

EMPLOYEE PENSION PLAN BOARD OF TRUSTEES MEETING TUESDAY, MAY 25, 2021 3:00 PM 300 WEST WAUGH ST - COUNCIL CHAMBERS

AGENDA

Call To Order

<u>Minutes</u>

<u>1.</u> Pension Minutes 03-23-2021

Unfinished Business

2. Investment Performance Analysis - April 30, 2021

New Business

3. Attorney Update

Retirees

- 4. Byron Duncan Dalton Utilities
- 5. Wade B. Hart Dalton Utilities

Invoices

- <u>6.</u> Southern Actuarial Services invoice for 1/1/21 actuarial valuation (\$15,000.00)
- <u>7.</u> Invoices #209 and #210 (\$2,040.00 ea.) for April & May SEAS services.

<u>Reports</u>

- <u>8.</u> Comparative financial report for period ended 3-31-21.
- 9. Financial Report for 4-30-21
- <u>10.</u> First Quarter Minimum Balance Requirement MetLife
- <u>11.</u> Market Indices Performance March 31, 2021

Adjournment

THE CITY OF DALTON EMPLOYEES PENSION PLAN – BOARD OF TRUSTEES REGULAR MEETING MARCH 23, 2021

The regular meeting of the Board of Trustees of the City of Dalton Employees' Pension Plan was held this afternoon at 3:00 p.m. in the Council Chambers of City Hall. Present for the meeting were Chairman Gary Hill, Trustees Dwayne Carvell, Mike Sloan, Vernon Ray, Chairman of the Water, Light & Sinking Fund Commission Joe Yarbrough. Mayor David Pennington, Council member Annalee Harlan Trustees were absent.

MINUTES

The Trustees were presented written copies of the minutes of the meeting of January 26, 2021. On the motion of Trustee Carvell, second Trustee Ray, the minutes were approved. The vote was unanimous in favor.

INVESTMENT PERFORMANCE ANALYSIS - FEBRUARY 28, 2021

Hilda Thompson from SEAS addressed the Board on the Final 12-31-20 Report stating that the Plan had a great Return that was just over 13%. Thompson further reviewed the Investment Performance Analysis dated February 28, 2021 stating that the calendar year to date has some months have been up and others negative. She stated the value of the Plan has gone from \$140,901,950 to \$141,391,836, further stating the Total fund return is at 1.3% for the month. Thompson stated the Quarter to date is 0.8% which is slightly positive. Thompson stated that the Plan should see a positive quarter. On the motion of Trustee Sloan, second Trustee Yarbrough, the Report was approved.

CHUCK CARR - SOUTHERN ACTUARIAL SERVICES

Chuck Carr from Southern Actuarial Services highlighted parts of the City of Dalton Employees' Pension Plan Actuarial Valuation dated 01-01-21. Carr stated the Report is a look back to the previous year. He stated that there are no plan changes or assumption changes in the Report. Carr reminded that last year the Board voted to extend the amortization period from 10 years to 20 years. Carr further reported that the same 6.75% assumption rate was used and also the updated mortality rate from the previous year.

Carr stated as of 1-1-21 the Plan was just under \$141 million in market value assets. Carr stated the Return for last year was 13.21%. Carr further reviewed the 10 year Historical Trust Fund Detail and the Sensitivity Analysis which basically answers "What happens if we don't make the assumption of 6.75% each year" Carr stated the graph illustrates the sensitivity of the contribution rate to changes in the long term investment return, stating that basically if the plan earns an extra 1 percent on average, the contribution rate could possibly be cut in half in the long term.

Carr reported that the Valuation determined that the minimum required contribution for 2021 is \$3,251,149.00. On the motion of Trustee Yarbrough, second Trustee Carvell, the Board postpone acceptance of the report to answer any additional questions. The vote was unanimous in favor. A copy of this report is a part of these minutes.

Employee Pension Plan Page 2 March 23, 2021

ATTORNEY UPDATE

Chairman Hill introduced newly appointed City Attorney Terry Miller.

RETIREES

Stan Maney - Fire Department

(1) On the motion of Trustee Sloan, second Trustee Carroll, the Board ratified payment to Stan Maney - Fire Department. Copies of the application for retirement, retirement benefit calculations and Authorization to Commence Retirement Payment forms are a part of these minutes. The vote was unanimous in favor.

Alethea Brown - Police Department

(1) On the motion of Trustee Carroll, second Trustee Hill, the Board ratified payment to Alethea Brown - Police Department. Copies of the application for retirement, retirement benefit calculations and Authorization to Commence Retirement Payment forms are a part of these minutes. The vote was unanimous in favor.

Daniel Findlay - Dalton Utilities

(1) On the motion of Trustee Yarbrough, second Trustee Carroll, the Board ratified payment to Daniel Findlay - Dalton Utilities. Copies of the application for retirement, retirement benefit calculations and Authorization to Commence Retirement Payment forms are a part of these minutes. The vote was unanimous in favor.

Invoices

INVOICES

The Trustees reviewed the following invoices:

On the motion of Trustee Sloan, second Trustee Hill, the following invoice was approved:

Invoice #2020-12-011 (\$137.70) from Law Office of Gargandi Vaughn, LLC - Pension Services.

The vote was unanimous in favor.

On the motion of Trustee Yarbrough, second Trustee Carvell, the following invoices were approved:

Invoices #207 (\$2,040.00), #208 (\$2,040.00) for January & February SEAS services.

The vote was unanimous in favor.

REPORTS

Market Indices Performance - January 31, 2021

Employee Pension Plan Page 3 March 23, 2021

ADJOURNMENT

Chairman Hill thanked everyone for coming. There being no further business to come before the trustees, the meeting was adjourned at 3:25 p.m.

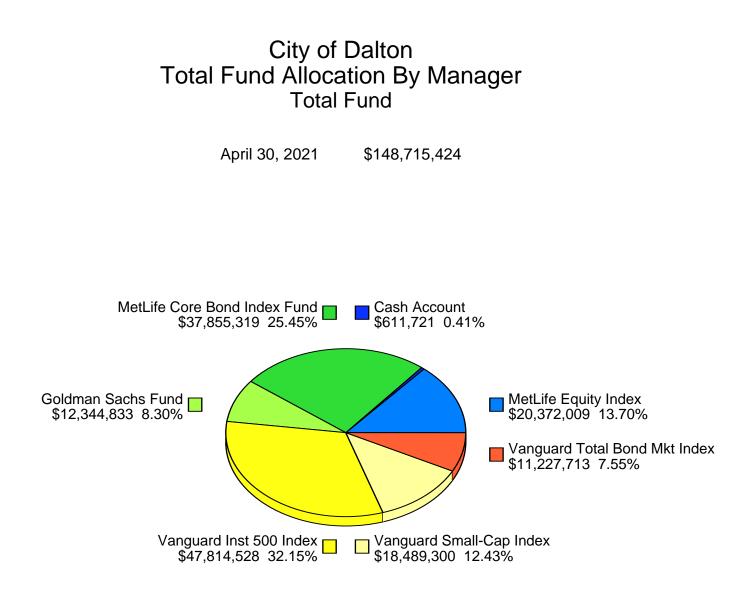
Gary Hill, Chairman

ATTEST:

Mike Sloan, Secretary RECORDED APPROVED City of Dalton

Investment Performance Analysis

April 30, 2021



City of Dalton Performance Summary Table Periods Ending 4/30/21

(1	í
Manager	1 Mo	QTD	YTD	1 Year	3 Yrs	5 Yrs	10 Yrs
Total Large Cap Equity							
Total Return	5.34	5.34	11.84	46.03	18.66	17.38	14.14
Standard & Poors 500	5.34	5.34	11.84	45.98	18.67	17.42	14.17
MetLife Equity Index							
Total Return	5.35	5.35	11.83	46.16	18.67	17.54	14.22
Standard & Poors 500	5.34	5.34	11.84	45.98	18.67	17.42	14.17
Vanguard Inst 500 Index							
Total Return	5.33	5.33	11.84	45.97	18.65		
Standard & Poors 500	5.34	5.34	11.84	45.98	18.67		
Total Small Cap Equity							
Total Return	4.04	4.04	14.68	70.40	16.38	16.59	11.73
Russell 2000	2.10	2.10	15.07	74.91	15.23	16.48	11.63
Vanguard Small-Cap Index							
Total Return	4.04	4.04	14.68	70.40	16.38		
CRSP Small Cap Index	4.04	4.04	14.66	70.32	16.34		
Total Fixed Income							
Total Return	0.77	0.77	-2.41	0.17	5.19	3.17	3.39
Barclays U.S. Aggregate	0.79	0.79	-2.61	-0.27	5.19	3.19	3.39
MetLife Core Bond Index Fund							
Total Return	0.78	0.78	-2.68	-0.51	5.16	3.14	
Barclays U.S. Aggregate	0.79	0.79	-2.61	-0.27	5.19	3.19	
Goldman Sachs Fund							
Total Return	0.53	0.53	-1.33	2.64	5.25	3.24	
Barclays Int Govt/Credit	0.50	0.50	-1.37	1.09	4.71	2.80	
Vanguard Total Bond Mkt Index							
Total Return	0.96	0.96	-2.68	-0.18	5.28		
BBG Barc U.S. Aggregate	0.79	0.79	-2.61	-0.27	5.19		
		_			-		
Cash Account							
Total Return	-0.00	-0.00	0.00	0.00	0.22	0.26	0.19
91-Day Treasury Bill	0.00	0.00	0.03	0.11	1.45	1.18	0.63

City of Dalton Performance Summary Table Periods Ending 4/30/21

Manager	1 Mo	QTD	YTD	1 Year	3 Yrs	5 Yrs	10 Yrs
Total Fund							
Total Return	3.22	3.22	5.73	24.45	12.14	10.67	8.86
Policy Index	2.70	2.70	4.94	23.62	11.96	10.36	8.78
Indicos							
Indices 91-Day Treasury Bill	0.00	0.00	0.03	0.11	1.45	1.18	0.63
	0.00	0.00	0.00	0.11	1.40	1.10	0.00

CITY OF DALTON EMPLOYEE'S PENSION PLAN INVESTMENT PERFORMANCE ANALYSIS FIRST QUARTER 2021

Note: For a copy of Part II of Southeastern Advisory Services, Inc.'s most recent Form ADV please write: Southeastern Advisory Services, Inc., 3495 Piedmont Road, NE, Bldg. 12-202, Atlanta, GA 30305, or e-mail your request to kit@seadvisory.com. Part II of Form ADV will be mailed within seven (7) days upon receipt of the request.

