

Successfully Presenting Earned Value



Your guide to Earned Value Management

What is Earned Value Management?

Earned Value Management (EVM) is a project management system which combines schedule performance and cost performance to answer the question, “What did we get for the money we spent?”

Basic concepts of EVM:

- All project steps “earn” value as work is completed.
- The Earned Value (EV) can then be compared to actual costs and planned costs to determine project performance and predict future performance trends.
- Physical progress is measured in dollars, so schedule performance and cost performance can be analyzed in the same terms.

Earned Value has been used since the 1960’s by the Department of Defense as a central part of the C/SCSC (Cost/Schedule Control Systems Criteria). Recently, the DOD revised the 35 criteria contained in the C/SCSC and produced the 32 criteria for EVMS (Earned Value Management Systems).

These criteria have since been accepted by the American National Standards Institute/ Electronic Industry Association as a new standard, called ANSI/EIA 748. Now, EVM is being used in a wider variety of government contracts, and is spreading through the private sector as a valuable tool for project managers.

Milestones Professional, a tool by KIDASA Software, includes built-in earned value calculations which make possible a wide variety of earned value graphs and reports to support your project. All examples shown in this guide were created with Milestones Professional. Visit www.kidasa.com to download a free trial and to learn more.

What are the benefits of using Earned Value Management?

In a typical plan, physical progress is not taken into account when analyzing cost performance. Instead, a project's actual costs to date are simply compared to planned costs, often with misleading results.

Example:

A task has a planned value (PV) of \$1000, and actual costs (AC) of \$1000. It appears this task has perfect cost performance, and is in good shape to finish on-budget (Figure 1). However, if physical progress is taken into account, the results may differ.

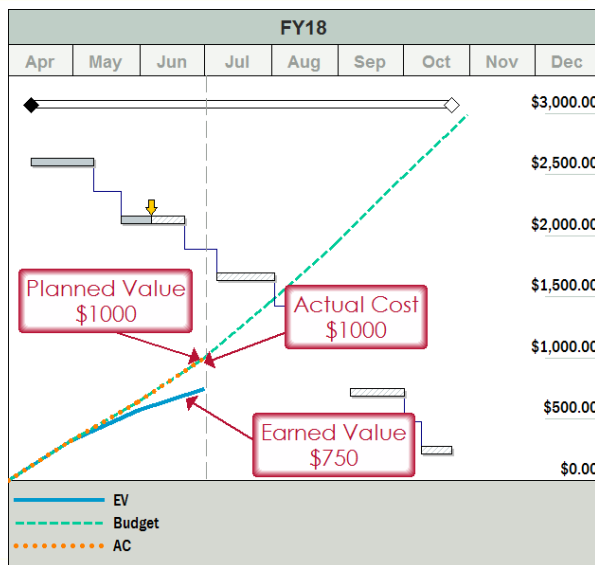


Figure 2

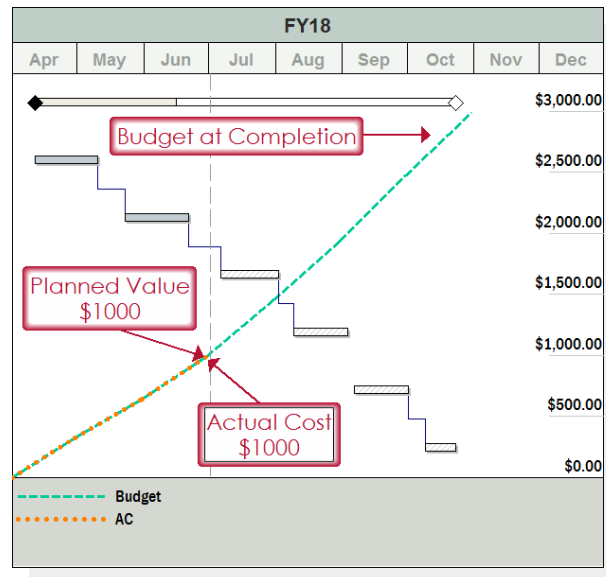


Figure 1

In Figure 2, the project has spent \$1000 in actual costs but has only achieved \$750 of Earned Value.

This is called a cost overrun, and this project would have a Cost Variance (CV) of -\$250.

From this example, we can see that EVM expands on the two-dimensional analysis—“Has this project spent more or less money than planned?”—by adding the third dimension—“What did we get for the money we spent?”

Building Blocks of Earned Value Analysis

In addition to more accurate project status assessment, EVM makes it easy for a project manager to analyze both schedule and cost performance in a variety of ways. Using a limited set of basic task information, it is possible not only to determine how a project has been performing, but to predict future performance as well.

