

# Deltek Maconomy Product Description

PACKAGES, MODULES & ADD-ON SOLUTIONS VERSION 2.X

KIMBERLY SACK

## Product Overview

Maconomy is a fully integrated enterprise resource planning (ERP) solution purpose-built for project-based businesses. It Integrates financials and project data in one system/database, comprised of environments, databases, and universes (business objects), at a high-level. As of version 2.x Maconomy is deployed using the Workspace client, iAccess and Touch. The portal is still a supported offering for existing customers, and is used for new DFME Sweden/Norway country templates.

- **Workspace Client** - extensible rich interface that allows you to create a tailored view of key information from Maconomy all in one workspace. Role-based views/dashboards of key metrics and performance indicators. Ideal for back-office users, or those working with data intensive workflows; however, can also be utilized across all roles in the organization. Ex. Project managers view all information about projects in one workspace view.
- **iAccess** – web browser interface for simple, quick tasks in Maconomy; including Time, Expense, Mileage registration and Absence Management. Multi-device friendly (laptops, and tablets). Browser agnostic (IE, Chrome or Safari) and device friendly (Android 4.1.2+, iPad 3 or 4 iOS). Requires Maconomy 2.2 or higher (including Maconomy REST API web services).
- **Touch for Maconomy**– mobile application for use with a handheld device (iPhone, Android). Utilized to submit, track and approve time and expense. Approve vendor invoices, purchase orders, draft client invoices and in sales phase.

## Deployment & Packages

### On-Premises

- **Maconomy Enterprise Solution** – Maconomy solution deployed on-premises with all configuration and extension capabilities: custom reports, custom universes, customer specific integrations, etc. Clients choose from one of our out-of-the-box Professional Services Organization (PSO) or CPA (Audit & Tax/Accounting) solutions.
- **Maconomy Front Office Solution** – Maconomy solution that utilizes the Time & Job Cost modules specifically, and deactivates the financials (GL/AP/AR) and sends all other data to another ERP/financial management system.

### Cloud/SaaS

- **Deltek First Maconomy Essentials (DFME)** – a pre-configured solution based on Deltek's best practice, allowing project-based small and mid-size businesses to implement Maconomy using a "fast track" proven methodology. From a technical perspective, it allows for customer specific integrations (2.x technology stack only). Extender levels are NOT available. Custom reports are available; however, custom reporting universes must be developed by consulting services in a consulting-provided local environment. No upgrade preview environment or non-production environment given. Templated database specific to what is provisioned per the contract.
- **Deltek First Maconomy Essentials Flex (DFME Flex)** – Essentials (above), plus upgrade preview environment, non-production environment, and ability to develop custom reporting universes and custom layout changes (without Java extensions), in the cloud development environment.

- **Deltak Maconomy Enterprise Cloud** – The majority of the capabilities of Maconomy Enterprise (on-premises), but available in the Deltak Cloud. Includes custom reports, universes and customer specific integrations, upgrade preview environment and two non-production environments plus full extensibility (includes Java extensions).

## Product Development Capabilities Definitions

Custom Reports in BPM	Utilizing Business Performance Management (SAP Business Objects), ability to customize Web Intelligence reports using SAP Business Objects Web Intelligence and Web Intelligence Rich Client.
Custom Universes in BPM	Utilizing Business Performance Management (SAP Business Objects), ability to customize SAP BO Universes, using the SAP Universe Designer and Information Design Tool.
Custom Reports added to Client	Ability to 'publish', or 'display' custom BPM reports in the Maconomy Workspace Client using Maconomy Extender IDE tool.
Custom Layout Changes without Java Extensions	Basic Configurations; layout changes; adding/removing fields (all standard fields); rename existing fields; moving fields in a layout; menu changes; existing feature customizations; conditional fields/formatting; field calculations – traffic lighting; data dependencies; notifications; utilizes Maconomy Extender IDE tool.
Custom Layout Changes with Java Extensions	Requires new java code development; building extension to support business processes; custom fields & tables; custom actions (workflows); utilizes Maconomy Extender IDE tool.

## Licensing

- Maconomy Term (On-premises, subscription financing across multiple years, includes maintenance)
- Maconomy Perpetual (On-premises, one upfront payment plus annual maintenance fee)
- Maconomy Essentials (Cloud, subscription pricing)

For all pricing information and SKUs, [access the most updated price book in salesforce](#).

