2007-2008 annual report

FOUNDATION, INC.

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PURPOSE OF THE FOUNDATION

he Florida A&M University (FAMU) Foundation, Inc. was established in 1966 with the specific mandates to: a) serve as custodian of contributions from the private sector, alumni, friends, industry and foundation; b) receive, invest and administer funds; c) act as trustee; and d) exercise, in general, the powers of a not-forprofit organization under the laws of Florida.

Recognized as the fund-raising arm of the University, the FAMU Foundation, Inc. is a non-profit organization dedicated to promoting the educational goals of Florida A&M University. The Foundation operates under the auspices of a Board of Directors. The members of the board:

- Solicit support from the private sector;
- Encourage, solicit, receive and administer gifts and bequests of property and funds for scientific, educational and charitable purposes, all for the advancement of Florida Agricultural and Mechanical University;
- Take and hold either absolutely or in trust for state objectives and purposes, funds and property of all kinds, subject to any limitations or conditions imposed by law or the instrument under which received;
- Sell, lease, convey and dispose of any such property and invest or reinvest proceeds from other funds and expend the income for authorized purposes; and
- Act as trustee and, in general, exercise any and all power, including trust powers, which a not-forprofit corporation organized under the laws of Florida for the foregoing purposes can be authorized to exercise.

The Foundation promotes and supports the educational programs at Florida A&M University in the following ways:

- Uses private funds to further the education and welfare of Florida Agricultural and Mechanical University, its faculty and students; to attract experienced and scholarly instructors, educators and scientists; to improve the educational facilities, including housing and teaching aids; and to provide scholarships for needy students;
- Performs any acts and expends its funds in any manner the Board of Directors determines to be beneficial to education and to the University; sets high standards of operation and accountability; establishes sound investment policies;
- Provides timely audit reports to the Board of Trustees, as required of non-profit organizations;
- Responds to the specific funding needs of the University whenever possible by seeking in-kind gifts as well as contributions;
- Seeks to enhance the image of the University in the public and private sector;
- Approves disbursement requests;
- Solicits and accepts private gifts, including in-kind gifts, to Florida A&M University; and
- Maintains donor records, manages the assets under its control and disburses monies to support University programs.

The administrator of the Foundation is responsible for disbursing monies for the purpose intended by the donor. Over the years, the Foundation has had its financial statements audited by an outside accounting firm. The President and members of the Board believe this outside audit is essential for sound goal setting and responsible management.

Board of directors

officers

Alfreda Blackshear, M.D. Betty Holzendorf Dr. Charles Langston Dr. Larry Robinson Col (Ret.) Ronald M. Joe Acting Chair/Vice Chair Chairman – Pediatrician Secretary – Former State Senator Treasurer – Retired Executive Vice President, Hoescht Celanese Chief Operating Officer Executive Director, Ex-Officio

directors

Chan Abney, Esq.	General Counsel and Director of Human Resources
William Adams, M.D.	Physician
W. George Allen	Board of Trustees Designee
William Bloebaum	Retired, President Mead Pulp Sales
Hugh M. Brown	BAMSI Inc.
Alvin Bryant, M.D.	Physician and President of the FAMU National Alumni Association
William J. Bryant, D.D.S., ScD.	Orthodontist
Joe Eggelletion	Broward County (Florida) Commissioner
Ronald Goldsberry	Retired Vice President, Ford Motor Company
Gerald C. Grant, Jr.	Branch Director, Corporate and Individual Financial Planning
	of AXA Advisors
Joseph W. Hatchett, Esq.	Attorney, Akerman, Senterfitt & Edison, PA
Rev. Dr. R.B. Holmes Jr.	Board of Trustees Designee
Milton L. Jones	MU Construction
Thomas Jones Jr.	McConnell & Jones, LLP
Cecil Keene	Retired Educator
Charles Langston	Retired Executive Vice President, Hoescht Celanese
Rubye Lucas	Senior Consultant to Atlanta Braves Foundation
Harold Martin, M.D.	General Surgeon
Joseph L. Webster Sr., M.D.	Comprehensive Clinic for Digestive and Imhotep & Video Complex
Daryl Parks, Esq.	Parks & Crump LLC

President's LETTER





Florida Agricultural and Mechanical University

TALLAHASSEE, FLORIDA 32307-3100

JAMES H. AMMONS, Ph.D., PRESIDENT

OFFICE OF THE PRESIDENT

TELEPHONE: (850) 599-3225 FAX: (850) 561-2152 TDD: (850) 561-2784

Dear Supporters:

It is a privilege for me to greet you in this Annual Report of the Florida A&M University Foundation. As you know, the University Foundation provides the framework required for the everyday functioning of FAMU. As the custodian of contributions from alumni, friends, industry and the private sector, the Foundation's unwavering support is indeed a critical element in the makeup of FAMU.

However, the important work of the foundation would not be possible without a commitment from dedicated members of the FAMU family and other supporters to ensuring our institution's financial success. Through your continued help as supporters of the University, FAMU remains a consistent choice for America's best and brightest students. Your financial support also helps provide high quality services and academic programs necessary in order to ensure a future of great promise for FAMU.

As we begin the 121st year in FAMU's illustrious history, please remember that in the years to come the university's status and accomplishments will be a direct result of the actions of today. Only with your help can we provide quality services and academic programs necessary to fulfill the University's institutional mission.

With this in mind, please let us continue to work together for a future of great promise for Florida A&M University.

Sincerely,

James H. annons

James H. Ammons President

FAMU IS AN EQUAL OPPORTUNITY/EQUAL ACCESS UNIVERSITY

Executive Director's LETTER



Dear Donors, Alumni and Friends:

The 2007-08 financial year has been filled with record revenue, profit, cash flow and earnings. Thanks to our loyal donors and corporate supporters we are able to continue to uphold the banner of excellence for Florida A&M University.

With your help, the FAMU Foundation has strengthened its relationships and is in a pivotal position as we continue to offer opportunities for our students and faculty through scholarships, professorships and chairs.

