

EXECUTIVE

M B A

PROGRAM

DAVID ECCLES SCHOOL OF BUSINESS
UNIVERSITY OF UTAH

POSITION YOURSELF FOR SUCCESS

In today's business world, change is the only constant. If individuals want to keep pace, both locally and globally, they need to be a part of that change.

When a person makes the decision to build on his/her business experience, the University of Utah, David Eccles School of Business, Executive MBA Program offers you the "gold standard" of Executive MBAs in Utah. Our finely-tuned Executive Program provides the general management essentials needed to engineer one's success in the face of the shifting tides of the business world, from best practices to technology.

For 21 months, program participants have a unique opportunity to interact and study with their peers—seasoned business professionals with a desire to keep moving forward. They include senior-level executives in a variety of fields, such as finance, healthcare, information technology, and manufacturing. Students learn from renowned professors at one of the best business schools in the western United States and gain an international perspective.



Robert A. Brough, MBA
Senior Vice President, Marketing/Communications
Zions Bank
Class of 2003

Enrich Your Career and Life Without Putting Either "On Hold"

The Executive MBA Program offers a part-time structure that allows participants to earn exactly the same degree as our full-time MBA students. With our weekend class schedule, students can combine study and career in a way that substantially enhances the learning experience. From week one students are able to apply the concepts learned in the classroom to their workplace and can discuss current business issues and challenges with colleagues and faculty.



“Medicine is one of the most challenging businesses in the world today. I chose to pursue the Executive MBA Program at the University of Utah to learn the fundamentals of business and leadership. I have found this program to be one of the best educational experiences of my life. The faculty is superb and the program offers a highly skilled level of instruction that can be utilized at any level of administration. I highly recommend this program!”

Erik Barton, MD
Chief of Emergency Medicine
University of Utah Hospital
Class of 2007

THE PROGRAM

The Executive MBA Program is designed to provide experienced professionals with even higher levels of leadership, analysis, interpersonal, and strategic planning skills. Among many other assets, graduates leave with a finely-honed ability to create both visions and solutions, and the knowledge needed to implement them within the context of an organization.

Because of the high value and uniqueness of our program, we attract a talented and diverse group of individuals. A typical class might include managers from consulting firms, financial groups, manufacturing companies, service industries, and the health care community. Participants share ideas with managers and officers in accounting, human resources, and information technology, as well as marketing experts and a variety of other professionals. This multifaceted group of peers, combined with our faculty—many of whom are leaders in their fields—help equip students to assess not only today’s business problems but those of five, ten, and 20 years into the future.

Our program offers depth and breadth in a range of disciplines, varied teaching styles, and exceptionally intelligent, high-performance students—but few prescriptions. It demands independent thinking. It is rigorous and it exults in challenge. The benefit to students is a business education that goes beyond an introduction to general principles and beyond the acquisition of technical skills.





Class of 2006 | Scallata di Spagna, Rome, Italy



“The David Eccles School of Business Executive MBA Program is a life experience. In addition to being an extremely high quality program in its own right, it provides an opportunity to interact with other top executives of common direction, ability, and position. The friends you make in this program will literally last a lifetime, enriching both your personal and professional lives. If the opportunity presents itself, no one should pass this up.”

Calvin M. Boardman, Ph.D., MBA
Kendall D. Garff Professor of Finance
David Eccles School of Business

INTERNATIONAL ADVANTAGE

Developing a broad global perspective is essential to understanding the international business environment. Executive MBA students travel abroad the final session of their program and experience firsthand the strategic and organizational systems in the modern global industry. Observing business practices and customs and gaining an understanding of cultural, financial, and political ramifications prepares students for business decision-making on a global level. During the International Field Study, students tour renowned firms and have direct contact with high-level executives and government officials. Previous Executive MBA classes have visited Chile, China, Argentina, Germany, Switzerland, Italy, and Japan.

In short, our Executive MBA Program helps students understand the current business environment from every perspective, and to position their company—and themselves—to effectively meet every challenge on the horizon.

Here's How It Works:

- Through our unique system of two one-week intensive sessions and weekly Friday or Saturday classes on campus, plus an International Field Study, students continue their career uninterrupted while enhancing their day-to-day performance.
- While making a substantial time commitment to the Executive MBA program—students average 15 to 20 hours a week outside of class on some combination of computer, team, and individual projects and course assignments—our staff is committed to streamlining all outside administrative concerns.

