



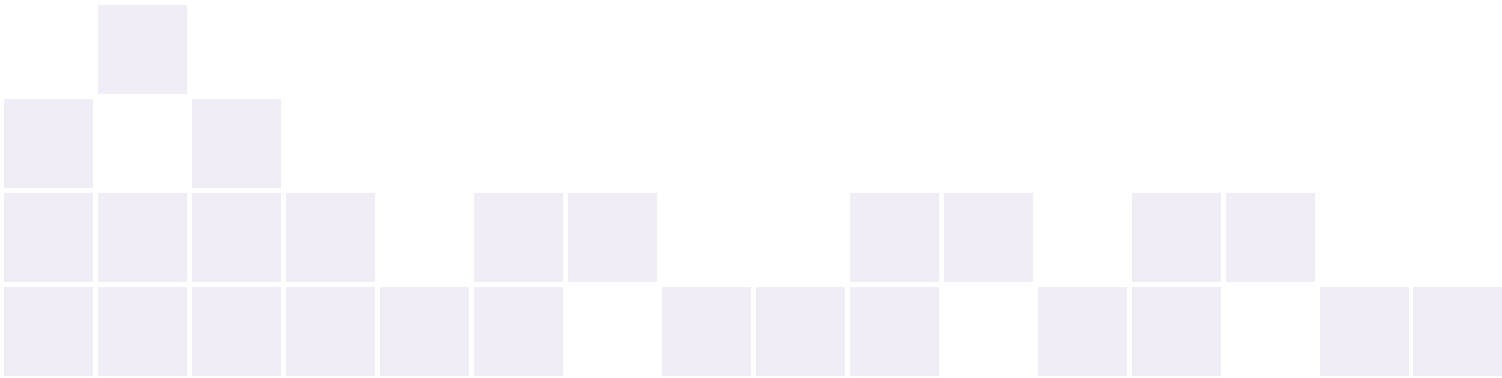
Employment Report **2019-2020**



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Welcome to the NYU Stern Community



We are excited to share our 2019 NYU Stern School of Business Employment Report. Building on our strong foundation of career success, our students secured an impressive array of full-time and summer internship roles. Partnership with employers and alumni is key to achieving these results, and we are happy to present our shared outcomes.

Students come to NYU Stern to learn within and beyond the classroom. Leveraging our unique New York City location and NYU's global network, NYU Stern students are engaged learners focused on bold experimentation and personal growth while seeking opportunities to use the power of business to make an impact.

The careers team at NYU Stern partners with students to support them as they become nimble professionals who can drive change and find strategic solutions. Through interactive programming, we work with students to build the skills needed to be change agents who are ready to tackle the rapidly changing global business landscape.

We look forward to the year ahead and working with employers of all sizes to build a customized approach to identify and connect you with the right student talent to meet your workforce needs.

Thank you for your partnership and continued engagement with our team and our students.

Warm regards,

Roxanne Hori
Associate Dean
Corporate Relations and Career Services

Beth Briggs
Assistant Dean
Career Services

What Makes a Stern Graduate Exceptional?



We attract and recruit students who have a passion for Stern and share our values:

- **Radically Responsible:** The unequivocal belief in the power of business to improve society is built directly into our culture and curriculum.
- **Uncommonly Connected:** With our NYC location and access to NYU's global network, we build deep connections with industry both locally, and worldwide.
- **IQ + EQ:** Our intelligent, street smart community reveres diversity, inclusion, equity and belonging of all people and ideas.
- **Excellence, Unbound by Tradition:** People choose us because we are bold, nimble, fearless, hip, edgy, and innovative - a School rooted in rigor, yet on the cutting edge.



Sanjana Upadhyay, MBA 2020
Summer Associate at Evercore

"When I decided to apply to business school, Stern was an obvious choice given its vast alumni network, rigorous finance curriculum and incredible location. I was immersed in the thorough programming by the Office of Career Development (OCD) and Graduate Finance Association, designed to prepare students for all aspects of the recruiting process, from resume reviews to final interviews. What stood out was the concerted and enthusiastic effort by the OCD Career Mentors, Career Coaches and MBA2s to ensure that there was a constant feedback loop and closing of any gaps as I moved along in the process. I was delighted to secure a summer internship with the M&A group at Evercore Partners in New York City."



Class of 2019 Full-Time MBA Employment Data

Class Profile



37%
Students with International Citizenship*

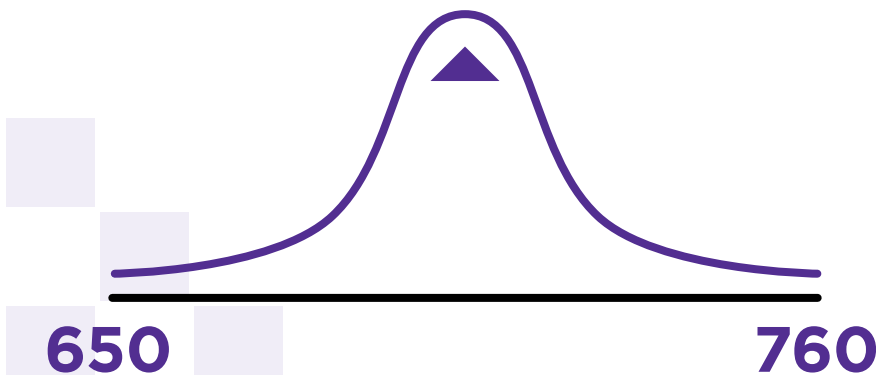
* Includes Foreign National, Dual Citizen and U.S. Permanent Resident