An important acknowledgement is the contributions of several individual donors like Juanita and Virginia Orr, Dr. Mirion Bowers and LTC (Ret.) Pearl Ferguson who have contributed collectively in excess of \$97,000 this year.

It is donors like these that make a quality education within reach for scores of students majoring in music, education and various other disciplines. There are many more individuals like these who give financially to the Foundation in support of athletics, equipment and operating expenses. Likewise, corporate sponsors such as Boeing and Capital Health Plan are equally important to funding the sciences, technology and health-related majors.

The impact of the donations received into the FAMU Foundation is significant. For many students it is difference between whether they will be able to enroll in school or not, in any given semester. For faculty it gives the necessary funding for an endowed professorship. We are truly grateful for these gifts to be used to advance knowledge.

On a more personal note, I have been privileged to work with a group of committed and dedicated board members who are deeply committed to the purpose of the Foundation. Collectively we thank each of you and look forward to your financial donations in the future.

Sincerely, Carla Willis, CFRE Executive Director

Blackshear's LETTER

Dear Supporters:

We are grateful to the many donors and corporate sponsors who remembered Florida A&M University through giving in 2007-08. It is people like you who help make the education process at the University attainable. As I reflect on the past year, financially it was a good year for the Foundation. Our private donations were at an all-time high despite the financial difficulties many are experiencing during these hard economic times.

Funds contributed during this year opened many doors in the area of research, health, academic program support and most importantly, student support. As chairman of the Foundation, I am constantly motivated by all of the good that comes out of the various donations and contributions to the Foundation.

Students are able to continue their studies through the support of scholarships from donors like the Orr family, who have developed a scholarship to help education majors. The story of the Orr family is phenomenal – four siblings who enrolled in FAMU in the 1950's to get a quality education now use their success to give back so that others can pass through the halls of their beloved alma mater.

Certainly there are many other phenomenal stories just waiting to be told by potential donors, alumni and friends. The gift of giving through the Foundation touches the lives of many from faculty to students. As we continue to cultivate relationships we are reminded of the University's motto – "Excellence with Caring." The University continues to lead the nation in the production of African-Americans with baccalaureate degrees. Without your support none of this would be possible.

So as we embark on another financial year, let us continue to give the most important gift of all – the gift of education. To my fellow board members I cannot say thank you enough for your time, effort and service to the FAMU Foundation, Inc.

Sincerely, Alfreda Blackshear, M.D. Chairwoman

For some FAMU graduates, giving back is reward enough for a stellar education.

Ferguson

Collectively they have contributed more than \$97,000 to the University during 2007-2008. And, if you tally up how much they have given throughout the years, the amount is astonishing.

As individual donors all are Florida A&M University graduates. When asked why the constant support to the University, the overwhelming response is they want to see their alma mater flourish and financial support is what is necessary to keep the flame burning.

Juanita Orr is one of four siblings who attended FAMU. According to Orr, "all four of us had to major in education." It was the "in" thing in the 1950's because most historically black schools were known to produce teachers.

Juanita's major was elementary education and in 1954 she graduated from the University with a bachelor's degree. Subsequently, she enrolled at New York University where she received her master's. It's been years since Juanita walked the campus as a student, but she and siblings make sure that other students benefit from the Orr Family Foundation scholarship intended for education majors. Orr is retired and lives in Bowie, Maryland in the same city as sister, Virginia.

Virginia Orr graduated from FAMU a year after sister Juanita. She is also retired and has had a successful career having worked at Spellman and Howard Universities and for the Peace Corps in Washington, D.C. Virginia has a master's in counseling from Columbia University.

Like the Orr's, LTC (Ret.) Pearl Ferguson is known for his financial support. As a "quiet," "unassuming," "gentle man," the 1943 graduate of FAMU has consistently contributed to the University through the Foundation. His philanthropic efforts have netted the University thousands of dollars to help support students. Ferguson has always maintained that he gives in such volumes for one reason only: "FAMU students." "I have an adequate house, a few nice cars out there and, yes, I could be off on a cruise somewhere, but I donate my money for black children," Ferguson said in a 2005 interview with the A&M magazine.

Today, he maintains the same reason. "So many of us can give, but don't," he said. "I do it strictly for black students." Ferguson spreads his wealth around. Each year he contributes to the athletic department, the band and the Broward County Scholarship fund for students from Fort Lauderdale who attend the University.

He has been active with the Broward County Alumni Chapter and the National Alumni Association for many years. Ferguson is a retired school counselor and military officer. In 1943, he earned his bachelor's in elementary education and entered the Army where he served until 1974. He later retired in 1996 from a second career with the Broward County School System.

"What I tell young people is that A&M is a great school," he said. "It is academically sound. People there want you to be successful and they will help you. It is more of a family type school. You are not just a social security number. It is black, and you feel a part of it."

Mirion Bowers is another significant individual giver to the University. Giving financial support to his alma mater has always been the right thing to do. Bowers is credited among individual donors of contributing more than \$10,000 as an alumnus of FAMU.

As an added benefit, several corporations have contributed to educational support at FAMU. Boeing alone contributed more than \$70,000 this fiscal year. Boeing, the world's leading aerospace company and the largest manufacturer of commercial jetliners and military aircraft, has consistently supported the university through scholarships, internships and sponsorship of programs.

In 2003, the company donated two patents and related technology for reducing pollution in internal combustion engines to FAMU for further research and commercialization. In addition, the company, a Cluster member, has actively participated in leadership roles at yearly meetings on campus. Technical Fellow, David Blanding, a FAMU alumnus has been instrumental in keeping the lines of communication open between Boeing and FAMU.

"Our support is still ongoing," Blanding said. "We would still like to expand our relationship to some critical areas there also. We are interested in the robotics work that the University is doing not only in engineering and biofuel, but as we take a new direction we are looking to see where FAMU can provide valuable technology."

