

# EXHIBITORS



Companies making their debut at GEAPS Exchange.



Exhibitors who have exhibited for 10 years or more. The companies with the longest tenure have been exhibiting for 43 years.



Companies with new products, equipment or services featured in the "What's New" portion of the Idea Exchange program.



Many GEAPS exhibitors are also GEAPS DirectaSource advertisers. These companies are designated **TEAM Players**, or **Total Exhibiting Advertising Marketers**. You can identify them at the Exchange by the hot orange TEAM ribbons on their badges. Look them up in the 2011-2012 edition of GEAPS *DirectaSource*.



Exhibitors who are also Exchange sponsors, indicating their level of sponsorship.

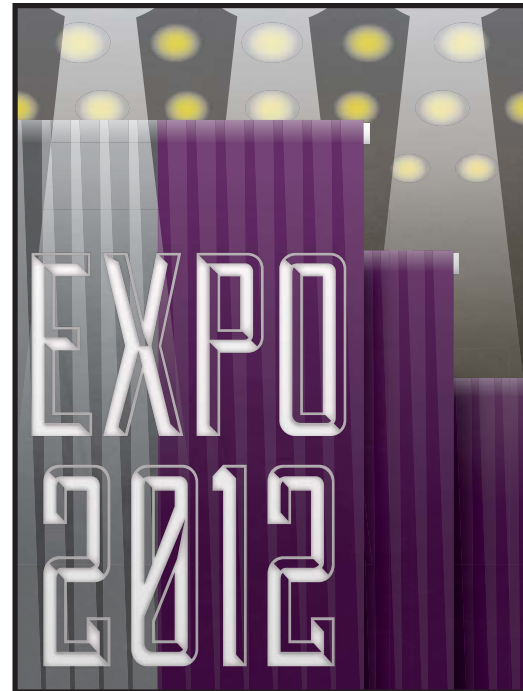
Providers of products, equipment and services for grain processors and handlers gather together once a year to create an international marketplace of the industry.

This is it.

GEAPS Exchange exhibitors are listed alphabetically on the following pages. Use these listings for addresses, phone and fax numbers, email addresses and other

contact information. Maps of the Expo Halls is on pages 20-21.

These listings also identify four special groups of exhibitors, with icons in the left margin (see left).



## EXCHANGE 2012 EXHIBITORS

### 105 Association..... 1221

PO Box 96, Canton, SD 57013  
(605) 321-5028; Fax (605) 987-4121  
c-needsinc@hotmail.com; www.105association.com  
Tom Schorn

### 4B Components Ltd..... 245, 249



*\*see ad in 2012-2013 DirectaSource*

625 Erie Ave, Morton, IL 61550  
(309) 698-5611; Fax (309) 698-5615  
4b-usa@go4b.com; www.go4b.com



Robert Gaul  
"Steel and polymer elevator buckets, forged conveyor chain, hazard and level monitors."



### Abel Mfg Co Inc..... 512



1100 N Mayflower Drive, PO Box 757, Appleton, WI 54915  
(920) 734-4443; Fax (920) 734-1084  
glennmckendrick@abelusa.com  
Glenn McKendrick

### Accu-Steel Cover Buildings..... 122

PO Box 201, Templeton, IA 51463  
(402) 206-5848, (877) 338-6936; Fax (712) 683-5512  
sales@asicoverbuildings.com; www.asicoverbuildings.com  
Chris Talmadge  
"Engineered fabric-covered hot-dip-galvanized steel truss storage buildings."

### Adams Building Contractors Inc..... 1025



*\*see ad in 2012-2013 DirectaSource*

3300 Yukon Dr, Jackson, MI 49201  
(517) 748-9099; Fax (517) 748-9120  
gadams@adamsbc.com; www.adamsbc.com  
Gary Adams



### Advanced Ag Construction ..... 1201



420 Main St, Horace, ND 58407  
(701) 281-6050, (877) 293-6050; Fax (701) 282-3592  
chad@advancedag.biz  
Chad Peda  
"Grain storage & handling systems & full-service construction/site planning"

### AGRI-associates Inc..... 730



*\*see ad in 2012-2013 DirectaSource*

116 W 47th St, Ste 205, Kansas City, MO 64112  
(816) 531-7980; Fax (816) 531-7982  
gjp@agriassociates.com; www.agriassociates.com



Glenn Person  
"Agricultural personnel recruiting and search firm since 1969 nationwide and international."

### AgriDry LLC..... 117



*\*see ad in 2012-2013 DirectaSource*

PO Box 336, Edon, OH 43518  
(419) 459-4399, 855-AgriDry; Fax (419) 459-4466  
etroyer@agridryllc.com; www.agridryllc.com  
Eli Troyer  
"AgriDry gravity grain gpreader. AgriDry Bullseye grain temperature/moisture controller"

### AgriLogistics Inc ..... 1420

207 E Main, Gardner, KS 66030  
(913) 884-6520, (877) 364-4139; Fax (913) 884-6522  
brianb@agrilogistics.com; www.agrilogistics.com  
Brian Bickford  
"Containerized export solutions."

### AgVision Agribusiness Software ..... 541



*\*see ad in 2012-2013 DirectaSource*

1601 N Ankeny Blvd, Ankeny, IA 50023-4159  
(515) 964-0708, (800) 759-9492; Fax (515) 964-0473  
dmi1@dmicomputer.com; www.agvisionsoftware.com  
Shelley Laracunte  
"Agribusiness software"



**AIRLANCO** ..... 218

**16**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
PO Box 398, 312 S Hwy 73, Falls City, NE 68355-0398  
(402) 245-2325, (800) 500-9777; Fax (402) 245-5196  
tmorey@airlanco.com; www.airlanco.com

**TEAM**  
Player

Todd Morey  
"Manufacturers of aeration, unloading, dust control and pneumatic conveying equipment."

**★**  
Sponsor

**AIRMATIC Inc.** ..... 710

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
284 Three Tun Rd, Malvern, PA 19355  
(215) 333-5600, (800) 332-9770; Fax (888) 964-3866  
rbraun@airmatic.com; www.airmatic.com

Bob Braun  
"Railcar/silo unloading: Workmaster® gate openers, vibrators, Bin-Butler® aerators; Martin® silo cleaning services."

**Alimak Hek Inc.** ..... 1125

**!**  
NEW  
Exhibitor

8400 Villa Dr, Houston, TX 77061  
(832) 325-3892; Fax (713) 640-8519  
brieana.terry@alimakhek.com; www.alimakhek.us  
Brieana Terry

**★**  
WHAT'S  
NEW  
Honoree

"Premier provider of industrial elevators and material hoists."

**All-State Industries Inc.** ..... 623

**30**  
YEAR  
Exhibitor

520 S 18th St, W Des Moines, IA 50265  
(515) 223-5843  
dberner@all-stateind.com  
Doug Berner

**Allatoona Machinery Co.** ..... 134

4929 N Main St, Acworth, GA 30101  
(770) 974-4401; Fax (770) 974-1296  
sales@radialstackers.net; www.radialstackers.net  
Marianne Gilliam

**Andco Actuators** ..... 444

**33**  
YEAR  
Exhibitor

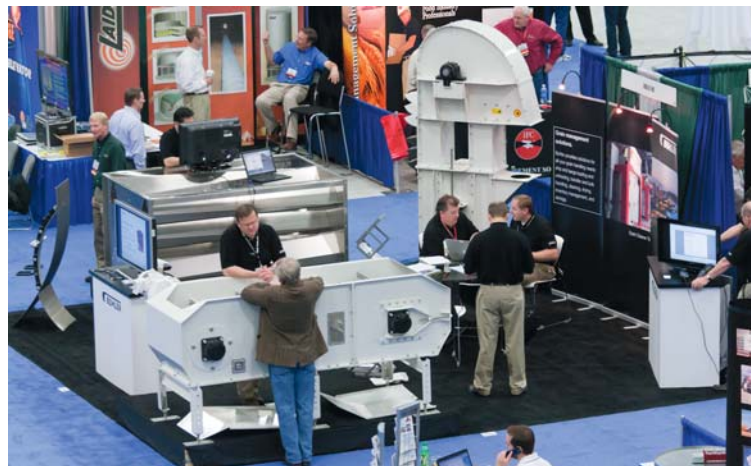
*\*see ad in 2012-2013 DirectaSource*  
16240 Port Northwest Dr, Houston, TX 77041  
(832) 590-2306, (800) 945-9898; Fax (713) 849-2879  
Angela.Flynn@GE.com; www.ge.com/energy

**TEAM**  
Player

Angela Flynn  
"Manufacturer of electric linear and rotary actuators."

**APOSGRAN** ..... 1511

Bolsa De Comercio De Rosario, Edificio Torre Paraguay 777 4to Piso, Rosario 2000 Argentina  
54 341 4213471  
aposgran@bcr.com.ar; www.aposgran.org.ar  
Juan Carlos Nieva  
"APOSGRAN is an Argentine association dedicated to technical expertise in grain handling."



**Applied Power Products** ..... 104

**16**  
YEAR  
Exhibitor

1240 Trapp Rd, St Paul, MN 55121  
(651) 452-2250, (888) FOR-BELT; Fax (651) 452-9476  
arfield@appliedpowerproducts.com  
www.appliedpowerproducts.com  
Angela Field

"Goodyear Pathfinder belting, buckets, pulleys, Flexco and Eagle PD drives."

**Argonics Inc.** ..... 1321

**15**  
YEAR  
Exhibitor

520 9th St, Gwinn, MI 49841  
(906) 226-9747, (800) 991-2746; Fax (906) 226-9779  
information@argonics.com; www.argonics.com

Janice Kantola  
"Polyurethane sheets for head sections, distributors, elbows, spouts and transitions."

**The Arnold Company** ..... 119

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
3 Harmony Lane, Trenton, IL 62293  
(618) 224-7505, (800) 245-7505; Fax (618) 224-7005  
sales@arnoldcompany.com; www.arnoldcompany.com  
Deke Busch

"Rail car door opener—air or electric. Plug doors/freight doors."

**ArrowCorp Inc.** ..... 857

61 Airport Rd, Winnipeg, MB R3H 0V5 Canada  
(204) 632-1000; Fax (204) 632-0643  
arrow@arrowcorp.com; www.arrowcorp.com  
Rick Gergatz

**ASI Industrial** ..... 508

**14**  
YEAR  
Exhibitor

1300 Minnesota Ave, Billings, MT 59101  
(406) 245-6231; Fax (406) 245-6236  
mhamlin@asi-industrial.com; www.asi-industrial.com  
Matthew Hamlin

"Design/build contractor for feed mills and grain terminals; slip form concrete and steel."

**Bailey-Parks Urethane Inc.** ..... 412

**34**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
184 Gilbert Ave, Memphis, TN 38106  
(901) 774-7930, (800) 238-7638; Fax (901) 774-8444  
sales@baileyparks.com; www.baileyparks.com

**TEAM**  
Player

Jill Richards  
"Manufacture urethane products: liners and wear parts for spouting and conveyors."

**★**  
Sponsor

**Baldor/DODGE/Reliance** ..... 1304

**38**  
YEAR  
Exhibitor

5711 RS Boreham Jr St, Fort Smith, AR 72901  
(479) 646-4711; Fax (479) 648-5792  
sales@baldor.com; www.baldor.com

"Baldor/DODGE/Reliance manufactures a full line of power transmission equipment."



**Baldwin Supply Co ..... 1109**



*\*see ad in 2012-2013 DirectaSource*  
 601 11th Ave S, Minneapolis, MN 55415  
 (612) 338-6911, (800) 279-2450; Fax (612) 338-8247  
 rlarue@baldwinsupply.com; www.baldwinsupply.com  
 Rob LaRue  
 "Distributor for power transmission, motors and belting. Dodge, Scandura, Reliance."

**Banner Engineering ..... 1039**



*\*see ad in 2012-2013 DirectaSource*  
 9714 10th Ave N, Minneapolis, MN 55441  
 (262) 424-4104, (888) 373-6767; Fax (763) 544-3213  
 skaminski@bannerengineering.com  
 www.bannerengineering.com/wireless  
 Steve Kaminski  
 "Manufacturer of wireless monitoring and control solutions for hazardous environments."

**Batterton Waterproofing Inc ..... 432**



PO Box 387, 308 Marquis, York, NE 68467  
 (402) 362-3855, (800) 445-6128; Fax (402) 362-3772  
 mikebwi@hotmail.com; www.battertonwaterproofing.com  
 Michael W Batterton

**Bayer CropScience ..... 231**



2 TW Alexander Dr, Research Triangle Park, NC 27709  
 (260) 760-0543  
 phil.gibson@bayer.com  
 Phil Gibson  
 "Stored grain protectants."

**Behlen Mfg Co ..... 311**



PO Box 569, 4025 E 23rd St, Columbus, NE 68601  
 (402) 564-3111; Fax (402) 563-7405  
 behlen@behlenmfg.com; www.behlengrainsystems.com  
 Kirk Nelson  
 "Steel grain storage tanks and buildings, handling equipment."

**Bindicator/Kistler Morse ..... 830**



150 Venture Blvd, Spartanburg, SC 29306  
 (864) 574-8960; Fax (864) 574-8063  
 sales@bindicator.com  
 Jimmy Shoulders  
 "Level and weight measurement instrumentation for industrial applications."