**UNDERGRADUATE GPA
80% RANGE**



3.12-3.81

**GMAT SCORE
80% RANGE**



**WORK EXPERIENCE
(in number of years)**



Average: **4.9** Range: **0-15**

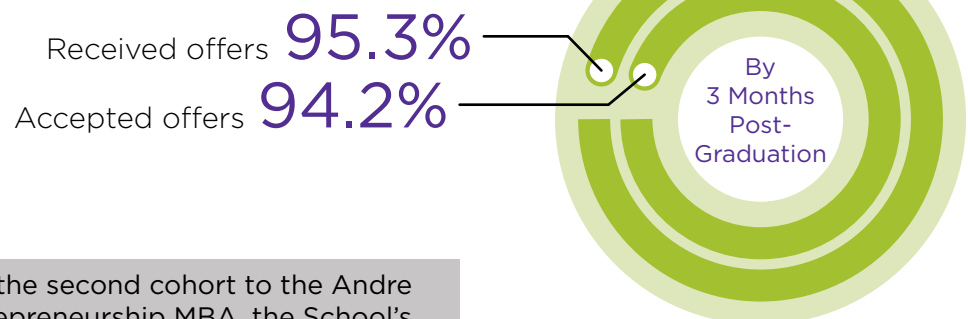
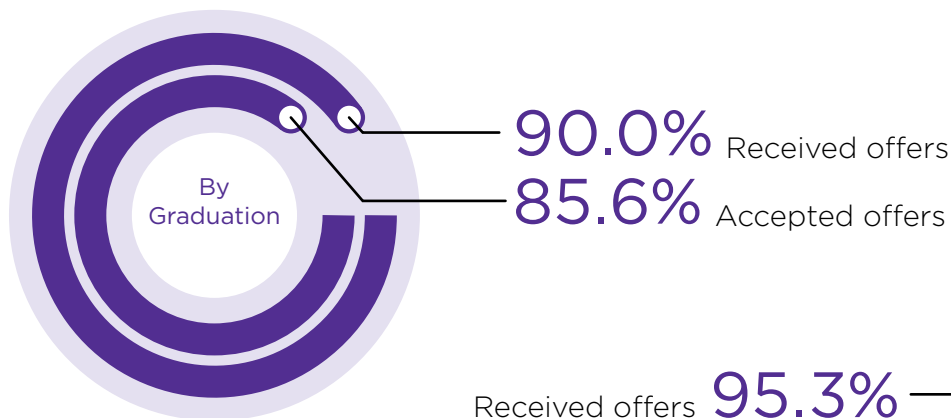
Class of 2019 Full-Time MBA Employment Data

EMPLOYMENT PROFILE

	US	International	Total
Seeking Employment	277	84	361
Not Seeking Employment			
Company Sponsored	3	1	4
Continuing Education	7	0	7
Postponing Job Search	4	1	5
Starting New Business	2	2	4
Not Seeking - Other	5	0	5
Total Not Seeking	21	4	25
No Information Available	7	5	12
Total Graduates	305	93	398

Last year alone, more than 600 students engaged in one of 30+ Stern Solutions experiential learning curricular offerings in a variety of industries. The number of MBAs who participated increased by more than 160 percent in the last four years.

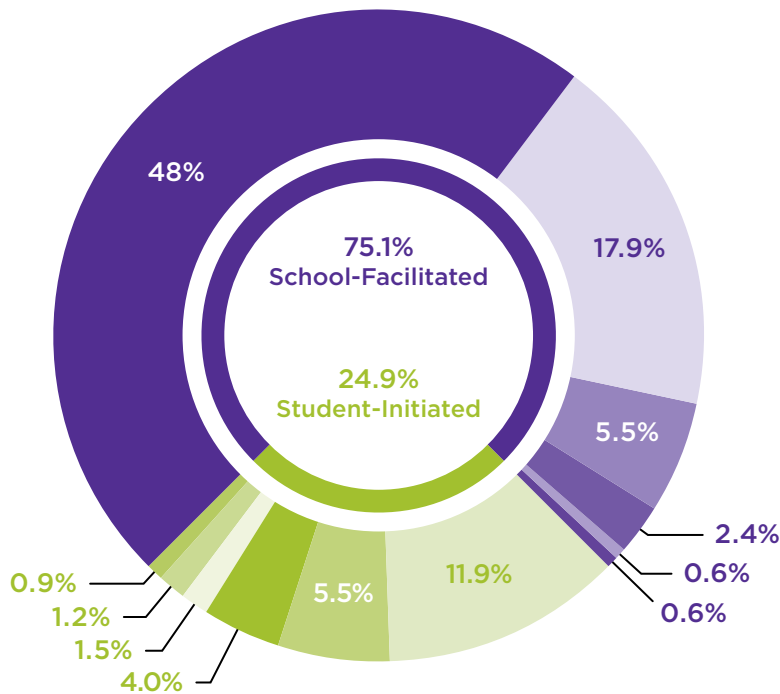
TIMING OF OFFERS



Stern recently welcomed the second cohort to the Andre Koo Technology and Entrepreneurship MBA, the School's focused option for students interested in careers at the intersection of business and tech. This year's class is comprised of 50 percent female students.

Class of 2019 Full-Time MBA Employment Data

SOURCES OF ACCEPTED JOB OFFERS



- 48.0%** Full-Time Offer from Internship (Internship sourced by school-facilitated activity)
- 17.9%** Stern On-Campus Scheduled Interviews
- 5.5%** Stern Job Postings
- 2.4%** Stern Alumni
- 0.6%** Stern Career Fairs
- 0.6%** Faculty Referrals
- 11.9%** Personal Contacts
- 5.5%** Full-Time Offer from Internship (internship sourced by student-initiated activity)
- 4.0%** External Job Posting Boards
- 1.5%** Pre-Stern Employer
- 1.2%** External Career Fairs
- 0.9%** Social Media (LinkedIn, WeChat, etc.)

COMPENSATION OVERVIEW

Total MBA Graduates	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Base Salary	135,299	140,000	53,310	200,000
Signing Bonus	38,214	30,000	1,000	170,000

US Citizen/ Permanent Resident	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Base Salary	137,308	140,000	72,000	200,000
Signing Bonus	37,778	30,000	1,000	170,000

International	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Base Salary	128,324	130,000	53,310	180,000
Signing Bonus	39,641	30,000	5,000	100,000

Stern remains at the forefront of FinTech as the first among business schools to offer an MBA specialization. During the past academic year, Stern offered 13 graduate FinTech courses, such as Robo Advisors and Systematic Trading, Fintech Analytics and Topics in Cryptocurrency Investing.

