

Department of Information Resources
Hewlett-Packard Manufacturer Branded Hardware, Software and Related Services
Appendix C - Pricing Index
DIR-TSO-2538

Product Category	DIR Customer Discount % from HP MSRP/US List Price
HP PERSONAL COMPUTERS (PC)	
Desktops	
Entry-Level Desktops (Includes Specialty Desktops)	23.00%
Mid-Range Desktops	26.00%
High-End Desktops	34.00%
SMARTBUY SKUs (Desktops)	1.00%
Configure-to-Order (CTO) Modules (Desktops)	23.00%
Options & Accessories (Desktops)	23.00%
Workstations	
Entry-Level Workstations	33.00%
Mid-Range Workstations	35.00%
High-End Workstations	35.00%
SMARTBUY SKUs (Workstations)	1.00%
Configure-to-Order (CTO) Modules (Workstations)	34.00%
Options & Accessories (Workstations)	28.00%
Retail Solutions	
Retail Point-of-Sale (RPOS) Systems	29.00%
SMARTBUY SKUs (RPOS)	1.00%
Options & Accessories (RPOS)	29.00%
Thin Clients	
Thin Clients	20.00%
SMARTBUY SKUs (Thin Clients)	1.00%
Options & Accessories (Thin Clients)	20.00%
Monitors	
Monitors	16.00%
Workstation Monitors	16.00%
Digital Signage	29.00%
SMARTBUY SKUs (Monitors)	1.00%
Options & Accessories (Monitors)	21.00%
Options & Accessories (Third-Party)	10.00%
Mobility Products	
Mini Notebooks	19.00%
Chromebooks	8.00%
Slate and ElitePad (Including CTO Modules)	21.00%
Entry-Level Notebooks	23.00%
Entry-Level Notebooks - International Direct Ship (IDS) CTO	12.00%
Mid-Range Notebooks	32.00%
Mid-Range Notebooks - International Direct Ship (IDS) CTO	16.00%
High-End Notebooks	34.00%
High-End Notebooks - International Direct Ship (IDS) CTO	18.00%
Mobile Workstations	34.00%
Mobile Workstations - International Direct Ship (IDS) CTO	18.00%
Specialty Notebooks (Including Tablet PCs)	24.00%
SMARTBUY SKUs (Notebooks)	1.00%
Configure-to-Order (CTO) Modules (Notebooks)	22.00%
Options & Accessories (Notebooks)	23.00%
Care Pack Services	
Care Pack Services (PC)	24.00%
Customization Services	
Personal Systems HW Customization	20.00%
Personal Systems Image Management	20.00%
HP PRINTING AND IMAGING	
Printers	
Personal Color Laser Printer Family (LY/SB)	29.00%
High Volume Color Laser Printer Family (AK)	29.00%
Laser Multifunction Printer (C5)	28.00%

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Color Laser Multifunction Printer Family (ST)	28.00%
Color All-in-One Laser Printer Family (K5)	29.00%
Inkjet All-in-one Family – Productivity (DU/4H)	27.00%
Inkjet All-in-one Family – Photo (5M)	27.00%
Inkjet All-in-one Family – Entry Photo (2N)	27.00%
Office Color Inkjet Printer Family (7T)	27.00%
Wide Format Printer Family (30)	25.00%
Color Inkjet Printers - Enterprise (3Y)	29.00%
Office Black & White Laser Printer Family (PQ/8A)	29.00%
Laserjet Pro Mono MFP (4L)	29.00%
Personal Black & White Laser Printer Family (2B)	27.00%
Office Laser Multifunction Printer Family (MA/T2/2Q/4M)	29.00%
Printer Specials (Select Models) - Please see listing below (Volume Discounts)	36.00%
Scanners	
Scanners (4X)	29.00%
Scanner Specials (Select Models) - Please see listing below (Volume Discounts)	31.00%
Specialty Printers	
INDIGO Digital Press Printers (JP/ML)	0.00%
SCITEX Printers (DA)	0.00%
TROY Printers	4.00%
HP Supplies	
Laser Jet Supplies Family (5T)	38.00%
InkJet Supplies Family (1N)	25.00%
InkJet Media Supplies Family (AU)	27.00%
HP Printer Options & Accessories	
LaserJet Paper Handling Accessories (MC)	28.00%
LaserJet Networking & Accessories (6A)	29.00%
Misc Printer Accessories (2A)	27.00%
Imaging and Printing Software Solutions	
Exstream & Output Software and Support (EX)	35.00%
Cloud Print License (3U)	15.00%
Technology Solutions & Partners (2D)	4.00%
Care Pack Services	
Care Pack Services (R4/K4/R6)	24.00%
Maintenance & Support Services	
Solution Service, Maintenance Support (2P)	7.00%
Exstream/Output Software Maintenance & Support (PR)	0.00%
Managed Print Services (MPS)	17.00%
INDUSTRY STANDARD SERVERS	
Industry Standard Servers (ISS)	
Entry Level Servers (PL LA DL/ML100 Server)	24.00%
Entry Level Servers (PL LA Microservers)	0.00%
Entry Level Servers and Options (PL LA)	24.00%
Core Servers and Options (PL SY and SI)	31.00%
Blade Servers and Options, other than	31.00%
Blade Virtual Connect (PL UZ)	29.00%
Blade Scaleable Datacenter Infrastructure (TN/PD)	31.00%
Moonshot	27.00%
Moonshot Bundles	0.00%
Volume Software - ProLiant Essentials (PL 4U)	31.00%
