Travel Daily

First with the news

Friday 29th June 2018



Travelmarvel cruising

TRAVELMARVEL is promoting its small ship cruising offering, with 10-day cruises of Iceland priced from \$7,995 per person twin share, representing a saving of \$1,000 per couple.

For more info see page nine.



Celebrating 30 Years

\$500* FOR

YOU

on every Kimberley pax

a bonus 5%
Commission!



▶ DISCOVER HOW!

Spotlight on hotel sites

HOTEL booking websites have come under renewed scrutiny in Europe, with Britain's consumer watchdog launching enforcement action over practices it says may be in breach of UK law.

The country's Competition and Markets Authority (CMA) says an ongoing investigation has prompted widespread concerns over website practices, including whether a consumer's search results are influenced by the level of commission paid by hotels.

It has highlighted "pressure selling" tactics and questioned the authenticity of claims about

Astor to leave CMV

CRUISE & Maritime Voyages has announced farewell season details for its ship *Astor*, which retires from its fleet in Mar 2019.

The vessel has spent six years cruising from Fremantle and Adelaide, carrying more than 115,000 guests in that time.

It will be replaced by Vasco da Gama, which will join the company's fleet in Apr to begin its first Aussie season in Dec 2019. For more info, CLICK HERE.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from:

- Travelmarvel
- Travel Trade Recruitment
- LATAM product profile page

how many people are viewing a hotel or how many of its rooms remain available.

The authority has also raised doubts about discounts claimed on websites and the extent to which hidden charges are shown up front.

"We're now demanding that sites think again about how they're presenting information to their customers and make sure they're complying with the law," said the CMA's chief executive Andrea Coscelli.

"Our next step is to take any necessary action – including through the courts if needed – to ensure people get a fair deal."

The CMA has sent warning letters to a range of sites demanding they review practices, and has also referred some to the UK's advertising watchdog over price guarantee claims.

Win a trip to KL

THERE'S still time to take part in this month's *Travel Daily* comp with Malaysia Airlines, which is giving away two tickets to Kuala Lumpur flying return from ADL/BNE/MEL/PER or SYD.

Entries close Sat, with the prize going to the agent with the most correct answers to the questions run throughout the month, and most creative response to why a trip to KL would be special.

See page eight for details.

SeaLink Bruny Island

A 10-YEAR contract to operate ferry services to Tassie's Bruny Island has been awarded to SeaLink Travel Group.

The services will start 23 Sep and will result in a new online booking system & more crossings.



Celebrating 30 Years

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on every Antarctica pax



a bonus 5% Commission!



► DISCOVER HOW!





Book your Cruise360 tickets before 30 June & have the chance to win one of two \$250 travel youchers!*







LATAM Airpass

LATAM Airlines is today highlighting its South American Airpass, which offers perks including discounted airfares, extra luggage allowance and more reward points.

Available on int'l LATAM tix from Australia-Santiago - see page 11.



Qantas names chairman

QANTAS has announced Richard Goyder will assume the position of chairman of the national carrier following the departure of Leigh Clifford, who will step down after 11 years in the role (TD breaking news).

Goyder joined the Qantas Board in Nov 2017 and is currently independent non-executive director and a member of the Audit Committee.

He was previously md and ceo of Wesfarmers Limited and is also chairman of Woodside Petroleum Limited, the Australian Football League Commission, JDFR Australia, the West Australian Symphony Orchestra, and of the Channel 7 Telethon Trust.

"Qantas is an iconic Australian company and one of the best performing airline groups in the world," Goyder said.

"I'm honoured to be named its chairman and look forward to working with my Board

Bali airport closed

VOLCANIC activity at Indonesia's Mount Agung has forced Denpasar Airport to close, cancelling flights to Bali.

Qantas, Jetstar, Virgin Australia and AirAsia have cancelled several flights to and from Bali today, with further updates to be provided throughout the day.

Airlines are urging travellers who are booked to travel to or from Bali over coming days to check the status of their flight.

colleagues to help it take advantage of the opportunities ahead," he added.