Before the first day of class, the Executive Education staff has taken care of registrations, textbooks and class materials, and parking permits. The Executive MBA laptops will be loaded and ready to go; students have easy access to copying and faxing on class days and can count on breakfast and lunch on every class day.

From an administrative perspective, it's a turnkey program. Throughout the program, from the first week's session at an executive resort to the final International Field Study, the Executive Education staff treat the participants like the business professionals they are.

- All participants have six-plus years of professional and/or managerial experience, and have strong potential for senior-level leadership positions in their current organizations or in their future jobs.
- The majority of participants are sponsored by their employers. Many motivated entrepreneurs also enroll, realizing that their investment will pay for itself many times over.
- Admission to the program is competitive and is based on several factors detailed in admissions materials enclosed with this brochure, and on our Web site at www.emba.utah.edu. However, one key advantage to consider is that the GMAT can be waived in select cases.



“The Executive MBA Program helped me broaden my knowledge and enhance my skills to make better strategic and operational decisions. Since most of my working career was spent in human resource management, the Executive MBA Program helped me gain new information, experiences, and knowledge in other key strategic areas of business such as finance, accounting, marketing, and operations management. Through the efforts of experienced Executive MBA professors and instructors, my knowledgeable classmates and some hard work on my part, I gained a more well-rounded business background and have increased my credibility at a strategic business level.”

Frances Hume
President
Hume 'n Resources
Class of 2004

WHO'S GAINING THE ADVANTAGE?

A partial listing of organizations that have sponsored Executive MBA students at the University of Utah, David Eccles School of Business

Abbott · Advanced MD · Alliant Techsystems, Inc. · America On-Line, Inc. · American Express · Amsco Windows · Astaris Production · BD Medical · Bonneville Communications · Brooks Automation · Cambic Corporation · Carrier Corp. · Chevron · Convergys · Dannon · Del Sol · Deer Valley · Eastman Kodak · eBay · Eli Lilly · Evans & Sutherland · FAG Bearings · Fairchild Semiconductor · Federal Express · Fidelity Investments · Franklin Covey · Frito-Lay · General Electric · Geneva Steel · Granite Credit Union · Hewlett Packard · Hill Air Force Base · Holy Cross Hospital · Huntsman Cancer Institute · IBM · Intel Corp. · Intermountain Health Care · Iomed, Inc. · IOMEGA · J.R. Simplot Company · JC Penny Co., Inc. · JetBlue Airways Corporation · Kennecott · Kimberly Clark · Knighton Optical · KUED/UEN · L-3 Communications · LDI Group · LDS Church · Lockheed Martin · Marriot International Inc. · Micron · Microsoft · Morgan Stanley · Nestle · Northrop Grumman · Northwest Pipeline · Novell · Oracle · Overstock.com · Questar · Qwest · Reagan Outdoor Advertising · Redmond, Inc. · Rio Tinto · Rocky Mountain Power · Salt Lake County · Sears · Siemens · St. Mark's Hospital · Symantec Corp. · U.S. Air Force · U.S. Navy · U.S. Army · U.S. Marine Corps · Unisys · United Parcel Service · University of Utah · Vehix.com · Wells Fargo · Western Fluid Power · Xactware, Inc. · Xerox · XPEDX · Zion's Bancorporation

HIGH RETURN ON INVESTMENT

Whether you are weighing the advantages of sponsoring a valuable employee as he or she earns an Executive MBA, or you are thinking of pursuing the degree yourself, consider the soundness of the investment:

Benefits to sponsoring companies

- Develop high-potential executives' leadership tools and skills with minimal conflict between work and school
- Build the organization's knowledge base
- Retain top managers who will be able to balance the demands of an executive development program with personal commitments
- Introduce executives to best practices from the best companies around the world
- Build your executives' networking capacity
- Build teamwork capabilities

Benefits to Executive MBA Program participants

- Develop personal leadership skills and tools
- Understand how to lead organizational change and transformation
- Develop analytical problem-solving and critical-thinking skills
- Attain unprecedented clarity and confidence in dealing with a myriad of business issues
- Learn to lead strategically, on a global basis
- Understand the impact of emerging technologies as they affect both organizations and individual careers
- Become part of a learning community and build lasting relationships with peers and other high-potential executives and alumni
- Balance career advancement and personal life by earning an MBA in 21 months, with minimal disruption to work and family

COMPARE THE DAVID ECCLES SCHOOL OF BUSINESS EXECUTIVE MBA TO TRADITIONAL MBA PROGRAMS

Unlike conventional evening MBA programs, our Executive MBA Program offers a unique emphasis on professional development and a results-oriented curriculum created specifically for high-potential executives, all with a class format that gives participants greater flexibility in balancing commitments at work and home.