Capital Health Plan is was also instrumental in providing valuable financial support during the 2007-2008 year. With donations exceeding \$200,000, the health organization's support has been instrumental in supporting efforts for students majoring in health related fields.

As FAMU continues to cultivate its donor rolls, those supporters like the Orrs, Ferguson, Bowers, Boeing and Capital Health Plan remain leaders in their respective categories of giving.

- Excerpts for Ferguson taken from Summer 2005 Special Edition A&M magazine.



Financials

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) Tallahassee, Florida

FINANCIAL STATEMENTS, SUPPLEMENTAL SCHEDULES AND INDEPENDENT AUDITORS' REPORT THEREON FOR THE YEARS ENDED JUNE 30, 2008 AND 2007

TCBA WATSON RICE LLP Certified Public Accountants and Advisors

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Financials



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Florida Agricultural and Mechanical University Foundation, Inc.,

We have audited the accompanying statements of financial position of the Florida Agricultural and Mechanical University Foundation, Inc. (the "Foundation") (a nonprofit organization) as of June 30, 2008 and 2007, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2008 and 2007, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 22, 2008, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of the Foundation taken as a whole. The accompanying statement of functional expense is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

TCBA Watson Rice UP

Tallahassee, Florida August 22, 2008

Florida Agriculture and Mechanical University Foundation, Inc (A Nonprofit Organization) STATEMENTS OF FINANCIAL POSITION June 30, 2008 and 2007

	 2008	 2007
ASSETS		
Cash and cash equivalents	\$ 1,080,446	\$ 143,946
Unconditional promises to give, net	1,605,075	1,556,372
Loans and advances receivable	33,096	19,744
Other receivables	23,344	36,950
Furniture and equipment, net	4,637	8,573
Investments, at market	 112,354,168	 118,799,050
TOTAL ASSETS	\$ 115,100,766	\$ 120,564,635
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued expenses	\$ 72,770	\$ 150,060
Scholarships payable	 41,269	 102,555
Total liabilities	 114,039	 252,615
Net Assets		
Unrestricted	1,896,761	2,250,752
Temporarily restricted	35,462,553	43,789,961
Permanently restricted	 77,627,413	 74,271,307
Total net assets	 114,986,727	 120,312,020
TOTAL LIABILITIES AND NET ASSETS	\$ 115,100,766	\$ 120,564,635

See accompanying notes to financial statements.

Financials

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) STATEMENT OF ACTIVITIES For the Years Ended June 30,2008 and 2007

UNRESTRICTED NET ASSETS	2008	2007
Support and revenues:		
Administrative fees	\$ 764,863 S	709,118
In-kind donations	34,394	18,942
Interest income	247,687	33,969
Other income	· · · · · · ·	1,035
Total Unrestricted Support and Revenues	1,046,944	763,064
Net assets released from restrictions		
Restrictions satisfied by payments	6,160,033	6,622,878
Total Unrestricted Support, Revenues and Reclassifications	7,206,977	7,385,942
Expenses:		
Program Services:		
University support	2,882,791	2,961,063
Scholarships and grants	1,639,438	1,587,394
Fundraising	872,942	1,365,303
Management and general	2,165,799	1,639,173
	7,560,970	7,552,933
Increase (decrease) in Unrestricted Net Assets	(353,993)	(166,991
TEMPORARILY RESTRICTED NET ASSETS		
Support and revenues:		
Gifts, grants and scholarships	3,105,837	3,091,285
Contributions	1,200,473	932,580
Investment income	2,813,381	3,520,258
Dues and subscriptions	145,015	209,445
Net realized and unrealized gain	(7,838,270)	12,873,945
Other income	119,356	167,363
Other reclassifications	(1,763,522)	
Restrictions satisfied by payments	(6,109,677)	(6,622,878
Increase in Temporarily Restricted Net Assets	(8,327,407)	14,171,998
PERMANENTLY RESTRICTED NET ASSETS		
Support:		
Contributions	1,531,169	1,084,877
Dues and subscriptions	61,515	
Other Income	50,257	42,474
Other reclassifications	1,763,522	
Restrictions satisfied by payments	(50,356)	
Increase in Permanently Restricted Net Assets	3,356,107	1,127,351
Increase in Net Assets	(5,325,293)	15,132,358
Net Assets:		
Beginning	120,312,020	105,179,662
Ending	\$ 114,986,727 \$	and the second sec

See accompanying notes to financial statements

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2008 and 2007

	_	2008	_	2007
Cash flows from operating activities: Increase in net assets	e.	(5 225 202)	æ	15 122 250
Adjustments to reconcile increase in net assets to	\$	(5,325,293)	\$	15,132,358
net cash used in operating activities:				
Unrealized and realized gains on investments		7,838,270		(12,873,945)
Depreciation		3,936		1,909
Increase (decrease) in discount on unconditional promises to give		2,698		(13,604)
Increase (decrease) in allowance for unconditional promises to give		2,564		(12,924)
Provision for uncollectible pledges		2,504		698,944
Gifts, grants, scholarships and contributions		(5,887,736)		(5,151,216)
(Increase) decrease in:		(5,007,750)		(5,151,210)
Loans and advances receivable		(13,352)		6,116
Other receivables		13,606		(450)
Increase (decrease) in:		13,000		(430)
Accounts payable and accrued expenses		(77,290)		43,760
Scholarships payable				
Scholarships payable	-	(61,286)	-	(269,581)
Net cash used in operating activities	_	(3,503,883)	-	(2,438,633)
Cash flows from investing activities:				
Acquisition of furniture and equipment				
Additional cash investments - net of withdrawals		(969,182)		(283,499)
Purchase of investments		(57,971,159)		(74,584,698)
Sale of investments		57,546,952		72,238,012
Net cash used in investing activities	_	(1,393,388)	<u></u>	(2,630,185)
Cash flows from financing activities:				
Collections of unconditional promises to pay		5,833,771		4,724,351
Repayment of loans (Notes Payable)				(33,227)
Net cash provided by financing activities	_	5,833,771	-	4,691,124
Net decrease (increase) in cash and cash equivalents		936,500		(377,694)
Cash and cash equivalents:				
Beginning of the year		143,946		521,640
End of the year	\$	1,080,446	\$	143,946
Supplemental disclosure:				
Interest paid			\$	2,300
	\$		\$	4
Income taxes paid	0			
Income taxes paid Non-cash investing activity:				

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. <u>Nature of Activities</u>

Financials

The Florida Agricultural and Mechanical University Foundation, Inc. (the "Foundation") is supported primarily through donor contributions, grants, and the State of Florida Department of Education's Division of Colleges and Universities ("D.C.U.").

