

DON'T RUN OUT OF TIME -

Accelerate beyond the platform

Clive Grethe - Head of Application, Cloud, Transformation and Management Solution Sales

Florian Röhr - Head of Business Development EMEA for Red Hat Emerging Technologies

07.05.2019

Atos at a glance



Worldwide digital leader & #1 leader in Europe











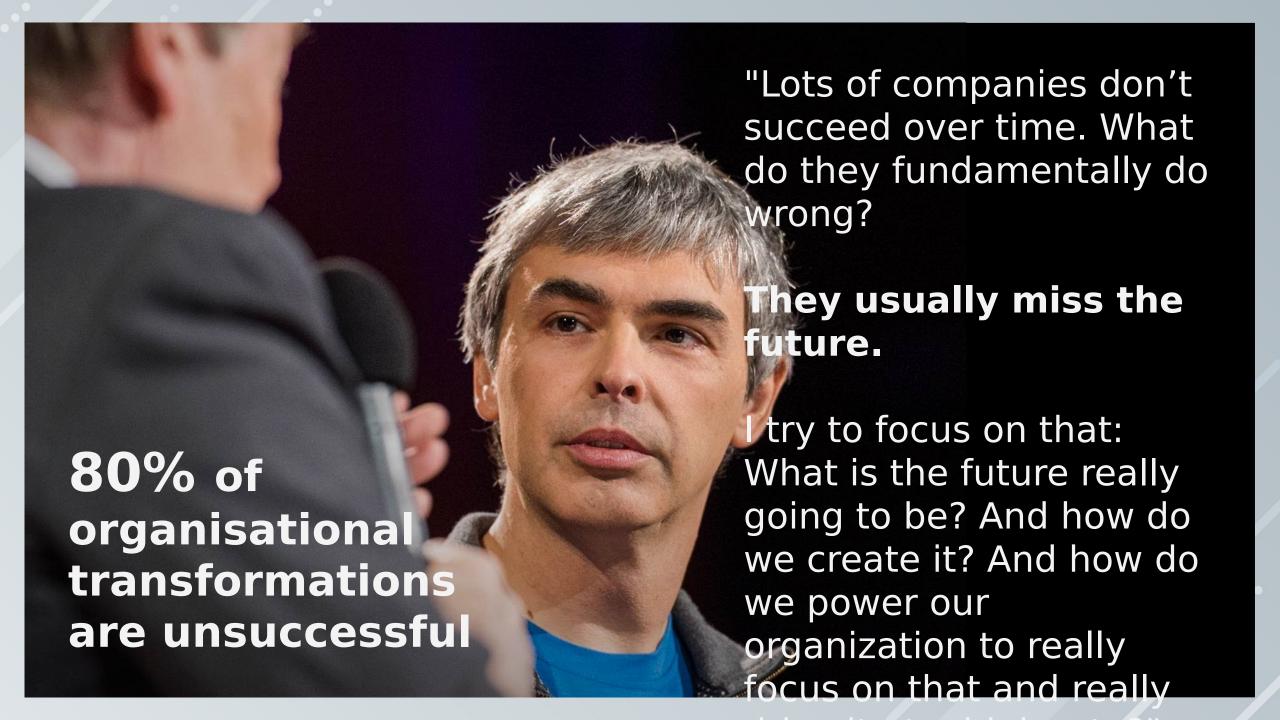
years developing and transforming business critical applications



years moving customers to the cloud



The most advanced Olympic Games ever – Tokyo2020



Transformation that have failed



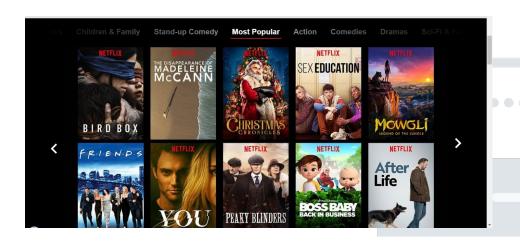












How is this going?



% public cloud mandated?



% workloads remain on-prem?



73%
of
organizations
use cloud*

Only 10% of workloads moved*

80% moved some app/data back onprem***

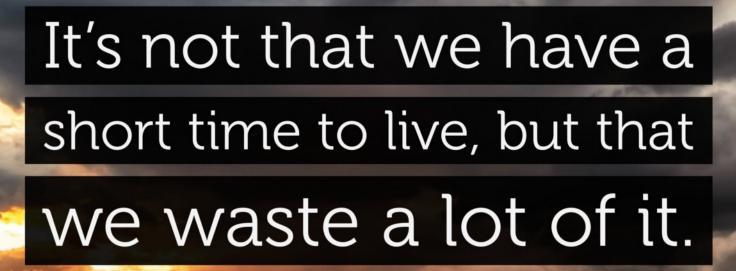
^{*}IDG Cloud Insights survey, 2018 (N=550)

^{**}Cloudability, State of Cloud 2018 report based on actual spend data

^{***}IDC Cloud and AI adoption survey, 2018 (N=400 IT decision makers)



BUTT



Seneca the Younger

Companies and departments are reinventing the wheels



Skilled engineering talent in most countries is in short supply!