¹ Usable base salary data provided by 94.7% of graduates who accepted an offer by three months after graduation

² NYU Stern does not include amount or percentage of equity or stock options, corporate reimbursement for relocation and/or second-year tuition expenses in its annual compensation totals

³ International salaries are reported in U.S. dollars as calculated by students on basis of prevailing exchange rates

Class of 2019 Full-Time MBA Employment Data

COMPENSATION OF ACCEPTED OFFERS BY GEOGRAPHICAL REGION

North American Regions	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Mid-Atlantic	4.3%	130,577	130,000	77,500	190,000
Midwest	2.0%	123,800	108,000	85,000	165,000
Northeast	74.9%	139,565	150,000	75,000	200,000
South	1.0%	118,667	115,000	76,000	165,000
Southwest	2.0%	143,667	157,500	97,000	165,000
West	15.2%	135,630	130,000	72,000	190,000
Canada	0.7%	†	†	†	†

† Reporting numbers insufficient to provide salary information

Stern cultivates an entrepreneurial mindset through start-up competitions and mentorship for students offered through the School's W. R. Berkley Innovation Labs. During this year's \$300K Entrepreneurs Challenge, nearly 250 teams comprising more than 500 students, faculty and alumni from 19 schools across NYU's global network competed.

World Regions	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Asia & Middle East	6.0%	113,159	112,285	70,000	180,000
Europe	2.7%	102,701	107,000	53,310	136,000
Latin America & the Caribbean	1.2%	102,500	100,000	95,000	115,000
North America	90.2%	137,957	145,000	72,000	200,000

† Reporting numbers insufficient to provide salary information

Endless Frontier Labs (EFL), founded at NYU Stern, is a program for early-stage science and technology-based startups that is structured to optimize each startup's chance of growing into a successful company through a performance-based mentoring process. Participating startups receive support from MBAs through a companion course.



Maya Joyce, MBA 2019
Client Solutions Manager at Facebook

"Upon arriving at Stern, I immediately joined the Stern Technology Association (STA). I had access to amazing resources and the opportunity to help develop a newer club at the school. As an Assistant Vice President for the STA Tech Week committee, I worked closely with the Office of Career Development (OCD) to source panelists for our week-long programming. Their dedication to our club made the event a huge success. Ultimately, with the help of OCD mock interviews, resume reviews, and a lot of interview prep with my classmates, I successfully landed a full-time role at Facebook."

Class of 2019 Full-Time MBA Employment Data

COMPENSATION OF ACCEPTED OFFERS BY INDUSTRY

Industry	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)	Average Signing Bonus (\$)
Consulting	37.1%	144,823	150,000	53,310	186,000	29,764
Consumer Packaged Goods	5.6%	111,278	110,000	100,000	135,000	30,333
Financial Services	29.4%	136,758	150,000	61,000	180,000	57,323
Diversified Financial Services	1.8%	101,000	105,000	61,000	130,000	33,333
Investment Banking	22.6%	143,194	150,000	100,000	180,000	60,713
Private Equity	1.5%	120,000	120,000	110,000	130,000	73,333
Venture Capital	1.8%	114,500	130,000	77,500	150,000	46,250
Other*	1.8%	125,000	122,500	100,000	165,000	16,750
Healthcare/Pharmaceuticals/Biotech	2.1%	119,286	115,000	105,000	140,000	25,000
Entertainment/Media/Sports	2.1%	110,429	90,000	75,000	175,000	18,917
Non-Profit/Education	0.9%	†	†	†	†	†
Real Estate	2.1%	122,500	120,000	115,000	135,000	†
Retail	1.5%	122,000	125,000	90,000	140,000	\$15,000
Technology/Telecommunications	15.0%	121,712	121,500	72,000	185,000	\$37,256
Other						
Energy	0.3%	†	†	†	†	†
Executive Search	0.3%	†	†	†	†	†
Hospitality	0.6%	†	†	†	†	†
Manufacturing	0.3%	†	†	†	†	†
Law	2.9%	185,556	190,000	150,000	200,000	†

* Financial Services Other includes: Asset Management, Commercial Banking and Insurance

† Reporting numbers insufficient to provide salary information

Stern recently welcomed the second cohort to the Fashion & Luxury MBA, the school's focused option for students interested in careers at the intersection of business, fashion and luxury. One hundred percent of this year's class came in with work experience, with 41 percent having worked in consumer products, fashion and/or retail.

Class of 2019 Full-Time MBA Employment Data

COMPENSATION OF ACCEPTED OFFERS BY FUNCTION

Function	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)	Average Signing Bonus (\$)
Consulting	45.3%	139,670	150,000	53,310	186,000	30,230
Business Development/Sales	5.0%	118,767	120,000	70,000	175,000	34,389
Strategy	3.8%	122,109	122,500	75,000	155,000	34,167
Management	32.6%	144,720	150,000	53,310	186,000	29,898
Technology	2.4%	140,000	142,500	110,000	158,000	30,063
Other ¹	1.5%	130,400	125,000	117,000	155,000	18,333
Finance/Accounting	30.6%	135,758	150,000	61,000	185,000	55,379
General/Corporate	4.1%	116,429	117,500	90,000	130,000	34,273
Investment Banking	18.8%	148,051	150,000	120,000	180,000	62,121
Private Wealth Management	1.8%	125,000	125,000	125,000	125,000	54,583
Private Equity	2.4%	110,357	115,000	77,500	130,000	51,000
Other ²	3.5%	116,455	120,000	61,000	185,000	36,500
Management	5.9%	118,588	115,000	80,000	165,000	33,909
General Management	4.4%	117,000	115,000	80,000	165,000	39,125
Merchandising	0.3%	†	†	†	†	†
Project Management	1.2%	135,000	135,000	125,000	145,000	†
Information Technology/Data Analytics	0.9%	†	†	†	†	†
Marketing/Sales	10.9%	120,559	120,000	85,000	178,000	27,532
Brand Management	3.5%	112,136	108,000	100,000	133,500	25,682
General	2.4%	114,125	115,750	85,000	140,000	23,000
Product Marketing	1.2%	143,250	135,000	125,000	178,000	25,000
Product Management	3.8%	125,006	122,500	85,500	162,000	34,444
Operations	3.5%	110,917	121,500	72,000	135,000	37,188
Other						
Law	2.9%	176,300	190,000	93,000	200,000	†

¹ Consulting Other includes: Brand/Innovation, Human Capital and Retail

² Finance/Accounting Other includes: Investment Management, Research - Equity Buy Side, Research - Equity Sell Side, Sales & Trading, Structured/Project Finance and Venture Capital

