



















10% of WORLD'S GDP



**7%** OF WORLD'S EXPORTS



30% OF SERVICES EXPORTS



**MANYSOLUTION** 



## TOURISM REFERENCES

- Europe is a world reference in Tourism
- The Balearic Islands are the cradle of Tourism (associated technology companies)

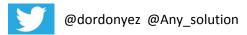
## Tourism in Europe

Tourism in the Balearics

713 MILLION INTERNATIONAL TOURISTS



39%
INTERNATIONAL
TOURISM
RECEIPTS



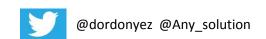






## TOURISM'S OBJECTIVES (I)

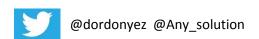
- Ensure the **sustainable development** of the tourist environment.
- Increase the tourists experience quality in the destination.
- Facilitate the **interaction** and **integration** of the tourism sector with its environment, increasing as such the **destination's competitiveness** at global level.



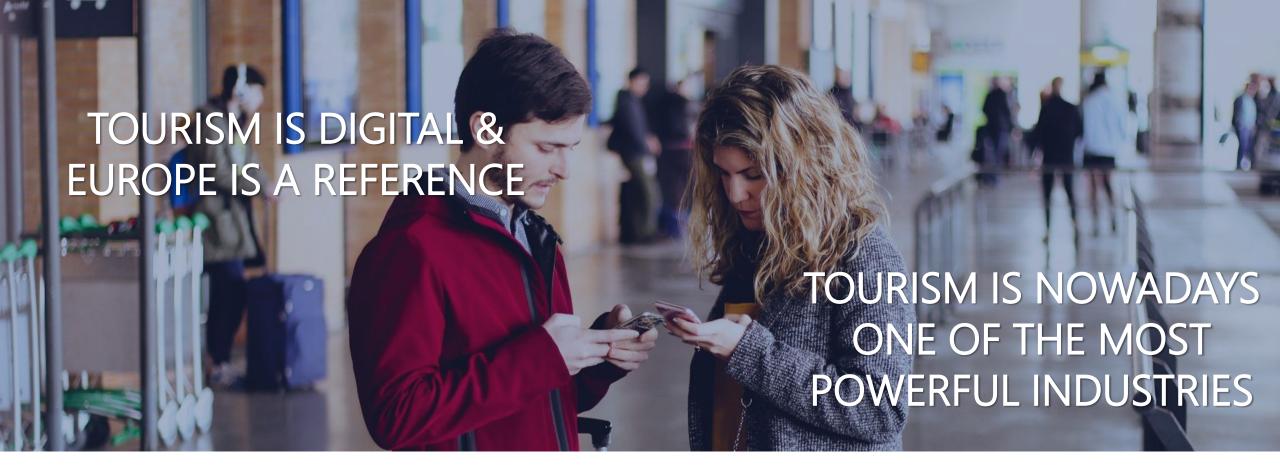




- Improve the **quality of life** of citizens.
- Foster **smart**, **green and integrated transport** in the destination.
- Improve the <u>leadership of destinations</u> through <u>comprehensive and efficient</u> management.







- Tourism evolves faster than any other sector
- Faster technological changes mean that technologies arrive before than in other sectors





