

Top employers for 2015-2016

10p employers for 2013-2010			Total Duke MBA
	Class of 2017	Class of 2016	hires for
Company Name	(internships)	(full-time)	2015-2016
Deloitte	15	24	39
McKinsey & Co.	18	12	30
Boston Consulting Group, The	16	13	29
Amazon.com	12	15	27
Microsoft Corp.	9	13	22
Bain & Co.	10	9	19
PricewaterhouseCoopers LLP	6	13	19
Goldman Sachs	11	7	18
Bank of America Merrill Lynch	9	8	17
Citi	8	9	17
Google, Inc.	10	6	16
Cisco Systems	7	5	12
Dell, Inc.	5	6	11
Johnson & Johnson	6	5	11
Accenture, LLP	3	7	10
JPMorgan Chase	8	2	10
Deutsche Bank	6	3	9
Eli Lilly and Co.	4	5	9
Genentech	5	3	8
Barclays	4	3	7
IBM Corp.	1	6	7
A.T. Kearney	4	2	6
Clorox Co., The	2	4	6
Credit Suisse	4	2	6
General Motors Co.	3	3	6
Medtronic	4	2	6
Moelis & Co.	5	1	6
PepsiCo	3	3	6
Walmart	5	1	6
Wells Fargo Securities	1	5	6
Apple, Inc.	4	1	5
Bill & Melinda Gates Foundation, The	4	1	5
DaVita Healthcare Partners	4	1	5
L.E.K. Consulting	2	3	5
Prudential	3	2	5
UBS Investment Bank	4	1	5
ZS Associates	2	3	5

(continued)



Top employers for 2015-2016 (continued)

			Total Duke MBA
	Class of 2017	Class of 2016	hires for
Company Name	(internships)	(full-time)	2015-2016
Abbott Laboratories	3	1	4
Amgen, Inc.	2	2	4
Anheuser-Busch InBev	2	2	4
Becton Dickinson	3	1	4
Corning Inc.	0	4	4
Dimensional Fund Advisors	4	0	4
Georgia-Pacific, LLC	1	3	4
IMS Consulting Group	1	3	4
Pacific Gas & Electric Co.	2	2	4
Procter & Gamble	2	2	4
Tata Consultancy Services, Ltd.	1	3	4
Tesla Motors, Inc.	2	2	4
Vanguard	3	1	4

Companies hiring at least one Duke MBA in 2015-2016

20th Century Fox *

3M

A.T. Kearney * \$\mathcal{S}\$
Abbott Laboratories
Accenture, LLP
Accion International *
Adeptus Health
Adobe Systems, Inc. *

ADP

ADT Security Services, Inc. *
Advisory Board Co., The

Alcoa, Inc. *
Alien Pros &
Amazon.com *&
American Airlines *
American Express Co.
Amgen, Inc. *

Amundi Smith Breeden , LLC

Analytics 4 Life

Anheuser-Busch InBev & Appalachian Trail Conservancy

Apple, Inc. *
Arya, Inc. *
Ashoka *

Assembly Biosciences *

athenahealth
Autodesk, Inc. *
Bain & Co. *
\$\mathcal{S}\$

Bank of America Merrill Lynch * 3

Bank of Montreal Barclays * BASF

 $Bayer\ Health Care\ Pharmaceuticals,\ Inc.$

Becton Dickinson *

Bill & Melinda Gates Foundation, The *

Biogen

BlackArch Partners
Blue Shield of California

BlueArc Capital Management
Boston Consulting Group, The *\$

Boston Consulting Group, The S

Broad Residency in Urban Education, The

Burt's Bees, Inc.

Caesars Entertainment Corp. *
Cambridge Associates

Capgemini Consulting

Cardinal Health *
Cargill, Inc.

Centra Health

Chatham Financial Corp.