† Reporting numbers insufficient to provide salary information



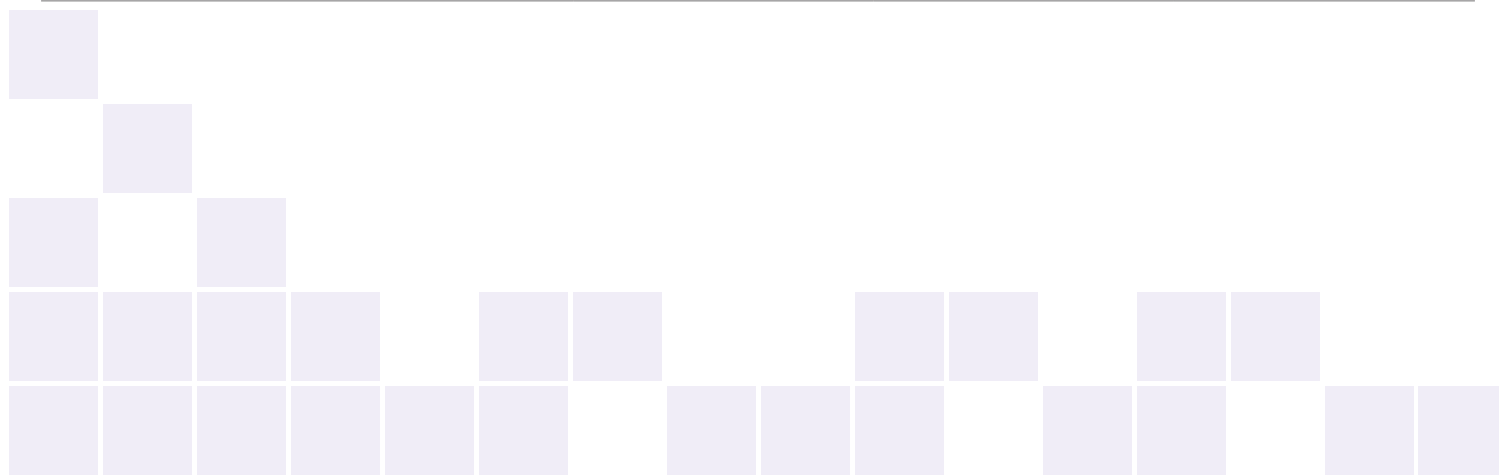
Ed Gildea, MBA 2019
Senior Manager at Restaurant Brands International

“Upon arriving at Stern, the Office of Career Development (OCD) worked with me to ensure I would be successful in recruiting. From resume reviews and mock interviews to coffee chats and corporate presentations, the OCD team supported me in my recruiting process. After meeting with members of the Restaurant Brands International (RBI) team, I found the firm’s culture and leadership opportunities a great fit and worked over the summer as a member of the global operations team at RBI’s Tim Hortons brand in Toronto. I was excited to receive a full-time offer to return to RBI and leverage my prior work experience and the skills I acquired at Stern to drive value.”

Class of 2019 Full-Time MBA Employment Data

YEAR-OVER-YEAR EMPLOYMENT DATA BY INDUSTRY

Industry	Class of 2019	Class of 2018	Class of 2017
Consulting	37.1%	28.4%	26.0%
Consumer Packaged Goods	5.6%	5.2%	7.3%
Energy	0.3%	0.9%	0.3%
Financial Services	29.4%	33.8%	32.4%
Asset Management	0.9%	0.3%	1.9%
Commercial Banking	0.3%	0.9%	1.3%
Diversified Financial Services	1.8%	3.7%	2.5%
Hedge Fund	-	0.3%	0.6%
Insurance	0.6%	1.2%	1.3%
Investment Banking	22.6%	26.2%	22.9%
Private Equity	1.5%	0.3%	0.6%
Venture Capital	1.8%	0.9%	1.3%
Healthcare/Pharmaceuticals/Biotech	2.1%	2.7%	2.9%
Hospitality	0.6%	0.3%	0.3%
Manufacturing	0.3%	0.6%	0.6%
Entertainment/Media/Sports	2.1%	2.1%	2.9%
Non-Profit	0.9%	1.2%	1.6%
Non-Profit	0.6%	0.9%	1.6%
Education	0.3%	0.3%	-
Real Estate	2.1%	1.8%	3.5%
Retail	1.5%	2.1%	3.2%
Apparel/Fashion	1.2%	2.1%	2.2%
General	0.3%	-	1.0%
Technology	15.0%	16.5%	16.8%
Technology	14.4%	15.2%	14.9%
Telecommunications	0.6%	1.2%	1.9%
Transportation & Logistics Services	-	0.3%	0.3%
Other	3.2%	4.0%	1.9%
Executive Search	0.3%	-	-
Law	2.9%	4.0%	1.9%



Class of 2019 Full-Time MBA Employment Data

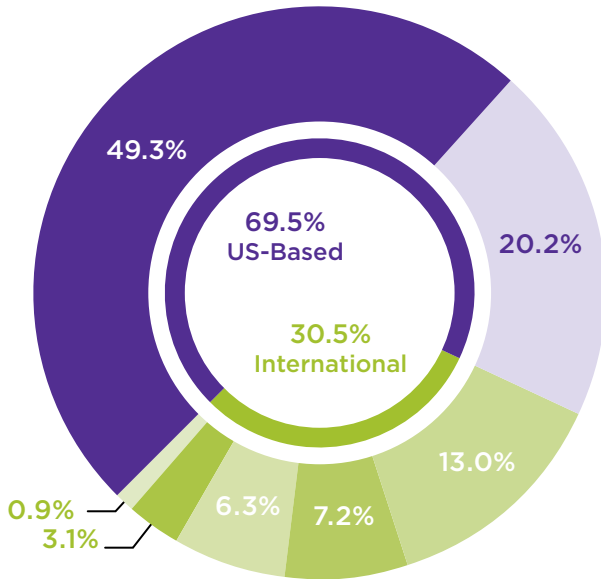
YEAR-OVER-YEAR EMPLOYMENT DATA BY FUNCTION