Goyder will take to the helm following the Oct 2018 AGM. which will mark the end of Clifford's current three-vear term on the Oantas board.

Clifford became chairman of Qantas in Nov 2007 and said it had been an "absolute privilege" to lead the board.

"Richard is one of the most experienced business leaders in Australia and an excellent choice to lead the Qantas Board into the future," he said.

Trafalgar giveaway

TRAFALGAR has launched two incentives, with a free trip and a box of donuts up for grabs.

Agents can go in the running to nab themselves & a friend spots on the Tastes & Sounds of the South trip in America this Nov, incl return flights, by watching Trafalgar's new webinar (CLICK **HERE**) and answering a question.

Trafalgar is also celebrating America's Independence Day on 04 Jul by giving away a box of Krispy Kremes to an agent who posts a photo or video of their real American experience on the Trafalgar Tribe Facebook page by





Register & complete our Matai Online Training Program before 27 July to go into the draw to WIN a spot.

PLUS! The first 150 agents to register and complete the program will receive a \$30 gift voucher.



CLICK HERE TO BEGIN



2 NIGHTS FROM



*Conditions apply





Get up close with polar bears in Canada in the June issue of travelBulletin.

CLICK to read travelBulletin

APT Africa launch

APT'S latest Africa program is now on sale, featuring new itineraries and cruise options across the continent in 2019.

Highlights include the 26-day Classic African Safari which offers an in-depth journey through South Africa's Garden Route and Kruger National Park, as well as to Victoria Falls.

Its prices start at \$26,395ppts with Business class flights available for \$4,995 when booked before 31 Dec.

New additions include a fournight private charter aboard a traditional Egyptian ship, combined with visits to the Great Pyramids and other highlights in Egypt's north.

Royal trade hotline

ROYAL Caribbean Cruises will combine trade and consumer call centre numbers from 01 Jul.

Trade should call 1800 754 500 instead of the current 1300 No.

LEVEL makes Euro move

INTERNATIONAL Airlines Group (IAG) will expand its low-cost brand LEVEL into trans-European markets, revealing plans for an Austrian subsidiary with 14 routes out of Vienna.

The British Airways parent group announced overnight LEVEL would start short-haul services on 17 Jul with flights to London Gatwick and Palma, Majorca.

Another 12 routes will be introduced over the following four weeks, including flights from Vienna to Barcelona, Ibiza, Venice, Paris CDG, Milan, Bilbao and Dubrovnik.

Until now the start-up brand has focussed on long-haul routes, operating from Barcelona to points including Los Angeles, Punta Cana and Buenos Aires.

It is also preparing to open a Paris Orly base next month, with flights to destinations including Montreal and Newark.

IAG chief executive Willie

Walsh said the new short-haul subsidiary would provide more choice for European travellers.

"These flights will be branded as LEVEL to build upon the huge success of our new long-haul, low-cost operation," he said.

Flights will be operated by four Airbus A321 aircraft fitted with 210 Economy seats.

Frequencies will range from two to 14 services per week, with other destinations including Malaga, Sardinia, Larnaca, Alicante and Valencia.

Tauck launches app

TAUCK Australia has launched a new app for its clients, enabling them to view details such as their itinerary and activities to pursue in their free time.

It will be available to guests once full payment has been made and includes maps, a currency converter and local travel info.



Window Seat

people like to remember special occasions by taking a photo; others prefer something a



little bit more out there.

Managing partner at Bonaventure Travel, Isabelle Chu, recently opted for the latter, choosing to commemorate her trip on the inaugural Qantas flight from Sydney to London by purchasing a new car with the number plates QF 7879.

The queen of inaugural flights declared in a post on LinkedIn that she wished to honour a "precious memory".

What happens on QF 7879, stays on QF 7879...



Big USA Sale on now! Fares from \$999.

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Travel Daily

Friday 29th June 2018

DoubleTree Auckland

HILTON has announced the signing of DoubleTree by Hilton Karaka in south Auckland.

