

2018 will bring the completion of the migration from Exchange 2007 to Exchange 2013. This will be followed swiftly with the migration of Office 2007 to 2013, and finally, the migration from Windows 7 to Windows 10. This migration requires that our backend servers and infrastructure be migrated from 2008 and 2012 server operating systems to server 2016. This is primarily when referencing Active Directory roles and services, as well as file shares and printing services. These migrations inherently require an upgrade of our VOIP systems which will occur during Q4 of 2017. This also requires our remote Domain Controllers which propagate files shares and print servers to be upgraded. Finally, inherent to the Windows 7 to Windows 10 upgrade our Virtual Desktop environment will be upgraded Q4 of 2017 into Q1 of 2018.

The IT Department will continue to focus on improving operational efficiency by implementing a number of initiatives identified through the development of the District's Information Technology Improvement Plan. In addition to helping guide the District in planning, procuring, implementing, and managing current and future investments and resources in the area of technology, the IT Improvement Plan also provides a framework for keeping the District technologically relevant. This framework, which includes staff oversight by the IT Steering committee, ensures all technology is implemented in close alignment with the District's overall mission, vision, and core values.

| Information Technology | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \mathrm{Proj} \end{gathered}$ | \% | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Budget } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| M iscellaneous | 3,545 | 2,676 | 5,316 | 5,401 | 3,540 | $(1,861)$ | -34\% | $(1,776)$ | -33\% |
| Other Financing Sources | 2,562 | - | - | - | - | - | 0\% | - | 0\% |
| Total Revenue | 6,107 | 2,676 | 5,316 | 5,401 | 3,540 | $(1,861)$ | -34\% | $(1,776)$ | -33\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 136,097 | 172,524 | 212,352 | 184,876 | 217,091 | 32,215 | 17\% | 4,739 | 2\% |
| Supplies | 11,685 | 11,441 | 12,600 | 12,600 | 12,600 | - | 0\% | - | 0\% |
| Contractual Services | 163,576 | 138,206 | 166,405 | 163,095 | 164,195 | 1,100 | 1\% | $(2,210)$ | -1\% |
| Utilities | 1,841 | 1,977 | 2,400 | 2,400 | 2,400 | - | 0\% | - | 0\% |
| Total Expenditures | 313,199 | 324,148 | 393,757 | 370,371 | 396,286 | 25,915 | 7\% | 2,529 | 1\% |
| Surplus/(Deficit) | $(\$ 307,092)$ | (\$321,472) | $(\$ 388,441)$ | (\$364,970) | (\$392,746) | (\$27,776) | 8\% | (\$4,305) | 1\% |

## Human Resources <br> Profile

The Human Resources Department is comprised of 5 full-time positions including the Director of Human Resources, Safety Manager, Benefits \& HR Coordinator, Human Resources Administrator and Executive Administrative Assistant. The department provides support to the entire District staff of over 1,100 individuals and the Board of Commissioners.

The services provided include, but are not limited to, benefits administration, compensation administration, disciplinary matters, employee development and growth, general liability claims, compliance with FOIA and OMA training requirements, FOIA oversight, performance appraisal process, personnel policy development and interpretation, employee recognition, property claims, recruiting for part time and full time positions, oversight of the District-wide risk management program, wellness programs, employee orientations and worker's compensation claims.

The Director of Human Resources represents the District on the Park District Risk Management Agency (PDRMA) PDRMA Program Council, PDRMA Membership Assembly, the PDRMA Education and Training Committee, Intergovernmental Personnel Benefit Cooperative (IPBC) Northern Illinois Health Insurance Initiative (NIHII) subpool board, IPBC NIHII Operations Committee and serves as committee chair on the PDRMA Claims Committee. She also participates on the Management Association of Illinois HR Advisory Council and is the District's liaison to Ribfest.

District-wide training is budgeted within the Human Resources budget. The District looks forward to having three staff members participate in the Naperville Chamber of Commerce 2018 Leadership Institute. New to the 2018 budget is an employee engagement and opinion survey.

| Human Resources | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \mathrm{Proj} \end{gathered}$ | \% | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Budget } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| M iscellaneous | 10,612 | 13,987 | 18,160 | 19,870 | 19,860 | (10) | 0\% | 1,700 | 9\% |
| Other Financing Sources | - | - | - | - | - | - | 0\% | - | 0\% |
| Total Revenue | 10,612 | 13,987 | 18,160 | 19,870 | 19,860 | (10) | 0\% | 1,700 | 9\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 309,015 | 357,140 | 404,819 | 377,716 | 407,686 | 29,970 | 8\% | 2,867 | 1\% |
| Supplies | 1,030 | 2,484 | 3,650 | 1,900 | 2,700 | 800 | 42\% | (950) | -26\% |
| Contractual Services | 58,564 | 71,835 | 76,394 | 65,724 | 85,352 | 19,628 | 30\% | 8,958 | 12\% |
| Capital Projects | - | 578 | 1,000 | 600 | 1,100 | 500 | 83\% | 100 | 10\% |
| Total Expenditures | 368,609 | 432,037 | 485,863 | 445,940 | 496,838 | 50,898 | 11\% | 10,975 | 2\% |
| Surplus/(Deficit) | (\$357,997) | (\$418,050) | (\$467,703) | (\$426,070) | (\$476,978) | $(\$ 50,908)$ | 12\% | (\$9,275) | 2\% |

## Planning \& Development

## Profile

The Planning Department manages the design and development of open space and amenities, renovation of existing parks and facilities, and land acquisition within the Park District system per the Mission, Vision, and Core Values set forth by the Board of Park Commissioners. The Department is comprised of two primary areas: park planning and capital project development that involves oversight of 137 parks and facilities encompassing 2,400+ acres.

The Planning Department employs the following full-time, regular positions: Director of Planning, Planner, Community Development Project Manager, Project Manager (3), and Administrative Assistant. The Community Development Project Manager position is divided between the Marketing Department (70\%) and the Planning Department (30\%). Furthermore, the Administrative Assistant position supports the Planning Department as well as other Park District departments on an as needed basis.

In 2018, the Planning Department will focus on several strategic initiatives including continual maintenance of the Park \& Facility Database, as well as execution of the Capital Projects Prioritization Policy and Public Participation Process in collaboration with the Marketing Department. Moreover, the Planning Department will be finishing the organizational Master Plan, taking into consideration input received from the Community Interest and Opinion Survey and recommendations of the Strategic Plan conducted in 2017.

The Planning Department's budget and staffing plan reflect the resources required to implement key projects in 2018. In addition, the Department will facilitate the District's Green Team through its tenth year, which is tasked with identifying, tracking, and implementing
environmental initiatives. The Department also will continue to pursue grants and other sources of alternative revenue aligned with planned projects per the Non-Tax Revenue Plan.

| Planning \& Development | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Miscellaneous | 20,283 | 20,600 | 20,224 | 20,009 | 16,436 | $(3,573)$ | -18\% | $(3,788)$ | -19\% |
| Total Revenue | 20,283 | 20,600 | 20,224 | 20,009 | 16,436 | $(3,573)$ | -18\% | $(3,788)$ | -19\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 554,661 | 556,342 | 585,111 | 569,254 | 582,352 | 13,098 | 2\% | $(2,759)$ | 0\% |
| Supplies | 1,496 | 588 | 1,490 | 1,100 | 1,450 | 350 | 32\% | (40) | -3\% |
| Contractual Services | 8,196 | 9,975 | 11,310 | 10,055 | 10,215 | 160 | 2\% | $(1,095)$ | -10\% |
| Total Expenditures | 564,353 | 566,905 | 597,911 | 580,409 | 594,017 | 13,608 | 2\% | $(3,894)$ | -1\% |
| Surplus/(Deficit) | (\$544,070) | (\$546,305) | $(\$ 577,687)$ | $(\$ 560,400)$ | $(\$ 577,581)$ | $(\$ 17,181)$ | 3\% | \$ 106 | 0\% |

## Park Police

## Profile

The park police are staffed by thirty part time police officers and nine part-time park service officers supervised by one regular full time Police Chief and one regular full time officer to handle encroachments and special duties. The goal and focus of the department is to provide friendly and high quality service to all of the patrons of the Naperville park system. Park Police places great emphasis on making sure that parks and other facilities are safe and secure with a goal of always being approachable and helpful.

The park district has increased and improved the District's trail systems continually for the last several years. The park Police implemented mobile ATV patrols and increased foot patrols and bicycle patrols nine years ago to meet these increased needs in our parks and trail systems. The budget has accommodated additional trail ATV and bicycle patrols during peak park use. The department maintained that continued level of staffing for 2012 through 2017, and expects to continue this patrol initiative throughout 2018. ATV patrols have made it possible for staff to check areas that cannot be reached by regular patrol vehicles. ATV patrols and bicycle patrols will continue to be a priority for the expanded trail system as well as the regular parks for a large part of the coming year.

In addition we introduced a trail initiative program in 2015 due to increases in bikes and pedestrians and potential problems and complaints about their interactions. We staffed extra manpower throughout the trail systems and handed out educational material about the need for courtesy and safety information about accident avoidance. This met with a very positive response by both bike riders and trail walkers. This initiative was continued through 2017 and again met with great success. This will be continued in 2018 and beyond.

Each year we are faced with the challenge of staffing more special events and charity walks. We have continued to meet this challenge in 2017 and expect to do the same in 2018.

As the District's park inventory has expanded, Park Police are responding to more calls, both dispatched and self-initiated. The department is always looking for ways to increase patrol efforts and the level of service provided to the public. Calls received in 2017 remained consistent with prior years. Once again we were able to provide an increase in foot patrol in 2017 and plan on continuing that trend in 2018.

| Park Police | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Final } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Projections } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2018 \mathrm{vs} . \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Rental Income | 13,666 | 15,491 | 11,500 | 16,801 | 15,680 | $(1,121)$ | -7\% | 4,180 | 36\% |
| Alternative Revenue | 1,601 | 2,274 | 2,270 | 2,274 | 2,270 | (4) | 0\% | - | 0\% |
| M iscellaneous | 33,487 | 44,658 | 29,004 | 33,204 | 32,136 | $(1,068)$ | -3\% | 3,132 | 11\% |
| Total Revenue | 48,754 | 62,423 | 42,774 | 52,479 | 50,086 | $(2,393)$ | -5\% | 7,312 | 17\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 444,484 | 470,912 | 489,352 | 485,723 | 471,386 | $(14,337)$ | -3\% | $(17,966)$ | -4\% |
| Supplies | 19,582 | 15,919 | 17,750 | 17,794 | 17,850 | 56 | 0\% | 100 | 1\% |
| Contractual Services | 78,324 | 64,130 | 84,565 | 82,650 | 93,116 | 10,466 | 13\% | 8,551 | 10\% |
| Utilities | 3,619 | 1,978 | 2,400 | 2,400 | 2,400 | - | 0\% | - | 0\% |
| Capital Projects | 366 | 228 | - | - | - | - | 0\% | - | 0\% |
| Total Expenditures | 546,375 | 553,167 | 594,067 | 588,567 | 584,752 | $(3,815)$ | -1\% | $(9,315)$ | -2\% |
| Surplus/(Deficit) | (\$497,621) | (\$490,744) | (\$551,293) | $(\$ 536,088)$ | $(\$ 534,666)$ | \$ 1,422 | 0\% | \$ 16,627 | -3\% |

## Park Board

## Profile

The Naperville Park District is governed by a seven member board who are elected at-large by Naperville voters to represent the community; each serves a four-year term. The Executive Director is the only employee of the Park Board.

The Board's budget includes 30\% in employment costs for the Executive Administrative Assistant, as the position is responsible for providing support to the group. In addition, the budget provides funding for each commissioner to represent the District at various community events, and educational opportunities through seminars and conferences.

| Park Board | $\begin{gathered} \hline \text { Final } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Final } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \mathrm{Proj} \end{gathered}$ | \% | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Budget } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| M iscellaneous | - | - | - | 453 | 1,008 | 555 | 123\% | 1,008 | 0\% |
| Total Revenue | \$0 | \$0 | \$0 | \$453 | \$1,008 | \$555 | 123\% | \$ 1,008 | 0\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 25,134 | 13,398 | 24,575 | 23,900 | 37,710 | 13,810 | 58\% | 13,135 | 53\% |
| Supplies | 426 | 441 | 1,700 | 1,000 | 1,700 | 700 | 70\% | - | 0\% |
| Contractual Services | 10,770 | 1,333 | 18,800 | 11,944 | 18,800 | 6,856 | 57\% | - | 0\% |
| Total Expenditures | 36,330 | 15,172 | 45,075 | 36,844 | 58,210 | 21,366 | 58\% | 13,135 | 29\% |
| Surplus/(Deficit) | $(\$ 36,330)$ | $(\$ 15,172)$ | $(\$ 45,075)$ | $(\$ 36,391)$ | $(\$ 57,202)$ | $(\$ 20,811)$ | 57\% | (\$ 12,127) | 27\% |

## Trades

## Profile

The Trades Department maintains over 43 facilities totaling over 230,000 square feet. These include the Administration Building, ARRCC, Planning, The Millennium Carillon in Moser Tower and its adjacent Visitor Center, Riverwalk Café, Centennial Beach Bathhouse, Fort Hill Activity Center and Centennial Grill, Studio One, Sportsman's Clubhouse, Seager Park Interpretative Center, the Knoch Knolls Nature Center, North, Central and South Maintenance Facilities, storage buildings, shelters, press boxes and restroom buildings.

In addition, Trades is responsible for the maintenance and inspection of basketball courts, tennis courts, baseball backstops, fencing, dams, bridges, piers, decks, and several miles of asphalt trails, parking lots, pavilions, other hard structures and numerous playgrounds. Trades personnel maintain, install and remove various signs and sign posts at all parks and buildings. These include constructing, and installing new signs and repair and painting of existing signs. Trades also maintain underground sprinkler lines, storm structures, and plumbing.

Through an extensive, preventative maintenance plan, Trades personnel routinely inspect and make repairs to facilities as necessary and respond to numerous requests for minor improvement projects within Park District facilities. Trades staff also completes larger projects including, construction of storage buildings, re-roofing, painting and flooring. Annual projects include winterizing and opening of park buildings, the beach and exterior plumbing fixtures and lines in the spring. Trades personnel install pond aerators in the spring and remove them each fall. For the past three years the Trades personnel improved playground safety by adding over 1,800 cubic yards of safety surfacing each year.

The Trades personnel identify and implement energy-saving ideas. These include retro-fits high-consumption light fixtures and implementing energy saving ideas such as adding insulation and temperature controls.

Trades personnel review plans for new parks, playgrounds. Trades personnel provide playground audits to new playgrounds to assure compliance with playground safety specifications.

Trades personnel provide suggestions and assists in reviewing the construction projects. Trades assisted with the renovation of the new construction project of the Central Maintenance/Fleet/Police building and the close out of Fort Hill Activity Center.

The Trades Department consists of 7 regular employees, several seasonal staff, and one manager.

| Trades | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \text { Proj } \\ \hline \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Alternative Revenue | 500 | 938 | - | - | - | - | 0\% | - | 0\% |
| M iscellaneous | 67,580 | 59,771 | 59,656 | 80,285 | 63,192 | $(17,093)$ | -21\% | 3,536 | 6\% |
| Other Financing Sources | 750 | 921 | 600 | 600 | 600 | - | 0\% | - | 0\% |
| Total Revenue | 68,830 | 61,630 | 60,256 | 80,885 | 63,792 | $(17,093)$ | -21\% | 3,536 | 6\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 658,787 | 686,784 | 709,238 | 689,465 | 681,452 | $(8,013)$ | -1\% | $(27,786)$ | -4\% |
| Supplies | 141,341 | 136,289 | 155,670 | 152,806 | 155,420 | 2,614 | 2\% | (250) | 0\% |
| Contractual Services | 103,140 | 87,259 | 88,006 | 80,970 | 88,006 | 7,036 | 9\% | - | 0\% |
| Total Expenditures | 903,268 | 910,332 | 952,914 | 923,241 | 924,878 | 1,637 | 0\% | $(28,036)$ | -3\% |
| Surplus/(Deficit) | (\$834,438) | $(\$ 848,702)$ | (\$892,658) | (\$842,356) | (\$861,086) | (\$ 18,730) | 2\% | \$31,572 | -4\% |

## Fleet

## Profile

The Fleet Division maintains over 300 pieces of large equipment including trucks, trailers, large area mowers, tree care machinery, tractors and utility vehicles. The division also maintains more than 200 pieces of smaller equipment such as snow blowers, generators, stump grinders, zero turn mowers and other small-engine driven equipment.

Of particular note was the opening of a new Central maintenance shop in 2017. The shop was completed in June of 2017 and the Fleet department moved in and started quickly to work out of the new shop. This shop is better equipped, provides more under roof storage of equipment and boasts improved efficiencies due to design considerations. Obtained at no charge to the District, a new on site propane fueling island will make it easier and less time consuming to fill up vehicles with propane in the upcoming years.

The division continues to expand and adhere to a comprehensive preventative maintenance plan. Regular scheduled preventative maintenance helps improve reliability and increase fuel economy. The division seeks to purchase more fuel-efficient, appropriately-sized vehicles as older equipment is replaced. Fleet replacement vehicles include smaller pickups, vans and dump trucks suited to be converted to run on propane whenever possible so as to minimize fuel consumption. The trend is away from diesel powered trucks to more and more frequently those that run on unleaded and propane. Four vehicles purchased in 2017 will be converted in 2018 to run on propane. This gives our fleet flexibility to run on cheaper, cleaner-burning propane, or gasoline as necessary.

Despite overall fleet fuel efficiencies improving, increased maintenance levels in our parks have driven fuel consumption higher. A comparatively cool wet summer where turf grew at a constant rate has contributed to greater fuel usage. Expenditures for fuel have been less than anticipated however, due to an abundance of fuel inventories worldwide, and greater utilization of fuel-efficient propane. A significant milestone was achieved in 2017 when the fleet used over 10,000 gallons of propane for the first time.

Fleet has purchased a number of vehicles and pieces of equipment this year, to meet our high maintenance standards within the parks. Mobile column lifts were purchased for the mechanics at the new shop and have proven to be an efficient new tool. A scissor lift was purchased for the new Activity Center, a new pickup for Park Police, two new garbage trucks, two vans and two dump trucks were all purchased and brought onboard in 2017.

The Fleet Division consists of 3 full-time mechanics, as well as the Fleet operations manager and administrative assistant who share responsibilities within both Fleet and the Central Divisions of the Parks Department.

| Fleet | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ \hline 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | 2018 vs. <br> 2017 Proj | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Alternative Revenue | 23,869 | 8,000 | 16,000 | 12,000 | 16,000 | 4,000 | 33\% | - | 0\% |
| Miscellaneous | 11,819 | 14,509 | 10,832 | 9,832 | 11,192 | 1,360 | 14\% | 360 | 3\% |
| Total Revenue | 35,688 | 22,509 | 26,832 | 21,832 | 27,192 | 5,360 | 25\% | 360 | 1\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 217,729 | 250,012 | 254,788 | 248,592 | 259,903 | 11,311 | 5\% | 5,115 | 2\% |
| Supplies | 278,085 | 252,792 | 292,640 | 251,249 | 275,170 | 23,921 | 10\% | $(17,470)$ | -6\% |
| Contractual Services | 93,142 | 64,821 | 61,660 | 72,152 | 65,175 | $(6,977)$ | -10\% | 3,515 | 6\% |
| Total Expenditures | 588,956 | 567,625 | 609,088 | 571,993 | 600,248 | 28,255 | 5\% | $(8,840)$ | -1\% |
| Surplus/(Deficit) | (\$553,268) | $(\$ 545,116)$ | $(\$ 582,256)$ | (\$550,161) | (\$573,056) | $(\$ 22,895)$ | 4\% | \$9,200 | -2\% |

## Allocations

The allocation budget is an administrative budget that captures fund-level revenue and expenses. Revenue includes property taxes, replacement taxes, interest income and miscellaneous reimbursements. Expenses include administrative costs that are shared by various departments that are identified within each fund.

| Allocations-General | $\begin{gathered} \hline \text { Final } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Final } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \text { Projections } \\ 2017 \end{array}$ | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | 2018 vs. 2017 Proj | \% | $\begin{array}{\|c\|} \hline 2018 \text { vs. } \\ 2017 \text { Budget } \\ \hline \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$5,649,153 | \$5,813,054 | \$5,797,868 | \$5,797,868 | \$6,288,195 | \$490,327 | 8\% | \$490,327 | 8\% |
| Replacement Taxes | 94,495 | 66,409 | 89,300 | 89,300 | 75,300 | $(14,000)$ | -16\% | $(14,000)$ | -16\% |
| Investment Income | 18,298 | 9,522 | 10,150 | 26,125 | 37,072 | 10,947 | 42\% | 26,922 | 265\% |
| M iscellaneous | 8,064 | 5,956 | 6,000 | 8,461 | 8,500 | 39 | 0\% | 2,500 | 42\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 5,770,010 | 5,894,941 | 5,903,318 | 5,921,754 | 6,409,067 | 487,313 | 8\% | 505,749 | 9\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 11,646 | 60,882 | 43,366 | 14,925 | 5,000 | $(9,925)$ | -66\% | $(38,366)$ | -88\% |
| Supplies | 7,930 | 15,484 | 10,350 | 10,350 | 10,350 | - | 0\% | - | 0\% |
| Contractual Services | 16,555 | 19,098 | 17,740 | 17,740 | 18,240 | 500 | 3\% | 500 | 3\% |
| Utilities | 80,860 | 70,768 | 92,882 | 75,811 | 90,852 | 15,041 | 20\% | $(2,030)$ | -2\% |
| Other Financing Uses | 1,697,345 | 2,128,546 | 1,330,676 | 1,594,365 | 1,965,413 | 371,048 | 23\% | 634,737 | 48\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 1,814,336 | 2,294,778 | 1,495,014 | 1,713,191 | 2,089,855 | 376,664 | 22\% | 594,841 | 40\% |
|  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$3,955,674 | \$3,600,163 | \$4,408,304 | \$4,208,563 | \$4,319,212 | \$ 110,649 | 3\% | $(\$ 89,092)$ | -2\% |

## 2018 Capital Program Overview

Funding for the District's Capital Program is included as a department within the General Fund.


## Property Taxes

Property tax revenue accounts for $64 \%$ of the 2018 capital budget. Property tax funding for capital increased by $8.5 \%$ or $\$ 444,200$ compared to the 2017 budget and projections.

In 1993, the District passed a referendum that dedicated seven cents to the General Fund tax rate to help support the District's future capital projects. One of the drivers of the initiative at that time was the impending state legislation that eventually limited the District's annual nonreferendum bonding authority to $\$ 608,000$ in levy year 1994. The District gained additional relief in the 2003 tax year with the passing of P.A. 93-601 amending 30 ILCS 350/1 et seq. This legislation increased the District's non-referendum bonding authority by $\$ 1.5$ million to just over $\$ 2.2$ million on an annual basis.

In 2007, the District modified the capital project funding allocation from a straight seven-cent reduction of the General Fund tax rate an allocation of tax dollars, using the final 2005 tax rate as the baseline year. The change was necessitated by the District's declining tax rate that threatened its ability to fully fund its support services that operated within the General Fund. In addition, it threatened its ability to fully fund the transfer to the Recreation fund that partially funds park maintenance expenses. The District will continue to monitor the funding allocation method as the District's tax rate trends downward.

## Interest Income

Interest income accounts for $1 \%$ of total capital revenues and is expected to increase based on the current rate environment.

## Alternative Revenue

Alternative income accounts for $1 \%$ or $\$ 50,000$ of the total capital revenue. Alternative revenue in the capital budget represents grant income.
Miscellaneous
Miscellaneous revenue accounts for $16 \%$ of the total capital budget at $\$ 1.4$ million, which represents the reimbursement from the Western DuPage Special Recreation Association (WDSRA) for ADA-related Capital improvements.

## Other Financing Sources

Other financing income accounts for $18 \%$ of the total capital budget at $\$ 1,612,200$. The increase compared to the prior year is based on the anticipated proceeds from the sale of the District's planning and development building. Transfers from the general and golf funds are also reflected in this category.

## 2018 Capital Budget

The 2018 Capital Budget is a work plan identifying projects to be implemented in 2018 based on the following key items:

- Naperville Park District Mission, Vision, and Core Values
- Public Input (2017 Community Interest and Opinion Survey, Public Participation Process, etc.)
- Naperville Park District Master Plan, Financial Plan, Recreation Plan, and Strategic Plan
- Capital Projects Prioritization Policy
- Other related resources and commitments

This plan may be modified throughout the year due to unforeseen conditions and/or the reallocation of resources.

The Capital Budget provides the basis for controlling expenditures for the acquisition of significant Park District assets and construction/renovation of facilities relating to parks and recreation. While Capital appropriations lapse at the end of the fiscal year, they are rebudgeted until projects are complete. As Capital projects are implemented, the operations of facilities are funded in the Operating Budget.

The Operating Budget authorizes and also provides the basis for controlling expenditures for all services, including the costs associated with operating and maintaining new facilities.
Operating Budget appropriations lapse at the end of the fiscal year.
The Naperville Park District Board of Commissioners approves the budget on an annual basis at a public meeting. All community members are welcome to attend.

## Capital Budget Definitions:

## What are Capital Improvements?

The 2018 Capital Budget consists of fixed assets that meet the following criteria:

1) A monetary value of at least $\$ 10,000$;
2) A lifecycle of at least 3 years;
3) Repair/Replacement of existing facilities;
4) Land acquisition and/or construction of facilities through the extension of existing services; and land acquisition and/or construction of facilities through the development of new services.

## How are the funds raised for these improvements?

Seven cents was dedicated to the Capital fund by the Naperville Park District Board of Commissioners in the early 1990's to be used exclusively for improvements to the park system and repayment of principal and interest for debt issued to fund projects.

Cash-in-lieu funds are received from the City of Naperville through the Land Dedication Ordinance adopted by the Naperville City Council. This ordinance requires land developers to dedicate 8.6 acres of park land per 1,000 people in any planned residential development or the cash equivalent of 8.6 acres, currently $\$ 323,600$ per acre.

Alternative revenue, such as grant programs also contribute to Capital project funding.
Additionally, Non-Referendum Bonding Authority allows the Park District to issue general obligation bonds to assist in funding Capital projects.

## Project Selection

The Park District has implemented the Capital Projects Prioritization Policy for determining projects designated as Capital expenditures for a given year. Initially, each department submits project requests for evaluation by the Parks and Recreation Committee and then by the Park Board in accordance with the policy. When projects exceed available funding sources in a given year, adjustments in schedule and/or scope of the project are recommended and agreed upon.

The 2018 Capital Budget consists of projects currently under construction as part of the 2017 Capital Budget (e.g., Frontier Sports Complex Improvements (phase III)), as well as new projects related to timely renovations and previous commitments. Typically, the commitments are associated with lease, grant, and contractual agreements. In addition, the 2018 Capital Budget involves development of projects driven by the Park District's Core Values and numerous organizational plans. The improvements within the 2018 Capital Budget are classified as either " A " or " B " projects based on the following:
" $A$ " projects include:

- Improvements scheduled for construction in 2018
- Permit requirements are met or near completion
- Parks maintenance and renovation of existing Capital assets
" $B$ " projects include:
- Capital improvements initially scheduled for construction in 2019 (highest priority)
- Work scheduled for completion in 2019 (estimated at 18-24 months to completion from the current state)
- Permit requirements and preliminary steps (scope, budget, and schedule) need to be explored

A total of $\$ 6,485,000$ has been allocated to fund 2018 Capital projects (including Capital improvements related to the Golf Department). This amount is expected to fund $A$ and $B$ Capital projects as well as District Wide initiatives relating to vehicle/equipment, technology, and allocations for park and facility improvements.

## 2018 Project Highlights:

Frontier Sports Complex Improvements (phase III) - The project involves renovation of three (3) existing east side multipurpose athletic fields and the associated irrigation system. Additionally, the project consists of installing an ADA trail connection from the west side ballfields to the parking lot. This phase will be timed to minimize disturbance to park activity and program schedules, as were the phases I and II athletic field improvements implemented in 2016-17. A total amount of $\$ 600,000$ is budgeted to construct phase III of the Frontier Sports Complex Improvements project in 2018.

Playground Renovations - In 2018, the existing playgrounds at Century Farms Park, Farmington Park, Kingsley Elementary School (cooperative agreement with Naperville Community Unit School District 203), Pembroke Park, University Heights Park, and Yorkshire Manor Park are slated for renovation. A total amount of $\$ 930,820$ is budgeted for playground renovation projects in 2018.

Southwest Community Park Site Master Plan - As the last remaining large-scale parcel of the land in Naperville available for park and facility development, the site master plan will be prepared for the $30+$ acre Southwest Community Park. In addition to conducting community outreach as part of this initiative in 2018, the Park District will take into consideration resident input already received and recommendations gathered from the 2017 Community Interest and Opinion Survey and Strategic Plan, as well as findings identified during the Indian Prairie School District 204 student project. Key deliverables associated with the Southwest Community Park Site Master Plan initiative include a multi-phase implementation plan and related cost estimates.

A complete list of planned Capital projects for 2018 follows:


Naperville
Park District

## 2018 Capital Projects Overview

This overview features summaries and site photographs of 2018 A Capital Projects as well as B Capital Projects and other District Wide Capital Improvements.

| Project | Estimated Cost |
| :--- | ---: |
| A Capital Projects | $\$ 1,530,820$ |
| B Capital Projects | $\$ 862,180$ |
| Annual Building Capital Projects (ABC) | $\$ 530,000$ |
| Asset Maintenance Projects (AM) | $\$ 670,000$ |
| Information Technology Projects | $\$ 385,000$ |
| Vehicle and Equipment | $\$ 671,400$ |
| Golf Capital Projects | $\$ 500,000$ |
| District Wide Capital Improvements and Projects (see chart below for further detail) | $\$ 1,335,600$ |
| Total | $\mathbf{\$ 6 , 4 8 5 , 0 0 0}$ |

## A Capital Projects - \$1,530,820

## CAPITAL IMPROVEMENT $\quad$ NEW \& RENOVATION

| 1R | Century Farms Park | Playground <br> Renovation | Budget <br> $\mathbf{\$ 1 7 0 , 0 0 0}$ |
| :--- | :--- | :--- | :--- |


| $\mathbf{6 F}$ | Farmington Park | Playground <br> Renovation | Budget <br> $\mathbf{\$ 1 7 0 , 0 0 0}$ |
| :--- | :--- | :--- | :--- |

NEW \& RENOVATION

| $\mathbf{8 E}$ | Frontier Sports Complex | Site <br> Improvements | Budget <br> $\mathbf{\$ 6 0 0 , 0 0 0}$ |
| :--- | :--- | :--- | :--- |
|  | The project involves renovation of three (3) existing east side multipurpose <br> athletic fields and the associated irrigation system. Additionally, the project <br> consists of installing an ADA trail connection from the west side ballfields to <br> the parking lot. This phase will be timed to minimize disturbance to park <br> activity and program schedules, as were the phases I and II athletic field <br> improvements implemented in 2016-17. |  |  |


| SC | Kingsley Elementary <br> School | Playground <br> Renovation | Budget <br> $\mathbf{\$ 8 0 , 8 2 0}$ |
| :--- | :--- | :--- | :--- |
|  | The Kingsley Elementary School Playground Renovation project consists of <br> design and renovation by Naperville Community Unit School District 203, per <br> the cooperative agreement. Upon successful completion and approval of the <br> project, the Park District will provide reimbursement for 50\% of the project <br> cost up to \$80,820. |  |  |

## CAPITAL IMPROVEMENT

| 4P Pembroke Park | Playground <br> Renovation | Budget <br> $\mathbf{\$ 1 7 0 , 0 0 0}$ |
| :--- | :--- | :--- | :--- |


| 6L | University Heights Park | Playground <br> Renovation | Budget <br> $\mathbf{\$ 1 7 0 , 0 0 0}$ |
| :--- | :--- | :--- | :--- |

## CAPITAL IMPROVEMENT <br> NEW \& RENOVATION

| $\mathbf{2 H}$ | Yorkshire Manor Park | Playground <br> Renovation | Budget <br> $\mathbf{\$ 1 7 0 , 0 0 0}$ |
| :--- | :--- | :--- | :--- |



## B Capital Projects - \$862,180

Projects may be added or removed from the " $B$ " list as well as designed and constructed in 2018 or 2019 based on scope, budget, and development schedule.

| Park Name | Project | Estimated Cost |
| :--- | :--- | ---: |
| Brook Prairie | Renovate retaining wall | $\$ 90,000$ |
| Commissioners Park | Renovate fishing pier | $\$ 20,000$ |
| Fort Hill Activity Center | Upper level track control point | $\$ 38,000$ |
| Hobson West Ponds | Renovate fishing pier | $\$ 25,000$ |
| Knoch Park | Renovate ballfields \#1, \#2, \#4, and \#6 | $\$ 80,000$ |
| May Watts Park | Convert south side trail segment to concrete | $\$ 35,000$ |
| Nike Sports Complex | Traffic signal along Mill Street, Annexation Agreement | $\$ 79,800$ |
| North Maintenance | Install fiber optic communication cable from ARRCC | $\$ 35,000$ |
| Planning Office (PAD) | A/E services, appraisal, consider options for future sale | $\$ 10,000$ |
| Riverwalk Park | Renovate Warming House, restroom expansion | $\$ 275,000$ |
| Southwest Community Park | Site master plan, engineering design, and permitting | $\$ 92,000$ |
| Sportsman's Park | Extend City water line to clubhouse | $\$ 30,000$ |
| Veterans Park | New sidewalk linking parking lot to trail | $\$ 15,000$ |
| Wil-O-Way Park | Extend right-of-way sidewalk as part of City's program | $\$ 0$ |
| District Wide | Topographic surveys for 2019 projects | $\$ 37,380$ |
|  | Total | $\mathbf{\$ 8 6 2 , 1 8 0}$ |

## District Wide Projects

District Wide projects include vehicle and equipment purchases, sign fabrications, sidewalk renovations, bridge/dam improvements, Golf Department Capital initiatives, retention basin shoreline/water quality maintenance, land acquisition (e.g., Country Lakes Park), 2017 project retainage and contingencies, and other key projects. Additionally, District Wide projects consist of Annual Building Capital (ABC) and Asset Maintenance (AM) allocations, as well as Information Technology projects (see details below). Projects listed within these categories are expected to be adjusted throughout the year due to shifting priorities and unforeseen conditions.

## Annual Building Capital Projects (\$530,000 allocation)

Year-end balance shall be carried over to 2019 for future building improvements.

| Location | Project | Estimated Cost |
| :--- | :--- | ---: |
| Centennial Beach | Patron locker replacements | $\$ 20,000$ |
| District Wide | Facility painting and decorating | $\$ 19,000$ |
| District Wide | Facility electrical upgrades | $\$ 30,000$ |
| District Wide | Facility doors and hardware | $\$ 100,000$ |
| Fort Hill Activity Center | Additional patron lockers in fitness area | $\$ 10,000$ |
| Fort Hill Activity Center | Fitness equipment | $\$ 50,000$ |
| Fort Hill Activity Center | Additional security cameras | $\$ 20,000$ |
| Fort Hill Activity Center | Multi-surface cleaning machine | $\$ 6,600$ |
| Knoch Knolls Nature Center | New native pollinators interpretive signage | $\$ 6,900$ |
| Knoch Park CMF | Awning to store and repair equipment | $\$ 90,500$ |
| Knoch Park CMF | Crane for maintenance and operations | $\$ 30,000$ |
| Knoch Park CMF | Sound dampers | $\$ 12,000$ |
| Knoch Park CMF | Wall guards | $\$ 20,000$ |
| Naperville Central H.S. | Program space improvements (IGA) | $\$ 87,500$ |

## Continued

| Location | Project | Estimated Cost |
| :--- | :--- | ---: |
| Riverwalk Café | Patio umbrellas | $\$ 3,000$ |
| Riverwalk Café | Kitchen equipment and trash receptacles | $\$ 4,000$ |
| Riverwalk Café | New grill, gas line extension | $\$ 8,500$ |
| Riverwalk Park | AED installation, mounted on Warming House | $\$ 12,000$ |
|  | Total | $\mathbf{\$ 5 3 0 , 0 0 0}$ |

## Asset Maintenance Projects (\$670,000 allocation)

| Location | Project | Estimated Cost |
| :--- | :--- | ---: |
| Cantore Park | Port-o-let enclosure | $\$ 20,000$ |
| Centennial Beach | Annual quarry wall repairs | $\$ 20,000$ |
| Centennial Beach | Swimming piers/rafts | $\$ 30,000$ |
| Centennial Beach | Expand two guard chair platforms | $\$ 10,700$ |
| Centennial Beach | Speaker systems improvements | $\$ 10,000$ |
| Centennial Beach | Lap lane line replacements | $\$ 4,000$ |
| Centennial Beach | Chairs and umbrellas | $\$ 4,000$ |
| Centennial Beach | Diving board stand, safety padding | $\$ 27,000$ |
| Centennial Beach | Lifejacket bins | $\$ 6,000$ |
| Centennial Beach | Shallow end painting | $\$ 60,000$ |
| District Wide | Goals and foul poles painting | $\$ 10,000$ |
| District Wide | Nets and windscreens | $\$ 10,000$ |
| District Wide | Fence improvements | $\$ 30,000$ |
| District Wide | Park amenities/concrete | $\$ 40,000$ |
| District Wide | Landscape material/tree purchases | $\$ 35,000$ |
| District Wide | Ballfield renovations | $\$ 90,000$ |
| District Wide | BioSeal coating | $\$ 20,000$ |
| District Wide | Seal coating, tennis/basketball courts | $\$ 18,000$ |
| District Wide | Seal coating, asphalt trails/parking lots | $\$ 80,000$ |
| District Wide | Noxious and invasive removal | $\$ 50,000$ |
| District Wide | Prairie restoration | $\$ 10,000$ |
| District Wide | Drinking fountain replacements | $\$ 12,000$ |
| District Wide | Boundary surveys | $\$ 5,000$ |

## Continued

| Location | Project | Estimated Cost |
| :--- | :--- | ---: |
| Park Police | Police radios and computers | $\$ 20,000$ |
| Park Police | Police protective vests and tasers | $\$ 15,000$ |
| Riverwalk Park | Paddleboat replacements (2) | $\$ 7,000$ |
| Riverwalk Park | Paddleboat lifejacket bins | $\$ 9,500$ |
| Ron Ory Comm. Garden Plots | Water spigot extension | $\$ 5,000$ |
| Sportsman's Park | Concrete pads for pattern board | $\$ 11,800$ |
|  | Total | $\mathbf{\$ 6 7 0 , 0 0 0}$ |

## Information Technology Projects (\$385,000 allocation)

| Project | Estimated Cost |
| :--- | ---: |
| Virtual desktop storage replacements | $\$ 47,000$ |
| Server replacements | $\$ 30,000$ |
| Server room PDU | $\$ 5,000$ |
| Virtual desktop maintenance | $\$ 12,000$ |
| Disaster recovery | $\$ 50,000$ |
| Microsoft upgrade training | $\$ 5,000$ |
| Microsoft licensing | $\$ 50,000$ |
| Mobile device replacements | $\$ 4,000$ |
| 219 Mill St. fiber connection | $\$ 12,000$ |
| Mobile computing replacements | $\$ 30,000$ |
| Windows 10 upgrade | $\$ 35,000$ |
| PC replacements | $\$ 25,000$ |
| 219 Mill St. copier | $\$ 12,000$ |
| Digital signage | $\$ 15,000$ |
| Security camera system upgrades | $\$ 43,000$ |
| Mobile application upgrades | $\$ 10,000$ |
| Total | $\$ 385,000$ |

## Vehicle and Equipment (\$671,400 allocation)

| Vehicle/Equipment | Estimated Cost |
| :--- | ---: |
| Vehicle - van | $\$ 20,351$ |
| Vehicle - transit | $\$ 28,129$ |
| Vehicle - truck | $\$ 35,975$ |
| Vehicle - truck | $\$ 20,000$ |
| Vehicle - truck | $\$ 15,561$ |
| Vehicle - truck | $\$ 26,407$ |
| Vehicle - dump truck | $\$ 48,110$ |
| Equipment - lift | $\$ 107,136$ |
| Equipment - production mower | $\$ 47,329$ |
| Equipment - production mower | $\$ 56,420$ |
| Equipment - tractor | $\$ 53,851$ |
| Equipment - mower | $\$ 27,211$ |
| Equipment - mower | $\$ 16,720$ |
| Equipment - utility vehicle | $\$ 20,000$ |
| Equipment - utility vehicle | $\$ 26,520$ |
| Equipment - ballfield rake | $\$ 13,820$ |
| Equipment- mower | $\$ 11,362$ |
| Equipment - paint liner | $\$ 16,868$ |
| Equipment - trailer | $\$ 6,522$ |

Continued

| Vehicle/Equipment | Estimated Cost |
| :--- | ---: |
| Equipment - trailer | $\$ 3,995$ |
| Equipment - edger | $\$ 2,574$ |
| Equipment - mower | $\$ 4,964$ |
| Equipment - aerator | $\$ 26,842$ |
| Equipment - seeder | $\$ 5,913$ |
| Equipment - water wheel | $\$ 9,664$ |
| Equipment - power washer | $\$ 5,667$ |
| Equipment - welder | $\$ 2,564$ |
| Equipment - blower | $\$ 7,428$ |
| Equipment - john boat | $\$ 2,422$ |
| Equipment - boat trailer | $\$ 1,075$ |
| Total | $\mathbf{\$ 6 7 1 , 4 0 0}$ |

## Golf Capital Projects (\$500,000 allocation)

| Project | Estimated Cost |
| :--- | ---: |
| Springbrook - master plan | $\$ 25,000$ |
| Springbrook - golf carts and accessories | $\$ 45,000$ |
| Springbrook - greens/tee mower | $\$ 28,500$ |
| Springbrook - fairway mower | $\$ 57,000$ |
| Springbrook - greens roller | $\$ 15,000$ |
| Springbrook - tree removal and installation | $\$ 10,000$ |
| Springbrook - cart path repairs and extensions | $\$ 50,000$ |
| Springbrook - irrigation computer software | $\$ 8,000$ |
| Springbrook - roof and gutter renovation (20 yrs.) | $\$ 77,000$ |
| Naperbrook - master plan | $\$ 25,000$ |
| Naperbrook - driving range ball dispenser | $\$ 25,000$ |
| Naperbrook - fairway mower | $\$ 57,000$ |
| Naperbrook - top dresser | $\$ 15,000$ |
| Naperbrook - irrigation computer software | $\$ 8,000$ |
| Naperbrook - HVAC repairs | $\$ 10,000$ |
| Naperbrook - cart path repairs and extensions | $\$ 44,500$ |
| Total | $\$ 500,000$ |

## District Wide Capital Improvements and Projects (\$1,335,600 allocation)

| Project | Estimated Cost |
| :--- | ---: |
| Sign Fabrication | $\$ 20,000$ |
| Sidewalk/Parking Lot Improvements | $\$ 10,000$ |
| Bridge Maintenance | $\$ 25,000$ |
| Retention Basin Shoreline and Water Quality Maintenance | $\$ 310,000$ |
| Dam Maintenance | $\$ 25,000$ |
| Land Acquisition (e.g., Country Lakes Park), 2017 Project Retainage and Contingencies | $\$ 945,600$ |
| Total | $\mathbf{\$ 1 , 3 3 5 , 6 0 0}$ |

Grand Total - 2018 Capital Projects
\$6,485,000

## 2018 Recreation Fund

The District's Recreation Fund accounts for all of the recreation programs, facilities and parks throughout the District. Administrative support functions such as Marketing and Community Relations also fall under the Recreation Fund.


## Analysis

Total revenue is budgeted to increase $2.7 \%$ or $\$ 370,000$ compared to the 2017 budget and $5.7 \%$ or $\$ 760,400$ compared the 2017 year-end estimate. Expenses are projected to increase at the same levels as revenues as the fund is budgeted to break even in 2018.

The operating budget includes a $\$ 1.6$ million transfer from the General Fund, which is shown within "Other Financing Sources." The transfer has been increased $\$ 220,500$ compared to the 2017 budget and $\$ 364,000$ compared to 2017 projections. The recreation fund transfer provides resources that are used to mainly help fund the park maintenance division budgets.

## 2018 Recreation Fund-Revenues

Revenue within the Recreation Fund is derived from the following sources:


Recreation Revenue

|  |  | Budget 2017 |  |  | Projections 2017 |  | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ |  | 2018 vs. Proj Variance |  | Budget Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax Revenue |  | 3,195,000 | 23\% |  | 3,195,000 | 24\% | 3,195,000 | 23\% | 0 | 0.0\% | 0 | 0.0\% |
| Replacement Taxes |  | 112,100 | 1\% |  | 112,100 | 1\% | 115,500 | 1\% | 3,400 | 3.0\% | 3,400 | 3.0\% |
| Interest Income |  | 6,802 | 0\% |  | 25,468 | 0\% | 35,270 | 0\% | 9,802 | 38.5\% | 28,468 | 418.5\% |
| Charges for Services |  | 6,797,302 | 49\% |  | 6,838,088 | 51\% | 7,057,716 | 50\% | 219,628 | 3.2\% | 260,414 | 3.8\% |
| Sales |  | 746,200 | 5\% |  | 565,548 | 4\% | 576,802 | 4\% | 11,254 | 2.0\% | -169,398 | -22.7\% |
| Rental Income |  | 568,116 | 4\% |  | 519,760 | 4\% | 563,350 | 4\% | 43,590 | 8.4\% | -4,766 | -0.8\% |
| Alternative Revenue |  | 92,925 | 1\% |  | 96,269 | 1\% | 90,265 | 1\% | -6,004 | -6.2\% | -2,660 | -2.9\% |
| Miscellaneous |  | 967,592 | 7\% |  | 886,865 | 7\% | 1,001,578 | 7\% | 114,713 | 12.9\% | 33,986 | 3.5\% |
| Other Financing |  | 1,330,676 | 10\% |  | 1,187,131 | 9\% | 1,551,146 | 11\% | 364,015 | 30.7\% | 220,470 | 16.6\% |
| Total Revenue | \$ | 13,816,713 | 100\% | \$ | 13,426,230 | 100\% \$ | 14,186,628 | 100\% | 760,398 | 5.7\% | 369,915 | 2.7\% |

## Property Tax Revenue

Property tax revenue accounts for $22 \%$ of the total revenue in the 2018 budget. Tax revenue is budgeted to remain flat as compared to the 2017 budget. Taxes allocated to this fund are primarily used to support the park maintenance operations.

## Replacement Taxes

Replacement taxes are an additional income tax for corporations calculated at a rate of 2.5\% of net taxable income. Replacement taxes are allocated between the General and Recreation Funds.

## Interest Income

Interest income is budgeted to increase compared to the 2017 budget and projections. The 2018 budget is based on an overall rate of $1.5 \%$.

## Charges for Services

Charges for services represent $50 \%$ of the total revenue for the Recreation Fund. It is comprised of recreation program income, pool pass revenue, daily admissions for Centennial Beach, fitness memberships for the Fort Hill Activity Center and the Carillon Visitor Center. A detailed analysis of these revenue sources is provided in a later section of this document. The increase of approximately $\$ 219,600$ or $3.2 \%$ from the prior year is based on an increase of participation in recreation programs and memberships.

## Sales

Income from sales includes merchandise, concessions, brochure advertising and event ticket sales. Sales account for 4\% of total recreation revenue and are budgeted to increase slightly compared to the 2017 projections and decrease of $\$ 169,400$ or $22.7 \%$ compared to the 2017 budget. The decrease is mainly related to projected concession sales at the Riverwalk Café and the Fort Hill Activity Center Café.

## Rental Income

Rental income accounts for 4\% of total recreation revenue and is projected to increase 8.4\% or $\$ 43,600$ compared to 2017 projections. Rental income in the Recreation Fund primarily represents athletic field and facility rentals. Also reflected in rental income is the District's garden plot program and rental fees from the show wagon.

## Alternative Revenue

Alternative revenue primarily represents sponsorship revenue for the District. Sponsorship revenue is typically comprised of funding from partnership agreements that help support District programs and events in addition to the athletic field banner advertising program.

Not all sponsorship relationships are reflected in this revenue line item. Some sponsors provide valuable in-kind services that help to reduce program costs in exchange for advertising at events. All sponsorships are developed in close collaboration with partners to fulfill their objectives, uphold our mission, and promote a healthy and active lifestyle for the community we serve.

## Miscellaneous Income

Miscellaneous income accounts for $7 \%$ of the total revenue and is budgeted to increase $\$ 114,700$ or $12.9 \%$ compared to the 2017 projections. Reimbursement income is included within this category and includes amounts owed from our athletic affiliates for electricity associated with field usage. In addition, the District is reimbursed for labor and supplies from the Exchange Club (Ribfest); and the Jaycees (Last Fling). Finally, reimbursements from the City for the maintenance costs for the Riverwalk and the Carillon are accounted for in this line item. As a placeholder a total of $\$ 110,500$ was included to account for increases in certain program fees to offset administrative costs.

Miscellaneous revenue also includes cell tower income from U.S. Cellular, T-Mobile and Cingular, soft-drink vending commissions and insurance reimbursement from employees.

## Other Financing Income

Other Financing Income accounts for $11 \%$ of the total revenue and includes the operating transfer from the General Fund of $\$ 1.6$ million. This transfer is used to support the park maintenance operations that are estimated to total over $\$ 4.3$ million in 2018 (excludes the Trades and Fleet divisions, which are included within the General Fund).

## 2018 Recreation Fund-Expenditures

Expenditures within the Recreation Fund operating budget are derived from the following:


Recreation Expenditures

|  | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ |  | Projections 2017 |  | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 vs. Proj Variance |  | Budget Variance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wages \& Benefits | 8,833,992 | 64\% | 8,488,923 | 63\% | 9,002,444 | 63\% | 513,521 | 6.0\% | 168,452 | 1.9\% |
| Supplies | 1,100,008 | 8\% | 1,066,202 | 8\% | 1,155,254 | 8\% | 89,052 | 8.4\% | 55,246 | 5.0\% |
| Contractual Services | 3,134,067 | 23\% | 3,097,892 | 23\% | 3,193,224 | 23\% | 95,332 | 3.1\% | 59,157 | 1.9\% |
| Utilities | 723,121 | 5\% | 761,197 | 6\% | 804,782 | 6\% | 43,585 | 5.7\% | 81,661 | 11.3\% |
| Capital Projects | 25,525 | 0\% | 12,016 | 0\% | 30,925 | 0\% | 18,909 | 157.4\% | 5,400 | 21.2\% |
| Total Expenditures | \$13,816,713 | 100\% | \$13,426,230 | 100\% | \$14,186,628 | 100\% | 760,398 | 5.7\% | 369,915 | 2.7\% |

## Wages \& Benefits

Wages and benefits account for $63 \%$ of the total expenditures of the operating budget. The 2018 budget includes a 3\% compensation pool for employees (the compensation pool accounts for merit increases, market adjustments and employee bonuses). Health insurance premiums for 2018 remained flat with no plan design changes. Dental insurance rates will increase $3.4 \%$ and vision premiums will decrease $18 \%$. The employee contribution rate for those eligible staff participating in the PPO plan at any level is $15 \%$ and $12 \%$ for the HMO plan.

## Supplies

Supplies account for $8 \%$ of the total operating budget are up about $8 \%$ compared to the prior year. The increase is in part from the new Fort Hill Activity Center and various other supply accounts.

## Contractual Services

Contractual services account for $23 \%$ of the total operating budget and are budgeted to increase $3.1 \%$ or $\$ 95 \mathrm{k}$ compared to the 2017 projections.

Included within contractual services are costs associated with the contract mowing program in the park divisions. The District currently outsources the maintenance of 40 parks/122 acres. The criteria used to identify a park as a potential outsourcing candidate include the size (less than 6 acres), shape (equipment considerations) and location of the park.

## Utilities

Utilities account for 6\% of the total operating budget and are budgeted to increase 5.7\% or $\$ 44 \mathrm{k}$ compared to the compared to the 2017 year-end estimate. The increase is mainly based on utilities at the Fort Hill Activity Center and a general rate increases for electric, natural gas and water.

## Capital Projects

Capital Projects are budgeted to have a slight increase as compared to the 2017 year-end projections. More than half of the purchases budgeted here represent smaller equipment replacement purchases earmarked for the park divisions.

## 2018 Recreation Fund - Departmental and Program Profiles

The 2018 Recreation budget detailed by function is illustrated below:

- Park Divisions
- Marketing
- Ribfest
- Recreation Administration
- Recreation Programs
- Paddle Boats
- Sportsman's Park
- Garden Plots/Show wagon
- Knoch Knolls Nature Center
- Riverwalk Café
- Fort Hill Activity Center
- Customer Service
- Custodial
- Centennial Beach
- Centennial Grill
- Millennium Carillon
- Facility Rentals
- Sponsorships
- Allocations


Total funding in the Recreation Fund budget for 2018 equals $\$ 14,186,628$.

## Park Divisions

## Profile

The Parks Department is divided into four areas; North, Riverwalk, Central and South. These divisions are responsible for the maintenance of over 2,400 acres of land with 137 park sites and 69 playgrounds in 2017. Of these 2,400 plus acres, 1,424 acres are designated to receive a higher level of maintenance, in accordance with our established maintenance plan.

Following a strong maintenance plan, the park divisions conduct planned maintenance and inspections, on a schedule determined by six mode levels of parks, ranging from the highest maintenance level assigned to the Riverwalk, down to sports complexes, special use areas,
neighborhood parks and open spaces. Maintenance includes mowing grass, fertilizing and weed control, sports field maintenance, large and small tree pruning, irrigation, shrub and flower bed care, trail maintenance and pond maintenance. As in past years, the department continued extensive work reclaiming district woodlands and prairies. Removal of invasive trees, shrubs and weeds combined with re-seeding and best management practices help to preserve district natural areas.

In order to maintain long term sustainability of park operations, a total of $\$ 50,000$ was reduced from the Parks department short term labor accounts. Staffing will be reduced in ballfield crews and trimming crews, primarily during the summer months. Detail work such as string trimming, weed pulling and mulch work may be impacted. Ornamental flower beds and pots will be reviewed throughout the district for potential impacts.

To ensure safe and attractive fields, soil tests are used to determine fertilizer needs or deficiencies. Specialty athletic field equipment is used to relieve compaction and ensure strong turf. All parks divisions continue to attend to ash tree removal, replacement and treatments. Emerald Ash Borer control treatments are administered to maintain select trees, but many ash trees continued to fail in 2017, keeping tree crews busy removing and replacing district shade trees.

Frequent mowing with top-end equipment helps create strong, playable turf. The parks divisions also regularly clean all washrooms in the parks, pick up litter and garbage, and perform snow and graffiti removal. The department will again provide support for numerous volunteer groups that assist with the maintenance of the parks and help with many special events and tournaments. To improve the appearance of District parks, the Department will continue to shift resources to needed turf areas to improve and maintain parks and sports field durability and appearance. Resources are dedicated to purchase and application of fertilizers and plant protectants, as well as part time labor to assist with pond shoreline maintenance and removal of invasive species inclusive to woodland and shoreline buffers

In 2017 the Knoch Park Central Maintenance Facility opened, and is now home to four Parks Department divisions including, Central Parks, Fleet, Trades and Park Police. This facility offers many amenities for our staff and is energy efficient. New in 2018 is our "Sustainable Parks" initiative. For several years parks staff were working with organic and natural products to maintain Knoch Park, a 39 acre sports complex. As a result of this program's success, we are expanding this practice to seven other parks throughout the park district, totaling 75 acres of land. In addition, only natural and organic products will be used on our 69 playgrounds throughout the park district. We are increasing the amount of organics in our fertilizers in 2018 as well.

In 2017, the total maintenance level of parks meeting District maintenance guidelines was 134 parks or $98 \%$. In 2018, our goal is to build upon our successes from 2017. The Parks Department is made up of 33 regular full-time employees and up to 100 part-time staff.

| Park Divisions | $\begin{gathered} \text { Final } \\ 2015 \end{gathered}$ | $\begin{gathered} \hline \text { Final } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | Projections 2017 | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Rental Income | 433,062 | 435,155 | 423,201 | 411,993 | 435,433 | 23,440 | 6\% | 12,232 | 3\% |
| Alternative Revenue | 5,841 | 3,076 | 700 | 1,400 | 700 | (700) | -50\% | - | 0\% |
| M iscellaneous | 326,949 | 330,985 | 369,058 | 364,712 | 365,719 | 1,007 | 0\% | $(3,339)$ | -1\% |
| Total Revenue | 765,852 | 769,216 | 792,959 | 778,105 | 801,852 | 23,747 | 3\% | 8,893 | 1\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 2,999,256 | 3,113,947 | 3,395,104 | 3,292,803 | 3,384,459 | 91,656 | 3\% | $(10,645)$ | 0\% |
| Supplies | 521,578 | 505,181 | 530,314 | 514,033 | 558,435 | 44,402 | 9\% | 28,121 | 5\% |
| Contractual Services | 292,738 | 292,260 | 300,363 | 298,301 | 303,059 | 4,758 | 2\% | 2,696 | 1\% |
| Utilities | 4,313 | 6,235 | 6,950 | 7,500 | 7,000 | (500) | -7\% | 50 | 1\% |
| Capital Projects | 4,124 | 4,752 | 5,625 | 5,625 | 5,625 | - | 0\% | - | 0\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 3,822,009 | 3,922,375 | 4,238,356 | 4,118,262 | 4,258,578 | 140,316 | 3\% | 20,222 | 0\% |
|  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | $(\$ 3,056,157)$ | $(\$ 3,153,159)$ | $(\$ 3,445,397)$ | $(\$ 3,340,157)$ | (\$3,456,726) | $(\$ 116,569)$ | 3\% | (\$ 11,329) | 0\% |

## Marketing

## Profile

The Marketing Department is charged with managing the brand and identity of the District in addition to promoting the District's programs, facilities, events and services to a community of more than 146,000 residents. Destination facilities such as Centennial Beach, Knoch Knolls Nature Center and Springbrook and Naperbrook Golf Courses are promoted regionally to expand visibility and interest beyond Naperville. From a more localized perspective, the programs, events and facilities like Fort Hill Activity Center and the Riverwalk Café are key areas of focus. The Marketing Department is staffed with the following roles:

- Director of Marketing and Communications
- Community Development Manager
- Sales and Sponsorship Manager
- Position included in the sponsorship budget at end of this section
- Web Designer
- Graphic Designer
- Graphic Designer
- Marketing Assistant

The department plans marketing, advertising and PR/communications-related initiatives that help achieve departmental goals in addition to addressing communications challenges relative to the District's Strategic Plan.