**BinMaster Level Controls ..... 133**



*\*see ad in 2012-2013 DirectaSource*  
 PO Box 29709, 7201 N 98th St 68507, Lincoln, NE 68529  
 (402) 434-9102, (800) 278-4241; Fax (402) 434-9133  
 info@binmaster.com; www.binmaster.com  
 Todd Peterson  
 "Point and continuous bin level indicators, inventory monitoring systems, and flow & dust detection."

**BM&M Screening Solutions ..... 855**



5465 Production Blvd, Surrey, BC V3S 8P6 Canada  
 (604) 539-1029, (800) 663-0323; Fax (604) 539-1022  
 info@bmandm.com; www.bmandm.com  
 Collin Jackson  
 "BM&M is a leading rotary grain cleaner supplier."

**Borton LC ..... 331**



*\*see ad in 2012-2013 DirectaSource*  
 200 E First Ave, PO Box 2108, Hutchinson, KS 67504-2108  
 (620) 669-8211; Fax (620) 662-3225  
 sales@borton.biz; www.borton.biz  
 Chuck Burleigh  
 "Contractors/engineers offering construction services for the grain, feed and processing industries."

**Brandt Agricultural Products Ltd ..... 1046**

PO Box 317, 13th Ave & Pinkie Rd, Regina, SK S4P 3A1 Canada  
 (306) 791-0629, 1(866) 427-2638; Fax (306) 525-9024  
 agriculture@brandt.ca; www.brandt.ca  
 Scott Hagerty  
 "Engineers and manufactures a complete line of grain handling equipment"

**Bratney Companies ..... 817**



*\*see ad in 2012-2013 DirectaSource*  
 3400 109th St, Des Moines, IA 50322  
 (515) 270-2417, (800) 247-6755; Fax (515) 276-2067  
 darin.stutler@bratney.com; www.bratney.com



Darin Stutler  
 "Planning, engineering and turnkey construction of grain storage, handling and processing systems."



**Brock Grain Systems ..... 603**



*\*see ad in 2012-2013 DirectaSource*  
 611 N Higbee St, PO Box 2000, Milford, IN 46542-2000  
 (574) 658-5231, (800) 876-2449; Fax (574) 658-4133  
 dzink@brockgrain.com; www.brockgrain.com



Darren Zink  
 "Manufacturers of grain storage, handling, conditioning and drying systems."



**Bruins Instruments ..... 234**

22 Farwood Rd, Windham, NH 03087  
 (603) 898-6527; Fax (978) 485-0055  
 karen.waystack@bruinsinstruments.com  
 www.bruinsinstruments.com  
 Karen Waystack  
 "Whole grain transmission/reflectance analyzers for grain, oilseed, corn beans."

**BS&B Pressure Safety Management LLC ..... 1119**

7455 E 46th St, Tulsa, OK 74145  
 (918) 665-5911 x0; Fax (918) 492-1559  
 debbie.wilson@bsbsystems.com; www.bsbsystems.com  
 Debbie Wilson  
 "Manufactures/distributes explosion protection/suppression technology worldwide."

**Bühler Inc ..... 839**



*\*see ad in 2012-2013 DirectaSource*  
 PO Box 9497, Minneapolis, MN 55440  
 (763) 847-9900; Fax (763) 847-9911  
 buhler.minneapolis@buhlergroup.com; www.buhlergroup.com



Juri Loutchko  
 "Grain handling: conveying, loading/unloading, filters and grain processing equipment."





# EXCHANGE EXPO 2012

## EXPO ED POD 2

### LOUNGE

Romer 1047	Brandt 1046	Electro-Sensors	Shuttlewagon 923	WL 1021
Custom Service Crane 1048	Draeger 1044	Process & Storage 1042	Norstar 1024	MES/Work Stomor 1021
Banner 1039	Nextteq 1040/1041	Flexible Lifeline 1038	Food Protection Alliance 937	Hutchinson Mayrath 1025
Rebco 1037	Meridian	Norstar 1024	Custom Agri 1039/1033	MFS/Work Stomor 1021
Micada 1035	Food Protection Alliance 937	Macik Contro Kleer Chief 1033/1031	Custom Agri 1039/1033	MFS/Work Stomor 1021
R&R 1033	Food Protection Alliance 937	Macik Contro Kleer Chief 1033/1031	Custom Agri 1039/1033	MFS/Work Stomor 1021
Vertical 1031	Food Protection Alliance 937	Macik Contro Kleer Chief 1033/1031	Custom Agri 1039/1033	MFS/Work Stomor 1021
MEGA 1029	Food Protection Alliance 937	Macik Contro Kleer Chief 1033/1031	Custom Agri 1039/1033	MFS/Work Stomor 1021
Masaba 1027	Food Protection Alliance 937	Macik Contro Kleer Chief 1033/1031	Custom Agri 1039/1033	MFS/Work Stomor 1021
Adams 1025	Food Protection Alliance 937	Macik Contro Kleer Chief 1033/1031	Custom Agri 1039/1033	MFS/Work Stomor 1021

## EXPO ED POD 3

### LOUNGE

Arrow Corp 857	Douglas 856	Kasa 854/855	Vortex Industrial Valves Magnetics 852/853	Delux Therm 850/851
BM&M 855	Kice	US Grain Storage 752	Interstates 756	Hulcher 756
Pneumat 853	Hotstart 750/851	Riley 649	CompuWeigh 645	Rapat 643
Buhler 839	FOSS 838	Schumacher 837/833	Indicator Kistler 830	PM
Sukup 835	RL Painting Larson 952/833	Cultura 831	Springland 922 software	HiRoller 723
Rexnord 825	Smart SMART 822	Rexnord 825	HiRoller 723	HiRoller 723

## EXPO ED POD 4

### LOUNGE

Stewart & Stevenson 357	Westeel 353	Tramco 349	Chief 445	Union Iron Works 437
Hogson Creek 356/357	Jasper 354/355	Siemens SCAFCO 352/353	Andco Railworks 444/445	Heck & Sons 943
Kepler General Weber 338/331	4B 249	Mathews 342	Tom-Cin 440	Rotex 436/337
Clear Creek 356/357	CANCOOP 354/355	Siemens SCAFCO 352/353	Andco Railworks 444/445	Heck & Sons 943
Kepler General Weber 338/331	4B 249	Mathews 342	Tom-Cin 440	Rotex 436/337

## EXPO ED POD 1

### LOUNGE

Calbrandt 144	Imperial 140	MILESTOCK 136	Allatona 134	MCC 132	EBM 128	Dwyer 126	Accu-Steel 122	Mech & Ceramic 120
Donaldson Torit 137	Tempu- tech 240/141	Warrior 240/141	Sioux Steel 137	Bruins Dickson 234/135	TMSA BimMaster 232/133	Valley View/ K&D 226/127	New Century 224/125	Univar Lifco 224/123
Mathews 245	Marcus 338	Feed & Grain 334/327	Comco 334	Kings Valley 332/333	Majohn Bayer 330/331	Structural Respiration 227	SEW Eurodrive 225	TE Ibberson 224/123
Stewart & Stevenson 357	Westeel 353	Tramco 349	Andco Railworks 444/445	Heck & Sons 943	Tom-Cin 440	Rotex 436/337	Enviro- logix 333	Integra Plastics 432/333
Stewart & Stevenson 357	Westeel 353	Tramco 349	Andco Railworks 444/445	Heck & Sons 943	Tom-Cin 440	Rotex 436/337	Enviro- logix 333	Integra Plastics 432/333



Nu-Hy	1009
J&D	1017
Charm	1015
Gates	1013
Nott	1011
Tritech	1009

Portland Penreco	1018
Select Equip	1016
C&C	1014
Tank	1012
Fike	1010
MAC	999

Bratney	817
Sioux Steel	813
Pit Express	809
Westrup VEGA	904
Trackmobile	803

OPI-integriss	719
Deakin	816
Sioux Steel	812
CMC	808
West Side	806
Toshiba	804
Catron	802

VAA	716
Nationwide Agribusiness	712
ARMATIC	710
Brock	603

GSI	511
Crippen Northland	608
Combelt	606
River McPherson	604
QED Shore	602

Es Mueller	415
Abel	512
Summit	510
ASI	508
Wear Concepts	506
Safe-Grain/Maxi-Tronic	502

Bailey-Parks	412
National Railway	410
Lambton	404
Sidney	402

AgriDry	117
GVS	214
PMI	214
Tapco	206
Bunting	204
Grain Belt	202

Pepper	114
KC Supply	110
Rich Connell	108
Applied Power	104
C-TEC	102

**LOUNGE**  
**EXPO**  
**EDPOD**  
**1**

**ENTRANCE**

**NEW RECORDS!!**  
**Most Exhibitors – 275**  
*Previous – 263 (Portland, 2011)*  
**Most Booths – 452**  
*Previous – 390 (St. Louis, 2009)*

**EXPO**  
**HOURS**

**Sunday, March 4**  
**12<sup>15</sup> – 6 p.m.**

**Monday, March 5**  
**10<sup>15</sup> a.m. – 2<sup>30</sup> p.m.**

**Tuesday, March 6**  
**9<sup>45</sup> a.m. – 1<sup>45</sup> p.m.**

*(as of 1/19/2012)*

**ENTRANCE**

Grain Journal	1501
City Grain	1502
World Grain	1503
GIPSA/FGS	1504

Ind'l Auto	1418
Kahler Argonics	1319
AgriLogistics	1424
Custom Concrete Solutions	1323

Northern Resource	1318
Moeller Q-SAGE	1322
J&M	1219
105 Assn	1221
Rigid	1225

Cardinal Premier	1218
BS&B	1119
Mack DCL	1121
Nordstrong	1222
Alimak Hek	1123

Legacy/Mapcon Building	1412
GrainWatch	1313

**LOUNGE**

Drake	1212
Faithful + Gould	1214
Christ-Buresh-Ianison	1113

SMICO	1400
Honeyville	1402
TOPS	1301
SMI&Hydraulics	1305
Hubbell Killark	1406
Rig-A-Lite	1408
AZ7/RAL	1309

Baldor/DODGE/Reliance	1304
Ludaca	1308
Central States	1209
NORD Gear	1205
Grey-stone	1302
AdvAg Const Marine	1201

Hetronic Rembe	1202
Sioux	1204
ICS	1208
Sioux	1208
Perten	1105
Baldwin	1109

**1400**

**1300**

**1200**

**1100**

**TRADE PRESS/  
ALLIED ASSNS**

Perendale Publishers	1512
Kansas State	1510
ASSOCIA	1511



**Bunting Magnetics Co ..... 204**

**27**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
500 S Spencer Rd, Newton, KS 67114  
(316) 284-2020, (800) 835-2526; Fax (316) 283-3408  
bmc@buntingmagnetics.com; www.buntingmagnetics.com  
Charles Whitt  
"Permanent magnetic separation and metal detection equipment for machine protection and product quality."

**TEAM**  
Player

**★**  
Sponsor

**Buresh Building Systems Inc..... 1113**

**!**  
NEW  
Exhibitor

1219 Imperial Rd, Hampton, IA 50441  
641-456-5242; Fax 641-456-5294  
rcoffee@bureshbuildings.com; www.bureshbuildings.com  
Randy Coffee  
"Design/build/contractor, project management, millwright services, complete concrete projects"

Major  
League  
Sponsor

**C&C Construction Inc ..... 1014**

1312 Delaware Ave, Lawton, IA 51030  
(712) 944-5206  
"General contractor, design, millwright, grain handling equipment and storage"

**C-TEC..... 102**

**17**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
1928 S Lincoln Ave, York, NE 68467  
(402) 362-5951, (800) 345-2832; Fax (402) 362-6462  
ctec@cteconcrete.com; www.cteconcrete.com  
Greg Wurst  
"Silo concrete repair, restoration and roof coatings; nationwide services, licensed."

**TEAM**  
Player

**★**  
Sponsor

**Calbrandt Inc ..... 144**

**22**  
YEAR  
Exhibitor

768 Seventh St S, Delano, MN 55328  
(763) 972-8888; Fax (763) 972-8128  
epetsch@brdt.biz; www.brdt.biz  
Ed Petsch  
"Railcar progressors, railcar indexers, railcar gate openers"

Major  
League  
Sponsor

**Calumet Penreco LLC ..... 919**

**12**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
2780 Waterfront Pkwy E Dr, Ste 200, Indianapolis, IN 46214  
(800) 245-3952; Fax (724) 756-1050  
mark.westerlage@calumetspecialty.com  
www.calumetspecialty.com  
Mark Westerlage

**TEAM**  
Player

**CAMCORP Inc ..... 255**

9732 Pflumm Rd, Lenexa, KS 66215  
(913) 831-0740, (877) 226-2677; Fax (931) 831-9271  
tracyj@camcorpinc.com; www.camcorpinc.com  
Tracy Janssen

**Cardinal Professional Products ..... 1218**

3150 N Woodford, Decatur, IL 62526  
(217) 330-6119, (800) 548-2223; Fax (217) 791-6885  
swilson@cardinalproproducts.com  
www.cardinalproproducts.com  
Shawn Wilson  
"Supplies pesticides for agriculture and food processing throughout United States."



**Carter Day/Jacobson ..... 537**

**42**  
YEAR  
Exhibitor

500 73rd Ave NE, Minneapolis, MN 55432  
(763) 571-1000; Fax (763) 502-9501  
bulldog@carterday.com; www.carterday.com  
Matthew Ernst

**★**  
Sponsor

"Manufacturer of machinery for cleaning, sizing and size reduction for grains."

