

ScotiaRED

RESPONSIVE. EFFICIENT. DYNAMIC.

Electronic Execution Services FAQs

Scotia Capital Inc.



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1. CONFIDENTIALITY OF CLIENT INFORMATION

- Access to customer order information is limited to account coverage, personnel handling customer orders, and supervisors, as well as certain other support personnel in the performance of their responsibilities.
- Protecting the confidentiality and security of order, execution, position, revenue, and
 related information is an important part of how Scotia conducts business. Scotia may use
 such information for a variety of purposes, including customer coverage, supervision, risk
 management, liquidity provision, and business strategy, and may disclose such information
 in connection with our regulatory obligations, customer instructions, and normal course
 brokerage functions. In the event that client trade data is disseminated or published,
 it will always be done on an aggregated and anonymous basis.
- Trades are not visible other than to necessary staff. Global Equity's Electronic Execution Services (EES) and Cash Equities Trading Desk are located on separate floors. Data walls are in place to ensure anonymity for EES clients.
- Scotia has established policies and procedures including: the Scotiabank Code of Conduct, Managing Confidential Information and Managing Inside Information, Internet and Email Code of Conduct, and the Clean Desk Policy. For further information, the Scotiabank Code of Conduct is available as a reference.

2. TECHNOLOGICAL PLATFORM IN USE AND/OR IN DEVELOPMENT

- The Scotia EES platform offers in-house algorithms in Canada and the US. Third-party algorithms are also leveraged in Canada, the US, and Latin America.
- EES clients have access to a combination of routers depending on their preferences and strategies. This includes direct use of vendor and exchange based routers, but order flow is routed primarily through the proprietary Scotia Cross-Market Order Routing ("SCOR") platform which is also used by our algorithmic trading. This is a complex event processing engine with access to market data feeds and numerous downstream execution connections.

3. COMPLIANCE WITH BEST EXECUTION POLICIES AND PROCEDURES

 Scotia Capital Inc. has established a written best execution policy which is in line with IIROC's Universal Market Integrity Rules (UMIR) regarding best execution. See the <u>Best Execution Policy for Institutional Customers</u> for further information.

4. EXECUTION AND VENUE TRANSPARENCY

- Scotia leverages a sophisticated in-house analytics platform to evaluate algorithm and smart order router performance. The Execution Consulting team provides execution quality reporting as well as actionable product recommendations and market structure commentary to clients.
- Bespoke TCA reporting capabilities include:
 - Detailed analysis of performance by algorithm and urgency
 - Order-level trade review
 - Venue-specific analysis

5. CUSTOMIZATION

Algorithms and smart order routing are highly customizable at the client and strategy level – including adding and removing specific venues from our routing table. Scotiabank frequently analyzes venues by measuring fill rates, reversion, participation rates, opportunity costs, and parent-level performance metrics.

6. BROKER PREFERENCING

There may be non-intentional matching due to broker preferencing on different venues.

7. INTERLISTED SECURITIES

- Any eligible securities are subject to potential cross border trading for price improvement or additional liquidity.
- We have capabilities to provide custom routing solutions as needed for any crossborder trading.

8. SCOTIA ROUTING

- Scotia Capital Inc. utilizes an advanced and flexible suite of vendor routers from an internally developed router of routers ("SCOR").
- SCOR utilizes Machine Learning and AI models to select the optimal route for the order at hand. The active routing strategy is designed to minimize liquidity fade and maintain strong fill rates over time, while our enhanced posting model dynamically allocates orders based on fill speed, queue length, and real time book depth.

9. INTERNAL ALGORITHM USE

Internal Scotia desks leverage the same platform and algorithm suite as our clients, inclusive of Scotia developed and third-party algorithms.

10. TYPES OF ORDERS

Scotia's Strategy Matrix is available <u>here</u>.

11. IRREGULAR SETTLEMENT OF SECURITIES

Special settlement of securities is supported where applicable.

12. SETTLEMENT INSTRUCTIONS

Reach out to your coverage person for settlement instructions. Settlement details available <u>here</u>.

13. RISK LIMITS

Scotia enforces a variety of risk checks to safeguard trading, including:

- Single order notional value and share volume risk checks
- Daily aggregate value risk checks
- Price away checks
- %ADV checks
- Duplicate order checks
- Order type restrictions
- If a risk check is triggered, Scotia may either reject or execute it on a delayed basis after further review. Where a Scotia EES trader reviews an order, they may contact the client to request more information about the transaction to verify that the transaction was not erroneous. Reach out to your coverage person for further information on your risk limits.



TM Trademark of The Bank of Nova Scotia, used under license (where applicable). Scotiabank is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including Scota Capital Inc. (Member-Canadian Investor Protection Fund and regulated by the Investment Industry Regulatory Organization of Canada). Scotia Capital (USA) Inc. is a broker-dealer registered with the SEC and a member of FINRA, INYSE, NFA and SIPC. The Bank of Nova Scotia is authorized and regulated by the Office of the Superintendent of Financial Institutions Canada. The Bank of Nova Scotia supervised by the Board of Governors of the Federal Reserve System and applicable Federal Reserve Banks, and licensed and supervised by New York, Texas and Florida regulation S. The Bank of Nova Scotia's regulation by the UK Prudential Regulation Authority and issubject to regulation by the UK Prudential Regulation Authority and eretain of its affiliates are subject to regulation by the UK Prudential Regulation Authority and the curve points autorized by the UK Prudential Regulation Authority and the US Prudential Regulation Authority and regulated by the US Prudential Reg