Although the District didn't add any new programmable facilities in 2017, the Marketing Department is still realizing the impact of the addition of facilities from 2014-2016, which were Knoch Knolls Nature Center, Riverwalk Café and Fort Hill Activity Center. As a result of the increased marketing that was generated from these new locations, in Q2 of 2017, the Marketing Department added a 20-hour/week graphic designer to help ease the workload. Although having a designer for this additional time has helped, it really only keeps the department current with meeting deadlines for projects that are in the queue. We still don't have the time to pursue new projects to continue moving both the department and the District
forward. The goal for 2018 is to hire another full-time designer (for a total of two) to assist with more future-focused initiatives.
Another personnel change in 2017 resulted from the hiring of a Sales and Sponsorship Manager; this individual started in early January. This role replaced the former Partner Relations Manager who left the District in late 2016. This new individual helped the District realize growth in the sponsorship program for the sixth year in a row. Accomplishments for this role included the initiation of a new sponsorship/advertising inventory structure as well the development of a formal sponsorship booklet to serve as a leave-behind for prospective partners.

Goals for the Marketing Department in 2018 include the conducting of a sponsorship survey, which will be accomplished in-house and a redesign of the golfnaperville.org website.

| Marketing \& Communications | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | 2018 vs. <br> 2017 Proj | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Sales | \$33,663 | \$34,765 | \$38,000 | \$47,000 | \$43,000 | (\$4,000) | -9\% | \$5,000 | 13\% |
| Alternative Revenue | - | 15,550 | - | 240 | - | (240) | -100\% | - | 0\% |
| M iscellaneous | 24,873 | 25,455 | 24,282 | 23,616 | 24,082 | 466 | 2\% | (200) | -1\% |
| Total Revenue | 58,536 | 75,770 | 62,282 | 70,856 | 67,082 | $(3,774)$ | -5\% | 4,800 | 8\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 396,742 | 422,580 | 451,022 | 438,874 | 506,151 | 67,277 | 15\% | 55,129 | 12\% |
| Supplies | 4,189 | 6,058 | 10,170 | 5,470 | 5,450 | (20) | 0\% | $(4,720)$ | -46\% |
| Contractual Services | 365,238 | 401,400 | 386,985 | 374,250 | 383,388 | 9,138 | 2\% | $(3,597)$ | -1\% |
| Capital Projects | 11,840 | 13,354 | 11,400 | 14,400 | 14,950 | 550 | 4\% | 3,550 | 31\% |
| Total Expenditures | 778,009 | 843,392 | 859,577 | 832,994 | 909,939 | 76,945 | 9\% | 50,362 | 6\% |
| Surplus/(Deficit) | \$ $(719,473)$ | \$ $(767,622)$ | \$ $(797,295)$ | \$ (762,138) | \$ $(842,857)$ | \$ (80,719) | 11\% | \$ $(45,562)$ | 6\% |

## Ribfest

## Profile

Ribfest, a multiday festival held over the Fourth of July holiday weekend at Knoch Park offering major music entertainment, ribs prepared by various vendors, a family area and carnival, is hosted by the Exchange Club of Naperville. The purpose of the event is to raise funds to help fight child abuse, domestic violence and to strengthen families in our local communities. Previous donation recipients included 360 Youth Services, CASA of DuPage County, Families Helping Families, Little Friends, DuPage PADS and Kidsmatter.

The Naperville Park District provides logistics, fireworks support and security support to Ribfest and receives reimbursement for materials expenses and non-exempt staff time.

| Ribfest | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \mathrm{Proj} \end{gathered}$ | \% | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Budget } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Miscellaneous | 7,323 | 4,638 | 7,575 | 5,866 | 5,500 | (366) | -6\% | $(2,075)$ | -27\% |
| Total Revenue | 7,323 | 4,638 | 7,575 | 5,866 | 5,500 | (366) | -6\% | $(2,075)$ | -27\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Supplies | 7,323 | 4,638 | 7,575 | 5,866 | 5,500 | (366) | -6\% | $(2,075)$ | -27\% |
| Contractual Services | 8,500 | 8,500 | 8,500 | 8,500 | 8,500 | - | 0\% | - | 0\% |
| Total Expenditures | 15,823 | 13,138 | 16,075 | 14,366 | 14,000 | (366) | -3\% | $(2,075)$ | -13\% |
| Surplus/(Deficit) | $(\$ 8,500)$ | $(\$ 8,500)$ | $(\$ 8,500)$ | (\$8,500) | $(\$ 8,500)$ | \$0 | 0\% | \$0 | 0\% |

## Recreation Administration

## Profile

The Recreation Administration budget is comprised of overhead revenues and expenses associated with administering the Programming and Volunteer divisions of the Recreation Department. The 2018 budget consists of 12 full-time employees and 1 part-time employee who are responsible for the coordination of volunteers and recreation programs and events. A summary of each core recreation program area is provided later in this document.

In addition to overhead expenses associated with employee salaries and benefits, the Recreation Administration budget accounts for revenues received from facility subleases, WDSRA reimbursements for recreation operations, and broad based sponsorships to name a few. Expenses include items such as employee certifications, training, employee discounts for participation in recreation programs, publications and licenses, mobile communication, program scholarships, building rental costs for school district facilities and leased space, and computer contracts for recreation software. In 2017 the area is projected to fall below the budgeted deficit by approximately $\$ 47,000$ primarily due to lower than anticipated insurance costs and building rental costs for use of cooperative school gymnasiums and the $95^{\text {th }}$ Street Center lease.

Significant budget changes for 2018 include an increase of approximately $\$ 250,000$ in wages for new Recreation Department positions, an increase of $\$ 8,500$ for Building Rental, and an estimated $\$ 9,000$ increase in Tech Support Contract fees that coincide with budgeted revenue increases for programs and facilities. New positions are proposed within the Recreation Department to assist with the management of the operation. The District's facilities and programming has grown considerably in recent years, with program gross revenue increasing $14 \%$ ( $+\$ 562,639$ ) and surplus increasing $15 \%$ ( $+\$ 255,558$ ) since 2015 when compared to 2017 year end projections. Program participation in 2016 increased $4 \%(+2,067)$ over the prior year, and 2017 participation is projected to increase another 5\% (+2,500). 2018 budgeted revenue in Recreation programs is expected to increase another $2 \%$ ( $+\$ 76,650$ ), exceeding $\$ 4.7$ million.

Recreation Administration expenses are offset by program revenues. Combined Recreation Administration and program revenue budgets can be found later in this document.

| Recreation <br> Administration | $\begin{aligned} & \hline \text { Final } \\ & 2015 \end{aligned}$ | $\begin{gathered} \hline \text { Final } \\ 2016 \end{gathered}$ | Budget $2017$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | Budget $2018$ | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Rental Income | 35,627 | 39,845 | 36,440 | 33,070 | 36,660 | 3,590 | 11\% | 220 | 1\% |
| Alternative Revenue | 25,069 | 23,597 | 34,400 | 32,885 | 31,400 | $(1,485)$ | -5\% | $(3,000)$ | -9\% |
| Miscellaneous | 71,232 | 78,390 | 71,948 | 74,931 | 187,484 | 112,553 | 150\% | 115,536 | 161\% |
| Total Revenue | 131,928 | 141,832 | 142,788 | 140,886 | 255,544 | 114,658 | 81\% | 112,756 | 79\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 909,674 | 927,733 | 983,338 | 950,787 | 1,288,098 | 337,311 | 35\% | 304,760 | 31\% |
| Supplies | 5,671 | 4,041 | 4,280 | 4,027 | 4,680 | 653 | 16\% | 400 | 9\% |
| Contractual Services | 420,378 | 507,924 | 545,803 | 528,867 | 552,033 | 23,166 | 4\% | 6,230 | 1\% |
| Utilities | 889 | 1,978 | 2,400 | 2,400 | 2,400 | - | 0\% | - | 0\% |
| Total Expenditures | 1,336,612 | 1,441,896 | 1,535,821 | 1,486,544 | 1,847,211 | 360,667 | 24\% | 311,390 | 20\% |
| Surplus/(Deficit) | \$ $(1,204,684)$ | \$ $(1,300,064)$ | \$ $(1,393,033)$ | \$ $(1,345,658)$ | \$ $(1,591,667)$ | \$ (246,009) | 18\% | \$ (198,634) | 14\% |

## Recreation Programs

## Recreation Program Analysis

Recreation program revenue will account for $33 \%$ of the total revenue within the Recreation Fund in 2018 generating approximately $\$ 4.7$ million. Recreation programs include the following core areas:

| • Sports - Youth | • Camps |
| :--- | :--- |
| • Sports - Adult | • Fitness/Indoor Aquatics |
| • Arts | • Active Adults/Seniors |
| - Youth, Teen \& Family | $\bullet$ Special Events |
| - Early Childhood | • Trips |
| - Knoch Knolls Nature Center |  |

The chart on the following page illustrates the 2018 budget for recreation program revenue by program area:


Youth Sports accounts for $36 \%$ or roughly $\$ 1.7$ million of the total 2018 program revenue. The second largest program continues to be camps.

The following chart presents total budgeted revenue and expense by program area:


Youth Sports continues to yield one of the highest contribution margins of the program areas. Margins for this area have averaged approximately $50 \%$ over the past few years. The program area is budgeted to generate approximately $\$ 859,600$ in net revenues in 2018.

The financial table below presents comparable financial information by program area and in total.

| Program | 2017 Budget |  |  |  | 2017 Projections |  |  |  | 2018 Budget |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenues | Expenses | Surplus |  | Revenues | Expenses | Surplus |  | Revenues | Expenses | Surplus |  |
| Youth Sports | 1,547,957 | 763,986 | 783,971 | 51\% | 1,660,020 | 823,089 | 836,931 | 50\% | 1,693,189 | 833,579 | 859,610 | 51\% |
| Camps | 737,087 | 490,054 | 247,033 | 34\% | 686,537 | 455,975 | 230,562 | 34\% | 748,817 | 514,711 | 234,106 | 31\% |
| Fitness | 431,633 | 292,084 | 139,549 | 32\% | 449,873 | 329,719 | 120,154 | 27\% | 424,371 | 278,274 | 146,097 | 34\% |
| Adult Sports | 341,697 | 198,038 | 143,659 | 42\% | 323,856 | 175,234 | 148,622 | 46\% | 338,172 | 193,365 | 144,807 | 43\% |
| Art Services | 434,249 | 252,757 | 181,492 | 42\% | 455,922 | 260,322 | 195,600 | 43\% | 473,015 | 272,873 | 200,142 | 42\% |
| Early Childhood | 577,096 | 347,860 | 229,236 | 40\% | 639,405 | 348,061 | 291,344 | 46\% | 636,034 | 369,538 | 266,496 | 42\% |
| Youth-Teen | 217,102 | 141,134 | 75,968 | 35\% | 222,844 | 148,113 | 74,731 | 34\% | 224,098 | 149,937 | 74,161 | 33\% |
| Trips | 62,280 | 64,670 | -2,390 | -4\% | 90,314 | 92,746 | -2,432 | -3\% | 68,428 | 70,610 | -2,182 | -3\% |
| Special Events | 52,230 | 44,837 | 7,393 | 14\% | 54,576 | 43,792 | 10,784 | 20\% | 53,555 | 47,057 | 6,498 | 12\% |
| Knoch Knolls Nature | 37,484 | 18,027 | 19,457 | 52\% | 20,984 | 13,700 | 7,284 | 35\% | 33,456 | 15,903 | 17,553 | 52\% |
| Active Adults | 37,282 | 21,686 | 15,596 | 42\% | 43,715 | 24,676 | 19,039 | 44\% | 44,032 | 25,071 | 18,961 | 43\% |
| Program Totals | \$4,476,097 | \$2,635,133 | \$1,840,964 | 41\% | \$4,648,046 | \$2,715,427 | \$1,932,619 | 42\% | \$4,737,167 | \$2,770,918 | \$1,966,249 | 42\% |
| Knoch Knolls Admin | 12,816 | 136,606 | -123,790 |  | 14,612 | 124,939 | -110,327 |  | 12,287 | 136,387 | -124,100 |  |
| Fort Hill Activity Center | 1,325,824 | 821,674 | 504,150 |  | 1,114,152 | 752,180 | 361,972 |  | 1,243,289 | 794,795 | 448,494 |  |
| Riverwalk Café | 431,456 | 377,939 | 53,517 |  | 256,610 | 294,921 | -38,311 |  | 245,243 | 242,460 | 2,783 |  |
| Administration | 142,788 | 1,535,821 | -1,393,033 |  | 140,886 | 1,486,542 | -1,345,656 |  | 255,544 | 1,847,211 | -1,591,667 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Totals | 6,388,981 | 5,507,173 | 881,808 | 14\% | 6,174,306 | 5,374,009 | 800,297 | 13\% | 6,493,530 | 5,791,771 | 701,759 | 11\% |

Net income for recreation programs is projected to increase in 2018. The program contribution margin of $42 \%$ remains fairly consistent with 2017 projections and with prior year percentages.

A brief summary of each program area is provided on the following pages. Information regarding program development and performance is highlighted in the sections that follow.
In addition to providing brief summaries, the sections provide financial information for the various program areas. There are no salaries or benefits for the recreation Program Managers included in this section. The salaries and benefits are included within the combined Recreation Administration and Programming budget presented later in this report.

## Sports

## Profile

The following budgets summarize the Sports program area. The area is managed by three Program Managers and responsibilities are primarily split according to youth and adult programs with a fourth program manager overseeing the All-Star Sports and Girls' Softball Leagues. The sports program area provides athletic leagues and instructional program opportunities throughout the year. Annual participation within significant programs include: Naperville Youth Soccer (5,800), Naperville Premier Soccer League (3,000), Youth Indoor Soccer (2,000), Gymnastics and Tumbling (5,200), All-Star Sports (1,400), Girls Softball (500), Adult Softball (103 teams), Coach-pitch/T-ball (1,200), boys and girls lacrosse programs (900), Youth Basketball League (1,200), a variety of tennis programs ( 1,100 ), cricket ( 5 teams), Adult Volleyball Leagues (52 teams) and numerous athletic clinics and instructional programs. The addition of the Fort Hill Activity Center has lead to expansion of youth volleyball programs (185 participants), particularly in the Junior High age group. The District relies on employees, contractual providers, and more than 2,000 volunteers on an annual basis to run these programs.

Program Managers within this area also coordinate use of the District's athletic fields for NPD programs, school activities, and Naperville athletic organizations. Organizations working closely with the District include numerous baseball, softball, football, soccer, rugby, tennis, field hockey, and lacrosse teams. The District works closely with School Districts 203 and 204
for scheduling and use of indoor and outdoor recreational space to support programs. The addition of the Park District's new youth basketball league, which held it's $2^{\text {nd }}$ and $3^{\text {rd }}$ seasons in 2017, has had a positive impact on participation. The program utilizes cooperative gym space extensively for practice space.

The charts below present financial trend information for the Sports program areas.




| Adult Sports |  | Final $2012$ |  | Final $2013$ |  | Final $2014$ |  | Final $2015$ |  | Final 2016 |  | Budget 2017 |  | Projection 2017 |  | Budget 2018 |  | 2018 Budget vs. Projection | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 470,810 |  | 324,912 |  | 310,846 |  | 308,471 |  | 298,384 |  | 341,697 |  | 323,856 |  | 338,172 |  | 14,316 |  | -3,525 |
| Expense |  | 297,500 |  | 178,819 |  | 189,619 |  | 184,288 |  | 175,826 |  | 198,038 |  | 175,234 |  | 193,365 |  | 18,131 |  | -4,673 |
| Surplus | \$ | 173,310 | \$ | 146,093 | \$ | 121,227 | \$ | 124,183 | \$ | 122,558 | \$ | 143,659 | \$ | 148,622 | \$ | 144,807 | \$ | $(3,815)$ | \$ | 1,148 |
| Margin |  | 37\% |  | 45\% |  | 39\% |  | 40\% |  | 41\% |  | 42\% |  | 46\% |  | 43\% |  |  |  |  |

## 2017 Sports Program Area Financial Summary

In 2017 the Youth Sports program area is projected to continue significant growth in participation and revenue, with the surplus exceeding 2016 by $13 \%$ (+ $\$ 96,669$ ) and 2015 by $21 \%(+\$ 145,021)$. Increases in gymnastics and the Naperville Youth Basketball league, both programs that utilize space at the Fort Hill Activity Center, are the primary cause for the increased revenue. Naperville Youth Soccer and the Naperville Premier Soccer League experienced a slight decrease in participation along with the Naperville Indoor Soccer program. The decrease within the Naperville Indoor Soccer program can be directly attributed to the new Naperville Youth Basketball program. The opening of the Fort Hill Activity Center has allowed the District to introduce the Naperville Youth Basketball League, which is expected to have over 1,200+ participants in its first full year. All-Star Sports also experienced significant growth in its second full year of classes with over 1,400 participants. Revenue within the program exceeded budget by $\$ 64,000$. Participation and revenue within the youth sports area are budgeted to continue increasing in 2018.

The Adult Sports program area is projected to exceed budgeted surplus by $3 \%(+\$ 4,963)$. 2017 participation in the District's adult softball leagues increased slightly, including leagues that start later in the season to allow more time for teams to register. Incremental increases in participation have also been experienced in several other adult sports programs. Overall, the Adult Sports program area surplus is up 21\% (+\$26,064) over 2016 and up 20\% (+\$24,439) over 2015.

Frontier Sports Complex and Commissioners Park hosted 11 weekend tournaments during 2017 for baseball, softball, soccer, and lacrosse. The District expects to host approximately the same number of tournaments in 2018 on dates when it will not significantly increase the impact on the facilities and on other park users. These facilities are also used by Park District programs and community athletic organizations for regular season activities, thereby limiting expanded tournament opportunities during peak athletic seasons. Tournament, athletic field rental, synthetic field rental, and lights revenue are reflected within the Parks Division budgets.

## 2018 Sports Objectives

- Maintain the image and brand of the Naperville Premier Soccer League and continue growth of the league. Market the league to soccer clubs in the Naperville area.
- Continue the growth of gymnastics programs by finding additional days and times that are not already programmed. Further evaluate the need for a competitive gymnastics program.
- Maximize athletic space at the Fort Hill Activity Center. Create a mix of structured league activity and skill based programs, along with drop in activities and free play.
- Continue to grow and expand the youth basketball league and pursue practice space expansion into non-cooperative schools.
- Continue to maximize programming and revenue opportunities at the Nike Sports Complex and Commissioners Park synthetic turf fields. Implement a synthetic turf field rental fee increase from $\$ 90$ per hour to $\$ 100$ per hour in 2018.
- Increase tennis participation, particularly focusing on the 10-and-under age group.
- Continue growth of All-Star Sports programs through use of cooperative gym space in addition to space at the Fort Hill Activity Center.


## Camps

## Profile

The following budget summarizes the Camps program area. Programs included within the area are managed by five Program Managers. Camps are offered for early childhood and youth, with the majority of camps taking place during the summer. Athletic and day camps make up the largest portion of the camps budget area.

Beginning in 2012 School District 203 took over the administration of summer high school athletic camps. Removal of the camps resulted in a significant decline in the District's camp participation and budgeted revenue (approximately 3,400 participants, $\$ 358,000$ in revenue, and $\$ 140,000$ in surplus). The change, however, provided the District with the opportunity to increase programming in other areas that support the District's mission and core values. In recent years the District continued to expand camp offerings, including Summer School Camp which supports summer school participants through afternoon camp activities. The Summer School Camp is offered in partnership with School District 203. In 2016 the District expanded Summer School Camp to run 6 weeks instead of 3 weeks to coincide with District 203 changes to the summer school schedule. In 2017 the Summer School Camp was further modified, resulting in two 3 week sessions at both sites instead of six 1 week sessions in order to be consistent with the summer school structure. The change resulted in lesser participant totals reported due to the change in registration methods, but a similar number of participants who were ultimately served by the program. Camp LOL and F2F continue to be strong day camp programs offered annually. Camp LOL is for children entering grades 1-4 and Camp F2F is for those entering grades 5-8.

The charts below present financial trend information for the Camps program area.


| Camps |  | $\begin{aligned} & \hline \text { Final } \\ & 2011 \end{aligned}$ |  | $\begin{aligned} & \text { Final } \\ & 2013 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & \text { } 0 \text { O14 } \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2015 \end{aligned}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2016 \end{array}$ |  | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ |  | $\begin{array}{\|r\|} \hline \text { Projection } \\ 2017 \end{array}$ |  | $\begin{array}{r\|} \hline \text { Budget } \\ 2018 \end{array}$ |  | 2018 Budget <br> vs. Projection | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 497,807 |  | 589,274 |  | 552,457 |  | 584,123 |  | 683,389 |  | 737,087 |  | 686,537 |  | 748,817 |  | 62,280 |  | 11,730 |
| Expense |  | 327,834 |  | 396,331 |  | 362,025 |  | 390,878 |  | 427,077 |  | 490,054 |  | 455,975 |  | 514,711 |  | 58,736 |  | 24,657 |
| Surplus | \$ | 169,973 | \$ | 192,943 | \$ | 190,432 | \$ | 193,245 | \$ | 256,312 | \$ | 247,033 | \$ | 230,562 | \$ | 234,106 | \$ | 3,544 | \$ | $(12,927)$ |
| Margin |  | 34\% |  | 33\% |  | 34\% |  | 33\% |  | 38\% |  | 34\% |  | 34\% |  | 31\% |  |  |  |  |

## Camps Program Area Financial Summary

Camp programs are projected to fall below budgeted surplus by $7 \%(\$ 16,471)$. Participation within full day camps continued to grow in 2017 with 1,714 participants attending camp, which is 26 participants more than 2016. Overall, full day and half day camps have grown considerably during the past five years with over 2,500 participants in 2017 as compared to 1,100 participants 5 years ago. Weekly participant fees in full day camps increased $\$ 5$ in 2017, which resulted in increased revenue of over $\$ 14,000$. Two half day camps also experienced a fee increase of $\$ 8$ in 2017, and the camps reached maximum capacity at 60 participants for each session at both sites. Another increase in day camp fees is budgeted in 2018 to assist with offsetting rising costs associated with administering the camps.

While the District's full day and half day camps continued with strong participation, registration in summer athletic camps declined in 2017. Summer soccer camps experienced the greatest decline with revenue falling below budget by $25 \%$ ( $\$ 24,209$ ), and surplus falling below budget by $27 \%(\$ 8,785)$. The lower revenue and participation is due in part to poor weather in the spring that extended the spring soccer season into the month of June. Several early summer soccer camps that have historically been successful experienced fewer registrations. The trend extended to other camps that were held later in the summer. Companies that contract with the park district to offer the summer camps informed staff that enrollment was down in many of the camps they offer at other communities as well. Summer athletic camps are budgeted in 2018 to return to the participation levels experienced prior to 2017.

Budgeted revenue within the camps area is expected to increase in 2018 as a result of fee increases in full day camps and increased levels of participation in athletic camps. The overall surplus is expected to remain similar to 2017 due primarily to increased costs for staffing and camp activities in full day camp offerings.

## 2018 Camps Objectives

* Continue to collaborate with School District 203 and identify ways to improve the operation of the Summer School Camp.
- Determine if another location is needed for Summer School Camp in order to accommodate the demand for participation in the program.
- Complete cross-promotion of camp opportunities within current camp offerings (i.e. promote holiday camps within summer day camps and vice versa).
- Implement new staffing structures and procedures within the full day camp programs.


## Fitness/Indoor Aquatics

## Profile

The following budgets represent the Fitness and Indoor Aquatics programs offered by the District. The area is managed by two Program Managers. Group fitness programs shifted from primarily contractual to in-house led classes held at a variety of locations. During 2017 the District used several contractual providers for other aspects of its Fitness and Wellness programming, including Yoga Teachers Group, Shotokan Karate, Kids Karate Club, Quick Performance, Joy Meditation, and Art of Living Foundation. The Indoor Aquatics program area includes youth swim lessons, youth water polo, swim team conditioning, lifeguarding classes, and a masters swim program. These programs are held at Naperville North High School. Park

District programs are typically scheduled around high school activities during non-peak hours and the Park District has experienced difficulty scheduling consistent nights for pool use due to student activities.

The following charts present financial trend information for the Fitness/Indoor Aquatics program area:


| Fitness/ Aquatics | $\begin{aligned} & \hline \text { Final } \\ & 2012 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2013 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2014 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ |  | $\begin{array}{r} \hline \text { Budget } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Projection } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r\|} \hline \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget vs. Projection |  | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 532,191 |  | 546,004 |  | 528,709 |  | 531,200 |  | 531,272 |  | 431,633 |  | 449,873 |  | 424,371 |  | -25,502 |  | -7,262 |
| Expense |  | 347,651 |  | 374,105 |  | 359,955 |  | 356,300 |  | 329,210 |  | 292,084 |  | 329,719 |  | 278,274 |  | -51,445 |  | -13,810 |
| Surplus | \$ | 184,540 | \$ | 171,899 | \$ | 168,754 | \$ | 174,900 | \$ | 202,062 | \$ | 139,549 | \$ | 120,154 | \$ | 146,097 | \$ | 25,943 | \$ | 6,548 |
| Margin |  | 35\% |  | 31\% |  | 32\% |  | 33\% |  | 38\% |  | 32\% |  | 27\% |  | 34\% |  |  |  |  |

## Fitness/Indoor Aquatics Program Area Financial Summary

The Fitness/Indoor Aquatics program area is projected to fall short of the 2017 budgeted surplus by $14 \%$ ( $\$ 19,395$ ). The primary cause for the shortfall is due to $\$ 17,849$ of NNHS Indoor Swim expenses that occurred in 2016, but were not paid until 2017. Shotokan Karate experienced the greatest growth in revenue within the area with over $\$ 21,000$ in additional revenue when compared to budget. Contractual fitness classes offered by the District are projected to experience a surplus of $\$ 5,300$, while programs instructed by NPD employees at facilities outside of the Fort Hill Activity Center are expected to have a surplus of $\$ 17,040$.

In the fall of 2017 the District transitioned indoor aquatics programs to contractual offerings. The change occurred in order to establish consistency among District offerings when instructors receive payments based on program enrollments. Indoor aquatics has historically used the enrollment based payment structure, which is better managed through a contractual agreement.

In 2017 the District eliminated several contractual fitness programs that were not offered at Park District facilities in order to establish greater consistency among the structure of offerings within the fitness program area. All fitness program participation levels were reviewed and popular contractual offerings were continued as in-house District programs. A continued focus will be placed on increasing fitness program offerings to support the District's Health and Wellness core value. The 2018 budget reflects increases in revenue and expenses with classes. The overall number of fitness programs available to the community has increased significantly with the addition of the Fort Hill Activity Center. Additional classes are planned
for 2018 to continue growth within this area, including increased outdoor fitness offerings. Revenue for group fitness and membership programs offered at the Fort Hill Activity Center are included within the facility budget and are not reflected in this program area.

## 2018 Fitness/Indoor Aquatics Objectives

- Work cooperatively with the high schools to maximize the use of the indoor pool space and to schedule appropriately as to avoid cancellation of Water Polo session times.
- Continue to expand fitness offerings at the $95^{\text {th }}$ street Center that compliment the Fort Hill Activity Center programs.
- Evaluate fitness offerings and eliminate offerings with low participation.
- Maximize existing indoor space available for fitness and dance programs. Work in conjunction with the Arts Program Manager to get a greater balance between dance and group fitness offerings throughout the day and geographically.
- Develop and implement outdoor fitness programming throughout the district.


## Arts

## Profile

The following budget represents Arts programs offered by the District. The area is primarily managed by one Program Manager. Cultural Arts programs are held at several facilities, including the Alfred Rubin Riverwalk Community Center, Fort Hill Activity Center, 95 ${ }^{\text {th }}$ Street Center, Naperville Art League, Music Suite, Naperville Central High School, Naperville North High School, Studio One, Kimberly Steele Studio, and Sterba's DanceSport. The Rubin Center, $95^{\text {th }}$ Street Center, Fort Hill Activity Center and Naperville Central High School feature rooms with dance floors, ballet bars, and mirrored walls. Studio One accommodates pottery, and arts and crafts classes.

The charts below present financial trend information for the Arts program area.


| Art Services |  | Final 2012 |  | Final 2013 |  | Final 2014 |  | Final 2015 |  | Final 2016 |  | Budget 2017 |  | Projection 2017 |  | Budget 2018 |  | 2018 Budget | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 487,041 |  | 420,806 |  | 377,458 |  | 400,890 |  | 440,769 |  | 434,249 |  | 455,922 |  | 473,015 |  | 17,093 |  | 38,766 |
| Expense |  | 272,478 |  | 273,375 |  | 214,790 |  | 229,355 |  | 239,078 |  | 252,757 |  | 260,322 |  | 272,873 |  | 12,551 |  | 20,116 |
| Surplus | \$ | 214,563 | \$ | 147,431 | \$ | 162,668 | \$ | 171,535 | \$ | 201,691 | \$ | 181,492 | \$ | 195,600 | \$ | 200,142 | \$ | 4,542 | \$ | 18,650 |
| Margin |  | 44\% |  | 35\% |  | 43\% |  | 43\% |  | 46\% |  | 42\% |  | 43\% |  | 42\% |  |  |  |  |

## Arts Program Area Financial Summary

Arts programs experienced an increase in revenue in 2017. The area is projected to exceed budgeted surplus by $8 \%(+\$ 14,108)$. Overall expenses within the area are projected to remain similar to budgeted expenses. Programs that exceeded budget include Recital Dance ( $+\$ 9,853$ ), and Drama Classes ( $+\$ 2,377$ ). In 2017 the Arts program area received a grant of $\$ 900$ from the Illinois Arts Council to help offset expenses for the Élan Dance Company and their dance performances throughout the year.

Staff continued to evaluate and make changes to the recital dance program in 2017. Additional dance recital classes for 3-5 year olds were added in January, which increased participation by 26 students. New dance styles were added to the recital program for fall 2017, which increased participation by 41 students compared to fall 2016. Overall, the Dance Academy program, which includes Recital Dance, Non-Recital Dance and Elan Dance Company, experienced an increase of 113 students from 2016 to 2017. Increases also occurred in Drama Classes due to adding three new summer camps.

In 2018 the Arts program area surplus will increase slightly. The surplus is projected to increase by ( $\$ 1,337$ ). New programs will be added to the Arts program in 2018, which include youth pottery classes and more camps opportunities for art and drama programs. In addition, new dance classes are also anticipated starting in the fall once renovations to the NCHS Community Room have been completed.

## 2018 Arts Objectives

- Work with the marketing department to develop creative marketing strategies for Dance Academy and update the current logo so it's consistent with NPD marketing.
- Complete improvements to the Community Room at Naperville Central High School to allow the space to be utilized by more programs.
- Continue working with Magical Starlight Theatre's production team to successfully create consistency across the brand.


## Early Childhood

## Profile

The following budget represents the Early Childhood program area. The area is managed through coordination between three Program Managers. Early childhood programs are primarily held at five facilities, including the Alfred Rubin Riverwalk Community Center (ARRCC), Fort Hill Activity Center, Knoch Knolls Nature Center, Seager Park Interpretive Center, and $95^{\text {th }}$ Street Center. Early childhood programs are offered for participants age 1 month to 5 years. Some of the programs are offered as a parent/tot experience while others focus on child-only, depending upon the age and development of the child. Programs offered include arts and crafts, culinary, nature, music, movement, science, and dramatic play classes. Many of the programs focus on motor development, development of social and listening skills, sensory development, rhythm and music, and basic coordination.

The charts below present financial trend information for the Early Childhood program area.


| Early Childhood |  | $\begin{array}{l\|} \hline \text { Final } \\ 2012 \\ \hline \end{array}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2013 \\ \hline \end{array}$ | $\begin{array}{l\|} \hline \text { Final } \\ 2014 \\ \hline \end{array}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ \end{array}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2016 \\ \hline \end{array}$ |  | Budget |  | $\begin{array}{r} \hline \text { Projection } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget vs. Projection |  | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 497,231 |  | 508,072 |  | 519,018 |  | 529,975 |  | 606,664 |  | 577,096 |  | 639,405 |  | 636,034 |  | -3,371 |  | 58,938 |
| Expense |  | 323,790 |  | 285,551 |  | 287,686 |  | 283,582 |  | 303,980 |  | 347,860 |  | 348,061 |  | 369,538 |  | 21,477 |  | 21,678 |
| Surplus | \$ | 173,441 | \$ | 222,521 | \$ | 231,332 | \$ | 246,393 | \$ | 302,684 | \$ | 229,236 | \$ | 291,344 | \$ | 266,496 | \$ | $(24,848)$ | \$ | 37,260 |
| Margin |  | 35\% |  | 44\% |  | 45\% |  | 46\% |  | 50\% |  | 40\% |  | 46\% |  | 42\% |  |  |  |  |

## Early Childhood Program Area Financial Summary

Early Childhood program revenue has experienced a steady increase each year as illustrated by the chart above. The surplus for 2017 is projected to exceed budget by $27 \%(+\$ 62,108)$. This increase is due in part to the preschool program beginning the 2017 school year with 272 students, an increase of 26 students from the previous year.

The Afternoon Enrichment Program and Lunch Pals \& Playtime, which allows 4 year old preschool students the ability to extend their preschool day, have also grown exponentially. With additional classrooms housed at the Alfred Rubin Riverwalk Community Center, the preschool's enrichment program is able to draw from a larger 4 year old pool allowing the program to flourish. The 2017 projected enrichment participation total is 255 compared to 2016 's 141 , with the projected revenue exceeding 2016 by $35 \%$ (+\$4,015).

In 2018 revenue is expected to decline slightly due to a decline in seasonal early childhood class participants. 2018 will focus on identifying new early childhood classes to offer families along with identifying possible early childhood contractors. Afternoon Enrichment and Lunch Pals \& Playtime will continue to be a focus.

## 2018 Early Childhood Objectives

- Identify opportunities to change early childhood offerings to meet the needs and interests of families.
- Continue to evaluate and improve program offerings at all of our locations: 95 ${ }^{\text {th }}$ Street Center, Alfred Rubin Riverwalk Community Center, Knoch Knolls Nature Center and Fort Hill Activity Center.
- Continue to expand Afternoon Enrichment and Lunch Pals \& Playtime.


## Youth, Teen \& Family

Profile
The following budget represents the Youth, Teen \& Family program area. The area is managed primarily by two Program Managers, and offers a wide-variety of programs, trips and smaller special events geared towards youth \& families ages 4 and up. Significant programs include Hayrides and TNT (Totally Naperville Tweens). Culinary programs were added to the area in 2013 with the opening of the $95^{\text {th }}$ Street Center. Programs utilize Park District and School District facilities, as well as locations with contractual vendors.
The charts below present financial trend information for the Youth, Teen \& Family program area.


| Youth, Teen \& Family |  | $\begin{aligned} & \hline \text { Final } \\ & 2012 \\ & \hline \end{aligned}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2013 \\ \hline \end{array}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2014 \\ \hline \end{array}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2015 \\ \hline \end{array}$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2016 \\ \hline \end{array}$ |  | Budget 2017 |  | Projection 2017 |  | Budget 2018 |  | 2018 Budget <br> vs. Projection | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 112,172 |  | 192,423 |  | 185,556 |  | 172,203 |  | 198,204 |  | 217,102 |  | 222,844 |  | 224,098 |  | 1,254 |  | 6,996 |
| Expense |  | 73,686 |  | 121,751 |  | 112,820 |  | 116,837 |  | 130,303 |  | 141,134 |  | 148,113 |  | 149,937 |  | 1,824 |  | 8,803 |
| Surplus | \$ | 38,486 | \$ | 70,672 | \$ | 72,736 | \$ | 55,366 | \$ | 67,901 | \$ | 75,968 | \$ | 74,731 | \$ | 74,161 | \$ | (570) | \$ | $(1,807)$ |
| Margin |  | 34\% |  | 37\% |  | 39\% |  | 32\% |  | 34\% |  | 35\% |  | 34\% |  | 33\% |  |  |  |  |

## Youth, Teen \& Family Program Area Financial Summary

In 2017 the program area experienced slight growth in participation and revenue over the prior year. Surplus for the area is projected to exceed 2016 by $10 \%(+\$ 6,830)$, but fall short of the 2017 budget by $2 \%(\$ 1,237)$. Increases in Science \& Technology programs offered by the District continued in 2017 contributing to the success of the area. The most significant increase was experienced in Computer Classes, with over $\$ 10,000$ in additional revenue. Youth General also experienced an increase of over \$7,000 in revenue growth.

In 2018 the District will continue to evaluate current offerings and consider new programs within the Youth, Teen and Family area. The 2018 budget reflects revenue and a surplus similar to 2017.

## 2018 Youth, Teen \& Family Objectives

- Continue to expand use of the $95^{\text {th }}$ Street Kitchen for science and technology programs.
- Offer exceptional Birthday Party offerings and continue growth of the program through use of the Fort Hill Activity Center.
- Cross promote programs to increase awareness of District offerings.


## Trips

Profile
The following budget represents the Trip programs offered by the District. The area is managed by one Program Manager. Day trips for seniors and families include outings to museums, sports venues, outdoor gardens, theatres, restaurants, lake cruises, wineries, holiday shows, art galleries, orchestra halls and architectural showcases to name a few. Transportation for day trips is contracted through outside transportation companies with bus sizes ranging from 14 -passenger to 55 -passenger.

The charts below present financial trend information for the Trips program area.


| Trips |  | $\begin{array}{l\|} \hline \text { Final } \\ 2012 \\ \hline \end{array}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2013 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Final } \\ & 2014 \\ & \hline \end{aligned}$ |  | Final $2015$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2016 \\ \hline \end{array}$ |  | Budget 2017 |  | $\begin{array}{r} \hline \text { Projection } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget <br> vs. Projection | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 65,846 |  | 68,743 |  | 76,231 |  | 74,210 |  | 79,277 |  | 62,280 |  | 90,314 |  | 68,428 |  | -21,886 |  | 6,148 |
| Expense |  | 53,735 |  | 68,348 |  | 68,747 |  | 67,625 |  | 78,522 |  | 64,670 |  | 92,746 |  | 70,610 |  | -22,136 |  | 5,940 |
| Surplus | \$ | 12,111 | \$ | 395 | \$ | 7,484 | \$ | 6,585 | \$ | 755 | \$ | $(2,390)$ | \$ | $(2,432)$ | \$ | (2,182) | \$ | 250 | \$ | 208 |
| Margin |  | 18\% |  | 1\% |  | 10\% |  | 9\% |  | 1\% |  | -4\% |  | -3\% |  | -3\% |  |  |  |  |

## Trips Program Area Financial Summary

In 2017 the Trips program area was projected to experience gross revenue of $\$ 62,280$ with a negative surplus of $-\$ 2,390$. While the year-end projected negative surplus of $-\$ 2,432$ is in line with the 2017 budget, gross revenue is projected to exceed $\$ 90,000$. The increase is primarily due to four major Broadway shows that came to Chicago; Hamilton, Beautiful: The Carole King Musical, Escape to Margaritaville, and Irving Berlin's White Christmas. Hamilton accounts for over $\$ 10,000$ in gross revenue with ticket prices as high as $\$ 206$ per person. These shows are not expected to be repeated in 2018, resulting in less program revenue budgeted for the year.

Day trip participants continue to share that their trip experiences are positive through program evaluations, and relay that trip price points are the greatest consideration among participants when registering for a program. Feedback from senior focus groups conducted in 2012 expressed disappointment with the District's day trip costs compared to neighboring park districts. Using the information received from the focus groups and evaluations from senior programs, the District lowered the cost of day trips in 2013 and continued this price reduction in the following years. This remains a challenge as the cost of theatre tickets, meals at
restaurants and tickets to sporting events increase. The main objective from the focus group results was to lower trip costs while increasing participation rates. In 2013 participation in the Day Trips program area increased by 20\%. Participation numbers remained the same in 2014 and 2015, increased $3 \%$ in 2016, and are expected to increase $13 \%$ in 2017.

Continuing to partially subsidize contracted transportation costs for Day Trips in order to be competitive with neighboring Park Districts, the 2018 budget is projected to result in a net loss of approximately $\$ 2,100$.

## 2018 Trip Objectives

- Continue to offer various types of theatre seating choices with a variety of price points to accommodate a broader range of household discretionary income.
- Price day trips at a level that is competitive with local park districts to increase participation and limit trip cancellations, taking into account the increase in theatre tickets, restaurant meals and sporting events.
- Continue to set the minimum age limit for day trips to 21 (excluding day trips for families) to expand eligible participants and reduce trip cancellations.
- Increase day trip offerings on weekends to encourage more family registrations.
- Plan trips far in advance to take advantage of current negotiated transportation pricing.
- Continue to take advantage of point-to-point pricing vs. hourly rates with various transportation companies to control overall budgeted expenses.


## Special Events

## Profile

The following budget area represents special events programs. In 2017 the larger special event programs were administered by several Program Managers and the Party Coordinator. Events are coordinated with assistance from multiple departments. Several special events are free to the community and rely heavily on sponsorships, while others are fee based programs and are somewhat less dependent on sponsorship revenue. Major special event sponsors include: Woody Buick GMC, Rose Pest Solutions, The Hari Group and Rocket Ice Arena. Many other sponsors contributed to the success of the special events programs throughout the year

The charts below illustrate financial trends for the Special Events program area.


| Special Events |  | Final $2012$ |  | $\begin{array}{l\|} \hline \text { Final } \\ 2013 \end{array}$ |  | Final $2014$ | $\begin{array}{l\|} \hline \text { Final } \\ 2015 \\ \hline \end{array}$ |  | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ |  |  | Budget 2017 | $\begin{array}{r} \hline \text { Projection } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r\|} \hline \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget <br> vs. Projection |  | 2018 Budget <br> vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 51,380 |  | 48,977 |  | 47,099 |  | 49,306 |  | 49,177 |  | 52,230 |  | 54,576 |  | 53,555 |  | -1,021 |  | 1,325 |
| Expense |  | 46,747 |  | 43,442 |  | 40,544 |  | 49,288 |  | 41,482 |  | 44,837 |  | 43,792 |  | 47,057 |  | 3,265 |  | 2,220 |
| Surplus | \$ | 4,633 | \$ | 5,535 | \$ | 6,555 | \$ | 18 | \$ | 7,695 | \$ | 7,393 | \$ | 10,784 | \$ | 6,498 | \$ | $(4,286)$ | \$ | (895) |
| Margin |  | 9\% |  | 11\% |  | 14\% |  | 0\% |  | 16\% |  | 14\% |  | 20\% |  | 12\% |  |  |  |  |

## Special Events Program Area Financial Summary

Special Events programs experienced a slight increase in revenue as compared to the prior three years and 2017 budget. This is primarily due to increased sponsorship and registration revenue associated with several events. The surplus for the area is projected to exceed budget by $46 \%(+\$ 3,391)$.

In 2018 revenue is expected to remain stable, however, expenses are budgeted to increase slightly. Additional sponsorships and event revenue will be pursued in the coming year to assist with event expenses.

## 2018 Special Events Objectives

- Continue to evaluate special event programs and identify which events should be updated or no longer offered.
- Maintain sponsorship support of programs within the area to offset expenses associated with the events.


## Active Adults \& Seniors

## Profile

The following budget represents the Active Adults \& Senior programs offered by the District. Programs within the area are managed by one Program Manager and the majority of programs are held at the Alfred Rubin Riverwalk Community Center. Facility offerings include, but are not limited to, table tennis, billiards, movies, book club, dominoes club, various card clubs and Bunco. Other services offered include AARP Smart Driver Program, S.H.I.P. (Senior Health Insurance Program), legal assistance, income tax preparation and flu shots. Senior programs include bingo, computer classes, Ageless Grace chair exercise, Tai Chi, WellFit Seated Strength Training and Better Balance and Core, Senior Kung Fu, bridge classes, self development and health seminars, drop-in painting, drop-in needlepoint and drop-in woodcarving. Annual events include an intergenerational Family Bingo \& Pizza offered three times per year.
The charts below present financial trend information for the Active Adults \& Seniors program area.


| Active Adult \& Senior |  | $\begin{aligned} & \hline \text { Final } \\ & 2012 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2013 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2014 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ |  | $\begin{array}{r} \hline \text { Budget } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Projection } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{\|r\|} \hline \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget <br> s. Projection | 2018 Budget vs. 2017 Budget |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 16,823 |  | 22,364 |  | 25,168 |  | 23,608 |  | 40,025 |  | 37,282 |  | 43,715 |  | 44,032 |  | 317 |  | 6,750 |
| Expense |  | 8,364 |  | 14,207 |  | 17,146 |  | 17,967 |  | 21,592 |  | 21,686 |  | 24,676 |  | 25,071 |  | 395 |  | 3,385 |
| Surplus | \$ | 8,459 | \$ | 8,157 | \$ | 8,022 | \$ | 5,641 | + | 18,433 | \$ | 15,596 | \$ | 19,039 | \$ | 18,961 | \$ | (78) | \$ | 3,365 |
| Margin |  | 50\% |  | 36\% |  | 32\% |  | 24\% |  | 46\% |  | 42\% |  | 44\% |  | 43\% |  |  |  |  |

## Active Adults \& Seniors Program Area Financial Summary

In 2017 the Active Adults \& Seniors surplus is expected to exceed budget by $22 \%$ ( $+\$ 3,443$ ). Senior Bingo continues to grow with participation increasing $23 \%$ from 2016 and surplus is expected to exceed budget by $15 \%$ ( $+\$ 643$ ). New senior exercise programs introduced in 2016 were WellFit Better Balance and Core, and Senior Kung Fu. The senior exercise program remains strong with surplus expected to exceed budget by $32 \%$ ( $+\$ 7,548$ ). With many active seniors challenging themselves to higher levels in the Tai Chi program, they continue with senior level classes and then add an additional adult level class to workout 2 days per week in this martial art. Tai Chi class offerings in the Fitness and Wellness section of the Program Guide is expected to exceed budget by $78 \%(+\$ 14,819)$. Senior Exercise programs have taken over as the highest Active Adults \& Seniors revenue generating programs, which was previously held by the Day Trips programs.

Over the past 5 years the Active Adults area of program offerings has continued to experience increases in participation. Changes to program offerings that were a result of focus group feedback contributed to the increases. An $82 \%$ increase in participation was experienced in 2013, a 9\% increase in 2014, a 7\% increase in 2015, a 17\% increase in 2016, and a 39\% increase is anticipated in 2017. The high increase between 2016 and 2017 is the result of Senior Bingo's popularity as well as the continued interest in health and wellness with senior exercise classes.

In 2018, revenues within the program area are expected to remain consistent with the totals experienced in 2017. The District will continue to pursue sponsorships to assist with offsetting costs such as obtaining sponsors to provide lunch at bi-monthly Senior Bingo. In 2016 the Fort Hill Activity Center was completed and became a desired location for active adults and seniors with the new fitness center and walk/jog track offering more opportunities to improve health and wellness.

## 2018 Active Adults \& Seniors Objectives

- Continue to respond to evaluations and feedback received from seniors.
- Complete cosmetic changes to the four upper level classrooms at the RCC to continue making this area for Active Adults and Seniors a warm and friendly place to recreate.
- Offer more low or no cost senior programs.
- Secure sponsors to provide food at senior special events and programs.
- Increase senior awareness of the District's adult program offerings, especially exercise classes, through continued use of the senior program publication.
- Continue to expand new programs for adults and seniors by offering senior exercise classes and senior educational seminars at the Fort Hill Activity Center considering recent trends in health, wellness, arts and personal growth.


## Paddleboats

## Profile

The Paddleboat operation is located in the hut along the Riverwalk, adjacent to the Riverwalk Café. The operation included 15 part-time employees, with 6 employees covering daily shifts. The Kayak portion of the operation is run in conjunction with Naperville Kayak. Naperville Kayak employ their own staff to assist at the dock.

In 2017 the operation rented 10,945 paddleboats and 3,808 kayaks, which is a 19\% increase from the previous year. This operation exceeded budgeted revenue by $41 \%$ (+\$49,194). Good weather conditions throughout the summer months and the kayak Groupon promotion assisted in the success of the operation in 2017.

In 2018 the District plans to enhance the facility with new lifejacket bins and updated signage. Two paddleboats are due for replacement in 2018.

| Paddleboats | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Budget } \\ \hline \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Charges for Services | 118,123 | 129,593 | 118,050 | 165,017 | 151,297 | $(13,720)$ | -8\% | 33,247 | 28\% |
| Sales | 49,310 | 25 | - | - | - | - | 0\% | - | 0\% |
| Miscellaneous | 6,087 | 5,231 | 2,000 | 4,227 | 3,500 | (727) | -17\% | 1,500 | 75\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 173,520 | 134,849 | 120,050 | 169,244 | 154,797 | $(14,447)$ | -9\% | 34,747 | 29\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 56,586 | 24,598 | 29,070 | 25,276 | 30,355 | 5,079 | 20\% | 1,285 | 4\% |
| Supplies | 4,736 | 2,317 | 3,050 | 5,415 | 7,900 | 2,485 | 46\% | 4,850 | 159\% |
| Contractual Services | 53,741 | 31,338 | 28,225 | 47,580 | 40,924 | $(6,656)$ | -14\% | 12,699 | 45\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 115,063 | 58,253 | 60,345 | 78,271 | 79,179 | 908 | 1\% | 18,834 | 31\% |
|  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$58,457 | \$76,596 | \$59,705 | \$90,973 | \$75,618 | $(\$ 15,355)$ | -17\% | \$15,913 | 27\% |

## Sportsman's Park

## Profile

The Sportsman's Park Trapshooting Range is operated through a property lease agreement with the City of Naperville and an operations agreement with the Naperville Sportsman's Club. Shooting hours are Thursday evenings from 6:00-10:00 p.m. and Sunday afternoons from Noon-6:00 p.m. Prior to the temporary closure in 2014 the facility experienced over 9,300 rounds annually using a 3 year average. 2017 rounds are expected to once again meet the 3
year average with 9,300. Program fees are adjusted at the range to coincide with increases in operational costs for targets, shells and labor. Rounds are budgeted to remain similar in 2018.

| Sportsman's | $\begin{gathered} \hline \text { Final } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Final } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | 2018 vs. <br> 2017 Proj | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Charges for Services | 86,914 | 87,784 | 91,972 | 90,428 | 90,428 | - | 0\% | $(1,544)$ | -2\% |
| Alternative Revenue | - | 1,000 | - | - | - | - | 0\% | - | 0\% |
| Miscellaneous | 3,263 | 3,202 | 3,534 | 3,491 | 3,500 | 9 | 0\% | (34) | -1\% |
| Total Revenue | 90,177 | 91,986 | 95,506 | 93,919 | 93,928 | 9 | 0\% | $(1,578)$ | -2\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 6,653 | 7,311 | 7,446 | 7,100 | 7,473 | 373 | 5\% | 27 | 0\% |
| Supplies | 59,574 | 61,458 | 60,271 | 63,546 | 63,351 | (195) | 0\% | 3,080 | 5\% |
| Contractual Services | 3,600 | 3,574 | 3,934 | 3,900 | 3,400 | (500) | -13\% | (534) | -14\% |
| Total Expenditures | 69,827 | 72,343 | 71,651 | 74,546 | 74,224 | (322) | 0\% | 2,573 | 4\% |
| Surplus/(Deficit) | \$20,350 | \$19,643 | \$23,855 | \$19,373 | \$19,704 | \$331 | 2\% | $(\$ 4,151)$ | -17\% |

## Garden Plots

## Profile

The Ron Ory Community Garden Plots are available for rent each year to both residents and nonresidents from mid-April to mid-October.

A garden plot fee increase was implemented in 2017 to help offset rising costs of refuse disposal and operational expenses associated with the program. An increase is expected again in 2018 due to increased refuse removal costs. Ten plots were removed in 2017 to accommodate the development of a Woodland Demonstration Garden and to address poor drainage within areas. $94 \%$ (483/513) of all available garden plots were rented in 2017. This rental rate represents a $14 \%$ increase over 2016. Total rentals included 415/442 of the fullsized plots, $60 / 63$ of the half-sized plots and $8 / 8$ raised plots.
Maintenance of the Garden Plots improved in 2017 with additional gravel added around water spigots and new hoses and spigots installed. The expense to complete the improvements exceeded the 2017 budget prompting an increased program supplies budget for 2018 to cover further improvements.

In 2017 the plots will host a Pumpkin Smash event in November. The pilot program is in conjunction with S.C.A.R.C.E.'s $4^{\text {th }}$ annual pumpkin collection and composting event. However, instead of collecting pumpkins onsite and having them hauled to a composting facility, the District will place the jack-o-lanterns and pumpkins directly into the garden plots to add the nutrients back into the soil.

The Idea Gardens continue to inspire and demonstrate the use of native plants in landscapes at home and in other spaces. The Gardens include a sensory garden, a rain garden, a prairie, sedge meadow, a savanna and more. In the spring, a sunken brick border was installed within the gardens by an Eagle Scout. The bricks used for this project where originally from the Park District's Barn facility which was demolished in 2016. The development of the Woodland Demonstration Garden project is underway and a new Permaculture area, proposed and coordinated by the Resiliency Institute, will be installed in 2018.

The 2018 Garden Plots budget also includes the addition of a Farmers Market. The District is evaluating the potential addition of a Farmers Market in partnership with the $95^{\text {th }}$ Street Library. Revenues from the Farmers Market are expected to offset expenses associated with hosting the program.

## Show Wagon

Profile
In 2010 the District entered into an Intergovernmental Agreement with Woodridge Park District for the acquisition, use and ongoing maintenance of a mobile stage. Woodridge paid for $27 \%$ of the purchase price based upon their historical use. The two Districts work cooperatively on the annual schedule for the stage. The stage is used for a number of Park District and community events and activities. In addition to serving Naperville and Woodridge program needs the mobile stage is available for rent by outside organizations. In 2017 mobile stage rentals are expected to achieve $\$ 4,250$, which is higher than the prior year due to more rentals by outside organizations. Revenues associated with rentals are used for ongoing maintenance of the stage.

| Garden Plots/Show wagon | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2018 \text { vs. } \\ 2017 \text { Proj } \\ \hline \end{gathered}$ | \% | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Budget } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Charges for Services | - | - | - | - | 6,625 | 6,625.00 | 0\% | 6,625 | 0\% |
| Rental Income | 25,301 | 18,189 | 22,255 | 22,086 | 25,400 | 3,314 | 15\% | 3,145 | 14\% |
| Alternative Revenue | - | - | - | 1,000 | - | $(1,000)$ | -100\% | - | 0\% |
| Total Revenue | 25,301 | 18,189 | 22,255 | 23,086 | 32,025 | 8,939 | 39\% | 9,770 | 44\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | - | - | - |  | 2,355 | 2,355 | 0\% | 2,355 | 0\% |
| Supplies | 531 | 926 | 600 | 1,382 | 2,450 | 1,068 | 77\% | 1,850 | 308\% |
| Contractual Services | 4,160 | 7,197 | 7,097 | 9,217 | 11,260 | 2,043 | 22\% | 4,163 | 59\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 4,691 | 8,123 | 7,697 | 10,599 | 16,065 | 5,466 | 52\% | 8,368 | 109\% |
|  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$20,610 | \$10,066 | \$14,558 | \$12,487 | \$15,960 | \$3,473 | 28\% | \$1,402 | 10\% |

## Knoch Knolls Nature Center

## Profile

The Naperville Park District's nature center at Knoch Knolls Park has been in operation for three full years. The free nature center features indoor and outdoor educational exhibits, a 900-gallon freshwater aquarium with native fish species, live animal exhibits including a native toad, snake, salamander and turtle, three interactive exhibits, numerous sustainable features including a living wall and rainwater collection cistern, two classrooms, public restrooms, and a deck overlooking the pond. Outdoor amenities include a permeable paver parking lot, multiuse trails with the extension the DuPage River Trail completed in 2016, a nature playground, an 18 -hole disc golf course, and a renovated canoe launch. An additional mobile tour, Earth Day Every Day, for all ages, was launched in April of 2017.

The Nature Center budget is comprised of revenues and expenses associated with administering the Knoch Knolls Nature Center. The facility is open year-round, 7 days a week for 9 months and 6 days a week during the winter months (Dec - Feb). The budget consists of 1 full-time employee, 3 part-time staff and 1 seasonal employee. Staffing the nature center front desk, and programs, with the exception of 3, are covered by the staff listed above.

In 2018, year-round nature programs will continue to be offered for all ages and include youth programs, birthday parties, scout badge programs, family programs, adult programs, and camps. The number of programs anticipated in 2018 will be less than 2017 due a reduction in Winter Break Camp offerings and Knee-High Naturalist programs that experienced low enrollment. New programs include expansion of the popular Nature Playtimes series. Spring break camps and summer camps will continue to be offered. Several special events, including 4 campouts, and 3 free seasonal festivals (Earth Day in April, a summer Festival in August, and Creepy Critters Day in Oct) plus special request tours also take place each year. The Monarch Festival held in September 2017 was attended by over 700 visitors, and Creepy Critters Day in October exceeded 300 visitors.

In addition to programs, rentals contribute to revenue generated at the facility. Program and rental revenue received in 2017 was less than anticipated due to an extended closure of the facility in the spring. The nature center was closed in April and May to complete repairs caused by flooding. The closure affected programs and rentals, as well as seasonal requests for scout and school programs. Several visitors to the nature center after it reopened commented that they were surprised the facility was closed for only two months. It is believed that the spring closure contributed to low registration numbers for summer camps and fewer inquiries on rentals and nature birthday parties held during the summer months.

Revenues and expenses associated with the District's nature preschool programs and facility maintenance are included within the Early Childhood programs, Trades, Parks Department, and IT budgets. Nature center staff provides support for the preschool programs by interpreting natural events for the children, bringing in the live animals for the students to observe and touch, helping to maintain adult/child ratios by stepping in occasionally as needed, directing sign in for summer camps and other help as needed. The preschool staff also frequently uses nature center supplies such as animal pelts, skulls, stuffed animals, books, puzzles and other unique nature materials.