**Cattron - a unit of Laird Technologies ..... 802**

**20**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
58 W Shenango St, Sharpsville, PA 16150  
(724) 962-3571; Fax (724) 962-4310  
sales@cattron.com; www.cattron.com

**TEAM**  
Player

Jim Kingerski  
"Portable radio remote controls for locomotives, cranes and grain loaders."

**Central Life Sciences ..... 911**

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
1501 E Woodfield Rd, Ste 200 W, Schaumburg, IL 60173  
(800) 248-7763; Fax (847) 330-5392  
conrel@central.com; www.diacon2.com  
Mark Taylor

**Central States Enterprises LLC..... 1209**

1908 W Old Hwy 40, Salina, KS 67402-1692  
(785) 827-8215, (800) 527-8215; Fax (888) 820-9896  
roger@centralse.com; www.centralstatesenterprises.com  
Roger Sanborn  
"Fumigation, fumigants, fogging, pest control services, safety equipment sales."

**Charm Sciences Inc..... 1015**

659 Andover St, Lawrence, MA 01843  
(978) 687-9200, (800) 343-2170; Fax (978) 687-9216  
info@charm.com; www.charm.com  
Meikel Brewster  
"Rapid, convenient and economical mycotoxin tests from Aflatoxin to Zearalenone."

**Chief Agri-Industrial Division ..... 445**

**26**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
4400 E 39th St, PO Box 848, Kearney, NE 68848  
(308) 237-3186, (800) 359-7600; Fax (308) 389-6703  
steve.ginter@chiefind.com; www.agri.chiefind.com

**TEAM**  
Player

Stephen Ginter  
"Manufactures storage bins, conveying/handling and aeration/drying equipment."

**Christianson Systems Inc..... 1115**

**!**  
NEW  
Exhibitor

20421 15th St SE, Blomkest, MN 56216  
(320) 995-6141, (800) 328-8896; Fax (320) 995-6145  
sales@christianson.com  
Barbara Gilberts  
"Pneumatic systems for grain, seed, feed and other flowable products."

**CL Smith Industrial Co ..... 224**

**15**  
YEAR  
Exhibitor

2972 Arnold Tenbrook Rd, Arnold, MO 63010  
(636) 296-1036, (800) 764-0080; Fax (636) 296-0944  
pbielicki@clsmithindustrial.com; www.clsmithindustrial.com  
Paul Bielicki





**Clear Creek & Associates Inc** ..... 257  
 212 W Washington St, Ste 10, Goshen, IN 46526  
 (574) 537-9060; Fax (574) 534-0136  
 austin@ccalink.com; www.ccalink.com  
 Austin Carpenter

**CMC Industrial Electronics Ltd** ..... 808

**TEAM**  
 Player

*\*see ad in 2012-2013 DirectaSource*  
 305-3602 Gilmore Way, Burnaby, BC V5G 4W9 Canada  
 (604) 421-4425, (888) 421-4425; Fax (604) 421-7734  
 sales@cmciel.com; www.cmciel.com  
 Bob Reis  
 "Complete hazards monitoring for bearings, speed, tracking, humidity and vibration."

★  
**WHAT'S NEW**  
 Honoree

**Comco** ..... 334

**12**  
 YEAR  
 Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
 811A 58th St E, Saskatoon, SK S7K 6X5 Canada  
 (306) 652-5005, (800) 225-4417; Fax (306) 652-5099  
 info@comcocontrols.com; www.comcocontrols.com  
 Cheryl Lansink  
 "Facility automation systems; liquid/dry application systems; in-line weighing devices."

**TEAM**  
 Player

Major  
 League  
 Sponsor

**Complete Carbon Solutions** ..... 1325

!  
 NEW  
 Exhibitor

655 S St, Ste 2, Seward, NE 68434  
 (402) 366-5018, (855) 752-5047; Fax (402) 761-2153  
 cheyenne@ccsgrouponline.com; www.ccsgrrouponline.com  
 Cheyenne Wohlford  
 "We offer structural repair services nationwide. Call today."

**CompuWeigh Corp** ..... 645

**35**  
 YEAR  
 Exhibitor

50 Middle Quarter Rd, Woodbury, CT 06798  
 (203) 262-9400; Fax (203) 262-9488  
 laura@compuweigh.com; www.compuweigh.com  
 Laura Secor  
 "Bulkweigh scales & controllers, software systems for truck, rail and ship. Automation & PLC systems."

★  
**WHAT'S NEW**  
 Honoree

**Control Chief Corporation** ..... 931

**17**  
 YEAR  
 Exhibitor

200 Williams St, PO Box 141, Bradford, PA 16701  
 (814) 362-6811, (800) 233-3016; Fax (814) 368-4133  
 sales@controlchief.com; www.controlchief.com  
 Dave Tenney  
 "Wireless radio remote controls for locomotives, cranes and grain loaders."

**Control Stuff Inc** ..... 233

**TEAM**  
 Player

*\*see ad in 2012-2013 DirectaSource*  
 10550 County Rd 50, Po Box 44, Cologne, MN 55322  
 (952) 466-2175; Fax (952) 466-2177  
 stuff@controlstuff.com; www.controlstuff.com  
 Chris Riemer  
 "Custom automation and control systems integrator. We specialize in grain."

**Cornbelt/Macon** ..... 606,917

6243 IL Hwy 40, Buda, IL 61314  
 (877) 281-3682; Fax (866) 811-5248  
 ben@macongc.com; www.cornbeltstructures.com  
 Ben Endress  
 "Manufacturer of steel truss, clear span, fabric covered buildings"

**Cougar Vibration A Division of Martin Engineering** ..... 709

One Martin Pl, Neponset, IL 61345  
 (815) 224-1200, (800) 262-2106; Fax (815) 224-1241  
 cougar@cougarvibration.com; www.cougarvibration.com  
 Customer Service  
 "Vibration solutions – electric, linear pistons, rotary bell, ring and turbine pneumatic vibrators."

**Country Grain Elevator Historical Society** ..... 1502

155 Prospector Tr, Bozeman, MT 59718  
 (406) 388-9282; Fax (406) 388-9283  
 bselyem@grainelevatorphotos.com; www.cgehs.org  
 Barbara and Bruce Selyem  
 "Preserving the heritage of North American country grain elevators."

**Crippen Northland Superior Supply** ..... 608

Unit 8-851 Lagimodiere Blvd, Winnipeg, MB R2J 3K4 Canada  
 (204) 925-6141; Fax (204) 925-6144  
 wbowles@crippensuperior.com; www.northlandsuperior.com  
 Willy Bowles  
 "Grain and seed cleaners, parts."

**CST Storage (CTT - Weaver Reclaimers)** ..... 722

**18**  
 YEAR  
 Exhibitor

9701 Renner Blvd, Ste 15, Lenexa, KS 66110  
 (815) 756-1551, (800) 421-2788; Fax (815) 756-1659  
 sales@cstindustries.com; www.cst-storage.com  
 Sherry Stephens  
 "CST (Columbian TecTank) shop fabricated bolted and welded storage tanks."

**Cultura Technologies Inc** ..... 831

**27**  
 YEAR  
 Exhibitor

3820 Mansell Rd, Ste 375, Alpharetta, GA 30022  
 (678) 249-3200, (800) 518-0472; Fax (770) 238-5101  
 info@agris.com; www.culturatech.com  
 Lyle Hartz  
 "Scale automation systems for platform and bulk; bin management systems."

**Custom Agri Systems Inc** ..... 1032

**TEAM**  
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*\*see ad in 2012-2013 DirectaSource*  
 255 Co Rd R, Napoleon, OH 43545  
 (419) 599-5180, (800) 592-1434; Fax (419) 592-5180  
 customag@bright.net; www.casindustries.com  
 Rick Storch  
 "Complete design and installation of material handling, drying, storage equipment."

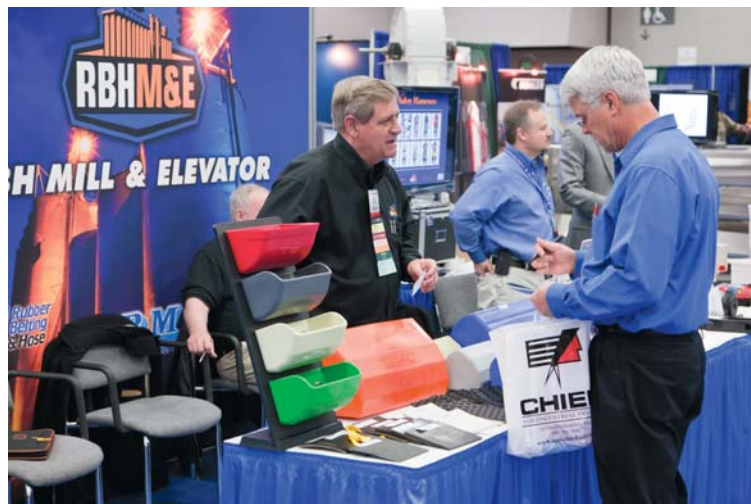
**Custom Concrete Specialists** ..... 1323

**TEAM**  
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*\*see ad in 2012-2013 DirectaSource*  
 655 South St, Ste 2, Seward, NE 68434  
 (402) 366-5018, (855) 752-5047; Fax (402) 761-2153  
 cheyenne@ccsgrouponline.com; www.ccsgrrouponline.com  
 Cheyenne Wohlford  
 "Custom Concrete Specialists provides concrete structural repairs, free nationwide estimates."

**Custom Service Crane Inc** ..... 1043

406 E Oak #2, Mahomet, IL 61853  
 (217) 586-5697; Fax (217) 586-6300  
 terry@customservicecrane.com; www.customservicecrane.com  
 Terry Winters  
 "Crane service, sales & rental, specialized lifts, rigging and machinery moving."





**Cytec Industries Inc** ..... 651

**12**  
YEAR  
Exhibitor

9061 Garner Rd, Niagara Falls, ON L2E 6S5 Canada  
(905) 374-5918; Fax (905) 374-5939  
custinfo@cytec.com; www.cytec.com  
Mike DePalo  
"ECO2FUME® and VAPORPH3OS®, the safer, greener, faster fumigants for post harvest storage."

**dbc SMARTSoftware** ..... 823

**18**  
YEAR  
Exhibitor

1258 Parkwood Chase, Acworth, GA 30102  
(770) 427-7633, (800) 361-2114; Fax (770) 590-0903  
sales@dbcsmartssoftware.com; www.dbcsmartssoftware.com  
Sherry Drutman  
"dbcSMARTsoft®: World class Windows™ commodity management and financial software system."

**DCL Inc** ..... 1123

**!**  
NEW  
Exhibitor

PO Box 125, 8660 Ance Rd, Charlevoix, MI 49720  
(231) 547-5600 (800) 748-0563; Fax (231) 547-3343  
ksmith@dclinc.com; www.dclinc.com  
Kyle Smith  
"DCL Inc provides a full line of bulk material loading equipment worldwide."

**Deakin Electric Inc** ..... 816

321 S Main, Spearman, TX 79081  
(806) 659-5016, (800) 999-1506; Fax (806) 659-2822  
don@bossautomation.com; www.bossautomation.com  
Don Fuller  
"Electrical, automation, construction, millwright, fabrication"

**Degesch America Inc** ..... 320

**29**  
YEAR  
Exhibitor

PO Box 116, Weyers Cave, VA 24486  
(540) 234-9281, (800) 330-2525; Fax (540) 234-8225  
info@degeschamerica.com; www.degeschamerica.com  
Herb Yeaman  
"Phostoxin®, Magtloxin®, Fumi-cel®, Fumi-strip®, Detia® Fumex, J-System®, Degesch Generator."

**Delux Mfg Co** ..... 850

**22**  
YEAR  
Exhibitor

PO Box 1027, 4650 Airport Rd, Kearney, NE 68847  
(308) 237-2274, (800) 658-3240; Fax (308) 234-3765  
info@deluxmfg.com; www.deluxmfg.com  
Eric Michel  
"Continuous flow grain dryers."

**Dickson Chemical Co Inc** ..... 135

PO Box 766, Stuttgart, AR 72160  
(870) 673-3527; Fax (870) 673-6301  
customersupport@dicksonchemical.com  
www.dicksonchemical.com  
David Culp  
"Fumigations, fumigants, fogging sprays & equipment, pest control services, safety equipment"

**Donaldson Torit** ..... 242

**17**  
YEAR  
Exhibitor

1400 West 94th St, PO Box 1299, Minneapolis, MN 55440  
(952) 887-3131, (800) 365-1331; Fax (952) 887-3054  
donaldson@donaldson.com; www.donaldson.com  
Dave McGovern  
"Baghouses and dust collectors, replacement filters and parts."

**Douglas Products & Packaging** ..... 856

1550 E Old 210 Hwy, Liberty, MO 64068  
(660) 864-3635; Fax (660) 747-8700  
slade.baker@douglasproducts.com; www.douglasproducts.com  
Slade Baker  
"Protecting America's grain since 1916 with fumigants, sprays, and protectants"

**Draeger Safety Inc** ..... 1044

101 Technology Dr, Pittsburgh, PA 15275  
(913) 360-2982, (800) 922-5518; Fax (412) 787-2207  
proinfo@draeger.com; www.draeger.com  
Dick Dreiling  
"Gas detection and respiratory protection equipment for grain processing."

**Drake Inc** ..... 1212

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
445 Cedar St, Waco, NE 68460  
(402) 362-1863; Fax (402) 362-1870  
davedrake@windstream.net; www.drakeinc.net  
Dave Drake  
"Professional services provided with quality and safety."