During the years ended June 30, 2008 and 2007, the Foundation, under the matching program sponsored by the D.C.U., recognized \$796,576 and \$721,576 in State Matching Revenues, respectively (See Note 8). Approximately seventeen percent (17%) of the support received by the Foundation came from allocations from the D.C.U for both of the years ended June 30, 2008 and 2007.

B. Financial Statement Presentation

The Foundation prepares its financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Notfor-Profit Organizations". Under SFAS No. 117, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Foundation is required to present a statement of cash flows.

The three (3) classes of net assets are presented below:

- Unrestricted Net Assets represents resources which are not covered by donor-imposed restrictions; which have met all applicable restrictions and/or resources generated through sources other than receipts from donors.
- **Temporarily Restricted Net Assets** represents resources recognized as restricted support until such a time when all associated restrictions have been met.
- **Permanently Restricted Net Assets** represents resources that contain a stipulation that permanently restricts the use of such funds but allows earnings from the funds to be used in a certain manner.

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

C. <u>Contributions</u>

In accordance with SFAS No. 116, "Accounting for Contributions Received and Contributions Made," contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions.

D. <u>Promises to Give</u>

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Foundation uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

E. <u>Investments</u>

The Foundation reports its investments in accordance with SFAS No. 124, "Accounting for Certain Investments Held by Not-for-Profit Organizations". Under SFAS No. 124, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statement of financial position. Real estate investments are stated primarily at current appraised values: Unrealized gains and losses are included in the changes in net assets.

F. <u>Contributed Facilities and Services</u>

During the years ended June 30, 2008 and 2007, the value of contributed facilities and services was \$27,024 and \$18,942, respectively, and is included as support and expenses in the statement of activities. Contributed services included the cost of the employees of Florida Agricultural and Mechanical University (the "University") who provide services to the Foundation.

Financials

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2008 and 2007

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

G. Donated Property

Donations of property are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property are reported as restricted support. In the absence of donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor, at which time the Foundation reclassifies temporarily restricted net assets to unrestricted net assets. The Foundation makes no provision for depreciation of such real property. There was no donated property during the years ended June 30, 2008 and 2007.

H. Cash and Cash Equivalents

For the purposes of the statement of cash flows, the Foundation considers uninvested cash in bank and certificates of deposits with maturities of three months or less to be cash and cash equivalents.

I. Fair Values of Financial Instruments

The following methods and assumptions were used by the Foundation in estimating its fair value disclosures for financial instruments:

- <u>Cash, cash equivalents, short-term investments, and promises to give due</u> in less than one year: the carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of those instruments.
- Long-term investments: the fair values of long-term investments are based on quoted market prices for those or similar investments.

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

J. Income Taxes

The Foundation is a not-for-profit organization exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. However, income from certain activities not directly related to the Foundation's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Foundation qualifies for the charitable contributions deduction under Section 509(a)(2) and is not a "private foundation".

K. Functional Expenses

The Foundation, being a Direct Support Organization ("DSO") for the Florida Agricultural and Mechanical University (the "University"), was established to aid in the advancement of the University's objectives and purposes. Part of the Foundation's commitment to the University is to provide assistance in the various activities or programs of the University.

In accordance with SFAS No. 117, "Financial Statements of Not-for-Profit Organizations", the Foundation reports expenses by functional classification, whereby expenses are categorized by program activities and supporting services. Program activities include direct and indirect costs associated with activities carried out for the fulfillment of the objectives of the Foundation. Supporting services related to costs incurred other than those classified under program activities. Expenses incurred for program activities and supporting services are reported in the statement of activities.

The Foundation has the following functional expense categories:

- <u>University support</u> charges include expenses incurred for scholarship administration, seminars, and marketing, on behalf of the University.
- <u>Scholarships and grants</u> charges include payment of tuition, fees, room and board, books and stipends for students in various academic disciplines.
- <u>Fundraising</u> charges include expenses incurred for travel, events and other operating costs to support fundraising efforts.
- <u>Management and general</u> charges represent operating expenses including salaries, materials and supplies for programs supported through the Foundation.

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Concluded)

L. Use of Estimates

Financials

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 2. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the risk-free interest rates applicable to the years in which the promises are received.

Amortization of discounts is included as contribution revenue. Unconditional promises to give consist of the following:

	2008	2007
Pledges receivable	1,703,476	1,002,935
D.C.U. matching funds	75,000	721,576
Subtotal	1,778,476	1,724,511
Less: unamortized discount	88,924	86,226
Subtotal	1,689,552	1,638,285
Less: allowance for uncollectibles	84,478	81,914
Net unconditional promises to give	1,605,074	1,556,371
Amount due in:		
Less than one (1) year	1,000,000	1,000,000
One to five (5) years	778,476	674,511
More than five (5) years	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	50,000
Total	1,778,476	1,724,511

The discount rate is five percent (5%) for the years ended June 30, 2008 and 2007. Unconditional promises to give are a result of pledges and D.C.U. matching funds.

NOTE 3. INVESTMENTS

The Foundation maintains master investment accounts for primarily all of its investments. Realized and unrealized gains and losses from securities in the master investment accounts are allocated to the individual net asset accounts based on the relationship of the market value of each net asset account to the total market value of the master investment accounts, as adjusted for additions to or deductions from those accounts.