The Knoch Knolls Nature Center is projected to complete 2017 with a deficit that is under budget by $1 \%(\$ 1,290)$. The deficit for the facility is budgeted to increase $4 \%(\$ 3,904)$ in 2018 due to support costs for programming, changing seasonal exhibits, and promotions.

| Recreation <br> Knoch Knolls Nature | Final $2015$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \end{aligned}$ | Budget <br> 2017 | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \end{array}$ | Budget 2018 | $\begin{aligned} & 2018 \text { vs. } \\ & 2017 \text { Proj } \end{aligned}$ | \% | $\begin{array}{\|c\|} \hline 2018 \text { vs. } \\ 2017 \text { Budget } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Charges for Services | 28,490 | 35,216 | 37,484 | 20,984 | 33,456 | 12,472 | 59\% | $(4,028)$ | -11\% |
| Sales | 867 | 929 | 1,000 | 713 | 800 | 87 | 12\% | (200) | -20\% |
| Rental Income | 12,720 | 4,640 | 6,300 | 3,900 | 6,000 | 2,100 | 54\% | (300) | -5\% |
| Alternative Revenue | - | 61 | - | 505 |  | (505) | -100\% | - | 0\% |
| Miscellaneous | 1,116 | 5,500 | 5,516 | 9,494 | 5,487 | $(4,007)$ | -42\% | (29) | -1\% |
| Total Revenue | 43,193 | 46,346 | 50,300 | 35,596 | 45,743 | 10,147 | 29\% | $(4,557)$ | -9\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 111,735 | 120,350 | 122,694 | 111,063 | 121,846 | 10,783 | 10\% | (848) | -1\% |
| Supplies | 10,578 | 10,850 | 9,246 | 8,975 | 9,250 | 275 | 3\% | 4 | 0\% |
| Contractual Services | 17,089 | 17,327 | 22,693 | 18,601 | 21,594 | 2,993 | 16\% | $(1,099)$ | -5\% |
| Total Expenditures | 139,402 | 148,527 | 154,633 | 138,639 | 152,690 | 14,051 | 10\% | $(1,943)$ | -1\% |
| Surplus/(Deficit) | \$ $(96,209)$ | \$ $(102,181)$ | \$ $(104,333)$ | \$ $(103,043)$ | \$ (106,947) | \$ $(3,904)$ | 4\% | \$ $(2,614)$ | 3\% |

## Riverwalk Café

## Profile

The Rivewalk Café is located on the Riverwalk near the Paddleboat Quarry at the base of Rotary Hill. The building, which was renovated in 2016, includes indoor seating, an outdoor patio, and a kitchen area to support food and beverage operations.

In 2017 the District opened the Riverwalk Café using a new operational format. In an effort to reduce labor costs the café moved away from the use of wait staff and instead used food runners. Under this format the customer placed their order at the service counter where payment was then collected and the customer was given an order number and asked to proceed to a table of their choice. The order was then prepared and brought to the customer.

The change in format contributed towards a reduction of labor costs, from $64 \%$ of sales in 2016 to a projected $46 \%$ in 2017. However, the change also contributed to decreased sales at the Riverwalk Café. During the peak summer months sales during the lunch hours, from 11:00 a.m. to 1:00 p.m., averaged $\$ 40$ to $\$ 112$ more per hour than 2016 , but sales during the evenings from 5:00 p.m. to 10:00 p.m. averaged up to $\$ 128$ less per hour. The reduction in evening sales is believed to be caused by the need for a customer to revisit the service counter in order to purchase more food or beverages, versus having wait staff attend to their needs. Overall sales for the café are projected to be $6 \%(\$ 15,695)$ less than the prior year. The Riverwalk Café is projected to operate at a deficit in 2017 of $(\$ 38,311)$.

The 2017 budgeted revenue for Riverwalk Café sales was based on the 2016 operation. In an effort to increase average sales in 2018 to the levels experienced in 2016 the District is evaluating the use of servers during select evening hours. 2018 revenues for the operation are budgeted to remain similar to 2017, however, operational expenses will be reduced. The Riverwalk Café is budgeted to operate with a surplus in 2018.


## Fort Hill Activity Center

## Profile

The Fort Hill Activity Center, which celebrated it's Grand Opening on August 26, 2016, is a nearly 80,000 square foot facility located at 20 Fort Hill Drive. The facility serves as a community gathering place for all ages and abilities to enjoy a wide range of indoor recreation activities, sports, and fitness and wellness programs.

Revenue is generated through memberships, day passes, program registrations, facility rentals, café sales, events, sponsorships and parties. Additional revenues generated by the facility are included within core recreation program budgets, such as Sports, Active Adults, Early Childhood, and Youth, Teen and Family.

The budget for the facility includes a full-time manager, and part-time fitness center staff, personal trainers, group fitness instructors, open gym, childcare, and café attendants. Additional expenses for staff to support facility operations are included in the Custodial, Customer Service, and respective program budgets. Several costs related to building equipment were covered under warranty in 2017. Additional budgeted expenses are included in 2018 to account for service and repairs that may be needed for building items no longer under warranty.

Prior to the development of the 2017 budget the facility was operational for one month, resulting in the need to use studies from similar program spaces, NPD program data and information from other facilities to generate assumptions for the 2017 budget. The Fort Hill Activity Center is projected to experience a surplus in 2017 of $\$ 361,972$, which is below the first year assumptions, but results in a positive financial position for the facility. Fitness memberships grew throughout the year in 2017, reaching 3,543 members in October when this report was completed. The total memberships includes 1,068 members who have a discounted membership (Silver Sneakers and Prime Memberships), resulting in lower than anticipated fitness membership revenue. Revenue received from open gyms and daily visits exceeded budget expectations.

In 2018 the District will focus on increasing fitness memberships and facility rental revenue, while continuing to support open gym and other programs at the facility. Revenue in 2018 is budgeted to increase due to a larger base of fitness memberships at the start of the calendar year. Expenses are budgeted to increase due to wages needed to support increased building use, and services and repairs for building items no longer under warranty. The decrease in wages and benefits is based on a reallocation of a portion of the wages and benefits for the Superintendent of Facilities from the FHAC budget to the administration department budget. The surplus for the facility is budgeted to increase \$84,522 over 2017.

| Recreation Fort Hill | $\begin{gathered} \text { Final } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Final } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | $\begin{array}{\|c\|} \hline 2018 \text { vs. } \\ 2017 \text { Budget } \\ \hline \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| Charges for Services |  | - | 217,120 | 1,205,470 | 1,053,600 | 1,172,297 | 118,697 | 11\% | $(33,173)$ | -3\% |
| Sales |  | - | 15,835 | 74,200 | 29,715 | 35,200 | 5,485 | 18\% | $(39,000)$ | -53\% |
| Rental Income |  | - | 5,980 | 27,200 | 15,000 | 17,000 | 2,000 | 13\% | $(10,200)$ | -38\% |
| Alternative Revenue |  | - | 3,700 | 9,000 | 6,000 | 8,500 | 2,500 | 42\% | (500) | -6\% |
| Miscellaneous |  | - | 5,928 | 9,954 | 9,837 | 10,292 | 455 | 5\% | 338 | 3\% |
| Total Revenue |  | - | 248,563 | 1,325,824 | 1,114,152 | 1,243,289 | 129,137 | 12\% | $(82,535)$ | -6\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits |  | - | 261,043 | 520,951 | 469,097 | 452,260 | $(16,837)$ | -4\% | $(68,691)$ | -13\% |
| Supplies |  | - | 14,643 | 48,165 | 39,500 | 58,545 | 19,045 | 48\% | 10,380 | 22\% |
| Contractual Services |  | - | 64,621 | 139,658 | 107,283 | 139,690 | 32,407 | 30\% | 32 | 0\% |
| Utilities |  | - | 48,751 | 112,900 | 136,300 | 146,300 | 10,000 | 7\% | 33,400 | 30\% |
| Total Expenditures |  | - | 390,153 | 821,674 | 752,180 | 796,795 | 44,615 | 6\% | $(24,879)$ | -3\% |
| Surplus/(Deficit) | \$ | - | \$ $(141,590)$ | \$ 504,150 | \$ 361,972 | \$ 446,494 | \$ 84,522 | 23\% | \$ $(57,656)$ | -11\% |

## Customer Service

## Profile

The Customer Service division within the Recreation Department is responsible for a variety of customer service, clerical, administrative and technical functions relating to registration, membership sales, facility rentals, customer communication and front desk operations. Staffing and scheduling for full service front desk operations at the Fort Hill Activity Center, the Alfred Rubin Community Center and the 95 th Street locations continue to be a major focus for the division. With the closing of the Administration Building's customer service desk, the Alfred Rubin Center became a central location for services in the downtown Naperville area particularly during the spring and summer months. To ensure that staff is available to respond to customer calls for general questions and registrations a full time customer service position was added to our $95^{\text {th }}$ Street location.

Phone in, front counter and online registrations will exceed 55,000 for 2017. Customer Service staff assisted with 220 outdoor rentals, over 150 indoor rentals and the coordination of 41 large scale community special events with event host organizations and the City of Naperville. Customer Service staff is also responsible for managing rentals of the mobile stage by outside organizations and processing individual and group Beach rentals. The District Scholarship Program is also managed within the division and staff worked extensively with the Naperville

School District to provide summer school camp opportunities for over 80 scholarship recipients.

Keeping existing and new staff up to date and trained on our registration software is a continuous process. Updates to the software and internal best practices and procedures require ongoing training in order to provide an efficient and effective customer service experience. In 2017 the District provided two onsite training opportunities to support all Park District ActiveNet users with continuous education. In 2018 we plan to explore existing technology to improve our processes and to expand information available to our customers on the website, particularly with regards to room and park rentals.

The Customer Service division works cooperatively with several external groups, including Western DuPage Special Recreation Association (WDSRA) to schedule inclusion aides for special needs participants within the District's programs. This year Customer Service staff collaborated with parents and WDSRA to schedule more than 530 inclusion aides. The division works with WDSRA as well as the Districts' Cooperative Schools to schedule facility usage. Providing customer service to internal departments is equally important and staff works together with Recreation staff to edit and update program information, assist Marketing at community events, and team with Parks and Park Police to schedule events, issue parking permits and process tickets. Staff also collaborates with community organizations and our Central Parks division to schedule the Community Events sign.

In 2017 the division focused on process management and while we will continue to look for, and make any needed improvements, our goals for 2018 will center on the quality of the customer interactions. To distinguish our focus we have transitioned the division name from Community Relations to Customer Service. Relationship building will remain an important part of our division, but our emphasis for the year will be on providing staff with the training and resources to service the customer.

The Customer Service division is projected to end 2017 with expenses below budget. This can be attributed to lower than anticipated wage expenses for part time staff at the Fort Hill Activity Center. Staffing will continue to be the division's major expenditure for 2018 with an estimated 20 employees needed to staff the Fort Hill Activity Center, the $95^{\text {th }}$ Street Center and the Alfred Rubin Riverwalk Community Center.

| Customer Service | $\begin{aligned} & \hline \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | Projections 2017 | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Rental Income | - | 770 | 500 | 900 | 600 | (300) | -33\% | 100 | 20\% |
| M iscellaneous | 17,433 | 25,576 | 25,172 | 25,248 | 24,178 | $(1,070)$ | -4\% | (994) | -4\% |
| Total Revenue | 17,433 | 26,346 | 25,672 | 26,148 | 24,778 | $(1,370)$ | -5\% | (894) | -3\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 288,133 | 487,742 | 582,341 | 551,906 | 570,821 | 18,915 | 3\% | $(11,520)$ | -2\% |
| Supplies | 563 | 918 | 950 | 875 | 1,275 | 400 | 46\% | 325 | 34\% |
| Contractual Services | 102,153 | 16,137 | 150 | 300 | 400 | 100 | 33\% | 250 | 167\% |
| Total Expenditures | 390,849 | 504,797 | 583,441 | 553,081 | 572,496 | 19,415 | 4\% | $(10,945)$ | -2\% |
| Surplus/(Deficit) | (\$373,416) | (\$478,451) | (\$557,769) | (\$526,933) | (\$547,718) | $(\$ 20,785)$ | 4\% | \$ 10,051 | -2\% |

## Custodial

## Profile

The Custodial division, formerly known as Recreation Support, consists of 7 full-time and 8 part-time/seasonal employees. Essential functions of this area include the opening and closing of the District's indoor facilities, custodial duties, light maintenance, classroom setup and takedown of events and programs, facility supervision and support for facility rentals.

In 2017 the Custodial division is projected to fall below the budgeted deficit by $2 \%(\$ 14,255)$. This is in part due to having vacant positions within the division during the course of the year. In 2018 the Custodial division is budgeted to have an increased deficit of $\$ 40,036$. The increase is the result of budgeting a full year for all full-time staff positions, in addition to short term wages needed to assist with supporting daytime operations at the Alfred Rubin Riverwalk Community Center.

| Custodial | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \mathrm{Proj} \\ \hline \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Miscellaneous | 26,375 | 31,999 | 29,652 | 33,964 | 29,813 | $(4,151)$ | -12\% | 161 | 1\% |
| Total Revenue | 26,375 | 31,999 | 29,652 | 33,964 | 29,813 | $(4,151)$ | -12\% | 161 | \% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 372,035 | 495,842 | 620,597 | 615,065 | 650,313 | 35,248 | 6\% | 29,716 | 5\% |
| Supplies | 29,694 | 32,709 | 37,375 | 32,514 | 32,130 | (384) | -1\% | $(5,245)$ | -14\% |
| Contractual Services | 17,602 | 25,115 | 17,160 | 17,610 | 18,631 | 1,021 | 6\% | 1,471 | 9\% |
| Capital Projects | 2,325 | 1,825 | 2,500 | 2,500 | 2,500 | - | 0\% |  | 0\% |
| Total Expenditures | 421,656 | 555,491 | 677,632 | 667,689 | 703,574 | 35,885 | 5\% | 25,942 | 4\% |
| Surplus/(Deficit) | (\$395,281) | $(\$ 523,492)$ | $(\$ 647,980)$ | $(\$ 633,725)$ | (\$673,761) | $(\$ 40,036)$ | 6\% | (\$25,781) | 4\% |

## Centennial Beach

## Profile

The Centennial Beach division of the Recreation Department is responsible for the overall operations associated with the Centennial Beach aquatics facility. The Beach is supervised by one full-time Facility Manager who is assisted by numerous seasonal staff in the positions of managers, lifeguards, customer service representatives, swim lesson instructors and swim team coaches. The Facility Manager is responsible for supervising Beach operations as well as managing the District's indoor aquatic program offerings.

Centennial Beach, originally developed in the early 1930's, is home to Naperville's largest outdoor aquatics facility. Once a stone quarry, the "Beach" now holds 6.2 million gallons of water and has become a swimming destination for the community and surrounding areas. Season pass sales revenue for the 2017 season was down $2 \%(\$ 6,508)$ compared to the three year average, with forty fewer passes sold. Overall, total daily revenue increased by $6 \%$ (+ $\$ 34,927$ ) compared to the three year average, and the total number of daily visitors in 2017 was comparable to the 3 year average.

The weather in 2017 played a significant role in overall Beach attendance. Centennial Beach experienced record high attendance for the month of July, however, cool temperatures in August resulted in the lowest attendance for the month when compared to the past 5 years. This resulted in 137,893 total visitors for the Beach season versus 147,213 visitors in 2016.
Centennial Beach expenses are projected $2 \%(+\$ 15,346)$ higher than budget. Unforeseen equipment repairs and a higher number of lifeguards available to work in August allowing for areas of the Beach to remain open to visitors longer during the season contributed to the increase.

Safety continues to be a top priority at Centennial Beach. In 2017 the lifeguards received the prestigious, "Silver International Aquatic Safety Award" for consistently "exceeding" the criteria for all three audits. This award is given to those Ellis and Associates clients who score in the top $30 \%$ of the audit criteria. The recruitment of lifeguards continues to be a challenge especially towards the end of the season. A mid season recruitment of new guards will occur again in 2018.

Overall, the aquatic programming at Centennial Beach experienced a slight increase in revenue this past summer. Swim lessons, yoga and aquatic fitness, experienced an increase in participation. The addition of paddleboard yoga classes was very popular and more offerings in this area are planned in 2018. The Mudrat swim team has seen a decline in participation over the past several years. Although there has been a decline in the total number of participants, there was an increase in the younger age groups in 2017. It is expected that this growth will help to drive participation up in the coming years.

2018 will continue to focus on customer service and the overall customer experience at Centennial Beach. In addition, the District will develop additional strategies to increase membership sales early in the season.

| Centennial Beach | $\begin{gathered} \text { Final } \\ 2015 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2018 \mathrm{vs} . \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Charges for Services | 955,955 | 1,023,682 | 1,000,402 | 994,228 | 1,002,028 | 7,800 | 1\% | 1,626 | 0\% |
| Sales | 279 | 254 | 700 | 103 | - | (103) | -100\% | (700) | -100\% |
| Rental Income | 29,426 | 28,535 | 28,000 | 20,811 | 26,257 | 5,446 | 26\% | $(1,743)$ | -6\% |
| Alternative Revenue | 150 | 200 | - | - | - | - | 0\% | - | 0\% |
| M iscellaneous | 17,024 | 17,282 | 12,228 | 12,636 | 12,598 | (38) | 0\% | 370 | 3\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 1,002,834 | 1,069,953 | 1,041,330 | 1,027,778 | 1,040,883 | 13,105 | 1\% | (447) | 0\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 550,251 | 581,422 | 574,775 | 595,377 | 569,470 | $(25,907)$ | -4\% | $(5,305)$ | -1\% |
| Supplies | 81,812 | 66,782 | 62,650 | 70,409 | 68,570 | $(1,839)$ | -3\% | 5,920 | 9\% |
| Contractual Services | 61,068 | 65,891 | 73,264 | 64,144 | 70,098 | 5,954 | 9\% | $(3,166)$ | -4\% |
| Utilities | 36,471 | 36,955 | 43,974 | 38,150 | 41,000 | 2,850 | 7\% | $(2,974)$ | -7\% |
| Capital Projects | 1,317 | 2,561 | 4,000 | 5,929 | 6,800 | 871 | 15\% | 2,800 | 70\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 730,919 | 753,611 | 758,663 | 774,009 | 755,938 | $(18,071)$ | -2\% | $(2,725)$ | 0\% |
|  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$271,915 | \$316,342 | \$282,667 | \$253,769 | \$284,945 | \$31,176 | 12\% | \$2,278 | 1\% |

## Centennial Grill

## Profile

The Centennial Grill operation is located inside Centennial Beach. Centennial Grill is supervised by one full-time Facility Manager and employs approximately 25 part-time/seasonal staff. The positions include a Food and Beverage Manager and Concession Attendants.

In 2017 the Grill operation was able to maintain the projected budget despite low facility attendance during August. Revenue matched the projected budget of $\$ 220,000$ with visitors spending on average $\$ 1.66$ per person. Expenses for the operation were controlled, resulting in a projected surplus of $\$ 56,208$, which exceeds budget by $15 \%$ (+ $\$ 7,253$ ). Maintaining product inventory, improving line speed, and managing staffing levels helped contribute to the success of the operation. Soft serve ice cream continues to be the top selling item at the Grill, making up approximately $25 \%$ of the Grill's overall sales.

In 2018 Centennial Grill will be looking to offer a variety of new and exciting menu options, including weekly specials, healthy options, and specialty candies. The 2018 budget for Centennial Grill was developed using a 3 year average for several of the categories, consistent with the method used for Centennial Beach.

| Centennial Grill | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | Projections 2017 | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Sales | 200,275 | 218,293 | 201,016 | 202,128 | 206,897 | 4,769 | 2\% | 5,881 | 3\% |
| Rental Income | - | 1,170 | 1,500 | - | - | - | 0\% | $(1,500)$ | -100\% |
| M iscellaneous | 17,562 | 18,931 | 18,076 | 17,825 | 18,517 | 692 | 4\% | 441 | 2\% |
| Total Revenue | 217,837 | 238,394 | 220,592 | 219,953 | 225,414 | 5,461 | 2\% | 4,822 | 2\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 66,578 | 68,354 | 68,563 | 62,812 | 67,101 | 4,289 | 7\% | $(1,462)$ | -2\% |
| Supplies | 1,794 | 1,320 | 1,750 | 1,231 | 2,100 | 869 | 71\% | 350 | 20\% |
| Contractual Services | 93,349 | 103,800 | 99,824 | 99,702 | 104,739 | 5,037 | 5\% | 4,915 | 5\% |
| Capital Projects | - | - | 1,500 | - | 1,050 | 1,050 | 0\% | (450) | -30\% |
| Total Expenditures | 161,721 | 173,474 | 171,637 | 163,745 | 174,990 | 11,245 | 7\% | 3,353 | 2\% |
| Surplus/(Deficit) | \$56,116 | \$64,920 | \$48,955 | \$56,208 | \$50,424 | $(\$ 5,784)$ | -10\% | \$ 1,469 | 3\% |

## Millennium Carillon

## Profile

The District is responsible for the operation and maintenance of the Millennium Carillon and Visitor Center through an agreement with the City of Naperville. To manage the operation, 1 full-time employee from the Recreation Department oversees the facilities with the assistance of a coordinator and 6 part-time/seasonal staff. Staff from the Riverwalk, Parks, and Trades Divisions complete maintenance to the facilities and surrounding areas each year. Per the agreement, revenues collected at this facility are used to help offset costs associated with the operation and maintenance. Expenses not covered by facility revenues are reimbursed to the Park District by the City of Naperville, resulting in a budget surplus/deficit of $\$ 0$.

In 2017 the District managed tours of the Millennium Carillon in Moser Tower from May through October. Over 3,200 visitors are expected to tour the Carillon in 2017, which is approximately 500 more visitors than 2016.

Increasing weddings and facility rentals in 2018 to generate additional alternative revenue will continue to be a primary focus. Staff will work with the Marketing Department and outside wedding vendors to promote the facility. The budgeted reimbursement from the City of Naperville for operations and maintenance is consistent with the reimbursement amount identified in the intergovernmental agreement.

| Carillon | $\begin{gathered} \hline \text { Final } \\ 2015 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \text { Projections } \\ 2017 \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Charges for Services | 8,087 | 8,230 | 8,320 | 9,710 | 8,644 | $(1,066)$ | -11\% | 324 | 4\% |
| Rental Income | 5,915 | 2,970 | 4,970 | 1,000 | 3,000 | 2,000 | 200\% | $(1,970)$ | -40\% |
| M iscellaneous | 65,591 | 77,712 | 126,366 | 76,269 | 91,406 | 15,137 | 20\% | $(34,960)$ | -28\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 79,593 | 88,912 | 139,656 | 86,979 | 103,050 | 16,071 | 18\% | $(36,606)$ | -26\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 17,175 | 18,448 | 38,236 | 11,364 | 13,480 | 2,116 | 19\% | $(24,756)$ | -65\% |
| Supplies | 3,956 | 9,297 | 5,780 | 9,506 | 10,400 | 894 | 9\% | 4,620 | 80\% |
| Contractual Services | 52,200 | 52,777 | 87,840 | 56,059 | 68,570 | 12,511 | 22\% | $(19,270)$ | -22\% |
| Utilities | 6,262 | 8,690 | 7,800 | 10,050 | 10,600 | 550 | 5\% | 2,800 | 36\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 79,593 | 88,912 | 139,656 | 86,979 | 103,050 | 16,071 | 18\% | $(36,606)$ | -26\% |
|  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0\% | \$0 | 0\% |

## Facility Rentals

## Profile

The Facility Rentals budget includes revenues received from rentals of the Alfred Rubin Riverwalk Community Center, Sportsman's Park Community Clubhouse, and Seager Park Interpretive Center. Rental revenues for the Knoch Knolls Nature Center, Millennium Carillon and Visitor Center, and Fort Hill Activity Center are included in the budgets for each of those respective facilities. Rental revenues for picnic pavilions and athletic fields are included within the Parks Department budgets.

| Facility Rentals | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{c\|} \hline \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{aligned} & 2018 \mathrm{vs} . \\ & 2017 \text { Proj } \end{aligned}$ | \% | 2018 vs. <br> 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Rental Income | 26,970 | 13,402 | 17,750 | 11,000 | 13,000 | 2,000 | 18\% | $(4,750)$ | -27\% |
| M iscellaneous | 1,000 | 2,500 | 2,500 | 3,500 | 3,500 | - | 0\% | 1,000 | 40\% |
| Total Revenue | 27,970 | 15,902 | 20,250 | 14,500 | 16,500 | 2,000 | 14\% | $(3,750)$ | -19\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 80 | - | - | - | - | - | 0\% | - | 0\% |
| Total Expenditures | 80 | - | - | - | - | - | 0\% | - | 0\% |
| Surplus/(Deficit) | \$27,890 | \$ 15,902 | \$20,250 | \$ 14,500 | \$ 16,500 | \$2,000 | 14\% | $(\$ 3,750)$ | -19\% |

## Sponsorships

## Profile

The sponsorship budget represents the revenues and expenses associated with securing and maintaining corporate sponsorships and advertising through the quarterly Program Guide, athletic partnerships and programs, general advertising, and event sponsors. Budgetrelieving, in-kind partnerships such as donations and food trade that assist other department
budgets are included. Revenue in the 2017 budget primarily reflects dollars directly associated with the sponsorship program; this revenue includes: banner sales, Program Guide/general advertising and event advertising. While overall sponsorship revenue has steadily increased over the past six years, total sponsorship revenue is not identified in the sponsorship budget. All additional revenue generated - approximately $\$ 203,000$ through October 1 - is directly reflected in the individual program budgets within the Recreation Department and in the advertising budget of the Marketing Department.

In 2017, the Sales and Sponsorship Manager focused on developing community partnerships, establishing and managing relationships and continuing to build and increase revenue with our current partners. Additionally, the goal was to bring some new opportunities to the table for our partners by expanding sponsorships at the golf courses and Fort Hill Activity Center.

Managing this revenue-generating aspect for the District in 2018 will continue to focus on two primary goals: (1) renew current sponsors with the goal of continuing to increase their participation and contribution levels and (2) identify new District-wide sponsorship opportunities and potential partners. New and still-growing programs at Fort Hill Activity Center will provide the District with more opportunities to focus on larger partnership possibilities within athletics as well as District-wide.


| Sponsorships | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \mathrm{vs} . \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Sales | - |  | - | - | - |  | 0\% | - | 0\% |
| Alternative Revenue | 42,501 | 19,516 | 23,000 | 24,025 | 23,000 | $(1,025)$ | -4\% | - | 0\% |
| M iscellaneous | 9,543 | 6,187 | 4,284 | - | 12 | 12 | 0\% | $(4,272)$ | -100\% |
| Total Revenue | 52,044 | 25,703 | 27,284 | 24,025 | 23,012 | (1,013) | -4\% | $(4,272)$ | -16\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 94,464 | 80,649 | 99,644 | 67,840 | 69,324 | 1,484 | 2\% | $(30,320)$ | -30\% |
| Supplies | 195 | 39 | 250 | 148 | 400 | 252 | 170\% | 150 | 60\% |
| Contractual Services | 6,143 | 7,333 | 10,420 | 4,395 | 3,920 | (475) | -11\% | $(6,500)$ | -62\% |
| Total Expenditures | 100,802 | 88,021 | 110,314 | 72,383 | 73,644 | 1,261 | 2\% | $(36,670)$ | -33\% |
| Surplus/(Deficit) | (\$48,758) | (\$62,318) | (\$83,030) | (\$48,358) | (\$50,632) | (\$2,274) | 5\% | \$32,398 | -39\% |

## Allocations

The allocation budget is an administrative budget that captures fund-level revenue and expenses. Revenue includes property taxes, replacement taxes, interest income and miscellaneous reimbursements. Expenses include administrative costs that are shared by various departments that are identified within each fund.

| AllocationsRecreation | $\begin{aligned} & \hline \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Budget } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \text { vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | 2018 vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$3,184,785 | \$3,189,463 | \$3,195,000 | \$3,195,000 | \$3,195,000 | \$0 | 0\% | \$0 | 0\% |
| Replacement Taxes | 154,700 | 154,400 | 112,100 | 112,100 | 115,500 | 3,400 | 3\% | 3,400 | 3\% |
| Investment Income | 11,907 | 9,039 | 6,802 | 25,468 | 35,270 | 9,802 | 38\% | 28,468 | 419\% |
| M iscellaneous | 185,570 | 142,331 | 178,092 | 157,802 | 177,548 | 19,746 | 13\% | (544) | 0\% |
| Other Financing Sources | 829,446 | 1,652,350 | 1,330,676 | 1,187,131 | 1,551,146 | 364,015 | 31\% | 220,470 | 17\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 4,366,408 | 5,142,830 | 4,822,670 | 4,677,501 | 5,074,464 | 396,963 | 8\% | 251,794 | 5\% |
| Expenses |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 113,506 | - | 10,000 | - | 5,000 | 5,000 | 0\% | $(5,000)$ | -50\% |
| Supplies | 13,110 | 21,555 | 19,800 | 19,800 | 19,800 | - | 0\% | - | 0\% |
| Contractual Services | 22,320 | 30,385 | 35,600 | 35,600 | 36,900 | 1,300 | 4\% | 1,300 | 4\% |
| Utilities | 440,105 | 512,787 | 549,097 | 549,897 | 597,482 | 47,585 | 9\% | 48,385 | 9\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 589,041 | 564,727 | 614,497 | 605,297 | 659,182 | 53,885 | 9\% | 44,685 | 7\% |
|  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$3,777,367 | \$4,578,103 | \$4,208,173 | \$4,072,204 | \$4,415,282 | \$343,078 | 8\% | \$207,109 | 5\% |

## 2018 Golf Fund

The Naperville Park District currently operates two, 18 -hole municipal golf facilities: Springbrook and Naperbrook. While similar, each facility offers a different golfing experience for players of all ages and abilities. The main goal of the Golf Department is to provide challenging, yet accessible and enjoyable golfing experiences to the residents of Naperville as well as to our nonresident guests at an affordable price. Our guiding principles drive everything that we do and assist in making decisions related to golf. The four main principles customer service, financial stability, public access and effective operations allow staff to focus its efforts and resources in the areas that are most important to golfers.

Golf Services


Fund Balance
\$ 842,081 \$ 842,081
$\$$ 842,081
$\$ \quad 842,081$

Total revenue in 2018 is projected to increase $1.2 \%$ or $\$ 42,350$ compared to the 2017 budget, while expenses are also budgeted to increase $\$ 42,350$ in 2018. Revenues are budgeted to increase $.5 \%$, or $\$ 18,200$ compared to the projected 2017 year end. The operation is budgeted to break even in 2018.

The Golf Services budget includes all principal and interest payments on its outstanding debt.

## Trends

The chart below illustrates the trend in rounds played at each course since 2003.

| Number of Rounds | Year | Springbrook | Naperbrook |
| :---: | :---: | :---: | :---: |
|  | 2003 | 44,006 | 41,071 |
|  | 2004 | 45,897 | 41,812 |
| $48,000$ | 2005 | 43,723 | 42,475 |
|  | 2006 | 44,274 | 41,000 |
| 44,000 | 2007 | 42,946 | 38,422 |
| $42,000 \sim$ | 2008 | 38,270 | 38,500 |
| 40,000 | 2009 | 43,656 | 38,762 |
| 38,000 - | 2010 | 40,129 | 35,213 |
|  | 2011 | 36,933 | 35,088 |
| 34,000 | 2012 | 41,154 | 37,024 |
| 32,000 , , , , , , , , , , i , i , | 2013 | 37,816 | 34,154 |
| 200320042005 20062007200820092010201120122013201420152016 20172018* | 2014 | 36,043 | 33,971 |
|  | 2015 | 38,597 | 37,832 |
| *projected rounds $\rightarrow$ Springbrook $\quad \rightarrow$ Naperbrook | 2016 | 36,291 | 37,362 |
|  | 2017 | 36,800 | 37,400 |
|  | 2018* | 37,500 | 37,500 |

Over the years, the number of rounds played has trended downward on a national and local level. Many factors have contributed to this trend, but some of the main reasons were unfavorable weather in addition to two primary obstacles: lack of time and expendable income. According to the National Golf Foundation (NGF), course closures have been outpacing the development of new courses since 2006, and time has now eclipsed money as the \#1 reason why consumers do not play more golf.

Time and money issues on the part of the customer, and a cool and wet spring, presented management with ongoing challenges. Rounds remained fairly constant with 2016 numbers at Naperbrook, and increasing slightly at Springbrook, with the opening of the practice facility and patio pavilion on Memorial Day weekend. The new features were a positive addition to the golf course, helping to increase revenues on the driving range and in Food and Beverage.

Concession revenues increased significantly at Springbrook as customers gave high praises to the new patio pavilion and menu improvements. Grilling will continue to be a focus at both courses to help increase food revenues. Customers in 2018 will enjoy a full year of use of the patio pavilions and the practice facility.

From a staffing perspective, golf as with other departments struggled with ACA limitations for staffing. The maintenance department had difficulty hiring enough staff members to fill part time only roles and staffing needs in the early spring and late fall. A full time position in maintenance was not filled due to a tight labor market for golf employees. Food and Beverage departments were challenged to adequately staff daily.

## 2018 Golf Services-Revenue

Golf manages its operations by closely tracking its six main revenue engines: green fees, cart fees, range fees, lessons, food and beverage, and merchandise. The chart and table below illustrates the 2018 expected performance by these primary revenue sources.


Golf Services Revenue


## Greens Fees

Greens fees, which represent 46\% of the total revenue, are budgeted to increase \$18,627 compared to the 2017 year-end estimate. In 2018, green fees will not be increased as competition continues to place pressure on fees. Total rounds at each course increased slightly in 2017, with Naperbrook projected to finish with 900 more rounds than Springbrook. In 2015, the fee structure for both courses was revamped, and to help promote more play at Naperbrook, most fees there are $\$ 5$ less than Springbrook. This plan has proved to be successful, as rounds at Naperbrook have increased nearly 10\% over 2014 numbers, while Springbrook rounds have remained relatively constant. For budgets, staff has utilized a threeyear average to calculate the next year's rounds and revenue totals. Management is presenting the 2018 rounds totals with no significant changes at Naperbrook as rounds have been very consistent since 2015. Springbrook totals for 2018 will have a small increase over 2017 year end projections, based off the three year average.

## Cart Fees

Cart fees represent $14 \%$ of total 2018 revenue and the total cart fee revenue is projected remain relatively steady compared to the 2017 year end projected total. Golf in 2014 added new updated GPS monitors to all carts, providing a significant upgrade over the previous yardage devices.

## Driving Range

Driving range revenue represents $7 \%$ of the total 2018 operating revenue. Range revenue is budgeted to increase by $5.1 \%$, or $\$ 12,883$ compared to the 2017 year end projected total, as the Springbrook new tee not opening until Memorial Day impacted the 2017 revenue numbers. With the renovation and improvements to the Springbrook practice facility completed in 2016, fees for range balls were increased at Springbrook. After the greens and tees opened in late May 2017, use of the new practice facility is expected to increase slightly over previous years, as the new facility will offer better quality turf and larger practice areas. Naperbrook will not have any range ball fee increases.

## Programs

Program income accounts for 5\% of the total 2018 revenue and includes golf lessons (group and private), various junior and adult programs, and the golf fitness programs. Golf program revenues are budgeted to decrease by $1.0 \%$, or $\$ 8,127$ compared to the 2017 year-end estimate, and $\$ 10,660$ or $5.3 \%$ compared to 2017 budget. Adult and most junior programs continue to grow, but the Training Center and Jr. developmental leagues are expected to show declines in participation compared with 2017 budget, but increases compared to 2017 projections.

## Concessions

Concessions revenue accounts for $10 \%$ of the total revenue for Golf Services. Concessions sales are budgeted to increase $1.4 \%$ or $\$ 5,023$ compared to the 2017 year end projections. Concession sales continue to have growth opportunities, with food upgrades and improved ambience helping to drive new revenues. Increased revenue in 2018 is expected from pricing adjustments and increased availability of the beverage cart.

## Merchandise

Merchandise income represents 7\% of the total revenue for Golf Services. Revenue is budgeted to be lower compared to the 2017 year-end projections by $8.1 \%$ or $\$ 23,891$, but increase $\$ 33,571$, or $14.1 \%$ compared to 2017 budget. Golf experienced significant revenue gains in merchandise sales in 2017, as local golf retail stores closed and limited competition. Staff expects continued strong sales in merchandise, but several large club purchases in 2017 point to a possible reduction in hard good sales which could limit total revenue. Growth is expected compared to 2015-2016 revenues.

## Membership

2017 membership revenue includes annual Brooks Link's memberships, and the Brooks Advantage Card membership, representing $4 \%$ of the total revenue for Golf Services. The 2017 membership program revenue is budgeted to increase $5.2 \%$ or $\$ 8,145$ compared with 2017 projections, and decrease $1.9 \%$ or $\$ 3,150$ compared with 2017 budget. Management
restructured the membership options and fees offered in 2015, with lower priced memberships attracting the most new members, while higher priced memberships decreased. Memberships are a very competitive market, and Golf Services will look to heavily promote the membership benefits at our courses to keep existing members, and add new members. The Brooks Advantage Card continued to have solid participation in 2017, as the card program was reworked in 2015 to offer better value to frequent players. A drop in card purchases was seen in 2017, but changes to online booking rates and increased marketing of benefits is expected to help return the card purchase numbers to 2016 levels.

## Miscellaneous

Miscellaneous revenue includes tournament income, soft drink vending commissions and miscellaneous reimbursement accounts such as high school and college golf fees. Miscellaneous income represents $7 \%$ of the total revenue for Golf Services.

## 2018 Golf Services-Expenditures

Expenditures for the Golf Services budget are detailed as follows:


Golf Services Expenditures

|  |  | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ |  | Projections 2017 |  |  |  | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 vs. Proj <br> Variance |  |  | Budget Variance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wages \& Benefits |  | 1,500,802 | 41\% |  | 1,377,739 | 37\% |  | 1,445,231 | 39\% |  | 67,492 | 4.9\% |  | -55,571 | -3.7\% |
| Supplies |  | 395,219 | 11\% |  | 412,726 | 11\% |  | 400,152 | 11\% |  | -12,574 | -3.0\% |  | 4,933 | 1.2\% |
| Contractual Services |  | 654,494 | 18\% |  | 709,517 | 19\% |  | 697,583 | 19\% |  | -11,934 | -1.7\% |  | 43,089 | 6.6\% |
| Utilities |  | 94,568 | 3\% |  | 89,220 | 2\% |  | 90,176 | 2\% |  | 956 | 1.1\% |  | -4,392 | -4.6\% |
| Capital Projects |  | 2,000 | 0\% |  | 1,562 | 0\% |  | 1,700 | 0\% |  | 138 | 8.8\% |  | -300 | -15.0\% |
| Debt Service |  | 748,300 | 20\% |  | 748,300 | 20\% |  | 754,200 | 20\% |  | 5,900 | 0.8\% |  | 5,900 | 0.8\% |
| Other Financing Uses |  | 274,264 | 7\% |  | 354,757 | 10\% |  | 322,950 | 9\% |  | -31,807 | -9.0\% |  | 48,686 | 17.8\% |
| Total Expenditures | \$ | 3,669,647 | 100\% | \$ | 3,693,821 | 100\% | \$ | 3,711,992 | 100\% | \$ | 18,171 | 0.5\% | \$ | 42,345 | 1.2\% |

## Wages \& Benefits

Wages and benefits account for $39 \%$ of the total budget. In 2018 these expenses are budgeted to decrease $\$ 55,571$ or $3.7 \%$ compared to the 2017 budget. The full time position of Second Assistant Golf Course Superintendent at Springbrook was eliminated. This position's main responsibilities were to supervise staff, plant protectant applications, and irrigation monitoring and troubleshooting, with equipment operation and golf course maintenance as secondary responsibilities. An additional seasonal six month position was added to help with basic tasks during April-September.

The 2018 budget includes a 3\% compensation pool for employees (the compensation pool accounts for merit increases, market adjustments and employee bonuses). Health insurance premiums for 2018 remained flat with no plan design changes. Dental insurance rates will increase $3.4 \%$ and vision premiums will decrease $18 \%$. The employee contribution rate for
those eligible staff participating in the PPO plan at any level is $15 \%$ and $12 \%$ for the HMO plan.

## Supplies

Supplies represent 11\% of the total operating budget, and are budgeted to increase $1.2 \%$ or $\$ 4,933$ compared to the 2017 budget, and decrease 3\% or \$12,574 compared to the 2017 year-end estimate. Plant protectants and small tools will see significant reductions compared to 2017 projections, as tool inventory has been updated and plant protectants will reduce to 3 year averages.

## Contractual Services

Contractual services account for $19 \%$ of the total operating budget, and are budgeted to increase $6.6 \%$ or $\$ 43,089$ compared to 2017 budget, and decrease $1.7 \%$ or $\$ 11,934$ compared to the 2017 year-end estimate. The increase compared to the 2017 budget is primarily the result of the new golf cart GPS contract, and increased retail purchases due to increase merchandise sales.

## Utilities

Utilities account for 2\% of the total budget, and are budgeted to decrease 4.6\% or \$4,392 compared to the 2017 budget, and increase $\$ 1.1 \%$ or $\$ 956$ compared to the 2017 year-end projections.

## Capital Projects

In early 2014, the golf fund was reclassified from an Enterprise Fund to a Special Revenue Fund. As a result, golf capital projects will be funded through the District's capital department similar to all other District capital projects. A total of $\$ 500,000$ has been allocated for golf capital projects (see the capital section contained in this document for further details).

## Debt Service

Debt service includes principal and interest owed on the golf courses' outstanding debt. Golf currently has one debt issue outstanding with debt obligations until 2019. Golf issued debt in the beginning of 2006 for two purposes: to restructure repayment of $\$ 1.65$ million in existing debt and issue $\$ 4.8$ million in new money for various capital improvement projects. Prior to any refunding, debt service will total \$754,200 in 2018.

## Other Financing Uses

The 2017 golf budget anticipates an operating surplus of $\$ 322,950$. With healthy reserves in the golf fund, a transfer of this surplus has been budgeted to the capital department to fund improvements.

## 2018 Golf Services

The Golf Services 2018 combined budget by course is presented below:

| Golf Services | Springbrook | Naperbrook | $\begin{gathered} \text { Budget } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | Budget <br> 2017 | 2018 Budget vs. 2017 Projected | 2018 Budget vs. 2017 Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |
| Investment Income | 7,950 | 7,950 | 15,900 | 12,500 | 2,900 | 3,400 | 13,000 |
| Charges for Services | 1,461,120 | 1,195,040 | 2,656,160 | 2,630,935 | 2,668,850 | 25,225 | $(12,690)$ |
| Sales | 465,943 | 344,600 | 810,543 | 815,466 | 773,174 | $(4,923)$ | 37,369 |
| Rental Income | 75,000 | 25,500 | 100,500 | 100,335 | 93,380 | 165 | 7,120 |
| Alternative Revenue | 6,000 | 6,000 | 12,000 | 13,139 | 7,500 | $(1,139)$ | 4,500 |
| Miscellaneous | 65,474 | 51,415 | 116,889 | 121,068 | 123,843 | $(4,179)$ | $(6,954)$ |
|  |  |  |  |  |  |  |  |
| Total Revenue | \$2,081,487 | 1,630,505 | \$3,711,992 | 3,693,821 | 3,669,647 | \$18,172 | \$42,346 |
| Expenses |  |  |  |  |  |  |  |
| Wages \& Benefits | 736,274 | 708,956 | 1,445,230 | 1,377,739 | 1,500,802 | 67,491 | $(55,572)$ |
| Supplies | 204,738 | 195,415 | 400,153 | 412,726 | 395,219 | $(12,573)$ | 4,934 |
| Contractual Services | 414,608 | 282,975 | 697,583 | 709,517 | 654,494 | $(11,934)$ | 43,089 |
| Utilities | 40,963 | 49,213 | 90,176 | 89,220 | 94,568 | 956 | $(4,392)$ |
| Capital Projects | 500 | 1,200 | 1,700 | 1,562 | 2,000 | 138 | (300) |
| Debt Service | 625,986 | 128,214 | 754,200 | 748,300 | 748,300 | 5,900 | 5,900 |
| Other Financing Uses | 58,419 | 264,532 | 322,951 | 354,757 | 274,264 | $(31,806)$ | 48,687 |
|  |  |  |  |  |  |  |  |
| Total Expenditures | 2,081,487 | 1,630,505 | 3,711,992 | 3,693,821 | 3,669,647 | 18,172 | 42,346 |
|  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | - | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

## Springbrook

Located in west central Naperville and adjacent to the DuPage County Forest Preserve's Dragon Lake, the Springbrook golf facility commands some of the finest views of Naperville's open space and trails. The 40-year old facility features a challenging 18-hole championship golf course. It's beautiful, mature and lush foliage and trees complement the manicured greens, tees and fairways. Combined with its exceptional course design, golfers of all skill levels return time and again to play.

In 2017, significant improvements to the patio and practice facility were completed, plus updated lighting and kitchen counters were added. The practice facility was completely renovated and expanded, adding a second chipping green with bunker, a 10,000 sq ft practice green, and a $40,000 \mathrm{sq} \mathrm{ft}$ driving range tee. On the back patio, a large pavilion was added to provide a welcoming spot to enjoy food and beverage before or after a round. Both improvements have been well received, and are providing avenues for increased revenue.

Springbrook Golf Course has been recognized by Golf Digest as one of the "Top Places to Play" and hole \#10 made West Suburban Living Magazine's "Dream 19.

The combined budget for the Springbrook Golf Course is presented below:

| Springbrook |  | Admin |  | Grounds |  | Proshop |  | Concession |  | Merchandise |  | Budget 2018 |  | Projections 2017 |  | Budget $2107$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Income |  | 7,950 |  | - |  | - |  | - |  | - |  | 7,950 |  | 6,250 |  | 1,450 |
| Charges for Services |  | - |  | - |  | 1,461,120 |  | - |  | - |  | 1,461,120 |  | 1,427,215 |  | 1,474,000 |
| Sales |  | - |  | - |  | 103,800 |  | 191,143 |  | 171,000 |  | 465,943 |  | 455,894 |  | 434,724 |
| Rental Income |  | - |  | - |  | 75,000 |  | - |  | - |  | 75,000 |  | 74,585 |  | 68,000 |
| Alternative Revenue |  | 3,000 |  | - |  | 3,000 |  | - |  | - |  | 6,000 |  | 34,577 |  | 30,875 |
| Miscellaneous |  | 1,540 |  | 10,656 |  | 25,316 |  | 15,137 |  | 12,825 |  | 65,474 |  | 40,528 |  | 43,843 |
| Other Financing Sources |  | - |  | - |  | - |  | - |  | - |  | - |  | 182 |  | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | 12,490 |  | 10,656 |  | 1,668,236 |  | 206,280 |  | 183,825 |  | 2,081,487 |  | 2,039,231 |  | 2,052,892 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits |  | - |  | 397,560 |  | 290,399 |  | 48,315 |  | - |  | 736,273 |  | 710,423 |  | 793,325 |
| Supplies |  | 675 |  | 154,843 |  | 43,400 |  | 5,820 |  | - |  | 204,738 |  | 209,439 |  | 202,209 |
| Contractual Services |  | 24,200 |  | 23,360 |  | 118,060 |  | 102,304 |  | 146,684 |  | 414,608 |  | 423,800 |  | 380,419 |
| Utilities |  | 40,963 |  | - |  | - |  | - |  | - |  | 40,963 |  | 42,610 |  | 42,760 |
| Capital Projects |  | - |  | - |  | 500 |  | - |  | - |  | 500 |  | 500 |  | 500 |
| Debt Service |  | 625,986 |  | - |  | - |  | - |  | - |  | 625,986 |  | 621,089 |  | 621,089 |
| Other Financing Uses |  | 58,419 |  | - |  | - |  | - |  | - |  | 58,419 |  | 31,370 |  | 12,590 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures |  | 750,243 |  | 575,763 |  | 452,359 |  | 156,439 |  | 146,684 |  | 2,081,487 |  | 2,039,231 |  | 2,052,892 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$ | $(737,753)$ | \$ | $(565,107)$ | \$ | 1,215,877 | \$ | 49,841 | \$ | 37,141 | \$ | - | \$ | - | \$ | - |

## Naperbrook

Located in northwest unincorporated Plainfield, scenic Naperbrook Golf Course is a "links-style" course, carved out of good Illinois farmland. It features rolling hills, native prairie grasses and ten ponds throughout the 6,755 yard, par 72 challenge with four sets of tees, large greens, one double green, hidden bunkers and wide fairways. Additional amenities include a ten-acre driving range and an inviting patio area to enjoy food and beverages after a round. In 2017, improvements were made to interior lighting and the kitchen service areas, and the exterior the roof was replaced.

Naperbrook Golf Course has been recognized by Golf Digest as one of the "Top Places to Play."

The combined budget for the Naperbrook Golf Course is presented below:

| Naperbrook |  | Admin |  | Grounds |  | Proshop |  | Concession |  | Merchandise |  | $\begin{array}{\|r\|} \hline \text { Budget } \\ 2018 \end{array}$ |  | $\begin{array}{\|r\|} \hline \text { Projections } \\ 2017 \end{array}$ | $\begin{array}{\|r\|} \hline \text { Budget } \\ 2017 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Income |  | 7,950 |  | - |  | - |  | - |  | - |  | 7,950 |  | 6,250 | 1,450 |
| Charges for Services |  | - |  | - |  | 1,195,040 |  | - |  | - |  | 1,195,040 |  | 1,203,720 | 1,194,850 |
| Sales |  | - |  | - |  | 65,600 |  | 179,000 |  | 100,000 |  | 344,600 |  | 359,572 | 338,450 |
| Rental Income |  | - |  | - |  | 25,500 |  | - |  | - |  | 25,500 |  | 25,750 | 25,380 |
| Alternative Revenue |  | 3,000 |  | - |  | 3,000 |  | - |  | - |  | 6,000 |  | 6,549 | 2,750 |
| Miscellaneous |  | 1,316 |  | 12,684 |  | 19,280 |  | 11,635 |  | 6,500 |  | 51,415 |  | 52,749 | 53,875 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | 12,266 |  | 12,684 |  | 1,308,420 |  | 190,635 |  | 106,500 |  | 1,630,505 |  | 1,654,590 | 1,616,755 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits |  | - |  | 404,467 |  | 265,809 |  | 38,680 |  | - |  | 708,956 |  | 667,316 | 707,478 |
| Supplies |  | 675 |  | 155,140 |  | 32,400 |  | 7,200 |  | - |  | 195,415 |  | 203,287 | 193,011 |
| Contractual Services |  | 23,673 |  | 13,075 |  | 68,152 |  | 89,275 |  | 88,800 |  | 282,975 |  | 285,717 | 274,074 |
| Utilities |  | 49,213 |  | - |  | - |  | - |  | - |  | 49,213 |  | 46,610 | 51,808 |
| Capital Projects |  | - |  | - |  | 1,200 |  | - |  | - |  | 1,200 |  | 1,062 | 1,500 |
| Debt Service |  | 128,214 |  | - |  | - |  | - |  | - |  | 128,214 |  | 127,211 | 127,211 |
| Other Financing Uses |  | 264,532 |  | - |  | - |  | - |  | - |  | 264,532 |  | 323,387 | 261,674 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures |  | 466,307 |  | 572,682 |  | 367,561 |  | 135,155 |  | 88,800 |  | 1,630,505 |  | 1,654,590 | 1,616,755 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) | \$ | $(454,041)$ | \$ | $(559,998)$ | \$ | 940,859 | \$ | 55,480 | \$ | 17,700 | \$ | - | \$ | - | - |

## Other Administrative Funds

The District has six administrative funds that account for the following activities. A brief description of these funds is included.

Social Security (FICA) - This fund is established to account for the employer's portion of social security that totals $7.65 \%$ of total wages.

IMRF - This fund is established to account for revenues that are from a specific property tax levy and expenditures of these monies for employer contributions. These contributions are subsequently paid to the state-sponsored Illinois Municipal Retirement Fund, a multipleemployer public employee retirement system that acts as a common investment and administrative agent for 2,800 local governments and school districts in Illinois.

Audit - This fund is established to account for revenues that are from a specific property tax levy and expenditures of these monies are for the annual financial audit of the District.

Liability - This fund is established to account for revenues that are from a specific property tax levy and expenditures of these monies are for workers compensation, liability insurance and the risk management function for the District. The District has been a member of the Park District Risk Management Agency since 1986. PDRMA has over 150 members who have formed an insurance pool in order to obtain better control of the insurance market and risk management. PDRMA provides comprehensive coverage to all members for property, boiler and machinery, crime and lost revenues, general liability, auto liability and public officials' errors and omissions, workers compensation and employer's liability, as well as volunteer medical accident coverage.

WDSRA - This fund is established to account for revenues that are from a specific property tax levy and expenditures of these monies are paid to the Western DuPage Special Recreation Association to provide special recreation programs.

Debt Service - This fund is established from a specific property tax levy and expenditures of these monies repay principal and interest on the District's General Obligation debt. The District issues debt to provide funds for acquisition and construction of major capital projects. General Obligation bonds are issued for general government activities, these are direct obligations and pledge the full faith and credit of the District.

October 2015 was the last time the District was rated by Moody's Investor Service. Moody's renewed the Park District's Aaa bond rating citing the organization's sound financial operations and healthy reserve levels, the substantial tax base, and favorable debt profile. The District received its first Aaa rating from Moody's in January 2008.

## 2018 Budget Summaries - Fund Level

## General Fund - Operating



* The $\$ 411,315$ deficit in 2016 was a planned drawdown of funds that were transferred to the Recreation Fund.