**Dwyer Instruments Inc** ..... 126

PO Box 373, 102 Hwy 212, Michigan City, IN 46361  
(219) 879-8868, (800) 872-9141; Fax (219) 872-9057  
lit@dwyer-inst.com; www.dwyer-inst.com  
Josh Waters  
"Level controls, bin vibrators, speed switches, valves, gauges, pressure switches"

**EBM Mfg Inc** ..... 128

**24**  
YEAR  
Exhibitor

1014 Sherwood Rd, Ste 200, Norfolk, NE 68701  
(402) 370-4949, (877) 370-4948; Fax (402) 371-9117  
matt@ebmmanufacturing.com; www.ebmmanufacturing.com  
Matt Podany

**Edward J Heck & Sons Co** ..... 343

PO Box 3784, 1625 S 13th Street (68108)  
Omaha, NE 68103-0784  
(402) 341-6666, (800) 652-8873; Fax (402) 341-6927  
ejheck@ejheck.com; www.ejheck.com  
Andrew Heck  
"Mineral oil dust suppression systems and Hammermill screens."

**Electro-Sensors Inc** ..... 941

**19**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
6111 Blue Circle Dr, Minnetonka, MN 55343  
(952) 930-0100, (800) 328-6170; Fax (952) 930-0130  
aleali@electro-sensors.com; www.electro-sensors.com  
Anthony Leali  
"Machine monitoring sensors and hazard monitoring systems."

**EnviroLogix Inc** ..... 335

**11**  
YEAR  
Exhibitor

500 Riverside Industrial Pkwy, Portland, ME 04103-1486  
(207) 797-0300, (866) 408-4597; Fax (207) 797-7533  
info@envirolgix.com; www.envirolgix.com  
Chris MacKenzie  
"Rapid GMO and mycotoxin test kits. USDA/GIPSA certificates of performance."

**Essmueller Company** ..... 415

**40**  
YEAR  
Exhibitor

PO Box 1966, Laurel, MS 39441  
Fax (601) 649-4320  
essmueller@essmueller.com; www.essmueller.com  
Jay Perkins

**★**  
Sponsor

"We provide innovative conveying/handling equipment for our customers."

**Faithful+Gould Inc** ..... 1214

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NEW  
Exhibitor

900 2nd Ave S, Ste 500, Minneapolis, MN 55402  
(612) 338-3120, 1(866)828-5467  
jonathan.marshall@fgould.com; www.fgould.com  
Jonathan Marshall  
"Owners rep, construction management, cost consultants, project controls, safety oversight."





**Feed & Grain Magazine..... 336**

**28**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
1233 Janesville Ave, PO Box 803, Ft Atkinson, WI 53538  
(920) 563-1628; Fax (920) 563-1700  
arlette.samb@feedandgrain.com; www.feedandgrain.com  
Arlette Samb  
"Industry magazine serving the grain handling and processing, feed manufacturing and retailing markets."

**TEAM**  
Player

**Fenwal Protection Systems Inc..... 309**

**28**  
YEAR  
Exhibitor

400 Main St, Ashland, MA 01721  
(508) 881-2000  
laurie.doherty@fs.utc.com; www.fenwalprotection.com  
David Grandaw  
"Fenwal designs, manufactures and services explosion suppression and venting systems."

**Fike..... 1010**

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
704 SW 10th St, Blue Springs, MO 64015  
(816) 229-3405, (866) 758-6004; Fax (816) 229-4615  
EPAnswers@fike.com; www.fike.com  
Daniel Willis  
"Total concept explosion protection: testing, venting, flameless venting, isolation, and suppression."

**Flexco..... 109**

**14**  
YEAR  
Exhibitor

2525 Wisconsin Ave, Downers Grove, IL 60515  
(630) 971-0150; Fax (630) 971-1180  
kfinnegan@flexco.com; www.flexco.com  
Kevin Finnegan  
"Providing belt conveyor solutions for splicing, cleaning, spillage, tracking and belt slippage."

**Flexible Lifeline Systems Inc..... 1038**

14325 W Hardy Rd, Houston, TX 77060  
(832) 448-2900, (800) FLEXIBLE; Fax (281) 448-9225  
info@flexiblelifeline.com; www.flexiblelifeline.com  
Jeff Barnum  
"Turnkey providers of fall protection solutions."

**Food Protection Alliance..... 933**

162 Nolan Dr, Laplace, LA 70068  
(504) 251-5829, (877) 372-3334; Fax (985) 370-4010  
sroy@fpalliance.com; www.fpalliance.com  
Stephen Roy

**FOSS North America Inc..... 838**

**28**  
YEAR  
Exhibitor

8091 Wallace Rd, Eden Prairie, MN 55344  
(952) 974-9892, (800) 547-6275; Fax (952) 974-9823  
info@fossnorthamerica.com; www.foss.us  
Mark Host  
"Infratec 1241 grain analyzer, GIPSA & NTEP certified, test weight capabilities."

**Frisbie Construction Co Inc..... 103**

**19**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
Box 270, 7793 E K-4 Hwy, Gypsum, KS 67448  
(785) 536-4288; Fax (785) 536-4814  
fcci.sales@fcci.biz; www.frisbieinc.com  
Lawrence Scanlan  
"Since 1949 family owned: specializing in grain handling, materials processing equipment and millwright services."

**TEAM**  
Player

**★**  
Sponsor

**Gamet Manufacturing..... 430**

**43**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
698 Prior Ave N, St Paul, MN 55104  
(651) 647-5410, (888) 647-5475; Fax (651) 647-5412  
info@gametmfg.com; www.gametmfg.com  
Mark Olson  
"Complete line of automatic grain sampling equipment, truck probes, accessories, and support equipment."

**TEAM**  
Player

**Gates Corporation..... 1013**

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
1551 Wewatta St, Denver, CO 80202  
(303) 744-5904, (800) 777-6363; Fax (303) 744-5714  
gjohnson@gates.com; www.gates.com/ptsavings  
Gavin Johnson  
"Engineering support and high-performance hose, hydraulics, and belt drive systems."

**General Rubber & Plastics..... 251**

PO Box 4510, 1902 N Ky Ave, Evansville, IN 47711  
(812) 464-5153, (800) 843-6308; Fax (812) 465-5854  
info@genrub.com; www.genrub.com  
Cindy Blackwell/Suzie Dossett  
"A leading distributor of lining materials and maintenance needs."

**Grain & Feed Milling Technology..... 1512**

**!**  
NEW  
Exhibitor

Perendale Publishers Ltd, 7 St George's Terrace, St James Square  
Cheltenham, Glos GL50 3PT United Kingdom  
44 (0) 1242 267700; Fax: +44 (0) 1242 267701  
info@perendale.co.uk; www.gfmt.co.uk  
Tuti Tan

**TEAM**  
Player

**Grain Belt Supply Co..... 202**

**40**  
YEAR  
Exhibitor

217 E Diamond Dr, PO Box 615, Salina, KS 67402  
(785) 827-4491, (800) 255-2742; Fax (785) 827-4494  
salesman@grainbeltsupply.com; www.grainbeltsupply.com  
Douglas Beauchamp  
"Grain Belt manufactures a wide variety of grain handling equipment."

**Grain Journal..... 1501**

**28**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
3065 Pershing Ct, Decatur, IL 62526  
(217) 877-9660, (800) 728-7511; Fax (217) 877-6647  
mark@grainnet.com; www.grainnet.com  
Mark Avery  
"Trade magazine for the grain and feed industry."

**TEAM**  
Player

**★**  
Sponsor

**GrainWatch LLC..... 1313**

5600 N River Rd, Ste 800-8900, Rosemont, IL 60018-6705  
(312) 833-3860  
bdugger@grainwatchusa.com; www.grainwatchusa.com  
David Weisvod/Benedict Dugger  
"Grain temperature, grain moisture, measuring and storage management solutions."

**Greystone Construction Co..... 1302**

**!**  
NEW  
Exhibitor

500 S Marschall Rd, Ste 300, Shakopee, MN 55379  
(952) 496-2227; Fax (952) 445-4191  
cobrien@greystoneconstruction.com  
www.greystoneconstruction.com  
Colin O'Brien  
"Pre-engineered metal buildings, fabric buildings, post framed buildings, hybrid buildings."



**GSF/DICKEY-john..... 318**

**40**  
YEAR  
Exhibitor

701 SW Ordinance Rd, Ankeny, IA 50023  
(515) 289-8330, (800) 627-6702; Fax (515) 289-1568  
richf@gsfinc.com; www.gsfinc.com  
Richard Flaugh  
"DICKEY-john grain moisture meters and NIR analyzers; truck probes; in-bin samplers, CCTV."

**GSI Group LLC..... 511**

**36**  
YEAR  
Exhibitor

1004 E Illinois St, PO Box 20, Assumption, IL 62510  
(888) GSI-BINS  
sales@gsiag.com; www.grainsystems.com  
Craig Guebert  
"Complete system provider of grain storage, aeration, drying, and handling equipment."

**TEAM**  
Player

**★**  
Sponsor

**GVS Ltd..... 115**

**10**  
YEAR  
Exhibitor

8109 El Monte St, Prairie Village, KS 66208  
(913) 649-1869; Fax (913) 649-5366  
ejrickel@kc.rr.com; www.portaprobe.com  
Ed Rickel  
"Vacuum sampling probe used for all bin sizes and types."

**Halverson Co..... 1406**

**!**  
NEW  
Exhibitor

235 Paxton Ave, Salt Lake City, UT 84101  
(801) 467-9423; Fax (801) 467-9426  
steve@halversoncompany.com; www.halversoncompany.com  
Stephen Halverson  
"Engineering, design and construction services in the grain handling industry."

**Harris Companies..... 219**

**31**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
521 N Illinois St, Atwood, IL 61913  
(217) 578-2231, (800) 500-5438; Fax (217) 578-2514  
harriscompanies@harriscompanies.com  
www.harriscompanies.com  
Scott Harris  
"Experienced manufacturers and service providers of safe, quality vertical transportation."

**TEAM**  
Player

**Hetronic USA..... 1200**

3905 NW 36th St, Oklahoma City, OK 73112  
(405) 749-1270; Fax (405) 749-1429  
mecton@hetronic.com  
Mark Ecton  
"Locomotive radio remote controls that are safe, reliable and innovative"

**Hi Roller Conveyors..... 723**

**33**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
5100 W 12th St, Sioux Falls, SD 57108  
(605) 332-3200, (800) 328-1785; Fax (605) 332-1107  
sales@hiroller.com; www.hiroller.com  
Mike Spillum  
"Totally enclosed, self-cleaning and self-reloading belt conveyors."

**TEAM**  
Player

**★**  
Sponsor

**Hoffmann Inc..... 409**

**18**  
YEAR  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
6001 49th St S, Muscatine, IA 52761  
(563) 263-4733; Fax (563) 263-0919  
hoffmann@hoffmanninc.com; www.hoffmanninc.com  
Paul Reed/Al Steiner  
"Design, construct silos, chimneys utilizing jumpform, slipform techniques, equipment installation."

**TEAM**  
Player

**Major**  
League  
Sponsor

**Hogenson Construction Co..... 356**

PO Box 777, 206 12th Ave NE, West Fargo, ND 58078  
(701) 281-1742, (888) 616-1108; Fax (701) 281-1700  
hogenson@hogenson.net; www.hogenson.net  
Joe Fink

**Honeyville Metal Inc..... 1402**

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
4200 S 900 W, Topeka, IN 46571  
(260) 593-2266, (800) 593-8377; Fax (260) 593-2278  
dustinfo@honeyvillemetal.com; www.honeyvillemetal.com  
Joe Cross  
"Dust collection, fans, cyclones, baghouse filters, grain handling, elevators, distributor conveyors."

**★**  
Sponsor

**Hotstart..... 750**

PO Box 11245, E 5723 Alki, Spokane, WA 99212  
(509) 536-8674; Fax (509) 534-4216  
jerickson@hotstart.com; www.hotstart.com  
Josh Erickson  
"Locomotive engine heating, battery charging and diesel driven APU."

**Hubbell Killark..... 1408**

**!**  
NEW  
Exhibitor

3940 Dr ML King Dr, Saint Louis, MO 63113  
(314) 531-0460, 1 (800) KILLARK; Fax (314) 531-7164  
jgeisler@hep.hubbell.com; www.hubbell-killark.com  
JR Geisler  
"Killark is a global producer of Harsh/Hazardous equipment"

**Hulcher Services Inc..... 756**

611 Kimberly Dr, Denton, TX 76208  
(940) 387-0099; Fax (940) 380-0224  
rhillen@hulcher.com; www.hulcher.com  
Robert Hillen  
"Transfer and vacuum various commodities including bulk grain, feed & fertilizers."

**Hutchinson/Mayrath..... 1023**

514 W Crawford St, PO Box 629, Clay Center, KS 67432  
(785) 632-2161, (800) 523-6993; Fax (785) 632-5964  
mwilliams@hutchinson-mayrath.com  
www.hutchinson-mayrath.com  
Mike Williams  
"Conveying, grain handling screw type drag chain and paddle belt."

**ICS Inc (dba Industrial Contract Services Inc)..... 1208**

**!**  
NEW  
Exhibitor

*\*see ad in 2012-2013 DirectaSource*  
3102 Washington St N, Grand Forks, ND 58203  
(701) 775-8480, (800) 682-7683; Fax (701) 775-8479  
ics@icsgf.com; www.icsgf.com  
David Dangerfield  
"Construction, design/build, equipment installation, bins, metal building, construction management."