Construction of the hotel will commence by the third quarter of 2018 and is due for completion by early 2020.

The property will feature 120 guest rooms, four suites, a restaurant & bar, two meeting rooms and will have access to Karaka Pavilion which includes four meeting and event spaces.

Marriott in Panama

BAHIA Grand Panama Hotel in Panama City is set to become a JW Marriott hotel in Sep 2018.

Located in the tallest building in Panama and Central America at the ocean front of Panama City's Punta Pacifica neighbourhood, the 369-room hotel includes three restaurants, a bar, pool deck and conference facility with oceanfront views.

Aussies take China

ABERCROMBIE & Kent (A&K) has experienced an 11% rise year-on-year for Australian travellers to China, the company's visiting China specialist & director Gerald Hatherly told *Travel Daily*.

The growth is on the back of a "very strong" 2017 with over 15% year-on-year growth.

He noted that in preparation for the Beijing Winter Olympics in 2022, the Chinese government had continued to invest in infrastructure upgrades, along with food, wine and tea offerings, which were set to further increase Australian visitation numbers.

"There's a burgeoning food culture in China...so Australians are embracing it."

Hatherly added that private group bookings with A&K were currently taking the lead and showing "real strong growth", with many other travellers preferring organised groups accompanied by a tour director.

Fascinating Philippines



A GRINNING group of agents from Queensland's AirTickets and Helloworld branches were recently whisked away to enjoy a taste of the Philippines courtesy of Philippine Airlines.

The group spent time both above and below the water, from swimming with whale sharks in Oslob, to lunch on the Loboc River Cruise as well as a visit to the Tarsier Center in Bohol.

Pictured at the five-star

737 MAX 8 to ADL

ADELAIDE Airport will be the first airport in the region to welcome Fiji Airways' new Boeing 737 MAX 8.

The MAX 8 will fly between Adelaide and Nadi twice weekly from Dec, 2018.

P&O tribute cruise

P&O Cruises will hold a threenight Elvis-themed "Tribute to the King" cruise departing Sydney on 17 May 2019.

The celebrations will be on board the 2,000 guest *Pacific Explorer*, with room for 500 more fans than on the inaugural cruise.

Tribute activities will include concerts by tribute artists in the Marquee show lounge, karaoke and a marathon of his movies.

For more details, **CLICK HERE**.

Peninsula Hotel in Makati are:
Rosemarie Osborne, Helloworld
Sunnybank Hills; Sharon Lucht,
Experience Travel & Cruise; Kate
Richardson, AirTickets; Kelsey
Rabnott, Travel Crew; Chloe
Blundell, Helloworld Caboolture;
Kim Donaldson, Helloworld
Mt Isa; Arthur Angelopoulos,
Philippine Airlines; Elizabeth
Wanless, Helloworld Redbank;
Kerry Fiske, Clayfield Travel;
Erin Sheehan, Broad Horizons;
Micaela Ochao, TPB Philippines;
and Rose Torres, Peninsula Hotel.

Air Vanuatu ceo

THE Air Vanuatu board of directors has appointed Derek Nice as chief executive officer.

With over 30 years' experience, Nice will oversee Air Vanuatu's safety and customer service, financial position, management, growth and the airline's development in domestic and international route networks.

Contiki 40% off

CONTIKI is offering 40% off for travellers heading to Europe with a friend

Guests can pick from a selection of departures including European Magic or Winter Wanderer.

Offer valid until 22 Jul, 2018. For info, **CLICK HERE**.



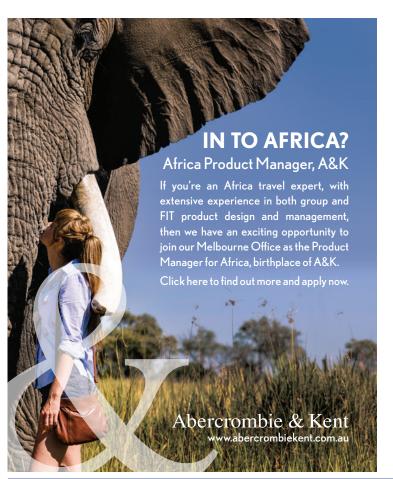
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To apply, please send your resume at resume@cvfrgroup.com.au



Travel Daily

Friday 29th June 2018

Globus Americas '19

GLOBUS has launched its 2019 Americas brochure featuring two new itineraries.