General Fund - Capital

| General Fund - Capital | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Projections } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Budget } \\ & 2018 \\ & \hline \end{aligned}$ |  |  | $\begin{aligned} & \text { Variance } \\ & 2018 \text { Budget vs. } \\ & 2017 \text { Proj } \end{aligned}$ | \% | Variance 2018 Budget vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$5,117,311 | \$5,265,781 | \$5,252,132 | 73\% | \$5,252,132 | 66\% | \$5,696,305 | 64\% | \$444,173 | 8.5\% | \$444,173 | 8.5\% |
| Investment Income | 60,133 | 68,653 | 24,367 | 0\% | 77,359 | 1\% | 99,366 | 1\% | 22,007 | 28.4\% | 74,999 | 307.8\% |
| Rental Income | 6,000 | 6,750 | 6,750 | 0\% | 6,750 | 0\% | 6,750 | 0\% |  | 0.0\% |  | 0.0\% |
| Alternative Revenue | 251,758 | 2,777,410 | 121,000 | 2\% | 121,000 | 2\% | 50,000 | 1\% | $(71,000)$ | -58.7\% | $(71,000)$ | -58.7\% |
| Miscellaneous | 1,968,204 | 3,534,757 | 1,292,654 | 18\% | 1,441,495 | 18\% | 1,425,805 | 16\% | $(15,690)$ | -1.1\% | 133,151 | 10.3\% |
| Other Financing Sources | 11,195,475 | 13,946,741 | 540,284 | 7\% | 1,059,157 | 13\% | 1,612,218 | 18\% | 553,061 | 52.2\% | 1,071,934 | 198.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 18,598,881 | 25,600,092 | 7,237,187 | 100\% | 7,957,893 | 100\% | 8,890,444 | 100\% | 932,551 | 11.7\% | 1,653,257 | 22.8\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital Projects | 14,277,702 | 23,342,280 | 12,660,000 | 93\% | 12,302,600 | 93\% | 6,485,000 | 88\% | $(5,817,600)$ | -47.3\% | $(6,175,000)$ | -48.8\% |
| Debt Service | 1,458,109 | 963,300 | 881,249 | 7\% | 881,249 | 7\% | 636 | 0\% | $(880,613)$ | -99.9\% | $(880,613)$ | -99.9\% |
| Other Financing Uses | - | 6,003,563 | - | 0\% | - | 0\% | 875,288 | 12\% | 875,288 | 0.0\% | 875,288 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 15,735,811 | 30,309,143 | 13,541,249 | 100\% | 13,183,849 | 100\% | 7,360,924 | 100\% | $(5,822,926)$ | -44.2\% | $(6,180,325)$ | -45.6\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | \$2,863,070 | (\$4,709,051) | (\$6,304,062) |  | (\$5,225,956) |  | \$1,529,521 |  | \$6,755,477 | -129.3\% | \$7,833,582 | -124.3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance | \$19,532,729 | \$14,823,678 | \$8,519,617 |  | \$9,597,722 |  | \$11,127,243 |  |  |  |  |  |

## Recreation Fund

| Recreation Fund | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | Final 2016 | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Projections } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Variance } \\ & 2018 \text { Budget vs. } \\ & 2017 \text { Proj } \end{aligned}$ | \% | Variance 2018 Budget vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$3,184,785 | \$3,189,463 | \$3,195,000 | 23\% | \$3,195,000 | 24\% | \$3,195,000 | 23\% | \$0 | 0.0\% | \$0 | 0.0\% |
| Replacement Taxes | 154,700 | 154,400 | 112,100 | 1\% | \$112,100 | 1\% | \$115,500 | 1\% | 3,400 | 3.0\% | 3,400 | 3.0\% |
| Investment Income | 11,907 | 9,039 | 6,802 | 0\% | \$25,468 | 0\% | \$35,270 | 0\% | 9,802 | 38.5\% | 28,468 | 418.5\% |
| Charges for Services | 5,168,936 | 5,812,682 | 6,797,301 | 49\% | \$6,838,088 | 51\% | \$7,057,716 | 50\% | 219,628 | 3.2\% | 260,415 | 3.8\% |
| Sales | 330,501 | 565,642 | 746,200 | 5\% | \$565,548 | 4\% | \$576,802 | 4\% | 11,254 | 2.0\% | $(169,398)$ | -22.7\% |
| Rental Income | 569,023 | 545,905 | 568,116 | 4\% | \$519,760 | 4\% | \$563,350 | 4\% | 43,590 | 8.4\% | $(4,766)$ | -0.8\% |
| Alternative Revenue | 101,518 | 96,806 | 92,925 | 1\% | \$96,269 | 1\% | \$90,265 | 1\% | $(6,004)$ | -6.2\% | $(2,660)$ | -2.9\% |
| Miscellaneous | 799,932 | 847,997 | 967,593 | 7\% | \$886,865 | 7\% | \$1,001,578 | 7\% | 114,713 | 12.9\% | 33,985 | 3.5\% |
| Other Financing Sources | 829,446 | 1,652,350 | 1,330,676 | 10\% | \$1,187,131 | 9\% | 1,551,146 | 11\% | 364,015 | 30.7\% | 220,470 | 16.6\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$11,150,748 | \$12,874,284 | \$13,816,713 | 100\% | \$13,426,230 | 100\% | \$14,186,628 | 100\% | \$760,398 | 5.7\% | \$369,915 | 2.7\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 7,013,018 | 7,875,351 | 8,833,995 | 64\% | 8,488,923 | 63\% | \$9,002,444 | 63\% | 513,521 | 6.0\% | 168,449 | 1.9\% |
| Supplies | 986,447 | 1,039,208 | 1,100,007 | 8\% | \$1,066,202 | 8\% | \$1,155,254 | 8\% | 89,052 | 8.4\% | 55,247 | 5.0\% |
| Contractual Services | 2,643,639 | 2,908,159 | 3,134,065 | 23\% | \$3,097,892 | 23\% | \$3,193,224 | 23\% | 95,332 | 3.1\% | 59,159 | 1.9\% |
| Utilities | 488,038 | 615,394 | 723,121 | 5\% | \$761,197 | 6\% | \$804,782 | 6\% | 43,585 | 5.7\% | 81,661 | 11.3\% |
| Capital Projects | 19,606 | 24,857 | 25,525 | 0\% | \$12,016 | 0\% | \$30,925 | 0\% | 18,909 | 157.4\% | 5,400 | 21.2\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | \$11,150,748 | \$12,462,969 | \$13,816,713 | 100\% | \$13,426,230 | 100\% | \$14,186,628 | 100\% | \$760,398 | 5.7\% | \$369,915 | 2.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | \$0 | \$411,315 | \$0 |  | \$0 |  | \$0 |  | \$0 | 0.0\% | \$0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance | \$2,518,307 | \$2,929,622 | \$2,929,622 |  | \$2,929,622 |  | \$2,929,622 |  |  |  |  |  |

Golf Services

|  | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Projections } \\ 2017 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ |  | Variance 2018 Budget vs. 2017 Proj | \% | Variance <br> 2018 Budget vs. <br> 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Income | (2) | 4,855 |  | 2,900 | 0\% | 12,500 | 0\% |  | 15,900 | 0\% | 3,400 | 27.2\% | 13,000 | 448.3\% |
| Charges for Services | 2,702,226 | 2,641,259 |  | 2,668,850 | 73\% | 2,630,935 | 71\% |  | 2,656,160 | 72\% | 25,225 | 1.0\% | $(12,690)$ | -0.5\% |
| Sales | 820,462 | 786,689 |  | 773,174 | 21\% | 815,466 | 22\% |  | 810,543 | 22\% | $(4,923)$ | -0.6\% | 37,369 | 4.8\% |
| Rental Income | 98,575 | 93,204 |  | 93,380 | 3\% | 100,335 | 3\% |  | \$100,500 | 3\% | 165 | 0.2\% | 7,120 | 7.6\% |
| Alternative Revenue | 8,920 | 11,300 |  | 7,500 | 0\% | 13,139 | 0\% |  | \$12,000 | 0\% | $(1,139)$ | -8.7\% | 4,500 | 60.0\% |
| Miscellaneous | 123,394 | 133,258 |  | 123,843 | 3\% | 121,068 | 3\% |  | \$116,889 | 3\% | $(4,179)$ | -3.5\% | $(6,954)$ | -5.6\% |
| Other Financing Sources | - | - |  | - | 0\% | \$378 | 0\% |  | \$0 | 0\% | (378) | -100.0\% | - | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 3,753,575 | 3,670,565 |  | 3,669,647 | 100\% | 3,693,821 | 100\% |  | 3,711,992 | 100\% | 18,171 | 0.5\% | 42,345 | 1.2\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 1,482,587 | 1,389,286 |  | 1,500,802 | 41\% | 1,377,739 | 37\% |  | 1,445,230 | 39\% | 67,491 | 4.9\% | $(55,572)$ | -3.7\% |
| Supplies | 374,429 | 379,535 |  | 395,219 | 11\% | 412,726 | 11\% |  | 400,152 | 11\% | $(12,574)$ | -3.0\% | 4,933 | 1.2\% |
| Contractual Services | 710,081 | 683,203 |  | 654,494 | 18\% | 709,517 | 19\% |  | 697,583 | 19\% | $(11,934)$ | -1.7\% | 43,089 | 6.6\% |
| Utilities | 75,958 | 78,390 |  | 94,568 | 3\% | 89,220 | 2\% |  | 90,176 | 2\% | 956 | 1.1\% | $(4,392)$ | -4.6\% |
| Capital Projects | 520 | 4,588 |  | 2,000 | 0\% | 1,562 | 0\% |  | 1,700 | 0\% | 138 | 8.8\% | (300) | -15.0\% |
| Miscellaneous | - | - |  | - | 0\% | - | 0\% |  | \$0 | 0\% | - | 0.0\% | - | 0.0\% |
| Debt Service | 742,253 | 736,900 |  | 748,300 | 20\% | 748,300 | 20\% |  | \$754,200 | 20\% | 5,900 | 0.8\% | 5,900 | 0.8\% |
| Other Financing Uses | 367,747 | 398,663 |  | 274,264 | 7\% | 354,757 | 10\% |  | 322,951 | 9\% | $(31,806)$ | -9.0\% | 48,687 | 17.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 3,753,575 | 3,670,565 |  | 3,669,647 | 100\% | 3,693,821 | 100\% |  | 3,711,992 | 100\% | 18,171 | 0.5\% | 42,345 | 1.2\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | \$0 | \$0 |  | \$0 |  | \$0 |  |  | \$0 |  | \$0 | 0.0\% | \$0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance |  | \$ 842,081 | \$ | 842,081 |  | \$ 842,081 |  | \$ | 842,081 |  |  |  |  |  |


| FICA |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Projections } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ |  | Variance 2018 Budget vs. 2017 Proj | \% | Variance 2018 Budget vs. 2017 Budget | \% |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$698,801 | \$784,403 | \$900,000 | 99\% | \$900,000 | 99\% | \$790,000 | 99\% | (\$110,000) | -12.2\% | (\$110,000) | -12.2\% |
| Investment Income | 1,134 | 776 | 720 | 0\% | 2,630 | 0\% | 3,673 | 0\% | 1,043 | 39.7\% | 2,953 | 410.1\% |
| Miscellaneous | 7,949 | 8,021 | 4,800 | 1\% | 4,800 | 1\% | 4,800 | 1\% | - | 0.0\% | - | 0.0\% |
| Other Financing Sources | - | - | - | 0\% | - | 0\% | - | 0\% | - | 0.0\% | - | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 707,884 | 793,200 | 905,520 | 100\% | 907,430 | 100\% | 798,473 | 100\% | $(108,957)$ | -12.0\% | $(107,047)$ | -11.8\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 685,071 | 737,279 | 850,000 | 100\% | 791,700 | 100\% | 873,300 | 100\% | 81,600 | 10.3\% | 23,300 | 2.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 685,071 | 737,279 | 850,000 | 100\% | 791,700 | 100\% | 873,300 | 100\% | 81,600 | 10.3\% | 23,300 | 2.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | \$22,813 | \$55,921 | \$55,520 |  | \$115,730 |  | (\$74,827) |  | $(\$ 190,557)$ | -164.7\% | $(\$ 130,347)$ | -234.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance | \$351,890 | \$407,811 | \$463,331 |  | \$523,541 |  | \$448,714 |  |  |  |  |  |

Debt Service


| I MRF |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \end{gathered}$ |  | $\begin{aligned} & \text { Projections } \\ & 2017 \end{aligned}$ |  | $\begin{gathered} \text { Budget } \\ 2018 \end{gathered}$ |  | Variance <br> 2018 Budget vs. <br> 2017 Proj | \% | Variance <br> 2018 Budget vs. <br> 2017 Budget | \% |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$760,629 | \$732,540 | \$750,000 | 99\% | \$750,000 | 99\% | \$730,000 | 99\% | (\$20,000) | -2.7\% | $(\$ 20,000)$ | -2.7\% |
| Investment Income | 1,270 | 1,006 | 828 | 0\% | 2,817 | 0\% | 3,880 | 1\% | 1,063 | 37.7\% | 3,052 | 368.6\% |
| Miscellaneous | 7,128 | 6,162 | 5,600 | 1\% | 5,600 | 1\% | 5,600 | 1\% | - | 0.0\% | - | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 769,027 | 739,708 | 756,428 | 100\% | 758,417 | 100\% | 739,480 | 100\% | $(18,937)$ | -2.5\% | $(16,948)$ | -2.2\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Benefits | 721,518 | 728,703 | 753,900 | 100\% | 722,900 | 100\% | 791,140 | 100\% | 68,240 | 9.4\% | 37,240 | 4.9\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 721,518 | 728,703 | 753,900 | 100\% | 722,900 | 100\% | 791,140 | 100\% | 68,240 | 9.4\% | 37,240 | 4.9\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | \$47,509 | \$11,005 | \$2,528 |  | \$35,517 |  | (\$51,660) |  | $(\$ 87,177)$ | -245.5\% | (\$54,188) | \#\#\#\#\# |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance | \$420,261 | \$431,266 | \$433,794 |  | \$466,783 |  | \$415,123 |  |  |  |  |  |


| Audit |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Final 2015 | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { Projections } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ |  | Variance <br> 2018 Budget vs. <br> 2017 Proj | \% | Variance 2018 Budget vs. 2017 Budget | \% |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$18,549 | \$19,439 | \$20,500 | 100\% | \$20,500 | 100\% | \$21,000 | 100\% | \$500 | 2.4\% | \$500 | 2.4\% |
| Investment Income | 29 | 28 | - | 0\% | 57 | 0\% | 69 | 0\% | 12 | 21.1\% | 69 | 0.0\% |
|  |  |  |  |  |  |  |  | 0 |  |  |  |  |
| Total Revenue | 18,578 | 19,467 | 20,500 | 100\% | 20,557 | 100\% | 21,069 | 100\% | 512 | 2.5\% | 569 | 2.8\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Contractual Services | 19,500 | 19,500 | 20,000 | 100\% | 20,000 | 100\% | 20,500 | 100\% | 500 | 2.5\% | 500 | 2.5\% |
|  |  |  |  |  |  |  |  | 0 |  |  |  |  |
| Total Expenditures | 19,500 | 19,500 | 20,000 | 100\% | 20,000 | 100\% | 20,500 | 100\% | 500 | 2.5\% | 500 | 2.5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | (\$922) | (\$33) | \$500 |  | \$557 |  | \$569 |  | \$12 | 2.2\% | \$69 | 13.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance | \$9,653 | \$9,620 | \$10,120 |  | \$10,177 |  | \$10,746 |  |  |  |  |  |

## Insurance (PDRMA)



| WDSRA |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | Final 2016 | $\begin{gathered} \text { Budget } \\ 2017 \end{gathered}$ | Projections2017 |  | $\begin{aligned} & \text { Budget } \\ & 2018 \end{aligned}$ |  |  | Variance 2018 Budget vs. 2017 Proj | \% | Variance 2018 Budget vs. 2017 Budget | \% |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Taxes | \$2,473,627 | \$2,593,056 | \$2,711,196 | 100\% | \$2,711,196 | 100\% | \$2,921,438 | 100\% | \$210,242 | 7.8\% | \$210,242 | 7.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | 2,473,627 | 2,593,056 | 2,711,196 | 100\% | 2,711,196 | 100\% | 2,921,438 | 100\% | 210,242 | 7.8\% | 210,242 | 7.8\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Contractual Services | 1,282,522 | 1,331,011 | 1,418,542 | 52\% | 1,418,542 | 52\% | 1,495,633 | 51\% | 77,091 | 5.4\% | 77,091 | 5.4\% |
| Capital Projects | 1,191,105 | 1,322,361 | 1,292,654 | 48\% | 1,292,654 | 48\% | 1,425,805 | 49\% | 133,151 | 10.3\% | 133,151 | 10.3\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | 2,473,627 | 2,653,372 | 2,711,196 | 100\% | 2,711,196 | 100\% | 2,921,438 | 100\% | 210,242 | 7.8\% | 210,242 | 7.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | \$0 | (\$60,316) | \$0 |  | \$0 |  | \$0 |  | \$0 | 0.0\% | \$0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance | \$70,316 | \$10,000 | \$10,000 |  | \$10,000 |  | \$10,000 |  |  |  |  |  |

Cash-in-Lieu

|  | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Projections } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Budget } \\ 2018 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { Variance } \\ 2018 \text { Budget vs. } \\ 2017 \text { Proj } \end{gathered}$ | \% | Variance 2018 Budget vs. 2017 Budget | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Income | 24,132 | 19,654 | 7,414 | 100\% | 15,829 | 1\% | 21,342 | 100\% | 5,513 | 34.8\% | 13,928 | 187.9\% |
| Alternative Revenue | 1,470,296 | 688,946 | - | 0\% | 1,120,234 | 99\% | - | 0\% | (1,120,234) | -100.0\% |  | 0.0\% |
| Total Revenue | 1,494,428 | 708,600 | 7,414 | 100\% | 1,136,063 | 100\% | 21,342 | 100\% | (1,114,721) | -98.1\% | 13,928 | 187.9\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Financing Uses | - | 6,904,700 | 266,020 | 0\% | 266,020 | 0\% | - | \#DIV/0! | $(266,020)$ | -100.0\% | $(266,020)$ | -100.0\% |
| Total Expenditures | - | 6,904,700 | 266,020 | 0\% | 266,020 | 0\% | - | \#DIV/0! | $(266,020)$ | -100.0\% | $(266,020)$ | -100.0\% |
| Surplus/ (Deficit) | \$1,494,428 | (\$6,196,100) | (\$258,606) |  | \$870,043 |  | \$21,342 |  | $(\$ 848,701)$ | -97.5\% | \$279,948 | -108.3\% |
| Fund Balance | \$7,485,737 | \$1,289,637 | \$1,031,031 |  | \$2,159,680 |  | \$2,181,022 |  |  |  |  |  |

General Fund Operating - All Departments

| General Fund - Operating | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxes |  |  |  |  |  |  |  |  |  |
| 2100 Tax Revenue | 5,649,153 | 5,813,054 | 5,797,868 | 5,797,868 | 6,288,195 | 490,327 | 8.5\% | 490,327 | 8.5\% |
| 2101 Replacement Taxes | 94,495 | 66,409 | 89,300 | 89,300 | 75,300 | -14,000 | -15.7\% | -14,000 | -15.7\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Taxes | \$5,743,647 | \$5,879,463 | \$5,887,168 | \$5,887,168 | \$6,363,495 | \$476,327 | 8.1\% | \$476,327 | 8.1\% |
| Investment Income |  |  |  |  |  |  |  |  |  |
| 2200 Interest Income | 18,298 | 9,522 | 10,150 | 26,125 | 37,072 | 10,947 | 41.9\% | 26,922 | 265.2\% |
| Total InvestmentIncome | \$18,298 | \$9,522 | \$10,150 | \$26,125 | \$37,072 | \$10,947 | 41.9\% | \$26,922 | 265.2\% |
| Rentals |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals | 8,078 | 12,161 | 7,500 | 11,801 | 10,680 | -1,121 | -9.5\% | 3,180 | 42.4\% |
| 2501 Tournament Income | 5,588 | 3,330 | 4,000 | 5,000 | 5,000 | 0 | 0.0\% | 1,000 | 25.0\% |
| Total Rental Income | \$13,665 | \$15,491 | \$11,500 | \$16,801 | \$15,680 | (\$1,121) | -6.1\% | \$4,180 | 36.3\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |
| 2600 Grants | 25,470 | 10,712 | 18,270 | 14,274 | 18,270 | 3,996 | 28.0\% | 0 | 0.0\% |
| 2601 Donations | 500 | 500 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Alternative Revenue | \$25,970 | \$11,212 | \$18,270 | \$14,274 | \$18,270 | \$3,996 | 28.0\% | \$0 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee | 78,077 | 87,387 | 86,736 | 86,736 | 81,348 | -5,388 | -6.2\% | -5,388 | -6.2\% |
| 2703 WDSRA Reimbursement | 10,737 | 13,819 | 13,501 | 13,286 | 13,271 | -15 | -0.1\% | -230 | -1.7\% |
| 2704 Reimbursement Income | 59,299 | 65,265 | 46,936 | 64,284 | 56,156 | -8,128 | -12.6\% | 9,220 | 19.6\% |
| 2706 Miscellaneous Revenue | 8,443 | 8,198 | 7,500 | 12,323 | 10,000 | -2,323 | -18.9\% | 2,500 | 33.3\% |
| 2710 Parking Permits | 31,359 | 20,327 | 30,000 | 38,929 | 31,000 | -7,929 | -20.4\% | 1,000 | 3.3\% |
| 2713 Ticket Revenue | 1,925 | 3,250 | 2,000 | 1,200 | 1,200 | 0 | 0.0\% | -800 | -40.0\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue | \$189,839 | \$198,245 | \$186,673 | \$216,158 | \$192,975 | (\$23, 783 ) | -11.0\% | \$6,302 | 3.4\% |
| Other Financing Sources |  |  |  |  |  |  |  |  |  |
| 2800 Debt Issue Proceeds | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2801 Transfers In | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2802 Admin Overhead Reimburse | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2803 Sale of Vehicles/Equipment | 3,313 | 921 | 600 | 800 | 600 | -200 | -25.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |
| Other financing Income | \$3,313 | \$921 | \$600 | \$800 | \$600 | (\$200) | -25.0\% | \$0 | 0.0\% |
| Total Revenue | \$5,994,132 | \$6,114,853 | \$6,114,361 | \$6,161,926 | \$6,628,092 | \$466,166 | 7.6\% | \$513,731 | 8.4\% |


| General Fund - Operating | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular | 1,969,447 | 2,035,805 | 2,095,799 | 2,089,501 | 2,152,835 | 63,334 | 3.0\% | 57,036 | 2.7\% |
| 3101 Wages - Regular OT | 35,777 | 52,216 | 41,037 | 44,997 | 37,402 | -7,595 | -16.9\% | -3,635 | -8.9\% |
| 3102 Wages - Short-term | 317,185 | 340,360 | 390,308 | 375,145 | 387,237 | 12,092 | 3.2\% | -3,071 | -0.8\% |
| 3103 Wages - Short-term OT | 6,233 | 7,375 | 4,500 | 6,000 | 6,500 | 500 | 8.3\% | 2,000 | 44.4\% |
| 3104 Employee Insurance | 554,815 | 671,507 | 667,188 | 587,340 | 591,329 | 3,989 | 0.7\% | -75,859 | -11.4\% |
| 3107 Employee Assistance Program | 4,575 | 4,752 | 5,200 | 4,752 | 4,990 | 238 | 5.0\% | -210 | -4.0\% |
| 3111 Tuition Reimbursement | 0 | 4,500 | 9,000 | 9,000 | 9,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3112 Employee Certifications | 4,440 | 4,943 | 6,940 | 7,315 | 7,280 | -35 | -0.5\% | 340 | 4.9\% |
| 3113 Training \& Conferences | 40,915 | 32,184 | 83,342 | 60,052 | 70,865 | 10,813 | 18.0\% | -12,477 | -15.0\% |
| 3114 Mileage Reimbursement | 1,668 | 2,491 | 2,650 | 1,480 | 2,430 | 950 | 64.2\% | -220 | -8.3\% |
| 3115 Auto Allowance | 7,200 | 7,200 | 7,200 | 7,200 | 7,200 | 0 | 0.0\% | 0 | 0.0\% |
| 3116 Deferred Compensation | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3117 Awards \& Recognition | 10,371 | 10,710 | 19,335 | 17,236 | 16,410 | -826 | -4.8\% | -2,925 | -15.1\% |
| 3119 Employee Wellness | 1,029 | 779 | 12,986 | 4,355 | 5,170 | 815 | 18.7\% | -7,816 | -60.2\% |
| 3120 Staff shirts/Uniforms | 16,919 | 17,117 | 17,430 | 16,750 | 17,245 | 495 | 3.0\% | -185 | -1.1\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Wages \& Benefits | \$2,980,573 | \$3,201,940 | \$3,3/2,915 | \$3,241,123 | \$3,325,893 | \$84,710 | 2.6\% | $(\$ 47,022)$ | -1.4\% |
| Supplies |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies | 8,849 | 6,780 | 10,350 | 10,400 | 10,150 | -250 | -2.4\% | -200 | -1.9\% |
| 3201 Tech parts/supplies | 12,834 | 11,287 | 13,400 | 13,400 | 13,400 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies | 9,736 | 7,564 | 7,300 | 6,500 | 7,500 | 1,000 | 15.4\% | 200 | 2.7\% |
| 3203 Program Supplies | 4,296 | 4,744 | 5,450 | 5,450 | 5,550 | 100 | 1.8\% | 100 | 1.8\% |
| 3204 J anitorial Supplies | 2,113 | 1,914 | 2,300 | 3,200 | 2,800 | -400 | -12.5\% | 500 | 21.7\% |
| 3207 Books \& Publications | 488 | 613 | 1,300 | 1,256 | 1,550 | 294 | 23.4\% | 250 | 19.2\% |
| 3208 Meeting Supplies | 2,264 | 1,609 | 3,350 | 2,643 | 3,250 | 607 | 23.0\% | -100 | -3.0\% |
| 3209 Safety Supplies | 16,342 | 11,739 | 13,850 | 15,150 | 12,650 | -2,500 | -16.5\% | -1,200 | -8.7\% |
| 3210 Staff Supplies | 4,433 | 4,200 | 4,940 | 4,900 | 4,900 | 0 | 0.0\% | -40 | -0.8\% |
| 3211 Repair Parts | 117,544 | 117,923 | 124,900 | 112,500 | 122,500 | 10,000 | 8.9\% | -2,400 | -1.9\% |
| 3212 Motor Fuel | 143,479 | 116,818 | 149,390 | 120,000 | 133,820 | 13,820 | 11.5\% | -15,570 | -10.4\% |
| 3213 Electrical Supplies | 15,207 | 19,764 | 20,000 | 18,000 | 18,400 | 400 | 2.2\% | -1,600 | -8.0\% |
| 3214 Plumbing/Irrigation Supplies | 16,567 | 17,298 | 22,250 | 18,000 | 20,000 | 2,000 | 11.1\% | -2,250 | -10.1\% |
| 3215 Building Materials \& Supplies | 16,099 | 16,413 | 20,000 | 18,000 | 18,000 | 0 | 0.0\% | -2,000 | -10.0\% |
| 3216 Aquatic/Pond Supplies | 5,004 | 1,176 | 4,000 | 4,300 | 5,000 | 700 | 16.3\% | 1,000 | 25.0\% |
| 3218 Printer/Copier Supplies | 1,743 | 9,607 | 3,000 | 3,000 | 3,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3222 Oils/Lubricants | 9,873 | 9,055 | 12,700 | 12,200 | 12,700 | 500 | 4.1\% | 0 | 0.0\% |
| 3226 Sand | 236 | 135 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3228 Small Tools \& Equipment | 13,121 | 18,704 | 15,600 | 15,600 | 15,600 | 0 | 0.0\% | 0 | 0.0\% |
| 3229 Paving/Masonry Supplies | 5,877 | 5,301 | 6,920 | 3,500 | 5,920 | 2,420 | 69.1\% | -1,000 | -14.5\% |
| 3231 HVAC Supplies | 5,154 | 7,133 | 9,700 | 9,700 | 11,700 | 2,000 | 20.6\% | 2,000 | 20.6\% |
| 3232 Playground Parts/Supplies | 33,619 | 32,344 | 33,000 | 33,000 | 33,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3233 Sign Supplies | 11,546 | 11,244 | 7,500 | 13,000 | 11,000 | -2,000 | -15.4\% | 3,500 | 46.7\% |
| 3236 Park Amenities | 6,642 | 2,919 | 6,800 | 6,800 | 6,800 | 0 | 0.0\% | 0 | 0.0\% |
| 3237 Building Amenities | 915 | 1,015 | 600 | 1,200 | 600 | -600 | -50.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies | 445 | 57 | 800 | 100 | 700 | 600 | 600.0\% | -100 | -12.5\% |
|  |  |  |  |  |  |  |  |  |  |
| Total supplies | \$464,428 | \$437,357 | \$499,100 | \$452,099 | \$480,190 | \$28,691 | 6.3\% | (\$18,910) | -3.8\% |


| General Fund - Operating | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual Services |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication | 13,908 | 16,012 | 16,250 | 16,250 | 16,500 | 250 | 1.5\% | 250 | 1.5\% |
| 3301 Dues \& Memberships | 23,747 | 18,253 | 24,759 | 24,847 | 25,717 | 870 | 3.5\% | 958 | 3.9\% |
| 3302 Printer/Copier Services | 9,300 | 9,982 | 10,000 | 10,000 | 10,500 | 500 | 5.0\% | 500 | 5.0\% |
| 3303 Postage | 6,111 | 8,313 | 7,680 | 6,955 | 7,330 | 375 | 5.4\% | -350 | -4.6\% |
| 3307 Legal Services | 167,867 | 157,614 | 177,500 | 167,500 | 154,500 | -13,000 | -7.8\% | -23,000 | -13.0\% |
| 3308 Legal Notices/Publications | 378 | 84 | 250 | 180 | 250 | 70 | 38.9\% | 0 | 0.0\% |
| 3309 Architectural/Engineering Services | 0 | 0 | 1,000 | 785 | 500 | -285 | -36.3\% | -500 | -50.0\% |
| 3311 Alarm Services \& Repairs | 40,240 | 40,516 | 48,000 | 48,000 | 54,000 | 6,000 | 12.5\% | 6,000 | 12.5\% |
| 3314 Tech Support/Consulting | 252 | 1,436 | 10,000 | 10,000 | 10,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3319 Staff Recruitment | 9,633 | 8,563 | 15,515 | 7,563 | 13,725 | 6,162 | 81.5\% | -1,790 | -11.5\% |
| 3320 Physicals/Employee Tests | 15,987 | 23,661 | 23,005 | 19,861 | 22,420 | 2,559 | 12.9\% | -585 | -2.5\% |
| 3322 Printing | 1,143 | 1,947 | 2,096 | 2,052 | 2,111 | 59 | 2.9\% | 15 | 0.7\% |
| 3323 Community/Public Relations | 9,752 | 4,862 | 14,825 | 10,500 | 14,825 | 4,325 | 41.2\% | 0 | 0.0\% |
| 3328 Licenses/Easements | 167 | 0 | 400 | 100 | 300 | 200 | 200.0\% | -100 | -25.0\% |
| 3330 Permit/Registration Fees | 265 | 163 | 280 | 272 | 295 | 23 | 8.5\% | 15 | 5.4\% |
| 3331 Equipment Rental | 6,691 | 4,203 | 3,000 | 2,500 | 2,250 | -250 | -10.0\% | -750 | -25.0\% |
| 3336 Consulting Services (Other) | 54,950 | 20,385 | 65,600 | 65,600 | 26,100 | -39,500 | -60.2\% | -39,500 | -60.2\% |
| 3338 Payroll Processing | 45,550 | 48,735 | 48,510 | 50,000 | 51,000 | 1,000 | 2.0\% | 2,490 | 5.1\% |
| 3340 Inspections/Certifications | 12,888 | 13,018 | 14,500 | 14,500 | 14,850 | 350 | 2.4\% | 350 | 2.4\% |
| 3342 Tech support Contracts | 142,092 | 143,162 | 168,325 | 166,050 | 168,641 | 2,591 | 1.6\% | 316 | 0.2\% |
| 3343 Vandalism Repairs | 3,602 | 838 | 3,500 | 3,500 | 3,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3344 Vehicle R\&M | 62,666 | 39,018 | 36,000 | 38,000 | 36,000 | -2,000 | -5.3\% | 0 | 0.0\% |
| 3345 Equipment R\&M | 24,931 | 17,079 | 16,500 | 26,217 | 20,500 | -5,717 | -21.8\% | 4,000 | 24.2\% |
| 3346 Building R\&M | 27,185 | 25,286 | 20,450 | 15,000 | 20,450 | 5,450 | 36.3\% | 0 | 0.0\% |
| 3347 Computer R\&M | 3,747 | 3,422 | 6,000 | 3,000 | 4,000 | 1,000 | 33.3\% | -2,000 | -33.3\% |
| 3349 Fencing R\&M | 4,228 | 84 | 3,500 | 3,500 | 3,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3350 Bridge R\&M | 1,535 | 1,900 | 1,000 | 3,000 | 1,000 | -2,000 | -66.7\% | 0 | 0.0\% |
| 3399 Miscellaneous Services | 63,928 | 61,626 | 61,443 | 57,546 | 61,780 | 4,234 | 7.4\% | 337 | 0.5\% |
|  |  |  |  |  |  |  |  |  |  |
| Total contractual Services | \$152,143 | \$6/0,161 | \$199,888 | \$773,278 | \$146,544 | (\$26,734) | -3.5\% | (\$53,344) | -6.1\% |
| Utilities |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines | 46,273 | 37,829 | 42,011 | 42,011 | 54,652 | 12,641 | 30.1\% | 12,641 | 30.1\% |
| 3402 Electricity | 27,913 | 24,786 | 42,771 | 26,600 | 28,000 | 1,400 | 5.3\% | -14,771 | -34.5\% |
| 3403 Water | 8,633 | 9,037 | 9,500 | 9,100 | 9,600 | 500 | 5.5\% | 100 | 1.1\% |
| 3404 Gas | 3,501 | 3,071 | 3,400 | 2,900 | 3,400 | 500 | 17.2\% | 0 | 0.0\% |
| Total Utilities | \$86,320 | \$74,122 | \$97,682 | \$80,611 | \$95,652 | \$15,041 | 18.7\% | (\$2,030) | -2.1\% |
| Capital |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures | 583 | 1,006 | 1,000 | 8,000 | 1,100 | -6,900 | -86.3\% | 100 | 10.0\% |
| Total Capital Expense | \$583 | \$1,006 | \$1,000 | \$8,000 | \$1,100 | (\$6,900) | -86.3\% | \$100 | 10.0\% |


| General Fund - Operating | $\begin{array}{r} \text { Final } \\ 2015 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \\ \hline \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |
| 3603 Investment Fees | 12,741 | 12,437 | 12,500 | 12,450 | 12,700 | 250 | 2.0\% | 200 | 1.6\% |
| Total Miscellaneous Expense | \$12,141 | \$12,437 | \$12,500 | \$12,450 | \$12,100 | \$250 | 2.0\% | \$200 | 1.6\% |
| Other Financing Uses |  |  |  |  |  |  |  |  |  |
| 3801 Fund Transfer | 1,697,345 | 2,128,546 | 1,330,676 | 1,594,365 | 1,905,163 | 310,798 | 19.5\% | 574,487 | 43.2\% |
| Total Other Financing Uses | \$1,697,345 | \$2,128,546 | \$1,330,6/6 | \$1,594,365 | \$1,965,413 | \$3/1,048 | 23.3\% | \$634,737 | 47.1\% |
| Total Expenditures | \$5,994,732 | \$6,526,168 | \$6,114,361 | \$6,161,926 | \$6,628,092 | \$466,166 | 7.6\% | \$513,131 | 8.4\% |
| *Surplus/(Deficit) | \$0 | (\$411,315) | (\$0) | S0 | S0 | S0 | 0.0\% | S0 | -100.0\% |

* The $\$ 411,315$ deficit in 2016 was a planned one-time drawn-down of operating reserves to be used for capital improvements.

Executive Director

| Fund General <br> Dept Executive Director <br> Sub-Dept NA | 01 00 00 | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-20177 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TMiscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 4,068 | 4,304 | 4,284 | 4,284 | 4,272 | -12 | -0.3\% | -12 | -0.3\% |
| 2703 WDSRA Reimbursement |  | 10,737 | 12,174 | 12,501 | 12,501 | 12,771 | 270 | 2.2\% | 270 | 2.2\% |
| 2704 Reimbursement Income |  | 545 | 195 | 0 | 2,410 | 0 | -2,410 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$15,350 | \$16,6/3 | \$16, 85 | \$19,195 | \$17,043 | (\$2,152) | -11.2\% | \$258 | 1.5\% |
| Total Revenue |  | \$15,350 | \$16,6/3 | \$16,/85 | \$19,195 | \$17,043 | (\$2,152) | -11.2\% | \$258 | 1.5\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 197,567 | 201,378 | 201,571 | 201,571 | 207,618 | 6,047 | 3.0\% | 6,047 | 3.0\% |
| 3104 Employee Insurance |  | 28,030 | 29,601 | 29,580 | 29,220 | 29,340 | 120 | 0.4\% | -240 | -0.8\% |
| 3113 Training \& Conferences |  | 384 | 1,510 | 500 | 0 | 0 | 0 | 0.0\% | -500 | -100.0\% |
| 3115 Auto Allowance |  | 7,200 | 7,200 | 7,200 | 7,200 | 7,200 | 0 | 0.0\% | 0 | 0.0\% |
| 3116 Deferred Compensation |  | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3117 Awards \& Recognition |  | 65 | 0 | 125 | 125 | 125 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 55 | 0 | 100 | 100 | 100 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$243,301 | \$249,689 | \$249,0/6 | \$248,216 | \$254,383 | \$6,167 | 2.5\% | \$5,307 | 2.1\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 15 | 0 | 250 | 200 | 250 | 50 | 25.0\% | 0 | 0.0\% |
| 3207 Books \& Publications |  | 268 | 0 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 935 | 530 | 900 | 900 | 900 | 0 | 0.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 392 | 0 | 500 | 0 | 500 | 500 | 0.0\% | 0 | 0.0\% |
| Total Suppries |  | \$1,610 | \$530 | \$1,950 | \$1,400 | \$1,950 | \$550 | 39.3\% | \$0 | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 895 | 889 | 720 | 720 | 720 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 9,804 | 9,814 | 9,545 | 9,799 | 9,845 | 46 | 0.5\% | 300 | 3.1\% |
| 3307 Legal Services |  | 163,408 | 150,030 | 165,000 | 160,000 | 142,000 | -18,000 | -11.3\% | -23,000 | -13.9\% |
| 3323 Community/Public Relations |  | 5,832 | 3,135 | 5,000 | 5,000 | 5,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3336 Consulting Services (Other) |  | 950 | 8,315 | 50,600 | 50,600 | 2,100 | -48,500 | -95.8\% | -48,500 | -95.8\% |
| Total Contractual Services |  | \$180,889 | \$1/2,183 | \$230,865 | \$226,119 | \$159,665 | (\$66,454) | -29.4\% | (\$/1,200) | -30.8\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| Total MIIscellaneous Expense |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | 0.0\% |
| Total Expenditures |  | \$425,800 | \$422,402 | \$481,891 | \$4/5, 135 | \$415,998 | (\$59, 737$)$ | -12.6\% | $(\$ 65,893)$ | -13.1\% |
| Surplus/(Deficit) |  | (\$410,450) | (\$405, 229 ) | (\$465,106) | (\$456,540) | (\$398,955) | \$5/,585 | -12.6\% | \$66,151 | -14.2\% |

Finance

| Fund General <br> Dept Finance <br> Sub-Dept Accounting | 01 <br> 01 <br> 01 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | Budget 2018 | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 12,081 | 12,792 | 12,696 | 12,696 | 13,668 | 972 | 7.7\% | 972 | 7.7\% |
| 2704 Reimbursement Income |  | 6,967 | 6,390 | 8,000 | 6,200 | 6,400 | 200 | 3.2\% | -1,600 | -20.0\% |
| 2706 Miscellaneous Revenue |  | 50 | 231 | 0 | 1,152 | 0 | -1,152 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$19,098 | \$19,413 | \$20,696 | \$20,048 | \$20,068 | \$20 | 0.1\% | (\$628) | -3.0\% |
| Total Revenue |  | \$19,098 | \$19,413 | \$20,696 | \$20,048 | \$20,068 | \$20 | 0.1\% | (\$628) | -3.0\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 294,658 | 295,576 | 309,438 | 309,438 | 312,046 | 2,608 | 0.8\% | 2,608 | 0.8\% |
| 3104 Employee Insurance |  | 82,789 | 87,696 | 87,240 | 86,608 | 93,324 | 6,716 | 7.8\% | 6,084 | 7.0\% |
| 3113 Training \& Conferences |  | 1,402 | 0 | 2,600 | 1,500 | 2,600 | 1,100 | 73.3\% | 0 | 0.0\% |
| 3114 Mileage Reimbursement |  | 116 | 257 | 200 | 150 | 200 | 50 | 33.3\% | 0 | 0.0\% |
| 3117 Awards \& Recognition |  | 660 | 660 | 660 | 660 | 660 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 94 | 69 | 100 | 100 | 100 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$3/9,719 | \$384,258 | \$400,238 | \$398,456 | \$408,930 | \$10,474 | 2.6\% | \$8,692 | 2.2\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 1,210 | 1,302 | 1,850 | 1,850 | 1,550 | -300 | -16.2\% | -300 | -16.2\% |
| 3208 Meeting Supplies |  | 33 | 85 | 50 | 50 | 50 | 0 | 0.0\% | 0 | 0.0\% |
| Total supplies |  | \$1,243 | \$1,387 | \$1,900 | \$1,900 | \$1,600 | (\$300) | -15.8\% | (\$300) | -15.8\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 630 | 889 | 720 | 720 | 720 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 910 | 910 | 920 | 920 | 920 | 0 | 0.0\% | 0 | 0.0\% |
| 3303 Postage |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3308 Legal Notices/Publications |  | 118 | 61 | 100 | 80 | 100 | 20 | 25.0\% | 0 | 0.0\% |
| 3322 Printing |  | 0 | 526 | 535 | 541 | 550 | 9 | 1.7\% | 15 | 2.8\% |
| 3323 Community/Public Relations |  | 105 | 50 | 100 | 75 | 100 | 25 | 33.3\% | 0 | 0.0\% |
| 3338 Payroll Processing |  | 20,690 | 21,315 | 22,500 | 22,500 | 22,900 | 400 | 1.8\% | 400 | 1.8\% |
| 3342 Tech support Contracts |  | 9,445 | 9,579 | 11,125 | 9,850 | 9,950 | 100 | 1.0\% | -1,175 | -10.6\% |
| 3399 Miscellaneous Services |  | 7,687 | 7,991 | 8,143 | 8,143 | 8,540 | 397 | 4.9\% | 397 | 4.9\% |
| Total Contractual Services |  | \$39,585 | \$41,321 | \$44,143 | \$42,829 | \$43,180 | \$951 | 2.2\% | (\$363) | -0.8\% |


| Fund General <br> Dept Finance <br> Sub-Dept Accounting | $\begin{array}{\|l\|} \hline 01 \\ 01 \\ 01 \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \hline \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 217 | 200 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Capital Expense |  | 217 | 200 | - |  | - | \$ | 0.0\% | \$ | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 3603 Investment Fees |  | 12,740 | 12,437 | 12,500 | 12,450 | 12,700 | 250 | 2.0\% | 200 | 1.6\% |
| Total Miscellaneous Expense |  | \$12,740 | \$12,431 | \$12,500 | \$12,450 | \$12,700 | \$250 | 2.0\% | \$200 | 1.6\% |
| Total Expenditures |  | \$433,504 | \$439,603 | \$458,781 | \$455,635 | \$467,010 | \$11,3/5 | 2.5\% | \$8,229 | 1.8\% |
| Surplus/(Deficit) |  | (\$414,406) | (\$420,190) | (\$438,085) | ( $\$ 435,587$ ) | (\$446,942) | (\$11,355) | 2.6\% | ( $\$ 8,857$ ) | 2.0\% |

Information Technology

| Fund General <br> Dept Business <br> Sub-Dept Information Technology | 01 01 02 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 3,101 | 2,676 | 5,316 | 5,316 | 3,540 | -1,776 | -33.4\% | -1,776 | -33.4\% |
| 2704 Reimbursement Income |  | 444 | 0 | 0 | 85 | 0 | -85 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$3,545 | \$2,676 | \$5,316 | \$5,401 | \$3,540 | (\$1,861) | -34.5\% | (\$1,776) | -33.4\% |
| Other Financing Sources |  |  |  |  |  |  |  |  |  |  |
| 2803 Sale of Vehicles/Equipment |  | 2,562 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Other financing Income |  | \$2,562 | \$0 | \$0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | 0.0\% |
| Total Revenue |  | \$6,107 | \$2,676 | \$5,316 | \$5,401 | \$3,540 | (\$1,861) | -34.5\% | (\$1,776) | -33.4\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 111,190 | 124,665 | 120,969 | 120,969 | 136,551 | 15,582 | 12.9\% | 15,582 | 12.9\% |
| 3101 Wages - Regular OT |  | 1,910 | 1,842 | 2,500 | 2,500 | 2,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3102 Wages - Short-term |  | 50 | 18,075 | 38,047 | 26,000 | 39,300 | 13,300 | 51.2\% | 1,253 | 3.3\% |
| 3104 Employee Insurance |  | 22,697 | 22,777 | 41,736 | 26,487 | 29,820 | 3,333 | 12.6\% | -11,916 | -28.6\% |
| 3111 Tuition Reimbursement |  | 0 | 4,500 | 4,500 | 4,500 | 4,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3112 Employee Certifications |  | 0 | 0 | 1,500 | 1,500 | 1,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3113 Training \& Conferences |  | 125 | 311 | 2,600 | 2,600 | 2,600 | 0 | 0.0\% | 0 | 0.0\% |
| 3114 Mileage Reimbursement |  | 0 | 119 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 125 | 235 | 300 | 120 | 120 | 0 | 0.0\% | -180 | -60.0\% |
| Total Wages \& Benefits |  | \$136,097 | \$172,524 | \$212,352 | \$184,876 | \$217,091 | \$32,215 | 17.4\% | \$4,739 | 2.2\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 426 | 217 | 150 | 150 | 150 | 0 | 0.0\% | 0 | 0.0\% |
| 3201 Tech parts/supplies |  | 11,238 | 10,756 | 12,000 | 12,000 | 12,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies |  | 0 | 49 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3207 Books \& Publications |  | 0 | 349 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 21 | 0 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3228 Small Tools \& Equipment |  | 0 | 70 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total supplies |  | \$11,685 | \$11,441 | \$12,600 | \$12,600 | \$12,600 | \$0 | 0.0\% | \$0 | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 1,893 | 3,556 | 4,080 | 4,080 | 4,080 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 0 | 0 | 0 | 600 | 700 | 100 | 16.7\% | 700 | 0.0\% |
| 3302 Printer/Copier Services |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3303 Postage |  | 36 | 176 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3314 Tech Support/Consulting |  | 252 | 1,436 | 10,000 | 10,000 | 10,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3320 Physicals/Employee Tests |  | 0 | 493 | 0 | 90 | 90 | 0 | 0.0\% | 90 | 0.0\% |
| 3323 Community/Public Relations |  | 40 | 75 | 75 | 75 | 75 | 0 | 0.0\% | 0 | 0.0\% |
| 3336 Consulting Services (Other) |  | 54,000 | 12,070 | 15,000 | 15,000 | 15,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3342 Tech support Contracts |  | 103,608 | 116,978 | 131,000 | 130,000 | 130,000 | 0 | 0.0\% | -1,000 | -0.8\% |
| 3347 Computer R\&M |  | 3,747 | 3,422 | 6,000 | 3,000 | 4,000 | 1,000 | 33.3\% | -2,000 | -33.3\% |
| Total Contractual Services |  | \$163,576 | \$138,206 | \$166,405 | \$163,095 | \$164,195 | \$1,100 | 0.7\% | (\$2,210) | -1.3\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines |  | 1,841 | 1,977 | 2,400 | 2,400 | 2,400 | 0 | 0.0\% | 0 | 0.0\% |
| Total Utilities |  | \$1,841 | \$1,977 | \$2,400 | \$2,400 | \$2,400 | \$0 | 0.0\% | \$0 | 0.0\% |
| Capital |  |  |  |  |  |  |  |  |  |  |


| $\begin{aligned} & \text { Fund } \\ & \text { Dept } \\ & \text { Sub-Dept } \\ & \hline \end{aligned}$ | General Business Information Technology | $\begin{array}{\|l\|} \hline 01 \\ 01 \\ 02 \\ \hline 1 \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \end{array}$ |  | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \hline 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3500 Furniture \& Fixtures |  |  | 0 | 0 | 0 | 7,400 |  | 0 |  | -7,400 | -100.0\% | - 0 | 0.0\% |
| Total Capital Expense |  |  |  | - |  | 7,400 | 5 | - | 5 | (1,400) | 100.0\% | \$ | 0.0\% |
| Total Expenditures |  |  | \$313,199 | \$324,148 | \$393,75\% | \$3/0,371 |  | \$396,286 |  | \$25,915 | 7.0\% | \$2,529 | 0.6\% |
| Surplus/(Deficit) |  |  | (\$307,092) | (\$321,4/2) | (\$388,441) | (\$364,970) |  | (\$392,746) |  | (\$27,7/6) | 7.6\% | (\$4,305) | 1.1\% |

Human Resources

| Fund General <br> Dept Business <br> Sub-Dept Human Resources | $\begin{aligned} & 01 \\ & 01 \\ & 03 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| - 2700 Ins Contribution - Employee |  | 7,458 | 9,377 | 9,024 | 9,024 | 9,504 | 480 | 5.3\% | 480 | 5.3\% |
| 2704 Reimbursement Income |  | 1,394 | 2,457 | 7,636 | 8,136 | 8,856 | 720 | 8.8\% | 1,220 | 16.0\% |
| 2706 Miscellaneous Revenue |  | 1,760 | 2,153 | 1,500 | 2,710 | 1,500 | -1,210 | -44.6\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$10,612 | \$13,987 | \$18,160 | \$19,8/0 | \$19,860 | (\$10) | $-0.1 \%$ | \$1,700 | 9.4\% |
| Total Revenue |  | \$10,612 | \$13,987 | \$18,160 | \$19,870 | \$19,860 | (\$10) | -0.1\% | \$1,700 | 9.4\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 225,204 | 255,808 | 252,103 | 255,808 | 269,259 | 13,451 | 5.3\% | 17,156 | 6.8\% |
| 3101 Wages - Regular OT |  | 49 | 682 | 712 | 1,372 | 2,002 | 630 | 45.9\% | 1,290 | 181.2\% |
| 3102 Wages - Short-term |  | 3,822 | 6,055 | 7,655 | 12,145 | 12,405 | 260 | 2.1\% | 4,750 | 62.1\% |
| 3103 Wages - Short-term OT |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 52,118 | 63,839 | 62,418 | 59,281 | 65,660 | 6,379 | 10.8\% | 3,242 | 5.2\% |
| 3107 Employee Assistance Program |  | 4,575 | 4,752 | 5,200 | 4,752 | 4,990 | 238 | 5.0\% | -210 | -4.0\% |
| 3112 Employee Certifications |  | 90 | 0 | 60 | 60 | 0 | -60 | -100.0\% | -60 | -100.0\% |
| 3113 Training \& Conferences |  | 12,100 | 13,986 | 45,235 | 23,652 | 33,025 | 9,373 | 39.6\% | -12,210 | -27.0\% |
| 3114 Mileage Reimbursement |  | 792 | 899 | 820 | 500 | 700 | 200 | 40.0\% | -120 | -14.6\% |
| 3117 Awards \& Recognition |  | 9,124 | 9,967 | 17,150 | 15,551 | 14,225 | -1,326 | -8.5\% | -2,925 | -17.1\% |
| 3119 Employee Wellness |  | 1,029 | 779 | 12,986 | 4,355 | 5,170 | 815 | 18.7\% | -7,816 | -60.2\% |
| 3120 Staff shirts/Uniforms |  | 112 | 373 | 480 | 240 | 250 | 10 | 4.2\% | -230 | -47.9\% |
| Total Wages \& Benefits |  | \$309,015 | \$357,140 | \$404,819 | \$377,716 | \$407,686 | \$29,970 | 7.9\% | \$2,867 | 0.7\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 509 | 664 | 750 | 850 | 850 | 0 | 0.0\% | 100 | 13.3\% |
| 3201 Tech parts/supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies |  | 410 | 879 | 1,200 | 600 | 1,400 | 800 | 133.3\% | 200 | 16.7\% |
| 3207 Books \& Publications |  | 0 | 0 | 0 | 100 | 50 | -50 | -50.0\% | 50 | 0.0\% |
| 3208 Meeting Supplies |  | 111 | 253 | 500 | 350 | 400 | 50 | 14.3\% | -100 | -20.0\% |
| 3209 Safety Supplies |  | 0 | 688 | 1,200 | 0 | 0 | 0 | 0.0\% | -1,200 | -100.0\% |
| 3210 Staff Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total supplies |  | \$1,030 | \$2,484 | \$3,650 | \$1,900 | \$2,100 | \$800 | 42.1\% | (\$950) | -26.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 1,263 | 2,223 | 2,160 | 2,160 | 2,160 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 2,324 | 2,404 | 1,914 | 1,884 | 1,957 | 73 | 3.9\% | 43 | 2.2\% |
| 3303 Postage |  | 51 | 65 | 200 | 75 | 150 | 75 | 100.0\% | -50 | -25.0\% |
| 3307 Legal Services |  | 4,459 | 7,584 | 10,000 | 7,500 | 10,000 | 2,500 | 33.3\% | 0 | 0.0\% |
| 3319 Staff Recruitment |  | 9,633 | 8,563 | 15,515 | 7,563 | 13,725 | 6,162 | 81.5\% | -1,790 | -11.5\% |
| 3320 Physicals/Employee Tests |  | 13,380 | 21,856 | 19,010 | 17,404 | 18,535 | 1,131 | 6.5\% | -475 | -2.5\% |
| 3322 Printing |  | 39 | 158 | 125 | 75 | 125 | 50 | 66.7\% | 0 | 0.0\% |
| 3336 Consulting Services (Other) |  | 0 | 0 | 0 | 0 | 9,000 | 9,000 | 0.0\% | 9,000 | 0.0\% |
| 3337 Survey Services |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3338 Payroll Processing |  | 24,860 | 27,420 | 26,010 | 27,500 | 28,100 | 600 | 2.2\% | 2,090 | 8.0\% |
| 3399 Miscellaneous Services |  | 2,555 | 1,562 | 1,460 | 1,563 | 1,600 | 37 | 2.4\% | 140 | 9.6\% |
| Total Contractual Services |  | \$58,564 | \$/1,835 | \$/6,394 | \$65, 124 | \$85,352 | \$19,628 | 29.9\% | \$8,958 | 11.1\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 0 | 578 | 1,000 | 600 | 1,100 | 500 | 83.3\% | 100 | 10.0\% |
| Total Capital Expense |  | \$0 | \$578 | \$1,000 | \$600 | \$1,100 | \$500 | 83.3\% | \$100 | 10.0\% |
| Total Expenditures |  | \$368,609 | \$432,037 | \$485,863 | \$445,940 | \$496,838 | \$50,898 | 11.4\% | \$10,975 | 2.3\% |



Planning

| Fund General <br> Dept Planning <br> Sub-Dept NA | $\begin{aligned} & 01 \\ & 02 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { Budget } \\ & 2017 \end{aligned}$ | Projections 2017 | Budget 2018 | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 20,283 | 18,915 | 19,224 | 19,224 | 15,936 | -3,288 | 17.1\% | -3,288 | -17.1\% |
| 2703 WDSRA Reimbursement |  | 0 | 1,645 | 1,000 | 0 | 0 |  | 0.0\% | -1,000 | -100.0\% |
| 2704 Reimbursement Income |  | 0 | 40 | 0 | 785 | 500 | -285 | -36.3\% | 500 | 0.0\% |
| Total Miscellaneous Revenue |  | \$20,283 | \$20,600 | \$20,224 | \$20,009 | \$16,436 | (\$3,5/3) | -17.9\% | (\$3, 188 ) | 18.\% |
| Total Revenue |  | \$20,283 | \$20,600 | \$20,224 | \$20,009 | \$16,436 | (\$3,5/3) | -17.9\% | (\$3, 788 ) | 18.\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 414,767 | 415,375 | 431,824 | 431,824 | 452,685 | 20,861 | 4.8\% | 20,861 | 4.8\% |
| 3103 Wages - Short-term OT |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3104 Employee Insurance |  | 133,103 | 138,262 | 142,680 | 127,180 | 119,652 | -7,528 | -5.9\% | 23,028 | 16.1\% |
| 3111 Tuition Reimbursement |  | 0 | O | 4,500 | 4,500 | 4,500 |  | 0.0\% |  | 0.0\% |
| 3112 Employee Certifications |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3113 Training \& Conferences |  | 6,319 | 2,519 | 5,607 | 5,300 | 5,015 | 285 | -5.4\% | -592 | 10.6\% |
| 3114 Mileage Reimbursement |  | 159 | 0 | 50 | 0 | 50 | 50 | 0.0\% |  | 0.0\% |
| 3117 Awards \& Recognition |  | 79 | 0 | 200 | 200 | 200 |  | 0.0\% |  | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 234 | 186 | 250 | 250 | 250 | 0 | 0.0\% |  | 0.0\% |
| Total Wages \& Benefits |  | \$554,661 | \$556,342 | \$585,111 | \$569,254 | \$582,352 | \$13,098 | 2.3\% | (\$2, /59) | 0.5\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 1,496 | 530 | 1,000 | 1,000 | 1,000 |  | 0.0\% |  | 0.0\% |
| 3207 Books \& Publications |  | 0 | 0 | 150 | 0 | 150 | 150 | 0.0\% |  | 0.0\% |
| 3208 Meeting Supplies |  | 0 | 0 | 100 | 0 | 100 | 100 | 0.0\% |  | 0.0\% |
| 3210 Staff Supplies |  | 0 | 38 | 40 | 0 | 0 |  | 0.0\% | -40 | -100.0\% |
| 3299 Miscellaneous Supplies |  | 0 | 20 | 200 | 100 | 200 | 100 | 100.0\% |  | 0.0\% |
| Total Supplies |  | \$1,496 | \$588 | \$1,490 | \$1,100 | \$1,450 | \$350 | 31.8\% | (\$40) | 2.1\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 3,347 | 4,445 | 4,320 | 4,320 | 4,320 |  | 0.0\% |  | 0.0\% |
| 3301 Dues \& Memberships |  | 2,684 | 3,806 | 2,990 | 2,800 | 2,895 | 95 | 3.4\% | -95 | 3.2\% |
| 3303 Postage |  | 84 | 107 | 600 | 100 | 300 | 200 | 200.0\% | -300 | -50.0\% |
| 3308 Legal Notices/Publications |  | 260 | 23 | 150 | 100 | 150 | 50 | 50.0\% |  | 0.0\% |
| 3309 Architectura//Engineering Services |  | 0 | 0 | 1,000 | 785 | 500 | -285 | -36.3\% | -500 | 50.0\% |
| 3323 Community/Public Relations |  | 25 | 120 | 150 | 150 | 150 |  | 0.0\% |  | 0.0\% |
| 3328 Licenses/Easements |  | 167 | 0 | 400 | 100 | 300 | 200 | 200.0\% | -100 | 25.0\% |
| 3340 Inspections/Certifications |  | 0 | 20 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3342 Tech support Contracts |  | 1,100 | 1,139 | 1,200 | 1,200 | 1,300 | 100 | 8.3\% | 100 | 8.3\% |
| 3399 Miscellaneous Services |  | 529 | 315 | 500 | 500 | 300 | -200 | -40.0\% | -200 | 40.0\% |
| Total Contractual services |  | \$8,196 | \$9,9/5 | \$11,310 | \$10,055 | \$10,215 | \$160 | 1.6\% | (\$1,095) | -9.7\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| Total Capital Expense |  |  |  | - | - | - | - | 0.0\% | - | 0.0\% |
| Total Expenditures |  | \$564,353 | \$566,905 | \$597,911 | \$580,409 | \$594,017 | \$13,608 | 2.3\% | (\$3,894) | - .1\% |
| Surplus/(Deficit) |  | (\$544,070) | (\$546,305) | (\$571,687) | (\$560,400) | (\$517,581) | (\$17,181) | 3.1\% | \$106 | 0.0\% |

