We imagine, deliver, and run the future.

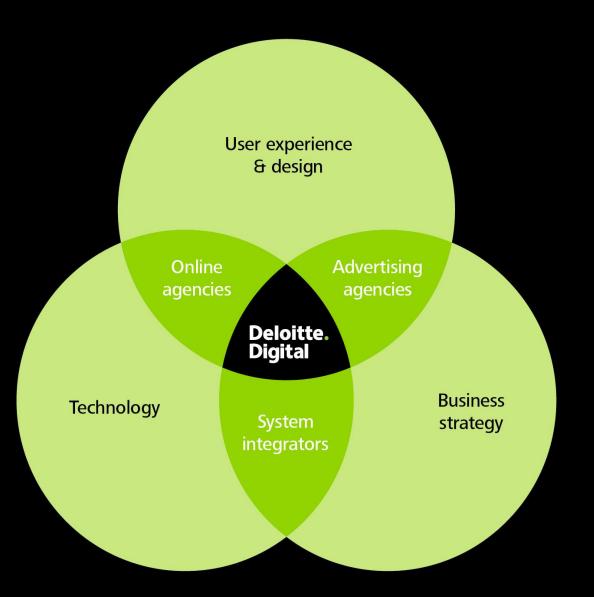
September 2015

# Bring us your challenges, we'll reimagine your future.

Deloitte Digital is creating a new model for a new age—we're an agency and a consultancy. We combine leading digital and creative capabilities with the deep industry knowledge and experience Deloitte is known for. That means clients can bring us their biggest challenges, knowing we have what it takes to bring a new business vision to life.

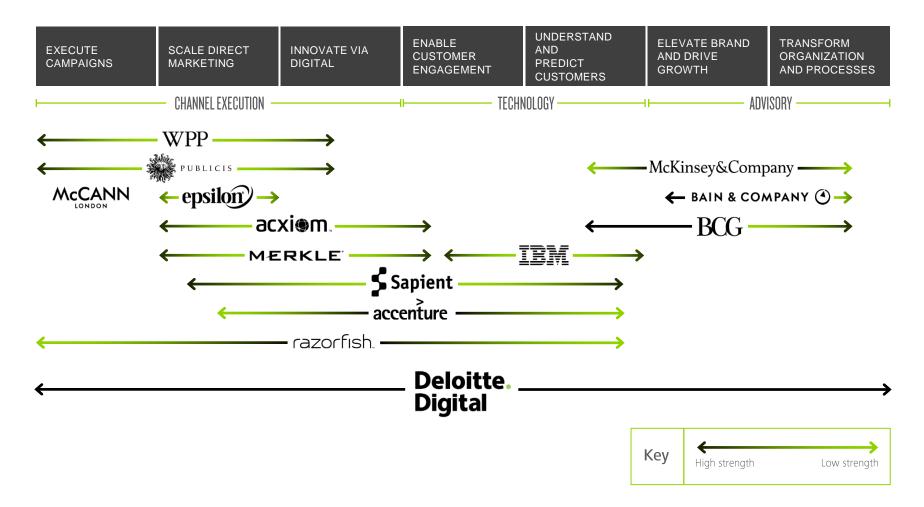
Part business, part creative, part technology. One hundred percent digital.

From first contact to final delivery, Deloitte Digital combines cutting-edge creative with trusted business and technology acumen to define and develop tomorrow's digital business, today.



## We're transforming today's digital journey.

We power the way our clients engage with their audience at every point of their journeys—in a way that no other agency or consultancy can.



