



LT. GOVENOR
BRENT SANFORD

Brent Sanford was elected North Dakota's 38th lieutenant governor on November 8, 2016, and took office on December 15, 2016.

A Watford City native and third-generation business owner, Sanford served as mayor of his hometown from 2010 to 2016 and as a city councilman for four years before that.

Sanford brings a strong background in business and finance to the lieutenant governor's office, coupled with a deep understanding of the importance of local control and the need to keep property taxes low.

Under his leadership as mayor, Watford City experienced a period of rapid expansion that saw its population skyrocket from about 1,500 to 7,000 amid the state's oil boom. Major investments were made in community infrastructure, including a new high school, events center, airport terminal, hospital and law

enforcement center, all while limiting property tax increases to 3 or 4 percent.

As a board member with the McKenzie County Job Development Authority, Sanford helped the region manage the economic swings of the Bakken oil play. He also is a founding board member of a community-owned nonprofit that established a 62-unit affordable housing complex for essential service workers and a 190-child daycare facility to help meet the area's workforce and childcare needs.

As lieutenant governor, Sanford serves as president of the state Senate, leads the North Dakota Trade Office and chairs the State Investment Board, the Capitol Grounds Planning Commission, the Higher Education Challenge Fund Commission, the Early Childhood Education Council and the Northern Plains Unmanned Systems Authority. Sanford also serves as an ex-officio member on the EmPower Commission, chairs the state Hiring Council and serves on the interim Tribal Taxation Issues Committee.



CHAMBER DIRECTOR
PAULA VISTAD

Greetings from the Devils Lake Chamber of Commerce! For 94 years, the Devils Lake Chamber has been a vital and instrumental component to our business community. Serving our businesses has never been more important than now as we work together to navigate these uncertain times. We are very excited about the future of our community and the success of our members. As always, our organization provides unmatched opportunities to align with old and new relationships, and network with prospective customers, as well as a dynamic schedule of events!

The programs and events provided to our members offer extraordinary opportunities to enhance networking and relationships. As we look to the future, we continue our evolving business environment in order to offer our members more tools to be successful moving forward.

As someone who has close personal ties with the business community, and who has raised their family here, it is of the upmost importance to me that our already high quality and business friendly community grow and excel!

Whether you are new to the Devils Lake area or a longtime resident, if you are ready to take advantage of all that the Devils Lake Chamber has to offer its members, we look forward to hearing from you.

On behalf of the Board of Directors, thank you for helping strengthen our business community and promoting local business. We look forward to seeing you at our upcoming events!

## REASONS TO JOIN

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#### COMMUNITY SUPPORT

The Chamber assists and educates local businesses on ways to explore and implement sound business practices that benefit the community.

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#### **CREDIBILITY**

Increase positive perception of your business among community and business members when you're identified as an active member of the Devils Lake Area Chamber of Commerce



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#### NETWORKING

Access networking, community outreach and educational events each year. We are confident you, or a member of your team, will find at least one that will be beneficial and convenient.

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#### CONNECTIONS

The Chamber initiates more business-to-business commerce and more opportunities for connecting local professionals than is available through most other local organizations.

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#### VISIBILITY

Raise your visibility with a listing on the Chamber website.
Grow your exposure by advertising with the Chamber by sponsoring events, and placing ads in the visitor guide.



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#### **LEARNING**

Get a competitive edge over non-members with exclusive training opportunities, newsletters and e-mails. 07

#### **EVENTS**

Innovative and fun chamber events and programs help our members meet potential customers, gather leads and meet new vendors.



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#### PURI ICITY

Reach potential clients through exclusive member advertising opportunities, and publicity only offered through the Chamber of Commerce.



#### REFERRALS

The Chamber recommends its members first and provides information to thousands of people every year; through the visitor center, phone calls, sport & travel shows and business inquiries.



#### IN THE LOOP

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Sign up for the e-mail updates and receive the latest news on Chamber events, community happenings and member announcements.





## COMMUNITY INITIATIVES

Lead or take part in local initiatives to grow the Devils Lake Community.