		2008			2007	
	Cost	Fair Value	Unrealized Appreciation (Depreciation)	Cost	Fair Value	Unrealized Appreciation (Depreciation)
Bonds	9,695,335	9,550,451	(144,884)	9,452,975	9,252,476	(200,499
Trust Managed Funds	95,459,804	101,603,288	6,143,484	92,354,109	107,724,535	15,370,420
Uninvested Cash	700,050	700,050	1	737,306	737,306	
Real Estate	500,000	500,000	in the set	500,000	500,000	(
Total Investments	\$106,355,189	\$112,353,789	\$5,998,600	\$103,044,390	\$118,214,317	\$15,169,927

As of June 30, 2008 and 2007 long-term investments consist of the following:

The following schedule summarizes the investment activity for the year ended June 30, 2008 and 2007.

	2008	2007
Investment returns, net of fees		
Interest and dividend income	\$ 2,296,738	\$ 3,520,258
Net realized gain	1,790,319	5,534,254
Change in net unrealized gain	(9,628,589)	7,339,691
Consulting fees	(651,570)	(606,573)
Total investment returns, net	\$(5,521,102)	\$15,787,629
Other investment activities		
Cash deposits	721,576	478,648
Cash withdrawals	(1,690,000)	(750,000)
Sale of property		(12,147)
	(968,424)	(283,499)
Total investment activity	\$(6,489,526)	\$15,504,130

NOTE 4. FAIR VALUES OF FINANCIAL INSTRUMENTS

The estimated fair values of the Foundation's financial instruments, other than investments, at June 30, 2008 and 2007 are as follows:

	20	007		
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets Cash Unconditional promises to give	\$1,080,446 1,778,476	1,080,446 1,605,074	\$ 143,946 1,724,512	\$ 143,946 1,556,372

The fair values in the preceding table are included in the statement of financial position under the applicable captions.

NOTE 5. LINE OF CREDIT

Financials

The Foundation has a \$1,000,000 line of credit with one of its custodians, Smith Barney, of which \$1,000,000 was unused as of June 30, 2008 and 2007. Advances on the credit line bears interest at half percent (.5%) below the broker loan rate and are payable on demand. The credit line is secured by the Foundation's assets held by the custodian.

NOTE 6. PLANNED GIVING PROGRAM

At June 30, 2008 the Foundation has been named beneficiary of future gifts in the amount of \$505,632. The life insurance premium was paid by the donors with a lump sum one time payment insuring that the Foundation will receive the gifts at some time in the future.

NOTE 7. RELATED PARTY TRANSACTIONS

Office space, personnel and equipment are provided to the Foundation by the University. The costs of these items are reflected in the statement of activities at their respective fair market values.

NOTE 8. DIVISION OF COLLEGES AND UNIVERSITIES MATCHING

The Foundation participates in a matching program sponsored by the State of Florida Department of Education's Division of Colleges and Universities (D.C.U.). The D.C.U. contributes 50% to the Foundation based on the donor's contributions of \$100,000 to \$599,999; and on contributions of \$600,000 or more the minimum match is 70%; both to the extent funds are appropriated by the State of Florida's Legislature. In accordance with SFAS 116, the Foundation has recorded in promises to give amounts due from the D.C.U. in the amount of \$75,000 and \$721,576 as of June 30, 2008 and 2007, respectively.

NOTE 9. CONCENTRATION OF CREDIT RISK

At June 30, 2008 and 2007, the Foundation had accounts in financial institutions with balances of \$1,580,496 and \$647,046, in excess of the Federal Deposit Insurance Corporation's insurance coverage of \$100,000, respectively. In addition, the Foundation had balances of \$110,154,118 and \$116,595,951 respectively, at June 30, 2008 and 2007 in excess of the Securities Investor's Protection Corporation ("SIPC") insurance coverage of \$500,000. Invested securities and cash are also covered by the brokerage custodian and its parent company for amounts in excess of the SIPC limit. Management believes no material risk of loss will be sustained from holding these assets with these institutions.

NOTE 10. ASSETS HELD FOR OTHERS

The Foundation holds pooled assets, reported as investments and is considered temporarily restricted net assets on behalf of the FAMU National Alumni Association (the "Alumni"), in the amount of \$1,169,048 and \$1,291,509 as of June 30, 2008 and 2007. Figures exclude the NAA Million Dollar Endowment. The Alumni is another Direct Support Organization ("DSO") of the University.

NOTE 11. OTHER RECLASSIFICATIONS

During fiscal year 2008, the Foundation reclassified approximately \$1,763,522 from temporarily restricted net assets to permanently restricted net assets to appropriately reflect its endowment activity.

Financials

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended June 30, 2008 and 2007