University of Utah Executive MBA

Customized program for executives

Program begins off campus at an executive resort
Classes held during the day, one day per week
(Friday/Saturday alternating)
21-month program

Participants are partners/peers

Minimum professional and management
experience 6 years
Average work experience 13 years
Average age 37 - 38
Small class size

Specially-designed curriculum

Designed for executives
Extensive use of guest lecturers/speakers
Professional development focus
Global program with International Field Study

Faculty

Primarily research oriented, world-class Ph.D. faculty

Full administrative support

Registration
Parking passes and classroom materials delivered
to you
Service support for faxes and phones on class days
Travel arrangements for International Field Study
Breakfast, lunch, and snacks

Technology

New, fully-wired, state-of-the-art classroom facility
Laptop included with support on class day
Technology used in and out of class

AACSB accredited: The Association to Advance Collegiate School of Business assures quality and promotes excellence and continuous improvement in graduate education for business administration.

Traditional Evening MBA

Same program as full-time students

Program begins on campus
Classes held evenings, after work
Programs take 2 to 4 years

Participants are students

Minimum work experience 1-3 years
Average work experience 1-5 years
Average age under 30
Large class size

Traditional Curriculum

Designed for students with limited work experience
Limited guest lectures/speakers
Management training focus
No International Field Study

Faculty

Nonresearch Ph.D. faculty

No administrative support

Technology

Limited use

Not accredited by AACSB

Any business school can teach you how to read a balance sheet. Our Executive MBA Program can help you work more effectively in all aspects of business—today, and in the corporate landscape of the future.



William Hesterly, Ph.D.
Associate Dean of Academic Affairs
Ezekiel R. and Katherine W. Dumke
Professor of Management

THE PEOPLE

Our students, faculty, alumni, and administrative staff are the forces behind our Executive MBA Program's reputation, quality, and real-world results.

Throughout the program, students get to know the faculty and other classmates well. Each class is divided into study groups that meet face-to-face and electronically to work on assignments or prepare for upcoming classes. These groups are a vital source of support, assistance, different perspectives, and camaraderie. The week-long residential sessions further provide opportunities to make contacts with executives in a variety of fields.

Far-Reaching Alumni Network

As a David Eccles School of Business student, program participants become part of a far-reaching network of over 20,000 businessmen and women. As they move through their career, these connections will prove to be invaluable. Once students join the ranks of the graduates, they enter into a lifetime partnership with the school. They have the opportunity to stay connected to this network, continually developing new relationships and benefiting from lifelong opportunities for learning, career building and personal development. Executive MBA Program graduates form an elite cadre of more than 800 of these alumni.

Highly Ranked Faculty

Faculty of the David Eccles School of Business hold Ph.D.s from the most prestigious colleges and universities in the world, including Northwestern University's Kellogg School, Stanford Business School, University of Pennsylvania's Wharton School, Harvard Business School, Duke University's Fuqua School, the University of Michigan, UCLA's Anderson School, and Purdue University.

Most have had significant business management experience. They interface with the business community as consultants or board members and consistently publish in top research journals. Their research is cited in mainstream business publications such as The Financial Times, The Wall Street Journal, and Barron's.



“As an experienced entrepreneur, I tend to evaluate every expenditure in terms of value and return. I am happy to say that my investment in the Executive MBA Program is worth every penny. It has given me a complete perspective on my past ventures that have succeeded or failed. In addition, numerous case studies from every course, covering almost every aspect of businesses, will be invaluable in my future venture activity. As one of my professors said, “An Executive MBA degree will not guarantee you a better position, but the profound knowledge you gain will guarantee you a successful career.”

Ye Yi,
Ph.D./Entrepreneur
Class of 2002



“As an executive level manager in this competitive world economy, I felt an MBA could give me an edge. I researched many programs before choosing this one. The deciding factor was ROI; it seemed fairly priced, the faculty was accomplished, and the curriculum looked spot on. The program surpassed my expectations. Within three months of starting I was already applying the skills and knowledge I’d learned in class. The faculty was superb and the staff pampered us. I loved the class interaction and dramatically expanded my network of executive peers. Best of all, I recouped my tuition very quickly due to MBA-influenced raises. This is a grueling program but extremely rewarding and well worth the effort.”

