EXHIBIT WITH
ICMA

OCTOBER 20–23, 2019

Music City Center | Nashville, Tennessee

icma.org/conference

ICMA conference

NASHVILLE
TENNESSEE
105th Annual Conference
OCTOBER 20–23 2019

About ICMA

The International City/County Management Association is the professional and educational organization for approximately 12,000 chief appointed managers, administrators, and assistants in cities, towns, counties, and regional entities throughout the world. Since 1914, ICMA has provided technical and management assistance, training, and information resources to its members and the local government community.
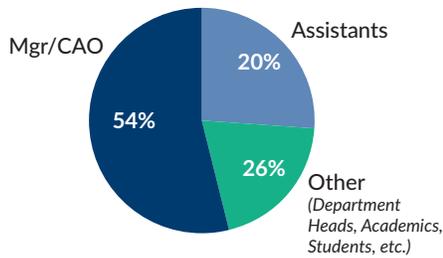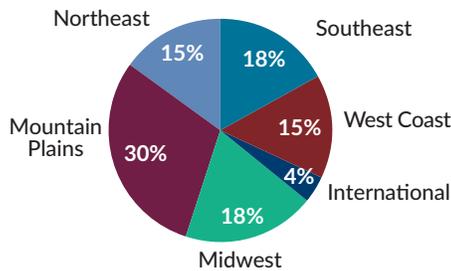
WHO ATTENDS

More than 3,000 of the top decision makers in the local government marketplace from across the United States and around the world attend the ICMA Annual Conference. The professional city, town, and county managers who attend ICMA's Annual Conference are the individuals who authorize the purchase of your products and services in their communities. ICMA's exhibit hall gives you unparalleled access to the $300 billion municipal marketplace. What's more, the ICMA Annual Conference is where the up-and-coming local government managers come to build their networks and gather the information they will use to move up the ladder. This is your opportunity to establish relationships with the future decision makers in the profession.
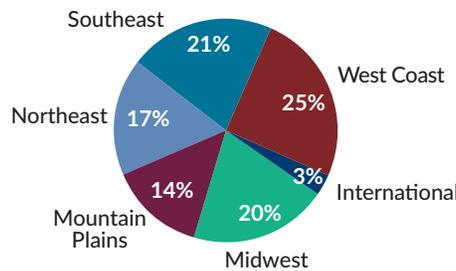
2018 ATTENDANCE BY TITLE

Mgr/CAO
Assistants
20%
54%
26%
Other
(Department Heads, Academics, Students, etc.)

2017 ATTENDANCE BY REGION

Northeast
15%
Southeast
18%
Mountain Plains
30%
15% West Coast
4%
18%
International
Midwest

2018 ATTENDANCE BY REGION

Southeast
21%
West Coast
25%
Northeast
17%
3%
International
Mountain Plains
14%
20%
Midwest

2017–2018 ATTENDEE REGION – TOP FIVE STATES

2017	vs	2018
Texas		California
California		Texas
Colorado		Virginia
Florida		Florida
Illinois		North Carolina

The place to meet your competitors and colleagues. Professionals consider ICMA's Annual Conference to be a key industry event. Providers in the industry not only exhibit their products and services but also present case study solutions, moderate sessions, and network at social events.

ICMA Conference attendees' key focus areas include

311/CRM Systems
Active living
Animal control
Asset management
Communications and interoperability
Computer hardware/software
Construction codes and equipment
Economic development
Employment programs
Energy management
Environmental management
Financial management and resource allocation
Fire and smoke detection
Fleet management and leasing
Government financing
Hospital management
Information technology
Insurance and benefits administration
Law enforcement and equipment
Parking control
Personnel management and training
Playground, recreation, and park equipment
Public safety
Solid-waste management and disposal
Surveying and mapping
Sustainability
Telecommunications
Transportation
Water and wastewater processing

EXHIBIT AT

ICMA'S 2019 ANNUAL CONFERENCE!