#### SCHOOL COMMITTEES

Strategic Planning Task Force
Facilities Community Task Force
The Chamber had a part in contributing
to the planning of the 2021-2026 Devils
Lake Public School Strategic Plan along with
helping establish priorities for the District,
as well as the school district's long-term goals,

#### LEGISLATIVE ADVOCACY

The Chamber works with local government as well as statewide agencies like the Greater North Dakota Chamber to advocate for Devils Lake and the State of North Dakota.



# 1+2=3

#### SHOPLOCAL

The Chamber is the driving force behind the community campaign to keep Devils Lake dollars local and educate the community on the importance of our dollars staying local.



leading the pack on the downtown Devils Lake revitalization effort working towards a vision for the City of Devils Lake.

DOWNTOWN REVITALIZATION



#### COVID-19

Since 2020, the Chamber has been instrumental in working with state agencies and the community to provide as much information to the public and business owners as possible to help keep their businesses thriving.



## **EVENTS**

The Devils Lake Area Chamber of Commerce is the host of the community events calendar.

#### **DEVILSLAKEND.COM**



November

# OUR SERVICE TO COMMUNITY & STATE



#### LOCAL/STATE LEGISLATIVE INITIATIVES

Sit on commities in the region & state to be the voice; such as home rule committee & workforce development



#### renaissance Zone <u>autho</u>rity

Review & recommend approval/disapproval of applications for Renaissance Zone Projects.



## MAIN STREET

Help create vibrant communities that attract and retain the 21st-century workforce ND needs to compete and succeed in a global economy.



Providing & maintaining access to the lake as well as communicating with North Dakota
Game & Fish.

## TRAVEL ALLIANCE ' PARNERSHIP

To market and grow the travel & tourism industry in ND as well as encourage policy to position ND as a visitor destination.

#### devilslakend com

## BEAUTIFICATION COMMITTEE

Provide an equitable way to distribute beautification funds for the benefit of downtown & Highway 2 merchants as well as the city as a whole.



## COMMUNITY NON-PROFITS

Belong to organizations in our community such as; Rotary, Kiwanis, Lake Region Anglers, LRHC

# DESTINATION MARKETING ASSOC OF NORTH DAKOTA

Primary objective is the promotion of our state and communities.





# PAST CHAMBER MEMBERS OF THE YEAR

2020 - Dan Johnson

2019 - Tom Haahr

2018 - City of Devils Lake

2017 - Leevers Foods

2016 - Amber Sander

2015 - Kale Stromme

2014 - Tom LaMotte

2013 - Johnnie Candle

2012 - Randy Anfinson

2011 - Lake Region Angler Association

2010 - Todd Thompson

2009 - Guy DeSautel

2008 - Jay Klemetsrud

2007 - Sharon Etemad

2006 - Terry Jorde

2005 - Stan Orness

2004 - Roger Haugen

2003 - Joel Elvrum

## 2021-2022 BOARD OF DIRECTORS



#### 2021 EXECUTIVE BOARD

Kale Stromme, President Erin Wood, Vice President Jack Yunker, Secretary Peter Jerome, Past President

#### 2021 BOARD OF DIRECTORS

Lisa Crosby
Terra Eriksson
Kade Sveen
Marlena Thorson
Ryan Yoder

#### CHAMBER STAFF

Paula Vistad Chamber Executive Director

Suzie Kenner Tourism Executive Director

Rachel Benedict
Event & Communication Coordinator

Audray McCollum Accountant & Motor Vehicle

Brian Eback Motor Vehicle Supervisor

## 2021 MEMBERSHIP



## Thank you to our membership for supporting the Devils Lake Area Chamber of Commerce.

A Lakeside Retreat A New Look Boutique Ackerman Acres

Advanced Business Methods AgCountry Farm Credit Services Alken Glass Unlimited LLC Altru Clinic - Devils Lake American Bank Center

American Insurance Center - Devils Lake AmeriPride Services, An Aramark Company

Ancil's Guide Service Anne Carlsen Center Anytime Fitness Inc APRV Campground Bayview Resort LLC

Bell Drug

Beltone Hearing Care Center

BeMobile Verizon Bergstrom Electric, Inc. Bert's Deep Rock

Big John's Guide Service

Bjornson's Shell

Black Tiger Bay RV Park Black Paws Brewing Company Blake's Marine & Sports Blue 42 -Web & Social Agency Blue Cross/Blue Shield-Noridian