Third Party Operating System (OS) Software - Other VMware, Linux Red Hat OS, Linux SuSE OS, Novell OS (PL J3)	12.00%
Third Party Operating System (OS) Software - Microsoft - Non-Discountable (PL J3)	0.00%
Manufacturing Services, Factory Express	24.00%
Converged Systems	30.00%
SMARTBUY SKUs (ISS)	1.00%

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BUSINESS CRITICAL SERVERS	
Entry Level Servers -- Integrity Products & Cross Entry Level Integrity Accessories	
Integrity Entry Level Servers and Related Accessories (excl. rx2800)	30.00%
rx2800 & Related Accessories	34.00%
Entry Level Servers -- PA Products & Cross Entry Level PA Accessories	
rp34x0 & PA Entry Level Accessories	45.00%
rp44x0 & Related Accessories	45.00%
Integrity Cell Based Servers -- Products & Cross Integrity Accessories	
rx76x0 & Integrity Mid Range Accessories	44.00%
rx86x0 & Related Accessories	44.00%
Mid Range IA iCAP & Related Accessories	48.00%
Cell-Bladed Servers & Accessories SD2	49.00%
HP 9000/Integrity Server Accessories	34.00%
rx26xx, rx66xx, HP 9000/Integrity Server Accessories, Telco Accessories	34.00%
Integrity Server Options - Enterprise, Integrity Server Options - Midrange	34.00%
Integrity Serv Opt - Enterprise - Memory, Open VMS Layered Software, rx86xx,	34.00%
Open VMS Operating Systems, Integrity Software - Windows, 9000/Integrity SW - Linux - 3rd Party, HP-UX Software -	34.00%
PA Products & Cross Mid Range PA Accessories	
rp74xx & HP9000 Mid Range Accessories	44.00%
rp84xx & Related Accessories	44.00%
Mid Range PA iCAP & Related Accessories	44.00%
Legacy rp74xx / 84xx & Related Accessories (Upgrades Only)	44.00%
Cell Based High End Servers & Cross High End PA & IA Accessories	
PA Superdome SD1	69.00%
IA Superdome & Shared PA / IA Superdome Accessories	69.00%
Superdome iCAP & Related Accessories	64.00%
HP Cross Integrity / PA Accessory Products	
Miscellaneous Options & Accessory Products High	49.00%
Miscellaneous Options & Accessory Products Mid	39.00%
PA & IA Blade Servers & Accessories	
BL860c, BL860 i2, BL460c & Related Accessories	34.00%
BL870c, BL870 i2 & Related Products	34.00%
BL 890 i2 Products	34.00%
BL8x0 i2 Family Common Accessories	34.00%
Server Operating Environments & Layered Software	
HP 9000 HP-UX PA Operating Environment	47.00%
Integrity HP-UX / OVMS Operating Environment	43.00%
HP-UX Layered Software	47.00%
Linux & Windows Operating Environment	36.00%
OVMS Layered Software	43.00%
Per Socket Server Based Operating Licenses	
HP Per Socket 2 and 4 Socket Tier Licenses	39.00%
HP Per Socket 8 Socket Sized Server Licenses	47.00%
HP Per Socket 16 & 32 Socket Sized Server Licenses	49.00%
Other Servers	
DL785/DL980 Servers (PL TR)	31.00%
HP NonStop Hardware, Operating System, and other Software License	15.00%
Other Solutions	
Opencall Products	30.00%
Product Line HA - App System SAP HANA	26.00%
SOFTWARE	
Enterprise Software	
HP Software - IT Performance Suite (ITPS)	30.00%
HP Storage Software - Commercial (Information Management Software)	30.00%
HP Storage Software - Enterprise (Information Management Software)	30.00%
HP Enterprise Software Support (1st Year)	20.00%

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Enterprise Software (Vertica and HP IM)	
HP IM Software (TRIM) Products and Support	30.00%
HP Vertica Analytics Software and Support	30.00%
Software Services	
HP Software Professional Services	10.00%
HP Software Training Services	10.00%
HP Software Training Services (TRIM and Data Protector) - Education Training Units	10.00%
Software as a Service (SaaS)	10.00%
STORAGE	
XP Storage Solutions	
XP Software - 12000, 10000, 1024/128, 512/48	44.00%
XP Arrays - 12000, 10000, 1024/128	44.00%
XP Array Upgrades - 12000, 10000, 1024/128, 512/48/256	44.00%
XP 20000/24000 & P9xxx Storage Solutions	
XP 20000/24000 & P9xxx Software	39.00%
XP 20000/24000 & P9xxx Hardware	39.00%
XP 20000/24000 & P9xxx Upgrades	39.00%
Enterprise Virtual Array - Enterprise	
EVA 4100/6x00	39.00%
EVA Cabinets & Accessories, EVA HDD's	39.00%
Enterprise Virtual Array – x400 Solutions	
EVA 4400, 6400, 8400 & P6xxx Hardware / Software Products	39.00%
3PAR Storageworks Products	
HP 3PAR Storageworks Products	39.00%
Storage Hardware - Enterprise	
Clustered Gateway, WAN Accelerator, X9000 Family (IBRIX)	39.00%
Enterprise Switches and Host Bus Adapters	39.00%