ACT FAST!
ICMA's exhibit hall has sold out for the last SIX years!

"We have been exhibiting at the ICMA Annual Conference for many years now. It is the one venue that maximizes our ability to access the chief executive officer of [hundreds] of municipalities every year. In addition, we take away great insights into what's trending and where to set priorities for the near future."

— Adam Rujan
Partner, Plante & Moran, PLLC

LOCATION

Music City Center

Photo by Mary Clappard

COST

Commercial
$25.00 per square foot
$150 per corner

Government/Nonprofit Organizations
$21.00 per square foot
$150 per corner

ICMA Strategic Partners
$18.75 per square foot
$150 per corner

Minimum booth size 10' X 10'

Booth Inclusions

1. Four full conference badges per 10' x 10' booth. Badges entitle you to attend all plenary sessions and non-fee educational sessions.

2. Standard drapery: 8' draped booth backdrop with 3' side dividers

3. Company listing in the ICMA Exhibitors Guide, online floor plan, and mobile app

4. Company identification sign

5. A post-conference attendee list (mailing addresses only)

6. Pre-show conference attendee list is available for rental

EXHIBIT HOURS

Saturday, October 19	Move In	8:00 a.m.–5:00 p.m.
Sunday, October 20	Move In	8:00 a.m.–3:00 p.m.
Sunday, October 20	Open	5:00–7:00 p.m. (Opening Reception in Exhibit Hall)
Monday, October 21	Open	9:30 a.m.–4:00 p.m.
Tuesday, October 22	Open	9:30 a.m.–2:00 p.m.
Tuesday, October 22	Move Out	2:00–8:00 p.m.
Wednesday, October 23	Move Out	8:00 a.m.–12:00 p.m.

View available exhibit space online at **https://bit.ly/2MdQEi0**

RESERVE A BOOTH

Jennifer Bitner, Exhibit Sales
Corcoran Expositions, Inc.
Phone: 312/265-9654
Fax: 312/541-0573
jennifer@corcexpo.com

CONFERENCE INFORMATION

ICMA
777 North Capitol Street, NE, Suite 500
Washington, DC 20002-4201
icma.org
customerservices@icma.org

2018 EXHIBITORS

3CMA
Accela, Inc
Aetna
Affion Public
Alliance for Innovation
Alternative Claims Management
American City & County
American Legal Publishing Corporation
American Public Works Association (APWA
AMF Media Group
Arthur J Gallagher & Company
ASQ Government Division (American Society for Quality)
AssetWorks LLC
Avenu Insights and Analytics
Balancing Act by Engaged Public
Bang the Table
BerryDunn
Best Friends Animal Society
BoardPaq
Bolton
Bolton & Menk, Inc.
Broadband USA / NTIA / U.S. Department of Commerce
BS&A Software
Buxton
BYU-Romney Institute
CALEA
Carl Vinson Institute of Government University of Georgia
Carnegie Mellon University / H. John Heinz III College
Cartegraph
Center for Internet Security (CIS)
Center for Public Safety Excellence, Inc
Center for Public Safety Management
CentralSquare Technologies
CGI Communications, Inc.
Champion City Media LLC
Charles Abbott Associates
CIGNA
Citibot
CityBase
Citymart
CitySourced, Inc
Cityworks
CivicPlus
ClearGov
ClearPoint Strategy
ClerkBase
ClientFirst Technology Consulting
CobbleStone Systems / CobbleStone Software
Comcate, Inc.
Complete Grant Solutions
Complus Data Innovations, Inc.
Corporater, Inc.
CPS HR Consulting
CPS Payment Services
Crown Castle International

