

The strategic importance of Diversity for Siemens





"In times of tremendous change it is more important than ever to seek for diversity & inclusion - diversity has become a business imperative. So be the change you want to see in the world like Gandhi said.

The beauty of diversity & inclusion is simple to describe: you get remarkable results, more innovations and with this it is a critical business driver and pushes digitalization. "

Natalia Oropeza Chief Cybersecurity Officer & Chief Diversity and Inclusion Officer

Future global market and trends





Politics and regulations

- Women's quota in Germany: 30% women on the Supervisory Board, 25% on the Executive Board (2 out of 8)⁸⁾
- Diversity certificates as an important management tool, e.g. BBEEE⁹⁾ in S. Africa





Globalization

- New trend of global market in the future: top-5 GDP ranks in 2030: CN, US, IN, BR, JP¹⁾
- Preferred immigration countries: Germany at No. 4, after US, UK and CA²⁾
- >85% of Siemens global revenue outside HQ3)





New social developments

- LGBTI
- Culture and Race
- Disability
- Gen. Y embraces Diversity¹⁰⁾



Competitive workforce market place

- Shortfall of 24 million professional workers in Europe by 2040⁴⁾
- Emerging talent markets: in Brazil, 70% of workforce <40 years, China 82%⁵⁾; 54% of graduates from Asia Pacific⁶⁾
- Women in BRIC make up 30-50% of the workforce⁷⁾

Demographic shift

- Working population will be worldwide reduced by 3-4% until 2050¹¹⁾
- Multi-generations in the workplace

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¹⁾ GDP 2030, Statista.de 2) The global workforce crisis of 2030, BCG & The Network: Decoding Global Talent, 2014 3) Company reports 4) McKinsey Quarterly Sept. 08

⁵⁾ UN statistics 6) The Athena Factor, Sylvia Ann Hewlett Associates 7) Battle for female talent in emerging markets, HBR 8) BMJV, March 6th, 2015

⁹⁾ Broad-Based Black Economic Empowerment 10) Generational Diversity, C.d.V. 11) McKinsey Quarterly, Sep. 8th, 2014

Diversity is a competitive advantage for Siemens



The Diversity definition at Siemens

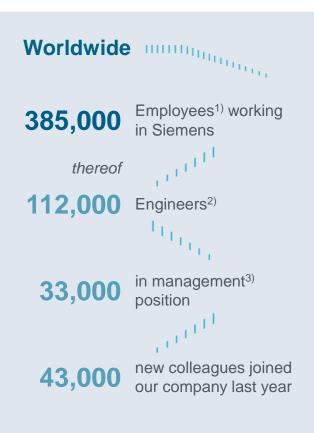
At Siemens, we value diversity as the inclusion and collaboration of different thinking, backgrounds, experience, expertise and individual qualities across all organizational levels and dimensions.



Source: Siemens AG

Overview on Siemens workforce









Source: Siemens AG; HRL as of FY19

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¹⁾ Headcount 2) Job family R&D, EN, IT, CS without Pos. Type Operations

³⁾ Employees with personnel responsibilities

⁴⁾ Exempt Salary Group ("Übertarifliche Mitarbeiter" in Germany)

Siemens unites people from 171 nations













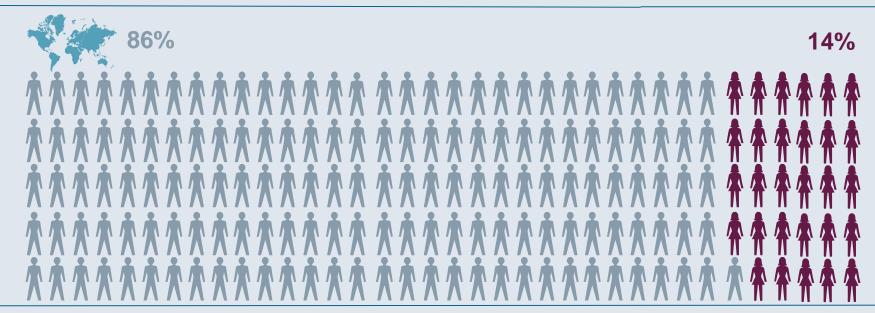
1) Employees with personnel responsibilities Source: Siemens AG; HRL as of FY19