## Global presence.



Deloitte

$$150 + \longrightarrow 41,000 + \longrightarrow 71,000 + \longrightarrow 89,000 + \longrightarrow 202,000 + \longrightarrow 2000 + \longrightarrow 20$$

## Our place within Deloitte.

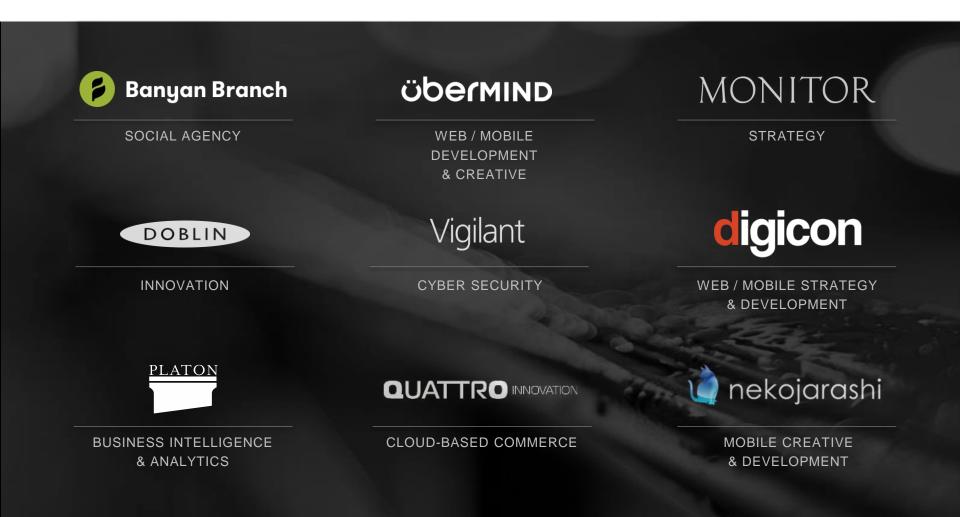
practice.

#### Deloitte.

Consulting **Technology Deloitte Digital** Strategy & Innovation **Human Capital**  Premier Strategy Human Resources Technology Advisory · Digital Marketing & Content Transformation Technology Strategy & Ecommerce and Portals Deloitte Innovation Architecture Strategic Change Mobile & Responsive Web Economic Advisory Enterprise Applications Organisational Design Salesforce.com Economic Development & Competitiveness Application Management Talent Strategies SAP Customer & SAP Next Generation • Flexible Resources Reward and Regulation Mobility Collaboration Management Value and Digital Strategy Assessments Actuarial & Analytics Full Service Testing Cloud ERP & Integration Human Capital Analytics Solutions Technology Delivery Design Customer Transformation · Big data & analytics · Mergers and Acquisitions Technology Integration · Supply Chain Management Cost Efficiency Deloitte casts a wide net, offering Enterprise Asset Management insights from our functional areas: · Shared Services · Capital Project Consulting consulting, tax, audit, risk advisory and · Results Management financial advisory services. Deloitte Post-Merger Integration and Restructuring Digital falls under the consulting Finance Transformation &

### Where we came from.

Built upon the strengths and resources of our larger firm, Deloitte Digital was born out of years of investment in emerging technologies, creative, commerce, web, mobile, and customer solutions.



## Our people.

Deloitte Digital is its people: We take the team thing seriously, pulling diverse minds together in our distinctive spirit of innovation. We value the sharing of ideas, insights, best practices, and emerging trends—both within and across disciplines.

Whether on-site with clients or in one of our studios across the globe, our people deliver the kind of insightful problem solving that gets ahead of emerging trends.



## Some of our alliances.













**OPENTEXT** 

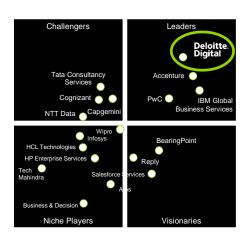




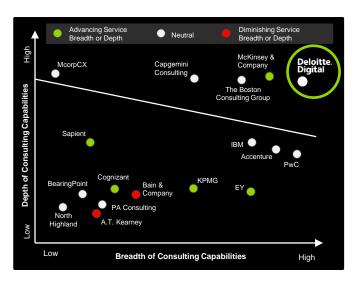


# All Analysts agree we have market leading capabilities and global delivery reach.

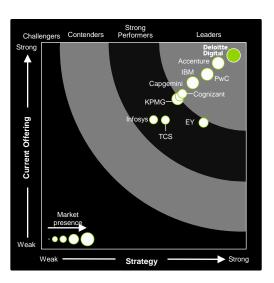
Gartner Magic Quadrant for CRM and Customer Experience Implementation Services, Worldwide 2015