**TEAM**  
Player

**Imperial Systems Inc..... 140**

300 Imperial Dr, Jackson Center, PA 16133  
(724) 662-2801, (800) 918-3013; Fax (724) 662-2803  
info@isystemsweb.com; www.isystemsweb.com  
Jeremiah Wann  
"Dust collection equipment for the grain and seed industry."



**Industrial Automation Engineering Inc.**..... 1418  
 ! NEW Exhibitor  
 14022 Lincoln St NE, Ham Lake, MN 55304  
 (763) 450-3840; Fax (763) 450-3850  
 jgrahek@iae-online.com; www.iae-online.com  
 Jason Grahek  
 "Electrical design, automation integration, support and maintenance, computer based training"

**The Industrial Fumigant Company LLC**..... 638  
 35 YEAR Exhibitor  
 TEAM Player  
 \*see ad in 2012-2013 DirectaSource  
 13420 W 99th St, Lenexa, KS 66215-1365  
 (913) 782-7600, (800) 477-4432; Fax (913) 782-6299  
 jheath@indfumco.com; www.indfumco.com  
 Jerry Heath  
 "IFC specializes in pest management for the food and commodity industries."

**Industrial Magnetics Inc** ..... 753  
 1385 M-75 S, Boyne City, MI 49712  
 (231) 582-3100, (800) 662-4638; Fax (231) 582-0622  
 imi@magnetics.com; www.magnetics.com  
 Dennis O'Leary  
 "Magnetic equipment for the grain processing industry."

**Integra Plastics Inc** ..... 333  
 12 YEAR Exhibitor  
 Major League Sponsor  
 500 12th St SE, Madison, SD 57042  
 (605) 693-2636, (800) 578-5257; Fax (605) 693-2637  
 jhesse@integrplastics.com; www.integrplastics.com  
 Jeany Hesse  
 "Manufacturer of custom sized grain storage covers/bunker web net systems."

**Interstates Companies** ..... 655  
 1520 N Main Ave, Sioux Center, IA 51250  
 (712) 722-1662, (800) 827-1662; Fax (712) 722-8981  
 jim.higley@interstates.com; www.interstates.com  
 Jim Higley  
 "Electrical construction, electrical engineering, control automation/programming, and instrumentation."

**Intersystems**..... 325  
 43 YEAR Exhibitor  
 TEAM Player  
 \*see ad in 2012-2013 DirectaSource  
 9575 N 109th Ave, Omaha, NE 68142  
 (402) 330-1500, (800) 228-1483; Fax (402) 330-3350  
 bulkmatl@intersystems.net; www.intersystems.net  
 Ray Vrtiska  
 "Manufacturer of engineered material handling solutions."

**J&D Construction Inc**..... 1017  
 5 STAR Sponsor  
 4326 Hwy 212, Montevideo, MN 56265-4536  
 (320) 269-2101, (800) 279-6447; Fax (320) 269-6253  
 aaron@jdconstinc.com  
 Aaron Zahn  
 "Design Build Contractor"

**J&M Industries** ..... 1219  
 300 Ponchatoula Pkwy, Ponchatoula, LA 70454  
 (985) 386-6000; Fax (985) 386-9066  
 aaron.gummer@gmail.com; www.jm-ind.com  
 Aaron Gummer  
 "Grain storage tarps, strapping systems"

**Jasper Engineering & Equipment Co**..... 354  
 ! NEW Exhibitor  
 700 Hamel Rd, Medina, MN 55340  
 (952) 938-6504, (800) 776-6184; Fax (952) 935-7772  
 rpglumack@jaspereng.com; www.jaspereng.com  
 Robert Glumack  
 "Local manufacturer's representative of flow level, temperature and weighing products."



**Johnson System Inc**..... 611  
 10 YEAR Exhibitor  
 18999 US Hwy 27 N, Marshall, MI 49068  
 (269) 781-9000, (800) 962-1495; Fax (269) 781-2147  
 info@johnsonsysteminc.com; www.johnsonsysteminc.com  
 Howard Johnson  
 "Major manufacturer of catwalks, tower and temporary storage solutions."

**Kahler Automation Corp**..... 1319  
 808 Timberlake Rd, Fairmont, MN 56031  
 (507) 235-6648; Fax (507) 235-6144  
 garetjt@kaco.net; www.kahlerautomation.com  
 Garrett Jagodzinske  
 "Automation systems for grain elevators and processing plants."

**Kansas State University** ..... 1510  
 Grain Science & Industry Department, 201 Shellenberger Hall  
 Manhattan, KS 66506-2201  
 (785) 532-6161; Fax (785) 532-7010  
 grains@ksu.edu  
 Dirk Maier  
 "Grain operations distance education, grain quality management, wheat quality testing."

**Kasa Controls**..... 854  
 TEAM Player  
 Major League Sponsor  
 \*see ad in 2012-2013 DirectaSource  
 418 E Ave B, Salina, KS 67401  
 (785) 825-7181, (800) 755-5272; Fax (785) 825-0590  
 info@kasacontrols.com; www.kasacontrols.com  
 Heath Roker  
 "Automation, controls system design, UL508 control panels, PLC HMI programming"

**KC Supply Co Inc** ..... 110  
 22 YEAR Exhibitor  
 Major League Sponsor  
 PO Box 412196, 3306 Wyoming St (64111)  
 Kansas City, MO 64141-2196  
 (816) 753-7676, (800) 527-8775; Fax (816) 753-0444  
 sales@kcsupply.com; www.kcsupply.com  
 Jay Strieby  
 "KC Supply stocks conveying and elevating equipment as well as safety supplies."

**Kepler Weber Group** ..... 350  
 10 YEAR Exhibitor  
 Dom Pedro II Ave, 1341, 4th Flr  
 Porto Alegre, Rio Grande do Sul 90550-143 Brazil  
 55 51 3361 9615; Fax 55 51 3341 8281  
 marketing@kepler.com.br; www.kepler.com.br  
 Wilfried Toth

**Kice Industries Inc** ..... 755  
 5 STAR Sponsor  
 5500 Mill Heights Dr, Wichita, KS 67219  
 (316) 744-7151; Fax (316) 744-7355  
 lglen@kice.com; www.kice.com  
 Lonnie Glen  
 "Kice. We make your job easier. Today."

**Kings Valley Industries Inc** ..... 332  
 14 YEAR Exhibitor  
 PO Box 538, Madera, CA 93639  
 (559) 661-1702; Fax (559) 661-7936  
 kvimadera@aol.com  
 Gary Geist





**Laidig Systems Inc** ..... 539



14535 Dragoon Tr, Mishawaka, IN 46544  
(574) 256-0204; Fax (574) 256-5575  
sales@laidig.com; www.laidig.com  
Dave Carpenter  
"Automated reclaiming equipment for cone and flat bottom silos and bins."

**The Lakeland Companies** ..... 241



*\*see ad in 2012-2013 DirectaSource*  
15400 Medina Road, Minneapolis, MN 55447  
(763) 543-9437; Fax (763) 543-9449  
dpaloranta@lakelandcompanies.com; www.lakelandgrain.com  
Dustin Paloranta  
"Automation solutions provider since 1952, service, integration, hazmon, bulk-scale control."



**Lambton Conveyor Limited** ..... 404



*\*see ad in 2012-2013 DirectaSource*  
1247 Florence Rd, Florence, ON N0P 1R0 Canada  
(519) 695-2316; Fax (519) 695-2529  
cjordan@lambtonconveyor.com; www.lambtonconveyor.com  
Christian Jordan  
"Galvanized bucket elevators, curved inclined drags, level drag conveyors."



**Larson Engineering** ..... 833



*\*see ad in 2012-2013 DirectaSource*  
2801 E Enterprise Ave, Ste 200, Appleton, WI 54913  
(920) 734-9867; Fax (920) 734-9880  
info-wi@larsonengr.com; www.larsonengr.com  
Kirk Haverland  
"Engineering services for the agricultural/biofuel industries."



**Legacy Building Solutions** ..... 1412

19500 County Rd 142, South Haven, MN 55382  
(320) 259-7126, (877) 259-1528; Fax (320) 259-0087  
tjurek@legacybuildingsolutions.com  
www.legacybuildingsolutions.com  
Troy Jurek  
"Pre-engineered fabric buildings: innovative rigid frame structures with fabric covering."

**LeMar Industries Corp** ..... 715



2070 NE 60th Ave, Des Moines, IA 50313  
(515) 266-7264; Fax (515) 266-0274  
info@lemarindustries.com; www.lemarindustries.com  
Richard Martin  
"Catwalk, towers, structural steel, transport conveyors."



**Liftco Manlift** ..... 123

2322 N Squirrel Run, PO Box 32, Arkansas City, KS 67005  
(620) 660-2263; Fax (620) 441-0571  
liftcollc@yahoo.com; www.liftcollc.com  
Terry Ramsey  
"Cage and belt manlift service and repair"

**LMM (Law-Marot-Milpro)** ..... 703



*\*see ad in 2012-2013 DirectaSource*  
1150 Brouillette St, St Hyacinthe, QC J2T 2G8 Canada  
(450) 771-6262, (800) 461-6276; Fax (450) 771-6264  
contact@lmm.info; www.lmm.info  
Luc Bouchard  
"Screen cleaners, aspirators, indented cylinders, grain dryers, process equipment."



**LUDECA Inc** ..... 1308

1425 NW 88th Ave, Doral, FL 33172  
(305) 591-8935; Fax (305) 591-1537  
info@ludeca.com; www.ludeca.com  
Nils Heilemann  
"Belt alignment, EX laser alignment tools, EX vibration analysis devices"

**MAC Process Inc** ..... 909



*\*see ad in 2012-2013 DirectaSource*  
7901 NW 107th Terrace, Kansas City, MO 64153  
(816) 891-9300, (800) 821-2476; Fax (816) 801-3479  
maceys@macequipment.com; www.macprocessinc.com  
Shawna Macey  
"Solutions for air quality requirements and pneumatic conveying challenges."



**Mack Robotics** ..... 1121



PO Box 373, Leola, SD 57456  
(605) 439-3434, (888) 479-6922; Fax (605) 439-5342  
kristino@valleytel.net; www.mackrobotics.com  
Kristin Outtrim  
"The Bin Bot – designed for safety."

**Magik Kleener Sales Inc** ..... 1030

2904 12th St, Harlan, IA 51537  
(712) 755-3871; Fax (712) 755-2668  
magik@harlannet.com; www.magikkleenersales.com  
Mick Schmidt  
"Zigzag grain cleaner, no power required, farm and commercial models available."

**Maljohn Co Ltd** ..... 330



183 Hendershot Rd, Hannon, ON L0R 1P0 Canada  
(905) 692-5404; Fax (905) 692-3349  
maljohn@maljohn.com; www.maljohn.com  
Jason Galbraith

**Mapcon Technologies Inc** ..... 1414

8665 Harbach Blvd, Ste B, Clive, IA 50325  
(515) 331-3358, (800) 922-4336; Fax (515) 331-3373  
tkopsa@mapcon.com; www.mapcon.com  
Thomas Kopsa  
"Computerized maintenance management software (CMMS)"

**Marcus Construction** ..... 338

PO Box 510, 2580 Hwy 12 E, Willmar, MN 56201  
(320) 222-6616, (800) 367-3424; Fax (320) 222-6626  
randy@marcusconstruction.com; www.marcusconstruction.com  
Randy Wright  
"Flat grain and fertilizer storage building contractor & construction manager."

**Marine Tech LLC** ..... 1203



716 Garfield Ave, Duluth, MN 55802  
(218) 720-2833; Fax (218) 525-9574  
tsmith@marinetechduluth.com; www.marinetechduluth.com  
Ted Smith  
"Marine construction/dock maintenance/dredging"

**Martin Engineering** ..... 709



One Martin Pl, Neponset, IL 61345  
(309) 852-2384, (800) 544-2947; Fax (800) 814-1553  
info@martin-eng.com; www.martin-eng.com  
Customer Service  
"Railcar unloading equipment, dust management, silo cleaning, air-supported conveyors"

**Masaba Mining Equipment** ..... 1027

1617 317 Street, PO Box 345, Vermillion, SD 57069  
(605) 624-9555, (877) 627-2220; Fax (605) 624-8997  
www.masabainc.com  
Scott Jacobs  
"Custom built, mateial handling, conveying systems"

**Mathews Co** ..... 342

500 Industrial Ave, Crystal Lake, IL 60012  
(815) 459-2210, (800) 323-7045; Fax (815) 459-5889  
tbehny@mathewscompany.com; www.mathewscompany.com  
Tryg Behny  
"Continuous flow grain dryers."



**Maxi-Lift/Dura-Buket..... 322**



*\*see ad in 2012-2013 DirectaSource*  
16400 Midway Rd 75001, PO Box 700008, Dallas, TX 75370  
(972) 735-8855, (800) 527-0657; Fax (972) 735-8896  
info@maxilift.com; www.maxilift.com



Bo Fisher  
"Tiger-Tuff, HD-Max, CC-Max and Dura-Buket elevator buckets."

**McCormick Construction Company ..... 132**



*\*see ad in 2012-2013 DirectaSource*  
7900 69th Ave, Greenfield, MN 55373  
(763) 477-4774, (877) 554-4774; Fax (763) 477-5174  
jonw@mccormickconstruction.com  
www.mccormickconstruction.com



Jon Walters  
"Value-driven contractor of premium grain handling and storage facilities."