Both genders contribute to Siemen's Ingenuity and Digitalization capability





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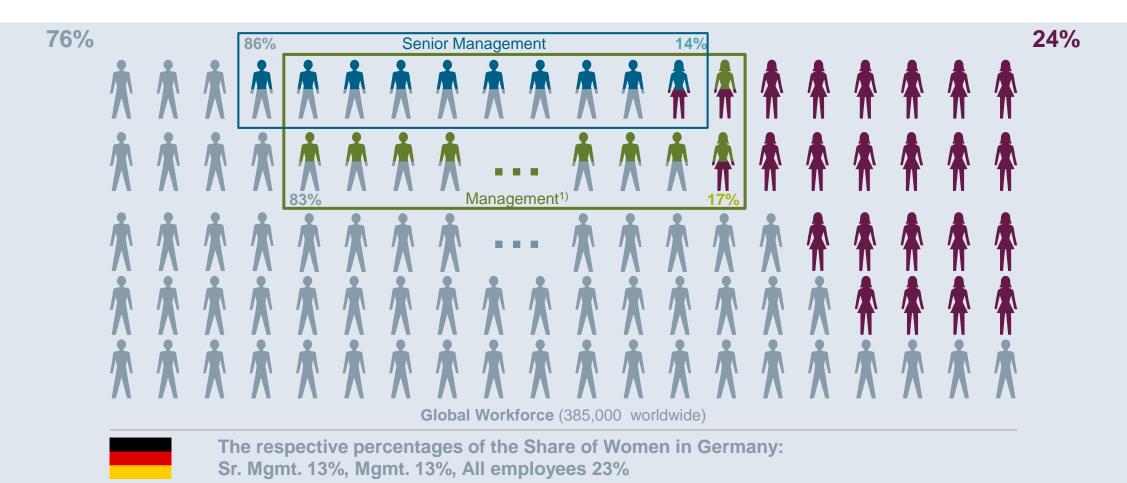
Ing. Frauenanteil Siemens Deutschland: 12%
Ing. Frauenanteil Siemens China: 19%

1) JF R&D, EN, IT, CS ohne Pos. Type Operations Source: Siemens AG: HRL as of FY19