The brochure includes a 10-day Spirit of the American Wild West which explores the history of Colorado, South Dakota and Wyoming, and a 12-day New England & The Hudson Valley itinerary showcasing the "Big Apple", Adirondack Mountains, quaint village of Lake Placid, and the landmarks of Boston.

To celebrate, Globus is offering earlybird savings of 10% on bookings made before 27 Nov.

For more information on the new program, **CLICK HERE**.

AC kids' services

AIR Canada is introducing family-friendly services for customers with young children, including dedicated check-in counters, complimentary seat selection for proximity seating & an Air Canada Skyrider activity book.

QF on time award

QANTAS Airways has been awarded five stars for punctuality performance by global network of air travel data OAG, with the carrier achieving an overall rating of 85.7%, based on performance across the 12-month period ending May.

Qatar Airways also received five stars, with an OTP of 85.5%.

Four-star airlines included United Airlines (80.7%) and Delta Air Lines (83.8%).

London's Heathrow Airport achieved 73.9%, despite significant capacity constraints.

To see the full list, CLICK HERE.

STB Merli character

THE Singapore Tourism Board (STB) unveiled today Merli, short for Merlion, an illustration of the Republic's mythical national icon.

Merli is a character that STB hopes will appeal to families with young children, one of STB's key target consumer segments.

Swell Lodge now open



THERE'S a new style of accom available on Christmas Island, with the opening of Swell Lodge this week, the first luxury ecolodge in the destination.

Positioned on a cliff by the sea on the west coast of Christmas Island, the lodge is the first ecologically sustainable accom to be approved in an Australian Federal National Park.

All-inclusive rates feature the services of a private chef, who will serve gourmet meals which have been prepared using locally grown and foraged ingredients.

Guests can take part in daily activities including boat trips to snorkel spots, guided walks to waterfalls, beaches and blowholes, cave swims, a visit to the National Park's research station & access to a four-wheeldrive vehicle for exploration.

Optional extras include yoga and massage sessions, dive trips and fishing expeditions.

Development of the resort was approved last year (*TD* 20 Jun 17) and eight eco-chalets planned (*TD* 12 Mar).

Rates start at \$690pp per night.



GRAND PACIFIC TOURS NZ ON SHOW Coach Holiday Expo COMING TO A VENUE NEAR YOU

- BRISBANE
- Sun 29 July 2018 9.30am St Lucia Golf Links (Hillstone)
- PORT MACQUARIE
- Mon 30 July 2018 9am Panthers Club
- SYDNEY (NORTH)
- Tues 31 July 2018 10am Novotel Sydney Norwest
- SYDNEY (SOUTH)
- Wed 1 August 2018 10am St George Motorboat Club
- CANBERRA
- Thurs 2 August 2018 9.30am The Federal Golf Club
- MELBOURNE
- Fri 3 August 2018 10am Moonee Valley Racing Club

> CONSUMER EXPO > INVITE YOUR CLIENTS

They will enjoy a captivating and entertaining show that will highlight why a coach tour is the only way to see stunning New Zealand!

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Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

> **Travel Itineraries:** Hope in a URL



A traveller walks in to an agency (or calls or books online). After weeks spent deciding where to go

and what to do and see, they make a booking with their hard-earned cash and walk away with a Word document or PDF of their itinerary - a document they then share with friends and look at every day, dreaming about wonders and friendships that await.

Or do they?

Of course not. That's because a printed document is simply not engaging. Even after payment of thousands of dollars, it remains a lifeless piece of paper that's little more than proof of purchase, not a compelling advertisement for a once-in-a-lifetime adventure.