Carl Churchill, MBA
 Vice President of Operations
 Digital Draw Network
 Class of 2004

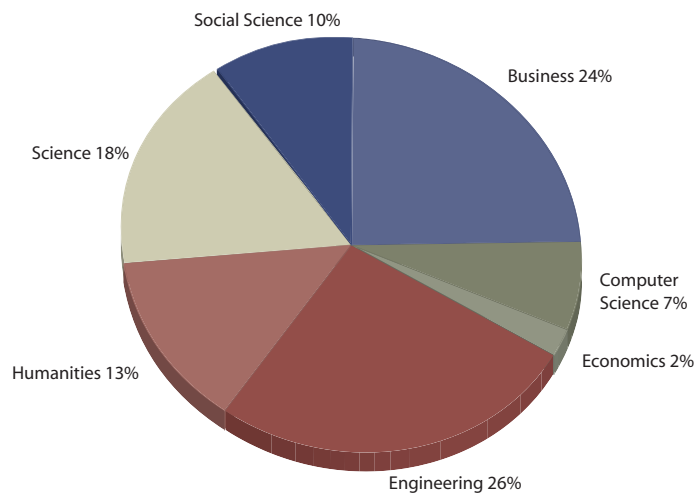
AVERAGE CLASS PROFILES

Size	60
Percent with Graduate Degree.....	16
Average Work Experience	13 years
Average Age	38
Percent Female	20

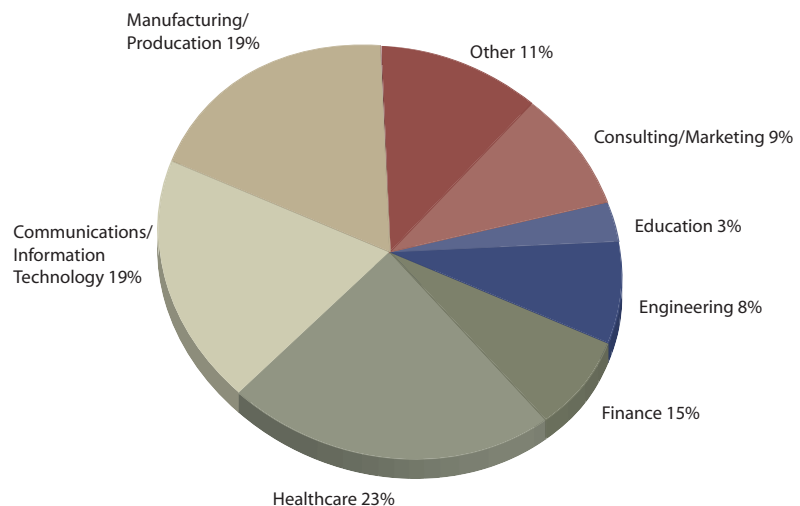
Job Titles

President, Principal, CEO, COO.....	7%
V.P., Controller, CFO	14%
Sr. Manager, General Manager, Director	25%
Manager, Supervisor, Consultant.....	54%

Degrees



Industries





THE PLACE

After a week-long Executive MBA session at an executive resort, your program headquarters will be the 21st-Century C. Roland Christensen Center (CRCC) on the University of Utah campus.

A building designed around the needs of executives, the CRCC brings together one of the oldest teaching tools, the discussion classroom, with the most advanced computing technologies to facilitate interactive, rigorously analytical, and straight-ahead, practical learning. Our executive education classes have power ports at every seat. The Executive Education staff is also located in the CRCC to support the Executive MBA Program.

In addition to its fabulous classrooms, the CRCC's many alcoves, informal gathering areas, and café offer places where students and faculty can gather to discuss cases.

The David Eccles School of Business rivals the quality of top business schools across the country. It offers a full range of undergraduate, master's and Ph.D. programs in addition to the state's top Executive MBA Program.

Located on 1,500 tree-lined acres just minutes from downtown Salt Lake City, the campus is rather like a large park devoted to learning. It is rich in both cultural and outdoor features—from art museums and concert halls to tennis courts and a golf course. Consider it an executive retreat of sorts—a place to learn and reflect, away from the hectic workplace.