> Hilda A. Thompson, Senior Consultant Wallace W. Wilson, Senior Consultant

Southeastern Advisory Services, Inc.

3495 Piedmont Road, NE Bldg. 12-202 Atlanta, Georgia 30305 TEL: (404) 237-3156 FAX: (404) 237-2650

Executive Summary City of Dalton Employee's Pension Plan

Quarter Ending March 31, 2021

I. MARKET ENVIRONMENT

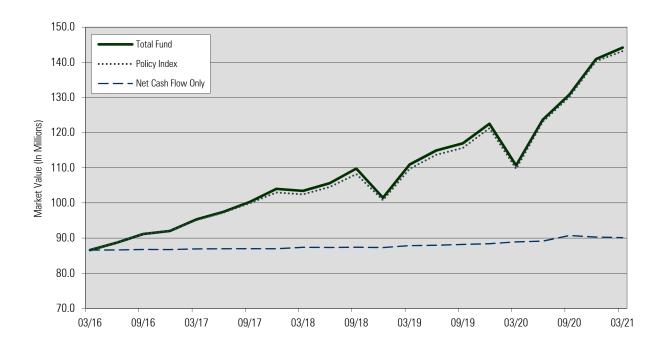
Index	First Quarter	1 Year	3 Year
Standard & Poor's 500 Index	6.2%	56.4%	16.8%
Russell 2000 Index	12.7%	94.9%	14.8%
MSCI EAFE Index (Net)	3.5%	44.6%	6.0%
NCREIF Index	1.7%	2.6%	4.9%
CS Hedge Index	2.9%	20.2%	4.8%
BBG Barc U.S. Aggregate	-3.4%	0.7%	4.7%
91 Day Treasury Bills	0.0%	0.1%	1.5%
Consumer Price Index (NSA)	1.7%	2.6%	2.0%

Inflation indexes have been on the rise during the past few months, with growth rates meaningfully above 2%. Part of the jump in prices is due to depressed prices six months earlier, but the most recent observations suggest that there are new inflationary pressures within the U.S. economy. A jump in energy prices accounted for more than two-thirds of the increase in the Producer Price Index (PPI) in February, while both gasoline and food prices weigh on consumers. The big question with the accelerating PPI is whether goods producers will be able to increase prices while the labor market continues to recover. Investors are expecting at least some continued inflation as the 10-year breakeven inflation in the near-term and the Federal Reserve will likely remain patient regardless of price increases above their 2% target.

- **Equities:** The U.S. stock market, represented by the S&P 500, was up 6.2% for the first quarter of 2021. All eleven sectors were in positive territory with Energy (30.7%) and Financials (16.0%) representing the best performing sectors. The main laggard this quarter, Technology (2.1%), is also the largest U.S. sector at 27% of the Index.
- **Fixed Income:** The U.S. Treasury yield curve was up significantly across most maturities during the first quarter, with the long end approaching pre-COVID levels. The 10-year Treasury yield ended the quarter at 1.7%, up .8% from December. Credit spreads tightened with the spread on the broad high yield market closing the quarter at 3.1%. The Federal Open Market Committee met twice during the quarter, as scheduled, with no change to their overnight rate. Although some members expect rate hikes in the next two years, the median forecast is for no rate changes through 2023. Consumer price changes accelerated during the first quarter, with modest gains for the past twelve months. The Consumer Price Index was up 1.7% for the three months ending March, and up 2.6% for the one-year period.
- Alternatives: Global hedge fund industry assets swelled to a new record high of \$3.8 trillion in 1021 as managers recorded their strongest quarter since 2000. Investors poured more capital into a broad selection of hedge strategy types, with the biggest funds taking the largest slice of new allocations. While fixed income portfolios posted losses in 1021, commercial real estate represented valuable diversification as most real asset managers wrote up property values. *Hedge Week*



II. PORTFOLIO GROWTH- PERIOD ENDED MARCH 31, 2021



Period Ending	Beginning Value \$(000)	Net Cash Flow	Net Gain/Loss	Ending Value \$(000)	Quarterly Return	Fiscal Yr Return
Mar-16	84,742	307	1,539	86,588	1.8%	
Jun-16	86,588	42	2,053	88,683	2.4%	
Sep-16	88,683	128	2,337	91,148	2.6%	
Dec-16	91,148	-19	895	92,024	1.0%	<mark>8.0%</mark>
Mar-17	92,024	176	3,129	95,329	3.4%	
Jun-17	95,329	50	2,064	97,443	2.1%	
Sep-17	97,443	27	2,812	100,283	2.9%	
Dec-17	100,283	-27	3,738	103,993	3.7%	<mark>12.7%</mark>
Mar-18	103,993	418	-997	103,415	-1.0%	
Jun-18	103,415	-39	2,232	105,607	2.2%	
Sep-18	105,607	60	4,111	109,779	3.9%	
Dec-18	109,779	-93	-8,226	101,459	-7.5%	<mark>-2.8%</mark>
Mar-19	101,459	536	8,915	110,911	8.8%	
Jun-19	110,911	119	3,884	114,913	3.7%	
Sep-19	114,913	226	1,802	116,942	1.6%	
Dec-19	116,942	211	5,357	122,510	4.6%	<mark>19.9%</mark>
Mar-20	122,510	519	-12,373	110,656	-10.1%	
Jun-20	110,656	205	12,776	123,637	11.5%	
Sep-20	123,637	1,601	5.554	130,792	4.5%	
Dec-20	130,792	-449	10,559	140,902	8.1%	<mark>13.2%</mark>
Mar-21	140,902	-152	3,417	144,147	2.4%	<mark>2.4%</mark>

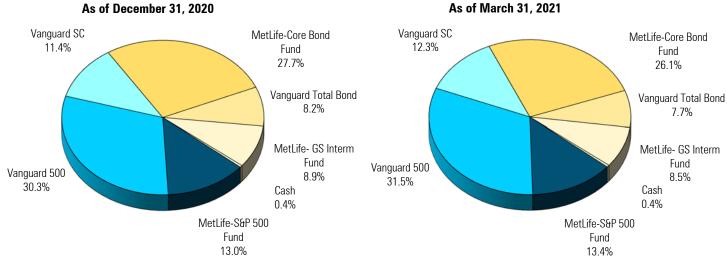


III. Market Values

Manager	Market Values as of 12/31/2020	Market Values as of 3/31/2021
MetLife Equity Index	\$18,338,135	\$19,381,320
Vanguard Inst 500 Index	\$42,752,686	\$45,393,125
Vanguard Small-Cap Index	\$16,122,712	\$17,771,302
MetLife Core Bond Index Fund	\$38,992,068	\$37,597,490
Vanguard Total Bond Index	\$11,536,930	\$11,120,473
Goldman Sachs Fund	\$12,557,451	\$12,295,274
Cash	\$601,968	\$608,135
Total Fund	\$140,901,950	\$144,167,119

Asset Mix Policy – at market value

Asset Class	Minimum Weight	Target Weight	Maximum Weight	Comment
Domestic – Large Cap	35.0%	40.0%	50.0%	Within Range
Domestic – Small Cap	5.0%	10.0%	20.0%	Within Range
Fixed Income – Core	30.0%	37.5%	50.0%	Within Range
Fixed Income - Intermediate	0.0%	12.5%	25.0%	Within Range
Cash Equivalents	0.0%	0.0%	5.0%	Within Range



As of March 31, 2021



IV. PERFORMANCE COMPARISONS (Gross of Fees)

A. Total Fund Analysis

Total Fund vs. Total Fund Universe	1st Quarter Return	1 Year Return	3 Years Return	5 Years Return
Total Fund	2.4%/58 th	29.0%/64 th	10.9%/19 th	10.1%/42 nd
Policy Index*	2.2%/62 nd	29.2%/64 th	10.9%/19 th	9.9%/45 th

*Policy Index: Effective 1/01/2016: 40% S&P 500, 10% Russell 2000, 37.5% Barclays Aggregate, 12.5% Barclays Interm Govt/Credit. Effective 1/1/05-12/31/2015: 40% S&P 500, 15% Russell 2000, 45% Barclays Aggregate. Prior to 1/1/05: 40% S&P 500, 10% Russell 2000, 50% Lehman Aggregate. Prior to 4/1/00: 30% S&P 500, 10% Russell 2000, 60% Lehman Aggregate.

B. Equity Fund Analysis

Segment	1st Quarter Return	1 Year Return	3 Year Return	5 Year Return
Total Large Cap Equity	6.2%/81 st	56.5%/41st	16.8%/31 st	16.3%/27 th
MetLife Equity Index	6.1%/85 th	56.7%/41st	16.9%/21 st	16.4%/23 rd
Vanguard Inst 500 Index (Incept 8/19/2016)	6.2%/79 th	56.3%/43 rd	16.6%/39 th	N/A
S&P 500	6.2%/79 th	56.4%/43 rd	16.8%/29 th	16.3%/27 th

Manager	1st Quarter Return	1 Year Return	3 Years Return	5 Years Return
Total Small Cap Equity	10.2%/99 th	87.8%/20 th	15.0%/42 nd	16.0%/21 st
Vanguard Small-Cap Index (Incept 8/19/2016)	10.2%/99 th	87.8%/20 th	15.0%/42 nd	N/A
CRSP Small Cap Index	10.2%/99 th	87.7%/20 th	14.9%/42 nd	15.6%/28 th

C. Fixed Income Fund Analysis

Manager	1st Quarter Return	1 Year Return	3 Years Return	5 Years Return
Total Fixed Income	-3.2%/48 th	1.2%/91 st	4.7%/87 th	3.1%/97 th
MetLife Core Bond Index Fund*	-3.4%/65 th	0.4%/99 th	4.6%/87 th	3.1%/97 th
Vanguard Total Bond Index	-3.6%/75 th	0.6%/95 th	5.0%/77 th	N/A
BBG Barc US Aggregate	-3.4%/59 th	0.7%/93 rd	4.7%/87 th	3.1%/97 th

* Vanguard Total Bond Fund inception date: April 26, 2018.

Manager	1st Quarter Return	1 Year Return	3 Years Return	5 Years Return
Goldman Sachs Interm Bond Fund*	-1.9%/66 th	4.4%/23 rd	4.9%/17 th	3.2%/25 th
BBG Barc Intermediate Govt/Credit	-1.9%/67 th	2.0%/76 th	4.4%/65 th	2.8%/72 nd
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* MetLife Core Bond Index Fund and Goldman Sachs Intermediate Fund inception date: September 28, 2015.