Enter online enhanced itineraries: beautiful, interactive, living documents that showcase not only basic booking confirmations but also exciting destination content such as tour and city guides information, chat and messaging, a collaborative calendar synced to their travel diary, flight updates, check-in links, and much more all of it in a real-time social tool and shareable on their device with family, friends and fellow travellers.

And that's not to mention their many benefits to agents, like time savings, improved workflow and revenue opportunities. No wonder these new itineraries are the "new normal" in North America, and why Tramada Systems has recently partnered with a global leader in itinerary builders, UMAPPED.

Don't miss the boat! Contact us at Sales@tramada.com to find out

Susan Enners, Country Manager Australia/New Zealand, Tramada your technology partner



Champagne hotel

THE Royal Champagne Hotel & Spa is set to open its doors in Jul. located in the heart of France's Champagne region.

The 49-room property is being promoted as the region's first contemporary five-star hotel and will offer its guests access to private Champagne houses, spa facilities and a restaurant serving food produced by a two-star Michelin chef.

Prices lead in at €485 (A\$763).

Capella Singapore

CAPELLA Hotel Group will take over the management contract for the Regent Singapore, A Four Seasons Hotel, from 01 Jan 2019.

Current managers Pontiac Land Group mutually agreed with the owner of the hotel not to extend the agreement.

"We are excited to unveil our plans for the hotel before the end of the year," said Capella Hotel Group ceo Nicholas Clayton.

Pandaw sales mgr

PANDAW Expeditions has appointed Andre Drever to the role of sales and marketing manager from 30 Jun, replacing Sven Zika in the position.

Dreyer has been promoted from an operations role with Pandaw where he spent two years and will relocate to Ho Chi Minh City.

Scoot "Wandermust"

SCOOT has partnered with genetics expert Dr Richard Paul Ebstein to determine if travel is a human need and not just a want.

The Singapore-based lowcost carrier is currently seeking volunteers to take part in the curious scientific test in a bid to prove that travel is in people's blood, a term Scoot refers to as "Wandermust".

The study will focus on the DRD4-7R gene and how it drives desire for new experiences.

More info on the study HERE.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Travel with **Uniworld** on an eight-day Brilliant Bordeaux trip to southwest France, with prices starting from \$5,199 per person, until 31 Aug 2018. For more info call 1300 730 010.

Majestic Whale Encounters is offering a 10-night Qld whale swim cruise for a family or group of four which includes a three-day eco lodge stay and more. Book by 31 Jul 2018, at www.majesticwhaleencounters.com.au.

New Caledonia Travel Connection is offering five or seven nights in Noumea and Isle of Pines, with bonuses up to \$2,000, including free nights, free room upgrades, and complimentary bottles of wine. Book before 02 Jul 2018. For info, CLICK HERE.

Adventure Canada has released a special offer on a voyage through the Canadian Arctic in 2019. Book before 15 Aug, 2018 and save from US\$995pp (A\$1,354) plus free accommodation & low single supplement. Visit www.cruisetraveller.com.au.

The Berjaya Makati Hotel, located in the Philippine capital of Manila, is offering family packages which include buffet breakfast for four- & twobedroom deluxe stays up to six people from \$240. More info HERE.

Famil trip to Dubai...finally



LIFE is full of second chances and Flight Centre Castle Plaza Adelaide's Bridget Walsh is certainly proof of that dictum.

Last year she was driving to Brisbane Airport to jet off on a TravelCube famil to Dubai when her car skidded across the highway in heavy rain and smashed into a concrete barrier.

"I was actually really lucky because I wasn't hurt...my car was a write-off and I had to go back the next day to prise open the boot and retrieve my bag," Walsh said.

The silver lining on this story is that a year later she is now preparing to embark on another trip after winning a spot on

TravelCube's latest Dubai incentive trip.

However Walsh said she would be taking measures this time to ensure history doesn't repeat.

"I live in the middle of Adelaide now and I'm only 10 minutes away from the airport. Either way, I'm catching a taxi, just to be on safe side," she said.