**McPherson Concrete Storage Systems Inc..... 505**



*\*see ad in 2012-2013 DirectaSource*  
116 N Augustus, PO Box 369, McPherson, KS 67460  
(620) 241-4362, (800) 999-8151; Fax (620) 241-5254  
mpaul@mcphersonconcrete.com  
www.mcphersonconcrete.com



Mark Paul  
"Specialist in jumpform concrete construction."



**Mechanical & Ceramic Solutions ..... 120**

Hammond and Gregg Streets Building 16, Carnegie, PA 15106  
(412) 429-8991; Fax (412) 429-8766  
kevinb@mcs-pa.com; www.mcs-pa.com  
Kevin Bernard  
"Ceramic and abrasion resistant products. Fabrication bonding and field installation."

**MEGA Dryers ..... 1029**



*\*see ad in 2012-2013 DirectaSource*  
1581 N Shefford St, Wichita, KS 67212  
(316) 729-5374; Fax (316) 729-5376  
rreggeti@megadryers.com; www.secadorasmega.com.ar  
Ricardo Reggeti

**Meridian Manufacturing Group ..... 937**

2902 Expansion Blvd, Storm Lake, IA 50588  
(712) 732-7180, (800) 437-2334; Fax (712) 732-1028  
info@meridianmfg.com; www.meridianmfg.com  
"Manufacturer of high quality smooth wall, hopper bottom bins"

**MFS/York/Stormor/Brownie Systems..... 1021**



2928 E Hwy 30, Box 2105, Grand Island, NE 68802  
(308) 384-9320, (800) 247-6621; Fax (308) 389-5253  
lfreeman@go-brownie.com  
Lindsey Freeman  
"Manufacturers of grain handling storage and structural equipment."

**Micada ..... 1035**

W Hwy 38, Hope, ND 58046  
(701) 945-2701, (800) 270-2701; Fax (701) 945-2900  
mike.micada@gmail.com; www.micada.us  
Micheal Graham  
"Supplier of custom fabricated towers, conveyor bridges and load-out scales."

**Midwest Paint Service Inc..... 105**



*\*see ad in 2012-2013 DirectaSource*  
11700 Crooked Canyon Rd, PO Box 582, Black Hawk, SD 57718  
(605) 787-4764, (800) 843-1995; Fax (605) 787-7449  
info@agppainting.com; www.agppainting.com



Bart Bower

**MILESTOCK ..... 136**

PO Box 241, St Bruno, QC J3V 4P9 Canada  
(514) 816-5668, (877) 281-1582; Fax (877) 281-1582  
www.milestock.com  
"Products for handling and processing of bulk material."

**Moeller Engineering LLC..... 1322**



109 NW 9th St, Ste 1, Ankeny, IA 50023  
(515) 963-8332  
amoeller@moellerengineering.com  
www.moellerengineering.com  
Arthur Moeller  
"Specializing in agricultural engineering, onsite property surveys and construction services."

**Mole Master Services Corp..... 143**



*\*see ad in 2012-2013 DirectaSource*  
27815 State Route 7, Marietta, OH 45750  
(740) 374-6726, (800) 322-6653; Fax (740) 374-5908  
contact@molemaster.com; www.molemaster.com



Michael Bailey  
"Silo-bin cleaning services and equipment sales and rentals."

**Monitor Technologies LLC ..... 619**



*\*see ad in 2012-2013 DirectaSource*  
44 W 320 Keslinger Rd, Elburn, IL 60119  
(630) 365-9403, (800) 601-6204; Fax (630) 365-5646  
monitor@monitortech.com; www.monitortech.com



Greg DeRudder  
"Manufacturer of level measurement, solids flow, particle emission and bin aeration equipment."

**NAB Automation Inc ..... 1101**



*\*see ad in 2012-2013 DirectaSource*  
126 Airport Rd, Cape Girardeau, MO 63702  
(573) 339-1622; Fax (573) 339-1620  
mscudder@nabautomation.com



Marty Scudder  
"Eagle Eye bin temperature monitoring & hazard monitoring products"

**National Railway Equipment Co..... 410**



14400 S Robey St, Dixmoor, IL 60426  
(708) 358-6002, (800) 253-2905; Fax (708) 388-2487  
j.jackiw@nationalrailway.com  
Joe Jackiw

**Nationwide Agribusiness Insurance Co..... 712**



*\*see ad in 2012-2013 DirectaSource*  
1100 Locust St Dept 3000, Des Moines, IA 50391  
(515) 508-3570, (800) 228-6700; Fax (515) 508-3154



sfey@nationwide.com; www.nationwideagribusiness.com  
Sid Fey  
"Property and casualty insurance and risk management."

**New Century Ag Recruiters..... 125**

28715 Hwy JJ, Norborne, MO 64668  
(816) 527-8092, (877) 562-7424; Fax (660) 484-3878  
info@newcenturyag.com; www.newcenturyag.com  
Clint Deitch



**NEXTTEQ LLC ..... 1040**



*\*see ad in 2012-2013 DirectaSource*  
8406 Benjamin Rd, Ste J, Tampa, FL 33634  
(813) 249-5888, (877) 312-2333; Fax (877) 312-2444  
info@nextteq.com; www.nextteq.com  
Al Pinner  
"Gastec pumps & detector tubes for select pesticide and fumigation applications."

**NORD Gear Corp ..... 1205**



800 Nord Dr, Waunakee, WI 53597  
(608) 849-7300, (888) 314-6673; Fax (608) 849-7367  
www.nord.com  
Terry Schadeberg  
"Gear motors/speed reducers/screw conveyor drives/motors/AC vector drives"

**Nordstrong Equipment Ltd ..... 1222**



5 Chester St, Winnipeg, MB R2L 1W5 Canada  
(204) 667-1553 ext. 247, (800) 563-1553; Fax (204) 663-8497  
dmerriman@nordstrongequipment.com  
www.nordstrongequipment.com



Damien Merriman  
"Bulk material handling and conveying equipment, railcar progressioners and winches."

**Norstar Industries ..... 1034**

27157 Hwy 422, Morris, MB R0G 1K0 Canada  
(204) 746-8200; Fax (204) 746-8074  
rob@norstarindustries.ca; www.norstarindustries.ca  
Rob Heinrichs

**Northern Resource Consulting Inc ..... 1320**

1339 Commerce Ave, Ste 309B, Longview, WA 98632  
(360) 414-5239; Fax (360) 414-4021  
bperleberg@nrcenv.net; www.nrcenv.net  
Brian Perleberg

**Nott Company ..... 1011**

4480 Round Lake Rd W, Arden Hills, MN 55112  
(651) 415-3461, (800) 634-3301; Fax (651) 415-3697  
ktrembath@nottco.com; www.nottco.com  
Ken Trembath  
"An industrial supplier of power transmission, bearings, fluid power equipment and conveying equipment."

**NPK Construction Equipment Inc ..... 1424**

7550 Independence Dr, Walton Hills, OH 44146  
(440) 232-7900, (800) 225-4379; Fax (440) 232-4382  
erikh@npkce.com; www.npkce.com  
Erik Hopperton  
"Hard car unloader, unloading of bottom hopper rail cars"

**Nu-Hy Inc ..... 1019**

PO Box 218, Turlock, CA 95381  
(209) 668-8784; Fax (209) 656-0359  
pat@wilkeysheetmetal.com  
Patricia Wilkey

**OPI-integris ..... 719**



*\*see ad in 2012-2013 DirectaSource*  
15506 College Blvd, Lenexa, KS 66219  
(913) 653-8350, (800) 661-1055; Fax (913) 535-0650  
info@integrususa.com; www.advancedgrainmanagement.com



Bruce Scott  
"PC-based advanced grain management grain storage monitoring and control systems."

**Orkin Canada ..... 411**



502b - 47th St East, Saskatoon, SK S7K 4L3 Canada  
(306) 244-8220, (800) 800-6754; Fax (306) 242-5408  
skennedy@pccanada.com; www.pco.ca  
Sam Kennedy  
"HACCP-certified pest control products, supplies and equipment."



**Pepper Maintenance Systems ..... 114**



108 Stringtown Rd, Minier, IL 61759  
(309) 392-1600, (866) 359-4016; Fax (309) 392-2590  
rspringer@peppermaintenance.com  
www.peppermaintenance.com  
Randy Springer

**Perten Instruments ..... 1105**



6444 South Sixth St Rd, Springfield, IL 62712  
(217) 585-9440; Fax (217) 585-9441  
lblack@perten.com; www.perten.com  
Larry Black  
"Instruments for analysis of grain, flour, food and feed."

**Pestcon Systems Inc ..... 631**



*\*see ad in 2012-2013 DirectaSource*  
1808 Firestone Pkwy, Wilson, NC 27893  
(252) 237-7923, (800) 548-2778; Fax (252) 243-1832  
ghuntpestcon@hotmail.com; www.pestcon.com



George Hunt  
"Pest control – fumigants, grain protectants, insecticides, rodenticides, respiratory protection and gas detection."

**Pit Express ..... 809**



*\*see ad in 2012-2013 DirectaSource*  
8335 Dingerson Rd, Payson, IL 62360  
(217) 656-3911; Fax (217) 656-3931  
steve@pitexpress.com; www.pitexpress.com  
Steve  
"Drive over pit unloader and rail car unloader."

**PMI LLC ..... 214, 733**



*\*see ad in 2012-2013 DirectaSource*  
4306 W Hwy 30, Grand Island, NE 68802  
(308) 382-5454, (800) 382-5451; Fax (308) 382-9096  
info@pmiowa.com; www.pmiowa.com



Colin McClure  
"New construction, renovation, millwright, repair, design of elevators, feedmills, processing plants."



**Pneumat Systems Inc ..... 853**



110 Mohr Dr, Mankato, MN 56001  
(507) 345-4553, (800) 458-9446; Fax (507) 345-3639  
jrblomqu@pneumat.com; www.pneumat.com  
Jim Blomquist  
"Bin cleaning equipment and contract cleaning specialists – faster, safer, easier."

**Premier Components Inc ..... 1220**



3984 W Monroe Rd, Alma, MI 48801  
(989) 463-4532, (877) 681-3064; Fax (989) 463-4560  
dean@premier-com.com; www.premier-com.com  
Dean Mitchell  
"Dealer, distributor and manufacturer of grain handling accessories."

**Process and Storage Solutions ..... 1042**

PO Box 7266, Appleton, WI 54912  
(920) 832-1341, (866) 335-2216; Fax (920) 832-1342  
mike@processandstorage.com; www.processandstorage.com  
Mike Ramczyk

**Q-Sage Inc ..... 1324**

2150 JBS Trail, Mount Pleasant, MI 48858  
(989) 775-2424; Fax (989) 772-9451  
info@q-sage.com; www.q-sage.com  
Tim Throop  
"Quality seed and grain equipment manufactures air/screen cleaners."





**QED Dryer Sales Mfg Inc..... 602**



2401 11th St, Rockford, IL 61104  
(815) 961-1630; Fax (815) 961-1633  
smorreim@aol.com; www.QEDdryers.com  
Steven Morreim  
"Ultra-high efficiency grain dryers."

**R&R Contracting Inc..... 1033**

5201 N Washington St, Grand Forks, ND 58203  
(701) 772-7667, (800) 872-5975; Fax (701) 775-0158  
mail@rrcontracting.net; www.rrcontracting.net  
Mark Reimer  
"Railroad contractor – design, build, and maintenance."

**RailWorks..... 345**



8485 W 210th St, PO Box 959, Lakeville, MN 55044  
(952) 469-4907, (866) 905-7245; Fax (952) 469-1926  
skadrlik@railworks.com; www.railworks.com  
Steve Kadrlík  
"Railroad track construction, maintenance, rehabilitation, supplies and engineering."

**Rapat Corporation..... 643**



*\*see ad in 2012-2013 DirectaSource*  
919 O'Donnell St, Hawley, MN 56549  
(218) 483-3344, (800) 325-6377; Fax (218) 483-3535  
dhestbeck@rapat.com; www.rapat.com



Doug Hestbeck  
"Material handling equipment including conveyors, distributors and accessories."

**RBH Mill & Elevator..... 543**



*\*see ad in 2012-2013 DirectaSource*  
1665 N Topping Ave, Kansas City, MO 64120  
(816) 241-1500, (800) 821-5578; Fax (816) 241-8966  
sales@lewis-goetz.com; www.rbhme.com



Mark Dohnalek  
"Belting, buckets, urethane, pulleys, sensors, spouting, railcar gate openers, safety equipment."



**RCI..... 507**



140 W 8th St, Horton, KS 66439  
(785) 486-2882, (800) 888-9596; Fax (785) 486-3778  
ron.demaray@rci-safety.com; www.rci-safety.com



Ron Demaray  
"RCI has been providing businesses with innovative safety solutions for over 20 years."

**Rebsco Inc..... 1037**



*\*see ad in 2012-2013 DirectaSource*  
4362 US Rte 36, PO Box 423, Greenville, OH 45331  
(937) 548-2246; Fax (937) 548-8506  
management@rebsco.com; www.rebsco.com

Tyeis L. Baker-Baumann  
"Millwrights, design, engineering and construction management. Custom fabrications."

**Rembe Inc..... 1202**



3809 Beam Rd, Ste K, Charlotte, NC 28277  
(704) 716-7022; Fax (704) 716-7025  
tch@rembe.us; www.rembe.us  
Teneka Chiles  
"The Q-Box, Q-Rohr, Q-Flap are high-quality safety equipment for combustible dust."

