

# EMC AVAMAR

... a reason for Cloud

Deduplication backup software
Replication for Disaster Recovery

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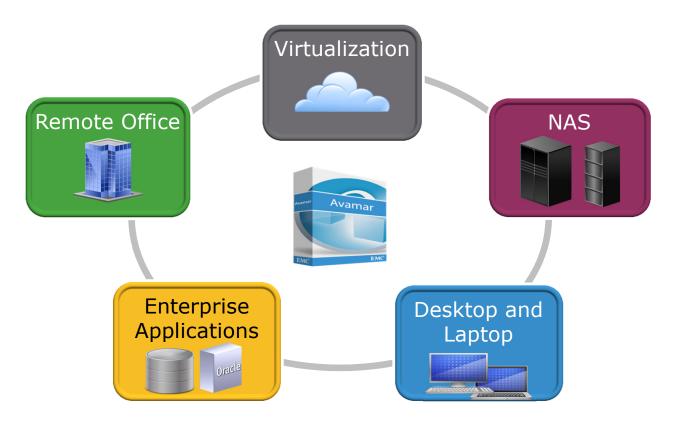
# **BUSINESS DRIVERS**





# SOLVE BACKUP PROBLEM AREAS

UNIQUELY SUITED FOR THE MOST CHALLENGING BACKUP ENVIRONMENTS





### **EMC AVAMAR**

#### DEDUPLICATION BACKUP SOFTWARE AND SYSTEM



- Reduces backup time and network load
  - Variable-length deduplication
- Daily full backups and one-step recovery
- Optimized for virtual environments
- High availability and reliability
- Full list of supported operating systems and enterprise applications
- Integrated with EMC Data Domain Systems



## DEDUPLICATION IS THE ENABLER

#### MOVE AND STORE LESS DATA

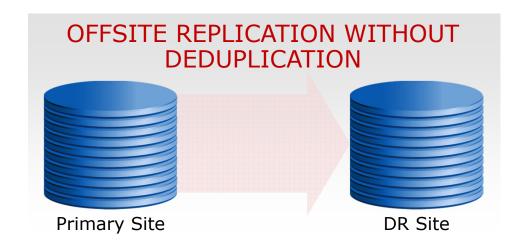


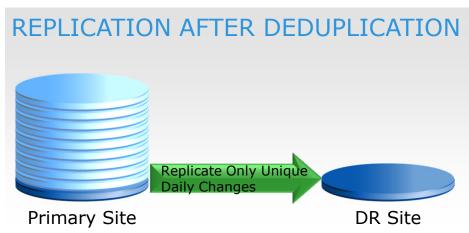
- 1. Divides data into variable-length sub-file segments
- 2. Determines if segments are unique or duplicate
- 3. Backs up only unique data
- 4. Sends data compressed and encrypted



#### REPLICATE SMARTER USING EXISTING NETWORKS

AVAMAR 99% EFFICIENCY REDUCES OR ELIMINATES NEED FOR TAPE





Maximize efficiency, drives down costs for business continuity and disaster recovery protection



# SHORTEN BACKUP/RECOVERY TIMES

AVAMAR SHRINKS BACKUPS AND SPEEDS DATA RECOVERY

#### TRADITIONAL BACKUP



#### Backup

Traditional backup Weekly full Daily incremental



Restore
Traditional backup
Weekly full
Daily incremental

- X Long backup cycles
- X Laborious restore process

#### **AVAMAR BACKUP**



Backup Daily full



Restore Single-step

- ✓ Up to 90% reduction backup time
- ✓ Simple, one-step recovery

Meet strict SLAs for RTO and RPO



# FLEXIBLE DEPLOYMENT OPTIONS

#### **Avamar Data Store** Single Node

#### Remote Offices

- Sized for distributed office workloads
- Centralize via replication (required)
- Fast backup, one-step, local recovery



## **Avamar Data Store Scalable RAIN Grids**

#### **Enterprise Environments**

- Scalable nodes
- RAIN and high availability
- Up to 124 TB



#### Avamar Data Store + Data Domain System





# **Avamar Virtual Edition** Virtual Appliance

#### VMware & Microsoft

- Avamar server, in a virtual machine
- Guest and image backups
- Fast, changed-block recovery