Basis for Earned Value Analysis:

- **Budget at Completion (BAC)** = Overall approved budget for a task.
- **Actual Costs (AC)** = Total amount spent on a task up to the current date.
- **Percent Complete** = Task progress, related as either EV/BAC, or simply physical progress shown by the fill of the task bar.

Earned Value Reporting																			
Task Name	Budget	Actual Cost	% Comp.	'13		'14				'15				'16					
				II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III		
SYSTEM ENGINEERING	\$738,072	\$243,590	46%																
REQUIREMENTS	\$69,680	\$69,420	100%																
ANALYSIS	\$21,440	\$21,440	100%																
INTEGRATION	\$24,120	\$22,824	75%																

Once these three measurements have been established, the following calculations can be performed:

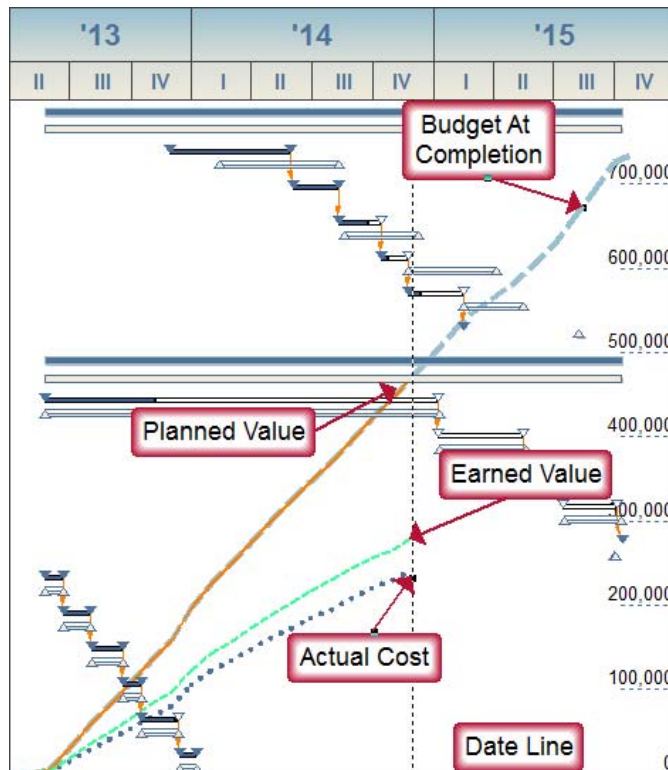
- **Earned Value (EV)** = BAC x Percent Complete. The budgeted cost of completed work as of the current date.
- **Planned Value (PV)** = The point along the time-phased budget that crosses the current date. Shows the budgeted cost of scheduled work as of the current date.

Earned Value Reporting																					
Task Name	Budget	Actual Cost	% Comp.	'13		'14				'15				'16			Planned Value	Earned Value			
				II	III	IV	I	II	III	IV	I	II	III	IV	I	II			III		
SYSTEM ENGINEERING	\$738,072	\$243,590	46%																	\$472,355	\$281,807
REQUIREMENTS	\$69,680	\$69,420	100%																	\$69,680	\$69,680
ANALYSIS	\$21,440	\$21,440	100%																	\$21,440	\$21,440
INTEGRATION	\$24,120	\$22,824	75%																	\$24,120	\$18,090

Building Blocks of Earned Value Analysis

Earned Value Reporting																
Task Name	'13			'14				'15				% Comp.	Budget	Actual Cost	Planned Value	Earned Value
	II	III	IV	I	II	III	IV	I	II	III	IV					
SYSTEM ENGINEERING												46%	\$738,072	\$243,590	\$472,355	\$281,807
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ANALYSIS												100%	\$21,440	\$21,440	\$21,440	\$21,440
INTEGRATION												75%	\$24,120	\$22,824	\$24,120	\$18,090

View detailed EVM data in actual dollars as part of a presentation schedule...

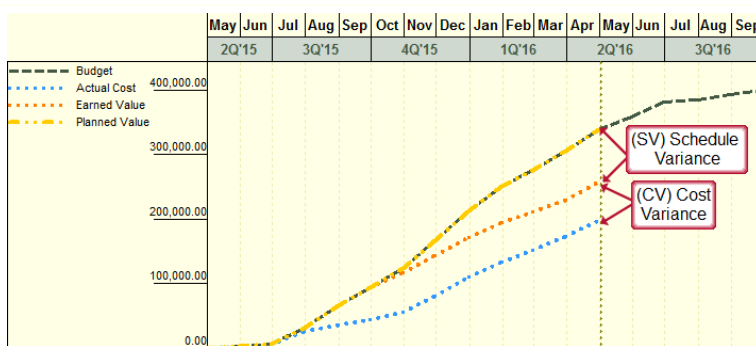


...or use an easy-to-read DataGraph for at-a-glance visual analysis of project trends.