**Rexnord Industries LLC..... 825**



3001 W Canal St, Milwaukee, WI 53208  
(414) 937-9381, 866REXNORD; Fax (414) 643-3110  
peter.budney@rexnord.com; www.rexnord.com  
Peter Budney  
"Mechanical power transmission and conveying components for demanding environments."

**Rich Connell AGRI-SEARCH Inc..... 108**

PO Box 222, 1024 Moses Ct, Arthur, IL 61911  
(217) 543-2505; Fax (217) 543-2599  
dave@agri-search.com; www.agri-search.com  
Dave Allen  
"Professional ag recruiting specializing in grain, feed, agronomy, and GM searches."

**Rig-A-Lite AZZ/RAL..... 1309**



8500 Hansen Rd, Houston, TX 77075  
(713) 943-0340; Fax (713) 943-9854  
terrihornton@azz.com; www.rigalite.com  
Ross Blanford  
"Explosion proof, hazardous location and severe environment lighting."

**Rigid Lifelines..... 1225**



604 Hemlock Rd, Morgantown, PA 19543  
(610) 286-7200, (800) 869-2080; Fax (610) 286-0085  
rmamola@spanco.com; www.rigidlifelines.com  
Rebecca Mamola  
"Engineered overhead rigid track fall arrest and fall restraint systems."

**Riley Equipment Inc..... 649**



*\*see ad in 2012-2013 DirectaSource*  
2205 S Old Decker Rd, PO Box 435, Vincennes, IN 47591  
(812) 886-5500; Fax (812) 886-5515  
engineer@rileyequipment.com; www.rileyequipment.com



Larry Agler  
"Manufacturers of quality bulk material handling equipment and accessories."

**River Consulting LLC..... 604**



*\*see ad in 2012-2013 DirectaSource*  
3510 N Causeway Blvd, Ste 515, Metairie, LA 70002  
(985) 624-1300; Fax (985) 624-1399  
kfry@riverconsulting.com; www.riverconsulting.com

Kevin Fry  
"Facility design, structural, mechanical, electrical, controls and construction management."

**RL Painting & Mfg Inc..... 932**

10001 N Staline Rd, Union City, OH 45390  
(937) 968-5526, (800) 962-8415; Fax (937) 968-5505  
loricox@woh.rr.com; www.rlpainting.com  
Rick Scholl  
"Water blasting, sandblasting, primer, painting, water proofing."

**RN Fabrications Inc..... 337**

PO Box 3161, Salisbury, MD 21802  
(410) 546-0811; Fax (410) 546-2413  
reggie@rnfabrications.com; www.rnfabrications.com  
Reggie White

**Rolfes @ Boone..... 303**



*\*see ad in 2012-2013 DirectaSource*  
1773 219th Ln, PO Box 369, Boone, IA 50036  
(515) 432-2010, (800) 265-2010; Fax (515) 432-5262  
info@rolfesatboone.com; www.rolfesatboone.com



Kevin Miles  
"It's what's built in that makes us stand out."



**Romer Labs Inc..... 1047**

1301 Stylemaster Dr, Union, MO 63084  
(636) 583-8600; Fax (636) 583-6553  
office@romerlabs.com; www.romerlabs.com  
Steve Nenonen  
"Complete line of mycotoxin/GMO test kits and analytical services."

**Rotex Global LLC..... 436**



1230 Knowlton St, Cincinnati, OH 45223  
(513) 591-5348, (800) 453-2321; Fax (513) 541-4888  
saschmidt@rotex.com; www.rotex.com  
Steve Schmidt  
"Gyratory and reciprocating screeners for grain cleaning and process screening."



**Safe-Grain/Maxi-Tronic Inc..... 502**



**\*see ad in 2012-2013 DirectaSource**  
 417 Wards Corner Rd, Loveland, OH 45140  
 (513) 398-2500, (800) 659-8250; Fax (513) 398-2536  
 info@safegrain.com; www.safegrain.com  
**TEAM Player**  
 Scott Chant  
 "Hazard monitoring, preventative maintenance, grain temperature, aeration, dust control systems."

**SCAFCO Grain Systems ..... 253**



**\*see ad in 2012-2013 DirectaSource**  
 5400 E Broadway [99212], PO Box 11215, Spokane, WA 99211  
 (509) 535-1571, (800) 224-0676; Fax (509) 535-9130  
 mail@SCAFCO.com; www.SCAFCO.com  
 Regan Heaton/Freya Ford  
 "Manufacturer of Grain Storage System since 1954."

**Schlagel Inc..... 403**



**\*see ad in 2012-2013 DirectaSource**  
 491 Emerson St N, Cambridge, MN 55008  
 (763) 689-5991, (800) 328-8002; Fax (763) 689-5310  
 sales@schlagel.com; www.schlagel.com  
**TEAM Player**  
 "Grain and feed handling equipment."



**Schumacher Elevator Company ..... 832**



**\*see ad in 2012-2013 DirectaSource**  
 One Schumacher Way, Denver, IA 50622  
 (319) 984-5676, (800) 779-5438; Fax (319) 406-1270  
 donk@schumacherelevator.com; www.schumacherelevator.com  
**TEAM Player**  
 Don Kester  
 "300 to 1000 lb manlift (special purpose personnel elevator) with VVVF Drive."



**Screw Conveyor Corp..... 624**



**\*see ad in 2012-2013 DirectaSource**  
 700 Hoffman St, Hammond, IN 46327  
 (219) 931-1450, (800) 626-6629; Fax (219) 931-0209  
 rblock@screwconveyor.com; www.screwconveyor.com  
**TEAM Player**  
 Randy Block  
 "Manufacturer of dry bulk material handling equipment."



**Seedburo Equipment Co..... 525**



**\*see ad in 2012-2013 DirectaSource**  
 2293 S Mt Prospect Rd, Des Plaines, IL 60018  
 (312) 738-3700, (800) 284-5779; Fax (312) 738-5329  
 sales@seedburo.com; www.seedburo.com  
**TEAM Player**  
 Tim Snader  
 "Grading, testing, handling and safety equipment for the agricultural industries"



**Select Equipment Co Inc..... 1016**



101 W North St, Kokomo, IN 46901  
 (765) 459-5191, (888) 459-5191; Fax (765) 459-0644  
 ddbray@selectequipment.net; www.selectequipment.net  
 Derek Bray  
 "New and reconditioned electrical supplies: motor control (MCC), breakers, transformers, fuses, starters"

**SEW-Eurodrive ..... 225**

2001 W Main St, Troy, OH 45373  
 (937) 335-0036; Fax (937) 573-3021  
 magill@seweurodrive.com; www.seweurodrive.com  
 James Magill  
 "Design and manufacture motors, controls, gear reducers and gear-motors."

**Shore Measuring Systems ..... 503**



**\*see ad in 2012-2013 DirectaSource**  
 1112 Enterprise Dr, Rantoul, IL 61866  
 (217) 892-2544, (800) 837-0863; Fax (217) 892-4281  
 sales@ShoreMeasuring.com; www.MoistureTesters.com  
**TEAM Player**  
 Fred Seeber



**Shuttlewagon Inc..... 923**



PO Box 777, 4116 Doctor Greaves Rd  
 Grandview, MO 64030-1138  
 (816) 767-0300; Fax (816) 763-0705  
 info@shuttlewagon.net; www.shuttlewagon.com  
**Sponsor**  
 James Nagel  
 "Mobile railcar mover"



**Sidney Mfg Co..... 402**



**\*see ad in 2012-2013 DirectaSource**  
 PO Box 380, 405 N Main St, Sidney, OH 45365  
 (937) 492-4154, (800) 482-3535; Fax (937) 492-0919  
 rjurosic@sidneymfg.com; www.sidneymanufacturing.com  
**TEAM Player**  
 Ryan Jurosic  
 "Personnel elevators from one to four passenger capacities."



**Siemens Industry Inc..... 352**

1201 Sumneytown Pike, Spring House, PA 19477  
 (800) 365-8766 x4519  
 "Process instrumentation for bin level detection, motion detection, and weighing."

**Sioux Rubber & Urethane ..... 1204**

2620 Hawkeye Dr, Sioux City, IA 51105  
 (712) 252-3257, (800) 443-9469; Fax (712) 252-3258  
 dwatkinson@siouxrubber.com; www.siouxrubber.com  
 Darren Watkinson  
 "Manufacturer providing rubber urethane coverings and services to the agricultural industry."

**Sioux Steel Co..... 812,813,137,237**



**\*see ad in 2012-2013 DirectaSource**  
 196 1/2 6th Street, PO Box 1265, Sioux Falls, SD 57101  
 (605) 336-1750, (800) 557-4689; Fax (605) 357-8597  
 info@siouxsteel.com; www.siouxsteel.com  
**Sponsor**  
 Deon Carriere  
 "Corrugated grain bin systems and tension fabric building flat storage."



**Slatercom - WCD..... 1300**

7905 State St, Salem, OR 97317  
 (541) 805-9492; Fax (503) 364-2179  
 mts@slatercom.com; www.slatercom.com  
 Mike Slater  
 "Distributor of Dialight LED area lighting and FAA obstruction light products."

**SMI & Hydraulics Inc..... 1305**

401 Lone Tree St, Porter, MN 56280  
 (507) 296-4551; Fax (507) 296-4559  
 mitch.groen@smihyd.com; www.smihyd.com  
 Mitch Groen  
 "Grain bin and dryer jacks 8,000 lbs to 30,000 lbs."

**SMICO Mfg Co Inc..... 1400**

500 N MacArthur Blvd, Oklahoma City, OK 73127  
 (405) 946-1461; Fax (405) 946-1472  
 zmartin@smico.com; www.smico.com  
 Zack Martin



**Specialty Industries Inc ..... 617**



*\*see ad in 2012-2013 DirectaSource*  
8685 Grand Ledge Hwy, Sunfield, MI 48890  
(517) 566-7251; Fax (517) 566-7314



sales@siiusa.net; www.siiusa.net  
Lloyd Cunningham  
"General contractor/millwrights in feed, grain and flour milling industries."



**Springland Mfg ..... 922**



PO Box 550 - Springland West, Rivers, MB ROK IXO Canada  
(204) 566-2279; Fax (204) 566-2303  
sales@springland.ca  
Robert Frederick

**Stewart & Stevenson - Rail King ..... 357**



8787 E Freeway, Houston, TX 77029  
(713) 679-6502, (800) 527-3246; Fax (713) 880-7382  
railking@ssss.com; www.stewartandstevenson.com  
James Lyon

"Rail King® mobile railcar movers making switching operations simply efficient."

**Structural Restoration Inc ..... 227**



*\*see ad in 2012-2013 DirectaSource*  
305 3rd St, Farmington, MN 55024  
(651) 460-2990, (888) 825-1969; Fax (651) 460-2992



Bing.threet@structuralrestoration.com  
www.structuralrestoration.com  
Bing Threet Jr



"Restoration repairs to concrete structures, waterproofing, and Conklyn roof coatings."

**Sudenga Industries Inc ..... 640**



*\*see ad in 2012-2013 DirectaSource*  
2002 Kingbird Ave, PO Box 8, George, IA 51237  
(712) 475-3301, (888) 783-3642; Fax (712) 475-3320  
sales@sudenga.com; www.sudenga.com



Greg VerSteeg  
"Bucket elevators, drag conveyors, augers, bin sweeps, tractor mounted conveyors."



**Sukup Manufacturing Co ..... 835**



*\*see ad in 2012-2013 DirectaSource*  
1555 255th St, PO Box 677, Sheffield, IA 50475-0677  
(641) 892-4222; Fax (641) 892-4629  
info@sukup.com; www.sukup.com



John Hanig  
"Grain bins through 135', portable dryers, tower dryers, conveyors, legs."

**Summit Software an iRely Company ..... 510**

4242 Flagstaff Cove, Fort Wayne, IN 46815  
(920) 574-8961, (800) 433-5724; Fax (260) 486-5187  
sales@summit-soft.com; www.summit-soft.com

Reed Schneider  
"Enterprise management software solutions for grain elevators, cooperatives and agribusiness."

**Sweet Mfg Co ..... 107**



PO Box 1086, 2000 E Leffel Lane, Springfield, OH 45501  
(937) 325-1511, (800) 334-7254; Fax (937) 322-1963  
sales@sweetmfg.com; www.sweetmfg.com

Julio Contreras  
"Galvanized material handling equipment including elevators, drag, chain and belt conveyors."

**Tandem Products Inc/Rhino Hyde® Div ..... 627**



*\*see ad in 2012-2013 DirectaSource*  
3444 Dight Ave S, Minneapolis, MN 55406  
(612) 721-2911, (800) 533-0509; Fax (612) 721-1009  
info@tandemproducts.com; www.tandemproducts.com



Bill Amend/Mike Claussen  
"Rhino Hyde liners, Everwear buckets, Reli-A-Sense detectors, Probe-A-Vac, wear solutions."

**Tank Connection ..... 1012**

3609 N 16th, Parsons, KS 67357  
(620) 423-3010; Fax (620) 423-3999  
sales@tankconnection.com; www.tankconnection.com  
Paul Martin

**Tapco Inc ..... 206**



*\*see ad in 2012-2013 DirectaSource*  
225 Rock Industrial Park Dr, St Louis, MO 63044  
(314) 739-9191, (800) 288-2726; Fax (314) 739-5880  
info@tapcoinc.com; www.tapcoinc.com



Alex Kessler  
"Elevator buckets, elevator bolts, abrasion resistant liners, elevator belt splices."