Blue Sky Real Estate Bremer Bank

Britsch & Associates, PC Bry's Guide Service

Camp Grafton Training Center Candeska Cikana Community College

Carnegie Lofts

Central Painting & Sandblasting Inc. Charming Historic House - Devils Lake

Charras

CHI St. Alexius Health Devils Lake

CHS Inc

City Center Motel City of Devils Lake City Plaza Properties CK Photography

Classified Directories Inc./Durum Triangle

Cliff-Side Cabins
Clinic Pharmacy

Cobblestone Hotel & Suites Coca-Cola Bottling Company

CoJack Snack and Pack Connie's Cabin LLC Construction Engineers Country RV Park LLC Coyote Pizzeria

Crary Real Estate Creative Impressions Creel Bay Golf Course

Crossroads Coffee & Espresso

Dairy Queen

Dakota Boys & Girls Ranch Thrift Store

Dakota Wash Master
DCI Credit Services Inc
Decorated Wearables
Devils Lake Blue Line Club
Devils Lake Chrysler Cente

Devils Lake Chrysler Center Devils Lake Daily Journal Devils Lake Doughnuts Devils Lake Glass & Paint Devils Lake Greenhouse LLC Devils Lake Kiwanis Club

Devils Lake Marine and Sport Center

Devils Lake Park Board
Devils Lake Public Schools
Devils Lake Regional Airport
Devils Lake Sportsmans Lodge
Dr. Kristin H. Kenner, DDS
Drs. Krein, Moen & Enderle
Duke's Car Wash & Detail Center

Dunn Brothers Coffee

Dunn Brothers Coffee DVL Insurance Agency

Eagle Bend Estates - Eagle Bend Henegar RV Park Early Explorers Head Start & Early Head Start

Eastbay Campground Ed's Bait Shop

Elaine's House of Dreams Elks Lodge #1216 Eventide - Devils Lake

Eventide Heartland Care Center

**Exhaust Pros** 

**Express Employment Professionals** 

Farmers Union Insurance

Farmers Union Oil (Cenex East & Cenex West)

Fin-Hunters Guide Service Fireside Inn & Suites

First Community Credit Union Fort Totten State Historic Site FORWARD Devils Lake Friends of White Horse Hill

Gate City Bank Gerrells Sports Center

Gilbertson-Gloger Funeral Home

Go-Fer Sanitation Grand Forks Herald Greater Dakota Homes

Greater Ramsey Water District

Green Valley Foods H&R Block

H. E. Everson Haybale Heights

Heartview Foundation

Herbology

Hidden Treasures Rentals High Plains Equipment Holiday Inn Express Holiday Station Store Home of Economy Horizon Financial Bank

Hunting Works for North Dakota

I.F. La Fleur & Sons iDigital Outdoor

Ihry Insurance Devils Lake / Minnewaukan

Ironhide Eqiupment It's Her Brand Magazine Jerome Wholesale Iob Service North Dakota

Joe & Bros Mow for Dough Joe's Sport Center/ Lake Ready Mix Johnnie Candle Guide Service

Johnson Electric-Devils Lake

Johnson Family Dentistry

JS Vending

Karl's TV & Appliance Keena's Cabin Rentals

Klemetsrud Plumbing & Heating

KLJ Engineering LLC Knutson's Body Shop Inc.

Krantz's Floral

Lake Chevrolet Buick GMC Lake Region Anglers Lake Region Corporation Lake Region Curling Club Lake Region Fitness

Lake Region Heritage Center Lake Region Painting Service Lake Region Public Library

Lake Region RV

Lake Region Sheet Metal Lake Region Snowmobile Club Lake Region State College

Lake Toyota Lakes Liquor Lakeshirts/ Blue 84 Lakeside Nutrition

Lakeside Surveillance Lock & Key

Lakeview Lodge Lakota RV

LaMotte's Paint & Glass

Larry Liere

Leading Edge Equipment

Leevers Foods

Leevers Foods Corporate Office

Leon's Building Center Liquor Locker Little Coyote Coffee Lone Tree Designs Marketplace Motors

Maurice's

Mayville State University McDonald's Family Restaurant Medical Imaging Associates, LTD Metroplains Management LLC Midcontinent Cable TV