Police

| Fund General <br> Dept Park Police <br> Sub-Dept NA | $\begin{aligned} & 01 \\ & 03 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{array}{r} \text { Final } \\ 2016 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 8,078 | 12,161 | 7,500 | 11,801 | 10,680 | -1,121 | -9.5\% | 3,180 | 42.4\% |
| 2501 Tournament Income |  | 5,588 | 3,330 | 4,000 | 5,000 | 5,000 | -1,000 | -20.0\% | -1,000 | -20.0\% |
| Total Rental Income |  | \$13,666 | \$15,491 | \$11,500 | \$16,801 | \$15,680 | (\$1,121) | -6.7\% | \$4,180 | 36.3\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2600 Grants |  | 1,601 | 2,274 | 2,270 | 2,274 | 2,270 | -4 | -0.2\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$1,601 | \$2,274 | \$2,270 | \$2,274 | \$2,270 | (\$4) | -0.2\% | \$0 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 899 | 2,097 | 2,004 | 2,004 | 936 | -1,068 | -53.3\% | -1,068 | -53.3\% |
| 2704 Reimbursement Income <br> 2713 Ticket Revenue |  | 30,663 | 39,311 | 25,000 | 30,000 | 30,000 | 0 | 0.0\% | 5,000 | 20.0\% |
|  |  | 1,925 | 3,250 | 2,000 | 1,200 | 1,200 | 0 | 0.0\% | -800 | -40.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue |  | \$33,481 | \$44,658 | \$29,004 | \$33,204 | \$32,136 | (\$1,068) | -3.2\% | \$3,132 | 10.8\% |
| Other Financing Sources |  |  |  |  |  |  |  |  |  |  |
| 2803 Sale of Vehicles/Equipment |  | 0 | 0 | 0 | 200 | 0 | -200 | -100.0\% | 0 | 0.0\% |
| Other Financing Income |  | \$0 | \$0 | \$0 | \$200 | \$0 | (\$200) | -100.0\% | \$0 | 0.0\% |
| Total Revenue |  | \$48,754 | \$62,423 | \$42,774 | \$52,4/9 | \$50,086 | (\$2,393) | -4.6\% | \$1,312 | 17.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 134,354 | 137,295 | 141,497 | 141,497 | 134,122 | -7,375 | -5.2\% | -7,375 | -5.2\% |
| 3101 Wages - Regular OT |  | 4,848 | 3,407 | 4,000 | 4,800 | 4,500 | -300 | -6.3\% | 500 | 12.5\% |
| 3102 Wages - Short-term |  | 256,653 | 282,585 | 296,302 | 295,000 | 292,228 | -2,772 | -0.9\% | -4,074 | -1.4\% |
| 3103 Wages - Short-term OT |  | 4,456 | 7,055 | 4,000 | 5,500 | 6,000 | 500 | 9.1\% | 2,000 | 50.0\% |
| 3104 Employee Insurance |  | 14,756 | 15,484 | 15,348 | 10,721 | 7,956 | -2,765 | -25.8\% | -7,392 | -48.2\% |
| 3112 Employee Certifications |  | 4,350 | 4,020 | 5,005 | 5,005 | 5,380 | 375 | 7.5\% | 375 | 7.5\% |
| 3113 Training \& Conferences |  | 12,969 | 9,577 | 11,500 | 11,500 | 9,500 | -2,000 | -17.4\% | -2,000 | -17.4\% |
| 3117 Awards \& Recognition |  | 100 | 83 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 11,998 | 11,406 | 11,500 | 11,500 | 11,500 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
|  |  | \$444,484 | \$470,912 | \$489,352 | \$485,/23 | \$4/1,386 | (\$14,337) | -3.0\% | (\$17,966) | -3.7\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 1,455 | 1,029 | 1,800 | 1,800 | 1,800 | 0 | 0.0\% | 0 | 0.0\% |
| 3201 Tech parts/supplies |  | 715 | 368 | 1,100 | 1,100 | 1,100 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies |  | 9,229 | 6,266 | 5,500 | 5,500 | 5,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3203 Program Supplies |  | 4,296 | 4,744 | 5,450 | 5,450 | 5,550 | 100 | 1.8\% | 100 | 1.8\% |
| 3207 Books \& Publications |  | 220 | 200 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 306 | 313 | 300 | 344 | 300 | -44 | -12.8\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 2,744 | 2,633 | 2,650 | 2,650 | 2,650 | 0 | 0.0\% | 0 | 0.0\% |
|  |  | 617 | 366 | 650 | 650 | 650 | 0 | 0.0\% | 0 | 0.0\% |
| Total Suppies |  |  |  |  |  |  |  |  |  |  |
|  |  | \$19,582 | \$15,919 | \$17,750 | \$17,794 | \$17,850 | \$56 | 0.3\% | \$100 | 0.6\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 5,316 | 3,952 | 4,250 | 4,250 | 4,500 | 250 | 5.9\% | 250 | 5.9\% |
| 3301 Dues \& Memberships |  | 755 | 930 | 1,990 | 1,500 | 2,000 | 500 | 33.3\% | 10 | 0.5\% |
| 3303 Postage |  | 14 | 23 | 200 | 100 | 200 | 100 | 100.0\% | 0 | 0.0\% |
| 3307 Legal Services |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3311 Alarm Services \& Repairs |  | 40,240 | 40,516 | 48,000 | 48,000 | 54,000 | 6,000 | 12.5\% | 6,000 | 12.5\% |
| 3320 Physicals/Employee Tests |  | 2,044 | 896 | 2,725 | 1,400 | 2,625 | 1,225 | 87.5\% | -100 | $\frac{-3.7 \%}{0.0 \%}$ |
|  |  | 0 | 307 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |


| Fund Dept Sub-Dept | $\begin{aligned} & \text { General } \\ & \text { Park Police } \\ & \text { NA } \end{aligned}$ | $\begin{array}{l\|} \hline 01 \\ 03 \\ 00 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budge vs Projection Variance | \% | $\begin{array}{r} \hline \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \\ \hline \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3323 Community/Public Relations |  |  | 291 | 148 | 200 | 200 | 200 |  | 0.0\% |  | 0.0\% |
|  |  |  | 27,938 | 15,466 | 25,000 | 25,000 | 27,391 | 2,391 | 9.6\% | 2,391 | 9.6\% |
| 3345 Equipment R\&M |  |  | 1,726 | 1,892 | 2,000 | 2,000 | 2,000 |  | 0.0\% |  | 0.0\% |
| Total Contractual services |  |  | \$/8,324 | \$64,130 | \$84,565 | \$82,650 | \$93,116 | \$10,466 | 12.7\% | \$8,551 | 10.1\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines |  |  | 3,619 | 1,978 | 2,400 | 2,400 | 2,400 | 0 | 0.0\% | 0 | 0.0\% |
| Total Utilities |  |  | \$3,619 | \$1,978 | \$2,400 | \$2,400 | \$2,400 | SO | 0.0\% | S0 | 0.0\% |
| Capital |  |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  |  | 366 | 228 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Capital Expense |  |  | \$366 | \$228 | S0 | S0 | so | S0 | 0.0\% | S0 | 0.0\% |
| Total Expenditures |  |  | \$546,3/5 | \$553,16T | \$594,067 | \$588,567 | \$584, 152 | (\$3,815) | -0.6\% | (\$9,315) | 1.6\% |
| Surplus/(Deficit) |  |  | (\$497,621) | (\$490, /44) | (\$551,293) | (\$536,088) | (\$534,666) | \$1,422 | -0.3\% | \$16,621 | -3.0\% |

Park Board

| Fund General <br> Dept Park Board <br> Sub-Dept NA | $\left\|\begin{array}{l} 01 \\ 04 \\ 00 \end{array}\right\|$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee 2704 Reimbursement Income |  | 0 | 0 | 0 | 0 | 1,008 | 1,008 | 0.0\% | 1,008 | 0.0\% |
|  |  | 0 | 0 | 0 | 453 | 0 | -453 | -100.0\% |  | 0.0\% |
| Total Miscellaneous Revenue |  | \$0 | \$0 | SO | \$453 | \$1,008 | \$555 | 122.5\% | \$1,008 | 0.0\% |
| Total Revenue |  | S0 | S0 | S0 | \$453 | \$1,008 | \$555 | 122.5\% | \$1,008 | 0.0\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 21,118 | 10,788 | 10,803 | 10,800 | 15,104 | 4,304 | 39.9\% | 4,301 | 39.8\% |
| 3101 Wages - Regular OT |  | 62 | 0 | 0 | 500 | 500 |  | 0.0\% |  | 0.0\% |
|  |  | 27 | 23 | 12 | 0 | 6,946 | 6,946 | 0.0\% | 6,934 | 57783.3\% |
| 3113 Training \& Conferences |  | 3,609 | 2,526 | 11,800 | 11,800 | 13,200 | 1,400 | 11.9\% | 1,400 | 11.9\% |
| 3111 Mileage Reimbursement |  | 0 | 0 | 400 | 0 | 400 | 400 | 0.0\% |  | 0.0\% |
|  |  | 318 | 0 | 1,000 | 500 | 1,000 | 500 | 100.0\% |  | 0.0\% |
|  |  | 0 | 61 | 560 | 300 | 560 | 260 | 86.7\% |  | 0.0\% |
| Total Wages \& Benefits |  | \$25,134 | \$13,398 | \$24,5/5 | \$23,900 | \$31,110 | \$13,810 | 57.8\% | \$13,135 | 53.4\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 58 | 77 | 300 | 300 | 300 |  | 0.0\% |  | 0.0\% |
| $\frac{3202 \text { Training Supplies }}{3207 \text { Books \& Publications }}$ |  | 0 | 0 | 300 | 100 | 300 | 200 | 200.0\% |  | 0.0\% |
|  |  | 0 | 0 | 100 | 100 | 100 |  | 0.0\% |  | 0.0\% |
| 3208 Meeting Supplies |  | 368 | 364 | 1,000 | 500 | 1,000 | 500 | 100.0\% | 0 | 0.0\% |
| Total supplies |  | \$426 | \$441 | \$1,700 | \$1,000 | \$1,100 | \$700 | 70.0\% | s0 | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 369 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3301 Dues \& Memberships |  | 6,944 | 0 | 7,000 | 6,944 | 7,000 | 56 | 0.8\% |  | 0.0\% |
| 3303 Postage <br> 3307 Legal Services |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
|  |  | 0 | 0 | 2,500 | 0 | 2,500 | 2,500 | 0.0\% |  | 0.0\% |
|  |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3321 Promotion |  | 3,457 | 1,333 | 9,300 | 5,000 | 9,300 | 4,300 | 86.0\% |  | 0.0\% |
| 3323 Community/Public Relations3399 Miscellaneous Services |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| Total Contractual Services |  | \$10,710 | \$1,333 | \$18,800 | \$11,944 | \$18,800 | \$6,856 | 57.4\% | S0 | 0.0\% |
| Total Expenditures |  | \$36,330 | \$15,172 | \$45,075 | \$36,844 | \$58,210 | \$21,366 | 58.0\% | \$13,135 | 29.1\% |
| Surplus/(Deficit) |  | (\$36,330) | (\$15,1/2) | (\$45,075) | (\$36,391) | (\$57,202) | (\$20,811) | 57.2\% | (\$12,127) | 26.9\% |

## Trades

| Fund General <br> Dept Parks <br> Sub-Dept Trades | $\begin{aligned} & 01 \\ & 05 \\ & 04 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Final } \\ 2016 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2600 Grants |  | 0 | 438 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2601 Donations |  | 500 | 500 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | 500 | 938 | - | - | - | - | 0.0\% | - | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 25,375 | 28,231 | 25,356 | 25,356 | 23,292 | -2,064 | -8.1\% | -2,064 | -8.1\% |
| 2704 Reimbursement Income |  | 10,846 | 11,151 | 4,300 | 16,000 | 8,900 | -7,100 | -44.4\% | 4,600 | 107.0\% |
| 2706 Miscellaneous Revenue |  | 0 | 62 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2710 Parking Permits |  | 31,359 | 20,327 | 30,000 | 38,929 | 31,000 | -7,929 | -20.4\% | 1,000 | 3.3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue |  | \$67,580 | \$59,771 | \$59,656 | \$80,285 | \$63,192 | $(\$ 17,093)$ | -21.3\% | \$3,536 | 5.9\% |
| Other Financing Sources |  |  |  |  |  |  |  |  |  |  |
| 2803 Sale of Vehicles/Equipment |  | 750 | 921 | 600 | 600 | 600 | 0 | 0.0\% | 0 | 0.0\% |
| Other financing Income |  | 750 | 921 | 600 | 600 | 600 | - - | 0.0\% | - | 0.0\% |
| Total Revenue |  | \$68,830 | \$61,630 | \$60,256 | \$80,885 | \$63,192 | (\$17,093) | -21.1\% | \$3,536 | 5.9\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 421,588 | 416,330 | 432,815 | 432,815 | 432,951 | 136 | 0.0\% | 136 | 0.0\% |
| 3101 Wages - Regular OT |  | 24,239 | 40,210 | 30,000 | 32,000 | 24,000 | -8,000 | -25.0\% | -6,000 | -20.0\% |
| 3102 Wages - Short-term |  | 41,655 | 33,644 | 48,304 | 42,000 | 43,304 | 1,304 | 3.1\% | -5,000 | -10.4\% |
| 3103 Wages - Short-term OT |  | 222 | 320 | 500 | 500 | 500 | 0 | 0.0\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 164,390 | 189,995 | 191,179 | 176,160 | 173,082 | -3,078 | -1.7\% | -18,097 | -9.5\% |
| 3113 Training \& Conferences |  | 3,517 | 1,402 | 2,500 | 2,500 | 3,925 | 1,425 | 57.0\% | 1,425 | 57.0\% |
| 3114 Mileage Reimbursement |  | 143 | 795 | 500 | 50 | 300 | 250 | 500.0\% | -200 | -40.0\% |
| 3117 Awards \& Recognition |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 3,033 | 4,088 | 3,440 | 3,440 | 3,390 | -50 | -1.5\% | -50 | -1.5\% |
| Total Wages \& Benefits |  | \$658,787 | \$686,784 | \$709,238 | \$689,465 | \$681,452 | $(\$ 8,013)$ | -1.2\% | (\$27,786) | -3.9\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 615 | 302 | 400 | 400 | 400 | 0 | 0.0\% | 0 | 0.0\% |
| 3201 Tech parts/supplies |  | 881 | 163 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies |  | 97 | 355 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3204 Janitorial Supplies |  | 501 | 101 | 800 | 800 | 800 | 0 | 0.0\% | 0 | 0.0\% |
| 3207 Books \& Publications |  | 0 | 64 | 200 | 206 | 400 | 194 | 94.2\% | 200 | 100.0\% |
| 3208 Meeting Supplies |  | 305 | 0 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 11,092 | 7,613 | 8,500 | 11,000 | 8,500 | -2,500 | -22.7\% | 0 | 0.0\% |
| 3210 Staff Supplies |  | 497 | 427 | 500 | 500 | 500 | 0 | 0.0\% | 0 | 0.0\% |
| 3211 Repair Parts |  | 2,103 | 181 | 2,500 | 2,500 | 2,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3213 Electrical Supplies |  | 15,207 | 19,764 | 20,000 | 18,000 | 18,400 | 400 | 2.2\% | -1,600 | -8.0\% |
| 3214 Plumbing/Irrigation Supplies |  | 16,567 | 17,298 | 22,250 | 18,000 | 20,000 | 2,000 | 11.1\% | -2,250 | -10.1\% |
| 3215 Building Materials \& Supplies |  | 16,099 | 16,413 | 20,000 | 18,000 | 18,000 | 0 | 0.0\% | -2,000 | -10.0\% |
| 3216 Aquatic/Pond Supplies |  | 5,004 | 1,176 | 4,000 | 4,300 | 5,000 | 700 | 16.3\% | 1,000 | 25.0\% |
| 3222 Oils/Lubricants |  | 8 | 124 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3226 Sand |  | 236 | 135 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3228 Small Tools \& Equipment |  | 8,323 | 12,180 | 10,600 | 10,600 | 10,600 | 0 | 0.0\% | 0 | 0.0\% |
| 3229 Paving/Masonry Supplies |  | 5,877 | 5,301 | 6,920 | 3,500 | 5,920 | 2,420 | 69.1\% | -1,000 | -14.5\% |
| 3231 HVAC Supplies |  | 5,154 | 7,133 | 9,700 | 9,700 | 11,700 | 2,000 | 20.6\% | 2,000 | 20.6\% |
| 3232 Playground Parts/Supplies |  | 33,619 | 32,344 | 33,000 | 33,000 | 33,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3233 Sign Supplies |  | 11,546 | 11,244 | 7,500 | 13,000 | 11,000 | -2,000 | -15.4\% | 3,500 | 46.7\% |
| 3236 Park Amenities |  | 6,642 | 2,919 | 6,800 | 6,800 | 6,800 | 0 | 0.0\% | 0 | 0.0\% |
| 3237 Building Amenities |  | 915 | 1,015 | 600 | 1,200 | 600 | -600 | -50.0\% | 0 | 0.0\% |


| Fund General <br> Dept Parks <br> Sub-Dept Trades | 01 05 04 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3299 Miscellaneous Supplies |  | 53 | 37 | 100 | 0 | 0 | 0 | 0.0\% | -100 | -100.0\% |
| Total supplies |  | \$141,341 | \$136,289 | \$155,6\% | \$152,806 | \$155,420 | \$2,614 | 1.1\% | (\$250) | -0.2\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 120 | 59 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 326 | 389 | 400 | 400 | 400 | 0 | 0.0\% | 0 | 0.0\% |
| 3303 Postage |  | 27 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3320 Physicals/Employee Tests |  | 170 | 367 | 670 | 367 | 670 | 303 | 82.6\% | 0 | 0.0\% |
| 3322 Printing |  | 1,104 | 956 | 1,236 | 1,236 | 1,236 | 0 | 0.0\% | 0 | 0.0\% |
| 3330 Permit/Registration Fees |  | 242 | 121 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3331 Equipment Rental |  | 1,921 | 1,338 | 2,000 | 1,000 | 2,000 | 1,000 | 100.0\% | 0 | 0.0\% |
| 3340 Inspections/Certifications |  | 7,909 | 6,913 | 8,500 | 8,500 | 8,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3343 Vandalism Repairs |  | 3,602 | 838 | 3,500 | 3,500 | 3,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 6,311 | 1,475 | 2,500 | 4,217 | 2,500 | -1,717 | -40.7\% | 0 | 0.0\% |
| 3346 Building R\&M |  | 27,185 | 25,286 | 20,450 | 15,000 | 20,450 | 5,450 | 36.3\% | 0 | 0.0\% |
| 3349 Fencing R\&M |  | 4,228 | 84 | 3,500 | 3,500 | 3,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3350 Bridge R\&M |  | 1,535 | 1,900 | 1,000 | 3,000 | 1,000 | -2,000 | -66.7\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 48,460 | 47,533 | 44,000 | 40,000 | 44,000 | 4,000 | 10.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual services |  | \$103,140 | \$87,259 | \$88,006 | \$80,970 | \$88,006 | \$7,036 | 8.7\% | \$0 | 0.0\% |
| Total Expenditures |  | \$903,268 | \$910,332 | \$952,914 | \$923,241 | \$924,878 | \$1,637 | 0.2\% | (\$28,036) | -2.9\% |
| Surplus/(Deficit) |  | (\$834,438) | (\$848,702) | (\$892,658) | (\$842,356) | (\$861,086) | (\$18,730) | 2.2\% | \$31,572 | -3.5\% |



| $\begin{aligned} & \text { Fund } \\ & \text { Dept } \\ & \text { Sub-Dept } \end{aligned}$ | General <br> Parks <br> Fleet | 01 05 05 | Final | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | Budget 2017 | $\begin{gathered} \text { Projections } \\ 2017 \end{gathered}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | 2018-2017 Budget Variance | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Expenditures |  |  | \$588,956 | \$567,625 | \$609,088 | \$571,993 | \$600,248 | \$28,255 | 4.9\% | (\$8,840) | 1.5\% |
| Surplus/(Deficit) |  |  | (\$553,268) | (\$545,116) | (\$582,256) | (\$550,161) | (\$573,056) | (\$22,895) | 4.2\% | \$9,200 | -1.6\% |

## Allocations

| Fund General <br> Dept Allocations <br> Sub-Dept NA | $\begin{array}{\|l\|} \hline 01 \\ 80 \\ 00 \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Buage vs Projection | \% | $\begin{gathered} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxes |  |  |  |  |  |  |  |  |  |  |
| 2100 Tax Revenue |  | 5,649,153 | 5,813,054 | 5,797,868 | 5,797,868 | 6,288,195 | 490,327 | 8.5\% | 490,327 | 8.5\% |
| 2101 Replacement Taxes |  | 94,495 | 66,409 | 89,300 | 89,300 | 75,300 | -14,000 | -15.7\% | -14,000 | -15.7\% |
| Totaltaxes |  | \$5,743,648 | \$5,879,463 | \$5,887,168 | \$5,887,168 | \$6,363,495 | \$476,327 | 8.1\% | \$476,327 | 8.1\% |
| Investment Income |  |  |  |  |  |  |  |  |  |  |
| 2200 Interest Income |  | 24,727 | 35,765 | 10,150 | 26,125 | 37,072 | 10,947 | 41.9\% | 26,922 | 265.2\% |
| 2201 Unrealized Gains/(Losses) |  | 880 | -21,149 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 2202 Realized Gains/(Losses) |  | -7,309 | -5,094 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| Totallinvestment Income |  | \$18,298 | \$9,522 | \$10,150 | \$26,125 | \$31,072 | \$10,941 | 41.9\% | \$26,922 | 265.2\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 1,431 | 181 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 2706 Miscellaneous Revenue |  | 6,633 | 5,775 | 6,000 | 8,461 | 8,500 | 39 | 0.5\% | 2,500 | 41.7\% |
| Total Miscellaneous Revenue |  | \$8,064 | \$5,956 | \$6,000 | \$8,461 | \$8,500 | \$39 | 0.5\% | \$2,500 | 41.7\% |
| Total Revenue |  | \$5,770,010 | \$5,894,941 | \$5,903,318 | \$5,921,154 | \$6,409,067 | \$487,313 | 8.2\% | \$505,749 | 8.6\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 0 | 0 | 10,000 | 0 | 5,000 | 5,000 | 0.0\% | -5,000 | -50.0\% |
| 3104 Employee Insurance |  | 11,646 | 60,882 | 33,366 | 14,925 | 0 | -14,925 | -100.0\% | -33,366 | -100.0\% |
| Total Wages \& Benefits |  | \$11,646 | \$60,882 | \$43,366 | \$14,925 | \$5,000 | (\$9,925) | -66.5\% | (\$38,366) | -88.5\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 2,868 | 2,515 | 3,600 | 3,600 | 3,600 |  | 0.0\% |  | 0.0\% |
| 3210 Staff Supplies |  | 3,319 | 3,362 | 3,750 | 3,750 | 3,750 |  | 0.0\% |  | 0.0\% |
| 3218 Printer/Copier Supplies |  | 1,743 | 9,607 | 3,000 | 3,000 | 3,000 |  | 0.0\% |  | 0.0\% |
| Total Supplies |  | \$7,930 | \$15,484 | \$10,350 | \$10,350 | \$10,350 | S0 | 0.0\% | SO | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3302 Printer/Copier Services |  | 9,300 | 9,982 | 10,000 | 10,000 | 10,500 | 500 | 5.0\% | 500 | 5.0\% |
| 3303 Postage |  | 5,879 | 7,941 | 6,400 | 6,400 | 6,400 |  | 0.0\% |  | 0.0\% |
| 3399 Miscellaneous Services |  | 1,376 | 1,175 | 1,340 | 1,340 | 1,340 |  | 0.0\% |  | 0.0\% |
| Total Contractual Services |  | \$16,555 | \$19,098 | \$17,740 | \$17,740 | \$18,240 | \$500 | 2.8\% | \$500 | 2.8\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines |  | 40,813 | 33,874 | 37,211 | 37,211 | 49,852 | 12,641 | 34.0\% | 12,641 | 34.0\% |
| 3402 Electricity |  | 27,913 | 24,786 | 42,771 | 26,600 | 28,000 | 1,400 | 5.3\% | -14,771 | 34.5\% |
| 3403 Water |  | 8,633 | 9,037 | 9,500 | 9,100 | 9,600 | 500 | 5.5\% | 100 | 1.1\% |
| 3404 Gas |  | 3,501 | 3,071 | 3,400 | 2,900 | 3,400 | 500 | 17.2\% |  | 0.0\% |
| Total Utilities |  | \$80,860 | \$70,168 | \$92,882 | \$/5,811 | \$90,852 | \$15,041 | 19.8\% | (\$2,030) | $\underline{2.2 \%}$ |
| Other Financing Uses |  |  |  |  |  |  |  |  |  |  |
| 3801 Fund Transfer |  | 1,697,345 | 2,128,546 | 1,330,676 | 1,594,365 | 1,965,413 | 371,048 | 23.3\% | 634,737 | 47.7\% |
| Total Other Financing Uses |  | \$1,697,345 | \$2,128,546 | \$1,330,6/6 | \$1,594,365 | \$1,965,413 | \$3/1,048 | 23.3\% | \$634, 137 | 47.1\% |
| Total Expenditures |  | \$1,814,336 | \$2,294,778 | \$1,495,014 | \$1,113,191 | \$2,089,855 | \$3/6,664 | 22.0\% | \$594,841 | 39.8\% |
| Surplus/(Deficit) |  | \$3,955,674 | \$3,600,163 | \$4,408,304 | \$4,208,563 | \$4,319,212 | \$110,649 | 2.6\% | (\$89,092) | 2.0\% |

## Recreation Fund - All Departments

| Recreation Fund | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | Budget 2018 | 2018 Budget vs Projection Variance | \% | 2018-2017 Budget Variance | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxes |  |  |  |  |  |  |  |  |  |
| 2100 Tax Revenue | 3,184,785 | 3,189,463 | 3,195,000 | 3,195,000 | 3,195,000 | 0 | 0.0\% | 0 | 0.0\% |
| 2101 Replacement Taxes | 154,700 | 154,400 | 112,100 | 112,100 | 115,500 | 3,400 | 3.0\% | 3,400 | 3.0\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Taxes | \$3,339,485 | \$3,343,863 | \$3,307,100 | \$3,307,100 | \$3,310,500 | \$3,400 | 0.1\% | \$3,400 | 0.1\% |
| Investment Income |  |  |  |  |  |  |  |  |  |
| 2200 Interest Income | 11,907 | 9,039 | 6,802 | 25,468 | 35,270 | 9,802 | 38.5\% | 28,468 | 418.5\% |
| Total InvestmentIncome | \$11,907 | \$9,039 | \$6,802 | \$25,468 | \$35,270 | \$9,802 | 38.5\% | \$28,468 | 418.5\% |
| Charges for Services |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue | 4,083,421 | 4,437,127 | 4,577,867 | 4,681,877 | 4,801,698 | 119,821 | 2.6\% | 223,831 | 4.9\% |
| 2301 Pool Passes | 304,288 | 330,260 | 320,048 | 323,752 | 319,433 | -4,319 | -1.3\% | -615 | -0.2\% |
| 2302 Daily Admissions - residents | 213,679 | 246,028 | 253,172 | 276,844 | 296,057 | 19,213 | 6.9\% | 42,885 | 16.9\% |
| 2303 Daily Admissions - non-residents | 328,090 | 340,736 | 335,789 | 334,872 | 334,566 | -306 | -0.1\% | -1,223 | -0.4\% |
| 2304 Daily Admissions - general | 239,458 | 264,475 | 261,000 | 310,243 | 295,425 | -14,818 | -4.8\% | 34,425 | 13.2\% |
| 2308 Memberships | 0 | 194,056 | 1,049,425 | 910,500 | 1,010,537 | 100,037 | 11.0\% | -38,888 | -3.7\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Charges for Services | \$5,168,936 | \$5,812,682 | \$6,197,301 | \$6,838,088 | \$7,057,716 | \$219,628 | 3.2\% | \$260,415 | 3.8\% |
| Sales |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales | 2,644 | 9,890 | 9,700 | 13,663 | 12,850 | -813 | -6.0\% | 3,150 | 32.5\% |
| 2401 Concession | 255,405 | 472,930 | 651,233 | 463,627 | 464,574 | 947 | 0.2\% | -186,659 | -28.7\% |
| 2402 Brochure Advertising | 33,820 | 33,674 | 40,275 | 49,602 | 45,600 | -4,002 | -8.1\% | 5,325 | 13.2\% |
| 2404 Event Ticket Sales | 38,632 | 49,148 | 44,992 | 38,656 | 53,778 | 15,122 | 39.1\% | 8,786 | 19.5\% |
| total Sales | \$330,501 | \$565,642 | \$746,200 | \$565,548 | \$5/6,802 | \$11,254 | 2.0\% | (\$169,398) | -22.1\% |
| Rentals |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals | 190,693 | 160,501 | 187,715 | 157,138 | 176,460 | 19,322 | 12.3\% | -11,255 | -6.0\% |
| 2501 Tournament Income | 59,540 | 55,936 | 71,585 | 42,400 | 54,650 | 12,250 | 28.9\% | -16,935 | -23.7\% |
| 2502 Athletic Field Rentals | 318,790 | 329,468 | 308,816 | 320,222 | 154,040 | -166,182 | -51.9\% | -154,776 | -50.1\% |
| 2503 Synthetic Field Rentals | 0 | 0 | 0 | 0 | 178,200 | 178,200 | 0.0\% | 178,200 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Rental Income | \$569,023 | \$545,905 | \$568,116 | \$519,/60 | \$563,350 | \$43,590 | 8.4\% | (\$4,/66) | -0.8\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |
| 2600 Grants | 2,100 | 0 | 900 | 900 | 900 | 0 | 0.0\% | 0 | 0.0\% |
| 2601 Donations | 23,189 | 17,158 | 12,100 | 12,148 | 9,100 | -3,048 | -25.1\% | -3,000 | -24.8\% |
| 2603 Sponsorships | 76,229 | 79,648 | 79,925 | 83,221 | 80,265 | -2,956 | -3.6\% | 340 | 0.4\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Alternative Revenue | \$101,518 | \$96,806 | \$92,925 | \$96,269 | \$90,265 | $(\$ 6,004)$ | -6.2\% | (\$2,660) | -2.9\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee | 156,756 | 176,591 | 197,160 | 191,775 | 194,964 | 3,189 | 1.7\% | -2,196 | -1.1\% |
| 2703 WDSRA Reimbursement | 46,082 | 78,333 | 72,352 | 72,352 | 70,668 | -1,684 | -2.3\% | -1,684 | -2.3\% |
| 2704 Reimbursement Income | 457,946 | 413,568 | 495,281 | 459,242 | 441,448 | -17,794 | -3.9\% | -53,833 | -10.9\% |
| 2705 Sales Tax Revenue | 21,238 | 37,636 | 50,718 | 39,330 | 38,071 | -1,259 | -3.2\% | -12,647 | -24.9\% |
| 2706 Miscellaneous Revenue | 23,508 | 31,099 | 45,790 | 21,877 | 24,880 | 3,003 | 13.7\% | -20,910 | -45.7\% |
| 2707 Commission Revenue | 14,678 | 22,383 | 15,600 | 13,183 | 11,600 | -1,583 | -12.0\% | -4,000 | -25.6\% |
| 2708 Forever Green Tree | 10,502 | 7,880 | 7,000 | 5,500 | 6,500 | 1,000 | 18.2\% | -500 | -7.1\% |
| 2709 Cell Tower | 67,279 | 79,411 | 82,092 | 82,092 | 101,748 | 19,656 | 23.9\% | 19,656 | 23.9\% |
| 2711 Over/short | 98 | -509 | 0 | 279 | 0 | -279 | -100.0\% | 0 | 0.0\% |
| 2712 Bulb/Firewood Sales | 1,845 | 1,605 | 1,600 | 1,236 | 1,200 | -36 | -2.9\% | -400 | -25.0\% |
| 2713 Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% |  | 0.0\% |
| 2714 Processing Fee Recovery | 0 | 0 | 0 | 0 | 110,500 | 110,500 | 0.0\% | 110,500 | 0.0\% |

## Recreation Fund - All Departments

| Recreation Fund | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Miscellaneous Revenue | \$799,932 | \$847,997 | \$967,593 | \$886,866 | \$1,001,578 | \$114,712 | 12.9\% | \$33,985 | 3.5\% |
| Other Financing Sources |  |  |  |  |  |  |  |  |  |
| 2801 Transfers In | 829,446 | 1,652,350 | 1,330,676 | 1,187,131 | 1,551,146 | 364,015 | 30.7\% | 220,470 | 16.6\% |
| Other Financing Income | \$829,446 | \$1,652,350 | \$1,330,676 | \$1,187,131 | \$1,551,146 | \$364,015 | 30.7\% | \$220,470 | 16.6\% |
| Total Revenue | \$11,150,748 | \$12,8/4,284 | \$13,816,113 | \$13,426,230 | \$14,186,628 | \$/60,398 | 5.1\% | \$369,915 | 2.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular | 3,121,361 | 3,470,946 | 3,727,164 | 3,698,155 | 3,987,224 | 289,069 | 7.8\% | 260,060 | 7.0\% |
| 3101 Wages - Regular OT | 53,907 | 83,065 | 59,131 | 71,793 | 66,922 | -4,871 | -6.8\% | 7,791 | 13.2\% |
| 3102 Wages - Short-term | 2,508,395 | 2,775,655 | 3,382,088 | 3,210,228 | 3,289,493 | 79,265 | 2.5\% | -92,595 | -2.7\% |
| 3103 Wages - Short-term OT | 112,806 | 153,900 | 116,833 | 144,292 | 136,224 | -8,068 | -5.6\% | 19,391 | 16.6\% |
| 3104 Employee Insurance | 1,140,824 | 1,313,825 | 1,443,624 | 1,274,741 | 1,427,617 | 152,876 | 12.0\% | -16,007 | -1.1\% |
| 3111 Tuition Reimbursement | 140 | 0 | 3,000 | 3,000 | 4,500 | 1,500 | 50.0\% | 1,500 | 50.0\% |
| 3112 Employee Certifications | 1,952 | 1,702 | 4,470 | 3,985 | 4,345 | 360 | 9.0\% | -125 | -2.8\% |
| 3113 Training \& Conferences | 19,655 | 17,734 | 32,430 | 24,883 | 25,725 | 842 | 3.4\% | -6,705 | -20.7\% |
| 3114 Mileage Reimbursement | 2,767 | 1,577 | 2,315 | 3,992 | 5,085 | 1,093 | 27.4\% | 2,770 | 119.7\% |
| 3117 Awards \& Recognition | 4,637 | 4,649 | 5,450 | 4,759 | 5,325 | 566 | 11.9\% | -125 | -2.3\% |
| 3118 Employee Discounts | 13,370 | 13,183 | 16,712 | 12,928 | 13,500 | 572 | 4.4\% | -3,212 | -19.2\% |
| 3120 Staff shirts/Uniforms | 33,204 | 39,115 | 40,778 | 36,167 | 36,484 | 317 | 0.9\% | -4,294 | -10.5\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Wages \& Benefits | \$7,013,018 | \$7,875,351 | \$8,833,995 | \$8,488,923 | \$9,002,444 | \$513,521 | 6.0\% | \$168,449 | 1.9\% |
| Supplies |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies | 14,640 | 15,782 | 23,890 | 19,250 | 20,250 | 1,000 | 5.2\% | -3,640 | -15.2\% |
| 3201 Tech parts/supplies | 115 | 113 | 100 | 0 | 1,000 | 1,000 | 0.0\% | 900 | 900.0\% |
| 3202 Training Supplies | 90 | 55 | 100 | 156 | 525 | 369 | 236.5\% | 425 | 425.0\% |
| 3203 Program Supplies | 352,695 | 386,157 | 393,189 | 377,915 | 402,464 | 24,549 | 6.5\% | 9,275 | 2.4\% |
| 3204 J anitorial Supplies | 78,292 | 81,039 | 92,213 | 95,271 | 100,984 | 5,713 | 6.0\% | 8,771 | 9.5\% |
| 3205 Concession Supplies | 3,188 | 14,333 | 14,300 | 15,353 | 13,780 | -1,573 | -10.2\% | -520 | -3.6\% |
| 3207 Books \& Publications | 1,503 | 1,450 | 2,275 | 1,617 | 2,510 | 893 | 55.2\% | 235 | 10.3\% |
| 3208 Meeting Supplies | 3,011 | 2,993 | 3,845 | 3,045 | 3,245 | 200 | 6.6\% | -600 | -15.6\% |
| 3209 Safety Supplies | 35,077 | 38,828 | 40,931 | 39,957 | 41,771 | 1,814 | 4.5\% | 840 | 2.1\% |
| 3210 Staff Supplies | 6,358 | 6,283 | 7,570 | 7,420 | 6,970 | -450 | -6.1\% | -600 | -7.9\% |
| 3211 Repair Parts | 17,740 | 15,890 | 20,900 | 18,758 | 23,400 | 4,642 | 24.7\% | 2,500 | 12.0\% |
| 3213 Electrical Supplies | 3,737 | 5,263 | 3,950 | 4,650 | 5,750 | 1,100 | 23.7\% | 1,800 | 45.6\% |
| 3214 Plumbing/I rrigation Supplies | 14,921 | 15,384 | 14,150 | 11,069 | 12,250 | 1,181 | 10.7\% | -1,900 | -13.4\% |
| 3215 Building Materials \& Supplies | 15,963 | 18,895 | 27,585 | 25,899 | 30,590 | 4,691 | 18.1\% | 3,005 | 10.9\% |
| 3216 Aquatic/Pond Supplies | 39,799 | 48,737 | 38,170 | 42,340 | 42,120 | -220 | -0.5\% | 3,950 | 10.3\% |
| 3217 Plant Protectents | 34,125 | 32,118 | 33,416 | 32,916 | 51,061 | 18,145 | 55.1\% | 17,645 | 52.8\% |
| 3218 Printer/Copier Supplies | 5,440 | 16,626 | 11,250 | 10,483 | 10,350 | -133 | -1.3\% | -900 | -8.0\% |
| 3219 Horticultural Supplies | 18,873 | 20,643 | 25,760 | 22,480 | 24,285 | 1,805 | 8.0\% | -1,475 | -5.7\% |
| 3220 Horticulture Material | 43,729 | 42,196 | 43,945 | 41,539 | 44,145 | 2,606 | 6.3\% | 200 | 0.5\% |
| 3221 Athletic field Supplies | 62,257 | 64,435 | 62,586 | 67,738 | 66,318 | -1,420 | -2.1\% | 3,732 | 6.0\% |
| 3222 Oils/Lubricants | 1,099 | 1,274 | 1,081 | 1,206 | 1,206 |  | 0.0\% | 125 | 11.6\% |
| 3223 Grass Seed | 48,697 | 42,191 | 48,552 | 40,955 | 45,455 | 4,500 | 11.0\% | -3,097 | -6.4\% |
| 3224 Sod | 2,000 | 296 | 2,000 | 1,000 | 2,000 | 1,000 | 100.0\% | 0 | 0.0\% |
| 3225 Fertilizer | 120,921 | 115,528 | 120,064 | 118,064 | 140,174 | 22,110 | 18.7\% | 20,110 | 16.7\% |
| 3226 Sand | 1,485 | 186 | 2,300 | 3,217 | 2,700 | -517 | -16.1\% | 400 | 17.4\% |
| 3227 Top Soil | 4,971 | 6,570 | 7,820 | 8,340 | 8,001 | -339 | -4.1\% | 181 | 2.3\% |
| 3228 Small Tools \& Equipment | 40,140 | 34,661 | 40,465 | 38,520 | 38,224 | -296 | -0.8\% | -2,241 | -5.5\% |
| 3229 Paving/Masonry Supplies | 2,952 | 637 | 3,250 | 3,322 | 3,575 | 253 | 7.6\% | 325 | 10.0\% |
| 3231 HVAC Supplies | 0 | 0 | 100 | 0 | 0 | 0 | 0.0\% | -100 | -100.0\% |
| 3233 Sign Supplies | 131 | 284 | 500 | 500 | 500 | 0 | 0.0\% | 0 | 0.0\% |
| 3236 Park Amenities | 10,893 | 9,687 | 12,650 | 12,650 | 8,650 | -4,000 | -31.6\% | -4,000 | -31.6\% |
| 3237 Building Amenities | 476 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |

## Recreation Fund - All Departments

| Recreation Fund | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3299 Miscellaneous Supplies | 1,129 | 674 | 1,100 | 572 | 1,000 | 428 | 74.8\% | -100 | -9.1\% |
| Total Supplies | \$986,447 | \$1,039,208 | \$1,100,007 | \$1,066,202 | \$1,155,254 | \$89,052 | 8.4\% | \$55,247 | 5.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication | 29,706 | 30,527 | 40,500 | 38,580 | 38,825 | 245 | 0.6\% | -1,675 | -4.1\% |
| 3301 Dues \& Memberships | 8,324 | 10,358 | 13,429 | 13,654 | 12,588 | -1,066 | -7.8\% | -841 | -6.3\% |
| 3302 Printer/Copier Services | 16,441 | 22,835 | 26,000 | 26,000 | 27,300 | 1,300 | 5.0\% | 1,300 | 5.0\% |
| 3303 Postage | 15,591 | 15,357 | 18,900 | 19,021 | 21,967 | 2,946 | 15.5\% | 3,067 | 16.2\% |
| 3304 Pest Control | 14,804 | 19,673 | 21,960 | 22,110 | 19,912 | -2,198 | -9.9\% | -2,048 | -9.3\% |
| 3305 Turf Maintenance Services | 99,528 | 107,599 | 85,837 | 85,837 | 89,785 | 3,948 | 4.6\% | 3,948 | 4.6\% |
| 3308 Legal Notices/Publications | 1,247 | 1,015 | 1,000 | 1,000 | 1,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3311 Alarm Services \& Repairs | 4,375 | 4,375 | 8,750 | 7,000 | 7,660 | 660 | 9.4\% | -1,090 | -12.5\% |
| 3312 Janitorial Services | 1,875 | 1,385 | 3,150 | 5,707 | 7,320 | 1,613 | 28.3\% | 4,170 | 132.4\% |
| 3313 Refuse Services | 59,709 | 73,986 | 70,713 | 69,867 | 69,780 | -87 | -0.1\% | -933 | -1.3\% |
| 3314 Tech Support/Consulting | 4,311 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3315 Program Transportation | 64,240 | 71,295 | 69,885 | 67,811 | 63,626 | -4,185 | -6.2\% | -6,259 | -9.0\% |
| 3316 Program Entertainment | 74,411 | 92,987 | 85,589 | 105,584 | 92,585 | -12,999 | -12.3\% | 6,996 | 8.2\% |
| 3317 Program Contractual Services | 840,046 | 951,896 | 1,020,454 | 1,109,459 | 1,135,280 | 25,821 | 2.3\% | 114,826 | 11.3\% |
| 3318 Advertising | 40,948 | 86,019 | 57,380 | 34,454 | 44,365 | 9,911 | 28.8\% | -13,015 | -22.7\% |
| 3319 Staff Recruitment | 0 | 0 | 1,000 | 0 | 0 | 0 | 0.0\% | -1,000 | -100.0\% |
| 3320 Physicals/Employee Tests | 10,487 | 11,104 | 13,518 | 12,830 | 13,525 | 695 | 5.4\% |  | 0.1\% |
| 3321 Promotion | 49,652 | 69,892 | 100,190 | 99,639 | 104,150 | 4,511 | 4.5\% | 3,960 | 4.0\% |
| 3322 Printing | 207,761 | 183,234 | 196,300 | 177,038 | 180,520 | 3,482 | 2.0\% | -15,780 | -8.0\% |
| 3323 Community/Public Relations | 916 | 814 | 750 | 1,387 | 650 | -737 | -53.1\% | -100 | -13.3\% |
| 3324 Scholarship Program | 31,783 | 38,096 | 43,327 | 44,500 | 44,500 | 0 | 0.0\% | 1,173 | 2.7\% |
| 3325 Tournament Prizes | 450 | 650 | 660 | 0 | 0 | 0 | 0.0\% | -660 | -100.0\% |
| 3327 Charge Card Fees | 112,945 | 22,042 | 7,183 | 5,800 | 5,563 | -237 | -4.1\% | -1,620 | -22.6\% |
| 3328 Licenses/Easements | 422 | 20 | 20 | 20 | 0 | -20 | -100.0\% | -20 | -100.0\% |
| 3329 Sales Tax Expense | 20,798 | 37,224 | 49,615 | 37,854 | 38,480 | 626 | 1.7\% | -11,135 | -22.4\% |
| 3330 Permit/Registration Fees | 18,004 | 20,219 | 23,247 | 24,752 | 27,095 | 2,343 | 9.5\% | 3,848 | 16.6\% |
| 3331 Equipment Rental | 3,204 | 6,100 | 9,725 | 8,494 | 9,260 | 766 | 9.0\% | -465 | -4.8\% |
| 3332 Building Rental | 537,362 | 495,971 | 515,162 | 494,686 | 503,693 | 9,007 | 1.8\% | -11,469 | -2.2\% |
| 3333 Retail Purchases | 1,383 | 155 | 1,450 | 296 | 2,420 | 2,124 | 717.6\% | 970 | 66.9\% |
| 3335 Concession Purchases | 100,987 | 164,906 | 181,525 | 162,236 | 169,767 | 7,531 | 4.6\% | -11,758 | -6.5\% |
| 3336 Consulting Services (Other) | 0 | 12,000 | 12,000 | 12,000 | 14,400 | 2,400 | 20.0\% | 2,400 | 20.0\% |
| 3340 Inspections/Certifications | 650 | 1,184 | 17,350 | 5,581 | 10,490 | 4,909 | 88.0\% | -6,860 | -39.5\% |
| 3341 Tree Maintenance Services | 79,830 | 62,398 | 79,500 | 80,000 | 76,500 | -3,500 | -4.4\% | -3,000 | -3.8\% |
| 3342 Tech support Contracts | 58,693 | 183,795 | 206,555 | 209,132 | 221,940 | 12,808 | 6.1\% | 15,385 | 7.4\% |
| 3343 Vandalism Repairs | 1,972 | 1,347 | 1,800 | 1,700 | 2,100 | 400 | 23.5\% | 300 | 16.7\% |
| 3345 Equipment R\&M | 10,431 | 16,464 | 39,059 | 16,430 | 30,950 | 14,520 | 88.4\% | -8,109 | -20.8\% |
| 3346 Building R\&M | 4,692 | 4,536 | 15,700 | 5,500 | 12,550 | 7,050 | 128.2\% | -3,150 | -20.1\% |
| 3348 Data/Communications Lines R\&M | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3351 Other Repairs | 450 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3352 Media Services | 32,439 | 30,119 | 32,650 | 32,650 | 24,700 | -7,950 | -24.3\% | -7,950 | -24.3\% |
| 3399 Miscellaneous Services | 82,772 | 56,582 | 62,232 | 59,282 | 67,978 | 8,696 | 14.7\% | 5,746 | 9.2\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services | \$2,643,639 | \$2,908,159 | \$3,134,065 | \$3,097,891 | \$3,193,224 | \$95,333 | 3.1\% | \$59,159 | 1.9\% |
| Utilities |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines | 78,968 | 119,127 | 154,497 | 154,497 | 179,282 | 24,785 | 16.0\% | 24,785 | 16.0\% |
| 3402 Electricity | 258,009 | 327,132 | 378,705 | 400,700 | 420,800 | 20,100 | 5.0\% | 42,095 | 11.1\% |
| 3403 Water | 118,822 | 131,294 | 138,449 | 140,500 | 148,700 | 8,200 | 5.8\% | 10,251 | 7.4\% |
| 3404 Gas | 32,239 | 37,841 | 51,470 | 48,600 | 56,000 | 7,400 | 15.2\% | 4,530 | 8.8\% |
| Total Utilities | \$488,038 \$615,394 |  | \$/23,121 | \$744,297 | \$804,782 | \$60,485 | $8.1 \%$ | \$ \$81,661 |  |
|  |  |  | 11.3\% |  |  |  |  |  |
| Capital |  |  |  |  |  |  |  |  |  |  |

Recreation Fund - All Departments

| Recreation Fund | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | $\begin{gathered} 2018 \text { Budget } \\ \text { vs Projection } \\ \text { Variance } \end{gathered}$ | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3500 Furniture \& Fixtures | 3,530 | 6,751 | 8,700 | 8,892 | 10,550 | 1,658 | 18.6\% | 1,850 | 21.3\% |
| 3501 Park Amenities | 4,026 | 5,702 | 3,000 | 3,000 | 3,000 |  | 0.0\% |  | 0.0\% |
| 3502 Vehicles \& Equipment | 4,236 | 4,752 | 5,625 | 5,625 | 5,625 |  | 0.0\% |  | 0.0\% |
| 3556 Hardware/software | 7,814 | 7,652 | 8,200 | 11,400 | 11,750 | 350 | 3.1\% | 3,550 | 43.3\% |
| Total Capital Expense | \$19,606 | \$24,857 | \$25,525 | \$28,917 | \$30,925 | \$2,008 | 6.9\% | \$5,400 | 21.2\% |
| Total Expenditures | \$11,150,148 | \$12,462,969 | \$13,816,/13 | \$13,426,230 | \$14,186,628 | \$/60,398 | 5.1\% | \$369,915 | 2.1\% |
| Surplus/(Deficit) | S0 | \$411,315 | S0 | \$0 | \$0 | \$0 | 0.0\% | S0 | 0.0\% |

Parks Administration

| Fund Recreation <br> Dept Parks <br> Sub-Dept Administration | $\begin{aligned} & 02 \\ & 05 \\ & 06 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | Budget 2018 | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 4,068 | 4,304 | 4,284 | 4,284 | 4,272 | -12 | -0.3\% | -12 | -0.3\% |
| 2703 WDSRA Reimbursement |  | 2,000 | 10,280 | 10,486 | 10,486 | 9,423 | -1,063 | -10.1\% | -1,063 | -10.1\% |
| 2704 Reimbursement Income |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2706 Miscellaneous Revenue |  | 70 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2707 Commission Revenue |  | 6,328 | 6,032 | 3,500 | 3,500 | 3,500 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue |  | \$12,466 | \$20,616 | \$18,270 | \$18,270 | \$17,195 | (\$1,075) | -5.9\% | (\$1,075) | -5.9\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | \$12,466 | \$20,616 | \$18,270 | \$18,270 | \$17,195 | (\$1,075) | -5.9\% | (\$1,075) | -5.9\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 114,820 | 114,213 | 120,036 | 120,036 | 123,638 | 3,602 | 3.0\% | 3,602 | 3.0\% |
| 3102 Wages - Short-term |  | 11,082 | 10,436 | 13,473 | 10,000 | 12,500 | 2,500 | 25.0\% | -973 | -7.2\% |
| 3103 Wages - Short-term OT |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 27,958 | 29,575 | 29,484 | 29,220 | 29,244 | 24 | 0.1\% | -240 | -0.8\% |
| 3112 Employee Certifications |  | 0 | 60 | 0 | 0 | 65 | 65 | 0.0\% | 65 | 0.0\% |
| 3113 Training \& Conferences |  | 2,825 | 1,552 | 2,650 | 2,600 | 900 | -1,700 | -65.4\% | -1,750 | -66.0\% |
| 3117 Awards \& Recognition |  | 550 | 416 | 600 | 700 | 500 | -200 | -28.6\% | -100 | -16.7\% |
| 3120 Staff shirts/Uniforms |  | 623 | 182 | 200 | 200 | 150 | -50 | -25.0\% | -50 | -25.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Wages \& Benefits |  | \$157,858 | \$156,434 | \$166,443 | \$162,156 | \$166,997 | \$4,241 | 2.6\% | \$554 | 0.3\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 75 | 85 | 50 | 50 | 50 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies |  | 90 | 55 | 100 | 100 | 100 | 0 | 0.0\% | 0 | 0.0\% |
| 3207 Books \& Publications |  | 0 | 40 | 100 | 100 | 100 | 0 | 0.0\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 278 | 157 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 74 | 137 | 50 | 50 | 50 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total supplies |  | \$517 | \$474 | \$600 | \$600 | \$600 | \$0 | 0.0\% | \$0 | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 12,964 | 11,112 | 15,060 | 15,060 | 15,060 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 0 | 0 | 0 | 0 | 100 | 100 | 0.0\% | 100 | 0.0\% |
| 3303 Postage |  | 6 | 0 | 50 | 50 | 50 | 0 | 0.0\% | 0 | 0.0\% |
| 3304 Pest Control |  | 7,726 | 12,447 | 13,000 | 13,000 | 10,000 | -3,000 | -23.1\% | -3,000 | -23.1\% |
| 3308 Legal Notices/Publications |  | 1,247 | 1,015 | 1,000 | 1,000 | 1,000 |  | 0.0\% | 0 | 0.0\% |
| 3320 Physicals/Employee Tests |  | 6,868 | 7,943 | 7,500 | 8,000 | 7,600 | -400 | -5.0\% | 100 | 1.3\% |
| 3323 Community/Public Relations |  | 140 | 50 | 100 | 50 | 100 | 50 | 100.0\% | 0 | 0.0\% |
| 3328 Licenses/Easements |  | 20 | 20 | 20 | 20 | 0 | -20 | -100.0\% | -20 | -100.0\% |
| 3341 Tree Maintenance Services |  | 31,491 | 22,293 | 33,000 | 33,000 | 30,000 | -3,000 | -9.1\% | -3,000 | -9.1\% |
| 3342 Tech support Contracts |  | 7,110 | 7,073 | 7,073 | 7,073 | 7,073 | 0 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 3,220 | 2,532 | 3,324 | 2,325 | 3,325 | 1,000 | 43.0\% | 1 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services |  | \$70,792 | \$64,485 | \$80,127 | \$79,578 | \$74,308 | (\$5,270) | -6.6\% | (\$5,819) | -7.3\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines |  | 0 | 1,978 | 2,400 | 2,400 | 2,400 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Utilities |  |  | 1,9/8 | 2,400 | 2,400 | 2,400 | - | 0.0\% | - | 0.0\% |
| Total Expenditures |  | \$229,167 | \$223,371 | \$249,570 | \$245,334 | \$244,305 | (\$1,029) | -0.4\% | (\$5,265) | -2.1\% |
| Surplus/(Deficit) |  | (\$216, 101 ) | (\$202, 155 ) | (\$231,300) | (\$227,064) | (\$227,110) | (\$46) | 0.0\% | \$4,190 | -1.8\% |

## Central Division

| Fund Recreation <br> Dept Parks <br> Sub-Dept Central | $\begin{aligned} & 02 \\ & 05 \\ & 07 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 4,440 | 6,460 | 5,000 | 5,886 | 5,518 | -368 | -6.3\% | 518 | 10.4\% |
| 2502 Athletic Field Rentals |  | 25,084 | 27,487 | 28,000 | 28,000 | 28,000 | 0 | 0.0\% | 0 | 0.0\% |
| Total Rental Income |  | \$29,524 | \$33,947 | \$33,000 | \$33,886 | \$33,518 | (\$368) | -1.1\% | \$518 | 1.6\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 3,500 | 2,000 | 0 | 600 | 0 | -600 | -100.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | 3,500 | 2,000 | - | 600 | - | (600) | -100.0\% | - | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 22,216 | 18,799 | 26,388 | 26,388 | 22,236 | -4,152 | -15.7\% | -4,152 | -15.7\% |
| 2703 WDSRA Reimbursement |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2704 Reimbursement Income |  | 20,432 | 17,087 | 20,392 | 20,392 | 21,277 | 885 | 4.3\% | 885 | 4.3\% |
| 2706 Miscellaneous Revenue |  | 1,984 | 2,027 | 600 | 600 | 600 | 0 | 0.0\% | 0 | 0.0\% |
| 2708 Forever Green Tree |  | 3,700 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$48,332 | \$37,913 | \$47,380 | \$47,380 | \$44,113 | (\$3,267) | -6.9\% | (\$3,267) | -6.9\% |
| Total Revenue |  | \$81,356 | \$13,860 | \$80,380 | \$81,866 | \$77,631 | (\$4,235) | -5.2\% | (\$2,749) | -3.4\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 344,823 | 334,914 | 372,815 | 372,815 | 379,476 | 6,661 | 1.8\% | 6,661 | 1.8\% |
| 3101 Wages - Regular OT |  | 12,772 | 18,611 | 14,790 | 17,000 | 15,086 | -1,914 | -11.3\% | 296 | 2.0\% |
| 3102 Wages - Short-term |  | 234,819 | 215,160 | 250,350 | 246,000 | 246,877 | 877 | 0.4\% | -3,473 | -1.4\% |
| 3103 Wages - Short-term OT |  | 11,726 | 18,510 | 10,710 | 13,000 | 12,000 | -1,000 | -7.7\% | 1,290 | 12.0\% |
| 3104 Employee Insurance |  | 120,722 | 140,808 | 193,895 | 149,883 | 166,627 | 16,744 | 11.2\% | -27,268 | -14.1\% |
| 3111 Tuition Reimbursement |  | 140 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3112 Employee Certifications |  | 205 | 270 | 550 | 580 | 550 | -30 | -5.2\% | 0 | 0.0\% |
| 3113 Training \& Conferences |  | 4,423 | 3,887 | 4,420 | 4,420 | 3,200 | -1,220 | -27.6\% | -1,220 | -27.6\% |
| 3114 Mileage Reimbursement |  | 0 | 0 | 0 | 0 | 100 | 100 | 0.0\% | 100 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 5,687 | 5,990 | 5,998 | 5,998 | 5,931 | -67 | -1.1\% | -67 | -1.1\% |
| Total Wages \& Benefits |  | \$735,317 | \$738,150 | \$853,528 | \$809,696 | \$829,847 | \$20,151 | 2.5\% | (\$23,681) | -2.8\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 831 | 535 | 750 | 750 | 750 | 0 | 0.0\% | 0 | 0.0\% |
| 3201 Tech parts/supplies |  | 115 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3203 Program Supplies |  | 2,308 | 2,704 | 2,000 | 3,546 | 2,000 | -1,546 | -43.6\% | 0 | 0.0\% |
| 3204 Janitorial Supplies |  | 11,526 | 8,251 | 10,500 | 10,500 | 10,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3207 Books \& Publications |  | 193 | 77 | 200 | 170 | 200 | 30 | 17.6\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 587 | 1,002 | 750 | 750 | 750 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 8,626 | 8,666 | 9,500 | 9,500 | 9,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3210 Staff Supplies |  | 1,345 | 528 | 800 | 1,000 | 800 | -200 | -20.0\% | 0 | 0.0\% |
| 3211 Repair Parts |  | 1,762 | 1,955 | 1,500 | 2,200 | 1,750 | -450 | -20.5\% | 250 | 16.7\% |
| 3215 Building Materials \& Supplies |  | 816 | 506 | 900 | 1,400 | 900 | -500 | -35.7\% | 0 | 0.0\% |
| 3216 Aquatic/Pond Supplies |  | 4,841 | 5,645 | 3,000 | 3,000 | 3,500 | 500 | 16.7\% | 500 | 16.7\% |
| 3217 Plant Protectents |  | 8,274 | 8,114 | 9,200 | 9,200 | 16,050 | 6,850 | 74.5\% | 6,850 | 74.5\% |
| 3219 Horticultural Supplies |  | 818 | 1,684 | 1,000 | 1,050 | 1,000 | -50 | -4.8\% | 0 | 0.0\% |
| 3220 Horticulture Material |  | 6,377 | 5,492 | 6,500 | 4,300 | 6,500 | 2,200 | 51.2\% | 0 | 0.0\% |
| 3221 Athletic field Supplies |  | 11,208 | 13,765 | 10,500 | 15,700 | 14,000 | -1,700 | -10.8\% | 3,500 | 33.3\% |
| 3222 Oils/Lubricants |  | 204 | 479 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3223 Grass Seed |  | 6,031 | 0 | 5,000 | 4,000 | 5,000 | 1,000 | 25.0\% | 0 | 0.0\% |
| 3225 Fertilizer |  | 37,691 | 34,875 | 38,000 | 34,000 | 44,048 | 10,048 | 29.6\% | 6,048 | 15.9\% |
| 3226 Sand |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3227 Top Soil |  | 1,075 | 840 | 1,500 | 2,200 | 1,500 | -700 | -31.8\% | 0 | 0.0\% |
| 3228 Small Tools \& Equipment |  | 6,513 | 7,468 | 6,000 | 6,000 | 6,000 | 0 | 0.0\% | 0 | 0.0\% |


| Fund Recreation <br> Dept Parks <br> Sub-Dept Central | 02 05 07 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0 | 0 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3233 Sign Supplies |  | 2,685 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 0 | 72 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total supplies |  | \$113,826 | \$102,658 | \$108,150 | \$109,816 | \$125,298 | \$15,482 | 14.1\% | \$17,148 | 15.9\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 224 | 339 | 750 | 500 | 750 | 250 | 50.0\% | 0 | 0.0\% |
| 3303 Postage |  | 301 | 92 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3304 Pest Control |  | 23 | 0 | 250 | 400 | 250 | -150 | -37.5\% | 0 | 0.0\% |
| 3305 Turf Maintenance Services |  | 31,723 | 35,389 | 28,650 | 28,650 | 30,000 | 1,350 | 4.7\% | 1,350 | 4.7\% |
| 3313 Refuse Services |  | 8,994 | 10,999 | 9,500 | 9,500 | 9,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3320 Physicals/Employee Tests |  | 865 | 410 | 1,300 | 860 | 1,300 | 440 | 51.2\% | 0 | 0.0\% |
| 3331 Equipment Rental |  | 630 | 565 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3341 Tree Maintenance Services |  | 24,438 | 16,335 | 22,000 | 22,000 | 22,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3343 Vandalism Repairs |  | 0 | 0 | 100 | 0 | 100 | 100 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 171 | 1,213 | 1,000 | 1,000 | 1,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 2,240 | 500 | 2,000 | 2,000 | 2,000 | 0 | 0.0\% | 0 | 0.0\% |
| Total Contractual Services |  |  |  |  |  |  |  |  |  |  |
|  |  | \$69,609 | \$65,842 | \$66,000 | \$65,360 | \$67,350 | \$1,990 | 3.0\% | \$1,350 | 2.0\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3403 Water |  | 2,487 | 3,499 | 2,500 | 3,000 | 2,500 | -500 | -16.7\% | 0 | 0.0\% |
| Total Utilities |  | \$2,48/ | \$3,499 | \$2,500 | \$3,000 | \$2,500 | (\$500) | -16.1\% | \$0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures |  | \$921,239 | \$910,149 | \$1,030,178 | \$987,872 | \$1,024,995 | \$37,123 | 3.8\% | (\$5,183) | -0.5\% |
| Surplus/(Deficit) |  | (\$839,883) | (\$836,289) | (\$949, 198 ) | (\$906,006) | (\$947,364) | (\$41,358) | 4.6\% | \$2,434 | -0.3\% |