Performance Indices and Variance

Once Earned Value and Planned Value are known, they can then be used to determine schedule and cost variance, and calculate performance efficiency.

- **Schedule Variance (SV)** = Earned Value – Planned Value. The difference between what was planned to be completed and what has actually been completed as of the current date.
- **Cost Variance (CV)** = Earned Value – Actual Cost. The difference between the work that has been accomplished (in dollars) and how much was spent to accomplish it.



In the figure to the left, the project shown has a negative SV, because it has “earned” less value than was planned, as of the current date. However, it has a positive CV, because the Earned Value is greater than the Actual Costs accrued.

- **Schedule Performance Index (SPI)** = Earned Value / Planned Value. SPI is Schedule Variance related as a ratio instead of as a dollar amount. A ratio of less than 1 indicates that work is being completed slower than planned.
- **Cost Performance Index (CPI)** = Earned Value / Actual Cost. CPI is Cost Variance related as a ratio instead of a dollar amount. A ratio of less than 1 indicates that the value of the work that has been accomplished is less than the amount of money spent.

Earned Value Performance Review														
%	Budget	Task Name	1Q'16		2Q'16		3Q'16		PV	Actual Cost	EV	CPI	SPI	
			Mar	Apr	May	Jun	Jul	Aug						Sep
26%	\$41,320	Land and Building Lease Activities								\$11,779	\$7,500	\$10,547	1.41	0.90
60%	\$2,983	Land Survey to Include Topography								\$2,983	\$1,000	\$1,790	1.79	0.60
21%	\$17,899	Construction Management Plan								\$4,619	\$4,000	\$3,785	0.95	0.82
100%	\$2,685	Security Management Orientation								\$2,685	\$1,500	\$2,685	1.79	1.00
100%	\$1,492	Submit to South Division								\$1,492	\$1,000	\$1,492	1.49	1.00

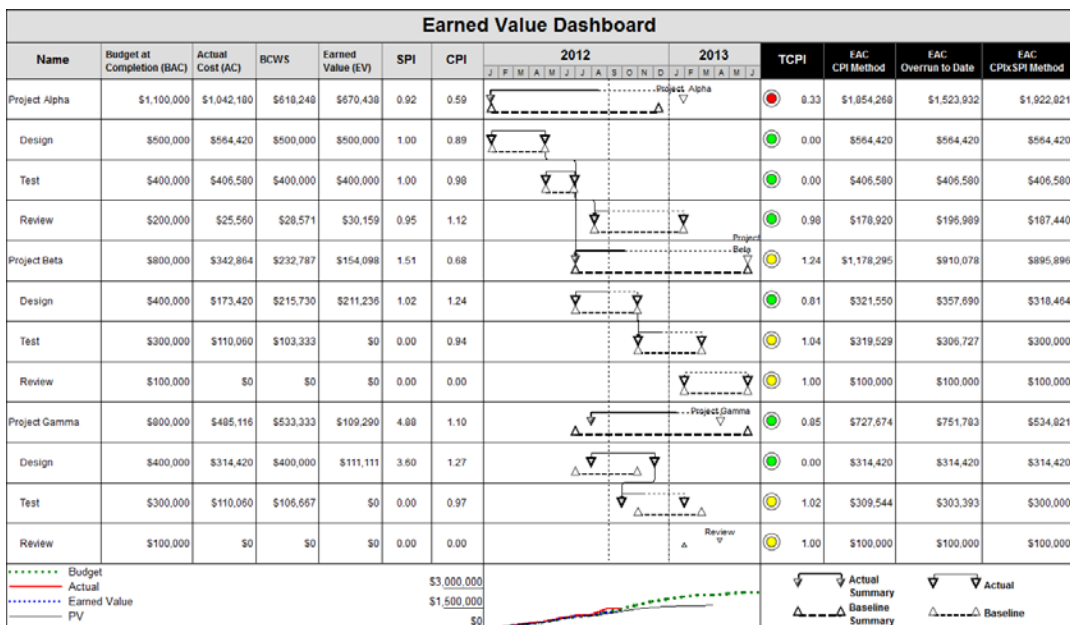
In the figure above, some tasks have a CPI greater than 1.00. This indicates that the task has earned value faster than it has accrued costs.

Some of those same tasks have a SPI value that is less than 1.00. Although Actual Costs are low, they are behind schedule, so they have not earned as much value as was planned.

Forecasting Future Performance Trends

The Schedule Performance and Cost Performance Indices (SPI and CPI) not only monitor current project performance, they can also be used to predict future performance trends.

- **To-Complete Performance Index (TCPI)** = $(BAC - EV) / (BAC - AC)$. Indicates the CPI required throughout the remainder of the project to stay within the stated budget.