Function	Class of 2019	Class of 2018	Class of 2017
Consulting	45.3%	36.8%	31.1%
Brand/Innovation	0.9%	0.3%	0.6%
Business Development/Sales	5.0%	2.5%	1.9%
Human Capital	0.3%	-	-
Strategy	3.8%	6.4%	3.8%
Management	32.6%	24.5%	22.1%
Retail	0.3%	0.9%	-
Technology	2.4%	2.1%	2.6%
Finance/Accounting	30.6%	34.7%	36.5%
General/Corporate	4.1%	7.7%	10.3%
Investment Banking	18.8%	21.5%	20.5%
Investment Management	0.6%	0.6%	1.6%
Private Wealth Management	1.8%	1.5%	0.3%
Private Equity	2.4%	0.9%	1.3%
Research - Equity Buy Side	0.3%	0.6%	0.3%
Research - Equity Sell Side	0.9%	0.6%	0.3%
Research - Fixed Income Sell Side	-	-	-
Research - Fixed Income Buy Side	-	-	0.3%
Risk Management	-	-	0.3%
Sales & Trading	0.3%	-	1.0%
Structured/Project Finance	0.6%	0.3%	-
Venture Capital	0.9%	0.9%	0.3%
Management	5.9%	6.1%	6.7%
General Management	4.4%	4.6%	5.4%
Merchandising	0.3%	0.3%	0.3%
Project Management	1.2%	1.2%	1.0%
Human Resources	-	1.2%	-
Information Technology	0.9%	2.1%	1.3%
Information Systems/Technology	-	0.3%	-
Data Analytics	0.9%	1.8%	1.3%
Marketing/Sales	10.9%	13.5%	18.9%
Brand Management	3.5%	2.8%	4.5%
General	2.4%	3.7%	5.1%
Market Research	-	-	0.3%
Product Marketing	1.2%	0.6%	1.6%
Product Management	3.8%	6.4%	7.4%
Operations	3.5%	1.5%	3.5%
Other			
Law	2.9%	4.0%	1.9%

Employment Outcomes and Trends for Students with Non-US Work Authorization for the Three Most Recent Classes

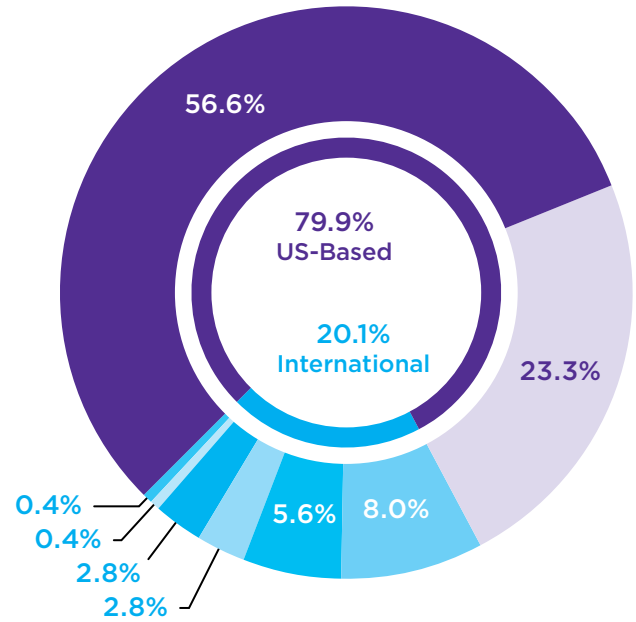
International students are a vitally important part of the full-time MBA student body at NYU Stern. With their diverse skills and ability to traverse continents and cultures, our international graduates have excelled across industries and functions, and have enhanced Stern's reputation around the world. While many international students secure employment in the United States each year, there are many others who obtain roles outside of the United States. This is often part of a deliberate recruiting strategy—either because they are prioritizing international recruiting, or because overseas opportunities represent a valuable alternative to the limited visa sponsorship in the U.S. market.

Geographical Region



Regions of Full-Time Employment

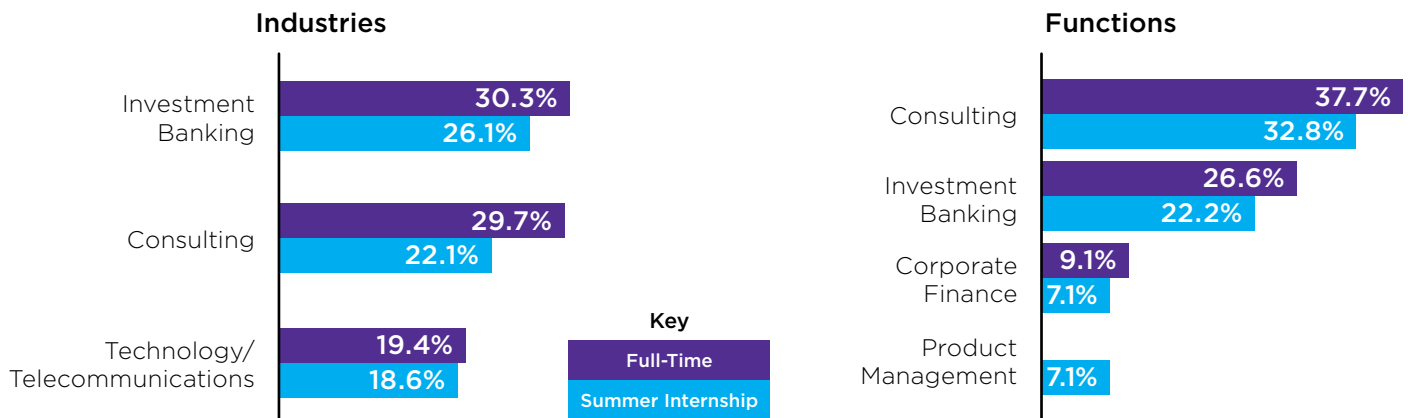
13.0%	Asia	3.1%	Middle East
7.2%	Europe	0.9%	Canada
6.3%	Latin America and Caribbean	49.3%	New York
		20.2%	US - Other