D. Cash Analysis

Manager	1st Quarter Return	1 Year Return	3 Years Return	5 Years Return
Cash Account	0.0%/100 th	0.0%/100 th	0.3%/98 th	0.3%/97 th
91-Day T-Bills	0.0%/45 th	0.1%/55 th	1.5%/51 st	1.2%/61 st

V. ANNUALIZED RETURN SINCE INCEPTION

Fund	Fund Return	Index Return
MetLife Equity Index (4/1/00)	6.8%	6.8%
Vanguard Inst 500 Index (8/19/16)	16.2%	16.3%
Vanguard Small-Cap Index (8/19/16)	14.8%	14.7%
MetLife Core Bond Index Fund (9/28/15)	3.2%	3.3%
Vanguard Total Bond Index (4/26/18)	5.1%	5.1%
Goldman Sachs Interm Fund (9/28/15)	3.2%	2.8%
Total Fund (1/1/99)	6.2%	6.6%





Historical Annual Returns

Year	Total Fund Market Value (\$ Million)	Total Fund Gross Return	Benchmark Return	Actuarial Assumption
1999	\$42.0	1.7%	8.0%	8.5%
2000	\$42.9	1.2%	1.6%	8.5%
2001	\$43.5	-0.1%	0.4%	8.5%
2002	\$40.8	-6.2%	-6.0%	8.5%
2003	\$48.3	17.5%	17.9%	8.5%
2004	\$52.2	8.4%	8.4%	8.5%
2005	\$54.4	4.2%	3.8%	8.5%
2006	\$60.7	10.8%	11.0%	8.5%
2007	\$61.7	5.1%	5.2%	8.5%
2008	\$50.4	-16.4%	-18.9%	8.5%
2009	\$54.6	15.3%	17.7%	8.5%
2010	\$60.4	11.8%	13.5%	7.5%
2011	\$61.6	4.5%	4.5%	7.5%
2012	\$66.2	9.8%	10.8%	7.5%
2013	\$75.1	15.5%	16.7%	7.5%
2014	\$83.3	8.9%	9.0%	7.0%
2015	\$84.7	0.4%	0.4%	7.0%
2016	\$92.0	8.0%	8.1%	7.0%
2017	\$103.9	12.7%	11.6%	7.0%
2018	\$101.5	-2.8%	-2.3%	6.75%
2019	\$122.5	19.9%	19.0%	6.75%
2020	\$140.9	13.2%	13.9%	6.75%
2021 YTD	\$144.2	2.4%	2.2%	6.75%

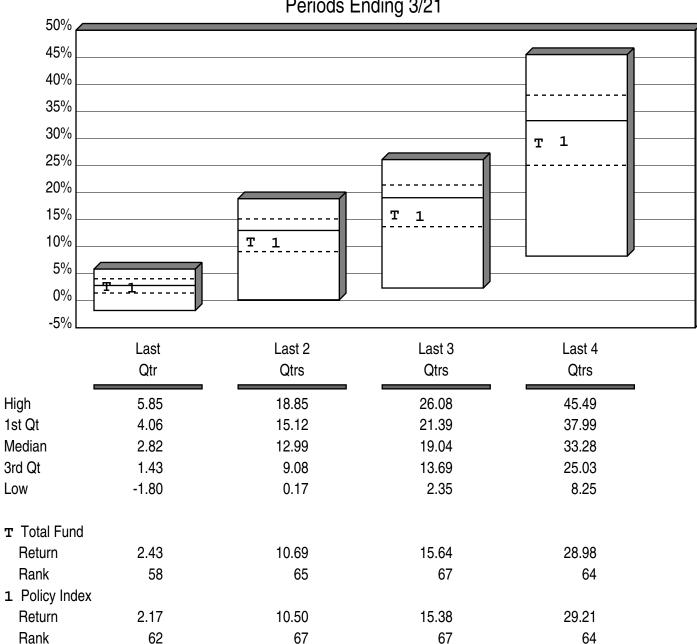




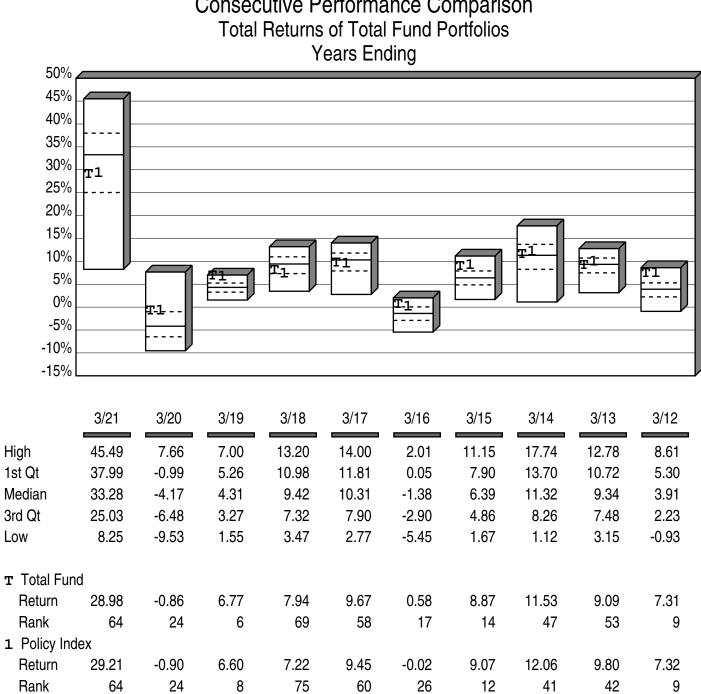
Annual Fee Estimate

Manager	Fee Schedule	Estimated Annual Basis Point Fee
MetLife Large Cap Core Index	.18% on first \$5 mil	9
	.075% on next \$5 mil	
	.05% on balance	
Vanguard Inst 500 Index	.04% on balance	4
Vanguard Small-Cap Index	.07% on balance	7
MetLife Core Bond Index	.10% on first \$25 mil	9
	.08% on next \$25 mil	
	.06% on balance	
Vanguard Total Bond Index	.04% on balance	4
Goldman Sachs Intermediate Fixed Inc	.55% on first \$2.5 mil	47
	.50% on next \$2.5 mil	
	.45% on next \$5 mil	
	.40% on next \$15 mil	
	.30% on next \$50 mil	
	.20% on next \$75 mil	

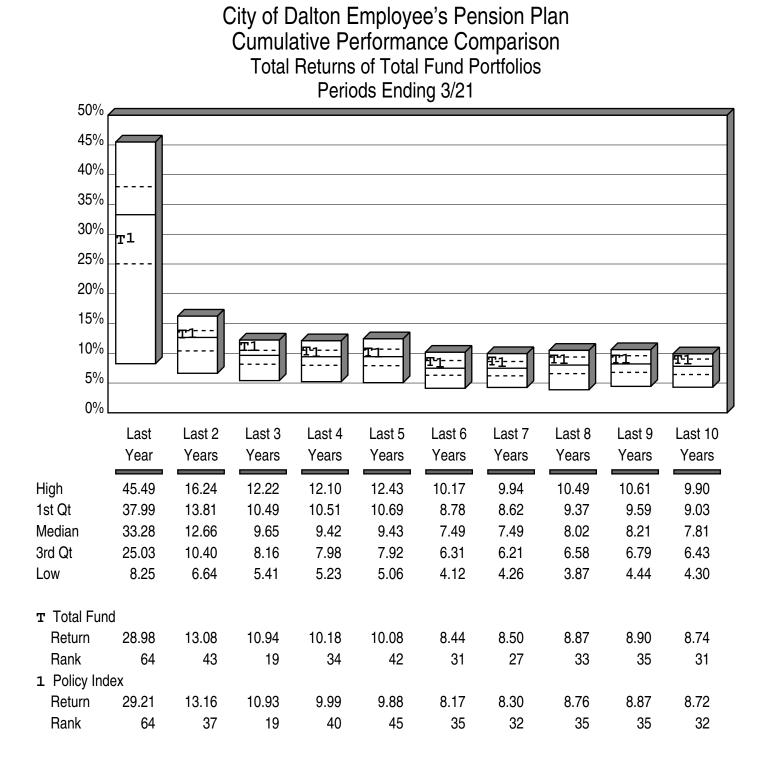


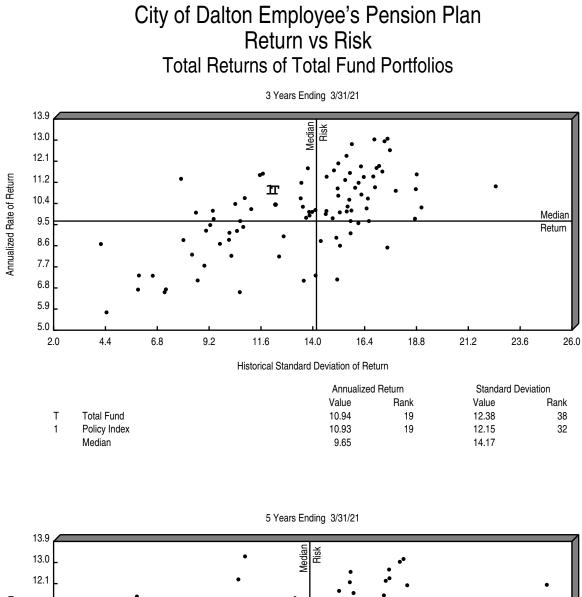


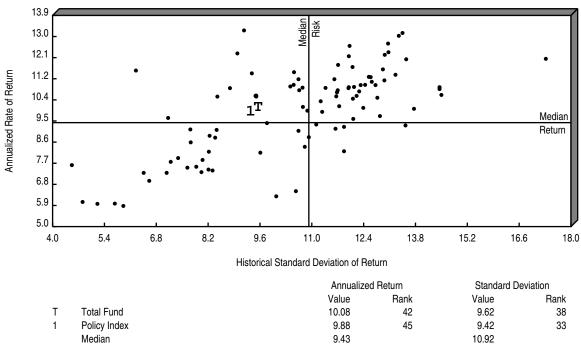
City of Dalton Employee's Pension Plan Cumulative Performance Comparison Total Returns of Total Fund Portfolios Periods Ending 3/21