## South Division



| Fund Recreation <br> Dept Parks <br> Sub-Dept South | $\begin{aligned} & 02 \\ & 05 \\ & 08 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3227 Top Soil |  | 1,490 | 3,034 | 3,000 | 3,000 | 3,411 | 411 | 13.7\% | 411 | 13.7\% |
| 3228 Small Tools \& Equipment |  | 10,835 | 6,738 | 6,700 | 6,700 | 6,700 | 0 | 0.0\% | 0 | 0.0\% |
| 3233 Sign Supplies |  | 131 | 284 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 393 | 311 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Supplies |  | \$203,494 | \$195,629 | \$193,038 | \$187,936 | \$205,697 | \$17,/61 | 9.5\% | \$12,659 | 6.6\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 2,414 | 2,248 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 933 | 959 | 980 | 980 | 980 | 0 | 0.0\% | 0 | 0.0\% |
| 3303 Postage |  | 247 | 179 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3304 Pest Control |  | 244 | 242 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3305 Turf Maintenance Services |  | 44,460 | 46,607 | 36,820 | 36,820 | 38,493 | 1,673 | 4.5\% | 1,673 | 4.5\% |
| 3313 Refuse Services |  | 15,577 | 18,869 | 18,313 | 18,313 | 18,313 | 0 | 0.0\% | 0 | 0.0\% |
| 3320 Physicals/Employee Tests |  | 986 | 307 | 1,100 | 900 | 900 | 0 | 0.0\% | -200 | -18.2\% |
| 3331 Equipment Rental |  | 531 | 388 | 500 | 1,000 | 700 | -300 | -30.0\% | 200 | 40.0\% |
| 3341 Tree Maintenance Services |  | 7,472 | 8,895 | 8,500 | 8,500 | 8,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3343 Vandalism Repairs |  | 190 | 185 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 406 | 318 | 500 | 750 | 600 | -150 | -20.0\% | 100 | 20.0\% |
| 3399 Miscellaneous Services |  | 3,207 | 7,932 | 8,500 | 8,500 | 8,500 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services |  | \$/6,667 | \$87,129 | \$/5,863 | \$/6,413 | \$71,636 | \$1,223 | 1.6\% | \$1,773 | 2.3\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3403 Water |  | 0 | 271 | 0 | 250 | 250 | 0 | 0.0\% | 250 | 0.0\% |
| Total Utilities |  | \$0 | \$271 | \$0 | \$250 | \$250 | \$0 | 0.0\% | \$250 | 0.0\% |
| Total Expenditures |  | \$1,271,088 | \$1,306,398 | \$1,347,560 | \$1,307,122 | \$1,377,308 | \$69,586 | 5.3\% | \$29,748 | 2.2\% |
| surplus/(Deficit) |  | (\$989,350) | (\$1,021,231) | (\$1,071,021) | (\$1,036,010) | (\$1,093,375) | (\$57,365) | 5.5\% | (\$22,354) | 2.1\% |

## North Division



| Fund Recreation <br> Dept Parks <br> Sub-Dept North | $\begin{aligned} & 02 \\ & 05 \\ & 09 \end{aligned}$ | $\begin{array}{r} \text { Final } \\ 2015 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | Budget 2018 | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3303 Postage |  | 35 | 58 | 175 | 100 | 125 | 25 | 25.0\% | -50 | -28.6\% |
| 3304 Pest Control |  | 7 | 51 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3305 Turf Maintenance Services |  | 23,345 | 25,603 | 20,367 | 20,367 | 21,292 | 925 | 4.5\% | 925 | 4.5\% |
| 3313 Refuse Services |  | 11,637 | 12,336 | 11,988 | 11,988 | 11,988 | 0 | 0.0\% | 0 | 0.0\% |
| 3320 Physicals/Employee Tests |  | 656 | 290 | 1,308 | 740 | 915 | 175 | 23.6\% | -393 | -30.0\% |
| 3331 Equipment Rental |  | 195 | 0 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3341 Tree Maintenance Services |  | 10,100 | 8,800 | 10,500 | 10,500 | 10,000 | -500 | -4.8\% | -500 | -4.8\% |
| 3343 Vandalism Repairs |  | 0 | 0 | 500 | 500 | 500 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 873 | 104 | 1,200 | 1,200 | 1,200 | 0 | 0.0\% | 0 | 0.0\% |
| 3346 Building R\&M |  | 247 | 502 | 500 | 500 | 500 | 0 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 588 | 2,339 | 2,600 | 1,600 | 2,010 | 410 | 25.6\% | -590 | -22.7\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services |  | \$48,233 | \$50,827 | \$50,343 | \$48,700 | \$49,735 | \$1,035 | 2.1\% | (\$608) | -1.2\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3403 Water |  | 1,756 | 353 | 1,900 | 1,700 | 1,700 | 0 | 0.0\% | -200 | -10.5\% |
| Total Utilities |  | \$1,756 | \$353 | \$1,900 | \$1,700 | \$1,700 | \$0 | 0.0\% | (\$200) | -10.5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures |  | \$860,8/7 | \$927,315 | \$957,523 | \$925,175 | \$932,121 | \$6,952 | 0.8\% | $(\$ 25,396)$ | -2.7\% |
| Surplus/(Deficit) |  | (\$672,115) | $(\$ 740,483)$ | (\$759,615) | (\$731,783) | (\$733,001) | (\$1,218) | 0.2\% | \$26,614 | -3.5\% |

## Riverwalk Division



| Fund Recreation <br> Dept Parks <br> Sub-Dept Riverwalk | 02 05 10 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 225 | 290 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3303 Postage |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3304 Pest Control |  | 169 | 423 | 400 | 400 | 400 | 0 | 0.0\% | 0 | 0.0\% |
| 3313 Refuse Services |  | 7,885 | 9,640 | 7,960 | 7,960 | 7,960 | 0 | 0.0\% | 0 | 0.0\% |
| 3320 Physicals/Employee Tests |  | 1,113 | 560 | 1,210 | 930 | 1,210 | 280 | 30.1\% | 0 | 0.0\% |
| 3331 Equipment Rental |  | 45 | 35 | 325 | 325 | 325 | 0 | 0.0\% | 0 | 0.0\% |
| 3341 Tree Maintenance Services |  | 6,329 | 6,075 | 5,500 | 6,000 | 6,000 | 0 | 0.0\% | 500 | 9.1\% |
| 3343 Vandalism Repairs |  | 1,781 | 1,163 | 1,000 | 1,000 | 1,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 5,868 | 2,875 | 6,250 | 6,250 | 7,750 | 1,500 | 24.0\% | 1,500 | 24.0\% |
| 3399 Miscellaneous Services |  | 4,022 | 2,916 | 5,085 | 5,085 | 9,085 | 4,000 | 78.7\% | 4,000 | 78.7\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total contractual Services |  | \$27,437 | \$23,977 | \$28,030 | \$28,250 | \$34,030 | \$5,180 | 20.5\% | \$6,000 | 21.4\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3403 Water |  | 70 | 134 | 150 | 150 | 150 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Utilities |  | \$70 | \$134 | \$150 | \$150 | \$150 | \$0 | 0.0\% | \$0 | 0.0\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3502 Vehicles \& Equipment |  | 4,124 | 4,752 | 5,625 | 5,625 | 5,625 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Capital Expense |  | \$4,124 | \$4,752 | \$5,625 | \$5,625 | \$5,625 | \$0 | 0.0\% | \$0 | 0.0\% |
| Total Expenditures |  | \$539,638 | \$555,142 | \$653,525 | \$652,159 | \$679,843 | \$27,684 | 4.2\% | \$26,318 | 4.0\% |
| Surplus/(Deficit) |  | (\$338,108) | (\$352,401) | (\$433,663) | (\$439,294) | (\$455,8/6) | (\$16,582) | 3.8\% | (\$22,213) | 5.1\% |

Marketing



Ribfest


Recreation Programs Administration

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Administration | $\begin{aligned} & 02 \\ & 11 \\ & 50 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 35,627 | 39,845 | 36,440 | 33,070 | 36,660 | 3,590 | 10.9\% | 220 | 0.6\% |
| Total Rental Income |  | \$35,627 | \$39,845 | \$36,440 | \$33,070 | \$36,660 | \$3,590 | 10.9\% | \$220 | 0.6\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 17,069 | 12,957 | 11,400 | 8,899 | 8,400 | -499 | -5.6\% | -3,000 | -26.3\% |
| 2603 Sponsorships |  | 8,000 | 10,640 | 23,000 | 23,986 | 23,000 | -986 | -4.1\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$25,069 | \$23,597 | \$34,400 | \$32,885 | \$31,400 | (\$1,485) | -4.5\% | (\$3,000) | -8.1\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 26,377 | 26,834 | 27,492 | 25,151 | 32,016 | 6,865 | 27.3\% | 4,524 | 16.5\% |
| 2703 WDSRA Reimbursement |  | 28,215 | 38,434 | 38,956 | 38,956 | 39,668 | 712 | 1.8\% | 712 | 1.8\% |
| 2704 Reimbursement Income |  | 9,441 | 8,433 | 0 | 4,872 | 800 | -4,072 | -83.6\% | 800 | 0.0\% |
| 2706 Miscellaneous Revenue |  | 315 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2707 Commission Revenue |  | 6,884 | 4,689 | 5,500 | 5,952 | 4,500 | -1,452 | -24.4\% | -1,000 | -18.2\% |
| 2708 Forever Green Tree |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2709 Cell Tower |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2710 Parking Permits |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2711 Over/short |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2712 Bulb/Firewood Sales |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2713 Ticket Revenue |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2714 Processing Fee Recovery |  | 0 | 0 | 0 | 0 | 110,500 | 110,500 | 0.0\% | 110,500 | 0.0\% |
| Total Miscellaneous Revenue |  | \$71,232 | \$78,390 | \$71,948 | \$74,931 | \$187,484 | \$112,553 | 150.2\% | \$115,536 | 160.6\% |
| Total Revenue |  | \$131,928 | \$141,832 | \$142, 88 | \$140,886 | \$255,544 | \$114,658 | 81.4\% | \$112,156 | 79.0\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 687,604 | 707,009 | 747,316 | 747,316 | 1,020,662 | 273,346 | 36.6\% | 273,346 | 36.6\% |
| 3101 Wages - Regular OT |  | 627 | 818 | 0 | 299 | 0 | -299 | -100.0\% | 0 | 0.0\% |
| 3102 Wages - Short-term |  | 1,963 | 1,634 | 4,311 | 1,000 | 2,000 | 1,000 | 100.0\% | -2,311 | -53.6\% |
| 3104 Employee Insurance |  | 199,256 | 196,601 | 202,428 | 177,211 | 241,356 | 64,145 | 36.2\% | 38,928 | 19.2\% |
| 3112 Employee Certifications |  | 0 | 0 | 170 | 95 | 180 | 85 | 89.5\% | 10 | 5.9\% |
| 3113 Training \& Conferences |  | 2,119 | 2,459 | 5,800 | 4,145 | 4,700 | 555 | 13.4\% | -1,100 | -19.0\% |
| 3114 Mileage Reimbursement |  | 423 | 975 | 900 | 1,050 | 1,100 | 50 | 4.8\% | 200 | 22.2\% |
| 3117 Awards \& Recognition |  | 3,697 | 3,746 | 4,500 | 3,550 | 4,000 | 450 | 12.7\% | -500 | -11.1\% |
| 3118 Employee Discounts |  | 13,370 | 13,183 | 16,713 | 12,928 | 13,500 | 572 | 4.4\% | -3,213 | -19.2\% |
| 3120 Staff shirts/Uniforms |  | 615 | 1,308 | 1,200 | 3,193 | 600 | -2,593 | -81.2\% | -600 | -50.0\% |
| Total Wages \& Benefits |  | \$909,674 | \$927,733 | \$983,338 | \$950,787 | \$1,288,098 | \$337,311 | 35.5\% | \$304,760 | 31.0\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 717 | 283 | 500 | 582 | 550 | -32 | -5.5\% | 50 | 10.0\% |
| 3203 Program Supplies |  | 3,943 | 3,299 | 2,705 | 2,705 | 3,220 | 515 | 19.0\% | 515 | 19.0\% |
| 3207 Books \& Publications |  | 377 | 377 | 425 | 390 | 460 | 70 | 17.9\% | 35 | 8.2\% |
| 3208 Meeting Supplies |  | 250 | 82 | 200 | 150 | 200 | 50 | 33.3\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 384 | 0 | 450 | 200 | 250 | 50 | 25.0\% | -200 | -44.4\% |
| Total supplies |  | \$5,6/1 | \$4,041 | \$4,280 | \$4,027 | \$4,680 | \$653 | 16.2\% | \$400 | 9.3\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 11,991 | 15,113 | 21,120 | 21,120 | 20,645 | -475 | -2.2\% | -475 | -2.2\% |
| 3301 Dues \& Memberships |  | 2,069 | 2,002 | 2,122 | 1,884 | 2,281 | 397 | 21.1\% | 159 | 7.5\% |
| 3303 Postage |  | 7 | 210 | 100 | 43 | 25 | -18 | -41.9\% | -75 | -75.0\% |
| 3308 Legal Notices/Publications |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |


| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Administration | 02 11 50 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | Budget 2018 | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3316 Program Entertainment |  | 418 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3318 Advertising |  | 30 | 30 | 30 | 60 | 60 | 0 | 0.0\% | 30 | 100.0\% |
| 3321 Promotion |  | 0 | 563 | 1,000 | 160 | 0 | -160 | -100.0\% | -1,000 | -100.0\% |
| 3322 Printing |  | 0 | 0 | 150 | 0 | 0 | 0 | 0.0\% | -150 | -100.0\% |
| 3323 Community/Public Relations |  | 317 | 95 | 300 | 387 | 300 | -87 | -22.5\% | 0 | 0.0\% |
| 3324 Scholarship Program |  | 31,783 | 38,096 | 43,327 | 44,500 | 44,500 | 0 | 0.0\% | 1,173 | 2.7\% |
| 3330 Permit/Registration Fees |  | 15,771 | 13,786 | 15,747 | 15,726 | 21,217 | 5,491 | 34.9\% | 5,470 | 34.7\% |
| 3332 Building Rental |  | 306,409 | 292,566 | 308,267 | 295,075 | 303,633 | 8,558 | 2.9\% | -4,634 | -1.5\% |
| 3342 Tech support Contracts |  | 51,583 | 145,463 | 153,640 | 149,227 | 158,292 | 9,065 | 6.1\% | 4,652 | 3.0\% |
| 3399 Miscellaneous Services |  | 0 | 0 | 0 | 685 | 1,080 | 395 | 57.7\% | 1,080 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services |  | \$420,3/8 | \$507,924 | \$545,803 | \$528,867 | \$552,033 | \$23,166 | 4.4\% | \$6,230 | 1.1\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines |  | 889 | 1,978 | 2,400 | 2,400 | 2,400 | 0 | 0.0\% | 0 | 0.0\% |
| Total Utilities |  | 889 | 1,978 | 2,400 | 2,400 | 2,400 | \$ | 0.0\% | - | 0.0\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 0 | 220 | 0 | 463 | 0 | -463 | -100.0\% | 0 | 0.0\% |
| Total Capital Expense |  | - | 220 | - | 463 | - | (463) | -100.0\% | - | 0.0\% |
| Total Expenditures |  | \$1,336,612 | \$1,441,896 | \$1,535,821 | \$1,486,544 | \$1,847,211 | \$360,667 | 24.3\% | \$311,390 | 20.3\% |
| Surplus/(Deficit) |  | (\$1,204,684) | (\$1,300,064) | (\$1,393,033) | (\$1,345,658) | (\$1,591,667) | (\$246,009) | 18.3\% | (\$198,634) | 14.3\% |

Recreation Programs Youth Sports

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Youth Sports | $\begin{aligned} & 02 \\ & 11 \\ & 53 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \end{gathered}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{gathered} \text { Budget } \\ 2018 \end{gathered}$ | 2018 Buaget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 1,384,309 | 1,484,141 | 1,535,657 | 1,651,170 | 1,686,439 | 35,269 | 2.1\% | 150,782 | 9.8\% |
| Total Charges for Services |  | \$1,384,309 | \$1,484,141 | \$1,535,657 | \$1,651,170 | \$1,686,439 | \$35,269 | 2.1\% | \$150,782 | 9.8\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 0 | 6,885 | 6,000 | 6,800 | 6,750 | 50 | -0.7\% | 750 | 12.5\% |
| 2402 Brochure Advertising |  | 0 | 0 | 0 | 400 | 0 | 400 | -100.0\% |  | 0.0\% |
| Total sales |  | SO | \$6,885 | \$6,000 | \$1,200 | \$6,150 | (\$450) | -6.3\% | \$750 | 12.5\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2501 Tournament Income |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Rental Income |  | SO | S0 | SO | \$0 | SO | s0 | 0.0\% | s0 | 0.0\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 5,927 | 3,402 | 2,300 | 1,650 | 0 | -1,650 | -100.0\% | -2,300 | -100.0\% |
| Total Alternative Revenue |  | \$5,927 | \$3,402 | \$2,300 | \$1,650 | SO | (\$1,650) | 100.0\% | (\$2,300) | 100.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% |  | 0.0\% |
| 2707 Commission Revenue |  | 200 | 8,960 | 4,000 | 0 | 0 | 0 | 0.0\% | -4,000 | -100.0\% |
| Total Miscellaneous Revenue |  | \$200 | \$8,960 | \$4,000 | SO | S0 | \$0 | 0.0\% | (\$4,000) | 100.0\% |
| Total Revenue |  | \$1,390,436 | \$1,503,388 | \$1,547,951 | \$1,660,020 | \$1,693,189 | \$33,169 | 2.0\% | \$145,232 | 9.4\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 267,474 | 292,245 | 296,827 | 311,160 | 325,612 | 14,452 | 4.6\% | 28,785 | 9.7\% |
| 3103 Wages - Short-term OT |  | 633 | 1,623 | 0 | 1,482 | 800 | -682 | -46.0\% | 800 | 0.0\% |
| 3113 Training \& Conferences |  | 0 | 38 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 0 | 0 | 500 | 194 | 0 | -194 | -100.0\% | -500 | -100.0\% |
| Total Wages \& Benefits |  | \$268,107 | \$293,906 | \$297,327 | \$312,836 | \$326,412 | \$13,516 | 4.3\% | \$29,085 | 9.8\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 79,035 | 105,658 | 96,429 | 96,826 | 95,479 | -1,347 | -1.4\% | -950 | -1.0\% |
| Total Supplies |  | \$/9,035 | \$105,658 | \$96,429 | \$96,826 | \$95,4/9 | (\$1,347) | -1.4\% | (\$950) | -1.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 418 | 572 | 540 | 616 | 540 | -76 | -12.3\% |  | 0.0\% |
| 3303 Postage |  | 1,150 | $\frac{110}{7,009}$ | 30 6,025 | 6,708 | 6,825 | 117 | 0.0\% | -30 | $\frac{-100.0 \%}{13.3 \%}$ |
| 3317 Program Contractual Services |  | 147,929 | 182,159 | 182,135 | 226,103 | 223,573 | -2,530 | -1.1\% | 41,438 | 22.8\% |
| 3318 Advertising |  | 500 | 0 | 1,500 | 0 | 750 | 750 | 0.0\% | -750 | -50.0\% |
| 3332 Building Rental |  | 196,221 | 173,715 | 180,000 | 180,000 | 180,000 |  | 0.0\% |  | 0.0\% |
| Total Contractual Services |  | \$351,384 | \$363,565 | \$370,230 | \$413,427 | \$411,688 | (\$1, 39 ) | 0.4\% | \$41,458 | 11.2\% |
| Total Expenditures |  | \$698,526 | \$763,129 | \$/63,986 | \$823,089 | \$833,579 | \$10,490 | 1.3\% | \$69,593 | 9.1\% |
| Surplus/(Deficit) |  | \$691,910 | \$140,259 | \$/83,971 | \$836,931 | \$859,610 | \$22,679 | 2.1\% | \$/5,639 | 9.6\% |

Recreation Programs Adult Sports

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Adult Sports | $\begin{aligned} & 02 \\ & 11 \\ & 54 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | Budget 2017 | Projections 2017 | Budget 2018 | 2018 Budget vs Projection Variance | \% | 2018-2017 Budget Variance | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 308,160 | 298,072 | 341,697 | 323,856 | 338,172 | 14,316 | 4.4\% | -3,525 | -1.0\% |
| Total Charges for Services |  | \$308,160 | \$298,072 | \$341,697 | \$323,856 | \$338,172 | \$14,316 | 4.4\% | (\$3,525) | 1.0\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 311 | 311 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$311 | \$311 | \$0 | \$0 | S0 | s0 | 0.0\% | S0 | 0.0\% |
| Total Revenue |  | \$308,471 | \$298,383 | \$341,697 | \$323,856 | \$338,172 | \$14,316 | 4.4\% | (\$3,525) | -1.0\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 92,278 | 87,503 | 86,523 | 83,788 | 88,055 | 4,267 | 5.1\% | 1,532 | 1.8\% |
| 3103 Wages - Short-term OT |  | 0 | 117 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3120 Staff Shirts/Uniforms |  | 251 | 265 | 590 | 365 | 390 | 25 | 6.8\% | -200 | -33.9\% |
| Total Wages \& Benefits |  | \$92,529 | \$87,885 | \$87,113 | \$84,153 | \$88,445 | \$4,292 | 5.1\% | \$1,332 | 1.5\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 0 | 78 |  |  | 50 |  | 100.0\% |  | 0.0\% |
| 3203 Program Supplies |  | 13,459 | 15,888 | 22,534 | 14,884 | 23,118 | 8,234 | 55.3\% | 584 | 2.6\% |
| Total Supplies |  | \$13,459 | \$15,966 | \$22,584 | \$14,909 | \$23,168 | \$8,259 | 55.4\% | \$584 | 2.6\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 1,698 | 1,738 | 2,332 | 4,038 | 2,279 | -1,759 | -43.6\% | -53 | -2.3\% |
| 3303 Postage |  | 23 | 1,124 | 740 | 013 | 1,165 | 252 | 0.0\% | 425 | 0.0\% 5 |
| 3317 Program Contractual Services |  | 75,156 | 68,467 | 84,609 | 71,221 | 78,309 | 7,088 | 10.0\% | -6,300 | -7.4\% |
| 3321 Promotion |  | 45 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3325 Tournament Prizes |  | 450 | 650 | 660 | 0 | 0 |  | 0.0\% | -660 | -100.0\% |
| 3332 Building Rental |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Contractual services |  | \$/8,300 | \$/1,979 | \$88,341 | \$/6,172 | \$81,753 | \$5,581 | 7.3\% | (\$6,588) | -7.5\% |
| Total Expenditures |  | \$184,288 | \$175,830 | \$198,038 | \$175,234 | \$193,366 | \$18,132 | 10.3\% | (\$4,672) | 2.4\% |
| Surplus/(Deficit) |  | \$124,183 | \$122,553 | \$143,659 | \$148,622 | \$144,806 | (\$3,816) | -2.6\% | \$1,147 | 0.8\% |

Recreation Programs Camps

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Camps | $\begin{array}{l\|} \hline 02 \\ 11 \\ 63 \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \\ \hline \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 582,772 | 682,820 | 736,762 | 686,537 | 748,817 | 62,280 | 9.1\% | 12,055 | 1.6\% |
| Total Charges for Services |  | \$582,712 | \$682,820 | \$736,162 | \$686,531 | \$/48,817 | \$62,280 | 9.1\% | \$12,055 | 1.6\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 1,351 | 571 | 325 | 0 | 0 | 0 | 0.0\% | -325 | -100.0\% |
| Total Alternative Revenue |  | \$1,351 | \$5/1 | \$325 | so | \$0 | S0 | 0.0\% | (\$325) | -100.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| TotalMiscellaneous Revenue |  | S0 | S0 | S0 | S0 | SO | S0 | 0.0\% | s0 | 0.0\% |
| Total Revenue |  | \$584,123 | \$683,391 | \$137,087 | \$686,531 | \$748,817 | \$62,280 | 9.1\% | \$11, 130 | 1.6\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 153,545 | 163,363 | 177,326 | 166,136 | 196,831 | 30,695 | 18.5\% | 19,505 | 11.0\% |
| 3103 Wages - Short-term OT |  | 87 | 357 | 0 | 1,271 | 1,275 |  | 0.3\% | 1,275 | 0.0\% |
| 3114 Mileage Reimbursement |  | 70 | 211 | 215 | 885 | 885 |  | 0.0\% | 670 | 311.6\% |
| 3120 Staff Shirts/Uniforms |  | 775 | 949 | 1,138 | 893 | 1,412 | 519 | 58.1\% | 274 | 24.1\% |
| Total Wages \& Benefits |  | \$154,4/7 | \$164,880 | \$178,6/9 | \$169,185 | \$200,403 | \$31,218 | 18.5\% | \$21,124 | 12.2\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 19,200 | 35,759 | 37,471 | 28,364 | 32,712 | 4,348 | 15.3\% | -4,759 | -12.7\% |
| Total supplies |  | \$19,200 | \$35,/59 | \$3,471 | \$28,364 | \$32,712 | \$4,348 | 15.3\% | (\$4, /59) | -12.1\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3301 Dues \& Memberships |  | 0 | 0 | 1,000 | 1,901 |  | -401 | -21.1\% | 500 | 50.0\% |
| 3315 Program Transportation |  | 43,655 30,159 | 48,760 | 49,363 | 43,753 39,271 | 44,681 | $\underline{928}$ | 2.1\% | -4,682 | $\frac{-9.5 \%}{-2.4 \%}$ |
| 3317 Program Contractual Services |  | 142,641 | 133,252 | 177,664 | 173,298 | 193,991 | 20,693 | 11.9\% | 16,327 | 9.2\% |
| 3318 Advertising |  | 139 | 0 | 0 | 0 | 0 |  | 0.0\% | 0 | 0.0\% |
| 3321 Promotion |  | 607 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3332 Building Rental |  | 0 | 3,931 | 3,442 | 203 | 0 | -203 | -100.0\% | -3,442 | -100.0\% |
| Total Contractual Services |  | \$217,201 | \$226,442 | \$273,903 | \$258,426 | \$281,596 | \$23,170 | 9.0\% | \$7,693 | 2.8\% |
| Total Expenditures |  | \$390,8/8 | \$427,081 | \$490,053 | \$455,975 | \$514,711 | \$58,736 | 12.9\% | \$24,658 | 5.0\% |
| Surplus/(Deficit) |  | \$193,245 | \$256,310 | \$247,034 | \$230,562 | \$234,106 | \$3,544 | 1.5\% | (\$12,928) | 5.2\% |

Recreation Programs Fitness

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Fitness | $\begin{array}{\|l\|} \hline 02 \\ 11 \\ 56 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2014 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2016 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2016 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | 2017 Budget vs Projection Variance | \% | $\begin{array}{r} \hline 2017-2016 \\ \text { Budget } \\ \text { Variance } \\ \hline \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 527,100 | 531,272 | 431,633 | 449,873 | 424,371 | -25,502 | -5.7\% | -7,262 | 1.7\% |
| Total Charges for Services |  | \$527,100 | \$531,272 | \$431,633 | \$449,873 | \$424,371 | (\$25,502) | 5.7\% | (\$7,262) | 1.7\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 4,100 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$4,100 | S0 | S0 | S0 | S0 | S0 | 0.0\% | S0 | 0.0\% |
| Total Revenue |  | \$531,200 | \$531,272 | \$431,633 | \$449,873 | \$424,371 | (\$25,502) | 5.7\% | (\$7,262) | 1.7\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 118,151 | 100,478 | 74,363 | 77,575 | 31,132 | -46,443 | -59.9\% | -43,231 | -58.1\% |
| Total Wages \& Benefits |  | \$118,151 | \$100,4/8 | \$74,363 | \$71,5/5 | \$31,132 | (\$46,443) | -59.9\% | (\$43,231) | -58.1\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 4,216 | 3,269 | 3,750 | 2,050 | 8,750 | 6,700 | 326.8\% | 5,000 | 133.3\% |
| Total supplies |  | \$4,216 | \$3,269 | \$3,750 | \$2,050 | \$8,750 | \$6,700 | 326.8\% | \$5,000 | 133.3\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3317 Program Contractual Services |  | 203,270 | 202,694 | 194,718 | 233,186 | 223,832 | -9,354 | -4.0\% | 29,114 | 15.0\% |
| 3325 Tournament Prizes |  |  | 22,769 | 19,253 | 16,908 | 14,560 | -2,348 | -13.0\% | -4,693 | $\frac{0.0 \%}{24.4 \%}$ |
| Total Contractual Services |  | \$233,933 | \$225.463 | \$213,971 | \$250,094 | \$238,392 | (\$11, 02 ) | -4.1\% | \$24,421 | 11.4\% |
| Total Expenditures |  | \$356,300 | \$329,210 | \$292,084 | \$329,719 | \$218,274 | (\$51,445) | -15.6\% | (\$13,810) | 4.7\% |
| Surplus/(Deficit) |  | \$1/4,900 | \$202,062 | \$139,549 | \$120,154 | \$146,097 | \$25,943 | 21.6\% | \$6,548 | 4.7\% |

Recreation Programs Art Services

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Art Services | $\begin{aligned} & 02 \\ & 11 \\ & 55 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 346,949 | 374,995 | 373,982 | 397,612 | 403,287 | 5,675 | 1.4\% | 29,305 | 7.8\% |
| Total Charges for Services |  | \$346,949 | \$374,995 | \$373,982 | \$397,612 | \$403,287 | \$5,675 | 1.4\% | \$29,305 | 7.8\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 1,273 | 1,301 | 1,300 | 2,772 | 1,500 | -1,272 | -45.9\% | 200 | 15.4\% |
| 2401 Concession |  | 1,306 | 2,789 | 2,000 | 2,140 | 2,050 | -90 | -4.2\% | 50 | 2.5\% |
| 2402 Brochure Advertising |  | 157 | 312 | 275 | 202 | 200 | -2 | -1.0\% | -75 | -27.3\% |
| 2404 Event Ticket Sales |  | 38,632 | 49,148 | 44,992 | 38,656 | 53,778 | 15,122 | 39.1\% | 8,786 | 19.5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Sales |  | \$41,368 | \$33,550 | \$48,567 | \$43,770 | \$57,528 | \$13,758 | 31.4\% | \$8,961 | 18.5\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2600 Grants |  | 1,350 | 0 | 900 | 900 | 900 | 0 | 0.0\% | 0 | 0.0\% |
| 2601 Donations |  | 50 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2603 Sponsorships |  | 159 | 308 | 0 | 500 | 600 | 100 | 20.0\% | 600 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Alternative Revenue |  | \$1,559 | \$308 | \$900 | \$1,400 | \$1,500 | \$100 | 7.1\% | \$600 | 66.1\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 10,941 | 11,917 | 10,800 | 13,018 | 10,700 | -2,318 | -17.8\% | -100 | -0.9\% |
| 2706 Miscellaneous Revenue |  | 73 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2711 Over/short |  | 0 | 0 | 0 | 122 | 0 | -122 | -100.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue |  | \$11,014 | \$11,917 | \$10,800 | \$13,140 | \$10,700 | (\$2,440) | -18.6\% | (\$100) | -0.9\% |
| Total Revenue |  | \$400,890 | \$440,770 | \$434,249 | \$455,922 | \$473,015 | \$17,093 | 3.1\% | \$38,766 | 8.9\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 87,846 | 95,605 | 103,551 | 105,540 | 110,223 | 4,683 | 4.4\% | 6,672 | 6.4\% |
| 3103 Wages - Short-term OT |  | 0 | 33 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3113 Training \& Conferences |  | 0 | 0 | 0 | 13 | 0 | -13 | -100.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$8/,846 | \$95,638 | \$103,551 | \$105,553 | \$110,223 | \$4,670 | 4.4\% | \$6,6/2 | 6.4\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 49,045 | 56,964 | 56,770 | 56,690 | 64,368 | 7,678 | 13.5\% | 7,598 | 13.4\% |
| Total supplies |  | \$49,045 | \$56,964 | \$56,770 | \$56,690 | \$64,368 | \$7,678 | 13.5\% | \$7,598 | 13.4\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3303 Postage |  | 201 | 275 | 275 | 213 | 220 | 7 | 3.3\% | -55 | -20.0\% |
| 3317 Program Contractual Services |  | 90,042 | 84,279 | 90,211 | 96,629 | 96,887 | 258 | 0.3\% | 6,676 | 7.4\% |
| 3318 Advertising |  | 0 | 0 | 200 | 63 | 0 | -63 | -100.0\% | -200 | -100.0\% |
| 3320 Physicals/Employee Tests |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% | 0 | 0.0\% |
| 3322 Printing |  | 776 | 595 | 650 | 0 | 0 | 0 | 0.0\% | -650 | -100.0\% |
| 3327 Charge Card Fees |  | 117 | 104 | 200 | 0 | 0 | 0 | 0.0\% | -200 | -100.0\% |
| 3342 Tech support Contracts |  | 0 | 0 | 0 | 224 | 225 | 1 | 0.4\% | 225 | 0.0\% |
| 3345 Equipment R\&M |  | 1,328 | 1,222 | 900 | 950 | 950 | 0 | 0.0\% | 50 | 5.6\% |
| Total Contractual Services |  | \$92,464 | \$86,475 | \$92,436 | \$98,079 | \$98,282 | \$203 | 0.2\% | \$5,846 | 6.3\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures |  | \$229,355 | \$239,077 | \$252,157 | \$260,322 | \$272,873 | \$12,551 | 4.8\% | \$20,116 | 8.0\% |
|  |  |  |  |  |  |  |  |  |  |  |


| $\begin{aligned} & \text { Fund } \\ & \text { Dept } \\ & \text { Sub-Dept } \end{aligned}$ | Recreation Recreation Programs Art Services | 02 <br> 11 <br> 55 | Final | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | 2.3\% | 2018-2017 Budget Variance | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| surplus/(Deficit) |  |  | \$171,535 | \$201,693 | \$181,492 | \$195,600 | \$200,142 | $\begin{array}{r} \text { Variance } \\ \hline \$ 4,542 \\ \hline \end{array}$ |  | \$18,650 | 10.3\% |

Recreation Programs Early Childhood

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Early Childhood | $\begin{aligned} & 02 \\ & 11 \\ & 51 \end{aligned}$ | $\begin{array}{r} \text { Final } \\ 2015 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budge vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 527,297 | 606,284 | 576,696 | 619,388 | 635,634 | 16,246 | 2.6\% | 58,938 | 10.2\% |
| Total Charges for Services |  | \$527,297 | \$606,284 | \$576,696 | \$619,388 | \$635,634 | \$16,246 | 2.6\% | \$58,938 | 10.2\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 841 | 0 | 0 | 500 | 0 | -500 | -100.0\% |  | 0.0\% |
| Total Alternative Revenue |  | \$841 | SO | S0 | \$500 | SO | (\$500) | -100.0\% | s0 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 0 | 0 | 0 | 19,117 | 0 | -19,117 | -100.0\% |  | 0.0\% |
| 2706 Miscellaneous Revenue |  | 1,837 | 381 | 400 | 400 | 400 |  | 0.0\% |  | 0.0\% |
| TotalMiscellaneous Revenue |  | \$1,837 | \$381 | $\$ 400$ | \$19,517 | \$400 | (\$19,117) | -98.0\% | S0 | 0.0\% |
| Total Revenue |  | \$529,9/5 | \$606,665 | \$571,096 | \$639,405 | \$636,034 | (\$3,371) | -0.5\% | \$58,938 | 10.2\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Shor-term |  | 245,278 | 262,002 | 300,143 | 304,124 | 325,573 | 21,449 | 7.1\% | 25,430 | 8.5\% |
| 3103 Wages - Short-term OT |  | 0 | 66 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3113 Training \& Conferences |  | 452 | 63 | 1,800 | 1,800 | 1,800 |  | 0.0\% |  | 0.0\% |
| 3114 Mileage Reimbursement |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$245,730 | \$262,131 | \$301,943 | \$305,924 | \$327,373 | \$21,449 | 7.0\% | \$25,430 | 8.4\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 29,479 | 27,759 | 28,500 | 26,730 | 28,050 | 1,320 | 4.9\% | -450 | 1.6\% |
| Total Supplies |  | \$29,4/9 | \$27,159 | \$28,500 | \$26,130 | \$28,050 | \$1,320 | 4.9\% | (\$450) | 1.6\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3303 Postage |  | 0 | 0 | 200 | 200 | 200 |  | 0.0\% |  | 0.0\% |
| 3317 Program Contractual Services |  | 6,138 | 11,837 | 13,217 | 11,707 | 10,415 | -1,292 | -11.0\% | -2,802 | $\frac{-21.2 \%}{-12.5 \%}$ |
| 3318 Advertising |  | 2,235 | 2,254 | 4,000 | 3,500 | 3,500 | 0 | 0.0\% | -500 | -12.5\% |
| Total Contractual Services |  | \$8,3/3 | \$14,091 | \$17,417 | \$15,407 | \$14,115 | (\$1,292) | 8.4\% | (\$3,302) | -19.0\% |
| Total Expenditures |  | \$283,582 | \$303,981 | \$347,860 | \$348,061 | \$369,538 | \$21,471 | 6.2\% | \$21,618 | 6.2\% |
| Surplus/(Deficit) |  | \$246,393 | \$302,684 | \$229,236 | \$291,344 | \$266,496 | (\$24,848) | -8.5\% | \$37,260 | 16.3\% |

Recreation Programs Youth Teen

| Fund Recreation <br> Recreation Programs <br> Dept <br> Sub-Dept Youth Teen | $\begin{aligned} & 02 \\ & 11 \\ & 52 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{gathered} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 167,689 | 192,969 | 211,885 | 216,415 | 217,371 | 956 | 0.4\% | 5,486 | 2.6\% |
| Total Charges for Services |  | \$167,689 | \$192,969 | \$211,885 | \$216,415 | \$217,311 | \$956 | 0.4\% | \$5,486 | 2.6\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2401 Concession |  | 4,514 | 4,735 | 5,217 | 6,429 | 6,727 | 298 | 4.6\% | 1,510 | 28.9\% |
| Total Sales |  | \$4,514 | \$4,735 | \$5,217 | \$6,429 | \$6,121 | \$298 | 4.6\% | \$1,510 | 28.9\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 0 | 500 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$0 | \$500 | \$0 | S0 | \$0 | \$0 | 0.0\% | S0 | 0.0\% |
| Total Revenue |  | \$172,203 | \$198,204 | \$217,102 | \$222,844 | \$224,098 | \$1,254 | 0.6\% | \$6,996 | 3.2\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 144 | 246 | 0 | 236 | 240 | 4 | 1.7\% | 240 | 0.0\% |
| 3101 Wages - Regular OT |  | 1,856 | 2,437 | 950 | 2,340 | 2,350 | 10 | 0.4\% | 1,400 | 147.4\% |
| 3102 Wages - Short-term |  | 41,215 | 36,216 | 43,317 | 43,608 | 49,211 | 5,603 | $\frac{12.8 \%}{0.0 \%}$ | 5,894 | $\frac{13.6 \%}{0.0 \%}$ |
| 3114 Mileage Reimbursement |  | 732 | 0 | 100 | 100 | 100 |  | 0.0\% |  | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 0 | 0 | 0 | 0 | 250 | 250 | 0.0\% | 250 | 0.0\% |
| Total Wages \& Benefits |  | \$44,291 | \$39,467 | \$44,367 | \$46,284 | \$52,151 | \$5,861 | 12.1\% | \$1,184 | 17.5\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 19,971 | 19,975 | 22,350 | 23,866 | 20,833 | -3,033 | -12.7\% | -1,517 | $\frac{-6.8 \%}{5 \%}$ |
| 3205 Concession Supplies |  | 2,590 | 2,451 | 1,800 | 1,622 | 1,700 | 78 | 4.8\% | -100 | -5.6\% |
| Total Supplies |  | \$22,561 | \$22,426 | \$24,150 | \$25,488 | \$22,533 | (\$2,955) | -11.6\% | (\$1,617) | -6.1\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3315 Program Transportation |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% |  | 0.0\% |
| 3316 Program Entertainment <br> 3317 Program Contractual Services |  | 49,985 | 68,412 | 72,618 | 76,342 | 75,253 | -1,089 | 0.0\% | 2,635 | $\frac{0.0 \%}{3.6 \%}$ |
| Total Contractual Services |  | \$49,985 | \$68,412 | \$72,618 | \$/6,342 | \$/5,253 | (\$1,089) | -1.4\% | \$2,635 | 3.6\% |
| Total Expenditures |  | \$116,831 | \$130,305 | \$141,135 | \$148,114 | \$149,931 | \$1,823 | 1.2\% | \$8,802 | 6.2\% |
| Surplus/(Deficit) |  | \$55,366 | \$67,899 | \$75,967 | \$74,730 | \$74,161 | (\$569) | -0.8\% | (\$1,800) | -2.4\% |

Recreation Programs Trips

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Trips | $\begin{aligned} & 02 \\ & 11 \\ & 58 \end{aligned}$ | $\begin{array}{r} \text { Final } \\ 2015 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | $\begin{gathered} 2018 \text { Budget } \\ \text { vs Projection } \\ \text { Variance } \end{gathered}$ | \% | $\begin{gathered} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 73,710 | 79,277 | 62,280 | 89,754 | 68,428 | -21,326 | 23.8\% | 6,148 | 9.9\% |
| Total Charges for Services |  | \$73,710 | \$79,277 | \$62,280 | \$89,754 | \$68,428 | (\$21,326) | 23.8\% | \$6,148 | 9.9\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2703 WDSRA Reimbursement |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 2704 Reimbursement Income |  | 500 | 0 | 0 | 560 | 0 | -560 | -100.0\% |  | 0.0\% |
| Total Miscellaneous Revenue |  | \$500 | \$0 | \$0 | \$560 | \$0 | (\$560) | 100.0\% | S0 | 0.0\% |
| Total Revenue |  | \$74,210 | \$79,271 | \$62,280 | \$90,314 | \$68,428 | (\$21,886) | -24.2\% | \$6,148 | 9.9\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 3,294 | 3,359 | 2,998 | 4,153 | 2,501 | -1,652 | -39.8\% | -497 | -16.6\% |
| 3103 Wages - Short-term OT |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| Total Wages \& Benefits |  | \$3,294 | \$3,359 | \$2,998 | \$4,153 | \$2,501 | (\$1,652) | 39.8\% | (\$497) | 16.6\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3315 Program Transportation |  | 20,585 | 22,536 | 20,522 | 24,059 | 18,945 | -5,114 | -21.3\% | -1,577 | -7.7\% |
| 3316 Program Entertainment |  | 43,658 | 52,489 | 41,032 | 64,413 | 49,086 | -15,327 | -23.8\% | 8,054 | 19.6\% |
| 3399 Miscellaneous Services |  | 88 | 140 | 120 | 121 | 78 | 43 | -35.5\% | 42 | -35.0\% |
| Total Contractual Services |  | \$64,331 | \$75,165 | \$61,674 | \$88,593 | \$68,109 | (\$20,484) | 23.1\% | \$6,435 | 10.4\% |
| Total Expenditures |  | \$67,625 | \$/8,524 | \$64,6/2 | \$92, 746 | \$70,610 | (\$22,136) | 23.9\% | \$5,938 | 9.2\% |
| Surplus/(Deficit) |  | \$6,585 | \$/53 | (\$2,392) | (\$2,432) | (\$2,182) | \$250 | 10.3\% | \$210 | 8.8\% |

Recreation Programs Special Events

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Special Events | $\begin{array}{\|l\|} \hline 02 \\ 11 \\ 57 \\ \hline \end{array}$ | $\begin{array}{r} \text { Final } \\ 2015 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \end{gathered}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 29,948 | 21,863 | 27,730 | 26,052 | 26,390 | 338 | 1.3\% | -1,340 | -4.8\% |
| Total Charges for Services |  | \$29,948 | \$21,863 | \$27,730 | \$26,052 | \$26,390 | \$338 | 1.3\% | (\$1,340) | -4.8\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 225 | 390 | 500 | 375 | 400 | 25 | 6.7\% | -100 | 20.0\% |
| Total sales |  | \$225 | \$390 | \$500 | \$3/5 | \$400 | \$25 | 6.1\% | (\$100) | 20.0\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 138 | 64 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 2603 Sponsorships |  | 17,830 | 24,700 | 22,300 | 26,680 | 25,165 | -1,515 | -5.7\% | 2,865 | 12.8\% |
| Total Alternative Revenue |  | \$17,968 | \$24,/64 | \$22,300 | \$26,680 | \$25,165 | (\$1,515) | 5.1\% | \$2,865 | 12.8\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 1,165 | 2,105 | 1,700 | 1,469 | 1,600 | 131 | 8.9\% | -100 | -5.9\% |
| 2711 Over/short |  | 0 | 56 | 0 | 0 | 0 | 0 | 0.0\% |  | 0.0\% |
| Total Miscellaneous Revenue |  | \$1,165 | \$2,161 | \$1,700 | \$1,469 | \$1,600 | \$131 | 8.9\% | (\$100) | -5.9\% |
| Total Revenue |  | \$49,306 | \$49,178 | \$52,230 | \$54,5/6 | \$53,555 | (\$1,021) | 1.9\% | \$1,325 | 2.5\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 15,296 | 10,749 | 10,448 | 10,227 | 10,145 | -82 | -0.8\% | -303 | -2.9\% |
| 3103 Wages - Short-term OT |  | 0 | 9 | 0 | 85 | 0 | -85 | -100.0\% |  | 0.0\% |
| 3114 Mileage Reimbursement |  | 305 | 0 | 100 | 0 | 0 |  | 0.0\% | -100 | -100.0\% |
| 3117 Awards \& Recognition |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% |  | 0.0\% |
| Totalwages \& Benefits |  | \$15,601 | \$10,158 | \$10,548 | \$10,312 | \$10,145 | (\$167) | 1.6\% | (\$403) | -3.8\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 16,724 | 11,536 | 14,085 | 11,719 | 11,505 | -214 | -1.8\% | -2,580 | -18.3\% |
| Total Supplies |  | \$16,124 | \$11,536 | \$14,085 | \$11,719 | \$11,505 | (\$214) | -1.8\% | (\$2,580) | 18.3\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3303 Postage |  | 0 | 109 | 110 | 110 | 147 | 37 | 33.6\% | 37 | 33.6\% |
| 3313 Refuse Services |  | 348 | 240 | 440 | 482 | 575 | 93 | 19.3\% | 135 | 30.7\% |
| 3317 Program Contractual Services |  | 14,537 | 17,286 | 13,630 | 14,209 | 17,725 | 3,516 | 24.7\% | 4,095 | 30.0\% |
| 3318 Advertising |  | 1,160 | 1,390 | 1,750 | 1,500 | 1,500 |  | 0.0\% | -250 | -14.3\% |
| 3321 Promotion |  | 60 | 0 | 500 | 500 | 500 |  | 0.0\% |  | 0.0\% 0 |
| 33227 Charge Card Fees |  | 119 | 0 | 75 | 75 | 75 |  | 0.0\% |  | 0.0\% |
| 3331 Equipment Rental |  | 0 | 0 | 3,200 | 4,385 | 4,385 |  | 0.0\% | 1,185 | 37.0\% |
| 3332 Building Rental |  | 70 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3342 Tech support Contracts |  | , | 164 | 0 | 0 | 0 | 0 | 0.0\% |  | 0.0\% |
| Total Contractual Services |  | \$16,963 | \$19,189 | \$20,205 | \$21,/61 | \$25,407 | \$3,646 | 16.8\% | \$5,202 | 25.1\% |
| Total Expenditures |  | \$49,288 | \$41,483 | \$44,838 | \$43,192 | \$47,057 | \$3,265 | 7.5\% | \$2,219 | 4.9\% |
| Surplus/(Deficit) |  | \$18 | \$7,695 | \$7,392 | \$10,784 | \$6,498 | (\$4,286) | 39.7\% | (\$894) | 12.1\% |

Recreation Programs Active Adults

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Active Adults | $\begin{array}{\|l\|} 02 \\ 11 \\ 59 \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \\ \hline \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 23,433 | 39,367 | 37,282 | 43,465 | 44,032 | 567 | 1.3\% | 6,750 | 18.1\% |
| Total Charges for Services |  | \$23,433 | \$39,367 | \$37,282 | \$43,465 | \$44,032 | \$567 | 1.3\% | \$6,750 | 18.1\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 0 | 250 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$0 | \$250 | \$0 | s0 | s0 | s0 | 0.0\% | \$0 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 175 | 408 | 0 | 250 | 0 | -250 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$175 | $\$ 408$ | S0 | \$250 | S0 | (\$250) | -100.0\% | S0 | 0.0\% |
| Total Revenue |  | \$23,608 | \$40,025 | \$37,282 | \$43,115 | \$44,032 | \$317 | 0.1\% | \$6,150 | 18.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 120 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$120 | \$0 | S0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | 0.0\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 7,419 | 7,085 | 6,443 | 6,566 | 6,573 |  | 0.1\% | 130 | 2.0\% |
| Total supplies |  | \$7,419 | \$7,085 | \$6,443 | \$6,566 | \$6,573 | \$1 | 0.1\% | \$130 | 2.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3316 Program Entertainment |  | 175 | 0 | 125 | 300 | 75 | 225 | -75.0\% | -50 | -40.0\% |
| 3317 Program Contractual Services |  | 10,228 | 12,562 | 15,118 | 17,809 | 18,423 | 614 | 3.4\% | 3,305 | 21.9\% |
| 3399 Miscellaneous Services |  | 25 | 1,945 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Contractual Services |  | \$10,428 | \$14,507 | \$15,243 | \$18,109 | \$18,498 | \$389 | 2.1\% | \$3,255 | 21.4\% |
| Total Expenditures |  | \$11,961 | \$21,592 | \$21,686 | \$24,6/5 | \$25,071 | \$396 | 1.6\% | \$3,385 | 15.6\% |
| Surplus/(Deficit) |  | \$5,641 | \$18,433 | \$15,596 | \$19,040 | \$18,961 | (\$/9) | -0.4\% | \$3,365 | 21.6\% |

## Paddleboats

| Fund Recreation <br> Dept Paddleboats <br> Sub-Dept NA | $\begin{array}{\|l\|} \hline 02 \\ 11 \\ 62 \\ \hline \end{array}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Budget } \\ 2017 \end{gathered}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Varianc | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2304 Daily Admissions - general |  | 118,123 | 129,593 | 118,050 | 165,017 | 151,297 | -13,720 | -8.3\% | 33,247 | 28.2\% |
| Total Charges for Services |  | \$118,123 | \$129,593 | \$118,050 | \$165,017 | \$151,297 | (\$13,720) | -8.3\% | \$33,247 | 28.2\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 0 | 25 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 2401 concession |  | 49,310 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total sales |  | 49,310 | 25 |  |  |  | \$ | 0.0\% | - | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 164 | 4,237 | 0 | 3,881 | 0 | -3,881 | -100.0\% |  | 0.0\% |
| 2705 Sales Tax Revenue |  | 3,602 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 2706 Miscellaneous Revenue |  | 2,335 | 1,067 | 2,000 | 250 | 3,500 | 3,250 | 1300.0\% | 1,500 | 75.0\% |
| 2711 Over/short |  | -14 | -73 | 0 | 96 | 0 | -96 | -100.0\% |  | 0.0\% |
| Total Miscellaneous Revenue |  | \$6,087 | \$5,231 | \$2,000 | \$4,227 | \$3,500 | (\$/27) | -17.2\% | \$1,500 | 75.0\% |
| Total Revenue |  | \$173,520 | \$134,849 | \$120,050 | \$169,244 | \$154,797 | (\$14,447) | -8.5\% | \$34,747 | 28.9\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 56,197 | 24,429 | 28,620 | 25,127 | 29,955 | 4,828 | 19.2\% | 1,335 | 4.7\% |
| 3103 Wages - Short-term OT |  | 80 | 0 | 200 | 0 | 200 | 200 | 0.0\% |  | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 309 | 169 | 250 | 149 | 200 | 51 | 34.2\% | -50 | -20.0\% |
| Total Wages \& Benefits |  | \$56,586 | \$24,598 | \$29,070 | \$25,276 | \$30,355 | \$5,079 | 20.1\% | \$1,285 | 4.4\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 2,476 | 1,919 | 2,050 | 4,924 | 3,950 | -974 | -19.8\% | 1,900 | 92.7\% |
| 3204 Janitorial Supplies |  | 940 | 63 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3205 Concession Supplies |  | 53 | 0 | 0 | 0 | 0 |  | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 0 | 0 | 500 | 0 | 600 | 600 | 0.0\% | 100 | 20.0\% |
| 3211 Repair Parts |  | 150 | 73 | 200 | 100 | 2,650 | 2,550 | 2550.0\% | 2,450 | 1225.0\% |
| 3215 Building Materials \& Supplies |  | 804 | 262 | 200 | 324 | 600 | 276 | 85.2\% | 400 | 200.0\% |
| 3228 Small Tools \& Equipment |  | 313 | 0 | 100 | 67 | 100 | 33 | 49.3\% |  | 0.0\% |
| Total supplies |  | \$4,136 | \$2,317 | \$3,050 | \$5,415 | \$7,900 | \$2,485 | 45.9\% | \$4,850 | 159.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3317 Program Contractual Services |  | 19,112 | 28,928 | 25,971 | 44,347 | 37,824 | -6,523 | -14.7\% | 11,853 | 45.6\% |
| 3321 Promotion |  | 433 | 0 | 0 | -10 | 0 | 10 | -100.0\% |  | 0.0\% |
| 3322 Printing |  | 0 | 0 | 0 | 0 | 250 | 250 | 0.0\% | 250 | 0.0\% |
| 3322 Charge Card Fees |  | 1,735 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| $\frac{3328 \text { Licensess/Easements }}{3}$ |  | 4502 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 |  |
| 3329 Sales Tax Expense |  | 3,513 | 0 | 100 | 0 | 0 | 4 | 0.0\% | -50 | -50.0\% |
| 3335 Concession Purchases |  | 27,345 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3342 Tech support Contracts |  | 0 | 2,410 | 2,154 | 3,197 | 2,800 | -397 | -12.4\% | 646 | 30.0\% |
| 3345 Equipment R\&M |  | 522 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Contractual Services |  | \$53,741 | \$31,338 | \$28,225 | \$47,580 | \$40,924 | (\$6,656) | 14.0\% | \$12,699 | 45.0\% |
| Total Expenditures |  | \$115,063 | \$58,253 | \$60,345 | \$/8,271 | \$79,179 | \$908 | 1.2\% | \$18,834 | 31.2\% |
| Surplus/(Deficit) |  | \$58,451 | \$/6,596 | \$59,705 | \$90,973 | \$/5,618 | (\$15,355) | 16.9\% | \$15,913 | 26.1\% |

Sportsmans

| Fund Recreation <br> Dept Sportsmans <br> Sub-Dept NA | $\begin{aligned} & 02 \\ & 11 \\ & 60 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{gathered} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services <br> 200 Program Revenue |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 2,254 | 2,310 | 2,250 | 2,520 | 2,520 |  | 0.0\% | 270 | 12.0\% |
| 2304 Daily Admissions - general |  | 84,660 | 85,474 | 89,722 | 87,908 | 87,908 | 0 | 0.0\% | -1,814 | -2.0\% |
| Total Charges for Services |  | \$86,914 | \$87,784 | \$91,972 | \$90,428 | \$90,428 | S0 | 0.0\% | (\$1,544) | -1.7\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 0 | 1,000 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| Total Alternative Revenue |  |  | 1,000 |  | - |  | \$ | 0.0\% | \$ | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2705 Sales Tax Revenue |  | 3,146 | 3,129 | 3,434 | 3,400 | 3,400 |  | 0.0\% | -34 | -1.0\% |
| 2707 Commission Revenue |  | 96 | 85 | 100 | 85 | 100 | 15 | 17.6\% |  | 0.0\% |
| 2711 Over/short |  | 21 | -12 | 0 | 6 | 0 | -6 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$3,263 | \$3,202 | \$3,534 | \$3,491 | \$3,500 | \$9 | 0.3\% | (\$34) | 1.0\% |
| Total Revenue |  | \$90,171 | \$91,986 | \$95,506 | \$93,919 | \$93,928 | \$9 | 0.0\% | (\$1,518) | 1.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 6,653 | 7,311 | 7,446 | 7,100 | 7,473 | 373 | 5.3\% | 27 | 0.4\% |
| Total Wages \& Benefits |  | \$6,653 | \$7,311 | \$7,446 | \$7,100 | \$7,473 | \$3/3 | 5.3\% | \$27 | 0.4\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 59,574 | 61,458 | 60,271 | 63,546 | 63,351 | -195 | -0.3\% | 3,080 | 5.1\% |
| Total Supplies |  | \$59,5/4 | \$61,458 | \$60,271 | \$63,546 | \$63,351 | (\$195) | -0.3\% | \$3,080 | 5.1\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3303 Postage |  | 10 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3329 Sales Tax Expense |  | 3,090 | 3,074 | 3,434 | 3,400 | 3,400 |  | 0.0\% | -34 | -1.0\% |
| 3330 Permit/Registration Fees |  | 500 | 500 | 500 | 500 | 0 | -500 | -100.0\% | -500 | -100.0\% |
| Total Contractual Services |  | \$3,600 | \$3,574 | \$3,934 | \$3,900 | \$3,400 | (\$500) | -12.8\% | (\$534) | 13.6\% |
| Total Expenditures |  | \$69,827 | \$/2,343 | \$/1,651 | \$/4,546 | \$/4,224 | (\$322) | -0.4\% | \$2,513 | 3.6\% |
| Surplus/(Deficit) |  | \$20,350 | \$19,643 | \$23,855 | \$19,3/3 | \$19,104 | \$331 | 1.1\% | (\$4,151) | -17.4\% |

