

# Draft of Durango Bridge Club, Inc. 1/30/21 Board Meeting Minutes

This meeting of the Durango Bridge Club, Inc. (DBC) board of directors was convened by President Don Squires at approximately 5:05 pm on 1/30/21.

All Board Members were present using Zoom conferencing software, thus constituting more than a quorum.

Minutes of the previous meeting were previously approved by unanimous email vote. Cara-Lyn agreed to get them posted to our web site. Don thanked the volunteer online game directors (Rob, Wayne, Larry, Cara-Lyn & Greg), and noted the success of the mentor game.

**All actions shown hereunder were taken by motions duly made, seconded, and unanimously carried, unless otherwise noted.**

**1. Treasurer's Report:**

Jonathan's written report is attached. He noted that online play has been profitable for the club and we ended the year with cash on hand of a little more than \$14,000. The only significant expenses incurred during online play are ACBL and BBO fees.

As required by our bylaws, Jonathan also presented a budget for 2021 which is attached. In preparing the budget he assumed that only online play would occur this year. If we are able to reopen for in person play, the budget will be revised.

Don recommended that the club forgive a debt of approximately \$200. Jonathan explained that the debt has never been included in our financial reports as it was being accounted for on the cash basis.

The board agreed to forgive the debt and approved the treasurer's report and budget.

**2. Manager's Report:**

Wayne's written reports are attached. He has the club's computer and much of our equipment at his home. He has been keeping our ACBL database up to date. Greg Westerwick is our newest volunteer online director, and Cara-Lyn offered to train Mark if he wants to become a director.

The club's reciprocal pool with the Black Canyon Club (Montrose), Telluride, and GJ clubs increased the games available to Durango members. Likewise, the members of those clubs are playing in Durango games without being counted as guests.

The table counts for DBC are the highest in our unit and rank extremely well in the state. Wayne's data on table counts is attached.

**3. Online & Mentor Games:**

Cara-Lyn reported that the online games are going well. The mentor game has been very successful, and she is looking for additional mentors.

4. **Tournament:**

Don reported that all April & May sectionals for our Unit have been canceled and the board believes the Durango sectional in June is also likely to be canceled. Jana is monitoring this issue.

5. **New Business:**

The next board meeting is tentatively scheduled for 4/24/21 at 4 pm.

The meeting was adjourned at approximately 5:55 pm and minutes were prepared by Michelle Harlow.

Durango Bridge Club Manager

Jan 30, 2021

8 new acbl members added to club roster

Donated recruiter reward from 2020 to club (\$220)

Transferred mentor entry fees to players bbo accts for  
sep (19), oct (20), nov(19), dec(23)

Transferred attendance award (top 50% of monthly attendance) to club members bbo accts for  
sep (31), oct (30), nov(32), dec(35)

Transferred entry fee to directors bbo accts for games directed  
Apr (5), may(15), jun(22), jul(22), aug(21), sep(21), oct (17), nov(18), dec(17)

Hired directors for wed games  
oct (3), nov(4), dec(5)

Mentor game avg 40 players & nlm games avg 16-24 players

Updated club database from acbl member file each month

Table counts for year 2020(see attached docs)

#1 in Unit 364, 1222.5 tables, 23% increase from 2019

#5 in CO state, up from #7 in 2019

#13 in District 17, up from #27 in 2019

#306/2025 in ACBL clubs, up from #554/2723 in 2019

DURANGO BRIDGE CLUB REVENUE AND EXPENSE QUARTER 4 AND YEAR TO DATE

	Oct	Nov	Dec	Q4 TOTAL	PRIOR QTS	YTD	FOURTH QUARTER NOTES
<b>REVENUE</b>							
Table Count	121	150	158	429	824	1,253	
Gross Table Fees	\$1,374	\$1,725	\$1,818	\$4,917	9,790	\$14,707	
Free Plays	-201	-210	-225	-636	-744	-1,380	DIRECTORS, MENTORS AND FREQUENT PLAYS
Net Table Fees	1,173	1,515	1,593	4,281	9,046	13,327	
Other Revenues	20	60	27	107	616	723	
<b>Total Revenue</b>	<b>\$1,193</b>	<b>\$1,575</b>	<b>\$1,620</b>	<b>\$4,388</b>	<b>\$9,662</b>	<b>\$14,050</b>	
<b>EXPENSE</b>							
ACBL Table Fees	\$154	\$328	\$156	\$638	\$1,598	\$2,236	
BBO Fees	313	393	415	1,121	1,794	2,915	
Senior Center					1,500	1,500	
Education					153	153	
Farmington Club	56	50	65	171	384	555	
Supplies					670	670	
Professional Fees							
Longest Day					294	294	
Depreciation	96	96	96	288	864	1,152	
Other Expense	120	160	120	400	110	510	OUTSIDE DIRECTORS
<b>TOTAL EXPENSE</b>	<b>\$739</b>	<b>\$1,027</b>	<b>\$852</b>	<b>\$2,618</b>	<b>\$7,367</b>	<b>\$9,985</b>	
<b>NET INCOME</b>	<b>\$454</b>	<b>\$548</b>	<b>\$768</b>	<b>\$1,770</b>	<b>\$2,295</b>	<b>\$4,065</b>	