CSDC Inc.
Cunningham Recreation/ GameTime
CyberDefenses
Davis, Bowen & Friedel
DHS-USCIS
Diligent Corporation
Dispute Resolution Institute, Mitchell Hamline School of Law
Dude Solutions
Dynamo Metrics
eCivis, Inc.
Edmunds & Associates
E-Gov Link
Eisenstein Malanchuk LLP
enCodePlus
Envisio Solutions, Inc.
ESRI
Extra Duty Solutions
FATHOM
Fitch & Associates, LLC
FlashVote
Flowbird
Fujitsu Network Communications, Inc.
General Code
General Motors
GovDeals, Inc.
Government Finance Officers Association
GovHR USA
GovLoop
GovOffice Web Solutions
GovPayNet
GovPilot
GovPlanet
GovQA / WebQA
GovQuote / GovSpend
Granicus, Inc.
Granite Sky Civic
Grant Professionals Association
Harmari by LTAS
Harvard Kennedy School Executive Education
Host Compliance
HR Green, Inc.
ICMA Pavilion
ICMA-RC (ICMA Retirement Corporation)
iCompass Technologies, Inc
INFRAMARK
Institute for Building Technology and Safety (IBTS)
InterDev
International Academies of Emergency Dispatch
Involved
IPS Group, Inc
IXP Corporation
Jacobs
Johnson Controls, Inc.
Knovos
KUBRA
Laserfiche
Lexipol

Library Systems & Services, LLC
LiveStories
Local Government Hispanic Network
Lytx
Magellan Advisors
Managing Results, LLC
Matrix Consulting Group
MCCi
McGrath Consulting Group, Inc.
Michelson Found Animals Registry
Mitchell Humphrey & Co.
Mueller Water Products
Munetrix, LLC
Municibid
Municipal Parking Services Inc. (MPS)
Municode
MuniTemps - Municipal Staffing Solutions
National Center for State Courts
National Civic League
National Fire Protection Association
National Forum for Black Public Administrators
National Research Center, Inc.
Navigate Building Solutions
NEOGOV
Neptune Technology Group Inc.
Nextdoor
NextRequest
NIC, Inc.
NICE
NIST Community Resilience
Norwich University Leadership & Change Institute
Off Duty Blue
Off Duty Management, Division of Off Duty Services
OpenGov, Inc
ParkMobile
PARS
Paveway Systems, Inc
PayPal Government Solutions
PDSP Software
PERFEQTA
PetData, Inc.
PGAL
Plante Moran
PMH Insights Inc.
POLCO.us
Precision Concrete Cutting
Premise Data
Prime Government Solutions
ProChamps
Public Facilities Investment Corporation - PFIC
Public Risk Management Association
Public Service Request LLC & Inc.
QScend Technologies, Inc
Questica Budget
Ralph Andersen & Associates
RANDOLPH ROSE COLLECTION

Redevelopment Management Associates
Republic Services, Inc
Retail Strategies, LLC
Revize Government Websites
RKG Associates, Inc.
Royal Fund Management, LLC
RTI International
SAFEbuilt
SAS
Savvy Citizen
SeamlessDocs
SeeClickFix
Senior Executive Institute University of Virginia
Shaanxi
SHERRILL MORGAN
ShotSpotter, Inc
Siemens Industry, Inc.
Smarsh
SolSmart
Sourcewell
Spring City Electrical
Springsted | Waters
States Self-Insurers Risk Retention Group, Inc.
Strategic Government Resources
SUEZ North America
Swagit Productions, LLC
Tanko Lighting / Graybar
TEEX - NERRTC
TestGenius
The Collaborative
The Mercer Group, Inc.
The Public Group
The Retail Coach
The Sports Facilities Advisory
Tidal Basin
TischlerBise, Inc.
Tolemi
Total Recall Corp.
TownCloud
Tufts University
Tyler Technologies, Inc
U.S. Census Bureau
U.S. Fire Administration
Underground Refuse Systems Inc.
United Healthcare / Optum
United States Department of Transportation
University of North Carolina - Chapel Hill, School of Government
University of Pittsburgh Graduate School of Public & International Affairs
USA Management
Vactor Manufacturing
Victor Stanley, Inc.
Victoria Forms
ViewPoint Government Solutions
Villanova University - Department of Public Administration
Walden University
ZenCity