EML, ESL and VLS Tape Libraries, D2D	39.00%
ESL G3 Libraries	39.00%
Virtual Array and DS Hardware & Software Products	
Virtual Array and DS Hardware	24.00%
Power Accessories	24.00%
Storage Hardware - Commercial	
HP LeftHand P4000 SAN Solutions	26.00%
Entry NAS & All in One Storage	24.00%
D2000/P2000 MSA HW & SW, MSA HDD's, Scalable File Share	24.00%
Blade System Storage Switches, Commercial Switches and Switch SW, Commercial Host Bus Adapters	24.00%
Tape Drives and Accessories (DDS, DAT, SDLT, Ultrium)	24.00%
MSL & VSL Tape Libraries, Autoloaders	24.00%
Storage Media	
Storage Media Products	34.00%
Promotions/Smart Buys	
SMARTBUY SKUs (Storage)	1.00%
Shared Server and Storage Accessories	
Selected HP Rack & Power - Related Products	24.00%
HP Server Rack & Rack Accessories	31.00%
Shared Server and Storage Solutions	
Selected MSA Products	24.00%
Selected MSA Related Options	24.00%
SECURITY PRODUCTS	
Fortify	
Fortify Term & Perpetual SW licenses (18)	34.00%
Fortify Support / Education (28)	20.00%

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ArcSight	
ArcSight Term & Perpetual SW licenses (49)	34.00%
ArcSight Appliance (pre-loaded/pre-configured software on industry-standard servers (59)	34.00%
ArcSight Support / Education (69)	20.00%
Tipping Point	
Tipping Point Hardware and Software (I8)	34.00%
Tipping Point Support / Education (I9)	20.00%
NETWORKING	
Networking	
HP ProCurve/Networking Products (6H, I5, I6, I7, 1U, 34, 35,3P)	38.00%
HP Care Pack Services for HP Networking Products (7G)	24.00%
Telephony Products	0.00%
SERVICES	
Enterprise Care Pack Services	
Care Pack Services (Fixed)	24.00%
Care Pack Services (Flexible)	24.00%
Care Pack Services - Education/Training Services	20.00%
HP Care Pack - ENHANCED Services	24.00%
Care Pack Services - Custom Care Pack Services	0.00%
<i>Note: For Business Critical Servers, product attached Care Pack Services are services that are purchased at the time the product is purchased. Product Attached Support Care Packs are different than Care Packs ENHANCED Services.</i>	
Information Security Professional Services	
<i>Information security professional service resources from HP referred to as "Technical Advisors" will be experienced in all relevant government security standards and methodologies including, but not limited to, federal, state, local, and other sensitive functions such as law enforcement and homeland security. The services may be provided on site (labor only) or from a remote location or security operations center which has achieved ISO 27001:2005 registration. The resources will possess appropriate professional certification(s) including, but not limited to, the following: CISSP, CISA, CEH, IAM, CCNA, CCDA, CCSA, GIAC. CAP, SSC, CSSLP. Assistant Technical Advisors will have 2 years minimum experience, Advisors 5 years, and Senior and Principals 10 years. All HP's resources in this bid, with the exception of Assistant Technical Advisor, will have the ability to lead engagements.</i>	
Access, Authentication and Authorization Control Services	27.63%
Contingency Planning; Operational and Disaster Recovery	37.11%
Data Handling, Integrity and Non-repudiation Services	27.63%
E-Discovery and Forensic Services	27.63%
Identity Management Services	30.87%
Incident Response and Management Services	33.40%
Network and System Monitoring and Auditing Services	33.40%
Network and System Capability and Stress Testing Services	27.63%
Network Discovery, Mapping, and Inventory services	33.40%
Physical Security	33.40%
Risk Assessment Services	37.11%
Secure Asset Configuration and Management Services	33.40%
Secure Software Development Services	33.40%
Security Governance and Advisory Services	37.11%
Security Infrastructure Design, Management and Support Services	30.87%
Security Intelligence and Alerting Services	27.63%
Security Policy Development	37.11%
Security Product Implementation and Management Services	30.87%
Security Training Services	37.11%
Software Integrity and Non-repudiation Services	33.40%
Vulnerability Assessment Services	37.11%
Virtual System/Infrastructure Design, Implementation, Management and Support Services	30.87%
Managed and Security as a Service	