Cherysh & Chevron Corp. Chick-fil-A, Inc. CIGNA Corp. * Cisco Systems * Citi * & Clorox Co., The

Clorox Co., The
Coach, Inc. *
Coca-Cola Co., The
CommunityCode
Context Network
Cornerstone Research *
Corning Inc. *

Cravath, Swaine & Moore LLP
Credit Suisse *
\$\mathscr{A}\$
CVS Health *
Cytokinetics, Inc.
Danaher Corp. *

DaVita Healthcare Partners *\(\)
Dell, Inc. *
Deloitte *
Deloitte Air Lines

Delta Air Lines Deutsche Bank *

Dimensional Fund Advisors
Disney/ABC Television Group

Dow Chemical Co., The Duke Angel Network

Duke University Health System, Inc.
DUMAC, LLC
Duromarmol SA &
EB Consulting &

eBay, Inc. Ecolab * EDF *

Education Pioneers

Embraer Executive Aircraft, Inc. *

Emerson

Eos Energy Storage *
EResource , LLC
Ernst & Young *
Everest Group *
Exelon Corp. *
ExxonMobil Corp.
F. Hoffmann-La Roche *

Facebook

Fidelity Investments *

First Annapolis Consulting

Fisher-Price *
Ford Motor Co.
Frito-Lay
FTI Consulting *
Fullsteam Brewery
Gainsight

Genentech *
General Electric
General Motors Co. *
Georgia-Pacific, LLC *
Global Forest Partners, LP
Goldman Sachs *
\$\mathscr{A}\$
Google, Inc. *
\$\mathscr{A}\$

GoPro
Hasbro
HCA Healthcare
HD Supply
HealthStream
Hershey Co., The

Houlihan Lokey
Huron Consulting Group
Hyatt Hotels Corp.
IBM Corp. \$

IGNIA Partners, LLC &

Illumina

IMS Consulting Group *
Innovations in Healthcare

Intel Corp. *
Jabil, Inc. *
JD Group

John Deere

Johnson & Johnson *

Jones Lang LaSalle

JPMorgan Chase *

K12, Inc. *

KeyBanc Capital Markets, Inc.

KH International *

Knowledge is Power Program *

Koa Organic Beverages
Kohlberg Kravis Roberts
Kraft Heinz Co., The *
L.E.K Consulting &
L.E.K. Consulting &

Laboratory Corp. of America

Lancaster Pollard

Lazada 🖇

An asterisk (*) indicates a company that has hired at least one Duke MBA who does not have permanent US work authorization for a position in the

A "§" indicates a company that has hired at least one Duke MBA for a position outside the US.

Duke MBA final employment statistics for 2015-2016 Companies hiring at least one Duke MBA in 2015-2016



Liberty MutualPrincipia Management Group * \$\mathbb{S}\$Tesla Motors, Inc. *Lincoln InternationalProcter & GambleThomson Reuters *Liv Capital \$\mathbb{S}\$ProphetToys "R" Us *

L'Oreal Protective Life Triangle Insights Group
M&T Bank Corp. Prudential * Trinity Partners, LLC
Macquarie Capital Qualcomm Tur-Bus &

Maharlika Pearl & Quintiles Twitter

Maison Capital & Rand Whitney Container * U.S. Agency for International

Marriott International Razorfish Development

Mars, Inc. RBC Capital Markets * UBS Investment Bank * MasterCard * UGI Corp./AmeriGas

Matrix Consulting * \$\mathbb{X}\$ Redwoods Group, The UNC Health Care Mayo Clinic Regeneron Pharmaceuticals, Inc. * Under Armour McKinsey & Co. * \$\mathbb{X}\$ Reinvestment Fund, The United Airlines

MedServe RelayHealth United Surgical Partners International

MedtronicResonanceUnitedHealth GroupMetLife *Riot Games *University of MichiganMicrosoft Corp. *RocheInvestment OfficeMillerCoorsRopes & GrayUprising VenturesMoelis & Co.Royal Caribbean Cruises, Ltd. *US Secret Service

Morgan Stanley * RTI International * USAA

National Park Service in partnership salesforce.com Utility One Source *
with Net Impact Samsung Card Co, Ltd. \$ Vanderbilt University Medical Center *

Nature Conservancy, The Samsung Global Strategy Group & Vanguard

Nelson Construction & Development SAP Varian Medical Systems *
Nest * Schlumberger Business Consulting \$ Verizon Communications

New Capital Partners

Schneider Electric *

Walmart

New Yell Partners

New Capital Partners

Schneider Electric *

Walmart

New York Presbyterian HospitalScottMadden, Inc.Wasserman Media GroupNextEra Energy, Inc.Sears Holdings Corp. *Wayfair

NextEra Energy, Inc.