MI Rentals

Montana-Dakota Utilities Moore Engineering Inc Mr. & Mrs. J's Restaurant

NAPA Auto Parts

ND Parks & Rec Dept. Grahams Island NDSU Extension - Ramsey County

Newby's Ace Hardware

Newman Signs Small Bus. Dev. Center- North Central Planning

Nexus-PATH Family Healing Smile Quest

Nikolaisen Land Company LLC Spirit Lake Casino & Resort

Nodak Electrical Cooperative, Inc. St Michel Furniture

North Central Granite, Inc. State Farm Insurance - Kevin Vistad

North Dakota Chautauqua Strata Corporation

North Dakota Coffee Connection Subway

North Dakota School For The Deaf Sue's Travel Center North Dakota Telephone Company Sunlac Inn Devils Lake

North Prairie Trailer Super

North Star Cummunity Credit Union Sweet Prairie Chocolates & Catering

Northern Plains Railroad, Inc.

Odd Fellows Home/ IOOF Retirement Village

Swenseth Law Office PLLC
SWS Credit Services

Old Main Street Café Taco John's

OtterTail Power Tecta America Dakotas
Peak Productions LLC The Blue Hippo

Pepsi & 7-Up Bottling Co. The Branding Iron Antiques, Gifts & Collectibles

Perch Patrol/Perch Express The Cedar Inn

Perch-Eye Guide Service The Glass Shop Inc / The Feed Shop Performance in Hair The Liquid Bean

Peterson Woods The Main Event
Pleasant Valley Properties of WI, LLC The Ranch Steakhouse
Pomp's Tire Service The Sunshine Clinic

Proz End of the Line Thirsty's Bar

Proz Lakeside at the Cove Thompson & Thompson Attorneys
PS Garage Doors Thrifty White Drug DBA: Bell Pharmacy

Quality Janitorial Service Total Skin Dermatology & Aesthetics

Radio Works Transcript Publishing
Ramsey County Housing Authority Traynor Law Firm, PC

Ramsey National Bank Tri-State Paving & Concrete
Ramsey Photo & Custom Framing Shop Two Rivers Printing

Ramsey Photo & Custom Framing Shop

Real Estate 7

Reel 'Em Inn

Two Rivers Printing

U. S. Bank Corp.

Uncle Mike's Campground

Reign Realty VFW

Rejuv Travel Company Vocational Rehabilitation Consulting & Services

Reslock Printing Voeller Building Maintenance

Richard Sager Crop Insurance

Rilos and Mimi Market

Walleye Junction

Ritter-Huesgen Jewelers

Rotary Club of Devils Lake

Wal-Mart, Inc.

WDAZ

Rush Valley Guide Service Wealth Bridge Financial

Sandberg Tech of North Dakota LLC West Bay Resort Campground & Resort

Schoepp Family Chiropractic Western Equipment Finance

Schwan Wholesale

Senior Meals & Services

Service Master of Devils Lake

Service Tire Inc

Western State Bank
White House Cafe
Woodland Resort
Xtreme Signs & Graphix

Simmon's Broadcasting Ye Olde Tavern AKA Lotta's Sleep Inn & Suites - BigEye Hospitality Yorhom Medical Essentials

Slumberland Furniture Store

# WHAT DOES THE CHAMBER DO FOR YOU?

01

## **EDUCATION**

We offer educational events hosted by the Chamber of Commerce & our members on best business practices in areas such as:

Marketing
Social Media
Grow with GOOGLE
Leadership
Finance
Communication
Human Resources
Growing your Business

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### **ADVOCACY**

The Chamber works closely with local and state government to magnify the voice of buisnesses on issues important to you.

We are your voice on issues including:
Taxation
Education
Healthcare
Workforce Development
Governmental Regulations

### NETWORKING

The Chamber of Commerce offers networking opportunities & events annually including:

Monthly Coffee & Collaborates: Seeds for Success Center Stage Business Spotlights on social media Business After Hours Ribbon Cuttings Annual Golf Tournament Holiday Showcase Specialty Events

02

## MARKETING

The Chamber of Commerce is a marketing tool for your business including:

Website business directory Tradeshows/Travel Shows Newsletters Press Releases Facebook post shares 03