Estimate at Completion (EAC) forecasts the expected total costs to be accrued over the life of the project based on current trends. There are many methods for computing EAC. These three methods are available in the Milestones Professional software:

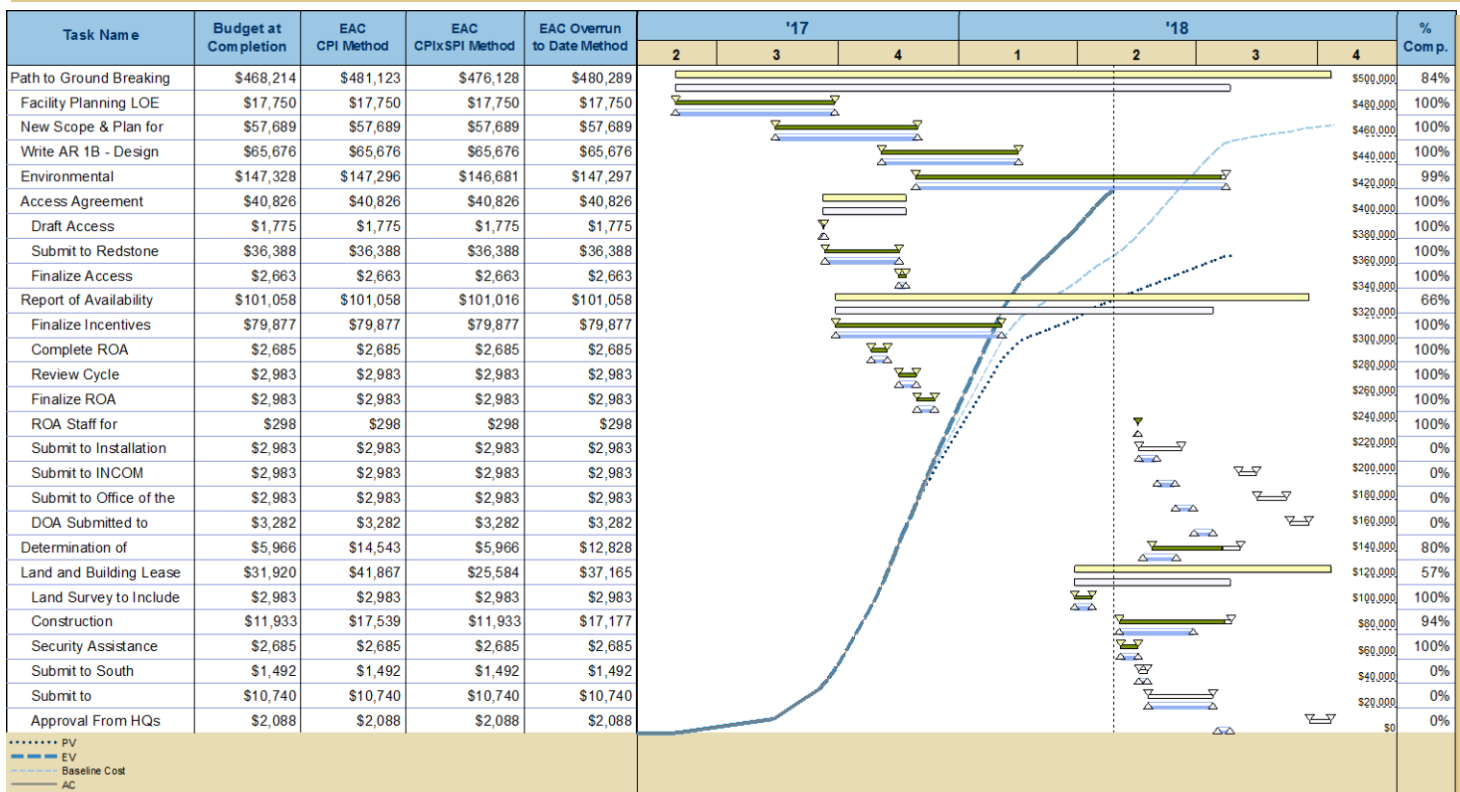
- ◆ **EAC: Overrun-to-Date method:** $(Budget\text{-at-Completion} - Earned\ Value) + Actual\ Cost$. Assuming spending patterns remain the same, *EAC: Overrun-to-Date* forecasts the total amount to be spent by adding costs incurred to date to the remaining work to be earned. This method assumes that there will be no additional overruns.
- ◆ **EAC: Cumulative CPI Method:** $EAC = ((Budget\text{-at-Completion} - Earned\ Value) / CPI) + Actual\ Cost$. The *EAC: Cumulative CPI Method* forecasts the total amount to be spent by adding costs incurred to date to the remaining work to be earned, which has been weighted against the current CPI performance value.
- ◆ **EAC: Cumulative CPlxSPI Method:** $EAC = ((Budget\text{-at-Completion} - Earned\ Value) / CPlxSPI) + Actual\ Cost$. The *EAC: Cumulative CPlxSPI Method* forecasts the total amount to be spent by adding costs incurred to date to the remaining work to be earned, which has been weighted against the combined current CPI and SPI performance values.