Should enterprise's build and support platforms?

Should enterprise's consume platforms and transform their business?

50% of large businesses in the UK report difficulty recruiting*



^{*} ManpowerGroup 2018 Talent Shortage Survey



The business imperative!

You need...



Speed to Market



Freedom to Innovate



Truly Hybrid



Employee Productivity

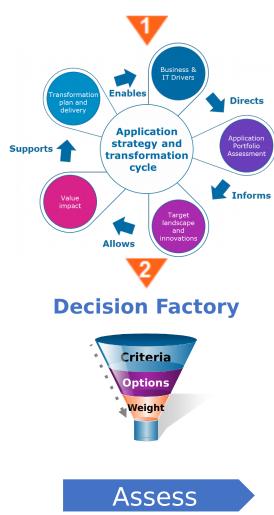


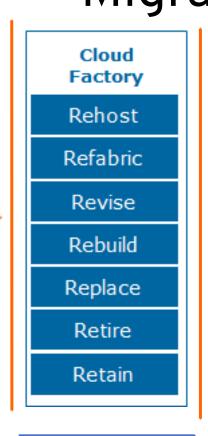
Leverage Legacy IT

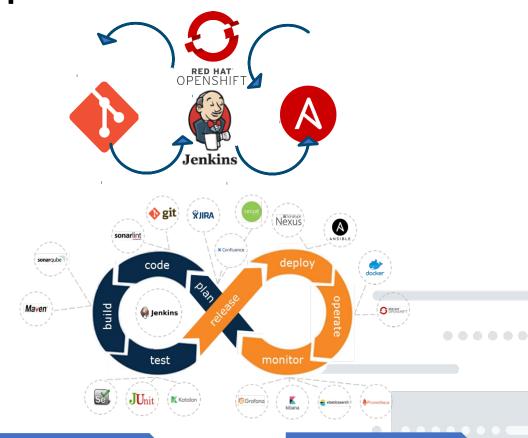


Responsive

Atos Cloud Transformation & Migration AMOS

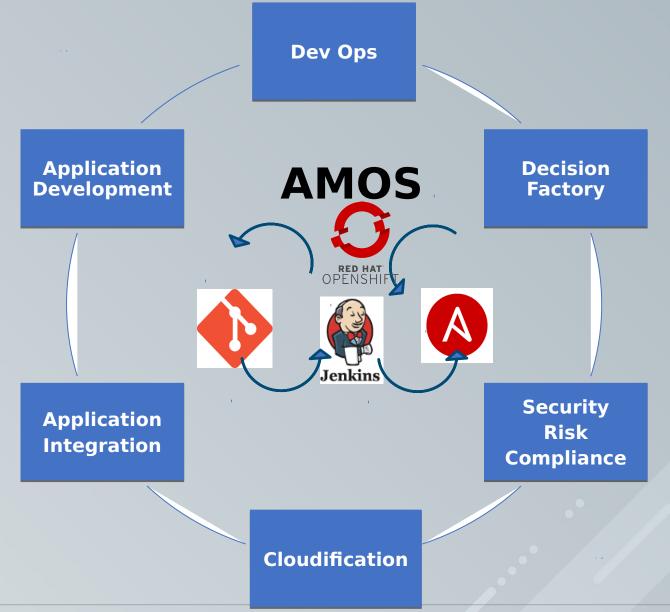




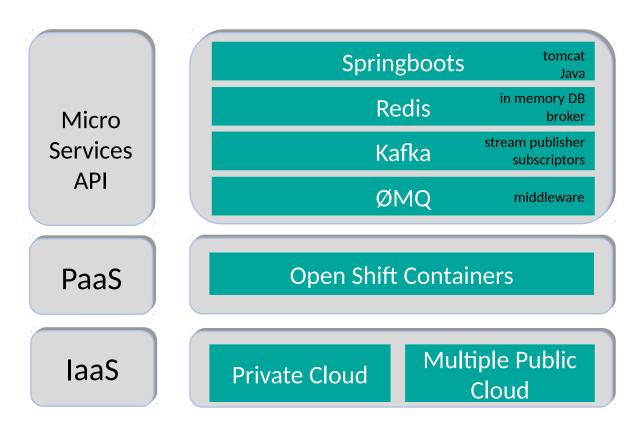


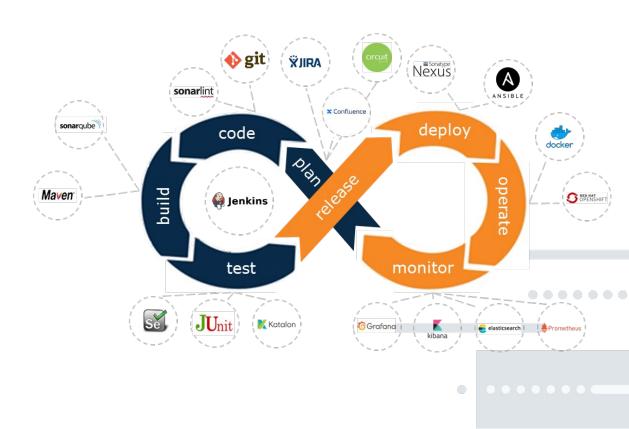
Operate

AMOS – Atos Managed OpenShift for Hybrid Cloud

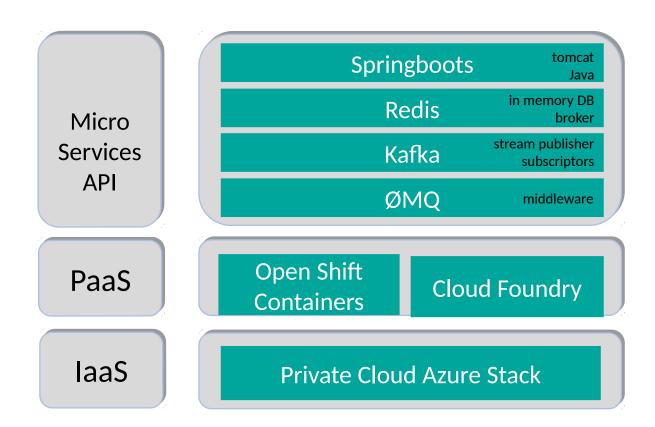


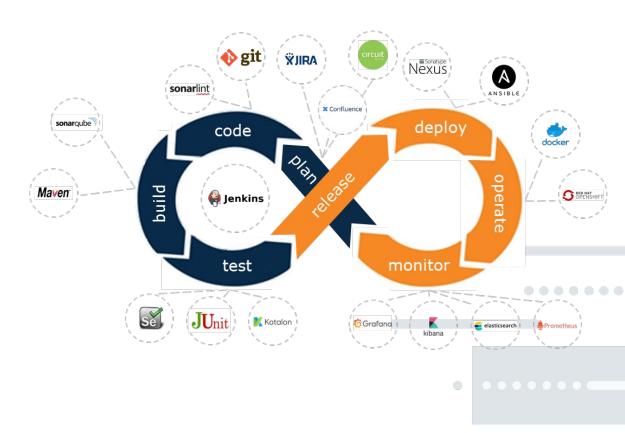
Configuration Example 1 (Major Sport Event Organization)





Configuration Example 2 (Global Manufacturing Company)





Atos Managed OpenShift (AMOS) Atos Smart City Deployment



Free up of development teams

Speed and efficiency through

- standardisation and
- adoption of DevOps practices.

Breakout Session:

08th May (11:45 - 12:30)

Atos Managed OpenShift (AMOS)

Premier European Aerospace Company (180 sites and 12,000 suppliers)

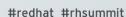


Speed and efficiency through





 adoption of DevOps practices.



Atos Managed OpenShift (AMOS)

Large German Pharmaceutical Company having Global Presence





