

# **WORK COLLABORATIVELY**

Empowering organizations and leaders with training and coaching on collaboration



# Introductory Materials

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# The Nonviolent Communication<sup>sM</sup> Model

... which supports the practice of Collaborative Communication



**Observations:** EXPRESSING what I am observing (seeing, hearing, remembering, imagining) free of judgment or evaluation:

"When I hear, see, think about, see...."

Free of evaluation

**Feelings:** EXPRESSING honestly by sharing what I'm feeling free of judgment:

"I feel..."

Free of judgment

**Needs:** EXPRESSING with authenticity my core needs/values free of strategy:

"Because I need/value..."

Free of strategy

**Requests:** Expressing my present request free of demand with CONNECTION:

"Would you be willing to tell me...
...what you heard me say?"
OR
...how you feel hearing me say this?"
OR
a "concrete, positive, doable" (CPD) request

Observations: RECEIVING with empathy what the other person is observing (seeing, hearing, remembering, imagining):

"When you hear, see, think about, see....

Free of evaluation

**Feelings:** RECEIVING with empathy what the other person is feeling:

"Do you feel...?"

Free of judgment

**Needs:** RECEIVING with empathy the other person's needs/values:

"Because you need/value...?"

Free of strategy

**Requests:** RECEIVING with empathy the other person's request:

"And would you like me to tell you...
...what I heard you say?"
OR
...how I feel about what I heard you say?"
OR
a "concrete, positive, "doable," (CPD) request





# **Needs Inventory**

The following list of needs is neither exhaustive nor definitive. It is meant as a starting place to support anyone who wishes to engage in a process of deepening self-discovery and to facilitate greater understanding and connection between people.

## CONNECTION

acceptance affection appreciation belonging cooperation communication closeness community companionship compassion consideration consistency empathy inclusion

interdependence

intimacy love mutuality nurturing respect self-respect safety security stability support

to know and be known to see and be seen to understand to be understood

trust warmth

## **HONESTY**

authenticity integrity presence

## **PLAY** fun

iov humor

## **PEACE** balance

beauty communion ease equality harmony inspiration order

## PHYSICAL WELL-BEING

air elimination hvdration (water) nourishment (food) movement (exercise) rest/sleep sexual expression safety shelter touch warmth

## **MEANING**

awareness celebration of life challenge clarity competence consciousness contribution creativity discovery efficacy effectiveness arowth hope learning mourning participation purpose self-expression stimulation to matter understanding

## **AUTONOMY**

choice expression freedom independence space spontaneity



# **Words To Describe Feelings**

The following are words we use when we want to express a combination of emotional states and physical sensations. This list is neither exhaustive nor definitive. It is meant as a starting place to support anyone who wishes to engage in a process of deepening self-discovery and to facilitate greater understanding and connection between people.

There are two parts to this list: Feelings we may have when our needs **are** being met and feelings we may have when our needs are **not** being met.

## Some feelings when your needs are satisfied:

#### **AFFECTIONATE**

compassionate friendly loving open-hearted sympathetic tender warm

#### CONFIDENT

empowered open proud safe secure

## **ENGAGED**

absorbed alert curious engrossed enchanted entranced fascinated interested intrigued involved spellbound stimulated

## **INSPIRED**

amazed awed wonder

#### **EXCITED**

alive amazed animated ardent aroused astonished dazzled eager energetic enthusiastic giddy invigorated lively motivated passionate surprised vibrant

### **EXHILARATED**

blissful
delighted
ecstatic
elated
enthralled
exuberant
pleased
radiant
rapturous
thrilled

### **GRATEFUL**

appreciative moved thankful touched warm

## **HOPEFUL**

expectant encouraged optimistic

## **JOYFUL**

amused delighted glad happy jubilant pleased tickled

#### **REFRESHED**

awake energized enlivened rejuvenated renewed rested restored revived

## **PEACEFUL**

calm
comfortable
centered
content
equanimous
fulfilled
mellow
quiet
relaxed
relieved
satisfied
serene
still
tranquil
trusting



## Words to Describe Feelings, continued.

## Some feelings when your needs are not satisfied:

AFRAID
apprehensive
dread
foreboding
frightened
mistrustful
panicked
petrified
scared
suspicious
terrified
wary
worried

## **ANNOYED**

aggravated dismayed disgruntled displeased exasperated frustrated impatient irritated irked

#### **ANGRY**

enraged furious incensed indignant irate livid outraged uneasy unnerved unsettled upset

## **AVERSION**

animosity appalled contempt disgusted dislike hate horrified hostile repulsed

## CONFUSED

ambivalent baffled bewildered dazed hesitant lost mystified perplexed puzzled torn

## DISCONNECTED

aloof
apathetic
bored
cold
detached
distant
distracted
indifferent
numb
removed
uninterested
shut down
withdrawn