Forecasting Future Performance Trends

- Variance at Completion (VAC)** forecasts the difference between the Budget-at-Completion and the expected total costs to be accrued over the life of the project based on current trends. Generally, it is the BAC—EAC. In Milestones Professional, three options are available for the VAC, depending on the EAC method selected:
 - Overrun-to-Date method:** VAC = EAC: Overrun-to-Date minus Budget-at-Completion.
 - Cumulative CPI Method:** VAC = EAC: Cumulative-CPI-Method minus Budget-at-Completion.
 - Cumulative CPIxSPI Method:** VAC = EAC: Cumulative-CPIxSPI-Method minus Budget-at-Completion.

NOTE: Please refer to details on the previous page of this book for more details on the 3 methods for calculating the EAC.

Project Earned Value



How do I get started using Earned Value Management?

Identify and Organize all Project Steps

First, identify all tasks that need to be accomplished and organize the tasks into subgroups. Breaking down activities into the smallest possible steps makes it easier to pinpoint schedule and cost performance problems. The schedule to the right uses WBS numbers to identify project tasks.

Wonderful New Widget Project Plan							
WBS	Task	2016			2017		
		October	November	December	January	February	March
1	Task 1						
1.a	Task 1-A						
1.b	Task 1-B						
1.c	Task 1-C						
2	Task 2						
2.a	Task 2-A						
2.b	Task 2-B						
2.c	Task 2-C						
3	Task 3						
3.a	Task 3-A						
3.b	Task 3-B						
3.c	Task 3-C						



Schedule the Tasks

Each task should have a specific duration which provides the basis for monitoring actual costs and physical progress.

Allocate the Budget

Each activity in the project should have a planned Budget-at-Completion (BAC). All subsequent earned value calculations will be based on this amount.



How do I get started using Earned Value Management? (continued)

Update Status and Enter Actual Cost

As the project progresses, the percent complete for unfinished tasks should be updated and monitored. Actual cost for each task should also be updated as the project progresses.



The Project's Earned Value

Earned Value (EV) is determined by relating this physical progress to the BAC. Along with task status and budget, it is necessary to maintain actual costs accrued for each task in order to calculate cost performance.



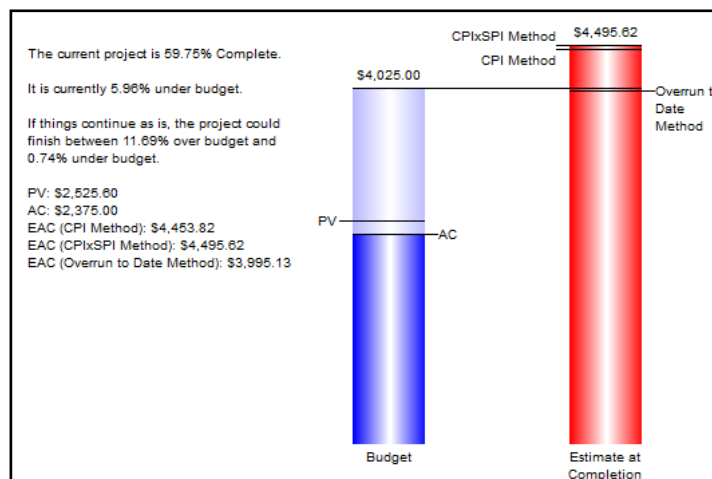
How do I get started using Earned Value Management? (continued)

Use the Data to Make Informed Decisions

When all tasks have been scheduled, and the BAC, Percent Complete, and AC are known, further analysis can be performed to determine the schedule and cost variances, performance efficiency, and estimates-at-completion.