#### **Avamar Business Edition**

#### Mid-Market Environments

- · Single node, sized for small data centers
- Optional replication for DR/centralization
- Lowest \$/TB Avamar solution





Virtual

**Appliance** 

# INSTEAD IT MAY BE "CLOUDIER" ... BUT IT'S ALL CLEAR AZURE SKIES WITH THE NEW AVAMAR VIRTUAL EDITION

EMC is pleased to announce the **Avamar Virtual Edition (AVE)** – deduplication backup software and virtual appliance designed for **Microsoft Azure** and **Hyper-V** environments.



# **BACKUP TO AZURE**





# REPLICATE BACKUP DATA TO AZURE FOR DISASTER RECOVERY





#### PROTECT VIRTUAL MACHINES FROM AZURE





# MICROSOFT HYPER-V PROTECTION

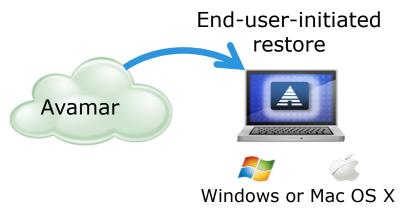


- Guest-level backup and recovery
  - Provides application consistency
- Image backup and recovery
  - Complete protection of virtual machines
  - Recover VMs to alternate Hyper-V servers
  - Granular Level Recovery (GLR) for faster restores
  - Avamar Virtual Edition for Hyper-V and Azure



# AVAMAR FOR DESKTOP/LAPTOP BACKUP

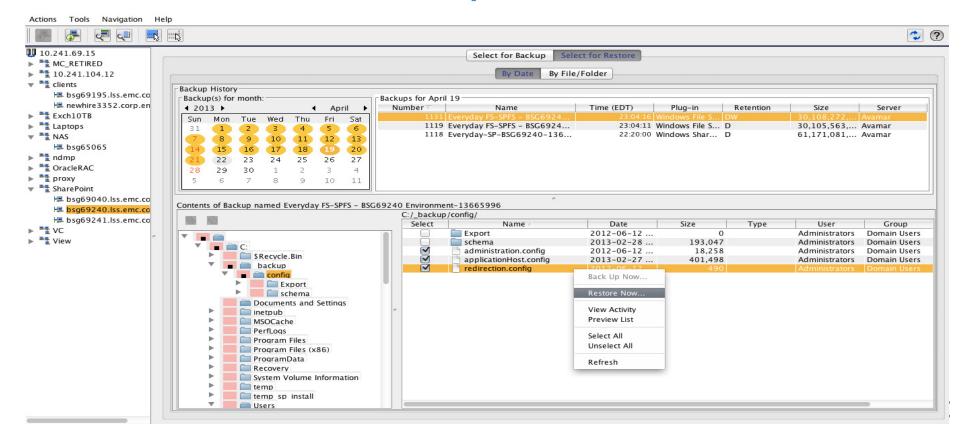
A SINGLE, SCALABLE SOLUTION FROM EDGE TO DATA CENTER



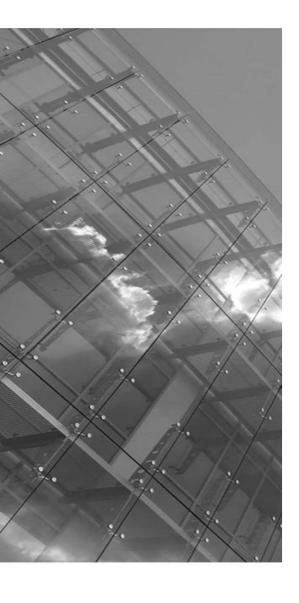
- Convenient, nondisruptive backups
- End-user self-service recovery
- Document-level search engine
- Multi-language support
- Cross-platform restore
- Redirected restore to tablets
- No "per-client" fees