The University of Utah, with a total enrollment of more than 29,000 students from all 50 states and 102 countries, is one of the country's leading institutions for research and teaching. In fact, the National Sciences Foundation ranks it in the top 35 institutions nationally. It offers a full range of academic programs, including 75 undergraduate degree programs, 50 teaching majors and minors, and 96 graduate majors. The University of Utah Health Sciences Center, the Huntsman Cancer Institute, John A. Moran Eye Center, and Eccles Institute of Human Genetics are among the University's renowned research centers. From our College of Law to the College of Humanities, the University of Utah offers outstanding academic programs in every area of study.

HERE ARE THE COURSES
TAUGHT DURING THE
21-MONTH PROGRAM
(SUBJECT TO CHANGE).

Accounting

- Financial Accounting
- Managerial Accounting

Current and Emerging Business Topics

- International Finance*

Economics/Ethics

- Economics
- Ethics and Foundations of
Business Thought *

Finance

- Corporate Finance
- Advanced Finance

Management

- Team Effectiveness *
- Leadership and Management in
High Performance Organizations
- Communication and Interpersonal
Effectiveness *
- Operations Management
- Negotiations and Conflict
Management *
- Strategy
- Advanced Leadership: Problem
Solving in Business Organizations
- Managing in the Global Economy
- Competitive Advantage Through
Human Resources *
- International Field Study

Marketing

- Marketing Management
- Advanced Marketing Strategies

Statistics

- Statistics

*indicates half courses



CURRICULUM

A high-level general management program designed for experienced managers, the Executive MBA curriculum is a cohort program, with all participants taking the same courses throughout the 21-month program. The courses deliver in-depth knowledge of business fundamentals, analytical skills, creative solutions, and vision that extends beyond current employment, industry, and region. The faculty teach how to apply analytical methods and conceptual tools from finance, statistics, behavioral sciences, and other academic disciplines to solve complex business problems and improve leadership skills. Students balance problem-solving with broad perspectives and conceptual skills. In the end, they will be prepared to create solutions and implement them within the context of an organization—with confidence.

Our faculty continually update their courses to reflect the latest thinking in their fields and the critical issues facing the marketplace.

YOU ONLY GET ONE MBA

The David Eccles School of Business MBA programs set the standard for educational excellence in Utah. Whether you are a new graduate or a high-level executive, we have a program specifically designed for your needs. Each program offers the same AACSB accredited MBA degree, world-class faculty, and high-tech teaching facilities. We invite you to explore your options and choose the right program for you.

Compare	Executive MBA	Professional MBA	Day MBA
Student Profile	Full-time working executive	Full-time working professional	Full-time student
Average Work Experience	13	5.5	2
Average Age	38	29	27
Minimum Work Experience	6 years required	1 year required, 3 years preferred	1 year preferred
GMAT	Waived in certain cases	Required	Required
Program Length	21 months	24 months	21 months
Schedule	Alternating Fri. & Sat. 8:00 a.m. - 5:00 p.m.	Two evenings per week 6:00 p.m. - 10:00 p.m.	Monday - Thursday Daytime hours
Unique Features	8-11 day International Field Study Executive leadership curriculum Laptop (top of the line) Full administrative support Books and enrollment Executive Speaker Series Catered dining services Two intensive week retreats	Flexibility to select 40% electives Partial cohort program 60% Maintain work/life balance Fall and Spring start options International trip elective Career services - Career Coach	Full career services Internships & field studies Choose 45% electives Joint degree opportunity
Ranking	#1 in Utah #25 in United States	#1 in Utah #45 in United States	
Contact Information	801-581-5577 www.emba.utah.edu	801-581-6836 www.pmba.utah.edu	801-581-7785 www.mba.utah.edu

GET THE RIGHT ONE

EXECUTIVE MBA PROGRAM ADMISSIONS EVENTS/TUITION AND FEES/CLASS SCHEDULE

Executive MBA Admissions Events

discover how you can earn the degree you need to enhance your career without putting work and other commitments on hold. We offer a variety of admissions events throughout the year to make the application process and transition back to school as seamless as possible. We invite you to join us for any of these events.