A group of 10 top selling agents will be rewarded with a famil to Dubai later in the year as guests of TravelCube and Dubai Tourism.

The five-day tour includes return flights with Emirates, luxury accommodation, as well as a host of day tours to famous landmarks in the emirate.

Pictured: Bridget Walsh.



Serko puts tech on show

SERKO will use its new Zeno Experience Centre to provide corporate travel managers with insight into disruptive technologies like artificial intelligence, chatbots and IATA's New Distribution Capability (NDC).

Located in the company's Sydney headquarters, the facility was launched this week (*TD* Tue) and will allow procurement and finance leaders to see how new technologies can benefit their corporate travel program.

It involves Serko's Zeno platform, launched earlier this year.

"We have set up the Zeno Experience Centre to provide our customers with the ability to test out this new technology in an inspiring environment, and to take innovative ideas back to their teams," said Serko ceo Darrin Grafton.

CAPA CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



WITH the FIFA World Cup in full swing in Russia, this week we take a closer look at the impact major events can have on a country's aviation market. Russia has seen similar seat increases during the World Cup as South Africa and Brazil did, although unlike its predecessors Russia has not lifted its growth rate in the year of hosting the World Cup, with growth down four percentage points from 2017. Turkey has the most capacity to Russia for the tournament, followed closely by China and France. China is focussing much more on events like the World Cup (seven of the 17 sponsors are Chinese), it is therefore expected to see a large crowd from China travelling to watch the World Cup.

CORPORATE UPDATE

Trump hits business travel

THE Global Business Travel Association (GBTA) has warned of billions of dollars in potential losses as a result of American President Donald Trump's travel bans, upheld in the US Supreme Court this week (TD Wed).

The association said more than US\$185 million in business travel bookings were lost within a week when the travel bans were first enacted, and though the impact had since lessened, "the effect on business travel and the US economy remains".

The GBTA this week released a

Decision makers top 810,000

MARKET research firm Roy Morgan has released details of a study on Australia's business travel decision makers, tracking those who make the call on flights and accommodation.

The company says in an average 12-month period about 810,000 people are involved in business travel decisions in Australia.

The median value of travel decisions is \$21,000 for managers, well above the market average of \$5,000.

Those who earn more than \$100,000 per year are also responsible for bigger travel decisions, with their travel having a median value of \$20,400.

survey showing 23% of US travel buyers say the bans have in some way reduced their travel, and 37% expect reductions in the future.

A similar poll of GBTA members in Europe found 31% had experienced a reduction in travel.

"GBTA is deeply concerned about the long-term impact of these survey results, and the global perception of doing business with the United States," the association said.

"For every 1% decrease in business travel spending, the US economy loses 74,000 jobs, \$5.5 billion in GDP, \$3.3 billion in wages and \$1.3 billion in taxes."

Taxis still preferred

AUSTRALIAN business travellers feel safer in taxis than in ride-sharing services like Uber, according to research commissioned by Carlson Wagonlit Travel (CWT).

Worldwide, 39% of business travellers surveyed said they felt somewhat or very vulnerable about their personal safety in ride-sharing services, compared with 36% for taxis.

In Australia the gap in perceptions is wider, with 36% of respondents expressing concerns about using ride-sharing services, compared with 26% who felt uncomfortable in taxis.

Star opens Rome lounge

STAR Alliance today la its seventh business lour worldwide, having open new facility at Rome's Fi Airport.

The lounge caters to Fi Business class travellers any of the group's carrie is located in the upper le boarding zone D, in Tern

Fitted with Italian design furniture, it can cater to around 130 guests and offers free wi-fi, a mix of power outlets and USB points and a private space for making phone calls.

In total, 17 Star Alliance member carriers serve Rome, providing non-stop services to 25 destinations in 20 countries.

Star Alliance also plans a new



lounge for Amsterdam, set to open in early 2019, while lounges in Nagoya and Paris CDG are due for refurbishment.