Regions of Summer Internship Employment

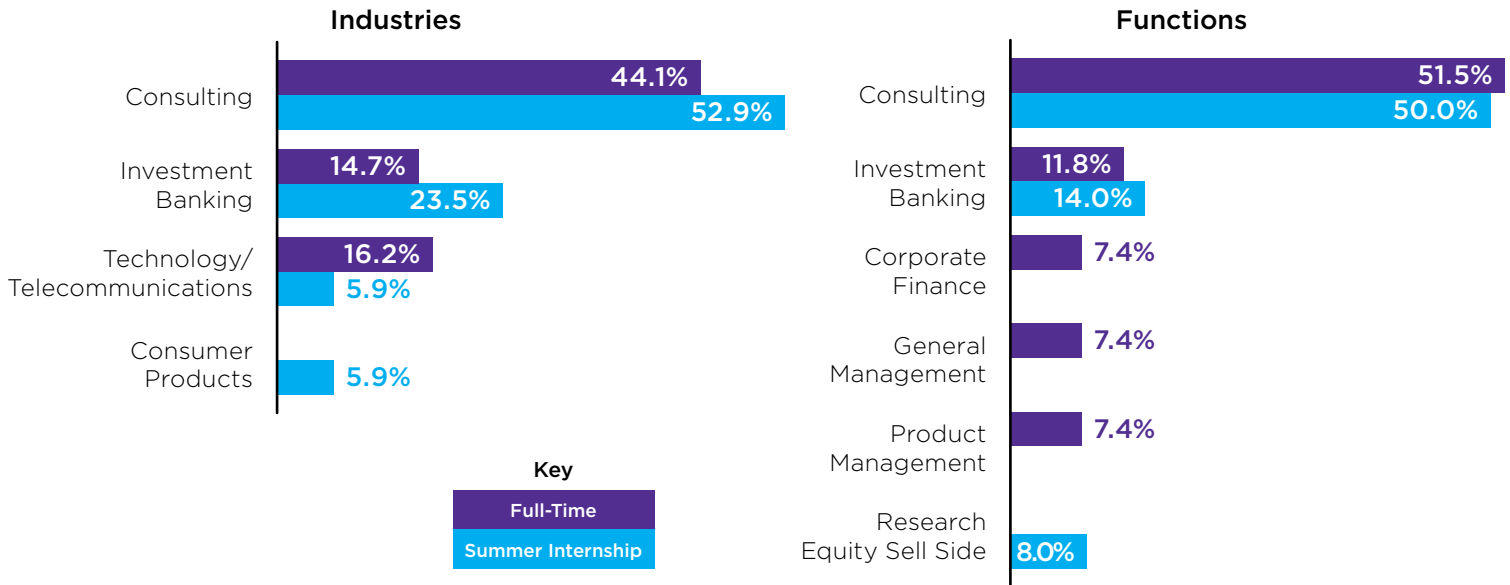
8.0%	Asia	0.4%	Canada
5.6%	Europe	0.4%	Oceania
2.8%	Latin America and Caribbean	56.6%	New York
2.8%	Middle East	23.3%	US - Other

Top 3 Industries and Functions in US

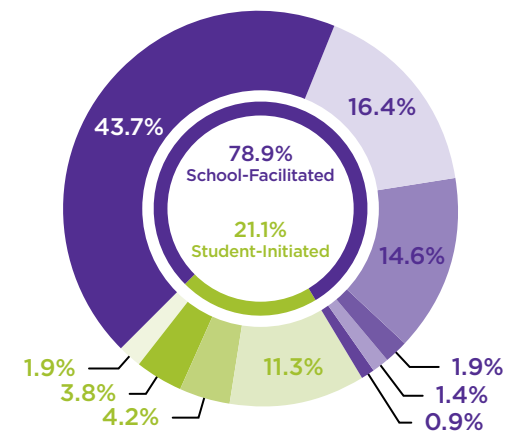


Employment Outcomes and Trends for Students with Non-US Work Authorization for the Three Most Recent Classes

Top 3 Industries and Functions Outside the US

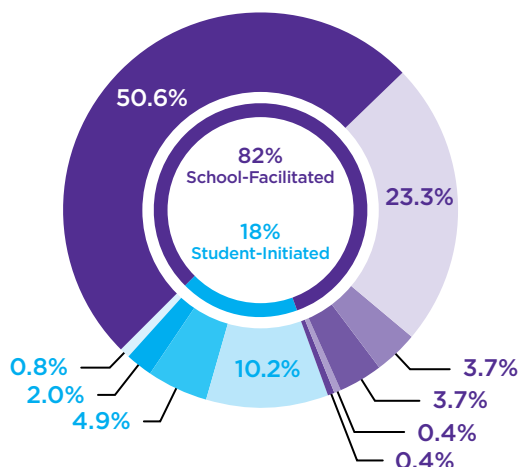


Sources of Accepted Job Offers



Full-Time Employment

- 43.7% Full-Time Offer from Internship (internship sourced by school-facilitated activity)
- 16.4% Stern On-Campus Scheduled Interviews
- 14.6% Stern Job Postings
- 1.9% Stern Alumni
- 1.4% Stern Career Fairs
- 0.9% Stern Supported Activities (clubs, treks, conferences, etc.)
- 11.3% Personal Contacts
- 4.2% External Job Posting Boards
- 3.8% Full-Time Offer from Internship (internship sourced by graduate-facilitated activity)
- 1.9% Other Student-Initiated



Summer Internship

- 50.6% Stern On-Campus Scheduled Interviews
- 23.3% Stern Job Postings
- 3.7% Stern Alumni
- 3.7% Stern Supported Activities (clubs, treks, conferences, etc.)
- 0.4% Stern Career Fairs
- 0.4% Faculty Referrals
- 10.2% Personal Contacts
- 4.9% External Job Posting Boards
- 2.0% Social Media (LinkedIn, WeChat, etc.)
- 0.8% Other Student-Initiated

Class years for full-time data: 2017, 2018 and 2019
Class years for summer data: 2018, 2019 and 2020

Class of 2020 Internship MBA Employment Data

Class Profile



39%
Students with
International
Citizenship*

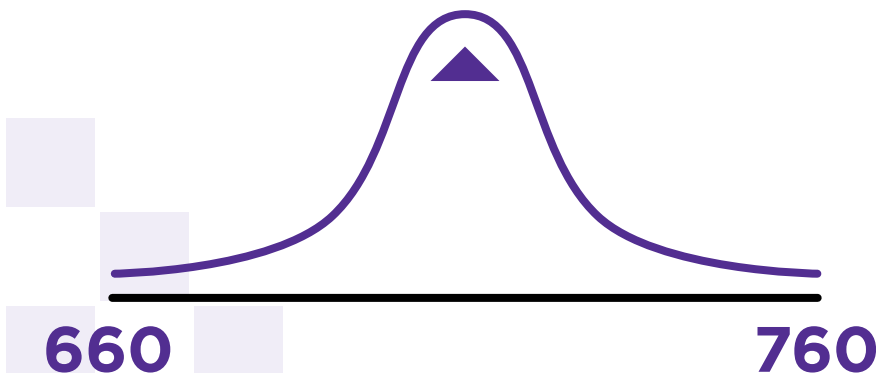
* Includes Foreign National, Dual Citizen and U.S. Permanent Resident