<i>HP provides the following to describe Security as a Service (e.g. Code Reviews) and Managed Security Services (e.g. Firewall Management Services) quotes as fixed cost prices, as either as a one-time cost or monthly recurring all inclusive charges as appropriate. These emerging models of security delivery leverages cost across diverse base of customers on a predictable cost basis.</i>	
Firewall Rule Changes Base (96 Simple + 10 Complex) (per Firewall per year)	15.50%
Firewall Rule Change Additional Rule Change (Emergency Change)	15.50%
Firewall Rule Change Additional Rule Change (Standard Change in Maintenance Window)	15.50%

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Firewall Base Configuration (per Firewall one-time charge)	15.50%
Firewall Base Configuration (per HA Pair one-time charge)	15.50%
Firewall Management Patch and Health (Per Firewall per year)	15.50%
IP Network Discovery, Vulnerability Assessment, Manual Testing for 5% of hosts w/ Custom Report (256 hosts)	15.50%
Code Analysis w/ Custom Report (.NET) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (C/C++) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (COBOL) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (Executive C) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (Java) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (PL1) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (SAP/ABAP) (Per 25000 Lines of Code)	15.50%
Code Analysis w/ Custom Report (Other) (Per 25000 Lines of Code)	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - Custom Packer - Non-Encrypted	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - TitanMIST	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - UPX	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - PEID	15.50%
Reverse Engineering w/ Custom Report (Malware) (WinTel) - Custom Packer - Encrypted	15.50%
Security Independent Validation and Verification w/ Custom Report (per Product)	15.50%
Remote Database Vulnerability Assessment (Per Database Instance Virtual or Physical)	15.50%
Database Vulnerability Assessment (Custom Report)	15.50%
HP Technical Services - Break-Fix/Maintenance Services Agreements (Customer Owned Equipment)	
Intel-based (or equivalent) Hardware Maintenance	56.00%
VAX Server Maintenance	56.00%
Printer Maintenance	56.00%
Business Critical Server Maintenance	26.00%
Storage Maintenance	26.00%
Software Maintenance (Includes Renewals for HPSW)	13.00%
Multi-Vendor Hardware Maintenance	13.00%
Networking Hardware Maintenance	18.00%
HP NonStop Hardware Maintenance	20.00%
HP NonStop Software Support	20.00%
Onsite Labor Rates (Hourly, Minimum One Hour, Standard Business Hours, M-F, 8a - 5p, Standard Response, 3 - 5 Business Days within 200 miles ¹	
Enterprise Servers, Associated Storage, Networking, Large Printers, and Non-HP Equipment	\$250.00
Commercial Servers (ProLiant, NetServer), and Associated Storage	\$180.00
Personal Computers and Most Printers (Excludes Large Printers)	\$140.00
Account Support Services (ASC)	\$280.00
¹ HP can provide quotes for HP Technical Services for After Hours Support, Expedited Response Times, etc.	
Financial Services and Asset Recovery	
HP Financial Services (HPFS) ¹	Customer Quotes Provided
HP Product Return and Recycling (Several Programs Available) ²	Customer Quotes Provided
² Please reference Master Lease Agreement.	
³ Several programs available, please see: http://www8.hp.com/us/en/hp-information/environment/product-recycling.html?jumpid=reg_r1002_usen_c-001_title_r0001#.UsmyZPRDtZ0	
SPARE PARTS	
HP Spare Parts	
HP Spare Parts ¹	0.00%
⁴ Product availability and pricing for HP Spare Parts can be found at: http://h20141.www2.hp.com/Hpparts/Default.aspx?mscssid=F7C164E635124C2698DF90F9CD710892 . Parts can be ordered using Credit Card/Pcard or using a Purchase Order. Customers would prefer submitting orders using a Purchase Order must complete a short application to establish an account with the Parts Store. Purchase Orders should reference established Account Number and be submitted to partsaccount@hp.com. TX DIR Customers that register under the HP Self Maintainer Program can purchase out of warranty parts at a discount from the HP Parts Store. HP Spare Parts can also be ordered directly from HP Reseller/Order Fulfillers. HP will not influence or dictate pricing charged by HP Reseller/Order Fulfillers for HP Spare Parts.	