Estimate at Completion Report

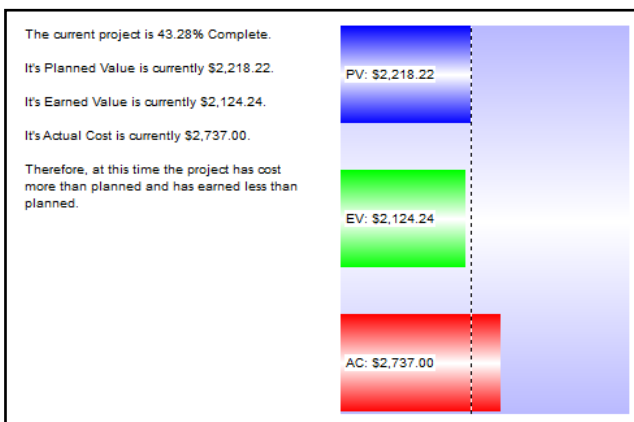


Earned Value Reporting using Milestones Professional

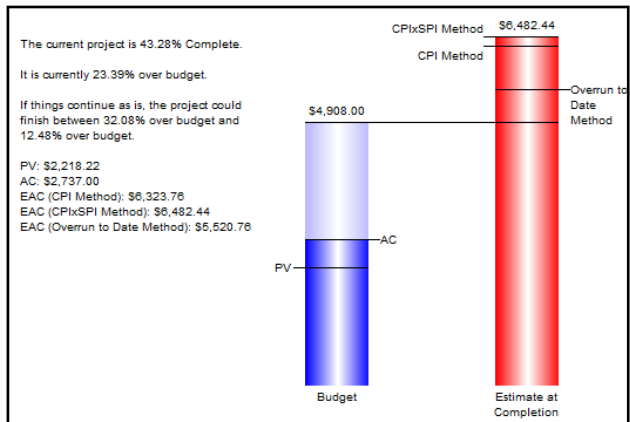
Milestones Professional by KIDASA Software offers built in earned value calculations conforming to the ANSI/EIA 748 standard. In addition to building project schedules with earned value within Milestones Professional, scheduled tasks (with BAC, % complete, and Actual Cost) can be imported from Microsoft Project. Once imported, calculations can be made to yield Earned Value (BCWP), Planned Value (BCWS), CPI, SPI and other Earned Value fields. Milestones Professional users can get complete instructions for working with Earned Value by searching for Earned Value in the Help Topics (Help tab—Help Topics.)

Earned Value Calculation Example																				
Task	Actual Cost	Planned Value	SV	2015	2016											Budget	Percent Complete	EV BCWP	Remainin Budget	
					N	D	J	F	M	A	M	J	J	A	S					O
Project	\$2,737	\$2,218	(\$94)													\$5,000	\$4,908	43%	\$2,124	\$2,784
Task 1	\$772	\$1,042	(\$91)													\$4,750	\$1,387	69%	\$951	\$436
Task 1-1	\$300	\$333	\$0													\$4,250	\$333	100%	\$333	\$0
Task 1-2	\$230	\$357	\$0													\$4,000	\$444	80%	\$357	\$87
Task 1-3	\$198	\$308	(\$86)													\$3,750	\$555	40%	\$222	\$333
Task 1-4	\$44	\$44	(\$5)													\$3,250	\$55	70%	\$39	\$17
Task 2	\$925	\$614	(\$42)													\$3,000	\$1,211	47%	\$572	\$639
Task 2-1	\$300	\$357	\$0													\$2,750	\$434	82%	\$357	\$77
Task 2-2	\$125	\$135	(\$28)													\$2,250	\$333	32%	\$107	\$226
Task 2-3	\$300	\$55	\$0													\$2,000	\$111	49%	\$55	\$56
Task 2-4	\$200	\$67	(\$14)													\$1,750	\$333	16%	\$53	\$280
Task 3	\$1,040	\$582	\$39													\$1,250	\$2,310	26%	\$802	\$1,708
Task 3-1	\$200	\$238	(\$26)													\$1,000	\$750	48%	\$212	\$232
Task 3-2	\$800	\$175	\$89													\$500	\$1,200	22%	\$264	\$936
Task 3-3	\$240	\$150	(\$24)													\$250	\$666	19%	\$125	\$541