Sears Holdings Corp. * Wayfair

Nike * Sentinel Investments * Wells Fargo Securities

Nordstrom, Inc.

ServiceNow * Wendy's Co., The

NumentaShell OilWeWork *OurCrowd \$Simon-Kucher & PartnersWipro, Itd. *Pacific Gas & Electric Co.Simpson Thacher & BartlettWJ Partners

Pacific Investment Management Co. * SinoEV Technologies, Inc. § Wonder Workshop
Paramount Pictures Small Business & Technology Wonderful Co., The *
Parthenon EY Development Center * Workiva *

Partners in Performance Social Finance World Fuel Services *

PayPal, Inc *Social Finance Israel ₰Wyndham Worldwide *Pepperidge FarmSony Interactive Entertainment *YouTubePepsiCoSouthern California EdisonZenith Capital *Pfizer, Inc.Standard TextileZillow *

Pintail Capital Sterling Gabriel * ZS Associates

Piper Jaffray & Co. Tata Consultancy Services, Ltd. ZX-Ventures

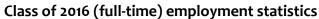
PJT Partners TDC Zynga Game Networks *
Point B. Inc Teamworks

Tenet Healthcare Corp.

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A "\$" indicates a company that has hired at least one Duke MBA for a position outside the US.

PricewaterhouseCoopers LLP *3





Timing of first job offer

	Total seeking employment	Received 1st offer by 5/15/16	% received 1st offer by 5/15/16	Received 1st offer by 8/15/16	% received 1st offer by 8/15/16
With permanent US work authorization	230	208	90%	222	97%
Without permanent US work authorization	137	112	82%	123	90%
All graduates seeking employment	367	320	87%	345	94%

Timing of job offer acceptance

	Total seeking employment	Accepted offer by 5/15/16	% accepted offer by 5/15/16	Accepted offer by 8/15/16	% accepted offer by 8/15/16
With permanent US work authorization	230	196	85%	218	95%
Without permanent US work authorization	137	109	80%	118	86%
All graduates seeking employment	367	305	83%	336	92%

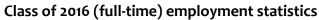
Two graduates, representing 0.5% of those seeking full-time employment, reneged on offers that had previously been accepted.

Sources of employment

Job source	% of accepted offers
Fuqua-facilitated	83%
Summer 2015 internship	44%
Interviews on and off campus	27%
Job postings	5%
Alumni and faculty referrals	2%
Employer information meetings/dinners	1%
Off-campus activity supported by the career center	2%
Other Fuqua source or event	2%
Club activity	<1%
Resume database, referrals	<1%
Graduate-facilitated	17%
Summer 2015 internship	6%
Family, friends outside school	3%
Other graduate-facilitated source or event	3%
Pre-Fuqua employer	2%
Internet	2%
Job posting	1%
Personal contact	1%
MBA conference	<1%

Due to rounding, the total percentage does not always equal 100.

Two graduates, represent 0.5% of those seeking full-time employment, reported having full-time offers rescinded by employers.