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THIRD-PARTY PRODUCTS		
Third-Party Products		
Third-Party Products (See Brand Listing Below)		15.00%
Miscellaneous		
3Com	3D Labs	3M
3DConnexion		
"A"		
AAXA	Allied Telesis	Aruba Networks
ABIT Computer (NVIDIA)	Altec Lansing	ASAP System
Acer	Aluratek	Ascend Communications
ACP	Alvarion	Asus
Adaptec (PMC)	AmbiCom	ATI (AMD)
Adesso	Ambir Technology	Atomic Learning
Addlogix (formerly CompuCable)	APC (Schneider Electric)	Attachmate
ADS Technologies	Anthro Corporation	Audiovox
Adtran	Anycom	Avaya
Advanced Merchant	Aopen America	AVerMedia
Ai Squared	Apacer	Avnet
Alacritech	APEX	Avocent
Alera Technologies	APG Cash Drawer	AXXON
ALK Technologies	Apricorn	
"B"		
BAFO	Best Data Products	Bretford
Barco	BFG Technologies	Brocade
Barracuda Networks	BLACK Box Network	Brooktrout
Battery Technology	Blue Coat Systems	Brother
Behringer	Borland	Buffalo Technology
Belkin	Brenthaven	Buslink
"C"		
C2G (formerly Cables To Go)	Cingular Wireless	Count Me In
Cables Unlimited	Classmate	Coyote Point Systems
Canon	CMS Products	Cradlepoint Technologies
Card Scanning Solutions (CSSN)	Coby	Creative Labs
Case Logic	CODi	Crucial (Micron)
CaseAce Products	Colorgraphic	CRU-DataPort
Cavalry	Connectix	Cyber Acoustics
Cherry Corporation (Keyboards)	Connector Resources	Cybernetics
Chicony	Contour Design	Cybex
Chief Manufacturing	Corsair	Cyclone Products
"D"		
Da-Lite	Dialogic	Diskeeper Corporation
Datalink	Diamond Multimedia	D-Link
Datalogic	Digi International	Double Take
Datamation Systems	Digital	Drobo
Dazzle Multimedia	DIGITAL PERSONA	DyKnow
Denali Advanced Integration	Digium	DYMO
Designer Appliances		
"E"		
Eaton	Elo TouchSystems	Equinox
ECOPY	EMC	Ergonomic
EDGE Tech	Emulex	Ergotron
Egan Visual	Enfora	Ericom
Ego Systems	Enterasys Networks	EVGA
Eizo	EP Memory	Exabyte
ElmoUSA	Epson	Extended Systems

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"F"		
F5 Networks	Flo Healthcare	Fujifilm
Fairhaven	Focus Enhancements	Fujitsu
Fellowes	FrogPad	FUSION-IO INC
FingerWorks		
"G"		
Gamber Johnson	Global Wireless	Goldtouch
Garmin	Goldmine	Google
GETAC		
"H"		
Hammer Storage	Hauppauge	Honeywell
Handango	Havis	Howard Medical
Handheld USA	Heritage Cases	Humanscale
Handmark	HID	Hyundai
Harman Multimedia	Hitachi	
"I"		
I.R.I.S	Imperva	Intel
I/O Magic	Industrial Electronic	Interlink Electronics
Ideazon	InfoCase	Intuit
Identix	INFOCUS	IOGEAR
iGo	Initial Technology	Iomega
Imation	Innovation First	I-Rocks
"J"		
JAR Systems	Juniper Networks	
"K"		
Kanguru Solutions	Keybowl	Kingston
Kensington	Kilpsch	Koss
Key Tronic	Kinesis Corporation	Kworld
"L"		
LaCie	LG	Linksys
Landware	Liant Software	Lite-On IT
Lantronix	Liebert	Logitech
Laplink	LifeView	LSI Logic
Lapworks	Lind Electronics	LTB & Hamilton Electronics
Level 9	Lindo Systems	Lumens
Lexar	Linkspoint	
"M"		
M&A Technology	MASS Multiples	Microsoft Hardware
Mach Speed	Matias	Mintek Digital
Macromedia	Matrox	Mitsubishi
Macsense	Maxell	Monitors in Motion
Madge	Maxtor (Seagate)	Monster Cable Products
Magellan Navigation	Media Mounts	Motion Computing
Magma	Mellanox Technologies Inc	Motion Computing
Magnavox	Memorex	Motorola
MagTek	Meridian	M-S Cash Drawer
Man & Machine	Mettler-Toledo	MSI Computer
Margi Systems	MicriPac Technologies	MutliTech
Marshall Electronics	Micron	
"N"		
Navman	Newton Peripherals	Norcent
NDS Surgical	NextIO	Nuance
Neat Company	Nikon	nVIDIA