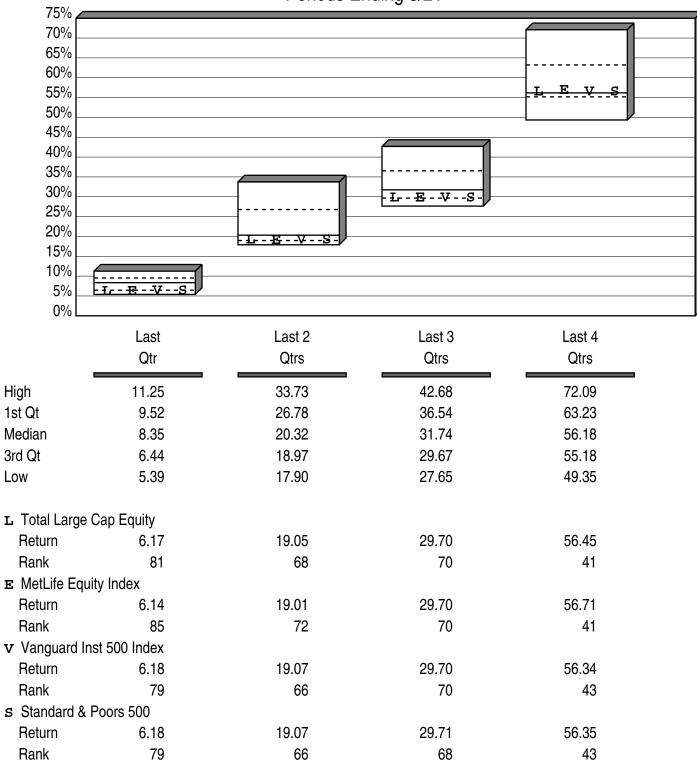


City of Dalton Employee's Pension Plan **Consecutive Performance Comparison**

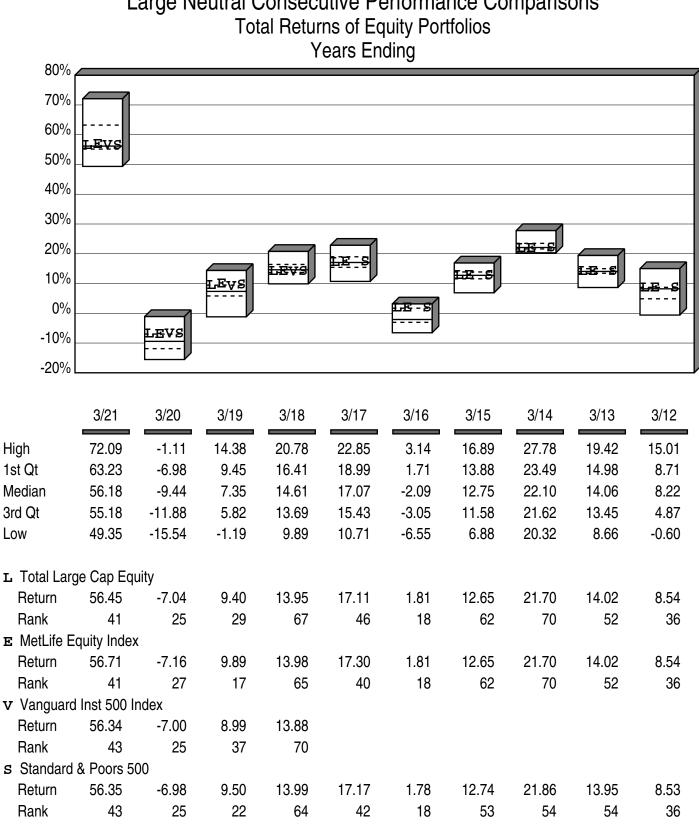




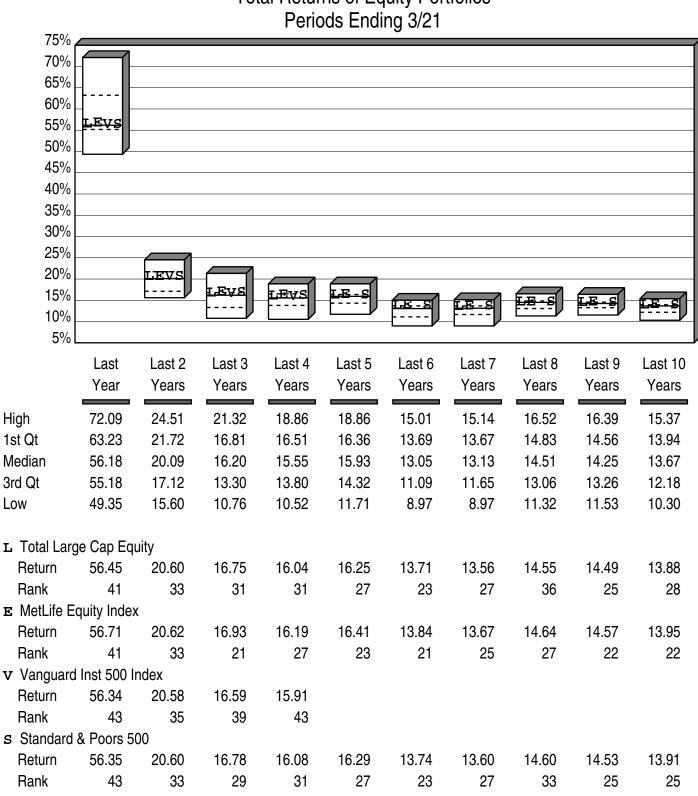




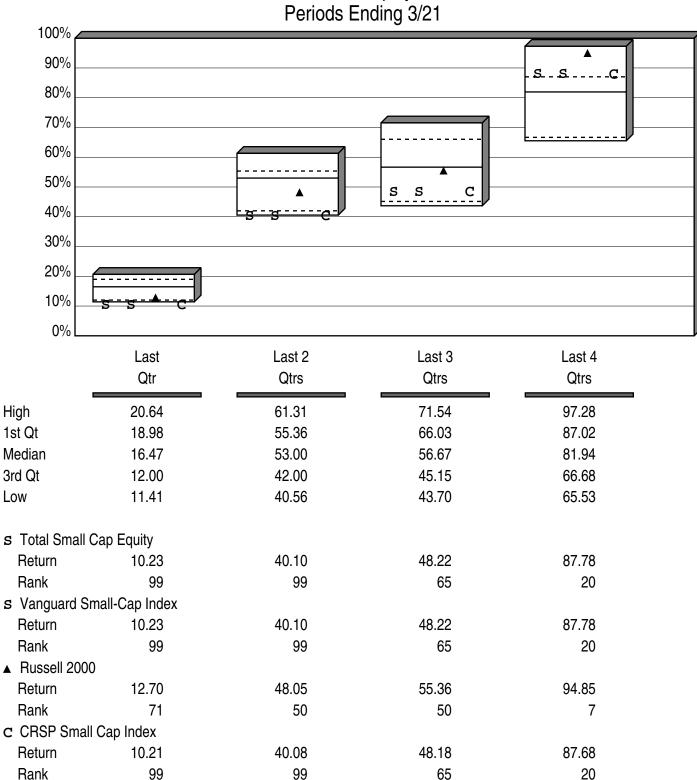
City of Dalton Employee's Pension Plan Large Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 3/21



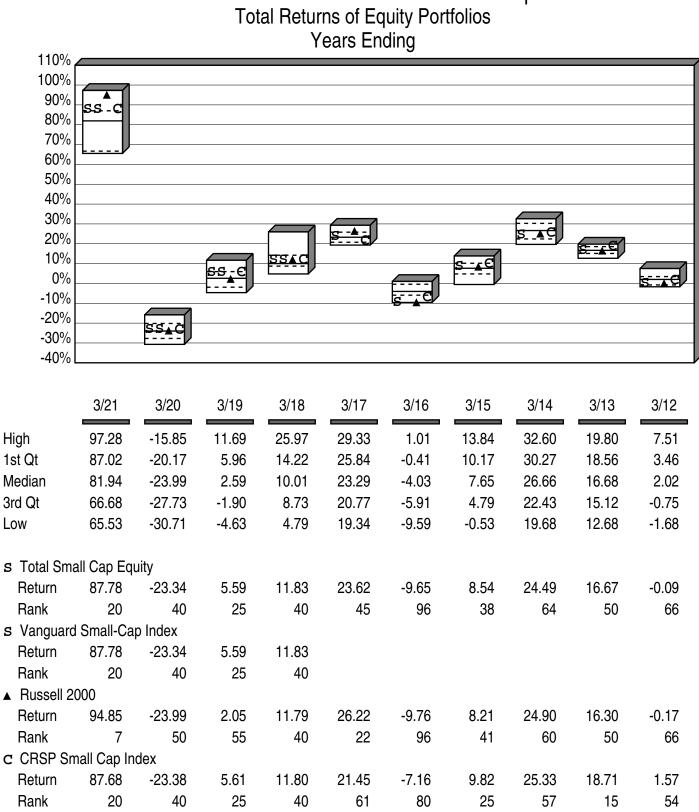
City of Dalton Employee's Pension Plan Large Neutral Consecutive Performance Comparisons



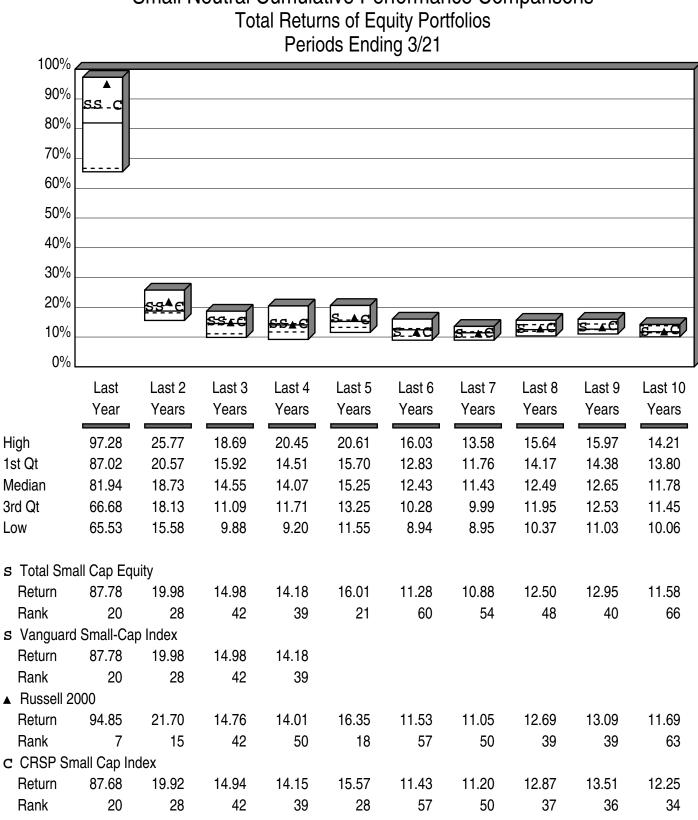
City of Dalton Employee's Pension Plan Large Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 3/21