More and more M2M connections

Reduction of sensorization and computing costs

Organizations are betting on IoT





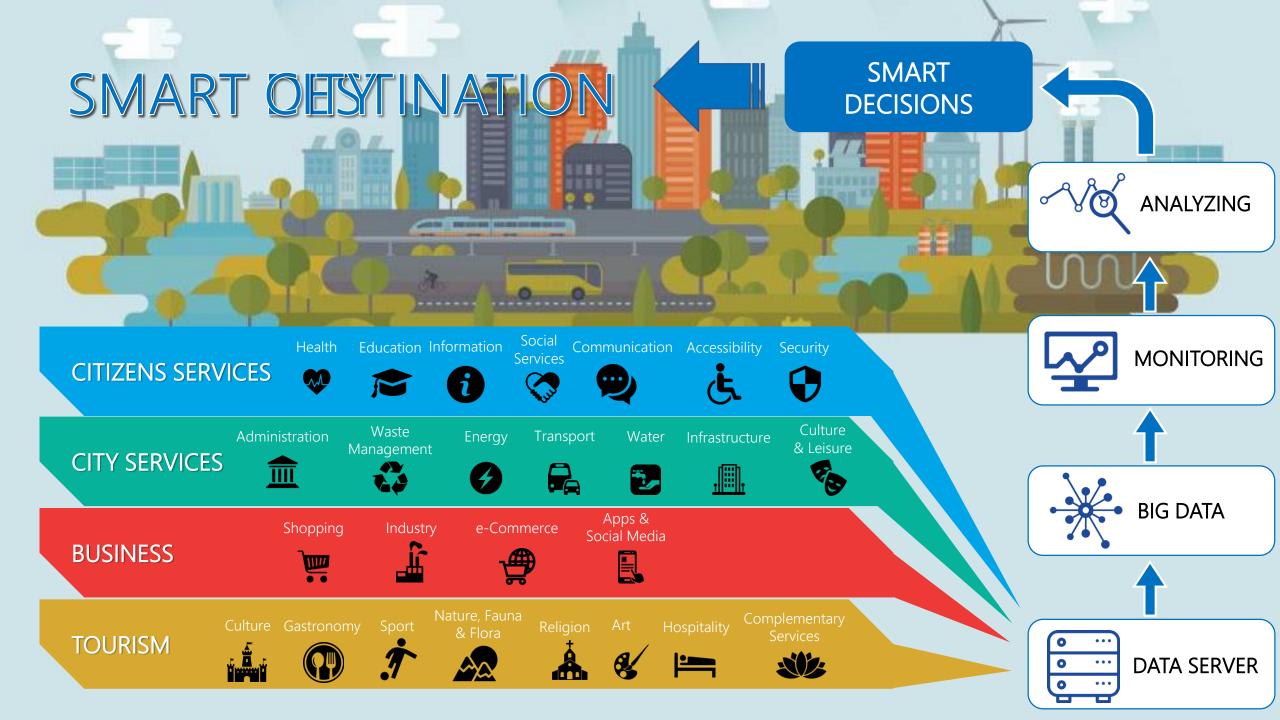


95% of companies will bet on the IoT in a period of three years

60% have increased their loT investment since 2012



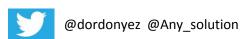






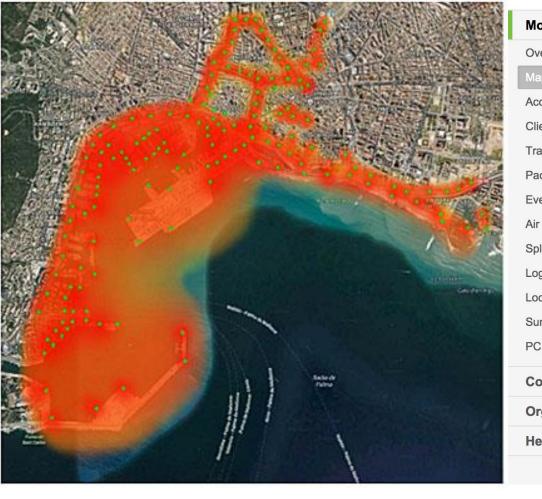
There are millions of **sensors** coexisting in the destinations with the tourists, who are themselves **human sensors** 

What IoT is for and how it is used in the tourist destinations?







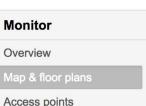


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300

**ACCESS** 

**POINTS** 



Access points

Clients

Traffic analytics

Packet capture

Event log

Air Marshal

Splash logins

Login attempts

Location heatmap

Summary report

PCI report

Configure

Organization

Help





350 MILLION **CONNECTIONS** 

Google

Map of clients per access point

Edit floor plans

Place APs on map

<^>>

Bay of Paina





Map Data 500 m L



10 MILLION

UNIQUE

USERS

50 MILLION

**\***ANYSOLUTION







- Technology
- Accessibility
- Sustainability



- Digitization
- Cultural Heritage and Creativity
- Accessibility
- Sustainability











































## Hanna Niemi-Hugaerts

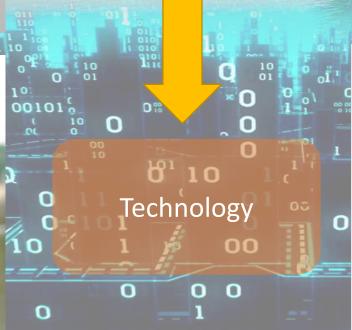


**SmartDestinations** 



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**Nuria De Lama** 



@dordonyez @Any\_solution

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Antonio Jara