NEC	Noble Security	NWN Corporation Services
NETGEAR	Norazza	

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"O"		
OnClick	Orion	OtterBox
"P"		
Panasas	Pioneer POS	PQI
Panasonic	Planar	Praim
Pantone	Planon System	Precision Mounting Technologies (PMT)
PC Distributing	Plantronics	Preh Electronics
PCS Mobile Services	Plasmon	Printronic
PDI Communications	PNY	Proscan
Peerless Industries	Pocket Real	Protect Computer Products
Pelican Products	Polycom	Proview
Philips	PowerFile	Proxim
Pinnacle Systems	PowerTech	Pyle Audio
"Q"		
QLogic	Quadrox	Quantum
Q-See		
"R"		
Radian	Riverdeep	RTI Services
Rhinoskin	Rocstor	Rutishauser
Riverbed Technologies		
"S"		
Sakar	SIIG	SOYO Group
Samsonite	SimpleTech	StarTech
Samsung	Skinit	Stay Online
SanDisk	SmartDisk	SteelEye
Scala	SmartSound	StorCase
Scan Source	Smith Enterprises Inc (SEI)	Sweeney
ScanSoft	SMK-Link	Swiss Gear
SCM	Socket	Sylvania
Seagate	Solarflare	Symbol Technologies (Motorola)
Seal Graphics	Sony	Synatx
Seal Shield	Sourcefire Solutions	Synnex Services
Semtek (Verifone)	Southern Software	Synology
Siemens		
"T"		
TallyGenicom	Tidalwire	TrenDnet
Tapeware	Timbuk2	TRENDware
Targus	Toshiba	Tripp Lite
TDK	Total Micro	Tropos Networks
Teac	TRANE	Troy Group
TeamBoard	Transition Networks	Turning Technologies (Includes eInstruction)
Texas Memory Systems (TMS)	Travelpro	TypeHaus
"U"		
Ulead	Unitrends	US Modular
UMAX	Unotron	US Robotics (UNICOM Global)
UniTech		
"V"		
Valence	ViewCast	Virtual Instruments
Veo	ViewSonic	VisionTek
Verbatim	Village Tronic	Vizio
Verifone	VIO	
"W"		
Wacom	Wave Systems	Westinghouse
WatchGuard	Western Digital	Wren Associates

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"X"		
Xandros	XFX	Xtend
Xantrex	XGI	Xyratex
"Y"		
Yamaha		
"Z"		
Zebra Technologies	Zoom	
Third-Party Software		
Third-Party Software (See Brand Listing Below)		10.00%
Publisher Listing		
Absolute Software	McAfee	Verdiem
Citrix	Novell	Vmware
Corel	Red Hat Software	Wave Systems
Frontrange	Symantec (Includes Altiris)	
LanDesk		
Part Number	Description	DIR Customer Discount % from HP MSRP/US List Price
PRINTER SPECIALS (SELECT MODELS)		
Printer Specials (Select Models) - Please see listing below		
CR652B#BCB	HP Designjet T1300ps 44-in ePrinter	36.00%
CR652A	HP Designjet T1300 44-in PostScript ePrinter	36.00%
CR651B	HP Designjet T1300 44-in ePrinter	36.00%
CQ653B#BCB	HP Designjet T1200HD MFP Printer	36.00%
CQ653C#BCB	HP Designjet T1200HD MFP Printer	36.00%
CR357B#BCB	HP Designjet T1500 PS 36in ePrinter	36.00%
E1L21B#BCB	HP DesignJet Z5400 44" PostScript ePrinter Encrypted Hard Disk	36.00%
CN728A	HP Designjet T2300 Postscript eMFP Prntr	36.00%
CN728B#BCB	HP Designjet T2300 Postscript eMFP Prntr	36.00%
CQ893A#BCB	HP Designjet T520 36-in ePrinter	36.00%
CQ890A	HP Designjet T520 24-in ePrinter	36.00%
CR650B	HP Designjet T790ps 44-in ePrinter	36.00%
CR648B#BCB	HP Designjet T790ps 24-in ePrinter	36.00%
CR650A	HP Designjet T790 44-in PostScript ePrinter	36.00%
CR648A	HP Designjet T790 24-in PostScript ePrinter	36.00%
CQ105A	HP Designjet T7100 Printer	36.00%
CQ105B	HP Designjet T7100 42in Printer	36.00%
CR355B#BCB	HP Designjet T920 PS 36in ePrinter	36.00%
Q6721B#BCB	HP Designjet Z3200ps 44 inch Printer	36.00%
Q6720B	HP Designjet Z3200ps 24 inch Printer	36.00%
CQ113A#BCB	HP Designjet Z5200 44-in Photo Printer	36.00%
CQ111A	HP Designjet Z6200 60in Printer	36.00%