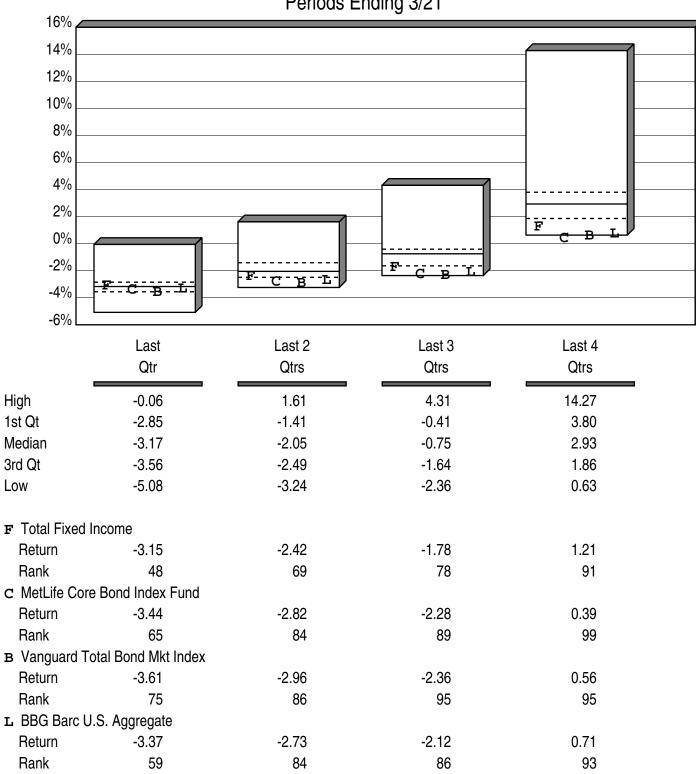
City of Dalton Employee's Pension Plan Small Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 3/21



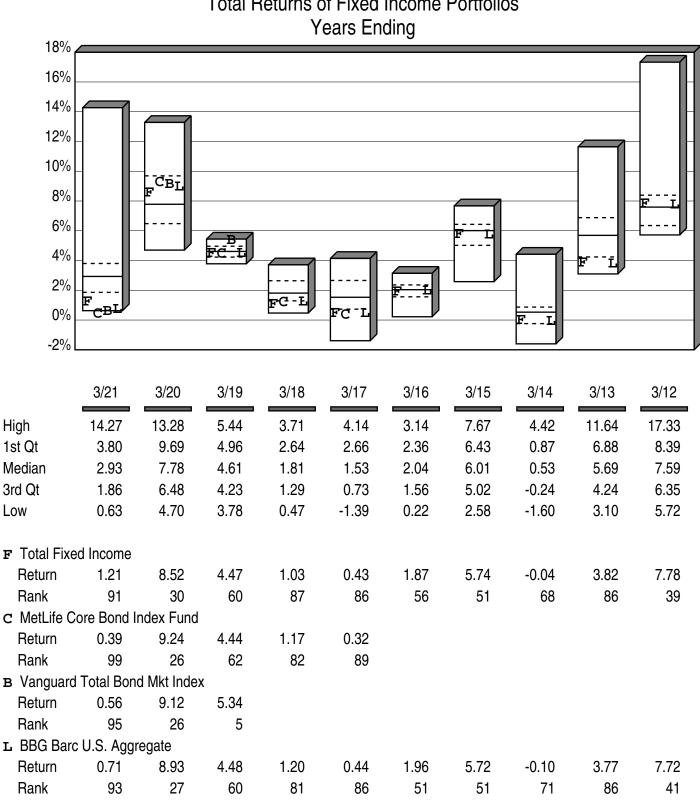
City of Dalton Employee's Pension Plan Small Neutral Consecutive Performance Comparisons



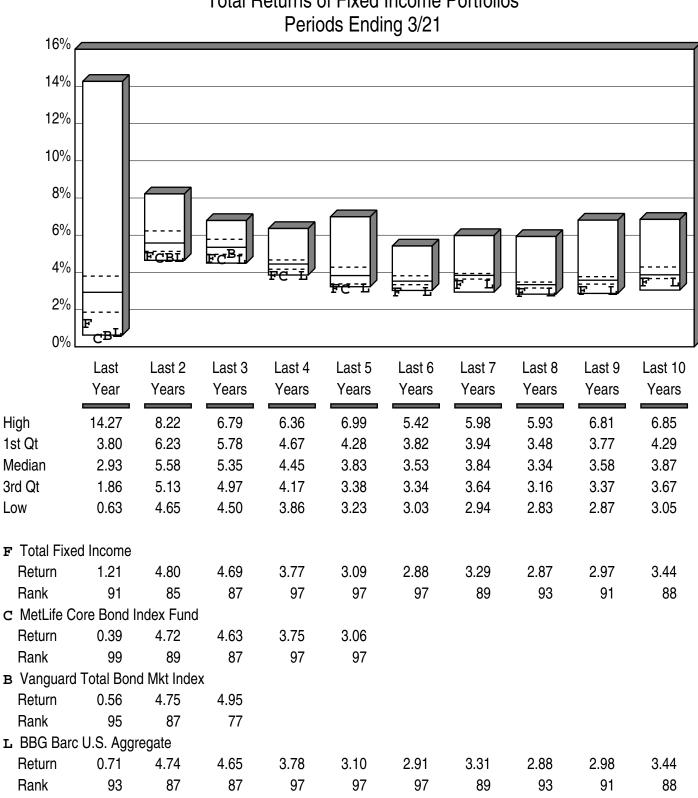
City of Dalton Employee's Pension Plan Small Neutral Cumulative Performance Comparisons



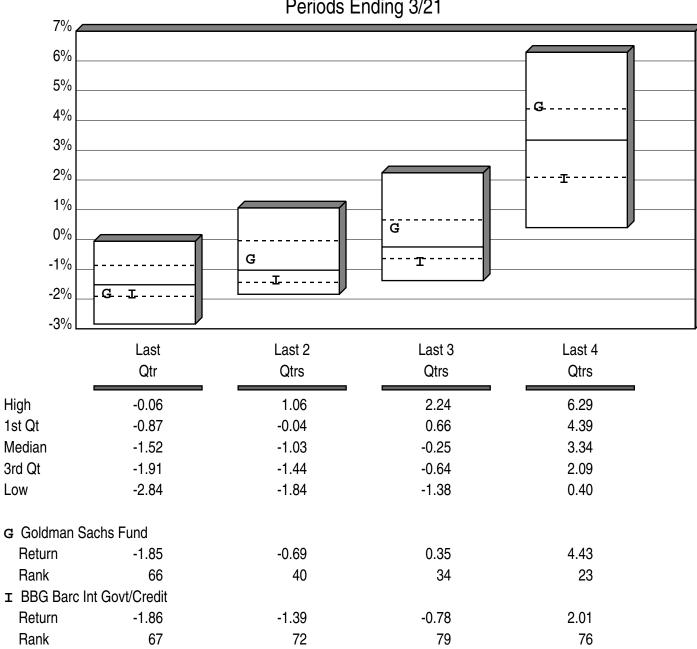
City of Dalton Employee's Pension Plan Fixed Income Core Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 3/21



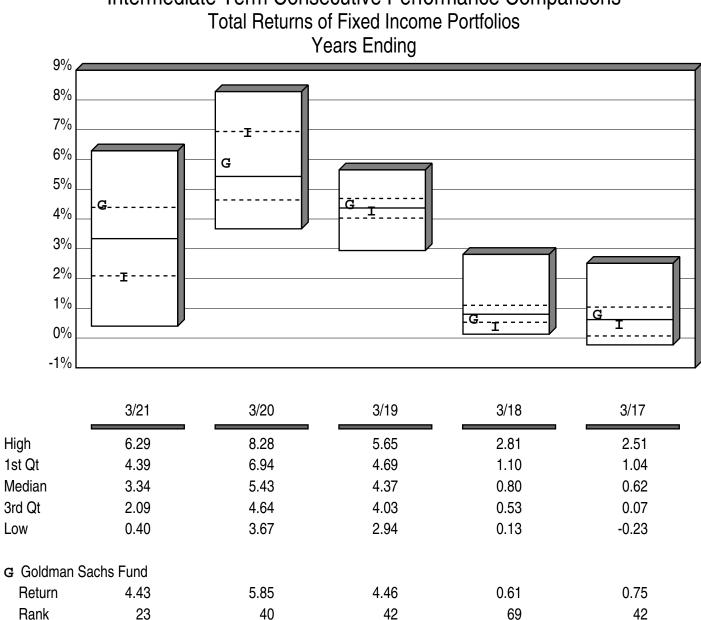
City of Dalton Employee's Pension Plan Fixed Income Core Consecutive Performance Comparisons Total Returns of Fixed Income Portfolios Years Ending



City of Dalton Employee's Pension Plan Fixed Income Core Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 3/21



City of Dalton Employee's Pension Plan Intermediate Term Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 3/21



4.24

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0.35

82

0.42

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City of Dalton Employee's Pension Plan Intermediate Term Consecutive Performance Comparisons