Maconomy Capabilities	On-Premises	Cloud/SaaS		
	Maconomy Enterprise	Essentials	Essentials Flex	Enterprise Cloud
<b>User/Employee Limitations</b>	Unlimited	0-250	250-500*	500 -10,000+
<b>Product Development Capabilities</b>				
Custom Reports	✓	✓	✓	✓
Custom Universes	✓	Limited**	✓	✓
Customer Specific Integrations	✓	✓	✓	✓
Upgrade Preview Environment***	✓		✓	✓
Always On Dev Environment	✓		✓	✓
Always On Production Support Envir.				✓
Additional Non-Production Environments	✓			✓****
<b>Extender Levels</b>				
Layout Changes without Java Ext.	✓		✓	✓
Layout Changes with Java Extensions	✓			✓
<b>Add-On Modules</b>				
Financial Budgeting	✓	✓	✓	✓
HR	✓	✓	✓	✓
Commerce	✓	✓	✓	✓
Subscription Management	✓	✓	✓	✓
Maconomy Analysis Bundle (DWH, Lumira)	✓			✓
<b>Add-On Solutions</b>				
TrafficLIVE (req. Maconomy 2.2.3+)	✓	✓	✓	✓
Talent Management (req. Maconomy 2.4+)	✓	✓	✓	✓
People Planner On-Premises*****	✓	✓	✓	✓
People Planner in Enterprise Cloud				✓
Deltek CRM Plus	✓			✓
<b>Capabilities</b>				
Restful API Access	✓	✓	✓	✓
Customer Specific Language	✓			✓
Custom Database Extensions	✓			✓
Mconfig	✓			✓
REST, SOAP or secure FTP and BO QAAS	✓			✓
SQL Access to Production Database	✓			

\*Maconomy Essentials Flex can go above 500 employees, but requires approval from Product Marketing

\*\*Custom report universe development for Essentials must be done in an offline, non-cloud Business Objects environment; most often supported via Deltek Global Consulting

\*\*\*Upgrade preview environments are only available during main upgrade (i.e. 2.3, 2.4, 2.5, etc.)

\*\*\*\*Non-production environments are available at an additional fee, and for a special term stated per the cloud contract

\*\*\*\*\*People Planner as a product, must be deployed on-premises, and can integrate to the Maconomy instance in the cloud. The People Planner Enterprise Cloud offering can be integrated with a Maconomy Enterprise Cloud environment.

## Core Functionality Definitions

MPL	MPL (Maconomy Print Language) is a text-based customization tool for Maconomy report (print) layouts, which enables the administrator to customize Maconomy reports to support users' individual needs and design layout.
Multi-company	When an organization has more than one entity, Maconomy may either be configured as a multi-company or multi-database system. The Multi-company (and often the Company Dependent Base Currency) is required when configuring Maconomy with several entities in the same database.
Enterprise Language	Enterprise Language is set when you install Maconomy and cannot be changed later. Examples are "World" (UK English), US English, Swedish, Danish, etc. Some terms in the system are controlled by the Enterprise language and cannot be changed, most however can be amended by a System Admin.
UI Language	The UI Language can either be selected by the user, or controlled by an URL (e.g. separate URLs for different UI languages). This translates the UI based on our dictionaries, but content and configured selections is controlled by the Enterprise Language/System Admin. Example: "30 Days Net" and "15 Days Net" are selections in the Payment terms popup field, and unless someone also adds "30 dagar netto" and "15 dagar netto" (Swedish equivalents), only the first two values can be used.
Restful API	Provides access to the majority of all business functionality within Maconomy, and can be used for integration purposes.
Mconfig	Installation, Upgrade and Configuration Tool utilized primarily by Maconomy Services teams for building and maintaining the system.