24% of global workforce are women -

There is a great need for improvement in management



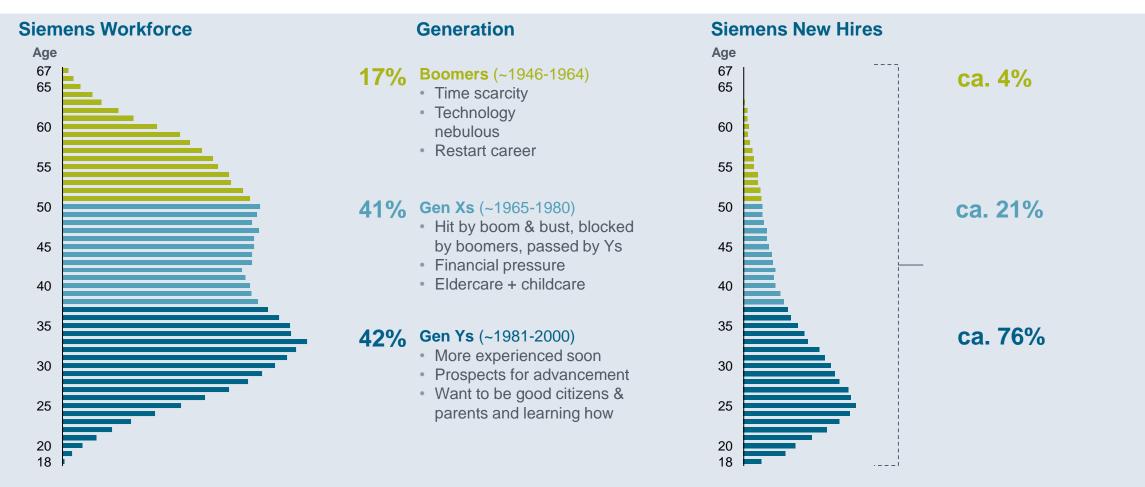


¹⁾ Employees with personnel responsibilities Source: Siemens AG; HRL as of FY19

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In Siemens, three distinguished generations work shoulder to shoulder

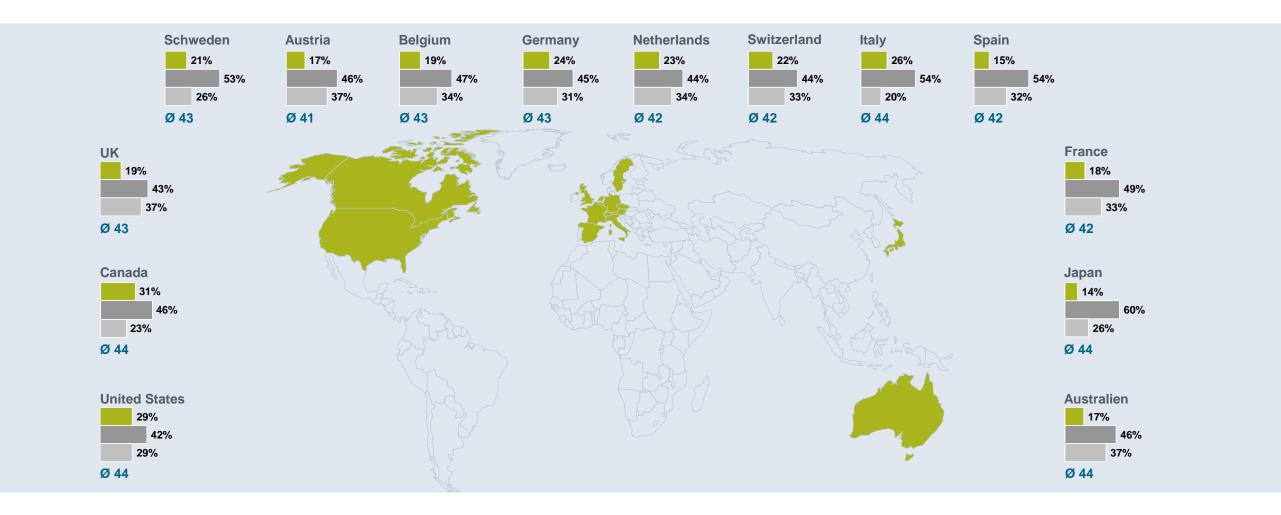




Source: Siemens AG; HRL as of FY19, Cam Marston and Learning Communications; Oxygenz.com; IBM/Universum/EZI; Booz & company; FT 2009, HBR 09-10; CWLP