UNDERGRADUATE GPA
80% RANGE



3.12-3.80

GMAT SCORE
80% RANGE



WORK EXPERIENCE
(in number of years)



Average: 5.3 Range: 0-13

Class of 2020 Internship MBA Employment Data

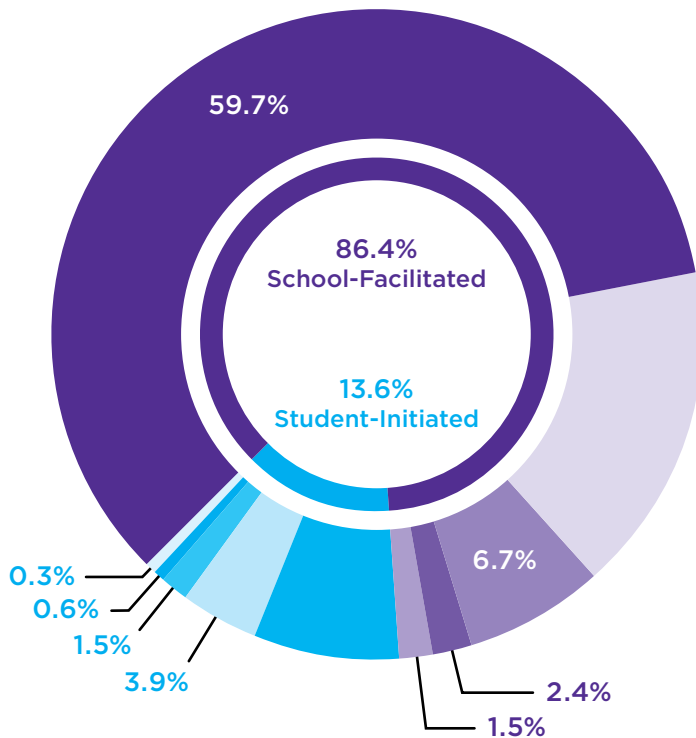
EMPLOYMENT PROFILE

NYU Stern is now in the third year of its Fertitta Veterans Program, which was created exclusively for U.S. military veteran and active duty students who will be entering the school's full-time MBA program. Seven percent of Stern's MBA Class of 2021 are either veterans or active duty.

	Total
Total MBAs	371
Seeking Summer Internship	337
Not Seeking Summer Internship	30
No Information	4

SOURCES OF ACCEPTED OFFERS

MBA students provide solutions to real-life business challenges with a range of local and global organizations. Last year alone, students engaged with more than 100 corporate partners through Stern Solutions experiential learning projects.



- 59.7%** Stern On-Campus Scheduled Interviews
- 16.4%** Stern Job Postings
- 6.7%** Stern Supported Activities (clubs, treks, conferences, etc.)
- 2.1%** Stern Alumni
- 1.5%** Stern Career Fairs
- 7.3%** Personal Contacts
- 3.9%** External Job Posting Boards
- 1.5%** Social Media (LinkedIn, WeChat, etc.)
- 0.6%** Pre-Stern Employer
- 0.3%** External Career Fairs

Class of 2020 Internship MBA Employment Data

COMPENSATION OVERVIEW

Total MBA Graduates	Average (\$)	Median (\$)	Low (\$)	High (\$)
Weekly Base Salary	2,388	2,500	440	4,687

U.S. Citizen/Permanent Resident with Permanent U.S. Work Authorization	Average (\$)	Median (\$)	Low (\$)	High (\$)
Weekly Base Salary	2,393	2,531	440	4,687

International without Permanent U.S. Work Authorization	Average (\$)	Median (\$)	Low (\$)	High (\$)
Weekly Base Salary	2,376	2,500	500	4,000

¹ Usable base salary data provided by 89.9% of graduates who accepted an internship offer

² International salaries are reported in U.S. dollars as calculated by students on basis of prevailing exchange rates

COMPENSATION OF ACCEPTED OFFERS BY GEOGRAPHICAL REGION

North American Region	%	Average Weekly Base (\$)	Median Weekly Base (\$)	Low (\$)	High (\$)
Mid-Atlantic	2.0%	1,908	1,573	1,080	3,000
Midwest	0.7%	†	†	†	†
Northeast	81.8%	2,441	2,800	440	4,687
South	2.0%	2,032	1,800	1,560	2,500
Southwest	1.0%	2,542	2,500	2,125	3,000
West	11.9%	2,179	2,161	880	3,375
Canada	0.7%	†	†	†	†

† Reporting numbers insufficient to provide salary information

World Region	%	Average Weekly Base (\$)	Median Weekly Base (\$)	Low (\$)	High (\$)
Asia & Middle East	3.7%	2,333	2,500	900	3,125
Europe	1.6%	2,391	2,441	2,019	2,885
Latin America and the Caribbean	1.2%	1,617	1,483	500	3,000
North America	93.5%	2,401	2,531	440	4,687

Stern students begin preparing for MBA recruiting success before they arrive on campus. Over the summer, the careers team provides access to self-assessment resources and offers a comprehensive resume review which couples an AI-enabled resume assessment with live coach feedback. Students can also participate in a variety of early workshops to maximize their summers before starting the program.

Class of 2020 Internship MBA Employment Data

COMPENSATION OF ACCEPTED OFFERS BY INDUSTRY

Industry	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Consulting	27.1%	2,845	2,886	700	4,167
Consumer Packaged Goods	8.6%	1,752	1,600	500	3,750
Financial Services	36.3%	2,584	2,884	440	4,687
Asset Management	1.8%	2,098	2,362	800	2,900
Diversified Financial Services	1.5%	2,160	2,200	2,000	2,400
Investment Banking	27.4%	2,753	2,885	440	4,687
Private Equity	1.5%	†	†	†	†
Venture Capital	1.8%	1,177	800	480	2,250
Other*	2.4%	2,010	2,000	800	4,500
Government	0.9%	†	†	†	†
Healthcare/Pharmaceuticals/Biotech	3.9%	1,855	2,000	975	2,400
Entertainment/Media/Sports	3.6%	1,518	1,386	800	2,700
Real Estate	1.8%	857	800	600	1,125
Technology/Telecommunications	14.0%	1,940	2,120	500	3,000
Other					
Energy	0.3%	†	†	†	†
Law	1.2%	†	†	†	†
Manufacturing	0.3%	†	†	†	†
Non-Profit/Education	0.9%	†	†	†	†
Retail	1.2%	†	†	†	†