I BBG Barc Int Govt/Credit

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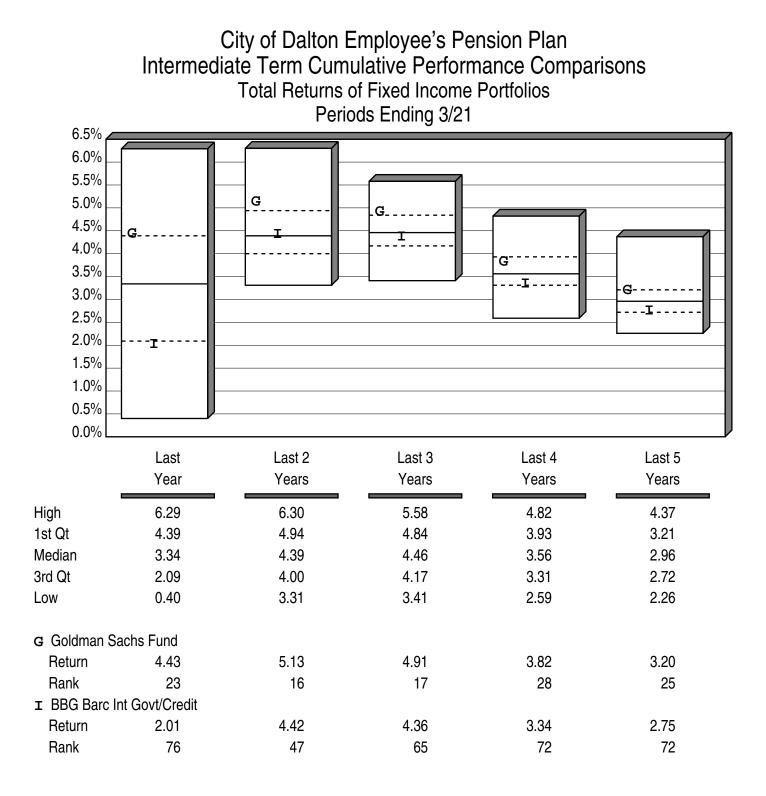
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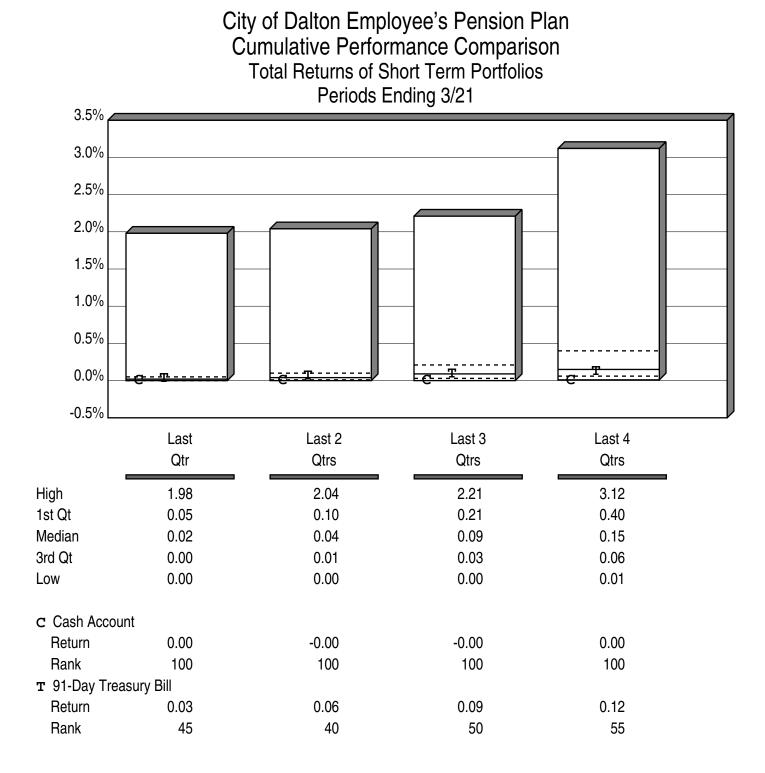
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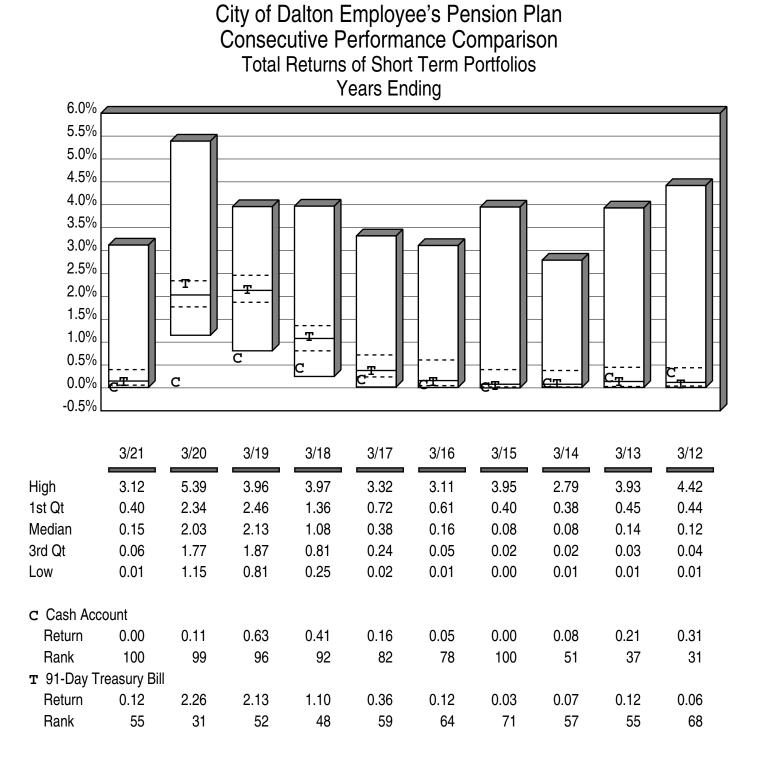
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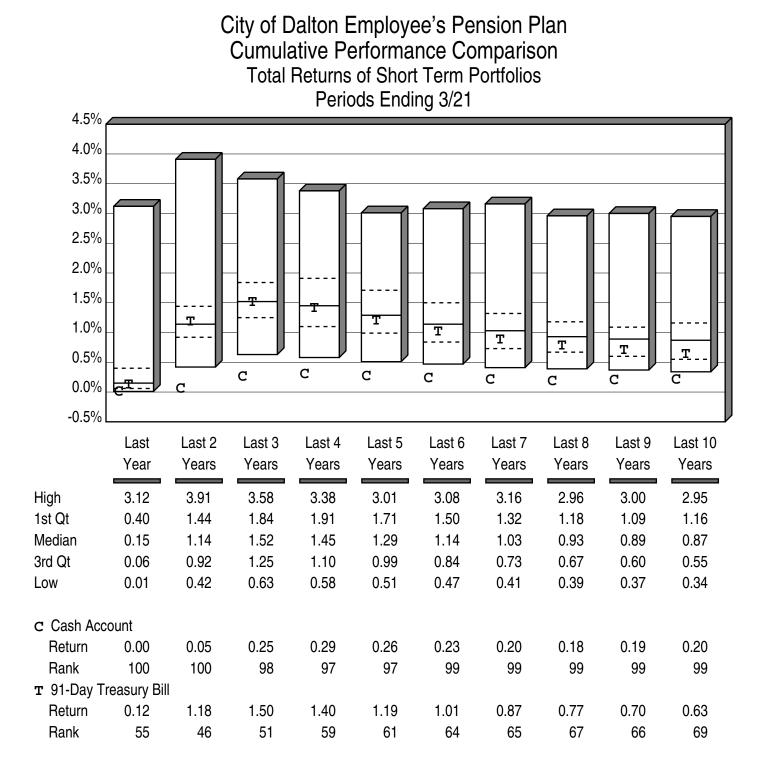
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Post Office Box 888343 Atlanta, Georgia 30356-0343 Telephone 770.392.0980 Facsimile 770.392.2193

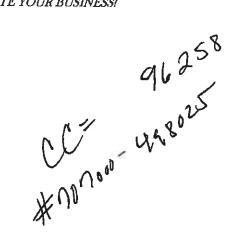
Mayor and Council of the City of Dalton Employees' Pension Plan c/o Ms. Cindy Jackson Chief Financial Officer P.O. Box 1205 Dalton, GA 30720

INVOICE

INVOICE NO: 710-0321 DATE: March 23, 2021 PAYMENT DUE BY: April 22, 2021

	PROJECT	DESCRIPTION	FEE	
	710-11	Actuarial valuation and individual benefit statements as of January 1, 2021, submitted March 18, 2021	\$15,000.00	
		TOTAL DUE	\$15,000.00	
Please remit the total amount shown above on or before the payment due date. Clients that submit payment in a timely manner will be given priority over clients who owe past due amounts.		\checkmark		
		D		
Please make all checks payable to Southern Actuarial Services Company, Inc. If you have any questions concerning this invoice, please call (770) 392-0980.		49.21		

WE APPRECIATE YOUR BUSINESS!



INVOICE

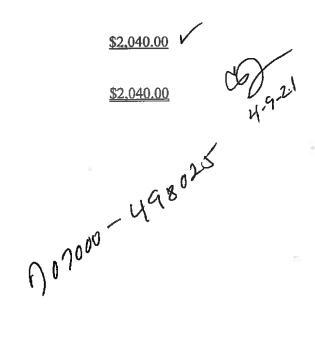
то:	Ms. Cindy Jackson, C.P.A. Chief Financial Officer City of Dalton City Hall/Finance Department 300 W. Waugh Street P.O. Box 1205 Dalton, GA 30720
FROM:	Southeastern Advisory Services, Inc. 3495 Piedmont Road, NE Building 12, Suite 202 Atlanta, Georgia 30305
RE:	Invoice Number 209 for Investment Consulting Services
DATE:	April 1, 2021

Monthly retainer ending March 31, 2021

TOTAL:

Note: Invoice Payable upon receipt

CC= 91849



Southeastern Advisory Services, Inc.____

REGISTERED INVESTMENT ADVISOR

INVOICE **TO:** Ms. Cindy Jackson, C.P.A. Chief Financial Officer City of Dalton City Hall/Finance Department 300 W. Waugh Street P.O. Box 1205 Dalton, GA 30720 Southeastern Advisory Services, Inc. FROM: 3495 Piedmont Road, NE Building 12, Suite 202 Atlanta, Georgia 30305 Invoice Number 210 for Investment Consulting Services RE: May 3, 2021 DATE:

Monthly retainer ending April 30, 2021

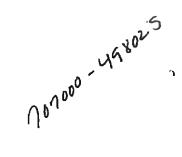
<u>\$2,040.00</u>

\$2.040.00

TOTAL:

Note: Invoice Payable upon receipt

5.6.2



3495 Piedmont Road, NE • Bldg. 12-202 • Atlanta, GA 30305 404-237-3156 • Fax 404-237-2650

CITY OF DALTON EMPLOYEE PENSION PLAN

FINANCIAL REPORT

MARCH 31, 2021

City of Dalton Pension Trust Fund Statement of Net Position March 31, 2021 and 2020 (Unaudited)