Free up of engineers to focus on innovation and the development of new digital applications.

Multi Cloud Transformation US based global Financial Service Company





37% TCO Reduction, 97%
Faster Provisioning
40+ % Faster migration,
Workload based Enterprise
wide flexible pricing model

With Atos



Committed to Red Hat Portfolio

- OpenShift PaaS 3.X and 4.X
- Ansible Default automation platform
- RHEL 12 years supporting RHEL

Years support Cloud and Container platforms

Application Engineer and Experts

Scavenger hunt

How would this work?

For a chance to win a prize, delegates simply need to complete one or more of the following actions. Each action counts as one entry into a prize draw - the more entries the greater the chances of winning! A winner will be picked at random.

- Share a selfie at the Atos charging station
- Tell us what you like most in your delegate bag
- Share a selfie in front of any Atos logo
- Take a snap of the Atos Digi Ad
- Take a snap of the Atos Cube Ad
- Share a picture of you at the speaking sessions
- Take a selfie with the presenters at the speaking sessions
- Ask a question about any of the sessions
- Tell us what you liked the most about any of the sessions

To be in with a chance of winning, entries must include the @AtosCanopy handle and #RHSummit

Prizes

- T-shirt from the Olympic Games in Tokyo (Atos will be the IT provider)
- Main prize Go Pro 7



THANK YOU



plus.google.com/+RedHat



facebook.com/redhatinc



linkedin.com/company/red-hat



twitter.com/redhat



youtube.com/user/RedHatVideos