Garden Plots/Showwagon

| Fund Recreation <br> Dept Garden Plot/Showwagon <br> Sub-Dept NA | $\left.\begin{array}{\|l\|} \hline 02 \\ 11 \\ 61 \end{array} \right\rvert\,$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{gathered} \hline \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| $\frac{\text { Charges for Services }}{2300 \text { Program Revenue }}$ |  | 0 | 0 | 0 | 0 | 6,625 | 6,625 | 0.0\% | 6,625 | 0.0\% |
| Total Charges for Services |  | \$0 | \$0 | S0 | \$0 | \$6,625 | \$6,625 | 0.0\% | \$6,625 | 0.0\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 25,301 | 18,189 | 22,255 | 22,086 | 25,400 | 3,314 | 15.0\% | 3,145 | 14.1\% |
| Total Rental Income |  | \$25,301 | \$18,189 | \$22,255 | \$22,086 | \$25,400 | \$3,314 | 15.0\% | \$3,145 | 14.1\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 0 | 0 | 0 | 1,000 | 0 | -1,000 | -100.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | - | - | - | 1,000 | - | (1,000) | -100.0\% | - | 0.0\% |
| Total Revenue |  | \$25,301 | \$18,189 | \$22,255 | \$23,086 | \$32,025 | \$8,939 | 38.\% | \$9,710 | 43.9\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| - 3102 Wages - Short-term |  | 0 | 0 | 0 | 0 | 2,355 | 2,355 | 0.0\% | 2,355 | 0.0\% |
| Total Wages \& Benefits |  | \$0 | \$0 | S0 | S0 | \$2,355 | \$2,355 | 0.0\% | \$2,355 | 0.0\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies <br> 3299 Miscellaneous Supplies |  | 531 | 926 | 600 | 1,382 | 2,450 | 1,068 | 77.3\% | 1,850 | 308.3\% |
|  |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| Total Supplies |  | \$531 | \$926 | \$600 | \$1,382 | \$2,450 | \$1,068 | 71.3\% | \$1,850 | 308.3\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3313 Refuse Services |  | 3,707 | 3,433 | 4,897 | 7,114 | 7,735 | 621 | 8.7\% | 2,838 | 58.0\% |
| 3317 Program Contractual Services |  | 270 | 3,600 | 2,000 | 1,900 | 2,000 | 100 | 5.3\% |  | 0.0\% |
|  |  | 0 | 0 | 0 | 0 | 1,305 | 1,305 | 0.0\% | 1,305 | 0.0\% |
| 3318 Advertising |  | 183 | 164 | 200 | 203 | 220 | 17 | 8.4\% | 20 | 10.0\% |
| Total Contractual Services |  | \$4,160 | \$7,197 | \$7,097 | \$9,217 | \$11,260 | \$2,043 | 22.2\% | \$4,163 | 58.7\% |
| Total Expenditures |  | \$4,691 | \$8,123 | \$7,697 | \$10,599 | \$16,065 | \$5,466 | 51.6\% | \$8,368 | 108.1\% |
| Surplus/(Deficit) |  | \$20,610 | \$10,066 | \$14,558 | \$12,487 | \$15,960 | \$3,473 | 27.8\% | \$1,402 | 9.6\% |

Knoch Knolls Nature Center

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Knoch Knolls Nature Center | 02 11 64 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 28,490 | 35,216 | 37,484 | 20,984 | 33,456 | 12,472 | 59.4\% | -4,028 | -10.7\% |
| Total Charges for Services |  | \$28,490 | \$35,216 | \$37,484 | \$20,984 | \$33,456 | \$12,472 | 59.4\% | (\$4,028) | -10.1\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 867 | 929 | 1,000 | 713 | 800 | 87 | 12.2\% | -200 | -20.0\% |
| Total Sales |  | \$867 | \$929 | \$1,000 | \$/13 | \$800 | \$87 | 12.2\% | (\$200) | -20.0\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 12,720 | 4,640 | 6,300 | 3,900 | 6,000 | 2,100 | 53.8\% | -300 | -4.8\% |
| Total Rental Income |  | \$12,720 | \$4,640 | \$6,300 | \$3,900 | \$6,000 | \$2,100 | 53.8\% | (\$300) | -4.8\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 0 | 61 | 0 | 255 | 0 | -255 | -100.0\% | 0 | 0.0\% |
| 2603 Sponsorships |  | 0 | 0 | 0 | 250 | 0 | -250 | -100.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$0 | \$61 | \$0 | \$505 | \$0 | (\$505) | -100.0\% | \$0 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 930 | 931 | 936 | 936 | 936 | 0 | 0.0\% | 0 | 0.0\% |
| 2703 WDSRA Reimbursement |  | 0 | 4,500 | 4,500 | 4,500 | 4,500 | 0 | 0.0\% | 0 | 0.0\% |
| 2704 Reimbursement Income |  | 124 | 0 | 0 | 3,983 | 0 | -3,983 | -100.0\% | 0 | 0.0\% |
| 2705 Sales Tax Revenue |  | 62 | 69 | 80 | 48 | 51 |  | 6.3\% | -29 | -36.3\% |
| 2706 Miscellaneous Revenue |  | 0 | 0 | 0 | 27 | 0 | -27 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$1,116 | \$5,500 | \$5,516 | \$9,494 | \$5,487 | (\$4,007) | -42.2\% | (\$29) | -0.5\% |
| Total Revenue |  | \$43,193 | \$46,346 | \$50,300 | \$35,596 | \$45,743 | \$10,147 | 28.5\% | (\$4,557) | -9.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 58,889 | 59,342 | 61,673 | 61,673 | 63,061 | 1,388 | 2.3\% | 1,388 | 2.3\% |
| 3102 Wages - Short-term |  | 42,928 | 52,170 | 51,291 | 40,566 | 47,851 | 7,285 | 18.0\% | -3,440 | -6.7\% |
| 3103 Wages - Short-term OT |  | 0 | 269 | 0 | 128 | 500 | 372 | 290.6\% | 500 | 0.0\% |
| 3104 Employee Insurance |  | 7,676 | 8,012 | 7,980 | 7,988 | 7,884 | -104 | -1.3\% | -96 | -1.2\% |
| 3112 Employee Certifications |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3113 Training \& Conferences |  | 149 | 38 | 800 | 402 | 1,900 | 1,498 | 372.6\% | 1,100 | 137.5\% |
| 3114 Mileage Reimbursement |  | 877 | 48 | 150 | 213 | 150 | -63 | -29.6\% | 0 | 0.0\% |
| 3117 Awards \& Recognition |  | 0 | 86 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 1,216 | 385 | 800 | 93 | 500 | 407 | 437.6\% | -300 | -37.5\% |
| Total Wages \& Benefits |  | \$111,735 | \$120,350 | \$122,694 | \$111,063 | \$121,846 | \$10,783 | 9.7\% | (\$848) | -0.7\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 860 | 542 | 800 | 800 | 900 | 100 | 12.5\% | 100 | 12.5\% |
| 3203 Program Supplies |  | 7,758 | 8,548 | 7,546 | 7,464 | 7,500 | 36 | 0.5\% | -46 | -0.6\% |
| 3204 Janitorial Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3207 Books \& Publications |  | 612 | 701 | 100 | 111 | 100 | -11 | -9.9\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 180 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3216 Aquatic/Pond Supplies |  | 1,168 | 1,059 | 800 | 600 | 750 | 150 | 25.0\% | -50 | -6.3\% |
| Total Supplies |  | \$10,578 | \$10,850 | \$9,246 | \$8,9/5 | \$9,250 | \$215 | 3.1\% | \$4 | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |


| Fund Dept Sub-Dept | Recreation <br> Recreation Programs <br> Knoch Knolls Nature Center | 02 11 64 | Final 2015 | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3301 Dues \& Memberships |  |  | 310 | 485 | 485 | 430 | 505 | 75 | 17.4\% | 20 | 4.1\% |
| 3317 Program Contractual Services |  |  | 15,216 | 14,803 | 17,148 | 15,584 | 16,788 | 1,204 | 7.7\% | -360 | -2.1\% |
| 3318 Advertising |  |  | 120 | 1,738 | 4,200 | 2,250 | 3,550 | 1,300 | 57.8\% | -650 | -15.5\% |
| 3321 Promotion |  |  | 0 | 150 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3329 Sales Tax Expense |  |  | 60 | 70 | 60 | 41 | 51 | 10 | 24.4\% | -9 | -15.0\% |
| 3333 Retail Purchases |  |  | 1,383 | 81 | 800 | 296 | 700 | 404 | 136.5\% | -100 | -12.5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services |  |  | \$17,089 | \$17,321 | \$22,693 | \$18,601 | \$21,594 | \$2,993 | 16.1\% | (\$1,099) | -4.8\% |
| Total Expenditures |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | \$139,402 | \$148,527 | \$154,633 | \$138,639 | \$152,690 | \$14,051 | 10.1\% | (\$1,943) | -1.3\% |
| surplus/(Deficit) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | (\$96,209) | (\$102,181) | (\$104,333) | (\$103,043) | (\$106,947) | (\$3,904) | 3.8\% | (\$2,614) | 2.5\% |

Riverwalk Café

| Fund Recreation <br> Dept Recreation Programs <br> Sub-Dept Riverwalk Café | $\begin{aligned} & 02 \\ & 11 \\ & 65 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | $\begin{gathered} 2018 \text { Budget } \\ \text { vs Projection } \\ \text { Variance } \end{gathered}$ | \% | 2018-2017 Budget Variance | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2401 Concession |  | 0 | 229,981 | 371,000 | 228,099 | 219,500 | -8,599 | -3.8\% | -151,500 | -40.8\% |
| Total sales |  | S0 | \$229,981 | \$371,000 | \$228,099 | \$219,500 | (\$8,599) | -3.8\% | (\$151,500) | -40.8\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 0 | 181 | 168 | 168 | 0 | -168 | -100.0\% | -168 | -100.0\% |
|  |  | 0 | 3,507 | 0 | 500 | 500 |  | 0.0\% | 500 | 0.0\% |
|  |  | 0 | 17,236 | 26,898 | 18,736 | 16,463 | -2,273 | -12.1\% | -10,435 | -38.8\% |
| 2705 Sales Tax Revenue <br> 2706 Miscellaneous Revenue |  | 0 | 21,635 | 33,390 | 9,084 | 8,780 | -304 | -3.3\% | -24,610 | -73.7\% |
| 2711 Over/short |  | 0 | -234 | 0 | 23 | 0 | -23 | -100.0\% |  | 0.0\% |
| Total Miscellaneous Revenue |  | S0 | \$42,325 | \$60,456 | \$28,511 | \$25,743 | (\$2, /68) | -9.1\% | (\$34,713) | -57.4\% |
| Total Revenue |  | S0 | \$272,306 | \$431,456 | \$256,610 | \$245,243 | (\$11,367) | -4.4\% | (\$186,213) | -43.2\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 0 | 52,726 | 56,555 | 66,136 | 0 | -66,136 | -100.0\% | -56,555 | -100.0\% |
| 3102 Wages - Short-term |  | 0 | 146,913 | 168,037 | 103,800 | 115,605 | 11,805 | 11.4\% | -52,432 | -31.2\% |
| 3103 Wages - Short-term OT |  | 0 | 3,740 | 0 | 556 | 0 | -556 | -100.0\% |  | 0.0\% |
|  |  | 0 | 1,529 | 1,734 | 1,682 | 0 | -1,682 | -100.0\% | -1,734 | -100.0\% |
| 3104 Employee Insurance |  | 0 | 0 | 1,000 | 0 | 750 | 750 | 0.0\% | -250 | -25.0\% |
| 3120 Staff shirts/Uniforms |  | 0 | 2,241 | 2,000 | 1,412 | 1,200 | -212 | -15.0\% | -800 | -40.0\% |
| Totalwages \& Benefits |  | S0 | \$207,149 | \$229,326 | \$173,586 | \$117,555 | (\$56,031) | -32.3\% | (\$111,711) | -48.7\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| -3200 Office Supplies |  | 0 | 121 | 100 | 38 | 100 | 62 | 163.2\% |  | 0.0\% |
| 3204 anitorial Supplies |  | 0 | 1,563 | 1,000 | 2,256 | 2,500 | 244 | 10.8\% | 1,500 | 150.0\% |
|  |  | 0 | 8,162 | 6,000 | 11,846 | 8,780 | -3,066 | -25.9\% | 2,780 | 46.3\% |
| 3209 Safety Supplies |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| 3211 Repair Parts |  | 0 | 212 | 500 | 22 | 500 | 478 | 2172.7\% |  | 0.0\% |
| Total Supplies |  | S0 | \$10,058 | \$7,600 | \$14,162 | \$11,880 | (\$2,282) | -16.1\% | \$4,280 | 56.3\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3316 Program Entertainment |  | 0 | 0 | 2,000 | 1,600 | 2,000 | 400 | 25.0\% |  | 0.0\% |
| 3327 Charge Card Fees |  | 0 | $\frac{46}{6}$ | 4,000 5.300 | 1,500 | 3,500 | 2,000 | $\frac{133.3 \%}{-4.1 \%}$ | -500 | $\frac{12.5 \%}{3.5 \%}$ |
| 3329 Sales Tax Expense |  | 0 | 16,922 | 26,163 | 18,736 | 16,463 | -2,273 | -12.1\% | -9,700 | -37.1\% |
| 3333 Permit/Registration Fees |  | 0 | 4,251 | 4,300 | 5,814 | 3,360 | -2,454 | -42.2\% | -940 | -21.9\% |
|  |  | 0 | 74,831 | 92,750 | 72,825 | 81,215 | 8,390 | 11.5\% | -11,535 | -12.4\% |
| 33335 Concession Purchases |  | 0 | 5,173 | 6,000 | 974 | 1,000 | 26 | 2.7\% | -5,000 | -83.3\% |
| Total Contractual Services |  | S0 | \$107,302 | \$140,513 | \$107,1/4 | \$113,026 | \$5,852 | 5.5\% | (\$27,487) | -19.6\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 0 | 1,051 | 500 | 0 | 0 | 0 | 0.0\% | -500 | -100.0\% |
| Total Capital Expense |  |  | 1,051 | 500 | - | - | S | 0.0\% | (500) | -100.0\% |
| Total Expenditures |  | \$0 | \$325,560 | \$317,939 | \$294,922 | \$242,461 | (\$52,461) | -17.8\% | (\$135,478) | -35.8\% |
| Surplus/(Deficit) |  | S0 | (\$53,254) | \$53,517 | (\$38,312) | \$2,182 | \$41,094 | -107.3\% | (\$50, 735 ) | -94.8\% |

## Fort Hill Activity Center




Customer Service


## Custodial

| Fund Recreation <br> Dept Custodial <br> Sub-Dept NA | $\begin{aligned} & 02 \\ & 09 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 12,601 | 15,604 | 16,116 | 16,728 | 16,788 | 60 | 0.4\% | 672 | 4.2\% |
| 2703 WDSRA Reimbursement |  | 2,200 | 3,625 | 3,736 | 3,736 | 3,225 | -511 | -13.7\% | -511 | -13.7\% |
| 2704 Reimbursement Income |  | 11,574 | 12,770 | 9,800 | 13,500 | 9,800 | -3,700 | -27.4\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$26,375 | \$31,999 | \$29,652 | \$33,964 | \$29,813 | (\$4,151) | -12.2\% | \$161 | 0.5\% |
| Total Revenue |  | \$26,375 | \$31,999 | \$29,652 | \$33,964 | \$29,813 | (\$4,151) | -12.2\% | \$161 | 0.5\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 213,930 | 292,618 | 361,705 | 356,705 | 377,643 | 20,938 | 5.9\% | 15,938 | 4.4\% |
| 3101 Wages - Regular OT |  | 5,837 | 21,159 | 8,500 | 13,500 | 12,500 | -1,000 | -7.4\% | 4,000 | 47.1\% |
| 3102 Wages - Short-term |  | 61,864 | 68,564 | 130,354 | 126,800 | 140,000 | 13,200 | 10.4\% | 9,646 | 7.4\% |
| 3103 Wages - Short-term OT |  | 0 | 473 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 90,293 | 112,364 | 119,088 | 117,510 | 119,220 | 1,710 | 1.5\% | 132 | 0.1\% |
| 3113 Training \& Conferences |  | 20 | 38 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 91 | 626 | 950 | 550 | 950 | 400 | 72.7\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$372,035 | \$495,842 | \$620,597 | \$615,065 | \$650,313 | \$35,248 |  | \$29,16 | 48\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3204 Janitorial Supplies |  | 19,726 | 25,802 | 21,725 | 21,725 | 22,811 | 1,086 | 5.0\% | 1,086 | 5.0\% |
| 3209 Safety Supplies |  | 944 | 655 | 550 | 900 | 750 | -150 | -16.7\% | 200 | 36.4\% |
| 3210 Staff Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3228 Small Tools \& Equipment |  | 8,289 | 6,000 | 14,000 | 9,339 | 7,569 | -1,770 | -19.0\% | -6,431 | -45.9\% |
| 3299 Miscellaneous Supplies |  | 735 | 252 | 1,100 | 550 | 1,000 | 450 | 81.8\% | -100 | -9.1\% |
| Total supplies |  | \$29,694 | \$32,709 | \$37,375 | \$32,514 | \$32,130 | (\$384) | -1.2\% | (\$5,245) | -14.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3304 Pest Control |  | 6,634 | 6,051 | 5,860 | 5,260 | 6,212 | 952 | 18.1\% | 352 | 6.0\% |
| 3312 J anitorial Services |  | 550 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3313 Refuse Services |  | 3,519 | 5,102 | 4,850 | 3,450 | 1,819 | -1,631 | -47.3\% | -3,031 | -62.5\% |
| 3320 Physicals/Employee Tests |  | 0 | 1,596 | 1,100 | 1,400 | 1,600 | 200 | 14.3\% | 500 | 45.5\% |
| 3330 Permit/Registration Fees |  | 350 | 255 | 700 | 700 | 700 | 0 | 0.0\% | 0 | 0.0\% |
| 3340 Inspections/Certifications |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 1,264 | 1,770 | 1,500 | 1,500 | 1,850 | 350 | 23.3\% | 350 | 23.3\% |
| 3346 Building R\&M |  | 1,219 | 2,666 | 1,500 | 2,000 | 2,450 | 450 | 22.5\% | 950 | 63.3\% |
| 3399 Miscellaneous Services |  | 4,066 | 7,675 | 1,650 | 3,300 | 4,000 | 700 | 21.2\% | 2,350 | 142.4\% |
| Total Contractual Services |  | \$17,602 | \$25,115 | \$17,160 | \$17,610 | \$18,631 | \$1,021 | 5.8\% | \$1,4/1 | 8.6\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 2,325 | 1,825 | 2,500 | 2,500 | 2,500 | 0 | 0.0\% | 0 | 0.0\% |
| Total Capital Expense |  | \$2,325 | \$1,825 | \$2,500 | \$2,500 | \$2,500 | \$0 | 0.0\% | \$0 | 0.0\% |
| Total Expencitures |  | \$421,656 | \$555,491 | \$6/7,632 | \$667,689 | \$703,574 | \$35,885 | 5.4\% | \$25,942 | 3.8\% |
| Surplus/(Deficit) |  | (\$395,281) | (\$523,492) | (\$647,980) | (\$633,725) | (\$673,761) | (\$40,036) | 6.3\% | (\$25, 81 ) | 4.0\% |

## Centennial Beach

| Fund Recreation <br> Dept Centennial Beach <br> Sub-Dept NA | $\begin{aligned} & 02 \\ & 10 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{gathered} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 81,250 | 71,459 | 78,509 | 77,432 | 78,926 | 1,494 | 1.9\% | 417 | 0.5\% |
| 2301 Pool Passes |  | 304,288 | 330,260 | 320,048 | 323,752 | 319,433 | -4,319 | -1.3\% | -615 | -0.2\% |
| 2302 Daily Admissions - residents |  | 213,679 | 239,809 | 231,382 | 210,344 | 221,277 | 10,933 | 5.2\% | -10,105 | -4.4\% |
| 2303 Daily Admissions - non-residents |  | 328,090 | 340,736 | 330,514 | 334,872 | 334,566 | -306 | -0.1\% | 4,052 | 1.2\% |
| 2304 Daily Admissions - general |  | 28,648 | 41,418 | 39,949 | 47,828 | 47,826 | -2 | 0.0\% | 7,877 | 19.7\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Charges for Services |  | \$955,955 | \$1,023,682 | \$1,000,402 | \$994,228 | \$1,002,028 | \$7,800 | 0.8\% | \$1,626 | 0.2\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 279 | 104 | 700 | 103 | 0 | -103 | -100.0\% | -700 | -100.0\% |
| 2402 Brochure Advertising |  | 0 | 150 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Sales |  | \$2/9 | \$254 | \$700 | \$103 | \$0 | (\$103) | -100.0\% | (\$700) | -100.0\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 29,426 | 28,535 | 28,000 | 20,811 | 26,257 | 5,446 | 26.2\% | -1,743 | -6.2\% |
| Total Rental Income |  | \$29,426 | \$28,535 | \$28,000 | \$20,811 | \$26,257 | \$5,446 | 26.2\% | (\$1,743) | -6.2\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 150 | 200 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$150 | \$200 | \$0 | \$0 | \$0 | \$0 | 0.0\% | S0 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 4,068 | 4,304 | 7,284 | 7,284 | 7,248 | -36 | -0.5\% | -36 | -0.5\% |
| 2703 WDSRA Reimbursement |  | 2,484 | 9,961 | 2,344 | 2,344 | 2,300 | -44 | -1.9\% | -44 | -1.9\% |
| 2704 Reimbursement Income |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2705 Sales Tax Revenue |  | 20 | 8 | 0 | 8 | 0 | -8 | -100.0\% | 0 | 0.0\% |
| 2706 Miscellaneous Revenue |  | 10,402 | 3,050 | 2,600 | 3,000 | 3,050 | 50 | 1.7\% | 450 | 17.3\% |
| 2711 Over/short |  | 50 | -41 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  |  |  |  |  |  |  |  |  |  |
|  |  | 17,024 |  | \$12,228 |  | \$12,598 | (\$38) | -0.3\% | \$370 | 3.0\% |
| Total Revenue |  | \$1,002,834 | \$1,069,953 | \$1,041,330 | \$1,027,778 | \$1,040,883 | \$13,105 | 1.3\% | (\$447) | 0.0\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 121,588 | 122,064 | 127,230 | 127,230 | 107,207 | -20,023 | -15.7\% | -20,023 | -15.7\% |
| 3101 Wages - Regular OT |  | 612 | 2,347 | 1,050 | 2,679 | 1,500 | -1,179 | -44.0\% | 450 | 42.9\% |
| 3102 Wages - Short-term |  | 319,212 | 326,604 | 329,420 | 337,226 | 331,592 | -5,634 | -1.7\% | 2,172 | 0.7\% |
| 3103 Wages - Short-term OT |  | 55,218 | 74,807 | 61,657 | 75,227 | 74,500 | -727 | -1.0\% | 12,843 | 20.8\% |
| 3104 Employee Insurance |  | 47,414 | 50,134 | 50,028 | 49,400 | 49,596 | 196 | 0.4\% | -432 | -0.9\% |
| 3112 Employee Certifications |  | 335 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3113 Training \& Conferences |  | 475 | 775 | 700 | 43 | 550 | 507 | 1179.1\% | -150 | -21.4\% |
| 3114 Mileage Reimbursement |  | 0 | 0 | 200 | 189 | 200 | 11 | 5.8\% | 0 | 0.0\% |
| 3117 Awards \& Recognition |  | 390 | 311 | 250 | 441 | 425 | -16 | -3.6\% | 175 | 70.0\% |
| 3120 Staff shirts/Uniforms |  | 5,007 | 4,380 | 4,240 | 2,942 | 3,900 | 958 | 32.6\% | -340 | -8.0\% |
|  |  |  |  |  |  |  |  | -4.4\% | (\$5,305) | -0.9\% |
| Totar Wages a Benefits |  | \$550,251 | \$581,422 | \$574,775 | \$595,3/7 | \$569,470 | (\$25,907) | -4.4\% | (\$5,305) |  |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 553 | 351 | 740 | 402 | 800 | 398 | 99.0\% | 60 | 8.1\% |
| 3201 Tech parts/supplies |  | 0 | 90 | 100 | 0 | 0 | 0 | 0.0\% | -100 | -100.0\% |
| 3202 Training Supplies |  | 0 | 0 | 0 | 6 | 0 | -6 | -100.0\% | 0 | 0.0\% |
| 3203 Program Supplies |  | 19,795 | 7,092 | 7,990 | 7,857 | 7,510 | -347 | -4.4\% | -480 | -6.0\% |
| 3204 anitorial Supplies |  | 6,198 | 2,537 | 2,600 | 4,285 | 4,900 | 615 | 14.4\% | 2,300 | 88.5\% |
| 3208 Meeting Supplies |  | 75 | 0 | 450 | 0 | 0 | 0 | 0.0\% | -450 | -100.0\% |


| Fund Recreation <br> Dept Centennial Beach <br> Sub-Dept NA | $\begin{aligned} & \hline 02 \\ & 10 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1,591 | 4,459 | 3,670 | 4,346 | 4,480 | 134 | 3.1\% | 810 | 22.1\% |
| 3209 Safety Supplies |  | 2,284 | 1,162 | 1,600 | 486 | 900 | 414 | 85.2\% | -700 | -43.8\% |
| 3213 Electrical Supplies |  | 1,677 | 619 | 600 | 0 | 300 | 300 | 0.0\% | -300 | -50.0\% |
| 3214 Plumbing/Irrigation Supplies |  | 1,231 | 4,487 | 3,000 | 719 | 1,500 | 781 | 108.6\% | -1,500 | -50.0\% |
| 3215 Building Materials \& Supplies |  | 6,582 | 1,763 | 2,500 | 5,445 | 2,480 | -2,965 | -54.5\% | -20 | -0.8\% |
| 3216 Aquatic/Pond Supplies |  | 31,195 | 36,299 | 29,500 | 34,120 | 33,000 | -1,120 | -3.3\% | 3,500 | 11.9\% |
| 3218 Printer/Copier Supplies |  | 1,116 | 3,462 | 3,000 | 2,233 | 2,100 | -133 | -6.0\% | -900 | -30.0\% |
| 3220 Horticulture Material |  | 5,389 | 3,963 | 4,100 | 4,100 | 4,100 | 0 | 0.0\% | 0 | 0.0\% |
| 3226 Sand |  | 1,347 | 0 | 2,000 | 2,917 | 2,500 | -417 | -14.3\% | 500 | 25.0\% |
| 3228 Small Tools \& Equipment |  | 2,779 | 498 | 800 | 3,399 | 4,000 | 601 | 17.7\% | 3,200 | 400.0\% |
| 3229 Paving/Masonry Supplies |  | 0 | 0 | 0 | 72 | 0 | -72 | -100.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 0 | 0 | 0 | 22 | 0 | -22 | -100.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total suppries |  | \$81,812 | \$66,182 | \$62,650 | \$10,409 | \$68,570 | (\$1,839) | -2.6\% | \$5,920 | 9.4\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 0 | 0 | 250 | 0 | 0 | 0 | 0.0\% | -250 | -100.0\% |
| 3311 Alarm Services \& Repairs |  | 0 | 0 | 250 | 0 | 250 | 250 | 0.0\% | 0 | 0.0\% |
| 3312 Janitorial Services |  | 225 | 0 | 0 | 2,487 | 4,000 | 1,513 | 60.8\% | 4,000 | 0.0\% |
| 3313 Refuse Services |  | 1,948 | 3,819 | 2,000 | 1,440 | 1,500 | 60 | 4.2\% | -500 | -25.0\% |
| 3317 Program Contractual Services |  | 12,381 | 21,251 | 19,650 | 18,938 | 22,280 | 3,342 | 17.6\% | 2,630 | 13.4\% |
| 3318 Advertising |  | 2,477 | 5,757 | 12,000 | 1,881 | 3,700 | 1,819 | 96.7\% | -8,300 | -69.2\% |
| 3319 Staff Recruitment |  | 0 | 0 | 1,000 | 0 | 0 | 0 | 0.0\% | -1,000 | -100.0\% |
| 3320 Physicals/Employee Tests |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3321 Promotion |  | 13,338 | 6,041 | 8,000 | 15,656 | 12,200 | -3,456 | -22.1\% | 4,200 | 52.5\% |
| 3322 Printing |  | 1,527 | 359 | 900 | 435 | 450 | 15 | 3.4\% | -450 | -50.0\% |
| 3327 Charge Card Fees |  | 7,245 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3329 Sales Tax Expense |  | 19 | 7 | 0 | 7 | 0 | -7 | -100.0\% | 0 | 0.0\% |
| 3330 Permit/Registration Fees |  | 450 | 510 | 550 | 518 | 518 | 0 | 0.0\% | -32 | -5.8\% |
| 3331 Equipment Rental |  | 952 | 4,127 | 4,000 | 2,044 | 2,500 | 456 | 22.3\% | -1,500 | -37.5\% |
| 3332 Building Rental |  | 4,000 | 2,988 | 4,200 | 2,500 | 5,500 | 3,000 | 120.0\% | 1,300 | 31.0\% |
| 3333 Retail Purchases |  | 0 | 75 | 500 | 0 | 0 | 0 | 0.0\% | -500 | -100.0\% |
| 3340 Inspections/Certifications |  | 430 | 836 | 1,100 | 581 | 500 | -81 | -13.9\% | -600 | -54.5\% |
| 3342 Tech support Contracts |  | 0 | 13,286 | 12,420 | 13,500 | 13,500 | 0 | 0.0\% | 1,080 | 8.7\% |
| 3345 Equipment R\&M |  | 0 | 4,989 | 1,500 | 0 | 700 | 700 | 0.0\% | -800 | -53.3\% |
| 3346 Building R\&M |  | 3,226 | 0 | 2,400 | 0 | 1,200 | 1,200 | 0.0\% | -1,200 | -50.0\% |
| 3348 Data/Communications Lines R\&M |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3351 Other Repairs |  | 450 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 12,400 | 1,846 | 2,544 | 4,157 | 1,300 | -2,857 | -68.7\% | -1,244 | -48.9\% |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | \$61,068 | \$65,891 | \$13,264 | \$64,144 | \$10,098 | \$5,954 | 9.3\% | (\$3,166) | -4.3\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3403 Water |  | 36,471 | 36,955 | 43,974 | 38,150 | 41,000 | 2,850 | 7.5\% | -2,974 | -6.8\% |
| Total Utilities |  | \$36,471 | \$36,955 | \$43,974 | \$38,150 | \$41,000 | \$2,850 | 7.5\% | (\$2,974) | -6.8\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 1,205 | 2,561 | 4,000 | 5,929 | 6,800 | 871 | 14.7\% | 2,800 | 70.0\% |
|  |  | 112 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Capital Expense |  | \$1317 | \$2561 | 54,000 | \$5,929 | \$6800 | 9871 | $14.7 \%$ | \$2800 | 70.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 3601 Administrative Overhead |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Miscellaneous Expense |  | \$0 | \$0 | \$0 | S0 | \$0 | \$0 | 0.0\% | \$0 | 0.0\% |
| Total Expenditures |  | \$730,919 | \$753,611 | \$758,663 | \$774,009 | \$755,938 | (\$18,071) | -2.3\% | (\$2,725) | -0.4\% |
| Surplus/(Deficit) |  | \$271,915 | \$316,342 | \$282,667 | \$253,/69 | \$284,945 | \$31,176 | 12.3\% | \$2,278 | 0.8\% |

Centennial Grill

| Fund Recreation <br> Dept Centennial Beach <br> Sub-Dept Centennial Grill | 02 10 11 | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2401 Concession |  | 200,275 | 218,293 | 201,016 | 202,128 | 206,897 | 4,769 | 2.4\% | 5,881 | 2.9\% |
| Total Sales |  | \$200,275 | \$218,293 | \$201,016 | \$202,128 | \$206,897 | \$4,/69 | 2.4\% | \$5,881 | 2.9\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 0 | 1,170 | 1,500 | 0 | 0 | 0 | 0.0\% | -1,500 | -100.0\% |
| Total Rental Income |  | \$0 | \$1,170 | \$1,500 | \$0 | \$0 | \$0 | 0.0\% | (\$1,500) | -100.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 3,042 | 2,804 | 3,000 | 3,000 | 3,000 | 0 | 0.0\% | 0 | 0.0\% |
| 2705 Sales Tax Revenue |  | 14,408 | 16,098 | 15,076 | 14,900 | 15,517 | 617 | 4.1\% | 441 | 2.9\% |
| 2706 Miscellaneous Revenue |  | 0 | 11 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2707 Commission Revenue |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2711 Over/short |  | 112 | 18 | 0 | -75 | 0 | 75 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$17,562 | \$18,931 | \$18,076 | \$17,825 | \$18,517 | \$692 | 3.9\% | \$441 | 2.4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | \$217,83/ | \$238,394 | \$220,592 | \$219,953 | \$225,414 | \$5,461 | 2.5\% | \$4,822 | 2.2\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 64,466 | 66,300 | 66,331 | 61,093 | 65,067 | 3,974 | 6.5\% | -1,264 | -1.9\% |
| 3103 Wages - Short-term OT |  | 1,641 | 1,801 | 1,607 | 1,010 | 1,484 | 474 | 46.9\% | -123 | -7.7\% |
| 3112 Employee Certifications |  | 249 | 50 | 400 | 310 | 100 | -210 | -67.7\% | -300 | -75.0\% |
| 3113 Training \& Conferences |  | 38 | 0 | 0 | 0 | 100 | 100 | 0.0\% | 100 | 0.0\% |
| 3114 Mileage Reimbursement |  | 0 | 0 | 0 | 105 | 100 | -5 | -4.8\% | 100 | 0.0\% |
| 3117 Awards \& Recognition |  | 0 | 0 | 0 | 68 | 0 | -68 | -100.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 184 | 203 | 225 | 226 | 250 | 24 | 10.6\% | 25 |  |
| Total Wages \& Benefits |  | \$66,578 | \$68,354 | \$68,563 | \$62,812 | \$67,101 | \$4,289 | 6.8\% | (\$1,462) | -2.1\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 44 | 17 | 50 | 59 | 50 | -9 | -15.3\% | 0 | 0.0\% |
| 3204 J anitorial Supplies |  | 277 | 500 | 500 | 687 | 1,000 | 313 | 45.6\% | 500 | 100.0\% |
| 3205 Concession Supplies |  | 545 | 200 | 500 | 385 | 500 | 115 | 29.9\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 67 | 0 | 100 | 0 | 100 | 100 | 0.0\% | 0 | 0.0\% |
| 3211 Repair Parts |  | 0 | 0 | 150 | 0 | 150 | 150 | 0.0\% | 0 | 0.0\% |
| 3213 Electrical Supplies |  | 0 | 0 | 100 | 0 | 0 | 0 | 0.0\% | -100 | -100.0\% |
| 3214 Plumbing/Irrigation Supplies |  | 385 | 147 | 150 | 100 | 150 | 50 | 50.0\% | 0 | 0.0\% |
| 3215 Building Materials \& Supplies |  | 0 | 456 | 100 | 0 | 150 | 150 | 0.0\% | 50 | 50.0\% |
| 3231 HVAC Supplies |  | 0 | 0 | 100 | 0 | 0 | 0 | 0.0\% | -100 | -100.0\% |
| 3237 Building Amenities |  | 476 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total supplies |  |  |  |  |  |  |  |  |  |  |
|  |  | \$1,194 | \$1,320 | \$1,150 | \$1,231 | \$2,100 | \$869 | 70.6\% | \$350 | 20.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 45 | 45 | 45 | 0 | 0 | 0 | 0.0\% | -45 | -100.0\% |
| 3312 Janitorial Services |  | 1,100 | 1,385 | 1,650 | 1,650 | 1,720 | 70 | 4.2\% | 70 | 4.2\% |
| 3318 Advertising |  | 0 | 378 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3321 Promotion |  | 2,142 | 3,861 | 3,000 | 5,433 | 5,500 | 67 | 1.2\% | 2,500 | 83.3\% |
| 3327 Charge Card Fees |  | 1,829 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3329 Sales Tax Expense |  | 14,116 | 16,107 | 15,076 | 14,261 | 15,517 | 1,256 | 8.8\% | 441 | 2.9\% |
| 3330 Permit/Registration Fees |  | 255 | 500 | 500 | 228 | 250 | 22 | 9.6\% | -250 | -50.0\% |
| 3335 Concession Purchases |  | 73,642 | 77,541 | 74,375 | 74,488 | 76,552 | 2,064 | 2.8\% | 2,177 | 2.9\% |
| 3340 Inspections/Certifications |  | 220 | 347 | 950 | 0 | 800 | 800 | 0.0\% | -150 | -15.8\% |
| 3342 Tech support Contracts |  | 0 | 3,546 | 3,128 | 3,362 | 3,500 | 138 | 4.1\% | 372 | 11.9\% |
|  |  | 3345 Equipment R\&M |  |  |  |  |  |  |  |  |


| Fund Dept Sub-Dept | Recreation Centennial Beach Centennial Grill | 02 10 11 | Final 2015 | Final 2016 | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3346 Building R\&M |  |  | 0 | 0 | 500 | -0 | 500 | 500 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  |  | 0 | 90 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Contractual services |  |  | \$93,349 | \$103,800 | \$99,824 | \$99,702 | \$104,739 | \$5,037 | 5.1\% | \$4,915 | 4.9\% |
| Capital |  |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  |  | 0 | 0 | 1,500 | 0 | 1,050 | 1,050 | 0.0\% | -450 | -30.0\% |
| Total Capital Expense |  |  | \$0 | S0 | \$1,500 | S0 | \$1,050 | \$1,050 | 0.0\% | (\$450) | -30.0\% |
| Total Expenditures |  |  | \$161,721 | \$173,4/4 | \$171,637 | \$163,745 | \$174,990 | \$11,245 | 6.9\% | \$3,353 | 2.0\% |
| Surplus/(Deficit) |  |  | \$56,116 | \$64,920 | \$48,955 | \$56,208 | \$50,424 | (\$5,784) | -10.3\% | \$1,469 | 3.0\% |

## Carillon

| Fund Recreation <br> Dept Carillon <br> Sub-Dept NA | 02 12 00 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 60 | 240 | 240 | 220 | 250 | 30 | 13.6\% | 10 | 4.2\% |
| 2304 Daily Admissions - general |  | 8,027 | 7,990 | 8,080 | 9,490 | 8,394 | -1,096 | -11.5\% | 314 | 3.9\% |
| Total Charges for Services |  | \$8,087 | \$8,230 | \$8,320 | \$9,710 | \$8,644 | (\$1,066) | -11.0\% | \$324 | 3.9\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 5,915 | 2,970 | 4,970 | 1,000 | 3,000 | 2,000 | 200.0\% | -1,970 | -39.6\% |
| Total Rental / ncome |  | \$5,915 | \$2,970 | \$4,970 | \$1,000 | \$3,000 | \$2,000 | 200.0\% | (\$1,970) | -39.6\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 65,600 | 77,670 | 126,366 | 76,273 | 91,406 | 15,133 | 19.8\% | -34,960 | -27.7\% |
| 2711 Over/short |  | -9 | 42 | 0 | -4 | 0 | 4 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$65,591 | \$71,712 | \$126,366 | \$76,269 | \$91,406 | \$15,137 | 19.8\% | (\$34,960) | -27.7\% |
| Total Revenue |  | \$19,593 | \$88,912 | \$139,656 | \$86,979 | \$103,050 | \$16,071 | 18.5\% | $(\$ 36,606)$ | -26.2\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 0 | 0 | 17,836 | 0 | 0 | 0 | 0.0\% | -17,836 | -100.0\% |
| 3102 Wages - Short-term |  | 15,939 | 17,016 | 19,200 | 11,352 | 12,600 | 1,248 | 11.0\% | -6,600 | -34.4\% |
| 3103 Wages - Short-term OT |  | 17 | 0 | 0 | 12 | 0 | -12 | -100.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 1,219 | 1,132 | 1,200 | 0 | 880 | 880 | 0.0\% | -320 | -26.7\% |
| Total Wages \& Benefits |  | \$17,175 | \$18,148 | \$38,236 | \$11,364 | \$13,480 | \$2,116 | 18.6\% | (\$24,156) | -64.7\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 56 | 140 | 200 | 96 | 200 | 104 | 108.3\% | 0 | 0.0\% |
| 3202 Training Supplies |  | 0 | 0 | 0 | 25 | 50 | 25 | 100.0\% | 50 | 0.0\% |
| 3203 Program Supplies |  | 2,082 | 1,103 | 2,450 | 2,000 | 2,450 | 450 | 22.5\% | 0 | 0.0\% |
| 3204 J anitorial Supplies |  | 0 | 6 | 810 | 1,985 | 2,050 | 65 | 3.3\% | 1,240 | 153.1\% |
| 3209 Safety Supplies |  | 417 | 428 | 500 | 150 | 250 | 100 | 66.7\% | -250 | -50.0\% |
| 3211 Repair Parts |  | 0 | 72 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3213 Electrical Supplies |  | 705 | 2,908 | 400 | 2,800 | 2,900 | 100 | 3.6\% | 2,500 | 625.0\% |
| 3215 Building Materials \& Supplies |  | 506 | 4,520 | 1,420 | 1,800 | 1,850 | 50 | 2.8\% | 430 | 30.3\% |
| 3220 Horticulture Material |  | 190 | 65 | 0 | 500 | 500 | 0 | 0.0\% | 500 | 0.0\% |
| 3228 Small Tools \& Equipment |  | 0 | 55 | 0 | 150 | 150 | 0 | 0.0\% | 150 | 0.0\% |
| Total supplies |  | \$3,956 | \$9,297 | \$5,180 | \$9,506 | \$10,400 | \$894 | 9.4\% | \$4,620 | 79.9\% |


| Fund Recreation <br> Dept Carillon <br> Sub-Dept NA | $\begin{aligned} & \hline 02 \\ & 12 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3303 Postage |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3304 Pest Control |  | 0 | 0 | 560 | 560 | 560 | 0 | 0.0\% | 0 | 0.0\% |
| 3311 Alarm Services \& Repairs |  | 4,375 | 4,375 | 4,500 | 4,500 | 4,500 | 0 | 0.0\% | 0 | 0.0\% |
| 3312 J anitorial Services |  | 0 | 0 | 1,500 | 1,570 | 1,600 | 30 | 1.9\% | 100 | 6.7\% |
| 3317 Program Contractual Services |  | 17,300 | 19,100 | 23,400 | 19,180 | 21,180 | 2,000 | 10.4\% | -2,220 | -9.5\% |
| 3318 Advertising |  | 5,050 | 6,617 | 8,000 | 0 | 0 | 0 | 0.0\% | -8,000 | -100.0\% |
| 3321 Promotion |  | 112 | 495 | 300 | 5,000 | 6,000 | 1,000 | 20.0\% | 5,700 | 1900.0\% |
| 3322 Printing |  | 5,353 | 3,123 | 4,500 | 0 | 2,000 | 2,000 | 0.0\% | -2,500 | -55.6\% |
| 3327 Charge Card Fees |  | 61 | 0 | 62 | 0 | 0 | 0 | 0.0\% | -62 | -100.0\% |
| 3331 Equipment Rental |  | 851 | 816 | 1,000 | 190 | 650 | 460 | 242.1\% | -350 | -35.0\% |
| 3342 Tech support Contracts |  | 0 | 141 | 0 | 184 | 180 | -4 | -2.2\% | 180 | 0.0\% |
| 3345 Equipment R\&M |  | 0 | 3,645 | 22,109 | 3,000 | 15,000 | 12,000 | 400.0\% | -7,109 | -32.2\% |
| 3399 Miscellaneous Services |  | 19,098 | 14,465 | 21,909 | 21,875 | 16,900 | -4,975 | -22.7\% | -5,009 | -22.9\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual services |  | \$52,200 | \$52,177 | \$87,840 | \$56,059 | \$68,570 | \$12,511 | 22.3\% | (\$19,270) | -21.9\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3402 Electricity |  | 5,192 | 7,563 | 6,600 | 8,800 | 9,200 | 400 | 4.5\% | 2,600 | 39.4\% |
| 3403 Water |  | 341 | 501 | 500 | 550 | 600 | 50 | 9.1\% | 100 | 20.0\% |
| 3404 Gas |  | 729 | 626 | 700 | 700 | 800 | 100 | 14.3\% | 100 | 14.3\% |
| Total Utilities |  | \$6,262 | \$8,690 | \$7,800 | \$10,050 | \$10,600 | \$550 | 5.5\% | \$2,800 | 35.9\% |
| Total Expenditures |  | \$19,593 | \$88,912 | \$139,656 | \$86,979 | \$103,050 | \$16,071 | 18.5\% | (\$36,606) | -26.2\% |
| Surplus/(Deficit) |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | 0.0\% |

Facility Rentals

| Fund Recreation <br> Dept Facility Rentals <br> Sub-Dept NA | $\begin{aligned} & 02 \\ & 13 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 26,970 | 13,402 | 17,750 | 11,000 | 13,000 | 2,000 | 18.2\% | -4,750 | -26.8\% |
| Total Rental Income |  | \$26,970 | \$13,402 | \$17,750 | \$11,000 | \$13,000 | \$2,000 | 18.2\% | (\$4,750) | -26.8\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2707 Commission Revenue |  | 1,000 | 2,500 | 2,500 | 3,500 | 3,500 | 0 | 0.0\% | 1,000 | 40.0\% |
| Totalmiscellaneous Revenue |  | \$1,000 | \$2,500 | \$2,500 | \$3,500 | \$3,500 | s0 | 0.0\% | \$1,000 | 40.0\% |
| Total Revenue |  | \$27,970 | \$15,902 | \$20,250 | \$14,500 | \$16,500 | \$2,000 | 13.8\% | (\$3,750) | -18.5\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 80 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$80 | S0 | S0 | S0 | \$0 | s0 | 0.0\% | S0 | 0.0\% |
| Total Expenditures |  | \$80 | S0 | \$0 | S0 | \$0 | s0 | 0.0\% | s0 | 0.0\% |
| Surplus/(Deficit) |  | \$27,890 | \$15,902 | \$20,250 | \$14,500 | \$16,500 | \$2,000 | 13.8\% | (\$3, 150 ) | -18.5\% |

Sponsorships

| Fund Recreation <br> Dept Sponsorships <br> Sub-Dept NA | $\begin{aligned} & 02 \\ & 14 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{gathered} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \\ \hline \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales 2402 Brochure Advertising |  |  |  |  |  |  |  |  |  |  |
|  |  | 0 | 0 | 0 | 0 | 0 |  | 0.0\% |  | 0.0\% |
| Total Sales |  | \$0 | \$0 | \$0 | SO | \$0 | s0 | 0.0\% | S0 | 0.0\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
|  |  | 42,501 | 19,516 | 23,000 | 24,025 | 23,000 | -1,025 | -4.3\% | 0 | 0.0\% |
| Total Alternative Revenue |  | \$42,501 | \$19,516 | \$23,000 | \$24,025 | \$23,000 | (\$1,025) | -4.3\% | so | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee 2704 Reimbursement Income |  | 4,068 | 3,587 | 4,284 | 0 | 12 | 12 | 0.0\% | -4,272 | -99.7\% |
|  |  | 5,475 | 2,600 | 0 | 0 | 0 | 0 | 0.0\% |  | 0.0\% |
| Total Miscellaneous Revenue |  | \$9,543 | \$6,187 | \$4,284 | 50 | \$12 | \$12 | 0.0\% | (\$4,272) | -99.7\% |
| Total Revenue |  | \$52,044 | \$25,103 | \$27,284 | \$24,025 | \$23,012 | (\$1,013) | -4.2\% | (\$4,2/2) | 15.7\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 66,320 | 55,976 | 69,390 | 66,400 | 67,800 | 1,400 | 2.1\% | -1,590 | -2.3\% |
| 3104 Employee Insurance |  | 27,897 | 24,537 | 29,424 | 210 | 144 | -66 | -31.4\% | -29,280 | -99.5\% |
| 3113 Training \& Conferences |  | 0 | 0 | 500 | 0 | 150 | 150 | 0.0\% | -350 | -70.0\% |
|  |  | 217 | 136 | 300 | 1,200 | 1,200 |  | 0.0\% | 900 | 300.0\% |
| 3120 Staff shirts/Uniforms |  | 30 | 0 | 30 | 30 | 30 | 0 | 0.0\% |  | 0.0\% |
| Total Wages \& Benefits |  | \$94,464 | \$80,649 | \$99,644 | \$67,840 | \$69,324 | \$1,484 | 2.2\% | (\$30,320) | -30.4\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 105 | 39 | 150 | 148 | 150 |  | 1.4\% |  | 0.0\% |
|  |  | 90 | 0 | 100 | 0 | 250 | 250 | 0.0\% | 150 | 150.0\% |
| Total supplies |  | \$195 | \$39 | \$250 | \$148 | \$400 | \$252 | 170.3\% | \$150 | 60.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 0 | 720 | 720 | 0 | 720 | 720 | 0.0\% |  | 0.0\% |
| 3301 Dues \& Memberships |  | 780 | 794 | 1,100 | 0 | 0 |  | 0.0\% | -1,100 | -100.0\% |
| 3303 Postage |  | 0 | 65 | 100 | 445 | 600 | 155 | 34.8\% | 500 | 500.0\% |
| 3318 Advertising |  | 0 | 0 | 500 | 0 | 0 |  | 0.0\% | -500 | -100.0\% |
| 3321 Promotion |  | 983 | 437 | 1,000 | 100 | 250 | 150 | 150.0\% | -750 | -75.0\% |
| 3322 Printing 3323 Community/Public Relations |  | 4,355 | 5,292 | 7,000 | 3,700 | 2,100 | -1,600 | -43.2\% | -4,900 | -70.0\% |
|  |  | 25 | 25 | 0 | 150 | 250 | 100 | 66.7\% | 250 | 0.0\% |
| Total Contractual Services |  | \$6,143 | \$ 1,333 | \$10,420 | \$4,395 | \$3,920 | (\$475) | 10.8\% | (\$6,500) | -62.4\% |
| Total Expenditures |  | \$100,802 | \$88,021 | \$110,314 | \$/2,383 | \$/3,644 | \$1,261 | 1.\% | (\$36,670) | -33.2\% |
| Surplus/(Deficit) |  | (\$48,758) | (\$62,318) | (\$83,030) | (\$48,358) | (\$50,632) | (\$2,274) | 4.1\% | \$32,398 | -39.0\% |

Recreation Allocations


| Fund Recreation <br> Dept Allocations <br> Sub-Dept NA | $\begin{aligned} & \hline 02 \\ & 80 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Expenditures |  | \$589,041 | \$564,727 | \$614,497 | \$605,297 | \$659,182 | \$53,885 | 8.9\% | \$44,685 | 7.3\% |
| Surplus/(Deficit) |  | \$3,171,367 | \$4,5/8,103 | \$4,208,173 | \$4,072,204 | \$4,415,282 | \$343,078 | 8.4\% | \$207,109 | 4.9\% |

Golf Services - All Departments

| Golf Services | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2016-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Income |  |  |  |  |  |  |  |  |  |
| 2200 Interest Income | -2 | 4,855 | 2,900 | 12,500 | 15,900 | 3,400 | 27.2\% | 13,000 | 448.3\% |
| Total/nvestment/ncome | (\$2) | \$4,855 | \$2,900 | \$12,500 | \$15,900 | \$3,400 | 27.2\% | \$13,000 | 448.3\% |
| Charges for Services |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue | 219,832 | 204,102 | 199,600 | 190,767 | 182,610 | -8,157 | -4.3\% | -16,990 | -8.5\% |
| 2305 Golf Services Income | 1,714,745 | 1,692,250 | 1,702,500 | 1,681,373 | 1,700,000 | 18,627 | 1.1\% | -2,500 | -0.1\% |
| 2306 Golf Cart Income | 504,196 | 526,501 | 503,300 | 506,728 | 508,600 | 1,872 | 0.4\% | 5,300 | 1.1\% |
| 2307 Driving Range Income | 263,453 | 218,406 | 263,450 | 252,067 | 264,950 | 12,883 | 5.1\% | 1,500 | 0.6\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Charges for Services | \$2,702,226 | \$2,641,259 | \$2,668,850 | \$2,630,935 | \$2,656,160 | \$25,225 | 1.0\% | (\$12,690) | -0.5\% |
| Sales |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales | 272,147 | 255,229 | 237,429 | 294,891 | 271,000 | -23,891 | -8.1\% | 33,571 | 14.1\% |
| 2401 Concession | 375,587 | 368,474 | 368,595 | 365,120 | 370,143 | 5,023 | 1.4\% | 1,548 | 0.4\% |
| 2402 Brochure Advertising | 780 | 1,280 | 400 | 0 | 400 | 400 | 0.0\% | 0 | 0.0\% |
| 2403 Golf Membership Cards | 171,948 | 161,706 | 166,750 | 155,455 | 169,000 | 13,545 | 8.7\% | 2,250 | 1.3\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Sales | \$820,462 | \$786,689 | \$773,174 | \$815,466 | \$810,543 | (\$4,923) | -0.6\% | \$37,369 | 4.8\% |
| Rentals |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals | 640 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2501 Tournament Income | 97,935 | 93,204 | 93,380 | 100,335 | 100,500 | 165 | 0.2\% | 7,120 | 7.6\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Rental Income | \$98,575 | \$93,204 | \$93,380 | \$100,335 | \$100,500 | \$165 | 0.2\% | \$7,120 | 7.6\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |
| 2601 Donations | 20 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2603 Sponsorships | 8,900 | 11,300 | 7,500 | 13,139 | 12,000 | -1,139 | -8.7\% | 4,500 | 60.0\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Alternative Revenue | \$8,920 | \$11,300 | \$7,500 | \$13,139 | \$12,000 | (\$1,139) | -8.7\% | \$4,500 | 60.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee | 36,188 | 38,697 | 44,256 | 33,865 | 34,356 | 491 | 1.4\% | -9,900 | -22.4\% |
| 2704 Reimbursement Income | 3,843 | 8,480 | 4,000 | 5,100 | 4,980 | -120 | -2.4\% | 980 | 24.5\% |
| 2705 Sales Tax Revenue | 45,174 | 44,768 | 43,172 | 47,009 | 45,347 | -1,662 | -3.5\% | 2,175 | 5.0\% |
| 2706 Miscellaneous Revenue | 35,885 | 37,085 | 31,115 | 33,976 | 30,906 | -3,070 | -9.0\% | -209 | -0.7\% |
| 2707 Commission Revenue | 1,420 | 797 | 1,300 | 550 | 1,300 | 750 | 136.4\% | 0 | 0.0\% |
| 2708 Forever Green Tree | 0 | 2,600 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2711 Over/short | 884 | 831 | 0 | 568 | 0 | -568 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue | \$123,394 | \$133,258 | \$123,843 | \$121,068 | \$116,889 | (\$4,179) | -3.5\% | (\$6,954) | -5.6\% |
| Other Financing Sources |  |  |  |  |  |  |  |  |  |
| 2800 Debt Issue Proceeds | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2803 Sale of Vehicles/Equipment | 0 | 0 | 0 | 378 | 0 | -378 | -100.0\% | 0 | 0.0\% |
| Other Financing/ncome | \$0 | \$0 | \$0 | \$378 | \$0 | (\$378) | -100.0\% | \$0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$3,153,575 | \$3,670,565 | \$3,669,647 | \$3,693,821 | \$3,711,992 | \$18,171 | 0.5\% | \$42,345 | 1.2\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular | 565,375 | 476,882 | 501,254 | 442,156 | 455,759 | 13,603 | 3.1\% | -45,495 | -9.1\% |
| 3101 Wages - Regular OT | 10,244 | 14,623 | 13,079 | 12,600 | 15,000 | 2,400 | 19.0\% | 1,921 | 14.7\% |
| 3102 Wages - Short-term | 600,398 | 593,436 | 628,832 | 649,071 | 686,470 | 37,399 | 5.8\% | 57,638 | 9.2\% |
| 3103 Wages - Short-term OT | 23,687 | 21,017 | 25,191 | 27,271 | 25,914 | -1,357 | -5.0\% | 723 | 2.9\% |


| Golf Services | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2016-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3104 Employee Insurance | 270,609 | 269,461 | 312,396 | 229,554 | 241,716 | 12,162 | 5.3\% | -70,680 | -22.6\% |
| 3105 Unemployment Insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3106 Workers Compensation Insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3109 IMRF | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3110 FICA | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3113 Training \& Conferences | 2,820 | 4,778 | 6,710 | 4,872 | 7,405 | 2,533 | 52.0\% | 695 | 10.4\% |
| 3114 Mileage Reimbursement | 0 | 495 | 1,150 | 1,050 | 950 | -100 | -9.5\% | -200 | -17.4\% |
| 3117 Awards \& Recognition | 0 | 19 | 600 | 550 | 770 | 220 | 40.0\% | 170 | 28.3\% |
| 3120 Staff shirts/Uniforms | 9,454 | 8,575 | 11,590 | 10,615 | 11,246 | 631 | 5.9\% | -344 | -3.0\% |
|  |  |  |  |  |  |  |  |  |  |
| Total Wages \& Benefits | \$1,482,587 | \$1,389,286 | \$1,500,802 | \$1,377,739 | \$1,445,230 | \$67,491 | 4.9\% | (\$55,572) | -3.1\% |
| Supplies |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies | 1,423 | 2,168 | 3,100 | 3,025 | 3,100 | 75 | 2.5\% | 0 | 0.0\% |
| 3201 Tech parts/supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies | 82 | 0 | 0 | 88 | 100 | 12 | 13.6\% | 100 | 0.0\% |
| 3203 Program Supplies | 35,188 | 29,274 | 31,800 | 30,800 | 30,700 | -100 | -0.3\% | -1,100 | -3.5\% |
| 3204 Janitorial Supplies | 5,971 | 6,795 | 7,250 | 8,374 | 7,750 | -624 | -7.5\% | 500 | 6.9\% |
| 3205 Concession Supplies | 6,140 | 6,530 | 6,950 | 7,600 | 7,920 | 320 | 4.2\% | 970 | 14.0\% |
| 3206 Driving Range Supplies | 18,681 | 15,843 | 16,500 | 18,683 | 16,500 | -2,183 | -11.7\% | 0 | 0.0\% |
| 3208 Meeting Supplies | 595 | 19 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies | 2,435 | 1,093 | 2,950 | 2,900 | 2,955 | 55 | 1.9\% | 5 | 0.2\% |
| 3210 Staff Supplies | 0 | 0 | 0 | 56 | 1,920 | 1,864 | 3328.6\% | 1,920 | 0.0\% |
| 3211 Repair Parts | 71,023 | 74,528 | 68,354 | 69,250 | 70,183 | 933 | 1.3\% | 1,829 | 2.7\% |
| 3212 Motor Fuel | 39,270 | 36,403 | 46,229 | 38,857 | 44,155 | 5,298 | 13.6\% | -2,074 | -4.5\% |
| 3213 Electrical Supplies | 696 | 3,757 | 1,450 | 1,500 | 1,350 | -150 | -10.0\% | -100 | -6.9\% |
| 3214 Plumbing/Irrigation Supplies | 4,676 | 7,492 | 6,250 | 10,450 | 7,000 | -3,450 | -33.0\% | 750 | 12.0\% |
| 3215 Building Materials \& Supplies | 1,753 | 1,145 | 2,900 | 2,800 | 2,900 | 100 | 3.6\% | 0 | 0.0\% |
| 3216 Aquatic/Pond Supplies | 2,306 | 3,471 | 3,480 | 3,500 | 3,500 | 0 | 0.0\% | 20 | 0.6\% |
| 3217 Plant Protectents | 74,539 | 79,294 | 76,520 | 82,150 | 77,800 | -4,350 | -5.3\% | 1,280 | 1.7\% |
| 3218 Printer/Copier Supplies | 488 | 1,943 | 750 | 750 | 750 | 0 | 0.0\% | 0 | 0.0\% |
| 3219 Horticultural Supplies | 6,141 | 4,860 | 7,150 | 7,052 | 6,525 | -527 | -7.5\% | -625 | -8.7\% |
| 3220 Horticulture Material | 4,002 | 4,407 | 6,700 | 6,200 | 6,425 | 225 | 3.6\% | -275 | -4.1\% |
| 3222 Oils/Lubricants | 5,931 | 2,675 | 7,000 | 6,950 | 7,125 | 175 | 2.5\% | 125 | 1.8\% |
| 3223 Grass Seed | 237 | 1,778 | 1,000 | 1,188 | 1,250 | 62 | 5.2\% | 250 | 25.0\% |
| 3224 Sod | 148 | 426 | 1,000 | 940 | 1,000 | 60 | 6.4\% | 0 | 0.0\% |
| 3225 Fertilizer | 47,431 | 48,042 | 46,600 | 47,250 | 46,700 | -550 | -1.2\% | 100 | 0.2\% |
| 3226 Sand | 3,503 | 3,843 | 5,920 | 5,850 | 4,952 | -898 | -15.4\% | -968 | -16.4\% |
| 3227 Top Soil | 700 | 136 | 750 | 500 | 1,000 | 500 | 100.0\% | 250 | 33.3\% |
| 3228 Small Tools \& Equipment | 5,541 | 5,072 | 6,310 | 13,550 | 6,850 | -6,700 | -49.4\% | 540 | 8.6\% |
| 3229 Paving/Masonry Supplies | 309 | 72 | 900 | 775 | 750 | -25 | -3.2\% | -150 | -16.7\% |
| 3230 Top Dressing | 5,080 | 7,412 | 6,050 | 6,800 | 6,500 | -300 | -4.4\% | 450 | 7.4\% |
| 3234 Golf Course Accessories | 7,205 | 7,733 | 8,256 | 8,600 | 7,992 | -608 | -7.1\% | -264 | -3.2\% |
| 3299 Miscellaneous Supplies | 22,935 | 23,324 | 23,100 | 26,288 | 24,500 | -1,788 | -6.8\% | 1,400 | 6.1\% |
| Total Supplies |  | \$3/9,535 | \$395,219 | \$412,126 | \$400,152 |  |  |  |  |
|  | \$374,429 |  |  |  |  | (\$12,574) | -3.0\% | \$4,933 | 1.2\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication | 3,545 | 2,667 | 2,880 | 2,880 | 2,880 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships | 4,583 | 5,010 | 5,445 | 5,154 | 5,956 | 802 | 15.6\% | 511 | 9.4\% |
| 3302 Printer/Copier Services | 2,740 | 3,521 | 4,000 | 4,000 | 4,200 | 200 | 5.0\% | 200 | 5.0\% |
| 3303 Postage | 942 | 679 | 900 | 1,000 | 900 | -100 | -10.0\% | 0 | 0.0\% |
| 3304 Pest Control | 2,228 | 2,199 | 2,284 | 2,129 | 2,484 | 355 | 16.7\% | 200 | 8.8\% |
| 3310 Property/Liability Insurance | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3311 Alarm Services \& Repairs | 9,843 | 10,415 | 10,540 | 10,476 | 11,156 | 680 | 6.5\% | 616 | 5.8\% |
| 3312 Janitorial Services | 13,248 | 19,007 | 18,254 | 16,294 | 19,121 | 2,827 | 17.3\% | 867 | 4.7\% |
| 3313 Refuse Services | 3,643 | 5,108 | 4,800 | 3,894 | 4,150 | 256 | 6.6\% | -650 | -13.5\% |
| 3317 Program Contractual Services | 66,918 | 18,076 | 12,000 | 8,700 | 24,830 | 16,130 | 185.4\% | 12,830 | 106.9\% |
| 3318 Advertising | 12,256 | 5,671 | 8,250 | 4,250 | 7,750 | 3,500 | 82.4\% | -500 | -6.1\% |
| 3320 Physicals/Employee Tests | 1,532 | 498 | 1,500 | 3,050 | 2,750 | -300 | -9.8\% | 1,250 | 83.3\% |
| 3321 Promotion | 18,072 | 29,636 | 33,000 | 38,750 | 35,000 | -3,750 | -9.7\% | 2,000 | 6.1\% |