Kennedy Consulting: Customer Strategy & Experience Consulting Services 2015



Forrester Wave: Business
Transformation Consultancies Q3
2015



#1



CRM Magic Quadrant (Gartner) 2012 - 2015



Customer Transformation – Sales, Channels, Marketing & Service (Kennedy & Gartner)



Enterprise Mobility Service Leader (Forrester)



Business Intelligence & Analytics (Kennedy & Gartner)



Business Technology Transformation (Forrester)



Global Management consultancy by revenue and strength of capability (Kennedy)

## What we do.

#### Offerings



Digital Advisory



Customer Practice



Information Management



Technology Integration



Digital Interactive



Experience Design

#### Capabilities



Digital Marketing and Content



Mobile and Responsive Web



Design



Salesforce.com



Value and Digital Strategy



Development and Delivery Services



eCommerce and Portals



SAP Customer



Cloud ERP & Integration

## Our offerings.



#### **Digital Advisory.**

Helping clients reimagine their business for the digital age, leading the digital transformation, and integrating Deloitte Digital services to deliver business impact and outcomes



#### **Customer Practice.**

We help our clients to unlock and sustain untapped sources of growth through customer value creation, by effectively initiating, and sustaining profitable relationships with their customers.



#### **Digital Information Management.**

We are sound solution architects who are able to harness the potential embedded in an organisation's data.



#### **Digital Technology Integration.**

We are making an exponential impact on your business by leveraging and integrating disruptive technologies through innovative design and development capabilities.



#### **Deloitte Digital Interactive.**

From a number, to a customer, to an individual, we believe in humanising technologies by creating brilliant, meaningful, digital experiences.



#### **Experience Design (XD).**

We ensure real business impact for digital by using design thinking, behavioural insights and user research to create digital products, services and experiences that delight customers.

## Our capabilities.



#### Design.

Creating something that resonates in today's world requires equal parts elegance and functionality. We aim to deliver pixel-perfect solutions that leave users saying wow.



#### **SAP Customer.**

Through our strategic alliance with SAP, we help clients improve processes, develop effective strategies, and empower their employees. The result: a streamlined business model that churns out major results.



#### Salesforce.

We'll show you how this cloudbased software can simplify your sales process and maximise your investment.



#### **Ecommerce and Portals.**

More people are buying things online than ever before, which makes for an intensely competitive marketplace. We'll help you navigate this complex journey and find a solution that's just right for your business.



#### **Digital Marketing and Content.**

We take the adage "content is king" to heart. From tactical social campaigns to engaging community management, we'll help you connect with customers and grow your brand.



#### **Value and Digital Strategy.**

Understanding the digital space and preparing for what's next is at our core. We'll help you devise a sound and effective strategy that's built to last.



#### Mobile and Responsive Web.

We've long known what everyone is quickly finding out: Mobile is the future. We'll show you how to use this channel to get users excited about your business.



#### **Cloud ERP and Integration.**

We provide solutions and services that support leading cloud application vendors. Our people continually identify, invest and grow our capabilities to address the latest needs of this emerging market.



#### **Development and Delivery**

Bringing it all together and delivering the end product to our clients through effective technology integration, end-to-end architectural solutions and development services.

## Design.

Creating something that resonates in today's world requires equal parts elegance and functionality. We aim to deliver pixel-perfect solutions that leave users saying wow—and accomplishing their goals with ease.



Interface and interaction design

Visual design

Brand building

User experience

Personas and user journeys



## SAP Customer.

Through our strategic alliance with SAP, we help clients improve processes, develop effective strategies, and empower their employees. The result: a streamlined business model that can churn out major results.



Business requirements gathering
Functional design and documentation
Functional and integration testing
Deployment planning and post-production



## Salesforce.

We'll show you ways this cloud-based software can simplify your sales process and maximise your investment.