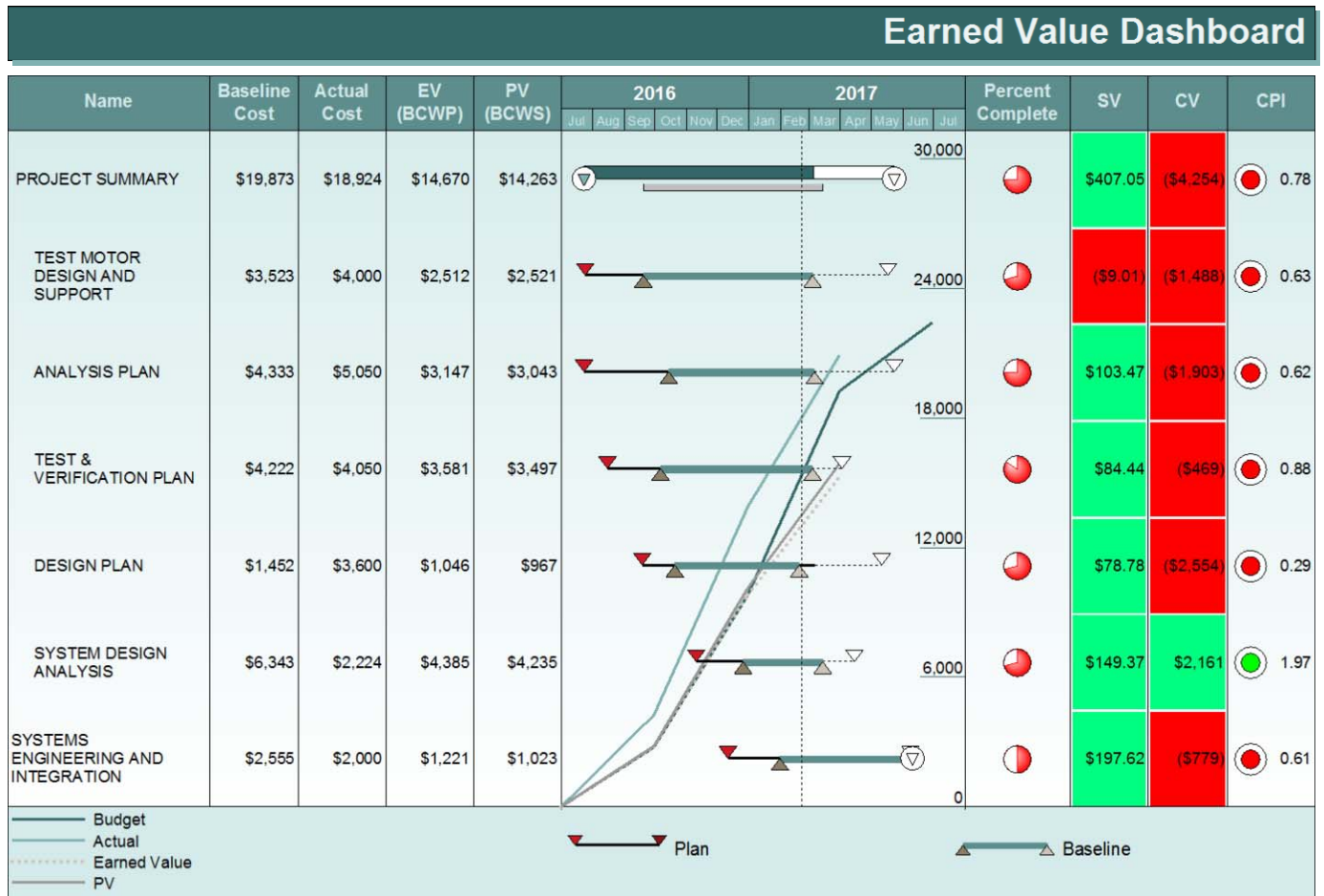
Actual Cost/Planned Value Earned Value Report



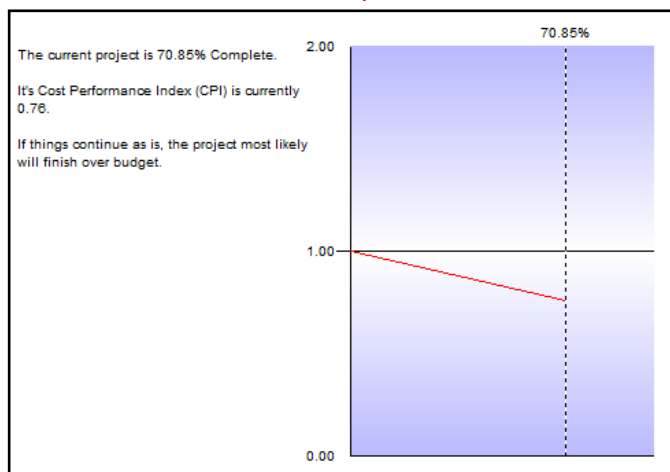
Estimate At Completion Report



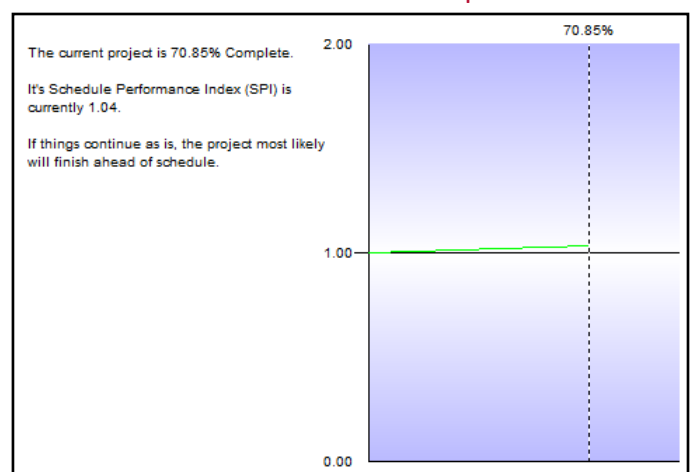
Milestones Professional Earned Value Examples