## Add-On Modules

Financial Budgeting	With full integration with the general ledger, the Financial Budgeting module allows for budgeting at a detailed and a general level. Budget for several legally independent units, including divisions in a company. This module is mainly used for storing budget data after the budget has been approved by management and the board.
Subscription Management	For projects where the deliverables include services such as maintenance or support agreements, Maconomy Subscription Management offers management of periodic invoicing including automatic accrual and index price adjustments. Two types: Per delivery or Per period methods. Per delivery for magazine subscriptions – client pays a subscription fee covering a specific number of issues of mag. Per Period for maintenance subscriptions, customer pays a fee covering specified # of days or months.
Maconomy Analytics Bundle – BO 4	Includes Maconomy Analytics and Dashboards. Dashboards can be developed as role-based views that show key business metrics. Maconomy Analysis is the framework that proactively identifies problems within the organization and their associated root causes so problems can be solved as quickly as possible to minimize negative effect on the business. This is only available for on-premises or enterprise cloud customers. Inclusive of Lumira and data warehouse, but does not include design studio for both on-premises and Enterprise Cloud.
Human Resources	Maconomy Human Resources module provides core HR capabilities including: employee and skills management, recruitment and training management. Maintain a wide range of employee information and skill sets. Compile employee data to include emergency contacts, education and qualifications, employee evaluations and relations, parental status, relocations, work eligibilities and company properties. Easily configurable to include more information specific to your needs. Includes a set of standard reports.
Commerce	Includes: order, purchase order and inventory, Bill of Material, EU-statistics, Extended Item Reservation. Analysis of purchase orders, accruals and delivery. Analysis of quotes, sales orders, back orders, credit orders and direct invoices.
CRM	Provides CRM capabilities around contacts, opportunities, campaigns and account management. Manage every relationship between your firm and its customers. View all past work and current projects. See the staff involved, manage contacts and evaluate customer and project profitability. Nurture relationships to generate growth through add-on work. Transform opportunities and proposals directly into customers and projects, in just a click.
CuroComp Total Compensation Management (3 <sup>rd</sup> Party Solution)	Optimize total compensation management and maximize the impact of your compensation spend. Total Compensation Management (TCM) drives improved performance and enhanced productivity by ensuring reward is allocated to those who deliver the most to your business. Securely automates the process of the comp review cycle.

## Add-On Deltek Integrations

People Planner	People Planner combines project planning and resource management in one solution. Completely integrated with the Maconomy solution, gain a real-time overview of resource availability. Monitor availability, load, utilization and revenue of all employees, and easily assign people to projects and opportunities.
Talent Management	From finding and acquiring the right talent, to performance management, to learning and career development, to compensation planning and analytics, Deltek's unified talent solutions help improve the quality of new hires, increase employee engagement & retention, maintain compliance and streamline your onboarding process. Once an employee is hired, and on-boarding is complete, the new hire information is sent to Maconomy so the employee can be assigned to projects and to collect their time and expenses. This seamless process reduces double entry and accelerates the hire to cash process.
TrafficLIVE	Transform the way you manage people, clients and the creative process with Deltek TrafficLIVE. A cloud-based agency management system (job and resource management) TrafficLIVE makes it easy for everyone to manage resources, schedule jobs, & record time— and always know how the work is going. Providing flexibility for easy day to day job management and simplicity for creates to enter time in 1-click.
Kona Business	Directly integrated into Maconomy, Kona Business is a social collaboration tool to streamline communication to manage discussions amongst all project stakeholders. Give every project its own collaboration space, connecting all team members by sharing files, capturing comments and meeting all project deadlines.

## Add-On for Maconomy Enterprise Cloud

Capability	Standard Availability	Add-On Available
Analysis	A single business intelligence solution built on business objects, of integrated live reporting, dashboards, and ad-hoc analysis.	Includes Maconomy Dashboards (Lumira). Dashboards can be developed as role-based views that show key business metrics.
Additional Application Database	One customer specific database is associated with each environment.	Additional databases can be purchased at an additional fee.
Additional Non-Production Environment	Enterprise Cloud is delivered with 2 non-production environments as standard: Test, Development.	Additional Non-Production environments can be purchased at an additional fee, and for a special term stated by the Cloud contract (minimum 1 year).
Scheduled Database Export	Only available as an add-on.	A scheduled copy of the database (including all data in the database) on a regular, repeating schedule. Exports can be scheduled quarterly, monthly, weekly, or even daily but no more than once per day.
Database Refreshes	Enterprise Cloud includes 10 data refreshes of each environment per year.	Additional database refreshes can be purchased at an additional fee*.
Customer Care Plans	Deltek Premium Care includes assisted support for mission-critical cases, even outside of standard business hours.	Deltek Select Care includes a single point of contact for any support providing extra level of attention enterprise firms often require.