	2021	2020
Assets		
Cash and cash equivalents:		
Cash	\$ 10,048	\$ -
Payment fund	608,135	612,689
Investments, at fair value		
MetLife large cap index equity fund	19,381,320	11,817,346
MetLife fixed income - core bond index	37,597,490	36,999,795
MetLife fixed income - Goldman Sachs	12,295,274	11,669,460
Vanguard - 500 index fund	45,393,125	29,034,203
Vanguard - small cap index fund	17,771,302	9,464,106
Vanguard - bond market index	11,120,473	11,059,630
Total Assets	\$ 144,177,167	\$ 110,657,229
Liabilities		
Accounts payable	17,824	2,535
Due to general fund	,	13,160
Total Liabilities	17,824	15,695
Total Net Position	<u> </u>	\$ 110,641,534

City of Dalton Pension Trust Fund Statement of Change in Net Position For the Three Months Ended March 31, 2021 With Comparative Amounts for 2020 (Unaudited)

	2021	2020
Additions		
Contributions:	• 4 074 040	• • • • • • • • • •
Employer Plan members	\$ 1,674,643	\$ 2,315,935
Total contributions	<u> </u>	<u> </u>
	1,024,100	2,400,400
Investment income:		
Interest, dividends and realized gains	1,446,915	816,330
Net increase (decrease) in fair value investments	1,970,502	(13,188,255)
Total investment income	3,417,417	(12,371,925)
Less: investment expense	46,964	45,137
Net investment income	3,370,453	(12,417,062)
Total Additions	5,194,618	(9,931,597)
Deductions		
Pension benefits	1,911,781	1,906,622
Board training expenses	1,200	
Dues, fees, subscriptions	100	-
Legal fees	138	7,236
Actuarial fees	15,000	15,000
Consulting fees	6,120	6,120
Administrative fees	375	375
Miscellaneous	*	÷
Total Deductions	1,934,714	1,935,353
Change in Net Position	3,259,904	(11,866,950)
Net Position Beginning of Year	140,899,439	122,508,484
Net Position End of Period	\$ 144,159,343	\$ 110,641,534

City of Dalton Pension Trust Fund Supplemental Schedule For the Three Months Ended March 31, 2021 With Comparative Amounts for 2020 (Unaudited)

		2021		2020
Investment income:				
Interest income:				
City's cash account interest	\$	150	\$	30
Payment fund interest		4		24
		154		54
Investment income:				
Index equity large cap		70,786		73,441
Fixed Income - core bond index		157,737		233,299
Fixed income - Goldman Sachs		42,395		62,690
Vanguard - 500 index fund		161,701		161,400
Vanguard - small cap index fund		47,078		<u> </u>
Vanguard - bond market index		54,009		69,990
		533,706		600,820
Realized gains (losses):				
Index equity large cap		384,054		(49,928)
Fixed Income - core bond index		67,754		(19,415)
Fixed income - Goldman Sachs		(7,844)		71,441
Vanguard - 500 index fund		462,119		174,974
Vanguard - small cap index fund				38,438
Vanguard - bond market index		6,972		-
		913,055		215,510
Total investment income	\$	1,446,915	\$	816,330
Change in fair value.				
Change in fair value:		057 700		(0.000.400)
Index equity large cap Fixed Income - core bond index		657,788	ļ	(2,923,102)
		(1,562,197)		977,299
Fixed income - Goldman Sachs		(265,784)		(1,022)
Vanguard - 500 index fund		2,016,619		(7,413,051)
Vanguard - small cap index fund		1,601,513		(4,109,411)
Vanguard - bond market index	<u></u>	(477,437)	• (4	281,032
Total change in fair value	\$	1,970,502	\$ (1	3,188,255)
Investment expense:				
Payment fund				
Risk charges	\$	2,907	\$	2,885
Fund charges		16,253		16,174
		19,160		19,059
Investment funds				
Index equity large cap		4,216		3,707
Fixed Income - core bond index		8,950		8,526
Fixed income - Goldman Sachs		14,638		13,845
		27,804		26,078
Total investment expense	\$	46,964	\$	45,137
-	6			



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Metropolitan Life Insurance Company

CITY OF DALTON,GA PAYMENT FUND STATEMEN GROUF ANNUITY CONTRACT # BRANCH 040 FOR THE PERIOD 12/31/20 TO 0	1515
BALANCE AS OF 12/31/20	\$601,968.12
DEPOSITS	1,806,646.57
BENEFIT PAYMENTS GUARANTEED ANNUITIES NON-GUARANTEED ANNUITIES	457,566.77- 1,454,213.86-
WITHDRAWALS	0.00
TRANSFERS FROM GENERAL ACCOUNT	0.00
TRANSFERS FROM SEPARATE ACCOUNT	1,937,103.07
TRANSFERS TO SEPARATE ACCOUNT	1,806,646.57-
EXPENSES RISK CHARGES FUND CHARGES	2,906.52- 16,252.52-
INTEREST EARNED	3.57
BALANCE AS OF 03/31/21	\$608,135.09
INTEREST RATE:	0.08%

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4/12/2021 8:19:05 AM

1 Year 2 Years 3 Years 5 Years 10 Years Inception* Inception Date

09/28/2015

3.14%

N/A

2.96%

4.49%

4.56%

0.27%

-3.45%

-3.45%

-1.29%

METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 T&DWR****

for the period ending March 31, 2021 Investment Performance Results

METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 TWR****

1 Month 3 Months YTD

09/28/2015

3.24%

N/A

3.05%

4.61%

4.70%

0.39%

-3.44%

-3.44%

-1.28%

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tterm	SEPARTE SEPARTE ACCOUNT # 377 ACCESS TO ACCESS TO CORE LAGB - SA 377 BR 007	METROPOLITAN INDEX FUND MI VIA SA# II - SA MI BR 005	METLIFE SEPARATE ACCOUNT #263 - SA 263 BR 008	Total Market Values
Opening Balance	\$37,900,449.22	\$18,324,636.44	\$12,307,378.50	\$68,532,464.16
Deposita	423,634.74	564,846.33	141,211.57	1,129,692.64
Withdrawals	(237,377.89)	(316,503.85)	(79,125.96)	(633,007.70)
Fees	(2,943.36)	(1,409.36)	(4,831.63)	(9,184.35)
Other Contract Expenses	0.00	0.00	00.0	00.0
Transfers	0.00	0.00	0.00	00.00
Distribution of Income	\$0.00	\$0.00	\$0.00	\$0.00
Investment Income	\$51,269.15	\$24,662.50	\$16,099.35	\$92,031.00
Realized Capital Gains/Losses	\$11,084.97	\$66,133.19	(\$31,633.58)	\$45,584.58
Change in Unrealized Appreciation of Assets	(\$548,626.81)	\$718,954.53	(\$53,824.48)	\$116,503.24
Closing Balance	\$37,597,490.02	\$19,381,319.78	\$12,295,273.77	\$69,274,083.57
Closing Unit Value	206.4806	13,737.3744	287.7702	
Closing Number of Units	182,087.27	1,410.85	42,726.02	

METROPOLITAN LIFE INSURANCE COMPANY (INC) Monthly Statement Ending March 31, 2021 **City of Dalton**

Contract/Policy: 001515 City of Dalton Employees' Pension Plan

		\$442,037.00	\$20,082.04	\$161,701.04	\$0.00	\$0.00
		Long-term capital gains	Short-term capital gains	Dividends	Withdrawals	Purchases
					Inst Index Fund Inst 0094-88145531032	Inst Inde
					Account activity for Vanguard funds	Accoun
\$74,284,901.14	\$70,412,328.00					
11,120,473.44	11,536,930.40	10,654,306.28	10.67	0222-88145531032	Total Bond Mkt Index Inst	VBTIX
17,771,302.42	16,122,711.57	10,311,025.42	59.45	0857-88145531032	Small-Cap Index Fund Inst	VSCIX
\$45,393,125.28	\$42,752,686.03	\$29,065,250.20	\$222.18	0094-88145531032	Inst Index Fund Inst	VINIX
Balance on 03/31/2021	Balance on 12/31/2020	Total cost	Average price per share	Fund and account	Name	Symbol
ost basis :TFs, will	require Vanguard to track c lard mutual funds, but not E	(nonretirement) mutual fund accounts (excluding money market funds) require Vanguard to track cost basis on or after that date. Unless you select another method, sales of Vanguard mutual funds, but not ETFs, will on, visit vanguard.com/costbasis.	und accounts (excl iss you select ano stbasis.	axable (nonretirement) mutual fi sold, on or after that date. Unle srmation, visit vanguard.com/co	Beginning on January 1, 2012, new tax rules on taxable (nonretirement) mutual fund accounts (excluding money market funds) require Vanguard to track cost basis information for shares acquired and subsequently sold, on or after that date. Unless you select another method, sales of Vanguard mutual funds, but not ETFs, will default to the average cost method. For more information, visit vanguard.com/costbasis.	Beginning informatic default to
				\$731,878.37		Total
				\$731,878.37 0.00	come e income	Taxable income Nontaxable income
					Year-to-date income	Year-to-
\$74,284,901.14 le as of March 31, 2021	\$74,284,901.1 4 Total account value as of March 31, 2021	Ĕ			Account overview	Acco
					CITY OF DALTON GEORGIA/ THE MAYOR AND COUNCIL OF THE CITY OF DALTON EMPLOYEES' PENSION PLAN	CITY OF CITY OF
800-669-0498	Intermediary Services: 800-669-0498			AND COUNCIL OF THE		Corpoi
		:		AND COUNCIL OF THE	Corporation account	(

March 31, 2021, year-to-date statement

CITY OF DALTON EMPLOYEE PENSION PLAN

FINANCIAL REPORT

APRIL 30, 2021

City of Dalton Pension Trust Fund Statement of Net Position April 30, 2021 and 2020 (Unaudited)

		2021		2020
Assets				
Cash and cash equivalents:				
Cash	\$	10,001	\$	2,794
Payment fund		611,721		611,113
Investments, at fair value				
MetLife large cap index equity fund	20	,372,009	1	.3,372,706
MetLife fixed income - core bond index	37	,855,319	0	7,641,120
MetLife fixed income - Goldman Sachs	12	,344,833	1	.1,937,487
Vanguard - 500 index fund	47	,814,528	Э	2,755,891
Vanguard - small cap index fund	18	,489,300	1	.0,850,349
Vanguard - bond market index	11	,227,713	1	1,248,009
Total Assets	\$ 148	,725,424	\$ 11	8,419,469
Liabilities				
Accounts payable		3,098		2,165
Total Liabilities		3,098		2,165
Total Net Position	\$ 148	,722,326	\$ 11	.8,417,304

City of Dalton Pension Trust Fund Statement of Change in Net Position For the Four Months Ended April 30, 2021 With Comparative Amounts for 2020 (Unaudited)