CQ111B	HP Designjet Z6200 60in Printer	36.00%
CQ109A	HP Designjet Z6200 42in Printer	36.00%
CQ109B	HP Designjet Z6200 42in Printer	36.00%
CQ514A	HP Officejet Pro 8000 Ent Printer A811a	36.00%
CM752A201	HP Officejet Pro 8100 Printer N811a	36.00%
CM749A#201	HP Officejet Pro 8600 e-AiO Prntr N911a	36.00%
CF399A#201	HP LaserJet Pro 400 M401dne; Single Function Mono Printer	36.00%
CF278A#201	HP LaserJet Pro 400 M401dn; Single Function Mono Printer	36.00%
CC495A	HP Color LaserJet Enterprise CP4525xh	36.00%
CC493A#AAZ	HP Color LaserJet Enterprise CP4525n	36.00%
CC494A#BGJ	HP Color LaserJet Enterprise CP4525dn	36.00%
CC489A#BGJ	HP Color LaserJet Enterprise CP4025n	36.00%
CC490A#AAZ	HP Color LaserJet Enterprise CP4025dn	36.00%
CF082A#AAZ	HP Color LaserJet Enterprise 500 Printer 551dn	36.00%
CF083A#201	HP Color LaserJet Enterprise 500 Printer 551xh	36.00%

Department of Information Resources
Hewlett-Packard Manufacturer Branded Hardware, Software and Related Services
Appendix C - Pricing Index
DIR-TSO-2538

Product Category		DIR Customer Discount % from HP MSRP/US List Price
CE708A#AAZ	HP Color LaserJet Enterprise CP5525dn	36.00%
Q3934A#201	HP Color LaserJet CP6015xh Printer	36.00%
Q3933A	HP Color LaserJet CP6015x Printer	36.00%
Q3932A#201	HP Color LaserJet CP6015dn Printer	36.00%
Q3935A	HP Color LaserJet CP6015de Printer	36.00%
CB415A	HP LaserJet M3035xs MFP Printer	36.00%
CB414A	HP LaserJet M3035 MFP Printer	36.00%
CC479A	HP LaserJet M3027x MFP Printer	36.00%
CB417A	HP LaserJet M3027x MFP	36.00%
CC478A	HP LaserJet M3027 MFP Printer	36.00%
CB416A	HP LaserJet M3027 MFP Printer	36.00%
CE738A#201	HP LaserJet M4555h MFP Printer	36.00%
CE504A#201	HP LaserJet M4555fskm MFP Printer	36.00%
CE503A	HP LaserJet M4555f MFP Printer	36.00%
CF118A#BGJ	HP LaserJet Enterprise 500 Multifunction M525c	36.00%
CF117A#BGJ	HP LaserJet Enterprise 500 Multifunction M525f	36.00%
CF116A	HP LaserJet Enterprise 500 Multifunction M525dn	36.00%
Q7831A	HP LaserJet M5035xz MFP	36.00%
Q7830A	HP LaserJet M5035x MFP Printer	36.00%
Q7829A	HP LaserJet M5035 MFP Printer	36.00%
Q7840A	HP LaserJet M5025 MFP Printer	36.00%
CF068A	HP Laserjet Enterprise 700 MFP M725z	36.00%
CF069A	HP Laserjet Enterprise 700 MFP M725z	36.00%
CF066A	HP Laserjet Enterprise 700 MFP M725dn	36.00%
CF367A#201	HP Laserjet Enterprise Flow MFP M830z	36.00%
D7P68A	HP Laserjet Enterprise Flow MFP M830z	36.00%
CC395A	HP LaserJet M9050 MFP Printer	36.00%
CC394A	HP LaserJet M9040 MFP Printer	36.00%
CE957A	HP Color LaserJet Pro 400 Printer M451dn	36.00%
D7P69A	HP Mono LaserJet Enterprise M806x+ NFC/Wireless Direct Printer	36.00%
CZ244A	HP Mono LaserJet Enterprise M806dn Printer	36.00%
CZ245A	HP Mono LaserJet Enterprise M806x+ Printer	36.00%
CE528A#AAZ	HP LaserJet Enterprise P3015dn Printer	36.00%
CE526A	HP LaserJet Enterprise P3015d Printer	36.00%
CE529A#201	HP LaserJet Enterprise P3015x Printer	36.00%
Q7545A	HP LaserJet 5200tn Printer	36.00%
Q7546A	HP LaserJet 5200dtn Printer	36.00%
Q7543A	HP LaserJet 5200 Printer	36.00%
Q3722A	HP LaserJet 9050n Printer	36.00%
Q3723A	HP LaserJet 9050dn Printer	36.00%
Q3721A	HP LaserJet 9050 Printer	36.00%
Q7698A	HP LaserJet 9040n Printer	36.00%
Q7699A	HP LaserJet 9040dn Printer	36.00%
Q7697A	HP LaserJet 9040 Printer	36.00%
CE995A#AAZ	HP LaserJet Enterprise 600 Printer M603dn	36.00%
CE996A#201	HP LaserJet Enterprise 600 Printer M603xh	36.00%
CE992A#201	HP LaserJet Enterprise 600 Printer M602dn	36.00%