Springbrook Administration

| Fund Golf <br> Dept Springbrook <br> Sub-Dept Administration | 03 31 30 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Income |  |  |  |  |  |  |  |  |  |  |
| 2200 Interest Income |  | -1 | 2,428 | 1,450 | 6,250 | 7,950 | 1,700 | 27.2\% | 6,500 | 448.3\% |
| Total Investment Income |  | (\$1) | \$2,428 | \$1,450 | \$6,250 | \$7,950 | \$1,700 | 27.2\% | \$6,500 | 448.3\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 2,750 | 3,250 | 2,750 | 3,000 | 3,000 | 0 | 0.0\% | 250 | 9.1\% |
| Total Alternative Revenue |  | \$2,150 | \$3,250 | \$2,150 | \$3,000 | \$3,000 | \$0 | 0.0\% | \$250 | 9.1\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2706 Miscellaneous Revenue |  | 1,050 | 1,065 | 1,540 | 1,540 | 1,540 | 0 | 0.0\% | 0 | 0.0\% |
| 2708 Forever Green Tree |  | 0 | 2,600 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue |  | \$1,050 | \$3,665 | \$1,540 | \$1,540 | \$1,540 | \$0 | 0.0\% | \$0 | 0.0\% |
| Total Revenue |  | \$3,199 | \$9,343 | \$5,140 | \$10,790 | \$12,490 | \$1,100 | 15.8\% | \$6,150 | 117.6\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 32,654 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3102 Wages - Short-term |  | 4,252 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 52,016 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3105 Unemployment Insurance |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3106 Workers Compensation Insurance |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3108 Vacation Expense - Audit |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3109 IMRF |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3110 FICA |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3113 Training \& Conferences |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3114 Mileage Reimbursement |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 45 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$88,967 | S0 | \$0 |  | \$0 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 627 | 440 | 300 | 425 | 300 | -125 | -29.4\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 323 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3218 Printer/Copier Supplies |  | 244 | 972 | 375 | 375 | 375 | 0 | 0.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 51 | 39 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total supplies |  | \$1,245 | \$1,451 | \$6/5 | \$800 | \$6/5 | (\$125) | -15.6\% | \$0 | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 1,773 | 1,334 | 1,440 | 1,440 | 1,440 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3302 Printer/Copier Services |  | 1,370 | 1,760 | 2,000 | 2,000 | 2,100 | 100 | 5.0\% | 100 | 5.0\% |
| 3310 Property/Liability Insurance |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3311 Alarm Services \& Repairs |  | 4,816 | 4,987 | 5,540 | 5,240 | 5,578 | 338 | 6.5\% | 38 | 0.7\% |
| 3318 Advertising |  | 6,756 | 2,976 | 4,500 | 2,400 | 4,000 | 1,600 | 66.7\% | -500 | -11.1\% |
| 3321 Promotion |  | 5,341 | 10,205 | 8,500 | 11,500 | 10,750 | -750 | -6.5\% | 2,250 | 26.5\% |
| 3326 Bond Paying Agent Fees |  | 160 | 96 | 332 | 332 | 332 | 0 | 0.0\% | 0 | 0.0\% |
| 3330 Permit/Registration Fees |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 324 | 0 | 0 | 1,093 | 0 | -1,093 | -100.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services |  | \$20,540 | \$21,358 | \$22,312 | \$24,005 | \$24,200 | \$195 | 0.8\% | \$1,888 | 8.5\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |



Springbrook Maintenance


| Fund Golf <br> Dept Springbrook <br> Sub-Dept Maintenance | 03 31 31 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3299 Miscellaneous Supplies |  | 825 | 1,119 | 900 | 1,050 | 0 | -1,050 | -100.0\% | -900 | -100.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Supplies |  | \$139,987 | \$160,347 | \$155,484 | \$161,533 | \$154,843 | (\$6,690) | -4.1\% | (\$641) | -0.4\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 785 | 790 | 855 | 850 | 1,045 | 195 | 22.9\% | 190 | 22.2\% |
| 3303 Postage |  | 0 | 20 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3312 Janitorial Services |  | 2,159 | 2,239 | 2,314 | 2,314 | 2,340 | 26 | 1.1\% | 26 | 1.1\% |
| 3313 Refuse Services |  | 1,835 | 2,647 | 2,400 | 2,120 | 2,250 | 130 | 6.1\% | -150 | -6.3\% |
| 3320 Physicals/Employee Tests |  | 835 | 344 | 750 | 1,800 | 1,475 | -325 | -18.1\% | 725 | 96.7\% |
| 3331 Equipment Rental |  | 0 | 0 | 1,200 | 900 | 750 | -150 | -16.7\% | -450 | -37.5\% |
| 3340 Inspections/Certifications |  | 102 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3344 Vehicle R\&M |  | 1,240 | 29 | 1,250 | 1,900 | 1,400 | -500 | -26.3\% | 150 | 12.0\% |
| 3345 Equipment R\&M |  | 2,545 | 983 | 1,200 | 1,000 | 1,200 | 200 | 20.0\% | 0 | 0.0\% |
| 3346 Building R\&M |  | 4,231 | 963 | 3,000 | 3,000 | 2,150 | -850 | -28.3\% | -850 | -28.3\% |
| 3349 Fencing R\&M |  | 0 | 4,000 | 500 | 1,000 | 500 | -500 | -50.0\% | 0 | 0.0\% |
| 3350 Bridge R\&M |  | 0 | 0 | 500 | 0 | 2,000 | 2,000 | 0.0\% | 1,500 | 300.0\% |
| 3399 Miscellaneous Services |  | 9,122 | 11,319 | 9,120 | 9,150 | 8,250 | -900 | -9.8\% | -870 | -9.5\% |
| Total Contractual services |  |  |  |  |  |  |  |  |  |  |
|  |  | \$22,854 | \$23,334 | \$23,089 | \$24,034 | \$23,360 | (\$6/4) | -2.8\% | \$271 | 1.2\% |
| Total Expenditures |  |  |  |  |  |  |  |  |  |  |
|  |  | \$537,887 | \$594,966 | \$635,623 | \$560,137 | \$575,763 | \$15,626 | 2.8\% | (\$59,860) | -9.4\% |
| surplus/(Deficit) |  |  |  |  |  |  |  | 3.6\% |  |  |
|  |  | (\$523,483) | (\$5/5,452) | (\$618,043) | (\$545,209) | (\$565,107) | (\$19,898) | 3.6\% | \$52,936 | -8.6\% |

## Springbrook Proshop

| Fund Golf <br> Dept Springbrook <br> Sub-Dept Proshop | $\begin{aligned} & 03 \\ & 31 \\ & 32 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | Projections 2017 | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 144,021 | 124,525 | 124,500 | 113,397 | 110,870 | -2,527 | -2.2\% | -13,630 | -10.9\% |
| 2305 Golf Services Income |  | 910,343 | 882,166 | 900,000 | 880,823 | 900,000 | 19,177 | 2.2\% | 0 | 0.0\% |
| 2306 Golf Cart Income |  | 256,259 | 258,122 | 256,000 | 254,328 | 256,500 | 2,172 | 0.9\% | 500 | 0.2\% |
| 2307 Driving Range Income |  | 189,648 | 138,063 | 193,500 | 178,667 | 193,750 | 15,083 | 8.4\% | 250 | 0.1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Charges for Services |  | \$1,500,271 | \$1,402,876 | \$1,474,000 | \$1,427,215 | \$1,461,120 | \$33,905 | 2.4\% | (\$12,880) | -0.9\% |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2402 Brochure Advertising |  | 390 | 390 | 400 | 0 | 400 | 400 | 0.0\% | 0 | 0.0\% |
| 2403 Golf Membership Cards |  | 104,639 | 96,124 | 100,000 | 85,883 | 103,400 | 17,517 | 20.4\% | 3,400 | 3.4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total sales |  | \$105,029 | \$96,514 | \$100,400 | \$85,883 | \$103,800 | \$17,917 | 20.9\% | \$3,400 | 3.4\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2501 Tournament Income |  | 70,094 | 69,085 | 68,000 | 74,585 | 75,000 | 415 | 0.6\% | 7,000 | 10.3\% |
| Total Rental Income |  | \$70,094 | \$69,085 | \$68,000 | \$74,585 | \$15,000 | \$415 | 0.6\% | \$7,000 | 10.3\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2603 Sponsorships |  | 1,750 | 2,650 | 2,000 | 3,590 | 3,000 | -590 | -16.4\% | 1,000 | 50.0\% |
| Total Alternative Revenue |  | \$1,150 | \$2,650 | \$2,000 | \$3,590 | \$3,000 | (\$590) | -16.4\% | \$1,000 | 50.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 5,026 | 5,171 | 5,148 | 5,148 | 5,136 | -12 | -0.2\% | -12 | -0.2\% |
| 2704 Reimbursement Income |  | 3,500 | 4,480 | 4,000 | 4,980 | 4,980 | 0 | 0.0\% | 980 | 24.5\% |
| 2706 Miscellaneous Revenue |  | 18,420 | 19,777 | 14,775 | 13,496 | 14,400 | 904 | 6.7\% | -375 | -2.5\% |
| 2707 Commission Revenue |  | 860 | 550 | 800 | 300 | 800 | 500 | 166.7\% | 0 | 0.0\% |
| 2711 Over/short |  | 490 | 883 | 0 | 318 | 0 | -318 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$28,296 | \$30,861 | \$24,723 | \$24,242 | \$25,316 | \$1,074 | 4.4\% | \$593 | 2.4\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue |  | \$1,705,440 | \$1,601,986 | \$1,669,123 | \$1,615,515 | \$1,668,236 | \$52,721 | 3.3\% | (\$887) | -0.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 91,081 | 75,199 | 78,757 | 78,757 | 80,372 | 1,615 | 2.1\% | 1,615 | 2.1\% |
| 3102 Wages - Short-term |  | 168,884 | 174,534 | 170,131 | 169,845 | 168,605 | -1,240 | -0.7\% | -1,526 | -0.9\% |
| 3103 Wages - Short-term OT |  | 924 | 546 | 1,700 | 1,794 | 1,700 | -94 | -5.2\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 27,868 | 36,707 | 36,600 | 36,157 | 36,372 | 215 | 0.6\% | -228 | -0.6\% |
| 3113 Training \& Conferences |  | 1,062 | 390 | 2,800 | 2,800 | 1,000 | -1,800 | -64.3\% | -1,800 | -64.3\% |
| 3114 Mileage Reimbursement |  | 0 | 99 | 100 | 100 | 100 | 0 | 0.0\% | 0 | 0.0\% |
| 3117 Awards \& Recognition |  | 0 | 19 | 200 | 200 | 250 | 50 | 25.0\% | 50 | 25.0\% |
| 3120 Staff shirts/Uniforms |  | 1,995 | 1,362 | 2,000 | 2,000 | 2,000 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benetits |  | \$291,814 | \$288,856 | \$292,288 | \$291,653 | \$290,399 | (\$1,254) | -0.4\% | (\$1,889) | -0.6\% |


| Fund Golf <br> Dept Springbrook <br> Sub-Dept Proshop | 03 31 32 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 0 | 43 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3201 Tech parts/supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3202 Training Supplies |  | 0 | 0 | 0 | 68 | 100 | 32 | 47.1\% | 100 | 0.0\% |
| 3203 Program Supplies |  | 22,452 | 17,839 | 21,000 | 20,000 | 21,000 | 1,000 | 5.0\% | 0 | 0.0\% |
| 3204 Janitorial Supplies |  | 1,944 | 2,363 | 2,000 | 2,500 | 2,500 | 0 | 0.0\% | 500 | 25.0\% |
| 3205 Concession Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3206 Driving Range Supplies |  | 14,031 | 9,617 | 10,000 | 10,000 | 10,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 530 | 422 | 600 | 600 | 600 | 0 | 0.0\% | 0 | 0.0\% |
| 3210 Staff Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3215 Building Materials \& Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3218 Printer/Copier Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3228 Small Tools \& Equipment |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 8,733 | 7,294 | 9,000 | 9,900 | 9,000 | -900 | -9.1\% | 0 | 0.0\% |
| Total supplies |  | \$47,690 | \$37,578 | \$42,800 | \$43,268 | \$43,400 | \$132 | 0.3\% | \$600 | 1.4\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 2,019 | 2,153 | 2,375 | 2,388 | 2,375 | -13 | -0.5\% | 0 | 0.0\% |
| 3303 Postage |  | 350 | 25 | 300 | 400 | 300 | -100 | -25.0\% | 0 | 0.0\% |
| 3304 Pest Control |  | 1,329 | 1,284 | 1,284 | 1,284 | 1,284 | 0 | 0.0\% | 0 | 0.0\% |
| 3311 Alarm Services \& Repairs |  | 210 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3312 Janitorial Services |  | 6,533 | 9,995 | 9,540 | 9,540 | 10,061 | 521 | 5.5\% | 521 | 5.5\% |
| 3317 Program Contractual Services |  | 43,188 | 7,184 | 6,500 | 4,500 | 13,130 | 8,630 | 191.8\% | 6,630 | 102.0\% |
| 3321 Promotion |  | 4,411 | 9,321 | 12,500 | 12,500 | 10,000 | -2,500 | -20.0\% | -2,500 | -20.0\% |
| 3325 Tournament Prizes |  | 28,987 | 32,196 | 28,000 | 31,000 | 31,500 | 500 | 1.6\% | 3,500 | 12.5\% |
| 3327 Charge Card Fees |  | 33,430 | 32,444 | 35,000 | 35,000 | 35,000 | 0 | 0.0\% | 0 | 0.0\% |
| 3331 Equipment Rental |  | 1,960 | 6,443 | 5,960 | 6,596 | 6,020 | -576 | -8.7\% | 60 | 1.0\% |
| 3335 Concession Purchases |  | 692 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 1,057 | 9,945 | 2,000 | 1,000 | 2,000 | 1,000 | 100.0\% | 0 | 0.0\% |
| 3346 Building R\&M |  | 810 | 3,695 | 2,000 | 2,375 | 2,000 | -375 | -15.8\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 3,425 | 4,691 | 4,390 | 4,390 | 4,390 |  | 0.0\% | 0 | 0.0\% |
| Total Contractual Services |  | \$128,401 | \$119,376 | \$109,849 | \$110,973 | \$118,060 | \$7,087 | 6.4\% | \$8,211 | 75\% |
|  |  |  |  |  |  |  | 87,087 |  | \$8,211 | 7.5\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 0 | 0 | 500 | 500 | 500 | 0 | 0.0\% | 0 | 0.0\% |
| Total Capital Expense |  | \$0 | \$0 | \$500 | \$500 | \$500 | \$0 | 0.0\% | \$0 | 0.0\% |
| Total Expenditures |  | \$467,905 | \$445,810 | \$445,437 | \$446,394 | \$452,359 | \$5,965 | 1.3\% | \$6,922 | 1.6\% |
| Surplus/(Deficit) |  | \$1,237,535 | \$1,156,176 | \$1,223,686 | \$1,169,121 | \$1,215,877 | \$46,756 | 4.0\% | (\$7,809) | -0.6\% |

## Springbrook Concessions

| Fund Golf <br> Dept Springbrook <br> Sub-Dept Concessions | 03 31 33 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{gathered} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{gathered}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2401 Concession |  | 194,628 | 184,523 | 187,395 | 190,620 | 191,143 | 523 | 0.3\% | 3,748 | 2.0\% |
| Total Sales |  | \$194,628 | \$184,523 | \$187,395 | \$190,620 | \$191,143 | \$523 | 0.3\% | \$3,748 | 2.0\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Rental Income |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2704 Reimbursement Income |  | 87 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2705 Sales Tax Revenue |  | 13,541 | 13,585 | 14,105 | 14,296 | 14,387 | 91 | 0.6\% | 282 | 2.0\% |
| 2706 Miscellaneous Revenue |  | 133 | 0 | 500 | 0 | 250 | 250 | 0.0\% | -250 | -50.0\% |
| 2707 Commission Revenue |  | 230 | 247 | 500 | 250 | 500 | 250 | 100.0\% | 0 | 0.0\% |
| 2711 Over/short |  | -9 | 3 | 0 | -13 | 0 | 13 | -100.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue |  | \$13,983 | \$13,835 | \$15,105 | \$14,533 | \$15,13/ | \$604 | 4.2\% | \$32 | 0.2\% |
| Total Revenue |  | \$208,611 | \$198,358 | \$202,500 | \$205,153 | \$206,280 | \$1,127 | 0.5\% | \$3,180 | 1.9\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3102 Wages - Short-term |  | 43,727 | 39,792 | 43,187 | 43,187 | 47,315 | 4,128 | 9.6\% | 4,128 | 9.6\% |
| 3103 Wages - Short-term OT |  | 0 | 0 | 0 | 379 | 200 | -179 | -47.2\% | 200 | 0.0\% |
| 3113 Training \& Conferences |  | 310 | 260 | 200 | 119 | 200 | 81 | 68.1\% | 0 | 0.0\% |
| 3114 Mileage Reimbursement |  | 0 | 200 | 200 | 200 | 200 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 300 | 296 | 400 | 315 | 400 | 85 | 27.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$44,337 | \$40,548 | \$43,987 | \$44,200 | \$48,315 | \$4,115 | 9.3\% | \$4,328 | 9.8\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3203 Program Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3204 Janitorial Supplies |  | 273 | 549 | 400 | 600 | 400 | -200 | -33.3\% | 0 | 0.0\% |
| 3205 Concession Supplies |  | 2,263 | 1,171 | 2,500 | 2,500 | 3,320 | 820 | 32.8\% | 820 | 32.8\% |
| 3228 Small Tools \& Equipment |  | 0 | 0 | 0 | 0 | 500 | 500 | 0.0\% | 500 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 114 | 55 | 350 | 738 | 1,600 | 862 | 116.8\% | 1,250 | 357.1\% |
| Total supplies |  | \$2,650 | \$1,715 | \$3,250 | \$3,838 | \$5,820 | \$1,982 | 51.6\% | \$2,570 | 79.1\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 0 | 0 | 0 | 113 | 113 | 0 | 0.0\% | 113 | 0.0\% |
| 3328 Licenses/Easements |  | 2,500 | 2,500 | 2,800 | 2,814 | 2,814 | 0 | 0.0\% | 14 | 0.5\% |
| 3329 Sales Tax Expense |  | 13,303 | 12,530 | 13,942 | 14,139 | 14,221 | 82 | 0.6\% | 279 | 2.0\% |
| 3330 Permit/Registration Fees |  | 1,225 | 1,335 | 1,225 | 1,208 | 1,208 | 0 | 0.0\% | -17 | -1.4\% |
| 3331 Equipment Rental |  | 1,860 | 1,860 | 1,860 | 1,860 | 1,860 | 0 | 0.0\% | 0 | 0.0\% |
| 3335 Concession Purchases |  | 82,882 | 80,218 | 78,000 | 82,000 | 80,000 | -2,000 | -2.4\% | 2,000 | 2.6\% |
| 3345 Equipment R\&M |  | 2,889 | 3,567 | 3,800 | 3,800 | 1,980 | -1,820 | -47.9\% | -1,820 | -47.9\% |
| 3399 Miscellaneous Services |  | 268 | 144 | 144 | 48 | 108 | 60 | 125.0\% | -36 | -25.0\% |
| Total Contractual Services |  | \$104,927 | \$102,154 | \$101, 71 | \$105,982 | \$102,304 | (\$3,6/8) | -3.5\% | \$533 | 0.5\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Capital Expense |  | - | - | - | - | - | - | 0.0\% | - | 0.0\% |
| Total Expenditures |  | \$151,914 | \$144,477 | \$149,008 | \$154,020 | \$156,439 | \$2,419 | 1.6\% | \$7,431 | 5.0\% |


| $\begin{aligned} & \text { Fund } \\ & \text { Dept } \\ & \text { Sub-Dept } \\ & \hline \end{aligned}$ | Golf Springbrook Concessions | 03 31 33 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \hline 2018-2017 \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Surplus/(Deficit) |  |  | \$56,697 | $\frac{\$ 53,881}{?, ? 0}$ | $\$ 53,492$ | $\$ 51,133$ | \$49,841 | (\$1,292) | -2.5\% | (\$3,651) | -6.8\% |
|  |  |  | 27.2\% |  | $\frac{1,752}{26.4 \%}$ | $24.9 \%$ | $24.2 \%$ |  |  |  |  |

Springbrook Merchandise

| Fund Golf <br> Dept Springbrook <br> Sub-Dept Merchandise | 03 31 34 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | 2018-2017 <br> Budget Variance | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 175,922 | 160,518 | 146,929 | 179,391 | 171,000 | -8,391 | -4.7\% | 24,071 | 16.4\% |
|  |  | \$175,922 | \$160,518 | \$146,929 | \$179,391 | \$171,000 | (\$8,391) | -4.7\% | \$24,071 | 16.4\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2705 Sales Tax Revenue |  | 12,758 | 12,104 | 11,020 | 13,454 | 12,825 | -629 | -4.7\% | 1,805 | 16.4\% |
| Total Miscellaneous Revenue |  | \$12,158 | \$12,104 | \$11,020 | \$13,454 | \$12,825 | (\$629) | -4.1\% | \$1,805 | 16.4\% |
| Total Revenue |  | \$188,680 | \$172,622 | \$157,949 | \$192,845 | \$183,825 | (\$9,020) | -4.7\% | \$25,876 | 16.4\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3329 Sales Tax Expense |  | 12,536 | 12,658 | 10,898 | 13,306 | 12,684 | -622 | -4.7\% | 1,786 | 16.4\% |
| 3333 Retail Purchases |  | 136,946 | 132,538 | 112,000 | 145,000 | 133,500 | -11,500 | -7.9\% | 21,500 | 19.2\% |
| 3334 Inventory |  | -2,610 | -6,478 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 500 | 500 | 500 | 500 | 500 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total contractual services |  | \$147,3/2 | \$139,218 | \$123,398 | \$158,806 | \$146,684 | (\$12,122) | -7.6\% | \$23,286 | 18.9\% |
| Total Expenditures |  | \$147,372 | \$139,218 | \$123,398 | \$158,806 | \$146,684 | (\$12,122) | -7.6\% | \$23,286 | 18.9\% |
| Surplus/(Deficit) |  | \$41,308 | \$33,404 | \$34,551 | \$34,039 | \$37,141 | \$3,102 | 9.1\% | \$2,590 | 7.5\% |
|  |  | 21.9\% | 19.4\% | 21.9\% | 17.1\% | 20.2\% |  |  |  |  |

Naperbrook Administration

| Fund Golf <br> Dept Naperbrook <br> Sub-Dept Administration | $\begin{aligned} & 03 \\ & 41 \\ & 30 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Income |  |  |  |  |  |  |  |  |  |  |
| 2200 Interest Income |  | -1 | 2,428 | 1,450 | 6,250 | 7,950 | 1,700 | 27.2\% | 6,500 | 448.3\% |
| Total/nvestment Income |  | (\$1) | \$2,428 | \$1,450 | \$6,250 | \$7,950 | \$1,700 | 27.2\% | \$6,500 | 448.3\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2603 Sponsorships |  | 2,750 | 3,250 | 2,750 | 3,000 | 3,000 | 0 | 0.0\% | 250 | 9.1\% |
| Total Alternative Revenue |  | \$2,150 | \$3,250 | \$2,150 | \$3,000 | \$3,000 | \$0 | 0.0\% | \$250 | 9.1\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2704 Reimbursement Income |  | 256 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2706 Miscellaneous Revenue |  | 1,050 | 1,065 | 1,200 | 1,540 | 1,316 | -224 | -14.5\% | 116 | 9.7\% |
| Total Miscellaneous Revenue |  | \$1,306 | \$1,065 | \$1,200 | \$1,540 | \$1,316 | (\$224) | -14.5\% | \$116 | 9.7\% |
| Total Revenue |  | \$4,055 | \$6,743 | \$5,400 | \$10,190 | \$12,266 | \$1,4/6 | 13.1\% | \$6,866 | 127.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 32,654 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3102 Wages - Short-term |  | 4,251 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 31,709 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3105 Unemployment Insurance |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3106 Workers Compensation Insurance |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3109 IMRF |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3110 FICA |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3113 Training \& Conferences |  | 243 | -243 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3114 Mileage Reimbursement |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Wages \& Benefits |  | \$68,857 | (\$243) | \$0 | \$0 | \$0 | \$0 | 0.0\% | \$0 | 0.0\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 627 | 440 | 300 | 300 | 300 | 0 | 0.0\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 273 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3218 Printer/Copier Supplies |  | 244 | 972 | 375 | 375 | 375 | 0 | 0.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Suppries |  | \$1,144 | \$1,412 | \$6/5 | \$675 | \$675 | \$0 | 0.0\% | \$0 | 0.0\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3300 Mobile Communication |  | 1,772 | 1,334 | 1,440 | 1,440 | 1,440 | 0 | 0.0\% | 0 | 0.0\% |
| 3301 Dues \& Memberships |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3302 Printer/Copier Services |  | 1,371 | 1,760 | 2,000 | 2,000 | 2,100 | 100 | 5.0\% | 100 | 5.0\% |
| 3310 Property/Liability Insurance |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3311 Alarm Services \& Repairs |  | 4,816 | 4,987 | 5,000 | 5,236 | 5,578 | 342 | 6.5\% | 578 | 11.6\% |
| 3318 Advertising |  | 5,500 | 2,695 | 3,750 | 1,850 | 3,750 | 1,900 | 102.7\% | 0 | 0.0\% |
| 3321 Promotion |  | 5,001 | 8,559 | 8,500 | 11,750 | 10,750 | -1,000 | -8.5\% | 2,250 | 26.5\% |
| 3326 Bond Paying Agent Fees |  | 33 | 96 | 55 | 55 | 55 | 0 | 0.0\% | 0 | 0.0\% |
| 3330 Permit/Registration Fees |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 277 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| Total Contractual Services |  | \$18,770 | \$19,431 | \$20,745 | \$22,331 | \$23,673 | \$1,342 | 6.0\% | \$2,928 | 14.1\% |
| Utilities |  |  |  |  |  |  |  |  |  |  |
| 3400 Communication Lines |  | 6,506 | 10,162 | 13,368 | 12,310 | 12,463 | 153 | 1.2\% | -905 | -6.8\% |
| 3402 Electricity |  | 30,043 | 26,828 | 32,900 | 29,500 | 31,500 | 2,000 | 6.8\% | -1,400 | -4.3\% |



Naperbrook Maintenance

| Fund Golf <br> Dept Naperbrook <br> Sub-Dept Maintenance | 03 41 41 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 11,279 | 12,092 | 13,956 | 10,051 | 12,684 | 2,633 | 26.2\% | -1,272 | -9.1\% |
| 2704 Reimbursement Income |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2706 Miscellaneous Revenue |  | 251 | 0 | 0 | 2,000 | 0 | -2,000 | -100.0\% | 0 | 0.0\% |
| Total Miscellaneous Revenue |  | \$11,530 | \$12,092 | \$13,956 | \$12,051 | \$12,684 | \$633 | 5.3\% | (\$1,272) | -9.1\% |
| Other Financing Sources |  |  |  |  |  |  |  |  |  |  |
| 2803 Sale of Vehicles/Equipment |  | 0 | 0 | 0 | 196 | 0 | -196 | -100.0\% | 0 | 0.0\% |
| Other Financing Income |  | \$0 | \$0 | \$0 | \$196 | \$0 | (\$196) | -100.0\% | \$0 | 0.0\% |
| Total Revenue |  | \$11,530 | \$12,092 | \$13,956 | \$12,247 | \$12,684 | \$437 | 3.6\% | (\$1,2/2) | -9.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 154,384 | 154,673 | 158,687 | 154,759 | 161,820 | 7,061 | 4.6\% | 3,133 | 2.0\% |
| 3101 Wages - Regular OT |  | 3,269 | 3,650 | 4,759 | 4,650 | 4,680 | 30 | 0.6\% | -79 | -1.7\% |
| 3102 Wages - Short-term |  | 105,128 | 99,747 | 119,998 | 115,750 | 133,250 | 17,500 | 15.1\% | 13,252 | 11.0\% |
| 3103 Wages - Short-term OT |  | 9,874 | 9,505 | 10,976 | 10,200 | 10,270 | 70 | 0.7\% | -706 | -6.4\% |
| 3104 Employee Insurance |  | 69,638 | 83,306 | 97,100 | 82,194 | 89,676 | 7,482 | 9.1\% | -7,424 | -7.6\% |
| 3113 Training \& Conferences |  | 29 | 772 | 1,000 | 550 | 2,005 | 1,455 | 264.5\% | 1,005 | 100.5\% |
| 3114 Mileage Reimbursement |  | 0 | 40 | 200 | 150 | 100 | -50 | -33.3\% | -100 | -50.0\% |
| 3117 Awards \& Recognition |  | 0 | 0 | 150 | 100 | 120 | 20 | 20.0\% | -30 | -20.0\% |
| 3120 Staff shirts/Uniforms |  | 1,746 | 1,907 | 2,780 | 2,600 | 2,546 | -54 | -2.1\% | -234 | -8.4\% |
| Total Wages \& Benefits |  | \$344,068 | \$353,600 | \$395,650 | \$370,953 | \$404,467 | \$33,514 | 9.0\% | \$8,817 | 2.2\% |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 104 | 0 | 400 | 400 | 400 | 0 | 0.0\% | 0 | 0.0\% |
| 3204 Janitorial Supplies |  | 419 | 465 | 950 | 950 | 950 | 0 | 0.0\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 0 | 8 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 466 | 139 | 1,250 | 1,200 | 1,205 | 5 | 0.4\% | -45 | -3.6\% |
| 3210 Staff Supplies |  | 0 | 0 | 0 | 0 | 960 | 960 | 0.0\% | 960 | 0.0\% |
| 3211 Repair Parts |  | 39,696 | 35,531 | 34,500 | 35,250 | 36,585 | 1,335 | 3.8\% | 2,085 | 6.0\% |
| 3212 Motor Fuel |  | 18,331 | 16,666 | 22,948 | 19,250 | 21,288 | 2,038 | 10.6\% | -1,660 | -7.2\% |
| 3213 Electrical Supplies |  | 501 | 150 | 700 | 750 | 750 | 0 | 0.0\% | 50 | 7.1\% |
| 3214 Plumbing//rrigation Supplies |  | 2,247 | 4,682 | 3,850 | 5,150 | 4,350 | -800 | -15.5\% | 500 | 13.0\% |
| 3215 Building Materials \& Supplies |  | 1,025 | 60 | 1,100 | 1,000 | 1,100 | 100 | 10.0\% | 0 | 0.0\% |
| 3216 Aquatic/Pond Supplies |  | 1,448 | 402 | 1,680 | 1,700 | 1,700 | 0 | 0.0\% | 20 | 1.2\% |
| 3217 Plant Protectents |  | 34,753 | 38,729 | 38,370 | 41,000 | 38,750 | -2,250 | -5.5\% | 380 | 1.0\% |
| 3219 Horticultural Supplies |  | 2,719 | 2,323 | 3,150 | 3,252 | 3,050 | -202 | -6.2\% | -100 | -3.2\% |
| 3220 Horticulture Material |  | 3,359 | 1,886 | 3,600 | 3,500 | 3,050 | -450 | -12.9\% | -550 | -15.3\% |
| 3222 Oils/Lubricants |  | 3,526 | 1,823 | 3,550 | 3,750 | 3,875 | 125 | 3.3\% | 325 | 9.2\% |
| 3223 Grass Seed |  | 237 | 523 | 250 | 438 | 500 | 62 | 14.2\% | 250 | 100.0\% |
| 3224 Sod |  | 0 | 51 | 500 | 440 | 500 | 60 | 13.6\% | 0 | 0.0\% |
| 3225 Fertilizer |  | 24,800 | 23,266 | 23,600 | 23,750 | 23,450 | -300 | -1.3\% | -150 | -0.6\% |
| 3226 Sand |  | 2,346 | 455 | 2,480 | 2,850 | 2,096 | -754 | -26.5\% | -384 | -15.5\% |
| 3227 Top Soil |  | 350 | 136 | 250 | 250 | 500 | 250 | 100.0\% | 250 | 100.0\% |
| 3228 Small Tools \& Equipment |  | 1,645 | 2,522 | 3,035 | 6,500 | 2,900 | -3,600 | -55.4\% | -135 | -4.4\% |
| 3229 Paving/Masonry Supplies |  | 262 | 0 | 400 | 275 | 250 | -25 | -9.1\% | -150 | -37.5\% |
| 3230 Top Dressing |  | 2,165 | 3,018 | 2,250 | 3,100 | 2,800 | -300 | -9.7\% | 550 | 24.4\% |
| 3234 Golf Course Accessories |  | 3,347 | 3,173 | 4,173 | 3,500 | 4,131 | 631 | 18.0\% | -42 | -1.0\% |
| 3299 Miscellaneous Supplies |  | 897 | 865 | 950 | 900 | 0 | -900 | -100.0\% | -950 | -100.0\% |
| Total Supplies |  | \$144,643 | \$136,873 | \$153,936 | \$159,155 | \$155,140 | (\$4,015) | -2.5\% | \$1,204 | 0.8\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 20 | 225 | 250 | 327 | 350 | 23 | 7.0\% | 100 | 40.0\% |


| Fund Golf <br> Dept Naperbrook <br> Sub-Dept Maintenance | 03 41 41 | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \end{array}$ | Budget 2018 | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3303 Postage |  | 0 | 20 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3313 Refuse Services |  | 1,808 | 2,461 | 2,400 | 1,774 | 1,900 | 126 | 7.1\% | -500 | -20.8\% |
| 3320 Physicals/Employee Tests |  | 697 | 154 | 750 | 1,250 | 1,275 | 25 | 2.0\% | 525 | 70.0\% |
| 3331 Equipment Rental |  | 112 | 0 | 900 | 350 | 750 | 400 | 114.3\% | -150 | -16.7\% |
| 3344 Vehicle R\&M |  | 55 | 543 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 0 | 1,152 | 950 | 2,500 | 1,200 | -1,300 | -52.0\% | 250 | 26.3\% |
| 3346 Building R\&M |  | 645 | 942 | 1,000 | 1,250 | 1,000 | -250 | -20.0\% | 0 | 0.0\% |
| 3349 Fencing R\&M |  | 0 | 0 | 500 | 500 | 0 | -500 | -100.0\% | -500 | -100.0\% |
| 3399 Miscellaneous Services |  | 5,574 | 5,014 | 6,700 | 6,700 | 6,600 | -100 | -1.5\% | -100 | -1.5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services |  | \$8,911 | \$10,511 | \$13,450 | \$14,651 | \$13,075 | (\$1,576) | -10.8\% | (\$375) | -2.8\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures |  | \$497,622 | \$500,984 | \$563,036 | \$544,159 | \$572,682 | \$27,923 | 5.1\% | \$9,646 | 1.1\% |
| Surplus/(Deficit) |  | (\$486,092) | (\$488,892) | (\$549,080) | (\$532,512) | (\$559,998) | (\$27,486) | 5.2\% | (\$10,918) | 2.0\% |

Naperbrook Proshop

| Fund Golf <br> Dept Naperbrook <br> Sub-Dept Proshop | $\begin{aligned} & 03 \\ & 41 \\ & 42 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charges for Services |  |  |  |  |  |  |  |  |  |  |
| 2300 Program Revenue |  | 75,811 | 79,577 | 75,100 | 77,370 | 71,740 | -5,630 | -7.3\% | -3,360 | -4.5\% |
| 2305 Golf Services Income |  | 804,402 | 810,084 | 802,500 | 800,550 | 800,000 | -550 | -0.1\% | -2,500 | -0.3\% |
| 2306 Golf Cart Income |  | 247,937 | 268,379 | 247,300 | 252,400 | 252,100 | -300 | -0.1\% | 4,800 | 1.9\% |
| 2307 Driving Range Income |  | 73,805 | 80,343 | 69,950 | 73,400 | 71,200 | -2,200 | -3.0\% | 1,250 | 1.8\% |
| Total Charges for Services |  | \$1,201,955 | \$1,238,383 | \$1,194,850 | \$1,203,720 | \$1,195,040 | (\$8,680) | -0.7\% | \$190 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |  |  |  |  |
| 2402 Brochure Advertising |  | 390 | 890 | 0 | 0 | 0 |  | 0.0\% | 0 | 0.0\% |
| 2403 Golf Membership Cards |  | 67,309 | 65,582 | 66,750 | 69,572 | 65,600 | -3,972 | -5.7\% | -1,150 | -1.7\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Sales |  | \$67,699 | \$66,472 | \$66,750 | \$69,572 | \$65,600 | (\$3,972) | -5.1\% | (\$1,150) | -1.1\% |
| Rentals |  |  |  |  |  |  |  |  |  |  |
| 2500 Facility/Amenity Rentals |  | 640 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2501 Tournament Income |  | 27,841 | 24,119 | 25,380 | 25,750 | 25,500 | -250 | -1.0\% | 120 | 0.5\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Rental Income |  | \$28,481 | \$24,119 | \$25,380 | \$25,150 | \$25,500 | (\$250) | -1.0\% | \$120 | 0.5\% |
| Alternative Revenue |  |  |  |  |  |  |  |  |  |  |
| 2601 Donations |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2603 Sponsorships |  | 1,650 | 2,150 | 0 | 3,549 | 3,000 | -549 | -15.5\% | 3,000 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Alternative Revenue |  | \$1,650 | \$2,150 | \$0 | \$3,549 | \$3,000 | (\$549) | -15.5\% | \$3,000 | 0.0\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |
| 2700 Ins Contribution - Employee |  | 5,499 | 5,920 | 7,572 | 5,920 | 5,880 | -40 | -0.7\% | -1,692 | -22.3\% |
| 2706 Miscellaneous Revenue |  | 14,980 | 15,178 | 13,100 | 13,400 | 13,400 | 0 | 0.0\% | 300 | 2.3\% |
| 2707 Commission Revenue |  | 294 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 2711 Over/short |  | 403 | 146 | 0 | 263 | 0 | -263 | -100.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Miscellaneous Revenue |  | \$21,176 | \$21,244 | \$20,672 | \$19,583 | \$19,280 | (\$303) | -1.5\% | (\$1,392) | -6.7\% |
| Total Revenue |  | \$1,320,961 | \$1,352,368 | \$1,307,652 | \$1,322,174 | \$1,308,420 | (\$13, 154 ) | -1.0\% | \$/68 | 0.1\% |
| Wages \& Benefits |  |  |  |  |  |  |  |  |  |  |
| 3100 Wages - Regular |  | 69,853 | 69,133 | 74,100 | 73,906 | 75,563 | 1,657 | 2.2\% | 1,463 |  |
| 3102 Wages - Short-term |  | 133,906 | 142,109 | 140,730 | 139,353 | 141,770 | 2,417 | 1.7\% | 1,040 | 0.7\% |
| 3103 Wages - Short-term OT |  | 1,519 | 758 | 1,100 | 639 | 1,100 | 461 | 72.1\% | 0 | 0.0\% |
| 3104 Employee Insurance |  | 27,856 | 42,925 | 56,804 | 42,253 | 42,576 | 323 | 0.8\% | -14,228 | -25.0\% |
| 3113 Training \& Conferences |  | 986 | 2,203 | 800 | 200 | 1,800 | 1,600 | 800.0\% | 1,000 | 125.0\% |
| 3114 Mileage Reimbursement |  | 0 | 66 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3117 Awards \& Recognition |  | 0 | 0 | 250 | 250 | 250 | 0 | 0.0\% | 0 | 0.0\% |
| 3120 Staff shirts/Uniforms |  | 2,169 | 2,435 | 2,500 | 2,500 | 2,500 | 0 | 0.0\% | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Wages \& Benefits |  | \$236,289 | \$259,629 | \$276,534 | \$259,351 | \$265,809 | \$6,458 | 2.5\% | (\$10, 225 ) | -3.9\% |


| Fund Golf <br> Dept Naperbrook <br> Sub-Dept Proshop | $\begin{aligned} & \hline 03 \\ & 41 \\ & 42 \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ | 2018 Budget vs Projection Variance | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| 3200 Office Supplies |  | 66 | 654 | 1,400 | 1,200 | 1,400 | 200 | 16.7\% | 0 | 0.0\% |
| 3201 Tech parts/supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3203 Program Supplies |  | 12,737 | 11,435 | 10,800 | 10,800 | 9,700 | -1,100 | -10.2\% | -1,100 | -10.2\% |
| 3204 Janitorial Supplies |  | 0 | 1,579 | 2,500 | 2,200 | 2,500 | 300 | 13.6\% | 0 | 0.0\% |
| 3206 Driving Range Supplies |  | 4,650 | 6,226 | 6,500 | 8,683 | 6,500 | -2,183 | -25.1\% | 0 | 0.0\% |
| 3208 Meeting Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3209 Safety Supplies |  | 569 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3218 Printer/Copier Supplies |  | 0 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3299 Miscellaneous Supplies |  | 10,947 | 12,353 | 10,500 | 11,200 | 12,300 | 1,100 | 9.8\% | 1,800 | 17.1\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total supplies |  | \$28,969 | \$32,247 | \$31,100 | \$34,083 | \$32,400 | (\$1,683) | -4.9\% | \$700 | 2.2\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 1,759 | 1,843 | 1,965 | 1,363 | 1,960 | 597 | 43.8\% | -5 | -0.3\% |
| 3303 Postage |  | 592 | 614 | 600 | 600 | 600 | 0 | 0.0\% | 0 | 0.0\% |
| 3304 Pest Control |  | 899 | 915 | 1,000 | 845 | 1,200 | 355 | 42.0\% | 200 | 20.0\% |
| 3311 Alarm Services \& Repairs |  | 0 | 441 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3312 Janitorial Services |  | 4,555 | 6,773 | 6,400 | 4,440 | 6,720 | 2,280 | 51.4\% | 320 | 5.0\% |
| 3317 Program Contractual Services |  | 23,730 | 10,892 | 5,500 | 4,200 | 11,700 | 7,500 | 178.6\% | 6,200 | 112.7\% |
| 3321 Promotion |  | 3,319 | 1,550 | 3,500 | 3,000 | 3,500 | 500 | 16.7\% | 0 | 0.0\% |
| 3322 Printing |  | 0 | 158 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3325 Tournament Prizes |  | 14,202 | 11,356 | 10,070 | 14,968 | 11,200 | -3,768 | -25.2\% | 1,130 | 11.2\% |
| 3327 Charge Card Fees |  | 25,871 | 28,400 | 26,500 | 25,750 | 25,400 | -350 | -1.4\% | -1,100 | -4.2\% |
| 3331 Equipment Rental |  | 200 | 0 | 0 | 0 | 0 | 0 | 0.0\% | 0 | 0.0\% |
| 3345 Equipment R\&M |  | 491 | 3,187 | 2,500 | 9,243 | 2,500 | -6,743 | -73.0\% | 0 | 0.0\% |
| 3346 Building R\&M |  | 2,176 | 4,205 | 2,000 | 1,500 | 1,500 | 0 | 0.0\% | -500 | -25.0\% |
| 3399 Miscellaneous Services |  | 2,145 | 2,524 | 2,300 | 2,150 | 1,872 | -278 | -12.9\% | -428 | -18.6\% |
| Total Contractual Services |  | \$79,939 | \$72,858 | 562335 | \$68,059 | \$68,152 | \$93 |  |  |  |
|  |  | \$1,93 | \$/2,858 | 16,335 | \$6,05 | \$6,152 | \$3 | .1\% | \$5,81/ | 9.3\% |
| Capital |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 520 | 911 | 1,500 | 1,062 | 1,200 | 138 | 13.0\% | -300 | -20.0\% |
| Total Capital Expense |  | \$520 | \$911 | \$1,500 | \$1,062 | \$1,200 | \$138 | 13.0\% | (\$300) | -20.0\% |
| Total Expenditures |  | \$345,117 | \$365,645 | \$3/2,069 | \$362,555 | \$367,561 | \$5,006 | 1.4\% | (\$4,508) | -1.2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Surplus/(Deficit) |  | \$975,244 | \$986,123 | \$935,583 | \$959,619 | \$940,859 | (\$18,760) | -2.0\% | \$5,276 | 0.6\% |

## Naperbrook Concession



| Fund Golf <br> Dept Naperbrook <br> Sub-Dept Concession | 03 41 43 | $\begin{aligned} & \text { Final } \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { Final } \\ & 2016 \\ & \hline \end{aligned}$ |  | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget vs Projection Variance | \% |  | $\begin{array}{r} \hline \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3301 Dues \& Memberships |  | 0 |  | 0 |  | 0 |  | 113 |  | 113 |  | 0 | 0.0\% |  | 113 | 0.0\% |
| 3328 Licenses/Easements |  | 2,070 |  | 1,800 |  | 1,850 |  | 2,184 |  | 2,175 |  | -9 | -0.4\% |  | 325 | 17.6\% |
| 3329 Sales Tax Expense |  | 12,446 |  | 12,651 |  | 11,792 |  | 10,500 |  | 11,393 |  | 893 | 8.5\% |  | -399 | -3.4\% |
| 3330 Permit/Registration Fees |  | 0 |  | 140 |  | 100 |  | 0 |  | 0 |  | 0 | 0.0\% |  | -100 | -100.0\% |
| 3331 Equipment Rental |  | 2,200 |  | 2,400 |  | 2,400 |  | 2,400 |  | 2,400 |  | 0 | 0.0\% |  | 0 | 0.0\% |
| 3335 Concession Purchases |  | 71,502 |  | 72,917 |  | 74,550 |  | 68,950 |  | 71,850 |  | 2,900 | 4.2\% |  | -2,700 | -3.6\% |
| 3345 Equipment R\&M |  | 4,391 |  | 3,686 |  | 1,200 |  | 2,750 |  | 1,200 |  | -1,550 | -56.4\% |  | 0 | 0.0\% |
| 3399 Miscellaneous Services |  | 169 |  | 144 |  | 350 |  | 129 |  | 144 |  | 15 | 11.6\% |  | -206 | -58.9\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services | \$ | 92,778 | \$ | 93,738 | \$ | 92,242 | \$ | 87,026 | \$ | 89,275 | \$ | 2,249 | 2.6\% | \$ | $(2,967)$ | -3.2\% |
| Capital |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3500 Furniture \& Fixtures |  | 0 |  | 3,677 |  | 0 |  | 0 |  | 0 |  | 0 | 0.0\% |  | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Capital Expense | \$ | - | \$ | 3,677 | \$ | - | \$ | - | \$ | - | \$ | - | 0.0\% | \$ | - | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenditures | \$ | 134,091 | \$ | 140,885 | \$ | 134,236 | \$ | 133,412 | \$ | 135,155 | \$ | 1,743 | 1.3\% | \$ | 919 | 0.7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Surplus/ (Deficit) | \$ | 59,571 | \$ | 55,741 | \$ | 58,756 | \$ | 52,508 | \$ | 55,480 | \$ | 2,972 | 5.7\% | \$ | $(3,276)$ | -5.6\% |
|  |  | 30.8\% |  | 28.3\% |  | 30.4\% |  | 28.2\% |  | 29.1\% |  |  |  |  |  |  |

Naperbrook Merchandise

| Fund Golf <br> Dept Naperbrook <br> Sub-Dept Merchandise | $\begin{array}{\|l\|} \hline 03 \\ 41 \\ 44 \end{array}$ | $\begin{array}{r} \text { Final } \\ 2015 \\ \hline \end{array}$ |  | $\begin{aligned} & \text { Final } \\ & 2016 \end{aligned}$ |  | $\begin{array}{r} \text { Budget } \\ 2017 \\ \hline \end{array}$ | $\begin{array}{r} \text { Projections } \\ 2017 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Budget } \\ 2018 \\ \hline \end{array}$ |  | 2018 Budget vs Projection Variance |  | \% | $\begin{array}{r} \text { 2018-2017 } \\ \text { Budget } \\ \text { Variance } \end{array}$ |  | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2400 Merchandise Sales |  | 96,225 |  | 94,711 |  | 90,500 |  | 115,500 |  | 100,000 |  | -15,500 | -13.4\% |  | 9,500 | 10.5\% |
| Total Sales | \$ | 96,225 | \$ | 94,711 | \$ | 90,500 | \$ | 115,500 | \$ | 100,000 | \$ | $(15,500)$ | -13.4\% | \$ | 9,500 | 10.5\% |
| Miscellaneous |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2705 Sales Tax Revenue |  | 6,207 |  | 6,202 |  | 6,255 |  | 7,959 |  | 6,500 |  | -1,459 | -18.3\% |  | 245 | 3.9\% |
| Total Miscellaneous Revenue | \$ | 6,207 | \$ | 6,202 | \$ | 6,255 | \$ | 7,959 | \$ | 6,500 | \$ | $(1,459)$ | -18.3\% | \$ | 245 | 3.9\% |
| Total Revenue | \$ | 102,432 | \$ | 100,913 | \$ | 96,755 | \$ | 123,459 | \$ | 106,500 | \$ | $(16,959)$ | -13.7\% | \$ | 9,745 | 10.1\% |
| Contractual Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3329 Sales Tax Expense |  | 6,098 |  | 6,104 |  | 6,302 |  | 6,650 |  | 6,400 |  | -250 | -3.8\% |  | 98 | 1.6\% |
| 3333 Retail Purchases |  | 81,544 |  | 79,853 |  | 79,000 |  | 87,000 |  | 82,400 |  | -4,600 | -5.3\% |  | 3,400 | 4.3\% |
| 3334 Inventory |  | -2,054 |  | -4,723 |  | 0 |  | 0 |  | 0 |  | 0 | 0.0\% |  | 0 | 0.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Contractual Services | \$ | 85,588 | \$ | 81,234 | \$ | 85,302 | \$ | 93,650 | \$ | 88,800 | \$ | $(4,850)$ | -5.2\% | \$ | 3,498 | 4.1\% |
| Total Expenditures | \$ | 85,588 | \$ | 81,234 | \$ | 85,302 | \$ | 93,650 | \$ | 88,800 | \$ | $(4,850)$ | -5.2\% | \$ | 3,498 | 4.1\% |
| Surplus/ (Deficit) | \$ | 16,844 | \$ | 19,679 | \$ | 11,453 | \$ | 29,809 | \$ | 17,700 | \$ | (12,109) | -40.6\% | \$ | 6,247 | 54.5\% |
|  |  | 16.4\% |  | 19.5\% |  | 11.8\% |  | 24.1\% |  | 16.6\% |  |  |  |  |  |  |

ACA: Affordable Health Care Act effective J anuary 1, 2015.

APPROPRIATION: A legal authorization granted by the District to make expenditures and incur obligations for specific purposes.

BOND RATING: An assessment of the likelihood that a bond issuer will pay the interest on its debt on time. Bond ratings are assigned by independent agencies, such as Moody's Investors Service Ratings range from Aaa (highest) to C (in default). The District maintains a Aaa rating.

BALANCED BUDGET: Current revenues equal current expenditures.

BUDGET DOCUMENT: Instrument used by the budget-making authority to present a comprehensive financial plan of operations to the Park Board of Commissioners.

CAPRA - Commission for Accreditation of Parks and Recreation Agencies

COMPREHENSIVE ANNUAL FINANCIAL REPORT (CAFR): A governmental unit's official annual report prepared and published as a matter of public record, according to governmental accounting standards.

EQUALIZED ASSESSED VALUATION: A value that is established for real or personal property for use as a basis for levying property taxes.

FISCAL YEAR (FY): The time period designating the beginning and ending period for recording financial transactions. The District's fiscal year is J anuary 1st- December $31^{\text {st }}$.

FUND: An accounting entity with a separate set of self-balancing accounts which comprise its assets, liabilities, fund balance, revenues and expenditures.

GENERAL OBLIGATION BONDS: Bonds that finance public projects such land purchases, and park improvements. The repayment of these bonds is made from property taxes, and these bonds are backed by the full faith and credit of the issuing government.

GFOA: Government Finance Officers Association.

GRANT: A contribution by a government or other organization to support a particular function. Typically, these contributions are made to local governments from the state and federal governments.

IEPA: Illinois Environmental Protection Agency.

IMRF: Illinois Municipal Retirement Fund, a pension plan for employees of member organizations within the State of Illinois.

INTERFUND TRANSFER: Amounts transferred from one fund to another.

LONG TERM DEBT: Debt with a maturity of more than one year after the date of issuance.

PARK BOARD: Seven (7) Commissioners collectively act as the legislative and policy making body of the District.