# Recover in One Step







# EMC CLOUDBOOST

...FOR LONG TERM RETENTION
OF BACKUP SETS IN THE CLOUD



#### **NEED LONG TERM RETENTION?**

EMC TURNS A NECESSARY EVIL INTO COMPETITIVE ADVANTAGE



- Who: Any organization with LTR requirements
- What: Low cost, high performance, zero risk LTR
- How: EMC NetWorker, EMC
   Avamar and Veritas
   NetBackup with CloudBoost



#### WHAT DOES CLOUDBOOST ENABLE?

- Simplified LTR of backups with...
  - Lower CAPEX
  - Increased agility
  - Zero risk (unlike tape)
  - ... for any retention requirements
- Seamlessly clone backups to cloud for LTR while keeping operational backups on-premises using your current protection software solution





#### **CLOUDBOOST BENEFITS**

LONG TERM RETENTION DONE RIGHT

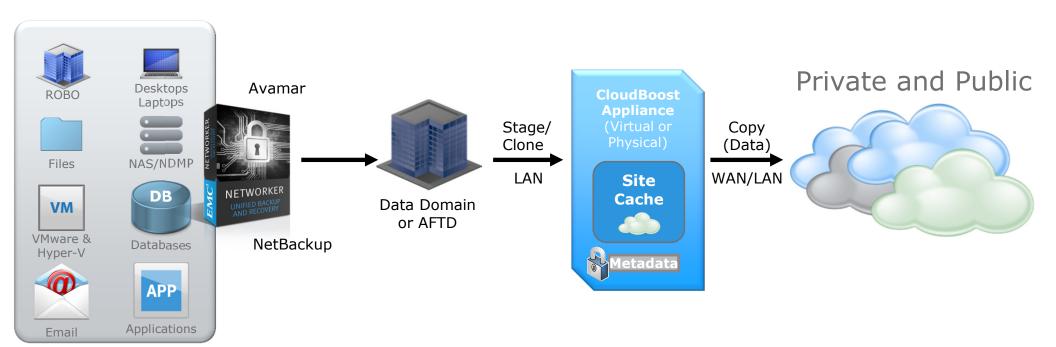


- Secure, efficient tiering of backup data to public or private cloud storage for LTR
- Eliminates risky tape, reduces CAPEX
- Tape-like costs with online performance



#### NETWORKER WITH CLOUDBOOST

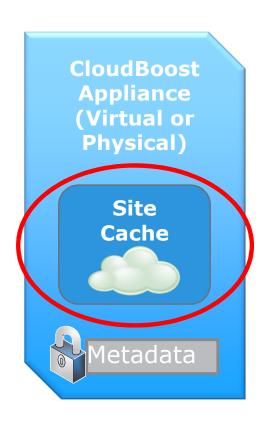
SECURE, EFFICIENT CLOUD-ENABLEMENT FOR LTR OF BACKUP DATA





# HIGHLIGHT: CLOUDBOOST SITE CACHE

#### ENHANCED PERFORMANCE AND ACCESSIBILITY



#### **Benefits**

- 2TB or 6TB (virtual), 10TB or 32TB (physical)
- Speeds LTR backup & restore
- Strong data consistency is preserved
- Cached objects accessible when cloud storage is not
- Firewall friendly
- Automatic state change (read-write to read-only)
   when needed