Base salary information (annual amounts)

	% reporting salary	Mean salary	Median salary	Low salary	High salary
With permanent US work authorization	93%	\$123,763	\$125,000	\$50,000	\$225,000
Without permanent US work authorization	92%	116,638	120,000	50,000	160,000
All graduates reporting having accepted a position	92%	121,283	120,000	50,000	225,000

Signing bonus information

	% reporting	Mean	Median	Low	High
	signing bonus	bonus	bonus	bonus	bonus
With permanent US work authorization	81%	\$28,305	\$25,000	\$5,000	\$60,000
Without permanent US work authorization	77%	30,469	25,000	8,000	88,000
All graduates reporting having accepted a position	80%	29,038	25,000	5,000	88,000

Other guaranteed compensation information

	% reporting other bonus	Mean bonus	Median bonus	Low bonus	High bonus
With permanent US work authorization	7%	\$41,349	\$20,000	\$5,000	\$150,000
Without permanent US work authorization	14%	31,373	22,250	5,000	125,000
All graduates seeking employment	9%	36,145	20,500	5,000	150,000

Due to rounding, the total percentage does not always equal 100.

Duke MBA final employment statistics for 2015-2016 Class of 2016 (full-time) employment statistics



Salary and signing bonus by professional function

	% working in function	Mean salary	Median salary	Low salary	High salary	Median Signing Bonus
Consulting	34%	\$135,146	\$140,000	\$75,000	\$220,000	\$25,000
Finance	23%	115,778	124,996	50,000	150,000	25,000
Investment Banking	9%	122,000	125,000	83,000	125,000	50,000
Corporate Finance	8%	110,348	115,000	75,000	125,000	27,500
Private Wealth Management	2%	125,000	125,000	125,000	125,000	42,500
Finance - Other	2%	106,250	112,500	50,000	150,000	32,500
Private Equity Analyst/Venture Capitalist	2%	96,000	100,000	90,000	100,000	
Portfolio Management/Buyside Research	1%					
Research/Sellside	1%					
General management	15%	113,865	115,000	70,000	185,000	25,000
Rotational/Leadership Development Program	9%	111,370	117,000	70,000	130,000	25,500
Internal Consulting/Corporate Strategy	2%	115,449	110,000	93,000	142,000	25,000
Project Management	2%	115,000	120,000	75,000	140,000	25,000
Business Development	1%	107,769	106,500	83,076	135,000	22,500
General	<1%					
Human resources	1%	110,250	110,500	105,000	115,000	25,000
Marketing	21%	109,713	107,000	60,000	220,220	25,000
Brand Management	8%	106,656	105,000	90,000	146,400	22,500
General	5%	106,733	110,000	65,000	136,000	25,000
Product Management	3%	114,000	108,000	100,000	145,000	25,500
Sales	3%	116,580	108,000	60,000	220,220	35,000
Product Development/Innovation	1%	118,750	117,500	100,000	140,000	32,500
Market Research	<1%					
Operations/Supply chain	3%	120,444	120,000	95,000	130,000	25,000
Other functions	2%	116,429	125,000	50,000	147,000	25,000

Due to rounding, the total percentage does not always equal 100.

Duke MBA final employment statistics for 2015-2016 Class of 2016 (full-time) employment statistics



Salary and signing bonus by industry

Salary and Signing Solias by maas	% working in industry	Mean salary	Median Salary	Low Salary	High Salary	Median Signing Bonus
Consulting	32%	\$136,049	\$140,000	\$75,000	\$220,000	\$25,000
Strategy	15%	135,884	140,000	75,000	170,000	25,000
Consulting - other	11%	136,026	140,000	108,000	160,000	25,000
Healthcare	3%	143,778	140,000	125,000	220,000	27,500
Human Capital	1%	140,000	140,000	140,000	140,000	
Technology	1%	126,250	130,000	110,000	135,000	25,000
Energy	1%					
Consumer Goods	6%	100,104	104,000	65,000	110,000	25,000
Consumer Goods - other	3%	102,750	104,500	90,000	110,000	25,000
Beverages / Food	2%	95,154	100,000	65,000	108,000	25,000
Household / Personal	1%					
Apparel / Textiles	<1%					
Luxury Goods	<1%					
Energy	3%	109,875	110,000	75,000	140,000	25,000
Energy - other	1%					
Oil / Gas	1%					
Renewables	1%					
Energy Finance	<1%					
Power Generation	<1%					
Utility Services (Electric/ Water/ etc.)	<1%					
Finance	18%	119,052	125,000	83,000	150,000	46,250
Financial Services	16%	120,314	125,000	83,000	135,000	47,500
Private Equity/Venture Capital	1%	97,500	100,000	90,000	100,000	
Asset Management/Buyside	<1%					
Health	12%	115,500	113,000	74,000	185,000	27,500
Pharma	3%	111,111	114,000	74,000	120,000	30,000
Medical Devices	3%	110,714	110,000	92,000	120,000	30,000
Biotechnology	2%	117,083	111,250	110,000	142,000	25,000
Health - other	2%	106,500	104,000	103,000	120,000	20,000
Providers and Services	1%	155,000	140,000	140,000	185,000	45,000
Global Health	<1%					
Healthcare IT / Informatics	<1%					
Manufacturing	2%	104,886	107,545	90,000	120,000	25,000
Automotive	1%	106,375	108,250	95,000	114,000	25,000
Manufacturing - other	1%	103,397	101,795	90,000	120,000	