		June 30, 2008							June 30, 2	007	
		Program	Services	Supporting Services			Program	Services	Supporting S	ervices	
		University	Scholarships	Mgmt &			University	Scholarships		Mgmt &	
	1	Support	and Grants	Fundraising	General	Total	Support	and Grants	Fundraising	General	Total
Scholarships and grants	\$		\$ 1.639,438 \$	- 5	- 5	1.639,438 \$		\$ 1.587,394 \$	- 5	- 5	1,587,394
Salaries and fringe benefits		27,742	1.	-	1,003.674	1,031,416	62,175			633.788	695,963
Contract services		421,061			26,089	447,150	552,743		-	27,401	580,144
Reimbursement for grant costs		265,688		~	1.1	265,688	486,615		-		486,615
Administrative charges					764,863	764,863				709,118	709,118
Equipment purchases		184.633		79,129	996	264,758	73,663	a	31,570	7.079	112,312
Travel and meetings		347.632		148,985	62,334	558,951	264.752		113,465	21,908	400,125
Materials and supplies		267,035	-	114,444	12,086	393,565	227,656		97.567	18,674	343,897
Professional fees		462,749	- E - A -	198,321	70,838	731,908	424,601	1.1.1	181.972	46,893	653,466
Entertainment and dinners		477,411		204,605	30,378	712,394	402,753	~	172,608	12,490	587,851
Repairs and maintenance		6,225		2,668	23,396	32,289	(4,689)	-	(2,010)	21,663	14,964
Postage		8,990	-	3,853	1,024	13,867	17.386	÷	7,451	1,587	26,424
Dues and subscriptions		32,948		1.40	2,945	35,893	47.001			1,380	48,381
Insurance		17.326	-		8,259	25,585	202,238			8,177	210,415
Equipment rental		48,955			3,902	52,857	28,446	(1) (A)		1,649	30,095
Printing and advertising		103,165	-	44,213	809	148,187	90,749	-	38,893	773	130,415
Interest				(e)	- ÷		2,300	1.0			2,300
Telephone		1,535		1,535	1,255	4,325	4,911		4,912	613	10,436
Rent		25,265		10	1,872	27,137	28,372	1.5		2,117	30,489
Depreciation					3.936	3,936	1110.5		-	1.909	1,909
Utilities		8.778			428	9.206	4,565				4,565
Provision for uncollectible pledy	ge							1. 20	698,944		698,944
Training and seminars		10,187	-	4,366	7.874	22,427	8,271	÷	3,545	3.375	15,191
Taxes and licenses		8,470		3,630		12,100	11,508	-	4,932	114	16,554
Bank charges		210			10.889	11,099			720	9,239	9,959
Miscellaneous		156,786	-	67,193	127,952	351.931	25,047		10,735	109.225	145,007
Total	5	2,882,791	\$ 1,639,438 \$	872,942 \$	2.165,799 S	7,560.970 \$	2,961,063	\$ 1,587,394 \$	1.365,304 \$	1.639,172 \$	7.552,933



INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Directors of Florida Agricultural and Mechanical University Foundation, Inc.,

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 15-18 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic statements taken as a whole.

TCBA Watson Rice UP

Tallahassee, Florida August 22, 2008

Financials

Florida A&M University Foundation, Inc. (A Nonprofit Organization)

MAJOR GIFTS PROGRAM SCHEDULE 1 - SCHEDULE OF RECEIPTS, EXPENDITURES AND ENDOWMENT BALANCES

For the Fiscal Year Ended June 30, 2008

Name of Gift*	Beginning Corpus Balance	Beginning Net Balance 7/1/2007	Corpus Contributed During the 2007-2008	Income and Interest Earnings	Expenditures	Other Expenditures & Transfers	Ending Corpus Balance	Ending Net Balance 6/30/2008
SCCE 1, 4 & 5	450,000	684,531		24,750		4,500	450,000	704,781
SCCE 2 & 3	300,000	487,729		16,500	3	3,000	300,000	501,229
SCCE 14	150,000	217,165	+	8,250		1,500	150,000	223,915
SCCE 24	150,000	192,057	÷	8,250	1 E.	1,500	150,000	198,807
SCCE 25	150.000	163,031	÷	8,250	1.12	1,500	150,000	169,781
SCCE 26	150,000	212,979	÷	8,250	5,500	1,500	150,000	214,229
SCCE 27	150,000	239,537		8,250		1,500	150,000	246,287
SCCE 28	150,000	181,125		8,250	÷ ÷	1.500	150,000	187,875
SCCE 33	300,000	377,458		16,500	1 Q.	3,000	300,000	390,958
SCCE 34	150,000	152,250		8,250		1.500	150,000	159,000
SCCE 35	150,000	241,986		8,250	- Q.	1,500	150,000	248,736
SCCE 38-40	450,000	679,766	1	24,750		4,500	450,000	700,016
SCCE 41-43	450,000	574,627	4	24,750	2,320	4,500	450,000	592,557
SCCE 44-48	750,000	781,212	1	41,250	26,400	7,500	750.000	788,562
SCCE 49-51	450.000	658,877	1	24,750	1,589	4,500	450,000	677,538
SCCE 52-53	300,000	412,961	1	16,500	14,435	3,000	300,000	412,026
SCCE 57	1,164,977	1,574,879	1	64,074		11,650	1,164,977	1,627,303
SCCE 58	315,898	426,666		17,374	9,206	3,159	315,898	431,676
SCCE 61	247,500	353,938		13,613		2,475	247,500	365,075
SCCE 62	300,000	399,279		16,500	719	3,000	300,000	412,060
SCCE 64	375,000	433,787		20,625	9,750	5,000	375,000	439,662
SCCE 65	150,000	222,749	-	8,250	- An	1,500	150,000	229,499
SCCE 66	172,500	256,307		9,488		1,725	172,500	264,069
SCCE 67	300,000	350,441	-	16,500	31,769	3,000	300,000	332,172
SCCE 68	210,000	278,928	-	11,550		2,100	210,000	288,378
SCCE 69	172,500	233,563		9,488		1,725	172,500	241,325
SCCE 70	360,283	472,704		19,816	2,000	3,603	360,283	486,917

Florida A&M University Foundation, Inc. (A Nonprofit Organization)