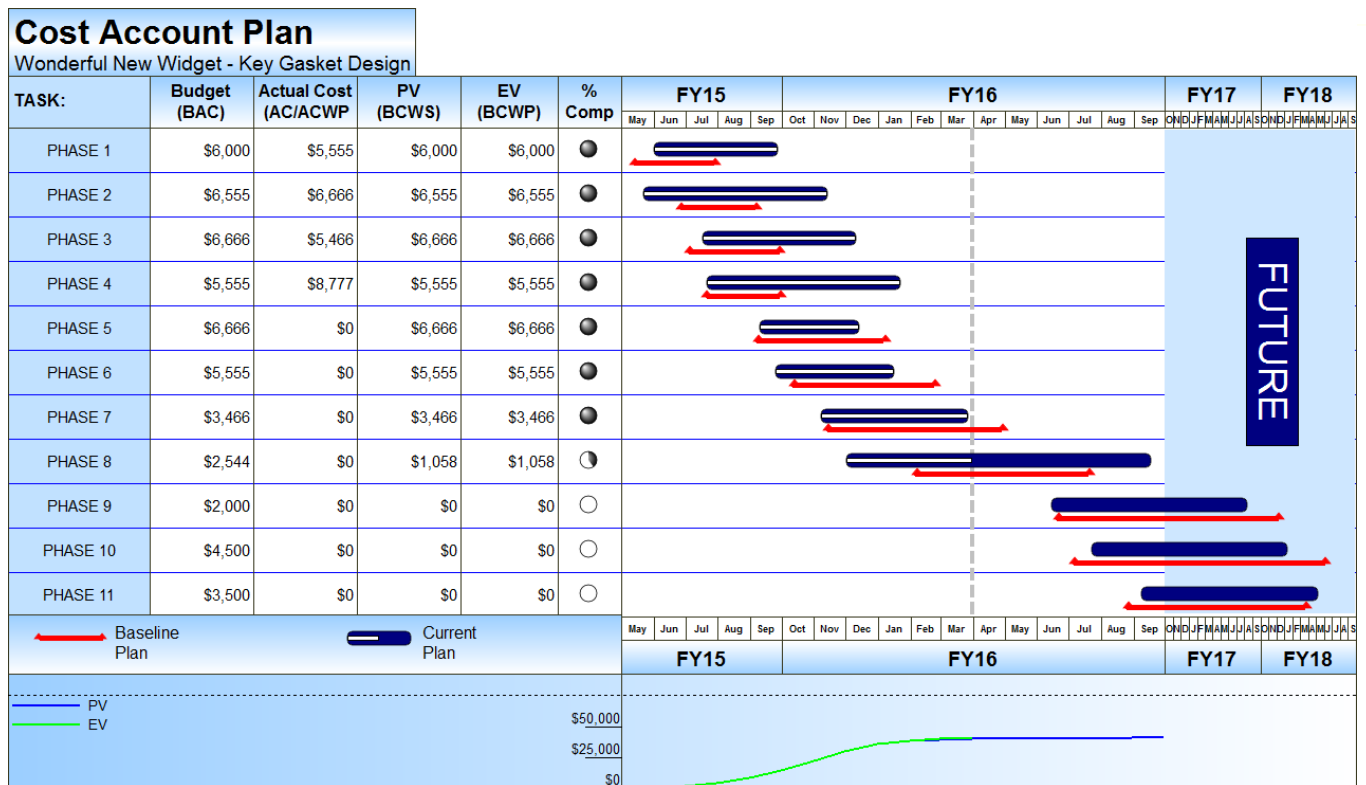
Cost Performance Index Report



Schedule Performance Index Report



Example Reports and Resources



Materials for further Earned Value Management research:

Fleming, Q., & Koppelman, J. (2006). Earned Value Project Management. 2nd Ed. Pennsylvania: Project Management Institute.

Gary C. Humphreys, Humphreys & Associates, Inc. (2002), Project Management Using Earned Value.

Lewis, J. (2000). The Project Manager's Desk Reference. New York: McGraw-Hill.

Portny, S. (2001). Project Management for Dummies. New York: Hungry Minds, Inc.

KIDASA.com - Home of KIDASA Software, Inc., makers of Milestones Professional.

EarnedValueManagement.com - All about Earned Value. Definitions, examples, and more.

PMI.org - Home of the Project Management Institute, and a variety of PM resources.

<http://www.acq.osd.mil/evm/> - DOD web site which contains useful references material and links to other DOD earned value web sites.

Milestones Professional users can get complete instructions for working with Earned Value by searching for Earned Value in the Help Topics (Help tab—Help Topics.)