	2021	2020
Additions		
Contributions:		
Employer	\$ 2,203,064	\$ 2,976,634
Plan members	196,702	217,961
Total contributions	2,399,766	3,194,595
Investment income:		
Interest, dividends and realized gains	1,771,096	1,663,651
Net increase (decrease) in fair value investments	6,288,673	(6,313,887)
Total investment income	8,059,769	(4,650,236)
Less: investment expense	62,023	60,768
Net investment income	7,997,746	(4,711,004)
Total Additions	10,397,512	(1,516,409)
Deductions		
Pension benefits	2,549,377	2,543,875
Board training	1,200	
Dues, fees, subscriptions	100	÷;
Legal fees	288	7,236
Actuarial fees	15,000	15,000
Consulting fees	8,160	8,160
Administrative fees	500	500
Total Deductions	2,574,625	2,574,771
Change in Net Position	7,822,887	(4,091,180)
Net Position Beginning of Year	140,899,439	122,508,484
Net Position End of Period	\$ 148,722,326	\$ 118,417,304

City of Dalton Pension Trust Fund Supplemental Schedule For the Four Months Ended April 30, 2021 With Comparative Amounts for 2020 (Unaudited)

		2021		2020
Investment income:				
Interest income:				
City's cash account interest	\$	152	\$	7
Payment fund interest		3		24
		155		31
Investment income:				
Index equity large cap		88,599		88,170
Fixed Income - core bond index		215,414		305,441
Fixed income - Goldman Sachs		54,019		78,474
Vanguard - 500 index fund		161,701		161,400
Vanguard - small cap index fund		47,078		101,400
Vanguard - bond market index		71,406		02 572
Vanguard - bond market muex				92,572
Poplized going (losses):		638,217		726,057
Realized gains (losses):		560 220		F24 720
Index equity large cap		560,328		524,738
Fixed Income - core bond index		93,852		29,228
Fixed income - Goldman Sachs		9,453		170,185
Vanguard - 500 index fund		462,119		174,974
Vanguard - small cap index fund				38, 438
Vanguard - bond market index		6,972		
		1,132,724		937,563
Total investment income	\$	1,771,096	\$ 1	,663,651
Change in fair value:				
Index equity large cap		1,500,059	(1	,980,002)
Fixed Income - core bond index		1,352,059)		,482,720
Fixed income - Goldman Sachs		(229,264)		151,096
Vanguard - 500 index fund		4,438,022	(3	1,691,363)
Vanguard - small cap index fund		2,319,510		,723,167)
Vanguard - bond market index		(387,595)	(-	446,829
Total change in fair value	Ś	6,288,673	\$ (6	5,313,887)
	<u> </u>	0,200,070	<u> </u>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Investment expense:				
Payment fund				
Risk charges	\$	3,746	\$	3,994
Fund charges		21,269		22,056
5		25,015		26,050
Investment funds				
Index equity large cap		5,669		4,845
Fixed Income - core bond index		11,873		11,409
Fixed income - Goldman Sachs		19,466		18,464
- Mea meanie - Golaman addia		37,008		34,718
Total investment expense	\$	62,023	\$	60,768
iotal investment expense	γ	02,025	<u>~</u>	00,700



CITY OF DALTON,GA PAYMENT FUND STATEM GROUP ANNUITY CONTRACT # BRANCH 040 FOR THE PERIOD 12/31/20 TO	ENT 1515
BALANCE AS OF 12/31/20	\$601,968.12
DEPOSITS	2,365,256.55
BENEFIT PAYMENTS GUARANTEED ANNUITIES NON-GUARANTEED ANNUITIES	599,341.27- 1,950,035.94-
WITHDRAWALS	0.00
TRANSFERS FROM GENERAL ACCOUNT	0.00
TRANSFERS FROM SEPARATE ACCOUNT	2,584,142.70
TRANSFERS TO SEPARATE ACCOUNT	2,365,256.55-
EXPENSES RISK CHARGES FUND CHARGES	3,746.46- 21,269.21-
INTEREST EARNED	2.98
BALANCE AS OF 04/30/21	\$611,720.92
INTEREST RATES: FROM 01/01/21 TO 03/31/21 FROM 04/01/21 TO 06/30/21	0.08% 0.03%

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April 30, 2021,

Long-term capital gains	\$442,037.00
Short-term capital gams	\$20,082.04
Dividends	\$161,701.04
Withdrawals	\$0.00
Purchases	\$0.00

Account activity for Vanguard funds

Inst Index Fund Inst 0094-88145531032

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\$77,531,541.31

Total account value as of April 30, 2021

Intermediary Services: 800-669-0498

Vanguard

Year-to-date income

Account overview

CITY OF DALTON GEORGIA/ THE MAYOR AND COUNCIL OF THE CITY OF DALTON EMPLOYEES' PENSION PLAN

Corporation account

Taxable income	\$749,276.17
Nontaxable income	0.00
Total	\$749,276.17

Balances and holdings for Vanguard funds

Beginning on January 1, 2012, new tax rules on taxable (nonretirement) mutual fund accounts (excluding money market funds) require Vanguard to track cost basis information for shares acquired and subsequently sold, on or after that date. Unless you select another method, sales of Vanguard mutual funds, but not ETFs, will default to the average cost method. For more information, visit vanguard.com/costbasis.

Balance on Balance on 12/31/2020 04/30/2021	\$42,752,686.03 \$47,814,528.02	16,122,711.57 18,489,299.81	11,536,930.40 11,227,713.48
Total cost	\$29,065,250.20 \$42,7	10,311,025.42 16,1	10,671,704.08 11,5
Average price per share	\$222.18	59.45	10.67
Fund and account	0094-88145531032	0857-88145531032	0222-88145531032
Name	Inst Index Fund Inst	Small-Cap Index Fund Inst	Total Bond Mkt Index Inst
Symbol	VINIX	VSCIX	VBTIX

\$77,531,541.31

\$70,412,328.00

METROPOLITAN LIFE INSURANCE COMPANY (INC) Monthly Statement Ending April 30, 2021 City of Dalton

Contract/Policy: 001515 City of Dalton Employees' Pension Plan

tem	METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 BR 007	METROPOLITAN INDEX FUND MI VIA SA# II - SA MI BR 005	METLIFE SEPARATE ACCOUNT #263 - SA 263 BR 008	Total Market Values
Opening Balance	\$37,597,490.02	\$19,381,319.78	\$12,295,273.77	\$69,274,083.57
Deposita	209,478.74	279,305.00	69,826.24	558,609.98
Withdrawals	(242,639.86)	(323,519.81)	(80,879.96)	(647,039.63)
Fees	(2,923.17)	(1,453.39)	(4,827.59)	(9,204.15)
Other Contract Expenses	0.00	00.0	0.00	0.00
Transfers	00.0	0.00	0.00	0.00
Distribution of Income	\$0.00	\$0.00	\$0.00	\$0.00
Investment Income	\$57,677.79	\$17,813.08	\$11,623.88	\$87,114.75
Realized Capital Gains/Losses	\$26,097.25	\$176,273.32	\$17,296.77	\$219,667.34
Change in Unrealized Appreciation of Assets	\$210,138.68	\$842,271.37	\$36,519.53	\$1,088,929.58
Closing Balance	\$37,855,319.45	\$20,372,009.35	\$12,344,832.64	\$70,572,161.44
Closing Unit Value	208.0933	14,469.3116	289.3003	
Closing Number of Units	181,915.16	1,407.95	42,671.34	

Investment Performance Results for the period ending April 30, 2021

	1 Month	3 Months	Ę	1 Year	2 Years	3 Years	5 Years	10 Years	Since Inception*	Inception Date
METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 T&DWR***	0.77%	-1.98%	-2.70%	-0.60%	4.95%	5.02%	3.04%	N/A	3.24%	09/28/2015
METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 TWR****	0.78%	-1.97%	-2.68%	-0.51%	5.09%	5.14%	3.13%	N/A	3.33%	09/28/2015



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CITY OF DALTON PENSION MBR CALCULATION

Period Ended	<u>12/31/17</u>	<u>12/31/18</u>	<u>12/31/19</u>	<u>12/31/20</u>	<u>03/31/20</u>	<u>03/31/21</u>
MBR	\$ 31,837,567	\$ 28,791,767	\$ 28,467,408	\$ 28,753,560	\$ 31,415,042	\$ 26,175,738
<i>Equities:</i> Large Cap Index Fund Small Cap Index Fund	25,137,254 -	14,710,139 -	14,449,358 -	18,338,135 -	11,817,346 -	19,381,320 -
Sub-total	25,137,254	14,710,139	14,449,358	18,338,135	11,817,346	19,381,320
Equities at 75% Fixed income at 100% Payment fund at 100% Recognized assets	18,852,941 42,700,883 612,361 62,166,185	11,032,604 42,913,229 627,264 54,573,097	10,837,019 47,096,050 610,462 58,543,531	13,753,601 51,549,519 601,968 65,905,088	8,863,010 48,669,255 612,689 58,144,954	14,535,990 49,892,764 608,135 65,036,889
Minimum required balance	31,837,567	28,791,767	28,467,408	28,753,560	31,415,042	26,175,738
Excess (deficit) assets	\$ 30,328,618	\$ 25,781,330	\$ 30,076,123	\$ 37,151,528	\$ 26,729,912	\$ 38,861,151

Market Indices Performance As March 31, 2021 (%) Returns

	1 Month	<u>Q-T-D</u>	<u>Y-T-D</u>	<u>1 Year</u>	<u>3 Year</u>
<u>Equities</u>					
S&P 500	4.38	6.17	6.17	56.40	16.77
Russell 1000 Growth	1.72	0.94	0.94	62.80	22.79
Russell 1000 Value	5.88	11.26	11.26	56.14	10.96
Russell 2000	1.00	12.70	12.70	94.94	14.76
MSCI EAFE	2.30	3.48	3.48	44.60	6.02
MSCI Emerging Markets	-1.51	2.29	2.29	58.44	6.47
Fixed Income					
Barclays Aggregate	-1.25	-3.37	-3.37	0.71	4.65
Barclays Intermediate G/C	-0.78	-1.86	-1.86	2.01	4.36
Barclays 1-3 Year G/C	-0.05	-0.04	-0.04	1.58	3.04
Barclays High Yield	0.15	0.85	0.85	23.74	6.84
90 Day T Bills	0.01	0.02	0.02	0.21	1.45

SOUTHEASTERN ADVISORY SERVICES, INC. Registered Investment Advisor