MAJOR GIFTS PROGRAM SCHEDULE 1 - SCHEDULE OF RECEIPTS, EXPENDITURES AND ENDOWMENT BALANCES

For the Fiscal Year Ended June 30, 2008

Name of Gift*	Beginning Corpus Balance	Beginning Net Balance 7/1/2007	Corpus Contributed During the 2007-2008	Income and Interest Earnings	Expenditures	Other Expenditures & Transfers	Ending Corpus Balance	Ending Net Balance 6/30/2008
Balance carried forward	\$ 8,418,658	\$ 11,260,530	s -	\$ 463,026	\$ 103,688	\$ 85,437	\$ 8,418,658	5 11,534,432
SCCE 71	300,000	427,582		16,500	2,724	3,000	300,000	438,358
SCCE 72	217,500	285,790	~	11,963	÷	2,175	217,500	295,578
SCCE 74	574,380	732,229	-	31,591		5,744	574,380	758,076
SCCE 75	396,000	508,223	-	21,780	8,000	3,960	396,000	518,043
SCCE 77	1,190,000	1,531,267	-	65,450	- 1	11,900	1,190,000	1,584,817
SCCE 79	1,219,451	1,459,754	-	67,070	72,598	12,195	1,219,451	1,442,031
SCCE 80	150,000	159,333	-	8,250		1,500	150,000	166,083
SCCE 85	229,082	274,716	-	12,600	2,000	2,891	229,082	282,425
SCCE 86	750,000	817,500	-	41,250		7,500	750,000	851,250
SCCE 87	225,000	273,750	-	12,375	500	2,250	225,000	283,375
FAMU Endowment #1	411,200	447,324	-	22,616	2,500	4,112	411,200	463,328
FAMU Endowmen1 #2	402,000	444,210	~	22,110	-	4,020	402,000	462,300
FAMU Endowment #3	320,997	354,702	-	17,655	8,178	3,210	320,997	360,969
FAMU Endowment #4	351,023	382,457	-	19,306		3,510	351,023	398,253
FAMU Endowment #5	187,500	210,317	-	10,313	÷ .	1,875	187,500	218,755
Walt Disney World Family Law	225,000	236,531		12,375	6	4,750	225,000	244,156
FAMU Endowment #6	343,812	357,413	-	18,910	1,200	3,438	343,812	371,685
FAMU Endowment #7	358,433	381,871	-	19,714	-	3,584	358,433	398,000
Moot Court & Law Review Endt	750,000	783,750	525,000	46,780	-	8,505	1,275,000	1,347,025
FAMU Endowment #8	123,254	128,800	61,627	7,061	. s	1,284	184,881	196,204
FAMU Endowment #9	122,262	127,763	61,131	7,004		2,274	183,393	193,625
FAMU Endowment #10	122,611	128,129	61,306	7,025		1.277	183,917	195,182
National Alumni Association Endowed Schp			150,000	8,250		1,500	150,000	156,750
Scholarship Endowment I	150,000	263,391		8,250		1,500	150,000	270,141
Scholarship Endowment 2 & 3					1. Q.			

Financials

Florida A&M University Foundation, Inc. (A Nonprofit Organization)

MAJOR GIFTS PROGRAM SCHEDULE 1 - SCHEDULE OF RECEIPTS, EXPENDITURES AND ENDOWMENT BALANCES

For the Fiscal Year Ended June 30, 2008

Name of Gift*	Beginning Corpus Balance	Beginning Net Balance 7/1/2007	Corpus Contributed During the 2007-2008	Income and Interest Earnings	Expenditures	Other Expenditures & Transfers	Ending Corpus Balance	Ending Net Balance 6/30/2008
Balance carried forward	\$ 17,538,163	\$ 21,977,331	\$ 859,064	\$ 979,222	\$ 201,388	\$ 183,390	\$ 18,397,227	\$ 23,430,839
Scholarship Endowment 4 & 5	300,000	472,666	- 19 A	16,500	3,000	3,000	300,000	483,166
Scholarship Endowment 6 & 7	300,000	518,904	÷	16,500	12,500	3,000	300,000	519,904
Corporate Banquet	150,000	188,625		8,250		1,500	150,000	195,375
Honeywell, Inc. Endowment	150,000	196,875	- H	8,250		1,500	150,000	203,625
Bill & Camille Cosby Endowment	300,000	437,989		16,500	10,000	3,000	300,000	441,489
Faculty & Staff Endowment	300,000	377,250	-	16,500		3,000	300,000	390,750
Journalism	450,000	489,768	-	24,750	26,257	4,500	450,000	483,761
Centennial I, II, III	450,000	536,141	8	24,750	1	4,500	450,000	556,391
SBI Endowments (Various)	13,569,744	17,967,282	12,512	746,393	8,499	135,708	13,582,256	18,581,980
TOTAL	33,507,907	43,162,831	871,576	1,857,615	261,644	343,098	34,379,483	45,287,281

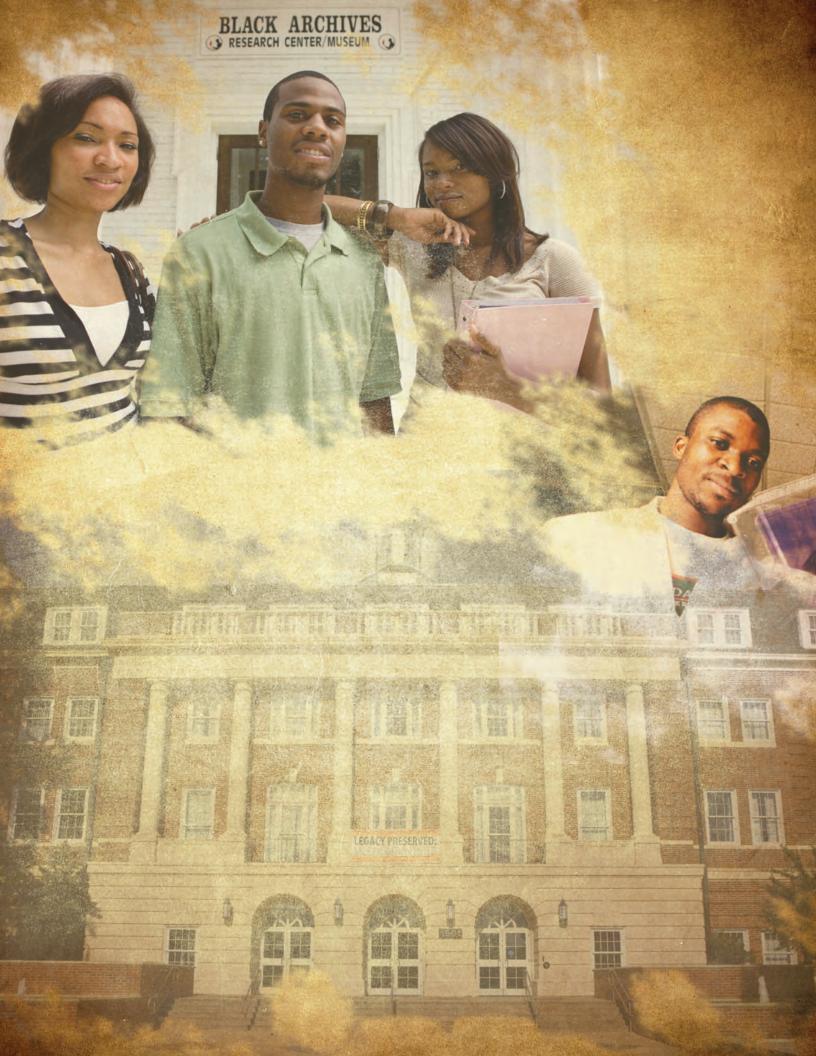
* SCCE - Second Century Campaign Endowment.