Due to rounding, the total percentage does not always equal 100.

For the purpose of confidentiality, salaries are not reported when there are less than three data points, the number of data points is less than one percent of the reporting population, or when all of the salaries in the category are equal.

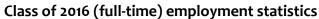
Duke MBA final employment statistics for 2015-2016 Class of 2016 (full-time) employment statistics



Salary and signing bonus by industry (continued)

	% working in industry	Mean salary	Median Salary	Low Salary	High Salary	Median Signing Bonus
Other industries	3%	\$88,700	\$95,000	\$50,000	\$120,000	\$9,500
Media / Entertainment	1%	117,500	117,500	115,000	120,000	
Hospitality/Tourism	<1%					
Government	<1%					
Insurance	<1%					
Other	<1%					
Sports	<1%					
Real Estate	1%	93,333	95,000	85,000	100,000	
Retail	1%	112,000	110,000	95,000	130,000	
Social and Environmental Impact	1%	91,200	90,000	87,000	96,000	
Social & Environmental Impact - other	<1%					
Education	<1%					
Technology	19%	118,400	117,000	60,000	220,220	30,000
Internet Services / E-Commerce	8%	116,400	117,000	70,000	136,000	28,750
Software & Applications	5%	124,484	120,000	60,000	220,220	35,000
Equipment / Hardware / Networking	3%	108,143	102,500	100,000	125,000	10,000
Technology - other	2%	122,500	117,500	110,000	150,000	20,000
Telecommunications	1%	116,850	108,000	105,000	146,400	20,000
Transportation/Airlines	1%	107,667	103,000	100,000	120,000	

Due to rounding, the total percentage does not always equal 100.





Salary and signing bonus by world region

	% working in area	Mean salary	Median salary	Low salary	High salary	Median signing bonus
Africa -Sub Saharan	<1%		_			
Asia	4%	\$107,517	\$110,000	\$70,000	\$135,000	\$26,000
Central America and the Caribbean	2%	105,868	100,000	83,076	130,000	50,000
Middle East and North Africa	<1%					
North America	91%	122,824	125,000	50,000	225,000	25,000
South America	3%	91,667	90,500	74,000	120,000	25,000

Salary and signing bonus by North American geographic region

, , , , ,	% working	Mean	Median	Low	High	Median
	in area	salary	salary	salary	salary	signing bonus
Canada	<1%					
Mexico	2%	\$105,868	\$100,000	\$83,076	\$130,000	\$50,000
United States						
Mid-Atlantic	10%	126,997	125,000	90,000	185,000	25,000
Midwest	11%	118,487	114,000	83,000	147,000	25,000
Northeast	23%	123,287	125,000	90,000	220,220	30,000
South	22%	122,803	125,000	50,000	225,000	25,000
Southwest	9%	119,185	125,000	65,000	147,000	25,000
West	24%	123,100	120,000	60,000	170,000	25,500

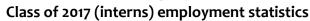
Salary and signing bonus by undergraduate major

