## **KOMPASS**

Your route to business worldwide



## **Digital Marketing Solutions**





# Helping you grow your business

Do you need to attract more customers or want to engage more effectively with your audience?

Today, capturing business opportunities has never been so challenging. At Kompass we work to provide you with innovative digital marketing solutions, designed to help you reach the right companies.

Through Kompass.com, our market-leading, global B2B online directory, we help buyers and suppliers connect, attracting over 75m users every month.

Our range of Digital Marketing Solutions will drive relevant enquiries from potential customers, grow your local & global audience & help to improve your online brand visibility.

# Digital Marketing Solutions

With more than 4 million searches performed online every minute, the challenge for all companies is being found, attracting the right audience & winning new business.

The depth and quality of data on Kompass.com along with our optimisation ensures we attract the most relevant traffic to your company profile. A comprehensive company listing on Kompass also means your company gains a responsively designed profile viewable on any device.



#### **Booster**

Gain a competitive advantage with fully optimised premium positioning in relevant product & service search results.

Showcase your products & services and put your company in front of decision makers when they are looking to purchase.



## **PPC Guaranteed Clicks**

Including all the benefits of Booster, our fully managed PPC ad campaigns will drive 1000 relevant visits to your company profile & website.

With the help of our PPC experts we will guide you through the setup process & then manage your campaign.



## **Promote your Business**

You have the opportunity to present your company in 26 languages, so can promote your business on a local, national or international platform.

Customise your company profile and target visitors by industry or market with Top 3 positions & Activity ad square.

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## What makes us different?

Global - As a leading online B2B company data provider, the Kompass international network reaches across 70 countries and has more than 10k clients globally.

Quality - We have accurate & up-to-date information on over 33m B2B companies & 35m executive contacts. Our data, which includes detailed company & product information as well as contact email addresses, is available in 26 languages.

Collected locally from source through dedicated data integrity teams on the ground in each country. All of our lists meet compliance regulations in each region.

**Expertise** - We use our local knowledge and expertise to ensure we collect the depth and quality of business information customers associate with the Kompass brand.

Innovation - Engage more effectively with your target markets through your fully optimised company profile, keywords, premium positioning, product catalogues, videos, news & event feeds & direct messaging from buyers and site users looking for information & RFQ's.

With access to our uniquely detailed 55k product service classifications, you will reach the right audience looking for companies like yours. Focus your market promotion across 70 countries and enjoy the flexibility of targeting new business locally, nationally or globally.

Support - Our locally based support teams are available to help with any advice or questions you may have on getting the best from any of the Kompass Digital Marketing Solutions.

## How digital marketing works



#### Register on Kompass.com

Add your company profile to Kompass.com using our company profile builder. You can select from 55k uniquely detailed product & service classifications, as well as upload detailed company & contact information.

With access to your own Kompass portal, you can then edit, update & manage your company profile at any time.

### Boost your company profile

Build & enhance your profile on Kompass by showcasing your products & services. Our Booster package can be built to suit your requirements, whether you want to target companies locally, nationally or globally.

With Kompass data available in 70 countries in Europe, Asia-Pacific, Middle East & Africa and the Americas, Booster International will help you target markets in specific countries, with focused keywords & activity translations in 26 languages.

Flexible Top 3& Display ads, which are linked to search results, are a great way to promote your business more effectively to the largest possible audience.

### Drive relevant engiries

You've got a great business and website, but they need to be found and this presents a significant challenge for any company with an online presence.

PPC is an online advertising model that allows companies to pay to display ads for their products & services, so they appear on Google when potential customers are searching for them online.

However managing successful PPC campaigns is a complex task that requires expert knowledge. With Booster Clicks we can help, offering you full management of the whole process, along with 1000 guaranteed & relevant visits to your company profile or website.



## Find out who is visiting your website?

98%

of website visitors will depart without leaving any contact information, making it difficult to recognise hot sales leads.

ffff's a year are spent in the UK on business websites, but very few companies are aware of who is visiting and how much value is in this information.

### Get FREE IP website tracking

Generating revenue through IP website tracking is fast becoming a necessity for any business with an online presence and GatorLeads can provide a user friendly and cost-effective solution.

This service offered by our partner <u>Spotler</u>- the innovative marketing automation solution provider, and it is included FREE of charge with a <u>Booster</u> company profile on Kompass.com

The benefits your business will gain include being able to:

Check who is new and who is coming back for more

See which IP addresses are matched to which companies

Get a list of your top 10 companies to call or market to



Product Posts (unlimited)

**Business Description Translation** 

Top 3 Position / Activity Square

Contact Email (to receive leads)

Fully Managed PPC Ad Campaign

MONTHLY COST (incl VAT ) £80 /month

[1000 visits GUARANTEED]

(By industry & market sector) 20 x Corporate /Product Videos

[26 Languages Available]

[26 Languages Available]

10 x Keyword Phrases

News & Event feeds

**IP Website Tracking** 

5 x Catalogues

## Engage your target audience with premium rankings and

Booster

Χ

X

X

Χ

Χ

Χ

X

Χ

attract new business leads

Our fully managed PPC service will drive relevant enquires to your Kompass profile

X

**Booster Clicks** 

national or international platform by industry & market sector

X

Booster Top 3/Display

Promote your business on a local,

Globally Optimised Company Profile (Logo, company info, social & web links)	X	
Brand & Trade Names (unlimited) [Including images]	Χ	

Χ Χ Χ

X

Χ

Χ

X

Χ

Χ

X



£100 month







# Why choose Kompass?

We recognise the challenges faced by every business when looking to find more customers.

Simply put, we offer you a definitive competitive advantage by giving you the opportunity to target your sales & marketing activities on local, national or international platform.

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GAGE

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