Florida A&M University Foundation, Inc.

EMINENT SCHOLARS CHAIRS SCHEDULE OF RECEIPTS, EXPENDITURES AND ENDOWMENT BALANCES

For the Fiscal Year Ended June 30, 2008

Name of Eminent Scholars Chair		Beginning Corpus Balance	Beginning Net Balance 07/01/2007	Corpus Contributed During the Fiscal Year	n = m	ncome and Interest Earnings	Expenditures	Other Expenditures & Transfers	ier litures sfers	Ending Corpus Balance		Ending Net Balance 06/30/2008
lower and chair	é	000						6				1 10 07
warner Lambert Chair	A	1,000,000 \$	\$ 1,300,010	, Đ	A	¢ 000,00		Ð	4 nnn'n1	1,000,000		1,410,076
Centennial Business Chair		1,000,000	1,142,699	Ŷ		55,000	1		10,000	1,000,000	00	1,187,699
Anheuser Busch Chair		1,000,000	1,214,364	Ŧ		55,000	47,573		10,000	1,000,000	00	1,211,791
Knight-Ridder Chair		1,762,440	2,109,977	¢		96,934	71,540		17,624	1,762,440	40	2,117,747
Garth Reeves Chair		1,000,000	1,277,661			55,000	51,789		10,000	1,000,000	00	1,270,872
Foster-Edmond Chair		1,020,000	1,379,492	ц. Ч		56,100			10,200	1,020,000	00	1,425,392
SBI Financial Services Chair		1,020,000	1,252,683	ť		56,100	·		10,200	1,020,000	00	1,298,583
Carrie Meek Chair		1,020,000	1,502,537	a.		56,100	9		10,200	1,020,000	00	1,548,437
Shirley A. Cunningham Jr. Endowed Chair	.5	1,750,001	2,033,438	1		96,250	4		17,500	1,750,001	01	2,112,188
Sybil C. Mobley Endowed Chair		2,629,048	2,798,442	8		135,915	5	F	130,488	2,523,798	98	2,803,869
TOTAL CHAIRS	v .	13.201.489	\$ 16.076.369	, 9	6	717.399 \$	170.902	ŝ	236.212 \$	13.096.239	39 \$	16 386 654



YOUR SUPPORT. YOUR GIFTS OUR FUTURE.

he FAMU Foundation, Inc. is a living organization that is vital to the University. The Foundation functions through its Board of Directors, institutional constituents and community donors who consistently support quality programs that strengthen and broaden the University's academic appeal, Florida A&M University continues to be recognized as one of the fastest growing institutions in Florida.

Listed in this report are all contributions of \$100 or more made during 2007-08 to Florida A&M University through the FAMU Foundation, Inc.

Donors

INDIVIDUALS \$25,000 and above

Orr, Juanita E.

INDIVIDUALS \$10,000 - \$24,999

Bowers, Mirion Perry Clarke, Yvonne Ferguson, Pearl L. Foster, William P. Gary, Willie Lee, Henry J. Mitchell, Robert Chavez Orr, Virginia P. Parks, Daryl D. Pittman, Freddie F.

INDIVIDUALS \$5,000-\$9,999

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INDIVIDUALS \$2,500-\$4,999

Ammons, James H. Blackshear, Alfreda D. Bryant, Alvin Bryant, William J. Clark, George W. Dent, Richard A. Duncan, Pamela Fields, Naydene

Gaines, Roland H. Gibson, Fletcher Grant, Gerald Johnson, William M Jones, Thomas Love, Sam McKinley-Floyd, Lydia McWilliams, Spurgeon Messer, Bettie J. Munroe, Twuanna M. O'Dour, Charles D. Shepherd, James R. Simmons, Jerry A. Stokes, Curtis L. Thompson, Tola R. Walker, Valencia Williams, Pelham Witherspoon, Ruth A.

INDIVIDUALS \$1,500-\$2,499

Abdullah, Makola M. Abney, Chanthina B. Badger, Solomon L. Baker, Shirley D. Beck, Jacqueline B Blake, Richard K. Buffington, Dennis E. Cain, Robert E. Campbell, Rose Newkirk Carter, Lawrence Cleare, Samuel L. Cook, Sheila Corbett, Doris D. Derricotte, Janine Eaton, Lawrence E. Fayson, James E. Fuse-Hall, Rosalind Glee, Rose Glover, John Goldsberry, Ronald Gragg, Richard D. Green, John L. Green, Marvin E. Hamlet, Carl Alvin Harris, Cynthia M. Hatchett, Joseph W. Hawkins, James E. Henderson, Dorothy F. Hepburn, Davidson L. Hobbs, Vivian L Holmes, R. B.

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INDIVIDUALS \$500-\$1,499

Ablordeppey, Seth Y. Abrams, Robert Adams, Burney Adams, Willie Alderman, Fred Aldi, Andrew V. Alexander, J. D. Anders, James W. Andrews, Sylvester Ansley, Zachary B. Ashley, Clyde Austin, Edith Bailey, Carlton Bailey, Herbert G. Barker, Herman Barnes, Althemese P. Barragan, Ricardo S. Beale, Claudine S Bell, Leroy C. Best, David Bethel, Roslyn J.

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