DBC STATEMENT OF CASH FLOWS - NINE MONTHS ENDED SEPTEMBER 30, 2020

<b>OPENING CASH, JANUARY 1</b>		\$9,384		
<b>NET INCOME YTD</b>		2,295		
<b>NON-CASH ITEMS</b>				
<b>DEP'N</b>		864		
<b>NET REC/PAY</b>		-380		
<b>OTHER</b>		321		
		805		
<b>CLOSING CASH, JUNE 30</b>		\$12,484		
<b>LOCATION</b>				
<b>CASH ON HAND</b>		\$40		
<b>CHECKING A/C</b>		9,444		
<b>SAVINGS A/C</b>		3,000		
<b>TOTAL</b>		\$12,484		

DURANGO BRIDGE CLUB REVENUE AND EXPENSE QUARTER 3 AND YEAR TO DATE

	July	August	Sept'br	Q3 TOTAL	PRIOR QTS	YTD	THIRD QUARTER NOTES
<b>REVENUE</b>							
Table Count	124	124	127	375	449	824	
Gross Table Fees	\$1,407	\$1,428	\$1,467	\$4,302	5,488	9,790	
Free Plays		-255	-216	-471	-273	-744	DIRECTORS, MENTORS AND FREQUENT PLAYS
Net Table Fees	1,407	1,173	1,251	3,831	5,215	9,046	
SYC Revenue		12	14	26	360	386	
Other Revenues	80		30	110	120	230	RECRUITMENT AND MEMBERSHIPS
<b>Total Revenue</b>	<b>\$1,487</b>	<b>\$1,185</b>	<b>\$1,295</b>	<b>\$3,967</b>	<b>\$5,695</b>	<b>\$9,662</b>	
<b>EXPENSE</b>							
ACBL Table Fees	\$236	\$156	\$313	\$705	\$893	\$1,598	
BBO Fees	320	326	338	984	810	1,794	
Senior Center					1,500	1,500	
Education		123		123	30	153	BOOKS FOR BEGINNERS
Farmington Club	75	75	69	219	165	384	
Supplies					670	670	
Professional Fees						0	
Longest Day					294	294	
Depreciation	96	96	96	288	576	864	
Other Expense		18		18	92	110	
<b>TOTAL EXPENSE</b>	<b>\$727</b>	<b>\$794</b>	<b>\$816</b>	<b>\$2,337</b>	<b>\$5,030</b>	<b>\$7,367</b>	
<b>NET INCOME</b>	<b>\$760</b>	<b>\$391</b>	<b>\$479</b>	<b>\$1,630</b>	<b>\$665</b>	<b>\$2,295</b>	

# Club Table Counts

Year:    
 Type:    
 District:    
 Unit:    
 Country:    
 State/Province:    
 City:    
 Find a Club:

Overall Rank	Filtered Rank	Club Name	City	State/Prov	Country	District	Unit	Tables
18	1	<a href="#">Denver Metro Bridge Studio</a>	Denver	CO	US	17	361	8856.5
109	2	<a href="#">Ace Of Clubs Bridge Club</a>	Fort Collins	CO	US	17	363	3138.0
148	3	<a href="#">Open Bridge at the Elks DBC</a>	Boulder	CO	US	17	359	2476.0
232	4	<a href="#">Bridge It With Elaine</a>	Steamboat Sprgs	CO	US	17	422	1674.0
306	5	<a href="#">Durango Bridge Club</a>	Durango	CO	US	17	364	1222.5
314	6	<a href="#">Greeley Afternoon Club</a>	Greeley	CO	US	17	363	1165.0
363	7	<a href="#">Four Aces DBC</a>	Colorado Spgs	CO	US	17	360	980.0
371	8	<a href="#">Maggies Bridge Club</a>	Frisco	CO	US	17	359	944.0
403	9	<a href="#">Vail Valley Bridge Club</a>	Avon	CO	US	17	364	847.0
437	10	<a href="#">Black Canyon Bridge Club</a>	Montrose	CO	US	17	364	722.5
457	11	Aspen Bridge Club	Aspen	CO	US	17	364	680.0
510	12	Denver House of Cards	Littleton	CO	US	17	361	524.5
552	13	<a href="#">Peak Bridge Club</a>	Colorado Spgs	CO	US	17	360	444.0
728	14	<a href="#">RuffN Sluff Bridge Club</a>	Colorado Spgs	CO	US	17	360	248.0
754	15	<a href="#">Hyland Hills Park and Rec Dist</a>	Denver	CO	US	17	361	231.0
965	16	<a href="#">Bridge on Thursdays</a>	Boulder	CO	US	17	359	146.5
981	17	<a href="#">Grand Slam Of GJ</a>	Grand Junction	CO	US	17	364	141.5
1012	18	<a href="#">The Wednesday Bridge Club</a>	Boulder	CO	US	17	359	134.0
1020	19	<a href="#">Daytime DBC</a>	Fort Collins	CO	US	17	363	133.0

# Club Table Counts

Year: 2020   
 Type: Regular   
 District: All   
 Unit: 364   
 Country: All countries   
 State/Province: All states/provinces   
 City:   
 Find a Club:

Overall Rank	Filtered Rank	Club Name	City	State/Prov	Country	District	Unit	Tables
306	1	<a href="#">Durango Bridge Club</a>	Durango	CO	US	17	364	1222.5
403	2	<a href="#">Vail Valley Bridge Club</a>	Avon	CO	US	17	364	847.0
437	3	<a href="#">Black Canyon Bridge Club</a>	Montrose	CO	US	17	364	722.5
457	4	Aspen Bridge Club	Aspen	CO	US	17	364	680.0
981	5	<a href="#">Grand Slam Of GJ</a>	Grand Junction	CO	US	17	364	141.5
1506	6	<a href="#">Bookcliffs Bridge Club</a>	Grand Junction	CO	US	17	364	72.5
1860	7	<a href="#">Delta-Montrose Bridge Club</a>	Austin	CO	US	17	364	46.5
2202	8	<a href="#">Vail Area Bridge Games</a>	Cordillera	CO	US	17	364	27.0
2306	9	<a href="#">Telluride Bridge Club</a>	Telluride	CO	US	17	364	20.0
2335	10	<a href="#">Crested Butte Bridge Club</a>	Crested Butte	CO	US	17	364	17.5
2430	11	<a href="#">Dunaway Memorial Bridge Game</a>	Aspen	CO	US	17	364	9.5

## Club Tables By Month

Year:

Year	Totals	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	1222.5	59.5	53.0	41.0	38.0	109.0	124.0	124.0	123.5	127.0	119.0	148.5	156.0
2019	942.5	52.0	42.0	66.0	85.5	80.5	114.0	112.0	104.0	77.5	82.0	59.5	67.5
2018	818.0	53.0	57.0	59.0	65.5	66.5	85.0	92.5	102.5	66.0	74.5	53.0	43.5
2017	792.0	49.5	56.5	73.5	61.0	68.0	91.0	74.5	86.0	51.5	68.5	54.0	58.0
2016	820.5	34.5	48.0	69.5	56.5	73.5	87.5	80.5	99.5	74.0	74.0	60.0	63.0
2015	630.8	53.5	54.0	66.0	56.3	58.5	57.5	56.0	61.0	51.5	56.5	34.0	26.0
2014	617.5	52.0	29.0	40.5	48.5	54.5	64.0	56.0	61.5	63.0	59.5	44.0	45.0
2013	510.5	31.0	37.5	43.5	43.0	43.5	48.0	49.5	59.0	42.0	40.0	45.0	28.5
2012	429.0	35.5	28.5	27.0	30.0	35.5	37.5	47.5	61.0	43.5	35.5	19.0	28.5
2011	497.0	31.5	37.0	37.0	44.5	44.0	47.5	55.5	47.5	46.5	32.5	31.0	42.5
2010	426.5	28.5	34.5	33.0	30.5	33.5	33.5	47.0	49.0	37.5	46.0	39.5	14.0
2009	361.0	28.5	0	20.5	29.0	39.5	31.5	35.0	38.0	47.5	39.0	31.0	21.5
2008	414.0	24.5	32.5	35.5	40.0	38.5	35.5	40.5	45.5	42.0	39.0	18.5	22.0
2007	461.5	28.5	33.0	39.0	32.0	34.0	38.0	48.0	50.5	33.5	37.0	65.0	23.0
2006	448.5	39.5	29.5	35.0	29.0	39.0	46.0	45.0	50.5	63.5	34.0	16.5	21.0
2005	384.5	20.0	23.0	33.0	24.0	39.0	36.5	52.0	45.0	39.5	32.0	13.0	27.5
2004	364.0	26.0	33.0	31.0	30.0	28.5	33.5	37.5	42.5	31.0	22.5	25.5	23.0
2003	357.5	31.0	24.5	21.0	32.0	25.5	27.5	33.0	32.5	30.0	27.5	46.5	26.5
2002	339.5	26.5	27.0	26.0	23.0	24.5	30.0	30.5	42.5	36.5	29.0	22.0	22.0
2001	404.5	19.5	31.0	24.5	51.0	36.5	34.5	49.5	36.0	31.5	36.5	23.5	30.5
2000	373.0	19.5	42.0	23.0	31.5	41.5	36.0	23.0	42.0	26.5	38.0	23.0	27.0
1999	324.0	20.5	24.5	25.5	20.5	20.5	34.0	27.5	42.5	26.5	23.5	31.0	27.5
1998	381.5	25.0	22.0	27.0	30.0	23.0	40.5	40.5	41.5	43.5	29.0	27.0	32.5
1997	315.0	15.0	28.0	27.0	43.0	28.0	23.5	27.0	38.5	36.5	0	24.0	24.5
1996	435.0	29.5	33.0	34.0	42.5	25.5	23.0	41.0	48.0	29.5	41.0	31.0	57.0
1995	352.5	28.5	24.0	24.5	26.5	27.5	32.0	21.5	34.5	43.0	26.0	27.0	37.5
1994	375.0	53.0	0	36.0	27.0	31.5	31.5	30.0	35.0	30.0	44.0	28.0	29.0



# Club Table Counts

Year	Tables	Overall Rank	Dist Rank	Unit Rank
2020	1222.5	306	13	1
2019	942.5	554	27	1
2018	818.0	660	34	1
2017	792.0	697	36	1
2016	820.5	688	39	1
2015	630.8	931	61	3
2014	617.5	953	63	4
2013	510.5	1148	70	4
2012	429.0	1366	80	4
2011	497.0	1189	72	4
2010	426.5	1369	83	4
2009	361.0	1629	90	5
2008	414.0	1434	84	5
2007	461.5	1290	75	5
2006	448.5	1346	78	5
2005	384.5	1509	81	7
2004	364.0	1579	83	5
2003	357.5	1619	81	6
2002	339.5	1717	84	4
2001	404.5	1439	77	3
2000	373.0	1482	76	3
1999	324.0	1751	85	3
1998	381.5	1571	76	4
1997	315.0	1941	84	4
1996	435.0	1454	69	4
1995	352.5	1825	77	4
1994	375.0	1716	76	3
1993	325.0	2018	93	4
1992	198.0	2875	125	6
1991	150.0	3122	133	6

DURANGO BRIDGE CLUB REVENUE AND EXPENSE - BUDGET 2021

	2021 BUDGET	2020 ACTUAL	INC/(DEC)
<b>Revenue</b>			
Table Count	1,550	1,253	297
Gross Table Fees	\$18,085	\$14,707	\$3,378
Free Plays (dollars)	-2,460	-1,380	-1,080
Net Table Fees	15,625	13,327	2,298
Other Revenues	420	723	-303
Total Revenue	\$16,045	\$14,050	\$1,995
<b>Expense</b>			
ACBL Table Fees	\$2,520	\$2,236	\$284
BBO Fees	4,270	2,915	1,355
Senior Center		1,500	-1,500
Outside Director	1,560	510	1,050
Education	200	153	47
Farmington	800	555	245
Longest Day	350	294	56
Depreciation	1,200	1,152	48
Other Expense	700	670	30
<b>TOTAL EXPENSE</b>	<b>\$11,600</b>	<b>\$9,985</b>	<b>\$1,615</b>
<b>NET REVENUE</b>	<b>\$4,445</b>	<b>\$4,065</b>	<b>\$380</b>