2012 Admissions Events

Information Sessions:

September 13, 12:00 pm - Small Group Lunch, Red Butte Cafe
 September 27, 6:00 pm - Information Session, Little America
 October 4, 6:00 pm - Small Group Dinner, Market Street Broiler
 October 17, 5:30 pm - Admissions 101, On Campus
 October 19, 11:30 am - Information Luncheon, Little America

November 2, 11:30 am - Small Group Lunch, TBD
 November 7, 5:30 am - Financing Your MBA, On Campus
 November 15, 6:00 pm - Information Luncheon, Little America
 December 7, 11:30 am - Information Luncheon, Little America
 December 13, 6:00 pm - Small Group Dinner, TBD

All on-campus admissions events are held in the C. Roland Christensen Center on the University of Utah Campus.

Please respond for the session you wish to attend by calling 801-581-5577 or e-mailing emba@utah.edu.

Executive MBA Tuition and Fees - Class of 2015

The total cost of the Executive MBA Program for the Class of 2015 (beginning August 2013) has not yet been determined but will range from \$74,000 - \$77,000 and includes:

- Tuition for the entire 21-month program
- Laptop computer & iPad
- Parking permit
- Books/course materials (including a subscription to the Wall Street Journal)
- International Field Study (excluding meals)
- Catered dining services on class days (breakfast, lunch, and snack)
- Administrative services (registration, billing, pre-order books, etc.)

Payment Schedule and Fees	
Tuition Deposit <small>(due upon acceptance)</small>	\$2,000
08/01/13	TBD
01/01/14	TBD
05/01/14	TBD
08/01/14	TBD
01/01/15	TBD

A \$2,000 deposit is required upon acceptance to the program. The first tuition installment must be paid by August 1, 2013 to confirm a position in the class and receive an Executive MBA laptop & iPad. Both deposit and all tuition paid are nonrefundable.

The Executive MBA Program does not offer scholarships; however, federal and state loan programs are available to participants. Interested students should contact the University of Utah Financial Aid Office at 801-581-6211.

THE EXECUTIVE MBA CLASS OF 2015

YEAR ONE 2013/14

Intensive Week I to be 2nd or 3rd week of August

August - 2013

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

September - 2013

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

October - 2013

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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November - 2013

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24	25	26	27	28	29	30

December - 2013

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22	23	24	25	26	27	28
29	30	31				

January - 2014

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

February - 2014

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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March - 2014

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April - 2014

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May - 2014

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June - 2014

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29	30					

July - 2014

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Year One Curriculum

Intensive Week:

- (2nd or 3rd week of August)
- Team Effectiveness
- Ethics & Foundations of Business Thought

Fall Semester:

- Financial Accounting
- Leadership & Management in High Performance Organizations
- Communications & Interpersonal Effectiveness

Spring Semester:

- Statistics
- Corporate Finance
- Marketing Management
- Managing in the Global Economy

Summer Semester:

- Economics
- Operations Management

YEAR ONE 2014/15

Intensive Week II to be 2nd or 3rd week of August

August - 2014

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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September - 2014

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October - 2014

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27	28	29	30	31		

November - 2014

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December - 2014

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14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

January - 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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February - 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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22	23	24	25	26	27	28

March - 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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22	23	24	25	26	27	28
29	30	31				

April - 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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20	21	22	23	24	25	26
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May - 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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11	12	13	14	15	16	17
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 Class Sessions	 Computer Workshop
 Intensive Week	 Graduation
 International Field Study	(subject to change)

Year Two Curriculum

Intensive Week:

- (2nd or 3rd week of August)
- Negotiations & Conflict Management
- Competitive Advantage through Human Resources

Fall Semester:

- Strategy
- Advanced Marketing Strategies

Spring Semester:

- Cost Accounting: A Manager's Perspective
- Advanced Leadership
- Managing in the Global Economy
- International Finance
- Advanced Finance
- International Field Study

**SCHEDULE IS
SUBJECT TO CHANGE**

INSTRUCTIONS FOR APPLYING TO THE UNIVERSITY OF UTAH EXECUTIVE MBA PROGRAM

DEADLINES

We recommend submitting your application as early as possible, as outstanding candidates are admitted on a rolling basis. We have already started admitting for the class starting in Fall 2013. Application deadlines are as follows:

- Early application submission by December 1, 2012
- First round application submission date February 1, 2013
- Second application submission date April 1, 2013
- Third application submission date July 1, 2013
- Applications accepted through July, or until the class is full

Applications received after the class is full will be considered for the waiting list and/or the following year's program.