Siemens countries with significant share of Boomers



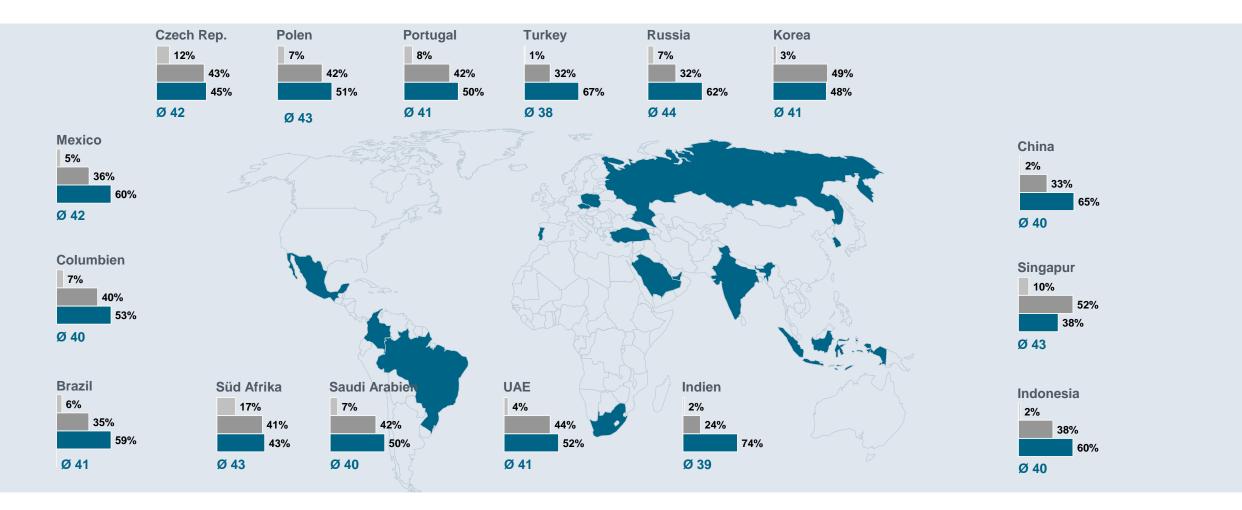


Source: Siemens AG; HRL as of FY19
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Ø = Average age Boomer Gen X Gen Y

Siemens Länder mit signifikantem Gen Y Anteil





Source: Siemens AG; HRL as of FY19

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Ø = Average age Boomer ■ Gen X ■ Gen Y

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Diversity Employee Networks – important catalysts to foster inclusive and ownership culture



Lesbian, gay, bisexual, transgender colleagues have founded the Pride Network

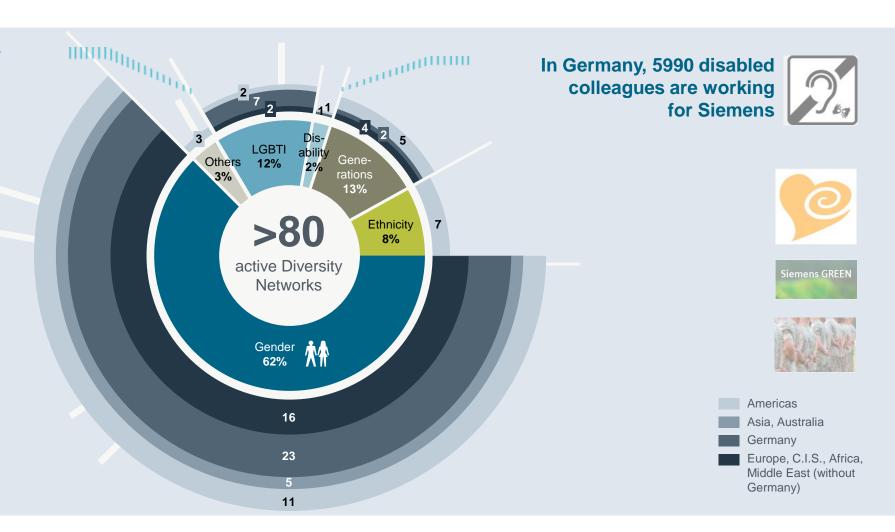


Diversity Networks

are communities
with employees representing
specific diversity dimension(s),
such as Employee Resource
Groups, Affinity Groups or with
activities strongly promoting
Diversity

"Active" refers to regular and visible activities organized by the network

Source: Siemens AG; Data as of FY17



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External recognitions and contribution of Siemens for Diversity



Since 2004,
Siemens has won >100
Diversity-related awards

Siemens is an official partner and member of CHEFSACHE, and charta der vielfalt



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