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	%	Mean	Median	Low	High	Median
	undergrad	salary	salary	salary	salary	signing bonus
Business	36%	\$118,949	\$120,000	\$50,000	\$185,000	\$25,000
Other	36%	123,458	125,000	60,000	220,220	25,000
Technical	28%	120,457	120,500	50,000	147,000	25,000

Salary and signing bonus by years experience

	% years	Mean	Median	Low	High	Median
	experience	salary	salary	salary	salary	signing bonus
More than 1 year, up to 3 years	3%	\$126,045	\$120,000	\$105,000	\$160,000	\$25,000
More than 3 years, up to 5 years	44%	119,626	125,000	50,000	220,220	25,000
More than 5 years	53%	121,746	120,000	50,000	220,000	25,000

Due to rounding, the total percentage does not always equal 100.





Timing of first job offer

	Total seeking employment	Received 1st offer by 5/15/16	% received 1st offer by 5/15/16	Received 1st offer by 8/15/16	% received 1st offer by 8/15/16
With permanent US work authorization	260	256	98%	260	100%
Without permanent US work authorization	153	145	95%	153	100%
All graduates seeking employment	413	401	97%	413	100%

Timing of job offer acceptance

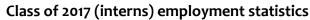
	Total seeking employment	Accepted offer by 5/15/16	% accepted offer by 5/15/16	Accepted offer by 8/15/16	% accepted offer by 8/15/16
With permanent US work authorization	260	254	98%	260	100%
Without permanent US work authorization	153	143	93%	153	100%
All graduates seeking employment	413	397	96%	413	100%

Three interns, representing 0.7% of those seeking employment, reneged on internship offers that had previously been accepted.

Sources of employment

Job source	% of accepted offers
Fuqua-facilitated	82%
Interviews on and off campus	56%
Job postings	9%
Other Fuqua source or event	5%
Alumni referrals	3%
Off-campus activity supported by the career center	3%
Fuqua employer contact	2%
Employer information meetings/dinners	1%
Club activity	1%
Resume database, referrals	1%
Graduate-facilitated	18%
Other graduate-facilitated source or event	6%
Internet	4%
Job posting	2%
Family, friends outside school	2%
MBA conference	2%
Personal contact	1%

Due to rounding, the total percentage does not always equal 100.





Base salary information (monthly amounts)

	% reporting salary	Mean salary	Median salary	Low salary	High salary
With permanent US work authorization	86%	\$8,191	\$8,000	\$800	\$12,750
Without permanent US work authorization	85%	7,671	8,000	1,000	13,000
All graduates seeking employment	86%	8,000	8,000	800	13,000

Signing bonus information

	% reporting	Mean	Median	Low	High
	signing bonus	bonus	bonus	bonus	bonus
With permanent US work authorization	17%	\$3,838	\$2,500	\$1,500	\$10,000
Without permanent US work authorization	12%	3,300	3,000	1,000	10,000
All graduates seeking employment	15%	3,679	3,000	1,000	10,000

Due to rounding, the total percentage does not always equal 100.



Class of 2017 (interns) employment statistics

Salary by professional function

	% working in	Mean	Median	Low	High
	function	salary	salary	salary	salary
Consulting	25%	\$9,728	\$11,000	\$1,600	\$13,000
Finance	29%	8,914	10,400	2,000	12,500
Investment Banking	13%	10,428	10,416	3,000	12,500
Corporate Finance	8%	6,537	7,000	2,000	12,115
Private Wealth Management	4%	9,635	10,417	2,000	10,500
Portfolio Management/Buyside Research	2%	8,662	8,833	5,000	10,416
Private Equity Analyst/Venture Capitalist	1%	5,760	6,000	3,500	8,000
Finance - Other	1%	9,317	8,634	8,000	12,000
Research/Sellside	<1%				
Sales and Trading	<1%				
General Management	17%	6,502	7,050	1,000	9,867
Internal Consulting/Corporate Strategy	5%	6,018	6,500	2,240	9,867
Rotational/Leadership Development Program	5%	7,497	8,000	3,800	9,200
Business Development	3%	5,618	6,350	1,000	9,680
General	2%	6,121	6,400	1,500	9,860
Project Management	<1%				
General Management - Other	<1%				
Marketing	19%	6,623	7,000	800	10,250
General	5%	6,470	6,400	800	10,000
Brand Management	5%	6,386	6,400	3,400	8,000
Product Management	5%	7,469	7,500	5,280	10,250
Market Research	1%	5,282	6,100	1,527	7,400
Sales	1%	6,201	8,000	2,340	8,666
Marketing - Other	1%	6,029	6,908	1,500	8,800
Product Development/Innovation	<1%				
Operations / Supply Chain	4%	7,028	7,920	1,800	8,500
Other	5%	6,195	7,700	1,000	9,428
Other	4%	6,364	8,000	1,000	9,428
Fundraising / Development	<1%				
Human Resources	<1%				
Corporate Sustainability	<1%				