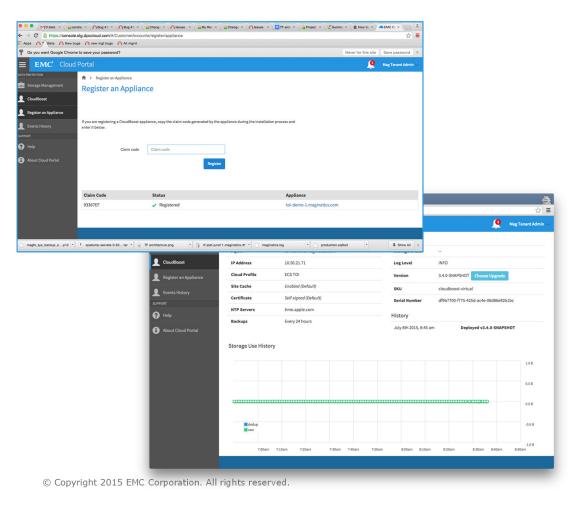
Site Cache not recommended with

High bandwidth/low latency to cloud



### HIGHLIGHT: EMC CLOUD PORTAL

#### CENTRALIZED MANAGEMENT SLASHES ADMIN OVERHEAD



- Hosted and managed by EMC
- Management-as-a-Service for CloudBoost administration
  - Register and configure appliances
  - Cloud Profile creation
  - Authentication
  - Event notification
  - Reporting, Upgrade
  - CloudBoost Disaster Recovery
  - And more...
- Manage and monitor multiple CloudBoost appliances from a single pane of glass



#### **CLOUDBOOST BENEFITS**



Up to 32TB Site Cache speeds LTR operations and many restores as well

Dedup, compression, WAN optimization boost performance & cut bandwidth and cloud consumption

Each CloudBoost instance can manage 6PB of in-cloud data

Unlimited total capacity via scale-out of CloudBoost

File chunking, encryption in-flight & at-rest, SSL/TLS

Keys persisted only on **your** premises

Cloud choice – public, private, hybrid

Consistent "on-prem" protection strategy

Physical and virtual form factors



# CLOUDBOOST BENEFITS (CONT.)

#### LONG TERM RETENTION WITH CLOUD ECONOMICS & AGILITY PLUS ENTERPRISE CONTROL



MANAGEMENT

EMC Cloud Portal is secure and managed

Control and monitor multiple CloudBoost instances and cloud profiles from a single pane of glass Integrated with EMC Secure Remote Support (ESRS)

Register/unregister, Keepalive, Alerts, PhoneHome & more Competitively & affordably priced

Physical/virtual form factors & choice of Site Cache capacities



# 

# Why should you protect data out of your **SaaS** applications?



# You are responsible for your data!



## SPANNING IS BORN-IN-THE-CLOUD BACKUP

#### Spanning Backup for





Automated backup and recovery for Office 365 Mail, People and Calendars

- Granular, point-in-time backup & direct restore
- Clear and complete status monitoring
- Web, mobile and tablet interfaces empowering end users



# SourceOne Email Management for Microsoft Office 365

- Key Features
  - Archive emails sent to and received by all users in Office 365
  - Store the messages locally in the SourceOne archive for added security and compliance
  - Use SourceOne Discovery Manager for legal discovery and retention





#### **CLOUDBOOST SPECS: VIRTUAL**

- Packaged as an OVA
  - ESX 5 or later
- Requirements
  - RAM: 64GB (32GB with Site Cache disabled)
  - CPU: 16 vCPU (8 vCPU with Site Cache disabled)
  - Disk:
    - Default is 10GB, which must be resized prior to boot.
    - 1GB can support 2TB of logical data (e.g., 100GB of disk will support approx. 200TB of namespace capacity)





### CLOUDBOOST SPECS: PHYSICAL

#### **Chassis**

- 2U rack mount chassis
- Redundant power supplies and cooling fans
- Hot swappable drives and power supplies
- Add 3U expansion DAE for 32TB local data cache

#### **Memory/Processors**

- Up to 64GB RAM
- Intel Xeon E5-2600 series

#### Disk

- 3.5" NL-SAS 3TB hot-swap drives
- 12 disks per base model
- 15 disks per DAE

#### I/O

- One onboard 10Gb Ethernet port
- Two 6Gb/s SAS ports that connect to the DAE
- Mini-SAS with 4 ports of 6Gb/s to connect to DAE





# TAILOR CLOUDBOOST TO YOUR NEEDS

CloudBoost Appliance	Model Name	Site Cache (Usable)	Bundle
Virtual	100-2	2TB	Free with Data Protection Suite capacity license
Virtual	100-6	6TB	
Physical (Base)	100-10	10TB	
Physical (Base + Expansion)	100-30	32TB	
Physical (Upgrade 10TB to 32TB)			