## **DISQUIET**

agitated
alarmed
discombobulated
disconcerted
disturbed
perturbed
rattled
restless
shocked
startled
surprised
troubled
turbulent
turmoil

## **EMBARRASSED**

ashamed chagrined flustered guilty mortified self-conscious

## **FATIGUE**

beat burnt out depleted exhausted lethargic listless sleepy spent tired weary worn out

## **PAIN**

agony anguished bereaved devastated grief heartbroken hurt lonely miserable regretful remorseful

## SAD

Brokenhearted depressed dejected despair despondent disappointed discouraged disheartened forlorn gloomy heavy hearted hopeless melancholy unhappy wretched

# **TENSE** anxious

cranky
distressed
distraught
edgy
fidgety
frazzled
irritable
jittery
nervous
overwhelmed
restless
stressed out

#### **VULNERABLE**

fragile guarded helpless insecure leery reserved sensitive shaky

## **YEARNING**

envious jealous longing nostalgic pining regretting wistful



## **List of Sensations**

achy dizzy heavy puffy suffocating airy dull intense pulsing sweating bloated electric itchy quaking tense blocked energized jumbly queasy thick breathless expanding throbbing jumpy quivery bubbly faint light radiating tight flaccid mild relaxed tightness of skin buzzy chills fluid moist shaky tingly cold flushed moving sharp tremble flutter tremulous cool nauseous shivery congested frantic numb shudder twisting constricted froze paralyzed smooth twitch clammy fuzzy pounding spasming vibration damp pressure spinning warm goose bumpy hot wobbly dense prickly strong

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# Some Feelings Mixed With Evaluation

Some words in English mix two kinds of expression: feelings and evaluation. Using these "mixed" words can be stimulating for others to hear and may not foster understanding and connection. This list is neither exhaustive nor definitive. It is meant as a starting place to support anyone who wishes to engage in a process of deepening self-discovery and to facilitate greater understanding and connection between people.

## Some "Mixed" words:

Abused	Interrupted	Pressured
Attacked	Intimidated	Provoked
Betrayed	Left out	Put down
Cheated	Loved	Rejected
Cherished	Manipulated	Screwed
Defeated	Misunderstood	Threatened
Devalued	Neglected	Unappreciated
Discriminated against	Nurtured	Unheard
Forced	Overlooked	Unwanted
Harassed	Patronized	Used

## Some sentence structures where the word "feel" can express THOUGHTS:

- Feel + noun or pronoun (a subject) (i.e., "I feel you are"...or "He feels it is.." or "You feel Jack is..."
- Feel +"that" (relative pronoun) (i.e., "I feel that...")
- Feel + adjective (modifier) (i.e., fat, ugly, scared, wrong, beautiful, etc)
- Feel + "like" (i.e., "I feel like hitting you!" "I feel like it's wrong!"
- Feel + "as if" (i.e., "I feel as if it's all right." "I feel as if you hate me!"

## NOTE:

When "feel" is used in these ways, what follows will be a THOUGHT or OPINION, not a feeling!



# Want to try practicing Collaborative Communication (NVC)?

## Here are some suggestions to get you started...

Increase your feelings and needs vocabulary and awareness:

- During the day, you may wish to check in with yourself: What am I feeling and needing at this moment?
- You may wish to carry a list of feelings and needs with you or in your wallet, checking it during the day to support awareness and recognition.

## Practice empathy with yourself:

Go through the model, either silently, on paper, or out loud. What are you observing/hearing yourself say, what are you feeling and needing, and is there an action you could take that would meet your needs?

## Try it out on strangers:

- . While you may be eager to try out NVC with those you care about most, significant people in our lives can be the most challenging to connect with---the stakes are higher and there may be a history of disconnection.
- . To support connection and learning, you may wish to try using NVC with someone you aren't intimate with, such as a post office clerk, a librarian, the desk worker at a hotel, or a stranger you interact with.

### Practice NVC consciousness:

. While listening to others speak, try listening for what they are feeling and needing. Even without practicing the full model or stating it out loud, empathic listening can contribute to connection and understanding.

## Try reflection:

Before practicing the full model, you may wish to try reflection: simply stating in your own words what you have heard the other person say. Reflection in itself can be a great contribution in creating connection and understanding.

## When communicating with others...

## Seek Self-Connection:

- Check in with yourself while communicating---what am I feeling and needing?
- Am I understanding what this person is saying?
- Do I feel connected---with myself, and the other person?

## Pace yourself:

- . Take pauses in the information you're sharing.
- Try to use 40 words or less when using the NVC model.
- Ask the other person to pause if you're feeling confused, lost, or overwhelmed.

## Don't be afraid to interrupt, with compassion:

"I'm feeling overwhelmed with all the details I'm hearing and I really want to follow what you're saying. Could you pause for a moment?" or "Would you be willing to tell me what you heard me say?"