**TE Ibberson Co ..... 221**



*\*see ad in 2012-2013 DirectaSource*  
828 Fifth St S, Hopkins, MN 55343  
(952) 938-7007; Fax (952) 939-0451  
tei@ibberson.com; www.ibberson.com



Steve Schmitt  
"Award-winning provider of design/build construction services for 131 years."



**Temputech Inc ..... 240**

7869 Hwy 178 W, Byhalia, MS 38611  
(662) 838-3698; Fax (662) 838-3728  
tomherrera@temputech.com; www.temputech.com  
Thomas Herrera Sr.

**Thern Inc ..... 751**



5712 Industrial Pk Rd, PO Box 347, Winona, MN 55987  
(507) 454-2996, (800) 843-7648; Fax (507) 454-5282  
info@thern.com; www.thern.com  
Customer Service

**TMSA - Tecnologia em Movimentacao SA ..... 232**



*\*see ad in 2012-2013 DirectaSource*  
Av Bernardino Silveira Pastoriza, 710 - Sarandi  
Porto Alegre, RS 91160-310 Brazil  
55-51 2131-3380; Fax 55-51 2131-3330



edmundo.neves@tmsa.ind.br; www.tmsa.ind.br  
Edmundo Neves



"Electromechanical solutions for conveying, handling and processing solid bulk materials."

**Todd & Sargent Inc ..... 523**



*\*see ad in 2012-2013 DirectaSource*  
2905 SE 5th St, Ames, IA 50010  
(515) 232-0442; Fax (515) 232-0682  
akerrigan@tsargent.com; www.tsargent.com



Alex Kerrigan  
"Turn-key design, engineering and construction services."



**Tom-Cin Metals Inc ..... 440**



320 Industrial Park Av, PO Box 256, Hortonville, WI 54944  
(920) 779-4277, (800) 343-3404; Fax (920) 779-6980  
info@tom-cinmetals.com; www.tom-cinmetals.com  
Milk Olk

**TOPS Inc ..... 1301**

2641 Metro Blvd, Maryland Heights, MO 63043  
(636) 326-4700, (877) 326-4704; Fax (314) 395-8671  
mikec@topsinc.us; www.topsinc.us  
Mike Clubb  
"Elevator buckets, elevator bolts, elbows, hanger bearings, drag flights and liners"





**Tornum AB..... 625**

**23**  
YEAR  
Exhibitor

**TEAM**  
Player

*\*see ad in 2012-2013 DirectaSource*  
PO Box 474, Nortonville, KS 66060  
(913) 367-1239; Fax (816) 265-2471  
keith@naequipment.net  
Keith Locklin

**Toshiba Intl Corp ..... 804**

13131 W Little York Rd, Houston, TX 77041  
(713) 466-0277, (800) 231-1412; Fax (713) 466-8773  
john.obrien@tic.toshiba.com; www.toshiba.com/ind  
John O'Brien

**Trackmobile LLC ..... 803**

**25**  
YEAR  
Exhibitor

**TEAM**  
Player

Major  
League  
Sponsor

*\*see ad in 2012-2013 DirectaSource*  
1602 Executive Dr, LaGrange, GA 30240  
(706) 884-6651; Fax (706) 884-0390  
keithsellers@trackmobile.com; www.trackmobile.com  
Keith Sellers  
"World's leading manufacturer of mobile railcar movers."

**Tramco Inc ..... 349**

**34**  
YEAR  
Exhibitor

Major  
League  
Sponsor

1020 E 19th St N, Wichita, KS 67214  
(316) 264-4604; Fax (316) 264-7965  
sales@tramcoinc.com; www.tramcoinc.com

**Triple/S Dynamics Inc ..... 633**

**39**  
YEAR  
Exhibitor

1031 S Haskell Ave, PO Box 151027, Dallas, TX 75223  
(214) 828-8600, (800) 527-2116; Fax (214) 828-8688  
fschon@sssdynamics.com; www.sssdynamics.com  
Ferdinand Schon  
"The Texas Shaker® vibrating screen for grain cleaning."

**Tritech Fall Protection ..... 1009**

**14**  
YEAR  
Exhibitor

4071-D LB Mcleod Rd, Orlando, FL 32811  
(403) 287-1499, (877) 287-0808; Fax (403) 287-0818  
Don@tritechfallprotection.com; www.tritechfallprotection.com  
Don Yurchevich  
"Your turnkey OSHA compliant railcar loading fall protection solution providers."

**TSGC Inc (dba Tri-States Grain Conditioning Inc)..... 732**

**21**  
YEAR  
Exhibitor

**TEAM**  
Player

Major  
League  
Sponsor

*\*see ad in 2012-2013 DirectaSource*  
1600 A Hudson Ave W, PO Box 468, Spirit Lake, IA 51360  
(712) 336-0199, (800) 438-8367; Fax (712) 336-0299  
tsgc@tsgcinc.com; www.tsgcinc.com  
Darwin Winkowitsch  
"Complete line of grain temperature monitoring equipment and bearing/ belt alignment monitors."

**Union Iron..... 437**

**42**  
YEAR  
Exhibitor

**TEAM**  
Player

★  
Sponsor

*\*see ad in 2012-2013 DirectaSource*  
601 S 27th St, PO Box 1038, Decatur, IL 62525  
(217) 429-5148, (800) 333-5148; Fax (217) 429-5149  
sales@unionironworks.com; www.unionironworks.com  
Matt Morrison  
"Specializing in bulk materials handling equipment and systems, truck probes."

**United Phosphorus ..... 413**

**28**  
YEAR  
Exhibitor

2501 Miccosukee Rd Ste 113, Tallahassee, FL 32308  
(850) 591-1562  
jim.russell@uniphos.com; www.upi-usa.com  
Jim Russell  
"Weevil-cide tablets, pellets and bags – the leading phosphine fumigant."

**Univar USA Inc..... 222**

650 W 800 S, Salt Lake City, UT 84104  
(801) 933-6135, (800) 609-9414; Fax (801) 328-8797  
specialtyinbox@UnivarUSA.com; www.univarpps.com  
Jim Sparks  
"National distributor of pest products for the stored food industry."

**US Grain Storage Systems Inc..... 752**

**TEAM**  
Player

★  
WHAT'S  
NEW  
Honoree

*\*see ad in 2012-2013 DirectaSource*  
1528 Silver Maple Dr, De Pere, WI 54115  
(319) 215-9551, (800) 901-5560; Fax (920) 632-4352  
tasha@usgrainstorage.com; www.usgrainstorage.com  
Chad Wolfensperger  
"Designs, sells, installs and services grain handling equipment and storage facilities."

**USDA GIPSA/FGIS..... 1504**

Rm 2063 S Agriculture Bldg, 1400 Independence Ave SW, Washington, DC 20250  
(202) 690-0961; Fax (202) 720-1015  
william.e.bates@usda.gov  
William Bates  
"Official grain inspection & weighing service."

**VAA LLC ..... 716**

**17**  
YEAR  
Exhibitor

**TEAM**  
Player

★  
Sponsor

*\*see ad in 2012-2013 DirectaSource*  
2955 Xenium Ln N, Ste 10, Plymouth, MN 55441  
(763) 559-9100, (888) 583-3527; Fax (763) 559-6023  
info@vaaeng.com; www.vaaeng.com  
Susan Huey  
"Consulting engineers and planners to the ag-industrial markets."

**Valley View / K&D Agri-Systems..... 127**

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NEW  
Exhibitor

8304 Hwy 49 S, Jonesboro, AR 72404  
(870) 932-6440; Fax (870) 932-0534  
jeremy@valleyviewagri.com; www.valleyviewagri.com  
Jeremy Penn  
"Leaders in grain storage/material handling facility design and construction."

**VEGA Americas Inc..... 807**

4170 Rosslyn Dr, Cincinnati, OH 45209  
(513) 272-0131, (800) 367-5383; Fax (513) 272-0133  
americas@vega.com; www.vega-americas.com  
Jasilyn Weaver  
"Instrumentation for measurement of level, density, weight, and pressure."

**Vertical Software Inc..... 1031**

409 Keller St, Bartonville, IL 61607  
(309) 633-0700; Fax (309) 633-2328  
sales@verticalsoftware.net; www.verticalsoftware.net  
Patrick Gilroy  
"The standard of excellence for agri-business products since 1983."



**VICAM, A Waters Business ..... 622**



34 Maple St, Milford, MA 01757  
(508) 482-4935, (800) 338-4381; Fax (508) 482-4972  
vicam@vicam.com; www.vicam.com  
Patricia Jackoon  
"VICAM offers rapid mycotoxin tests for the food and feed industries."

**Vigen Construction Inc ..... 226**



*\*see ad in 2012-2013 DirectaSource*  
PO Box 6109, Grand Forks, ND 58206-6109  
(218) 773-1159; Fax (218) 773-3454  
jtvigen@vigenconstruction.com; www.vigenconstruction.com  
Jeff Vigen  
"Design/build contractors for the grain, feed and flour industries."



**Vortex Valves North America, a div of Salina Vortex Corp ..... 852**



*\*see ad in 2012-2013 DirectaSource*  
1725 Vortex Ave, Salina, KS 67401  
(785) 825-7177, (866) 295-9548; Fax (785) 825-7194  
vortex@vortexvalves.com; www.vortexvalves.com  
Jason Marcotte  
"Slide gates and diverter valves for dry bulk solids"



**Warrior Mfg LLC ..... 141**

1145 5th Ave SE, PO Box 8, Hutchinson, MN 55350  
(320) 587-5505; Fax (320) 587-3040  
paul.soukup@warriormfgllc.com; www.warriormfgllc.com  
Paul Soukup  
"Structural support systems including catwalks/support towers/custom fabrication."

**Wear-Concepts Inc ..... 506**

2845 E Heartland Drive, Liberty, MO 64068  
(816) 587-1923, 888-4WEARCON; Fax (816) 587-2055  
info@wearcon.com; www.wearcon.com  
Dennis Todd  
"Wear solutions for large material handling systems."

**The Weitz Company ..... 1318**

5901 Thornton Ave, Des Moines, IA 50321  
(515) 261-5700; Fax (515) 261-5737  
matt.frandsen@weitz.com; www.weitz.com  
Matt Frandsen

**West Side Salvage Inc ..... 806**



7251 32nd Ave, Atkins, IA 52206  
(319) 446-7600, (800) 747-0104; Fax (319) 466-7081  
salvage1@netins.net  
Gene Schwerts

**Westeel ..... 353**



*\*see ad in 2012-2013 DirectaSource*  
PO Box 792, Winnipeg, MB R3C 2N5 Canada  
(204) 233-7133; Fax (204) 235-0796  
info@westeel.com; www.westeel.com



Steve Idt  
"Manufactures grain and liquid storage and accessories for commercial/farm applications."



**Westrup Inc ..... 906**



700 E Park Blvd Ste 210, Plano, TX 75074  
(972) 881-8557, (800) 850-5541; Fax (972) 881-8868  
westrupinc@aol.com; www.westrup.com  
Geoff Rudesill

**WL Port-Land Systems Inc ..... 1018**



305 Mt Lebanon Blvd, Ste 400, Pittsburgh, PA 15234  
(412) 344-1408; Fax (412) 344-1412  
rpongratz@wlport-land.com; www.wlport-land.com



Richard Pongratz  
"Engineering, design, and construction services for bulk storage and material handling."

**World Grain ..... 1503**



*\*see ad in 2012-2013 DirectaSource*  
4800 Main St, Ste 100, Kansas City, MO 64112  
(816) 756-1000; Fax (816) 756-0494  
mcornwell@sosland.com; www.world-grain.com



Mark Cornwell  
"International trade publications for the grain, feed and flour industry."

**Younglove Construction LLC ..... 724**



*\*see ad in 2012-2013 DirectaSource*  
2015 E 7th St, PO Box 8800, Sioux City, IA 51102  
(712) 277-3906; Fax (712) 277-5300  
younglove@younglovellc.com; www.younglovellc.com



Loren S Field, PE, Snr VP  
"The nation's leading designer/builder of bulk materials handling facilities."



**New Members**

Welcome these new members who joined GEAPS recently.

**Cherokee Strip**

Kent Nichols

**Golden Triangle**

Daniel Willis

**Great Plains**

Gary Hueser  
recruited by Wade Spencer

**Gulf South**

David Ardoin  
Roy Baker  
David Bollich  
Ray Langlois  
Curtis Livingston  
Ron Zalfen

**Hoosier**

Doug McClure  
Kalah Schmitz

**Kansas City**

Mike Burnaugh  
recruited by Dwight Pflipsen  
Justin Myers  
recruited by Dwight Pflipsen

**Mid-Atlantic**

Meikel Brewster  
Michael Evanko

**Mid-South**

Deon Ramsey  
recruited by Nathan Cook

**Minneapolis**

Michael Boland  
Brian Gabler  
Brad Jansen  
recruited by Tom Harmon  
Jon Kumlin  
Nick Lakin  
Jamie Winters  
recruited by Joann Nelson

**Non-Chapter**

Naoki Harada

**North Iowa**

Jim Bisek  
recruited by Daryl Watts

**Seaway**

Chris Reed  
recruited by Ken Schmenk  
Steve Schmidt  
Matthew Stewart

**Siouxland**

Alex Pearson  
Justin Teunissen  
recruited by Aaron Zahn