Due to rounding, the total percentage does not always equal 100.

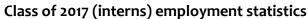
Duke MBA final employment statistics for 2015-2016 Class of 2017 (interns) employment statistics



Salary by industry

	% working in	Mean	Median	Low	High
	that industry	salary	Salary	Salary	Salary
Consulting	22%	\$10,547	\$11,250	\$4,000	\$13,000
Consulting - Other	12%	10,668	10,380	4,000	13,000
Strategy	7%	10,605	11,200	4,500	12,100
Healthcare	2%	9,858	8,350	7,000	11,250
Human Capital	1%	10,587	10,200	10,380	11,000
Energy	<1%				
Technology	<1%				
Consumer Goods	7%	6,741	6,771	2,400	12,115
Consumer Goods - Other	3%	7,145	5,700	3,846	12,115
Beverages / Food	2%	6,341	6,450	2,400	8,500
Household / Personal	1%	7,288	7,000	7,000	7,525
Luxury Goods	<1%				
Energy	3%	6,709	7,200	1,000	10,000
Energy - Other	1%	5,467	7,000	1,000	8,000
Utility Services (Electric/ Water/ etc.)	1%	7,321	7,200	6,933	7,830
Energy Finance	<1%				
Oil / Gas	<1%				
Renewables	<1%				
Finance	24%	9,464	10,416	2,000	12,500
Financial Services	19%	9,886	6,500	2,000	12,500
Asset Management/Buyside	2%	8,439	8,666	5,000	10,416
Private Equity/Venture Capital	2%	7,274	7,050	3,500	12,000
Finance - Other	<1%				
Health	12%	6,074	6,720	800	10,250
Biotechnology	3%	6,885	7,200	4,000	8,400
Pharma	3%	5,749	6,400	800	8,000
Medical Devices	2%	6,289	3,200	1,500	8,250
Providers and Services	2%	4,033	3,400	1,000	8,000
Health - Other	1%	6,377	7,458	1,600	10,250
Global Health	1%	8,200	8,000	8,000	8,600
Healthcare IT / Informatics	<1%				
Hospitality/Tourism	1%	4,527	4,500	1,800	7,500
Insurance	1%	5,630	6,000	2,520	8,000

Due to rounding, the total percentage does not always equal 100.

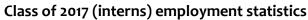




Salary by industry (continued)

	% working in	Mean	Median	Low	High
	that industry	salary	Salary	Salary	Salary
Manufacturing	4%	\$7,322	\$7,200	\$6,400	\$8,500
Manufacturing - Other	3%	7,581	7,700	6,400	8,500
Automotive	2%	6,933	7,050	6,400	7,300
Media / Entertainment	1%	4,116	4,840	1,800	6,000
Other	1%	5,975	7,125	2,900	7,900
Government	<1%				
Other	<1%				
Real Estate	<1%				
Transportation - Airlines	<1%				
Retail	2%	6,714	7,000	5,000	7,916
Social & Environmental Impact	4%	3,478	3,267	1,500	6,500
Social & Environmental Impact - Other	2%	3,935	3,417	1,500	6,500
Education	1%	2,920	2,880	2,400	3,520
Economic / Community Development	1%				
Environment and Natural Resources	<1%				
Foundations / Philanthropy	<1%				
Technology	18%	7,302	8,000	1,000	10,000
Internet Services / E-Commerce	7%	6,741	8,000	1,000	8,000
Software and Applications	5%	7,623	7,000	3,600	9,867
Equipment / Hardware / Networking	4%	7,892	8,300	5,280	9,680
Telecommunications	2%	7,420	7,000	5,600	10,000
Technology - Other	1%	7,267	8,310	6,800	8,000

Due to rounding, the total percentage does not always equal 100.