* Financial Services Other includes: Accounting, Commercial Banking, Hedge Fund and Insurance

† Reporting numbers insufficient to provide salary information



Curtis Koszuta, MBA 2020
Summer Consultant at Boston Consulting Group

“Prior to Stern, I served in the US Army for 9 years as an infantry officer. As I transitioned to the corporate world, I wanted to maintain the aspects of the military I found most fulfilling. My decision to attend Stern was an easy one, as the Fertitta Veterans Program makes it the premier MBA program for transitioning veterans. Once at Stern, the support I received from the Office of Career Development (OCD) was invaluable. The programming provided by second-year MBAs throughout the fall semester helped me translate my background in a way that resonated with companies. I leveraged my time at Stern to gain networking opportunities, prepare for interviews, and secure a summer internship at Boston Consulting Group.”

Class of 2020 Internship MBA Employment Data

COMPENSATION OF ACCEPTED OFFERS BY FUNCTION

Function	%	Average Base (\$)	Median Base (\$)	Low (\$)	High (\$)
Consulting	36.3%	2,582	2,885	500	4,167
Business Development/Sales	1.8%	1,290	1,391	500	2,000
Strategy	8.2%	1,987	1,960	500	3,115
Management	23.3%	2,863	2,943	700	4,167
Technology	1.8%	2,480	2,885	600	3,400
Other ¹	1.2%	2,803	2,885	2,400	3,125
Finance/Accounting	38.7%	2,472	2,884	440	4,687
General/Corporate	5.7%	1,991	2,000	900	2,885
Investment Banking	22.7%	2,830	2,885	440	4,687
Investment Management	2.1%	1,727	1,929	800	2,500
Private Equity	2.7%	1,238	963	600	2,500
Research - Equity Sell Side	1.2%	2,369	2,450	2,000	2,574
Venture Capital	1.8%	1,177	800	480	2,250
Other ²	2.4%	2,344	2,350	1,000	4,500
Management	4.2%	2,291	2,302	1,625	3,000
General Management	2.7%	2,464	2,404	2,198	3,000
Project Management	1.5%	2,015	2,000	1,625	2,302
Information Technology/Data Analytics	0.3%	†	†	†	†
Marketing/Sales	17.8%	1,902	1,875	500	3,750
Brand Management	6.9%	1,811	1,675	800	3,750
General	3.3%	1,576	1,600	500	2,700
Product Marketing	1.8%	1,920	1,920	1,840	2,000
Product Management	5.7%	2,210	2,172	1,600	3,000
Operations	1.2%	2,308	2,300	2,125	2,500
Other					
Law	1.5%	†	†	†	†

¹ Consulting Other includes: Human Capital and Retail

² Finance/Accounting Other includes: Private Wealth Management, Research - Equity Buy Side, Risk Management, Sales & Trading, and Structured/Project Finance

† Reporting numbers insufficient to provide salary information

This year, Stern is launching a new MBA specialization in Healthcare. MBA students who wish to deepen their knowledge of the market forces, corporate strategies and entrepreneurial initiatives that are shaping the sector will now be able to choose healthcare as one of 26 specializations on offer. Stern MBA students can select up to three specializations or choose not to specialize at all.

Major Employers

TOP EMPLOYERS FULL-TIME (MBA CLASS OF 2019)

Company	# of Accepted Offers
Deloitte	17
McKinsey & Company	17
Boston Consulting Group (BCG)	14
EY	14
Amazon	9
Bain & Company	9
J.P. Morgan Chase	9
PricewaterhouseCoopers	9
Bank of America Merrill Lynch	7
Credit Suisse	7
Goldman Sachs & Co.	7
Citi	6
Google	6
A.T. Kearney	5
American Express	5
Evercore	5
Houlihan Lokey	5
Pfizer Inc.	5
Strategy&	5
Barclays Capital Group	4
L.E.K. Consulting	4
Microsoft	4
Moelis & Company	4
Cornerstone Research	3
Facebook	3
Guggenheim Partners	3
IBM	3
Kirkland & Ellis LLP	3
KPMG LLP	3
PepsiCo	3
RBC Capital Markets	3
Samsung Electronics America	3

TOP EMPLOYERS SUMMER INTERNS (MBA CLASS OF 2020)

Company	# of Accepted Offers
J.P. Morgan Chase	16
McKinsey & Company	16
Amazon	15
Deloitte	14
Boston Consulting Group (BCG)	12
Credit Suisse	12
Citi	9
EY	7
PricewaterhouseCoopers	7
Morgan Stanley	6
Pfizer Inc.	6
RBC Capital Markets	6
American Express	5
Analysis Group, Inc.	5
Goldman Sachs & Co.	5
Mars, Incorporated	5
Bain & Company	4
Bank of America Merrill Lynch	4
Barclays Capital Group	4
Moelis & Company	4
Strategy&	4
Colgate-Palmolive	3
Evercore	3
Facebook	3
Guggenheim Partners	3
Houlihan Lokey	3
International Finance Corporation (IFC)	3
Marsh & McLennan Companies, Inc.	3
Parthenon - EY	3
Viacom Media Networks	3

To view the expanded employer list by industry, please go to stern.nyu.edu/employer-list

Partner with NYU Stern 2019-2020



By partnering with Stern, you will gain access to more than 2,500 full-time, part-time and executive MBA students, as well as alumni. Whether you already have a formal campus hiring process or are new to MBA recruiting, our Careers Team will provide you with seamless access to all levels of our MBA talent.

- **Partner with a Relationship Manager:** Collaborate with industry-specific Relationship Managers to devise hiring strategies that will attract the right students for your organization.
- **Collaborate with Student Clubs:** Engage with 40+ targeted student groups segmented by professional interests, global region or community affiliation.
- **Identify Engagement Opportunities:** Access top talent through a variety of large and small events, including corporate presentations, networking nights, coffee chats, career fairs, office treks, on-campus interviews and more.
- **Post Jobs:** Find candidates for current open roles and build talent pipelines for future opportunities by posting on our job board.
- **View Resume Books:** Gain access to a tailored selection of students to identify the right match for open roles in your organization.

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