REQUIREMENTS

A complete application includes:

- Application for Admission to Executive MBA Program**
 - Intended Major: Executive MBA
 - College Transcripts from all previous schools attended
 - \$55 application fee (late fee of \$30 assessed after April 1)
- Essay**
- Current Resume**
- Executive MBA Recommendation Form**
- Nomination Letter**
- Interview with Program Director**
- GMAT** (waived in most cases)
- Quantitative Prerequisites**

COLLEGE TRANSCRIPTS

A bachelor's degree from a regionally-accredited university of college is mandatory. Official transcripts from every college or university you have attended must be submitted to the Executive MBA office

ADDRESS TO MAIL OFFICIAL TRANSCRIPTS

Executive Education Office:

Executive Education Office, University of Utah, 1645 E. Campus Center Drive, CRCC 125, Salt Lake City, UT 84112-9301 (801-581-5577).

ESSAY

Please write a one-page essay responding to the following topics. The essay is to be single-spaced, typed, and may not exceed one page.

- Explain your decision and motivation for applying to the Executive MBA program; why you feel you are a strong candidate for the Executive MBA program; and how will earning an Executive MBA influence your career intentions?

CURRENT RESUME

Please provide a detailed chronological career history giving dates, employers, nature of your duties, responsibilities, salaries, and other pertinent information.

RECOMMENDATION FORM AND NOMINATION LETTER

Please follow the instructions on the enclosed Executive MBA Recommendation Form and Nomination Letter. Items should be completed by a direct supervisor and mailed to the Executive Education office.

GMAT

The GMAT examination is waived in most cases depending on an individual's undergraduate GPA, graduate GPA, and work experience. The Executive MBA Program Director cannot authorize the final waiver until we have received all required application materials, and conducted an interview. If you would like to waive the GMAT, we encourage you to turn in your application materials as early as possible to expedite the process. Please contact the Executive Education office for more information.

PREREQUISITES

Entering students must have completed college algebra. Other factors considered to meet the algebra requirement are scores on the quantitative section of the GMAT, calculus or trigonometry, and work experience. Students are expected to have strong skills in Excel, Word, and PowerPoint software.

INTERVIEW WITH PROGRAM DIRECTOR

Once your completed application is received, you will be contacted for an interview. The interview helps assess your skills and motivation, and allows for additional character insight as part of the admission process.

International Admissions Applications:

Questions regarding the International Student Application for admission should be directed to the University of Utah International Student Admissions, 201 S. 1460 E. Room 250 S, Salt Lake City, UT 84112-9057, 801.581.3091. All International Graduate Admissions Applications must be received by the International Graduate Admissions office no later than April 1.

EXECUTIVE MBA RECOMMENDATION FORM AND NOMINATION LETTER

The applicant's direct supervisor must complete **both** the Executive MBA recommendation form and write the nomination letter.

The nomination letter should discuss how long and in what capacity the recommender has known the applicant, as well as the applicant's strengths, weaknesses, personal character, and potential for success in the Executive MBA Program. Upon completion, the recommendation form and nomination letter should be sealed in an envelope with the signature of the recommender across the seal.

COMPLETED BY THE APPLICANT

Name _____

Address _____

City/State/Zip _____

Name _____

Title _____

Employer _____

Business Address _____

City/State/Zip _____ Phone _____

CANDIDATE RATING	Lowest				Highest
Leadership ability	1	2	3	4	5
Ability to work with others	1	2	3	4	5
Judgment and maturity	1	2	3	4	5
Enthusiasm	1	2	3	4	5
Communication skills					
Written	1	2	3	4	5
Oral	1	2	3	4	5
Responsibility	1	2	3	4	5
Motivation	1	2	3	4	5
Management skills	1	2	3	4	5
Overall recommendation	1	2	3	4	5