Business requirements gathering
Functional design and documentation
Functional and integration testing
Deployment planning and post-production

## Ecommerce and Portals.

More people are buying things online than ever before, which makes for an intensely competitive marketplace. We'll help you navigate this complex journey and find a solution that's just right for your business.



Requirement analysis

Technology selection

Platform implementation

Marketing and optimisation



## Digital Marketing and Content.

We take the adage "content is king" to heart. From tactical social campaigns to engaging community management, we'll help you connect with customers and grow your brand.





Engagement platforms

Content optimisation and analytics

Customer relationship building

Digital asset and content management

## Value and Digital Strategy.

Understanding the digital space and preparing for what's next is at our core. We'll help you devise a sound and effective strategy that's built to last.





Predictive modeling
Insights to actions
Business case
Value map and road mapping
Customer transformation program design
Process models

## Mobile and Responsive Web.

We've long known what everyone is quickly finding out: Mobile is the future. We'll show you ways to use this channel to get users excited about your business.





Responsive web and HTML 5

Consumer, enterprise, and public sector mobile and web

iOS and Android development

## Cloud ERP and Integration.

We provide solutions and services that support leading cloud application vendors. Our people continually identify, invest and grow our capabilities to address the latest needs of this emerging market.



### Industries.

#### **Banking and Securities.**

From loyalty programs to emerging payment technologies, mobile is playing an increased role in managing finances. We understand the implications this shift has on today's businesses.

#### Insurance.

Epic shifts abound in the insurance industry. Our unrivaled multi-disciplinary approach helps companies stay in-the-know and ahead of the curve.

With our vast industry-specific knowledge, we can tailor-fit solutions for virtually any business.

#### Retail.

Finding a way to engage—and stay in touch with—customers is a major business issue these days. We know ways to get these users clicking, talking, and buying.

#### Technology.

Simply put, technology is at the heart of what we do and core to how we help clients. Our innovative solutions have helped tech companies re-imagine the way they operate.

#### Life Sciences.

Today, emerging technology and science stands as one of the greatest opportunities in digital. Our wide array of capabilities help life sciences companies around the world tackle the challenges.

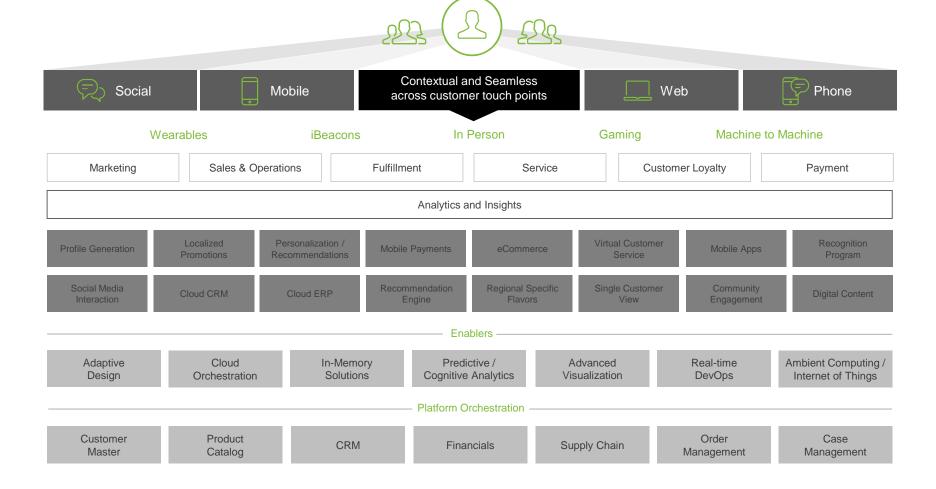
#### Media and Entertainment.

Build a game-changing app for accessing digital content? Check. Help a major TV network grow its footprint? Check. We know media and entertainment. Period.

#### State and Local Government.

Government leaders today face a daunting number of risks and potential threats. Our experienced team will help you imagine and create a path to success.

## Digital engagement platforms.



# WE IMAGINE, DELIVER, AND RUNTHE FUTURE.

# Thank you.

Contact us.

**First Last** 

Title Email Address