Salary by world region

	% working in	Mean	Median	Low	High
	area	salary	salary	salary	salary
Asia	6%	\$5,643	\$5,645	\$1,000	\$12,000
Central America and the Caribbean	1%	8,538	9,075	6,000	10,000
European Free Trade Area Countries	<1%				
Middle East and North Africa	<1%				
Non Europe - Free Trade Area Countries	<1%				
North America	91%	8,149	8,000	800	13,000
South America	1%	7,833	6,500	6,000	11,000

Salary by North American geographic region

	% working in Mean		Median	Low	High
	area	salary	salary	salary	salary
Mexico	1%	\$8,538	\$9,075	\$6,000	\$10,000
United States					
Mid-Atlantic	7%	7,809	8,327	2,880	12,000
Midwest	14%	8,173	7,615	2,400	12,500
Northeast	29%	8,914	10,268	800	13,000
South	19%	7,285	7,263	1,000	12,000
Southwest	7%	9,360	10,380	4,000	12,500
West	23%	7,721	8,000	2,240	12,750

Salary by undergraduate major

	% undergrad major	Mean salary	Median salary	Low salary	High salary
Business	33%	\$8,032	\$8,000	\$1,000	\$12,500
Technical	34%	8,175	8,000	1,500	13,000
Other	33%	7,829	8,000	1,000	12,750

Salary by years experience

	% years experience	Mean salary	Median salary	Low salary	High salary
More than 1 year, up to 3 years	8%	\$8,001	\$8,000	\$2,800	\$13,000
More than 3 years, up to 5 years	45%	7,934	8,000	800	12,500
More than five years	48%	8,058	8,000	1,000	12,750

Due to rounding, the total percentage does not always equal 100.



Class summary: Graduates

	Permanent work authorization		Non-permanent work authorization			Total MBA graduates			
Categories	FT	Other	Total	FT	Other	Total	FT	Other	Total
Seeking Employment	230	17	247	137	3	140	367	20	387
Not Seeking Employment									
Company sponsored; already employed	23	0	23	14	0	14	37	0	37
Continuing education	0	1	1	0	0	0	0	1	1
Starting a new business	0	0	0	2	0	2	2	0	2
Postponing job search	2	0	2	1	0	1	3	0	3
Not seeking for other reasons	3	1	4	2	0	2	5	1	6
Total not seeking employment	28	2	30	19	0	19	47	2	49
No information available	3	0	3	1	0	1	4	0	4
Total graduates	261	19	280	157	3	160	418	22	440

Graduation dates in 2015-2016 were December 30, 2015 and May 15, 2016. One student's degree was conferred in December 2015 and the remaining 439 graduated at the May 16, 2016 commencement.

Class summary: Interns

	Permanent work authorization		Non-permanent work authorization			Total MBA graduates			
Categories	FT	Other	Total	FT	Other	Total	FT	Other	Total
Seeking Employment	260	13	273	153	1	154	413	14	427
Not Seeking Employment									
Company sponsored; already employed	7	1	8	5	0	5	12	1	13
Continuing education	1	0	1	0	0	0	1	0	1
Postponing job search	0	0	0	0	0	0	0	0	0
Starting a new business	3	0	3	2	0	2	5	0	5
Not seeking for other reasons	2	0	2	2	0	2	4	0	4
Total not seeking employment	13	1	14	9	0	9	22	1	23
No information available	0	0	0	2	0	2	2	0	2
Total graduates	273	14	287	164	1	165	437	15	452