CE993A201	HP LaserJet Enterprise 600 Printer M602x	36.00%
CC520A	HP Color LaserJet CM3530fs Printer	36.00%
CC519A	HP Color LaserJet CM3530 Printer	36.00%
CC421A	HP Color LaserJet CM4540fskm MFP Printer	36.00%
CC420A	HP Color LaserJet CM4540f MFP Printer	36.00%
CC419A	HP Color LaserJet CM4540 MFP Printer	36.00%
CD646A#AAZ	HP Color LaserJet Pro Flow MFP M575c	36.00%
CD645A	HP Color LaserJet Pro Flow MFP M575f	36.00%
CD644A#BGJ	HP Color LaserJet Pro Flow MFP M575dn	36.00%

Department of Information Resources
Hewlett-Packard Manufacturer Branded Hardware, Software and Related Services
Appendix C - Pricing Index
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Product Category		DIR Customer Discount % from HP MSRP/US List Price
Q3939A#AK2	HP Color LaserJet CM6040f MFP Printer	36.00%
CE665A	HP Color LaserJet CM6030f MFP Printer	36.00%
CE664A	HP Color LaserJet CM6030 MFP Printer	36.00%
CC522A#AAZ	HP Color LaserJet Enterprise 700 Printer M775dn	36.00%
CC524A#AAZ	HP Color LaserJet Enterprise 700 Printer M775z	36.00%
Scanner Specials (Select Models) - Please see listing below		
L2737A#201	HP Scanjet Pro3000 s2 Sheet-feed Scanner	31.00%
L1910A	HP Scanjet 5590 Digital Flatbed Scanner	31.00%
L2700A#201	HP ScanjetN6310 Document Flatbed Scanner	31.00%
L2708A	HP Scanjet7000nx Doc Capture Workstation	31.00%
L2709A	HP Scanjet 7000n Doc Capture Workstation	31.00%
L2730A	HP Scanjet Enterprise 7000 s2 Sheet-feed Scanner	31.00%
L2717A#BGJ	HP Scanjet Enterprise 8500 fn1	31.00%
L2683A#201	HP ScanjetN9120 Document Flatbed Scanner	31.00%
L2712A#201	HP Scanjet 9000 Shtfd Scanner	31.00%
L2730B#201	HP Scanjet Et Flow 7000 s2 Shtfd Scanner	31.00%
L2725A#BGJ	HP Scanjet 7500 Flatbed Scanner	31.00%
L2723A	HP Scanjet 3000 Sheet-feed Scanner	31.00%
L2722A#201	HP Scanjet 1000 Mobile Shtfd Scanner	31.00%
L2719A#B1K	HP DigtISndr Flow 8500 fn1 Doc Cap Wkstn	31.00%
Part Number	Description	Net/Fixed Pricing
STANDARD CONFIGURATIONS (DESKTOPS, NOTEBOOKS, MONITORS)		
Desktop Standards		
E3U29UA	HP ProDesk 400 G1 Small Form Factor PC i54570 500G 4.0G 46 PC Intel Core i5-4570, 500GB HDD 7200 SATA, DVD+/-RW, 4GB DDR3-1600 (sng ch), W8.1P DG W7 P64, 3-3-3 Warranty	\$546.00
E7P48AW	HP ProDesk 600 G1 Small Form Factor PC (ENERGY STAR) i54570 500G 4.0G 28 PC Intel Core i5-4570, 500GB HDD 7200 SATA, DVD-ROM, 4GB DDR3-1600 (sng ch), Win 7 Pro 64bt, 3-3-3 Warranty	\$613.00
E7D02AW	HP EliteDesk 800 G1 Small Form Factor PC (ENERGY STAR) i54670 500G 4.0G 28 PC Intel Core i5-4670, 500GB HDD 7200 SATA, DVD+/-RW, 4GB DDR3-1600 (sng ch), Win 7 Pro 64bt, 3-3-3 Warranty	\$691.00
Notebook Standards		
G4U44UA	HP ProBook 640 G1 Notebook PC i5-4300M 14.0 inch 4GB/500 PC Core i5-4300M, 14.0 FHD AG LED UWVA, UMA, 4GB DDR3 RAM, 500GB HDD, DVD+/-RW, 802.11a/b/g/n, BT, 6C Battery, FPR, Win 7 PRO 64 w/Win 8 Pro LIC, 3-3-0 Warranty	\$1,038.00
G4U43UA	HP ProBook 650 G1 Notebook PC i5-4300M 15.6 inch 4GB/500 PC Core i5-4300M, 15.6 HD AG LED SVA, UMA, 4GB DDR3 RAM, 500GB HDD, DVD+/-RW, 802.11a/b/g/n, BT, 6C Battery, FPR, Win 7 PRO 64 w/Win 8 Pro LIC, 3-3-0 Warranty	\$969.00
J2L64UA	HP EliteBook 840 G1 Notebook i5-4300U 14 inch, 4GB/256SSD, 802.11abgn, BT, 3C Long Life Battery, Win 7 Pro 64/w Win 8 license PC	\$1,133.00
Monitor Standards		
D2W67AA	HP ProDisplay P19A 19-In LED Monitor	\$131.00
C9V76AA	HP EliteDisplay E221 21.5-In Monitor	\$158.00