Others lounges are located in Los Angeles, Buenos Aires, Rio de Janeiro and Sao Paulo.



Pullman Adelaide exec lounge



PULLMAN Adelaide has revealed plans to open an exclusive executive lounge area called The Hindmarsh Club (entrance pictured).

The new space is scheduled to launch Q4 2018 and will cater for corporate and high-volume return guests by providing private workspaces with office facilities.

"We are incredibly excited to now be embarking on this new project with our hotel owner, Hines Property, and we are looking forward to welcoming guests into an executive lounge that will rival any across Australia's hotel landscape when it opens later this year," said Pullman Adelaide general manager Llewellyn Wyeth.

The design of the lounge will reflect of the hotel's location overlooking Hindmarsh Square.



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Malaysia Airlines Back to Brisbane



WIN TICKETS TO KUALA LUMPUR WITH MALAYSIA AIRLINES

This month, *Travel Daily* together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from ADL/BNE/MEL/PER/SYD.

In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to mhcomp@traveldaily.com.au

Q19: Tell us in 25 words or less what makes a trip to Kuala Lumpur with Malaysia Airlines special.



Terms and conditions apply

WTTC ambassadors

THE World Travel & Tourism Council (WTTC) has appointed a group of new tourism ambassadors to help drive global growth objectives for the sector.

The ambassadors were chosen for their travel industry experience and proven track record of success in their respective markets.

The appointments included Gerald Lawless, the former chief executive of Jumeriah Hotels, Jean-Claude Baumgarten, a former WTTC president, Michael Frenzel, former chief executive officer of British leisure travel group TUI, Christopher Rodrigues, chair of the British Council, and Kathleen Matthews, former chief of global communications at Marriott International.

WTTC represents all major sectors in travel and tourism.

Cairo NAS lounge

A NATIONAL Aviation Services (NAS) Pearl Lounge has recently opened at Cairo Int'l Airport.

The new space is located at Terminal 2 in departures and offers free wi-fi, tablet use, power points, food, beverages and a kids' entertainment area.

Anantara Vietnam

ANANTARA Hotels And Resorts has announced the Anantara Quy Nhon Villas resort in Vietnam will open in late Nov.

The new hotel will feature 26 one- and two-bedroom ocean facing villas, swimming pool, gym, yoga teachers, and "jungleshrouded" spa facilities.

The resort is located close to cultural attractions such as Buddhist pagodas and ancient Champa civilisation relics.

NEED TO FIND A PARTICULAR TRAVEL SUPPLIER?

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Travel More



SMALL SHIP COASTAL CRUISING



Departs 22 July 2019 Grímsey Island **SAVE** \$1,000 PER Ísafjörður Siglufjörður Akureyri átrabjarg Cliffs COUPLE* Iceland Seyðisfjörður Stykkishólmur Reykjavík Ask about adding a 2 day Golden Ocean Diamond Circle extension Surtsey Island Heimaey from just \$795* FUTCIF10

The Small Ship Experience:

- ✓ Cruise aboard the Ocean Diamond expedition ship with just 109 cabins and 200 other like-minded guests
- ✓ Your custom-built small ship is perfectly suited for Iceland's coastline
- ✓ Dock in ports larger ships cannot access
- ✓ Enjoy more time to explore each town
- ✓ Most meals plus wine, beer and soft drink included with lunch and dinner on board

Highlights:

- ✓ Perhaps choose to embark on an exciting Zodiac excursion
- ✓ Visit the glowing Vatnajökull Glacier
- √ Key sightseeing, transfers, tipping and port charges included

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Sales Manager

Sydney, Competitive Salary Package, Ref: 3494SJ1

Sales Manager required for a leading travel wholesaler to cover the NSW region. If you have a good networks with the NSW retail travel agencies, strong relationship building skills and exceptional sales abilities I want to hear from you! On the road promoting this brands awesome product you have the autonomy to manage your territory and help my client stay as a leader in their field. Great salary package, full maintained car and bonus scheme. Apply with your CV or call me for more information.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Reservations/Ops Manager