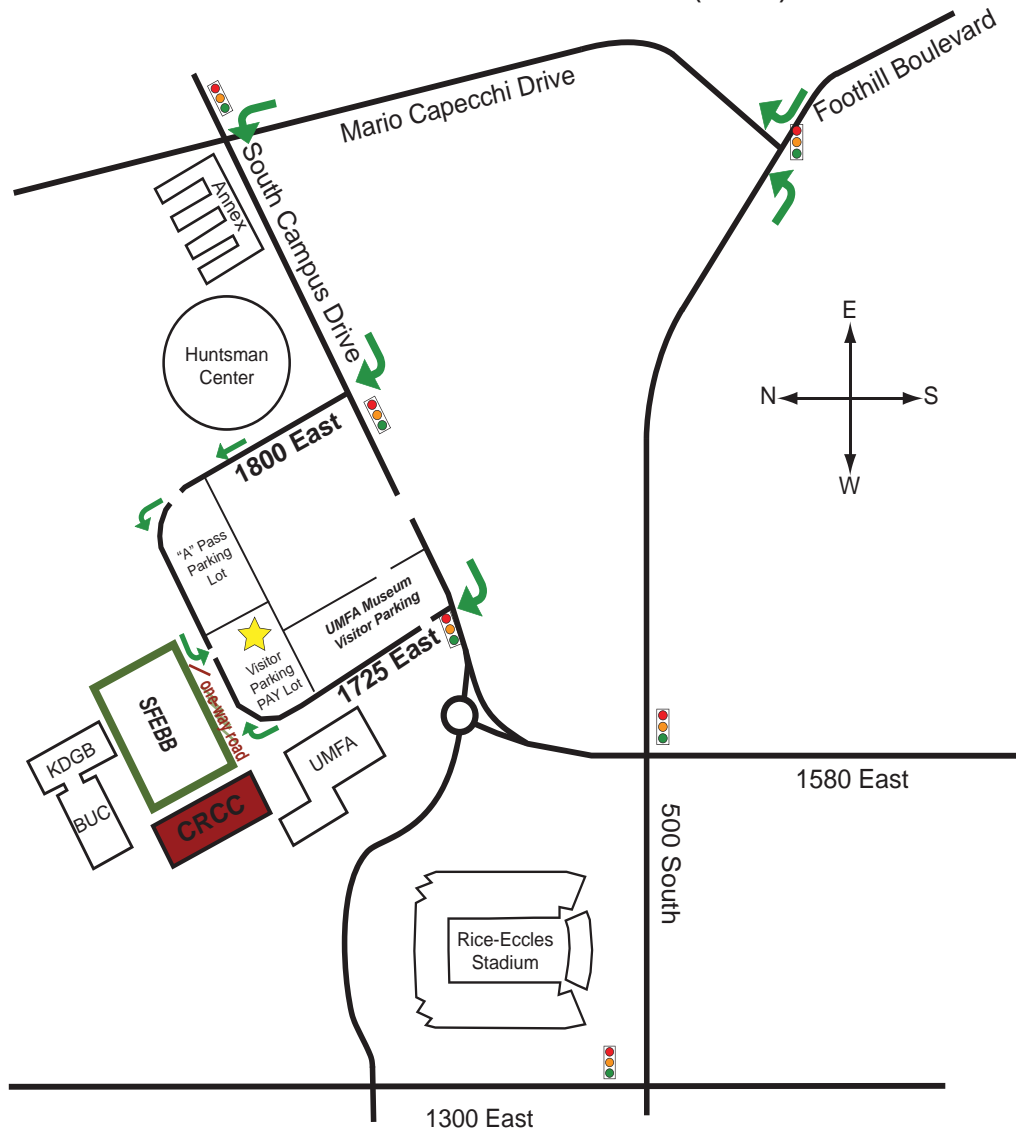
How long and in what capacity have you known the applicant _____

Supervisor's Signature _____ Date _____

The envelope can then be given back to the applicant or mailed directly to:

Executive Education Office — University of Utah
 1645 E. Campus Center Drive, CRCC 125
 Salt Lake City, Utah 84112.

Directions to the Executive Education Department C. Roland Christensen Center (CRCC)



From Downtown, I-15

Go east on 400 South (southbound I-15). 400 South curves and turns into 500 South and eventually Foothill Blvd.) Head east towards the university. Turn LEFT at the intersection of Foothill Blvd. and Mario Capecchi Drive. Turn LEFT onto South Campus Drive. Turn RIGHT at 1800 East. (Notice that only a right-hand turn can be made from South campus Drive onto 1800 East) Follow the signs for "Visitor Parking PAY Lot." Our office will provide validations.

From Foothill Blvd, I-215

Go north on Foothill Blvd. Turn RIGHT at the intersection of Foothill Blvd and Mario Capecchi Drive. Turn LEFT onto South Campus Drive. Turn RIGHT at 1800 East. (Notice that only a right-hand turn can be made from South Campus Drive onto 1800 East.) Follow the signs for "Visitor Parking PAY Lot." Our office will provide validations.

Important Notice:

There are currently several construction projects underway near campus as well as in the Business Loop. Please be aware that this has created additional traffic. We apologize for any inconvenience this may cause.