Sydney, Salary to \$75k + Super + Bonus, Ref: 3470PE1

This is an exciting time in my clients' business and they are currently looking for an experienced inside sales manager to head their inside sales team. This role will be responsible for providing strong leadership, managing sales rep activity and growing the inside sales team. You will have the autonomy to set the teams based on achieving the company's objectives for your team. You will also be a proven partnership leader that can demonstrate a track record of taking a team to the next level.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Marketing Coordinator

Brisbane CBD, \$58,500 + benefits, Ref: 2314SZ1

We are seeking an experienced Marketing Coordinator or Executive to step into this position in the National Campaigns and Communication department within a well-established and busy corporation. Your role will be to work closely with the management team & the product division in driving the vision for new campaigns whilst strategically analysing past campaigns in order to make improvements to them. This is a very exciting role where your work will be well rewarded with company benefits.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Groups & Incentives Consultant

Melbourne, \$55-\$60k + Super, Ref: 3455HC1

Our client is looking for a group travel professional with corporate, incentives & groups experience to join a fantastic TMC in Melbourne. The successful candidate will ideally have a good telephone manner with excellent people and customer service skills. You will be experienced in the travel industry and have exposure to group reservations & corporate experience. You should have a passion to succeed and be keen to continue your career as this company encourages career development.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Corporate Travel Consultant | Temp

Sydney, \$30+ p/h, Ref:2134AJ4

An exciting temporary opportunity has presented itself for an experienced Corporate Travel Consultant. The only aspect more amazing than the location is the salary on offer! In order to be successful for this role and reap the associated rewards, you will be experienced and confident when dealing with corporate clients. You will be servicing existing clients and enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements.

For more information please call Antony on (03) 9119 8744 or click APPLY now.

Travel | Administration | Documentation

Gold Coast, \$45-50k + Super, Ref: 1287CGA

A fantastic opportunity has arisen for an experienced travel consultant who would like to take their next step in their career, you will move away from face to face sales. You would be joining a growing team working with domestic, international and cruise product. This role is for those with a proven background in achieving targets, high standard of accuracy and exceptional eye for detail. If you have a minimum of 1 year in a travel role and strong GDS knowledge this could be the role for you.

For more information please call Courtney on (07)3123 6107 or click APPLY now.

Travel Consultant | Sunshine Coast | Lucrative Salary Package Sunshine Coast, Lucrative Salary Package, Ref: 1990AW4

Are you an experienced Travel Consultant? Want a Lucrative Salary Package? Looking for the ideal work/life balance? Our client is a successful Travel Agency and is looking for a customer focused and sales driven consultant. Sound like you? Ready for a new challenge? Need a Sea Change? Then this role is for you! Focusing on sales through service and delivering exceptional customer service, you will be working on high end bookings with a strong

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

repeat and referral client base!

Sales & Reservations Assistant

Melbourne CBD, Salary + Super, Ref: 3500JP1

A unique and rare opportunity for a South American specialist has risen to work in this assisting role. Your main duty will be providing support to sales and reservations consultants whilst also completing basic receptionist/ admin duties. You must have an eye for detail as well as extensive personal knowledge and experiences having travelled in South America. You'll be rewarded by getting to work with adventurers like yourself in a great CBD office with an amazing office culture.

For more information call Josh on (03) 9988 0616 or click APPLY now.



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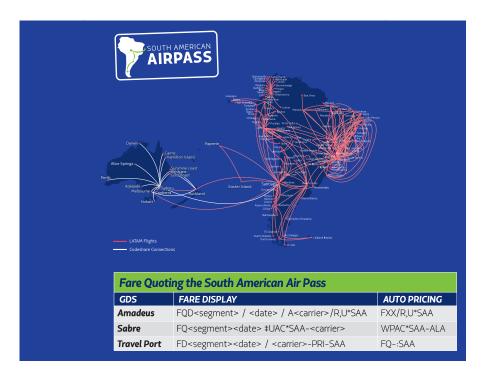








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